

## Table of Contents

### 1. Items related to P/L

1-1	Summary of financial results - P/L -	P 1
1-2	Net interest income (loan balance and spread)	P 3
	<Reference> Trends of yields on loans and deposits, and of interest rates	P 4
1-3	Business related to non-interest income	P 5
1-4	Credit cost, Non-recurring gains (losses) and Extraordinary gains (losses)	P 6
1-5	Summary of consolidated subsidiaries' financial results	P 7
1-6	Summary of affiliates' financial results - Daiwa Securities SMBC / Promise	P 9

### 2. Items related to B/S

2-1	Summary of financial results - B/S -	P 10
2-2	Loan portfolio classified by industry	P 11
2-3	Problem assets based on the Financial Reconstruction Law	P 12
2-4	Securities portfolio and derivatives	P 13
2-5	Equity portfolio	P 14
2-6	Capital	
	(1) Capital ratio	P 15
	(2) Preferred stocks and preferred securities	P 16
	<Reference> Basel II exposures	
	(1) Corporate exposures	P 17
	(2) Retail exposures	P 18

### 3. Initiatives in growth business areas

3-1	Financial consulting for individuals	
	(1) Data	P 19
	(2) Marketing channels and client segmentation	P 20
3-2	Payment & settlement, Consumer finance	P 21
3-3	Solution providing for corporations -Marketing channels, products line-up	P 22
3-4	Investment banking business	P 23
	<Reference> Global network	P 24
	<Reference> Financial and economic indices in Japan	P 25



**SMFG** SUMITOMO MITSUI  
FINANCIAL GROUP

This document contains certain forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may materially differ from those contained in the forward-looking statements as a result of various factors.

This material is prepared for the purpose of public disclosure and does not constitute a solicitation of an offer for the purchase of any securities within or outside of Japan. This document is neither an offer to sell nor a solicitation of an offer to buy the shares in the United States. The shares have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Act") and may not be offered or sold in the United States without registration or an applicable exemption from the registration requirements under the Act.

**Gross banking profit**

(Billions of yen)

	FY05	FY06	FY07	FY08	YOY change
<b>Gross banking profit</b>	<b>1,552.1</b>	<b>1,344.5</b>	<b>1,484.8</b>	<b>1,524.9</b>	<b>+40.1</b>
<Excluding gains (losses) on bonds>	<1,562.4>	<1,456.9>	<1,514.9>	<1,498.8>	<(16.1)>
<b>Gross domestic profit</b>	<b>1,266.5</b>	<b>1,150.0</b>	<b>1,198.3</b>	<b>1,147.2</b>	<b>(51.1)</b>
<Excluding gains (losses) on bonds>	<1,277.8>	<1,224.7>	<1,208.3>	<1,179.6>	<(28.7)>
Net interest income	943.9	904.2	914.6	930.3	+15.7 (1)
<Interest on interest rate swaps>	<26.8>	<(20.6)>	<(54.5)>	<(38.6)>	<+15.9>
Trust fees	8.6	3.5	3.7	2.1	(1.6)
Net fees and commissions	299.4	289.9	263.1	220.2	(42.9) (2)
Net trading income (loss)	(0.2)	3.9	8.5	10.8	+2.3
Net other operating income	14.8	(51.5)	8.4	(16.2)	(24.6)
<Gains (losses) on bonds>	<(11.3)>	<(74.7)>	<(10.0)>	<(32.4)>	<(22.4)>
<b>Gross international profit*</b>	<b>285.6</b>	<b>194.5</b>	<b>286.5</b>	<b>377.7</b>	<b>+91.2</b>
<Excluding gains (losses) on bonds>	<284.6>	<232.2>	<306.6>	<319.2>	<+12.6>
Net interest income	8.1	32.9	58.8	92.5	+33.7 (3)
<Interest on interest rate swaps>	<(13.1)>	<(32.1)>	<(34.8)>	<(40.9)>	<(6.1)>
Net fees and commissions	67.3	63.5	69.3	73.6	+4.3
Net trading income	116.0	49.8	55.5	63.1	+7.6
Net other operating income	94.2	48.3	102.9	148.5	+45.6
<Gains (losses) on bonds>	<1.0>	<(37.7)>	<(20.1)>	<58.5>	<+78.6> (4)

Amount of adjustments related to the items consisting of Gross international profit

Net interest income	(2.6)	(0.4)	+2.6	+4.4	+1.8
Net trading income (loss)	+103.8	(47.9)	(377.0)	(101.2)	+275.8
Net other operating income	(101.2)	+48.3	+374.4	+96.8	(277.6)

\*After adjustments related to the items consisting of Gross international profit.

**Main factors of year-over-year change**

- |  |
|--|
| (1) Increase in balance of loans, etc. besides decrease in loan-to-deposit spread                |
| (2) Decrease in sales of investment products for individuals                                     |
| (3) Improvement of the income of foreign currency ALM banking account                            |
| (4) Increase in gain on bonds, etc. in order to flexibly adopted to the decline of interest rate |

**Banking profit by business units**

(Billions of yen)

		FY04	FY05	FY06	FY07	FY08
Consumer Banking Unit	Banking profit	118.0	155.6	161.5	169.3	138.7
	Gross banking profit	357.5	402.6	410.7	440.7	429.4
	Expenses	(239.5)	(247.0)	(249.2)	(271.4)	(290.7)
Middle Market Banking Unit	Banking profit	481.0	487.5	420.1	421.2	317.1
	Gross banking profit	654.2	673.1	610.1	624.3	539.8
	Expenses	(173.2)	(185.6)	(190.0)	(203.1)	(222.7)
Corporate Banking Unit	Banking profit	160.5	165.4	158.3	155.6	165.2
	Gross banking profit	186.8	194.6	187.7	186.7	196.7
	Expenses	(26.3)	(29.2)	(29.4)	(31.1)	(31.5)
International Banking Unit	Banking profit	46.6	65.5	74.7	81.5	110.2
	Gross banking profit	84.4	106.8	120.5	137.5	175.0
	Expenses	(37.8)	(41.3)	(45.8)	(56.0)	(64.8)
Treasury Unit	Banking profit	205.0	201.3	34.0	127.8	228.9
	Gross banking profit	222.8	219.8	51.8	145.4	246.8
	Expenses	(17.8)	(18.5)	(17.8)	(17.6)	(17.9)
Headquarters	Banking profit	(74.8)	(109.7)	(108.0)	(135.7)	(136.7)
	Gross banking profit	5.3	(44.8)	(36.3)	(49.8)	(62.8)
	Expenses	(80.1)	(64.9)	(71.7)	(85.9)	(73.9)
<b>Total</b>	<b>Banking profit</b>	<b>940.5</b>	<b>965.6</b>	<b>740.6</b>	<b>819.7</b>	<b>823.4</b>
	<b>Gross banking profit</b>	<b>1,522.9</b>	<b>1,552.1</b>	<b>1,344.5</b>	<b>1,484.8</b>	<b>1,524.9</b>
	<b>Expenses</b>	<b>(582.4)</b>	<b>(586.5)</b>	<b>(603.9)</b>	<b>(665.1)</b>	<b>(701.5)</b>

\* Managerial accounting basis

## (1-1) Summary of financial results - P/L - (2)

### SMBC non-consolidated

(Billions of yen)

	FY05	FY06	FY07	FY08
Gross banking profit	1,552.1	1,344.5	1,484.8	1,524.9
<Marketing Units <sup>*1</sup> >	<1,377.1>	<1,329.0>	<1,389.2>	<1,340.9>
Non-interest income <sup>*2</sup>	545.5	467.0	441.8	380.9
<Proportion of Non-interest income to Gross banking profit>	<35.1%>	<34.7%>	<29.8%>	<25.0%>
Expenses	(586.5)	(603.9)	(665.1)	(701.5)
Overhead ratio	37.8%	44.9%	44.8%	46.0%
<b>Banking profit<sup>*3</sup></b>	<b>965.6</b>	<b>740.6</b>	<b>819.7</b>	<b>823.4</b>
Marketing Units <sup>*1</sup>	874.0	814.6	827.6	731.2
Treasury Unit	201.3	34.0	127.8	228.9
Gains (losses) on stocks	25.5	11.1	(141.0)	(220.4)
<b>Ordinary profit</b>	<b>720.9</b>	<b>573.3</b>	<b>510.7</b>	<b>36.1</b>
<b>Net income (loss)</b>	<b>519.5</b>	<b>315.7</b>	<b>205.7</b>	<b>(301.1)</b>
<b>Total credit cost</b>	<b>(230.9)</b>	<b>(89.5)</b>	<b>(147.8)</b>	<b>(550.1)</b>

\*1 Marketing Units: Consumer Banking Unit, Middle Market Banking Unit, Corporate Banking Unit and International Banking Unit

\*2 Non-interest income (managerial accounting basis): Net fees and commissions + Income related to derivatives products sales, etc.

\*3 Before provision of general reserve for possible loan losses

### SMFG consolidated

(Billions of yen)

	FY05	FY06	FY07	FY08	Difference <sup>*1</sup>
<b>Consolidated gross profit</b>	<b>2,090.1</b>	<b>1,906.2</b>	<b>2,116.2</b>	<b>2,165.9</b>	<b>+641.0</b>
Net interest income	1,161.6	1,168.6	1,210.4	1,338.5	+320.1 (1)
Trust fees	8.6	3.5	3.8	2.1	0
Net fees and commissions	619.6	609.2	612.0	557.2	+263.4 (2)
Net trading income	32.8	125.6	469.6	211.7	+36.7
Net other operating income	267.5	(0.7)	(179.5)	56.4	+20.9
General and administrative expenses	(853.8)	(888.6)	(978.9)	(1,063.4)	(361.9) (3)
Gains (losses) on stocks	47.1	44.7	(7.1)	(183.7)	+36.8
Equity in earnings (losses) of affiliates	31.9	(104.2)	(41.8)	(94.9)	(94.9)
<b>Ordinary profit</b>	<b>963.6</b>	<b>798.6</b>	<b>831.2</b>	<b>45.3</b>	<b>+9.3</b>
Extraordinary gains (losses)	79.8	8.2	97.8	(15.8)	(7.5)
<b>Net income (loss)</b>	<b>686.8</b>	<b>441.4</b>	<b>461.5</b>	<b>(373.5)</b>	<b>(72.3)</b>
<b>Total credit cost</b>	<b>(302.0)</b>	<b>(145.0)</b>	<b>(248.6)</b>	<b>(767.8)</b>	<b>(217.7)</b> (4)
<b>Consolidated net business profit<sup>*2</sup></b>	<b>1,225.4</b>	<b>924.2</b>	<b>1,022.9</b>	<b>728.7</b>	<b>(94.7)</b>

#### Main factors contributing to difference

- (1) Kansai Urban Banking Corporation: 60, Sumitomo Mitsui Finance and Leasing: 58, MINATO BANK: 47, SMBC Europe: 35  
 (2) Sumitomo Mitsui Card: 143, SMBC Guarantee: 33, SMBC Friend Securities: 22  
 (3) Sumitomo Mitsui Card: (133), Sumitomo Mitsui Finance and Leasing: (43), SMBC Friend Securities: (40),  
 Kansai Urban Banking Corporation: (37), MINATO BANK: (35), QUOO (Newly consolidated): (35)  
 (4) Kansai Urban Banking Corporation: (66), MINATO BANK: (32), SMBC Europe: (26),  
 Sumitomo Mitsui Finance and Leasing: (25), Sumitomo Mitsui Card: (21)

\*1 Difference between SMFG consolidated figures and SMBC non-consolidated figures

\*2 Consolidated net business profit = (SMBC non-consolidated banking profit (before provision for general reserve for possible loan losses)) + (Other consolidated subsidiaries' ordinary profit (excluding non-recurring items)) + (Affiliates' ordinary profit) X (Ownership ratio) - (Internal transaction (dividends, etc.))

## (1-2) Net interest income (loan balance and spread)

<SMBC non-consolidated>

### Loan balance

	Term-end balance (Trillions of yen)		Average balance (Trillions of yen)	
	Mar. 09	Change from Mar. 08	FY08	YOY change
<b>Total lendings</b>	<b>60.2</b>	<b>+3.3</b>	<b>58.7</b>	<b>+4.5</b>
Domestic offices	51.3	+2.4	49.7	+2.0
Overseas offices	8.9	+0.9	9.0	+2.5
Domestic lendings (Managerial accounting basis)				
<b>Domestic Marketing Units<sup>*1</sup></b>	<b>47.7</b>	<b>+1.7</b>	<b>49.3</b>	<b>+1.9</b>
Individual clients	15.1	+0.5 <sup>*3</sup>	14.8	+0.2
Small- and medium-sized enterprises <sup>*2</sup>	20.4	(0.9)	20.4	(0.7)
Large corporations <sup>*2</sup>	12.2	+2.1	11.1	+1.3

\*1 Domestic Marketing Units: Consumer Banking Unit, Middle Market Banking Unit and Corporate Banking Unit

\*2 "Small- and medium-sized enterprises": Customers managed by Middle Market Banking Unit, "Large corporations": Customers managed by Corporate Banking Unit

\*3 After add-back adjustment of securitized portion of housing loans

### Loan spread

(Managerial accounting basis)	<Average loan spread>	
	FY08	YOY change
Small- and medium-sized enterprises <sup>*4</sup>	120bp	(9bp)
Large corporations <sup>*4</sup>	57bp	(2bp)

\*4 "Small- and medium-sized enterprises": Customers managed by Middle Market Banking Unit, "Large corporations": Customers managed by Corporate Banking Unit

### Interest spread (Domestic operations)

(Billions of yen)

	FY05		FY06		FY07		FY08	
	Average balance	Yield	Average balance	Yield	Average balance	Yield	Average balance	Yield
<b>Interest earning assets</b>	<b>66,051.3</b>	<b>1.51%</b>	<b>66,078.0</b>	<b>1.56%</b>	<b>65,571.0</b>	<b>1.78%</b>	<b>69,174.3</b>	<b>1.71%</b>
Loans and bills discounted <sup>*5</sup>	46,007.3	1.71%	47,188.6	1.73%	46,675.9	2.04%	48,534.3	1.99%
Securities	18,099.5	1.03%	16,763.5	1.17%	15,123.1	1.27%	17,380.7	1.09%
<b>Interest bearing liabilities</b>	<b>70,359.8</b>	<b>0.07%</b>	<b>67,955.0</b>	<b>0.19%</b>	<b>67,276.1</b>	<b>0.38%</b>	<b>70,686.4</b>	<b>0.35%</b>
Deposits, etc.	60,097.3	0.02%	60,040.7	0.10%	59,848.4	0.23%	61,809.4	0.23%
Expense ratio <sup>*6</sup>	0.75%		0.79%		0.87%		0.88%	
Total cost of funding	0.82%		0.98%		1.25%		1.23%	
<b>Overall interest spread</b>	<b>0.69%</b>		<b>0.58%</b>		<b>0.53%</b>		<b>0.48%</b>	
Interest spread	1.69%		1.63%		1.81%		1.76%	

\*5 Yields on loans and bills discounted is calculated with the exception of loans to financial institutions.

\*6 Expense ratio is calculated by subtracting yield of interest bearing liabilities from total cost of funding.

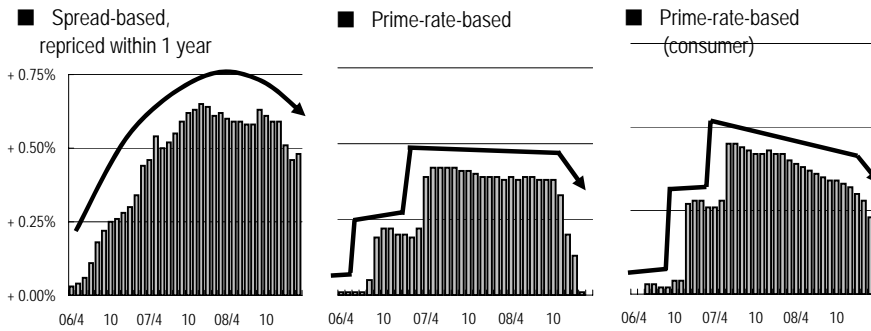
### Interest spread (Overseas operations)

(Billions of yen)

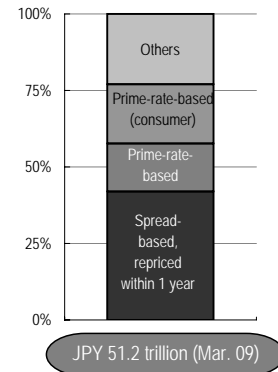
	FY05		FY06		FY07		FY08	
	Average balance	Yield	Average balance	Yield	Average balance	Yield	Average balance	Yield
<b>Interest earning assets</b>	<b>13,046.1</b>	<b>3.38%</b>	<b>14,513.3</b>	<b>4.61%</b>	<b>16,324.4</b>	<b>4.30%</b>	<b>19,248.2</b>	<b>3.03%</b>
Loans and bills discounted	5,143.4	4.03%	6,371.0	5.10%	7,573.0	5.03%	10,196.5	3.67%
Securities	4,063.7	3.19%	4,095.3	4.18%	3,528.4	3.68%	5,079.3	2.04%
<b>Interest bearing liabilities</b>	<b>12,894.6</b>	<b>3.34%</b>	<b>14,324.1</b>	<b>4.43%</b>	<b>16,253.4</b>	<b>3.97%</b>	<b>19,236.9</b>	<b>2.57%</b>
Deposits, etc.	7,543.5	2.94%	8,995.4	4.05%	9,278.7	3.58%	9,586.5	1.79%
<b>Interest spread</b>	<b>1.09%</b>		<b>1.05%</b>		<b>1.45%</b>		<b>1.88%</b>	

## General trends of yields on loans and deposits

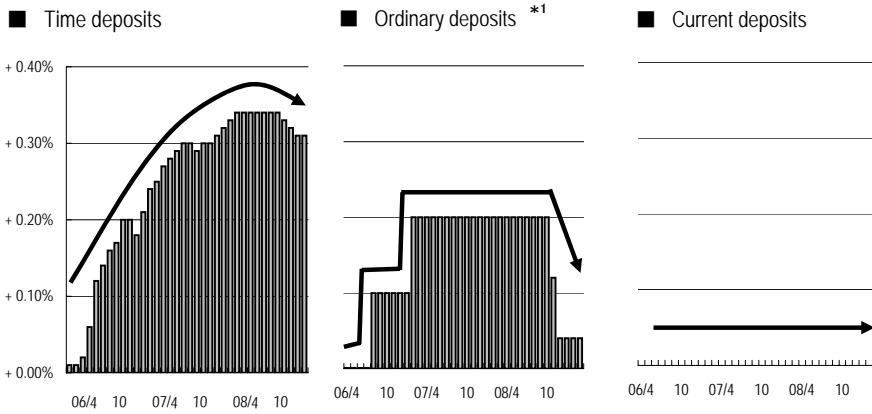
### Trends of yields on domestic loans (month-end, compared with March 31, 2006)



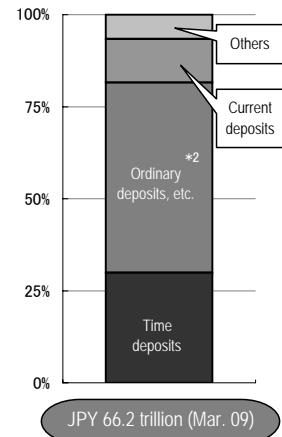
### Domestic loans outstanding



### Trends of yields on domestic deposits (month-end, compared with March 31, 2006)



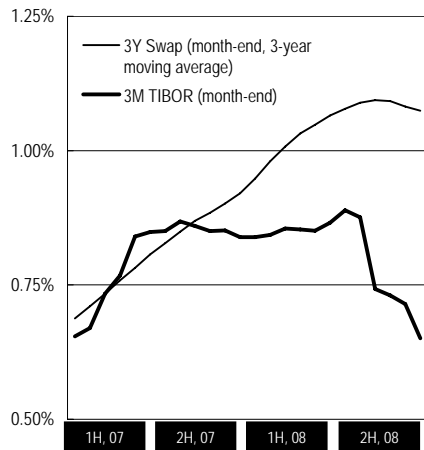
### Domestic deposits outstanding



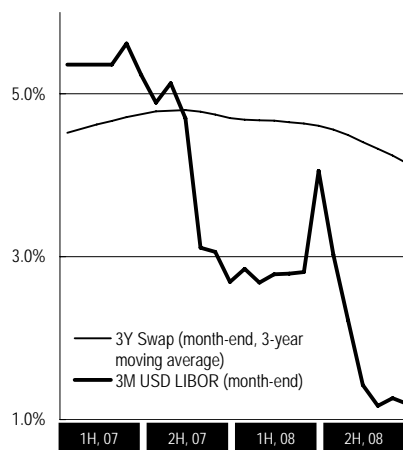
\*1 Except for settlement-purpose ordinary deposit (of which principal is fully covered by deposit insurance but no interest is charged, launched February 2005), etc.  
 \*2 Including settlement-purpose ordinary deposit

## Trends of interest rates

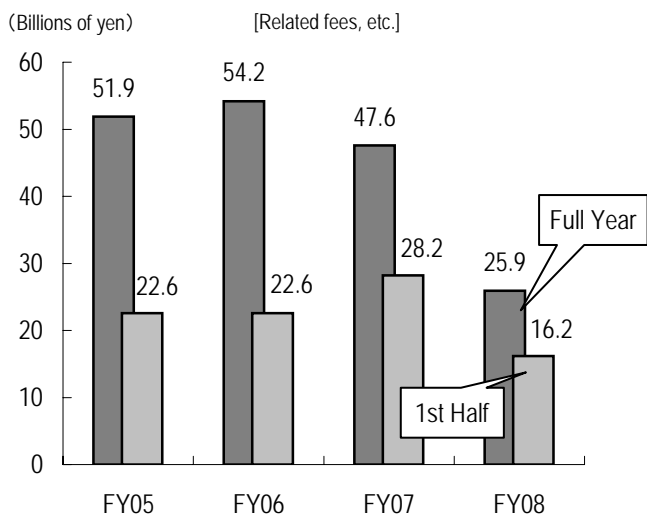
### Trend of JPY interest rates



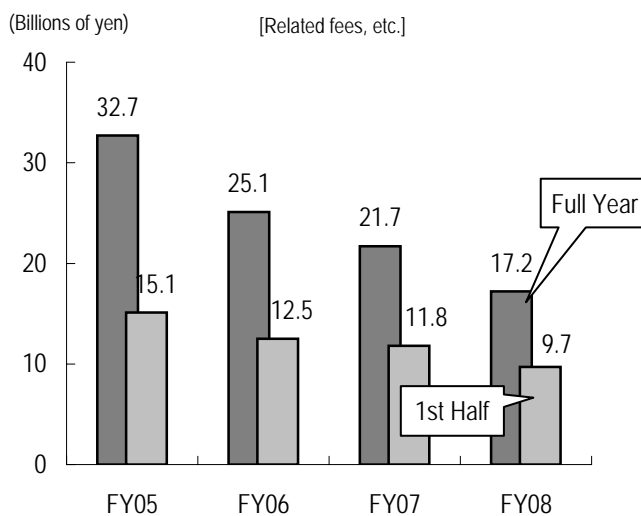
### Trend of USD interest rates



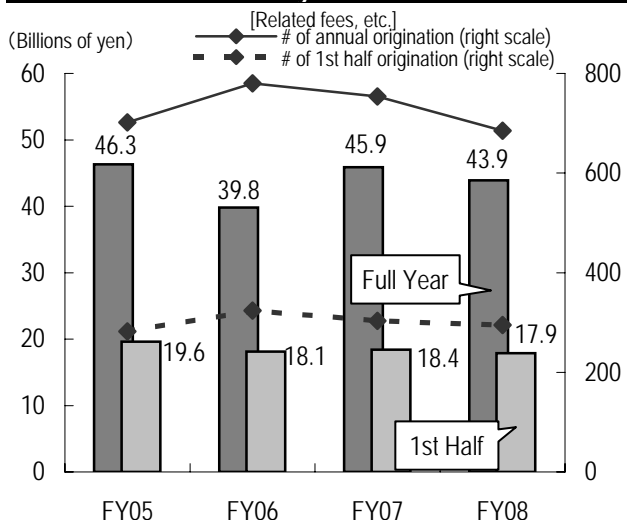
**Investment trust**



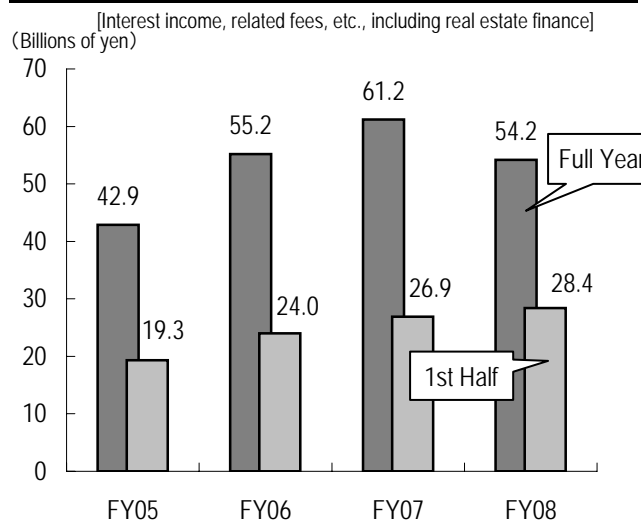
**Pension-type insurance**



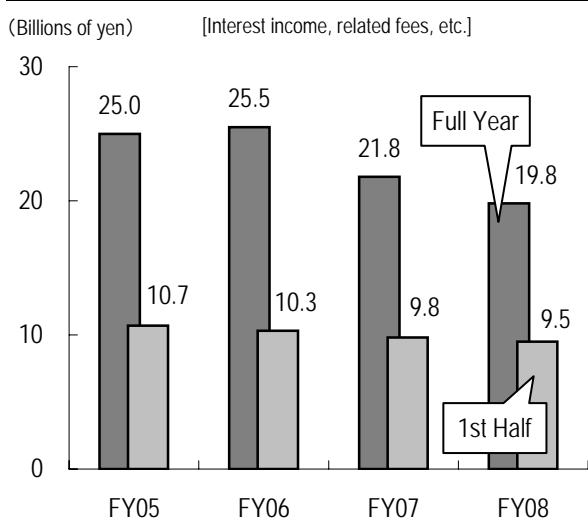
**Loan syndication**



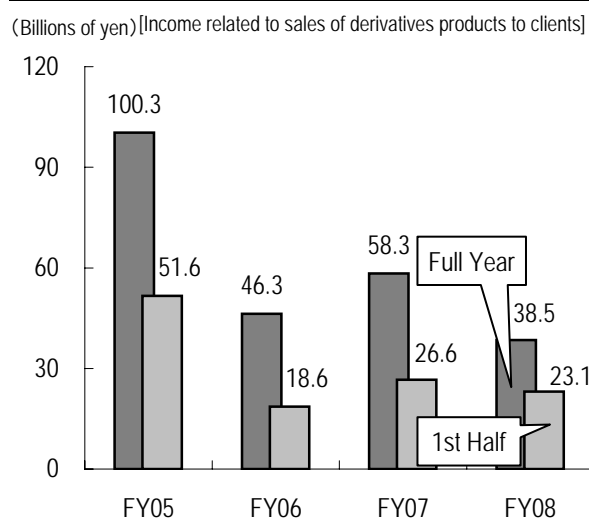
**Structured finance**



**Securitization of monetary claims**



**Sales of derivatives products**



\* Managerial accounting basis

(1-4) Credit cost, Non-recurring gains (losses) and  
Extraordinary gains (losses)

<SMBC non-consolidated>

**Credit cost**

(Billions of yen)

	FY05	FY06	FY07	FY08
<b>Total credit cost</b>	<b>(230.9)</b>	<b>(89.5)</b>	<b>(147.8)</b>	<b>(550.1)</b>
Provision for general reserve for possible loan losses	(155.0)	41.7	-	(75.7)
<b>Credit cost in Non-recurring gains (losses)</b>	<b>(106.5)</b>	<b>(131.7)</b>	<b>(155.0)</b>	<b>(474.4)</b>
Write-off of loans	(12.6)	(50.5)	(121.8)	(231.4)
Provision for specific reserve for possible loan losses	(15.8)	(44.3)	-	(182.4)
Losses on sales of delinquent loans	(79.7)	(37.3)	(33.2)	(60.2)
Provision for loan loss reserve for specific overseas countries	1.6	0.4	-	(0.4)
<b>Credit cost in Extraordinary gains (losses)</b>	<b>30.6</b>	<b>0.5</b>	<b>7.2</b>	<b>0.0</b>
Gains (losses) on reversal of reserve for possible loan losses	-	-	7.2	-
Gains on reversal of general reserve for possible loan losses	-	-	96.9	-
Losses on reversal of specific reserve for possible loan losses	-	-	(91.6)	-
Gains on reversal of loan losses reserve for specific overseas countries	-	-	1.9	-
Recoveries of written-off claims	30.6	0.5	0.0	0.0

**Non-recurring gains (losses) and Extraordinary gains (losses), etc.**

(Billions of yen)

	FY05	FY06	FY07	FY08
<b>Non-recurring gains (losses)</b>	<b>(89.7)</b>	<b>(209.0)</b>	<b>(309.0)</b>	<b>(711.6)</b>
Credit costs	(106.5)	(131.7)	(155.0)	(474.4)
Gains (losses) on stocks	25.5	11.1	(141.0)	(220.4)
Other non-recurring gains (losses)	(8.7)	(88.4)	(13.0)	(16.8)
<b>Ordinary profit</b>	<b>720.9</b>	<b>573.3</b>	<b>510.7</b>	<b>36.1</b>
<b>Extraordinary gains (losses)</b>	<b>25.7</b>	<b>13.6</b>	<b>(3.3)</b>	<b>(8.3)</b>
Gains (losses) on disposal of premises and equipment	1.4	-	-	-
Gains (losses) on disposal of fixed assets	-	(1.7)	(5.8)	(2.2)
Losses on impairment of fixed assets	(6.3)	(3.7)	(4.7)	(6.1)
Gains (losses) on reversal of reserve for possible loan losses	-	-	7.2	-
Recoveries of written-off claims	30.6	0.5	0.0	0.0
Gain on return of the entrusted portion of employee pension fund	-	36.3	-	-
Losses on liquidation of subsidiary	-	(17.8)	-	-
<b>Income (loss) before income taxes</b>	<b>746.6</b>	<b>586.9</b>	<b>507.4</b>	<b>27.8</b>
Income taxes-current	(13.5)	(16.5)	(16.0)	(23.7)
Income taxes-deferred	(213.6)	(254.7)	(285.7)	(305.2)
<b>Net income (loss)</b>	<b>519.5</b>	<b>315.7</b>	<b>205.7</b>	<b>(301.1)</b>

# (1-5) Summary of consolidated subsidiaries' financial results

## Sumitomo Mitsui Card

	(Billions of yen)			
	FY05	FY06	FY07	FY08
Operating revenue	148.2	157.6	168.4	180.2
Operating profit	25.8	14.1	16.9	22.3
Ordinary profit	27.1	14.3	16.8	22.5
Net income	17.7	(6.7)	25.1	12.9
Card sales handled	4,181.3	4,753.8	5,375.2	5,858.7
Number of cardholders (Tens of thousands)	1,407	1,495	1,641	1,866

	(Billions of yen)
	Mar. 09
Total assets	918.3
Capital stock	34.0
Number of employees	2,156

### FY08 highlights

- Promoted finance and internet business and enhanced product line-up
  - Introduced loan only card and internet settlement of China Union Pay
- Expanded processing and alliance business
  - Started processing bank card system as a whole
  - Started SMCC "WAON" system through alliance with Aeon
- Promoted alliance
  - Promoted strategic alliance with OMC Card and Central Finance
  - Expanded services and the number of alliances with overseas' financial institutions through Globe Pass<sup>\*1</sup>
- Strengthened internal management system such as cost reduction, risk management, compliance and customer satisfaction
- Improved quality of operations
- Promoted social contribution activities

\*1 The first service in the world centered on credit card business to combine financial institutions with each other

### Initiatives in FY09

- Promote finance and internet business and enhance products line-up
- Expand processing and alliance business
- Promote strategic alliance with Cedyne<sup>\*2</sup>
- Expand business with overseas' alliance institutions
- Strengthen and reform both membership business and retail member store business
- Respond revision of Money-Lending Business Control and Regulation Law etc.
- Strengthen internal compliance such as cost reduction, risk management, compliance and customer satisfaction
- Further strengthen the quality and efficiency of operations
- Promote social contribution activities

\*2 Established through the merger of OMC Card, Central Finance and QUOO on Apr. 1, 09

## Sumitomo Mitsui Finance & Leasing

	(Billions of yen)			
	FY05 <sup>*3</sup>	FY06 <sup>*3</sup>	FY07 <sup>*4</sup>	FY08
Operating revenue	619.7	630.0	708.4	947.6
	375.1	379.9		
Operating profit	32.2	31.5	36.2	36.4
	21.4	24.7		
Ordinary profit	26.7	29.6	38.0	36.3
	22.1	25.9		
Net income	17.5	17.9	40.8	14.7
	13.2	17.2		
Contracted amount	614.1	599.4	1,054.1	895.8
	498.6	516.8		

	(Billions of yen)
	Mar. 09
Total assets	2,774.4
Lease assets	2,573.8
Capital stock	15.0
Number of employees	1,562

\*3 As for figures of FY06 or before, upper line shows Former SMBC Leasing and lower line shows Former Sumisho Lease, relatively (Two companies merged in Oct.2007).

\*4 Results of the SMBC Leasing from Apr. 1, 2007 to Sep. 30, 2007 are not included for FY07 results.

### FY08 highlights

- Reviewed platform for early realization of merger benefits
  - Integrated platform for sales and operation
- Explored strategic joint business with SMFG and Sumitomo Corp. group
  - Entered into the aircraft operating leasing business
- Expanded new businesses, taking advantage of deregulation, etc.
- Responded to structural change and observed compliance
  - Fortified internal management system through the consideration of Banking Act and J-SOX
  - Strengthened group-wide compliance

### Initiatives in FY09

- Improve quality of sales, initiate new businesses and add higher value
- Reorganize and fortify sales promotion system in advance of completion of system integration
- Explore new market through enhanced alliance between SMFG and Sumitomo Corp.
- Reallocate human resources, foster and activate employees
  - Reallocate human resources into strategic areas
  - Fulfill incubation plan for younger employees
- Observe compliance

## (1-5) Summary of consolidated subsidiaries' financial results

### Japan Research Institute

	(Billions of yen)			
	FY05	FY06 <sup>*1</sup>	FY07	FY08
Operating revenue	115.8	84.6	88.1	88.0
Operating profit	5.2	3.0	3.8	1.0
Ordinary profit	5.7	3.5	4.5	1.4
Net income	3.8	3.7	2.5	1.3

\*1 JRI Solutions spun off in July 2006.

	(Billions of yen)
	Mar. 09
Total assets <sup>**1</sup>	72.6
Capital stock	10.0
Number of employees <sup>**1</sup>	1,945

#### FY08 highlights

- Well proceeded large-seized projects related to group companies
- Implemented initiatives to strengthen development capability and improve quality
- Renovated internal system to fortify business efficiency and monitoring, and promoted BPR

#### Initiatives in FY09

- Further promote large-sized projects related to group companies
- Continue to implement initiatives to strengthen development capability and improve quality on a group-wide basis
- Continue to promote fostering employees and balancing between work and personal life
- Promote BPR to enhance business efficiency and to cut cost

### SMBC Friend Securities

	(Billions of yen)			
	FY05	FY06	FY07	FY08
Operating revenue	68.5	58.7	60.5	43.2
Operating profit	31.0	21.2	19.0	2.3
Ordinary profit	31.1	21.8	19.7	2.8
Net income	18.5	12.8	11.2	1.5
Capital adequacy ratio <sup>**2</sup>	783.4%	982.8%	924.3%	1,092.6%

\*\*2 Net asset / risk equivalent x 99%

	(Billions of yen)
	Mar. 09
Total assets	226.2
Capital stock	27.2
Number of employees	2,093
Number of branches	75

#### FY08 highlights

- Secured net income in the black besides decreased revenue and profit due to the massive decline in fees related to domestic stocks and investment trust, amid the stagnant market condition affected by global-wide financial crisis after Lehman Brothers' bankruptcy
- Expanded collaboration with SMBC centered on both intermediary of financial products and fund wraps, and established 6 branches run with SMBC:  
Wakayama, Akashi, Hiroshima, Denenchofu, Kunitachi and Machida

#### Initiatives in FY09

- Expand products line-up to respond diversified customers' investment needs
  - Domestic and overseas stocks, foreign bonds and investment trusts
- Expand collaboration with SMBC
  - Expand existing business such as intermediary of financial products
- Strengthen platform for business with corporate customers and trading

## (1-6) Summary of affiliates' financial results

### - Daiwa Securities SMBC / Promise

#### Daiwa Securities SMBC

(Billions of yen)

<Consolidated>	FY05	FY06	FY07	FY08
Operating revenues	350.8	317.1	242.3	45.5
Commissions	111.3	106.5	77.5	56.3
Net gain on trading	175.5	116.6	54.6	(4.8)
Interest and dividend income	64.0	94.0	110.2	(6.0)
Interest expense	39.3	56.4	80.3	65.1
<b>Net operating revenues</b>	<b>311.6</b>	<b>260.7</b>	<b>162.0</b>	<b>(20.0)</b>
Selling, general and administrative expenses	171.9	169.8	162.2	148.5
<b>Ordinary profit</b>	<b>141.6</b>	<b>92.9</b>	<b>1.4</b>	<b>(167.5)</b>
<b>Net income</b>	<b>91.9</b>	<b>51.9</b>	<b>(5.8)</b>	<b>(145.0)</b>

#### Promise

(Billions of yen)

<Consolidated>	FY05	FY06	FY07	FY08
Operating income	381.3	368.9	391.2	388.0
Interest on consumer loans	360.6	344.8	346.7	322.8
Operating expenses	313.9	572.2	328.3	456.0
Advertising expenses	20.3	15.7	12.4	13.4
Provision for uncollectible loans	125.8	234.7	102.5	169.2
Personnel expenses	30.4	36.1	41.2	44.9
<b>Operating profit</b>	<b>67.4</b>	<b>(203.3)</b>	<b>63.0</b>	<b>(68.0)</b>
<b>Ordinary profit</b>	<b>70.0</b>	<b>(201.5)</b>	<b>64.3</b>	<b>(67.7)</b>
<b>Net income</b>	<b>42.0</b>	<b>(378.3)</b>	<b>16.0</b>	<b>(125.1)</b>

## (2-1) Summary of financial results - B/S -

### SMBC non-consolidated

	(Billions of yen)				
	Mar. 06	Mar. 07	Mar. 08	Mar. 09	Change
<b>Assets</b>	<b>97,443.4</b>	<b>91,537.2</b>	<b>100,033.0</b>	<b>107,478.2</b>	<b>+7,445.2</b>
Loans and bills discounted	51,857.6	53,756.4	56,957.8	60,241.3	+3,283.5 (1)
Securities	25,202.5	20,060.9	22,758.2	28,000.5	+5,242.3 (2)
Deferred tax assets	976.2	743.6	823.3	668.3	(155.0)
<b>Liabilities</b>	<b>93,808.7</b>	<b>87,544.3</b>	<b>96,539.8</b>	<b>104,931.7</b>	<b>+8,391.9</b>
Deposits	65,070.8	66,235.0	66,417.3	69,500.0	+3,082.7 (3)
NCDs	3,151.4	2,574.3	2,965.6	7,405.7	+4,440.1
Bonds	3,776.7	3,647.5	3,539.1	3,319.7	(219.4)
<b>Total net assets<sup>*1</sup></b>	<b>3,634.7</b>	<b>3,992.9</b>	<b>3,493.2</b>	<b>2,546.5</b>	<b>(946.7)</b>
Capital stock	665.0	665.0	665.0	665.0	-
Capital surplus	1,367.5	1,367.5	1,367.5	1,367.5	-
Retained earnings	794.0	761.1	894.8	499.7	(395.1)
<b>Total stockholders' equity</b>	<b>-</b>	<b>2,793.6</b>	<b>2,927.3</b>	<b>2,532.2</b>	<b>(395.1)</b>
Unrealized gains (losses) on other	783.5	1,259.8	558.1	(52.8)	(610.9)
Net deferred losses on hedges	-	(84.7)	(13.8)	45.4	+59.2
Land revaluation excess	24.7	24.2	21.6	21.7	+0.1
<b>Total valuation and translation adjustments</b>	<b>-</b>	<b>1,199.3</b>	<b>565.9</b>	<b>14.3</b>	<b>(551.6)</b>
<b>Capital ratio<sup>*2</sup></b>	<b>11.35%</b>	<b>13.45%</b>	<b>12.67%</b>	<b>13.85%</b>	<b>+1.18%</b>

\*1 "Total net assets" was recorded as "Total stockholders' equity" on March 2006.

\*2 Capital Ratio is calculated on Basel II basis on and after March 2007. SMFG has been using "Advanced Measurement Approaches" for the measurement of operational risk since March 31, 2008, and introduced "Advanced Internal Ratings-Based Approach" for credit risk-adjusted assets on March 31, 2009. The capital ratio as of March 2009 is preliminary basis.

### Main factors of year-over-year change

(1) Loans	JPY +3.3 trillion	: Domestic offices	JPY +2.4 trillion
		: Overseas offices	JPY +0.9 trillion
(2) Securities	JPY +5.2 trillion	: Stocks	JPY (1.0) trillion
		: Bonds	JPY +5.2 trillion
		: Foreign currency denominated bonds & investment trust, etc.	JPY +1.0 trillion
(3) Deposits	JPY +3.1 trillion	: Increased deposits in domestic (both from individuals and corporations) and overseas offices	

### SMFG consolidated

	(Billions of yen)				
	Mar. 06	Mar. 07	Mar. 08	Mar. 09	change
<b>Assets</b>	<b>107,010.6</b>	<b>100,858.3</b>	<b>111,955.9</b>	<b>119,637.2</b>	<b>+7,681.3</b>
Loans and bills discounted	57,267.2	58,689.3	62,144.9	65,135.3	+2,990.4
Securities	25,505.9	20,537.5	23,517.5	28,698.2	+5,180.7
Deferred tax assets	1,051.6	887.2	985.5	857.7	(127.8)
<b>Liabilities</b>	<b>101,443.2</b>	<b>95,527.0</b>	<b>106,731.8</b>	<b>115,025.5</b>	<b>+8,293.7</b>
Deposits	70,834.1	72,156.2	72,690.6	75,569.5	+2,878.9
NCDs	2,708.6	2,589.2	3,078.1	7,461.3	+4,383.2
Bonds	4,241.4	4,093.5	3,969.3	3,683.5	(285.8)
Deferred tax liabilities	49.5	51.0	52.0	27.3	(24.7)
<b>Minority interests</b>	<b>1,113.0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total net assets<sup>*3</sup></b>	<b>4,454.4</b>	<b>5,331.3</b>	<b>5,224.1</b>	<b>4,611.8</b>	<b>(612.3)</b>
Capital stock	1,420.9	1,420.9	1,420.9	1,420.9	-
Capital surplus	1,229.2	57.8	57.8	57.2	(0.6)
Retained earnings	992.1	1,386.4	1,740.6	1,245.1	(495.5)
Treasury stock	(4.4)	(123.5)	(124.0)	(124.0)	(0.0)
<b>Total stockholders' equity</b>	<b>-</b>	<b>2,741.6</b>	<b>3,095.3</b>	<b>2,599.2</b>	<b>(496.1)</b>
Unrealized gains (losses) on other	819.9	1,262.2	550.6	(14.6)	(565.2)
Net deferred losses on hedges	-	(87.7)	(75.2)	(20.8)	+54.4
Land revaluation excess	38.2	37.6	34.9	35.2	+0.3
Foreign currency translation adjustments	(41.5)	(30.7)	(27.3)	(129.1)	(101.8)
<b>Total valuation and translation adjustments</b>	<b>-</b>	<b>1,181.4</b>	<b>483.0</b>	<b>(129.4)</b>	<b>(612.4)</b>
<b>Minority interests</b>	<b>-</b>	<b>1,408.3</b>	<b>1,645.7</b>	<b>2,141.9</b>	<b>+496.2</b>
<b>Capital ratio<sup>*4</sup></b>	<b>12.39%</b>	<b>11.31%</b>	<b>10.56%</b>	<b>11.47%</b>	<b>+0.91%</b>

\*3 "Total net assets" was recorded as "Total stockholders' equity" on March 2006.

\*4 Capital Ratio is calculated on Basel II basis on and after March 2007. SMFG has been using "Advanced Measurement Approaches" for the measurement of operational risk since March 31, 2008, and introduced "Advanced Internal Ratings-Based Approach" for credit risk-adjusted assets on March 31, 2009. The capital ratio as of March 2009 is preliminary basis.

## (2-2) Loan portfolio classified by industry

&lt;SMBC non-consolidated&gt;

Loan balance				
(Billions of yen)				
	Mar. 06	Mar. 07	Mar. 08	Mar. 09
<b>Domestic offices (excluding offshore banking account)</b>	<b>47,461.3</b>	<b>48,190.5</b>	<b>48,877.6</b>	<b>51,241.8</b>
Manufacturing	5,172.7	5,236.1	5,284.5	6,632.2
Agriculture, forestry, fisheries, and mining	133.8	132.2	138.4	143.6
Construction	1,283.2	1,225.0	1,153.8	1,088.9
Transportation, communications and public enterprises	2,658.4	2,886.2	2,891.6	3,208.3
Wholesale and retail	5,170.6	5,089.3	4,902.3	4,632.6
Finance and insurance	5,072.3	5,675.9	6,083.6	5,967.4
Real estate	6,316.9	6,369.2	6,311.0	6,222.1
Various services	5,731.6	5,742.4	5,453.7	5,260.5
Municipalities	657.8	592.2	780.9	970.6
Others	15,264.0	15,242.0	15,877.8	17,115.6
<b>Overseas offices and offshore banking accounts</b>	<b>4,396.3</b>	<b>5,565.9</b>	<b>8,080.2</b>	<b>8,999.5</b>
Public sector	39.0	19.0	19.8	25.6
Financial institutions	348.4	287.9	679.2	524.2
Commerce and industry	3,815.8	5,038.8	6,790.9	7,708.5
Others	193.1	220.2	590.3	741.2
<b>Total</b>	<b>51,857.6</b>	<b>53,756.4</b>	<b>56,957.8</b>	<b>60,241.3</b>

**Problem assets based on the Financial Reconstruction Law (Excluding Normal assets)<sup>\*1</sup>**

(Billions of yen)					Mar. 09
	Mar. 06	Mar. 07	Mar. 08	Mar. 09	Reserve ratio <sup>*2</sup>
<b>Domestic offices (excluding offshore banking account)</b>	<b>908.9</b>	<b>695.2</b>	<b>735.6</b>	<b>991.4</b>	<b>71.6%</b>
Manufacturing	68.0	60.8	70.8	77.7	68.2%
Agriculture, forestry, fisheries, and mining	3.2	2.8	3.9	4.0	69.3%
Construction	41.1	34.5	79.1	95.5	73.8%
Transportation, communications and public enterprises	87.0	104.9	40.5	69.4	56.6%
Wholesale and retail	93.7	96.3	127.6	98.2	81.2%
Finance and insurance	14.7	2.4	17.2	44.5	66.2%
Real estate	274.2	170.1	157.3	347.0	79.6%
Various services	261.8	154.8	169.0	175.1	62.0%
Municipalities	-	-	-	-	-
Others	65.2	68.6	70.2	80.0	100.0%
<b>Overseas offices and offshore banking accounts</b>	<b>51.2</b>	<b>43.5</b>	<b>68.3</b>	<b>202.8</b>	<b>55.3%</b>
Public sector	-	-	-	-	-
Financial institutions	-	-	-	26.9	67.6%
Commerce and industry	51.2	43.5	68.3	175.9	54.9%
Others	-	-	-	-	-
<b>Total</b>	<b>960.1</b>	<b>738.7</b>	<b>803.9</b>	<b>1,194.2</b>	<b>67.3%</b>

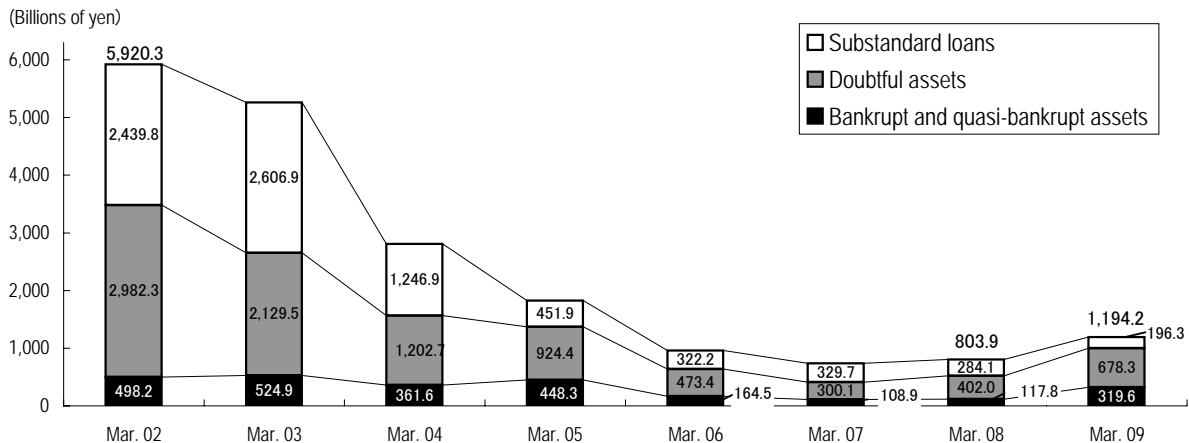
\*1 Problem assets based on the Financial Reconstruction Law include loans, acceptances and guarantees, suspense payments, and other credit-type assets.

\*2 Reserve ratio(%)= Reserve for possible loan losses / Assets excluding amounts recoverable by guarantees, collateral and others X 100  
Reserve for possible loan losses is sum of general reserve for substandard loans and specific reserve.

## (2-3) Problem assets based on the Financial Reconstruction Law

<SMBC non-consolidated>

### Problem assets based on the Financial Reconstruction Law (Excluding Normal assets)



Problem asset ratio	8.9%	8.4%	5.0%	3.3%	1.7%	1.21%	1.24%	1.78%
Coverage ratio	76.7%	76.7%	81.5%	90.5%	91.0%	79.42%	80.60%	86.11%

### Disclosure of problem assets based on the Financial Reconstruction Law

As of March 31, 2009

(Billions of yen)

Category of Borrowers under Self-Assessment	Problem assets based on the Financial Reconstruction Law	Classification under Self-Assessment				Reserve for possible loan losses	Reserve ratio	
		Classification I	Classification II	Classification III	Classification IV			
Bankrupt Borrowers	Bankrupt and Quasi-Bankrupt Assets 319.6 (i) (Change from Mar. 08: +201.8)	Portion of claims secured by collateral or guarantees, etc.		Fully reserved	Direct Write-offs	Specific Reserve 34.4 (*2)	100% (*3)	
Effectively Bankrupt Borrowers		296.9 (a)		22.7	(*1)			
Potentially Bankrupt Borrowers	Doubtful Assets 678.3 (ii) (Change from Mar. 08: +276.3)	Portion of claims secured by collateral or guarantees, etc.		Necessary amount reserved		Specific Reserve 250.4 (*2)	66.09% (*3)	
		299.4 (b)		378.9				
Borrowers Requiring Caution	Substandard Loans 196.3 (iii) (Change from Mar. 08: (87.8))	Portion of Substandard Loans secured by collateral or guarantees, etc.				General Reserve for Substandard Loans 56.1	53.76% (*3)	
	Claims to Substandard Borrowers	91.2 (c)						13.09% (*3)
	Normal Assets 66,028.5	Claims to Borrowers Requiring Caution, excluding claims to Substandard Borrowers				General Reserve 506.7	5.94% [10.47%] (*4)	
Normal Borrowers		Claims to Normal Borrowers						0.27% (*4)

Loan Loss Reserve for Specific Overseas Countries 0.4

Total 67,222.7 (iv)	Problem asset ratio (v)/(iv) 1.78% (Change from Mar. 08) (+0.54%)	Total Reserve for possible loan losses 791.9	Reserve ratio (*5)
A=(i)+(ii)+(iii) 1,194.2 (v) (Change from Mar. 08: +390.3)	B: Portion secured by collateral or guarantees, etc. (a)+(b)+(c) 687.5	D: Specific Reserve + General Reserve for Substandard Loans (*2) 340.9	(D/C) 67.27%
		C: Unsecured portion (A-B) 506.7	Coverage ratio (B+D)/A 86.11%

\*1 Includes amount of direct reduction totaling JPY 479.5 billion.

\*2 Includes reserve for assets that are not subject to disclosure based on the Financial Reconstruction Law standards. (Bankrupt/Effectively Bankrupt Borrowers JPY 111.7 billion, Potentially Bankrupt Borrowers: JPY 7.3 billion)

\*3 Reserve ratios for claims on Bankrupt Borrowers, Effectively Bankrupt Borrowers, Potentially Bankrupt Borrowers, Substandard Borrowers and Borrowers Requiring Caution including Substandard Borrowers are the proportion of reserve for the possible loan losses to each category's total unsecured claim:

\*4 Reserve ratios for claims on Normal Borrowers and Borrowers Requiring Caution (excluding claims to Substandard Borrowers) are the proportion of the reserve for possible loan losses to the respective claims of each category. The reserve ratio for unsecured claims on Borrowers Requiring Caution (excluding claims to Substandard Borrowers) is shown in [ ].

\*5 The proportion of the reserve to the claims, excluding the portion secured by collateral or guarantees, etc

**Market Value Information on Securities**

(1) Bonds classified as held-to-maturity with market value

	(SMFG consolidated)			
	Mar. 08		Mar. 09	
	Balance sheet amount	Net unrealized gains (losses)	Balance sheet amount	Net unrealized gains (losses)
Total	1,110.8	16.8	2,071.7	26.7
JGBs	614.3	10.7	1,574.0	22.3
Japanese local government bonds	97.3	1.6	96.3	0.9
Japanese corporate bonds	390.1	4.6	392.2	4.0
Others	9.2	(0.2)	9.2	(0.5)

	(SMBC non-consolidated)			
	Mar. 08		Mar. 09	
	Balance sheet amount	Net unrealized gains (losses)	Balance sheet amount	Net unrealized gains (losses)
Total	1,092.2	17.1	2,051.7	27.9
JGBs	614.1	10.7	1,574.0	22.3
Japanese local government bonds	97.3	1.6	96.3	1.0
Japanese corporate bonds	380.8	4.7	381.4	4.6
Others	-	-	-	-

(2) Other securities with market value

	(SMFG consolidated)			
	Mar. 08		Mar. 09	
	Acquisition cost	Net unrealized gains (losses)	Acquisition cost	Net unrealized gains (losses)
Total	17,114.3	745.4	22,037.1	(33.2)
Stocks	1,954.7	936.2	1,978.0	7.0
Bonds	9,864.2	(132.9)	14,010.9	(2.8)
JGBs	8,858.2	(132.5)	13,158.9	1.5
Others	5,295.4	(57.9)	6,048.1	(37.4)

	(SMBC non-consolidated)			
	Mar. 08		Mar. 09	
	Acquisition cost	Net unrealized gains (losses)	Acquisition cost	Net unrealized gains (losses)
Total	15,787.5	755.7	20,721.3	(42.7)
Stocks	1,924.0	936.3	1,976.1	(16.5)
Bonds	8,882.5	(129.5)	12,929.1	(1.2)
JGBs	8,313.8	(128.7)	12,584.1	(1.1)
Others	4,981.0	(51.1)	5,816.1	(24.9)

**Redemption schedule of other securities with maturities and bonds classified as held-to-maturity**

As of Mar. 09	(SMBC non-consolidated)									
	1 year or less		More than 1 year to 5 years		More than 5 years to 10 years		More than 10 years		Total	
	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08
Bonds	3,232.7	+1,181.7	11,178.7	+3,844.6	1,827.6	+257.8	1,609.8	(71.7)	17,849.0	+5,212.4
JGBs	2,766.8	+1,129.5	9,016.2	+3,928.5	1,000.8	+561.8	1,372.9	(262.1)	14,156.9	+5,357.7
Japanese local government bonds	6.5	(57.5)	155.1	+41.1	68.2	(84.4)	0.0	(0.3)	230.0	(101.1)
Japanese corporate bonds	459.2	+109.7	2,007.3	(125.1)	758.4	(219.6)	236.8	+190.7	3,461.9	(44.2)
Others	892.5	+313.0	4,198.3	+442.4	770.8	+210.3	443.2	+56.7	6,305.0	+1,022.5
<b>Total</b>	<b>4,125.3</b>	<b>+1,494.8</b>	<b>15,377.1</b>	<b>+4,287.1</b>	<b>2,598.5</b>	<b>+468.2</b>	<b>2,053.1</b>	<b>(15.0)</b>	<b>24,154.1</b>	<b>+6,235.0</b>

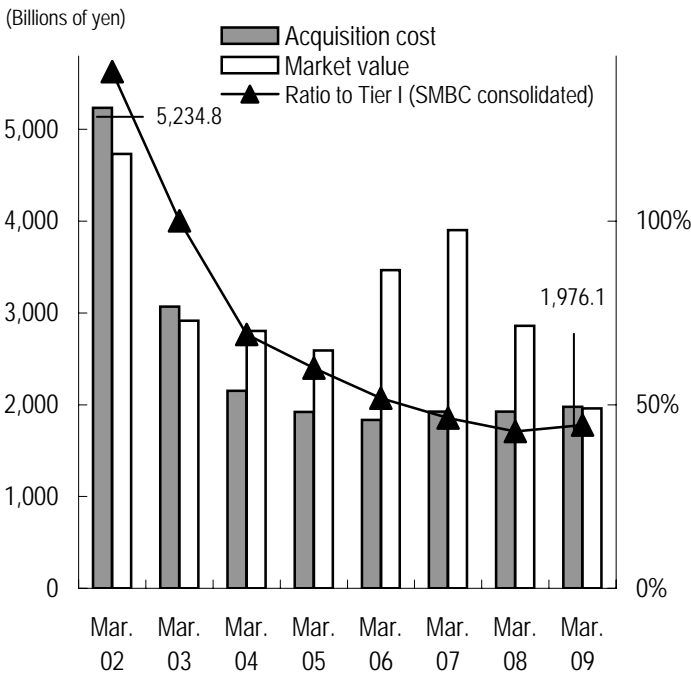
**Contract amount of interest rate swaps (on deferred hedge accounting basis), classified by maturity**

As of Mar. 09	(SMBC non-consolidated)									
	1 year or less		More than 1 year to 5 years		More than 5 years		Total			
	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08	Change from Mar. 08		
Total contract amount	6,029.9	(998.7)	17,188.6	+1,119.2	7,154.3	(576.0)	30,372.8	(455.5)		
Receivable fixed rate / payable floating rate (a)	3,822.8	(2,267.3)	11,964.6	+1,614.3	3,325.7	+36.0	19,113.1	(617.0)		
Receivable floating rate / payable fixed rate (b)	2,207.1	+1,268.8	5,173.5	(495.1)	3,828.6	(612.0)	11,209.2	+161.7		
Receivable floating rate / payable floating rate	-	(0.2)	50.5	-	-	-	50.5	(0.2)		
<b>Net receivable fixed rate (a)-(b)</b>	<b>1,615.7</b>	<b>(3,536.1)</b>	<b>6,791.1</b>	<b>2,109.4</b>	<b>(502.9)</b>	<b>648.0</b>	<b>7,903.9</b>	<b>(778.7)</b>		

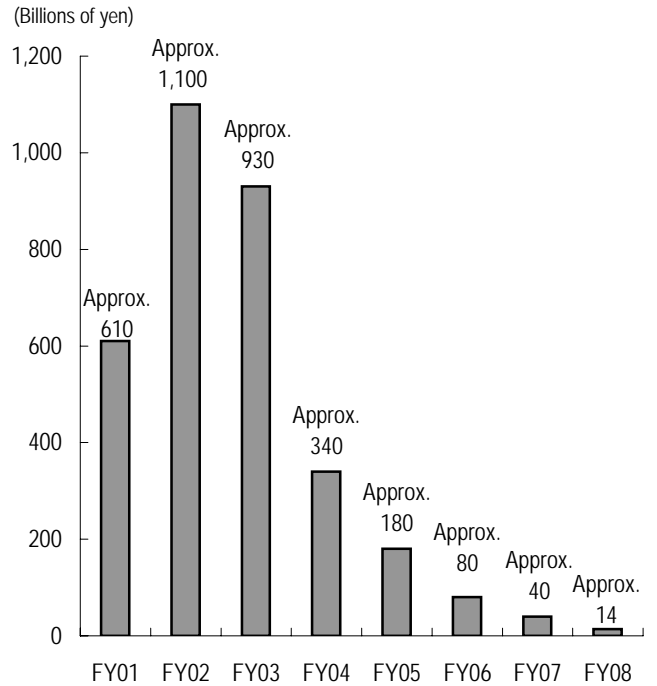
**Overview of derivative transactions (on deferred hedge accounting basis)**

As of Mar. 09	(SMBC non-consolidated)			
	Net assets		Net deferred gains (losses)	
	Assets	Liabilities	Assets	Liabilities
Total	189.0	232.8	43.8	31.3
Interest rate swaps	67.2	106.3	39.1	(64.4)
Currency swaps	122.6	124.5	1.9	25.9
Others	(0.8)	2.0	2.8	69.8

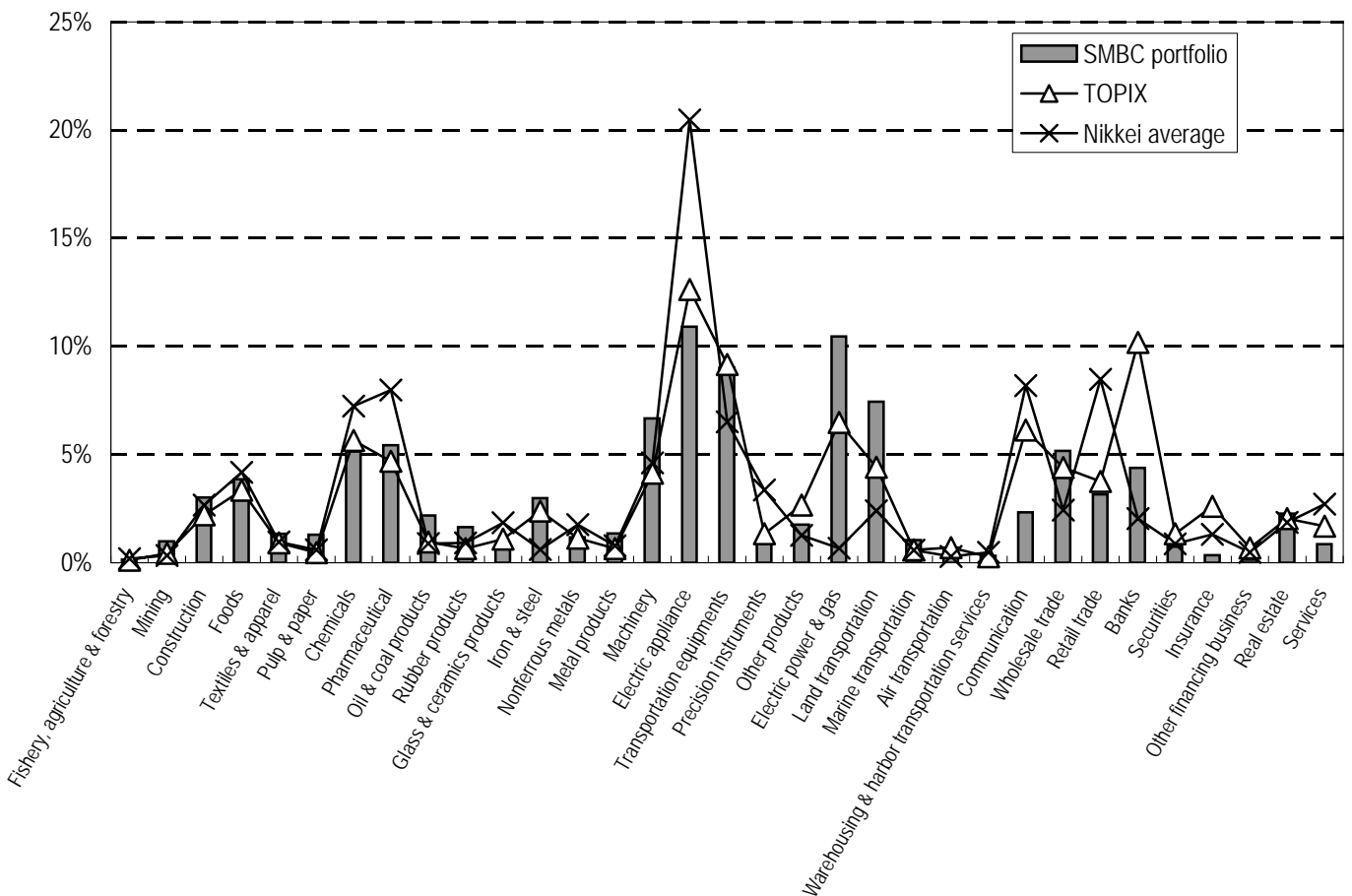
**Balance of domestic stocks classified as other securities with market value**



**Sales of stockholdings**



**Composition by industry (As of Mar 31, 2009, market value basis)**



## (2-6) Capital (1) - Capital ratio

### Capital ratio <SMFG consolidated><sup>\*1</sup>

(Billions of yen)

	Mar. 06	Mar. 07	Mar. 08	Mar. 09 <Preliminary >
<b>Tier I</b>	<b>4,645.9</b>	<b>3,903.3</b>	<b>4,381.5</b>	<b>4,335.1</b>
Capital stock & Capital surplus	2,650.1	1,478.7	1,478.7	1,478.1
<Preferred stock>	<1,460.3>	<360.3>	<360.3>	<310.2>
<Convertible preferred stock>	<1,250.3>	<150.3>	<150.3>	<100.2>
Retained earnings (after deduction of cash dividends to be paid)	944.1	1,319.8	1,680.5	1,202.9
<Cash dividends to be paid>	<->	<(66.6)>	<(60.1)>	<(21.1)>
Minority interests	1,104.2	1,399.8	1,643.9	2,147.1
<Preferred securities issued by overseas SPCs>	<835.2>	<1,159.6>	<1,217.0>	<1,763.3>
Treasury stock	(4.4)	(123.5)	(124.0)	(124.0)
Unrealized losses on other securities	-	-	-	(14.6)
Business concession	(0.1)	0.0	(0.3)	(0.2)
Goodwill and others <sup>**2</sup>	(6.6)	(100.8)	(178.4)	(186.6)
Increase in equity capital resulting from a securitization exposure	-	(40.1)	(44.0)	(42.1)
Amount equivalent to 50% of expected losses in excess of qualifying reserves	-	-	-	(17.6)
Deductions of deferred tax assets	-	-	(47.7)	-
Others	(41.4)	(30.6)	(27.2)	129.0
<b>Tier II<sup>**3</sup></b>	<b>4,067.7</b>	<b>3,640.2</b>	<b>3,021.9</b>	<b>2,421.0</b>
Unrealized gains on other securities after 55% discount	627.8	825.4	334.3	-
Land revaluation excess after 55% discount	39.9	39.4	37.2	37.2
General reserve for loan losses	742.6	35.3	59.5	80.4
Excess amount of provisions	-	175.9	67.8	-
Perpetual subordinated debt	1,035.8	1,114.0	998.3	762.6
Dated subordinated debt	1,621.6	1,450.2	1,524.8	1,540.8
<b>Deductions</b>	<b>(619.3)</b>	<b>(690.8)</b>	<b>(737.8)</b>	<b>(708.2)</b>
<b>Total capital</b>	<b>8,094.4</b>	<b>6,852.7</b>	<b>6,665.5</b>	<b>6,047.8</b>
<b>Risk-adjusted assets</b>	<b>65,322.3</b>	<b>60,540.3</b>	<b>63,117.3</b>	<b>52,726.5</b>
Credit risk-adjusted assets	64,937.1	56,108.2	59,335.2	49,397.2
Operational risk assets	-	4,020.1	3,355.6	3,063.6
<b>Capital ratio</b>	<b>12.39%</b>	<b>11.31%</b>	<b>10.56%</b>	<b>11.47%</b>
Tier I ratio	7.11%	6.44%	6.94%	8.22%

\*1 Capital Ratio is calculated on Basel II basis on and after March 2007. SMFG has been using "Advanced Measurement Approaches" for the measurement of operational risk since March 31, 2008, and introduced "Advanced Internal Ratings-Based Approach" for credit risk-adjusted assets on March 31, 2009.

The capital ratio as of March 2009 is preliminary basis.

\*2 Figure on Mar. 31, 2006 is equivalent to consolidation adjust account

\*3 Amount counted as BIS capital

### <Reference>

(Billions of yen)

	Mar. 06	Mar. 07	Mar. 08	Mar. 09 <Preliminary >
Net deferred tax assets	1,002.1	836.3	933.5	830.4
Net deferred tax assets / Tier I	21.6%	21.4%	21.3%	19.2%

	Mar. 06	Mar. 07	Mar. 08	Mar. 09
<b>Distributable amounts</b>				
SMFG non-consolidated	1,093.5	934.6	905.5	914.3
SMBC non-consolidated	1,386.1	1,463.6	1,597.3	1,149.4

\*4 Distributable amounts (term-end) = Other capital surplus + Other retained earnings - Total of the others stipulated by the Ministry of Law (Adjustment of goodwill, Net unrealized losses on other securities and land revaluation excess, etc.)

## (2-6) Capital (2) - Preferred stocks and preferred securities

List of preferred stocks	Issue date	Aggregate issue amount	Outstanding balance as of Mar. 31, 2009	Acquisition price of Mar. 31, 2009	Reset of acquisition price	Acquisition request period	Mandatory acquisition date	Redemption at the option of SMFG
Type 4 Preferred stock (convertible)	Feb. 2003	JPY 150.3 billion	JPY 100.2 billion	JPY 3,188	Each date on which the acquisition is requested (Downward only)	Feb. 8, 2003 - Feb. 7, 2028	Feb. 8, 2028	—
Type 6 Preferred stock (non-convertible)	Mar. 2005	JPY 210.0 billion	JPY 210.0 billion		—			At any date on and after March 31, 2011

List of preferred securities	Issue date	Aggregate issue amount	Redemption at the option of issuer <sup>*1</sup>	Type
Issued by SMFG's subsidiaries				
SMFG Preferred Capital USD 1 Limited	Dec. 2006	USD 1,650 mn	Jan. 2017	Step-up
SMFG Preferred Capital GBP 1 Limited	Dec. 2006	GBP 500 mn	Jan. 2017	Step-up
SMFG Preferred Capital JPY 1 Limited	Feb. 2008	JPY 135.0 bn	Jul. 2018	Non step-up
SMFG Preferred Capital USD 2 Limited	May. 2008	USD 1,800 mn	Jan. 2013	Non step-up
SMFG Preferred Capital USD 3 Limited	Jul. 2008	JPY 1350 mn	Jan. 2018	Step-up
SMFG Preferred Capital GBP 2 Limited	Jul. 2008	GBP 250 mn	Jan. 2029	Step-up
SMFG Preferred Capital JPY 2 Limited	Dec. 2008 - Jan. 2009	JPY 698.9 bn	Jan. 2014	Step-up / Non step-up
Series A	Dec. 2008	JPY 113.0 bn	Jan. 2019	Step-up
Series B		JPY 140.0 bn	Jul. 2019	Non step-up
Series C		JPY 140.0 bn	Jan. 2016	Non step-up
Series D		JPY 145.2 bn	Jan. 2014	Non step-up
Series E	Jan. 2009	JPY 33.0 bn	Jul. 2019	Non step-up
Series F		JPY 2.0 bn	Jan. 2016	Non step-up
Series G		JPY 125.7 bn	Jan. 2014	Non step-up
Issued by SMBC's subsidiaries				
SB Equity Securities (Cayman), Limited	Feb. 1999 - Mar. 1999	JPY 340.0 bn	Jun. 2009 <sup>*2</sup>	Non step-up
Issued by a subsidiary of Kansai Urban Banking Corporation				
KUBC Preferred Capital Cayman Limited	Jan. 2007	JPY 12.5 bn	Jul. 2012	Step-up
KUBC Preferred Capital Cayman 2 Limited <sup>*3</sup>	Mar. 2009	JPY 15.0 bn	Jan. 2019	Non step-up

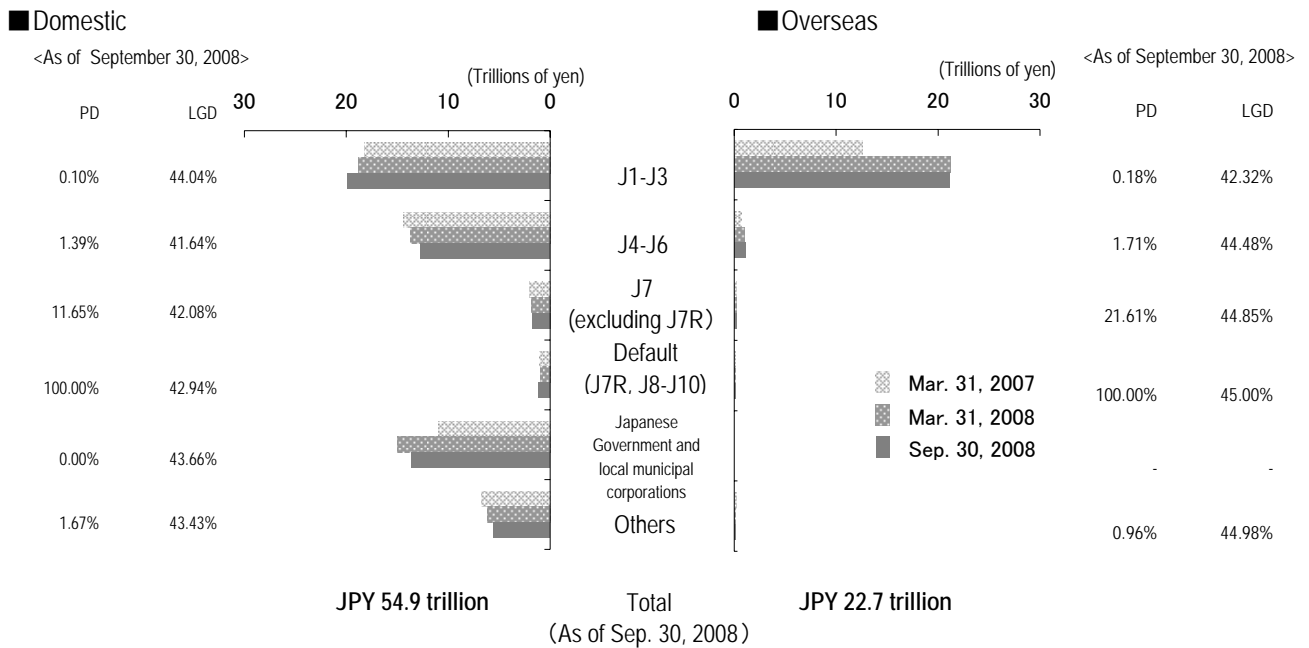
\*1 Subject to the prior approval of the FSA. Preferred securities are redeemable at any dividend payment date on and after a specific month and the month shown in this column is such a specific month of each preferred securities.

\*2 On Apr. 28, 2009, SMFG announced that these preferred securities would be redeemed in full amount on Jun. 30, 2009

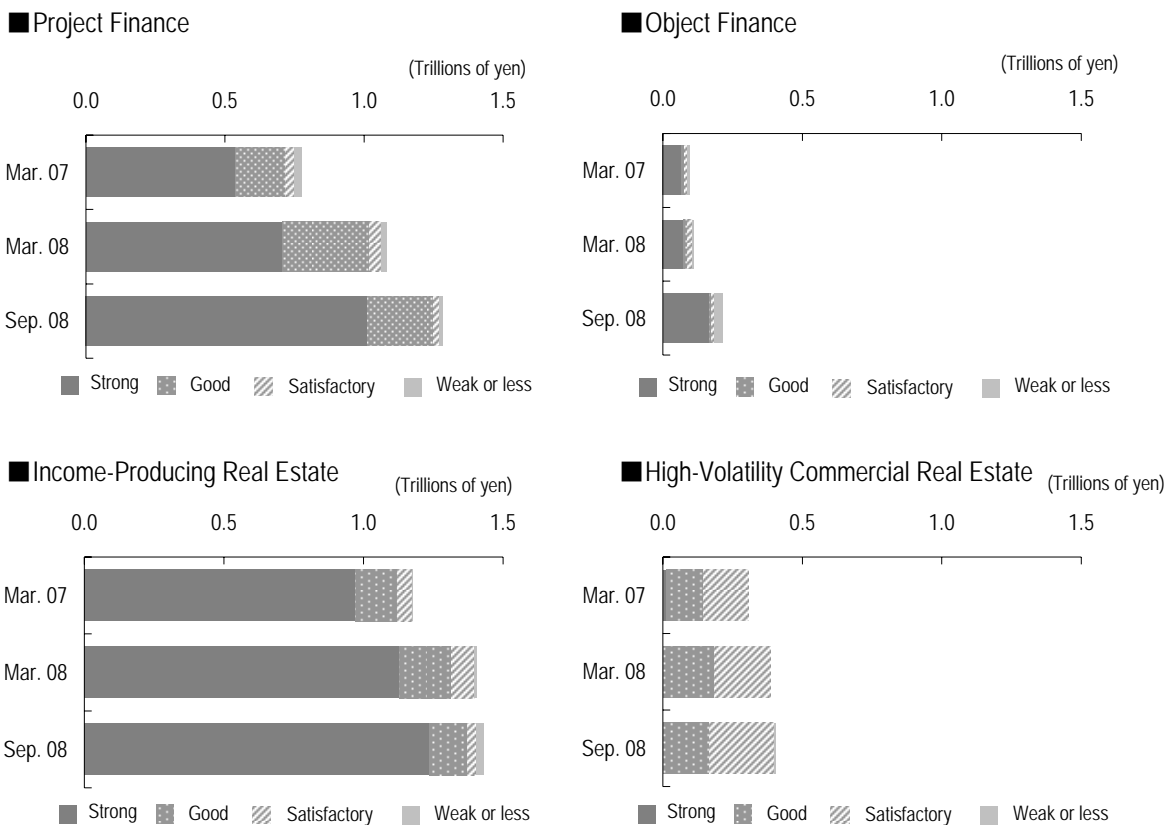
\*3 Wholly owned by SMBC

- Corporate Exposures

**Corporate, Sovereign and Bank Exposures**



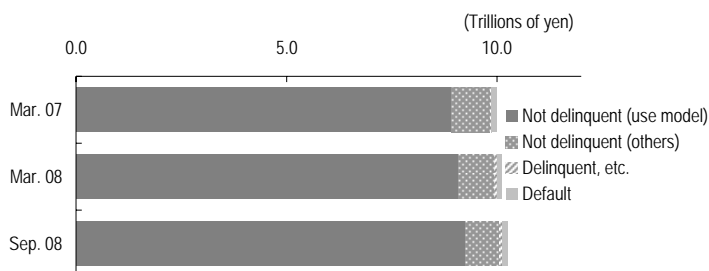
**Specialized Lending**



\* Source: SMFG Annual Report 2008 P.142-143 and Interim Financial Report 2008 P.89-91

- Retail Exposures

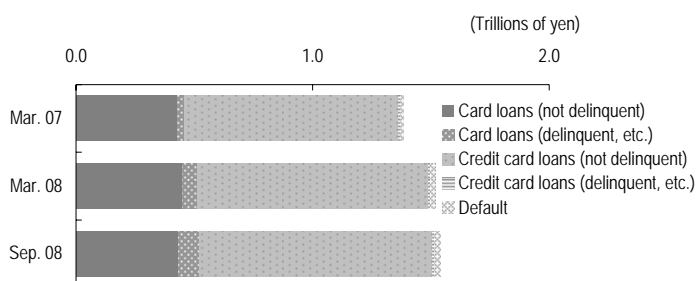
**Residential Mortgage Exposures**



September 30, 2008

	PD segment	Weighted-average PD	Weighted-average LGD
Mortgage loans	Not delinquent		
	Use model	0.39%	38.96%
	Others	0.80%	59.77%
	Delinquent, etc.	36.26%	42.57%
Default		100.00%	43.25%
Total		-	-

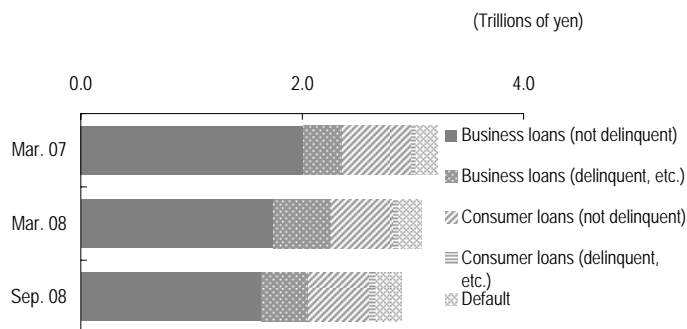
**Qualifying Revolving Retail Exposures**



September 30, 2008

	PD segment	Weighted-average PD	Weighted-average LGD
Card loans	Not delinquent	2.11%	83.48%
	Delinquent, etc.	31.02%	91.41%
Credit card balances	Not delinquent	1.12%	80.00%
	Delinquent, etc.	78.57%	82.64%
Default		100.00%	82.40%
Total		-	-

**Other Retail Exposures**



September 30, 2008

	PD segment	Weighted-average PD	Weighted-average LGD
Business loans	Not delinquent		
	Use model	1.14%	59.43%
	Others	1.18%	50.24%
	Delinquent, etc.	11.03%	64.19%
Consumer loans	Not delinquent		
	Use model	1.44%	47.83%
	Others	1.82%	63.21%
Delinquent, etc.	24.91%	46.16%	
Default		100.00%	64.64%
Total		-	-

\* Source: SMFG Annual Report 2008 P143-146 and Interim Financial Report 2008 P.91-93

**Assets under SMBC account**

(Billions of yen)

	Mar. 06	Mar. 07	Mar. 08	Mar. 09
<b>Individual deposits</b>	<b>32,760.3</b>	<b>33,623.7</b>	<b>33,987.9</b>	<b>34,889.2</b>
Liquid deposits	19,905.7	20,304.0	20,472.2	20,649.6
Fixed-term deposits	12,408.6	12,986.7	13,092.2	13,720.7
Foreign currency deposits	446.0	333.0	423.5	518.9
<b>Investment trusts</b>	<b>2,923.6</b>	<b>3,545.4</b>	<b>3,150.6</b>	<b>2,241.5</b>
Investment trusts for individuals	2,803.1	3,421.5	2,974.0	2,040.4

(Billions of yen)

	FY05	FY06	FY07	FY08
<b>Sales of pension-type insurances</b>	<b>664.8</b>	<b>461.7</b>	<b>389.4</b>	<b>325.5</b>
<b>Accumulated sales of pension-type insurances</b>	<b>1,728.3</b>	<b>2,190.0</b>	<b>2,579.4</b>	<b>2,904.9</b>

**Loans**

(Billions of yen)

	Mar. 06	Mar. 07	Mar. 08	Mar. 09
<b>Housing loans</b>	<b>13,771.8</b>	<b>13,557.5</b>	<b>13,647.8</b>	<b>14,077.1</b>
Residential purpose	10,044.5	9,918.9	10,033.8	10,509.8
<b>Other consumer loans</b>	<b>953.7</b>	<b>935.3</b>	<b>934.0</b>	<b>925.7</b>

(Billions of yen)

	FY05	FY06	FY07	FY08
<b>Originated amount of residential housing loans*</b>	<b>2,086.7</b>	<b>1,771.7</b>	<b>1,510.6</b>	<b>1,574.8</b>
Originated amount of housing loan with insurance for major serious illness	approx. 110	approx. 270	approx. 280	approx. 330
<b>Securitization</b>	<b>approx. 450</b>	<b>approx. 790</b>	<b>approx. 300</b>	<b>approx. 90</b>

\*Excluding bridge loans for loans by Japan Housing Finance Agency.

**SMBC Products line-up (as of Mar. 31, 2009)**

		Open architecture
Third-party products	Investment trusts	51 funds: 4 Domestic Bonds, 13 Domestic Stocks, 12 International Bonds, 13 International Stocks, 4 Balanced, 5 Foreign Investment Trusts
	Pension-type insurances	18 Products
	Single premium type permanent life insurance	7 Products
	Level premium insurance, etc.*	18 Products
In-house products	Securities intermediary	2 Foreign Bonds by public offering, 6 Foreign Bonds at secondary markets, 15 Structured Notes
	Investment advisory service	"SMBC Fund Wrap"
	Investment products	Foreign currency deposits (6 currencies), Structured deposits (3 types), etc.
	Loan products	Housing Loan (Floating rate / Fixed rate / Super-long-term fixed rate), Housing Loan with insurance for major serious illnesses, Investment purpose mortgage loans, etc.
		<No. of supplier companies> 18
		8
		5
		7

\* Consisted of whole life insurance, term life insurance, medical insurance, cancer insurance, whole-life hospitalization insurance and children's endowment and pension-type insurance with level premium.

## (3-1) Financial consulting for individuals (2)

&lt;SMBC non-consolidated&gt;

## - Marketing channels and client segmentation

**Marketing channels**

(number)

	Mar. 06	Mar. 07	Mar. 08	Mar. 09
Domestic branch <sup>*1</sup>	411	406	416	425
SMBC Consulting Plaza	66	67	81	82
Loan Promotion Office	115	113	103	103
<Reference> Employees <sup>*2</sup>	16,050	16,407	17,886	21,816
<b>Locations where ATMs are available outside</b>				
SMBC branches	1,908	1,854	1,770	1,791
Available for 24 hours	945	878	777	733
ATMs (Total)	28,212	30,362	33,704	36,134
SMBC ATMs	6,711	6,669	6,671	6,782
Inside SMBC branch	3,578	3,570	3,635	3,668
Outside SMBC branch	3,133	3,099	3,036	3,114
Other ATMs	21,501	23,693	27,033	29,352

\*1 Excludes representative offices, agencies, etc.

\*2 SMBC non-consolidated full-time workers basis, but excluding executive officers.

**Segmentation of consumer clients and marketing channels**

		Client segments		Channels (As of Mar. 31, 09, Number)	
Consumer clients	Ultra high net worth segment Approx. 1,000 clients	Company owners, Large-scale real estate owners, Ultra high net worth individuals	Private banker	Private Banking Dept.	
	Private banking segment Approx. 10,000 clients	Company owners, Semi-large-scale real estate owners, Semi-ultra high net worth individuals	Private financial consultant	Block Consumer Business Office 36	
	Asset management segment Approx. 0.15 million clients	Company owners, Executives, Doctors, Lawyers, High net worth individuals	Financial consultant		
	Asset building segment Approx. 9 million clients	Working householders, Retirees	"Money-Life" Consultant & "Money-Life" Advisor	Branch 425	SMBC Consulting Plaza 82
			Loan planner	Loan Promotion Office 103	
Mass segment Approx. 17 million clients	Singles, Students, Housewives	"SMBC Direct" & ATM			

## (3-2) Payment & settlement, Consumer finance

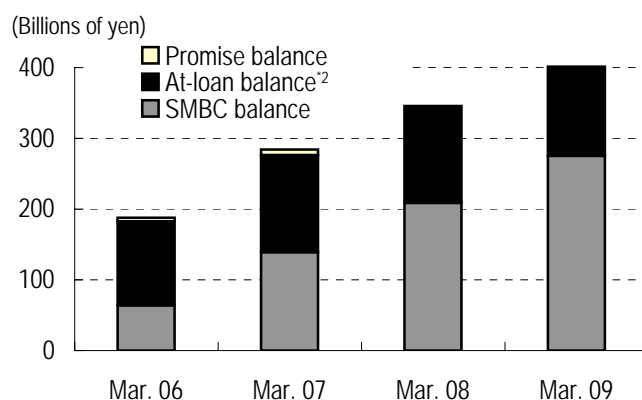
### For individuals

#### Consumer finance

	(Billions of yen)
	Mar. 09
SMBC <sup>*1</sup>	Approx. 490.0
Sumitomo Mitsui Card	Approx. 340.0
At-Loan <sup>*1</sup>	Approx. 130.0
QUOO	Approx. 60.0

\*1 Including loan balance related to the alliance with Promise

#### Total loan balance related to the alliance with Promise



\*2 Including loans which At-loan provided before collaboration

	(Number)			
	Mar. 06	Mar. 07	Mar. 08	Mar. 09
Number of ACMs under the alliance with Promise	553	623	697	712

#### Number of registered users and transactions of SMBC's remote banking <SMBC>

	(Thousands)			
	Mar. 06	Mar. 07	Mar. 08	Mar. 09
Registered users of "SMBC Direct"	6,598	7,437	8,423	9,323

	(Millions)			
	FY05	FY06	FY07	FY08
Transactions through SMBC remote banking	113	133	155	170
Transactions through Internet and mobile banking	108	129	151	166
Transactions through telephone banking	5	4	4	4

### For corporations

#### Electronic banking

(For domestic)	(Thousands)				
	Mar. 07	Sep. 07	Mar. 08	Sep. 08	Mar. 09
Internet banking Web 21 <sup>*2</sup>	125	134	141	147	149
Global e-Trade service	14	15	15	16	16

\*2 Total number of contracts for web-based electronic banking services including Internet banking PC Navi Web

(For overseas)					
	Mar. 07	Sep. 07	Mar. 08	Sep. 08	Mar. 09
Electronic banking for overseas <sup>*3</sup>	5,057	5,768	6,086	6,565	7,083

\*3 Total number of contracts for electronic banking services for overseas accounts

### (3-3) Solution providing for corporations - Marketing channels, products line-up

<SMBC non-consolidated>

#### Marketing channels for corporate clients - number

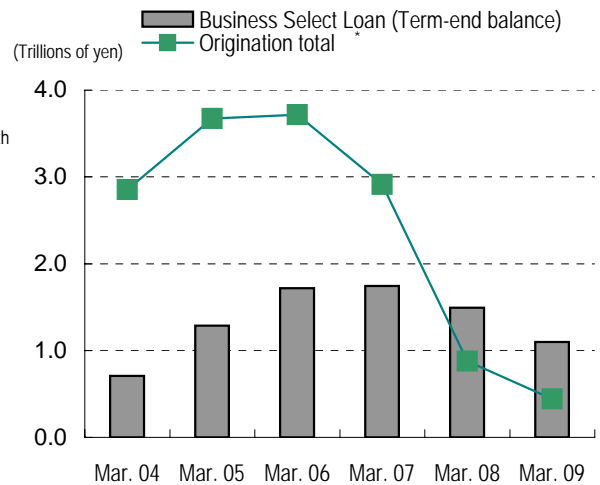
(as of Mar. 09, number)

<b>Marketing channels for corporate clients</b>	<b>264</b>
Corporate Business Office (Total)	182
Corporate Business Offices not dealing with BSL*	74
Corporate Business Offices dealing with BSL*	108
Corporate Sales Office	6
Business Support Office	23
Sub-office & Corporate Sales Desk	53

Channels dealing with BSL\* 190

\* BSL stands for "Business Select Loan".

#### Unsecured loans to SMEs - Total

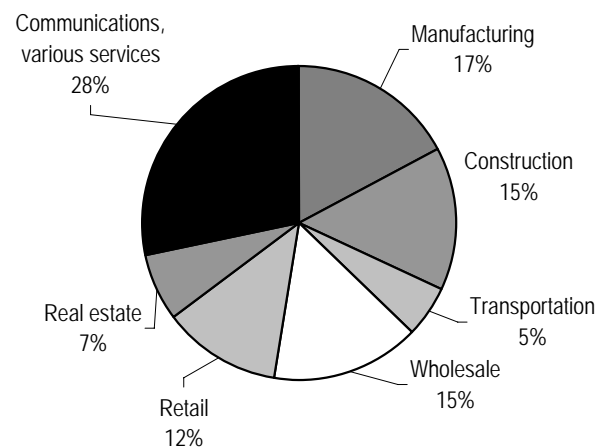


\* Until Mar. 07, the amount of origination includes N-fund, SMBC-CLO etc.

#### Business Select Loan - Product description

- Accumulated number of origination: approx. 250,000
- Accumulated amount of origination: approx. JPY 6.8 trillion (as of Mar. 09)
- New clients ratio (FY08): approx. 13% (ratio of # of new clients to total clients among origination during FY08; provided to approx. 1,500 new clients)
- Quick approval using SMBC original credit scoring model
- Targeted at corporate clients with annual sales of JPY 1 billion or less
- Unsecured, no third party guarantee
- Risk control based on diversified loan portfolio

#### Business Select Loan - Industry mix (Mar. 09)



Not providing to: Financial institutions, other financing businesses and leasing

Product launch	March 2002
Risk evaluation	SMBC original credit scoring model
Loan amount	maximum JPY 50 million (with monthly repayment)
Interest rate	2.725% ~ - Different according to level of credit risk - Occasional discount according to overall transaction volume with SMBC
Loan term	Within 5 years
Collateral	Not required (loan term: 3 years maximum)
Guarantee	No third party guarantee required (Guarantee by representative director is required)
Fee	New clients: JPY 73,500 As from Oct. 15, 2007 (JPY 94,500 for loan amount of 30 million or more) Existing clients: JPY 31,500 (JPY 52,500 for loan amount of 30 million or more)
Channels	Most Corporate Business Offices, Business Support Offices, etc.: 190 locations

#### Lending services for SMEs with less dependence on personal guarantees (As of Mar. 09)

Types of loans	Number of transactions	Balance (Billions of yen)	Major products & services
Loans collateralized by movable property/assigned claim	415	382.2	Asset Linked Loan,
Loans utilizing covenants	1,951	2,406.9	Documentation Loan, etc.
Loans utilizing credit scoring models	44,331	1,085.8	Business Select Loan, etc.

\* Including asset-backed lending.

## (3-4) Investment banking business

### League Tables: SMBC

#### Syndicated loans mandated arranger ranking<sup>\*1</sup>

(Global)		(Millions of USD)
1	JPMorgan	268,757
2	Banc of America Securities LLC	189,498
3	Citigroup	160,989
4	RBS	121,649
<b>5</b>	<b>SMBC</b>	<b>99,855</b>
6	Mitsubishi UFJ Financial Group	97,497
7	Mizuho Financial Group	91,660
8	BNP Paribas SA	88,830
9	Deutsche Bank AG	69,759
10	Barclays Capital	66,246

(Jan. 08 - Dec. 08)

#### Project finance mandated arranger ranking<sup>\*2</sup>

(Global)		(Millions of USD)
1	RBS	12,664
2	State Bank of India	11,512
3	BNP Paribas SA	11,447
<b>4</b>	<b>SMBC</b>	<b>10,571</b>
5	Dexia SA	9,229
6	Calyon	8,887
7	Mitsubishi UFJ Financial Group	8,701
8	ING	7,364
9	Societe Generale	6,812
10	WestLB AG	6,558

(Jan. 08 - Dec. 08)

### League Tables: Daiwa Securities SMBC

#### Straight bond lead manager<sup>\*2</sup>

(Billions of yen)			
	Total Amount	Share	
1.	Mitsubishi UFJ Securities	2,172.6	22.6%
2.	Nomura Securities	1,800.8	18.8%
3.	<b>Daiwa Securities SMBC</b>	<b>1,742.5</b>	<b>18.1%</b>
4.	Mizuho Securities	1,709.9	17.8%
5.	Nikko Citigroup	1,124.7	11.7%

(Apr. 08 - Mar. 09)

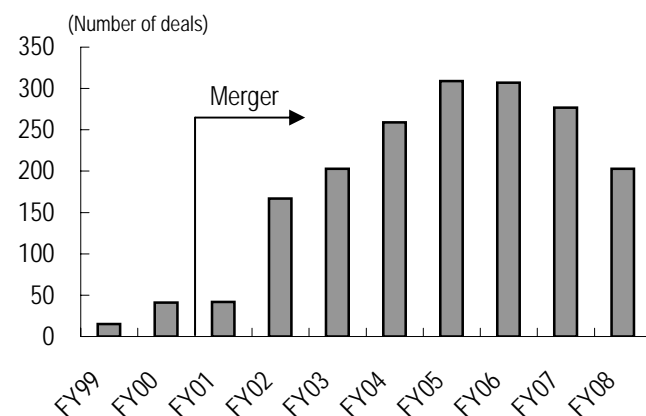
#### Book runner: Public offering of stock<sup>\*2</sup>

(Billions of yen)			
	Total Amount	Share	
1.	Nomura Securities	268.4	55.0%
2.	Mitsubishi UFJ Securities	91.3	18.7%
3.	<b>Daiwa Securities SMBC</b>	<b>51.9</b>	<b>10.6%</b>
4.	Nikko Citigroup	41.2	8.4%
5.	Goldman Sachs Securities	22.4	4.6%

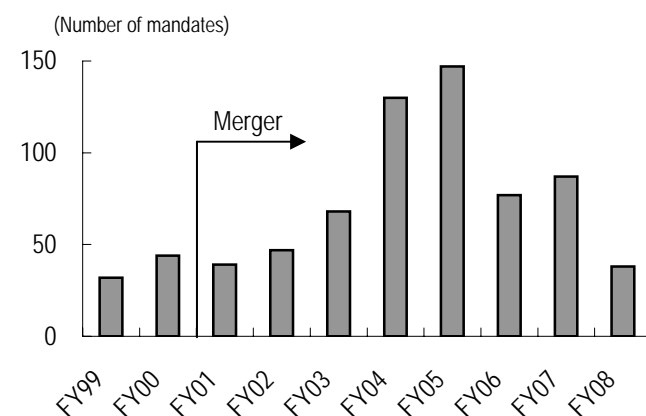
(Apr. 08 - Mar. 09)

### Collaboration with Daiwa Securities SMBC

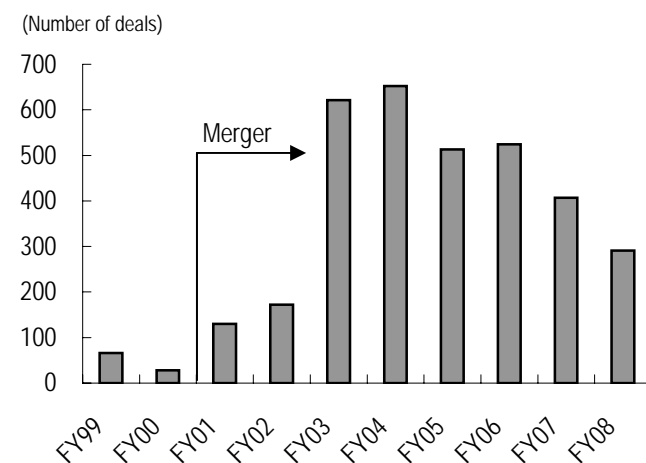
#### Collaboration in stock and bond underwriting



#### Collaboration in acquiring IPO mandates



#### Collaboration in brokerage business<sup>\*3</sup>



\*1 Source: Thomson Reuters

\*2 Source: Dealogic

\*3 Sale/purchase of bonds, sale of stocks (block trading), etc.

## <Reference> Global network

### SMBC International Network (as of Apr. 30, 2008)

Branches	15
Sub-branches	5
Representative offices	16 (Including Hanoi Representative Office and Beijing Representative under closing procedure)
Total	36

\* Based on the definition in Japan. In addition to SMBC's overseas offices, major overseas subsidiaries are also listed below

#### Asia and Oceania

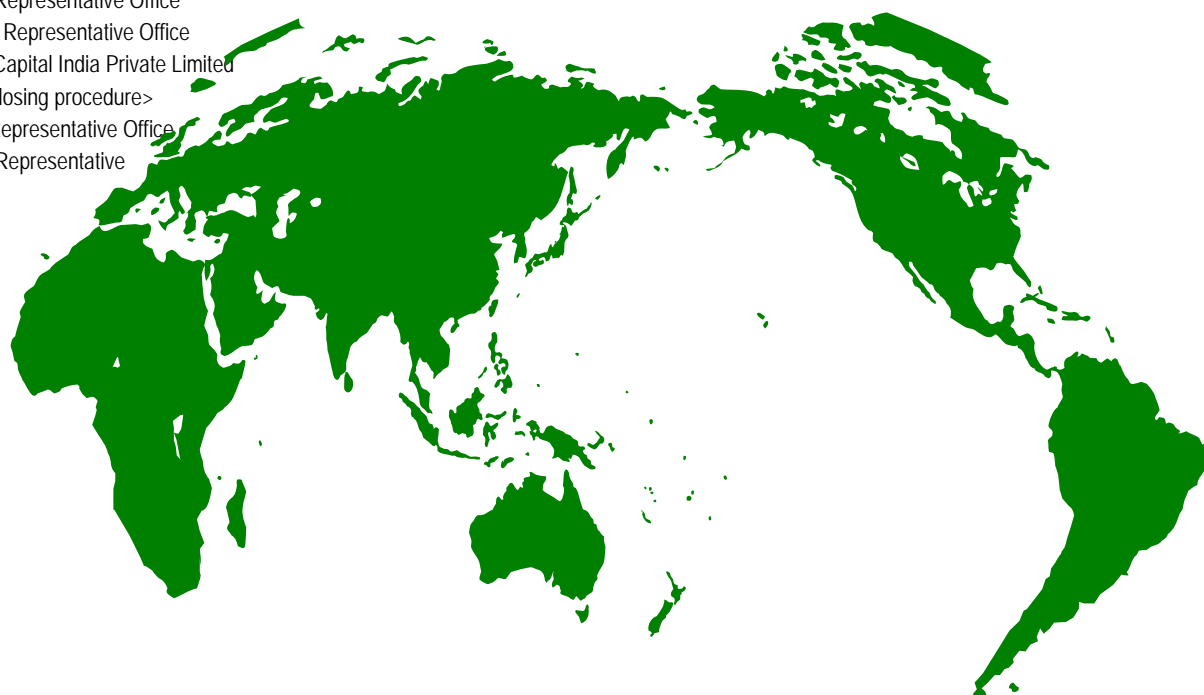
- Sumitomo Mitsui Banking Corporation (China)
  - Head Office (Shanghai)
  - Tianjin Branch
  - Guangzhou Branch
  - Suzhou Branch
  - Hangzhou Branch
  - Beijing Branch
  - Tianjin Binhai Sub-Branch
  - Suzhou Industrial Park Sub-Branch
- Shanghai Branch
- Dalian Representative Office
- Chongqing Representative Office
- Shenyang Representative Office
- Hong Kong Branch
- Taipei Branch
- Seoul Branch
- Singapore Branch
- Bangkok Branch
- Sydney Branch
- Labuan Branch
- Labuan Branch
- Kuala Lumpur Marketing Office
- Kuala Lumpur Representative Office
- Hanoi Branch
- Ho Chi Minh City Branch
- PT Bank Sumitomo Mitsui Indonesia
- Manila Representative Office
- Yangon Representative Office
- SMBC Capital India Private Limited
- <Under closing procedure>
  - Hanoi Representative Office
  - Beijing Representative

#### Americas

- New York Branch
- Cayman Branch
- Los Angeles Branch
- San Francisco Branch
- Houston Branch
- Mexico City Representative Office
- Manufacturers Bank
- Sumitomo Mitsui Banking Corporation of Canada
- Banco Sumitomo Mitsui Brasileiro S.A.

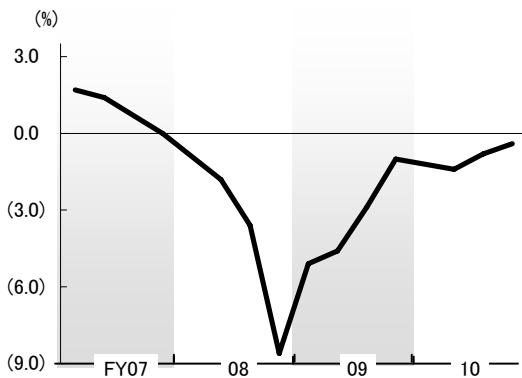
#### Europe, Middle East and Africa

- Sumitomo Mitsui Banking Corporation Europe Limited
  - Head Office (London)
  - Paris Branch
  - Milan Branch
  - Moscow Representative Office
- Düsseldorf Branch
- Brussels Branch
- Dubai Branch
- Madrid Representative Office
- Sumitomo Mitsui Finance Dublin Limited
- Bahrain Representative Office
- Tehran Representative Office
- Cairo Representative Office
- Johannesburg Representative Office
- Prague Representative Office
- SMBC Amsterdam Representative Office
- Doha QFC Office



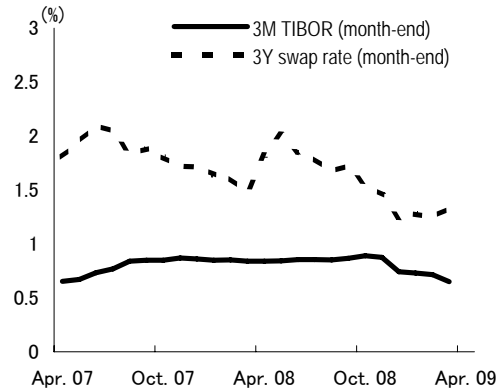
# <Reference 2> Financial and economic Indices in Japan

## Nominal GDP Growth Rate

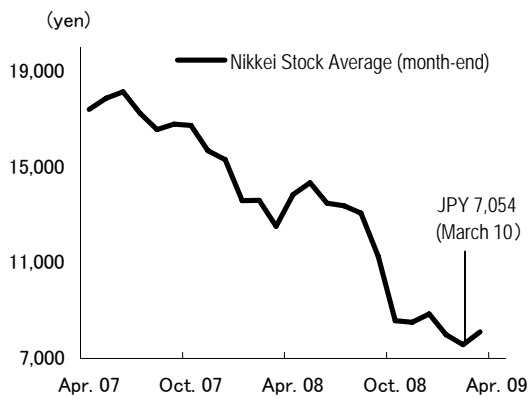


\*1 From 4Q, FY08: Estimate by the Japan Research Institute as of May. 20, 09

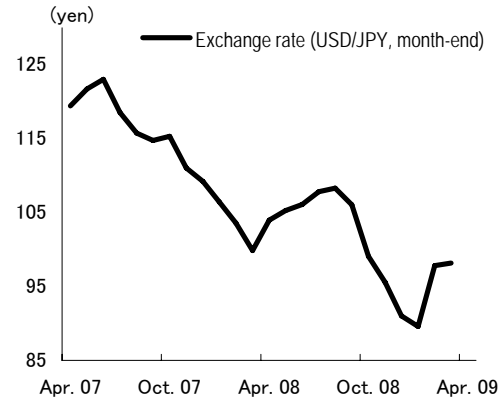
## Trends of JPY Interest Rates



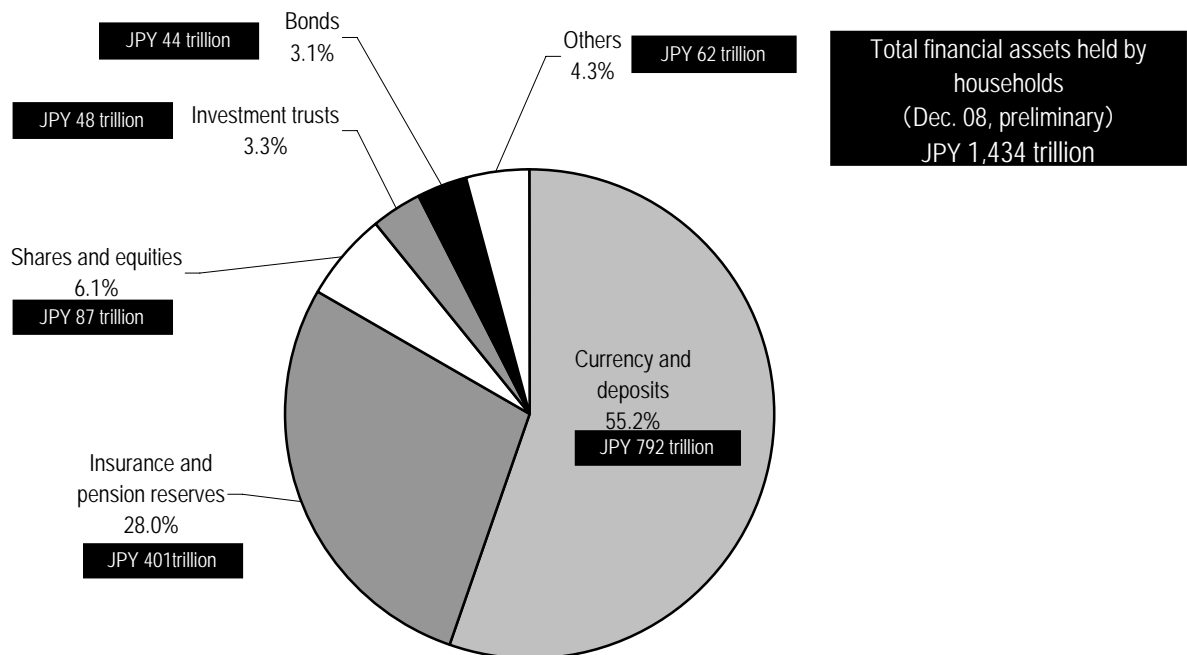
## Nikkei Stock Average



## USD/JPY Exchange Rate



## Financial assets held by households in Japan



Source: Flow of Funds, Bank of Japan