## Income Analysis (Nonconsolidated)

Sumitomo Mitsui Banking Corporation

Gross Banking Profit, Classified by Domestic and International Operations
Six months ended September 30, 2005 and 2004

|  | Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2005 |  |  | September 30, 2004 |  |  |
|  | Domestic operations | International operations | Total | Domestic operations | International operations | Total |
| Interest income ................................... | ¥487,349 | ¥178,253 | $\begin{array}{r} ¥ 663,008 \\ {[2,593]} \end{array}$ | $¥ 496,311$ | $¥ 150,957$ | $\begin{array}{r} ¥ 646,974 \\ {[294]} \end{array}$ |
| Interest expenses.................................. | 28,302 | 182,948 | $\begin{array}{r} 208,657 \\ {[2,593]} \end{array}$ | 33,878 | 122,522 | $\begin{array}{r} 156,106 \\ {[294]} \end{array}$ |
| Net interest income | 459,046 | $(4,695)$ | 454,350 | 462,433 | 28,435 | 490,868 |
| Trust fees | ¥ 4,284 | ¥ | ¥ 4,284 | ¥ 728 | $¥ \quad 0$ | $¥ 729$ |
| Fees and commissions (income) .............. | ¥181,361 | ¥ 39,142 | ¥ 220,503 | $¥ 148,535$ | $¥ 32,707$ | $¥ 181,243$ |
| Fees and commissions (expenses) .......... | 50,678 | 6,391 | 57,070 | 47,984 | 6,237 | 54,221 |
| Net fees and commissions ........................... | 130,683 | 32,750 | 163,433 | 100,551 | 26,470 | 127,021 |
| Trading profits ....................................... | ¥ 446 | ¥ 4,608 | ¥ 5,055 | ¥ 725 | ¥ 21,029 | ¥ 21,755 |
| Trading losses....................................... | 1,485 | - | 1,485 | - | 605 | 605 |
| Net trading income | $(1,038)$ | 4,608 | 3,570 | 725 | 20,424 | 21,150 |
| Other operating income .......................... | ¥ 38,819 | ¥120,911 | ¥ 158,767 | ¥ 49,324 | ¥104,525 | ¥150,886 |
| Other operating expenses........................ | 5,218 | 13,502 | 17,757 | 23,645 | 7,257 | 27,939 |
| Net other operating income.......................... | 33,600 | 107,408 | 141,009 | 25,678 | 97,268 | 122,946 |
| Gross banking profit .................................... | ¥626,576 | ¥140,071 | ¥766,648 | ¥590,117 | ¥172,598 | $¥ 762,716$ |

Notes: 1. Domestic operations include yen-denominated transactions by domestic branches, while international operations include foreign-currencydenominated transactions by domestic branches and operations by overseas branches. Yen-denominated nonresident transactions and Japan offshore banking accounts are included in international operations.
2. "Interest expenses" are shown after deduction of amounts equivalent to interest expenses on money held in trust (first half of fiscal 2005 , $¥ 0$ million; first half of fiscal 2004, $¥ 1$ million).
3. Figures in brackets [ ] indicate interest payments between domestic and international operations. As net interest figures are shown for interest rate swaps and similar instruments, some figures for domestic and international operations do not add up to their sums.
4. "Total" column for "Other operating income" and "Other operating expenses" are lower than the corresponding combined sums under "Domestic operations" and "International operations" (first half of fiscal 2005, by $¥ 963$ million; first half of fiscal 2004, by $¥ 2,963$ million). This is because income figures for financial derivatives are given net.

Average Balance, Interest and Earnings Yield of Interest-Earning Assets and Interest-Bearing Liabilities Six months ended September 30, 2005 and 2004

| Domestic Operations | Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2005 |  |  | September 30, 2004 |  |  |
|  | Average balance | Interest | Earnings yield | Average balance | Interest | Earnings yield |
| Interest-earning assets. | ¥65,948,363 | $\begin{array}{r} ¥ 487,349 \\ {[2,483]} \end{array}$ | 1.47\% | $¥ 67,599,892$ | $¥ 496,311$ | 1.46\% |
| Loans and bills discounted. | 45,561,055 | 397,868 | 1.74 | 46,817,969 | 418,172 | 1.78 |
| Securities | 18,847,219 | 73,317 | 0.77 | 19,493,550 | 63,621 | 0.65 |
| Call loans. | 254,249 | 17 | 0.01 | 135,227 | 11 | 0.01 |
| Receivables under resale agreements ...... | 53,750 | 0 | 0.00 | 58,866 | 0 | 0.00 |
| Receivables under securities borrowing transactions | 1,148,611 | 207 | 0.03 | 775,358 | 75 | 0.01 |
| Bills bought ......................................... | 78,698 | 4 | 0.01 | 315,379 | 2 | 0.00 |
| Deposits with banks ................................ | 3,914 | 0 | 0.00 | 3,186 | 0 | 0.00 |
| Interest-bearing liabilities | $\begin{gathered} ¥ 69,746,652 \\ {[520,580]} \end{gathered}$ | $\begin{gathered} ¥ 28,302 \\ {[109]} \end{gathered}$ | 0.08\% | $\begin{gathered} ¥ 70,639,721 \\ {[1,404,957]} \end{gathered}$ | $\begin{array}{r} \neq 33,878 \\ {[294]} \end{array}$ | 0.09\% |
| Deposits. | 55,876,909 | 5,834 | 0.02 | 53,988,209 | 6,023 | 0.02 |
| Negotiable certificates of deposit .............. | 3,633,934 | 410 | 0.02 | 3,716,009 | 387 | 0.02 |
| Call money .......................................... | 1,749,195 | 22 | 0.00 | 2,216,245 | 29 | 0.00 |
| Payables under repurchase agreements ... | 203,079 | 3 | 0.00 | 759,173 | 13 | 0.00 |
| Payables under securities lending transactions | 1,502,523 | 77 | 0.01 | 1,856,085 | 96 | 0.01 |
| Bills sold............................................. | 2,849,263 | 19 | 0.00 | 2,958,134 | 90 | 0.00 |
| Commercial paper.................................. | - | - | - | 4,098 | 0 | 0.00 |
| Borrowed money ................................... | 809,814 | 8,669 | 2.13 | 890,541 | 12,204 | 2.73 |
| Bonds ................................................ | 2,531,896 | 12,882 | 1.01 | 2,572,858 | 14,469 | 1.12 |

Notes: 1. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (first half of fiscal $2005, \neq 1,824,825$ million; first half of fiscal 2004, $¥ 1,860,644$ million). "Interest-bearing liabilities" are shown after deduction of amounts equivalent to the average balance of money held in trust (first half of fiscal 2005, $¥ 2,364$ million; first half of fiscal 2004, $¥ 3,628$ million) and corresponding interest (first half of fiscal 2005, $¥ 0$ million; first half of fiscal 2004, $¥ 1$ million).
2. Figures in brackets [ ] indicate the average balances of interdepartmental lending and borrowing activities between domestic and international operations and related interest expenses. As net interest figures are shown for interest rate swaps and similar instruments, some figures for domestic and international operations do not add up to their sums.
3. Bond interest includes amortization of discount on bonds

| International Operations | Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2005 |  |  | September 30, 2004 |  |  |
|  | Average balance | Interest | Earnings yield | Average balance | Interest | Earnings yield |
| Interest-earning assets. | $\begin{gathered} ¥ 12,319,327 \\ {[520,580]} \end{gathered}$ | $\begin{array}{r} ¥ 178,253 \\ {[109]} \end{array}$ | 2.88\% | $\begin{gathered} ¥ 12,813,914 \\ {[1,404,957]} \end{gathered}$ | $\begin{array}{r} ¥ 150,957 \\ {[294]} \end{array}$ | 2.34\% |
| Loans and bills discounted. | 4,619,437 | 84,973 | 3.66 | 3,809,705 | 45,990 | 2.40 |
| Securities. | 3,703,483 | 47,424 | 2.55 | 4,564,595 | 56,295 | 2.45 |
| Call loans. | 283,922 | 4,280 | 3.00 | 227,675 | 1,717 | 1.50 |
| Receivables under resale agreements | 126,225 | 1,788 | 2.82 | 118,792 | 754 | 1.26 |
| Receivables under securities borrowing transactions | - | - | - | - | - | - |
| Bills bought |  |  |  |  | - |  |
| Deposits with banks | 2,099,957 | 23,793 | 2.25 | 1,663,321 | 12,589 | 1.50 |
| Interest-bearing liabilities | ¥12,241,977 | $\begin{gathered} ¥ 182,948 \\ {[2,483]} \end{gathered}$ | 2.98\% | $¥ 12,799,717$ | ¥122,522 | 1.90\% |
| Deposits. | 7,108,107 | 90,479 | 2.53 | 6,678,460 | 36,389 | 1.08 |
| Negotiable certificates of deposit........ | 99,495 | 1,982 | 3.97 | 63,675 | 1,117 | 3.49 |
| Call money . | 156,334 | 2,114 | 2.69 | 176,653 | 1,031 | 1.16 |
| Payables under repurchase agreements ... | 127,881 | 1,940 | 3.02 | 203,405 | 1,175 | 1.15 |
| Payables under securities lending transactions | 1,651,035 | 23,066 | 2.78 | 2,673,475 | 21,996 | 1.64 |
| Bills sold..... | - | - | - | - | - | - |
| Commercial paper. | - | - | - | - | - | - |
| Borrowed money .. | 1,377,247 | 30,072 | 4.35 | 1,641,627 | 33,067 | 4.01 |
| Bonds | 1,242,961 | 19,756 | 3.17 | 820,162 | 14,654 | 3.56 |

Notes: 1. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (first half of fiscal 2005, $¥ 28,259$ million; first half of fiscal 2004, $¥ 29,042$ million).
2. Figures in brackets [ ] indicate the average balances of interdepartmental lending and borrowing activities between domestic and international operations and related interest expenses. As net interest figures are shown for interest rate swaps and similar instruments, some figures for domestic and international operations do not add up to their sums.
3. Bond interest includes amortization of discount on bonds.
4. The average balance of foreign-currency-denominated transactions by domestic branches in international operations is calculated by the monthly current method, under which the TT middle rate at the end of the previous month is applied to nonexchange transactions of the month concerned

Total of Domestic and International Operations

|  | Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2005 |  |  | September 30, 2004 |  |  |
|  | Average balance | Interest | Earnings yield | Average balance | Interest | Earnings yield |
| Interest-earning assets | ¥77,747,109 | $¥ 663,008$ | 1.70\% | ¥79,008,849 | $¥ 646,974$ | 1.63\% |
| Loans and bills discounted. | 50,180,493 | 482,842 | 1.91 | 50,627,674 | 464,162 | 1.82 |
| Securities | 22,550,703 | 120,742 | 1.06 | 24,058,145 | 119,916 | 0.99 |
| Call loans | 538,172 | 4,298 | 1.59 | 362,903 | 1,728 | 0.95 |
| Receivables under resale agreements ...... | 179,975 | 1,788 | 1.98 | 177,659 | 754 | 0.84 |
| Receivables under securities borrowing transactions. | 1,148,611 | 207 | 0.03 | 775,358 | 75 | 0.01 |
| Bills bought ......................................... | 78,698 | 4 | 0.01 | 315,379 | 2 | 0.00 |
| Deposits with banks .............................. | 2,103,872 | 23,793 | 2.25 | 1,666,507 | 12,589 | 1.50 |
| Interest-bearing liabilities | ¥81,468,049 | ¥ 208,657 | 0.51\% | ¥82,034,482 | $¥ 156,106$ | 0.37\% |
| Deposits. | 62,985,016 | 96,313 | 0.30 | 60,666,670 | 42,412 | 0.13 |
| Negotiable certificates of deposit .............. | 3,733,430 | 2,392 | 0.12 | 3,779,685 | 1,504 | 0.07 |
| Call money .......................................... | 1,905,530 | 2,137 | 0.22 | 2,392,898 | 1,061 | 0.08 |
| Payables under repurchase agreements ... | 330,960 | 1,943 | 1.17 | 962,579 | 1,188 | 0.24 |
| Payables under securities lending transactions | 3,153,559 | 23,144 | 1.46 | 4,529,561 | 22,092 | 0.97 |
| Bills sold ............................................. | 2,849,263 | 19 | 0.00 | 2,958,134 | 90 | 0.00 |
| Commercial paper................................. | - | - | - | 4,098 | 0 | 0.00 |
| Borrowed money ................................... | 2,187,062 | 38,741 | 3.53 | 2,532,168 | 45,271 | 3.56 |
| Bonds ................................................ | 3,774,857 | 32,638 | 1.72 | 3,393,021 | 29,124 | 1.71 |

Notes: 1. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (first half of fiscal $2005, \not \geqslant 1,853,084$ million; first half of fiscal 2004, $¥ 1,889,686$ million). "Interest-bearing liabilities" are shown after deduction of amounts equivalent to the average balance of money held in trust (first half of fiscal 2005, $¥ 2,364$ million; first half of fiscal 2004, $¥ 3,628$ million) and corresponding interest (first half of fiscal 2005, $¥ 0$ million; first half of fiscal 2004, $¥ 1$ million).
2. Figures in the table above indicate the net average balances of amounts adjusted for interdepartmental lending and borrowing activities between domestic and international operations and related interest expenses.
3. Bond interest includes amortization of discount on bonds.

| Fees and Commissions <br> Six months ended September 30, 2005 and 2004 | Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | September 30, 2005 |  |  | September 30, 2004 |  |  |
|  | Domestic operations | International operations | Total | Domestic operations | International operations | Total |
| Fees and commissions (income) .................. | $¥ 181,361$ | ¥39,142 | ¥ 220,503 | $¥ 148,535$ | $\ddagger 32,707$ | $¥ 181,243$ |
| Deposits and loans .............................. | 5,435 | 13,942 | 19,377 | 5,463 | 11,838 | 17,302 |
| Remittances and transfers ..................... | 48,426 | 12,252 | 60,678 | 45,592 | 11,536 | 57,129 |
| Securities-related business. | 10,471 | 343 | 10,815 | 8,666 | 341 | 9,007 |
| Agency .. | 8,291 | - | 8,291 | 8,254 | - | 8,254 |
| Safe deposits ....................................... | 3,503 | - | 3,503 | 2,790 | - | 2,790 |
| Guarantees . | 9,296 | 3,176 | 12,473 | 7,199 | 2,768 | 9,968 |
| Fees and commissions (expenses)............... | ¥ 50,678 | ¥ 6,391 | $¥ 57,070$ | $¥ 47,984$ | $¥ 6,237$ | ¥ 54,221 |
| Remittances and transfers ...................... | 9,368 | 2,161 | 11,530 | 8,819 | 2,382 | 11,202 |

Trading Income
Six months ended September 30, 2005 and 2004

|  | Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2005 |  |  | September 30, 2004 |  |  |
|  | Domestic operations | International operations | Total | Domestic operations | International operations | Total |
| Trading profits | $¥ 446$ | ¥4,608 | ¥5,055 | ¥725 | ¥21,029 | ¥21,755 |
| Gains on trading securities | - | - | - | 533 | - | 533 |
| Gains on securities related to trading transactions. | - | 361 | 361 | - | - | - |
| Gains on trading-related financial derivatives.... | - | 4,247 | 4,247 | - | 21,029 | 21,029 |
| Others | 446 | - | 446 | 192 | - | 192 |
| Trading losses.. | $¥ 1,485$ | ¥ | ¥1,485 | $¥$ - | $¥ 605$ | $¥ 605$ |
| Losses on trading securities ................... | 1,485 | - | 1,485 | - | - | - |
| Losses on securities related to trading transactions. | - | - | - | - | 605 | 605 |
| Losses on trading-related financial derivatives.... | - | - | - | - | - | - |
| Others ................................................. | - | - | - | - | - | - |

Note: Figures represent net gains (losses) after offsetting income against expenses.

Net Other Operating Income
Six months ended September 30, 2005 and 2004

|  | Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2005 |  |  | September 30, 2004 |  |  |
|  | Domestic operations | International operations | Total | Domestic operations | International operations | Total |
| Net other operating income. | ¥33,600 | $¥ 107,408$ | ¥141,009 | ¥25,678 | ¥97,268 | $¥ 122,946$ |
| Gains (losses) on bonds ....... | 17,689 | 10,675 | 28,365 | 19,899 | 6,764 | 26,663 |
| Gains (losses) on trading-related financial derivatives. $\qquad$ | 963 | $(6,647)$ | $(5,683)$ | $(4,905)$ | 2,963 | $(1,941)$ |
| Gains (losses) on foreign exchange transactions. | - | 103,426 | 103,426 | - | 87,518 | 87,518 |

