

**Financial Results**  
**Fiscal Year 2003**  
**-Supplementary Information-**

Sumitomo Mitsui Financial Group, Inc.  
Sumitomo Mitsui Banking Corporation

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(Notes) 1. <C>: SMFG Consolidated.

2. <N>: SMBC Non-consolidated.

Figures for FY2002 include those of former SMBC for the period from April 1, 2002 to March 16, 2003.

# Financial Highlights for FY2003

(Sumitomo Mitsui Financial Group)

## 1. Financial Results

<SMBC Non-consolidated>

(Millions of yen)

		FY2003	Change	FY2002
Gross banking profit	1	1,584,127	(176,557)	1,760,684
<i>Excluding gains (losses) on bonds</i>	2	1,561,386	(63,639)	1,625,025
Gross domestic profit	3	1,135,616	(117,282)	1,252,898
<i>Excluding gains (losses) on bonds</i>	4	1,135,325	(45,518)	1,180,843
Net interest income	5	947,885	(77,912)	1,025,797
Trust fees	6	334	327	7
Net fees and commissions	7	179,166	26,317	152,849
Net trading income	8	(1,309)	(3,805)	2,496
Net other operating income	9	9,540	(62,207)	71,747
<i>Gains (losses) on bonds</i>	10	291	(71,763)	72,054
Gross international profit	11	448,510	(59,275)	507,785
<i>Excluding gains (losses) on bonds</i>	12	426,061	(18,120)	444,181
Net interest income	13	139,174	(58,365)	197,539
Net fees and commissions	14	47,401	5,585	41,816
Net trading income	15	282,039	88,535	193,504
Net other operating income	16	(20,105)	(95,030)	74,925
<i>Gains (losses) on bonds</i>	17	22,449	(41,155)	63,604
Expenses (excluding non-recurring losses)	18	(583,995)	63,045	(647,040)
Personnel expenses	19	(221,284)	32,623	(253,907)
Non-personnel expenses	20	(332,238)	25,444	(357,682)
Taxes	21	(30,472)	4,978	(35,450)
Banking profit (excluding transfer to general reserve for possible loan losses)	22	1,000,132	(113,511)	1,113,643
<i>Excluding gains (losses) on bonds</i>	23	977,391	(593)	977,984
Transfer to general reserve for possible loan losses	24	-	238,132	(238,132)
Banking profit	25	1,000,132	124,621	875,511
Gains (losses) on bonds	26	22,741	(112,918)	135,659
Non-recurring gains (losses)	27	(814,994)	657,706	(1,472,700)
Credit related costs	28	869,234	32,849	836,385
Write-off of loans	29	(566,344)	(281,926)	(284,418)
Transfer to specific reserve for possible loan losses	30	-	375,359	(375,359)
Transfer to reserve for losses on loans sold	31	-	15,245	(15,245)
Losses on loans sold to CCPC	32	(806)	15,564	(16,370)
Losses on sale of delinquent loans	33	(302,083)	(153,213)	(148,870)
Transfer to loan loss reserve for specific overseas countries	34	-	(3,879)	3,879
Gains (losses) on stocks	35	103,867	739,575	(635,708)
Gains on sale of stocks	36	151,170	99,965	51,205
Losses on sale of stocks	37	(36,577)	122,871	(159,448)
Losses on devaluation of stocks	38	(10,724)	516,741	(527,465)
Enterprise taxes by Local Governments	39	(8,478)	(667)	(7,811)
Other non-recurring gains (losses)	40	(41,149)	(48,353)	7,204
Ordinary profit (loss)	41	185,138	782,326	(597,188)
Extraordinary gains (losses)	42	133,707	207,506	(73,799)
Gains (losses) on disposal of premises and equipment	43	(11,853)	14,316	(26,169)
Gains on disposal of premises and equipment	44	1,378	(4,120)	5,498
Losses on disposal of premises and equipment	45	(13,232)	18,436	(31,668)
Amortization of net transition obligation from initial application of the new accounting standard for employee retirement benefits	46	(19,473)	694	(20,167)
Write-back of loan loss reserves	47	65,342	65,342	-
Transfer to specific reserve for possible loan losses	48	(276,402)	(276,402)	-
Write-back of general reserve for possible loan losses	49	337,937	337,937	-
Write-back of loan loss reserve for specific overseas countries	50	3,807	3,807	-
Write-back of reserve for losses on loans sold	51	488	488	-
Refund of enterprise tax from Tokyo Government and interest on the refund	52	40,363	40,363	-
Gains on return of the entrusted portion of employee pension fund	53	59,095	59,095	-
Income (loss) before income taxes	54	318,846	989,834	(670,988)
Income taxes, current	55	(12,752)	27,547	(40,299)
Income taxes, deferred	56	(4,980)	(237,963)	232,983
Net income (loss)	57	301,113	779,417	(478,304)
Total credit cost (24+28+47+51)	58	(803,403)	271,114	(1,074,517)

(Note) Amounts less than JPY 1 million are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

## &lt;Consolidated&gt;

(Millions of yen)

		FY2003		FY2002
			Change	
Consolidated gross profit	1	2,069,501	(114,505)	2,184,006
Net interest income	2	1,281,070	(118,434)	1,399,504
Trust fees	3	334	327	7
Net fees and commissions	4	424,176	71,276	352,900
Net trading income	5	304,094	98,324	205,770
Net other operating income	6	59,825	(165,998)	225,823
General and administrative expenses	7	(866,549)	22,688	(889,237)
Credit related costs	8	(971,455)	229,449	(1,200,904)
Write-off of loans	9	(660,382)	(295,777)	(364,605)
Transfer to specific reserve for possible loan losses	10	-	407,963	(407,963)
Transfer to general reserve for possible loan losses	11	-	250,636	(250,636)
Other credit cost	12	(311,072)	(133,374)	(177,698)
Gains (losses) on stocks	13	101,496	723,022	(621,526)
Equity in earnings of affiliates	14	15,700	9,982	5,718
Other income (expenses)	15	(5,848)	(12,041)	6,193
<b>Ordinary profit (loss)</b>	<b>16</b>	<b>342,844</b>	<b>858,593</b>	<b>(515,749)</b>
Extraordinary gains (losses)	17	62,049	137,213	(75,164)
Write-back of loan loss reserves	18	14,378	14,378	-
Transfer to specific reserve for possible loan losses	19	(320,653)	(320,653)	-
Write-back of general reserve for possible loan losses	20	331,225	331,225	-
Write-back of reserve for losses on loans sold	21	489	489	-
Income (loss) before income taxes and minority interests	22	404,894	995,808	(590,914)
Income taxes, current	23	(24,289)	41,779	(66,068)
Income taxes, deferred	24	(8,593)	(233,783)	225,190
Minority interests in net income (loss)	25	(41,596)	(8,029)	(33,567)
<b>Net income (loss)</b>	<b>26</b>	<b>330,414</b>	<b>795,773</b>	<b>(465,359)</b>

(Note) Consolidated gross profit = (Interest income - interest expenses) + Trust fees + (Fees and commissions (income) - Fees and commissions (expenses)) + (Trading income - Trading expenses) + (Other income - Other expenses)

Total credit cost (8+18+21)	27	(956,586)	244,318	(1,200,904)
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## (Reference)

(Billions of yen)

Consolidated net business profit	28	1,090.6	(40.4)	1,131.0
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(Note) Consolidated net business profit = (SMBC Non-consolidated banking profit (excluding transfer to general reserve for possible loan losses)) + (Other consolidated subsidiaries' ordinary profit (excluding non-recurring items) + (Affiliates' ordinary profit) X (Ownership ratio)) - (Internal transaction (dividends, etc.))

## (Number of consolidated subsidiaries and affiliates)

		Mar. 31, 2004	Change	Mar. 31, 2003
Consolidated subsidiaries	29	165	(5)	170
Affiliated companies accounted for by equity method	30	48	1	47

## 2. Banking Profit per Employee / Overhead Ratio &lt;SMBC Non-consolidated&gt;

(Millions of yen, %)

	FY2003		FY2002
		Change	
(1)Banking profit (excluding transfer to general reserve for possible loan losses)	1,000,132	(113,511)	1,113,643
Per employee (thousands of yen)	53,620	3,161	50,459
(2)Banking profit	1,000,132	124,621	875,511
Per employee (thousands of yen)	53,620	13,951	39,669
(3)Banking profit (excluding transfer to general reserve for possible loan losses and gains(losses) on bonds)	977,391	(593)	977,984
Per employee (thousands of yen)	52,401	8,089	44,312
<b>Overhead ratio</b>	<b>36.9</b>	<b>0.2</b>	<b>36.7</b>

(Notes) 1. Employees include executive officers (who are not board members) and overseas local staffs, and exclude temporary staffs, employees temporarily transferred from other companies, and transferred staffs to other companies.

2. For per-employee calculation purpose, the average number of employees during the period is used.

3. Overhead ratio = Expenses (excluding non-recurring losses) / Gross banking profit

## 3. Interest Spread (Domestic) &lt;SMBC Non-consolidated&gt;

(%)

	FY2003			FY2002
		Six-month Period ended Mar. 31, 2004	Change from Six-month Period ended Sep. 30, 2003	
Yield on interest earning assets (A)	1.45	1.45	0.00	1.47
Interest earned on loans and bills discounted (C)	1.75	1.76	+ 0.03	1.73
Interest earned on securities	0.59	0.60	+ 0.02	0.65
Total cost of funding (including expenses) (B)	0.83	0.83	0.00	0.88
Cost of interest bearing liabilities	0.09	0.09	0.00	0.10
Interest paid on deposits, etc. (D)	0.02	0.02	0.00	0.04
Interest paid on other liabilities	0.23	0.25	+ 0.03	0.20
Expense ratio	0.74	0.74	0.00	0.78
Overall interest spread (A) - (B)	0.62	0.62	0.00	0.59
Interest spread (C) - (D)	1.73	1.74	+ 0.03	1.69

## 4. Gains (Losses) on Securities &lt;SMBC Non-consolidated&gt;

(Millions of yen)

	FY2003		FY2002
		Change	
Gains (losses) on bonds	22,741	(112,918)	135,659
Gains on sales	126,945	(47,926)	174,871
Losses on sales	(104,091)	(67,057)	(37,034)
Gains on redemption	57	57	-
Losses on redemption	(55)	(47)	(8)
Losses on devaluation	(114)	2,055	(2,169)
Gains (losses) on stocks	103,867	739,575	(635,708)
Gains on sales	151,170	99,965	51,205
Losses on sales	(36,577)	122,871	(159,448)
Losses on devaluation	(10,724)	516,741	(527,465)

## 5. Unrealized Gains (Losses) on Securities

## (1) Evaluation method of securities

Trading purpose		Fair value method (net valuation gains (losses) recognized in income statement)
Held-to-maturity purpose		Amortized cost method
Other securities	With market value	Fair value method (net valuation gains (losses)* directly charged to Stockholders' equity)
	Without market value	Cost method or amortized cost method
Investments in subsidiaries and affiliates		Cost method

\*In and after FY2003, fair value hedge accounting is applied for hedge transactions which off-set the fluctuation of the market value of bonds for ALM purpose.

\*The amount recognized in income statement by application of fair value hedge accounting is excluded from the amount directly charged to Stockholders' equity.

## (Reference) Securities in money held in trust

Investment purpose		Fair value method (net valuation gains (losses) recognized in income statement)
Other money held in trust	With market value	Fair value method (net valuation gains (losses) directly charged to Stockholders' equity)
	Without market value	Cost method or amortized cost method

## (2) Unrealized gains (losses)

## &lt;SMBC Non-consolidated&gt;

(Millions of yen)

	Mar. 31, 2004				Mar. 31, 2003		
	Net unrealized gains (losses)				Net unrealized gains (losses)		
	(a)	(a) - (b)	Gains	Losses	(b)	Gains	Losses
Held-to-maturity purpose	(7,646)	(11,449)	2,618	(10,265)	3,803	3,909	(105)
Stocks of subsidiaries and affiliates	41,696	62,124	41,696	-	(20,428)	624	(21,052)
Other securities	556,146	574,003	757,072	(200,925)	(17,857)	257,680	(275,537)
Stocks	651,101	803,455	711,514	(60,413)	(152,354)	105,269	(257,624)
Bonds	(101,890)	(210,602)	16,211	(118,101)	108,712	112,417	(3,705)
Others	6,935	(18,850)	29,346	(22,410)	25,785	39,993	(14,207)
Other money held in trust	121	165	222	(100)	(44)	510	(555)
Total	590,318	624,844	801,610	(211,291)	(34,526)	262,725	(297,251)
Stocks	692,798	865,580	753,211	(60,413)	(172,782)	105,894	(278,677)
Bonds	(110,416)	(221,944)	17,950	(128,366)	111,528	115,234	(3,705)
Others	7,937	(18,790)	30,448	(22,510)	26,727	41,597	(14,869)

(Notes) 1. The figures above include unrealized gains (losses) on negotiable certificates of deposit in 'Deposits with banks' and commercial papers as well as claims on loan trust in 'Commercial paper and other debt purchased'.

2. Unrealized gains (losses) of stocks (excluding stocks of subsidiaries and affiliates) are calculated with the average market price during the final month of the fiscal year. Rest of the securities are evaluated at the market price as of the balance sheet date.

3. 'Other securities' and 'Other money held in trust' are evaluated and recorded on the balance sheet at market prices. The figures in the table above indicate the difference between the acquisition cost (or amortized costs) and the balance sheet amounts.

'Unrealized gains (losses) for other securities' includes JPY 23,452 million recognized in income statement by application of fair value hedge accounting, which is excluded from the amount for 'Stockholders' equity'.

## &lt;Consolidated&gt;

(Millions of yen)

	Mar. 31, 2004				Mar. 31, 2003		
	Net unrealized gains (losses)				Net unrealized gains (losses)		
	(a)	(a) - (b)	Gains	Losses	(b)	Gains	Losses
Held-to-maturity purpose	(7,425)	(13,307)	2,840	(10,266)	5,882	5,988	(105)
Other securities	575,612	606,255	787,517	(211,904)	(30,643)	272,943	(303,587)
Stocks	669,784	835,226	736,878	(67,094)	(165,442)	112,952	(278,395)
Bonds	(103,256)	(214,420)	18,590	(121,847)	111,164	117,093	(5,928)
Others	9,084	(14,550)	32,047	(22,963)	23,634	42,897	(19,263)
Other money held in trust	121	165	222	(100)	(44)	510	(555)
Total	568,308	593,113	790,580	(222,271)	(24,805)	279,443	(304,248)
Stocks	669,784	835,226	736,878	(67,094)	(165,442)	112,952	(278,395)
Bonds	(111,783)	(227,799)	20,330	(132,113)	116,016	121,945	(5,928)
Others	10,307	(14,313)	33,371	(23,063)	24,620	44,545	(19,925)

(Notes) 1. The figures above include unrealized gains (losses) on negotiable certificates of deposit in 'Deposits with banks' and commercial papers as well as claims on loan trust in 'Commercial paper and other debt purchased'.

2. Unrealized gains (losses) of stocks are mainly calculated with the average market price during the final month of the fiscal year. Rest of the securities are evaluated at the market price as of the balance sheet date.

3. 'Other securities' and 'Other money held in trust' are evaluated and recorded on the consolidated balance sheet at market prices. The figures in the table above indicate the difference between the acquisition cost (or amortized costs) and the consolidated balance sheet amounts.

'Unrealized gains (losses) for other securities' includes JPY 23,452 million recognized in income statement by application of fair value hedge accounting, which is excluded from the amount for 'Stockholders' equity'.

## 6. Overview of Derivative Transactions (on Deferred Hedge Accounting Basis)

&lt;SMBC Non-consolidated&gt;

(Billions of yen)

	Mar. 31, 2004				Mar. 31, 2003			
	Assets (a)	Liabilities (b)	Net	Net	Assets (c)	Liabilities (d)	Net	Net
			assets (a) - (b)	deferred gains (losses)			assets (c) - (d)	deferred gains (losses)
Interest rate swaps	99.0	106.5	(7.5)	(59.1)	398.5	175.2	223.3	117.3
Currency swaps	1.5	3.9	(2.4)	4.7	419.5	408.0	11.5	9.6
Others	2.3	7.3	(5.0)	1.6	58.9	31.5	27.4	28.9
Total	102.8	117.7	(14.9)	(52.8)	876.9	614.7	262.2	155.8

(Notes) 1. Derivative transactions are valued at fair value in the balance sheet except for those to which 'the short-cut method for interest rate swap' is applied.

2. As for Mar. 31, 2004, SMBC applied individual deferred hedge or fair value hedge accounting based on Practical Guidelines for Accounting Standard for Financial Instruments as well as deferred hedge accounting for banking industry based on JICPA Industry Audit Committee Report No.24 and No.25.

As for Mar. 31, 2003, SMBC mainly applied deferred hedge accounting based on 'the risk adjustment approach', which is one of the methods of macro hedging.

(Appendix) Contract amount of interest rate swaps (on deferred hedge accounting basis), classified by maturity

(Billions of yen)

	Mar. 31, 2004				Mar. 31, 2003			
	1 year or less	1-5 years	over 5 years	Total	1 year or less	1-5 years	over 5 years	Total
	Receivable fixed rate /payable floating rate	3,768.9	20,168.0	4,307.6	28,244.5	20,063.1	22,188.0	6,588.7
Receivable floating rate /payable fixed rate	865.0	3,089.9	4,460.4	8,415.3	12,075.6	14,597.6	3,509.8	30,183.0
Receivable floating rate /payable floating rate	1.0	613.0	50.8	664.8	5.2	866.6	84.5	956.3
Total contract amount	4,634.9	23,870.9	8,818.8	37,324.6	32,143.9	37,652.2	10,183.0	79,979.1

## 7. Employee Retirement Benefits

## (1) Balance of the retirement benefit liability

&lt;SMBC Non-consolidated&gt;

(Millions of yen)

		Mar. 31, 2004		Mar. 31, 2003
			Change	
Balance of the retirement benefit liability	(A)	827,806	(276,449)	1,104,255
	<Discount rate>	<2.5%>	<-0.5%>	<3.0%>
Fair value of plan assets	(B)	684,749	(21,753)	706,502
Reserve for employee retirement benefits	(C)	11,748	(61,068)	72,816
Prepaid pension cost	(D)	12,394	12,394	-
Unrecognized net obligation from change of accounting method	(E)	16,001	(24,334)	40,335
Unrecognized prior service cost (deductable from the obligation)	(F)	(77,479)	(24,778)	(52,701)
Unrecognized actuarial net gain (loss)	(A-B-C+D-E-F)	205,180	(132,122)	337,302

(Reference) &lt;Consolidated&gt;

(Millions of yen)

		Mar. 31, 2004		Mar. 31, 2003
			Change	
Balance of the retirement benefit liability	(A)	892,421	(272,149)	1,164,570
Fair value of plan assets	(B)	709,353	(13,822)	723,175
Reserve for employee retirement benefits	(C)	40,842	(60,566)	101,408
Prepaid pension cost	(D)	13,049	13,049	-
Unrecognized net obligation from change of accounting method	(E)	17,876	(26,211)	44,087
Unrecognized prior service cost (deductable from the obligation)	(F)	(78,022)	(24,804)	(53,218)
Unrecognized actuarial net gain (loss)	(A-B-C+D-E-F)	215,420	(133,698)	349,118

## (2) Cost for employee retirement benefits

&lt;SMBC Non-consolidated&gt;

(Millions of yen)

		FY2003		FY2002
			Change	
Cost for employee retirement benefits		82,216	16,968	65,248
Service cost		21,401	(381)	21,782
Interest cost		31,371	(1,023)	32,394
Expected returns on plan assets		(22,671)	8,385	(31,056)
Amortization of net obligation from change of accounting method (amortized using the straight-line method over 5 years)		19,473	(694)	20,167
Amortization of prior service cost		(6,508)	(114)	(6,394)
Amortization of actuarial net gain (loss)		34,978	12,024	22,954
Others		4,170	(1,230)	5,400
Gains on return of the entrusted portion of employee pension fund		59,095	59,095	-

(Reference) &lt;Consolidated&gt;

(Millions of yen)

		FY2003		FY2002
			Change	
Cost for employee retirement benefits		93,442	13,792	79,650

## 8. Capital Ratio &lt;Consolidated&gt;

(Billions of yen, %)

	Mar. 31, 2004		Mar. 31, 2003
	[Preliminary]	Change	
(1) Capital ratio	11.37	1.27	10.10
(2) Tier I	3,571.6	315.7	3,255.9
Net unrealized losses on other securities	-	24.2	(24.2)
(3) Tier II	3,416.5	454.9	2,961.6
(a) Unrealized gains on securities	249.4	249.4	-
(b) Land revaluation excess	68.5	(3.2)	71.7
(c) General reserve for possible loan losses	740.1	0.5	739.6
(d) Subordinated debts	2,358.6	208.3	2,150.3
(4) Subtraction items	250.8	12.2	238.6
(5) Total capital (2) + (3) - (4)	6,737.4	758.5	5,978.9
(6) Risk-adjusted assets	59,204.0	37.2	59,166.8

## 9. ROE

&lt;SMBC Non-consolidated&gt;

(%)

	FY2003		FY2002
		Change	
ROE (numerator: Banking profit*)	77.4	1.4	76.0
ROE (numerator: Banking profit)	77.4	17.9	59.5
ROE (numerator: Net income)	22.5	56.6	(34.1)

\*Excluding transfer to general reserve for possible loan losses

&lt;Consolidated&gt;

(%)

	FY2003		FY2002
		Change	
ROE (numerator: Net income)	31.7	74.7	(43.0)

$$\text{ROE} = \frac{(\text{Net income} - \text{Dividends on preferred stocks})}{\frac{\{(\text{Stockholders' equity at the beginning of the term}) - (\text{Number of preferred stocks at the beginning of the term}) \times (\text{Issue price}) + (\text{Stockholders' equity at the end of the term}) - (\text{Number of preferred stocks at the end of the term}) \times (\text{Issue price})\}}{2}} \times 100$$

(%)

	FY2003		FY2002
		Change	
Fully-diluted ROE (numerator: Net income)	12.0	29.4	(17.4)

(Note) Fully-diluted basis: including convertible preferred stocks.



## 11. Risk-Monitored Loans

&lt;SMBC Non-consolidated&gt; (Millions of yen)

		Mar. 31, 2004		Mar. 31, 2003
			Change	
Risk-monitored loans	Bankrupt loans	67,183	(105,220)	172,403
	Non-accrual loans	1,460,787	(929,386)	2,390,173
	Past due loans (3 months or more)	47,618	(67,138)	114,756
	Restructured loans	1,199,301	(1,292,898)	2,492,199
	Total	2,774,889	(2,394,642)	5,169,531

Amount of direct reduction                      865,794                      (59,691)                      925,485

Total loans (term-end balance)	50,810,144	(6,472,221)	57,282,365
--------------------------------	------------	-------------	------------

(%)

Ratio to total loans	Bankrupt loans	0.1	(0.2)	0.3
	Non-accrual loans	2.9	(1.3)	4.2
	Past due loans (3 months or more)	0.1	(0.1)	0.2
	Restructured loans	2.4	(2.0)	4.4
	Total	5.5	(3.5)	9.0

&lt;Consolidated&gt; (Millions of yen)

		Mar. 31, 2004		Mar. 31, 2003
			Change	
Risk-monitored loans	Bankrupt loans	96,413	(104,979)	201,392
	Non-accrual loans	1,767,862	(942,302)	2,710,164
	Past due loans (3 months or more)	51,538	(78,815)	130,353
	Restructured loans	1,382,168	(1,346,623)	2,728,791
	Total	3,297,981	(2,472,719)	5,770,700

Amount of direct reduction                      1,178,255                      (95,105)                      1,273,360

Total loans (term-end balance)	55,382,800	(5,700,146)	61,082,946
--------------------------------	------------	-------------	------------

(%)

Ratio to total loans	Bankrupt loans	0.2	(0.1)	0.3
	Non-accrual loans	3.2	(1.2)	4.4
	Past due loans (3 months or more)	0.1	(0.1)	0.2
	Restructured loans	2.5	(2.0)	4.5
	Total	6.0	(3.4)	9.4

## 12. Reserve for Possible Loan Losses

<SMBC Non-consolidated>		(Millions of yen)	
	Mar. 31, 2004		Mar. 31, 2003
		Change	
Reserve for possible loan losses	1,250,751	(824,046)	2,074,797
General reserve	769,033	(344,202)	1,113,235
Specific reserve	473,959	(476,037)	949,996
Loan loss reserve for specific overseas countries	7,758	(3,808)	11,566
Amount of direct reduction	889,361	(64,680)	954,041
Reserve for possible losses on loans sold	-	(17,169)	17,169

<Consolidated>		(Millions of yen)	
	Mar. 31, 2004		Mar. 31, 2003
		Change	
Reserve for possible loan losses	1,422,486	(821,056)	2,243,542
General reserve	837,679	(336,248)	1,173,927
Specific reserve	577,047	(481,001)	1,058,048
Loan loss reserve for specific overseas countries	7,758	(3,808)	11,566
Amount of direct reduction	1,236,148	(88,311)	1,324,459
Reserve for possible losses on loans sold	-	(20,665)	20,665

## 13. Reserve Ratio for Risk-Monitored Loans

<SMBC Non-consolidated>		(%)	
	Mar. 31, 2004		Mar. 31, 2003
		Change	
Before direct reduction	58.8	9.1	49.7
After direct reduction	45.1	5.0	40.1

<Consolidated>		(%)	
	Mar. 31, 2004		Mar. 31, 2003
		Change	
Before direct reduction	59.4	8.7	50.7
After direct reduction	43.1	4.2	38.9

(Note) Reserve ratio to risk-monitored loans = (Reserve for possible loan losses) / (Risk-monitored loans)

## 14. Problem Assets Based on the Financial Reconstruction Law and the Coverage

&lt;SMBC Non-consolidated&gt;

(Millions of yen, %)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Bankrupt and quasi-bankrupt assets	361,642	(163,247)	524,889
Doubtful assets	1,202,673	(926,828)	2,129,501
Substandard loans	1,246,919	(1,360,036)	2,606,955
Total (A)	2,811,234	(2,450,111)	5,261,345
Normal assets	52,874,353	(4,439,002)	57,313,355
Total (B)	55,685,587	(6,889,113)	62,574,700
Problem asset ratio (A/B)	5.0	(3.4)	8.4

Amount of direct reduction 889,361 (64,680) 954,041

(Note) In addition to loans, acceptances and guarantees, suspense payments, and other credit-type assets are included in the "Problem Assets Based on the Financial Reconstruction Law".

(Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Total coverage (C)	2,292,028	(1,744,435)	4,036,463
Reserve for possible loan losses* (D)	761,481	(729,371)	1,490,852
Reserve for supporting specific borrowers	-	-	-
Amount recoverable due to guarantees, collateral and others (E)	1,530,547	(1,015,064)	2,545,611

\* Sum of general reserve for Substandard loans and specific reserve.

(%)

Coverage ratio (C) / (A)	81.5	4.8	76.7
Coverage ratio calculated with total reserve for possible loan losses included in the numerator	98.9	11.1	87.8

(%)

Reserve ratio to unsecured assets (D) / (A - E)	59.5	4.6	54.9
Reserve ratio calculated with total reserve for possible loan losses included in the numerator	97.7	21.3	76.4

&lt;Consolidated&gt;

(Millions of yen, %)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Bankrupt and quasi-bankrupt assets	485,864	(170,112)	655,976
Doubtful assets	1,409,151	(931,056)	2,340,207
Substandard loans	1,441,182	(1,416,408)	2,857,590
Total (A)	3,336,197	(2,517,576)	5,853,773
Normal assets	56,127,550	(3,203,005)	59,330,555
Total (B)	59,463,747	(5,720,581)	65,184,328
Problem asset ratio (A/B)	5.6	(3.4)	9.0

(Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Total coverage (C)	2,663,776	(1,796,838)	4,460,614
Reserve for possible loan losses* (D)	837,349	(732,063)	1,569,412
Reserve for supporting specific borrowers	-	-	-
Amount recoverable due to guarantees, collateral and others (E)	1,826,427	(1,064,775)	2,891,202

(%)

Coverage ratio (C) / (A)	79.8	3.6	76.2
Coverage ratio calculated with total reserve for possible loan losses included in the numerator	97.4	9.7	87.7

(%)

Reserve ratio to unsecured assets (D) / (A - E)	55.5	2.5	53.0
Reserve ratio calculated with total reserve for possible loan losses included in the numerator	94.2	18.5	75.7

## (Reference) Progress of Off-Balancing of Problem Assets &lt;SMBC Non-consolidated&gt;

## 1. Problem assets existing prior to and classified during the six-month period ended Sep. 30, 2000

(1) Term-end balance of Bankrupt and quasi-bankrupt assets, and Doubtful assets based on the Financial Reconstruction Law  
(Billions of yen)

	Sep. 30, 2000	Mar. 31, 2001	Sep. 30, 2001	Mar. 31, 2002	Sep. 30, 2002	Mar. 31, 2003	Sep. 30, 2003	Mar. 31, 2004	Change
Bankrupt and quasi-bankrupt assets	653.0	475.2	379.5	283.3	240.3	144.5	99.6	28.9	(70.7)
Doubtful assets	2,594.8	1,361.6	1,055.7	848.3	661.1	255.6	192.3	43.3	(149.0)
Total	3,247.8	1,836.8	1,435.2	1,131.6	901.4	400.1	291.9	72.2	(219.7)
The result of measures connected to Off-balancing							151.2	120.0	29.7

(Note) The measures connected to "Off-balancing" are legal reorganizations, measures associated with legal reorganizations, corporate splits to good companies and bad companies, partial direct write-offs of retail exposure to individuals and small- and medium-sized enterprises, and trusts to RCC for the purpose of revitalization which is scheduled to be off-balanced before the maturity.

## (2) Progress of Off-balancing

(Billions of yen)

	Six-month period ended Mar. 31, 2004
Disposition by borrowers' liquidation	(21.0)
Reconstructive disposition --- (a)	(7.1)
Improvement in debtors' performance due to (a)	-
Loan sales to market	(245.1)
Direct write-offs	155.0
Others	(101.5)
Collection/repayment, etc.	(93.7)
Improvement in debtors' performance	(7.8)
Total	(219.7)

- (Notes) 1. "Disposition by borrowers' liquidation" refers to abandonment or write-off of loans involved in bankruptcy liquidation proceedings (bankruptcy or special liquidations).  
2. "Reconstructive disposition" refers to abandonment of loans involved in rehabilitative bankruptcy proceedings (corporate reorganization, civil rehabilitation, composition and arrangement), debt forgiveness involved in special mediation or other types of civil mediation, or debt forgiveness for restructuring involved in private reorganization.  
3. "Improvement in debtors' performance due to re-constructive disposition" was categorized as "Others" in FY2000 financial results published in May 2001.

## 2. Problem assets classified during the six-month period ended Mar. 31, 2001

(1) Term-end balance of Bankrupt and quasi-bankrupt assets, and Doubtful assets based on the Financial Reconstruction Law  
(Billions of yen)

	Mar. 31, 2001	Sep. 30, 2001	Mar. 31, 2002	Sep. 30, 2002	Mar. 31, 2003	Sep. 30, 2003	Mar. 31, 2004	Change	
Bankrupt and quasi-bankrupt assets	118.8	142.2	57.7	52.1	29.0	22.7	5.5	(17.2)	
Doubtful assets	592.6	269.7	145.2	112.7	81.9	53.8	20.2	(33.6)	
Total	711.4	411.9	202.9	164.8	110.9	76.5	25.7	(50.8)	
The result of measures connected to Off-balancing							23.4	18.4	4.3

## (2) Progress of Off-balancing

(Billions of yen)

	Six-month period ended Mar. 31, 2004
Disposition by borrowers' liquidation	(2.3)
Reconstructive disposition --- (a)	(1.5)
Improvement in debtors' performance due to (a)	-
Loan sales to market	(68.0)
Direct write-offs	34.9
Others	(13.9)
Collection/repayment, etc.	(13.3)
Improvement in debtors' performance	(0.6)
Total	(50.8)

## 3. Problem assets classified during the six-month period ended Sep. 30, 2001

(1) Term-end balance of Bankrupt and quasi-bankrupt assets, and Doubtful assets based on the Financial Reconstruction Law  
(Billions of yen)

	Sep. 30, 2001	Mar. 31, 2002	Sep. 30, 2002	Mar. 31, 2003	Sep. 30, 2003	Mar. 31, 2004	Change
Bankrupt and quasi-bankrupt assets	56.6	76.6	66.0	41.7	32.5	19.1	(13.4)
Doubtful assets	332.5	236.9	163.1	99.5	68.7	17.6	(51.1)
Total	389.1	313.5	229.1	141.2	101.2	36.7	(64.5)
The result of measures connected to Off-balancing				31.9	25.5	16.1	

## (2) Progress of Off-balancing

(Billions of yen)

	Six-month period ended Mar. 31, 2004
Disposition by borrowers' liquidation	(0.0)
Reconstructive disposition --- (a)	(2.7)
Improvement in debtors' performance due to (a)	-
Loan sales to market	(69.2)
Direct write-offs	26.7
Others	(19.3)
Collection/repayment, etc.	(16.8)
Improvement in debtors' performance	(2.5)
Total	(64.5)

## 4. Problem assets classified during the six-month period ended Mar. 31, 2002

(1) Term-end balance of Bankrupt and quasi-bankrupt assets, and Doubtful assets based on the Financial Reconstruction Law  
(Billions of yen)

	Mar. 31, 2002	Sep. 30, 2002	Mar. 31, 2003	Sep. 30, 2003	Mar. 31, 2004	Change
Bankrupt and quasi-bankrupt assets	80.6	96.4	60.5	98.4	59.3	(39.1)
Doubtful assets	1,751.9	1,131.5	729.5	372.1	200.6	(171.5)
Total	1,832.5	1,227.9	790.0	470.5	259.9	(210.6)
The result of measures connected to Off-balancing			56.1	30.6	16.0	

(2) Progress of Off-balancing

(Billions of yen)

	Six-month period ended Mar. 31, 2004
Disposition by borrowers' liquidation	(4.6)
Reconstructive disposition --- (a)	(9.9)
Improvement in debtors' performance due to (a)	(17.2)
Loan sales to market	(216.1)
Direct write-offs	90.5
Others	(53.3)
Collection/repayment, etc.	(47.4)
Improvement in debtors' performance	(5.9)
Total	(210.6)

## 5. Problem assets classified during the six-month period ended Sep. 30, 2002

(1) Term-end balance of Bankrupt and quasi-bankrupt assets, and Doubtful assets based on the Financial Reconstruction Law  
(Billions of yen)

	Sep. 30, 2002	Mar. 31, 2003	Sep. 30, 2003	Mar. 31, 2004	Change
Bankrupt and quasi-bankrupt assets	64.5	204.8	95.8	48.2	(47.6)
Doubtful assets	483.9	153.6	111.9	44.0	(67.9)
Total	548.4	358.4	207.7	92.2	(115.5)
The result of measures connected to Off-balancing			107.7	52.0	17.6

(2) Progress of Off-balancing

(Billions of yen)

	Six-month period ended Mar. 31, 2004
Disposition by borrowers' liquidation	(1.4)
Reconstructive disposition --- (a)	(1.3)
Improvement in debtors' performance due to (a)	(2.7)
Loan sales to market	(101.7)
Direct write-offs	44.2
Others	(52.6)
Collection/repayment, etc.	(41.8)
Improvement in debtors' performance	(10.8)
Total	(115.5)

## 6. Problem assets classified during the six-month period ended Mar. 31, 2003

(1) Term-end balance of Bankrupt and quasi-bankrupt assets, and Doubtful assets based on the Financial Reconstruction Law  
(Billions of yen)

	Mar. 31, 2003	Sep. 30, 2003	Mar. 31, 2004	Change
Bankrupt and quasi-bankrupt assets	44.4	89.3	41.5	(47.8)
Doubtful assets	809.4	230.4	78.3	(152.1)
Total	853.8	319.7	119.8	(199.9)
The result of measures connected to Off-balancing	40.7	80.3	29.4	

(2) Progress of Off-balancing

(Billions of yen)

	Six-month period ended Mar. 31, 2004
Disposition by borrowers' liquidation	(0.4)
Reconstructive disposition --- (a)	(2.7)
Improvement in debtors' performance due to (a)	(2.1)
Loan sales to market	(100.5)
Direct write-offs	3.8
Others	(98.0)
Collection/repayment, etc.	(86.1)
Improvement in debtors' performance	(11.9)
Total	(199.9)

## 7. Problem assets classified during the six-month period ended Sep. 30, 2003

(1) Term-end balance of Bankrupt and quasi-bankrupt assets, and Doubtful assets based on the Financial Reconstruction Law  
(Billions of yen)

	Sep. 30, 2003	Mar. 31, 2004	Change
Bankrupt and quasi-bankrupt assets	67.8	101.2	33.4
Doubtful assets	602.0	172.8	(429.2)
Total	669.8	274.0	(395.8)
(G)			
The result of measures connected to Off-balancing	44.1	66.3	

(2) Progress of Off-balancing

(Billions of yen)

	Six-month period ended Mar. 31, 2004
Disposition by borrowers' liquidation	(0.4)
Reconstructive disposition --- (a)	(49.1)
Improvement in debtors' performance due to (a)	(54.0)
Loan sales to market	(82.7)
Direct write-offs	(71.0)
Others	(138.6)
Collection/repayment, etc.	(118.4)
Improvement in debtors' performance	(20.2)
Total	(395.8)
(G)	

## 8. Problem assets classified during the six-month period ended Mar. 31, 2004

(Billions of yen)

	Mar. 31, 2004
Bankrupt and quasi-bankrupt assets	57.9
Doubtful assets	625.9
Total	683.8
The result of measures connected to Off-balancing	53.2

(Reference) Balance of Bankrupt and quasi-bankrupt assets, and Doubtful assets based on the Financial Reconstruction Law

(Billions of yen)

	Sep. 30, 2000	Mar. 31, 2001	Sep. 30, 2001	Mar. 31, 2002	Sep. 30, 2002	Mar. 31, 2003	Sep. 30, 2003	Mar. 31, 2004	Change
Bankrupt and quasi-bankrupt assets	653.0	594.0	578.3	498.2	519.3	524.9	506.1	361.6	(144.5)
Doubtful assets	2,594.8	1,954.1	1,657.9	2,982.3	2,552.3	2,129.5	1,631.2	1,202.7	(428.5)
Total	3,247.8	2,548.1	2,236.2	3,480.5	3,071.6	2,654.4	2,137.3	1,564.3	(573.0)
The result of measures connected to Off-balancing						411.0	370.9	232.6	

(Reference) Progress of Off-balancing

(six-month period ended Mar. 31, 2004 total)

(Billions of yen)

	Six-month period ended Mar. 31, 2004
Disposition by borrowers' liquidation	(30.1)
Reconstructive disposition --- (a)	(74.3)
Improvement in debtors' performance due to (a)	(76.0)
Loan sales to market	(883.3)
Direct write-offs	284.1
Others	(477.2)
Collection/repayment, etc.	(417.5)
Improvement in debtors' performance	(59.7)
Total	(A)+(B)+(C)+(D)+(E)+(F)+(G) (1,256.8)

## 15. Loan Portfolio, Classified by Industry &lt;SMBC Non-consolidated&gt;

## (1) Loans and bills discounted, classified by industry

(Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Domestic offices (excluding offshore banking account)	47,951,522	(5,844,363)	53,795,885
Manufacturing	5,794,191	(237,071)	6,031,262
Agriculture, forestry, fisheries, and mining	133,833	(58,962)	192,795
Construction	1,717,184	(668,094)	2,385,278
Transportation, communications and public enterprises	3,134,713	165,742	2,968,971
Wholesale and retail	5,492,168	(320,317)	5,812,485
Finance and insurance	4,892,526	(527,108)	5,419,634
Real estate	6,995,060	(1,245,267)	8,240,327
Various services	5,470,887	(151,816)	5,622,703
Municipalities	688,159	180,015	508,144
Others	13,632,796	(2,981,484)	16,614,280
Overseas offices and offshore banking accounts	2,858,622	(627,857)	3,486,479
Public sector	63,654	(55,814)	119,468
Financial institutions	227,393	(8,723)	236,116
Commerce and industry	2,395,989	(549,133)	2,945,122
Others	171,583	(14,189)	185,772
Total	50,810,144	(6,472,221)	57,282,365

## Risk-Monitored Loans

(Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Domestic offices (excluding offshore banking account)	2,709,813	(2,335,985)	5,045,798
Manufacturing	325,940	105,986	219,954
Agriculture, forestry, fisheries, and mining	1,124	(3,446)	4,570
Construction	107,094	(581,706)	688,800
Transportation, communications and public enterprises	84,326	(50,526)	134,852
Wholesale and retail	366,041	(167,597)	533,638
Finance and insurance	53,008	(113,076)	166,084
Real estate	997,631	(1,054,719)	2,052,350
Various services	533,879	(415,275)	949,154
Municipalities	-	-	-
Others	240,770	(55,626)	296,396
Overseas offices and offshore banking accounts	65,076	(58,657)	123,733
Public sector	11,419	(220)	11,639
Financial institutions	723	(699)	1,422
Commerce and industry	52,934	(57,738)	110,672
Others	-	-	-
Total	2,774,889	(2,394,642)	5,169,531

## (2) Problem Assets Based on the Financial Reconstruction Law classified by industry, and reserve ratio

(Millions of yen, %)

	Mar. 31, 2004			Mar. 31, 2003
	(a)	Reserve ratio	(a) - (b)	(b)
Domestic offices (excluding offshore banking account)	2,740,282	59.3	(2,371,715)	5,111,997
Manufacturing	328,465	72.3	106,367	222,098
Agriculture, forestry, fisheries, and mining	1,126	81.5	(3,445)	4,571
Construction	107,267	38.4	(614,439)	721,706
Transportation, communications and public enterprises	85,413	44.2	(50,304)	135,717
Wholesale and retail	368,817	52.5	(171,157)	539,974
Finance and insurance	54,710	45.8	(113,335)	168,045
Real estate	1,016,728	63.0	(1,040,891)	2,057,619
Various services	534,458	56.9	(427,273)	961,731
Municipalities	-	-	-	-
Others	243,298	99.0	(57,238)	300,536
Overseas offices and offshore banking accounts	70,952	64.7	(78,396)	149,348
Public sector	11,419	22.3	(220)	11,639
Financial institutions	723	-	(699)	1,422
Commerce and industry	58,810	78.5	(77,477)	136,287
Others	-	-	-	-
Total	2,811,234	59.5	(2,450,111)	5,261,345

(Notes) 1. In addition to loans, acceptances and guarantees, suspense payments, and other credit-type assets are included in "Problem Assets Based on the Financial Reconstruction Law".

2. Reserve Ratio = (Reserve for possible loan losses) / (Assets excluding amounts recoverable due to collaterals and guarantees)  
Reserve for possible loan losses is sum of general reserve for Substandard Loans and specific reserve.

## (3) Consumer loans outstanding

(Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Consumer loans	13,875,878	210,002	13,665,876
Mortgage loans	12,725,041	385,750	12,339,291
Residential purpose	8,891,575	544,943	8,346,632
Other consumer loans	1,150,837	(175,748)	1,326,585

## (4) Loans to small- and medium-sized enterprises, etc.

(Millions of yen, %)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Outstanding balance	35,427,834	(1,305,407)	36,733,241
Ratio to total loans	73.9	5.6	68.3

(Note) Outstanding balance does not include loans at overseas branches and offshore banking accounts.

## 16. Overseas Loans &lt;SMBC Non-consolidated&gt;

## (1) Loans to specific overseas countries

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Loan balance	74,688	(33,389)	108,077
Number of countries	6	(3)	9

## (2) Loans classified by country

## (i) Loans to major Asian countries (Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Indonesia	81,177	(30,282)	111,459
Risk-monitored loans	18,265	(17,916)	36,181
Thailand	214,587	12,374	202,213
Risk-monitored loans	1,977	(18,241)	20,218
Korea	192,947	27,784	165,163
Risk-monitored loans	1,445	1,092	353
Hong Kong	209,540	(36,477)	246,017
Risk-monitored loans	3,244	(4,876)	8,120
China	148,673	19,209	129,464
Risk-monitored loans	422	(2,247)	2,669
Singapore	216,223	(6,879)	223,102
Risk-monitored loans	628	509	119
India	24,685	(10,654)	35,339
Risk-monitored loans	3,102	(2,035)	5,137
Malaysia	55,961	(7,996)	63,957
Risk-monitored loans	457	(188)	645
Pakistan	2,851	(446)	3,297
Risk-monitored loans	1,200	(165)	1,365
Others	65,182	15,049	50,133
Risk-monitored loans	-	-	-
Total	1,211,830	(18,317)	1,230,147
Risk-monitored loans	30,740	(44,067)	74,807

(Notes) Classified by domicile of debtors (same for the following tables).

## (ii) Loans to major Central and South American countries (Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Chile	4,124	(1,410)	5,534
Risk-monitored loans	-	-	-
Columbia	6,274	(4,813)	11,087
Risk-monitored loans	485	(338)	823
Mexico	20,097	1,686	18,411
Risk-monitored loans	634	(87)	721
Argentina	693	(851)	1,544
Risk-monitored loans	-	-	-
Brazil	44,460	7,700	36,760
Risk-monitored loans	-	-	-
Venezuela	6,955	(2,308)	9,263
Risk-monitored loans	-	-	-
Panama	179,208	7,452	171,756
Risk-monitored loans	-	-	-
Others	973	(77)	1,050
Risk-monitored loans	109	(15)	124
Total	262,787	7,378	255,409
Risk-monitored loans	1,228	(440)	1,668

## (iii) Loans to Russia (Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Russia	4,722	(701)	5,423
Risk-monitored loans	-	-	-

## (3) Problem Assets Based on the Financial Reconstruction Law, classified by domicile

(Millions of yen, %)

	Mar. 31, 2004			Mar. 31, 2003 (b)
	(a)	Reserve ratio	(a) - (b)	
Overseas offices and Japan offshore banking accounts	70,952	64.7	(78,396)	149,348
Asia	32,532	50.8	(56,848)	89,380
Indonesia	18,265	32.2	(17,916)	36,181
Hong Kong	3,244	82.6	(8,964)	12,208
India	3,595	84.8	(4,053)	7,648
China	422	91.2	(2,266)	2,688
Others	7,006	79.8	(23,649)	30,655
North America	27,404	94.2	(23,133)	50,537
Central and South America	3,942	81.8	(3,843)	7,785
Western Europe	7,074	37.2	5,428	1,646
Eastern Europe	-	-	-	-

(Notes) 1. In addition to loans, acceptances and guarantees, suspense payments, and other credit-type assets are included in the "Problem Assets Based on the Financial Reconstruction Law".

2. Reserve Ratio = (Reserve for possible loan losses) / (Assets excluding amounts recoverable due to collaterals and guarantees)  
Reserve for possible loan losses is sum of general reserve for substandard loans and specific reserve.

3. Classified by domicile of debtors.

## 17. Deposits and Loans &lt;SMBC Non-consolidated&gt;

## (1) Deposits and loans outstanding

(Millions of yen, %)

	FY2003		FY2002
		Change	
Deposits (term-end balance)	60,067,417	1,456,686	58,610,731
Deposits (average balance)	58,164,414	(510,419)	58,674,833
Domestic units	52,485,951	863,402	51,622,549
Average yield	0.02	(0.02)	0.04
Loans (term-end balance)	50,810,144	(6,472,221)	57,282,365
Loans (average balance)	54,244,949	(5,146,454)	59,391,403
Domestic units	50,475,233	(3,383,515)	53,858,748
Average yield	1.75	0.02	1.73

(Note) "negotiable certificates of deposit" is excluded from Deposits.

## (2) Deposits outstanding, classified by depositor

(Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Domestic deposits	58,679,202	2,207,430	56,471,772
Individual	31,631,834	421,633	31,210,201
Corporate	27,047,368	1,785,797	25,261,571

(Note) Calculation based on the numbers before elimination of temporary inter-office accounts.

Excluding "negotiable certificates of deposit" and offshore banking accounts.

## (Reference)

(Millions of yen)

	Mar. 31, 2004		Mar. 31, 2003
		Change	
Outstanding balance of investment trusts	2,005,684	329,600	1,676,084
Balance of investment trusts to individuals	1,920,024	321,447	1,598,577

(Note) Balance of investment trusts is recognized on a contract basis and measured according to each fund's net asset balance at the term-end.

## 18. Other Financial Data &lt;SMBC Non-consolidated&gt;

## (1) Debt Forgiveness

(Billions of yen)

	<b>FY2003</b>
Number of companies of which the debts have been forgiven	14
Principal amount forgiven	323.0

(Note) Debt forgiveness associated with legal settlement is not included.

## (2) Outstanding amount and the amount sold of stocks in Other securities

(Billions of yen)

	<b>Mar. 31, 2004</b>
Balance sheet amount	3,300.7
Acquisition cost	2,649.6

(Billions of yen)

	<b>FY2003</b>
Amount sold	approx. 930.0

## 19. Number of Directors and Employees &lt;SMBC Non-consolidated&gt;

	<b>Mar. 31, 2004</b>		Mar. 31, 2003	Mar. 31, 2004 "The Plan"*3
		Change		
Directors and auditors*1	24	-	24	28
Employees*2	22,348	(1,676)	24,024	22,600

(\*1) Including directors and auditors of SMFG.

(\*2) Resistered employees, excluding directors, executive officers, contract employees, temporary recruited, and overseas local staffs.

(\*3) The Plan for Strengthening the Financial Base.

## 20. Number of Offices &lt;SMBC Non-consolidated&gt;

	<b>Mar. 31, 2004</b>		Mar. 31, 2003	Mar. 31, 2004 "The Plan"*4
		Change		
Domestic branches*1	435	(2)	437	435
Overseas branches*2	20	-	20	19
Overseas subsidiaries*3	24	(1)	26	26

(\*1) Sub-branches, agencies, branches specialized in receiving money transfers, branches specialized in controlling ATMs in convenience stores, and International Business Operations Department are excluded.

(\*2) Sub-branches and representative offices are excluded.

(\*3) Excluding affiliates, of which SMBC has less than 50% equity interest.

(\*4) The Plan for Strengthening the Financial Base.

## 21. Deferred Tax Assets &lt;SMBC Non-consolidated&gt;

		(Billions of yen)			(Reference) Temporary differences	
		Mar. 31, 2004	Change	Mar. 31, 2003	Mar. 31, 2004	
(a) Total deferred tax assets	(b-c)	1	1,839.6	(9.7)	1,849.3	
(b) Subtotal of deferred tax assets		2	2,196.9	(107.2)	2,304.1	5,405.5
Reserve for possible loan losses		3	429.3	(390.9)	820.2	1,056.6
Write-off of loans		4	282.8	(36.8)	319.6	695.9
Reserve for possible losses on loans sold		5	-	(6.9)	6.9	-
Write-off of securities		6	378.6	(217.7)	596.3	931.9
Reserve for employee retirement benefits		7	82.3	(20.0)	102.3	202.5
Depreciation		8	7.1	(1.2)	8.3	17.4
Net unrealized losses on other securities		9	-	(6.9)	6.9	-
Net operating loss carryforwards		10	951.4	578.0	373.4	2,325.5
Other		11	65.4	(4.8)	70.2	175.7
(c) Valuation allowance		12	357.3	(97.5)	454.8	
(d) Total deferred tax liabilities		13	249.1	214.4	34.7	613.0
Gains on securities contributed to employee retirement benefits trust		14	25.5	0.2	25.3	62.8
Net unrealized gains on other securities		15	216.5	216.5	-	532.8
Other		16	7.1	(2.3)	9.4	17.4
Net deferred tax assets (Balance sheet amount)	(a-d)	17	1,590.5	(224.1)	1,814.6	
Amounts corresponding to the estimated taxable income before adjustments		18	1,729.6	3.5	1,726.1	
Amounts to be realized after more than a certain period (Note 1)		19	77.4	(11.1)	88.5	
Amount corresponding to the deferred tax liabilities shown in 15 above (Note 2)		20	(216.5)	(216.5)	-	
Effective income tax rate	(Note 3)	21	40.63%	0.17%	40.46%	

## (Notes)

- Deferred tax assets arising from temporary differences that are expected to be reversed after more than five years (such as reserve for employee retirement benefits and depreciation of buildings) may be recognized if there is a high likelihood of such tax benefits being realized. (JICPA Auditing Committee Report No.66 "Auditing Treatment Regarding Judgment of Realizability of Deferred Tax Assets")
- Deferred tax assets are recognized on the balance sheet on a net basis after offsetting against deferred tax liabilities arising from net unrealized gains on other securities. But the collectability is assessed for the gross deferred tax assets, before offsetting against deferred tax liabilities. (JICPA Auditing Committee Report No.70 "Auditing Treatment Regarding Application of Tax Effect Accounting to Valuation Differences on Other Securities and Losses on Impairment of Fixed Assets")
- The effective tax rate is applied to the temporary differences that are expected to be reversed after Fiscal 2004, and reflects the impact of the adoption of enterprise taxes through external standards taxation in Fiscal 2004. In addition, the excess tax rate, upto 20% over the standard tax rate admitted by Local Tax Law, for the enterprise tax being adopted by several municipal governments is considered for March 31, 2004. As for the figures for Mar. 31, 2003, the effective tax rate of 38.62% is applied to the temporary differences that are expected to be reversed in Fiscal 2003.

**(2) Reason for Recognition of Deferred Tax Assets on the Balance Sheet****(a) Recognition Criteria**

Practical Guideline, examples (4) proviso

(1) SMBC has significant operating loss carryforwards on the tax base. These operating loss carryforwards are due to SMBC taking the below measures in order to quickly strengthen its financial base under the prolonged deflationary pressure, and are accordingly judged to be attributable to extraordinary factors. As a result, SMBC recognized deferred tax assets to the limit of the estimated future taxable income for the period (approximately 5 years) pursuant to the practical guideline on assessing the collectability of deferred tax assets issued by JICPA ("Practical Guideline")(\*).

**(a) Disposal of Non-performing Loans**

SMBC established internal standards for write-offs and reserves based on self assessment in accordance with the "Prompt Corrective Action" adopted in Fiscal 1998 pursuant to the law concerning the maintenance of sound management of financial institutions (June 1996).

SMBC has been aggressively disposing non-performing loans and bolstering provisions in order to reduce the risk of asset deterioration under the severe business environment of a prolonged sluggish economy. As a result, taxable disposal of non-performing loans(\*\*) amounted to approximately 1,750 billion yen as of March 31, 2004.

In addition, pursuant to the "Program for Financial Revival" of October 2002, SMBC is now accelerating disposal of non-performing loans in order to reduce the problem asset ratio to half by Fiscal 2004. In the process, taxable write-off of bad loans implemented in the past is now being realized. (Realized amount for the fiscal year 2003 was approximately 1,600 billion yen.)

**(b) Disposal of Unrealized Losses on Stocks**

SMBC has been accelerating its effort to reduce stockholdings in order to reduce its exposure to stock price fluctuations and meet the regulation limiting stockholdings that was adopted in Fiscal 2001 and to be implemented in Fiscal 2006.

During Fiscal 2002, SMBC reduced the balance of stocks by 1.1 trillion yen through stocks sales and also disposed all at once unrealized losses on stocks of 1.2 trillion yen by writing off impaired stocks and using the gains on the merger. As a result, SMBC met the regulation limiting stockholdings before the deadline.

As a result, balances of taxable write-off on securities(\*\*) increased temporary (approximately 1,500 billion yen as of March 31, 2003; approximately 100 billion yen as of March 31, 1999). On the other hand, taxable write-off of securities carried out in the past is now being realized through accelerated selling of stocks (result for the fiscal year 2003 was approximately 600 billion yen).

(2) Consequently, operating loss carryforwards on the tax base amounted to approximately 2,300 billion yen as of March 31, 2004 and they are certain to be offset by their expiration period by the taxable income that will be generated in the future. No material operating loss carryforwards on the tax base have expired in the past.

(\*) JICPA Auditing Committee Report No.66 "Auditing Treatment Regarding Judgment of Realizability of Deferred Tax Assets"

(\*\*) Corresponds to "(Reference) Temporary differences" (upper right corner) of the previous page's table.

**(b) Term for Future Taxable Income to be estimated**

5 years

**(c) Accumulated Amount of Estimated Future Taxable Income before Adjustments for the Next 5 Years**

		(Billions of yen)		
		Estimates of next 5 years		Basic Policy
	Banking profit (excluding transfer to general reserve for possible loan losses)	1	5,450.0	(1) Estimate when the temporary differences will be reversed
A	Income before income taxes	2	3,090.0	(2) Conservatively estimate the taxable income before adjustments for the next 5 years
B	Adjustments to taxable income (excluding reversal of temporary differences as of Mar. 31, 2004)	3	1,166.9	(a) Rationally make earnings projection for up to Fiscal 2008 based on the "Plan for strengthening the financial base (up to Fiscal 2006)"
C	Taxable income before adjustments (A+B)	4	4,256.9	(b) Reduce the projected amount by an amount reflecting the uncertainty of the projected amount
				(c) Add the adjustments to the above amount
	Deferred tax assets corresponding to taxable income before adjustments	5	1,729.6	(3) Apply the effective tax rate to the above amount and record the amount as "deferred tax assets"

(corresponding to 18 of the table on the previous page)

(Reference 1) Income of final return (before deducting operating loss carryforwards) for the last 5 years

(Billions of yen)

	Year ended March 31,				
	2000	2001	2002	2003	2004
Income of final return (before deducting operating loss carryforwards)	327.3	(176.0)	241.9	(745.5)	(1,434.0)

(Notes) 1. Income of final return before deduction of operating loss carryforwards

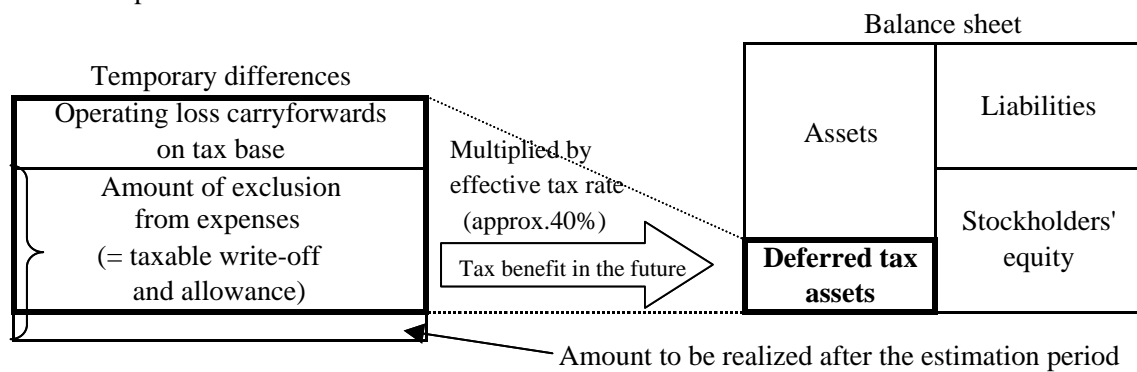
= Taxable income before adjustments for each fiscal year - Temporary differences to be reversed for each fiscal year

2. Since the final declaration for the corporate income tax is being done in the end of June, the figures for March 31, 2004 are estimated income of final return as of March 31, 2004.

3. The figures above include amounts arising from "extraordinary factors" that are specified in the Practical Guideline. SMBC has taxable income in each year when these amounts are excluded.

(Reference 2)

## 1. Basic Concept



## 2. Example

[Assumption]

- (1) Temporary differences as of the term-end: 6,000 --- 5000 will be reversed over 5 years and 6,000 over 7 years  
 (2) Estimated future taxable income (pre-adjusted taxable income): 5,000 over 5 years and 7,000 over 7 years  
 (3) A company described in the proviso of sample (4) of the Practical Guidelines issued by JICPA

(Remark) The below figures are just examples and not actual figures of SMBC.

		1 year later	2 years later	3 years later	4 years later	5 years later	Total (5 years)	6 years later	7 years later	Total (7 years)
<b>Taxable income before adjustments</b>	a	1,000	1,000	1,000	1,000	1,000	5,000	1,000	1,000	7,000
Reversal of temporary differences	b	(2,000)	(1,000)	(800)	(700)	(500)	(5,000)	(500)	(500)	(6,000)
<b>Income of final return (before deducting operating loss carryforwards) (a+b)</b>	c	(1,000)	0	200	300	500	0	500	500	1,000
Operating loss carryforwards on the tax base	d	1,000	1,000	800	500	0	/	0	0	/
Increase (decrease)	e	1,000	0	(200)	(300)	(500)	/	0	0	/
Income subject to taxation (c+e)	f	0	0	0	0	0	/	500	500	/
Reversal of temporary differences (b+e)	g	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(5,000)	(500)	(500)	(6,000)
Before accounting for reversal (a*40%)	h	(400)	(400)	(400)	(400)	(400)	(2,000)	(400)	(400)	(2,800)
After accounting for reversal (f*40%)	i	0	0	0	0	0	0	(200)	(200)	(400)
Tax benefits (i-h)	j	400	400	400	400	400	2,000	200	200	2,400

**Total of tax benefits +2,400 (7 years)**

↓ (\*)

**Deferred tax assets (Balance sheet amount) +2,000 (5 years)**

+400 (2 years,\*\*)

(\*) Given the uncertainty of estimations, JICPA restricts the extent to which deferred tax assets may be recognized.

Outline of Practical Guideline, examples (4) proviso

- a When a company has material operating loss carryforwards on the tax base as of term-end, deferred tax assets may be considered to be collectable to the extent of the estimated taxable income for the next fiscal year and relating to the temporary differences expected to be reversed in the next fiscal year.
- b However, when operating loss carryforwards are due to the company's restructuring efforts, changes in laws, and/or other extraordinary factors, the deferred tax assets may be considered to be collectable to the extent of the estimated taxable income for the estimation period (approximately 5 years) and relating to the temporary differences expected to be reversed over the estimation period.

(\*\*) The difference of 400 is entered as valuation allowance and not recognized as deferred tax assets. But the tax benefits are realized as long as the company exists and generates taxable income.

## 22. Earnings Forecast for FY2004

Sumitomo Mitsui Financial Group, Inc.

&lt;Non-consolidated&gt;

(Billions of yen)

	Six-month period ending Sep. 30, 2004	FY2004	FY2003
		Forecast	Result
Operating income	205.0	260.0	55.5
Ordinary profit	200.0	255.0	51.2
Net income	200.0	255.0	50.5

(Billions of yen)

	Six-month period ending Sep. 30, 2004	FY2004	FY2003
		Forecast	Result
Total dividend	-	52.2	46.4

Dividend per share forecast

(Yen)

	Six-month period ending Sep. 30, 2004	FY2004	FY2003
		Forecast	Result
Common stock	-	4,000	3,000
Type 1 Preferred stock	-	10,500	10,500
Type 2 Preferred stock	-	28,500	28,500
Type 3 Preferred stock	-	13,700	13,700
Type 4 Preferred stock	1st - 12th series	-	135,000
	13th series	-	67,500

&lt;Consolidated&gt;

(Billions of yen)

	Six-month period ending Sep. 30, 2004	FY2004	FY2003
		Forecast	Result
Ordinary income	1,700.0	3,400.0	3,552.5
Ordinary profit	270.0	650.0	342.8
Net income	150.0	330.0	330.4

(Reference)

Sumitomo Mitsui Banking Corporation

&lt;Non-consolidated&gt;

(Billions of yen)

	Six-month period ending Sep. 30, 2004	FY2004	FY2003
		Forecast	Result
Gross banking profit	755.0	1,565.0	1,584.1
Expenses	(295.0)	(585.0)	(584.0)
Banking profit (excluding transfer to general reserve for possible loan losses)	460.0	980.0	1,000.1
Ordinary profit	200.0	500.0	185.1
Net income	130.0	280.0	301.1
Total credit cost (*)	(250.0)	(450.0)	(803.4)

(\*) (Transfer to general reserve for possible loan losses) + (Credit cost included in non-recurring losses)

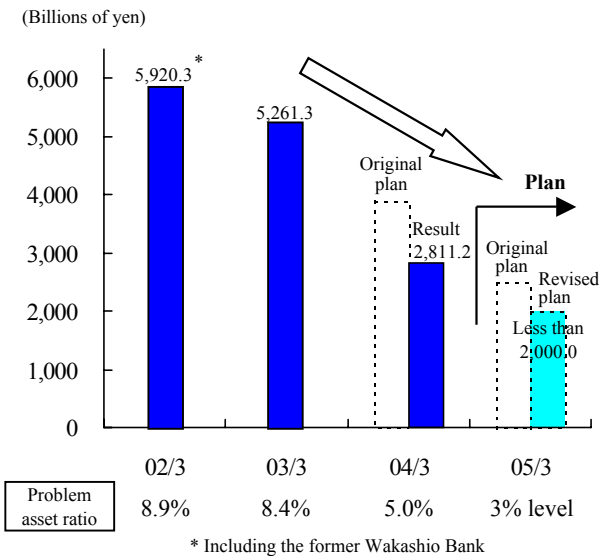
## (Reference) Progress in the Management Commitment and the Plan

### 1. Management Policy in FY2003

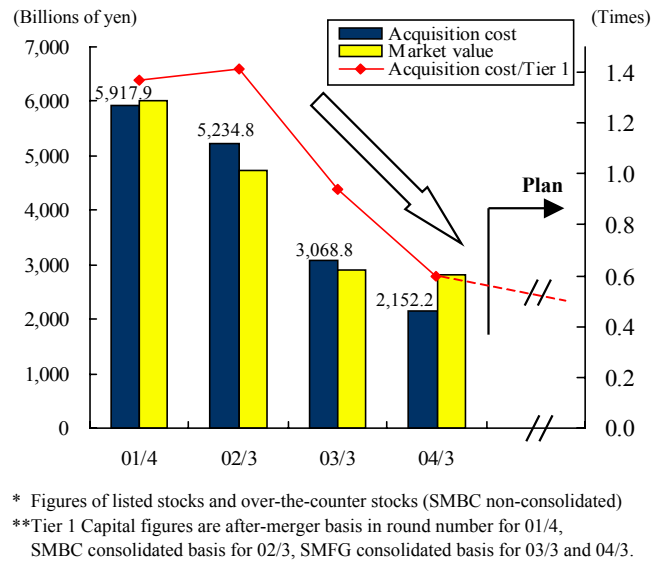
SMFG will achieve the following 3 goals within fiscal years 2003 and 2004	
-Reinforce Balance Sheet	⇒ { -Cut Problem asset ratio by half -Further reduce stockholdings
-Establish highly-profitable business models	⇒ Establish earnings structure to ensure Banking profit of JPY 1 trillion
-Secure and expand Net income	⇒ JPY 100 billion in FY2003, increase substantially thereafter

### 2. Reinforcement of Balance Sheet

#### (1) Problem Assets based on the Financial Reconstruction Law

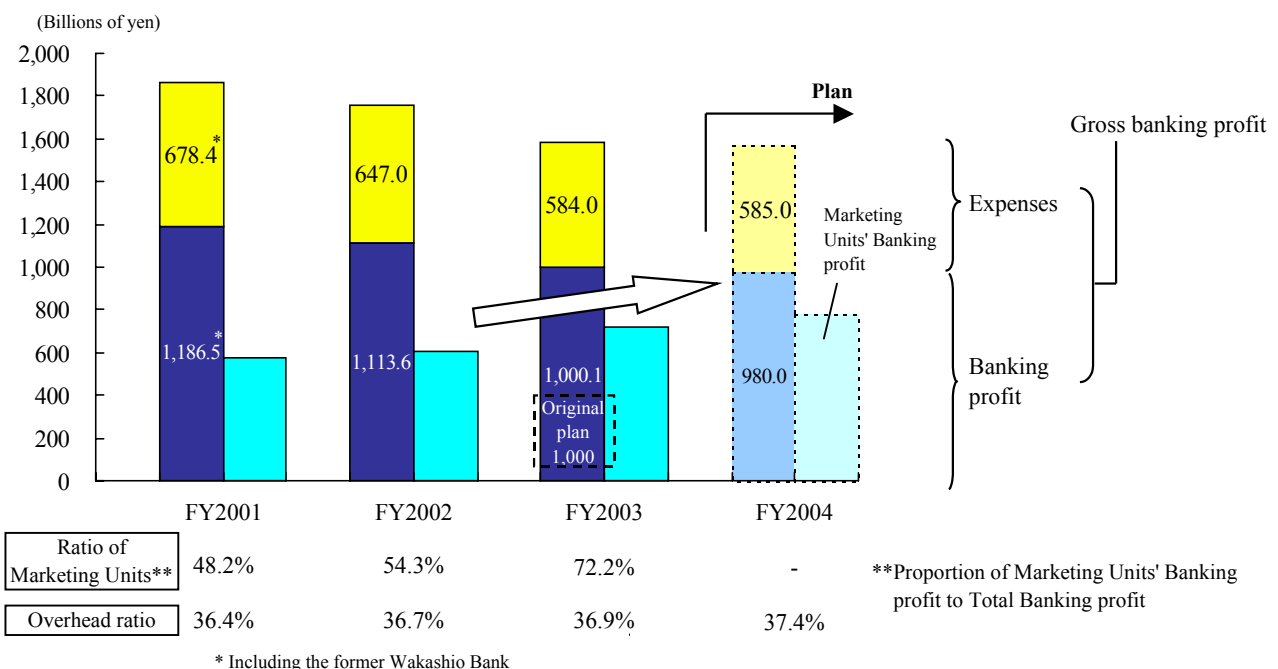


#### (2) Stockholdings



### 3. Establishment of highly-profitable business models

-Banking profit, Marketing Units' Banking profit, Expenses



This material contains certain forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may materially differ from those contained in the forward-looking statements as a result of various factors.

The following items are among the factors that could cause actual results to differ materially from the forward-looking statements in this material: business conditions in the banking industry, the regulatory environment, new legislation, competition with other financial services companies, changing technology and evolving banking industry standards and similar matters.

**(Reference) Financial Statements of SMBC**

1. Financial Highlights of Sumitomo Mitsui Banking Corporation's  
Results for the fiscal year ended March 31, 2004

**<SMBC Non-consolidated>**

Ordinary income	2,322,363 million yen
Ordinary profit	185,138 million yen
Net income	301,113 million yen
Total assets	94,109,074 million yen
Stockholders' equity	2,870,870 million yen
Stockholders' equity to Total assets	3.05 %
Capital ratio (BIS Guidelines) [preliminary]	11.36 %
Number of shares outstanding as of term-end	55,778,805 shares
Common stock	54,811,805 shares
Preferred stock (type 1)	67,000 shares
Preferred stock (type 2)	100,000 shares
Preferred stock (type 3)	800,000 shares
Number of treasury stock as of term-end	- shares
Average number of shares outstanding during the term	55,778,805 shares
Common stock	54,811,805 shares
Preferred stock (type 1)	67,000 shares
Preferred stock (type 2)	100,000 shares
Preferred stock (type 3)	800,000 shares
Net income per share	5,228.80 yen
Net income per share (diluted)	5,221.53 yen
Stockholders' equity per share	28,641.10 yen
Dividends (annual)	243,462 million yen
Common stock	4,177 yen per share
Preferred stock (type 1)	10,500 yen per share
Preferred stock (type 2)	28,500 yen per share
Preferred stock (type 3)	13,700 yen per share
Increase of net assets by recognizing at fair value	557,016 million yen

**<SMBC Consolidated>**

Capital ratio (BIS Guidelines) [preliminary]	10.89 %
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## 2. Balance Sheet (Condensed) &lt;SMBC Non-consolidated&gt;

(Millions of yen)

	March 31, 2004 (A)	March 31, 2003 (B)	Change (A-B)
<b>Assets</b>			
Cash and due from banks	4,866,920	3,288,593	1,578,327
Call loans	287,262	99,774	187,488
Receivables under resale agreements	130,337	78,679	51,658
Receivables under securities borrowing transactions	1,009,328	1,981,243	(971,915)
Commercial paper and other debt purchased	133,081	92,436	40,645
Trading assets	2,958,990	3,950,372	(991,382)
Money held in trust	3,749	24,628	(20,879)
Securities	26,592,584	23,656,385	2,936,199
Loans and bills discounted	50,810,144	57,282,365	(6,472,221)
Foreign exchanges	720,840	724,771	(3,931)
Other assets	1,480,776	1,848,486	(367,710)
Premises and equipment	688,325	707,303	(18,978)
Deferred tax assets	1,590,518	1,814,625	(224,107)
Customers' liabilities for acceptances and guarantees	4,086,964	4,416,292	(329,328)
Reserve for possible loan losses	(1,250,751)	(2,074,797)	824,046
<b>Total assets</b>	<b>94,109,074</b>	<b>97,891,161</b>	<b>(3,782,087)</b>
<b>Liabilities</b>			
Deposits	60,067,417	58,610,731	1,456,686
Negotiable certificates of deposit	3,589,354	4,913,526	(1,324,172)
Call money	2,479,233	2,686,456	(207,223)
Payables under repurchase agreements	1,071,114	4,124,094	(3,052,980)
Payables under securities lending transactions	5,946,346	4,777,187	1,169,159
Bills sold	3,725,600	6,203,300	(2,477,700)
Commercial paper	-	50,500	(50,500)
Trading liabilities	1,504,465	2,425,632	(921,167)
Borrowed money	2,531,973	2,795,160	(263,187)
Foreign exchanges	576,958	392,727	184,231
Bonds	3,177,741	2,624,099	553,642
Due to trust account	36,032	5,953	30,079
Other liabilities	2,368,824	1,428,432	940,392
Reserve for employee bonuses	8,752	9,898	(1,146)
Reserve for employee retirement benefits	11,748	72,816	(61,068)
Reserve for possible losses on loans sold	-	17,169	(17,169)
Reserve for expenses related to EXPO 2005 Japan	116	-	116
Other reserves	18	18	-
Deferred tax liabilities for land revaluation	55,541	57,937	(2,396)
Acceptances and guarantees	4,086,964	4,416,292	(329,328)
<b>Total liabilities</b>	<b>91,238,204</b>	<b>95,611,937</b>	<b>(4,373,733)</b>
<b>Stockholders' equity</b>			
Capital stock	559,985	559,985	-
Capital surplus	1,237,307	1,237,307	-
Capital reserve	879,693	879,693	-
Other capital surplus	357,614	357,614	-
Retained earnings	676,064	414,536	261,528
Voluntary reserves	221,540	221,548	(8)
Unappropriated retained earnings	454,523	192,987	261,536
Land revaluation excess	81,158	85,259	(4,101)
Net unrealized gains (losses) on other securities	316,354	(17,864)	334,218
<b>Total stockholders' equity</b>	<b>2,870,870</b>	<b>2,279,223</b>	<b>591,647</b>
<b>Total liabilities and stockholders' equity</b>	<b>94,109,074</b>	<b>97,891,161</b>	<b>(3,782,087)</b>

(Note) Amounts less than one million yen have been omitted.

## 3. Income Statement (Condensed) &lt;SMBC Non-consolidated&gt;

(Millions of yen)

	FY2003	FY2002
Ordinary income:	2,322,363	146,251
Interest income	1,392,322	82,914
Interest on loans and discounts	972,891	34,190
Interest and dividends on securities	249,594	40,074
Trust fees	334	5
Fees and commissions	322,075	31,783
Trading profits	283,611	11,704
Other operating income	149,209	14,702
Other income	174,809	5,140
Ordinary expenses:	2,137,225	77,487
Interest expenses	305,284	16,122
Interest on deposits	85,133	6,102
Fees and commissions	95,506	8,338
Trading losses	2,881	103
Other operating expenses	159,774	5,120
General and administrative expenses	623,098	36,549
Other expenses	950,679	11,253
Ordinary profit	185,138	68,763
Extraordinary gains	166,823	40,016
Extraordinary losses	33,115	2,669
Income before income taxes	318,846	106,109
Income taxes, Current	12,752	905
Income taxes, Deferred	4,980	(77,836)
Net income	301,113	183,040
Unappropriated retained earnings carried forward	192,995	0
Unappropriated retained earnings inherited due to merger	-	398
Transfer from land revaluation excess	3,868	9,547
Interim dividends	43,454	-
Unappropriated retained earnings at end of term	454,523	192,987

(Notes) 1. Amounts less than one million yen have been omitted.

2. Figures of FY2002 do not include the former SMBC's Profit/Loss for the term from April 1, 2002 to March 16, 2003.

## (Reference) Ordinary Income / Ordinary Expenses &lt;SMBC Non-consolidated&gt;

(Millions of yen)

	FY2003 (A)	FY2002 (B)	Change (A-B)
Ordinary income	2,322,363	2,418,024	(95,661)
Interest income	1,392,322	1,647,092	(254,770)
Interest on loans and discounts	972,891	1,099,326	(126,435)
Interest and dividends on securities	249,594	257,837	(8,243)
Trust fees	334	7	327
Fees and commissions	322,075	278,790	43,285
Trading profits	283,611	196,726	86,885
Other operating income	149,209	194,653	(45,444)
Other income	174,809	100,754	74,055
Ordinary expenses	2,137,225	3,015,213	(877,988)
Interest expenses	305,284	423,804	(118,520)
Interest on deposits	85,133	145,905	(60,772)
Fees and commissions	95,506	84,124	11,382
Trading losses	2,881	725	2,156
Other operating expenses	159,774	47,980	111,794
General and administrative expenses	623,098	671,639	(48,541)
Other expenses	950,679	1,786,938	(836,259)

(Notes) 1. Amounts less than one million yen have been omitted.

2. Figures of FY2002 include the former SMBC's profit/loss for the term from April 1, 2002 to March 16, 2003.

## 4. Statement of Appropriation of Retained Earnings (Proposal) &lt;SMBC Non-consolidated&gt;

(Millions of yen)

	FY2003 (A)	FY2002 (B)	Change (A-B)
Appropriation of unappropriated retained earnings			
Unappropriated retained earnings at end of year	454,523	192,987	261,536
Transfer from voluntary reserves	8	7	1
Transfer from reserve for possible losses on overseas investments	8	7	1
Total	454,531	192,995	261,536
Retained earnings to be appropriated	200,008	-	200,008
Dividends on common stock	200,008	-	200,008
Retained earnings carried forward to next year	254,523	192,995	61,528
Appropriation of other capital surplus			
Other capital surplus at end of year	357,614	357,614	-
Other capital surplus to be appropriated	-	-	-
Other capital surplus carried forward to next year	357,614	357,614	-

(Notes) Amounts less than one million yen have been omitted.

## 5. Market Value Information on SMBC's Securities &lt;Non-consolidated&gt;

## [1] Securities

In addition to "Securities" stated in the non-consolidated balance sheet, negotiable certificates of deposit bought classified as "Cash and due from banks" is included in the amount below.

## (1) Bonds classified as held-to-maturity with market value

(Millions of yen)

	As of March 31, 2004				
	Balance sheet amount	Market value	Net unrealized gains (losses)	Unrealized gains	Unrealized losses
Japanese Government bonds	508,559	500,034	(8,525)	1,739	10,265
Other	10,380	11,259	879	879	-
Total	518,939	511,293	(7,646)	2,618	10,265

## (2) Investments in subsidiaries or affiliates with market value

(Millions of yen)

	As of March 31, 2004		
	Balance sheet amount	Market value	Net unrealized gains (losses)
Stocks of subsidiaries	81,184	122,881	41,696

## (3) Other securities with market value

(Millions of yen)

	As of March 31, 2004				
	Acquisition cost	Balance sheet amount	Net unrealized gains (losses)	Unrealized gains	Unrealized losses
Stocks	2,152,209	2,803,310	651,101	711,514	60,413
Bonds	14,694,195	14,592,305	(101,890)	16,211	118,101
Japanese Government bonds	13,476,388	13,388,484	(87,903)	12,998	100,902
Japanese Local Government bonds	426,236	417,831	(8,405)	950	9,356
Japanese corporate bonds	791,571	785,989	(5,581)	2,261	7,843
Other	5,107,263	5,114,199	6,935	29,346	22,410
Change of purpose of holding	-	-	36	36	-
Total	21,953,668	22,509,815	556,183	757,109	200,925

(Notes)

1. Of the total net unrealized gains shown above, 23,452 million yen is included in this term's profit because of the application of fair value hedge accounting.

As a result of applying fair value hedge accounting, the amount subject to inclusion in the stockholders' equity is 532,730 million yen and the actual amount included in the stockholder's equity under "Net unrealized gains on other securities" is 316,282 million yen (calculated by deducting deferred tax liabilities of 216,448 million yen from the 532,730 million yen).

2. Other securities with market value are considered as impaired if the market value decreases materially below the acquisition cost and such decline is not considered as recoverable. The market value is recognized as the balance sheet amount and the amount of write-down is accounted for as valuation loss (impaired) for the this term. Valuation loss for this term was 215 million yen. The rule for determining "material decline" is as follows and is based on the classification of issuing company under self-assessment of assets.

Bankrupt/ Effectively bankrupt/ Potentially bankrupt issuers	Market value is lower than acquisition cost.
Issuers requiring caution	Market value is 30% or more lower than acquisition cost.
Normal issuers	Market value is 50% or more lower than acquisition cost.

Bankrupt issuers: Issuers that are legally bankrupt or formally declared bankrupt

Effectively bankrupt issuers: Issuers that are not legally bankrupt but regarded as substantially bankrupt

Potentially bankrupt issuers: Issuers that are perceived to have a high risk of falling into bankruptcy

Issuers requiring caution: Issuers that are identified for close monitoring

Normal issuers: Issuers other than the above four categories of issuers

## (4) Securities with no available market value

(Millions of yen)

As of March 31, 2004	
Investments in subsidiaries and affiliates	
Stocks of subsidiaries	1,113,717
Stocks of affiliates	14,127
Other	22,115
Other securities	
Unlisted stocks (except for OTC stocks)	497,426
Unlisted bonds	1,585,770
Unlisted foreign securities	168,541
Other	126,934

## (5) Redemption schedule of other securities with maturities and bonds classified as held-to-maturity

(Millions of yen)

	As of March 31, 2004			
	1 year or less	More than 1 year to 5 years	More than 5 years to 10 years	over 10 years
Bonds	2,709,996	8,966,350	3,904,980	1,105,308
Japanese Government bonds	2,586,741	7,007,183	3,201,294	1,101,824
Japanese Local Government bonds	1,174	194,285	221,852	519
Japanese corporate bonds	122,080	1,764,880	481,834	2,964
Other	301,404	4,119,550	426,442	386,108
Total	3,011,400	13,085,900	4,331,423	1,491,417

## [2] Money Held in Trust

Other money held in trust (Other than classified as trading or held-to-maturity purpose)

(Millions of yen)

	As of March 31, 2004				
	Acquisition cost	Balance sheet amount	Net unrealized gains (losses)	Unrealized gains	Unrealized losses
Other money held in trust	3,628	3,749	121	222	100

(Note) Net unrealized gains of 72 million yen (after the deduction of 49 million yen in deferred tax assets from the above 121 million yen in net unrealized gains) are included in "Net unrealized gains on other securities."

## 6. SMBC's Non-consolidated Statements of Trust Assets and Liabilities

(Millions of yen)

	March 31, 2004 (A)	March 31, 2003 (B)	Change (A-B)
Loans and bills discounted	10,000	35,080	(25,080)
Securities	4,645	-	4,645
Monetary claims	378,710	125,942	252,768
Other claims	0	-	0
Due from banking account	36,032	5,953	30,079
<b>Total assets</b>	<b>429,388</b>	<b>166,976</b>	<b>262,412</b>
Monetary trusts	17,007	35,080	(18,073)
Monetary claims trusts	371,476	112,952	258,524
Composit trusts	40,904	18,944	21,960
<b>Total liabilities</b>	<b>429,388</b>	<b>166,976</b>	<b>262,412</b>