# Sumitomo Mitsui Financial Group Announces Revision of Earnings Forecast For Fiscal Year ended March 31, 2004 (Fiscal 2003) for Its Consolidated Subsidiary, Kansai Urban Banking Corporation

TOKYO, April 30, 2004 --- Sumitomo Mitsui Financial Group, Inc. announced today that its consolidated subsidiary, Kansai Urban Banking Corporation, has revised its earnings forecast for the fiscal year ended March 31, 2004 (Fiscal 2003), which was previously published on November 25, 2003 (see Appendix).

# <u>Kansai Urban Banking Corporation Announces</u> Revision of Earnings Forecast for Fiscal Year ended March 31, 2004 (Fiscal 2003)

OSAKA, Japan, April 30, 2004--- Kansai Urban Banking Corporation ("KUBC") announced today the revision of earnings forecast for the fiscal year ended March 31, 2004 (Fiscal 2003), which was previously published on November 25, 2003.

### 1. Revision of Earnings Forecast (Fiscal 2003)

(Millions of yen)

	(Consolidated)			(Non-consolidated)			
	Total	Ordinary	Net	Total	Ordinary	Net	
	income	profit	income	income	profit	income	
Previous forecast (A)	59,000	14,600	5,000	38,000	8,800	18,000	
Revised forecast (B)	71,200	10,300	5,700	40,600	6,800	19,300	
Difference (B) - (A)	12,200	(4,300)	700	2,600	(2,000)	1,300	
Percentage change	20.6%	(29.4%)	14.0%	6.8%	(22.7%)	7.2%	

#### 2. Reason for Revision

Fiscal 2003 is the first fiscal term for Kansai Urban Banking Corporation since it was established through the merger of The Bank of Kansai, Ltd. and The Kansai Sawayaka Bank on February 1, 2004.

Consolidated Total income and Ordinary profit are expected to have increased by 12.2 billion yen and decreased by 4.3 billion yen, respectively, from the previous forecasts due to adjustments related to consolidated accounting.

Regarding non-consolidated earnings forecast, Core banking profit is expected to have been 12.8 billion yen, increased from the previous forecast of 11.8 billion yen, mainly due to the steady increase in home mortgages and other loans (year-over-year increase by 7.8%). Consequently, Total income is expected to have increased by 2.6 billion yen from the previous forecast. On the other hand, Ordinary profit is expected to have decreased by 2.0 billion yen from the previous forecast due to further drastic disposal of NPLs.

The Program for Financial Revival calls for major banks' NPL ratio to be cut to half by the end of Fiscal 2004 from the average 8.4% at the end of Fiscal 2001. As a regional bank, Kansai Urban Banking Corporation has been sharply reducing its NPLs and the NPL ratio at the end of Fiscal 2003 is expected to be 5.77%, decreased approximately 53% from 12.48% at the end of Fiscal 2001.

Capital ratio is expected to have been approximately 8.65%. Deferred tax assets are expected to have accounted for 27.2 % of Tier I capital – substantially reduced from 51.3% at the end of Fiscal 2002.

# (Reference)

# 1. Major Indicators (Non-consolidated)

(Billions of yen)

	2000/3	2001/3	2002/3	2003/3	2004/3
	Actual	Actual	Actual	Actual	Estimate
Core banking profit	8.7	10.0	10.3	11.0	12.8
Ordinary profit (loss)	2.1	5.9	3.3	4.7	6.8
Net income (loss)	1.1	3.2	1.4	2.1	19.3
Capital ratio	7.84%	8.20%	8.58%	8.49%	8.65%
Deferred tax assets / Tier I	73.2%	63.4%	65.1%	51.3%	27.2%
Core ROA	0.75%	0.87%	0.86%	0.88%	0.75%
Core ROE	23.1%	24.9%	24.9%	26.0%	23.6%
Core OHR	65.8%	62.4%	61.5%	59.7%	60.1%
NPL ratio	10.73%	13.57%	12.48%	10.39%	5.77%

<sup>\*2000/3</sup> to 2003/3 Actual: Non-consolidated results of the former Bank of Kansai, Ltd.

2. Yen Deposits and Yen Loans (Sum of non-consolidated figures of the former Bank of Kansai, Ltd. and Kansai Sawayaka Bank)

(Billions of yen)

					(211110	ns or yen,
		2002/3	2003/3		2004/3	
		Actual	Actual	change	Estimate	change
Yen deposits		1,808.4	1,824.1	15.7	1,881.6	57.5
	Individuals' deposits	1,296.7	1,344.7	48.0	1,424.3	79.6
Yer	loans	1,438.9	1,548.4	109.5	1,669.7	121.3
	Housing loans	471.1	525.7	54.6	592.8	67.1
( Year-over-year Change )						
Yer	deposits	2.0%	0.8%	(1.2%)	3.1%	2.3%
	Individuals' deposits	1.3%	3.7%	2.4%	5.9%	2.2%
Yen loans		2.9%	7.6%	4.7%	7.8%	0.2%
	Housing loans	7.6%	11.5%	3.9%	12.7%	1.2%