## LOANS

## bal ance of loans and bills discounted

Year-end Balance

| As of M arch 31 | Millions of Yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 20001999 | 1998 | 1997 | 1996 |
| domestic oper ations |  |  |  |  |
| Loans on notes | ¥ 2,496,069 $¥ 2,985,490$ | $¥ 3,726,066$ | $¥ 3,957,379$ | $¥ 4,289,071$ |
| Loans on deeds | 16,657,065 16,647,497 | 15,433,835 | 14,517,028 | 14,005,321 |
| 0 verdrafts | 7,697,934 7,571,721 | 7,839,374 | 7,535,088 | 7,348,689 |
| Bills discounted | 440,365 493,135 | 711,377 | 760,310 | 878,113 |
| Subtotal | ¥27,291,435 ¥ 27,697,845 | $¥ 27,710,654$ | $¥ 26,769,806$ | $¥ 26,521,196$ |
| international operations |  |  |  |  |
| Loans on notes | ¥ 617,419 $¥$ 1,017,091 | $¥ 1,463,548$ | $¥ 1,676,423$ | $¥ 1,669,140$ |
| Loans on deeds | 3,123,277 4,322,338 | 5,556,246 | 5,717,458 | 4,766,704 |
| 0 verdrafts | 326,428 679,582 | 1,196,123 | 2,425,516 | 2,534,734 |
| Bills discounted | - - | 3,729 | 10,907 | 7,845 |
| Subtotal | ¥ 4,067,125 $¥ 6,019,012$ | $¥ 8,219,648$ | $¥ 9,830,305$ | $¥ 8,978,425$ |
| total | ¥31,358,560 $¥ 33,716,858$ | $¥ 35,930,302$ | $¥ 36,600,112$ | $¥ 35,499,622$ |

Average Balance

| Years ended M arch 31 | Millions of Yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 20001999 | 1998 | 1997 | 1996 |
| domestic oper ations |  |  |  |  |
| Loans on notes | ¥ 2,801,831 $¥ 3,638,678$ | $¥ 3,994,627$ | $¥ 4,118,692$ | $¥ 4,647,165$ |
| Loans on deeds | 16,612,834 16,145,124 | 14,898,306 | 14,156,025 | 13,483,675 |
| 0 verdrafts | 8,154,424 8,460,664 | 7,954,284 | 7,353,658 | 7,202,680 |
| Bills discounted | 450,648 605,661 | 728,506 | 745,803 | 784,825 |
| Subtotal | ¥28,019,739 $¥ 28,850,128$ | $¥ 27,575,724$ | ¥26,374,180 | $¥ 26,118,346$ |
| international operations |  |  |  |  |
| Loans on notes | ¥ 795,266 $¥$ 1,315,085 | $¥ 1,787,012$ | $¥ 1,797,518$ | $¥ 1,569,671$ |
| Loans on deeds | 3,634,825 5,018,684 | 6,212,310 | 5,565,557 | 4,764,035 |
| 0 verdrafts | 535,201 1,023,477 | 2,033,787 | 2,579,361 | 2,349,951 |
| Bills discounted | 1,232 | 11,800 | 9,318 | 6,932 |
| Subtotal | ¥ 4,965,293 $¥ 7$ 7,358,478 | $¥ 10,044,910$ | ¥ 9,951,756 | $¥ 8,690,590$ |
| total | ¥32,985,032 $¥ 36,208,607$ | $¥ 37,620,634$ | $¥ 36,325,936$ | $¥ 34,808,937$ |

Note: The average balance of foreign currency-denominated transactions by domestic branches in international operations is calculated by the monthly current method.
bal ance of loans and bills discounted, classified by purpose

| As of M arch 31 | Millions of Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 1999 | 1998 | 1997 | 1996 |
| Funds for capital investment | ¥11,701,474 | $¥ 12,226,512$ | $¥ 11,964,397$ | $¥ 11,790,627$ | $¥ 11,359,306$ |
|  | 37.32\% | 36.26\% | 33.30\% | 32.21\% | 32.00\% |
| Funds for working capital | 19,657,085 | 21,490,345 | 23,965,904 | 24,809,484 | 24,140,316 |
|  | 62.68 | 63.74 | 66.70 | 67.79 | 68.00 |
| total | ¥31,358,560 | $¥ 33,716,858$ | $¥ 35,930,302$ | $¥ 36,600,112$ | $¥ 35,499,622$ |

Note: Percentage indicates the composition ratio.
breakdown of loan collater al

| As of M arch 31 | Millions of Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 1999 | 1998 | 1997 | 1996 |
| Securities | ¥ 404,339 | $¥ 554,872$ | $¥$ 654,316 | $¥ 818,332$ | $\not \approx 840,550$ |
| Commercial claims | 671,999 | 673,838 | 1,087,004 | 861,570 | 989,067 |
| Commercial goods | 2,629 | 3,525 | 4,578 | 9,418 | 5,226 |
| Real estate | 5,086,535 | 5,477,661 | 6,321,374 | 7,012,431 | 7,514,373 |
| O ther | 564,479 | 424,468 | 328,291 | 295,332 | 180,522 |
| Subtotal | ¥ 6,729,983 | $¥ 7,134,366$ | ¥ 8,395,564 | $¥$ 8,997,085 | $¥ 9,529,739$ |
| G uaranteed | 11,344,309 | 12,150,304 | 13,639,605 | 13,078,046 | 12,076,713 |
| U nsecured | 13,284,267 | 14,432,187 | 13,895,132 | 14,524,980 | 13,893,169 |
| total | ¥31,358,560 | $¥ 33,716,858$ | $¥ 35,930,302$ | $¥ 36,600,112$ | $¥ 35,499,622$ |

bal ance of loans and bills discounted, classified by maturity

| As of M arch 31 | Millions of Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 1999 | 1998 | 1997 | 1996 |
| 1 year or less | ¥ 7,465,469 | 9,182,769 | $¥ 11,276,502$ | 11,458,951 | $¥ 11,500,152$ |
| Floating interest rates | / | 1 | 1 | / | 1 |
| Fixed interest rates | 1 | 1 | 1 | 1 | 1 |
| 1-3 year s | 4,882,934 | 5,920,469 | 5,775,353 | 5,422,693 | 5,250,880 |
| Floating interest rates | 2,747,068 | 3,239,316 | 3,257,734 | 3,289,675 | 3,256,432 |
| Fixed interest rates | 2,135,866 | 2,681,153 | 2,517,619 | 2,133,017 | 1,994,447 |
| 3-5 years | 3,764,206 | 3,852,577 | 3,507,744 | 3,767,215 | 3,402,556 |
| Floating interest rates | 2,056,065 | 2,111,095 | 2,241,646 | 2,569,414 | 2,393,021 |
| Fixed interest rates | 1,708,140 | 1,741,482 | 1,266,097 | 1,197,801 | 1,009,534 |
| 5-7 years | 1,402,834 | 1,516,335 | 1,690,103 | 1,592,869 | 1,488,842 |
| Floating interest rates | 925,734 | 1,089,855 | 1,326,601 | 1,243,330 | 1,243,841 |
| Fixed interest rates | 477,099 | 426,479 | 363,502 | 349,538 | 245,000 |
| morethan 7 years | 5,818,864 | 4,993,401 | 4,642,669 | 4,397,780 | 3,973,767 |
| Floating interest rates | 4,347,300 | 3,844,785 | 3,573,299 | 3,594,853 | 3,347,577 |
| Fixed interest rates | 1,471,564 | 1,148,615 | 1,069,370 | 802,927 | 626,190 |
| no designated term | 8,024,250 | 8,251,304 | 9,037,929 | 9,960,604 | 9,883,424 |
| Floating interest rates | 8,024,250 | 8,251,304 | 9,037,929 | 9,960,604 | 9,883,424 |
| Fixed interest rates | - | - | - | - | - |
| total | ¥31,358,560 | 33,716,858 | $¥ 35,930,302$ | 36,600,112 | $¥ 35,499,622$ |

Note: Loans with a maturity of one year or less are not classified by floating or fixed interest rates.

## loan portfolio, classified by industry

| As of M arch 31 | Millions of Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 1999 | 1998 | 1997 | 1996 |
| domestic offices |  |  |  |  |  |
| M anufacturing | ¥3,503,080 | $¥ 3,450,430$ | $¥ 3,407,003$ | $¥ 3,402,725$ | $¥ 3,430,872$ |
|  | 12.6\% | 12.2\% | 11.9\% | 12.3\% | 12.6\% |
| Agriculture, forestry, fisheries and mining | 62,571 | 97,514 | 76,290 | 67,939 | 59,539 |
|  | 0.2 | 0.3 | 0.3 | 0.2 | 0.2 |
| Construction companies | 1,643,547 | 1,537,671 | 1,584,553 | 1,541,631 | 1,523,342 |
|  | 5.9 | 5.4 | 5.6 | 5.6 | 5.6 |
| W holesale and retail trade | 3,529,773 | 3,605,221 | 3,665,477 | 3,601,835 | 3,695,385 |
|  | 12.7 | 12.7 | 12.8 | 13.0 | 13.5 |
| Financial institutions | 2,325,102 | 2,059,178 | 2,193,230 | 2,047,030 | 2,219,677 |
|  | 8.4 | 7.3 | 7.7 | 7.4 | 8.1 |
| Real estate companies | 4,318,381 | 4,198,776 | 4,001,600 | 3,796,274 | 3,606,406 |
|  | 15.6 | 14.8 | 14.0 | 13.8 | 13.2 |
| T ransportation, communications and other public enterprises | 1,213,159 | 1,183,726 | 1,295,864 | 1,219,068 | 1,212,087 |
|  | 4.4 | 4.2 | 4.5 | 4.4 | 4.4 |
| Services | 4,481,351 | 4,635,189 | 4,985,644 | 4,884,731 | 4,734,421 |
|  | 16.1 | 16.4 | 17.5 | 17.7 | 17.3 |
| M unicipalities | 104,263 | 106,575 | 78,902 | 96,382 | 187,803 |
|  | 0.4 | 0.4 | 0.3 | 0.4 | 0.7 |
| O ther | 6,564,674 | 7,467,078 | 7,241,806 | 6,971,580 | 6,653,079 |
|  | 23.7 | 26.3 | 25.4 | 25.2 | 24.4 |
| Subtotal | ¥27,745,905 | $¥ 28,341,363$ | $¥ 28,530,373$ | ¥27,629,200 | $¥ 27,322,615$ |
|  | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| over seas offices |  |  |  |  |  |
| Public sector | ¥ 159,359 | $\not \geqslant 193,921$ | $\not \geqslant 241,371$ | $¥ 339,727$ | ¥ 234,232 |
|  | 4.4\% | 3.6\% | 3.3\% | 3.8\% | 2.9\% |
| Financial institutions | 289,080 | 419,601 | 609,339 | 760,705 | 799,973 |
|  | 8.0 | 7.8 | 8.2 | 8.5 | 9.8 |
| Commerce and industry | 3,162,658 | 4,753,821 | 6,537,846 | 7,852,706 | 7,121,730 |
|  | 87.6 | 88.4 | 88.4 | 87.5 | 87.1 |
| 0 ther | 1,556 | 8,151 | 11,371 | 17,771 | 21,070 |
|  | 0.0 | 0.2 | 0.2 | 0.2 | 0.2 |
| Subtotal | ¥3,612,655 | $¥ 5,375,494$ | $¥ 7,399,929$ | $¥ 8,970,911$ | $\ddagger 8,177,007$ |
|  | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| total | ¥31,358,560 | $¥ 33,716,858$ | $¥ 35,930,302$ | $¥ 36,600,112$ | $¥ 35,499,622$ |

Notes: 1. Japan offshore banking accounts are included in the overseas offices' accounts.
2. Percentage indicates the composition ratio.

## Ioans to individual s and small and medium-sized corporations

| As of M arch 31 | Millions of Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 1999 | 1998 | 1997 | 1996 |
| T otal domestic loans (A) | ¥ 27,745,905 | $¥ 28,341,363$ | $¥ 28,530,373$ | $¥ 27,629,200$ | $¥ 27,322,615$ |
| Loans to small and medium-sized corporations, etc. (B) | 20,199,108 | 20,173,930 | 21,175,957 | 20,652,129 | 20,440,174 |
| (B) / (A) (\%) | 72.80\% | 71.18\% | 74.22\% | 74.75\% | 74.81\% |

Notes: 1. The figures above are shown after deduction of loans at overseas branches and of J apan offshore banking accounts.
2. Small and medium-sized corporations, etc. are defined as companies having capital of not more than $¥ 300$ million ( $¥ 100$ million in wholesale, and $¥ 50$ million in retail and services business categories), or companies and individuals with not more than 300 full-time employees ( 100 in wholesale, and 50 in retail and 100 in services business categories).
Pursuant to the partial revision of Small and Medium Enterprise Basic Law effective December 3, 1999, the definition of small and medium- sized corporations was broadened as above, and the figure of (B) as of March 31,2000 is shown according to this new definition. The effect of this change increased the figure of $(B)$ as of March 31,2000 by $¥ 532,107$ million.

## consumer loans outstanding

| As of M arch 31 | Billions of Yen |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 1998 |  | 1997 |  | 1996 |  |
| Consumer loans | ¥ | 5,708.8 | $\nsim$ | 5,842.0 | $\nsim$ | 5,730.7 | $\nsim$ | 5,426.9 | $\nsim$ | 5,196.0 |
| H ousing loans |  | 5,216.8 |  | 5,316.3 |  | 5,169.2 |  | 4,834.8 |  | 4,557.3 |

breakdown of reser ve for possible loan losses

| Year ended M arch 31, 2000 | Millions of Yen |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance a the beginning of the fiscal year | Increase during the fiscal year |  | Decrease during the fiscal year |  |  |  | Balance at the end of the fiscal year |  |
|  |  |  |  | Objectives |  | Others |  |  |  |
| G eneral reserve for possible loan losses | $\not \geqslant 315,295$ | $\not \geqslant$ | 357,574 | $¥$ | - | $\not \square$ | 315,295* | $\nsupseteq$ | 357,574 |
|  | [3,418] |  |  |  |  |  |  |  |  |
| Specific reserve for estimated loan losses |  |  |  |  |  |  |  |  |  |
| on certain doubtful loans | 714,423 |  | 539,114 |  | 428,367 |  | 286,055* |  | 539,114 |
|  | [4,342] |  |  |  |  |  |  |  |  |
| For nonresident loans | 27,261 |  | 35,470 |  | 7,334 |  | 19,926* |  | 35,470 |
|  | [3,775] |  |  |  |  |  |  |  |  |
| Reserve for possible losses on specific overseas loans | 15,478 |  | 12,351 |  | - |  | 15,478* |  | 12,351 |
|  | [-] |  |  |  |  |  |  |  |  |
| total | $¥ 1,045,197$ | $¥$ | 909,039 | $\nsim$ | 428,367 | $¥$ | 616,829 | $\not \geqslant$ | 909,039 |
|  | [7,760] |  |  |  |  |  |  |  |  |

* Transfer from reserves by reversal or origination method.

Note: The brackets indicate foreign exchange translation adjustments.
(Continned)

| Year ended M arch 31, 1999 | Millions of Yen |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance at thebeginning of the fiscal year | Increase during the fiscal year | Decrease during the fiscal year |  |  |  | Balance at the end of the fiscal year |  |
|  |  |  | Objectives |  |  | Others |  |  |
| G eneral reserve for possible loan losses | $\not \geqslant 138,959$ | $\ddagger 318,714$ | $¥$ | - | $¥$ | 138,959* | $¥$ | 318,714 |
|  | [3,418] |  |  |  |  |  |  |  |
| Specific reserve for estimated loan losses |  |  |  |  |  |  |  |  |
| on certain doubtful loans | 1,112,411 | 718,765 |  | 765,438 |  | 346,973* |  | 718,765 |
|  | [1,635] |  |  |  |  |  |  |  |
| For nonresident loans | 12,845 | 31,037 |  | 3,397 |  | 9,447* |  | 31,037 |
|  | [1,089] |  |  |  |  |  |  |  |
| Reserve for possible losses on specific overseas loans | 746 | 15,478 |  | - |  | 746* |  | 15,478 |
|  | [40] |  |  |  |  |  |  |  |
| total | $\not \geqslant 1,252,117$ | $\not \geqslant 1,052,958$ | $\nexists$ | 765,438 | $\not$ | 486,679 | $\nsim$ | ,052,958 |
|  | [ 5,094 ] |  |  |  |  |  |  |  |

* Transfer from reserves by reversal or origination method.

Note: The brackets indicate foreign exchange translation adjustments.
write-off of loans

| As of M arch 31 | Millions of Yen |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 |  | 1999 |  | 1998 |  | 1997 |  | 1996 |
| W rite-off of loans | ¥ | 347,350 | $\nexists$ | 305,008 | $\nsim$ | 66,055 | $\not \because$ | 130,210 | $\nsim$ | 75,052 |

## specific over seas loans

| Years ended M arch 31 | Millions of Yen |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 1998 |  | 1997 |  | 1996 |  |
| Indonesia | ¥ | 59,765 | $\nsim$ | 69,543 |  | 1 |  | 1 |  | 1 |
| Algeria |  | 4,352 |  | 4,717 | $\nsim$ | 4,993 | $\neq$ | 4,810 | $\nsim$ | 4,423 |
| Iran |  | 777 |  | 4,704 |  | 1 |  | 1 |  | 1 |
| Russia |  | 127 |  | 1 |  | 1 |  | 1 |  | 1 |
| O ther countries |  | 350 |  | 3,783 |  | 254 |  | 790 |  | 1,006 |
|  | 6 countries |  | 13 countries |  | 4 countries |  | 4 countries |  | 5 countries |  |
| total | ¥ | 65,372 | $\nsim$ | 82,749 | $\nsim$ | 5,247 | $\neq$ | 5,600 | $¥$ | 5,429 |
| Ratio of the total amounts to total assets |  | 0.13\% |  | 0.16\% |  | 0.00\% |  | 0.00\% |  | 0.01\% |
| N umber of countries |  | 10 |  | 16 |  | 5 |  | 5 |  | 6 |

## risk-monitored loans

| (nonconsol | Millions of Yen |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of M arch 31 | 2000 | 1999 | 1998 | 1997 | 1996 |
| L oans to borrowers under legal bankruptcy procedures (a) | ¥ 73,004 | ¥ 115,484 | ¥ 257,882 | ¥ 190,482 | ¥ 202,473 |
| N onaccrual loans (b) | 1,436,070 | 1,524,276 | 544,771 | 616,610 | 670,533 |
| Renegotiated loans (c) | 1 | 1 | 84,916 | 104,673 | 614,555 |
| Loans to borrowers who are financially assisted by the Bank (d) | 1 | 1 | 117,656 | 162,466 | - |
| Subtotal (previous standard) (a) + (b) + (c) + (d) | 1 | 1 | ¥ 1,005,225 | $¥$ 1,074,231 | $¥ 1,487,561$ |
| Loans past due for three months or more (e) | 40,302 | 82,438 | 311,277 | 1 | 1 |
| Restructured loans (f) | 334,706 | 237,661 | 355,192 | 1 | 1 |
| total (new standard) (a) $+(\mathrm{b})+(\mathrm{e})+(\mathrm{f})$ | ¥ 1,884,083 | $¥ 1,959,860$ | ¥ 1,469,122 | \# / | $¥$ |

problem assets ("r evitalization Iaw" standard)

| (nonconsolidated basis) <br> As of M arch 31 | Billion of Yen |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Bankrupt and quasi-bankrupt assets (H atan kousei tou saiken) | $¥$ | 190.8 | $¥$ | 217.3 |
| D oubtful assets (Kiken saiken) |  | 1,351.2 |  | 1,476.3 |
| Substandard loans (Youkanri saiken) |  | 375.0 |  | 320.1 |
| T otal of problem assets | ¥ | 1,917.0 | $\nsim$ | 2,013.7 |
| N ormal assets (Seijou saiken) |  | 32,849.8 |  | 35,421.0 |
| total | ¥ | 34,766.8 | $\nsim$ | 37,434.7 |

