

Sumitomo Mitsui Financial Group, Inc.

Consolidated Financial Results for the Three Months Ended June 30, 2018



July 30, 2018

Consolidated Financial Results for the Finee Month's Ended June 50, 201

Head Office: 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan Stock Exchange Listings: Tokyo Stock Exchange, Nagoya Stock Exchange, New York Stock Exchange URL: <u>http://www.smfg.co.jp/english/</u> President: Takeshi Kunibe Quarterly Securities Report (*Shihanki hokokusho*) issuing date: August 14, 2018 Investors meeting presentation for quarterly financial results: Not scheduled

Note: Amounts less than one million yen have been rounded down. 1. Consolidated financial results (for the three months ended June 30, 2018)

(1) Operating results

| (Millions of yen, except pe | er share data and percentages) | |
|-----------------------------|--------------------------------|--|
| | | |

| | Ordinary in | Ordinary income Ordinary profit Profit attributable owners of pare | | | | |
|----------------------------------|-------------|--|------------------|------|----------|--------|
| Three months ended June 30, 2018 | ¥ 1,426,372 | 4.8% | 5 ¥ 331,893 5.0% | | ¥227,084 | (6.0)% |
| Three months ended June 30, 2017 | 1,361,027 | 13.6 | 316,185 | 15.4 | 241,521 | 31.1 |

Notes: 1. Comprehensive income:

(a) for the three months ended June 30, 2018: $\frac{1}{3}35,295$ million [7.3%]

(b) for the three months ended June 30, 2017: $\frac{1}{2}$ 293,944 million [-%]

2. Percentages shown in ordinary income, ordinary profit, profit attributable to owners of parent and comprehensive income are the increase (decrease) from the same period in the previous fiscal year.

| | Earnings per share | Earnings per share (Diluted) |
|----------------------------------|--------------------|---------------------------------|
| Three months ended June 30, 2018 | ¥161.78 | ¥ 161.67 |
| Three months ended June 30, 2017 | 171.28 | 171.14 |

(2) Financial position

(Millions of yen, except percentages)

| | Total assets | Net assets | Net assets ratio |
|----------------|---------------|--------------|------------------|
| June 30, 2018 | ¥ 200,110,993 | ¥ 11,718,995 | 5.2% |
| March 31, 2018 | 199,049,128 | 11,612,892 | 5.2 |

Notes: 1. Stockholders' equity:

(a) as of June 30, 2018: ¥ 10,468,708 million (b) as of March 31, 2018: ¥ 10,390,464 million

2. Net assets ratio = {(Net assets – stock acquisition rights – non-controlling interests) / total assets} X 100

2. Dividends on common stock

| | | | | | (Yen) | |
|--|---|---------|-----|---------|---------|--|
| | Cash dividends per share | | | | | |
| | 1st quarter 2nd quarter 3rd quarter 4th quarter | | | | | |
| Fiscal year ended March 31, 2018 | ¥ — | ¥ 80.00 | ¥ — | ¥ 90.00 | ¥170.00 | |
| Fiscal year ending March 31, 2019 | — | | | | | |
| Fiscal year ending March 31, 2019 (Forecast) | | 85.00 | — | 85.00 | 170.00 | |

Note: Dividend forecast remains unchanged.

3. Earnings forecast on a consolidated basis (for the fiscal year ending March 31, 2019)

| ` | , , | (Millions of yen, excep | t per share data and percentage) |
|-----------------------------------|---------------------|-------------------------|----------------------------------|
| | Profit attributable | Earnings per share | |
| Fiscal year ending March 31, 2019 | ¥700,000 | (4.7)% | ¥501.69 |

Notes: 1. Earnings forecast remains unchanged.

2. Percentage shown in profit attributable to owners of parent is the increase (decrease) from the previous fiscal year.

3. Forecasted earnings per share is calculated by dividing forecasted profit attributable to owners of parent by the number of issued common stocks (excluding treasury stocks) as of June 30, 2018.

* Notes

- (1) There were no changes in material consolidated subsidiaries in the period.
- (2) Special accounting methods used for preparing quarterly consolidated financial statements were adopted. Note: For more details, see page 2 "1. Matters related to summary information (Notes)."
- (3) Changes in accounting policies, changes in accounting estimates and restatements

| (a) Changes in accounting policies due to application of new or revised accounting | standards : No |
|--|----------------|
| (b) Changes in accounting policies due to reasons other than above (a) | : No |
| (c) Changes in accounting estimates | : No |
| (d) Restatements | : No |

(4) Number of shares issued (common stock)

| | As of June 30, 2018 | As of March 31, 2018 |
|--|-------------------------------------|-------------------------------------|
| (a) Number of shares issued (including treasury stock) | 1,414,443,390 shares | 1,414,443,390 shares |
| (b) Number of treasury stock | 19,166,340 shares | 3,884,968 shares |
| | Three months ended June 30, 2018 | Three months ended June 30, 2017 |
| (c) Average number of shares issued in the period | 1,403,702,297 shares | 1,410,112,568 shares |

[Note on quarterly review process]

This report is out of the scope of the external auditor's review procedure.

This document contains "forward-looking statements" (as defined in the U.S. Private Securities Litigation Reform Act of 1995), regarding the intent, belief or current expectations of Sumitomo Mitsui Financial Group, Inc. ("the Company") and its management with respect to the Company's future financial condition and results of operations. In many cases but not all, these statements contain words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "probability," "risk," "project," "should," "seek," "target," "will" and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance include: deterioration of Japanese and global economic conditions and financial markets; declines in the value of the Company's securities portfolio; incurrence of significant credit-related costs; the Company's ability to successfully implement its business strategy through its subsidiaries, affiliates and alliance partners; and exposure to new risks as the Company expands the scope of its business. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of this document. The Company undertakes no obligation to update or revise any forward-looking statements. Please refer to the Company's most recent disclosure documents such as its annual report on Form 20-F and other documents submitted to the U.S. Securities and Exchange Commission, as well as its earnings press releases, for a more detailed description of the risks and uncertainties that may affect its financial conditions, its operating results, and investors' decisions.

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Appendix: Financial results for the three months ended June 30, 2018 supplementary information

1. Matters related to summary information (Notes)

Application of special accounting methods used for preparing quarterly consolidated financial statements

The Company and certain domestic consolidated subsidiaries calculated tax expenses by multiplying Income before income taxes by an effective tax rate that was reasonably estimated by applying tax effect accounting to estimated Income before income taxes for the fiscal year ending March 31, 2019 including the period for the three months ended June 30, 2018. Amounts of Income taxes include Income taxes-deferred.

<u>2. Consolidated financial statements</u>

(1) Consolidated balance sheets

| | | Million | • | | |
|---|----------|----------------|----|---------------------|--|
| | N | Iarch 31, 2018 | Jı | ine 30, 2018 | |
| Assets: | 17 | 52 522 502 | 17 | 54050 (77 | |
| Cash and due from banks | | 53,732,582 | ¥ | 54,052,677 | |
| Call loans and bills bought | | 1,881,879 | | 2,166,048 | |
| Receivables under resale agreements | | 827,892 | | 2,800,962 | |
| Receivables under securities borrowing transactions | | 8,337,700 | | 5,719,671 | |
| Monetary claims bought | | 4,730,770 | | 4,772,209 | |
| Trading assets | | 5,585,591 | | 5,935,395 | |
| Money held in trust | | 1,482 | | 1,083 | |
| Securities | | 25,712,709 | | 24,030,620 | |
| Loans and bills discounted | | 72,945,934 | | 74,384,030 | |
| Foreign exchanges | | 2,166,190 | | 2,566,421 | |
| Lease receivables and investment assets | | 2,329,431 | | 2,301,550 | |
| Other assets | | 8,005,807 | | 8,011,263 | |
| Tangible fixed assets | | 3,475,131 | | 3,589,617 | |
| Intangible fixed assets | | 865,584 | | 849,477 | |
| Net defined benefit asset | | 383,418 | | 391,650 | |
| Deferred tax assets | | 27,609 | | 21,428 | |
| Customers' liabilities for acceptances and guarantees | | 8,575,499 | | 9,020,737 | |
| Reserve for possible loan losses | | (536,088) | | (503,850) | |
| Total assets | | 199,049,128 | ¥ | 200,110,993 | |
| Liabilities: | | 177,017,120 | | 200,110,220 | |
| Deposits | ¥ | 116,477,534 | ¥ | 118,336,855 | |
| Negotiable certificates of deposit | | 11,220,284 | - | 10,918,752 | |
| Call money and bills sold | | 1,190,928 | | 1,179,485 | |
| Payables under repurchase agreements | | 5,509,721 | | 8,106,633 | |
| Payables under securities lending transactions | | 7,186,861 | | 2,781,697 | |
| Commercial paper | | 2,384,787 | | 2,721,596 | |
| Trading liabilities | | 4,402,110 | | 4,062,267 | |
| Borrowed money | | 10,829,248 | | 10,991,300 | |
| Foreign exchanges | | 865,640 | | 1,260,021 | |
| | | 1,256,600 | | 1,200,021 | |
| Short-term bonds | | | | | |
| Bonds | | 9,057,683 | | 9,464,680 | |
| Due to trust account | | 1,328,271 | | 1,232,467 | |
| Other liabilities | | 6,348,202 | | 6,337,545 | |
| Reserve for employee bonuses | | 84,046 | | 28,932 | |
| Reserve for executive bonuses | | 3,861 | | 20 (2) | |
| Net defined benefit liability | | 39,982 | | 39,626 | |
| Reserve for executive retirement benefits | | 2,026 | | 1,635 | |
| Reserve for point service program | | 22,244 | | 23,017 | |
| Reserve for reimbursement of deposits | | 17,765 | | 14,836 | |
| Reserve for losses on interest repayment | | 144,763 | | 134,070 | |
| Reserves under the special laws | | 2,397 | | 2,578 | |
| Deferred tax liabilities | | 455,234 | | 494,139 | |
| Deferred tax liabilities for land revaluation | | 30,539 | | 30,519 | |
| Acceptances and guarantees | ····· | 8,575,499 | | 9,020,737 | |
| Total liabilities | | 187,436,236 | | 188,391,998 | |
| Net assets: | | | | | |
| Capital stock | | 2,338,743 | | 2,338,743 | |
| Capital surplus | | 758,215 | | 758,224 | |
| Retained earnings | | 5,552,573 | | 5,652,748 | |
| Treasury stock | | (12,493) | | (82,213) | |
| Total stockholders' equity | | | | 8,667,502 | |
| Net unrealized gains (losses) on other securities | | 1,688,842 | | 1,783,662 | |
| Net deferred gains (losses) on hedges | | (68,543) | | (81,054) | |
| Land revaluation excess | | 37,097 | | 36,809 | |
| Foreign currency translation adjustments | | 36,906 | | 4,448 | |
| Accumulated remeasurements of defined benefit plans | | 59,121 | | 57,339 | |
| Total accumulated other comprehensive income | | 1,753,424 | | 1,801,206 | |
| Stock acquisition rights | | 2,823 | | 2,567 | |
| Non-controlling interests | | 1,219,604 | | 1,247,719 | |
| Total net assets | | 11,612,892 | | 11,718,995 | |
| Total liabilities and net assets | | 199,049,128 | ¥ | 200,110,993 | |
| 10 mi incontres una net assets | <u>т</u> | 177,077,120 | г | <u>~</u> ~~,110,773 | |

| | | Millions of yen | | | | | |
|--|---|-----------------|------|-----------|--|--|--|
| Three months ended June 30 | | 2017 | 2018 | | | | |
| Ordinary income | ¥ | 1,361,027 | ¥ | 1,426,372 | | | |
| Interest income | | 536,043 | | 578,790 | | | |
| Interest on loans and discounts | | 363,196 | | 384,609 | | | |
| Interest and dividends on securities | | 94,994 | | 85,399 | | | |
| Trust fees | | 883 | | 1,086 | | | |
| Fees and commissions | | 284,225 | | 302,911 | | | |
| Trading income | | 63,117 | | 47,293 | | | |
| Other operating income | | 415,615 | | 425,980 | | | |
| Other income | | 61,142 | | 70,310 | | | |
| Ordinary expenses | | 1,044,841 | | 1,094,479 | | | |
| Interest expenses | | 173,667 | | 245,182 | | | |
| Interest on deposits | | 63,587 | | 98,903 | | | |
| Fees and commissions payments | | 46,864 | | 48,959 | | | |
| Trading losses | | 68 | | 1,154 | | | |
| Other operating expenses | | 341,836 | | 341,631 | | | |
| General and administrative expenses | | 453,913 | | 428,772 | | | |
| Other expenses | | 28,491 | | 28,778 | | | |
| Ordinary profit | | 316,185 | | 331,893 | | | |
| Extraordinary gains | | 422 | | 136 | | | |
| Extraordinary losses | | 960 | | 1,405 | | | |
| Income before income taxes | - | 315,647 | | 330,624 | | | |
| Income taxes | | 49,868 | | 82,937 | | | |
| Profit | | 265,779 | | 247,687 | | | |
| Profit attributable to non-controlling interests | | 24,257 | | 20,602 | | | |
| Profit attributable to owners of parent | | 241,521 | ¥ | 227,084 | | | |

(2) Consolidated statements of income and consolidated statements of comprehensive income (Consolidated statements of income)

(Consolidated statements of comprehensive income)

| | | Million | s of ye | en |
|--|---|----------|---------|----------|
| Three months ended June 30 | | 2017 | 2018 | |
| Profit | ¥ | 265,779 | ¥ | 247,687 |
| Other comprehensive income | | 28,165 | | 67,608 |
| Net unrealized gains (losses) on other securities | | 58,717 | | 107,188 |
| Net deferred gains (losses) on hedges | | (4,644) | | (8,639) |
| Foreign currency translation adjustments | | (24,303) | | (1,322) |
| Remeasurements of defined benefit plans | | 4,061 | | (2,804) |
| Share of other comprehensive income of affiliates | | (5,665) | | (26,813) |
| Total comprehensive income | | 293,944 | | 315,295 |
| Comprehensive income attributable to owners of parent | | 263,542 | | 275,153 |
| Comprehensive income attributable to non-controlling interests | | 30,402 | | 40,142 |

(3) Note on going concern

Not applicable.

(4) Material changes in stockholders' equity Not applicable.

Financial results for the three months ended June 30, 2018 - Supplementary information -

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Notes

1. Consolidated : Consolidated figures of Sumitomo Mitsui Financial Group, Inc.

2. Non-consolidated : Non-consolidated figures of Sumitomo Mitsui Banking Corporation ("SMBC")

3. Capital ratio as of June 30, 2018 will be announced when it is fixed.

1. Operating results

| Consolidated | 1 | Three months | | (Millions of yen Three months |
|---|----|-------------------------------|---------------------|----------------------------------|
| | | ended June 30, 2018 (A) | Change (A) - (B) | ended June 30, 2017 (B) |
| Consolidated gross profit | 1 | 719,133 | (18,315) | 737,448 |
| Net interest income | 2 | 333,608 | (28,768) | 362,376 |
| Trust fees | 3 | 1,086 | 203 | 883 |
| Net fees and commissions | 4 | 253,951 | 16,591 | 237,360 |
| Net trading income | 5 | 46,138 | (16,911) | 63,049 |
| Net other operating income | 6 | 84,348 | 10,569 | 73,779 |
| General and administrative expenses | 7 | (428,772) | 25,141 | (453,913 |
| Equity in gains (losses) of affiliates | 8 | 24,028 | 4,405 | 19,623 |
| Consolidated net business profit | 9 | 314,389 | 11,231 | 303,158 |
| Total credit cost | 10 | (8,369) | 6,409 | (14,778 |
| Credit costs | 11 | (18,564) | 1,065 | (19,629 |
| Write-off of loans | 12 | (18,147) | 262 | (18,409 |
| Provision for reserve for possible loan losses | 13 | — | - | _ |
| Others | 14 | (416) | 804 | (1,220 |
| Gains on reversal of reserve for possible loan losses | 15 | 7,351 | 5,286 | 2,065 |
| Recoveries of written-off claims | 16 | 2,842 | 57 | 2,785 |
| Gains (losses) on stocks | 17 | 29,044 | 75 | 28,969 |
| Other income (expenses) | 18 | (3,170) | (2,007) | (1,163 |
| Ordinary profit | 19 | 331,893 | 15,708 | 316,185 |
| Extraordinary gains (losses) | 20 | (1,268) | (730) | (538 |
| Gains (losses) on disposal of fixed assets | 21 | (476) | (527) | 51 |
| Losses on impairment of fixed assets | 22 | (610) | (157) | (453) |
| Income before income taxes | 23 | 330,624 | 14,977 | 315,647 |
| Income taxes | 24 | (82,937) | (33,069) | (49,868 |
| Profit | 25 | 247,687 | (18,092) | 265,779 |
| Profit attributable to non-controlling interests | 26 | (20,602) | 3,655 | (24,257 |
| Profit attributable to owners of parent | 27 | 227,084 | (14,437) | 241,521 |

Notes: 1. Amounts less than 1 million yen are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

2. Consolidated gross profit = (Interest income - Interest expenses) + Trust fees + (Fees and commissions - Fees and commissions

payments) + (Trading income - Trading losses) + (Other operating income - Other operating expenses)

3. Amounts of Income taxes include Income taxes-deferred.

Number of consolidated subsidiaries and affiliates

| | | June 30, 2018 | Change | March 31, 2018 |
|---------------------------|----|---------------|--------|----------------|
| Consolidated subsidiaries | 28 | 354 | 7 | 347 |
| Equity method affiliates | 29 | 79 | 4 | 75 |

| SMBC non-consolidated | | | | (Millions of yen |
|--|----|---|---------------------|---|
| | | Three months ended June 30, 2018 (A) | Change (A) - (B) | Three months ended June 30, 2017 (B) |
| Gross banking profit | 1 | 344,924 | (12,150) | 357,074 |
| Net interest income | 2 | 235,086 | (12,988) | 248,074 |
| Trust fees | 3 | 457 | (12) | 469 |
| Net fees and commissions | 4 | 76,983 | 11,855 | 65,128 |
| Net trading income | 5 | 2,817 | (11,388) | 14,205 |
| Net other operating income | 6 | 29,579 | 383 | 29,196 |
| Gains (losses) on bonds | 7 | 924 | (16,182) | 17,106 |
| Expenses (excluding non-recurring losses) | 8 | (205,174) | 574 | (205,748 |
| Personnel expenses | 9 | (82,539) | 1,778 | (84,317 |
| Non-personnel expenses | 10 | (108,832) | (1,205) | (107,627 |
| Taxes | 11 | (13,803) | 0 | (13,803 |
| Banking profit (before provision for general reserve for possible loan losses) | 12 | 139,749 | (11,576) | 151,325 |
| Gains (losses) on bonds | 13 | 924 | (16,182) | 17,106 |
| Provision for general reserve for possible loan losses | 14 | — | _ | _ |
| Banking profit | 15 | 139,749 | (11,576) | 151,325 |
| Non-recurring gains (losses) | 16 | 52,284 | 15,576 | 36,708 |
| Credit costs | 17 | (430) | 2,730 | (3,160 |
| Gains on reversal of reserve for possible loan losses | 18 | 23,495 | 5,715 | 17,780 |
| Recoveries of written-off claims | 19 | 131 | 131 | (|
| Gains (losses) on stocks | 20 | 28,689 | 948 | 27,741 |
| Gains on sales of stocks | 21 | 32,396 | 2,862 | 29,534 |
| Losses on sales of stocks | 22 | (0) | 1,084 | (1,084 |
| Losses on devaluation of stocks | 23 | (3,706) | (2,997) | (709 |
| Other non-recurring gains (losses) | 24 | 398 | 6,052 | (5,654 |
| Ordinary profit | 25 | 192,034 | 4,001 | 188,033 |
| Extraordinary gains (losses) | 26 | (708) | (496) | (212 |
| Gains (losses) on disposal of fixed assets | 27 | (381) | (568) | 187 |
| Losses on impairment of fixed assets | 28 | (327) | 72 | (399 |
| Income before income taxes | 29 | 191,325 | 3,504 | 187,821 |
| Income taxes | 30 | (54,972) | (35,586) | (19,386 |
| Net income | 31 | 136,353 | (32,081) | 168,434 |
| | | L | | |
| Total credit cost (14+17+18+19) | 32 | 23,196 | 8,575 | 14,621 |
| Provision for general reserve for possible loan losses | 33 | 16,751 | 13,650 | 3,101 |
| Write-off of loans | 34 | (14) | 2,464 | (2,478 |
| Provision for specific reserve for possible loan losses | 35 | 6,458 | (8,125) | 14,583 |
| Losses on sales of delinquent loans | 36 | (416) | 265 | (681 |
| Provision for loan loss reserve for specific overseas countries | 37 | 285 | 190 | 95 |
| A | | | | ,. |

Notes: 1. Amounts less than 1 million yen are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

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2. Amounts of Income taxes include Income taxes-deferred.

Recoveries of written-off claims

131

131

0

2. Interest spread (domestic)

SMBC non-consolidated

| SMBC non-consolidated | | | (%) |
|---|---|---------------------|---|
| | Three months ended June 30, 2018 (A) | Change (A) - (B) | Three months ended June 30, 2017 (B) |
| Interest earned on loans and bills discounted (a) | 0.95 | (0.04) | 0.99 |
| Interest paid on deposits, etc. (b) | 0.00 | (0.00) | 0.00 |
| Interest spread (a) - (b) | 0.95 | (0.04) | 0.99 |

Reference: After deducting loans to the Japanese government, etc.

| Interest earned on loans and bills discounted (c) | 0.99 | (0.05) | 1.04 |
|---|------|--------|------|
| Interest spread (c) - (b) | 0.99 | (0.05) | 1.04 |

3. Non-performing loans (NPLs) based on the Financial Reconstruction Act

| Consolidated | | | | (Billions of yen) |
|------------------------------------|---|---------------|----------------------------|-------------------|
| | | June 30, 2018 | Change from March 31, 2018 | March 31, 2018 |
| Bankrupt and quasi-bankrupt assets | 1 | 89.0 | (8.9) | 97.9 |
| Doubtful assets | 2 | 321.5 | (29.4) | 350.9 |
| Substandard loans | 3 | 220.5 | (2.9) | 223.5 |
| Total (A) | 4 | 631.1 | (41.2) | 672.3 |
| | | | _ | |
| Normal assets | 5 | 87,600.1 | 2,388.3 | 85,211.8 |
| Grand total (B) | 6 | 88,231.2 | 2,347.1 | 85,884.1 |
| NPL ratio (A/B) | 7 | 0.72% | (0.06)% | 0.78% |
| Amount of direct reduction | | 193.6 | 2.6 | 190.9 |

| SMBC non-consolidated | | | | (Billions of yen) |
|------------------------------------|----|---------------|----------------------------|-------------------|
| | | June 30, 2018 | Change from March 31, 2018 | March 31, 2018 |
| Bankrupt and quasi-bankrupt assets | 8 | 75.5 | (5.5) | 80.9 |
| Doubtful assets | 9 | 252.2 | (31.2) | 283.4 |
| Substandard loans | 10 | 73.1 | 1.1 | 72.0 |
| Total (A) | 11 | 400.8 | (35.5) | 436.3 |
| Normal assets | 12 | 87,413.7 | 1,945.5 | 85,468.3 |
| Grand total (B) | 13 | 87,814.5 | 1,909.9 | 85,904.6 |
| NPL ratio (A/B) | 14 | 0.46% | (0.05)% | 0.51% |
| Amount of direct reduction | | 103.3 | 3.7 | 99.7 |

Note: NPLs based on the Financial Reconstruction Act include loans, acceptances and guarantees, suspense payments, and other credit-type assets.

(Billions of ven)

4. Unrealized gains (losses) on securities

Consolidated

| Consondated (Binlows of year) | | | | | | | | |
|-------------------------------|----|----------------------------|--|----------------------------|---------|--------|----------------------------|--|
| | | | J | March 31, 2018 | | | | |
| | | Balance sheet amount | Net unrealized gains (losses) | Change from Mar.2018 | Gains | Losses | Balance sheet amount | Net unrealized gains (losses) |
| Held-to-maturity securities | 1 | 370.4 | 1.6 | (0.5) | 1.6 | _ | 372.5 | 2.1 |
| Other securities | 2 | 23,730.1 | 2,559.4 | 151.2 | 2,790.1 | 230.7 | 25,440.2 | 2,408.2 |
| Stocks | 3 | 4,003.2 | 2,308.0 | 134.3 | 2,324.0 | 16.0 | 3,889.3 | 2,173.7 |
| Bonds | 4 | 9,760.7 | 42.4 | (2.0) | 48.6 | 6.2 | 11,834.2 | 44.4 |
| Japanese government bonds | 5 | 7,150.3 | 11.0 | (1.5) | 15.1 | 4.0 | 9,203.0 | 12.5 |
| Others | 6 | 9,966.3 | 209.0 | 18.8 | 417.5 | 208.5 | 9,716.7 | 190.1 |
| Foreign bonds | 7 | 7,527.4 | (172.7) | (13.3) | 14.6 | 187.2 | 7,157.6 | (159.4) |
| Other money held in trust | 8 | 1.1 | _ | — | _ | _ | 1.5 | — |
| Total | 9 | 24,101.6 | 2,561.0 | 150.7 | 2,791.7 | 230.7 | 25,814.1 | 2,410.3 |
| Stocks | 10 | 4,003.2 | 2,308.0 | 134.3 | 2,324.0 | 16.0 | 3,889.3 | 2,173.7 |
| Bonds | 11 | 10,131.1 | 44.0 | (2.5) | 50.2 | 6.2 | 12,206.6 | 46.5 |
| Others | 12 | 9,967.3 | 209.0 | 18.8 | 417.5 | 208.5 | 9,718.1 | 190.1 |

SMBC non-consolidated

(Billions of yen)

| | | | J | March 31, 2018 | | | | |
|---------------------------------------|----|----------------------------|--|----------------------------|---------|--------|----------------------------|--|
| | | Balance sheet amount | Net unrealized gains (losses) | Change from Mar.2018 | Gains | Losses | Balance sheet amount | Net unrealized gains (losses) |
| Held-to-maturity securities | 13 | 110.0 | 0.7 | (0.4) | 0.7 | | 110.1 | 1.1 |
| Stocks of subsidiaries and affiliates | 14 | 3,606.6 | 0.9 | 20.1 | 17.0 | 16.1 | 3,594.6 | (19.2) |
| Other securities | 15 | 21,258.5 | 2,186.2 | 112.5 | 2,393.4 | 207.1 | 22,931.1 | 2,073.7 |
| Stocks | 16 | 3,741.2 | 2,169.2 | 122.6 | 2,183.7 | 14.5 | 3,639.0 | 2,046.6 |
| Bonds | 17 | 9,737.2 | 42.3 | (2.0) | 48.7 | 6.4 | 11,813.6 | 44.2 |
| Japanese government bonds | 18 | 7,150.3 | 11.0 | (1.5) | 15.1 | 4.0 | 9,203.0 | 12.5 |
| Others | 19 | 7,780.1 | (25.3) | (8.1) | 161.0 | 186.3 | 7,478.5 | (17.2) |
| Foreign bonds | 20 | 5,778.8 | (153.5) | (8.8) | 11.5 | 165.0 | 5,342.5 | (144.7) |
| Total | 21 | 24,975.1 | 2,187.8 | 132.3 | 2,411.0 | 223.2 | 26,635.7 | 2,055.5 |
| Stocks | 22 | 4,342.4 | 2,164.2 | 120.7 | 2,184.3 | 20.1 | 4,238.8 | 2,043.5 |
| Bonds | 23 | 9,847.2 | 43.0 | (2.4) | 49.4 | 6.4 | 11,923.7 | 45.4 |
| Others | 24 | 10,785.5 | (19.4) | 13.9 | 177.3 | 196.8 | 10,473.2 | (33.3) |

Notes: 1. The figures above include negotiable certificates of deposit in "Cash and due from banks" and beneficiary claims on loan trust in "Monetary claims bought."

2. Stocks within other securities and foreign stocks within others of other securities are measured at the average market price during the final month of the period. The rest of the securities are measured at market prices as of the balance sheet date.

3. Other securities and other money held in trust are measured at market prices. Unrealized gains (losses) indicate the difference between the acquisition costs (or amortized costs) and the balance sheet amounts. Net unrealized gains (losses) on Other securities include gains (losses) which are recognized in the statements of income by applying fair value hedge accounting and accordingly not recorded directly to Net assets. Losses of 1 billion yen and gains of 0.0 billion yen

were recognized in the statements of income for the three months ended June 30, 2018 and for the year ended March 31, 2018, respectively.

4. Floating-rate Japanese government bonds which SMBC held as other securities are carried on the balance sheet at their reasonably estimated amounts in accordance with the "Practical Solution on Measurement of Fair Value of Financial Assets" (Accounting Standard Board of Japan Practical Issues Task Force No. 25).

5. Overview of derivative transactions (under deferred hedge accounting)

| bill c non componduted | SMBC | non-consolidated |
|------------------------|-------------|------------------|
|------------------------|-------------|------------------|

| SMBC non-consolidated (Billions of yen) | | | | | | | | |
|---|--------|-------------|------------|-----------------------------|--------|-------------|------------|-----------------------------|
| | | June | 30, 2018 | | | March | 31, 2018 | |
| | Assets | Liabilities | Net assets | Net deferred gains (losses) | Assets | Liabilities | Net assets | Net deferred gains (losses) |
| Interest rate swaps | 108.1 | 127.5 | (19.4) | (78.9) | 43.5 | 48.5 | (5.0) | (62.2) |
| Currency swaps | 53.1 | 31.8 | 21.3 | (30.6) | 178.3 | 12.2 | 166.1 | (22.9) |
| Others | 5.2 | 8.0 | (2.7) | 24.8 | 5.5 | 3.7 | 1.8 | 54.1 |
| Total | 166.4 | 167.2 | (0.8) | (84.7) | 227.3 | 64.4 | 162.9 | (31.0) |

Notes: 1. Derivative transactions are measured at fair value in the balance sheet.

2. SMBC applies deferred hedge accounting or fair value hedge accounting based on Practical Guidelines for Accounting Standard for Financial Instruments as well as deferred hedge accounting for banking industry based on JICPA Industry Audit Committee Report No. 24 and No. 25.

3. Figures for net deferred gains (losses) are those before application of tax effect accounting.

Reference: Notional amounts of interest rate swaps (under deferred hedge accounting), by remaining maturity Dillions of you)

| | | | | | - | | 1) | Billions of yen) |
|--|-------------------|-----------|-----------------|----------------|-------------------|-----------|-----------------|------------------|
| | June 30, 2018 | | | March 31, 2018 | | | | |
| | 1 year or less | 1-5 years | Over 5 years | Total | 1 year or less | 1-5 years | Over 5 years | Total |
| Receivable fixed rate /payable floating rate | 7,940.4 | 21,414.1 | 6,864.3 | 36,218.8 | 7,413.6 | 21,509.2 | 6,230.0 | 35,152.9 |
| Receivable floating rate /payable fixed rate | 1,279.0 | 5,424.7 | 7,344.8 | 14,048.6 | 1,335.4 | 6,252.0 | 6,854.0 | 14,441.5 |
| Total | 9,219.5 | 26,838.9 | 14,209.0 | 50,267.4 | 8,749.0 | 27,761.2 | 13,084.1 | 49,594.3 |

6. Deposits and loans

SMBC non-consolidated

| SME | BC non-consolidated | | | (Billions of yen) |
|------|---------------------|---------------|-------------------------------|-------------------|
| | | June 30, 2018 | Change from March 31, 2018 | March 31, 2018 |
| Dome | stic deposits | 94,306.6 | 1,427.5 | 92,879.1 |
| | Individual | 46,265.8 | 944.1 | 45,321.7 |

Note : The figures above exclude negotiable certificates of deposit and Japan offshore banking accounts.

| Loans and bills discounted | | 74,924.8 | 1,028.6 | 73,896.2 |
|----------------------------|---|----------|---------|----------|
| | Domestic offices (excluding offshore banking account) | 52,925.1 | (283.0) | 53,208.1 |
| | Overseas offices and offshore banking accounts | 21,999.7 | 1,311.7 | 20,688.0 |

7. ROE

Consolidated

| Consolidated | | | | (%) | |
|---|---|--|--------|--|--|
| | | Three months ended June 30, 2018 | Change | Three months ended June 30, 2017 | |
| ROE (denominator: Total stockholders' equity) | | 10.5 | (1.3) | 11.8 | |
| Note: ROE = | (Profit attributable to owners of parent) X (Number of days in a year (365 days)) / (Number of days in the period (91 days)) X 100 | | | | |

 $\{(T \ otal \ stockholders' \ equity \ at \ the \ beginning \ of \ the \ period) + (T \ otal \ stockholders' \ equity \ at \ the \ end \ of \ the \ period) \} / 2$