

**OTHERS  
employees**

<i>As of March 31</i>	<b>2000</b>	1999	1998	1997	1996
Number of employees	<b>14,394</b>	14,995	15,111	15,563	16,455
Average age (years-months)	<b>36-11</b>	37-0	37-0	36-9	35-11
Average length of employment (years-months)	<b>14-11</b>	15-2	15-2	14-11	14-2
Average monthly salary (yen)	<b>¥ 493,991</b>	¥ 488,834	¥ 493,658	¥ 491,301	¥ 474,819

Note: Temporary, part-time and overseas local staff, excluded from the above calculations, are as follows.

<i>As of March 31</i>	<b>2000</b>	1999	1998	1997	1996
Temporary, part-time and overseas local staff	<b>1,543</b>	1,628	1,935	1,855	1,649

**number of offices**

<i>As of March 31</i>	<b>2000</b>	1999	1998	1997	1996
Domestic network					
Main offices and branches	<b>285</b>	286	305	310	312
Sub-branches	<b>47</b>	52	55	40	44
Agency	<b>1</b>	1	1	1	1
Overseas network					
Branches and agencies	<b>18</b>	21	37	39	39
Sub-branches and marketing offices	<b>3</b>	4	5	2	2
Representative offices	<b>17</b>	17	20	25	23
<b>total</b>	<b>371</b>	381	423	417	421

**automated service centers**

<i>As of March 31</i>	<b>2000</b>	1999	1998	1997	1996
Automated service centers	<b>463</b>	513	478	445	373

**domestic exchange transactions**

<i>Years ended March 31</i>	Millions of Yen				
	2000	1999	1998	1997	1996
<b>exchange for remittance</b>					
Destined for various parts of the country					
Number of accounts (thousands)	216,051	209,683	185,004	167,409	153,766
Amount	¥430,898,060	¥424,602,464	¥432,219,313	¥405,531,652	¥392,016,268
Received from various parts of the country					
Number of accounts (thousands)	113,405	109,098	107,100	102,541	97,539
Amount	326,166,316	350,240,000	411,147,912	407,441,191	387,484,177
<b>collection</b>					
Destined for various parts of the country					
Number of accounts (thousands)	2,324	2,361	2,615	2,552	2,452
Amount	¥ 5,787,819	¥ 6,381,431	¥ 7,585,017	¥ 7,378,202	¥ 7,103,735
Received from various parts of the country					
Number of accounts (thousands)	2,217	2,431	2,535	3,048	2,463
Amount	7,691,334	9,129,017	10,460,639	9,348,890	9,581,674
<b>total</b>	¥770,543,531	¥790,352,913	¥861,412,883	¥829,699,937	¥796,185,856

**foreign exchange transactions**

<i>Years ended March 31</i>	Millions of U.S. Dollars				
	2000	1999	1998	1997	1996
<b>outward exchanges</b>					
Foreign bills sold	\$ 337,735	\$ 493,705	\$ 499,041	\$ 542,337	\$ 597,905
Foreign bills purchased	105,431	303,917	271,235	317,368	380,797
<b>incoming exchanges</b>					
Foreign bills payable	\$ 280,984	\$ 157,285	\$ 201,530	\$ 220,467	\$ 222,784
Foreign bills receivable	7,571	7,103	11,399	14,646	14,735
<b>total</b>	\$ 731,724	\$ 962,011	\$ 983,207	\$ 1,094,819	\$ 1,216,222

**Note:** Turnover includes foreign exchange by overseas branches.

## breakdown of collateral for customers' liabilities for acceptances and guarantees

<i>As of March 31</i>	Millions of Yen			
	2000		1999	
Securities	¥	2,666	¥	1,859
Commercial claims		13,409		17,314
Commercial goods		2,292		483
Real estate		19,484		32,024
Other		18,264		1,876
Subtotal	¥	56,117	¥	53,558
Guaranteed		831,032		286,833
Unsecured		2,036,419		2,784,113
<b>total</b>	¥	2,923,570	¥	3,124,504

## balance of foreign currency denominated assets

<i>As of March 31</i>	Millions of U.S. Dollars				
	2000	1999	1998	1997	1996
Domestic offices	\$ 48,162	\$ 38,933	\$ 52,520	\$ 62,392	\$ 68,959
Overseas offices	58,299	62,281	87,167	117,501	124,144
<b>total</b>	\$ 106,461	\$ 101,214	\$ 139,687	\$ 179,893	\$ 193,103