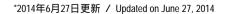
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本資料には、当社グループの財政状態及び経営成績に関する当社グループ及びグループ各社経営陣の見解、判断または現在の予想に基づく、「将来の業績に関する記述」が含まれております。多くの場合、この記述には、「予想」、「予測」、「期待」、「意図」、「計画」、「可能性」やこれらの類義語が含まれますが、この限りではありません。また、これらの記述は、将来の業績を保証するものではなく、リスクと不確実性を内包するものであり、実際の業績は、本資料に含まれるもしくは、含まれるとみなされる「将来の業績に関する記述」で示されたものと異なる可能性があります。実際の業績に影響を与えるリスクや不確実性としては、以下のようなものがあります。国内外の経済金融環境の悪化、当社グループのビジネス戦略が奏功しないリスク、合弁事業・提携・出資・買収及び経営統合が奏功しないリスク、海外における業務拡大が奏功しないリスク、不良債権残高及び与信関係費用の増加、保有株式に係るリスクなどです。こうしたリスク及び不確実性に関らし、本資料公表日現在における「将来の業績に関する記述」を過度に信頼すべきではありません。当社グループは、いかなる「将来の業績に関する記述」について、更新や改訂をする義務を負に関する記述」を過度に信頼すべきではありません。当社グループの財政状態及び経営成績や投資者の投資判断に重要な影響を及ぼす可能性がある事項については、本資料のほか、有価証券報告書等の本邦開示書類や、当社が米国証券取引委員会に提出したForm 20-F等の米国開示書類、当社グループが公表いたしました各種開示資料のうち、最新のものをご参照ください。

This document contains "forward-looking statements" (as defined in the U.S. Private Securities Litigation Reform Act of 1995), regarding the intent, belief or current expectations of us and our managements with respect to our future financial condition and results of operations. In many cases but not all, these statements contain words such as "anticipate", "extende", "expect", "intend", "may", "plan", "probability", "risk", "project", "should", "seek", "target" and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance include: deterioration of Japanese and global economic conditions and financial markets; declines in the value of our securities portfolio; our ability to successfully implement our business strategy through our subsidiaries, affiliates and alliance partners; exposure to new risks as we expand the scope of our business; and incurrence of significant credit-related costs. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of this document.

We undertake no obligation to update or revise any forward-looking statements.

Please refer to our most recent disclosure documents such as our annual report or registration statement on Form 20-F and other documents submitted to the U.S. Securities and Exchange Commission, as well as earnings press releases, for a more detailed description of the risks and uncertainties that may affect our financial conditions and results of operations, and investors' decisions.

(1-1) P/L

SMFG連結 / SMFG consolidated

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	FY3/02 ¹	FY3/03	FY3/04	FY3/05	FY3/06	FY3/07	FY3/08	FY3/09	FY3/10	FY3/11	FY3/12	FY3/13	FY3/14	連単差 Variance ^{*2}
Consolidated gross profit	2,077.7	2,184.0	2,069.5	2,025.0	2,090.1	1,906.2	2,116.2	2,165.9	2,236.6	2,504.7	2,594.5	2,792.9	2,898.2	1,340.0
Net interest income	1,449.8	1,399.5	1,281.1	1,171.4	1,161.6	1,168.6	1,210.4	1,338.5	1,380.9	1,317.7	1,341.4	1,392.6	1,484.2	419.3
Net fees and commissions+Trust fees	319.5	352.9	424.5	518.7	628.2	612.7	615.8	559.3	610.4	768.5	825.4	910.0	987.1	627.7
Net trading income+Net other operating income	308.3	431.6	363.9	334.9	300.3	124.9	290.1	268.1	245.3	418.5	427.8	490.2	427.0	293.0
General and administrative expenses	(935.6)	(889.2)	(866.5)	(852.7)	(853.8)	(888.6)	(978.9)	(1,063.4)	(1,161.3)	(1,355.3)	(1,421.4)	(1,496.3)	(1,569.9)	(824.2)
Gains (losses) on stocks	(17.8)	(621.5)	101.5	(101.9)	47.1	44.7	(7.1)	(183.7)	(10.1)	(91.9)	(27.9)	(21.0)	89.2	(17.2)
Equity in earnings (losses) of affiliates	3.0	5.7	15.7	27.1	31.9	(104.2)	(41.8)	(94.9)	(21.5)	(13.3)	(31.1)	5.3	10.2	10.2
Ordinary profit (loss)	(580.6)	(515.7)	342.8	(30.3)	963.6	798.6	831.2	45.3	558.8	825.4	935.6	1,073.7	1,432.3	479.8
Extraordinary gains (losses)	(23.7)	(75.2)	62.0	(78.2)	79.8	8.2	97.8	(15.8)	(0.7)	1.9	17.4	(9.7)	(9.6)	(3.6)
Net income (loss)	(463.9)	(465.4)	330.4	(234.2)	686.8	441.4	461.5	(373.5)	271.6	475.9	518.5	794.1	835.4	230.1
Total credit cost	(1,703.4)	(1,200.9)	(956.6)	(1,196.8)	(302.0)	(145.0)	(248.6)	(767.8)	(473.0)	(217.3)	(121.3)	(173.1)	49.1	(74.8)
Consolidated net business profit ^{*3}	991.9	1,131.0	1,090.6	1,014.4	1,225.4	924.2	1,022.9	728.7	832.3	1,002.0	1,013.9	1,166.2	1,242.4	430.0
ROE (denominator: Total stockholders' equity)*4	(13.4%)	(16.9%)	12.9%	(9.2%)	22.8%	13.8%	15.8%	(13.1%)	7.5%	9.9%	10.4%	14.8%	13.8%	
No. of consolidated subsidiaries	144	170	165	167	162	181	268	288	307	327	337	323	324	
No. of affiliated companies accounted for by equity method	38	47	48	53	63	62	74	79	58	47	43	44	46	
No. of employees	43,793	42,996	42,014	40,683	40,681	41,428	46,429	48,079	57,888	61,555	64,225	64,635	66,475	
	Net interest income Net fees and commissions+Trust fees Net trading income+Net other operating income General and administrative expenses Gains (losses) on stocks Equity in earnings (losses) of affiliates Ordinary profit (loss) Extraordinary gains (losses) Net income (loss) Total credit cost Consolidated net business profit ** ROE (denominator: Total stockholders' equity) ** No. of consolidated subsidiaries No. of affiliated companies accounted for by equity method	Consolidated gross profit 2,077.7 Net interest income 1,449.8 Net fees and commissions+Trust fees 319.5 Net trading income+Net other operating income 308.3 General and administrative expenses (935.6) Gains (losses) on stocks (17.8) Equity in earnings (losses) of affiliates 3.0 Ordinary profit (loss) (580.6) Extraordinary gains (losses) (23.7) Net income (loss) (463.9) Total credit cost (1,703.4) Consolidated net business profit 3 991.9 ROE (denominator: Total stockholders' equity) 4 (13.4%) No. of consolidated subsidiaries 144 No. of affiliated companies accounted for by equity method 38	Consolidated gross profit 2,077.7 2,184.0 Net interest income 1,449.8 1,399.5 Net fees and commissions+Trust fees 319.5 352.9 Net trading income+Net other operating income 308.3 431.6 General and administrative expenses (935.6) (889.2) Gains (losses) on stocks (17.8) (621.5) Equity in earnings (losses) of affiliates 3.0 5.7 Ordinary profit (loss) (580.6) (515.7) Extraordinary gains (losses) (23.7) (75.2) Net income (loss) (463.9) (465.4) Total credit cost (1,703.4) (1,200.9) Consolidated net business profit (1,200.9) 1,131.0 ROE (denominator: Total stockholders' equity) (13.4%) (16.9%) No. of consolidated subsidiaries 144 170 No. of affiliated companies accounted for by equity method 38 47	Consolidated gross profit 2,077.7 2,184.0 2,069.5 Net interest income 1,449.8 1,399.5 1,281.1 Net fees and commissions+Trust fees 319.5 352.9 424.5 Net trading income+Net other operating income 308.3 431.6 363.9 General and 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Extraordinary gains (losses) (23.7) (75.2) 62.0 (78.2) Net income (loss) (463.9) (465.4) 330.4 (234.2) Total credit cost (1,703.4) (1,200.9) (956.6) (1,196.8) Consolidated net business profit (100.0) 12.9% (9.2%) No. of consolidated subsidiaries 144 170 165 167	Consolidated gross profit 2,077.7 2,184.0 2,069.5 2,025.0 2,090.1 Net interest income 1,449.8 1,399.5 1,281.1 1,171.4 1,161.6 Net fees and commissions+Trust fees 319.5 352.9 424.5 518.7 628.2 Net trading income+Net other operating income 308.3 431.6 363.9 334.9 300.3 General and administrative expenses (935.6) (889.2) (866.5) (852.7) (853.8) Gains (losses) on stocks (17.8) (621.5) 101.5 (101.9) 47.1 Equity in earnings (losses) of affiliates 3.0 5.7 15.7 27.1 31.9 Ordinary profit (loss) (580.6) (515.7) 342.8 (30.3) 963.6 Extraordinary gains (losses) (23.7) (75.2) 62.0 (78.2) 79.8 Net income (loss) (463.9) (465.4) 330.4 (234.2) 686.8 Total credit cost (1,703.4) (1,200.9) (956.6) (1,196.8) (302.0)	Consolidated gross profit 2,077.7 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(30.3) 963.6 798.6 831.2 45.3 558.8 825.4 Extraordinary gains (losses) (23.7) (75.2) 62.0 (78.2) 79.8 8.2 97.8 (15.8) (0.7) 1.9 Net income (loss) (463.9) (465.4) 330.4 (234.2) 686.8 441.4 461.5 (373.5) 271.6 475.9 Total credit cost (1,703.4) (1,200.9) (956.6) (1,196.8) (302.0) (145.0) (248.6) (767.8) (473.0) (217.3) Consolidated net business profit ³ 991.9 1,131.0 1,090.6 1,014.4 1,225.4 924.2 1,022.9 728.7 832.3 1,002.0 ROE (denominator: Total stockholders' equity) ⁴ (13.4%) (16.9%) 12.9% (9.2%) 22.8% 13.8% 15.8% (13.1%) 7.5% 9.9% No. of consolidated companies accounted for by equity method 38 47 48 53 63 63 62 74 79 58 47	Consolidated gross profit 2,077.7 2,184.0 2,069.5 2,025.0 2,090.1 1,906.2 2,116.2 2,165.9 2,236.6 2,504.7 2,594.5 Net interest income 1,449.8 1,399.5 1,281.1 1,171.4 1,161.6 1,168.6 1,210.4 1,338.5 1,380.9 1,317.7 1,341.4 Net fees and commissions+Trust fees 319.5 352.9 424.5 518.7 628.2 612.7 615.8 559.3 610.4 768.5 825.4 Net trading income+Net other operating income 308.3 431.6 363.9 334.9 300.3 124.9 290.1 268.1 245.3 418.5 427.8 General and administrative expenses (935.6) (889.2) (866.5) (852.7) (853.8) (888.6) (978.9) (1,063.4) (1,161.3) (1,355.3) (1,421.4) Gains (losses) on stocks (17.8) (621.5) 101.5 (101.9) 47.1 44.7 (7.1) (183.7) (10.1) (91.9) (27.9) Equity in earnings (losses) of affiliates 3.0 5.7 15.7 27.1 31.9 (104.2) (41.8) (94.9) (21.5) (13.3) (31.1) Ordinary profit (loss) (580.6) (515.7) 342.8 (30.3) 963.6 798.6 831.2 45.3 558.8 825.4 935.6 Extraordinary gains (losses) (463.9) (465.4) 330.4 (234.2) 686.8 441.4 461.5 (373.5) 271.6 475.9 518.5 Total credit cost (1,703.4) (1,200.9) (956.6) (1,196.8) (302.0) (145.0) (248.6) (767.8) (473.0) (217.3) (121.3) ROE (denominator: Total stockholders' equity) (13.4%) (16.9%) 12.9% (9.2%) 22.8% 13.8% 15.8% (13.1%) 7.5% 9.9% 10.4% No. of consolidated subsidiaries 144 170 165 167 162 181 268 288 307 327 337 No. of affiliated companies accounted for by equity method 38 47 48 53 63 62 74 79 58 47 43	FY3/02 FY3/03 FY3/04 FY3/05 FY3/06 FY3/07 FY3/08 FY3/09 FY3/10 FY3/10 FY3/11 FY3/12 FY3/13	Consolidated gross profit 2,077.7 2,184.0 2,069.5 2,025.0 2,090.1 1,906.2 2,116.2 2,165.9 2,236.6 2,504.7 2,594.5 2,792.9 2,898.2 Net interest income 1,449.8 1,399.5 1,281.1 1,171.4 1,161.6 1,168.6 1,210.4 1,338.5 1,380.9 1,317.7 1,341.4 1,392.6 1,484.2 Net fees and commissions+Trust fees 319.5 352.9 424.5 518.7 628.2 612.7 615.8 559.3 610.4 768.5 825.4 910.0 987.1 Net trading income+Net other operating income 308.3 431.6 363.9 334.9 300.3 124.9 290.1 268.1 245.3 418.5 427.8 490.2 427.0 General and administrative expenses (935.6) (889.2) (866.5) (852.7) (853.8) (888.6) (978.9) (1,063.4) (1,161.3) (1,355.3) (1,421.4) (1,496.3) (1,569.9) Gains (losses) on stocks (17.8) (621.5) 101.5 (101.9) 47.1 44.7 (7.1) (183.7) (10.1) (91.9) (27.9) (27.9) (21.0) 89.2 Equity in earnings (losses) of affiliates 3.0 5.7 15.7 27.1 31.9 (104.2) (41.8) (94.9) (21.5) (13.3) (31.1) 5.3 10.2 Ordinary profit (loss) (580.6) (515.7) 342.8 (30.3) 963.6 798.6 831.2 45.3 558.8 825.4 935.6 1,073.7 1,432.3 Extraordinary gains (losses) (463.9) (465.4) 330.4 (234.2) 686.8 441.4 461.5 (373.5) 271.6 475.9 518.5 794.1 835.4 Total credit cost (1,703.4) (1,200.9) (956.6) (1,196.8) (302.0) (145.0) (248.6) (767.8) (473.0) (217.3) (121.3) (173.1) 49.1 Consolidated net business profit 3 991.9 1,131.0 1,090.6 1,014.4 1,225.4 924.2 1,022.9 728.7 832.3 1,002.0 1,013.9 1,166.2 1,242.4 No. of consolidated subsidiaries 144 170 165 167 162 181 268 288 307 327 337 323 323 324 No. of consolidated companies accounted for by equity method 38 47 48 53 63 62 74 79 58 47 43 44 44 46 46 180 180 180 180 180 180 180 180 180 180

^{*1} SMBC連結 / SMBC consolidated

ROE | Met income | (denominator: Total stockholders' equity) | (Total stockholders' equity at the beginning of the term) + (Total stockholders' equity at the end of the term)} / 2 × 100

^{*2} SMFG連結とSMBC単体の差。主な要因は次ページ参照 / SMFG consolidated figures minus SMBC non-consolidated figures. See next page for main contributors to variance

^{*3} 連結業務純益 = SMBC単体業務純益(一般貸倒引当金繰入前) + 他の連結会社の経常利益(臨時要因調整後) + 持分法適用会社経常利益×持分割合 - 内部取引(配当等)

Consolidated net business profit = (SMBC non-consolidated banking profit (before provision for general reserve for possible loan losses)) + (Other consolidated subsidiaries' ordinary profit (excluding non-recurring items)) + (Affiliates' ordinary profit) X (Ownership ratio) – (Internal transaction (dividends, etc.))

^{*4} 当期純利益ROE(株主資本ベース) = 当期純利益÷((期首株主資本 + 期末株主資本)÷2)×100

(1-2) SMFG連結P/Lの内訳 (1) / Breakdown of SMFG's consolidated P/L (1)

連単差(13年度) / Variance between SMFG consolidated and SMBC non-consolidated (FY3/14)

(十億円 / Billions of yen)

	_			(1 尼口 / Dillions or yen)
		SMFG連結		_
		SMFG consolidated		
			SMBC単体	連単差
			SMBC non-consolidated	Variance*1
連結粗利益	Consolidated gross profit	2,898.2	1,558.1	1,340.1
資金利益	Net interest income	1,484.2	1,064.9	419.3 (1)
信託報酬	Trust fees	2.5	1.9	0.5
役務取引等利益	Net fees and commissions	984.6	357.4	627.2 (2)
特定取引利益	Net trading income	211.9	36.8	175.1 (3)
その他業務利益	Net other operating income	215.1	97.2	117.9
営業経費	General and administrative expenses	(1,569.9)	(745.7)	(824.2) (4)
株式等損益	Gains (losses) on stocks	89.2	106.4	(17.2)
持分法による投資損益	Equity in earnings (losses) of affiliates	10.2	-	10.2
経常利益	Ordinary profit	1,432.3	952.5	479.8
特別損益	Extraordinary gains (losses)	(9.6)	(6.0)	(3.6)
少数株主利益	Minority interests in net income	(128.5)	-	(128.5)
当期純利益	Net income (loss)	835.4	605.3	230.1 (5)
与信関係費用	Total credit cost	49.1	123.9	(74.8) (6)
\= /-\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \	*2		0.12	406.5
連結業務純益	Consolidated net business profit*3	1,242.4	812.4	430.0

^{*1} SMFG連結とSMBC単体の差 / SMFG consolidated figures minus SMBC non-consolidated figures

Consolidated net business profit = (SMBC non-consolidated banking profit (before provision for general reserve for possible loan losses))

- + (Other consolidated subsidiaries' ordinary profits (excluding non-recurring items)) + (Affiliates' ordinary profits) X (Ownership ratio)
- (Internal transactions (dividends, etc.))

連単差要因 / Main contributors to variance

- (1) SMBC Consumer Finance: 124, Kansai Urban Banking Corporation: 64, MINATO BANK: 37, Sumitomo Mitsui Finance and Leasing: 29, Cedyna: 28
- (2) SMBC Nikko Securities: 189, Sumitomo Mitsui Card: 170, Cedyna: 108, SMBC Consumer Finance: 42, SMBC Friend Securities: 34, SMBC Guarantee: 24
- (3) SMBC Nikko Securities: 134, SMBC Friend Securities: 23
- (4) SMBC Nikko Securities: (229), Sumitomo Mitsui Card: (139), Cedyna: (118), SMBC Consumer Finance: (76), Sumitomo Mitsui Finance and Leasing: (55), Kansai Urban Banking Corporation: (46), SMBC Friend Securities: (42), SMBC Europe: (36), MINATO BANK: (36)
- (5)² SMBC Nikko Securities: 63, SMBC Consumer Finance: 29, Sumitomo Mitsui Finance and Leasing: 25, SMBC Guarantee: 20, Sumitomo Mitsui Card: 16, Cedyna: 16, SMBC CM: 12, Kansai Urban Banking Corporation: 11
- (6) SMBC Consumer Finance: (43), Cedyna: (16), Kansai Urban Banking Corporation: (4), SMBC Guarantee: 2, Sumitomo Mitsui Finance and Leasing: 1

^{*2} 各社計数は、連結修正前概数値の持分勘案後の計数 Figures are before offsetting internal transactions among group companies and after adjustment of owenership ratio

^{*3} 連結業務純益 = SMBC単体業務純益(一般貸倒引当金繰入前)+他の連結会社の経常利益(臨時要因調整後) +持分法適用会社経常利益×持分割合-内部取引(配当等)

(1-2) SMFG連結P/Lの内訳 (2) / Breakdown of SMFG's consolidated P/L (2)

連単差(12年度) / Variance between SMFG consolidated and SMBC non-consolidated (FY3/13)

(十億円 / Billions of yen)

		SMFG連結 SMFG consolidated		<u>, , , , , , , , , , , , , , , , , , , </u>
			SMBC単体 SMBC non-consolidated	連単差 Variance* ¹
連結粗利益	Consolidated gross profit	2,792.9	1,540.1	1,252.8
資金利益	Net interest income	1,392.6	971.2	421.4 (1
信託報酬	Trust fees	1.9	1.8	0.1
役務取引等利益	Net fees and commissions	908.2	343.8	564.4 (2
特定取引利益	Net trading income	166.6	(3.8)	170.4 (3
その他業務利益	Net other operating income	323.6	227.1	96.5
営業経費	General and administrative expenses	(1,496.3)	(727.7)	(768.6)
株式等損益	Gains (losses) on stocks	(21.0)	(35.7)	14.7
持分法による投資損益	Equity in earnings (losses) of affiliates	5.3	-	5.3
経常利益	Ordinary profit	1,073.7	670.9	402.9
特別損益	Extraordinary gains (losses)	(9.7)	(5.5)	(4.3)
少数株主利益	Minority interests in net income	(124.0)	-	(124.0)
当期純利益	Net income (loss)	794.1	617.8	176.3 (5
与信関係費用	Total credit cost	(173.1)	(19.5)	(153.6)
連結業務純益	Consolidated net business profit ^{*3}	1,166.2	812.4	353.8

^{*1} SMFG連結とSMBC単体の差 / SMFG consolidated figures minus SMBC non-consolidated figures

Consolidated net business profit = (SMBC non-consolidated banking profit (before provision for general reserve for possible loan losses))

- + (Other consolidated subsidiaries' ordinary profits (excluding non-recurring items)) + (Affiliates' ordinary profits) X (Ownership ratio)
- (Internal transactions (dividends, etc.))

<u>連単差要因 / Main contributors to variance</u>

- SMBC Consumer Finance: 118,
 Kansai Urban Banking Corporation: 67,
 Sumitomo Mitsui Finance and Leasing: 41, MINATO BANK: 39,
 Cedyna: 30,
- (2) Sumitomo Mitsui Card: 160, SMBC Nikko Securities: 142, Cedyna: 106, SMBC Consumer Finance: 34, SMBC Guarantee: 30, SMBC Friend Securities: 28
- (3) SMBC Nikko Securities: 131, SMBC Friend Securities: 31
- (4) SMBC Nikko Securities: (202), Sumitomo Mitsui Card: (130), Cedyna: (120), SMBC Consumer Finance: (66), Sumitomo Mitsui Finance and Leasing: (52), Kansai Urban Banking Corporation: (46), SMBC Friend Securities: (42), MINATO BANK: (35), SMBC Europe: (29)
- (5)² SMBC Consumer Finance: 48, SMBC Nikko Securities: 45, Sumitomo Mitsui Finance and Leasing: 19, Sumitomo Mitsui Card: 18, SMBC CM: 18, Cedyna: 13, SMBC Guarantee: 10, Kansai Urban Banking Corporation: (3)
- (6) SMBC Consumer Finance: (41), Kansai Urban Banking Corporation: (27), Cedyna: (22), SMBC Guarantee: (8), Sumitomo Mitsui Finance and Leasing: (5)

^{*2} 各社計数は、連結修正前概数値の持分勘案後の計数 / Figures are before offsetting internal transactions among group companies and after adjustment of owenership ratio

^{*3} 連結業務純益 = SMBC単体業務純益(一般貸倒引当金繰入前)+他の連結会社の経常利益(臨時要因調整後) +持分法適用会社経常利益×持分割合-内部取引(配当等)

(1-3) 連結子会社業績ハイライト(1) / Summary of consolidated subsidiaries' financial results (1)

三井住友ファイナンス&リース / Sumitomo Mitsui Finance & Leasing 議決権比率: SMFG60% / 60% held by SMFG

				(十億円 /	Billions of yen)
[単体 / Non-consolidated]		FY3/11	FY3/12	FY3/13	FY3/14
営業収益	Operating revenue	812.8	816.8	754.6	752.0
営業利益	Operating profit	50.2	59.4	48.6	55.9
経常利益	Ordinary profit	50.6	61.9	54.1	57.2
当期純利益	Net income	29.6	34.2	36.0	35.3
契約実行高	Contracted amount	800.9	770.9	855.1	1,007.7

	(十億円	/ Billions of yen)
		Mar. 2014
総資産	Total assets	2,753.3
営業資産	Lease assets	2,451.4
株主資本	Total stockholders' equity	401.2
資本金	Capital stock	15.0
従業員	No. of employees	1,471

				(十億円 /	Billions of yen)
[連結 / Consolidate	ed]	FY3/11	FY3/12	FY3/13	FY3/14
営業収益	Operating revenue	912.6	951.9	992.2	1,037.2
営業利益	Operating profit	47.3	61.0	57.6	75.6
経常利益	Ordinary profit	48.9	62.8	59.0	77.3
当期純利益	Net income	26.1	29.7	30.8	41.3
契約実行高	Contracted amount	952.8	1,080.1	1,360.3	1,767.0

	(十億円	/ Billions of yen)
		Mar. 2014
総資産	Total assets	4,176.3
営業資産	Lease assets	3,612.3
株主資本	Total stockholders' equity	561.1
従業員	No. of employees	2,260

SMBC日興証券 / SMBC Nikko Securities*1

議決権比率: SMBC100% / 100% held by SMBC

(十億円	/	Billions	of v	ven)	j
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					, ,
[連結 / Consolidated]		FY3/11	FY3/12	FY3/13	FY3/14
営業収益	Operating revenue	236.7	251.2	296.6	351.7
受入手数料	Commissions	141.2	119.4	143.1	190.3
トレーディング損益	Net gain on trading	62.5	102.2	119.7	126.8
金融収益他	Interest and dividend income, etc.	32.9	29.5	33.7	34.5
金融費用	Interest expense	14.9	14.3	14.0	15.9
純営業収益	Net operating revenue	213.8	228.8	274.7	327.9
販売費·一般管理費	SG&A expenses	171.1	185.1	200.2	227.8
経常利益	Ordinary profit	43.1	44.5	75.7	102.1
当期純利益	Net income	25.4	19.4	45.7	64.6
自己資本規制比率	Capital adequacy ratio ^{*2}	518.8%	504.1%	557.6%	482.3%

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	•	, ,	
		Mar. 2014	
総資産	Total assets	7,204.9	
株主資本	Total stockholders' equity	573.1	
資本金	Capital stock	10.0	
従業員数	No. of employees	8,884	
店舗数	No. of branches	112	*2
預り資産残高	Client assets	38,126.1	*2
総口座数(千口座)	No. of total accounts (thousands)	2,504	*2

^{*1 11}年4月に日興コーディアル証券より商号変更 / Changed name from Nikko Cordial Securities in Apr. 2011

^{*2} 単体ベース / Non-consolidated basis

(1-3) 連結子会社業績ハイライト(2) / Summary of consolidated subsidiaries' financial results (2)

SMBCフレンド証券 / SMBC Friend Securities

議決権比率: SMFG100% / 100% held by SMFG

(十億円 / Billions of yen)

(十億円 / Billions of yen)

				(11/2011)	Dimons or Jon,
[単体 / Non-consolidate	d]	FY3/11	FY3/12	FY3/13	FY3/14
純営業収益	Net operating revenue	52.9	47.3	59.4	57.5
販売費·一般管理費	SG&A expenses	42.7	39.0	41.4	42.4
経常利益	Ordinary profit	10.6	8.8	17.9	15.3
当期純利益	Net income	4.9	4.4	10.3	10.0
自己資本規制比率	Capital adequacy ratio	1,196.0%	1,153.0%	969.0%	936.7%

	(1 100.13	, , , , , , , , , , , , , , , , , , , ,
		Mar. 2014
総資産	Total assets	338.3
株主資本	Total stockholders' equity	190.9
資本金	Capital stock	27.2
従業員数	No. of employees	1,878
店舗数	No. of branches	61

三井住友カード / Sumitomo Mitsui Card

議決権比率: SMFG66% (中間持株会社経由) / 66% held by SMFG (via an intermediate holding company)

(十億円 / Billions of ven)

(十億円 / Billions of yen)

				(,
[単体 / Non-consolidate	ed]	FY3/11	FY3/12	FY3/13	FY3/14
営業収益	Operating revenue	185.2	182.2	185.6	191.5
営業利益	Operating profit	32.6	43.1	44.8	43.7
経常利益	Ordinary profit	32.6	43.2	44.8	43.7
当期純利益	Net income	19.1	23.5	27.7	23.5
カード取扱高	Card sales handled	6,896.3	7,560.7	8,194.6	9,131.5
カード会員数(百万人)	No. of card holders (millions)	20.77	21.65	22.40	22.99

		Mar. 2014
総資産	Total assets	1,218.4
株主資本	Total stockholders' equity	244.4
資本金	Capital stock	34.0
従業員	No. of employees	2,361

セディナ / Cedyna*1

議決権比率: SMFG100% (中間持株会社経由) / 100% held by SMFG (via an intermediate holding company)

(十億円 / Billions of ven)

(十億円 / Billions of ven)

				(11座17)	Dillions of Acti
[連結 / Consolidated]		FY3/11	FY3/12	FY3/13	FY3/14
営業収益	Operating revenue	212.6	185.2	202.1	199.2
営業費用	Operating expense	210.9	212.3	181.8	182.0
うち貸倒関連費用	of which Provision for operating receivables	35.9	26.9	22.1	16.5
うち利息返還関連費用	of which Provision for loss on interest refunds	13.0	40.0	-	11.5
営業利益	Operating profit (loss)	1.8	(27.1)	20.2	17.2
経常利益	Ordinary profit (loss)	1.7	(27.0)	20.7	18.1
当期純利益	Net income (loss)	1.0	(37.5)	17.3	19.7
取扱高	Sales handled	6,364.1	6,238.2	11,694.1 * ²	12,388.3
有効会員数(百万人)	No. of card holders (millions)	22.51	21.09	19.48	18.41

	(lal] / Dillions of Yen)
		Mar. 2014
総資産	Total assets	2,188.7
営業貸付金 残高	Consumer loans outstanding	240.8
保証残高 (信用保証 割賦売掛金)	Loan guarantee receivables	690.8
株主資本	Total stockholders' ed	juity 172.9
資本金	Capital stock	82.8
従業員	No. of employees	3,659

Became SMFG's consolidated subsidiary on May 31, 2010 through third-party allotment. Became SMFG's wholly-owned subsidiary on May 1, 2011

^{*1 10}年5月31日、第三者割当増資によりSMFGが連結子会社化。11年5月1日、SMFGが完全子会社化

^{*2} SMBCファイナンスサービスの連結子会社化等により増加 / YOY increased mainly due to consolidation of SMBC Finance Service

(1-3) 連結子会社業績ハイライト(3) / Summary of consolidated subsidiaries' financial results (3)

SMBCコンシューマーファイナンス / SMBC Consumer Finance^{*1}

議決権比率: SMFG100% / 100% held by SMFG

(十億円 / Billions of yen)

(十億円 / Billions of yen)

(十億円 / Billions of yen)

				Dillions of year)
	FY3/11	FY3/12	FY3/13	FY3/14
Operating revenue	238.4	196.1	187.0	194.8
of which Interest on consumer loans	180.4	137.9	125.1	126.8
Operating expenses	289.5	352.8	137.7	170.4
of which Advertising expenses	5.8	6.7	10.2	11.5
of which Credit losses including provision for uncollectible loans	81.2	28.3	37.3	36.0
of which Losses on interest repayments	100.9	240.1	-	38.7
of which Personnel expenses	23.0	18.6	20.5	21.2
Operating profit (loss)	(51.1)	(156.6)	49.3	24.3
Ordinary profit (loss)	(48.8)	(155.4)	51.8	26.5
Net income (loss)	(96.0)	(169.5)	48.1	29.3
Consumer loans outstanding	879.5	759.3	742.8	937.6 *2
Loan guarantee	532.4	581.5	659.6	752.5
	of which Interest on consumer loans Operating expenses of which Advertising expenses of which Credit losses including provision for uncollectible loans of which Losses on interest repayments of which Personnel expenses Operating profit (loss) Ordinary profit (loss) Net income (loss) Consumer loans outstanding	Operating revenue 238.4 of which Interest on consumer loans 180.4 Operating expenses 289.5 of which Advertising expenses 5.8 of which Credit losses including provision for uncollectible loans of which Losses on interest repayments 100.9 of which Personnel expenses 23.0 Operating profit (loss) (51.1) Ordinary profit (loss) (48.8) Net income (loss) (96.0)	Operating revenue 238.4 196.1 of which Interest on consumer loans 180.4 137.9 Operating expenses 289.5 352.8 of which Advertising expenses 5.8 6.7 of which Credit losses including provision for uncollectible loans 81.2 28.3 of which Losses on interest repayments 100.9 240.1 of which Personnel expenses 23.0 18.6 Operating profit (loss) (51.1) (156.6) Ordinary profit (loss) (48.8) (155.4) Net income (loss) (96.0) (169.5) Consumer loans outstanding 879.5 759.3	Operating revenue FY3/11 FY3/12 FY3/13 Operating revenue 238.4 196.1 187.0 of which Interest on consumer loans 180.4 137.9 125.1 Operating expenses 289.5 352.8 137.7 of which Advertising expenses 5.8 6.7 10.2 of which Credit losses including provision for uncollectible loans 81.2 28.3 37.3 of which Losses on interest repayments 100.9 240.1 - of which Personnel expenses 23.0 18.6 20.5 Operating profit (loss) (51.1) (156.6) 49.3 Ordinary profit (loss) (48.8) (155.4) 51.8 Net income (loss) (96.0) (169.5) 48.1 Consumer loans outstanding 879.5 759.3 742.8

	(11/6/13)	Dimond or Jon,
		Mar. 2014
総資産	Total assets	1,056.1
株主資本	Total stockholders' equity	194.2
資本金	Capital stock	140.7
従業員	No. of employees	3,816

Became SMBC's consolidated subsidiary on Dec. 7, 2011. Became SMFG's wholly-owned subsidiary on Apr. 1, 2012. Renamed to SMBC Consumer Finance from Promise on Jul. 1, 2012

日本総合研究所 / Japan Research Institute

議決権比率: SMFG100% / 100% held by SMFG

				(十億円 /	Billions of yen)
[単体 / Non-consc	olidated]	FY3/11	FY3/12	FY3/13	FY3/14
営業収益	Operating revenue	84.8	87.5	96.2	106.0
営業利益	Operating profit	1.5	0.8	1.8	1.7
経常利益	Ordinary profit	1.5	1.4	2.2	1.5
当期純利益	Net income (loss)	(0.4)	0.3	1.5	0.7

		Mar. 2014
総資産	Total assets	89.5
株主資本	Total stockholders' equity	40.3
資本金	Capital stock	10.0
従業員	No. of employees	2,124

^{*1 11}年12月7日、SMBCが連結子会社化。12年4月1日、SMFGが完全子会社化、12年7月1日、プロミスより社名変更

^{*2 14}年3月にモビットを連結子会社化 / Made Mobit a wholly-owned subsidiary in Mar. 2014

SMFG連結 / SMFG consolidated

(十億円 / Billions of yen)

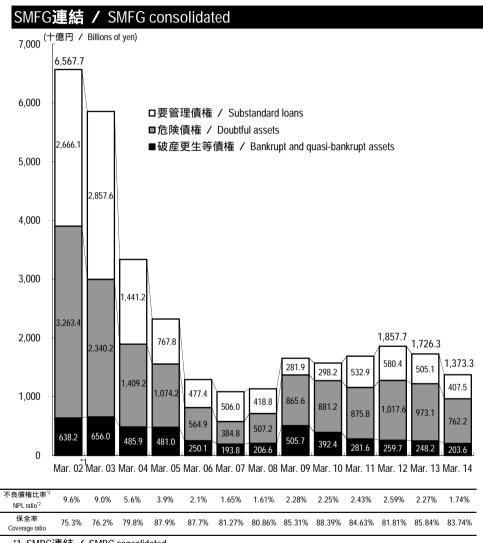
														(十億円 / B	illions of yen)
		Mar. 02	¹ Mar. 03	Mar. 04	Mar. 05	Mar. 06	Mar. 07	Mar. 08	Mar. 09	Mar. 10	Mar. 11	Mar. 12	Mar. 13	Mar. 14	前期末比 vs Mar. 13
資産の部	Assets	108,005.0	104,607.4	102,215.2	99,731.9	107,010.6	100,858.3	111,955.9	119,637.2	123,159.5	137,803.1	143,040.7	148,696.8	161,534.4	+12,837.6
現金預け金	Cash and due from banks	5,632.3	3,442.5	5,329.0	4,989.8	7,107.5	4,036.9	5,017.3	5,241.7	5,839.7	9,233.9	7,716.3	10,799.3	32,991.1	+22,191.8
債券貸借取引支払保証金	Receivables under securities borrowing transactions	-	1,981.2	1,009.3	568.3	1,956.7	2,276.9	1,940.2	1,820.2	5,440.6	4,740.4	4,539.6	3,494.4	3,780.3	+285.9
特定取引資産	Trading assets	3,278.1	4,495.4	3,306.8	3,769.1	4,078.0	3,277.9	4,123.6	4,925.0	6,708.7	6,632.9	8,196.9	7,765.6	6,957.4	(808.2)
有価証券	Securities	20,694.6	24,118.5	27,049.9	24,233.7	25,505.9	20,537.5	23,517.5	28,698.2	28,624.0	39,952.1	42,530.0	41,306.7	27,152.8	(14,153.9)
貸出金	Loans and bills discounted	63,645.6	61,082.9	55,382.8	54,799.8	57,267.2	58,689.3	62,144.9	65,135.3	62,701.0	61,348.4	62,720.6	65,632.1	68,227.7	+2,595.6
繰延税金資産	Deferred tax assets	1,882.5	1,956.1	1,706.6	1,598.2	1,051.6	887.2	985.5	857.7	728.6	644.7	404.0	374.3	173.2	(201.1)
支払承諾見返	Customers' liabilities for acceptances and guarantees	3,625.0	3,084.4	3,079.7	3,444.8	3,508.7	3,606.1	4,585.1	3,878.5	3,749.1	4,921.5	5,424.0	6,009.6	6,566.8	+557.2
負債の部	Liabilities	104,108.5	101,186.7	98,150.5	95,934.9	101,443.2	95,527.0	106,731.8	115,025.5	116,158.7	130,671.0	135,785.7	140,253.6	152,529.4	+12,275.8
預金	Deposits	64,986.0	62,931.0	65,333.4	68,474.9	70,834.1	72,156.2	72,690.6	75,569.5	78,648.6	81,998.9	84,128.6	89,081.8	94,331.9	+5,250.1
譲渡性預金	NCDs	6,662.1	4,853.0	3,519.5	2,713.3	2,708.6	2,589.2	3,078.1	7,461.3	6,995.6	8,366.3	8,593.6	11,755.7	13,713.5	+1,957.9
債券貸借取引受入担保金	Payables under securities lending transactions	-	4,807.2	5,946.3	3,868.0	2,747.1	1,516.3	5,732.0	7,589.3	4,315.8	5,713.2	5,810.7	4,433.8	5,331.0	+897.1
社債	Bonds	3,505.8	3,583.8	4,003.0	4,339.5	4,241.4	4,093.5	3,969.3	3,683.5	3,422.7	3,866.1	4,641.9	4,750.8	5,090.9	+340.1
繰延税金負債	Deferred tax liabilities	39.2	43.9	40.2	45.3	49.5	51.0	52.0	27.3	26.5	20.5	53.9	68.1	103.4	+35.3
少数株主持分	Minority interests	983.8	996.7	993.7	1,021.2	1,113.0	-	-	-	-	-	-	-	-	-
純資産の部	Total net assets	-	-	-	-	-	5,331.3	5,224.1	4,611.8	7,000.8	7,132.1	7,255.0	8,443.2	9,005.0	+561.8
株主資本合計	Total stockholders' equity	-	-	-	-	-	2,741.6	3,095.3	2,599.2	4,644.7	4,921.4	5,014.3	5,680.6	6,401.2	+720.6
資本金	Capital Stock	-	-	-	-	-	1,420.9	1,420.9	1,420.9	2,337.9	2,337.9	2,337.9	2,337.9	2,337.9	-
資本剰余金	Capital surplus	-	-	-	-	-	57.8	57.8	57.2	978.9	978.9	759.8	758.6	758.3	(0.3)
利益剰余金	Retained earnings	-	-	-	-	-	1,386.4	1,740.6	1,245.1	1,451.9	1,776.4	2,152.7	2,811.5	3,480.1	+668.6
自己株式*2	Treasury stock	(17.5)	(15.2)	(3.0)	(269.9)	(4.4)	(123.5)	(124.0)	(124.0)	(124.1)	(171.8)	(236.0)	(227.4)	(175.1)	+52.3
その他の包括利益累計額合計	Total valuation and translation adjustments	-	-	-	-	-	1,181.4	483.0	(129.4)	306.6	173.1	196.1	664.6	878.0	+213.4
その他有価証券評価差額金 ^{*2}	Net unrealized gains (losses) on other securities	(304.8)	(24.2)	325.0	410.7	819.9	1,262.2	550.6	(14.6)	412.7	272.3	330.4	755.8	949.5	+193.7
繰延ヘッジ損益	Net deferred losses on hedges	-	-	-	-	-	(87.7)	(75.2)	(20.8)	(39.4)	(9.7)	(32.1)	(32.9)	(60.9)	(28.0)
土地再評価差額金*2	Land revaluation excess	121.2	101.4	96.5	57.9	38.2	37.6	34.9	35.2	35.0	33.4	39.2	39.1	35.7	(3.4)
為替換算調整勘定*2	Foreign currency translation adjustments	(15.2)	(53.5)	(71.8)	(79.9)	(41.5)	(30.7)	(27.3)	(129.1)	(101.7)	(122.9)	(141.4)	(97.4)	27.2	+124.6
少数株主持分	Minority interests	-	-	-		-	1,408.3	1,645.7	2,141.9	2,049.4	2,037.3	2,043.9	2,096.8	1,724.0	(372.8)
資本の部	Total stockholders' equity	2,912.6	2,424.1	3,070.9	2,775.7	4,454.4	-	-	-	-	-	-	-	-	
資本金	Capital Stock	1,326.7	1,247.7	1,247.7	1,352.7	1,420.9	_	-	-	-	-	-	-	-	-
資本剰余金	Capital surplus	1,684.4	856.2	865.3	974.3	1,229.2	-	-	-	-	-	-	-	-	-
利益剰余金	Retained earnings	117.8	311.7	611.2	330.0	992.1		-	-	-	-	-	-	-	

^{*1} SMBC連結 / SMBC consolidated

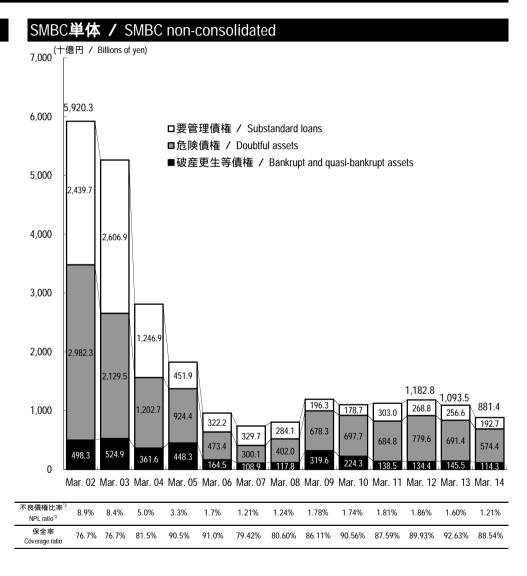
^{*2 06}年3月期末以前は「資本の部」に計上 / Recorded in Stockholders' equity on and before Mar. 2006

(1-5) 金融再生法開示債権残高(除〈正常債権)

/ NPLs under the Financial Reconstruction Act (excluding Normal assets)



^{*1} SMBC連結 / SMBC consolidated



^{*2} 不良債権比率 = 金融再生法開示債権残高(除<正常債権) / 総与信 NPL ratio = NPLs based on the Financial Reconstruction Act (excluding normal assets) / Total claims

(1-6) フラジャイル5等向けエクスポージャー・証券化商品等

/ Exposure to Fragile Five, etc. countries, Securitized products, etc.

フラジャイル5等向けエクスポージャー / Exposure to Fragile Five, etc. countries

		(十億ド)	レ / Billions of USD)
		Mar. 13	Mar. 14
ブラジル	Brazil	5.8	8.0
ブラジル インド	India	5.4	6.3
インドネシア	Indonesia	4.6	6.0
トルコ	Turkey	2.3	3.4
南アフリカ	South Africa	1.4	1.4
合計	Total	19.5	25.1
ロシア	Russia	4.8	6.2

証券化商品等の状況 / Exposure to securitized products, etc. 1

(十億円 / Billions of ven)

			(十億円 /	Billions of yen)
		Mar.12	Mar.13	Mar.14
証券化商品等の状況	Exposure of securitized products, etc. 2	69.6	106.9	181.3
サブプライム関連以外	Products other than Sub-prime related	69.5	106.8	181.3
サブプライム関連	Sub-prime related	0.1	0.1	0.0
モノライン保険会社を取引相手とするCDSエクスポージャー(与信額)	Net exposure of credit derivatives transactions with monoline insurance companies	3.0	1.0	0.4
レバレッジド・ローン	Leveraged loans			
貸出金	Loans	419.8	423.8	603.0
コミットメントライン未引出額	Undrawn commitments	99.8	135.0	160.4

(SMFG連結 / SMFG consolidated)

^{*1} 内部管理ベース / Managerial accounting basis

^{*2} 残高は、償却・引当控除後。上記には米国政府支援機関保証債(14/3末の残高は2,560億円)、住宅金融支援機構債等は含まず Balance after provisions and write-offs. Excludes RMBS issued by GSE, of which as of Mar. 2014 was JPY 256.0 billion, and JHFA securities, etc.

^{*3 14/3}末の貸倒引当金は2億円 / Reserve for possible loan losses as of Mar. 2014: JPY 0.2 billion

^{*4 14/3}末の貸倒引当金は21億円(正常先に対する一般貸倒引当金を除く) / Reserve for possible loan losses as of Mar. 2014: JPY 2.1 billion (excluding general reserve for possible loan losses against normal borrowers)

(1-7) 有価証券ポートフォリオ / Securities portfolio

有価証券の時価情報等 / Market value information on securities

(1)満期保有目的の債券 / Bonds classified as held-to-maturity

		SMFG連結 / SMFG consolidated				
		Mar.	2013	Mar. 2014		
		B/S計上額	時価との差額	B/S計上額	時価との差額	
		Balance sheet	Net unrealized	Balance sheet	Net unrealized	
		amount	gains (losses)*1	amount	gains (losses)*1	
時価が貸借対照表計上額を超えるもの	5,569.2	61.2	4,249,1	34.0		
Bonds whose fair value is above the balance sheet amount		5,507.2	01.2	4,247.1	34.0	
うち国債	of which JGBs	5,244.8	56.7	4,061.4	31.8	
時価が貸借対照表計上額を超えない	もの	282.9	(0.0)	287.8	(0.2)	
Bonds whose fair value is below the balance sheet amount		202.9	(0.0)	207.0	(0.2)	
うち国債	of which JGBs	269.7	(0.0)	269.8	(0.1)	
合計	Total	5,852.1	61.2	4,536.8	33.8	

	SMBC単体 / SMBC non-consolidated (十億円 / Billions of yen)							
	Mar.	2013	Mar.	2014				
	B/S計上額	時価との差額	B/S計上額	時価との差額				
	Balance sheet	Net unrealized	Balance sheet	Net unrealized				
	amount	gains (losses) ^{*1}	amount	gains (losses)*1				
_	5,466.2	59.9	4,167.2	33.2				
	5,244.8	56.7	4,061.4	31.8				
_	269.7	(0.0)	269.8	(0.1)				
	269.7	(0.0)	269.8	(0.1)				
-	5,735.9	59.9	4,436.9	33.1				

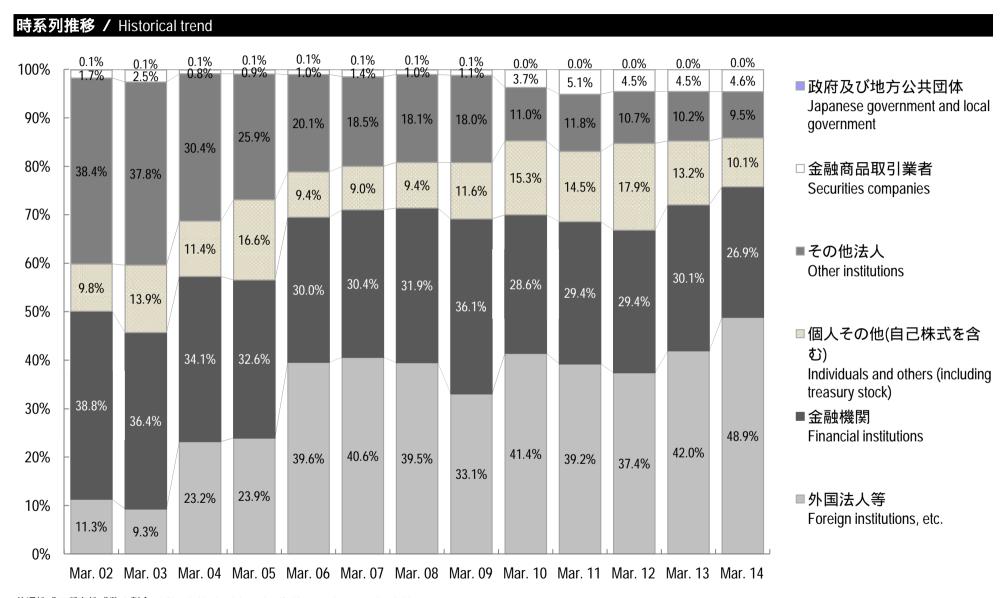
(2) その他有価証券 / Other securities

	皿刀 / Olio,	300uniio3								
			SMFG連結 / S	MFG consolidate	d		SMBC単体 / S	SMBC non-consoli	dated (十億	円 / Billions of yen)
			Mar.	2013	Mar.	2014	Mar.	2013	Mar. 2014	
			B/S計上額	取得原価 との差額	B/S計上額	取得原価 との差額	B/S計上額	取得原価 との差額	B/S計上額	取得原価 との差額
			Balance sheet	Net unrealized						
			amount	gains (losses)*2						
貸借対照表計上額が取得原価を超えるもの Securities whose balance sheet amount is above the acquisition cost		30,387.4	1,256.6	17,941.1	1,523.7	28,770.2	1,165.7	16,144.7	1,391.8	
うち株式		of which Stocks	2,144.0	867.1	2,578.4	1186.2	2,219.5	862.2	2,594.0	1,159.8
うち債券		of which Bonds	22,538.3	112.2	11,619.3	69.8	21,236.9	98.6	10,691.3	63.9
	うち国債	of which JGBs	19,823.9	64.8	8,875.6	23.5	19,085.3	55.8	8,491.7	21.9
貸借対照表計上額が取得原価を超えないもの Securities whose balance sheet amount is below the acquisition cost		4,773.0	(135.0)	4,325.0	(118.7)	4,367.0	(125.1)	3,637.6	(107.1)	
うち株式		of which Stocks	403.6	(95.9)	359.7	(55.0)	373.3	(92.6)	334.8	(50.7)
うち債券		of which Bonds	1,987.1	(3.9)	1,278.4	(4.2)	1,889.4	(3.3)	1,139.8	(3.9)
	うち国債	of which JGBs	1,656.1	(0.2)	1,035.6	(1.0)	1,631.9	(0.2)	1,000.1	(1.0)
合計		Total	35,160.5	1,121.6	22,266.1	1,405.0	33,137.2	1,040.7	19,782.3	1,284.8

^{*2} 貸借対照表計上額 - 取得原価 / Balance sheet amount - Acquisition cost

^{*1} 時価 - 貸借対照表計上額 / Fair value - Balance sheet amount

(1-8) 株主構成 / Shareholder breakdown*



^{*} 普通株式の所有株式数の割合 / Shareholder breakdown classified by type of common shareholders

(3.3	普通株式等Tier1比率(規制基準、速報値) / (Common Equity Tier 1 capital ratio: transitional basis, prelimin	ary		(十億円 / E	Billions of yen)
(日本)			Mar. 13	Mar. 14	红点世黑	
通路技工所の表面機関目			(a)	(b)		(b) - (a)
円式金変化資本製余金 Capital and capital surplus 3,096.5 3,096.5 6,686.8 6,686.8 6,686.8 6,686.8 6,686.8 6,686.8 6,687.8	普通株式等Tier1資本に係る基礎項目	Common Equity Tier 1 capital: instruments and reserves	5,855.9	6,744.6		
料理制条金	普通株式に係る株主資本		5,585.9	6,312.3	_	+726.4
自己連末	資本金及び資本剰余金	Capital and capital surplus	3,096.5	3,096.2	_	(0.3)
社外流出予変額	利益剰余金	Retained earnings	2,811.5	3,480.1	_	+668.6
その他の包括利益素計額	自己株式	Treasury stock	(227.4)	(175.1)	_	+52.3
普通株式等Tier(資本に係る調整後少数株主持分 Adjusted minority interests (amount allowed to be included in group CET1)	社外流出予定額	Cash dividends to be paid	(94.8)	(88.9)	_	+5.9
少数株主持分等	その他の包括利益累計額	Accumulated other comprehensive income		175.6	702.4	+175.6
193.8 77.5.1 193.8 77.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 17.5.1 193.8 193.8 193.5	普通株式等Tier1資本に係る調整後少数株主持分	Adjusted minority interests (amount allowed to be included in group CET1)	139.3	150.2		+10.9
無形固定資産の額の合計額 Total intangible assets	少数株主持分等		129.6	104.8 *2	_	(24.8)
検証税金資産(一時差異に係るものを除く) Deferred tax assets excluding those arising from temporary differences (2.6) (10.5) (2.6 検証ペッジ接在 Net deferred losses on hedges 11.8 47.0 411.8 47	普通株式等Tier1資本に係る調整項目	Common Equity Tier 1 capital: regulatory adjustments		(193.8)	(775.1)	(193.8)
株舗型へツジ桐益 Net deferred losses on hedges 11.8 47.0 +11.8 適格引当金不足額 Shortfall of eligible provisions to expected losses	無形固定資産の額の合計額	Total intangible assets		(153.9)	(615.6)	(153.9)
適格引当金不足額	繰延税金資産(一時差異に係るものを除く)	Deferred tax assets excluding those arising from temporary differences		(2.6)	(10.5)	(2.6)
経験化取引に伴い増加した自己資本に相当する額 Gain on sale on securifization transactions (8.1) (32.5) (8.1) (32.5) (8.1) (38.5) (8.1)	繰延ヘッジ損益			11.8		+11.8
退職給付に係る資産	適格引当金不足額	Shortfall of eligible provisions to expected losses		-	-	-
退職給付に係る資産	証券化取引に伴い増加した自己資本に相当する額	· · · · · · · · · · · · · · · · · · ·		(8.1)	(32.5)	(8.1)
Po数出資金融機関等の普通株式 Non-significant investments in the common stock of other financial institutions		Net defined benefit asset		\ /	, ,	(15.5)
特定項目に係る十パーセント基準超過額 Amount exceeding the 10% threshold on specified items 特定項目に係る十パーセント基準超過額 Amount exceeding the 15% threshold on specified items 普通株式等Tier1資本 Common Equity Tier 1 capital store 10% 基準超過額 5,855.9 6,550.8 16,623.3 24,26.1 61,6		Non-significant investments in the common stock of other financial institutions		(22.8)	. ,	(22.8) *3
特定項目に係る十五パーセント基準超過額				-	-	-
1の水本学師では資本 Common Equity Tier 1 capital 5,855.9 6,550.8 +694.9 リスクアセット Risk-weighted assets Common Equity Tier 1 capital ratio 9,38% 10,63% +1,25% 注記については次ページ参照 / Please see next page for the footnotes 10%基準超過額 15%基準超過額 Amount exceeding 15% threshold Amount e		,		-	-	-
Jスクアセット Risk-weighted assets Common Equity Tier 1 capital ratio Page 50 Pa	普通株式等Tier1資本	,	5,855.9	6,550.8		+694.9
連結普通株式等Tier1比率 Common Equity Tier 1 capital ratio 9.38% 10.63% +11.25%			62,426.1	61,623.3	_	(802.8)
特定項目の明細 / Details of specified items	連結普通株式等Tier1比率	<u> </u>		10.63%		+1.25%
特定項目の明細 / Details of specified items	* 注記については次ページ参照 / Please see next page for	the footnotes		_	_	
Amount exceeding 10% threshold Amount exceeding 15% threshold Amount not subject to deduction その他金融機関等の普通株式 Significant investments in the common stock of other financial institutions - 226.3 繰延税金資産(一時差異) Deffered tax assets arising from temporary differences - 247.0			15%基準超過額	調整項目	不算入額	
#延税金資産(一時差異) Deffered tax assets arising from temporary differences 247.0 *** 投制基準の普通株式等Tier1比率(完全実施基準*、試算値) / Common Equity Tier 1 capital ratio: fully-loaded basis*, pro forma	147C3CH ox 334H x Domino or obcome normal	Amount exceeding 10% threshold Air	mount exceeding 15% threshold			
普通株式等Tier1比率(完全実施基準、試算値) / Common Equity Tier 1 capital ratio: fully-loaded basis*, pro forma Mar. 13 Mar. 14 (a) (b) (b) - (a 規制基準の普通株式等Tier1資本との差異 Variance with Common Equity Tier 1 capital on a transitional basis その他の包括利益累計額 Accumulated other comprehensive income 664.6 702.4 ** 少数株主持分等(経過措置による算入分) Minority interests, etc. included under transitional arrangements (129.6) (104.8) *** 普通株式等Tier1資本に係る調整項目 Common Equity Tier 1 capital: regulatory adjustments (1,018.1) (775.1) ** 連結普通株式等Tier1資本 Common Equity Tier 1 capital, fully-loaded 5,372.8 6,373.2 +1,000.4 経過措置によりリスクアセットに算入される額 Amount included in Risk-weighted assets under transitional arrangements 363.4 284.1 リスクアセット Risk-weighted assets - fully loaded 62,062.8 61,339.2 (723.6)	その他金融機関等の普通株式 Significant investments in the	e common stock of other financial institutions -	=		226.3	
大の他の包括利益累計額 Accumulated other comprehensive income Accumulated other c	繰延税金資産(一時差異) Deffered tax assets arising fr	om temporary differences -	-		247.0	
大の他の包括利益累計額 Variance with Common Equity Tier 1 capital on a transitional basis Common Equity Tier 1 capital on a transitional basis Accumulated other comprehensive income G64.6 702.4 *** 少数株主持分等(経過措置による算入分) Minority interests, etc. included under transitional arrangements (129.6) (104.8) *** 性 性 性 性 性 性 性 性	英语林子第1:《比索/中人中女艺类》 \$P\$ (1)	Common Family Time 4 conital matics falls looked basis* was	Mar 13	Mar 14		
規制基準の普通株式等Tier1資本との差異 Variance with Common Equity Tier 1 capital on a transitional basis その他の包括利益累計額 Accumulated other comprehensive income 664.6 702.4 ** 少数株主持分等(経過措置による算入分) Minority interests, etc. included under transitional arrangements (129.6) (104.8) *** 普通株式等Tier1資本に係る調整項目 Common Equity Tier 1 capital: regulatory adjustments (1,018.1) (775.1) ** 連結普通株式等Tier1資本 Common Equity Tier 1 capital, fully-loaded 5,372.8 6,373.2 +1,000.4 経過措置によりリスクアセットに算入される額 Amount included in Risk-weighted assets under transitional arrangements 363.4 284.1 リスクアセット Risk-weighted assets - fully loaded 62,062.8 61,339.2 (723.6)	百进休式寺TIEFICA(元主美施基準、試算他)。	Common Equity Her'l capital ratio: fully-loaded basis", pro	IOIIIIa			(b) - (a)
少数株主持分等(経過措置による算入分) Minority interests, etc. included under transitional arrangements (129.6) (104.8) *** 普通株式等Tier1資本に係る調整項目 Common Equity Tier 1 capital: regulatory adjustments (1,018.1) (775.1) ** 連結普通株式等Tier1資本 Common Equity Tier 1 capital, fully-loaded 5,372.8 6,373.2 +1,000.4 経過措置によりリスクアセットに算入される額 Amount included in Risk-weighted assets under transitional arrangements 363.4 284.1 リスクアセット Risk-weighted assets - fully loaded 62,062.8 61,339.2 (723.6)	規制基準の普通株式等Tier1資本との差異	Variance with Common Equity Tier 1 capital on a transitional basis	(-/	(=)		
普通株式等Tier1資本に係る調整項目 Common Equity Tier 1 capital: regulatory adjustments (1,018.1) (775.1) ** 連結普通株式等Tier1資本 Common Equity Tier 1 capital, fully-loaded 5,372.8 6,373.2 +1,000.4 経過措置によりリスクアセットに算入される額 Amount included in Risk-weighted assets under transitional arrangements 363.4 284.1 リスクアセット Risk-weighted assets - fully loaded 62,062.8 61,339.2 (723.6	その他の包括利益累計額	Accumulated other comprehensive income	664.6	702.4 **		
普通株式等Tier1資本に係る調整項目 Common Equity Tier 1 capital: regulatory adjustments (1,018.1) (775.1) ** 連結普通株式等Tier1資本 Common Equity Tier 1 capital, fully-loaded 5,372.8 6,373.2 +1,000.4 経過措置によりリスクアセットに算入される額 Amount included in Risk-weighted assets under transitional arrangements 363.4 284.1 リスクアセット Risk-weighted assets - fully loaded 62,062.8 61,339.2 (723.6	少数株主持分等(経過措置による算入分)	Minority interests, etc. included under transitional arrangements	(129.6)	(104.8) ***	+	
連結普通株式等Tier1資本Common Equity Tier 1 capital, fully-loaded5,372.86,373.2+1,000.4経過措置によりリスクアセットに算入される額Amount included in Risk-weighted assets under transitional arrangements363.4284.1リスクアセットRisk-weighted assets - fully loaded62,062.861,339.2(723.6	普通株式等Tier1資本に係る調整項目	Common Equity Tier 1 capital: regulatory adjustments	(1,018.1)	(775.1) **		
経過措置によりリスクアセットに算入される額 Amount included in Risk-weighted assets under transitional arrangements 363.4 284.1 リスクアセット Risk-weighted assets - fully loaded 62,062.8 61,339.2 (723.6)					_	+1,000.4
リスクアセット Risk-weighted assets - fully loaded 62,062.8 61,339.2 (723.6					_	·
		<u> </u>			_	(723.6)
	連結普通株式等Tier1比率	Common Equity Tier 1 capital ratio, fully-loaded	8.6%	10.3%	_	+1.7%

^{* 19/3}末の定義に基づく/ Based on the definition as of Mar. 31, 2019

^{**/***} 経過措置により規制基準の普通株式等Tier1に含まれていない金額(**の場合)/含まれている金額(***の場合) (総額に対して13/3末は100%、14/3末は80%相当額) Amount not included (for ***) / Amount included (for ***) / Amount included (for ***) in CET1 on a transitional basis, which is equivalent to 100% (Mar. 2013) or 80% (Mar. 2014) of the original amount

(1-9) 自己資本 (2) / Capital (2)

Tier1 - 総自己資本比率(規制基準、速報値) / Tier 1 and Total Capital ratio: transitional basis, preliminary

(十億円 / Billions of yen)

		Mar. 13	Mar. 14	45 NO 111 FF	
		(a)	(b)	<i>経過措置</i> GF *1	(b) - (a)
その他Tier1資本に係る基礎項目	Additional Tier 1 capital: instruments	1,493.4	1,378.9		(114.5)
その他Tier1資本に係る調整後少数株主持分等	Adjusted minority interests, etc. (amount allowed to be included in group AT1)	127.6	145.0		+17.4
適格旧Tier1資本調達手段	Eligible Tier 1 capital instruments subject to transitional arrangements	1,463.3	1,212.1 *4		(251.2)
為替換算調整勘定	Foreign currency translation adjustments	(97.4)	21.8 *2		+119.2
その他Tier1資本に係る調整項目	Additional Tier 1 capital: regulatory adjustments	(520.3)	(415.4)		+104.9
少数出資金融機関等のその他Tier1資本調達手段	Non-significant Investments in AT1 capital of other financial institutions		(0.2)	(0.8)	(0.2) *3
その他金融機関等のその他Tier1資本調達手段	Significant investments in AT1 capital of other financial institutions		(31.7)	(126.9)	(31.7)
旧基準における基本的項目からの控除(のれん等)	Regulatory adjustments subject to transitional arrangement (Goodwill, etc.)	(520.3)	(383.4) *2		+136.9
その他Tier1資本	Additional Tier 1 capital (AT1)	973.2	963.5		(9.7)
Tier1資本	Tier 1 capital	6,829.0	7,514.3		+685.3
連結Tier1比率	Tier 1 capital ratio	10.93%	12.19%		+1.26%
Tier2資本に係る基礎項目	Tier 2 capital: instruments and provisions	2,433.7	2,229.1		(204.6)
Tier2資本に係る調整後少数株主持分等	Adjusted minority interests, etc. (amount allowed to be included in group Tier 2)	28.9	34.4		+5.5
適格旧Tier2資本調達手段	Eligible Tier 2 capital instruments under transitional arrangements	1,830.9	1,627.4 *4		(203.5)
一般貸倒引当金Tier2算入額	General reserve for possible loan losses	41.4	53.4		+12.0
適格引当金Tier2算入額	Eligible provisions	25.9	7.3		(18.6)
その他有価証券の含み益の45%相当額	Unrealized gains on other securities after 55% discount	471.2	480.0 *2		+8.8
土地の再評価差額の45%相当額	Land revaluation excess after 55% discount	35.4	26.6 *2		(8.8)
Tier2資本に係る調整項目	Tier 2 capital: regulatory adjustments	(76.7)	(182.1)		(105.4)
少数出資金融機関等のTier2資本調達手段の額	Non-significant investments in Tier 2 capital of other financial institutions		(6.4)	(25.6)	(6.4) *3
その他金融機関等のTier2資本調達手段の額	Significant investments in Tier 2 capital of other financial institutions		(25.0)	(100.0)	(25.0)
旧基準における控除項目	Deductions under Basel 2	(76.7)	(150.7) *2		(74.0)
Tier2 資本の額	Tier 2 capital (T2)	2,357.0	2,047.1		(309.9)
総自己資本の額	Total capital	9,186.0	9,561.4		+375.4
連結総自己資本比率	Total capital ratio (consolidated)	14.71%	15.51%		+0.80%
(参考)アウトライヤー比率(SMBC連結)	Outlier ratio (SMBC consolidated)	1.0%	0.9%		(0.1)%

^{*1}経過措置により規制基準では資本算入されなかった項目とその金額。14年3月末は20%相当額が資本算入されているため、本欄には総額に対する80%相当を記載

Items and amount included as regulatory capital due to transitional arrangement. For Mar. 14, 80% of the original amounts are shown in this column.

GF: Grandfathering. Items and amount not included as regulatory capital due to transitional arrangement. For Mar. 14, 20% of the original amounts are included and the remaining 80% are shown in this column.

^{*2} 経過措置により規制基準では資本算入されている項目とその金額。14年3月末は総額の80%が算入されている

^{*3} 少数出資に係る調整項目不算入額(CET1, AT1, T2合計)は6,487億円 / Amount of non-significant investment not subject to deduction: JPY648.7bn in total of CET1, AT1 and T2

^{*4} 算入上限超過額はAT1: 該当なし、T2: 1,267億円 / Amount excluded due to cap: not applicable for AT1 and JPY126.7bn for T2

(1-9) 自己資本 (3) / Capital (3)

優先出資証券 / List of preferred securities^{*1}

		発行時期	発	行総額		発行残高	配当率	初回コール日(償還日)	ステップ。アッフ。
		Issue date	Aggregat	e issue amount	Amo	unt outstanding	Dividend rate*2	1st call date (Date of redemption)*3	Туре
SMFG Preferred Capital JPY 1 Limited		Feb. 2008	JPY	135.0 bn	JPY	135.0 bn	3.520%	Jan. 2018	Non step-up
SMFG Preferred Capital JPY 2 Limited	Series A		JPY	113.0 bn	JPY	113.0 bn	4.570%	Jan. 2019	Step-up
	Series B	Doc 2000	JPY	140.0 bn	JPY	140.0 bn	5.070%	Jul. 2019	Non step-up
	Series C	Dec. 2008	JPY	140.0 bn	JPY	140.0 bn	4.870%	Jan. 2016	Non step-up
	Series D		JPY	145.2 bn		-	4.760%	Jan. 2014 (Jan. 2014)	Non step-up
	Series E		JPY	33.0 bn	JPY	33.0 bn	5.050%	Jul. 2019	Non step-up
	Series F	Jan. 2009	JPY	2.0 bn	JPY	2.0 bn	4.800%	Jan. 2016	Non step-up
	Series G		JPY	125.7 bn		-	4.650%	Jan. 2014 (Jan. 2014)	Non step-up
SMFG Preferred Capital JPY 3 Limited	Series A		JPY	99.0 bn	JPY	99.0 bn	4.060%	Jan. 2020	Step-up
	Series B	Sep. 2009	JPY	164.5 bn	JPY	164.5 bn	4.560%	Jan. 2020	Non step-up
	Series C		JPY	79.5 bn	JPY	79.5 bn	3.980%	Jan. 2015	Non step-up
	Series D	Oct. 2009	JPY	45.0 bn	JPY	45.0 bn	3.940%	Jan. 2015	Non step-up
SMFG Preferred Capital USD 1 Limited		Dec. 2006	USD	1,650 mn	USD	649.141 mn	6.078%	Jan. 2017	Step-up
SMFG Preferred Capital USD 2 Limited		May 2008	USD	1,800 mn		-	8.750%	Jul. 2013 (Jul. 2013)	Non step-up
SMFG Preferred Capital USD 3 Limited		Jul. 2008	USD	1,350 mn	USD	1,350 mn	9.500%	Jul. 2018	Step-up
SMFG Preferred Capital GBP 1 Limited		Dec. 2006	GBP	500 mn	GBP	73.576 mn	6.164%	Jan. 2017	Step-up
SMFG Preferred Capital GBP 2 Limited		Jul. 2008	GBP	250 mn	GBP	250 mn	10.231%	Jan. 2029	Step-up

^{*1} 償還済の証券はグレー表示 / Redeemed securities are highlighted in gray

分配可能額 / Distributable amounts

(十億円 / Billions of yen)

					onitions of you
		Mar. 11	Mar. 12	Mar. 13	Mar. 14
分配可能額	Distributalbe amounts				
SMFG単体	SMFG non-consolidated	945.5	629.8	742.6	754.9
SMBC単体	SMBC non-consolidated	1,646.2	1,755.3	2,221.0	2,637.5

^{*2} 初回コール日以降の配当率は変動配当率(SMFG Preferred Capital USD 2 Limitedを除く) / Floating rate after the date of optional redemption at the option of issuer (except for SMFG Preferred Capital USD 2 Limited)

^{*3} 予め金融庁長官の確認を受けた上で、以後の各配当支払日に任意償還可能 / Subject to prior confirmation of the FSA, preferred securities are redeemable at any dividend payment date in and after the months shown in this column

(1-9) 自己資本 (4) / Capital (4)

劣後債(公募発行分)(14/4末) / List of selected subordinated bonds (as of Apr. 30, 2014)

	発行日	発行	行残高	満期	初回コール	H	クーポン		備考
Is	ssue date	Amount	outstanding	Maturity	1st call date	1	Coupon		Note
SMFG発行	亏 / Issued by	y SMFG						·	
Ap	or. 2, 2014	USD	1,750 mn	Apr. 2, 2024	n.a.		4.436%		バーゼル 適格 / Basel3 eligible
SMBC発行	亍 / Issued by	y SMBC							
Oc	t. 22, 2004	JPY	50.0 bn	Oct. 22, 2014	n.a.		1.95%		経過措置対象 / Grandfathered
Aug	g. 17, 2005	JPY	50.0 bn	Aug. 17, 2015	n.a.		1.75%		経過措置対象 / Grandfathered
Fel	b. 16, 2007	JPY	70.0 bn	Feb. 16, 2017	n.a.		2.11%		経過措置対象 / Grandfathered
Dec	c. 20, 2007	JPY	80.0 bn	Dec. 20, 2017	n.a.		2.17%		経過措置対象 / Grandfathered
Fel	b. 12, 2009	JPY	21.5 bn	Feb. 12, 2019	n.a.		2.80%		経過措置対象 / Grandfathered
Ju	l. 24, 2009	JPY	56.0 bn	Jul. 24, 2019	Jul. 24, 2014	*2	1.72%	*4	経過措置対象 / Grandfathered
Ju	l. 24, 2009	JPY	50.0 bn	Jul. 24, 2019	Jul. 24, 2014	*2	6m¥L+0.90%	*4	経過措置対象 / Grandfathered
Ju	l. 24, 2009	JPY	73.0 bn	Jul. 24, 2019	n.a.		2.21%		経過措置対象 / Grandfathered
Se	p. 28, 2010	JPY	100.0 bn	Sep. 28, 2020	n.a.		1.43%		経過措置対象 / Grandfathered
De	c. 17, 2010	JPY	50.0 bn	Dec. 17, 2020	n.a.		1.61%		経過措置対象 / Grandfathered
Ju	ın. 1, 2011	JPY	40.0 bn	Jun. 1, 2021	n.a.		1.60%		経過措置対象 / Grandfathered
Ju	ın. 1, 2011	JPY	30.0 bn	Jun. 1, 2026	n.a.		2.21%		経過措置対象 / Grandfathered
No	ov. 2, 2011	JPY	150.0 bn	Nov. 10, 2021	Nov. 10, 2016	*3	1.08%	*5	経過措置対象 / Grandfathered
No	ov. 2, 2011	JPY	40.0 bn	Nov. 10, 2021	n.a.		1.56%		経過措置対象 / Grandfathered
De	c. 20, 2011	JPY	30.0 bn	Dec. 18, 2026	n.a.		2.17%		経過措置対象 / Grandfathered
Ma	ır. 22, 2012	JPY	106.0 bn	Mar. 22, 2022	Mar. 22, 2017	*3	1.10%	*5	経過措置対象 / Grandfathered
Jar	n. 29, 2013	JPY	100.0 bn	Feb. 28, 2023	Feb. 28, 2018	*3	0.87%	*5	経過措置対象 / Grandfathered
Ju	l. 22, 2005	USD	327.253 mn	永久 / Perpetual	Oct. 15, 2015	*2	5.625%	*4	経過措置対象 / Grandfathered
Ma	ar. 1, 2012	USD	1,500 mn	Mar. 1, 2022	n.a.		4.85%		経過措置対象 / Grandfathered
Ju	l. 22, 2005	EUR	331.365 mn	永久 / Perpetual	Oct. 15, 2015	*2	4.375%	*4	経過措置対象 / Grandfathered
No	ov. 9, 2010	EUR	750 mn	Nov. 9, 2020	n.a.		4.00%		経過措置対象 / Grandfathered

^{*1} 金融庁長官の事前確認を条件とする / Subject to prior confirmation of the FSA

^{*2} 初回コール日及び以降の各利払日に償還可能 / Callable on the 1st call date and each interest payment date thereafter

^{*3} 上記初回コール日のみのワンタイムコール / One time callable on the 1st call date listed above

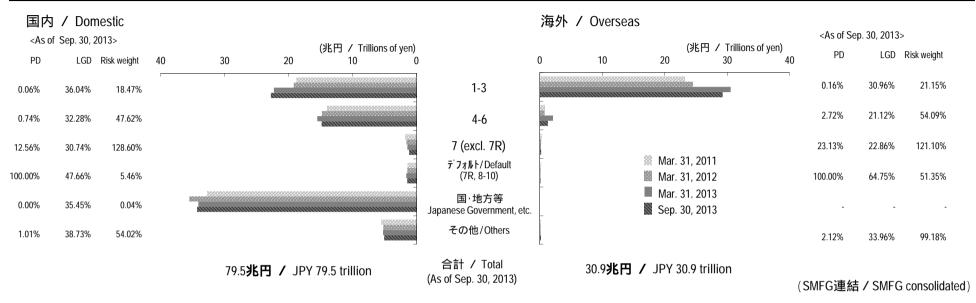
^{*4} 初回コール日以降はLibor, Euribor等を基準金利とする変動金利 / Floating rate based on Libor, Euribor, etc. after the 1st call date

^{*5} 初回コール日以降は円スワップ金利ベースで更改 / Resettable based on JPY swap rate after the 1st call date

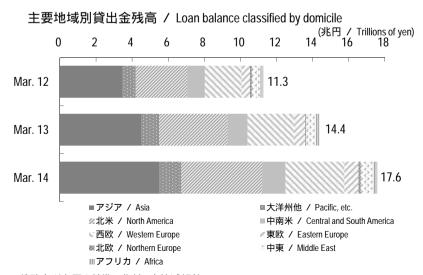
<参考>バーゼル規制における事業法人等向けエクスポージャー等(1)

Reference: Pillar 3 - corporate exposures, etc. (1)



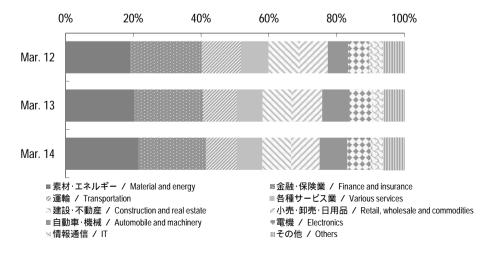


三井住友銀行、欧州三井住友銀行、三井住友銀行(中国)合算の貸出金の状況(除く日本) / Overseas loan balance of SMBC, SMBC Europe and SMBC (China)



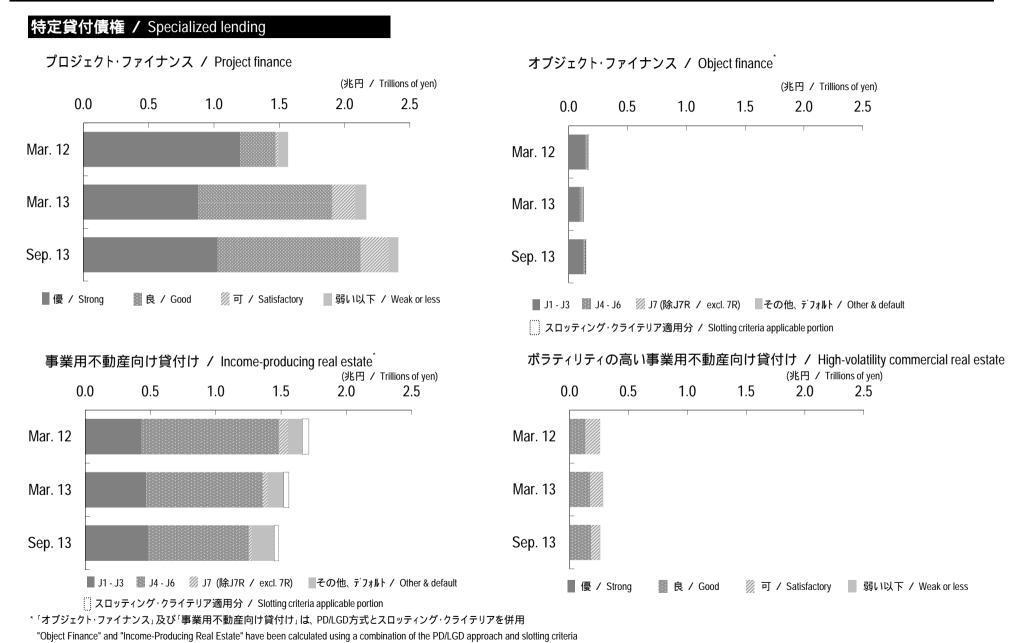
^{*}債務者所在国を基準に集計、直接減額前 / Classified by domicile of debtors, before direct reduction

業種別貸出金割合 / Proportion classified by industry



<参考>バーゼル規制における事業法人等向けエクスポージャー等(2)

Reference: Pillar 3 - corporate exposures, etc. (2)

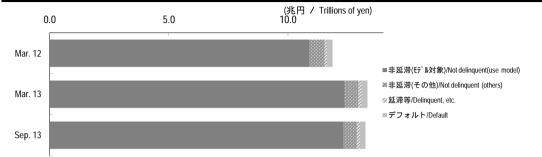


(SMFG連結 / SMFG consolidated)

<参考>バーゼル規制におけるリテール向けエクスポージャー等

Reference: Pillar 3 - retail exposures, etc.

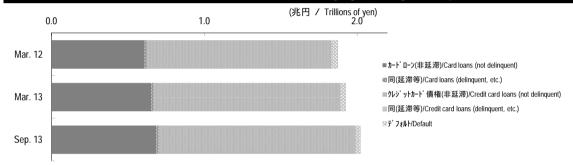
居住用不動産向けエクスポージャー / Residential mortgage exposures



Sep. 30, 2013

	PD セグメ	PD セグメント区分		/ Weight	ed-average
	PD seg	PD segment		LGD	Risk weight
住宅ローン	非延滞	Not delinquent			
Mortgage loans	モデル対象	Use model	0.47%	36.68%	26.60%
	その他	Others	1.06%	54.76%	75.45%
	延滞等	Delinquent, etc.	22.15%	39.68%	215.39%
デフォルト			100.00%	38.28%	24.62%
Default			100.0070	30.2070	2 1.02 /0

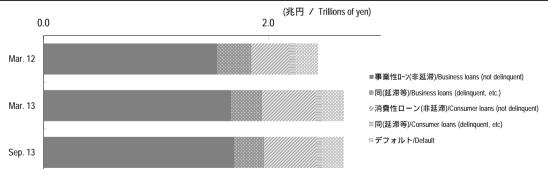
適格リボルビング型リテール向けエクスポージャー / Qualifying revolving retail exposures



Sep. 30, 2013

00p. 00/ 2010					
	PD セグメント区分		加重平均	/ Weight	ed-average
	PD seg	PD segment		LGD	Risk weight
カードローン	非延滞	Not delinquent	2.31%	83.14%	56.95%
Card loans	延滞等	Delinquent, etc.	23.53%	76.78%	206.74%
クレジットカード債権	非延滞	Not delinquent	1.04%	73.37%	23.73%
Credit card balances	延滞等	Delinquent, etc.	75.96%	73.69%	129.13%
デフォルト Default			100.00%	81.61%	78.82%

その他リテール向けエクスポージャー / Other retail exposures



Sep. 30, 2013

	PD セグメント区分		加重平均	/ Weight	ed-average
	PD se	PD	LGD	Risk weight	
事業性ローン等	非延滞	Not delinquent			
Business loans	モデル対象	Use model	0.98%	54.20%	49.00%
	その他	Others	0.62%	53.29%	26.02%
	延滞等	Delinquent, etc.	24.96%	57.23%	100.63%
消費性ローン	非延滞	Not delinquent			
Consumer loans	モデル対象	Use model	0.98%	44.05%	39.25%
	その他	Others	1.73%	56.64%	69.62%
	延滞等	Delinquent, etc.	17.47%	47.65%	99.14%
デフォルト Default			100.00%	64.65%	76.78%

(2-1) P/L

SMBC**単体 /** SMBC non-consolidated

													(十億円 / 日	Billions of yen)
		FY3/02	FY3/03	FY3/04	FY3/05	FY3/06	FY3/07	FY3/08	FY3/09	FY3/10	FY3/11	FY3/12	FY3/13	FY3/14	前年比 YOY change
業務粗利益	Gross banking profit	1,864.9	1,760.7	1,584.1	1,522.9	1,552.0	1,344.5	1,484.8	1,524.9	1,455.3	1,531.8	1,532.5	1,540.1	1,558.1	+18.0
資金利益	Net interest income	1,487.1	1,223.3	1,087.1	972.5	954.5	937.5	970.8	1,018.4	1,046.4	967.8	956.9	971.2	1,064.9	+93.7
<うち国内業務部門>	<of domestic="" operations="" which=""></of>	<1,089.9>	<1,025.8>	<947.9>	<914.6>	<943.9>	<904.2>	<914.6>	<930.3>	<910.0>	<867.6>	<849.3>	<813.6>	<880.6>	<+67.0>
<うち国際業務部門>	<of operations="" overseas="" which=""></of>	<397.2>	<197.5>	<139.2>	<57.9>	<10.7>	<33.3>	<56.2>	<88.1>	<136.4>	<100.2>	<107.6>	<157.6>	<184.3>	<+26.7>
役務取引等利益+信託報酬	Net fees and commissions+Trust fees	165.5	194.7	226.9	300.7	375.3	356.9	336.1	295.9	288.4	305.0	320.6	345.6	359.3	+13.8
	Net trading income+Net other operating income	212.3	342.7	270.1	249.7	222.2	50.1	177.9	210.6	120.5	259.0	255.0	223.3	134.0	(89.4)
<うち国債等債券損益>	<of (losses)="" bonds="" gains="" on="" which=""></of>	<67.1>	<135.7>	<22.7>	<(21.6)>	<(10.3)>	<(112.4)>	<(30.1)>	<26.1>	<37.3>	<147.1>	<152.5>	<113.8>	<0.7>	<(113.1)>
<うち国内業務部門>	<of domestic="" operations="" which=""></of>	<55.9>	<72.1>	<0.3>	<(6.1)>	<(11.3)>	<(74.7)>	<(10.0)>	<(32.4)>	<9.1>	<28.4>	<23.2>	<40.7>	<(4.9)>	<(45.5)>
<うち国際業務部門>	<of operations="" overseas="" which=""></of>	<11.2>	<63.6>	<22.4>	<(15.5)>	<1.0>	<(37.7)>	<(20.1)>	<58.5>	<28.2>	<118.7>	<129.3>	<73.2>	<5.6>	<(67.6)>
<うち金融派生商品収益>	<of (expenses="" derivatives="" from="" income="" on)="" which=""></of>	<15.6>	<11.4>	<8.1>	<(4.1)>	<(8.1)>	<(17.6)>	<6.8>	<13.6>	<(16.3)>	<9.3>	<(2.0)>	<(8.1)>	<(2.6)>	<+5.5>
経費	Expenses	(678.4)	(647.0)	(584.0)	(582.4)	(586.5)	(603.9)	(665.1)	(701.5)	(685.8)	(699.2)	(719.5)	(727.7)	(745.7)	(18.0)
経費率	Overhead ratio ^{*1}	36.4%	36.7%	36.9%	38.2%	37.8%	44.9%	44.8%	46.0%	47.1%	45.6%	46.9%	47.3%	47.9%	+0.6%
業務純益	Banking profit ^{*2}	1,186.5	1,113.6	1,000.1	940.5	965.6	740.6	819.7	823.4	769.5	832.6	813.0	812.4	812.4	+0.0
株式等損益	Gains (losses) on stocks	(130.8)	(635.7)	103.9	(118.7)	25.5	11.1	(141.0)	(220.4)	3.9	(87.3)	(15.2)	(35.7)	106.4	+142.1
経常利益	Ordinary profit (loss)	(521.6)	(597.2)	185.1	(71.7)	720.9	573.3	510.7	36.1	462.7	595.7	695.3	670.9	952.5	+281.6
当期純利益	Net income (loss)	(322.9)	(478.3)	301.1	(136.9)	519.5	315.7	205.7	(301.1)	318.0	421.2	478.0	617.8	605.3	(12.5)
与信関係費用	Total credit cost	(1,546.2)	(1,074.5)	(803.4)	(954.8)	(230.9)	(89.5)	(147.8)	(550.1)	(254.7)	(94.3)	(58.6)	(19.5)	123.9	+143.4

^{- 1} 臨時処理分を除く。(参考) 98年度は旧さくら銀行・旧住友銀行の合算ベースで53.7% / Excluding non-recurring losses. 53.7% on FY3/99, which was the aggregate of former Sakura Bank and Sumitomo Bank

^{*2} 一般貸倒引当金繰入前 / Before provision for general reserve for possible loan losses

		FY3/02	FY3/03	FY3/04	FY3/05	FY3/06	FY3/07	FY3/08	FY3/09	FY3/10	FY3/11	FY3/12	FY3/13	FY3/14	前年比 YOY change ^{*3}
非金利収益	Non-interest income ^{*4}	264.5	351.6	398.6	501.5	545.5	467.0	441.8	380.9	339.6	370.0	395.3	421.5	440.6	[+3.1]
対粗利益比率	Ratio of Non-interest income to Gross banking profit	<14.2%>	<20.0%>	<25.2%>	<32.9%>	<35.1%>	<34.7%>	<29.8%>	<25.0%>	<23.3%>	<24.2%>	<25.8%>	<27.4%>	<28.3%>	[(0.1)%]

^{*3 []}内は、金利・為替影響等を除〈ベース / After adjustment of interest rates and exchange rates, etc. for figures in []

^{*4} 非金利収益(内部管理ペース) : 役務取引等利益 + 対顧客デリバティブ販売関連収益等 / Non-interest income (managerial accounting basis): Net fees and commissions + Income related to derivatives products sales, etc.

		FY3/02	FY3/03	FY3/04	FY3/05	FY3/06	FY3/07	FY3/08	FY3/09	FY3/10	FY3/11	FY3/12	FY3/13	FY3/14	前年比 YOY change
単体従業員数	No. of employees	22,464	19,797	17,546	16,338	16,050	16,407	17,886	21,816	22,460	22,524	22,686	22,569	22,915	+346

(2-2) 業務粗利益の内訳、部門別利益(1)

/ Breakdown of gross banking profit and performance by business unit (1)

業務粗利益内訳 /	Gross I	banking	profit

(十億円 / Billions of yen)

					(十億	(円 / Billions of yen)
		FY3/11	FY3/12	FY3/13	FY3/14	前年比 YOY change
業務粗利益	Gross banking profit	1,531.8	1,532.5	1,540.1	1,558.1	+18.0
除〈国債等債券損益	Excluding gains (losses) on bonds	<1,384.7>	<1,380.0>	<1,426.2>	<1,557.5>	<+131.2>
国内業務粗利益	Gross domestic profit	1,114.4	1,097.8	1,098.9	1,112.0	+13.1
除〈国債等債券損益	Excluding gains (losses) on bonds	<1,086.0>	<1,074.6>	<1,058.2>	<1,116.9>	<+58.6>
資金利益	Net interest income	867.6	849.3	813.6	880.6	+67.0
うち金利スワップ利益	of which Interest on interest rate swaps	<(2.7)>	<21.5>	<20.1>	<19.6>	<(0.5)>
信託報酬	Trust fees	2.3	1.7	1.8	1.9	+0.1
<u></u> 役務取引等利益	Net fees and commissions	208.8	215.1	233.2	230.4	(2.8)
特定取引利益+その他業務利益	Net trading income + Net other operating income	35.7	31.7	50.2	(1.0)	(51.3)
うち国債等債券損益	of which Gains (losses) on bonds	<28.4>	<23.2>	<40.7>	<(4.9)>	<(45.5)>
国際業務粗利益	Gross international profit ^{*1}	417.4	434.8	441.2	446.2	+5.0
除〈国債等債券損益	Excluding gains (losses) on bonds	<298.7>	<305.4>	<368.0>	<440.6>	<+72.6>
資金利益	Net interest income	102.5	106.1	151.7	181.0	+29.3
うち金利スワップ利益	of which Interest on interest rate swaps	<(9.9)>	<(15.4)>	<(19.6)>	<(32.0)>	<(12.4)>
役務取引等利益	Net fees and commissions	93.9	103.8	110.5	126.9	+16.4
特定取引利益+その他業務利益	Net trading income + Net other operating income	221.0	224.8	179.0	138.2	(40.8)
うち国債等債券損益	of which Gains (losses) on bonds	<118.7>	<129.3>	<73.2>	<5.6>	<(67.6)>
国際業務粗利益における科目間の。 Amount of adjustments related to the iten						
	Net interest income	+2.3	(1.5)	(5.9)	(3.3)	+2.6
特定取引利益	Net trading income (loss)	(114.8)	(44.8)	+46.8	+24.9	(21.9)
その他業務利益	Net other operating income ^{*2}	+112.5	+46.3	(40.9)	(21.6)	+19.3

^{*1} 国際業務粗利益は科目間の入り繰り調整後 / After adjustments related to the items consisting of Gross international profit

^{*2} 外国為替売買益 / Gains on foreign exchange transactions

(2-2) 業務粗利益の内訳、部門別利益(2)

/ Breakdown of gross banking profit and performance by business unit (2)

部門別業務純益 / Banking profit by business unit

					(十億F	月 / Billions of yen)
			FY3/11	FY3/12	FY3/13	FY3/14
個人部門	業務純益	Banking profit	97.5	94.2	90.5	54.3
Consumer Banking Unit	業務粗利益	Gross banking profit	387.8	383.7	374.9	339.0
	経費	Expenses	(290.3)	(289.5)	(284.4)	(284.7)
法人部門	業務純益	Banking profit	222.2	200.1	195.5	180.2
Middle Market Banking Unit	業務粗利益	Gross banking profit	443.9	422.9	412.2	399.3
	経費	Expenses	(221.7)	(222.8)	(216.7)	(219.1)
企業金融部門	業務純益	Banking profit	165.3	174.4	168.4	185.3
Corporate Banking Unit	業務粗利益	Gross banking profit	201.3	212.6	208.0	225.6
	経費	Expenses	(36.0)	(38.2)	(39.6)	(40.3)
国際部門	業務純益	Banking profit	128.6	132.5	167.6	206.7
International Banking Unit	業務粗利益	Gross banking profit	186.5	197.4	240.5	296.0
	経費	Expenses	(57.9)	(64.9)	(72.9)	(89.3)
マーケティング部門	業務純益	Banking profit	613.6	601.2	622.0	626.5
Marketing Units	業務粗利益	Gross banking profit	1,219.5	1,216.6	1,235.6	1,259.9
	経費	Expenses	(605.9)	(615.4)	(613.6)	(633.4)
市場営業部門	業務純益	Banking profit	312.8	300.1	274.3	302.5
Treasury Unit	業務粗利益	Gross banking profit	330.7	319.3	295.3	325.5
	経費	Expenses	(17.9)	(19.2)	(21.0)	(23.0)
本社管理	業務純益	Banking profit	(93.8)	(88.3)	(83.9)	(116.6)
Headquarters	業務粗利益	Gross banking profit	(18.4)	(3.4)	9.2	(27.3)
	経費	Expenses	(75.4)	(84.9)	(93.1)	(89.3)
合計	業務純益	Banking profit	832.6	813.0	812.4	812.4
Total	業務粗利益	Gross banking profit	1,531.8	1,532.5	1,540.1	1,558.1
	経費	Expenses	(699.2)	(719.5)	(727.7)	(745.7)

^{*}内部管理ベース / Managerial accounting basis

(2-3) 資金利益(貸出金残高·利鞘) / Net interest income: loan balance and spread

国内業務部門 / Domestic operations

			FY3/11			FY3/12			FY3/13			<u>(十億円 /</u> FY3/14	Billions of yen)
		平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield
資金運用勘定	Interest earning assets	77,088.0	986.0	1.27%	82,117.0	948.6	1.15%	80,951.3	897.9	1.10%	72,442.2	948.9	1.30%
うち貸出金	of which Loans and bills discounted 1	47,537.0	784.0	1.65%	46,332.5	727.7	1.58%	44,448.4	680.3	1.54%	45,370.7	637.5	1.41%
うち有価証券	of which Securities	27,380.3	182.5	0.66%	32,774.4	181.7	0.55%	33,051.5	182.7	0.55%	22,616.4	268.1	1.18%
資金調達勘定	Interest bearing liabilities	76,271.9	118.4	0.15%	81,785.2	99.3	0.12%	79,485.9	84.3	0.10%	80,855.5	68.3	0.08%
うち預金等	of which Deposits, etc.	69,104.3	63.7	0.09%	71,802.3	45.5	0.06%	73,082.9	39.1	0.05%	74,664.7	32.6	0.04%
経費率	Expense ratio*2		0.82%			0.78%			0.80%			0.78%	
資金調達原価	Total cost of funding		0.97%			0.90%			0.90%			0.86%	
総資金利鞘	Overall interest spread		0.30%			0.25%			0.20%			0.44%	
*****	Loan to deposit spread		1.56%			1.52%			1.49%			1.37%	

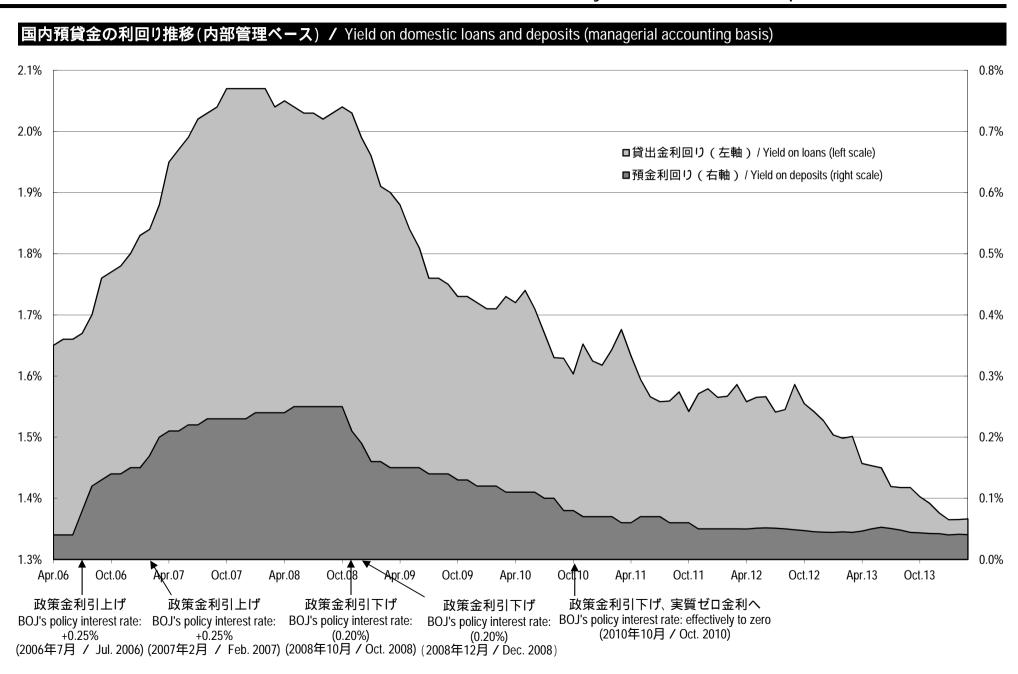
^{*1} 利回りは金融機関向け貸付を除〈ベース / Excluding loans to financial institutions for yields

国際業務部門 / Overseas operations

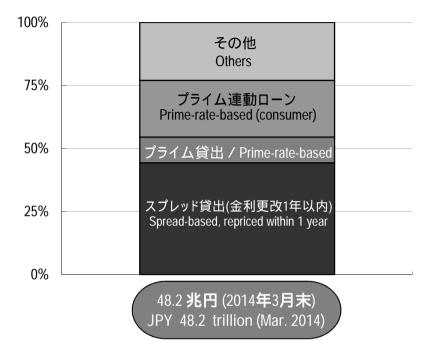
	·											(十億円 /	Billions of yen)
			FY3/11			FY3/12			FY3/13			FY3/14	
		平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield
資金運用勘定	Interest earning assets	17,816.3	275.7	1.54%	20,174.6	309.3	1.53%	26,563.5	395.3	1.48%	31,405.2	441.6	1.40%
うち貸出金	of which Loans and bills discounted	8,698.0	173.2	1.99%	10,325.8	209.7	2.03%	13,720.9	273.9	1.99%	16,584.7	308.0	1.85%
うち有価証券	of which Securities	5,456.2	57.9	1.06%	4,639.4	44.9	0.96%	6,209.5	63.2	1.01%	5,710.4	66.7	1.16%
資金調達勘定	Interest bearing liabilities	17,214.4	175.5	1.01%	19,566.6	201.7	1.03%	25,239.6	237.7	0.94%	30,729.0	257.3	0.83%
うち預金等	of which Deposits, etc.	9,717.1	46.7	0.48%	11,382.5	53.8	0.47%	13,890.0	62.4	0.44%	18,244.4	68.7	0.37%
預貸金利鞘	Loan to deposit spread		1.51%			1.56%			1.55%			1.48%	
SMBC 連結 /	SMBC consolidated											(十億円 /	Billions of yen
			FY3/11			FY3/12			FY3/13			FY3/14	
		平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield
資金運用勘定	Interest earning assets	15,061.1	331.7	2.20%	18,397.0	403.9	2.20%	24,914.6	496.7	1.99%	30,258.3	539.4	1.78%
うち貸出金	of which Loans and bills discounted	9,530.5	263.5	2.77%	11,192.8	310.9	2.78%	14,696.2	382.5	2.60%	17,300.6	413.7	2.39%
うち有価証券	of which Securities	1,585.3	23.3	1.47%	1,402.1	23.7	1.69%	2,176.5	34.1	1.57%	2,138.3	27.9	1.30%
資金調達勘定	Interest bearing liabilities	10,438.0	100.0	0.96%	12,284.1	130.6	1.06%	17,503.5	149.2	0.85%	21,898.5	157.4	0.72%

経費率は資金調達原価から資金調達勘定利回りを差引いたもの / Total cost of funding minus yield of interest bearing liabilities

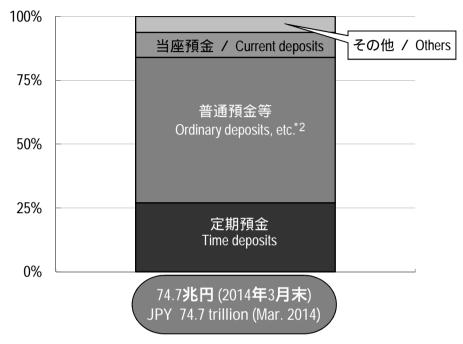
<参考>貸出金·預金利回り推移 / Reference: Trends of yields on loans and deposits



国内貸出金の構成 / Domestic loans outstanding



国内預金の構成 / Domestic deposits outstanding 1



^{*1} 譲渡性預金及び特別国際金融取引勘定分を除く / Excludes "negotiable certificates of deposit" and Japan offshore banking accounts *2 決済用普通預金を含む / Includes settlement-purpose ordinary deposit

短期プライムレート、普通預金金利、定期預金金利の推移(06/3末以降)

Trends of short-term prime rate and yields on ordninary deposits and time deposits (since Mar. 31, 2006)

短期プライムレート / Short-term prime rate:	1.375%	1.625% (+ 0.250%, 06/8/21 ~)	1.875% (+ 0.250%, 07/3/26 ~)	\rightarrow 1.675% (- 0.200%, 08/11/17 ~)
		1.475% (- 0.200%, 09/1/13 ~)		
普通預金金利 / Yield on ordinary deposit:	0.001%	0.100% (+ 0.099%, 06/7/18 ~)	0.200% (+ 0.100%, 07/2/26 ~)	0.120% (- 0.080%, 08/11/4 ~)
		0.040% (- 0.080%, 08/12/22 ~)	0.020% (- 0.020%, 10/9/13 ~)	
定期預金金利(1年物、店頭) / Yield on 1 year term deposit:	0.150%	0.300% (+ 0.150%, 06/7/18 ~)	0.400% (+ 0.100%, 07/2/26 ~)	0.300% (- 0.100%, 08/11/12 ~)
		0.250% (- 0.050%, 09/5/1 ~)	0.200% (- 0.050%, 09/7/13 ~)	0.170% (- 0.030%, 09/9/7 ~)
		0.140% (- 0.030%, 09/11/9 ~)	0.100% (- 0.040%, 09/12/21 ~)	0.080% (- 0.020%, 10/3/15 ~)
		0.060% (- 0.020%, 10/9/13 ~)	0.040% (- 0.020%, 10/10/25 ~)	0.030% (- 0.010%, 11/8/22 ~)
		0.025% (- 0.005%, 12/10/9 ~)		

(2-4) 非金利収益 (1) / Non-interest income (1)

<u>信(販売手数</u>)	料等) / Investment trusts [Sales fees, etc.]						(十億円 /	Billions of yen
		FY3/08	FY3/09	FY3/10	FY3/11	FY3/12	FY3/13	FY3/1
度収益	Full Year	47.6	26.0	38.8	52.0	46.9	50.1	43.
上期収益	1st Half	28.2	16.2	16.7	23.8	27.6	17.8	23.
人年金保険(月	販売手数料等) / Pension-type insurance [Sales fees, etc.]					(十億円 /	/ Billions of ye
		FY3/08	FY3/09	FY3/10	FY3/11	FY3/12	FY3/13	FY3/1
度収益	Full Year	21.7	17.2	17.8	10.5	9.5	5.3	7
上期収益	1st Half	11.8	9.7	9.5	5.8	4.9	3.4	2
時払終身保険	¢(販売手数料等) / Single premium type p	ermanent life insu	rance [Sales fees,	etc.]			(十億円 /	/ Billions of ye
					FY3/11	FY3/12	FY3/13	FY3/1
度収益	Full Year				7.5	10.6	12.4	8.
上期収益	1st Half				5.0	4.8	6.8	3
準払保険(販	売手数料等) / Level premium insurance [S	Sales fees, etc.]					(十億円 /	/ Billions of ye
•	•				FY3/11	FY3/12	FY3/13	FY3/1
								^
度収益	Full Year				3.7	7.5	12.2	8.
度収益 上期収益	Full Year 1st Half				3.7 1.2	7.5 3.0	12.2 5.5	
上期収益	1st Half	investment han	kina husiness					
上期収益 資銀行ビジ	1st Half プネス関連収益 / Income related to		3					
上期収益 資銀行ビジ	1st Half	[Related fees, etc.]		1.2	3.0 (十億円、件	5.5 / Billions of yen, numb	4. per of origination
上期収益 資銀行ビジ ッジケーション	1st Half ジネス関連収益 / Income related to V関連(各種手数料等) / Loan syndication	[Related fees, etc. FY3/08] FY3/09	FY3/10	1.2 FY3/11	3.0 (十億円、件 FY3/12	5.5 / Billions of yen, numb FY3/13	4. per of origination FY3/1
上期収益 資銀行ビジ ンジケーション 度収益	1st Half プネス関連収益 / Income related to 関連(各種手数料等) / Loan syndication Full Year	[Related fees, etc. FY3/08 45.9	FY3/09 43.9	47.6	1.2 FY3/11 44.7	3.0 (十億円、件 FY3/12 49.9	5.5 / Billions of yen, numb FY3/13 61.4	4. per of originatio FY3/1 61.
上期収益 資銀行ビジ / ジケーション 度収益 上期収益	1st Half プネス関連収益 / Income related to 関連(各種手数料等) / Loan syndication Full Year 1st Half	[Related fees, etc. FY3/08 45.9 18.4	FY3/09 43.9 17.9	47.6 22.8	FY3/11 44.7 19.6	3.0 (十億円、件 FY3/12 49.9 20.2	5.5 / Billions of yen, numb FY3/13 61.4 20.6	per of originatio FY3/1 61. 28
上期収益 資銀行ビジ ソジケーション 夏収益 上期収益 間組成件数(概	1st Half プネス関連収益 / Income related to 関連(各種手数料等) / Loan syndication Full Year 1st Half 既数) No. of annual origination (round number)	[Related fees, etc. FY3/08 45.9 18.4 750	FY3/09 43.9 17.9 690	47.6 22.8 530	FY3/11 44.7 19.6 560	(十億円、件 FY3/12 49.9 20.2 610	5.5 / Billions of yen, numb FY3/13 61.4 20.6 620	per of origination FY3/1 61 28
上期収益 資銀行ビジンジケーション 度収益 上期収益 間組成件数(概	1st Half プネス関連収益 / Income related to 関連(各種手数料等) / Loan syndication Full Year 1st Half	[Related fees, etc. FY3/08 45.9 18.4	FY3/09 43.9 17.9	47.6 22.8	FY3/11 44.7 19.6	3.0 (十億円、件 FY3/12 49.9 20.2	5.5 / Billions of yen, numb FY3/13 61.4 20.6	per of origination FY3/1 61 28
上期収益 資銀行ビジ ジケーション 度収益 上期収益 間組成件数(概 上期組成件数(根	1st Half プネス関連収益 / Income related to 関連(各種手数料等) / Loan syndication Full Year 1st Half 既数) No. of annual origination (round number)	Related fees, etc. FY3/08 45.9 18.4 750 300	FY3/09 43.9 17.9 690 300 / Structured finan	47.6 22.8 530 230 ce [Interest income,	FY3/11 44.7 19.6 560 230 related fees, etc. Inc	(十億円、件 FY3/12 49.9 20.2 610 250	5.5 / Billions of yen, numb FY3/13 61.4 20.6 620 260 nance] (十億円 /	per of origination FY3/1 61 28 74 31
上期収益 対象行ビジンジケーション 度収益 上期収益 間組成件数(根 上期組成件数(大)	1st Half 1st Hal	Related fees, etc. FY3/08 45.9 18.4 750 300 Eファイナンス含む) FY3/08	FY3/09 43.9 17.9 690 300 / Structured finan FY3/09	47.6 22.8 530 230 ce [Interest income, FY3/10	1.2 FY3/11 44.7 19.6 560 230 related fees, etc. Inc	(十億円、件 FY3/12 49.9 20.2 610 250 cluding real estate fi	5.5 / Billions of yen, numb FY3/13 61.4 20.6 620 260 nance] (十億円 /	eer of originatio FY3/1 61. 28. 74 31 / Billions of ye
上期収益 上類収益 と対ケーション 度収益 上期収益 間組成件数(根 上期組成件数(大)	1st Half 1st Hal	[Related fees, etc. FY3/08 45.9 18.4 750 300 Eファイナンス含む) FY3/08 61.2	FY3/09 43.9 17.9 690 300 / Structured finan FY3/09 54.2	47.6 22.8 530 230 ce [Interest income, FY3/10 72.8	1.2 FY3/11 44.7 19.6 560 230 related fees, etc. Inc FY3/11 87.4	(十億円、件 FY3/12 49.9 20.2 610 250 cluding real estate fi FY3/12 79.3	5.5 / Billions of yen, numb FY3/13 61.4 20.6 620 260 nance] (十億円 / FY3/13 88.7	eer of origination FY3/1 61. 28. 74 31 / Billions of yer FY3/1 93.
上期収益 対象行ビジンジケーション 度収益 上期収益 間組成件数(根 上期組成件数(大)	1st Half 1st Hal	Related fees, etc. FY3/08 45.9 18.4 750 300 Eファイナンス含む) FY3/08	FY3/09 43.9 17.9 690 300 / Structured finan FY3/09	47.6 22.8 530 230 ce [Interest income, FY3/10	1.2 FY3/11 44.7 19.6 560 230 related fees, etc. Inc	(十億円、件 FY3/12 49.9 20.2 610 250 cluding real estate fi	5.5 / Billions of yen, numb FY3/13 61.4 20.6 620 260 nance] (十億円 /	eer of origination FY3/1 61. 28. 74 31 / Billions of yee FY3/1 93.
上期収益 資銀行ビジンジケーション 度収益 上期収益 間組成件数(根上期組成件数(表別) 「カラクチャード・ファック	1st Half 1st Hal	Related fees, etc. FY3/08 45.9 18.4 750 300 Eファイナンス含む) FY3/08 61.2 26.9 zation of monetary	FY3/09 43.9 17.9 690 300 / Structured finan FY3/09 54.2 28.4 claims [Interest in	47.6 22.8 530 230 ce [Interest income, FY3/10 72.8 32.5	FY3/11 44.7 19.6 560 230 related fees, etc. Inc FY3/11 87.4 38.1 s, etc.]	(十億円、件 FY3/12 49.9 20.2 610 250 cluding real estate fi FY3/12 79.3 40.1	5.5 / Billions of yen, numb FY3/13 61.4 20.6 620 260 nance] (十億円 / FY3/13 88.7 40.7	eer of origination FY3/1 61. 28. 74 31 / Billions of yee FY3/1 93. 44.
上期収益 「資銀行ビジンジケーション 度収益 上期収益 間組成件数(根上期組成件数(株) ラクチャード・フ 度収益 上期収益 は対した。 度収益 と期収益 は対した。 は、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は	1st Half 1st Hal	FY3/08 45.9 18.4 750 300 Eファイナンス含む) FY3/08 61.2 26.9 zation of monetary	FY3/09 43.9 17.9 690 300 / Structured finan FY3/09 54.2 28.4 claims [Interest in	47.6 22.8 530 230 ce [Interest income, FY3/10 72.8 32.5 ncome, related fee	1.2 FY3/11 44.7 19.6 560 230 related fees, etc. Inc FY3/11 87.4 38.1 s, etc.] FY3/11	3.0 (十億円、件 FY3/12 49.9 20.2 610 250 cluding real estate fi FY3/12 79.3 40.1	5.5 / Billions of yen, numb FY3/13 61.4 20.6 620 260 nance] (十億円 / FY3/13 88.7 40.7 (十億円 / FY3/13	4.
上期収益 資銀行ビジンジケーション 度収益 上期収益 間組成件数(根上期組成件数(表別) 「カラクチャード・ファック	1st Half 1st Hal	Related fees, etc. FY3/08 45.9 18.4 750 300 Eファイナンス含む) FY3/08 61.2 26.9 zation of monetary	FY3/09 43.9 17.9 690 300 / Structured finan FY3/09 54.2 28.4 claims [Interest in	47.6 22.8 530 230 ce [Interest income, FY3/10 72.8 32.5	FY3/11 44.7 19.6 560 230 related fees, etc. Inc FY3/11 87.4 38.1 s, etc.]	(十億円、件 FY3/12 49.9 20.2 610 250 cluding real estate fi FY3/12 79.3 40.1	5.5 / Billions of yen, numb FY3/13 61.4 20.6 620 260 nance] (十億円 / FY3/13 88.7 40.7	eer of origination FY3/1 61. 28. 74 31 / Billions of yee FY3/1 93. 44.

^{*} いずれも内部管理ベース / Managerial accounting basis for each item

(2-4) 非金利収益 (2) / Non-interest income (2)

その他 / Others

リバティブ販引	も(対顧客デリバティブ販売関連収益	台 台 台 台 台 台 中 <p< th=""><th>products [Income</th><th>related to sales o</th><th>f derivatives prod</th><th>ucts to clients]</th><th>(十億円)</th><th>/ Billions of yen</th></p<>	products [Income	related to sales o	f derivatives prod	ucts to clients]	(十億円)	/ Billions of yen
		FY3/08	FY3/09	FY3/10	FY3/11	FY3/12	FY3/13	FY3/1
度収益	Full Year	58.3	38.5	19.8	17.0	16.3	19.7	23.5
上期収益	1st Half	26.6	23.1	8.9	7.3	7.7	9.0	11.2
込·EB / Mon	ney remittance, E-banking						(十億円)	/ Billions of yen
		FY3/08	FY3/09	FY3/10	FY3/11	FY3/12	FY3/13	FY3/14
ᅉᄱᅶ	F. II V	98.4	97.3	94.8	93.1	92.5	92.0	91.9
- 医収益	Full Year	90.4	71.3	74.0	/ 0 . 1	/2.0	/2.0	
上期収益	1st Half	48.9	48.7	48.0	47.0	46.4	45.7	45.7
							45.7	45.7 / Billions of yen
<u>上期収益</u> 為収益 / For	1st Half	48.9	48.7	48.0	47.0	46.4	45.7	45.7 / Billions of yen FY3/14
上期収益	1st Half reign exchange	48.9 FY3/08	48.7 FY3/09	48.0 FY3/10	47.0 FY3/11	46.4 FY3/12	45.7 (十億円 / FY3/13	45.7 / Billions of yen FY3/14 43.3
上期収益 為収益 / For 度収益 上期収益	1st Half reign exchange Full Year	48.9 FY3/08 45.3 22.5	48.7 FY3/09 43.2	48.0 FY3/10 37.8	47.0 FY3/11 42.5	46.4 FY3/12 43.5	45.7 (十億円 / FY3/13 43.3 21.6	45.7 / Billions of yen FY3/14 43.3 21.4
上期収益 為収益 / For 度収益 上期収益	1st Half reign exchange Full Year 1st Half	48.9 FY3/08 45.3 22.5	48.7 FY3/09 43.2	48.0 FY3/10 37.8	47.0 FY3/11 42.5	46.4 FY3/12 43.5	45.7 (十億円 / FY3/13 43.3 21.6	45.7 / Billions of yen FY3/14 43.3 21.4 / Billions of yen FY3/14
上期収益 為収益 / For 度収益 上期収益	1st Half reign exchange Full Year 1st Half	48.9 FY3/08 45.3 22.5	48.7 FY3/09 43.2	48.0 FY3/10 37.8	47.0 FY3/11 42.5 21.2	46.4 FY3/12 43.5 21.7	45.7 (十億円 / FY3/13 43.3 21.6 (十億円 /	45.7 / Billions of yen FY3/14 43.3 21.4 / Billions of yen

^{*}いずれも内部管理ベース / Managerial accounting basis for each item

(2-5) 与信関係費用、臨時損益・特別損益他

/ Total credit cost, Non-recurring gains (losses) and Extraordinary gains (losses), etc.

与信関係費用 / Total credit cost

(十億円 / Billions of yen)

		FY3/11	FY3/12	FY3/13	FY3/14	前年比 YOY change
与信関係費用	Total credit cost	(94.3)	(58.6)	(19.5)	123.9	+143.4
一般貸倒引当金繰入額	Provision for general reserve for possible loan losses	12.3	43.8	71.7	66.6	(5.1)
臨時損益分	Credit cost in Non-recurring gains (losses)	(107.6)	(102.4)	(91.2)	57.3	+148.5
貸出金償却	Write-off of loans	(70.8)	(15.8)	(40.3)	(4.5)	+35.8
個別貸倒引当金繰入額	Provision for specific reserve for possible loan losses	(27.1)	(59.2)	(45.1)	66.9	+112.0
貸出債権売却損等	Losses on sales of delinquent loans	(9.6)	(28.7)	(6.1)	(4.5)	+1.6
特定海外債権引当勘定繰入額	Provision for loan loss reserve for specific overseas countries	(0.1)	0.1	0.2	(0.7)	(0.9)
償却債権取立益	Recoveries of written-off claims*	-	1.2	0.1	0.1	+0.0
特別損益分	Credit cost in Extraordinary gains (losses)	1.0	-	-	-	-
償却債権取立益	Recoveries of written-off claims*	1.0	-	-	-	-

臨時損益・特別損益他 / Non-recurring gains (losses) and Extraordinary gains (losses), etc.

(十億円 / Billions of yen)

				(,
	FY3/11	FY3/12	FY3/13	FY3/14	前年比 YOY change
Non-recurring gains (losses)	(249.2)	(161.5)	(141.5)	140.1	+281.6
Credit costs	(107.6)	(103.6)	(46.3)	(9.0)	+37.3
Gains on reversal of reserve for possible loan losses*	-	-	26.7	132.8	+106.1
Recoveries of written-off claims*	-	1.2	0.1	0.1	+0.0
Gains (losses) on stocks	(87.3)	(15.2)	(35.7)	106.4	+142.1
Other non-recurring gains (losses)	(54.3)	(43.9)	(86.3)	(90.2)	(3.9)
Ordinary profit	595.7	695.3	670.9	952.5	+281.6
Extraordinary gains (losses)	(6.9)	(3.3)	(5.5)	(6.0)	(0.5)
of which Gains (losses) on disposal of fixed assets	(2.3)	(0.7)	(2.2)	(3.6)	(1.4)
of which Losses on impairment of fixed assets	(4.3)	(2.6)	(3.3)	(2.4)	+0.9
of which Recoveries of written-off claims*	1.0	-	-	-	
Income (loss) before income taxes	588.8	692.0	665.4	946.5	+281.1
Income taxes-current	(42.4)	(44.7)	(209.7)	(182.8)	+26.9
Income taxes-deferred	(125.2)	(169.3)	162.1	(158.4)	(320.5)
Net income (loss)	421.2	478.0	617.8	605.3	(12.5)
	Credit costs Gains on reversal of reserve for possible loan losses* Recoveries of written-off claims* Gains (losses) on stocks Other non-recurring gains (losses) Ordinary profit Extraordinary gains (losses) of which Gains (losses) on disposal of fixed assets of which Losses on impairment of fixed assets of which Recoveries of written-off claims* Income (loss) before income taxes Income taxes-current Income taxes-deferred	Non-recurring gains (losses) Credit costs (107.6) Gains on reversal of reserve for possible loan losses* Recoveries of written-off claims* Gains (losses) on stocks (87.3) Other non-recurring gains (losses) Ordinary profit 595.7 Extraordinary gains (losses) of which Gains (losses) on disposal of fixed assets (2.3) of which Losses on impairment of fixed assets (4.3) of which Recoveries of written-off claims* 1.0 Income (loss) before income taxes Income taxes-current (42.4) Income taxes-deferred (125.2)	Non-recurring gains (losses) (249.2) (161.5) Credit costs (107.6) (103.6) Gains on reversal of reserve for possible loan losses* Recoveries of written-off claims* - 1.2 Gains (losses) on stocks (87.3) (15.2) Other non-recurring gains (losses) (54.3) (43.9) Ordinary profit 595.7 695.3 Extraordinary gains (losses) (6.9) (3.3) of which Gains (losses) on disposal of fixed assets (2.3) (0.7) of which Losses on impairment of fixed assets (4.3) (2.6) of which Recoveries of written-off claims* 1.0 - Income (loss) before income taxes 588.8 692.0 Income taxes-current (42.4) (44.7) Income taxes-deferred (125.2) (169.3)	Non-recurring gains (losses) (249.2) (161.5) (141.5) Credit costs (107.6) (103.6) (46.3) Gains on reversal of reserve for possible loan losses* - - 26.7 Recoveries of written-off claims* - 1.2 0.1 Gains (losses) on stocks (87.3) (15.2) (35.7) Other non-recurring gains (losses) (54.3) (43.9) (86.3) Ordinary profit 595.7 695.3 670.9 Extraordinary gains (losses) (6.9) (3.3) (5.5) of which Gains (losses) on disposal of fixed assets (2.3) (0.7) (2.2) of which Losses on impairment of fixed assets (4.3) (2.6) (3.3) of which Recoveries of written-off claims* 1.0 - - Income (loss) before income taxes 588.8 692.0 665.4 Income taxes-current (42.4) (44.7) (209.7) Income taxes-deferred (125.2) (169.3) 162.1	FY3/11 FY3/12 FY3/13 FY3/14 Non-recurring gains (losses) (249.2) (161.5) (141.5) 140.1 Credit costs (107.6) (103.6) (46.3) (9.0) Gains on reversal of reserve for possible loan losses* - - 26.7 132.8 Recoveries of written-off claims* - 1.2 0.1 0.1 Gains (losses) on stocks (87.3) (15.2) (35.7) 106.4 Other non-recurring gains (losses) (54.3) (43.9) (86.3) (90.2) Ordinary profit 595.7 695.3 670.9 952.5 Extraordinary gains (losses) (6.9) (3.3) (5.5) (6.0) of which Gains (losses) on disposal of fixed assets (2.3) (0.7) (2.2) (3.6) of which Recoveries of written-off claims* 1.0 - - - Income (loss) before income taxes 588.8 692.0 665.4 946.5 Income taxes-current (42.4) (44.7) (209.7) (182.8) Income taxes-deferred (125.2) (169.3) 162.1 (158.4)

^{*11}年度より、従来特別損益に計上していた貸倒引当金戻入益及び償却債権取立益を、臨時損益に計上

[&]quot;Gains on reversal of reserve for possible loan losses" and "Recoveries of written-off claims" which were included in "Extraordinary gains (losses)" are included in "Non-recurring gains (losses)" from FY3/12.

SMBC**単体 /** SMBC non-consolidated

														(十億円 /	Billions of yen)
		Mar. 02	Mar. 03	Mar. 04	Mar. 05	Mar. 06	Mar. 07	Mar. 08	Mar. 09	Mar. 10	Mar. 11	Mar. 12	Mar. 13	Mar. 14	前期末比 vs Mar. 13
資産の部	Assets	102,580.8	97,891.2	94,109.1	91,129.8	97,443.4	91,537.2	100,033.0	107,478.2	103,536.4	115,484.9	119,037.5	125,910.0	135,966.4	+10,056.4
現金預け金	Cash and due from banks	5,520.7	3,288.6	4,866.9	4,524.8	6,590.0	3,999.6	4,948.5	5,295.0	5,272.0	8,102.2	6,618.7	9,416.4	30,133.3	+20,716.9
貸出金	Loans and bills discounted	60,302.3	57,282.4	50,810.1	50,067.6	51,857.6	53,756.4	56,957.8	60,241.3	56,619.1	55,237.6	56,411.5	59,770.8	63,370.7	+3,599.9
有価証券	Securities	20,496.3	23,656.4	26,592.6	23,676.7	25,202.5	20,060.9	22,758.2	28,000.5	28,536.2	39,853.4	42,441.1	41,347.0	27,317.5	(14,029.5)
繰延税金資産	Deferred tax assets	1,741.1	1,814.6	1,590.5	1,502.2	976.2	743.6	823.3	668.3	456.6	376.9	185.4	185.9	-	(185.9)
負債の部	Liabilities	99,364.2	95,611.9	91,238.2	88,377.0	93,808.7	87,544.3	96,539.8	104,931.7	98,138.4	109,925.6	113,327.8	119,355.6	128,889.1	+9,533.5
預金	Deposits	61,512.0	58,610.7	60,067.4	62,788.3	65,070.8	66,235.0	66,417.3	69,500.0	70,457.3	74,036.5	75,804.1	80,006.4	84,137.3	+4,130.9
譲渡性預金	NCDs	6,586.0	4,913.5	3,589.4	2,803.3	3,151.4	2,574.3	2,965.6	7,405.7	7,173.4	8,406.8	8,588.7	11,921.9	14,020.5	+2,098.6
社債	Bonds	2,133.8	2,624.1	3,177.7	3,718.4	3,776.7	3,647.5	3,539.1	3,319.7	3,246.0	3,670.4	4,215.6	4,277.0	4,501.8	+224.8
純資産の部	Total net assets	-	-	-	-	-	3,992.9	3,493.2	2,546.5	5,397.9	5,559.3	5,709.7	6,554.4	7,077.4	+523.0
株主資本合計	Total stockholders' equity	-	-	-	-	-	2,793.6	2,927.4	2,532.2	4,949.0	5,188.3	5,297.4	5,763.0	6,179.5	+416.5
資本金	Capital Stock	-	-	-	-	-	665.0	665.0	665.0	1,771.0	1,771.0	1,771.0	1,771.0	1,771.0	-
資本剰余金	Capital surplus	-	-	-	-	-	1,367.5	1,367.5	1,367.5	2,473.6	2,481.3	2,481.3	2,481.3	2,481.3	-
利益剰余金	Retained earnings	-	-	-	-	-	761.1	894.8	499.7	704.5	936.0	1,255.1	1,720.7	2,137.2	+416.5
評価·換算差額等合計	Total valuation and translation adjustments	-	-	-	-	-	1,199.3	565.9	14.3	448.9	371.0	412.3	791.5	897.9	+106.4
その他有価証券評価差額金を	Net unrealized gains (losses) on other securities	(298.7)	(17.9)	316.4	386.5	783.5	1,259.8	558.1	(52.7)	379.3	229.9	281.1	742.3	926.8	+184.5
繰延ヘッジ損益	Net deferred losses on hedges	-	-	-	-	-	(84.7)	(13.8)	45.4	48.0	121.1	105.4	23.3	(53.2)	(76.5)
土地再評価差額金*	Land revaluation excess	100.4	85.3	81.2	42.3	24.7	24.2	21.6	21.7	21.5	20.0	25.8	25.8	24.2	(1.6)
資本の部	Total stockholders' equity	3,216.6	2,279.2	2,870.9	2,752.7	3,634.8	-	-	-	-	-	-	-	-	-
資本金	Capital Stock	1,347.6	560.0	560.0	665.0	665.0	-		-	-	-	-	-	-	-
資本剰余金	Capital surplus	1,684.4	1,237.3	1,237.3	1,367.5	1,367.5	-	-	-	-	-	-	-	-	-
利益剰余金	Retained earnings	383.2	414.5	676.1	291.3	794.0	-	-	-	-	-	-	-	-	-

^{* 06}年3月期末以前は「資本の部」に計上 / Recorded in stockholders' equity on and before Mar. 2006

<金融再生法開示債権 / NPLs under the Financial Reconstruction Act>

														(十億円 /	Billions of yen)
		Mar. 02	Mar. 03	Mar. 04	Mar. 05	Mar. 06	Mar. 07	Mar. 08	Mar. 09	Mar. 10	Mar. 11	Mar. 12	Mar. 13	Mar.14	前期末比 vs Mar. 13
破産更生等債権	Bankrupt and quasi-bankrupt assets	498.3	524.9	361.6	448.3	164.5	108.9	117.8	319.6	224.3	138.5	134.4	145.5	114.3	(31.2)
危険債権	Doubtful Assets	2,982.3	2,129.5	1,202.7	924.4	473.4	300.1	402.0	678.3	697.7	684.8	779.6	691.4	574.4	(117.0)
要管理債権	Substandard Loans	2,439.7	2,606.9	1,246.9	451.9	322.2	329.7	284.1	196.3	178.7	303.0	268.8	256.6	192.7	(63.9)
金融再生法開示債権	Problem assets based on the Financial Reconstruction Act	5,920.3	5,261.3	2,811.2	1,824.6	960.1	738.7	803.9	1,194.2	1,100.7	1,126.3	1,182.8	1,093.5	881.4	(212.1)
総与信	Total claims	66,834.6	62,574.7	55,685.6	55,277.2	56,945.0	61,280.9	64,732.1	67,222.7	63,216.7	62,152.1	63,676.4	68,383.0	72,788.4	+4,405.4
不良債権比率	NPL ratio	8.9%	8.4%	5.0%	3.3%	1.7%	1.21%	1.24%	1.78%	1.74%	1.81%	1.86%	1.60%	1.21%	(0.39%)
保全率	Coverage ratio	76.7%	76.7%	81.5%	90.5%	91.0%	79.42%	80.60%	86.11%	90.56%	87.59%	89.93%	92.63%	88.54%	(4.09%)

(2-7) 業種別貸出金(1) / Loan portfolio classified by industry (1)

貸出金残高 / Loan balance					
				(十億円	/ Billions of yen)
		Mar. 11	Mar.12	Mar.13	Mar.14
国内店分(除〈特別国際金融取引勘定)	Domestic offices (excluding offshore banking account)	47,851.1	47,218.0	47,593.3	48,191.3
製造業	Manufacturing	5,632.7	5,701.2	5,624.8	5,576.7
農業、林業、漁業及び鉱業	Agriculture, forestry, fisheries and mining	145.2	133.8	147.6	157.4
建設業	Construction	771.0	714.7	702.9	703.3
運輸、情報通信、公益事業	Transportation, communications and public enterprises	3,612.4	3,988.1	4,026.9	4,319.1
卸売·小売業	Wholesale and retail	3,814.3	3,691.3	3,740.8	3,871.7
金融·保険業	Finance and insurance	5,934.7	5,828.6	6,253.6	6,727.7
不動産業、物品賃貸業	Real estate and goods rental and leasing	6,383.4	6,185.7	6,334.3	6,229.3
- 各種サービス業	Various services	3,436.4	3,197.1	3,496.8	3,685.1
地方公共団体	Municipalities	1,105.8	949.6	992.2	1,022.8
その他	Others	17,015.3	16,827.6	16,273.3	15,898.2
海外店分及び特別国際金融取引勘定分	Overseas offices and offshore banking accounts	7,386.5	9,193.5	12,177.4	15,179.4
政府等	Public sector	19.5	47.6	36.7	45.6
金融機関	Financial institutions	555.8	624.8	899.4	1,252.3
商工業	Commerce and industry	6,246.7	7,828.5	10,344.4	12,497.4
その他	Others	564.6	692.6	896.9	1,384.0
	Total	55,237.6	56,411.5	59,770.8	63,370.7

(2-7) 業種別貸出金(2) / Loan portfolio classified by industry (2)

金融再生法開示債権残高(除<正常債権) / Problem assets based on the Financial Reconstruction Act (excluding Normal assets)¹¹

(十億円 / Billions of yen) 引当率 Mar. 11 Mar.12 Mar.13 Mar.14 Reserve ratio*2 国内店分(除〈特別国際金融取引勘定) Domestic offices (excluding offshore banking account) 999.7 1,094.4 1.038.2 830.3 70.1% 製诰業 Manufacturing 111.4 127.0 126.3 114.8 64.9% 農業、林業、漁業及び鉱業 Agriculture, forestry, fisheries and mining 4.0 3.1 3.0 1.1 71.0% 建設業 68.9% Construction 74.3 78.9 58.7 46.8 運輸、情報通信、公益事業 Transportation, communications and public enterprises 87.9 68.9% 148.9 156.4 102.2 卸売·小売業 Wholesale and retail 121.5 137.0 62.9% 160.4 146.1 金融·保険業 Finance and insurance 10.8 14.4 7.4 6.3 91.6% 不動産業、物品賃貸業 320.9 317.5 320.5 230.8 77.4% Real estate and goods rental and leasing 各種サービス業 178.7 107.8 Various services 154.7 130.6 62.4% 地方公共団体 Municipalities その他 Others 90.2 89.5 89.1 83.6 100.0% 海外店分及び特別国際金融取引勘定分 Overseas offices and offshore banking accounts 126.6 88.5 55.3 51.1 54.7% 政府等 Public sector 金融機関 Financial institutions 5.9 3.6 商工業 54.7% 120.7 84.8 55.3 51.1 Commerce and industry その他 Others 合 計 1,182.8 1.093.5 67.8% Total 1.126.3 881.4

貸倒引当金は、個別貸倒引当金及び要管理債権に対して計上している一般貸倒引当金の合計額 / Reserve for possible loan losses is sum of general reserve for substandard loans and specific reserve

^{*1} 金融再生法開示債権には、貸出金の他、支払承諾見返、仮払金その他の与信性資産を含む / Problem assets based on the Financial Reconstruction Act include loans, acceptances and quarantees, suspense payments, and other credit-type assets

^{*2} 引当率 = 貸倒引当金 / 担保保証等控除後債権×100 / Reserve ratio (%) = Reserve for possible loan losses / Assets excluding amounts recoverable by guarantees, collateral and others X 100

(2-8) 金融再生法開示債権マトリクス / Disclosure of NPLs under the Financial Reconstruction Act

金融再生法開示債権マトリクス / Disclosure of NPLs under the Financial Reconstruction Act

14/3末現在 / As of Mar. 2014 (十億円 / Billions of yen)

14/3/N/近江 / A3 UI Wal. 20							(11/2/13)	Dillions of yen)		
自己査定の債務者区分 Category of Borrowers	金融再生法に基づ〈開示債権 NPLs under the Financial	自己査定	における分類区分 /	Classification under Self-A	Assessment	1	引当金残		引当	
under Self-Assessment	Reconstruction Act	非分類 / Classification I 分類 / Classification II		分類 / Classification II	I 分類 / Classification IV	Reserve for possible		e loan losses	Reserv	e ratio
破綻先 Bankrupt Borrowers	破産更生債権及びこれらに準ずる債権 Bankrupt and Quasi-Bankrupt Assets	担保・保証等によ Portion of claims secured by o		全額引当 Fully reserved	全額償却 Direct Write-offs					
実質破綻先 Effectively Bankrupt Borrowers	114.3(i) (vs Mar. 2013: (31.2))	104.9(a)		9.4	(*1)	個別貸倒引当金 Specific Reserve	11.8 (*2)		10(
破綻懸念先 Potentially Bankrupt Borrowers	危険債権 / Doubtful Assets 574.4(ii) (vs Mar. 2013: (117.0))	担保・保証等によ Portion of claims secured by a 364.3	collateral or guarantees, etc.	必要額を引当 Necessary amount reserved 210.1		個別 Spec		46.6 (*2)	69.7 (*3	
要注意先 Borrowers Requiring Caution	要管理債権 / Substandard Loans 192.7(iii) (vs Mar. 2013: (63.9)) 要管理先債権 / Claims to Substandard Borrowers 正常債権 / Normal Assets	要管理債権中の担保・化 Portion of Substandard Loan guarante	R証等による保全部分 ns secured by collateral or es, etc. (c) の要注意先債権			General	Reserve for Sub 54.6	-般貸倒引当金 bstandard Loans	57.46% (*3) 6.70% [16.97%]	22.40% (*3)
正常先 Normal Borrowers	71,907.0	Substandard 正常先債権 Claims to Normal Borrowers	Borrowers			一般貸倒引当金 General Reserve		313.4 (*5)	(*4) 0.1 (*	
				Loal	特定海外債権引当勘n Loss Reserve for Specific Ove		tries	0.7		
不良債権比率 / NPL ratio (v)/(iv)	総計 / Total			貸倒	引当金 計 / Total Reserve	for possib	e loan losses	472.5	引当率 / Re	

不良債権比率 / NPL ratio	総計 / Total		貸倒引当金	金 計 / Total Reserve for possible loan losses	472.5	引当率 / Reserve ratio (*6)
(v)/(iv) 1.21%	72,788.4 (iv)		+ 要	別貸倒引当金 要管理債権に対する一般貸倒引当金 cific Reserve+General Reserve for Substandard Loans	213.0	(D/C) 67.83%
(vs Mar. 2013) (0.39%)	A=(i)+(ii)+(iii) 881.4 (v) (vs Mar. 2013: (212.1))	B: 担保・保証等により回収可能部分 Portion secured by collateral or guarantees, etc. (a)+(b)+(c)	567.4	C: 左記以外 Unsecured portion (A-B)	314.0	保全率 / Coverage ratio (B+D)/A 88.54%

- *1 直接減額 2,553億円を含む / Includes amount of direct reduction totaling JPY 255.3 billion
- *2 金融再生法開示対象外の資産に対する引当を一部含む(破綻先・実質破綻先 24億円、破綻懸念先 54億円) Includes reserve for assets that are not subject to disclosure based on the Financial Reconstruction Act standards (Bankrupt/Effectively Bankrupt Borrowers:JPY 2.4 billion, Potentially Bankrupt Borrowers: JPY 5.4 billion)
- *3「破綻先」、「実質破綻先」、「破綻懸念先」、「要管理先債権」及び「要注意先債権(要管理先債権を含む)」は、担保・保証等により回収可能部分の金額を除いた残額に対する引当率 Reserve ratios for claims on Bankrupt Borrowers, Effectively Bankrupt Borrowers, Potentially Bankrupt Borrowers, Substandard Borrowers and Borrowers Requiring Caution including Substandard Borrowers are the proportion of reserve for the possible loan losses to each category's total unsecured claims
- *4「正常先債権」及び「要管理先債権以外の要注意先債権」は、債権額に対する引当率。但し、「要管理先債権以外の要注意先債権」について、[]内に、担保・保証等により回収可能部分の金額を除いた残額に対する引当率を記載 Reserve ratios for claims on Normal Borrowers and Borrowers Requiring Caution (excluding claims to Substandard Borrowers) are the proportion of the reserve for possible loan losses to the respective claims of each category.

 The reserve ratio for unsecured claims on Borrowers Requiring Caution (excluding claims to Substandard Borrowers) is shown in []
- *5 要注意先に対する個別貸倒引当金6億円を含む / Includes Specific reserve for Borrowers requiring caution totaling JPY 0.6 billion
- *6 担保・保証等により回収可能部分の金額を除いた残額に対する引当率
 The proportion of the reserve to the claims, excluding the portion secured by collateral or quarantees, etc.

(2-9) 債券の残存期間別残高及びデリバティブ取引の概要等

/ Balance of bonds classified by maturity and overview of derivative transactions, etc.

その他有価証券のうち満期があるもの及び満期保有目的の債券の残存期間別残高

Balance of Other securities with maturities and bonds classified as held-to-maturity, classified by maturity

SMBC単体 / SN	IBC non-consolidated									(十億円	/ Billions of yen)
As of Mar. 2014		1年以	内	1 年超 51	丰以内	5 年超 10	年以内	10 年超		合	<u> </u>
		1 year or	less	More than 1 ye	ear to 5 years	More than 5 year	ars to 10 years	More than 10	years	Tot	al
			VS		VS		VS		VS		VS
			Mar. 2013		Mar. 2013		Mar. 2013	N	1ar. 2013		Mar. 2013
債券	Bonds	5,340.7	(3,088.8)	9,207.8	(8,614.7)	1,643.6	(903.1)	75.9	+12.3	16,268.1	(12,594.1)
うち国債	of which JGBs	4,689.1	(3,416.6)	7,733.0	(8,308.9)	1,400.8	(683.3)	-	-	13,822.9	(12,408.8)
その他	Others	766.9	+136.6	1,920.5	(2,934.8)	552.2	+308.6	384.1	(75.8)	3,623.7	(2,565.5)
合 計	Total	6,107.6	(2,952.3)	11,128.3	(11,549.5)	2,195.8	(594.5)	460.1	(63.4)	19,891.8	(15,159.6)

デリバティブ取引(繰延ヘッジ会計適用分)の概要

Overview of derivative transactions (on deferred hedge accounting basis)

SMBC 単体 / SMB	C non-consolidated				(十億円 / Billions of yen)
As of Mar. 2014		ネット資産 / Net assets			ネット繰延利益
			資産 / Assets	負債 / Liabilities	Net deferred gains (losses)
合計	Total	(477.3)	148.7	626.0	(86.1)
金利スワップ	Interest rate swaps	23.1	99.0	75.9	(44.6)
通貨スワップ	Currency swaps	(500.6)	49.2	549.9	(48.8)
その他	Others	0.2	0.4	0.2	7.4

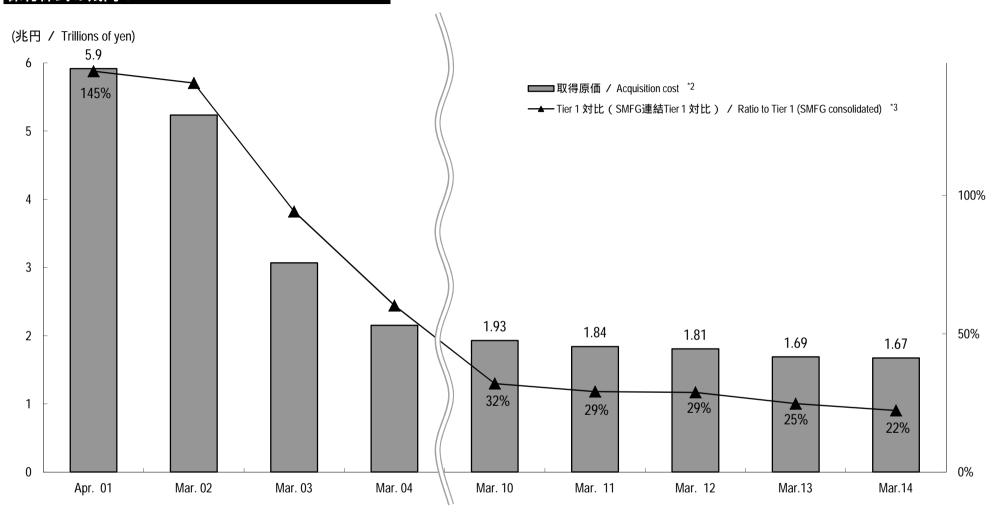
金利スワップ(繰延ヘッジ会計適用分)の残存期間別想定元本

Contract amount of interest rate swaps (on deferred hedge accounting basis), classified by maturity

SMBC単体 / SMBC non-consolidated								(十億円	/ Billions of yen)
As of Mar. 2014		1年以内		1年超5年以内		5 年 瓦	<u> </u>	合計	
		1 year or	less	More than 1 year	ar to 5 years	More than	5 years	Tot	tal
			VS		VS		VS		VS
			Mar. 2013		Mar. 2013		Mar. 2013		Mar. 2013
想定元本合計 Total contract amount		4,527.5	+1,309.4	26,366.7	+5,901.4	13,849.1	(1,550.7)	44,743.2	+5,660.1
受取固定·支払変動 Receivable fixed rate / payable floating rate	(a)	3,865.0	+1,517.6	18,137.6	+3,090.9	7,007.1	(1,194.5)	29,009.6	+3,414.0
受取変動·支払固定 Receivable floating rate / payable fixed rate	(b)	652.1	(218.6)	8,229.1	+2,827.2	6,842.0	(356.2)	15,723.1	+2,252.2
受取変動·支払変動 Receivable floating rate / payable floating rate		10.4	+10.4	-	(16.6)	-	-	10.4	(6.2)
ネット受取固定 Net receivable fixed rate	(a)-(b)	3,212.9	+1,736.2	9,908.5	+263.7	165.1	(838.3)	13,286.5	+1,161.8

(2-10) 保有株式 (1) / Equity portfolio (1)

保有株式の残高 / Balance of domestic stocks^{*1}

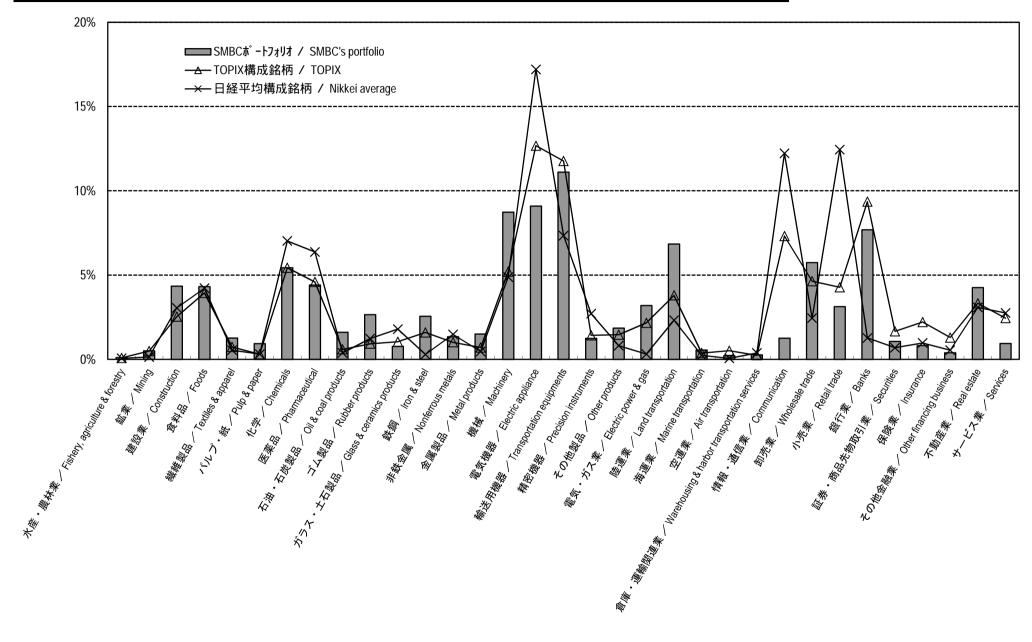


^{*1} その他有価証券の「株式」のうち上場株式 / Domestic listed stocks classified as other securities

^{*2} プロミス株式交換に伴うSMFG株式増加分を除く / Shares of SMFG related to share exchange for acquiring Promise are excluded

^{*3 02/3}末まではSMBC連結Tier 1対比。13/3末以降はバーゼル ベースのSMFG連結Tier 1対比 / Until Mar. 2002, percentage to SMBC consolidated Tier 1. Since Mar. 2013, percentage to SMFG consolidated Tier 1 based on Basel 3

業種別構成比(14/3末現在 時価ベース) / Composition by industry (as of Mar. 31, 2014, balance sheet amount)



(2-10) 保有株式 (3) / Equity portfolio (3)

貸借対照表計上額上位30銘柄(14/3末現在) / Top 30 by balance sheet amount (as of Mar. 31, 2014)¹¹

	銘柄 Issue	株式数(株) No. of shares	貸借対照表計上額 (百万円) Balance sheet amount (Millions of yen)
トヨタ自動車株式会社	TOYOTA MOTOR CORPORATION	36,850,000	209,787
The Bank of East Asia Limited	The Bank of East Asia Limited	224,381,038	90,606
東日本旅客鉄道株式会社	East Japan Railway Company	10,530,315	79,861
株式会社ブリヂストン	BRIDGESTONE CORPORATION	18,000,000	65,430
株式会社クボタ	KUBOTA Corporation	45,006,000	61,478
三井物産株式会社	MITSUI & CO., LTD.	38,500,000	57,596
三井不動産株式会社	Mitsui Fudosan Co., Ltd.	18,546,308	57,437
ダイキン工業株式会社	DAIKIN INDUSTRIES, LTD	9,000,000	50,211
住友不動産株式会社	Sumitomo Realty & Development Co., Ltd.	11,990,199	49,423
Kotak Mahindra Bank Limited	Kotak Mahindra Bank Limited	32,800,000	41,879
新日鐵住金株式会社	NIPPON STEEL & SUMITOMO METAL CORPORATION	146,470,679	41,304
武田薬品工業株式会社	Takeda Pharmaceutical Company Limited	8,195,070	39,991
日揮株式会社	JGC Corporation	11,000,000	39,710
キヤノン株式会社	Canon Inc.	12,678,379	39,290
株式会社小松製作所	Komatsu Ltd.	17,835,711	37,954

^{*1} 保有目的が純投資以外の目的の投資株式 / Shares held by SMBC primarily for strategic purposes

	銘柄 Issue	株式数(株) No. of shares	貸借対照表計上額 (百万円) Balance sheet amount (Millions of yen)
株式会社セブン&アイ·ホールディングス	Seven & i Holdings Co., Ltd.	9,825,476	37,503
東海旅客鉄道株式会社	Central Japan Railway Company	3,230,000	37,400
パナソニック株式会社	Panasonic Corporation	28,512,992	35,128
Barclays PLC	Barclays PLC	84,459,459	34,543
JXホールディングス株式会社	JX Holdings, Inc.	65,398,360	33,745
マツダ株式会社	Mazda Motor Corporation	64,287,500	29,636
富士フイルムホールディングス株式会社	FUJIFILM Holdings Corporation	10,478,226	29,370
大和ハウス工業株式会社	DAIWA HOUSE INDUSTRY CO., LTD.	16,117,142	29,236
オリンパス株式会社	OLYMPUS CORPORATION	8,350,648	28,091
株式会社大和証券グループ本社	Daiwa Securities Group Inc.	30,328,000	27,355
西日本旅客鉄道株式会社	West Japan Railway Company	6,400,000	26,624
アサヒグループホールディングス株式会社	Asahi Group Holdings, Ltd.	9,028,000	25,188
日本たばこ産業株式会社	Japan Tobacco Inc.	8,000,000	25,072
旭化成株式会社	ASAHI KASEI CORPORATION	35,404,956	25,031
大正製薬ホールディングス株式会社	TAISHO PHARMACEUTICAL HOLDINGS CO., LTD.	3,000,000	23,256

(3-1) 個人ビジネス (1) / Consumer business (1)

個人向けチャネル / No.	of Marketing channels for individual clients				
				(単位∶ヵ)	所、台 / Number)
[SMBC]		Mar. 11	Mar. 12	Mar. 13	Mar. 14
エリア	Area Main Office*1	-	-	-	109
国内本支店数	Domestic branches ^{*2}	435	437	439	439
SMBCコンサルティングプラ ⁺	ザ SMBC Consulting Plaza	73	73	74	74
ローンプラザ	Loan Promotion Office	99	92	92	89
店舗外ATM拠点数	Locations where ATMs are available outside SMBC branches	1,551	1,471	1,477	1,478
ATM 台数(ネットワーク全体)	ATMs (Total)	41,594	43,824	47,084	49,179
プロパーATM台数	SMBC ATMs	6,584	6,513	6,530	6,510
提携 ATM 台数	Other ATMs	35,010	37,311	40,554	42,669
SMBC コンシューマーファイナンス 提携事業 ACM 台数 *1 2014年4月1日現在 / As of Apr. 1,	No. of ACMs under the alliance between SMBC and SMBC Consumer Finance	719	719	720	716
[SMBC 日興証券 / SMBC Nikko		Mar. 11	Mar. 12	Mar. 13	፲:ヵ所 / Number) Mar. 14
国内店舗数	Domestic branches	109	109	109	112
[CMDC=3.3 = = = -/_1	17 / CMDC Consumer Finance	May 11	May 10		所、台 / Number)
	/ス / SMBC Consumer Finance] Domestic service channels	Mar. 11 1,237	Mar. 12	Mar. 13	Mar. 14
国内店舗・チャネル お客さまサービスプラザ(有	DOMESTIC SERVICE CHANNELS			1 1 1 1 / 2	1 1 1 0
自動契約機店舗(無人店舗			1,203	1,126	
日 乳 天 彩 川 茂 川 田 し 無 八 川 田	人店舗) Customer Service Plaza (Staffed)	21	21	21	18
	人店舗) Customer Service Plaza (Staffed) Unstaffed service channels	21 1,216	21 1,182	21 1,105	18 1,110
自動契約機	Customer Service Plaza (Staffed) Unstaffed service channels ACMs	21 1,216 1,258	21 1,182 1,228	21 1,105 1,149	1,128 18 1,110 1,154 1,147
自動契約機 自社ATM	I人店舗)Customer Service Plaza (Staffed) Unstaffed service channels ACMs ATMs	21 1,216 1,258 1,256	21 1,182	21 1,105	18 1,110 1,154
自動契約機 自社ATM	Customer Service Plaza (Staffed) Unstaffed service channels ACMs	21 1,216 1,258 1,256	21 1,182 1,228	21 1,105 1,149 1,147	18 1,110 1,154 1,147
自動契約機 自社ATM	I人店舗)Customer Service Plaza (Staffed) Unstaffed service channels ACMs ATMs	21 1,216 1,258 1,256	21 1,182 1,228	21 1,105 1,149 1,147	18 1,110 1,154 1,147
自動契約機 自社ATM リモート取引契約者数・件	I人店舗)Customer Service Plaza (Staffed) Unstaffed service channels ACMs ATMs	21 1,216 1,258 1,256 's remote banking	21 1,182 1,228 1,222	21 1,105 1,149 1,147 (千人、千	18 1,110 1,154 1,147 1,147 千件 / Thousands) Mar. 14
自動契約機 自社ATM リモート取引契約者数・件	(大店舗) Customer Service Plaza (Staffed) Unstaffed service channels ACMs ATMs - 数推移 (SMBC) / No. of clients and transactions of SMBC	21 1,216 1,258 1,256 's remote banking Mar. 11 10,862	21 1,182 1,228 1,222 Mar. 12 11,558	21 1,105 1,149 1,147 (千人、千 Mar. 13 12,212	18 1,110 1,154 1,147 件 / Thousands) Mar. 14 12,935
自動契約機 自社ATM リモート取引契約者数・件 SMBCダイレクト契約者数	(大店舗) Customer Service Plaza (Staffed) Unstaffed service channels ACMs ATMs -数推移(SMBC) / No. of clients and transactions of SMBC "SMBC Direct" clients	21 1,216 1,258 1,256 's remote banking Mar. 11	21 1,182 1,228 1,222 Mar. 12	21 1,105 1,149 1,147 (千人、千 Mar. 13 12,212	18 1,110
自動契約機 自社ATM リモート取引契約者数・件 SMBCダイレクト契約者数 SMBCリモート取引計	(大店舗) Customer Service Plaza (Staffed) Unstaffed service channels ACMs ATMs - 数推移 (SMBC) / No. of clients and transactions of SMBC	21 1,216 1,258 1,256 's remote banking Mar. 11 10,862	21 1,182 1,228 1,222 Mar. 12 11,558	21 1,105 1,149 1,147 (千人、千 Mar. 13 12,212	18 1,110 1,154 1,147 - 件 / Thousands) Mar. 14 12,935

(3-1) 個人ビジネス (2) / Consumer business (2)

預り資産 / Assets under management (十億円 / Billions of yen) [SMBC] Mar. 11 Mar. 12 Mar. 13 Mar. 14 個人預金 Individual deposits*1 40,159.6 36.653.7 37.696.7 38.827.7 流動性預金 24,499.9 Liquid deposits 22.011.3 23.260.4 26,021.8 定期性預金 Fixed-term deposits 14.157.0 13,914.9 13.762.1 13.586.3 外貨預金 485.4 521.4 565.7 551.5 Foreign currency deposits 投資信託全体 Investment trusts*2 3.039.4 3.246.2 2.735.8 3.031.9 個人向け投資信託預り残高 Investment trusts for individuals 2.725.0 2,421.5 2.686.2 2.893.4 *1 譲渡性預金及び特別国際金融取引勘定分を除く / Excludes "negotiable certificates of deposit" and Japan offshore banking accounts *2 投資信託預り残高は約定基準で、期末の各ファンドの純資産残高に基づく/ Recognized on a contract basis and measured according to each fund's net asset balance at the period-end (兆円 / Trillions of yen) [SMBC**日興証券 /** SMBC Nikko Securities] Mar. 11 Mar. 12 Mar. 13 Mar. 14 Client assets*3 預り資産合計 30.6 31.6 34.7 38.1 うち株式 12.4 12.7 15.2 17.0 of which equities うち債券 of which bonds 12.8 14.0 13.7 14.6 5.3 5.7 うち受益証券 of which investment trusts 4.8 6.3 *3 ホールセール部門を含む / Includes assets from corporate clients 投資商品販売 / Sales of investment products (十億円 / Billions of yen) FY3/11 FY3/12 FY3/13 FY3/14 [SMBC] 個人向け投資信託販売額 Sales of investment trusts to individuals 1.128.1 971.8 1,106.5 1,219.1 個人年金保険販売額 192.1 Sales of pension-type insurances 176.6 87.3 118.9 個人年金保険販売累計額 Accumulated sales of pension-type insurances 3,478.8 3,655.4 3.742.7 3,861.6 (十億円 / Billions of yen) [SMBC 日興証券 / SMBC Nikko Securities] FY3/11 FY3/12 FY3/13 FY3/14 商品販売額合計 Product sales*4 6,408.2 6,293.3 7,197.0 8,984.3 投信 2,971.3 of which investment trusts 2,380.6 1,851.0 2,620.1 外債 of which foreign bonds^{*5} 1.894.0 2,383.7 2,387.8 3.075.9 国内债 of which domestic bonds 1,950.8 1,858.1 1,886.4 2,434.6 株式募集 of which subscription of equities 177.9 188.7 294.5 493.1

4.7

11.9

8.3

年金・保険

of which variable annuities/insurances

9.5

^{*4} ホールセール部門を含む / Includes sales to corporate clients

^{*5} 外債販売は既発債の販売も含む。円建外債は外債に含む / Foreign bonds include already-issued bonds and yen-denominated foreign bonds

(3-1) 個人ビジネス (3) / Consumer business (3)

貸出金(SMBC) / Loans (SMBC)

(十億円 / Billions of yen)

		Mar. 11	Mar. 12	Mar. 13	Mar. 14
住宅ローン	Housing loans	14,490.8	14,336.8	14,086.2	13,841.4
うち自己居住用の住宅ローン	of which self-residential purpose	11,141.7	11,196.6	11,190.3	11,090.0
その他消費者ローン	Other consumer loans	878.5	869.3	869.6	880.8

(十億円 / Billions of yen)

		FY3/11	FY3/12	FY3/13	FY3/14
自己居住用の住宅ローン取組実績	Originated amount of housing loans for self-residential purpose*1	1,192.4	1,164.6	1,162.5	1,124.3
うち疾病保障付住宅ローン取組実績	of which originated amount of housing loan with insurance for major serious illness	approx. 450	approx. 510	approx. 510	approx. 560
住宅ローン証券化実績	Securitization of housing loans	approx. 50	approx. 80	approx. 120	approx. 160

^{*1} 住宅金融支援機構の融資に係るつなぎローンを除く / Excludes bridge loans for loans by Japan Housing Finance Agency

コンシューマー・ファイナンス残高(概数) / Consumer loans outstanding (round number)

(十億円 / Billions of yen)

		Mar. 11	Mar. 12	Mar. 13	Mar. 14
三井住友銀行	SMBC	540	560	600	640
うちSMBCコンシューマーファイナンス保証	of which loan balance guaranteed by SMBC Consumer Finance	340	370	410	460
SMBCコンシューマーファイナンス	SMBC Consumer Finance		760	740	700
三井住友カード	Sumitomo Mitsui Card ^{*2}	320	310	310	320
セディナ	Cedyna		440	390	360

^{*2} カードショッピングのリボルビング払等の残高を含む / Includes loan balance related to revolving payments

カード会員数・取扱高推移 / No. of card holders and sales handled

カード会員数 / No. of card holders

ョカ人 / Millions)

		Mar. 11	Mar. 12	Mar. 13	Mar. 14
三井住友カード	Sumitomo Mitsui Card	20.77	21.65	22.40	22.99
セディナ	Cedyna	22.51	21.09	19.48	18.41

カード取扱高 / Sales handled

(十億円 / Billions of yen)

		FY3/11	FY3/12	FY3/13	FY3/14
三井住友カード	Sumitomo Mitsui Card	6,896.3	7,560.7	8,194.6	9,131.5
 セディナ	Cedyna	6,364.1	6,238.2	11,694.1 ^{*3}	12,388.3

^{*3} SMBCファイナンスサービスの連結子会社化等により増加 / YOY increase mainly due to consolidation of SMBC Finance Service

(3-1) 個人ビジネス (4) / Consumer business (4)

個人顧客セグメント / Segmentation of individual clients and marketing channels

	顧客セグメント Client segments		対応チャネル (14/4/1時点、単位: ヵ所) Marketing channels (as of Apr. 1, 2014, Number)		
	超富裕層 Ultra HNWIs* 約0.1万人 Approx. 1,000 clients	上場企業オーナーファミリー Listed company owners and their families	プライベートバンカー Private banker	プライベートバンキング営業部 Private Banking Dept. 東京 1、大阪 1 Tokyo 1 , Osaka 1	
	大口富裕層 Upper HNWIs* 約4万人 Approx. 40,000 clients	非上場企業オーナー・大口資産家・大口地主 Unlisted company owners, large-scale real estate owners, and other wealthy individuals	ウェルスマネジメントバンカー Wealth management banker	エリア Area Main Office 109	
: ints	一般富裕層 HNWIs* 約38万人 Approx. 0.38 million clients	非上場企業オーナー・地主・資産家・会社役員 Unlisted company owners, real estate owners, corporate executives, and other wealthy individuals	ファイナンシャルアドバイザー Financial advisor	支店	
個人顧客 Individual clients			ライフプランアドバイザー Life plan advisor	Branch 439	
	資産形成層・マス層 Mass affluent / Mass retail 約2,500万人 Approx. 25 million clients	退職者·勤労者 Retirees, corporate employees	ローンプランナー・ローンアドバイザー Loan planner, Loan advisor	ローンプラザ Loan Promotion Office 89	
			リモート営業部(東京 3、神戸 1)・コールセンター(神戸 1、福岡 1) Remote Marketing Dept. (Tokyo 3, Kobe 1),Call Center (Kobe 1, Fukuoka 1		
			SMBCダイレ "SMBC Dire		

^{*}HNWI=High-net-worth individual

(3-2) 法人ビジネス (1) / Corporate business (1)

法人向けチャネル - 拠点数

No. of Marketing channels for corporate clients

(14/4/1時点 / as of Apr. 1, 2014)

	法人向けチャネル 類型 Marketing channels for corporate clients		
営	業部	Corporate Banking Dept.	16
法人	人営業部	Corporate Business Office	161
公都	%法人営業部	Public Institutions Business Office	2
エリ	リア	Area Main Office	109
	うち法人取引有	of which offices providing services for corporate clients	84
支店		Branch	3
ビシ	ブネスサポート業務部	Business Support Office	2

SMBC評価型融資 SMBC Assesment Loan

(14/3末時点 / as of Mar. 31, 2014)

- 取組件数累計 約400件 Accumulated no. of transactions: approx. 400
- 取組額累計 約1兆円 Accumulated transaction amount: approx. JPY 1 trillion

SMBC環境配慮評価融資 SMBC Environmental Assessment Loan	企業の環境配慮への取り組みを評価・支援 Assess and support the environmentally conscious measures
SMBC環境配慮評価融資ecoバリューup SMBC Environmental Assessment Loan, eco Value-Up	taken by clients
SMBC食•農評価融資 SMBC Food and Agriculture Assessment Loan	食の安全や食文化等への取り組みを評価・支援 Assess and support measures aimed at promoting food safety and security as well as food culture
SMBCサステイナフ'ルヒ'ルテ'ィンケ'評価融資 SMBC Sustainable Building Assessment Loan	建物の環境性能・耐震性能等を評価・支援 Assess and support the environmental and aseismic performance of buildings
SMBC事業継続評価融資 SMBC Business Sustainability Assessment Loan	地震や洪水等、有事の際の事業継続取組を評価・支援 Assess the clients' efforts to ensure business continuity in the event of emergencies such as earthquakes or floods
SMBCサステイナビリティ評価融資 SMBC Sustainability Assessment Loan	ESGへの取り組みと情報開示の適切さを評価・支援 Assess and support measures taken for environment, society, and governance as well as appropriateness of information disclosure

個人保証に過度に依存しない中小企業向融資への取組状況(14/3末) Lending services for SMEs with less dependence on personal guarantees (as of Mar. 31, 2014)

融資の種類	件数(件)	残高(十億円)	主な商品・サービス
Types of loans	No. of transactions	Balance(Billions of yen)	Main products & services
動産·債権譲渡担保融資	249	204.7	アセット連動ローン、等
Loans collateralized by movable property/assigned claim*	249	=,	Asset Linked Loan, etc.
コベナンツを活用した融資	2,645	2 226 /	シンシ ケートローン、ド キュメンテーションローン、等 Loan syndication, Documentation Loan, etc.
Loans utilizing covenants	2,043	3,330.4	
スコアリングモデルを活用した融資	21,786	E20.0	ビジネスセレクトローン、等
Loans utilizing credit scoring models	21,700	330.0	Business Select Loan, etc.

^{*} ABLを含む / Includes asset-based lending

(3-2) 法人ビジネス (2) / Corporate business (2)

ビジネスセレクトローン - 商品概要

Business Select Loan - Product description

(14/3末時点 / as of Mar. 31, 2014)

- 取組件数累計 約29万件

Accumulated number of transactions: approx. 290,000

- 取組額累計 約7.8兆円

Accumulated transaction amount: approx. JPY 7.8 trillion

- 独自モデルに基づ〈スピード審査

Quick approval using SMBC's original credit scoring model

- 対象顧客は年商10億円以下

Targeted corporate clients with annual sales of JPY 1 billion or less

- 小口分散化されたポートフォリオでリスクコントロール

Risk control based on diversified loan portfolio

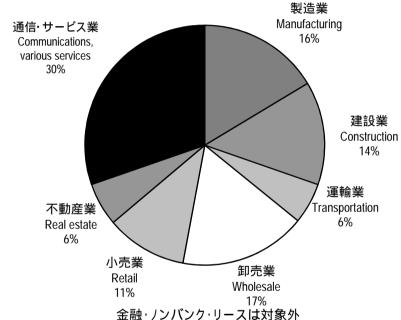
取扱開始	2002年3月~
Launch	March 2002
貸出金額	最大50百万円
Amount	JPY 50 million or less
	2.225% ~
	2.225% or more
貸出金利	- 信用リスクに応じて変動
Interest rate	Different according to level of credit risk
	- 取引振りに応じて優遇有
	Occasional discount according to overall transaction volume with SMBC
貸出期間	最長5年以内
Term	Within 5 years
担保	無担保(有担保も有)
Collateral	Not required in general
保証	第三者保証不要(代取保証要)
Guarantee	No third party guarantee required (But guarantee by representative director required)

(十億円 / Billions of yen)

	Mar. 2013	Mar. 2014
残高	約470	約530
Balance	approx. 470	approx. 530
取組額	約270	約400
Origination	approx. 270	approx. 400

ビジネスセレクトローン - 業種別比率(14/3末)

Business Select Loan - Industry mix (as of Mar. 31, 2014)



Not available for financial institutions, non-banks and leasing companies

(3-2) 法人ビジネス (3) / Corporate business (3)

エレクトロニック・パンキンク	プ契約者数 / E-banking				
(国内向け / For domestic)					(千件 / Thousands)
		Mar. 11	Mar. 12	Mar. 13	Mar. 14
パソコンバンクWeb21	E-banking Web 21 ^{*1}	163	172	178	187
Global e-Tradeサービス	Global e-Trade service	18	20	22	23
*1 パソコンバンクナビWebを含むWeb系エ	レクトロニック・バンキングサービスの合計 / Total number of contrac	cts for web-based e-banking services including In	ternet banking PC Navi Web)	
(海外向け / For overseas)					(件 / Number)
		Mar. 11	Mar. 12	Mar. 13	Mar. 14
海外向けエレクトロニック・バンキ	シグ Overseas e-banking ^{*2}	9,148	10,924	12,791	14,633

^{*2} 海外拠点における主なエレクトロニック・バンキングサービスの契約数の合計 / Total number of contracts for main e-banking services for overseas accounts

(3-2) 法人ビジネス (4) / Corporate business (4)

SMBC日興証券によるビジネス / League tables: SMBC Nikko Securities

株式関連(ブックランナー、引受金額)

Global Equity & Equity-Related; Bookrunner, Underwriting amount¹

		(十億円 / Billions of yer		
		金額	シェア	案件数
		Proceeds	Mkt share	No. of deals
1.	Nomura Securities	1,455.5	32.0%	118
2.	Mitsubishi UFJ Morgan Stanley Securities	753.8	16.6%	50
3.	SMBC Nikko Securities	633.0	13.9%	76
4.	Daiwa Securities	455.3	10.0%	62
5.	Mizuho Securities	424.3	9.3%	58
6.	Goldman Sachs	163.5	3.6%	13
7.	Merrill Lynch Japan Securities	142.0	3.1%	8
8.	UBS Securities	140.0	3.1%	15
9.	JP Morgan	113.3	2.5%	10
10.	Deutsche Bank	74.0	1.6%	4

ファイナンシャル・アドバイザー(取引金額)

Financial advisor (M&A, Transaction volume)*1,4

	(十億円 / Billions of yer		
		取引金額	シェア
	Transa	action volume	Mkt share
1.	Mitsubishi UFJ Morgan Stanley Securities	5,201.7	39.0%
2.	Nomura Securities	2,653.6	19.9%
3.	Goldman Sachs	2,560.1	19.2%
4.	SMBC Nikko Securities	2,280.7	17.1%
5.	Credit Suisse	2,210.6	16.6%
6.	Bank of America Merrill Lynch	2,063.0	15.5%
7.	Mizuho Securities	1,659.5	12.5%
8.	Centerview Partners LLC	1,632.5	12.2%
9.	Daiwa Securities	1,444.7	10.8%
10.	Deutsche Bank	879.6	6.6%
10.	Denische Dank	8/9.0	0.0%

円債総合(主幹事、引受金額)

JPY denominated bonds: Lead manager, Underwriting amount *2,3

	(十億円 / Billions of yen)		
	金額	シェア	案件数
	Proceeds	Mkt share	No. of deals
Nomura Securities	3,054.4	19.0%	381
Mitsubishi UFJ Morgan Stanley Securities	3,006.2	18.7%	407
Mizuho Securities	2,949.9	18.4%	380
Daiwa Securities	2,544.0	15.9%	350
SMBC Nikko Securities	2,388.8	14.9%	351
Goldman Sachs	447.1	2.8%	61
Merrill Lynch Japan Securities	262.0	1.6%	37
Tokai Tokyo Securities	248.0	1.5%	58
JP Morgan	246.8	1.5%	18
Citigroup Global Markets	217.0	1.4%	31
	Mitsubishi UFJ Morgan Stanley Securities Mizuho Securities Daiwa Securities SMBC Nikko Securities Goldman Sachs Merrill Lynch Japan Securities Tokai Tokyo Securities JP Morgan	*金額 Proceeds Nomura Securities 3,054.4 Mitsubishi UFJ Morgan Stanley Securities 3,006.2 Mizuho Securities 2,949.9 Daiwa Securities 2,544.0 SMBC Nikko Securities 2,388.8 Goldman Sachs 447.1 Merrill Lynch Japan Securities 262.0 Tokai Tokyo Securities 248.0 JP Morgan 246.8	金額 シェア Proceeds Mkt share

ファイナンシャル・アドバイザー(案件数)

Financial advisor (M&A, No. of deals)*1,4

		案件数	シェア
		No. of deals	Mkt share
1.	Nomura Securities	100	3.6%
2.	Mizuho Securities	93	3.4%
3.	SMBC Nikko Securities	83	3.0%
4.	SMBC	67	2.4%
5	Daiwa Securities	61	2.2%
6.	Mitsubishi UFJ Morgan Stanley Securities	45	1.6%
7.	KPMG FAS	44	1.6%
8.	GCA Savvian	43	1.5%
9.	Deloitte Tohmatsu Financial Advisory	36	1.3%
10.	Frontier Management	30	1.1%

SMBCによるビジネス / League tables: SMBC

<u>プロジェクトファイナンス・マンデーティッド・アレンジャー(ク゚ローパル)</u>

Project finance mandated arranger ranking (Global)*5
(百万米ドル / Millions of USD)

	(1173	141 24 2 .	
			金額
			Proceeds
1.	MUFG		11,524
2.	State Bank of India		10,090
3.	China Development Bank		8,260
4.	SMFG		7,924
5.	Mizuho FG		7,444
6.	Korea Development Bank		5,659
7.	Credit Agricole CIB		5,141
8.	HSBC		4,286
9.	Barclays		4,211
10.	ING		4,033

シンシ'ケートローン・マンテ'ーティット'・アレンシ'ャー(グローハ'ル)

Syndicated loans mandated arranger ranking (Global)*5
(百万米ドル / Millions of USD)

	(11)	• 7 mmono er eez/
		金額
		Proceeds
1.	JP Morgan	333,201
2.	Bank of America Merrill Lynch	327,705
2. 3.	Citi	207,047
4.	MUFG	183,377
5.	Wells Fargo	176,421
6.	Barclays	169,399
7.	Deutsche Bank	140,736
8.	Mizuho FG	137,629
9.	SMFG	119,557
10.	RBS	107,745

- *1 出所:トムソン・ロイター(13年4月-14年3月実績) / Source: Thomson Reuters (Apr. 2013 Mar. 2014)
- *2 出所: SMBC日興証券(13年4月-14年3月実績) / Source: SMBC Nikko Securities (Apr. 2013 Mar. 2014)
- *3 事業債、財投機関債・地方債[主幹事方式]、サムライ債 / Corporate bonds, FILP agency bonds, municipality bonds for proportional shares as lead manager, and samurai bonds
- *4 日本企業関連公表案件(不動産案件を除く) / Japanese corporate related only. Excludes real estate deals
- *5 出所: トムソン・ロイター (13年1月-12月実績) / Source: Thomson Reuters (Jan. Dec. 2013)

(3-3) 海外ビジネス: グローバルネットワーク / International business: Global network

海外拠点網(2014年4月30日現在) / Global network (as of Apr. 30, 2014)

合計 / Total ^{*1}	69

アジア・オセアニア / Asia and Oceania

<三井住友銀行(中国)有限公司 / Sumitomo Mitsui Banking Corporation(China)>

- 本店(上海) / Head Office (Shanghai)
- 天津支店 / Tianiin Branch
- 広州支店 / Guangzhou Branch
- 蘇州支店 / Suzhou Branch
- 杭州支店 / Hangzhou Branch
- 北京支店 / Beijing Branch
- 瀋陽支店 / Shenyang Branch
- 深圳支店 / Shenzhen Branch
- 重慶支店 / Chongging Branch
- 天津濱海出張所 / Tianjin Binhai Sub-Branch
- 蘇州丁業園区出張所 / Suzhou Industrial Park Sub-Branch
- 上海浦西出張所 / Shanghai Puxi Sub-Branch
- 常熟出張所 / Changshu Sub-Branch
- 上海自貿試験区出張所 / Shanghai Pilot Free Trade Zone Sub-Branch
- 昆山出張所 / Kunshan Sub-Branch
- 上海支店 / Shanghai Branch^{*2}

大連駐在員事務所 / Dalian Representative Office

香港支店 / Hong Kong Branch

台北支店 / Taipei Branch

ソウル支店 / Seoul Branch

ウランバートル出張所 / Ulaanbaatar Representative Office

シンガポール支店 / Singapore Branch

ヤンゴン出張所 / Yangon Representative Office

バンコック支店 / Bangkok Branch

チョンブリ出張所 / Chonburi Branch

ラブアン支店 / Labuan Branch

クアラルンプール出張所 / Kuala Lumpur Office

- マレーシア三井住友銀行 / Sumitomo Mitsui Banking Corporation Malaysia Berhad

ホーチミン支店 / Ho Chi Minh City Branch

ハノイ支店 / Hanoi Branch

- ベトナムエグジムバンク / Vietnam Eximbank
- インドネシア三井住友銀行 / PT Bank Sumitomo Mitsui Indonesia
- バンク・タブンガン・ペンシウナン・ナショナル / PT Bank Tabungan Pensiunan Nasional Tbk

マニラ駐在員事務所 / Manila Representative Office

プノンペン駐在員事務所 / Phnom Penh Representative Office

シドニー支店 / Sydney Branch

<u>パース出張所</u> / Perth Branch

ニューデリー支店 / New Delhi Branch

ニューデリー駐在員事務所 / New Delhi Representative Office *2

アメリカ / Americas

ニューヨーク支店 / New York Branch

ロスアンゼルス出張所 / Los Angeles Branch

サンフランシスコ出張所 / San Francisco Branch

ヒューストン出張所 / Houston Representative Office

メキシコシティ出張所 / Mexico City Representative Office

ボゴタ出張所 / Bogota Representative Office

リマ出張所 / Lima Representative Office

サンチャゴ出張所 / Santiago Representative Office

ケイマン支店 / Cayman Branch

- マニュファクチャラーズ銀行 / Manufacturers Bank
- カナダ三井住友銀行 / Sumitomo Mitsui Banking Corporation of Canada
- <ブラジル三井住友銀行 / Banco Sumitomo Mitsui Brasileiro S.A.>
- 本店(サンパウロ) / Head Office (Sao Paulo)
- ケイマン支店 / Cayman Branch

ヨーロッパ・中東・アフリカ / Europe, Middle East and Africa

<欧州三井住友銀行 / Sumitomo Mitsui Banking Corporation Europe Limited>

- 本店(ロンドン) / Head Office (London)
- パリ支店 / Paris Branch
- ミラノ支店 / Milan Branch
- アムステルダム支店 / Amsterdam Branch
- モスクワ駐在員事務所 / Moscow Representative Office*2
- <u>ダブリン支店</u> / Dublin Branch
- ロシア三井住友銀行 / ZAO Sumitomo Mitsui Rus Bank

デュッセルドルフ支店 / Düsseldorf Branch

ブラッセル支店 / Brussels Branch

ドバイ支店 / Dubai Branch

ヨハネスブルグ出張所 / Johannesburg Representative Office

ドー八出張所 / Doha QFC Office

バハレーン出張所 / Bahrain Representative Office

イスタンブール出張所 / Istanbul Representative Office

アブダビ出張所 / Abu Dhabi Representative Office

マドリード駐在員事務所 / Madrid Representative Office

- 三井住友ファイナンス・ダブリン / Sumitomo Mitsui Finance Dublin Limited テヘラン駐在員事務所 / Tehran Representative Office

カイロ駐在員事務所 / Cairo Representative Office

プラハ駐在員事務所 / Prague Representative Office

*2 閉鎖予定の拠点 / Offices planned to be closed

^{*1} SMBCの海外拠点の他に、銀行業務を行う主要な現地法人及びその拠点を含む(但し、閉鎖予定の拠点は除く)。以下の一覧において、SMBCの海外拠点は で表記し、2013年4月以降に開設した拠点には下線。 Includes SMBC's overseas offices and major overseas subsidiaries and affiliates listed below (excludes offices planned to be closed). In the list below, SMBC's overseas offices are marked " " and offices opened after Apr. 2013 are underlined.

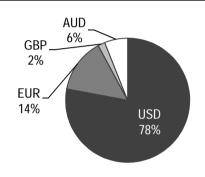
<参考>社債等中長期外貨調達 / Reference: Foreign currency capital markets funding profile

外貨建社債発行残高 / Foreign currency bonds outstanding

(十億米ドル / Billions of USD)

		(Dillions of OSD)
		Mar. 13	Mar. 14
シニア債	Senior bonds	13.6	19.2
劣後債	Subordinated bonds	3.2	3.3

通貨別内訳 / Currency breakdown

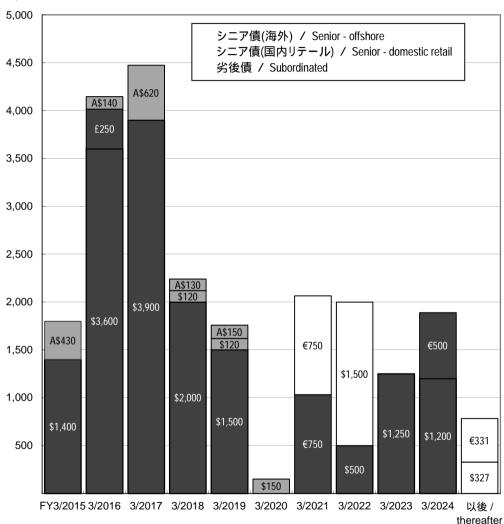


2013年4月以降の主な発行事例 / Benchmark issues since Apr. 2013

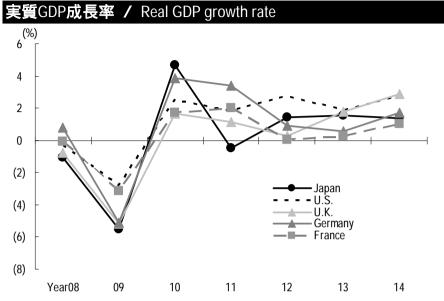
発行日	通貨	発行額(百万)	年限	利率
Issue Date	Currency	Amount (mn)	Tenor	Coupon
Jul. 19, 2013	USD	500	3у	1.45%
		300	3y	3mL+67bp
		500	5y	2.50%
		700	10y	3.95%
Jul. 24, 2013	EUR	500	10y	2.75%
Dec. 16, 2013	EUR	750	7у	2.25%
Jan. 10, 2014	USD	750	3y	1.30%
		750	3y	3mL+43bp
		1000	5y	2.45%
		500	10y	3.95%

満期の分布 / Maturity profile





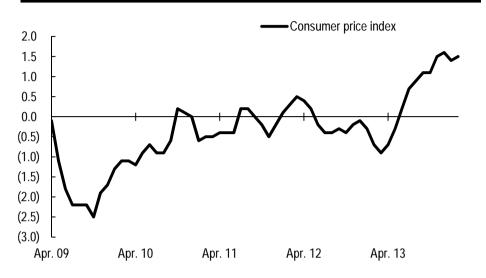
<参考>日本における金融・経済関連指標 / Reference: Financial and economic indices in Japan



出典 / Source: IMF "World Economic Outlook, April 2014" *14年は予測値 / Estimated figures for 2014

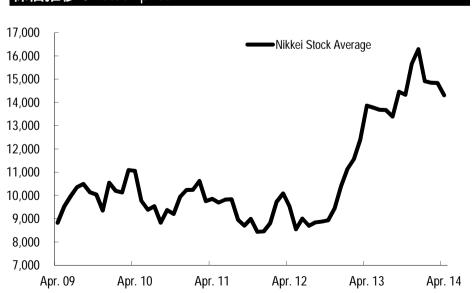
Exchange rate (yen) (yen) 110 150 USD/JPY(month-end, left axis) 145 105 EUR/JPY(month-end, right axis) 140 100 135 95 130 90 125 120 85 115 80 110 75 105 70 100 95 65 Apr. 12 Apr. 13 Apr. 09 Apr. 10 Apr. 11

消費者物価指数(前年同期比) / Consumer price index (YOY change)



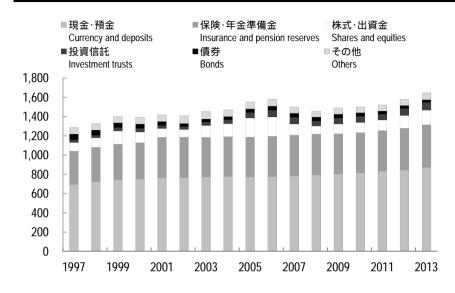
出典: 総務省統計局 / Source: Statistic Bureau, Ministry of Internal Affairs and Communications

株価推移 / Stock price



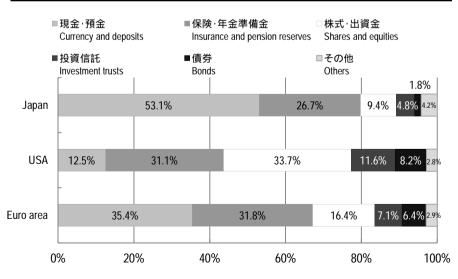
<参考>日本の家計金融資産 / Reference: Financial assets held by households in Japan

日本の家計金融資産残高 / Financial assets held by households in Japan



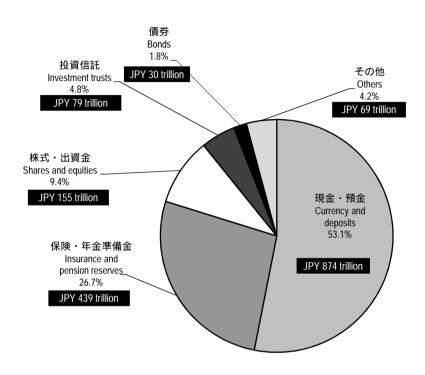
出典:日本銀行「資金循環統計」/ Source: Flow of Funds, Bank of Japan

個人金融資産構成の国際比較 / Comparison of households' financial assets



出典:日本銀行「資金循環の日米欧比較」/ Source: Flow of Funds - Overview of Japan, US, and the Euro area -, Bank of Japan

日本の家計金融資産 / Financial assets held by households in Japan



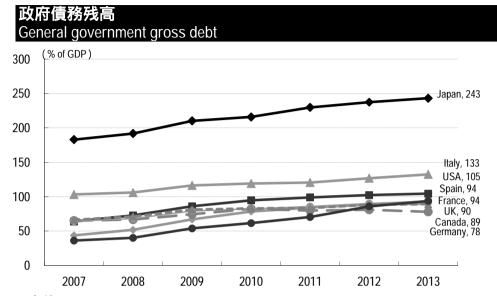
出典: 日本銀行「資金循環統計」/ Source: Flow of Funds, Bank of Japan

家計金融資産合計(2013年12月末速報値) 1.645兆円

Total financial assets held by households (Dec. 31, 2013, preliminary)

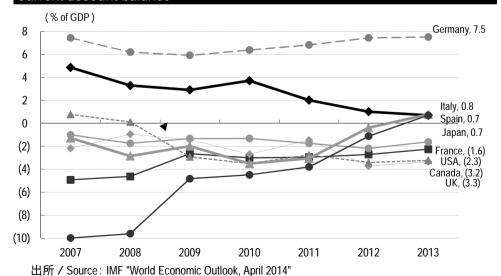
JPY 1,645 trillion

<参考>主要国の財政状況 / Reference: Fiscal condition of major nations



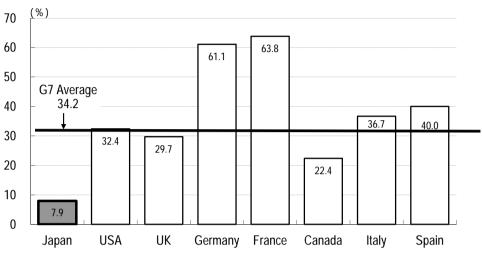
出所 / Source: IMF "World Economic Outlook, April 2014"
* 2013年の日本、英国、フランス、イタリア及びスペインは予測値
Applied estimated figures of 2013 for Japan, UK, France, Italy and Spain

Applied estimated figures of 2013 for Japan, UK, France, Italy and Spain 経常収支 Current account balance



* 2013年のイタリアは予測値 / Applied estimated figures of 2013 for Italy

非居住者による国債保有比率(2013年) Nonresident holding of general government debt in 2013



出所 / Source: IMF "April 2014 Fiscal Monitor"

対外資産負債残高 Net international investment position

