Overview of 1H, FY3/2016 performance

Nov. 13, 2015

Sumitomo Mitsui Financial Group, Inc.



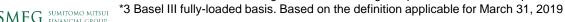
In accordance with the provision set forth in Paragraph 39 of the Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22, issued on September 13, 2013) and other relevant provisions, the presentation of "Net income" was changed to "Profit attributable to owners of parent" from the six months ended Sep. 30, 2015. Corrected foreign currency bonds outstanding on page 9 on Dec. 4, 2015

1H, FY3/2016 summary

- First half net income was JPY 388.1 bn, exceeding our initial target of JPY 380 bn
 - >In spite of an impairment loss of goodwill, strong performance by Marketing units and gains from equity index-linked investment trusts drove profits
- Steadily progressing towards achieving the financial targets of our medium-term management plan

Financial targets and progress of the medium-term management plan				Per share information (SMFG consolidated)						
		FY3/15	1H, FY3/16	FY3/17 targets	(JPY/Share)	1H, FY resul		YOY change		Y3/16 argets
Growth	Growth rate of Consolidated gross profit	+2.8%	+4.4% ^{*1}	around +15% ^{*2}	Profit attributable to owners of parent	28	3.89	(66.84)		555.87
				around	Dividend		75	+15		150
	Consolidated ROE	11.2%	10.8% ^{*1}	10%		(IPV/Sharo) Sep. 30,			-	
Profitability	Consolidated net income	1.1%	1.2% *1	around 1%	(JPY/Share)	201	5	Change from Mar. 31, 2015		
riontability	RORA	1.170	1.2 /0		Net assets	6,54	8.79	(50.08)		
	Consolidated	55.7%	56.3%	in the mid						
	overhead ratio	00.170		50%	Credit ratings	Moody's	S&P	Fitch	R&I	JCR
Soundness	Common Equity Tier 1 capital ratio ^{*3}	12.0%	12.1%	around 10%	(SMBC)	A1/P-1	A/A-1	I A-/F1	AA-/a-1+	AA/J-1+

*1 Annualized *2 FY3/17 targeted consolidated gross profit increase in comparison with FY3/14 figure



1H, FY3/2016 financial results

Income statement

						Change	
		(.	JPY bn)	1H, FY3/16	YOY change	Change from May targets	FY3/16 targets
	Consolidated gro	oss profit	USD 12.6 b	1,512.7	+62.6	+22.7	3,030
		Variance	*2	7 09.7	+ +87.4		
	General and adm expenses	inistrative		(852.2)	(48.0)		
SMFG consolidated	Equity in gains (I affiliates	osses) of		(43.4)	(43.4)		
AFG olida	Consolidated net	business	profit	617.1	(28.8)		
SN	Total credit cost			(24.1)	(112.9)	+30.9	(120)
S	Ordinary profit		USD 5.3 b	631.8	(148.7)	+11.8	1,220
		Variance	*2	216.8	+28.7	(13.2)	470
	Profit attributable	e to	USD 3.2 b	388.1	(91.4)	+8.1	760
	owners of parent	Variance*	2	• 102.9	e +31.5	+2.9	240
	Gross banking p	rofit	USD 6.7 b	803.0	(24.8)	+3.0	1,580
σ	Expenses ^{*3}			(398.8)	(11.9)	+11.2	(820)
late	Banking profit*4		USD 3.4 b	404.2	(36.7)	+14.2	760
SC olid	Total credit cost			27.6	(96.6)	+22.6	0
SME	Gains (losses) or	n stocks		1.1	(47.1)		
SMBC non-consolidated	Other non-recurr (losses)	ing gains		(17.8)	+3.0		
2	Ordinary profit		USD 3.5 b	415.0	(177.4)	+25.0	750
	Net income		USD 2.4 b	285.3	(123.0)	+5.3	520

Contribution of subsidiaries to SMFG's Gross profit

(JPY bn)	1H, FY3/16	YOY change
SMBC Nikko Securities	163	+17
SMBC Consumer Finance	115	+9
Sumitomo Mitsui Card	101	+6
Cedyna	83	(0)
Sumitomo Mitsui Finance and Leasing	72	+6
SMBC Friend Securities	21	(5)

Contribution of subsidiaries to SMFG's Net income

(JPY bn)	1H, FY3/16	YOY change
SMBC Nikko Securities	26	+2
SMBC Consumer Finance	27	(0)
Sumitomo Mitsui Card	8	+0
Cedyna	15	(0)
Sumitomo Mitsui Finance and Leasing	14	(1)
SMBC Friend Securities	1	(3)
The Bank of East Asia ^{*5}	9	+9

*1 Translated into USD at period-end exchange rate of USD 1 = JPY 119.92 *2 SMFG consolidated figures minus SMBC non-consolidated figures *3 Excludes non-recurring losses *4 Before provision for general reserve for possible loan losses *5 Made the Bank of East Asia an equity-method affiliate of SMBC in Mar. 2015



Breakdown of gross profit

SMFG's consolidated gross profit

		(JPY bn)	1H, FY3/15	FY3/15	1H, FY3/16	YOY change
SMFG's consolidated gross profit*1			1,450.1	2,980.4	1,512.7	+62.6
Net interest income			763.6	1,505.2	782.7	+19.1
		p f which: SMBC	586.9	1,121.4	571.9	(15.0)
		SMBC Consumer Finance	73.0	149.0	78.0	+4.0
	Tr	ust fees	1.4	2.9	1.4	(0.0)
		et fees and commissions	461.5	996.7	492.9	+31.5
	0	of which: SMBC	157.1	350.0	163.9	+6.8
		Sumitomo Mitsui Card	87.0	178.0	93.0	+6.0
		SMBC Nikko Securities	77.0	173.0	92.0	+14.0
		Cedyna	58.0	116.0	58.0	(0.0)
	ор	et trading income + Net other erating income	223.6	475.7	235.7	+12.1
		SMBC	82.8	161.0	66.3	(16.4)
		SMBC Nikko Securities	68.0	156.0	70.0	+3.0
		Sumitomo Mitsui Finance and Leasing	54.0	115.0	63.0	+8.0

Average loan balance and spread*2

			Bala	ance	Spr	ead
(JPY tn, %)		1H, FY3/16	YOY change ^{∗8}	1H, FY3/16	YOY change ^{*8}	
D	omestic	loans ^{*3}	48.3	+1.1	0.89	(0.06)
	of	Large corporations*4	13.6	+0.4	0.58	(0.04)
	which	Mid-sized corporations & SMEs ^{*5}	16.4	+0.7	0.83	(0.11)
		Individuals	14.3	(0.4)	1.45	(0.00)
IBU's interest earning assets ^{*6, 7} (USD bn, %)		220.9	+8.4	1.21	+0.02	

Reference: SMBC's gross banking profit of marketing units

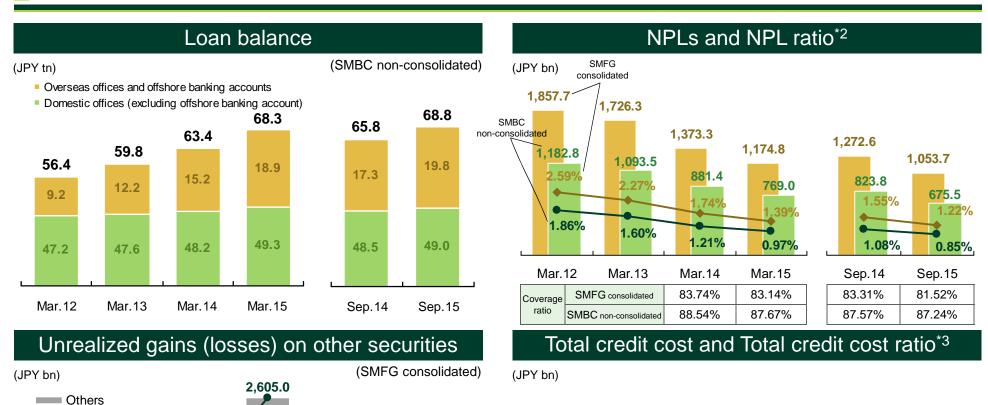
		(JPY bn)	FY3/15	1H, FY3/16	YOY change ^{*8}
		Loan syndication	42.0	17.3	(0.5)
		Structured finance	22.1	8.4	+1.0
		Asset finance ^{*9}	15.3	7.4	+1.5
		Sale of derivative products	25.0	10.1	+1.8
		Income related to domestic corporate business	104.4	43.2	+3.8
		Investment trusts	36.7	15.3	(2.7)
		Pension-type insurance	12.7	4.9	(1.6)
		Single premium type permanent life insurance	8.4	10.6	+6.4
		Level premium insurance	7.4	3.2	(0.1)
		Income related to domestic consumer business	65.2	34.0	+2.0
		of which: Money remittance, electronic banking	92.2	46.3	+0.4
		Foreign exchange	51.9	26.3	+0.9
	D	omestic Non-interest income	313.3	139.4	+3.0
		of which: IBU's loan related income	65.5	35.5	+1.1
	IE	BU's Non-interest income	117.5	66.3	+1.0
N	lo	n-interest income	430.8	205.7	+4.0
		of which: Income on domestic loans	426.5	210.3	(8.7)
		Income on domestic yen deposits	120.9	49.8	+1.1
		IBU's interest related income	227.8	114.4	+11.7
lr	nte	erest income	856.7	415.5	+1.4
		C's gross banking profit arketing units ^{*2}	1,287.5	621.2	+5.4

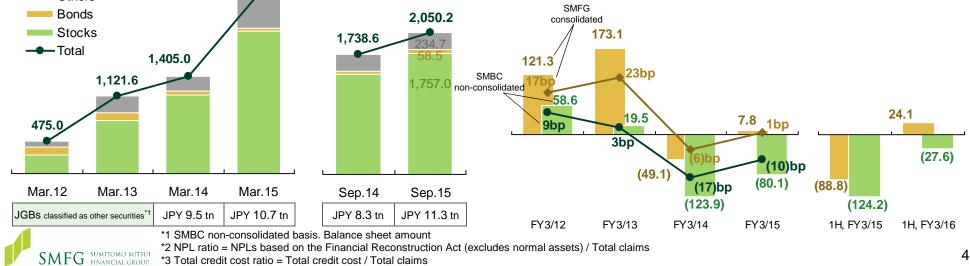


*1 In round numbers excl. SMBC 2 Managerial accounting basis *3 SMBC non-consolidated *4 Global Corporate Banking Division *5 Sum of Corporate Banking Division and Small and Medium Enterprise Banking Division *6 Sum of SMBC, SMBC Europe and SMBC (China) *7 Sum of loans, trade bills, and securities
*8 After adjustments for interest rates and exchange rates, etc. *9 Profit from real estate finance, securitization of monetary claims, etc.

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Trends in key figures

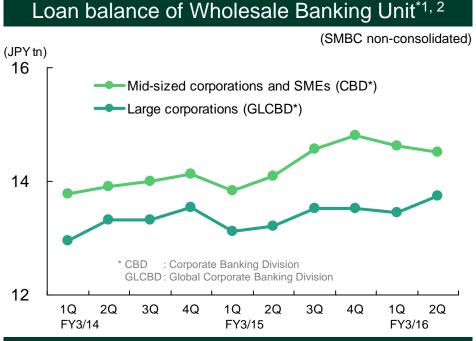




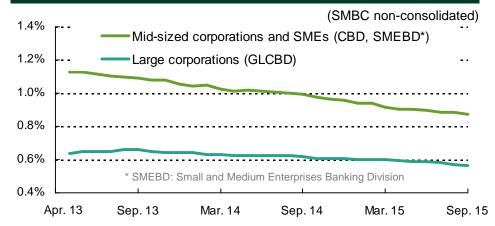
Performance by business unit and subsidiary^{*1}

		(JPY bn)	1H, FY3/15	FY3/15	1H, FY3/16	YOY change ^{*2}
		Gross profit	332.8	729.0	343.4	+9.
Wholesale Banking Unit		Expenses	(140.8)	(300.6)	(147.6)	(8.
	Net	business profit	192.0	428.4	195.8	+0
		Gross profit	223.3	478.4	235.6	+12
Retail Banking Unit		Expenses	(178.0)	(373.4)	(188.2)	(8
	Net	business profit	45.3	105.0	47.4	+3
		Gross profit	282.7	593.1	325.4	+28
International Banking Unit		Expenses	(106.1)	(226.2)	(124.9)	(14
	Net	business profit	176.6	366.9	200.5	+13
of which		Gross profit	838.8	1,800.5	904.4	+50
Marketing units		Expenses	(424.9)	(900.2)	(460.7)	(32
	Net	business profit	413.9	900.3	443.7	+18
of which		Gross profit	221.2	374.8	239.0	+13
Treasury Unit		Expenses	(14.9)	(30.7)	(19.4)	(1
	Net	business profit	206.3	344.1	219.6	+12
of which		of which Gross profit	65.5	137.0	71.6	+6
Sumitomo Mitsui Finance		of which Expenses	(27.4)	(57.9)	(30.7)	(3
and Leasing	Net	business profit	39.1	80.5	41.7	+2
of which		Gross profit	153.0	350.0	176.6	+20
SMBC Nikko Securities		Expenses	(115.3)	(249.5)	(132.2)	(15
	Net	business profit	37.7	100.5	44.4	+5
of which		Gross profit	283.8	576.1	298.4	+14
Consumer finance / Credit		Expenses	(180.4)	(363.8)	(189.4)	(9
card ^{*3}	Net	business profit	103.4	212.3	109.0	+5
		Gross profit	1,450.1	2,980.4	1,512.7	+62
Total (SMFG consolidated)		Expenses	(804.3)	(1,659.3)	(852.2)	(48
		Equity in gains (losses) of affiliates	0.1	(10.6)	(43.4)	(43
	Net	business profit ^{*4}	645.9	1,310.5	617.1	(28

*1 Managerial accounting basis. *2 After adjustments for changes in interest rates and exchange rates, etc. *3 Sum of Sumitomo Mitsui Card, Cedyna, and SMBC Consumer Finance *4 Consolidated net business profit = Consolidated gross profit - General and administrative expenses + Equity in gains (losses) of affiliates



Domestic corporate loan spread^{*1, 3}



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Bank-securities collaboration (accumulated no. of cases via referral / intermediary services from SMBC to SMBC Nikko)

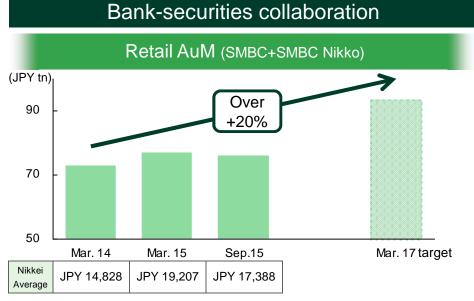


League tables (Apr. -Sep. 2015)*4, 5

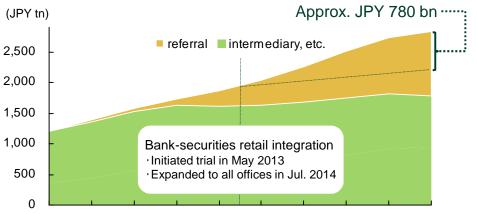
	Rank	Mkt share
Global equity & equity-related (book runner, underwriting amount) ^{*6}	#3	13.7%
JPY denominated bonds (lead manager, underwriting amount) ^{*7}	#4	16.8%
Financial advisor (M&A, No. of deals)*8	#1	5.4%
Financial advisor (M&A, transaction volume)*8	#6	17.4%

*1 Managerial accounting basis. We revised managerial accounting rules since Apr. 2014. following revision of domestic business structure. Figures for FY3/14 were recalculated based on the new rules *2 Quarterly average *3 Monthly average loan spread of existing loans *4 SMBC Nikko Securities for Global equity & equity-related and JPY denominated bonds. SMFG for Financial advisor *5 Source: SMBC Nikko, based on data from Thomson Reuters *6 Japanese corporate related only SUMITOMO MITSUI *7 Consisting of corporate bonds, FILP agency bonds, municipality bonds for proportional shares as lead manager, and samurai bonds 6 *8 Japanese corporate related only. Group basis

Retail business / Financial results of SMBC Nikko Securities



AuM through bank-securities collaboration^{*1} (SMBC Nikko Securities)



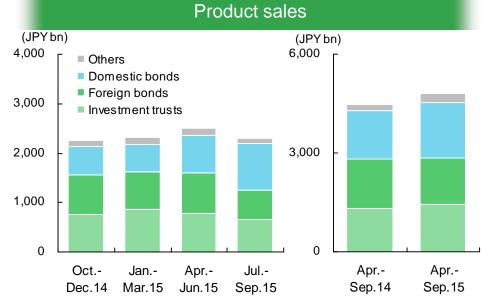
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SMBC Nikko Securities

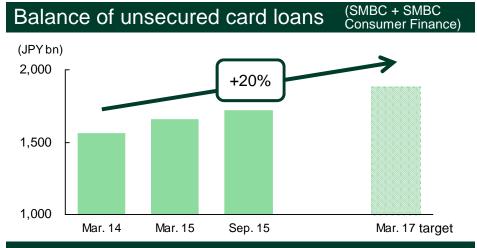
Financial results (consolidated)

(JPY bn)	1H, FY3/15	FY3/15	1H, FY3/16	YOY change
Net operating revenue	145.2	329.2	162.3	+17.1
SG&A expenses	(110.0)	(235.2)	(124.3)	(14.3)
Ordinary income*2	36.5	96.2	40.5	+4.0
Profit attributable to owners of parent ^{*2}	24.0	64.7	29.4	+5.4



*1 Assets under management at SMBC Nikko via referral or financial instruments intermediary services from SMBC to SMBC Nikko. Includes assets transferred from SMBC Friend Securities to SMBC Nikko in Jan. 2011 upon integrating SMBC Friend's collaborative business with SMBC into SMBC Nikko and assets at the Private Banking division of SMBC Nikko *2 Includes profit from overseas equity-method affiliates of SMBC Nikko (consolidated subsidiaries of SMFG) etc.

Consumer finance



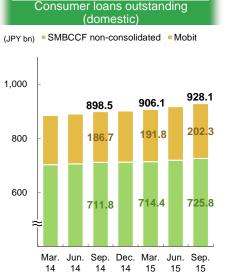
Financial results : SMBC Consumer Finance (consolidated)

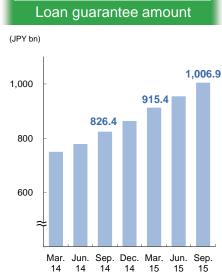
(JPY bn)	1H, FY3/15	FY3/15	1H, FY3/16	YOY change	
Operating income	112.2	228.3	121.2	+9.0	
Expenses for loan losses within Expenses	(26.7)	(47.9)	(31.0)	(4.3)	
Losses on interest repayments within Expenses	-	(44.8)	-	-	
Ordinary profit	29.8	16.6	29.3	(0.5)	
Profit attributable to owners of parent	27.5	11.2	27.1	(0.4)	
Consumer loans outstanding	962.3	980.3	1,008.8		
Allowance on interest repayments	117.1	127.6	96.5	No. of comp	anie
Loan guarantee	826.4	915.4	1,006.9	with guaran agreemen	
for regional financial institutions, etc.	314.5	372.4	428.9	189 (as of Sep. 2	2015

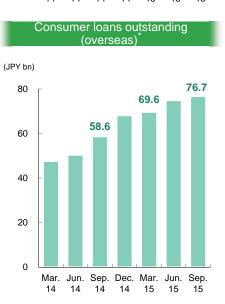
* Translated into Japanese yen at respective period-end exchange rates

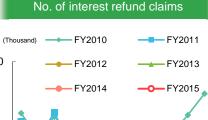
SMBC Consumer Finance: financing / loan guarantee / overseas businesses

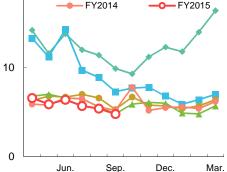
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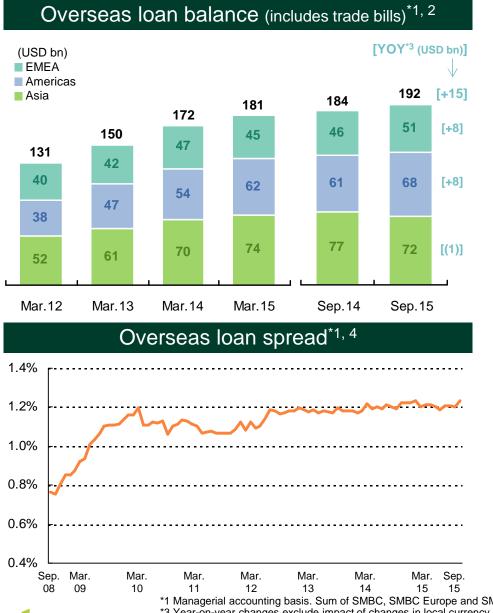






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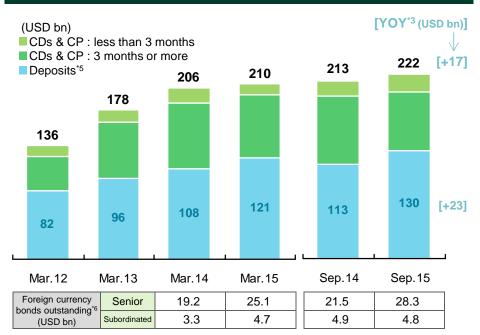
International business



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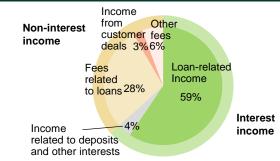
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Overseas deposit balance^{*1, 2}



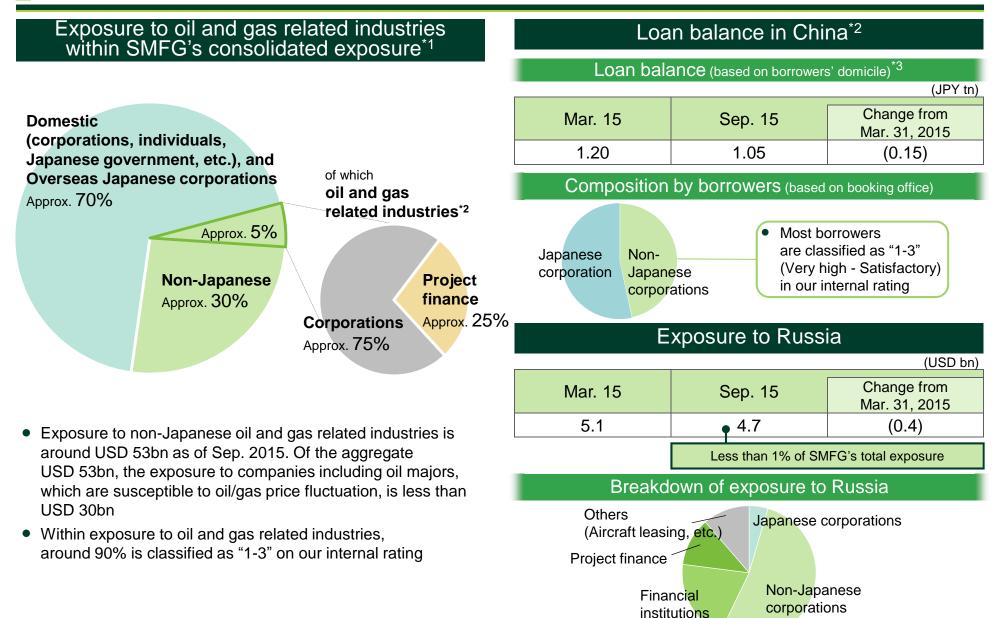
Issued senior bonds to overseas investors in Oct. 2015: USD 500mn, Green bond^{*7}

Interest / Non-interest income (1H, FY3/2016)^{*8}



*1 Managerial accounting basis. Sum of SMBC, SMBC Europe and SMBC (China) *2 Translated into USD at respective period-end exchange rates *3 Year-on-year changes exclude impact of changes in local currency / USD *4 Monthly average loan spread of existing loans *5 Includes deposits from central banks *6 Bonds issued by SMBC and SMFG *7 Notes that limit the usage of net proceeds to the financing of projects with environmental benefits such as solar power generation *8 Managerial accounting basis. SMBC non-consolidated 9

(Ref.) Exposure to oil and gas related industries / China / Russia





Capital and risk-weighted assets (SMFG consolidated)

Capital ratio (transitional basis)

(JPY bn)	Mar. 31, 2015	Sep. 30, 2015 Preliminary
Common Equity Tier 1 capital (CET1)	7,476.5	7,662.6
Total stockholders' equity related to common stock	6,909.0	7,195.7
Accumulated other comprehensive income ^{*1}	801.5	662.2
Regulatory adjustments related to CET1 ^{*1}	(460.4)	(425.5)
Tier 1 capital	8,528.6	9,011.9
of which: Additional Tier 1 capital instruments	-	300.0
Eligible Tier 1 capital instruments (grandfathered)*3	1,124.3	1,125.0
Regulatory adjustments ^{*1, 2}	(348.2)	(342.2)
Tier 2 capital	2,437.3	2,620.5
of which: Tier 2 capital instruments	375.0	657.0
Eligible Tier 2 capital instruments (grandfathered)*3	1,424.0	1,424.0
Unrealized gains on other securities after 55% discount and land revaluation excess after 55% discount $^{\ast 2}$	699.4	557.8
Regulatory adjustments ^{*1, 2}	(165.2)	(135.5)
Total capital	10,965.9	11,632.4
Risk-weighted assets	66,136.8	65,364.6
Common Equity Tier 1 capital ratio	11.30%	11.72%
Tier 1 capital ratio	12.89%	13.78%
Total capital ratio	16.58%	17.79%

Common Equity Tier 1 capital ratio (fully-loaded^{*4}, pro forma)

		(JPY bn)	Mar. 31, 2015	Sep. 30, 2015
	Va	ariance with CET1 on a transitional basis ^{*5}	441.2	285.4
		of which: Accumulated other comprehensive income	1,202.3	993.3
		of which: Net unrealized gains on other securities	1,074.6	859.1
		of which: Non-controlling interests (subject to be phased-out)	(70.5)	(69.6)
		Regulatory adjustments related to CET1	(690.6)	(638.3)
С	om	mon Equity Tier 1 capital	7,917.7	7,948.0
R	isk	-weighted assets	65,925.9	65,218.2
С	om	mon Equity Tier 1 capital ratio	12.0%	12.1%
		Common Equity Tier 1 capital ratio luding net unrealized gains)	9.0%	9.8%

Preferred securities which become callable in FY3/16

Issuer / Series			date	Amount outstanding		Dividend rate ^{*6}	First call date ^{*7}	Step-up			
SMFG Preferred Capital JPY 2 Limited											
	Series C	Dec.	2008	JPY 14		0 bn	4.87%	Jan. 2016	None		
	Series D	Jan.	2009	JPY 2 b			4.80%	Jan. 2016	None		
Leverage ratio (transitional basis, preliminary)						LCR (transitional basis)					
(JPY bn) Sep. 3				30, 2015		Average Jul. – Sep. 2015			2015		
Tier 1 capital 9,0				9,011.9		111.2%					
Leverage exposure				195,810							
Leverage ratio				4.60%							

*1~3 Subject to transitional arrangements. Regulatory adjustments of Tier 1 and Tier 2 include items that are either phased-in or phased-out as described in *1 and *2 below *1 40% of the original amounts are included *2 40% phase-out is reflected in the figures *3 Cap is 70% *4 Based on the Mar. 31, 2019 definition *5 Each figure represents 60% of the original amounts that are not included due to phase-in or included due to phase-out in the calculation of CET1 on a transitional basis



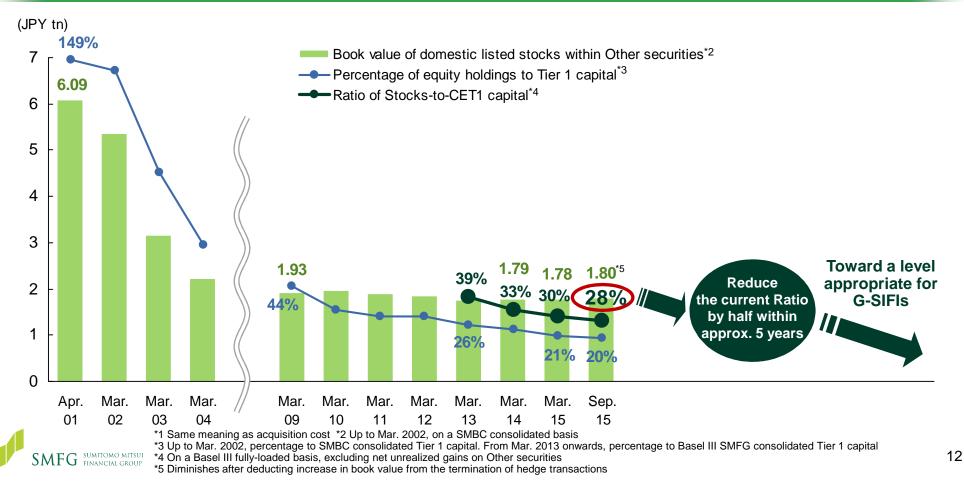
*6 Until the first call date. Floating rate thereafter *7 Callable at any dividend payment date on and after the first call date, subject to prior confirmation of the FSA 11

Reduction of strategic shareholdings

- We will continuously mitigate the risk from stock price fluctuations in order to have a more stable and robust financial base
- Toward achieving an appropriate level of the Ratio of Stocks-to-CET1 capital^(*) as one of the G-SIFIs, we aim to have the assurance of reducing the current Ratio by half within approximately 5 years

(*) SMFG consolidated basis Book value^{*1} of domestic listed stocks / Common Equity Tier 1 capital (CET1) (Basel III fully-loaded basis, excluding net unrealized gains on Other securities)

Strategic shareholdings outstanding (SMFG consolidated basis)



Topics in 1H, FY3/2016^{*1}

Domestic business

Wholesale business

- Promoted initiatives to increase loans (Assessment Loans such as "SMBC NADESHIKO Loan", M&A finance, business succession loans etc.)
- Strengthened business cooperation with National Institute of Advanced Industrial Science and Technology. Silicon Valley Robotics, etc., and held seminars to support growth industries including robotics, hydrogen, and inbound tourism
- SMBC Nikko Securities ranked 3rd in Japanese equities underwriting^{*2} and 4th in JPY denominated bonds underwriting^{*3} from Apr.- Sep. 2015

Retail business

- Expanded IT services such as "Password card" (a smartphone application) and computerized application procedure for life insurance
- Started to provide "The Game of Life SMFG version^{*4}", a game application for smartphones
- SMBC Trust Bank acquired the retail banking business of Citibank Japan and started to operate under the new brand PRESTIA in Nov. 2015
- SMBC Nikko Securities and SMBC Consumer Finance obtained COPC® CSP^{*5} for 8 consecutive years and 3 consecutive years respectively

International business

- Opened offices at Yangon and Manila. SMBC (China) received approval to open Dalian Branch
- SMBC Europe acquired European loan portfolio from GE
- Made ACLEDA Bank (Cambodia) an equity-method affiliate Reached an agreement to acquire partial shares of two Indonesian Automotive Finance Companies in Oct. 2015
- Issued USD denom. green bonds in Oct 2015; it limits the usage of net proceeds to financing of projects with environmental benefits
- Received "Global bank of the year" award by IJ Global in Oct. 2015

IT / Innovation

SUMITOMO MITSUI

 $SMFG \ {}^{\rm SUMITOMO\ MIISUI}_{\rm FINANCIAL\ GROUP}$

- SMFG and SMBC formed capital and business alliance with GMO Internet, Inc. and GMO Payment Gateway, Inc. SMBC and GMO Payment Gateway established a joint venture payment business company
- Hosted an event called "The first SMBC Open Innovation Meet-up" that was focused on the theme of creating new retail financial business
- SMFG and SMBC established a new "IT Innovation Department" in Oct. 2015 in order to strengthen efforts to pursue fintech-related innovation

*1 All topics are related to SMBC unless specified otherwise *2 Global equity & equity-related: Book runner, Underwriting amount. Source: SMBC Nikko, data from Thomson Reuters (Japanese corporate related only, Group-basis) *3 JPY-denominated bonds: Lead manager, Underwriting amount. Source: SMBC Nikko, data from Thomson Reuters (Corporate bonds, FILP agency bonds, muni. bonds for proportional shares as lead manager, and samurai bonds) *4 A smartphone game app provided by a tie-up between SMFG subsidiaries (SMBC, SMBC Nikko, Sumitomo Mitsui Card, Cedyna and SMBC Consumer Finance) and TOMY COMPANY, LTD 13 *5 COPC® CSP: International quality standards for call center operations

This document contains "forward-looking statements" (as defined in the U.S. Private Securities Litigation Reform Act of 1995), regarding the intent, belief or current expectations of us and our managements with respect to our future financial condition and results of operations. In many cases but not all, these statements contain words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "probability," "risk," "project," "should," "seek," "target," "will" and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance include: deterioration of Japanese and global economic conditions and financial markets; declines in the value of our securities portfolio; our ability to successfully implement our business strategy through our subsidiaries, affiliates and alliance partners; exposure to new risks as we expand the scope of our business; and incurrence of significant credit-related costs. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of this document. We undertake no obligation to update or revise any forward-looking statements.

Please refer to our most recent disclosure documents such as our annual report on Form 20-F and other documents submitted to the U.S. Securities and Exchange Commission, as well as our earnings press releases, for a more detailed description of the risks and uncertainties that may affect our financial conditions and our operating results, and investors' decisions.

