

Sumitomo Mitsui Financial Group, Inc.



Consolidated Financial Results for the nine months ended December 31, 2023 <Under Japanese GAAP>

Head Office: 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan

Stock Exchange Listings: Tokyo Stock Exchange, Nagoya Stock Exchange, New York Stock Exchange

URL: https://www.smfg.co.jp/english/

President: Toru Nakashima

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Investors meeting presentation for quarterly financial results: Scheduled

Note: Amounts less than one million yen have been rounded down.

1. Consolidated financial results (for the nine months ended December 31, 2023)

(1) Operating results

(Millions of ven, except per share data and percentages)

	Ordinary income		Ordinary profit		Profit attributable to owners of parent	
Nine months ended December 31, 2023	¥ 6,691,218	52.8 %	¥ 1,196,679	15.9 %	¥ 792,837	3.5 %
Nine months ended December 31, 2022	4,380,252	46.2	1,032,609	19.1	766,021	22.6

Notes: 1. Comprehensive income:

(a) for the nine months ended December 31, 2023: \$\frac{\pmath{\cup{4}}}{1,594,978}\$ million [152.6%] \$\frac{\cup{6}}{2,691}\$ (b) for the nine months ended December 31, 2022: \$\frac{\cup{6}}{4,631,527}\$ million [(8.2)%]

2. Percentages shown in ordinary income, ordinary profit, profit attributable to owners of parent and comprehensive income are the increase (decrease) from the same period in the previous fiscal year.

	Earnings per share	Earnings per share (Diluted)
Nine months ended December 31, 2023	¥ 594.72	¥ 594.55
Nine months ended December 31, 2022	559.36	559.17

(2) Financial position

(Millions of yen, except percentages)

	Total assets	Net assets	Net assets ratio
As of December 31, 2023	¥ 285,778,057	¥ 13,905,168	4.8 %
As of March 31, 2023	270,428,564	12,791,106	4.7

Notes: 1. Stockholders' equity:

(a) as of December 31, 2023: ¥ 13,780,220 million (b) as of March 31, 2023: ¥ 12,680,465 million

 $2. \ Net \ assets \ ratio = \{(Net \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets\} \ X \ 100 \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests) \ / \ total \ assets - stock \ acquisition \ rights - non-controlling \ interests - stock \ acquisition \ rights - non-controlling \ r$

2. Dividends on common stock

(Yen)

	Cash dividends per share				
	1st quarter	2nd quarter	3rd quarter	4th quarter	Annual
Fiscal year ended March 31, 2023	¥ —	¥ 115.00	¥ —	¥ 125.00	¥ 240.00
Fiscal year ending March 31, 2024	_	135.00	_		
Fiscal year ending March 31, 2024 (Forecast)				135.00	270.00

Note: Dividend forecast remains unchanged.

3. Earnings forecast on a consolidated basis (for the fiscal year ending March 31, 2024)

(Millions of yen, except per share data and percentage)

	Profit attributable	Earnings per share			
Fiscal year ending March 31, 2024	¥ 920,000	¥ 700.66			

Notes: 1. Earnings forecast remains unchanged.

- 2. Percentage shown in profit attributable to owners of parent is the increase (decrease) from the previous fiscal year.
- 3. Forecasted earnings per share is calculated by dividing forecasted profit attributable to owners of parent by the number of issued common stocks (excluding treasury stocks) as of December 31, 2023. The Board of Directors resolved on November 14, 2023 to repurchase its own shares, and the number of issued common stocks (excluding treasury stocks) is taking into account the impact of repurchase of its own shares.

- * Notes
- (1) There were no changes in material consolidated subsidiaries in the period.
- (2) Special accounting methods used for preparing quarterly consolidated financial statements were adopted. Note: For more details, see page 2 "1. Matters related to summary information (Notes)."

(3) Changes in accounting policies, changes in accounting estimates and restatements

(a) Changes in accounting policies due to application of new or revised accounting standards : No (b) Changes in accounting policies due to reasons other than above (a) : No (c) Changes in accounting estimates : No (d) Restatements : No

(4) Number of shares issued (common stocks)

	As of December 31, 2023	As of March 31, 2023
(a) Number of shares issued (including treasury stocks)	1,337,529,084 shares	1,374,691,194 shares
(b) Number of treasury stocks	13,718,096 shares	30,070,650 shares
	Nine months ended December 31, 2023	Nine months ended December 31, 2022
(c) Average number of shares issued in the period	1,333,126,383 shares	1,369,461,830 shares

[Note on quarterly review process]

This report is out of the scope of the external auditor's review procedure.

This document contains "forward-looking statements" (as defined in the U.S. Private Securities Litigation Reform Act of 1995), regarding the intent, belief or current expectations of Sumitomo Mitsui Financial Group, Inc. ("the Company") and its management with respect to the Company's future financial condition and results of operations. In many cases but not all, these statements contain words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "probability," "risk," "project," "should," "seek," "target," "will" and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance include: deterioration of Japanese and global economic conditions and financial markets; declines in the value of the Company's securities portfolio; incurrence of significant credit-related costs; the Company's ability to successfully implement its business strategy through its subsidiaries, affiliates and alliance partners; and exposure to new risks as the Company expands the scope of its business. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of this document. The Company undertakes no obligation to update or revise any forward-looking statements. Please refer to the Company's most recent disclosure documents such as its annual report on Form 20-F and other documents submitted to the U.S. Securities and Exchange Commission, as well as its earnings press releases, for a more detailed description of the risks and uncertainties that may affect its financial conditions, its operating results, and investors' decisions.

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Appendix: Financial results for the nine months ended December 31, 2023 supplementary information

1. Matters related to summary information (Notes)

(1)Application of special accounting methods used for preparing quarterly consolidated financial statements

The Company and certain domestic consolidated subsidiaries calculated tax expenses by multiplying Income before income taxes by an effective tax rate that was reasonably estimated by applying tax effect accounting to estimated Income before income taxes for the fiscal year ending March 31, 2024 including the period for the nine months ended December 31, 2023. Amounts of Income taxes include Income taxes-deferred.

(2)Additional information

On December 14, 2023, SMBC Americas Holdings, Inc., a subsidiary using its financial statements as of its quarterly account closing date (September 30, 2023) for the Company's consolidated financial statements, transferred the entire interest in SMBC Rail Services LLC (hereinafter, "SMBC RS") to ITE Management LP. The difference between the consolidated book value of the transferred interests and sales amount and others were recognized in "Extraordinary losses" as losses related to sale of the freight car leasing business, while SMBC RS's statement of income for the nine months ended September 30, 2023 and balance sheet as of September 30, 2023 were consolidated into the Company's quarterly financial statements for the nine months ended December 31, 2023 since the difference in the quarterly account closing dates between SMBC RS and the Company does not exceed three months.

2. Consolidated financial statements (1) Consolidated balance sheets

(1) Consolidated balance sheets	Millions of yen			
	— Ma	rch 31, 2023		ember 31, 2023
Assets:	11.200			
Cash and due from banks	¥	75,913,960	¥	76,597,791
Call loans and bills bought		5,684,812		5,220,292
Receivables under resale agreements		5,785,945		9,102,532
Receivables under securities borrowing transactions		5,576,612		5,725,705
Monetary claims bought		5,558,287		5,826,598
Trading assets		8,751,204		9,809,675
Money held in trust		12,957		14,072
Securities		33,213,165		36,844,297
Loans and bills discounted		98,404,137		103,187,383
Foreign exchanges		1,942,764		2,164,372
Lease receivables and investment assets		226,302		262,190
Other assets		13,243,899		14,306,787
Tangible fixed assets		1,494,527		1,454,506
Intangible fixed assets		897,848		935,275
Net defined benefit asset		704,654		732,223
Deferred tax assets		74,084		98,409
Customers' liabilities for acceptances and guarantees		13,693,771		14,214,427
Reserve for possible loan losses		(750,369)		(718,483)
Total assets	¥	270,428,564	¥	285,778,057
Liabilities: Deposits	¥	158,770,253	¥	162,642,194
Negotiable certificates of deposit	T	13,025,555	1	13,883,422
Call money and bills sold		2,569,055		1,853,100
Payables under repurchase agreements		16,772,716		18,590,061
Payables under securities lending transactions		1,521,271		1,258,607
Commercial paper		2,349,956		2,937,771
Trading liabilities		8,066,745		8,530,207
Borrowed money		13,674,830		15,023,796
Foreign exchanges		1,465,847		2,174,199
Short-term bonds		424,000		835,000
Bonds		10,365,003		12,326,574
Due to trust account		2,413,464		1,540,538
Other liabilities		11,923,748		15,310,945
Reserve for employee bonuses		96,254		69,582
Reserve for executive bonuses		3,307		_
Net defined benefit liability		35,449		36,600
Reserve for executive retirement benefits		1,133		1,014
Reserve for point service program		28,659		33,509
Reserve for reimbursement of deposits		10,845		7,506
Reserve for losses on interest repayment		128,378		105,374
Reserves under the special laws		3,902		4,345
Deferred tax liabilities		265,354		466,168
Deferred tax liabilities for land revaluation		27,952		27,938
Acceptances and guarantees		13,693,771		14,214,427
Total liabilities		257,637,458		271,872,888
Net assets: Capital stock		2,342,537		2,344,038
Capital surplus		694,052		685,712
Retained earnings		7,423,600		7,672,596
Treasury stock		(151,798)		(90,615)
Total stockholders' equity		10,308,391	-	10,611,732
		1,373,521		1,852,607
Net unrealized gains (losses) on other securities Net deferred gains (losses) on hedges		(13,293)		(34,130)
Land revaluation excess		35,005		35,399
Foreign currency translation adjustments		843,614		1,197,327
Accumulated remeasurements of defined benefit plans		133,226		117,285
Total accumulated other comprehensive income		2,372,074		3,168,488
Stock acquisition rights		1,145		991
Non-controlling interests		109,495		123,957
Total net assets		12,791,106		13,905,168
Total liabilities and net assets	¥	270,428,564	¥	285,778,057
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(2) Consolidated statements of income and consolidated statements of comprehensive income (Consolidated statements of income)

	Millions of yen					
Nine months ended December 31		2022		2023		
Ordinary income	¥	4,380,252	¥	6,691,218		
Interest income		2,529,341		4,495,152		
Interest on loans and discounts		1,693,720		2,670,810		
Interest and dividends on securities		299,487		478,712		
Trust fees		4,788		5,769		
Fees and commissions		1,073,352		1,245,819		
Trading income		108,742		228,187		
Other operating income		367,931		384,107		
Other income		296,095		332,182		
Ordinary expenses		3,347,642		5,494,539		
Interest expenses		1,255,540		3,152,563		
Interest on deposits		468,078		1,215,438		
Fees and commissions payments		171,455		190,271		
Trading losses		8,470		111,518		
Other operating expenses		271,244		178,358		
General and administrative expenses		1,427,747		1,631,048		
Other expenses		213,183		230,778		
Ordinary profit		1,032,609		1,196,679		
Extraordinary gains		1,317		365		
Extraordinary losses		3,794		112,503		
Income before income taxes		1,030,131		1,084,541		
Income taxes	,	256,525		288,076		
Profit		773,606		796,465		
Profit attributable to non-controlling interests		7,584		3,628		
Profit attributable to owners of parent	¥	766,021	¥	792,837		

(Consolidated statements of comprehensive income)

		Million	s of ye	en
Nine months ended December 31		2022		2023
Profit	¥	773,606	¥	796,465
Other comprehensive income (losses)		(142,078)		798,512
Net unrealized gains (losses) on other securities		(591,145)		480,717
Net deferred gains (losses) on hedges		2,102		(17,353)
Foreign currency translation adjustments		346,932		293,064
Remeasurements of defined benefit plans		(14,413)		(14,439)
Share of other comprehensive income of affiliates		114,445		56,523
Total comprehensive income		631,527		1,594,978
Comprehensive income attributable to owners of parent		619,865		1,588,857
Comprehensive income attributable to non-controlling interests		11,661		6,121

(3) Note on going concern

Not applicable.

(4) Material changes in stockholders' equity

Not applicable.

Financial results for the nine months ended December 31, 2023 - Supplementary information -

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Notes:

- 1. Consolidated: Consolidated figures of Sumitomo Mitsui Financial Group, Inc.
- 2. Non-consolidated: Non-consolidated figures of Sumitomo Mitsui Banking Corporation ("SMBC")
- 3. Capital ratio as of December 31, 2023 will be announced when it is fixed.

1. Operating results

Consolidated (Millions of yen)

Consondated		Nine months ended December 31, 2023 (A)	Change (A) - (B)	Nine months ended December 31, 2022 (B)
Consolidated gross profit	1	2,726,323	348,879	2,377,444
Net interest income	2	1,342,588	68,787	1,273,801
Trust fees	3	5,769	981	4,788
Net fees and commissions	4	1,055,548	153,651	901,897
Net trading income	5	116,668	16,397	100,271
Net other operating income	6	205,748	109,062	96,686
General and administrative expenses	7	(1,631,048)	(203,301)	(1,427,747)
Equity in gains (losses) of affiliates	8	106,821	27,368	79,453
Consolidated net business profit	9	1,202,096	172,946	1,029,150
Total credit cost	10	(134,653)	(23,555)	(111,098)
Credit costs	11	(147,690)	(22,661)	(125,029)
Write-off of loans	12	(108,587)	(42,115)	(66,472)
Provision for reserve for possible loan losses	13	(18,566)	18,967	(37,533)
Others	14	(20,536)	487	(21,023)
Recoveries of written-off claims	15	13,036	(895)	13,931
Gains (losses) on stocks	16	144,557	6,336	138,221
Other income (expenses)	17	(15,320)	8,344	(23,664)
Ordinary profit	18	1,196,679	164,070	1,032,609
Extraordinary gains (losses)	19	(112,137)	(109,660)	(2,477)
Gains (losses) on disposal of fixed assets	20	(3,240)	(3,128)	(112)
Losses on impairment of fixed assets	21	(1,577)	788	(2,365)
Losses related to sale of the freight car leasing business	22	(106,952)	(106,952)	_
Income before income taxes	23	1,084,541	54,410	1,030,131
Income taxes	24	(288,076)	(31,551)	(256,525)
Profit	25	796,465	22,859	773,606
Profit attributable to non-controlling interests	26	(3,628)	3,956	(7,584)
Profit attributable to owners of parent	27	792,837	26,816	766,021

Notes: 1. Amounts less than 1 million yen are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

Number of consolidated subsidiaries and affiliates

		December 31, 2023	Change	March 31, 2023
Consolidated subsidiaries	28	181	(3)	184
Equity method affiliates	29	330	22	308

^{2.} Consolidated gross profit = (Interest income - Interest expenses) + Trust fees + (Fees and commissions - Fees and commissions payments)

 $^{+ \}left(Trading \ income \ - \ Trading \ losses \right) + \left(Other \ operating \ income \ - \ Other \ operating \ expenses \right)$

^{3.} Amounts of Income taxes include Income taxes-deferred.

SMBC non-consolidated

(Millions of yen)

SMBC non-consonuated				(Willions of yen)	
		Nine months ended December 31, 2023 (A)	Change (A) - (B)	Nine months ended December 31, 2022 (B)	
Gross banking profit	1	1,345,724	57,859	1,287,865	
Net interest income	2	817,597	(53,748)	871,345	
Trust fees	3	2,101	462	1,639	
Net fees and commissions	4	369,921	33,455	336,466	
Net trading income	5	(50,935)	(8,411)	(42,524)	
Net other operating income	6	207,039	86,102	120,937	
Gains (losses) on bonds	7	21,200	99,060	(77,860)	
Expenses (excluding non-recurring losses)	8	(724,169)	(70,739)	(653,430)	
Personnel expenses	9	(308,334)	(23,778)	(284,556)	
Non-personnel expenses	10	(372,000)	(40,835)	(331,165)	
Taxes	11	(43,834)	(6,127)	(37,707)	
Banking profit (before provision for general reserve for possible loan losses)	12	621,555	(12,880)	634,435	
Gains (losses) on bonds	13	21,200	99,060	(77,860)	
Core banking profit (12-13)	14	600,354	(111,941)	712,295	
excluding gains (losses) on cancellation of investment trusts	15	594,366	(86,122)	680,488	
Provision for general reserve for possible loan losses	16	_	(47,773)	47,773	
Banking profit	17	621,555	(60,653)	682,208	
Non-recurring gains (losses)	18	145,895	100,129	45,766	
Credit costs	19	(24,392)	77,660	(102,052)	
Gains on reversal of reserve for possible loan losses	20	22,474	22,474	_	
Recoveries of written-off claims	21	39	14	25	
Gains (losses) on stocks	22	138,455	10,519	127,936	
Gains on sales of stocks	23	190,163	18,845	171,318	
Losses on sales of stocks	24	(2,837)	24,861	(27,698)	
Losses on devaluation of stocks	25	(48,870)	(33,188)	(15,682)	
Other non-recurring gains (losses)	26	9,318	(10,538)	19,856	
Ordinary profit	27	767,450	39,475	727,975	
Extraordinary gains (losses)	28	(3,662)	(1,609)	(2,053)	
Gains (losses) on disposal of fixed assets	29	(2,224)	(1,936)	(288)	
Losses on impairment of fixed assets	30	(1,437)	328	(1,765)	
Income before income taxes	31	763,788	37,867	725,921	
Income taxes	32	(208,917)	(46,707)	(162,210)	
Net income	33	554,871	(8,839)	563,710	
Total credit cost (16+19+20+21)	34	(1,877)	52,376	(54,253)	
Provision for general reserve for possible loan losses	35	39,815	(7,958)	47,773	
Write-off of loans	36	(22,761)	(17,839)	(4,922)	
Provision for specific reserve for possible loan losses	37	(17,520)	71,925	(89,445)	
Losses on sales of delinquent loans	38	(1,630)	6,158	(7,788)	
Provision for loan loss reserve for specific overseas countries	39	179	76	103	
Recoveries of written-off claims	40	39	14	25	
<u></u>					

Notes: 1. Amounts less than 1 million yen are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

^{2.} Amounts of Income taxes include Income taxes-deferred.

2. Interest spread (domestic)

SMBC non-consolidated (%)

April 1	July 1	October 1	3 (A)	Chama	ended
June 30	- September	- December		Change (A) - (B)	December 31, 2022 (B)
Interest earned on loans and bills discounted (a) 0.82	0.83	0.85	0.83	0.00	0.83
Interest paid on deposits, etc. (b) 0.00	0.00	0.00	0.00	0.00	0.00
Interest spread (a) - (b) 0.82	0.83	0.85	0.83	0.00	0.83

Interest earned on loans and bills discounted (c)	0.84	0.84	0.86	0.85	0.00	0.85
Interest spread (c) - (b)	0.84	0.84	0.86	0.85	0.00	0.85

3. Non-performing loans (NPLs) based on the Banking Act and the Reconstruction Act

Consolidated (Billions of yen)

		December 31, 2023	Change from March 31, 2023	March 31, 2023
Bankrupt and quasi-bankrupt loans	1	184.3	91.4	92.9
Doubtful loans	2	502.9	8.7	494.2
Substandard loans	3	297.9	(42.8)	340.7
Past due loans (3 months or more)	4	42.0	22.1	19.9
Restructured loans	5	255.9	(64.9)	320.8
Total (A)		985.1	57.3	927.8

Normal assets	7	120,777.0	5,637.7	115,139.3
Grand total (B)	8	121,762.1	5,695.0	116,067.1

1 1				
	-			(%)
NPL ratio (A/B)	9	0.81	0.01	0.80
Amount of direct reduction		234.5	73.0	161.5

SMBC non-consolidated (Billions of yen)

Change from December 31, 2023 March 31, 2023 March 31, 2023 10 Bankrupt and quasi-bankrupt loans 156.3 80.8 75.5 Doubtful loans 11 374.6 375.8 (1.2)12 Substandard loans 123.7 (11.5)135.2 13 2.9 (2.4)Past due loans (3 months or more) 5.4 14 Restructured loans 120.7 (9.1)129.9 Total (A) 15 654.6 68.0 586.6 16 115,317.3 112,532.9 Normal assets 2,784.5 17 115,971.9 2,852.5 113,119.4 Grand total (B)

NPL ratio (A/B) 18 0.56 0.04 0.52

Amount of direct reduction 187.9 64.9 123.0

4. Unrealized gains (losses) on securities

Consolidated (Billions of yen)

			December 31, 2023					
		Balance sheet amount	Net unrealized gains (losses)	Change from March 31, 2023	Gains	Losses	Balance sheet amount	Net unrealized gains (losses)
Held-to-maturity securities	1	226.9	(0.6)	(0.2)	0.2	0.7	165.6	(0.4)
Other securities	2	35,639.2	2,611.2	696.0	3,453.8	842.6	32,465.0	1,915.1
Stocks	3	3,657.1	2,323.9	379.2	2,331.8	7.9	3,345.4	1,944.8
Bonds	4	12,209.0	(89.8)	(25.6)	10.2	99.9	13,177.5	(64.2)
Japanese government bonds	5	8,879.6	(50.6)	(14.2)	0.7	51.3	9,576.3	(36.4)
Others	6	19,773.2	377.0	342.4	1,111.8	734.8	15,942.1	34.6
Foreign bonds	7	16,005.7	(656.7)	40.6	70.7	727.3	13,081.5	(697.3)
Other money held in trust	8	0.3	_	_	_	_	0.3	_
Total	9	35,866.4	2,610.6	695.9	3,454.0	843.4	32,630.9	1,914.8
Stocks	10	3,657.1	2,323.9	379.2	2,331.8	7.9	3,345.4	1,944.8
Bonds	11	12,435.9	(90.3)	(25.7)	10.3	100.7	13,343.1	(64.6)
Others	12	19,773.5	377.0	342.4	1,111.8	734.8	15,942.4	34.6

SMBC non-consolidated

(Billions of yen)

			December 31, 2023					
		Balance sheet amount	Net unrealized gains (losses)	Change from March 31, 2023	Gains	Losses	Balance sheet amount	Net unrealized gains (losses)
Held-to-maturity securities	13	22.3	(0.4)	(0.0)	_	0.4	22.3	(0.4)
Stocks of subsidiaries and affiliates	14	4,909.3	(95.7)	(83.3)	0.8	96.5	4,581.9	(12.3)
Other securities	15	30,688.0	1,938.0	514.9	2,697.1	759.1	28,309.7	1,423.2
Stocks	16	3,314.2	2,208.0	326.3	2,215.6	7.6	3,062.1	1,881.7
Bonds	17	12,392.6	(87.5)	(25.2)	10.1	97.7	13,346.0	(62.4)
Japanese government bonds	18	8,879.6	(50.6)	(14.2)	0.7	51.3	9,576.3	(36.4)
Others	19	14,981.2	(182.5)	213.7	471.4	653.8	11,901.6	(396.2)
Foreign bonds	20	12,035.4	(589.8)	27.4	56.9	646.7	9,709.4	(617.1)
Total	21	35,619.6	1,842.0	431.5	2,697.9	855.9	32,914.0	1,410.4
Stocks	22	3,610.5	2,208.9	326.6	2,216.4	7.6	3,358.9	1,882.3
Bonds	23	12,414.9	(87.9)	(25.1)	10.1	98.0	13,368.3	(62.8)
Others	24	19,594.3	(279.0)	130.1	471.4	750.3	16,186.8	(409.1)

Notes: 1. The figures above include negotiable certificates of deposit in "Cash and due from banks" and beneficiary claims on loan trust in "Monetary claims bought."

^{2.} Net unrealized gains (losses) are valued at market prices as of the balance sheet date.

^{3.} Other securities and Other money held in trust are measured at market prices. Unrealized gains (losses) indicate the difference between the acquisition costs (or amortized costs) and the balance sheet amounts.

5. Deposits and loans

SMBC non-consolidated (Billions of yen)

70-1-1-1	e non consonance			
		December 31, 2023	Change from March 31, 2023	March 31, 2023
Domes	tic deposits	124,775.2	1,802.9	122,972.2
	Individual	59,901.8	2,014.7	57,887.0

Note: The figures above exclude negotiable certificates of deposit and Japan offshore banking accounts.

Loans	and bills discounted	97,598.4	3,291.1	94,307.4
	Domestic offices (excluding offshore banking accounts)	62,714.6	1,627.2	61,087.5
	Overseas offices and offshore banking accounts	34,883.8	1,663.9	33,219.9

6. ROE

Consolidated (%)

	Nine months ended December 31, 2023	C1	Nine months ended December 31, 2022
ROE (denominator: Total stockholders' equity)	10.1	0.1	10.0

Note:

ROE = (Profit attributable to owners of parent) X (Number of days in a year (365 days)) / (Number of days in the period (275 days))

{(Total stockholders' equity at the beginning of the period) + (Total stockholders' equity at the end of the period)} / 2