May 15, 2013



## Sumitomo Mitsui Financial Group, Inc. (SMFG)

Consolidated financial results for the fiscal year ended March 31, 2013

<Under Japanese GAAP>

Head office: 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan

Stock exchange listings: Tokyo Stock Exchange, Osaka Securities Exchange, Nagoya Stock Exchange, New York Stock Exchange URL: http://www.smfg.co.jp/english/

President: Koichi Miyata

Date of ordinary general meeting of shareholders: June 27, 2013 Date of payment of year-end dividends: June 27, 2013 Annual securities report (Yukashoken hokokusho) issuing date: June 28, 2013

Investors meeting presentation for financial results: Scheduled

(Note) Amounts less than one million yen have been omitted.

1. Consolidated financial results (for the fiscal year ended March 31, 2013)

#### (1) Operating results

| (1) Operating results (Millions of ye |             |                 |                                                                                            |                                                                                                                |                                               |
|---------------------------------------|-------------|-----------------|--------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-----------------------------------------------|
| Ordinary inco                         | ome         | Ordinary p      | rofit                                                                                      | Net incon                                                                                                      | ne                                            |
| ¥ 4,326,424                           | 9.7 %       | ¥ 1,073,745     | 14.8 %                                                                                     | ¥ 794,059                                                                                                      | 53.1 %                                        |
| 3,945,282                             | 2.6         | 935,571         | 13.3                                                                                       | 518,536                                                                                                        | 9.0                                           |
|                                       | ¥ 4,326,424 | y y - · · · · · | Ordinary income         Ordinary p           ¥ 4,326,424         9.7 %         ¥ 1,073,745 | Ordinary income         Ordinary profit           ¥ 4,326,424         9.7 %         ¥ 1,073,745         14.8 % | ¥4,326,424 9.7 % ¥ 1,073,745 14.8 % ¥ 794,059 |

Notes: 1. Comprehensive income:

(a) for the fiscal year ended March 31, 2013: ¥ 1,458,107 million [119.2 %]

(b) for the fiscal year ended March 31, 2012: ¥ 665,232 million [60.9 %]

2. Percentages shown in ordinary income, ordinary profit and net income are the increase (decrease) from the previous fiscal year.

|                                  | Net income | Net income          | Return on  | Ordinary profit | Ordinary profit on |
|----------------------------------|------------|---------------------|------------|-----------------|--------------------|
|                                  | per share  | per share (diluted) | net assets | on total assets | ordinary income    |
| Fiscal year ended March 31, 2013 | ¥ 586.49   | ¥ 585.94            | 13.7 %     | 0.7 %           | 24.8 %             |
| Fiscal year ended March 31, 2012 | 374.26     | 373.99              | 10.3       | 0.7             | 23.7               |

Note: Equity in earnings (losses) of affiliates:

(a) for the fiscal year ended March 31, 2013: ¥ 5,309 million (b) for the fiscal year ended March 31, 2012: ¥ (31,122) million

| (2) Financial position |               | (Million    | s of yen, except per sha | re data and percentages) |
|------------------------|---------------|-------------|--------------------------|--------------------------|
|                        | Total assets  | Net assets  | Net assets ratio         | Net assets per share     |
| March 31, 2013         | ¥ 148,696,800 | ¥ 8,443,218 | 4.3 %                    | ¥ 4,686.69               |
| March 31, 2012         | 143,040,672   | 7,254,976   | 3.6                      | 3,856.37                 |

Notes: 1. Stockholders' equity:

(a) as of March 31, 2013: ¥ 6,345,197 million (b) as of March 31, 2012: ¥ 5,210,400 million

2. Net assets ratio = {(Net assets - Stock acquisition rights - Minority interests) / Total assets} X 100

### (3) Cash flows

| (3) Cash flows                   |                                         |                                      |                                         | (Millions of yen)                     |
|----------------------------------|-----------------------------------------|--------------------------------------|-----------------------------------------|---------------------------------------|
|                                  | Cash flows from<br>operating activities | Cash flows from investing activities | Cash flows from<br>financing activities | Cash and cash equivalents at year-end |
| Fiscal year ended March 31, 2013 | ¥ 91,455                                | ¥ 1,253,136                          | ¥ (742,948)                             | ¥ 5,202,119                           |
| Fiscal year ended March 31, 2012 | 1,838,185                               | (2,589,543)                          | (300,119)                               | 4,588,858                             |

#### 2. Dividends on common stock

(Millions of yen, except per share data and percentages)

|         | Cash di             | vidends per                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | r share                                                        |                              | Total                                                                                                                                                                                                                                                                                                                                                         | Dividend                                                                                                                                                               | Ratio of                                                                                                                                                                               |
|---------|---------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1st     | 2nd                 | 3rd                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 4th                                                            | A                            | dividends                                                                                                                                                                                                                                                                                                                                                     | payout                                                                                                                                                                 | dividends<br>to net                                                                                                                                                                    |
| quarter | quarter             | quarter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | quarter                                                        | Annuai                       | (annual)                                                                                                                                                                                                                                                                                                                                                      | ratio                                                                                                                                                                  | assets                                                                                                                                                                                 |
|         |                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                |                              |                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                        |                                                                                                                                                                                        |
| ¥–      | ¥ 50                | ¥–                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | ¥ 50                                                           | ¥ 100                        | ¥ 138,745                                                                                                                                                                                                                                                                                                                                                     | 26.8 %                                                                                                                                                                 | 2.7 %                                                                                                                                                                                  |
| _       | 50                  | _                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 70                                                             | 120                          | 169,227                                                                                                                                                                                                                                                                                                                                                       | 21.3                                                                                                                                                                   | 2.9                                                                                                                                                                                    |
| _       | 55                  | _                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 55                                                             | 110                          |                                                                                                                                                                                                                                                                                                                                                               | 26.7                                                                                                                                                                   |                                                                                                                                                                                        |
|         | quarter<br>¥ –<br>– | $\begin{array}{c} 1 \text{st} & 2 \text{nd} \\ \text{quarter} & \text{quarter} \end{array}$ $\begin{array}{c} & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ & & \\ $ | 1st2nd3rdquarterquarterquarter $\Psi  \Psi 50$ $\Psi   50$ $-$ | quarterquarterquarterquarter | 1st<br>quarter2nd<br>quarter3rd<br>quarter4th<br>quarterAnnual $\underbrace{\Psi}_{-}$ $\underbrace{\Psi}_{50}$ $\underbrace{\Psi}_{-}$ $\underbrace{\Psi}_{50}$ $\underbrace{\Psi}_{100}$ $ \underbrace{50}$ $\underbrace{\Psi}_{-}$ $\underbrace{\Psi}_{50}$ $\underbrace{\Psi}_{100}$ $ \underbrace{50}$ $\underbrace{ \underbrace{70}$ $\underbrace{120}$ | 1 st<br>quarter2nd<br>quarter3rd<br>quarter4th<br>quarterAnnualdividends<br>(annual) $\Psi  \Psi$ 50 $\Psi  \Psi$ 50 $\Psi$ 100 $\Psi$ 138,745 $-$ 50 $-$ 70120169,227 | 1st<br>quarter2nd<br>quarter3rd<br>quarter4th<br>quarterAnnualdividends<br>(annual)Dividend<br>payout<br>ratio $\Psi  \Psi$ 50 $\Psi  \Psi$ 50 $\Psi$ 100 $\Psi$ 138,74526.8 %<br>21.3 |

Note: Details of dividends for the 4th quarter of the fiscal year ended March 31, 2013:

(a) Ordinary dividends: ¥ 60 (b) Commemorative dividends: ¥ 10

#### 3. Earnings forecast on a consolidated basis (for the fiscal year ending March 31, 2014)

|                                      |                 | (1     | Millions of yen, exc | e data and percentages) |          |
|--------------------------------------|-----------------|--------|----------------------|-------------------------|----------|
|                                      | Ordinary profit |        | Net inco             | Net income<br>per share |          |
| Six months ending September 30, 2013 | ¥ 530,000       | 13.2 % | ¥ 290,000            | (12.4) %                | ¥ 214.20 |
| Fiscal year ending March 31, 2014    | 1,030,000       | (4.1)  | 580,000              | (27.0)                  | 428.40   |

Note: Percentages shown in ordinary profit and net income are the increase (decrease) from the results of the previous fiscal year.



[Notes]

(1) There were no changes in material consolidated subsidiaries in the fiscal year.

(2) Changes in accounting policies, changes in accounting estimates and restatements

| (a) Change | es in acc | ounting | policies o | due to revisi | ion of acco | unting s | standards         | : Yes | \$ |
|------------|-----------|---------|------------|---------------|-------------|----------|-------------------|-------|----|
|            |           |         | 1          | 1 .           | .1 .1       | 1        | $\langle \rangle$ | N.T.  |    |

| (b) | Changes in | accounting po | licies due | to reasons | other than a | above (a) | : No |
|-----|------------|---------------|------------|------------|--------------|-----------|------|
|-----|------------|---------------|------------|------------|--------------|-----------|------|

(c) Changes in accounting estimates : Yes

(d) Restatements

Note: The details are reported in "Notes on significant accounting policies for preparing consolidated financial statements (d) Depreciation" (page 17).

: No

63.6 1 01 0010

### (3) Number of common stock issued (common stock)

|                                                                   | As of March 31, 2013                        | As of March 31, 2012 |
|-------------------------------------------------------------------|---------------------------------------------|----------------------|
| (a) Number of shares issued (including treasury stocks)           | 1,414,055,625 shares                        | 1,414,055,625 shares |
| (b) Number of treasury stocks                                     | 60,179,376 shares                           | 62,939,559 shares    |
|                                                                   | Fiscal year ended                           | Fiscal year ended    |
|                                                                   | March 31, 2013                              | March 31, 2012       |
| (c) Average number of shares issued in the period                 | 1,353,925,858 shares                        | 1,385,505,385 shares |
| Note: Number of shares used in calculating "Net income per share" | (on a consolidated basis) is reported on pa | ge 40                |

Note: Number of shares used in calculating "Net income per share" (on a consolidated basis) is reported on page 40.

#### [Reference] Parent company financial information on a non-consolidated basis

| Non-consolidated financi | al results (for the fise | scal year ended March 31, 2013) |
|--------------------------|--------------------------|---------------------------------|
|--------------------------|--------------------------|---------------------------------|

|  | ( | (1) | Op | erating | results |
|--|---|-----|----|---------|---------|
|--|---|-----|----|---------|---------|

(Millions of yen, except per share data and percentages)

616 1 61 6016

|                      | Operating | income  | Operating | g profit | Ordinary  | r profit | Net in    | come    |
|----------------------|-----------|---------|-----------|----------|-----------|----------|-----------|---------|
| Fiscal year          |           |         |           |          |           |          |           |         |
| ended March 31, 2013 | ¥ 179,560 | (1.0) % | ¥ 155,219 | (0.8) %  | ¥ 147,985 | (1.3) %  | ¥ 147,981 | (1.3) % |
| ended March 31, 2012 | 181,372   | (18.4)  | 156,470   | (20.9)   | 149,922   | (21.7)   | 149,919   | (21.7)  |

|                      | Net income<br>per share | Net income<br>per share (diluted) |
|----------------------|-------------------------|-----------------------------------|
| Fiscal year          |                         |                                   |
| ended March 31, 2013 | ¥ 104.93                | ¥ 104.89                          |
| ended March 31, 2012 | 107.06                  | 107.04                            |

Note: Percentages shown in operating income, operating profit, ordinary profit and net income are the increase (decrease) from the previous fiscal year.

#### (2) Financial position

#### (Millions of yen, except per share data and percentages)

|                | Total assets | Net assets  | Net assets ratio | Net assets per share |
|----------------|--------------|-------------|------------------|----------------------|
| March 31, 2013 | ¥ 6,266,864  | ¥ 4,641,005 | 74.0%            | ¥ 3,290.23           |
| March 31, 2012 | 6,153,461    | 4,527,629   | 73.6             | 3,317.44             |

Note: Stockholders' equity

(a) as of March 31, 2013: ¥4,639,865 million (b) as of March 31, 2012: ¥4,527,031 million

[Note on audit procedures]

This earnings report is out of the scope of the audit procedures which is required by "Financial Instruments and Exchange Act." Therefore, the audit procedures of consolidated financial statements and financial statements have not been completed as of the disclosure of this earnings report.

<Reference> Calculation for indices

- Dividend payout ratio (consolidated basis):

Total dividends on common stock X 100

Net income

- Ratio of dividends to net assets (consolidated basis):

Total dividends on common stock

(Stockholders' equity at beginning of year + Stockholders' equity at year-end) / 2

- X 100

- Forecasted net income per share (consolidated basis):

Forecasted net income

Number of common stock issued at year-end (excluding treasury stock)

This document contains "forward-looking statements" (as defined in the U.S. Private Securities Litigation Reform Act of 1995), regarding the intent, belief or current expectations of Sumitomo Mitsui Financial Group, Inc. and its management with respect to Sumitomo Mitsui Financial Group, Inc.'s future financial condition and results of operations. In many cases but not all, these statements contain words such as "anticipate", "estimate", "expect", "intend", "may", "plan", "probability", "risk", "project", "should", "seek", "target" and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance include the fragility of any economic recovery, both globally and in Japan; Sumitomo Mitsui Financial Group, Inc.'s ability to successfully implement its business and capital strategy; the success of our business alliances including those in the consumer finance industry; exposure to new risks as we expand the scope of our business; significant credit-related costs; declines in the value of Sumitomo Mitsui Financial Group, Inc.'s securities portfolio. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of this document. Sumitomo Mitsui Financial Group, Inc. undertakes no obligation to update or revise any forward-looking statements. Please refer to our most recent disclosure documents such as our earnings press releases for a more detailed description of the risks and uncertainties that may affect our financial conditions, our operating results, and investors' decisions.

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\* Appendix: Financial results for the fiscal year ended March 31, 2013 supplementary information

## **I.** Operating and financial review

### 1. Consolidated operating results for the fiscal year ended March 31, 2013 (fiscal 2012)

#### (1) Operating results

The basic policy of SMFG group for fiscal 2012 has been to "Move forward steadily towards the targets of the medium-term management plan, capturing opportunities with proactive ideas and actions." We also have continued to implement initiatives for the two strategies – strengthening initiatives in strategic business areas and establishing a solid financial base and corporate infrastructure – of the medium-term management plan.

In fiscal 2012, SMBC Consumer Finance Co., Ltd. (formerly Promise Co., Ltd.) became a newly consolidated subsidiary in December 2011 and contributed to earnings. In addition, Sumitomo Mitsui Banking Corporation ("SMBC") achieved growth in interest income mainly due to an increase in the balance of overseas loans and bills discounted, and in net fees and commissions primarily due to an increase in fees related to loan syndication. As a result, ordinary income of SMFG increased ¥381.1 billion year-on-year to ¥4,326.4 billion.

Ordinary expenses increased  $\pm 243.0$  billion year-on-year to  $\pm 3,252.7$  billion. Although total credit cost of SMBC decreased due to individualized efforts to assist certain borrowers to improve their business and financial conditions, there was an increase in general and administrative expenses, reflecting an increase in the number of consolidated subsidiaries.

As a result, ordinary profit of SMFG increased \$138.2 billion year-on-year to \$1,073.7 billion. In addition, net increased \$275.5 billion year-on-year to \$794.1 billion, owing to factors including SMBC recording a decrease in valuation reserve related to deferred tax assets.

#### (2) Earnings forecast for the fiscal year ending March 31, 2014 (fiscal 2013)

Our basic policy for fiscal 2013, the last year of the medium-term management plan for the three years from fiscal 2011 to 2013, is as follows: "Proactively contribute to the revitalization of Japanese economy, and as a result achieve the growth of SMFG" and "Create new business models and challenge for 'innovation' in order to make the next leap forward." We aim to proactively support the revitalization of Japanese economy through financing and to establish new business models to accommodate changes in the financial needs of our clients and business environment in order to achieve medium- to long-term growth.

As for earnings forecast on a consolidated basis, ordinary income and net income are expected to amount to ¥1,030 billion and ¥580 billion, respectively.

## 2. Consolidated financial position as of March 31, 2013

(1) Assets and liabilities

Deposits were \$89,081.8 billion, a year-on-year increase of \$4,953.3 billion and negotiable certificates of deposit were \$11,755.7 billion, an increase of \$3,162.0 billion increase year over year.

Loans and bills discounted increased ¥2,911.5 billion to ¥65,632.1 billion year-on-year, as an increase in lending in Asia and the U. S. offset a decrease in domestic lending.

Total assets were ¥148,696.8 billion, a year-on-year increase of ¥5,656.1 billion.

(2) Net assets

Net assets were \$8,443.2 billion, a year-on-year increase of \$1,188.2 billion. Stockholders' equity within net assets was \$5,680.6 billion, a year-on-year increase of \$666.3 billion due mainly to the contribution of net income and the payment of cash dividends.

(3) Cash flows

SMFG generated \$91.5 billion in cash flows from operating activities, a year-on-year decrease of \$1,746.7 billion, and \$1,253.1 billion in cash flows from investing activities, a year-on-year increase of \$3,842.7 billion, and used \$742.9 billion in cash flows from financing activities, a year-on-year decrease of \$442.8 billion.

Consequently, cash and cash equivalents amounted to ¥5,202.1 billion, an increase of ¥613.3 billion.

#### (4) Capital ratio (preliminary)

Total capital ratio was 14.71% on a consolidated basis, Tier 1 ratio was 10.93% on a consolidated basis, and Common equity Tier 1 ratio was 9.38% on a consolidated basis.

### 3. Dividend policy and dividends for fiscal 2012 and 2013

SMFG has a basic policy of steadily increasing returns to shareholders through the sustainable growth of its enterprise value, while enhancing its capital to maintain financial soundness in light of the public nature of its business as a bank holding company, and aims to realize a payout ratio of over 20% on a consolidated net income basis.

In line with this policy, SMFG has decided to increase the year-end dividends on common stock year-on-year by ¥10 in view of the fiscal 2012 operating results.

In addition, in December 2012, SMFG celebrated the 10th anniversary of its foundation and to mark the occasion, we have decided to include a commemorative dividend of ¥10 per share, and to pay the following year-end dividends on common stock.

| Common stock:                       |                |                                                |
|-------------------------------------|----------------|------------------------------------------------|
| Year-end dividends                  | ¥ 70 per share | (an increase of ¥20 per share year-on-year for |
|                                     |                | common stock, including commemorative dividend |
|                                     |                | of ¥10 per share)                              |
| Annual (including interim dividend) | ¥ 120          | (an increase of ¥20 per share year-on-year for |
|                                     |                | common stock, including commemorative dividend |
|                                     |                | of ¥10 per share)                              |

SMFG intends to pay the following dividends for fiscal 2013 based on the fiscal 2013 earnings forecast, level of dividend payout ratio and policy of maintaining stable dividend payment.

| Common stock        | ¥ 110 per share | (a decrease of ¥10 per share year-on-year for     |
|---------------------|-----------------|---------------------------------------------------|
|                     |                 | common stock, while ordinary dividend is the same |
|                     |                 | as fiscal 2012)                                   |
| [interim dividends] | [55]            |                                                   |

### 4. Risk factors

Principal risk factors that could materially affect SMFG's operating results and financial position are as follows. SMFG takes necessary measures to prevent/mitigate the risk of such events from occurring, and responds quickly and appropriately when such events do occur.

- Risk of economic and financial environment deteriorating
- Risk of SMFG's strategy failing
- Risk of joint venture, alliance, investment, merger and acquisition failing
- Risk of overseas expansion failing
- Risk of non-performing loans and credit costs increasing
- Risks associated with equity portfolio
- · Risks associated with trading business and investment activities
- Risks associated with foreign exchange trading
- Risk of capital ratio declining
- Risks resulting from natural disasters
- Risks associated with transactions with counterparties in Iran and other countries designated by the U.S. Department of State as state sponsors of terrorism
- Risks related to changes in laws, regulations, regimes, and other regulatory matters

Note: The above risk factors are as of May 15, 2013

## **II. Overview of SMFG group**

SMFG group conducts primary banking business through the following financial services: leasing, securities services, consumer finance, system development and data processing. SMFG has 323 consolidated subsidiaries and 44 companies accounted for by the equity method.

\* Consolidated subsidiary \*\* Equity method affiliate

|                                                |                        | * Consolidated subsidiary ** Equity metho                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|------------------------------------------------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                | Banking<br>business    | Principal subsidiaries and affiliated companies<br>Domestic<br>* Sumitomo Mitsui Banking Corporation ("SMBC")<br>* THE MINATO BANK, LTD.<br>(Listed on the First Section of Tokyo Stock Exchange and Osaka Securities Exchange)<br>* Kansai Urban Banking Corporation<br>(Listed on the First Section of Tokyo Stock Exchange and Osaka Securities Exchange)<br>* The Japan Net Bank, Limited (Internet banking)<br>* SMBC Guarantee Co., Ltd. (Credit guarantee)<br>Overseas<br>* Sumitomo Mitsui Banking Corporation Europe Limited<br>* Sumitomo Mitsui Banking Corporation of Canada<br>* Manufacturers Bank<br>* Sumitomo Mitsui Banking Corporation of Canada<br>* Banco Sumitomo Mitsui Banking Corporation of Canada<br>* Banco Sumitomo Mitsui Rus Bank<br>* PT Bank Sumitomo Mitsui Indonesia<br>* Sumitomo Mitsui Banking Corporation Malaysia Berhad<br>** Vietnam Export Import Commercial Joint Stock Bank |
|                                                | Leasing                | Principal subsidiaries and affiliated companies<br>Domestic<br>* Sumitomo Mitsui Finance and Leasing Company, Limited<br>** Sumitomo Mitsui Auto Service Company, Limited<br>Overseas<br>* SMBC Leasing and Finance, Inc.<br>* SMBC Aviation Capital Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Sumitomo<br>Mitsui<br>Financial<br>Group, Inc. | Securities<br>services | Principal subsidiaries<br>Domestic<br>* SMBC Nikko Securities Inc.<br>* SMBC Friend Securities Co., Ltd.<br>Overseas<br>* SMBC Nikko Securities America, Inc.<br>* SMBC Nikko Capital Markets Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                | Consumer<br>finance    | Principal subsidiaries and affiliated companies<br>Domestic<br>* Sumitomo Mitsui Card Company, Limited (Credit card)<br>* Cedyna Financial Corporation (Credit card and consumer credit)<br>* SAKURA CARD CO., LTD. (Credit card)<br>* SMBC Consumer Finance Co., Ltd. (Consumer lending)<br>* SMM Auto Finance, Inc. (Automobile sales financing)<br>* SMBC Finance Service Co., Ltd. (Collecting agent and factoring)<br>** POCKET CARD CO., LTD. (Credit card) (Listed on the First Section of Tokyo Stock Exchange)                                                                                                                                                                                                                                                                                                                                                                                                  |
|                                                | Other<br>business      | Principal subsidiaries and affiliated companies Domestic * Japan Pension Navigator Co., Ltd. (Operational management of defined contribution pension plans) * SMBC Venture Capital Co., Ltd. (Venture capital) * SMBC Consulting Co., Ltd. (Management consulting and information services) * Financial Link Co., Ltd. (Data processing service and consulting) * The Japan Research Institute, Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

## **III. Management policy**

## **1. Our Basic Policy**

We aim to be a globally competitive and trusted financial services group by maximizing our strength of Spirit of Innovation, Speed and Solution & Execution. Our mission is as follows:

- To found our own prosperity on providing valuable services which help our customers to build their prosperity;
- To create sustainable value for our shareholders founded on growth in our business;
- To provide a challenging and professionally rewarding work environment for our dedicated employees.

## 2. Targeted Management Indices

The SMFG group launched a medium-term management plan in May 2011 for the three years from fiscal 2011 to 2013 with two management objectives as follows:

- Aim for top quality in strategic business areas;
- Establish a solid financial base and corporate infrastructure to meet the challenges of financial regulations and highly competitive environment.

The following four financial objectives and targets were set with the aim of improving and seeking a balance between financial soundness, profitability, and growth.

- Achieve sufficient Common equity Tier 1 capital ratio as required for a global player ("financial soundness");
- Enhance risk-return profile by improving asset quality ("profitability");
- Aim for top-level cost efficiency among global players ("profitability");
- Expand international business especially in Asia by capturing business opportunities in growth markets ("growth").

Financial targets

|         | Financial soundness | Common equity Tier 1 capital ratio $^{*1}$ | 8%      |
|---------|---------------------|--------------------------------------------|---------|
| Fiscal  |                     | Consolidated net income RORA *2            | 0.8%    |
| 2013    | Profitability       | Consolidated overhead ratio *2             | 50%-55% |
| Targets |                     | Overhead ratio *3                          | 45%-50% |
|         | Growth              | Overseas banking profit ratio *4           | 30%     |

\*1 SMFG consolidated on a Basel III fully-loaded basis

\*2 SMFG consolidated basis \*3 SMBC non-consolidated basis

\*4 Managerial accounting basis. Proportion of Banking profit generated by International Banking Unit within Marketing units

## 3. Medium- to Long-term Management Strategy

The SMFG group, as a financial services group with Japan as our home market, will implement initiatives for achieving our management objectives and to fully accommodate the financial needs of our clients in a timely and effective manner.

We will make every effort to increase shareholder value by establishing a globally competitive business, corporate and financial base, and to be a top-tier global financial services group.

#### 4. Issues to be addressed

Our basic policy for fiscal 2013, the last year of the medium-term management plan for the three years from fiscal 2011 to 2013, is as follows: "Proactively contribute to the revitalization of Japanese economy, and as a result achieve the growth of SMFG" and "Create new business models and challenge for 'innovation' in order to make the next leap forward." We aim to proactively support the revitalization of Japanese economy through financing and to establish new business models to accommodate changes in the financial needs of our clients and business environment in order to achieve medium- to long-term growth.

Firstly, each group company will further enhance its functions in order to provide even higher quality services to our clients. For our retail clients, different group companies will provide leading-edge products and services according to the needs and life stage of the client. Specifically, SMBC will expand its own lineup of consumer loan and investment products and further strengthen collaboration with SMBC Nikko Securities in investment management. For business owners and landowners, we will serve their needs related to business and asset succession through utilizing SMBC's trust business function. In our consumer finance business, group companies such as Sumitomo Mitsui Card, Cedyna and SMBC Consumer Finance will enhance their internet-based service channels to improve customer convenience, and we will promote group-wide collaboration in order to accommodate clients' needs related to transaction services and consumer finance.

With regards to our corporate clients, SMBC will meet solution providing needs on financing and business restructuring, mainly of medium-sized and small corporate clients, thereby contributing to the revitalization of Japanese economy, as well as continue to accommodate clients' needs after the expiration of SME Financing Facilitation Act. Moreover, SMBC will further enhance its research and advisory capabilities and strengthen its ability to support the strategy planning of globally active large corporations from the planning stage by concentrating experienced staff with expert knowledge of individual industries in Corporate Advisory Division which will also deploy overseas representatives to build up knowledge on a global basis. Furthermore, SMBC Nikko Securities will further enhance its capabilities in wholesale securities business such as equity and debt underwriting and M&A advisory, as well as continue to promote collaboration with SMBC in order to accommodate clients' diversified and sophisticated needs.

In our international business, we will expand businesses in growing areas including infrastructure finance and trade finance, as well as transaction banking mainly in Asia where commercial flows are increasing in step with the economic development of the region. We will also continue our efforts to secure stable foreign-currency funding in order to accommodate the increase in overseas assets. Moreover, for our medium- to long-term growth, we will seek further business opportunities in the emerging markets including Asia, with an aim to become a "globally active diversified financial services group with Asia as our home market."

Furthermore, we will strengthen our non-asset businesses through measures such as collaboration with asset management companies within our group as well as those overseas. In addition we will further examine business opportunities utilizing IT and the internet.

Secondly, we will further reinforce the corporate infrastructure in line with our group-wide and global business operations in order to support the execution of our strategic initiatives. Specifically, we aim to reinforce group governance through measures such as enhancing our group-wide risk-management structure. We will also develop human resources with diverse skill-sets regardless of nationality, as well as accelerate the sharing of a common philosophy among group companies through personnel exchanges. Moreover, we will further promote diversity in our workforce through initiatives such as providing support to employees returning to work after childcare leave to balance work and childcare, as well as increasing the hiring and promotion of women and overseas employees. With regards to compliance, we will further reinforce our compliance and internal control system in line with the expansion of our group-wide and global business operations to more effectively comply with the laws and regulations of the businesses and markets in which we operate.

Through these initiatives, we aim to achieve steady results, and further increase the value for our clients and shareholders, financial markets, and society.

# IV. Consolidated financial statements

## 1. Consolidated balance sheets

|                                                       |               | (Millions of yen) |
|-------------------------------------------------------|---------------|-------------------|
| March 31,                                             | 2013          | 2012              |
| Assets:                                               |               |                   |
| Cash and due from banks                               | ¥ 10,799,291  | ¥ 7,716,291       |
| Call loans and bills bought                           | 1,353,746     | 1,291,818         |
| Receivables under resale agreements                   | 273,217       | 227,749           |
| Receivables under securities borrowing transactions   | 3,494,398     | 4,539,555         |
| Monetary claims bought                                | 1,540,516     | 1,361,289         |
| Trading assets                                        | 7,765,554     | 8,196,944         |
| Money held in trust                                   | 22,789        | 23,878            |
| Securities                                            | 41,306,731    | 42,529,950        |
| Loans and bills discounted                            | 65,632,091    | 62,720,599        |
| Foreign exchanges                                     | 2,226,427     | 1,280,636         |
| Lease receivables and investment assets               | 1,684,800     | 1,699,759         |
| Other assets ·····                                    | 4,367,634     | 4,622,756         |
| Tangible fixed assets                                 | 1,983,772     | 1,180,522         |
| Assets for rent                                       | 1,102,755     | 298,167           |
| Buildings                                             | 298,620       | 297,067           |
| Land ·····                                            | 455,420       | 462,428           |
| Lease assets                                          | 9,065         | 9,063             |
| Construction in progress                              | 20,123        | 12,585            |
| Other tangible fixed assets                           | 97,786        | 101,210           |
| Intangible fixed assets                               | 790,860       | 799,773           |
| Software                                              | 296,770       | 282,797           |
| Goodwill                                              | 385,625       | 397,537           |
| Lease assets                                          | 104           | 200               |
| Other intangible fixed assets                         | 108,359       | 119,237           |
| Deferred tax assets                                   | 374,258       | 404,034           |
| Customers' liabilities for acceptances and guarantees | 6,009,575     | 5,424,045         |
| Reserve for possible loan losses                      | (928,866)     | (978,933)         |
| Total assets                                          | ¥ 148,696,800 | ¥ 143,040,672     |

| March 31,                                      | 2013          | 2012          |
|------------------------------------------------|---------------|---------------|
| Liabilities:                                   | 2013          | 2012          |
| Deposits                                       | ¥ 89,081,811  | ¥ 84,128,561  |
| Negotiable certificates of deposit             | 11,755,654    | 8,593,638     |
| Call money and bills sold                      | 2,954,051     | 2,144,599     |
| Payables under repurchase agreements           | 2,076,791     | 1,676,902     |
| Payables under securities lending transactions | 4,433,835     | 5,810,730     |
| Commercial paper                               | 1,499,499     | 1,193,249     |
| Trading liabilities                            | 6,119,631     | 6,248,061     |
| Borrowed money                                 | 4,979,460     | 8,839,648     |
| Foreign exchanges                              | 337,901       | 302,580       |
| Short-term bonds                               | 1,126,300     | 949,388       |
| Bonds                                          | 4,750,806     | 4,641,927     |
| Due to trust account ·····                     | 643,350       | 443,723       |
| Other liabilities                              | 3,989,794     | 4,762,961     |
| Reserve for employee bonuses                   | 59,855        | 48,516        |
| Reserve for executive bonuses                  | 4,037         | 2,875         |
| Reserve for employee retirement benefits       | 44,579        | 45,911        |
| Reserve for executive retirement benefits      | 2,420         | 2,577         |
| Reserve for point service program              | 19,319        | 19,350        |
| Reserve for reimbursement of deposits          | 11,195        | 10,980        |
| Reserve for losses on interest repayment       | 245,423       | 401,276       |
| Reserves under the special laws                | 481           | 421           |
| Deferred tax liabilities                       | 68,120        | 53,852        |
| Deferred tax liabilities for land revaluation  | 39,683        | 39,915        |
| Acceptances and guarantees                     | 6,009,575     | 5,424,045     |
| Total liabilities                              | 140,253,582   | 135,785,696   |
| Net assets:                                    |               |               |
| Capital stock ·····                            | 2,337,895     | 2,337,895     |
| Capital surplus                                | 758,630       | 759,800       |
| Retained earnings                              | 2,811,474     | 2,152,654     |
| Treasury stock                                 | (227,373)     | (236,037      |
| Total stockholders' equity                     | 5,680,627     | 5,014,313     |
| Net unrealized gains on other securities       | 755,753       | 330,433       |
| Net deferred losses on hedges                  | (32,863)      | (32,122       |
| Land revaluation excess                        | 39,129        | 39,158        |
| Foreign currency translation adjustments       | (97,448)      | (141,382      |
| Total accumulated other comprehensive income   | 664,570       | 196,087       |
| Stock acquisition rights                       | 1,260         | 692           |
| Minority interests                             | 2,096,760     | 2,043,883     |
| Total net assets                               | 8,443,218     | 7,254,976     |
| Total liabilities and net assets               | ¥ 148,696,800 | ¥ 143,040,672 |

## 2. Consolidated statements of income and consolidated statements of comprehensive income

## (Consolidated statements of income)

| Year ended March 31,                                            | 2013                     | (Millions of yen)<br>2012 |
|-----------------------------------------------------------------|--------------------------|---------------------------|
| Ordinary income                                                 |                          |                           |
| Interest income                                                 | ¥ 4,326,424<br>1,707,513 | ¥ 3,945,282<br>1,631,592  |
| Interest meone Interest meone Interest on loans and discounts   |                          |                           |
| Interest on toans and discounts                                 | 1,278,372                | 1,211,794                 |
|                                                                 | 251,675                  | 242,086                   |
| Interest on call loans and bills bought                         | 14,557                   | 14,752                    |
| Interest on receivables under resale agreements                 | 6,240                    | 5,890                     |
| Interest on receivables under securities borrowing transactions | 6,565                    | 6,823                     |
| Interest on deposits with banks                                 | 33,191                   | 29,742                    |
| Interest on lease transactions                                  | 64,425                   | 68,943                    |
| Other interest income                                           | 52,483                   | 51,560                    |
| Trust fees                                                      | 1,871                    | 1,770                     |
| Fees and commissions                                            | 1,040,126                | 955,680                   |
| Trading income                                                  | 206,741                  | 198,192                   |
| Other operating income                                          | 1,283,776                | 1,110,566                 |
| Lease-related income                                            | 116,208                  | 72,525                    |
| Installment-related income                                      | 669,752                  | 692,007                   |
| Other                                                           | 497,815                  | 346,034                   |
| Other income                                                    | 86,395                   | 47,479                    |
| Recoveries of written-off claims                                | 10,436                   | 4,800                     |
| Other                                                           | 75,959                   | 42,678                    |
| Ordinary expenses ······                                        | 3,252,678                | 3,009,711                 |
| Interest expenses                                               | 314,876                  | 290,223                   |
| Interest on deposits                                            | 96,175                   | 102,018                   |
| Interest on negotiable certificates of deposit                  | 41,627                   | 32,458                    |
| Interest on call money and bills sold                           | 4,547                    | 3,596                     |
| Interest on payables under repurchase agreements                | 6,301                    | 3,694                     |
| Interest on payables under securities lending transactions      | 6,284                    | 6,852                     |
| Interest on commercial paper                                    | 5,703                    | 1,986                     |
| Interest on borrowed money                                      | 46,280                   | 45,939                    |
| Interest on short-term bonds                                    | 1,356                    | 1,540                     |
| Interest on bonds                                               | 86,399                   | 76,276                    |
| Other interest expenses                                         | 20,200                   | 15,860                    |
| Fees and commissions payments                                   | 131,957                  | 132,099                   |
| Trading losses                                                  | 40,124                   |                           |
| Other operating expenses                                        | 960,179                  | 880,998                   |
| Lease-related expenses                                          | 59,867                   | 47,571                    |
| Installment-related expenses                                    | 631,311                  | 649,855                   |
| Other                                                           | 269,000                  | 183,571                   |
| General and administrative expenses                             | 1,496,294                | 1,421,363                 |
| Other expenses                                                  | 309,246                  | 285,027                   |
| -                                                               |                          |                           |
| Provision for reserve for possible loan losses<br>Other         | 36,475                   | 4,244                     |
|                                                                 | 272,771                  | 280,782                   |
| Ordinary profit                                                 | 1,073,745                | 935,571                   |

|                                                                 |           | (Millions of yen) |
|-----------------------------------------------------------------|-----------|-------------------|
| Year ended March 31,                                            | 2013      | 2012              |
| Extraordinary gains                                             | ¥ 384     | ¥ 27,793          |
| Gains on disposal of fixed assets                               | 240       | 2,741             |
| Gains on negative goodwill                                      | 3         | —                 |
| Transfer from reserve for eventual future operating losses from |           |                   |
| financial instruments transactions                              | _         | 0                 |
| Other extraordinary gains                                       | 140       | 25,050            |
| Extraordinary losses                                            | 10,096    | 10,397            |
| Losses on disposal of fixed assets                              | 5,721     | 6,507             |
| Losses on impairment of fixed assets                            | 4,314     | 3,861             |
| Provision for reserve for eventual future operating losses from |           |                   |
| financial instruments transactions                              | 60        | 29                |
| Income before income taxes and minority interests               | 1,064,033 | 952,966           |
| Income taxes-current                                            | 279,898   | 103,478           |
| Income taxes-deferred                                           | (133,930) | 207,860           |
| Income taxes                                                    | 145,968   | 311,339           |
| Income before minority interests                                | 918,065   | 641,627           |
| Minority interests in net income                                | 124,006   | 123,090           |
| Net income                                                      | ¥ 794,059 | ¥ 518,536         |

## (Consolidated statements of comprehensive income)

|                                                                 |           | (Millions of yen) |  |
|-----------------------------------------------------------------|-----------|-------------------|--|
| Year ended March 31,                                            | 2013      | 2012              |  |
| Income before minority interests                                | ¥ 918,065 | ¥ 641,627         |  |
| Other comprehensive income                                      | 540,041   | 23,605            |  |
| Net unrealized gains on other securities                        | 445,678   | 69,103            |  |
| Net deferred losses on hedges                                   | (1,076)   | (22,964)          |  |
| Land revaluation excess                                         | —         | 5,613             |  |
| Foreign currency translation adjustments                        | 99,626    | (23,496)          |  |
| Share of other comprehensive income of affiliates               | (4,187)   | (4,651)           |  |
| Total comprehensive income                                      | 1,458,107 | 665,232           |  |
| Comprehensive income attributable to shareholders of the parent | 1,262,572 | 541,270           |  |
| Comprehensive income attributable to minority interests         | 195,534   | 123,961           |  |
|                                                                 |           |                   |  |

## 3. Consolidated statements of changes in net assets

|                                             |             | (Millions of yen |
|---------------------------------------------|-------------|------------------|
| Year ended March 31,                        | 2013        | 2012             |
| Stockholders' equity:                       |             |                  |
| Capital stock                               |             |                  |
| Balance at the beginning of the fiscal year | ¥ 2,337,895 | ¥ 2,337,895      |
| Changes in the fiscal year                  |             |                  |
| Net changes in the fiscal year              |             | _                |
| Balance at the end of the fiscal year       | 2,337,895   | 2,337,895        |
| Capital surplus                             |             |                  |
| Balance at the beginning of the fiscal year | 759,800     | 978,851          |
| Changes in the fiscal year                  |             |                  |
| Disposal of treasury stock                  | (1,170)     | (9,047)          |
| Cancellation of treasury stock              |             | (210,003)        |
| Net changes in the fiscal year              | (1,170)     | (219,050)        |
| Balance at the end of the fiscal year       | 758,630     | 759,800          |
| Retained earnings                           |             |                  |
| Balance at the beginning of the fiscal year | 2,152,654   | 1,776,433        |
| Changes in the fiscal year                  | , ,         | , ,              |
| Cash dividends                              | (135,252)   | (142,010)        |
| Net income                                  | 794,059     | 518,536          |
| Increase due to increase in subsidiaries    | 10          | 15               |
| Increase due to decrease in subsidiaries    | 0           | 1                |
| Decrease due to increase in subsidiaries    | (9)         | (7)              |
| Decrease due to decrease in subsidiaries    | (16)        | (16              |
| Decrease due to decrease in affiliates      | —           | (90)             |
| Reversal of land revaluation excess         | 29          | (208)            |
| Net changes in the fiscal year              | 658,820     | 376,220          |
| Balance at the end of the fiscal year       | 2,811,474   | 2,152,654        |
| Treasury stock                              | <u> </u>    | , ,              |
| Balance at the beginning of the fiscal year | (236,037)   | (171,760)        |
| Changes in the fiscal year                  | (,          | (,,              |
| Purchase of treasury stock                  | (263)       | (321,521)        |
| Disposal of treasury stock                  | 8,927       | 47,242           |
| Cancellation of treasury stock ······       | -           | 210,003          |
| Net changes in the fiscal year ·····        | 8,663       | (64,276)         |
| Balance at the end of the fiscal year ····· | (227,373)   | (236,037)        |
| Total stockholders' equity                  | (221,313)   | (250,057)        |
| Balance at the beginning of the fiscal year | 5,014,313   | 4,921,419        |
| Changes in the fiscal year                  | 5,014,515   | 4,921,419        |
| Cash dividends                              | (135,252)   | (142,010)        |
| Net income                                  | 794,059     | 518,536          |
| Purchase of treasury stock ······           | (263)       | (321,521)        |
| Disposal of treasury stock                  | 7,756       | 38,194           |
| Cancellation of treasury stock ·····        |             |                  |
| Increase due to increase in subsidiaries    | 10          | 15               |
| Increase due to increase in subsidiaries    | 0           | 13               |
| Decrease due to increase in subsidiaries    | (9)         | (7)              |
| Decrease due to decrease in subsidiaries    | (16)        | (16              |
| Decrease due to decrease in affiliates      | (10)        | (10)             |
| Reversal of land revaluation excess         | 29          | (208)            |
| Net changes in the fiscal year              |             |                  |
|                                             | 666,313     | 92,893           |
| Balance at the end of the fiscal year       | 5,680,627   | 5,014,313        |

|                                                                                                                |                 | (Millions of yen) |
|----------------------------------------------------------------------------------------------------------------|-----------------|-------------------|
| Year ended March 31,                                                                                           | 2013            | 2012              |
| Accumulated other comprehensive income:                                                                        |                 |                   |
| Net unrealized gains (losses) on other securities                                                              |                 |                   |
| Balance at the beginning of the fiscal year                                                                    | 330,433         | 272,306           |
| Changes in the fiscal year                                                                                     |                 |                   |
| Net changes in items other than stockholders' equity in the fiscal year                                        |                 | 58,127            |
| Net changes in the fiscal year                                                                                 |                 | 58,127            |
| Balance at the end of the fiscal year                                                                          | 755,753         | 330,433           |
| Net deferred gains (losses) on hedges                                                                          |                 |                   |
| Balance at the beginning of the fiscal year                                                                    | (32,122)        | (9,701)           |
| Changes in the fiscal year                                                                                     | (7.11)          | (22, 120)         |
| Net changes in items other than stockholders' equity in the fiscal year                                        | (741)           | (22,420)          |
| Net changes in the fiscal year                                                                                 |                 | (22,420)          |
| Balance at the end of the fiscal year                                                                          | (32,863)        | (32,122)          |
| Land revaluation excess                                                                                        | 20.150          | 22.255            |
| Balance at the beginning of the fiscal year                                                                    | 39,158          | 33,357            |
| Changes in the fiscal year                                                                                     | (20)            | 5 900             |
| Net changes in items other than stockholders' equity in the fiscal year                                        |                 | 5,800             |
| Net changes in the fiscal year                                                                                 |                 | 5,800             |
| Balance at the end of the fiscal year                                                                          | 39,129          | 39,158            |
| Foreign currency translation adjustments                                                                       | (141.292)       | (100,000)         |
| Balance at the beginning of the fiscal year                                                                    | (141,382)       | (122,889)         |
| Changes in the fiscal year<br>Net changes in items other than stockholders' equity in the fiscal year          | 43,933          | (18.403)          |
| Net changes in the fiscal year                                                                                 |                 | (18,493)          |
| Balance at the end of the fiscal year ·····                                                                    |                 | (18,493)          |
|                                                                                                                | (97,448)        | (141,382)         |
| Total accumulated other comprehensive income                                                                   | 106 097         | 172 072           |
| Balance at the beginning of the fiscal year                                                                    | 196,087         | 173,073           |
| Changes in the fiscal year<br>Net changes in items other than stockholders' equity in the fiscal year          | 468,483         | 23,013            |
| Net changes in the fiscal year                                                                                 | 468,483         | 23,013            |
| Balance at the end of the fiscal year ·····                                                                    |                 | 196,087           |
| Stock acquisition rights:                                                                                      | 004,570         | 190,087           |
| Balance at the beginning of the fiscal year                                                                    | 692             | 262               |
| Changes in the fiscal year                                                                                     | 072             | 202               |
| Net changes in items other than stockholders' equity in the fiscal year                                        | 567             | 429               |
| Net changes in the fiscal year                                                                                 |                 | 429               |
| Balance at the end of the fiscal year                                                                          | 1,260           | 692               |
| Minority interests:                                                                                            | 1,200           | 0)2               |
| Balance at the beginning of the fiscal year                                                                    | 2,043,883       | 2,037,318         |
| Changes in the fiscal year                                                                                     | 2,010,000       | 2,007,010         |
| Net changes in items other than stockholders' equity in the fiscal year                                        | 52,877          | 6,564             |
| Net changes in the fiscal year                                                                                 |                 | 6,564             |
| Balance at the end of the fiscal year                                                                          |                 | 2,043,883         |
| Total net assets:                                                                                              |                 |                   |
| Balance at the beginning of the fiscal year                                                                    | 7,254,976       | 7,132,073         |
| Changes in the fiscal year                                                                                     | ., -,           | ., _ ,            |
| Cash dividends                                                                                                 | (135,252)       | (142,010)         |
| Net income ·····                                                                                               | 794,059         | 518,536           |
| Purchase of treasury stock                                                                                     | (263)           | (321,521)         |
| Disposal of treasury stock                                                                                     | 7,756           | 38,194            |
| Cancellation of treasury stock                                                                                 | –               | —                 |
| Increase due to increase in subsidiaries                                                                       |                 | 15                |
| Increase due to decrease in subsidiaries                                                                       |                 | 1                 |
| Decrease due to increase in subsidiaries                                                                       |                 | (7)               |
| Decrease due to decrease in subsidiaries                                                                       |                 | (16)              |
| Decrease due to decrease in affiliates                                                                         |                 | (90)              |
| Reversal of land revaluation excess<br>Net changes in items other than stockholders' equity in the fiscal year |                 | (208)             |
| Net changes in the fiscal year ······                                                                          | 521,928         | 30,008            |
| Balance at the end of the fiscal year                                                                          | 1,188,242       | 122,902           |
|                                                                                                                | ··· ¥ 8,443,218 | ¥ 7,254,976       |

(continued)

## 4. Consolidated statements of cash flows

| _                                                                     |             | (Millions of yen |
|-----------------------------------------------------------------------|-------------|------------------|
| /ear ended March 31,                                                  | 2013        | 2012             |
| Cash flows from operating activities:                                 |             |                  |
| Income before income taxes and minority interests                     | ¥ 1,064,033 | ¥ 952,966        |
| Depreciation                                                          | 184,400     | 165,113          |
| Losses on impairment of fixed assets                                  | 4,314       | 3,861            |
| Amortization of goodwill                                              | 25,329      | 21,681           |
| Gains on negative goodwill                                            | (3)         | —                |
| Gains on step acquisitions                                            | (140)       | (25,050)         |
| Equity in (gains) losses of affiliates                                | (5,309)     | 31,122           |
| Net change in reserve for possible loan losses                        | (45,596)    | (90,007)         |
| Net change in reserve for employee bonuses                            | 11,328      | 2,816            |
| Net change in reserve for executive bonuses                           | 1,162       | 378              |
| Net change in reserve for employee retirement benefits                | (1,572)     | (5,083)          |
| Net change in reserve for executive retirement benefits               | (98)        | (194             |
| Net change in reserve for point service program                       | (30)        | 422              |
| Net change in reserve for reimbursement of deposits                   | 214         | 1,056            |
| Net change in reserve for losses on interest repayment                | (155,083)   | (25,756)         |
| Interest income                                                       | (1,707,513) | (1,631,592       |
| Interest expenses                                                     | 314,876     | 290,223          |
| Net gains on securities                                               | (91,432)    | (130,612         |
| Net losses from money held in trust                                   | 1,587       | 1,464            |
| Net exchange (gains) losses                                           | (859,265)   | 16,145           |
| Net losses from disposal of fixed assets                              | 5,480       | 3,765            |
| Net change in trading assets                                          | 508,869     | (1,588,903       |
| Net change in trading liabilities                                     | (217,461)   | 1,029,341        |
| Net change in loans and bills discounted                              | (2,837,157) | (828,051         |
| Net change in deposits                                                | 4,601,549   | 2,299,767        |
| Net change in negotiable certificates of deposit                      | 3,122,529   | 228,846          |
| Net change in borrowed money (excluding subordinated borrowings).     | (4,349,415) | (1,994,204       |
| Net change in deposits with banks                                     | (2,195,718) | 462,914          |
| Net change in call loans and bills bought and others                  | (187,455)   | (793,288         |
| Net change in receivables under securities borrowing transactions     | 1,045,156   | 200,855          |
| Net change in call money and bills sold and others                    | 1,163,090   | 472,525          |
| Net change in commercial paper                                        | 306,250     | 856,129          |
| Net change in payables under securities lending transactions          | (1,376,894) | 97,497           |
| Net change in foreign exchanges (assets)                              | (912,372)   | (205,926         |
| Net change in foreign exchanges (liabilities)                         | 33,865      | 46,712           |
| Net change in lease receivables and investment assets                 | 27,486      | 30,875           |
| Net change in short-term bonds (liabilities)                          | 216,900     | (233,809         |
| Issuance and redemption of bonds (excluding subordinated bonds) ····· | 505,627     |                  |
| Net change in due to trust account                                    | 199,626     | 352,424          |
| Interest received                                                     |             | 227,552          |
| Interest paid                                                         | 1,732,270   | 1,663,901        |
| Other, net                                                            | (323,687)   | (295,539         |
|                                                                       | 415,235     | 327,828          |
| Subtotal                                                              | 224,976     | 1,940,166        |
| Income taxes paid                                                     | (133,520)   | (101,981)        |
| Net cash provided by operating activities                             | 91,455      | 1,838,185        |

|                                                                      |              | (Millions of yen) |
|----------------------------------------------------------------------|--------------|-------------------|
| Year ended March 31,                                                 | 2013         | 2012              |
| Cash flows from investing activities:                                |              |                   |
| Purchases of securities                                              | (52,234,418) | (50,614,876)      |
| Proceeds from sale of securities                                     | 46,632,816   | 32,372,433        |
| Proceeds from maturity of securities                                 | 7,224,688    | 15,925,697        |
| Purchases of money held in trust                                     | (3,791)      | (3,011)           |
| Proceeds from sale of money held in trust                            | 3,191        | 1,540             |
| Purchases of tangible fixed assets                                   | (291,609)    | (131,154)         |
| Proceeds from sale of tangible fixed assets                          | 96,692       | 30,343            |
| Purchases of intangible fixed assets                                 | (106,291)    | (101,447)         |
| Proceeds from sale of intangible fixed assets                        | 212          | 24                |
| Purchases of stocks of subsidiaries                                  | (7,549)      | _                 |
| Purchases of treasury stocks of subsidiaries                         | —            | (1,773)           |
| Purchases of stocks of subsidiaries resulting in changes in scope of |              |                   |
| consolidation                                                        | (95,721)     | (67,369)          |
| Proceeds from sale of stocks of subsidiaries resulting in changes in |              |                   |
| scope of consolidation                                               | 34,916       | 50                |
| Net cash provided by (used in) investing activities                  | 1,253,136    | (2,589,543)       |
| Cash flows from financing activities:                                | · · · ·      |                   |
| Proceeds from issuance of subordinated borrowings                    | 33,200       | 106,000           |
| Repayment of subordinated borrowings                                 | (93,000)     | (103,000)         |
| Proceeds from issuance of subordinated bonds and bonds with stock    |              |                   |
| acquisition rights                                                   | 127,263      | 557,360           |
| Repayment of subordinated bonds and bonds with stock acquisition     | · ,          | ,                 |
| rights                                                               | (561,289)    | (306,471)         |
| Dividends paid                                                       | (135,202)    | (141,921)         |
| Repayment to minority stockholders                                   | (12,500)     |                   |
| Dividends paid to minority stockholders                              | (101,352)    | (93,125)          |
| Purchases of treasury stock                                          | (263)        | (321,521)         |
| Proceeds from disposal of treasury stock                             | 23           | 2,390             |
| Purchases of treasury stock of subsidiaries                          | (5)          | (14)              |
| Proceeds from sale of treasury stock of subsidiaries                 | 178          | 183               |
| Net cash used in financing activities                                | (742,948)    | (300,119)         |
| Effect of exchange rate changes on cash and cash equivalents         | 11,616       | (4,757)           |
| Net change in cash and cash equivalents                              | 613,260      | (1,056,236)       |
| Cash and cash equivalents at the beginning of the period             | 4,588,858    | 5,645,094         |
| Increase in cash and cash equivalents from newly consolidated        | 4,500,050    | 5,045,094         |
| subsidiaries                                                         | 0            | _                 |
| —                                                                    |              | ¥ 4,588,858       |
| Cash and cash equivalents at the end of the period                   | ¥ 5,202,119  | Ŧ 4,300,038       |

(continued)

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## 5. Notes to consolidated financial statements

#### (Note on the assumption as a going concern)

Not applicable.

#### (Notes on significant accounting policies for preparing consolidated financial statements)

(1) Scope of consolidation

| (a) | Consolidated subsidiaries<br>Principal companies: | 323 companies<br>Sumitomo Mitsui Banking Corporation ("SMBC")<br>Sumitomo Mitsui Finance and Leasing Company, Limited<br>SMBC Nikko Securities Inc.<br>SMBC Friend Securities Co., Ltd.<br>Sumitomo Mitsui Card Company, Limited<br>Cedyna Financial Corporation<br>SMBC Consumer Finance Co., Ltd.<br>The Japan Research Institute, Limited<br>THE MINATO BANK, LTD.<br>Kansai Urban Banking Corporation<br>Sumitomo Mitsui Banking Corporation Europe Limited<br>Sumitomo Mitsui Banking Corporation (China) Limited |
|-----|---------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     |                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |

Changes in the consolidated subsidiaries in the fiscal year ended March 31, 2013 are as follows:

43 companies including SMBC Aviation Capital Limited were included in the scope of consolidated subsidiaries as a result of acquisitions of stocks and other reasons.

50 companies including ORIX Credit Corporation were excluded from the scope of consolidated subsidiaries because they were no longer subsidiaries due mainly to sale of stocks.

7 companies including SMFL Speed Co., Ltd. were excluded from the scope of consolidation and became unconsolidated subsidiaries that are not accounted for by the equity method because they became operators of silent partnerships for lease transactions.

(b) Unconsolidated subsidiaries

Principal company: SBCS Co., Ltd.

186 subsidiaries including SMLC MAHOGANY CO., LTD. are operators of silent partnerships for lease transactions and their assets and profits/losses do not belong to them substantially. Therefore, they have been excluded from the scope of consolidation pursuant to Article 5, Paragraph 1 Item 2 of Consolidated Financial Statements Regulations.

Other unconsolidated subsidiaries including SBCS Co., Ltd. are also excluded from the scope of consolidation because their total amounts in terms of total assets, ordinary income, net income and retained earnings are immaterial, as such, they do not hinder a rational judgment of SMFG's financial position and results of operations when excluded from the scope of consolidation.

### (2) Application of the equity method

(a) Unconsolidated subsidiaries accounted for by the equity method 5 companies Principal company: SBCS Co., Ltd.

PT. SBCS INDONESIA became an unconsolidated subsidiary accounted for by the equity method from the fiscal year ended March 31, 2013 because it became a subsidiary due to establishment.

(b) Affiliates accounted for by the equity method 39 companies Principal companies: Sumitomo Mitsui Auto Service Company, Limited Daiwa SB Investments Ltd.

Changes in the equity method affiliates in the fiscal year ended March 31, 2013 are as follows:

2 companies including China Post & Capital Fund Management Co., Ltd. became equity method affiliates due mainly to acquisitions of equity interest.

2 companies including Famima Credit Corporation were excluded from the scope of equity method affiliates because they were no longer equity method affiliates due mainly to mergers.

- (c) Unconsolidated subsidiaries that are not accounted for by the equity method 186 subsidiaries including SMLC MAHOGANY CO., LTD. are operators of silent partnerships for lease transactions and their assets and profits/losses do not belong to them substantially. Therefore, they have not been accounted for by the equity method pursuant to Article 10 Paragraph 1 Item 2 of Consolidated Financial Statements Regulations.
- (d) Affiliates that are not accounted for by the equity method Principal company: Daiwa SB Investments (USA) Ltd.

Affiliates that are not accounted for by the equity method are also excluded from the scope of equity method because their total amounts in terms of net income and retained earnings are immaterial, and as such, they do not hinder a rational judgment of SMFG's financial position and results of operations when excluded from the scope of equity method.

- (3) The balance sheet dates of consolidated subsidiaries
- (a) The balance sheet dates of the consolidated subsidiaries are as follows:

| June 30      | 4   | companies |
|--------------|-----|-----------|
| September 30 | 1   | company   |
| October 31   | 1   | company   |
| November 30  | 2   | companies |
| December 31  | 107 | companies |
| January 31   | 51  | companies |
| February 28  | 7   | companies |
| March 31     | 150 | companies |

(b) The subsidiaries with balance sheets dated June 30, September 30 and November 30 are consolidated using the financial statements as of March 31 for the purpose of consolidation. The subsidiaries with balance sheets dated October 31 are consolidated using the financial statements as of January 31. Certain subsidiaries with balance sheets dated December 31 and January 31 are consolidated using the financial statements as of March 31. Other subsidiaries are consolidated using them on their respective balance sheet dates.

Appropriate adjustments were made for material transactions during the periods between their respective balance sheet dates and the consolidated closing date.

#### (4) Special purpose entities

(a) Outline of special purpose entities and transactions

SMBC, a consolidated subsidiary of SMFG, provides credit lines, liquidity lines and loans to 13 special purpose entities ("SPEs") for their fund needs and issuing of commercial paper. The SPEs are engaged in purchases of monetary claims such as receivables from SMBC customers and incorporated under the laws of the Cayman Islands or as intermediate corporations with limited liabilities.

The combined assets and liabilities of the 13 SPEs as of their most recent closing dates were \$1,994,975 million and \$1,994,812 million, respectively. SMBC has no voting rights in the SPEs and sends no directors or employees.

(b) Principal transactions with the SPEs as of and for the fiscal year ended March 31, 2013 Millions of yan

|                            | WIIIIG      |                                          |          |
|----------------------------|-------------|------------------------------------------|----------|
| Balances of principal tran | isactions   | Principal profit or lo                   | SS       |
| as of March 31, 20         | 13          | for the fiscal year ended March 31, 2013 |          |
| Item                       | Amount      | Item                                     | Amount   |
| Loans and bills discounted | ¥ 1,361,877 | Interest on loans and discounts          | ¥ 10,786 |
| Credit lines               | 715,809     | Fees and commissions                     | 1,811    |
| Liquidity lines            | 460,059     |                                          |          |

(5) Accounting policies

(a) Standards for recognition and measurement of trading assets/liabilities and trading profits/losses

Transactions for trading purposes (seeking gains arising from short-term changes in interest rates, currency exchange rates, or market prices of securities and other market related indices or from variation among markets) are included in "Trading assets" or "Trading liabilities" on the consolidated balance sheets on a trade date basis. Profits and losses on trading-purpose transactions are recognized on a trade date basis, and recorded as "Trading income" and "Trading losses" on the consolidated statements of income.

Securities and monetary claims purchased for trading purposes are stated at the fiscal year-end market value, and financial derivatives such as swaps, futures and options are stated at amounts that would be settled if the transactions were terminated at the consolidated balance sheet date.

"Trading income" and "Trading losses" include interest received or paid during the fiscal year. The year-on-year valuation differences of securities and monetary claims are also recorded in the above-mentioned accounts. As for the derivatives, assuming that the settlement will be made in cash, the year-on-year valuation differences are also recorded in the above-mentioned accounts.

### (b) Standards for recognition and measurement of securities

(i) Debt securities that consolidated subsidiaries have the positive intent and ability to hold to maturity are classified as held-to-maturity securities and are carried at amortized cost (straight-line method) using the moving-average method. Investments in unconsolidated subsidiaries and affiliates that are not accounted for by the equity method are carried at cost using the moving-average method. Securities other than trading purpose securities, held-to-maturity securities and affiliates are classified as "other securities" (available-for-sale securities). Stocks in other securities are carried at their average market prices during the final month of the fiscal year, and bonds and others are carried at their fiscal year-end market prices (cost of securities sold is calculated using primarily the moving-average method). Other securities which are extremely difficult to determine fair value with no available market prices are carried at cost using the moving-average method. Net unrealized gains (losses) on other securities, net of income taxes, are included in "Net assets," after deducting the amount that is reflected in the fiscal year's earnings by applying fair

value hedge accounting.

- (ii) Securities included in money held in trust are carried in the same method as in (a) and (b) (i) above.
- (c) Standards for recognition and measurement of derivative transactions Derivative transactions, excluding those classified as trading derivatives, are carried at fair value.
- (d) Depreciation
  - (i) Tangible fixed assets (excluding assets for rent and lease assets)
    - Buildings owned by SMFG and SMBC are depreciated using the straight-line method. Others are depreciated using the declining-balance method. The estimated useful lives of major items are as follows:
      - Buildings: 7 to 50 years
      - Others: 2 to 20 years

Other consolidated subsidiaries depreciate tangible fixed assets primarily using the straight-line method over the estimated useful lives of the respective assets.

(Changes in accounting policies which are difficult to distinguish from changes in accounting estimates)

In accordance with the amendment of the Corporation Tax Act, effective from the fiscal year ended March 31, 2013, SMFG and its consolidated domestic subsidiaries have changed their depreciation method for those tangible fixed assets acquired on or after April 1, 2012. This change has little impact on consolidated ordinary profit and income before income taxes and minority interests for the fiscal year ended March 31, 2013.

(ii) Intangible fixed assets

Intangible fixed assets are depreciated using the straight-line method. Capitalized software for internal use owned by SMFG and its consolidated domestic subsidiaries is depreciated over its estimated useful life (basically 5 years).

(iii) Assets for rent

Assets for rent are depreciated using the straight-line method, mainly assuming that lease terms or expected lifetime of assets as the depreciation period and estimated disposal values at the expiration date as salvage values.

(iv) Lease assets

Lease assets with respect to non-transfer ownership finance leases, which are recorded in "Tangible fixed assets," are depreciated using the straight-line method, assuming that lease terms are their expected lifetime and salvage values are zero.

#### (e) Reserve for possible loan losses

The reserve for possible loan losses of major consolidated subsidiaries is provided as detailed below in accordance with the internal standards for write-offs and provisions.

For claims on borrowers that have entered into bankruptcy, special liquidation proceedings or similar legal proceedings ("bankrupt borrowers") or borrowers that are not legally or formally insolvent but are regarded as substantially in the same situation ("effectively bankrupt borrowers"), a reserve is provided based on the amount of claims, after the write-off stated below, net of the expected amount of recoveries from collateral and guarantees. For claims on borrowers that are not currently bankrupt but are perceived to have a high risk of falling into bankruptcy ("potentially bankrupt borrowers"), a reserve is provided in the amount deemed necessary based on an overall solvency assessment of the claims, net of the expected amount of recoveries from collateral and guarantees.

Discounted Cash Flows ("DCF") method is used for claims on borrowers whose cash flows from collection of principals and interest can be rationally estimated and SMBC applies it to claims on large potentially bankrupt borrowers and claims on large borrowers requiring close monitoring that have been classified as "Past due loans (3 months or more)" or "Restructured loans," whose total loans from SMBC exceed a certain amount. SMBC establishes a reserve for possible loan losses using the DCF method for such claims in the amount of the difference between the present value of principal and interest (calculated using the rationally estimated cash flows discounted at the initial contractual interest rate) and the book value.

For other claims, a reserve is provided based on the historical loan-loss ratio. For claims originated in specific overseas countries, an additional reserve is provided in the amount deemed necessary based on the assessment of political and economic conditions.

Branches and credit supervision departments assess all claims in accordance with the internal rules for self-assessment of assets, and the Credit Review Department, independent from these operating sections, audits their assessment.

The reserve for possible loan losses of SMFG and other consolidated subsidiaries for general claims is provided in the amount deemed necessary based on the historical loan-loss ratios, and for doubtful claims in the amount deemed uncollectible based on assessment of each claim.

For collateralized or guaranteed claims on bankrupt borrowers and effectively bankrupt borrowers, the amount exceeding the estimated value of collateral and guarantees is deemed to be uncollectible and written off against the total outstanding amount of the claims. The amount of write-off was ¥653,146 million.

#### (f) Reserve for employee bonuses

The reserve for employee bonuses is provided for payment of bonuses to employees, in the amount of estimated bonuses, which are attributable to the fiscal year.

#### (g) Reserve for executive bonuses

The reserve for executive bonuses is provided for payment of bonuses to executives, in the amount of estimated bonuses, which are attributable to the fiscal year.

#### (h) Reserve for employee retirement benefits

The reserve for employee retirement benefits is provided for payment of retirement benefits to employees, in the amount deemed accrued at the fiscal year-end, based on the projected retirement benefit obligation and the fair value of plan assets at the fiscal year-end.

Unrecognized prior service cost is amortized using the straight-line method, primarily over 9 years within the employees' average remaining service period at incurrence.

Unrecognized net actuarial gain (loss) is amortized using the straight-line method, primarily over 9 years within the employees' average remaining service period, commencing from the next fiscal year of incurrence.

(i) Reserve for executive retirement benefits

The reserve for executive retirement benefits is provided for payment of retirement benefits to directors, corporate auditors and other executive officers, in the amount deemed accrued at the fiscal year-end based on our internal regulations.

(j) Reserve for point service program

The reserve for point service program is provided for the potential future redemption of points awarded to customers under the "SMBC Point Pack," credit card points programs, and other customer points award programs. The amount is calculated by converting the outstanding points into a monetary amount, and rationally estimating and recognizing the amount that will be redeemed in the future.

(k) Reserve for reimbursement of deposits

The reserve for reimbursement of deposits which were derecognized as liabilities under certain conditions is provided for the possible losses on the future claims of withdrawal based on the historical reimbursements.

#### (l) Reserve for losses on interest repayment

The reserve for losses on interest repayment is provided for the possible losses on future claims of repayment of interest based on historical interest repayment experience.

(m) Reserve under the special laws

The reserve under the special laws is a reserve for contingent liabilities and provided for compensation for losses from securities related transactions or derivative transactions, pursuant to Article 46-5 of the Financial Instruments and Exchange Act.

#### (n) Translation of foreign currency assets and liabilities

Assets and liabilities of SMFG and SMBC denominated in foreign currencies and accounts of SMBC overseas branches are translated into Japanese yen mainly at the exchange rate prevailing at the consolidated balance sheet date, with the exception of stocks of subsidiaries and affiliates translated at rates prevailing at the time of acquisition.

Other consolidated subsidiaries' assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rate prevailing at their respective balance sheet dates.

- (o) Lease transactions
  - Recognition of income on finance leases Interest income is allocated to each period.
  - Recognition of income on operating leases
     Primarily, lease-related income is recognized on a straight-line basis over the full term of the lease, based on the contractual amount of lease fees per month.
  - (iii) Recognition of income and expenses on installment sales
     Primarily, installment-sales-related income and installment-sales-related expenses are recognized on a due-date basis over the full period of the installment sales.

#### (p) Hedge accounting

(i) Hedging against interest rate changes

As for the hedge accounting method applied to hedging transactions for interest rate risk arising from financial assets and liabilities, SMBC applies deferred hedge accounting.

SMBC applies deferred hedge accounting stipulated in "Treatment for Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Banking Industry" (JICPA Industry Audit Committee Report No. 24) to portfolio hedges on groups of large-volume, small-value monetary claims and debts.

As for the portfolio hedges to offset market fluctuation, SMBC assesses the effectiveness of such hedges by classifying the hedged items (such as deposits and loans) and the hedging instruments (such as interest rate swaps) by their maturity. As for the portfolio hedges to fix cash flows, SMBC assesses the effectiveness of such hedges by verifying the correlation between the hedged items and the hedging instruments.

As for the individual hedges, SMBC also assesses the effectiveness of such individual hedges.

As a result of the application of JICPA Industry Audit Committee Report No. 24, SMBC discontinued the application of hedge accounting or applied fair value hedge accounting to a portion of the hedging instruments using "macro hedge," which had been applied in order to manage interest rate risk arising from large-volume transactions in loans, deposits and other interest-earning assets and interest-bearing liabilities as a whole using derivatives pursuant to "Temporary Treatment for Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Banking Industry" (JICPA Industry Audit Committee Report No. 15). The deferred hedge losses and gains related to such a portion of hedging instruments are charged to "Interest income" or "Interest expenses" over a 12-year period (maximum) according to their maturity from the fiscal year ended March 31, 2004. At the fiscal year-end, gross amounts of deferred hedge losses and gains on "macro hedge" (before deducting tax effect) were ¥70 million and ¥17 million, respectively.

(ii) Hedging against currency fluctuations

SMBC applies deferred hedge accounting stipulated in "Treatment of Accounting and Auditing Concerning Accounting for Foreign Currency Transactions in Banking Industry" (JICPA Industry Audit Committee Report No. 25) to currency swap and foreign exchange swap transactions executed for the purpose of lending or borrowing funds in different currencies.

Pursuant to JICPA Industry Audit Committee Report No. 25, SMBC assesses the effectiveness of currency swap and foreign exchange swap transactions executed for the purpose of offsetting the risk of changes in currency exchange rates by verifying that there are foreign-currency monetary claims and debts corresponding to the foreign-currency positions.

In order to hedge risk arising from volatility of exchange rates for stocks of subsidiaries and affiliates and other securities (excluding bonds) denominated in foreign currencies, SMBC applies deferred hedge accounting or fair value hedge accounting, on the conditions that the hedged securities are designated in advance and that sufficient on-balance (actual) or off-balance (forward) liability exposure exists to cover the cost of the hedged securities denominated in the same foreign currencies.

(iii) Hedging against share price fluctuations

SMBC applies fair value hedge accounting to individual hedges offsetting the price fluctuation of the shares that are classified under other securities, and that are held for the purpose of strategic investment, and accordingly evaluates the effectiveness of such individual hedges.

(iv) Transactions between consolidated subsidiaries

As for derivative transactions between consolidated subsidiaries or internal transactions between trading accounts and other accounts (or among internal sections), SMBC manages the interest rate swaps and currency swaps that are designated as hedging instruments in accordance with the strict criteria for external transactions stipulated in JICPA Industry Audit Committee Report No. 24 and No. 25. Therefore, SMBC accounts for the gains or losses that arise from interest rate swaps and currency swaps in its earnings or defers them, rather than eliminating them.

Certain other consolidated subsidiaries apply the deferred hedge accounting or fair value hedge accounting or the special treatment for interest rate swaps.

(q) Amortization of goodwill

Goodwill related to SMBC Friend Securities Co., Ltd., Sumitomo Mitsui Finance and Leasing Company, Limited, SMBC Nikko Securities Inc., Kansai Urban Banking Corporation, Cedyna Financial Corporation and SMBC Consumer Finance Co., Ltd. is amortized using the straight-line method over 20 years. Goodwill related to SMBC Aviation Capital is amortized using the straight-line method over 10 years. Goodwill on other companies is charged or credited to income directly when incurred.

- (r) Scope of "Cash and cash equivalents" on consolidated statements of cash flows
   For the purposes of presenting the consolidated statements of cash flows, "Cash and cash equivalents" are cash on hand, non-interest earning deposits with banks and deposits paid to Bank of Japan.
- (s) Consumption taxes

National and local consumption taxes of SMFG and its consolidated domestic subsidiaries are accounted for using the tax-excluded method.

#### (Unapplied accounting standards)

(1) Revisions of Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22, revised on March 25, 2011)(a) Outline

A special purpose entity ("SPE") that meets certain requirements was previously assumed not to be regarded as a subsidiary of the entity that either had invested in the SPE or assigned assets to the SPE. Following the revisions of the aforementioned accounting standard, the treatment is only applied to a case where a company has assigned assets to an SPE.(b) Date of application

- SMFG intends to adopt the revised accounting standard from the fiscal year beginning on April 1, 2013.
- (c) Effects of adoption of the revised accounting standard Effects of adoption of the revised accounting standard are immaterial.
- (2) Accounting Standard for Retirement Benefits (ASBJ Statement No. 26, revised on May 17, 2012)
- (a) Outline

The accounting standard has been revised in light of improving financial reporting and trend toward international convergence, mainly on (i) changes in accounting methods for unrecognized net actuarial gains or loss and unrecognized prior service cost, and enhancement of disclosure items; as well as (ii) changes of calculation methods for projected benefit obligation and service cost.

- (b) Date of application SMFG intends to adopt (i) to consolidated financial statements as of the end of the fiscal year beginning on April 1, 2013, and to adopt (ii) from the fiscal year beginning on April 1, 2014.
- (c) Effects of adoption of the revised accounting standard Effects of adoption of the revised accounting standard are currently examined.

#### (Change in presentation)

(Consolidated balance sheets)

"Assets for rent", which was included in "Buildings," "Land" and "Other tangible fixed assets" in the previous fiscal year, has been separately presented for the fiscal year ended March 31, 2013, since its materiality has been increased. To reflect this change in presentation, the consolidated financial statements for the previous fiscal year have been reclassified.

As a result, ¥64,137 million, which was included in "Buildings," ¥92,751 million, which was included in "Land," and ¥141,278 million, which was included in "Other tangible fixed assets" in the consolidated balance sheets for the previous fiscal year have been reclassified as "Assets for rent" of ¥298,167 million.

#### (Notes to consolidated balance sheets)

- (1) Securities included stocks of unconsolidated subsidiaries and affiliates of ¥256,713 million and investments of ¥1,158 million.
- (2) Japanese government bonds as a sub-account of Securities and trading securities as a sub-account of Trading assets include ¥50,716 million of unsecured loan securities for which borrowers have the right to sell or pledge.

As for the unsecured borrowed securities for which consolidated subsidiaries have the right to sell or pledge and the securities which consolidated subsidiaries purchased under resale agreements and borrowed with cash collateral, that are permitted to be sold or pledged without restrictions, ¥1,238,199 million of securities are pledged, and ¥821,378 million of securities are held in hand as of the consolidated balance sheet date.

(3) Bankrupt loans and non-accrual loans were ¥55,479 million and ¥1,130,562 million, respectively.

"Bankrupt loans" are loans, after write-off, to legally bankrupt borrowers as defined in Article 96-1-3 and 96-1-4 of "Order for Enforcement of the Corporation Tax Act" (Cabinet Order No. 97 of 1965) and on which accrued interest income is not recognized as there is substantial doubt about the ultimate collectability of either principal or interest because they are past due for a considerable period of time or for other reasons.

"Non-accrual loans" are loans on which accrued interest income is not recognized, excluding "Bankrupt loans" and loans on which interest payments are deferred in order to support the borrowers' recovery from financial difficulties.

(4) Past due loans (3 months or more) totaled \$16,044 million.

"Past due loans (3 months or more)" are loans on which the principal or interest is past due for three months or more, excluding "Bankrupt loans" and "Non-accrual loans."

(5) Restructured loans totaled ¥484,963 million.

"Restructured loans" are loans on which terms and conditions have been amended in favor of the borrowers (e.g., reduction of the original interest rate, deferral of interest payments, extension of principal repayments or debt forgiveness) in order to support the borrowers' recovery from financial difficulties, excluding "Bankrupt loans," "Non-accrual loans" and "Past due loans (3 months or more)."

(6) The total amount of bankrupt loans, non-accrual loans, past due loans (3 months or more) and restructured loans was ¥1,687,049 million.

The amounts of loans presented in Notes (3) to (6) above are the amounts before deduction of reserve for possible loan losses.

(7) Bills discounted are accounted for as financial transactions in accordance with JICPA Industry Audit Committee Report No. 24. SMFG's banking subsidiaries have rights to sell or pledge bank acceptance bought, commercial bills discounted, documentary bills and foreign exchanges bought without restrictions. The total face value was ¥887,690 million.

| March 31, 2013                                                                                                                                                                                                                                                                                 | Millio  | ns of yen                                                                    |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|------------------------------------------------------------------------------|
| Assets pledged as collateral:                                                                                                                                                                                                                                                                  |         |                                                                              |
| Cash and due from banks                                                                                                                                                                                                                                                                        | ¥       | 207,675                                                                      |
| Call loans and bills bought                                                                                                                                                                                                                                                                    |         | 496,342                                                                      |
| Monetary claims bought                                                                                                                                                                                                                                                                         |         | 1,744                                                                        |
| Trading assets                                                                                                                                                                                                                                                                                 |         | 2,528,418                                                                    |
| Securities                                                                                                                                                                                                                                                                                     |         | 5,343,900                                                                    |
| Loans and bills discounted                                                                                                                                                                                                                                                                     |         | 1,649,598                                                                    |
| Lease receivables and investment assets                                                                                                                                                                                                                                                        |         | 5,463                                                                        |
|                                                                                                                                                                                                                                                                                                |         | 12,496                                                                       |
| Tangible fixed assets                                                                                                                                                                                                                                                                          |         | 12,490                                                                       |
| Tangible fixed assets<br>Other assets (installment account receivables, etc.)                                                                                                                                                                                                                  |         | · · ·                                                                        |
| e                                                                                                                                                                                                                                                                                              | Million | ,                                                                            |
| Other assets (installment account receivables, etc.)                                                                                                                                                                                                                                           | Million | 790                                                                          |
| Other assets (installment account receivables, etc.)                                                                                                                                                                                                                                           | Million | 790<br>ns of yen                                                             |
| Other assets (installment account receivables, etc.)<br>March 31, 2013<br>Liabilities corresponding to assets pledged as collateral:                                                                                                                                                           |         | 790<br>1s of yen<br>20,968                                                   |
| Other assets (installment account receivables, etc.)<br>March 31, 2013<br>Liabilities corresponding to assets pledged as collateral:<br>Deposits                                                                                                                                               |         | 790<br>ns of yen<br>20,968<br>1,045,000                                      |
| Other assets (installment account receivables, etc.)<br>March 31, 2013<br>Liabilities corresponding to assets pledged as collateral:<br>Deposits<br>Call money and bills sold                                                                                                                  |         | 790<br>ns of yen<br>20,968<br>1,045,000<br>2,067,392                         |
| Other assets (installment account receivables, etc.)<br>March 31, 2013<br>Liabilities corresponding to assets pledged as collateral:<br>Deposits<br>Call money and bills sold<br>Payables under repurchase agreements                                                                          |         | 790                                                                          |
| Other assets (installment account receivables, etc.)<br>March 31, 2013<br>Liabilities corresponding to assets pledged as collateral:<br>Deposits<br>Call money and bills sold<br>Payables under repurchase agreements<br>Payables under securities lending transactions<br>Trading liabilities |         | 790<br>as of yen<br>20,968<br>1,045,000<br>2,067,392<br>3,520,709<br>502,841 |
| Other assets (installment account receivables, etc.)<br>March 31, 2013<br>Liabilities corresponding to assets pledged as collateral:<br>Deposits<br>Call money and bills sold<br>Payables under repurchase agreements<br>Payables under securities lending transactions                        |         | 790<br>ns of yen<br>20,968<br>1,045,000<br>2,067,392<br>3,520,709            |

(8) Assets pledged as collateral were as follows:

In addition, cash and due from banks of \$17,766 million, trading assets of \$28,128 million, securities of \$24,871,082 million and loans and bills discounted of \$735,230 were pledged as collateral for cash settlements, variation margins of futures markets and certain other purposes.

Other assets include surety deposits and intangible of ¥120,705 million, variation margins of futures markets of ¥17,507 million, collateral money deposited for financial instruments of ¥255,863 million, and other variation margins of ¥2,414 million.

(9) Commitment line contracts on overdrafts and loans are agreements to lend to customers, up to a prescribed amount, as long as there is no violation of any condition established in the contracts. The amount of unused commitments was ¥49,706,886 million and the amount of unused commitments whose original contract terms are within one year or unconditionally cancelable at any time was ¥40,403,061 million. Since many of these commitments are expected to expire without being drawn upon, the total amount of unused commitments does not necessarily represent actual future cash flow requirements. Many of these commitments include clauses under which SMBC and other consolidated subsidiaries can reject an application from customers or reduce the contract amounts in the event that economic conditions change, SMBC and other consolidated subsidiaries need to secure claims, or other events occur. In addition, SMBC and other consolidated subsidiaries may request the customers to pledge collateral such as premises and securities at the time of the contracts, and take necessary measures such as monitoring customers' financial positions, revising contracts when such need arises and securing claims after the contracts are made.

(10) SMBC and some consolidated subsidiaries revaluated their own land for business activities in accordance with "Act on Revaluation of Land" (the "Act") (Act No. 34, effective March 31, 1998) and "Act for Partial Revision of Act on Revaluation of Land" (Act No. 19, effective March 31, 2001). The income taxes corresponding to the net unrealized gains are reported in "Liabilities" as "Deferred tax liabilities for land revaluation," and the net unrealized gains, net of deferred taxes, are reported as "Land revaluation excess" in "Net assets."

A certain affiliate also revaluated its own land for business activities in accordance with the Law. The net unrealized gains, net of deferred taxes, are reported as "Land revaluation excess" in "Net assets."

Date of the revaluation

SMBC:

March 31, 1998 and March 31, 2002 Another consolidated subsidiary and an affiliate: March 31, 1999 and March 31, 2002

Method of revaluation (stipulated in Article 3-3 of the Act)

SMBC:

Fair values were determined by applying appropriate adjustments for land shape and timing of appraisal to the values stipulated in Article 2-3, 2-4 or 2-5 of "Order for Enforcement of Act on Revaluation of Land" (Cabinet Order No. 119 of March 31, 1998).

Some consolidated subsidiaries and affiliates:

Fair values were determined based on the values stipulated in Article 2-3 and 2-5 of "Order for Enforcement of Act on Revaluation of Land" (Cabinet Order No. 119 of March 31, 1998).

- (11) Accumulated depreciation on tangible fixed assets amounted to ¥857,513 million.
- (12) Deferred gain on tangible fixed assets deductible for tax purposes amounted to ¥66,727 million.
- (13) The balance of subordinated debt included in "Borrowed money" was ¥314,450 million.
- (14) The balance of subordinated bonds included in "Bonds" was ¥2,010,355 million.
- (15) The amount guaranteed by banking subsidiaries to privately-placed bonds (stipulated by Article 2-3 of Financial Instruments and Exchange Act) in "Securities" was ¥1,823,931 million.

#### (Notes to consolidated statements of income)

- "Other income" included gains on sales of stocks and other securities of ¥38,412 million and investment gains on equity method of ¥5,309 million.
- (2) "Other expenses" included write-off of loans of ¥133,639 million, losses on sale of stocks of ¥29,440 million and losses on devaluation of stocks and other securities of ¥29,944 million.
- (3) "Other extraordinary gains" represented gains on step acquisitions of ¥140 million.
- (4) The difference between the recoverable amount and the book value of the following assets is recognized as "Losses on impairment of fixed assets" and included in "Extraordinary losses" in the fiscal year.

| Year ended March 31, 20 | 13          |             |                          | Millions of yen |
|-------------------------|-------------|-------------|--------------------------|-----------------|
| Area                    | Purp        | ose of use  | Туре                     | Impairment loss |
| Tokyo metropolitan      | Idle assets | 47 items    | Land and buildings, etc. | ¥ 2,523         |
| area                    | Others      | 2 items     |                          | 55              |
| Kinki area              | Branches    | 5 branches  | Land and buildings, etc. | 206             |
|                         | Idle assets | 34 items    |                          | 1,169           |
|                         | Others      | 2 items     |                          | 22              |
| Others                  | Idle assets | 12 branches | Land and buildings, etc. | 274             |
|                         | Others      | 1 item      |                          | 62              |

At SMBC, a branch, which continuously manages and determines its income and expenses, is the smallest unit of asset group for recognition and measurement of impairment loss of fixed assets. Assets such as corporate headquarters facilities, training facilities, data and system centers, and health and recreational facilities which do not produce cash flows that can be attributed to individual assets are treated as corporate assets. As for idle assets, impairment loss is measured individually. At SMFG and other consolidated subsidiaries, a branch or other group is the smallest asset grouping unit as well.

SMBC and other consolidated subsidiaries reduced the carrying amounts of long-lived assets of which investments are not expected to be fully recovered to their recoverable amounts, and recognized the losses as "losses on impairment of fixed assets," which is included in "Extraordinary losses." SMBC reduced the carrying amounts of idle assets, and other consolidated subsidiaries reduced the carrying amounts of their branches and idle assets.

The recoverable amount is calculated using net realizable value which is basically determined by subtracting the expected disposal cost from the appraisal value based on the Real Estate Appraisal Standard.

#### (Notes to consolidated statements of changes in net assets)

(1) Type and number of shares issued and treasury stock

|                                       | Number of shares                      |                              |                              |                           |  |  |
|---------------------------------------|---------------------------------------|------------------------------|------------------------------|---------------------------|--|--|
| Year ended March 31, 2013             | As of beginning of<br>the fiscal year | Increased in the fiscal year | Decreased in the fiscal year | As of the fiscal year-end |  |  |
| Shares issued<br>Common stock         | 1,414,055,625                         |                              | _                            | 1,414,055,625             |  |  |
| Total                                 | 1,414,055,625                         |                              |                              | 1,414,055,625             |  |  |
| Treasury stock<br>Common stock (*1,2) | 62,939,559                            | 88,729                       | 2,848,912                    | 60,179,376                |  |  |
| Total                                 | 62,939,559                            | 88,729                       | 2,848,912                    | 60,179,376                |  |  |

- (\*1) Increase of 88,729 shares in the number of treasury common stock due to increase of 85,533 shares through purchase of fractional shares, increase of 396 shares through acquisition of fractional shares incurred as a result of a share exchange associated with SMBC Consumer Finance Co., Ltd. (former Promise Co., Ltd.) becoming a wholly-owned subsidiary and increase of 2,800 shares through acquisition of treasury stock associated with dissenting shareholders' share purchase demand against such share exchange.
- (\*2) Decrease of 2,848,912 shares in number of treasury common stock due to sale of fractional shares, reduction of 8,836 shares through exercise of stock options and reduction of 2,840,076 shares through the issuance of treasury stock as a result of a share exchange associated with SMBC Consumer Finance Co., Ltd. (former Promise Co., Ltd.) becoming a wholly-owned subsidiary.
- (2) Information on stock acquisition rights

|                           |                                                 |                |                                | Millions of yen                   |                                   |                        |                                   |
|---------------------------|-------------------------------------------------|----------------|--------------------------------|-----------------------------------|-----------------------------------|------------------------|-----------------------------------|
| March 31, 2013            | Detail of stock<br>acquisition<br>rights        | Type of shares | Beginning<br>of fiscal<br>year | Increase in<br>the fiscal<br>year | Decrease in<br>the fiscal<br>year | Fiscal<br>year-<br>end | Balance as of the fiscal year-end |
| SMFG                      | Stock acquisition<br>rights as stock<br>options | _              |                                |                                   |                                   | _                      | ¥ 1,140                           |
| Consolidated subsidiaries | -                                               | -              | _                              | _                                 | -                                 | _                      | 120                               |
| Total                     |                                                 |                |                                |                                   |                                   |                        | ¥ 1,260                           |

#### (3) Information on dividends

(a) Dividends paid in the fiscal year

|                         |                                 | winnons of yen, except per share data |                             |                |                  |  |
|-------------------------|---------------------------------|---------------------------------------|-----------------------------|----------------|------------------|--|
| Date of resolution      | f resolution Type of shares div |                                       | Cash dividends<br>per share | Record date    | Effective date   |  |
| Ordinary General        |                                 |                                       |                             |                |                  |  |
| Meeting of Shareholders | Common stock                    | ¥ 68,230                              | ¥ 50                        | March 31, 2012 | June 28, 2012    |  |
| held on June 28, 2012   |                                 |                                       |                             |                |                  |  |
| Meeting of the Board    | ~ .                             |                                       |                             | September 30,  |                  |  |
| of Directors held on    | Common stock                    | ¥ 70,513                              | ¥ 50                        | 2012           | December 4, 2012 |  |
| November 14, 2012       |                                 |                                       |                             |                |                  |  |

Millions of ven except per share data

#### (b) Dividends to be paid in the next fiscal year

|                                                                         | 5              | Millions of yen, except per share data |                     |                                 |                |                  |
|-------------------------------------------------------------------------|----------------|----------------------------------------|---------------------|---------------------------------|----------------|------------------|
| Date of resolution                                                      | Type of shares | Cash<br>dividends                      | Source of dividends | Cash dividends<br>per share (*) | Record<br>date | Effective date   |
| Ordinary General<br>Meeting of<br>Shareholders held on<br>June 27, 2013 | Common stock   | ¥ 98,713                               | Retained earnings   | ¥ 70                            | March 31, 2013 | June 27,<br>2013 |

(\*) Cash dividends per share of ¥70 includes ¥10 of the commemorative dividend.

#### (Notes to consolidated statements of cash flows)

(1) Reconciliation of "Cash and due from banks" of the consolidated balance sheet to "Cash and cash equivalents" at the fiscal year-end is as follows:

| March 31, 2013                                                 | (Millions of yen) |  |  |
|----------------------------------------------------------------|-------------------|--|--|
| Cash and due from banks                                        | ¥ 10,799,291      |  |  |
| Interest-earning deposits, excluding deposits to Bank of Japan | (5,597,172)       |  |  |
| Cash and cash equivalents                                      | ¥ 5,202,119       |  |  |

(2) 8 companies including SMBC Aviation Capital Limited were newly consolidated following the acquisition of shares by SMBC and Sumitomo Mitsui Finance and Leasing Company, Limited. Major assets and liabilities as of the beginning of consolidation and a summary of share acquisition cost and net expenses for the acquisition are as follows:

| March 31, 2013                                                   | (Millions of yen) |
|------------------------------------------------------------------|-------------------|
| Assets                                                           | ¥ 668,091         |
| [Tangible fixed assets]                                          | 568,479           |
| Liabilities                                                      | (571,377)         |
| [Borrowings]                                                     | (478,581)         |
| Minority interests                                               | (9,453)           |
| Goodwill                                                         | 7,484             |
| Stock acquisition cost of the 8 companies                        | 94,745            |
| Cash and cash equivalents of the 8 companies                     | _                 |
| Difference: Expenses required for acquisition of the 8 companies | ¥ 94,745          |

#### (Fair value of financial instruments)

(1) "Consolidated balance sheet amount," "Fair value" and "Net unrealized gains (losses)" of financial instruments as of March 31, 2013 are as follows. The amounts shown in the following table do not include financial instruments (see the next page) whose fair values are extremely difficult to determine, such as unlisted stocks classified as other securities, and stocks of subsidiaries and affiliates.

|                                                                | Millions of yen                   |               |                               |  |  |
|----------------------------------------------------------------|-----------------------------------|---------------|-------------------------------|--|--|
| March 31, 2013                                                 | Consolidated balance sheet amount | Fair value    | Net unrealized gains (losses) |  |  |
| 1) Cash and due from banks (*1)                                | ¥ 10,790,611                      | ¥ 10,798,156  | ¥ 7,544                       |  |  |
| 2) Call loans and bills bought (*1)                            | 1,352,783                         | 1,354,011     | 1,228                         |  |  |
| 3) Receivables under resale agreements                         | 273,217                           | 274,216       | 998                           |  |  |
| 4) Receivables under securities borrowing transactions         | 3,494,398                         | 3,494,398     | _                             |  |  |
| 5) Monetary claims bought (*1)                                 | 1,533,638                         | 1,545,517     | 11,879                        |  |  |
| 6) Trading assets                                              | , ,                               | , ,           |                               |  |  |
| Securities classified as trading purposes                      | 3,408,810                         | 3,408,810     | -                             |  |  |
| <ul><li>7) Money held in trust</li><li>8) Securities</li></ul> | 22,789                            | 22,789        | _                             |  |  |
| Bonds classified as held-to-maturity                           | 5,840,512                         | 5,901,662     | 61,150                        |  |  |
| Other securities                                               | 34,597,867                        | 34,597,867    |                               |  |  |
| 9) Loans and bills discounted                                  | 65,632,091                        | 51,577,007    |                               |  |  |
| Reserve for possible loan losses (*1)                          |                                   |               |                               |  |  |
|                                                                | 64,937,014                        | 66,306,879    | 1,369,865                     |  |  |
| 10) Foreign exchanges (*1)                                     | 2,220,409                         | 2,224,866     | 4,457                         |  |  |
| 11) Lease receivables and investment assets (*1)               | 1,674,220                         | 1,742,524     | 68,303                        |  |  |
| Total assets                                                   | ¥ 130,146,271                     | ¥ 131,671,699 | ¥ 1,525,427                   |  |  |
| 1) Deposits                                                    | 89,081,811                        | 89,084,089    | 2,277                         |  |  |
| 2) Negotiable certificates of deposit                          | 11,755,654                        | 11,755,929    | 275                           |  |  |
| 3) Call money and bills sold                                   | 2,954,051                         | 2,954,050     | (0)                           |  |  |
| 4) Payables under repurchase agreements                        | 2,076,791                         | 2,076,791     | _                             |  |  |
| 5) Payables under securities lending transactions              | 4,433,835                         | 4,433,835     | -                             |  |  |
| 6) Commercial paper                                            | 1,499,499                         | 1,499,503     | 4                             |  |  |
| 7) Trading liabilities                                         |                                   |               |                               |  |  |
| Trading securities sold for short sales                        | 1,910,129                         | 1,910,129     | -                             |  |  |
| 8) Borrowed money                                              | 4,979,460                         | 5,016,127     | 36,666                        |  |  |
| 9) Foreign exchanges                                           | 337,901                           | 337,901       | -                             |  |  |
| 10) Short-term bonds                                           | 1,126,300                         | 1,126,291     | (8)                           |  |  |
| 11) Bonds                                                      | 4,750,806                         | 4,920,741     | 169,935                       |  |  |
| 12) Due to trust account                                       | 643,350                           | 643,350       |                               |  |  |
| Total liabilities                                              | ¥ 125,549,591                     | ¥ 125,758,742 | ¥ 209,150                     |  |  |
| Derivative transactions (*2)                                   |                                   |               |                               |  |  |
| Hedge accounting not applied                                   |                                   | 167,039       | -                             |  |  |
| Hedge accounting applied                                       |                                   | [166,382]     | -                             |  |  |
| Total                                                          | ¥ 657                             | ¥ 657         | ¥                             |  |  |

(\*1) The amounts do not include general reserve for possible loan losses and specific reserve for possible loan losses. The reserves for possible losses on "Cash and due from banks," "Call loans and bills bought," "Monetary claims bought," "Foreign exchanges," and "Lease receivables and investment assets" are deducted directly from "Consolidated balance sheet amount" since they are immaterial.

(\*2) The amounts collectively represent the derivative transactions which are recorded on "Trading assets," "Trading liabilities," "Other assets" and "Other liabilities." Debts and credits arising from derivative transactions are presented on a net basis. Debts and credits arising from derivative transactions are presented in square brackets.

(2) Consolidated balance sheet amount of financial instruments whose fair values are extremely difficult to determine are as follows.

| March 31, 2013                                    | Millions of yen |
|---------------------------------------------------|-----------------|
| Monetary claims bought                            |                 |
| Monetary claims bought without market prices (*1) | ¥ 5,845         |
| Securities                                        |                 |
| Unlisted stocks, etc. (*2)                        | 268,535         |
| Investments in partnerships, etc. (*3)            | 341,945         |
| Total                                             | ¥ 616,326       |

(\*1) They are beneficiary claims that (a) behave more like equity than debt, (b) do not have market prices, and (c) it is difficult to rationally estimate their values.

(\*2) They are not included in the scope of fair value disclosure since there are no market prices and it is extremely difficult to determine their fair values.

(\*3) They are capital contributions with no market prices. The above-stated amount includes the book value amount of investments in the partnership of which SMFG records net changes in their balance sheets and statements of income.

(\*4) Unlisted stocks and investments in partnership totaling ¥5,603 million were written-off in the fiscal year ended March 31, 2013.

#### (Fair value of securities and money held in trust)

(1) Securities

The amounts shown in the following tables include trading securities and short-term bonds classified as "Trading assets," negotiable certificates of deposit bought classified as "Cash and due from banks" and beneficiary claims on loan trusts classified as "Monetary claims bought," in addition to "Securities" stated in the consolidated balance sheet.

#### (a) Securities classified as trading purposes

| As of March 31, 2013                                                   | Millions of yen |  |
|------------------------------------------------------------------------|-----------------|--|
| Valuations gains (losses) included in the earnings for the fiscal year | ¥ 36,731        |  |

(b) Bonds classified as held-to-maturity

|               |                                 |                                         | Millions of yen |                               |
|---------------|---------------------------------|-----------------------------------------|-----------------|-------------------------------|
| As of March 3 | 31, 2013                        | Consolidated<br>balance sheet<br>amount | Fair<br>value   | Net unrealized gains (losses) |
| Bonds with    | Japanese government bonds       | ¥ 5,244,786                             | ¥ 5,301,500     | ¥ 56,714                      |
| unrealized    | Japanese local government bonds | 158,758                                 | 160,657         | 1,899                         |
| gains         | Japanese corporate bonds        | 165,154                                 | 167,728         | 2,574                         |
|               | Other                           | 500                                     | 503             | 3                             |
|               | Subtotal                        | ¥ 5,569,198                             | ¥ 5,630,390     | ¥ 61,191                      |
| Bonds with    | Japanese government bonds       | ¥ 269,713                               | ¥ 269,676       | ¥ (37)                        |
| unrealized    | Japanese local government bonds | 373                                     | 372             | (0)                           |
| losses        | Japanese corporate bonds        | 1,227                                   | 1,223           | (3)                           |
|               | Other                           | 11,599                                  | 11,599          | -                             |
|               | Subtotal                        | ¥ 282,913                               | ¥ 282,871       | ¥ (41)                        |
| Total         |                                 | ¥ 5,852,111                             | ¥ 5,913,262     | ¥ 61,150                      |

#### (c) Other securities

|                      |                                 |                                         | Millions of yen  |                               |
|----------------------|---------------------------------|-----------------------------------------|------------------|-------------------------------|
| As of March 31, 2013 |                                 | Consolidated<br>balance sheet<br>amount | Acquisition cost | Net unrealized gains (losses) |
| Other                | Stocks                          | ¥ 2,143,981                             | ¥ 1,276,872      | ¥ 867,109                     |
| securities           | Bonds                           | 22,538,258                              | 22,426,056       | 112,202                       |
| with                 | Japanese government bonds       | 19,823,867                              | 19,759,082       | 64,785                        |
| unrealized           | Japanese local government bonds | 194,380                                 | 192,766          | 1,614                         |
| gains                | Japanese corporate bonds        | 2,520,010                               | 2,474,207        | 45,802                        |
|                      | Other                           | 5,705,192                               | 5,427,931        | 277,260                       |
|                      | Subtotal                        | ¥ 30,387,433                            | ¥ 29,130,860     | ¥ 1,256,572                   |
| Other                | Stocks                          | ¥ 403,579                               | ¥ 499,451        | ¥ (95,872)                    |
| securities           | Bonds                           | 1,987,069                               | 1,990,951        | (3,881)                       |
| with                 | Japanese government bonds       | 1,656,071                               | 1,656,285        | (214)                         |
| unrealized           | Japanese local government bonds | 2,371                                   | 2,384            | (13)                          |
| losses               | Japanese corporate bonds        | 328,627                                 | 332,281          | (3,653)                       |
|                      | Other                           | 2,382,377                               | 2,417,597        | (35,220)                      |
|                      | Subtotal                        | ¥ 4,773,026                             | ¥ 4,908,000      | ¥ (134,973)                   |
| Total                |                                 | ¥ 35,160,459                            | ¥ 34,038,861     | ¥ 1,121,598                   |

(Notes)

1. Net unrealized gains (losses) on other securities shown above include gains of ¥29,831 million that are recognized in the fiscal year's earnings by applying fair value hedge accounting.

2. Other securities whose fair values are extremely difficult to determine are as follows.

|                           | Millions of yen                           |
|---------------------------|-------------------------------------------|
| As of March 31, 2013      | Consolidated balance sheet amount         |
| Stocks                    | ¥ 259,145                                 |
| Other                     | 357,180                                   |
| Total                     | ¥ 616,326                                 |
| These amounts are not inc | luded in "(c) Other securities" since the |

These amounts are not included in "(c) Other securities" since there are no market prices and it is extremely difficult to determine their fair values.

(d) Held-to-maturity bonds sold during the fiscal year

There are no corresponding transactions.

#### (e) Other securities sold during the fiscal year

|                                 | Millions of yen |                   |                    |  |
|---------------------------------|-----------------|-------------------|--------------------|--|
| Year ended March 31, 2013       | Sales<br>amount | Gains<br>on sales | Losses<br>on sales |  |
| Stocks                          | ¥ 85,334        | ¥ 19,436          | ¥ (25,912)         |  |
| Bonds                           | 26,982,437      | 60,772            | (7,845)            |  |
| Japanese government bonds       | 26,558,059      | 59,471            | (7,730)            |  |
| Japanese local government bonds | 140,003         | 542               | (85)               |  |
| Japanese corporate bonds        | 284,375         | 758               | (29)               |  |
| Other                           | 19,715,537      | 110,118           | (29,874)           |  |
| Total                           | ¥ 46,783,309    | ¥ 190,326         | ¥ (63,632)         |  |

#### (f) Change of classification of securities

There are no corresponding transactions.

#### (g) Write-down of securities

Securities other than those classified as trading purpose, stocks of subsidiaries and affiliates (excluding securities whose fair value are extremely difficult to determine) are considered as impaired if the fair value of the securities decreases materially below the acquisition cost and such decline is not considered to be recoverable. The securities are recognized at fair value on the consolidated balance sheet and the amount of write-down is accounted for as valuation loss for the fiscal year. Valuation loss for the fiscal year was \$34,340 million. The rule for determining "material decline" is as follows and is based on the classification of issuers under the rules of self-assessment of assets.

| Bankrupt/ Effectively bankrupt/ Potentially bankrupt i | suers : Fair value is lower than acquisition cost.       |
|--------------------------------------------------------|----------------------------------------------------------|
| Issuers requiring caution                              | : Fair value is 30% or more lower than acquisition cost. |
| Normal issuers                                         | : Fair value is 50% or more lower than acquisition cost. |

Bankrupt issuers: Issuers that are legally bankrupt or formally declared bankrupt.

Effectively bankrupt issuers: Issuers that are not legally bankrupt but regarded as substantially bankrupt.

Potentially bankrupt issuers: Issuers that are not bankrupt now, but are perceived to have a high risk of falling into bankruptcy.

Issuers requiring caution: Issuers that are identified for close monitoring. Normal issuers: Issuers other than the above four categories of issuers.

## (2) Money held in trust

(a) Money held in trust classified as trading purposes

There are no corresponding transactions.

#### (b) Money held in trust classified as held-to-maturity

There are no corresponding transactions.

#### (c) Other money held in trust

|                           | Millions of yen                         |                     |                               |                  |                      |
|---------------------------|-----------------------------------------|---------------------|-------------------------------|------------------|----------------------|
| As of March 31, 2013      | Consolidated<br>balance sheet<br>amount | Acquisition<br>cost | Net unrealized gains (losses) | Unrealized gains | Unrealized<br>losses |
| Other money held in trust | ¥ 22,789                                | ¥ 22,778            | ¥ 10                          | ¥ 10             | ¥ -                  |

(Note) Consolidated balance sheet amount is calculated using market prices at the fiscal year-end.

#### (3) Net unrealized gains (losses) on other securities and other money held in trust

Net unrealized gains (losses) on other securities that is reported on the consolidated balance sheet is shown as follows:

| As of March 31, 2013                                                                                                                        | Millions of yen |
|---------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| Net unrealized gains (losses)                                                                                                               | ¥ 1,092,274     |
| Other securities                                                                                                                            | 1,092,264       |
| Other money held in trust                                                                                                                   | 10              |
| (-) Deferred tax liabilities                                                                                                                | 310,233         |
| Net unrealized gains (losses) on other securities (before following adjustment)                                                             | 782,041         |
| (-) Minority interests                                                                                                                      | 29,086          |
| (+) SMFG's interest in net unrealized gains (losses) on valuation of other securities held by affiliates accounted for by the equity method | 2,798           |
| Net unrealized gains (losses) on other securities                                                                                           | ¥ 755,753       |

(Notes)

1. Net unrealized gains (losses) on other securities shown above include gains of ¥29,831 million that is recognized in the fiscal year's earnings by applying fair value hedge accounting.Net unrealized gains (losses) included foreign currency translation adjustments on non-marketable securities denominated in

foreign currencies.

#### (Employee retirement benefits)

#### (1) Outline of employee retirement benefits

Consolidated subsidiaries in Japan have contributory funded defined benefit pension plans such as employee pension plans and lump-sum severance indemnity plans. Certain domestic consolidated subsidiaries in Japan adopt defined-contribution pension plan and have general type of employee pension plans. They may grant additional benefits in case where certain requirements are met when employees retire.

Some overseas consolidated subsidiaries adopt defined-benefit pension plans and defined-contribution pension plans. SMBC and some consolidated subsidiaries in Japan contributed some of their marketable equity securities to employee retirement benefit trusts.

### (2) Projected benefit obligation

| As of March 31, 2013                                  |                   | Millions of yen |
|-------------------------------------------------------|-------------------|-----------------|
| Projected benefit obligation                          | (A)               | ¥ (1,117,085)   |
| Plan assets                                           | (B)               | 1,036,130       |
| Unfunded projected benefit obligation                 | (C) = (A) + (B)   | (80,955)        |
| Unrecognized net actuarial gain or loss               | (D)               | 262,349         |
| Unrecognized prior service cost                       | (E)               | (1,254)         |
| Net amount recorded on the consolidated balance sheet | (F) = (C)+(D)+(E) | 180,139         |
| Prepaid pension cost                                  | (G)               | 224,719         |
| Reserve for employee retirement benefits              | (F)-(G)           | ¥ (44,579)      |

(Note)

Some consolidated subsidiaries adopt simple method in calculating projected benefit obligation.

#### (3) Pension expenses

| Year ended March 31, 2013                                           | Millions of yen |
|---------------------------------------------------------------------|-----------------|
| Service cost                                                        | ¥ 25,350        |
| Interest cost on projected benefit obligation                       | 23,988          |
| Expected return on plan assets                                      | (27,788)        |
| Amortization of unrecognized net actuarial gain or loss             | 29,296          |
| Amortization of unrecognized prior service cost                     | (4,773)         |
| Other (nonrecurring additional retirement allowance paid and other) | 6,201           |
| Pension expenses                                                    | ¥ 52,274        |

(Notes)

1. Pension expenses of consolidated subsidiaries which adopt simple method are included in "Service cost."

2. Premium paid to defined-contribution pension is included in "Other."

#### (4) Assumptions

| Year ended March 31, 2013                                 |                                        |                                          |
|-----------------------------------------------------------|----------------------------------------|------------------------------------------|
| (a) Discount rate                                         | Domestic consolidated subsidiaries     | 0.9% - 2.0%                              |
|                                                           | Overseas consolidated subsidiaries     | 4.1% - 6.0%                              |
| (b) Expected rate of return on plan assets                | Domestic consolidated subsidiaries     | 0% - 4.3%                                |
|                                                           | Overseas consolidated subsidiaries     | 3.8% - 4.5%                              |
| (c) Allocation of estimated amount of retirement benefits | Allocated to each period by the straig | ght-line method                          |
|                                                           |                                        |                                          |
| (d) Term to amortize unrecognized prior                   |                                        | the straight-line method, within the     |
| service cost                                              | employees' average remaining servic    | e period at incurrence)                  |
| (e) Term to amortize unrecognized net                     | Mainly 9 years (amortized using the    | e straight-line method, primarily over 9 |
| actuarial gain or loss                                    | years within the employees' average    | remaining service period, commencing     |
|                                                           | from the next fiscal year of incurrent |                                          |
|                                                           | ,                                      |                                          |

### (Stock options)

- (1) Amount of stock options to be expensed in the fiscal year General and administrative expenses ¥584 million
- (2) Amount of profit by non-exercise of stock options in the fiscal year Other income ¥10 million
- (3) Outline of stock options and changes
  - (a) SMFG
    - (i) Outline of stock options

| Date of resolution              | June 27, 2002                                         | July 28, 2010                                                                                                                                                                                                                          | July 29, 2011                                                                                                                                                                                                                          | July 30, 2012                                                                                                                                                                                                                          |
|---------------------------------|-------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Title and number<br>of grantees | Directors and<br>employees of<br>SMFG and SMBC<br>677 | Directors of SMFG: 8<br>Corporate auditors of<br>SMFG: 3<br>Executive officers of<br>SMFG: 2<br>Directors, corporate<br>auditors, executive<br>officers of SMBC: 69                                                                    | Directors of SMFG: 9<br>Corporate auditors of<br>SMFG: 3<br>Executive officers of<br>SMFG: 2<br>Directors, corporate<br>auditors, executive<br>officers of SMBC: 71                                                                    | Directors of SMFG: 9<br>Corporate auditors of<br>SMFG: 3<br>Executive officers of<br>SMFG: 2<br>Directors, corporate<br>auditors, executive<br>officers of SMBC: 71                                                                    |
| Number of stock options (*1)    | Common shares<br>162,000<br>(*2)                      | Common shares:<br>102,600                                                                                                                                                                                                              | Common shares:<br>268,200                                                                                                                                                                                                              | Common shares:<br>280,500                                                                                                                                                                                                              |
| Grant date                      | August 30, 2002                                       | August 13, 2010                                                                                                                                                                                                                        | August 16, 2011                                                                                                                                                                                                                        | August 15, 2012                                                                                                                                                                                                                        |
| Condition for<br>vesting        | N.A.                                                  | Stock acquisition right<br>holders may exercise<br>stock acquisition rights<br>from the day when they<br>are relieved of their<br>positions either as a<br>director, corporate<br>auditor or executive<br>officer of SMFG and<br>SMBC. | Stock acquisition right<br>holders may exercise<br>stock acquisition rights<br>from the day when they<br>are relieved of their<br>positions either as a<br>director, corporate<br>auditor or executive<br>officer of SMFG and<br>SMBC. | Stock acquisition right<br>holders may exercise<br>stock acquisition rights<br>from the day when they<br>are relieved of their<br>positions either as a<br>director, corporate<br>auditor or executive<br>officer of SMFG and<br>SMBC. |
| Requisite service<br>period     | N.A.                                                  | June 29, 2010 to the<br>closing of the ordinary<br>general meeting of<br>shareholders of SMFG<br>for the fiscal year ended<br>March 31, 2011.                                                                                          | June 29, 2011 to the<br>closing of the ordinary<br>general meeting of<br>shareholders of SMFG<br>for the fiscal year ended<br>March 31, 2012.                                                                                          | June 28, 2012 to the<br>closing of the ordinary<br>general meeting of<br>shareholders of SMFG<br>for the fiscal year ended<br>March 31, 2013.                                                                                          |
| Exercise period                 | June 28, 2004 to<br>June 27, 2012                     | August 13, 2010 to<br>August 12, 2040                                                                                                                                                                                                  | August 16, 2011 to<br>August 15, 2041                                                                                                                                                                                                  | August 15, 2012 to<br>August 14, 2042                                                                                                                                                                                                  |

(\*) 1. Reported in terms of shares of stock.

2. Reported in consideration of the 100-for-1 stock split implemented on January 4, 2009.

(ii) Stock options granted and changes

| Stock options granted and changes |                         |               |               |               |
|-----------------------------------|-------------------------|---------------|---------------|---------------|
|                                   | Number of stock options |               |               |               |
| Date of resolution                | June 27, 2002           | July 28, 2010 | July 29, 2011 | July 30, 2012 |
| Before vested                     |                         |               |               |               |
| Previous fiscal year-end          | _                       | 74,400        | 260,300       | -             |
| Granted                           | _                       | _             | _             | 280,500       |
| Forfeited                         | _                       | _             | 1,600         | 1,100         |
| Vested                            | _                       | 23,600        | 14,000        | 2,200         |
| Outstanding                       | _                       | 50,800        | 244,700       | 277,200       |
| After vested                      |                         |               |               |               |
| Previous fiscal year-end          | 108,100                 | 25,800        | 5,900         | -             |
| Vested                            | _                       | 23,600        | 14,000        | 2,200         |
| Exercised                         | _                       | 1,200         | 1,900         | -             |
| Forfeited                         | 108,100                 | _             | _             | -             |
| Exercisable                       | _                       | 48,200        | 18,000        | 2,200         |
|                                   |                         |               |               |               |

Price information

|                              | Yen                                                   |       |       |       |  |  |
|------------------------------|-------------------------------------------------------|-------|-------|-------|--|--|
| Date of resolution           | June 27, 2002 July 28, 2010 July 29, 2011 July 30, 20 |       |       |       |  |  |
| Exercise price               | ¥ 6,649                                               | ¥ 1   | ¥ 1   | ¥ 1   |  |  |
| Average exercise price       | _                                                     | 3,235 | 2,986 | -     |  |  |
| Fair value at the grant date | -                                                     | 2,215 | 1,872 | 2,042 |  |  |

(iii) Valuation technique used for valuating fair value of stock options

Stock options granted in the fiscal year were valuated using the following valuation technique.

- Valuation technique: Black-Scholes option-pricing model

- Principal parameters used in the option-pricing model

| Date of resolution           | July 30, 2012  |
|------------------------------|----------------|
| Expected volatility (*1)     | 46.26%         |
| Average expected life (*2)   | 4 years        |
| Expected dividends (*3)      | ¥100 per share |
| Risk-free interest rate (*4) | 0.14%          |
|                              |                |

(\*) 1. Calculated based on the actual stock prices during 4 years from August 16, 2008 to August 15, 2012.
 2. The average expected life could not be estimated rationally due to insufficient amount of data.

Therefore, it was estimated based on average assumption periods of officers of SMFG and consolidated subsidiaries.

Expected dividends are based on the expected dividends on common stock for the fiscal year ended March 31, 2013 of the date of grant.

4. Japanese government bond yield corresponding to the average expected life.

(iv) Method of estimating number of stock options vested
 Only the actual number of forfeited stock options is reflected because it is difficult to rationally estimate the actual number of stock options that will be forfeited in the future.

#### (b) A consolidated subsidiary, Kansai Urban Banking Corporation

#### (i) Outline of stock options

| Outline of stock options     |                                                                           |                                                                            |                                   |                                                           |
|------------------------------|---------------------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------|-----------------------------------------------------------|
| Date of resolution           | June 27, 2002                                                             | June 27, 2003                                                              | June 29, 2004                     | June 29, 2005                                             |
| Title and number of          | Directors and                                                             | Directors and                                                              | Directors and employees           | Directors and                                             |
| grantees                     | employees 44                                                              | employees 65                                                               | 174                               | employees 183                                             |
| Number of stock options      | Common shares 234,000                                                     | Common shares 306,000                                                      | Common shares 399,000             | Common shares<br>464,000                                  |
| Grant date                   | July 31, 2002                                                             | July 31, 2003                                                              | July 30, 2004                     | July 29, 2005                                             |
| Condition for vesting        | N.A.                                                                      | N.A.                                                                       | N.A.                              | N.A.                                                      |
| Requisite service period     | N.A.                                                                      | N.A.                                                                       | N.A.                              | N.A.                                                      |
| Exercise period              | June 28, 2004<br>to June 27, 2012                                         | June 28, 2005<br>to June 27, 2013                                          | June 30, 2006<br>to June 29, 2014 | June 30, 2007<br>to June 29, 2015                         |
| Date of resolution           | June 29, 2006                                                             | June 29, 2006                                                              | June 28, 2007                     | June 28, 2007                                             |
| Title and number of grantees | Directors<br>9                                                            | Officers not doubling<br>as directors 14,<br>Employees 46                  | Directors<br>10                   | Officers not doubling<br>as directors 14,<br>Employees 48 |
| Number of stock options      | Common shares 162,000                                                     | Common shares 115,000                                                      | Common shares<br>174,000          | Common shares<br>112,000                                  |
| Grant date                   | July 31, 2006                                                             | July 31, 2006                                                              | July 31, 2007                     | July 31, 2007                                             |
| Condition for vesting        | N.A.                                                                      | N.A.                                                                       | N.A.                              | N.A.                                                      |
| Requisite service period     | N.A.                                                                      | N.A.                                                                       | N.A.                              | N.A.                                                      |
| Exercise period              | June 30, 2008<br>to June 29, 2016                                         | June 30, 2008<br>to June 29, 2016                                          | June 29, 2009<br>to June 28, 2017 | June 29, 2009<br>to June 28, 2017                         |
| Date of resolution           | June 27, 2008                                                             | June 26, 2009                                                              |                                   |                                                           |
| Title and number of grantees | Directors 9,<br>Officers not doubling<br>as directors 16,<br>Employees 45 | Directors 11,<br>Officers not doubling<br>as directors 14,<br>Employees 57 |                                   |                                                           |
| Number of stock options      | Common shares 289,000                                                     | Common shares 350,000                                                      |                                   |                                                           |
| Grant date                   | July 31, 2008                                                             | July 31, 2009                                                              |                                   |                                                           |
| Condition for vesting        | N.A.                                                                      | N.A.                                                                       |                                   |                                                           |
| Requisite service period     | N.A.                                                                      | N.A.                                                                       |                                   |                                                           |
| Exercise period              | June 28, 2010<br>to June 27, 2018                                         | June 27, 2011<br>to June 26, 2019                                          |                                   |                                                           |

| Stock options granted and changes    |                        |                        |               |               |
|--------------------------------------|------------------------|------------------------|---------------|---------------|
| Number of stock options              |                        |                        |               |               |
| Date of resolution                   | June 27, 2002          | June 27, 2003          | June 29, 2004 | June 29, 2005 |
| Before vested;                       |                        |                        |               |               |
| Previous fiscal year-end             | _                      | _                      | _             | —             |
| Granted                              | _                      | _                      | _             | _             |
| Forfeited                            | _                      | _                      | _             | _             |
| Vested                               | —                      | -                      | —             | -             |
| Outstanding                          | _                      | _                      | _             | _             |
| After vested;                        |                        |                        |               |               |
| Previous fiscal year-end             | 106,000                | 192,000                | 285,000       | 392,000       |
| Vested                               | _                      | _                      | _             | —             |
| Exercised                            | _                      | _                      |               | _             |
| Forfeited                            | 106,000                | 26,000                 | 40,000        | 58,000        |
| Exercisable                          | —                      | 166,000                | 245,000       | 334,000       |
| Date of resolution                   | June 29, 2006          | June 29, 2006          | June 28, 2007 | June 28, 2007 |
| Before vested;                       |                        |                        |               |               |
| Previous fiscal year-end             | _                      | _                      | _             | _             |
| Granted                              | —                      | —                      | —             | —             |
| Forfeited                            | _                      | _                      | _             | —             |
| Vested                               | —                      | —                      | —             | —             |
| Outstanding                          | _                      | _                      | _             | —             |
| After vested;                        |                        |                        |               |               |
| Previous fiscal year-end             | 162,000                | 115,000                | 174,000       | 112,000       |
| Vested                               | —                      | -                      | —             | —             |
| Exercised                            | —                      | —                      | —             | —             |
| Forfeited                            | 32,000                 | 29,000                 | 16,000        | 7,000         |
| Exercisable                          | 130,000                | 86,000                 | 158,000       | 105,000       |
| Date of resolution                   | June 27, 2008          | June 26, 2009          |               |               |
| Before vested;                       |                        |                        |               |               |
| Previous fiscal year-end             | _                      | _                      |               |               |
| Granted                              | _                      | _                      |               |               |
| Forfeited                            | _                      | _                      |               |               |
| Vested                               | _                      | —                      |               |               |
| Outstanding                          | —                      | —                      |               |               |
| After vested;                        |                        |                        |               |               |
| Previous fiscal year-end             | 289,000                | 350,000                |               |               |
| Vested                               | _                      | _                      |               |               |
| Exercised                            | _                      | _                      |               |               |
| Forfeited                            | —                      | -                      |               |               |
| Exercisable                          | 289,000                | 350,000                |               |               |
| Price information                    |                        |                        |               |               |
| Date of resolution                   | June 27, 2002          | June 27, 2003          | June 29, 2004 | June 29, 2005 |
| Exercise price                       | ¥ 131                  | ¥ 179                  | ¥ 202         | ¥ 313         |
| Average exercise price               | + 151                  | ± 1/)                  | + 202         | + 515         |
| Fair value at the grant date         | _                      | _                      | _             | _             |
| r un value al the grant date         |                        |                        |               |               |
| Date of resolution                   | June 29, 2006          | June 29, 2006          | June 28, 2007 | June 28, 2007 |
| Exercise price                       | ¥ 490                  | ¥ 490                  | ¥ 461         | ¥ 461         |
| Average exercise price               | —                      | _                      | _             | _             |
| Fair value at the grant date         | 138                    | 138                    | 96            | 96            |
| I all value at the grant date        |                        |                        |               |               |
| Date of resolution                   | June 27, 2008          | June 26, 2009          |               |               |
| Date of resolution<br>Exercise price | June 27, 2008<br>¥ 302 | June 26, 2009<br>¥ 193 |               |               |
| Date of resolution                   |                        |                        |               |               |

#### Stock options granted and changes (ii)

(iii) Method of estimating number of stock options vested

Only the actual number of forfeited stock options is reflected because it is difficult to rationally estimate the actual number of stock options that will be forfeited in the future.

- (c) A consolidated subsidiary, THE MINATO BANK, LTD. ("MINATO")
- (i) Outline of stock options

| Date of resolution           | June 28, 2012                                                                                                                                                                                         |
|------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Title and number of grantees | Directors 7,<br>Officers 12                                                                                                                                                                           |
| Number of stock options      | Common shares 368,000                                                                                                                                                                                 |
| Grant date                   | July 20, 2012                                                                                                                                                                                         |
| Condition for vesting        | Stock acquisition right<br>holders may exercise<br>stock acquisition rights<br>from the day when the<br>are relieved of their<br>positions either as a<br>director or executive<br>officer of MINATO. |
| Requisite service period     | June 28, 2012 to the<br>closing of the ordinary<br>general meeting of<br>shareholders of<br>MINATO for the fiscal<br>year ended March 31,<br>2013.                                                    |
| Exercise period              | July 21, 2012<br>to July 20, 2042                                                                                                                                                                     |

(ii) Stock options granted and changes

| Number of stock options  |               |
|--------------------------|---------------|
| Date of resolution       | June 28, 2012 |
| Before vested;           |               |
| Previous fiscal year-end | —             |
| Granted                  | 368,000       |
| Forfeited                | 12,000        |
| Vested                   | 44,000        |
| Outstanding              | 312,000       |
| After vested;            |               |
| Previous fiscal year-end | —             |
| Vested                   | 44,000        |
| Exercised                | ,             |
| Forfeited                | _             |
| Exercisable              | 44,000        |
| Price information        |               |
| Date of resolution       | June 28, 2012 |
| Evereise price           | V 1           |

| Exercise price               | ¥ 1 |
|------------------------------|-----|
| Average exercise price       | —   |
| Fair value at the grant date | 132 |

(iii) Valuation technique used for valuating fair value of stock options
 Stock options granted in the fiscal year were valuated using the following valuation technique.

- Valuation technique: Black-Scholes option-pricing model

| - Principal parameters used in the option-pricing model |               |  |
|---------------------------------------------------------|---------------|--|
| Date of resolution                                      | June 28, 2012 |  |
| Expected volatility (*1)                                | 34.34%        |  |
| Average expected life (*2)                              | 2 years       |  |
| Expected dividends (*3)                                 | ¥ 5 per share |  |

Risk-free interest rate (\*4)..... 0.10%

(\*) 1. Calculated based on the actual stock prices during 2 years from July 21, 2010 to July 20, 2012.

2. The average expected life could not be estimated rationally due to insufficient amount of data.

Therefore, it was estimated based on average assumption periods of officers of MINATO.

3. Expected dividends are based on the actual dividends on common stock for the fiscal year ended March 31, 2012.

4. Japanese government bond yield corresponding to the average expected life.

### (iv) Method of estimating number of stock options vested

Only the actual number of forfeited stock options is reflected because it is difficult to rationally estimate the actual number of stock options that will be forfeited in the future.

### (Segment information)

(1) Information on profit and loss amount by reportable segment

|                                     |                             |                                     |                              | Ν                          | Aillions of y    | en                        |             |           |             |
|-------------------------------------|-----------------------------|-------------------------------------|------------------------------|----------------------------|------------------|---------------------------|-------------|-----------|-------------|
|                                     | Banking business            |                                     |                              |                            |                  |                           |             |           |             |
|                                     |                             |                                     |                              | SMBC                       |                  |                           |             |           |             |
| Fiscal year ended<br>March 31, 2013 | Consumer<br>banking<br>unit | Middle<br>market<br>banking<br>unit | Corporate<br>banking<br>unit | International banking unit | Treasury<br>unit | Head<br>office<br>account | Sub-total   | Others    | Total       |
| Gross profit                        | ¥ 374,927                   | ¥ 412,200                           | ¥ 208,013                    | ¥ 240,516                  | ¥ 295,304        | ¥ 9,135                   | ¥ 1,540,095 | ¥ 258,466 | ¥ 1,798,561 |
| Interest income                     | 307,746                     | 236,170                             | 128,212                      | 141,958                    | 125,485          | 31,631                    | 971,202     | 155,956   | 1,127,159   |
| Non-interest income                 | 67,181                      | 176,030                             | 79,801                       | 98,558                     | 169,819          | (22,496)                  | 568,892     | 102,509   | 671,402     |
| Expenses                            | (284,389)                   | (216,726)                           | (39,616)                     | (72,920)                   | (20,997)         | (93,088)                  | (727,736)   | (149,207) | (876,944)   |
| Other profit or loss                | _                           | _                                   | _                            | _                          | _                | _                         | _           | (30,334)  | (30,334)    |
| Consolidated net<br>business profit | ¥ 90,538                    | ¥ 195,474                           | ¥ 168,397                    | ¥ 167,596                  | ¥ 274,307        | ¥ (83,953)                | ¥ 812,358   | ¥ 78,923  | ¥ 891,282   |

|                                     |                                                                  | Millions of yen |           |                                     |                                           |          |           |
|-------------------------------------|------------------------------------------------------------------|-----------------|-----------|-------------------------------------|-------------------------------------------|----------|-----------|
|                                     |                                                                  | Leasing         |           |                                     | Securities                                | services |           |
| Fiscal year ended<br>March 31, 2013 | Sumitomo<br>Mitsui Finance<br>and Leasing<br>Company,<br>Limited | Others          | Total     | SMBC<br>Nikko<br>Securities<br>Inc. | SMBC<br>Friend<br>Securities<br>Co., Ltd. | Others   | Total     |
| Gross profit                        | ¥ 114,814                                                        | ¥ 5,544         | ¥ 120,358 | ¥ 268,913                           | ¥ 59,409                                  | ¥ 13,130 | ¥ 341,452 |
| Interest income                     | 40,825                                                           | 5,372           | 46,198    | (720)                               | 432                                       | 232      | (55)      |
| Non-interest income                 | 73,988                                                           | 171             | 74,160    | 269,634                             | 58,976                                    | 12,897   | 341,508   |
| Expenses                            | (51,722)                                                         | 908             | (50,813)  | (194,920)                           | (41,415)                                  | (10,933) | (247,269) |
| Other profit or loss                | (4,086)                                                          | 3,857           | (228)     | (557)                               | (3)                                       | (1,470)  | (2,030)   |
| Consolidated net<br>business profit | ¥ 59,006                                                         | ¥ 10,310        | ¥ 69,316  | ¥ 73,435                            | ¥ 17,990                                  | ¥ 726    | ¥ 92,152  |

|                                     |                                                | Co                                 | nsumer finan                             | ice      |           |                   |                |
|-------------------------------------|------------------------------------------------|------------------------------------|------------------------------------------|----------|-----------|-------------------|----------------|
| Fiscal year ended<br>March 31, 2013 | Sumitomo<br>Mitsui Card<br>Company,<br>Limited | Cedyna<br>Financial<br>Corporation | SMBC<br>Consumer<br>Finance Co.,<br>Ltd. | Others   | Total     | Other<br>business | Grand<br>total |
| Gross profit                        | ¥ 183,050                                      | ¥ 153,542                          | ¥ 165,777                                | ¥ 24,132 | ¥ 526,503 | ¥ 15,525          | ¥ 2,802,402    |
| Interest income                     | 15,477                                         | 29,422                             | 117,628                                  | 1,486    | 164,014   | 61,584            | 1,398,901      |
| Non-interest income                 | 167,573                                        | 124,120                            | 48,148                                   | 22,645   | 362,488   | (46,058)          | 1,403,501      |
| Expenses                            | (132,594)                                      | (118,184)                          | (66,198)                                 | (14,252) | (331,229) | 61,799            | (1,444,457)    |
| Other profit or loss                | (5,657)                                        | (21,704)                           | (47,715)                                 | 1,996    | (73,081)  | (86,095)          | (191,770)      |
| Consolidated net business profit    | ¥ 44,799                                       | ¥ 13,653                           | ¥ 51,863                                 | ¥ 11,876 | ¥ 122,192 | ¥ (8,770)         | ¥ 1,166,174    |

(Notes)

- Consolidated net business profit = SMBC's non-consolidated banking profit + SMFG's non-consolidated ordinary profit + Other subsidiaries' ordinary profit (excluding nonrecurring factors) + Equity method affiliates' ordinary profit X Ownership ratio – Internal transactions (dividends, etc.)
- 2. Other profit or loss = Non-operating profit or loss of consolidated subsidiaries except SMBC + Equity method affiliates' ordinary profit X Ownership ratio, etc.
- 3. Consolidated net business profit = Operating profit of each company for SMBC Nikko Securities Inc., SMBC Friend Securities Co., Ltd., Sumitomo Mitsui Card Company, Limited, and Cedyna Financial Corporation, and Consolidated net business profit = Consolidated operating profit of each company for Sumitomo Mitsui Finance and Leasing Company, Limited and SMBC Consumer Finance Co., Ltd.

4. "Other business" includes profits/losses to be offset as internal transactions between segments.

(2) Difference between total amount of consolidated net business profit by reportable segment and ordinary profit on consolidated statements of income (adjustment of difference)

| Fiscal year ended March 31, 2013                                           | Millions of yen |
|----------------------------------------------------------------------------|-----------------|
| Consolidated net business profit                                           | ¥ 1,166,174     |
| Credit costs of SMBC                                                       | (19,523)        |
| Losses on stocks of SMBC                                                   | (35,662)        |
| Amortization of unrecognized retirement benefit obligation of SMBC         | (23,303)        |
| Ordinary profit of consolidated subsidiaries other than reportable segment | 89,523          |
| Amortization of goodwill other than reportable segment                     | (17,964)        |
| Adjustment of profit or loss of equity method affiliates                   | (3,952)         |
| Others                                                                     | (81,545)        |
| Ordinary profit on consolidated statements of income                       | ¥ 1,073,745     |

(Notes)

1. Total credit cost = Write-off of loans + Losses on sales of delinquent loans - Gains on reversal of reserve for possible loan losses - Recoveries of written-off claims

- 2. Losses on stocks = Gains on sale of stocks Losses on sale of stocks Losses on devaluation of stocks
- 3. Adjustment of profit or loss of equity method affiliates = Equity method affiliates' net income X Ownership ratio Equity method affiliates' ordinary profit X Ownership ratio

#### (Business combination)

<Business combination through acquisition>

Joint acquisition of the aircraft leasing business from The Royal Bank of Scotland Group plc

SMBC and Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL"), both are consolidated subsidiaries of SMFG, and Sumitomo Corporation ("SC"), through the consortium composed of these three companies, completed the joint acquisition of the aircraft leasing business under The Royal Bank of Scotland Group plc ("RBS"), a major financial institution in the UK, on June 1, 2012, pursuant to the agreement with RBS on January 16, 2012. The outline of the business combination through acquisition is as follows:

(1) Outline of the business combination

- (a) Name of the acquired companies and their business
  - (i) Name of the acquired company: RBS Aerospace Limited (Renamed as SMBC Aviation Capital Limited in June 2012) Content of its business: Leasing
  - (ii) Name of the acquired company: RBS Aerospace (UK) Limited (Renamed as SMBC Aviation Capital (UK) Limited in June 2012) Content of its business: Leasing
  - (iii) Name of the acquired company: RBS Australia Leasing Pty Limited (Renamed as SMBC Aviation Capital Australia Leasing Pty Limited in June 2012) Content of its business: Leasing
- (b) Main reasons for the business combination

The aircraft leasing industry expects the demand for commercial aircraft to continue to grow steadily, underpinned by the increasing number of passengers associated with the growth of emerging markets, especially in Asia, and the rapid growth of low cost carriers (LCC). In this perspective, the consortium jointly acquired RBS's aircraft leasing business, one of the market leaders and the fourth largest player in the world in terms of asset size, aiming to further expand the existing aircraft leasing business jointly developed by SMFL and SC.

- (c) Date of business combination June 1, 2012
- (d) Legal form of the business combination Acquisition of shares
- (e) Name of the controlling entity after the business combination Sumitomo Mitsui Financial Group, Inc.
- (f) Percentage share of voting rights SMFG has acquired

| (i) RBS Aerospace Limited                                              | 90%               |            |                    |
|------------------------------------------------------------------------|-------------------|------------|--------------------|
| (ii) RBS Aerospace (UK) Limited                                        | 90%               |            |                    |
| (iii)RBS Australia Leasing Pty Limited                                 | 100%              | (*)        |                    |
| (*) Acquisition through a consolidated subsidiary (percentage share of | of voting rights: | 90%) newly | established by the |

- consortium composed of the three companies
- (g) Main reason SMFG became the controlling entity SMFG acquired a majority of voting rights of the companies above (a) and consolidated it as subsidiaries.
- (2) Period of the acquired companies' financial results included in the consolidated financial statements of SMFG From June 1, 2012 to March 31, 2013
- (3) Acquisition cost of the acquired companies

Total acquisition cost of the companies above (1) (a) is as follows:

|                                            | Millions of yen |
|--------------------------------------------|-----------------|
| Consideration for acquisition              | ¥ 93,325        |
| Expenses directly required for acquisition | 1,419           |
| Acquisition cost of the acquired companies | ¥ 94,745        |

(4) Amount of goodwill, reason for recognizing goodwill, amortization method and the period

(a) Amount of goodwill

¥ 7,484 million

(b) Reason for recognizing goodwill
 SMFG accounted for the difference between the acquisition cost and the amount of SMFG's interests in the company above (1)

 (a) as goodwill.

(c) Amortization method and the period

Straight-line method over 10 years

- (5) Amounts of assets and liabilities acquired on the day of the business combination
  - (a) Assets

(b)

|                       | Millions of yen |
|-----------------------|-----------------|
| Total assets          | ¥ 668,091       |
| Tangible fixed assets | 568,479         |
| Liabilities           |                 |
|                       | Millions of yen |
| Total liabilities     | ¥ 571,377       |
| Borrowed money        | 478,581         |

- (6) Approximate amounts and their calculation method of impact on the consolidated statements of income for the fiscal year ended March 31, 2013, assuming that the business combination had been completed at the beginning of the fiscal year
  - (a) Estimates of the differences between the ordinary income and other income data, assuming that the business combination had been completed at the beginning of the fiscal year and the actual ordinary income and other income data that are recorded in the consolidated statements of income are as follows:

|                                                                          | Millions of yen         |
|--------------------------------------------------------------------------|-------------------------|
| Ordinary income                                                          | ¥ 11,365                |
| Ordinary profit                                                          | 3,220                   |
| Net income                                                               | 1,326                   |
| Note: Ordinary income is presented as a counterpart of sales of companie | es in other industries. |

(b) Calculation method of the approximate amounts and material assumptions The approximate amounts were calculated retroactively to the beginning of the fiscal year based on the amounts stated in the

company above (1) (a) and its consolidated subsidiaries' statements of income for the period from April 1, 2012 to May 31, 2012, including the amount of amortization of goodwill for the same period, and are different from results of operation if the business combination had been completed at the beginning of the fiscal year.

The information mentioned above has not been audited by KPMG AZSA LLC.

<Transactions under common control>

Making SMBC Consumer Finance Co., Ltd. a wholly-owned subsidiary

SMFG made SMBC Consumer Finance Co., Ltd. (former Promise Co., Ltd. "Promise") a wholly-owned subsidiary by a share exchange with an effective date of April 1, 2012 (the "Share Exchange"). The outline of transactions under common control is as follows:

- (1) Outline of the transactions
  - (a) Name and business of combined entities Acquisition company: Sumitomo Mitsui Financial Group, Inc. (Bank holding company) Acquired company: Promise (Consumer finance)
  - (b) Date of business combination April 1, 2012
  - (c) Form of reorganization Exchange of shares
  - (d) Name of the entity after the reorganization Sumitomo Mitsui Financial Group, Inc.
  - (e) Outline and purpose of the transaction

SMFG has considered it as our basic policy to wholly-own Promise in order to i) strengthen Promise's financial base to effectively achieve expansion of the consumer finance business with Promise acting at its core in SMFG through further enforcement of cooperation between Promise and SMFG group companies and the establishment of a competitive advantage in the industry of Promise as the initiative, and ii) build up an infrastructure accommodating more timely and flexible group-wide decision making. In line with this policy, SMFG made Promise a wholly-owned subsidiary.

(2) Accounting methods

SMFG applies the accounting procedures stipulated by Articles 45 and 46 of the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21).

### (3) Acquisition cost of the additionally acquired stocks of subsidiary

| Mi                                                                 | illions of yen |
|--------------------------------------------------------------------|----------------|
| Fair value of common stock of Promise additionally acquired        | ¥ 7,733        |
| Expenses directly required for acquisition                         | 60             |
| Acquisition cost of the additionally acquired stocks of subsidiary | ¥ 7,794        |

(4) Share exchange ratio, its basis for determination, number of shares delivered

(a) Type of shares and share exchange ratio

Common shares

SMFG 1 : Promise 0.36

Note: 0.36 shares of SMFG common stock was allotted and delivered per share of Promise common stock.

(b) Basis for determination of share exchange ratio

SMFG and Promise separately appointed a financial advisor or third party valuation institution, both independent of the two companies, in order to ensure fairness and appropriateness in determining the share exchange ratio for the Share Exchange. SMFG appointed Goldman Sachs Japan Co. Ltd. as the financial advisor while Promise appointed Houlihan Lokey K.K. as the third party valuation institution. To determine the share exchange ratio, SMFG and Promise separately considered it carefully with reference to the share exchange ratio provided by the above financial advisor and third party valuation institution, with which they also engaged in discussions and negotiations. With regard to the valuation of Promise's share price, SMFG and Promise took account of the tender offer price for Promise's common stock, undertaken by SMBC prior to the Share Exchange as a benchmark in addition to the conditions and results of the tender offer, SMFG's share price movements and other factors. As a result, SMFG and Promise concluded that the share exchange ratio set forth in (a) above was reasonable and beneficial to the shareholders of the two companies, subsequently agreeing and accepting it for the transaction.

- (c) Number of shares delivered45,660 thousand shares of common stock of SMFG
- (5) Amount of goodwill, reason for recognizing goodwill, amortization method and the period
   (a) Amount of goodwill
   ¥3,916 million
  - (b) Reason for recognizing goodwill SMFG accounted for the difference between the acquisition cost and the amount of SMFG's interests in Promise as goodwill.
  - (c) Amortization method and the period Straight-line method over 20 years

Yen

### (Per share data)

| As of a | and year | ended | March | 31, | 2013 |
|---------|----------|-------|-------|-----|------|
|---------|----------|-------|-------|-----|------|

| Net assets per share           | ¥ | 4,686.69 |
|--------------------------------|---|----------|
| Net income per share           |   | 586.49   |
| Net income per share (diluted) |   | 585.94   |

#### (Notes)

1. Net income per share and net income per share (diluted) are calculated based on the followings:

| Year ended March 31, 2013                                                                                                                          | Millions of yen, except number of shares                                          |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|--|
| Net income per share                                                                                                                               |                                                                                   |  |
| Net income                                                                                                                                         | ¥ 794,059                                                                         |  |
| Amount not to attributable to common stockholders                                                                                                  | _                                                                                 |  |
| Net income attributable to common stock                                                                                                            | 794,059                                                                           |  |
| Average number of common stock during the period (in thousands)                                                                                    | 1,353,925                                                                         |  |
| Net income per share (diluted)                                                                                                                     |                                                                                   |  |
| Adjustment for net income                                                                                                                          | (437)                                                                             |  |
| Adjustment of dilutive shares issued by subsidiaries and affiliates                                                                                | (437)                                                                             |  |
| Increase in number of common stock (in thousands)                                                                                                  | 519                                                                               |  |
| Stock acquisition rights (in thousands)                                                                                                            | 519                                                                               |  |
| Outline of dilutive shares which were not included in the calculation of "Net income per share (diluted)" for the fiscal year ended March 31, 2013 | Stock acquisition rights: 1 type<br>(Number of stock acquisition rights issued by |  |
| because they do not have dilutive effect:                                                                                                          | resolution at the general shareholder's meeting on June 27, 2002: 1,081 units)    |  |

\* The number of shares to be issued upon exercise of each stock acquisition right is 100 common shares of SMFG.

### 2. Net assets per share is calculated based on the followings:

| Year ended March 31, 2013                                                                                                                   | Millions of yen, except number of shares |  |
|---------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|--|
| Net assets                                                                                                                                  | ¥ 8,443,218                              |  |
| Amount excluded from Net assets                                                                                                             | 2,098,020                                |  |
| Stock acquisition rights                                                                                                                    | 1,260                                    |  |
| Minority interests                                                                                                                          | 2,096,760                                |  |
| Net assets attributable to common stock at the fiscal year-end<br>Number of common stock at the fiscal year-end used for the calculation of | 6,345,197                                |  |
| Net assets per share (in thousands)                                                                                                         | 1,353,876                                |  |

### (Significant subsequent events)

Not applicable.

# V. Non-consolidated financial statements

## 1. Non-consolidated balance sheets

|                                            |             | (Millions of yen) |
|--------------------------------------------|-------------|-------------------|
| March 31,                                  | 2013        | 2012              |
| Assets:                                    |             |                   |
| Current assets                             |             |                   |
| Cash and due from banks                    | ¥ 76,692    | ¥ 67,323          |
| Prepaid expenses                           | 29          | 29                |
| Accrued income                             | 15          | 17                |
| Accrued income tax refunds                 | 33,100      | 33,266            |
| Other current assets                       | 1,452       | 1,216             |
| Total current assets                       | 111,290     | 101,852           |
| Fixed assets                               |             |                   |
| Tangible fixed assets                      |             |                   |
| Buildings                                  | 0           | 0                 |
| Equipment                                  | 2           | 0                 |
| Total tangible fixed assets                | 2           | 0                 |
| Intangible fixed assets                    |             |                   |
| Software                                   | 83          | 16                |
| Total intangible fixed assets              | 83          | 16                |
| Investments and other assets               |             |                   |
| Investments in subsidiaries and affiliates | 6,155,487   | 6,051,591         |
| Total investments and other assets         | 6,155,487   | 6,051,591         |
|                                            |             |                   |
| Total fixed assets                         | 6,155,573   | 6,051,608         |
| Total assets                               | ¥ 6,266,864 | ¥ 6,153,461       |
| Liabilities:                               |             |                   |
| Current liabilities                        |             |                   |
| Short-term borrowings                      | ¥ 1,228,030 | ¥ 1,228,030       |
| Accounts payable                           | 939         | 990               |
| Accrued expenses                           | 3,102       | 3,082             |
| Income taxes payable                       | 15          | 16                |
| Business office taxes payable              | 7           | 6                 |
| Reserve for employee bonuses               | 133         | 127               |
| Reserve for executive bonuses              | 97          | 83                |
| Other current liabilities                  | 634         | 594               |
| Total current liabilities                  | 1,232,959   | 1,232,931         |
| Fixed liabilities                          | , , ,       | , ,               |
| Bonds                                      | 392,900     | 392,900           |
| Total fixed liabilities                    | 392,900     | 392,900           |
| Total liabilities                          | 1,625,859   | 1,625,831         |
|                                            | 1,023,039   | 1,025,651         |
| Net assets:                                |             |                   |
| Stockholders' equity                       | 2 227 905   | 2 227 805         |
| Capital stock                              | 2,337,895   | 2,337,895         |
| Capital surplus                            | 1 550 274   | 1 550 274         |
| Capital reserve                            | 1,559,374   | 1,559,374         |
| Other capital surplus                      | 24,343      | 63,592            |
| Total capital surplus                      | 1,583,717   | 1,622,966         |
| Retained earnings                          |             |                   |
| Other retained earnings                    |             |                   |
| Voluntary reserve                          | 30,420      | 30,420            |
| Retained earnings brought forward          | 699,913     | 690,676           |
| Total retained earnings                    | 730,333     | 721,096           |
| Treasury stock ·····                       | (12,082)    | (154,926)         |
| Total stockholders' equity                 | 4,639,865   | 4,527,031         |
| Stock acquisition rights                   | 1,140       | 598               |
| Total net assets                           | 4,641,005   | 4,527,629         |
| —                                          |             |                   |
| Total liabilities and net assets           | ¥ 6,266,864 | ¥ 6,153,461       |

## 2. Non-consolidated statements of income

|                                                         |           | (Millions of yen) |
|---------------------------------------------------------|-----------|-------------------|
| Year ended March 31,                                    | 2013      | 2012              |
| Operating income:                                       |           |                   |
| Dividends on investments in subsidiaries and affiliates | ¥ 165,441 | ¥ 166,272         |
| Fees and commissions received from subsidiaries         | 14,119    | 15,100            |
| Total operating income                                  | 179,560   | 181,372           |
| Operating expenses:                                     |           |                   |
| General and administrative expenses                     | 7,873     | 8,434             |
| Interest on bonds                                       | 16,468    | 16,468            |
| Total operating expenses                                | 24,341    | 24,902            |
| Operating profit                                        | 155,219   | 156,470           |
| Non-operating income:                                   |           |                   |
| Interest income on deposits                             | 83        | 88                |
| Fees and commissions income                             | 3         | 0                 |
| Other non-operating income                              | 57        | 19                |
| Total non-operating income                              | 144       | 109               |
| Non-operating expenses:                                 |           |                   |
| Interest on borrowings                                  | 7,362     | 6,485             |
| Fees and commissions payments                           | 15        | 163               |
| Other non-operating expenses                            | 0         | 8                 |
| Total non-operating expenses                            | 7,378     | 6,657             |
| Ordinary profit                                         | 147,985   | 149,922           |
| Income before income taxes                              | 147,985   | 149,922           |
| Income taxes, current                                   | 3         | 3                 |
| Income taxes                                            | 3         | 3                 |
| Net income ······                                       | ¥ 147,981 | ¥ 149,919         |
| —                                                       | ,         |                   |

## 3. Non-consolidated statements of changes in net assets

|                                             | (Millions of |             |
|---------------------------------------------|--------------|-------------|
| Year ended March 31,                        | 2013         | 2012        |
| Stockholders' equity:                       |              |             |
| Capital stock                               |              |             |
| Balance at the beginning of the fiscal year | ¥ 2,337,895  | ¥ 2,337,895 |
| Changes in the fiscal year                  |              |             |
| Net changes in the fiscal year              | —            | —           |
| Balance at the end of the fiscal year       | 2,337,895    | 2,337,895   |
| Capital surplus                             |              |             |
| Capital reserve                             |              |             |
| Balance at the beginning of the fiscal year | 1,559,374    | 1,559,374   |
| Changes in the fiscal year                  |              |             |
| Net changes in the fiscal year              | —            | —           |
| Balance at the end of the fiscal year       | 1,559,374    | 1,559,374   |
| Other capital surplus                       |              |             |
| Balance at the beginning of the fiscal year | 63,592       | 273,652     |
| Changes in the fiscal year                  |              |             |
| Disposal of treasury stock                  | (39,249)     | (57)        |
| Cancellation of treasury stock              | —            | (210,003)   |
| Net changes in the fiscal year              | (39,249)     | (210,060)   |
| Balance at the end of the fiscal year       | 24,343       | 63,592      |
| Total capital surplus                       |              |             |
| Balance at the beginning of the fiscal year | 1,622,966    | 1,833,027   |
| Changes in the fiscal year                  | 1,022,200    | 1,000,027   |
| Disposal of treasury stock ······           | (39,249)     | (57)        |
| Cancellation of treasury stock              | (            | (210,003)   |
| Net changes in the fiscal year              | (39,249)     | (210,060)   |
| Balance at the end of the fiscal year       | 1,583,717    | 1,622,966   |
|                                             | 1,505,717    | 1,022,900   |
| Retained earnings                           |              |             |
| Other retained earnings                     |              |             |
| Voluntary reserve                           | 30,420       | 30,420      |
| Balance at the beginning of the fiscal year | 50,420       | 50,420      |
| Changes in the fiscal year                  | _            | _           |
| Net changes in the fiscal year              | 30,420       | 30,420      |
| Balance at the end of the fiscal year       | 50,420       | 30,420      |
| Retained earnings brought forward           | 600 676      | 601 002     |
| Balance at the beginning of the fiscal year | 690,676      | 684,883     |
| Changes in the fiscal year                  | (129.742)    | (144,126)   |
| Cash dividends                              | (138,743)    |             |
| Net income                                  | 147,981      | 149,919     |
| Net changes in the fiscal year              | 9,237        | 5,792       |
| Balance at the end of the fiscal year       | 699,913      | 690,676     |
| Total retained earnings                     |              |             |
| Balance at the beginning of the fiscal year | 721,096      | 715,303     |
| Changes in the fiscal year                  |              |             |
| Cash dividends                              | (138,743)    | (144,126)   |
| Net income                                  | 147,981      | 149,919     |
| Net changes in the fiscal year              | 9,237        | 5,792       |
| Balance at the end of the fiscal year       | 730,333      | 721,096     |

| _                                                                       | (Millions of yen) |             |  |
|-------------------------------------------------------------------------|-------------------|-------------|--|
| Year ended March 31,                                                    | 2013              | 2012        |  |
| Treasury stock                                                          |                   |             |  |
| Balance at the beginning of the fiscal year                             | (154,926)         | (43,482)    |  |
| Changes in the fiscal year                                              |                   |             |  |
| Purchase of treasury stock                                              | (263)             | (321,521)   |  |
| Disposal of treasury stock                                              | 143,107           | 74          |  |
| Cancellation of treasury stock                                          | —                 | 210,003     |  |
| Net changes in the fiscal year                                          | 142,844           | (111,444)   |  |
| Balance at the end of the fiscal year                                   | (12,082)          | (154,926)   |  |
| Total stockholders' equity                                              |                   |             |  |
| Balance at the beginning of the fiscal year                             | 4,527,031         | 4,842,743   |  |
| Changes in the fiscal year                                              |                   |             |  |
| Cash dividends                                                          | (138,743)         | (144,126)   |  |
| Net income ·····                                                        | 147,981           | 149,919     |  |
| Purchase of treasury stock                                              | (263)             | (321,521)   |  |
| Disposal of treasury stock                                              | 103,858           | 17          |  |
| Cancellation of treasury stock                                          | —                 | —           |  |
| Net changes in the fiscal year                                          | 112,833           | (315,711)   |  |
| Balance at the end of the fiscal year                                   | 4,639,865         | 4,527,031   |  |
| Stock acquisition rights:                                               |                   |             |  |
| Balance at the beginning of the fiscal year                             | 598               | 170         |  |
| Changes in the fiscal year                                              |                   |             |  |
| Net changes in items other than stockholders' equity in the fiscal year | 542               | 427         |  |
| Net changes in the fiscal year                                          | 542               | 427         |  |
| Balance at the end of the fiscal year                                   | 1,140             | 598         |  |
| Total net assets:                                                       |                   |             |  |
| Balance at the beginning of the fiscal year                             | 4,527,629         | 4,842,914   |  |
| Changes in the fiscal year                                              |                   |             |  |
| Cash dividends                                                          | (138,743)         | (144,126)   |  |
| Net income                                                              | 147,981           | 149,919     |  |
| Purchase of treasury stock                                              | (263)             | (321,521)   |  |
| Disposal of treasury stock ·····                                        | 103,858           | 17          |  |
| Cancellation of treasury stock                                          | —                 | —           |  |
| Net changes in items other than stockholders' equity in the fiscal year | 542               | 427         |  |
| Net changes in the fiscal year                                          | 113,375           | (315,284)   |  |
| Balance at the end of the fiscal year                                   | ¥ 4,641,005       | ¥ 4,527,629 |  |

(continued)