Financial Results

Fiscal Year 3/2016

- Supplementary Information -

Sumitomo Mitsui Financial Group, Inc. Sumitomo Mitsui Banking Corporation

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Notes 1. Consolidated: Consolidated figures of Sumitomo Mitsui Financial Group, Inc. ("SMFG")

This document contains "forward-looking statements" (as defined in the U.S. Private Securities Litigation Reform Act of 1995), regarding the intent, belief or current expectations of us and our managements with respect to our future financial condition and results of operations. In many cases but not all, these statements contain words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "probability," "risk," "project," "should," "seek," "target," "will" and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance include: deterioration of Japanese and global economic conditions and financial markets; declines in the value of our securities portfolio; our ability to successfully implement our business strategy through our subsidiaries, affiliates and alliance partners; exposure to new risks as we expand the scope of our business; and incurrence of significant credit-related costs. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of this document. We undertake no obligation to update or revise any forward-looking statements.

Please refer to our most recent disclosure documents such as our annual report on Form 20-F and other documents submitted to the U.S. Securities and Exchange Commission, as well as our earnings press releases, for a more detailed description of the risks and uncertainties that may affect our financial conditions and our operating results, and investors' decisions.

^{2.} Non-consolidated: Non-consolidated figures of Sumitomo Mitsui Banking Corporation ("SMBC")

1. Income analysis

Consolidated (Millions of yen)

| | | | FY3/2016 | Change | FY3/2015 | |
|------------------------|---|----|-------------|-----------|-------------|--|
| Coı | nsolidated gross profit | 1 | 2,903,964 | (76,439) | 2,980,403 | |
| | Net interest income | 2 | 1,422,928 | (82,250) | 1,505,178 | |
| | Trust fees | 3 | 3,681 | 791 | 2,890 | |
| | Net fees and commissions | 4 | 1,003,838 | 7,162 | 996,676 | |
| | Net trading income | 5 | 225,481 | 30,362 | 195,119 | |
| | Net other operating income | 6 | 248,034 | (32,504) | 280,538 | |
| Gei | neral and administrative expenses | 7 | (1,724,836) | (65,495) | (1,659,341) | |
| Εqι | nity in gains (losses) of affiliates | 8 | (36,196) | (25,596) | (10,600) | |
| Coı | nsolidated net business profit | 9 | 1,142,931 | (167,530) | 1,310,461 | |
| Tot | al credit cost | 10 | (102,820) | (94,973) | (7,847) | |
| | Credit costs | 11 | (122,555) | (37,570) | (84,985) | |
| | Write-off of loans | 12 | (74,180) | 2,817 | (76,997) | |
| | Provision for reserve for possible loan losses | 13 | (34,842) | (34,842) | - | |
| | Others | 14 | (13,533) | (5,545) | (7,988) | |
| | Gains on reversal of reserve for possible loan losses | 15 | - | (61,158) | 61,158 | |
| | Recoveries of written-off claims | 16 | 19,735 | 3,756 | 15,979 | |
| Gai | ns (losses) on stocks | 17 | 69,036 | 2,343 | 66,693 | |
| Oth | er income (expenses) | 18 | (123,862) | (75,711) | (48,151) | |
| Orc | linary profit | 19 | 985,284 | (335,872) | 1,321,156 | |
| Ext | raordinary gains (losses) | 20 | (5,114) | 6,664 | (11,778) | |
| | Gains (losses) on disposal of fixed assets | 21 | (575) | 5,740 | (6,315) | |
| | Losses on impairment of fixed assets | 22 | (4,362) | 747 | (5,109) | |
| Inc | Income before income taxes | | 980,170 | (329,207) | 1,309,377 | |
| Income taxes - current | | 24 | (244,223) | 81,118 | (325,341) | |
| Inc | ome taxes - deferred | 25 | 19,175 | 135,195 | (116,020) | |
| Profit | | | 755,123 | (112,892) | 868,015 | |
| Pro | fit attributable to non-controlling interests | 27 | (108,435) | 5,970 | (114,405) | |
| Pro | fit attributable to owners of parent | 28 | 646,687 | (106,923) | 753,610 | |

Notes 1. Amounts less than 1 million yen are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

Number of consolidated subsidiaries and affiliates

| | | Mar. 31, 2016 | Change | Mar. 31, 2015 |
|---------------------------|----|---------------|--------|---------------|
| Consolidated subsidiaries | 29 | 341 | 24 | 317 |
| Equity method affiliates | 30 | 59 | 9 | 50 |

^{2.} Consolidated gross profit = (Interest income - Interest expenses) + Trust fees + (Fees and commissions - Fees and commissions payments) + (Trading income - Trading losses) + (Other operating income - Other operating expenses)

^{3.} Representation of several accounting items was revised from FY3/2016. For example, "Net income" was changed to "Profit attributable to owners of parent."

SMBC non-consolidated (Millions of yen)

| SMBC non-consondated | | | | (Millions of yen) | |
|--|----|-----------|-----------|-------------------|--|
| | | FY3/2016 | Change | FY3/2015 | |
| Gross banking profit | 1 | 1,534,271 | (100,013) | 1,634,284 | |
| Gross domestic profit | 2 | 1,030,162 | (67,562) | 1,097,724 | |
| Net interest income | 3 | 787,611 | (75,927) | 863,538 | |
| Trust fees | 4 | 2,550 | 709 | 1,841 | |
| Net fees and commissions | 5 | 220,993 | 5,423 | 215,570 | |
| Net trading income | 6 | 5,102 | 1,722 | 3,380 | |
| Net other operating income | 7 | 13,903 | 510 | 13,393 | |
| Gains (losses) on bonds | 8 | 3,390 | 49 | 3,341 | |
| Gross international profit | 9 | 504,108 | (32,452) | 536,560 | |
| Net interest income | 10 | 235,964 | (21,926) | 257,890 | |
| Net fees and commissions | 11 | 137,564 | 3,124 | 134,440 | |
| Net trading income | 12 | 61,491 | 52,073 | 9,418 | |
| Net other operating income | 13 | 69,089 | (65,721) | 134,810 | |
| Gains (losses) on bonds | 14 | 50,613 | 6,055 | 44,558 | |
| Expenses (excluding non-recurring losses) | 15 | (805,483) | (14,272) | (791,211) | |
| Overhead ratio | 16 | 52.5% | 4.1% | 48.4% | |
| Personnel expenses | 17 | (322,538) | (9,958) | (312,580) | |
| Non-personnel expenses | 18 | (436,315) | (544) | (435,771) | |
| Taxes | 19 | (46,629) | (3,770) | (42,859) | |
| Banking profit (before provision for general reserve for possible loan losses) | 20 | 728,787 | (114,286) | 843,073 | |
| Gains (losses) on bonds | 21 | 54,003 | 6,104 | 47,899 | |
| Provision for general reserve for possible loan losses | 22 | - | - | - | |
| Banking profit | 23 | 728,787 | (114,286) | 843,073 | |
| Non-recurring gains (losses) | 24 | 19,105 | (93,814) | 112,919 | |
| Credit costs | 25 | (13,199) | (8,006) | (5,193) | |
| Gains on reversal of reserve for possible loan losses | 26 | 6,788 | (72,221) | 79,009 | |
| Recoveries of written-off claims | 27 | 9,629 | 3,303 | 6,326 | |
| Gains (losses) on stocks | 28 | 35,314 | (17,268) | 52,582 | |
| Other non-recurring gains (losses) | 29 | (19,426) | 379 | (19,805) | |
| Ordinary profit | 30 | 747,892 | (208,100) | 955,992 | |
| Extraordinary gains (losses) | 31 | (1,672) | 6,672 | (8,344) | |
| Gains (losses) on disposal of fixed assets | 32 | 1,017 | 5,928 | | |
| Losses on impairment of fixed assets | 33 | (2,689) | 743 | (4,911) (3,432) | |
| Income before income taxes | 34 | 746,219 | (201,429) | 947,648 | |
| | 35 | (170,558) | 54,287 | • | |
| Income taxes - current | 36 | | | (224,845) | |
| Income taxes - deferred Net income | 37 | 33,509 | 113,296 | (79,787) | |
| ivet income | 37 | 609,171 | (33,844) | 643,015 | |
| Total credit cost (22+25+26+27) | 38 | 3,217 | (76,925) | 80,142 | |
| Provision for general reserve for possible loan losses | 39 | 4,599 | (86,929) | 91,528 | |
| Write-off of loans | 40 | (805) | (388) | (417) | |
| Provision for specific reserve for possible loan losses | 41 | 2,649 | 15,196 | (12,547) | |
| Losses on sales of delinquent loans | 42 | (12,394) | (7,618) | (4,776) | |
| Provision for loan loss reserve for specific overseas countries | 43 | (460) | (488) | 28 | |
| Recoveries of written-off claims | 44 | 9,629 | 3,303 | 6,326 | |
| IXECOVERIES OF WHITEH-OH CIAIRIS | 44 | 9,029 | 3,303 | 0,320 | |

Note: Amounts less than 1 million yen are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

2. Interest spread (domestic)

SMBC non-consolidated (%)

| | FY3/2016 | Six months ended Sep. 30, 2015 | Six months ended Mar. 31, 2016 |
|---|----------|--------------------------------------|--------------------------------------|
| Yield on interest earning assets (A) | 1.19 | 1.30 | 1.07 |
| Interest earned on loans and bills discounted (C) | 1.24 | 1.24 | 1.23 |
| Interest earned on securities | 1.26 | 1.61 | 0.85 |
| Total cost of funding (including expenses) (B) | 0.74 | 0.73 | 0.75 |
| Cost of interest bearing liabilities | 0.07 | 0.06 | 0.07 |
| Interest paid on deposits, etc. (D) | 0.03 | 0.03 | 0.03 |
| Interest paid on other liabilities | 0.19 | 0.16 | 0.23 |
| Expense ratio | 0.67 | 0.67 | 0.68 |
| Overall interest spread (A) - (B) | 0.45 | 0.57 | 0.32 |
| Interest spread (C) - (D) | 1.21 | 1.21 | 1.20 |

| FY3/2015 |
|----------|
| 1.31 |
| 1.32 |
| 1.43 |
| 0.79 |
| 0.07 |
| 0.03 |
| 0.14 |
| 0.72 |
| 0.52 |
| 1.29 |

3. Gains (losses) on securities

SMBC non-consolidated (Millions of yen)

| | FY3/2016 | | FY3/2015 |
|--------------------------|-----------|----------|-----------|
| | 1 10/2010 | Change | 1 10/2010 |
| Gains (losses) on bonds | 54,003 | 6,104 | 47,899 |
| Gains on sales | 86,731 | 18,325 | 68,406 |
| Losses on sales | (10,478) | 9,701 | (20,179) |
| Gains on redemption | 0 | (3) | 3 |
| Losses on redemption | (22,248) | (21,918) | (330) |
| Losses on devaluation | - | - | - |
| Gains (losses) on stocks | 35,314 | (17,268) | 52,582 |
| Gains on sales | 89,531 | 21,234 | 68,297 |
| Losses on sales | (18,129) | (15,116) | (3,013) |
| Losses on devaluation | (36,087) | (23,385) | (12,702) |

4. Unrealized gains (losses) on securities

as of March 31, 2016 and March 31, 2015, respectively.

Consolidated (Millions of yen)

| hisolidated | | | | Mar. 31, 2015 | | | | |
|-----------------------------|----|----------------------|-----------|-------------------------------|-----------|---------|-------------------------|---------|
| | | Balance sheet amount | | Mar. 31, 2016 Net unrealized | | | Balance sheet amount | |
| | | amount | (a) | (a) - (b) | Gains | Losses | amount | (b) |
| Held-to-maturity securities | 1 | 2,267,598 | 16,568 | (4,012) | 16,572 | 3 | 3,397,151 | 20,5 |
| Other securities | 2 | 23,133,426 | 1,907,512 | (697,473) | 2,025,258 | 117,745 | 26,263,425 | 2,604,9 |
| Stocks | 3 | 3,511,883 | 1,573,001 | (481,307) | 1,622,980 | 49,979 | 4,065,999 | 2,054,3 |
| Bonds | 4 | 10,893,090 | 109,186 | 59,158 | 111,410 | 2,223 | 13,699,561 | 50,0 |
| Japanese government bonds | 5 | 8,105,050 | 62,439 | 49,471 | 62,842 | 402 | 11,007,006 | 12,9 |
| Others | 6 | 8,728,452 | 225,325 | (275,324) | 290,867 | 65,542 | 8,497,864 | 500,6 |
| Foreign bonds | 7 | 6,484,214 | 25,251 | (3,979) | 36,659 | 11,408 | 5,633,955 | 29,2 |
| Other money held in trust | 8 | 5,163 | - | - | - | - | 7,087 | |
| Total | 9 | 25,406,188 | 1,924,081 | (701,485) | 2,041,830 | 117,749 | 29,667,664 | 2,625,5 |
| Stocks | 10 | 3,511,883 | 1,573,001 | (481,307) | 1,622,980 | 49,979 | 4,065,999 | 2,054,3 |
| Bonds | 11 | 13,160,688 | 125,755 | 55,146 | 127,982 | 2,227 | 17,096,713 | 70,6 |
| Others | 12 | 8,733,616 | 225,325 | (275,324) | 290,867 | 65,542 | 8,504,952 | 500,6 |

SMBC non-consolidated (Millions of yen)

| | | | | Mar. 3 | Mar. 31, 2015 | | | |
|---------------------------------------|----|----------------------|-----------|----------------|----------------|---------|----------------------|--------------------------------|
| | | Balance sheet amount | | Net unrealized | gains (losses) | | Balance sheet amount | Net unrealize gains (losses |
| | | anno uni | (a) | (a) - (b) | Gains | Losses | | (b) |
| Held-to-maturity securities | 13 | 1,980,811 | 13,795 | (6,659) | 13,795 | - | 3,352,592 | 20,45 |
| Stocks of subsidiaries and affiliates | 14 | 3,579,632 | (34,892) | 23,634 | 5,927 | 40,820 | 3,414,839 | (58,52 |
| Other securities | 15 | 20,717,533 | 1,668,669 | (724,112) | 1,776,794 | 108,125 | 23,774,009 | 2,392,78 |
| Stocks | 16 | 3,400,301 | 1,487,463 | (502,250) | 1,533,765 | 46,301 | 3,970,914 | 1,989,71 |
| Bonds | 17 | 10,290,243 | 103,769 | 57,901 | 105,925 | 2,155 | 13,036,709 | 45,80 |
| Japanese government bonds | 18 | 7,816,547 | 59,880 | 48,749 | 60,283 | 402 | 10,687,062 | 11,13 |
| Others | 19 | 7,026,988 | 77,436 | (279,764) | 137,103 | 59,667 | 6,766,385 | 357,20 |
| Foreign bonds | 20 | 5,153,769 | 20,235 | (10,085) | 28,908 | 8,673 | 4,238,647 | 30,32 |
| Total | 21 | 26,277,977 | 1,647,572 | (707,137) | 1,796,517 | 148,945 | 30,541,441 | 2,354,70 |
| Stocks | 22 | 4,642,919 | 1,477,140 | (509,717) | 1,539,693 | 62,552 | 5,180,246 | 1,986,83 |
| Bonds | 23 | 12,271,054 | 117,565 | 51,243 | 119,720 | 2,155 | 16,389,301 | 66,32 |
| Others | 24 | 9,364,003 | 52,866 | (248,663) | 137,103 | 84,237 | 8,971,892 | 301,52 |

Notes 1. The figures above include negotiable certificates of deposit in "Cash and due from banks" and beneficiary claims on loan trust in "Monetary claims bought."

- 2. Stocks within Other securities and foreign stocks within Others of Other securities are valuated with the average market price during the final month of the fiscal year. The rest of the securities are valuated at market prices as of the balance sheet date.
- 3. Other securities and Other money held in trust are valuated and recorded on the balance sheet at market prices. Unrealized gains (losses) indicate the difference between the acquisition costs (or amortized costs) and the balance sheet amounts.
 Net unrealized gains (losses) on Other securities include gains (losses) which are recognized in the statements of income by applying fair value hedge accounting and accordingly not recorded directly to Net assets. Gains of 871 million yen and 29,870 million yen were recognized in the statements of income
- 4. Floating-rate Japanese government bonds which SMBC held as Other securities are carried on the balance sheet at their reasonably estimated amounts in accordance with the "Practical Solution on Measurement of Fair Value of Financial Assets" (Accounting Standard Board of Japan Practical Issues Task Force No. 25).

5. Balance of securities, classified by maturity

Balance of other securities with maturities and bonds of held-to-maturity

SMBC non-consolidated (Billions of yen)

| | | | N | 1ar. 31, 201 | 6 | | |] | Mar. 31, 201 | 5 | |
|---|---------------------------------|-------------------|-----------------------------------|-------------------------------------|--------------------|----------|-------------------|-----------------------------------|-------------------------------------|--------------------|----------|
| | | 1 year or less | More than 1 year to 5 years | More than 5 years to 10 years | More than 10 years | Total | 1 year or less | More than 1 year to 5 years | More than 5 years to 10 years | More than 10 years | Total |
| В | onds | 2,778.0 | 8,507.4 | 591.0 | 394.6 | 12,271.1 | 3,273.9 | 12,200.4 | 848.2 | 66.7 | 16,389.3 |
| | Japanese government bonds | 2,522.7 | 7,021.7 | - | 252.9 | 9,797.4 | 2,988.1 | 10,641.9 | 340.1 | - | 13,970.1 |
| | Japanese local government bonds | - | 4.6 | 3.1 | 0.0 | 7.7 | 31.9 | 0.1 | 0.5 | 0.0 | 32.6 |
| | Japanese corporate bonds | 255.3 | 1,481.1 | 587.9 | 141.7 | 2,466.0 | 253.9 | 1,558.4 | 507.7 | 66.7 | 2,386.6 |
| 0 | thers | 1,424.4 | 1,416.8 | 1,282.1 | 1,382.8 | 5,506.1 | 1,163.4 | 1,706.3 | 1,283.6 | 715.0 | 4,868.2 |
| Т | otal | 4,202.4 | 9,924.1 | 1,873.1 | 1,777.5 | 17,777.1 | 4,437.3 | 13,906.7 | 2,131.8 | 781.7 | 21,257.5 |

6. Overview of derivative transactions (under deferred hedge accounting)

SMBC non-consolidated (Billions of yen)

| | | | Mar. 3 | 1, 2016 | | Mar. 31, 2015 | | | | | |
|---|---------------------|------------|-----------------|----------------------|-----------------------------------|---------------|-----------------|----------------------|-----------------------------------|--|--|
| | | Assets (a) | Liabilities (b) | Net Assets (a) - (b) | Net deferred gains (losses) | Assets (c) | Liabilities (d) | Net Assets (c) - (d) | Net deferred gains (losses) | | |
| | Interest rate swaps | 313.6 | 163.2 | 150.4 | 108.1 | 230.6 | 163.2 | 67.4 | 12.2 | | |
| | Currency swaps | 117.7 | 482.3 | (364.6) | 11.5 | 139.1 | 1,051.7 | (912.6) | (32.8) | | |
| | Others | 4.6 | 0.9 | 3.7 | (41.1) | 0.1 | 5.1 | (5.0) | (114.3) | | |
| T | otal | 435.9 | 646.4 | (210.5) | 78.6 | 369.8 | 1,220.0 | (850.2) | (135.0) | | |

Notes 1. Derivative transactions are valuated at fair value on the balance sheet.

Reference: Notional amount of interest rate swaps (under deferred hedge accounting), classified by remaining maturity

(Billions of yen)

| | | | Mar. 3 | 1, 2016 | | Mar. 31, 2015 | | | | |
|---|--|-------------------|-----------------------------------|-------------------|----------|-------------------|-----------------------------------|-------------------|----------|--|
| | | 1 year or less | More than 1 year to 5 years | More than 5 years | Total | 1 year or less | More than 1 year to 5 years | More than 5 years | Total | |
| | Receivable fixed rate / payable floating rate | 2,932.0 | 20,282.4 | 7,379.1 | 30,593.5 | 4,581.1 | 18,837.9 | 7,606.3 | 31,025.3 | |
| | Receivable floating rate / payable fixed rate | 1,188.5 | 9,133.5 | 6,205.4 | 16,527.5 | 1,501.4 | 7,384.3 | 7,360.5 | 16,246.2 | |
| | Receivable floating rate / payable floating rate | - | - | - | - | 3.6 | - | - | 3.6 | |
| Т | otal | 4,120.5 | 29,415.9 | 13,584.5 | 47,120.9 | 6,086.1 | 26,222.2 | 14,966.8 | 47,275.1 | |

^{2.} SMBC applied deferred hedge or fair value hedge accounting based on Practical Guidelines for Accounting Standard for Financial Instruments as well as deferred hedge accounting for banking industry based on JICPA Industry Audit Committee Report No. 24 and No. 25.

^{3.} Figures for Net deferred gains (losses) are those before application of tax effect accounting.

7. Employee retirement benefits

Consolidated

(1) Projected benefit obligation

(Millions of yen)

| | | | | (Initions of July |
|---|-------|---------------|-----------|-------------------|
| | | Mar. 31, 2016 | Change | Mar. 31, 2015 |
| Fair value of plan assets | (A) | 1,357,175 | (64,093) | 1,421,268 |
| Projected benefit obligation | (B) | 1,202,471 | 119,362 | 1,083,109 |
| Net surplus (deficit) | (A-B) | 154,704 | (183,455) | 338,159 |
| Net defined benefit asset | | 203,274 | (172,981) | 376,255 |
| Net defined benefit liability | | 48,570 | 10,474 | 38,096 |
| | | | | |
| Measurements of defined benefit plans (before tax effect deduction) | | 103,824 | 174,418 | (70,594) |
| Unrecognized prior service cost (deductible from the obligation) | | (808) | 148 | (956) |
| Unrecognized net actuarial gain (loss) | | 104,633 | 174,270 | (69,637) |

(2) Retirement benefit expenses

(Millions of yen)

| | FY3/2016 | Change | FY3/2015 |
|-----------------------------|----------|--------|----------|
| Retirement benefit expenses | 50,355 | 3,183 | 47,172 |

SMBC non-consolidated

(1) Projected benefit obligation

(Millions of yen)

| | | Mar. 31, 2016 | Change | Mar. 31, 2015 |
|--|-------------|---------------|-----------|---------------|
| Projected benefit obligation | (A) | 1,008,072 | 92,390 | 915,682 |
| <discount rate=""></discount> | | <0.34%> | <(0.66)%> | <1.00%> |
| Fair value of plan assets | (B) | 1,196,835 | (76,484) | 1,273,319 |
| Reserve for employee retirement benefits | (C) | - | - | - |
| Prepaid pension cost | (D) | 279,917 | (13,165) | 293,082 |
| Unrecognized prior service cost (deductible from the obligation) | (E) | - | - | 1 |
| Unrecognized net actuarial gain (loss) | (A-B-C+D-E) | 91,153 | 155,706 | (64,553) |

(2) Retirement benefit expenses

(Millions of yen)

| | | | (Millions of yell) |
|--|----------|---------|--------------------|
| | FY3/2016 | Change | FY3/2015 |
| Retirement benefit expenses | 36,073 | 3,727 | 32,346 |
| Service cost | 26,310 | 2,319 | 23,991 |
| Interest cost on projected benefit obligation | 9,156 | (2,160) | 11,316 |
| Expected returns on plan assets | (35,757) | (4,611) | (31,146) |
| Amortization of unrecognized prior service cost | - | - | - |
| Amortization of unrecognized net actuarial gain (loss) | 31,784 | 9,399 | 22,385 |
| Others | 4,578 | (1,220) | 5,798 |

8. Classification based on self-assessment and the Financial Reconstruction Act, and write-offs / reserves

| SMBC non- | consolidated, as of Mar. 31, | , 2016 | | | (Bill | ions of yen) | | |
|---|--|---|---------------------------------|--------------------------------|-----------------|-----------------------------------|----------------------------|------------|
| Category of borrowers under self- assessment | Non-performing loans based on the Financial Reconstruction Act | Classification und | | - | pos | serve for sible loan losses | Reserv | e ratio |
| Bankrupt borrowers Effectively | Bankrupt and quasi-bankrupt assets 135.6 (i) | Portion of claims secured by collateral or guarantees, etc. 101.1 (a) | Fully reserved 34.5 | Direct write-offs (*1) | rve | 37.3 | 100 | |
| bankrupt borrowers | (Change from Mar. 31, 2015: 42.6) | | | | reserve | | | |
| Potentially bankrupt | Doubtful assets | Portion of claims secured by collateral or guarantees, etc. | Necessary amount reserved | | Specific | 97.1 | 71.4 | |
| borrowers | 376.4 (ii) (Change from Mar. 31, 2015: (178.8)) | 240.6 (b) | 135.8 | | | (*2) | (*) | 3) |
| | Substandard loans | Portion of Substandard loans | | - | Gene | ral reserve for | | |
| | 110.6 (iii) | secured by collateral or guarantees, etc. | | | Subs | tandard loans | 40.73% | |
| Borrowers | (Change from Mar. 31, 2015: (10.2)) | 49.3 (c) | | | <u> </u> | 24.6 | (*3) | |
| requiring | (Claims to Substandard borrowers) | | | | []. | | | 12.48% |
| caution | Normal assets | Claims to Borrowers requiring caution, excluding claims to Substandard borrowers | | | ve | | 4.83% [9.70%] (*4) | (*3) |
| Normal | 79,046.1 | Claims to | | | General reserve | (*5) | 0.13 | 3% |
| borrowers | | borrowers | | | | | (3 | *4) |
| | | | | serve for spec as countries | cific | 1.2 | | |
| Non- performing | Total | | | eserve for loan losses | | 357.2 | Reserve | ratio (*6) |
| loan ratio 0.78% | 79,668.7 (iv) | | D: Specific reserve for Su | | | 159.0 | (D) 68.6 | |
| ((v)/(iv)) | A=(i)+(ii)+(iii) | B: Portion secured by collateral or guarantees, etc. C: Unsecur | | C: Unsecured portion (A - B) | | ion (A - B) | Covera | ge ratio |
| Change from Mar. 31, 2015: | 622.6(v) | (a)+(b)+(c) | 391.0 | | | 231.7 | ((B+I | D)/A) |
| (0.19) % | (Change from Mar. 31, 2015: (146.4)) | | | | | | 88.3 | 32% |

^{*1} Includes direct reduction of 129.8 billion yen.

The reserve ratio for unsecured claims on Borrowers requiring caution (excluding claims to Substandard borrowers) is shown in [].

^{*2} Includes reserve for assets that are not subject to disclosure based on the Financial Reconstruction Act standards. (Bankrupt/Effectively bankrupt borrowers: 2.7 billion yen, Potentially bankrupt borrowers: 4.8 billion yen)

^{*3} Reserve ratios for claims on Bankrupt borrowers, Effectively bankrupt borrowers, Potentially bankrupt borrowers, Substandard borrowers and Borrowers requiring caution including Substandard borrowers are the proportion of reserve for the possible loan losses to each category's total claims, excluding the portion secured by collateral or guarantees, etc.

^{*4} Reserve ratios for claims on Normal borrowers and Borrowers requiring caution (excluding claims to Substandard borrowers) are the proportion of the reserve for possible loan losses to the respective claims of each category.

^{*5} Includes Specific reserve for Borrowers requiring caution totaling 0.4 billion yen.

^{*6} The proportion of the reserve to the claims, excluding the portion secured by collateral or guarantees, etc.

9. Risk-monitored loans

Consolidated (Millions of yen, %)

| | Mar. 31, 2016 | | Mar. 31, 2 | | 1, 2015 |
|-----------------------------------|---------------|-------|------------|-----------|---------|
| | | Ratio | | | Ratio |
| | (a) | (b) | (a) - (c) | (c) | (d) |
| Bankrupt loans | 44,748 | 0.1 | 8,887 | 35,861 | 0.0 |
| Non-accrual loans | 594,077 | 0.8 | (179,981) | 774,058 | 1.1 |
| Past due loans (3 months or more) | 19,845 | 0.0 | 6,131 | 13,714 | 0.0 |
| Restructured loans | 266,698 | 0.3 | (11,924) | 278,622 | 0.4 |
| Total | 925,370 | 1.2 | (176,886) | 1,102,256 | 1.5 |

| | Total loans (period-end balance) | 75,066,080 | 100.0 | 1,997,840 | 73,068,240 | 100.0 |
|--|----------------------------------|------------|-------|-----------|------------|-------|
|--|----------------------------------|------------|-------|-----------|------------|-------|

Amount of direct reduction 273,009 (52,971) 325,980

SMBC non-consolidated

(Millions of yen, %)

| | Mar. 31, 2016 | | | Mar. 3 | 1, 2015 |
|-----------------------------------|---------------|-------|-----------|---------|---------|
| | | Ratio | | | Ratio |
| | (a) | (b) | (a) - (c) | (c) | (d) |
| Bankrupt loans | 39,906 | 0.1 | 9,784 | 30,122 | 0.0 |
| Non-accrual loans | 410,020 | 0.6 | (142,913) | 552,933 | 0.8 |
| Past due loans (3 months or more) | 4,574 | 0.0 | (358) | 4,932 | 0.0 |
| Restructured loans | 106,071 | 0.1 | (9,848) | 115,919 | 0.2 |
| Total | 560,573 | 0.8 | (143,334) | 703,907 | 1.0 |
| | | | | | |

| Total loans (period-end balance) 69,2 | 76,735 100.0 | 1,002,427 | 68,274,308 | 100.0 |
|---------------------------------------|--------------|-----------|------------|-------|
|---------------------------------------|--------------|-----------|------------|-------|

Amount of direct reduction 121,686 (27,756) 149,442

10. Reserve for possible loan losses and reserve ratio

Consolidated (Millions of yen, %)

| | Mar. 31, 2016 | | | Mar. 3 | 1, 2015 |
|---|---------------|---------------|-----------|---------|---------------|
| | | Reserve Ratio | | | Reserve Ratio |
| | (a) | (b) | (a) - (c) | (c) | (d) |
| Reserve for possible loan losses | 625,019 | 67.54 | (46,229) | 671,248 | 60.90 |
| General reserve | 395,546 | | 8,499 | 387,047 | |
| Specific reserve | 228,161 | | (55,320) | 283,481 | |
| Loan loss reserve for specific overseas countries | 1,311 | | 592 | 719 | |

Amount of direct reduction 301,983 (61,602) 363,585

SMBC non-consolidated (Millions of yen, %)

| | Mar. 31, 2016 | | | Mar. 31, 2015 | |
|---|---------------|---------------|-----------|---------------|---------------|
| | | Reserve Ratio | | | Reserve Ratio |
| | (a) | (b) | (a) - (c) | (c) | (d) |
| Reserve for possible loan losses | 357,186 | 63.72 | (36,954) | 394,140 | 55.99 |
| General reserve | 221,297 | | (9,733) | 231,030 | |
| Specific reserve | 134,708 | | (27,682) | 162,390 | |
| Loan loss reserve for specific overseas countries | 1,179 | | 460 | 719 | |

Amount of direct reduction 129,826 (30,835) 160,661

 $Note: Reserve\ ratio:\ Reserve\ for\ possible\ loan\ losses\ /\ Risk-monitored\ loans.\ After\ direct\ reduction.$

11. Non-performing loans (NPLs) based on the Financial Reconstruction Act and coverage

| Consolidated | | (| Millions of yen, %) |
|------------------------------------|---------------|-----------|---------------------|
| | Mar. 31, 2016 | | Mar. 31, 2015 |
| | (a) | (a) - (b) | (b) |
| Bankrupt and quasi-bankrupt assets | 178,059 | 26,023 | 152,036 |
| D 1.61 | 506.760 | (201 222) | 707.006 |

| | (a) | (a) - (b) | (b) |
|------------------------------------|------------|-----------|------------|
| Bankrupt and quasi-bankrupt assets | 178,059 | 26,023 | 152,036 |
| Doubtful assets | 526,763 | (201,223) | 727,986 |
| Substandard loans | 287,921 | (6,835) | 294,756 |
| Total (A) | 992,743 | (182,036) | 1,174,779 |
| Normal assets | 85,579,406 | 2,103,838 | 83,475,568 |
| Grand total (B) | 86,572,150 | 1,921,802 | 84,650,348 |
| NPL ratio (A/B) | 1.15 | (0.24) | 1.39 |

(Millions of yen)

| | Mar. 31, 2016 | Mar. 31, 2015 | |
|---|---------------|---------------|---------|
| | (a) | (a) - (b) | (b) |
| Total coverage (C) | 807,544 | (169,175) | 976,719 |
| Reserve for possible loan losses (D) | 230,655 | (53,010) | 283,665 |
| Amount recoverable by guarantees, collateral and others (E) | 576,889 | (116,164) | 693,053 |

| | | | (%) |
|---|--------|--------|--------|
| Coverage ratio (C) / (A) | 81.34 | (1.80) | 83.14 |
| Coverage ratio calculated with total reserve for possible loan losses included in the numerator | 121.07 | 4.94 | 116.13 |
| | | | (%) |
| Reserve ratio to unsecured assets (D) / (A - E) | 55.47 | (3.42) | 58.89 |
| Reserve ratio calculated with total reserve for possible loan losses included in the numerator | 150.30 | 10.96 | 139.34 |

SMBC non-consolidated (Millions of yen, %)

| | | Mar. 31, 2015 |
|---------|--|---|
|) | (a) - (b) | (b) |
| 135,604 | 42,608 | 92,996 |
| 376,366 | (178,784) | 555,150 |
| 110,646 | (10,205) | 120,851 |
| 622,617 | (146,381) | 768,998 |
| 046,057 | 913,691 | 78,132,366 |
| 668,674 | 767,309 | 78,901,365 |
| 0.78 | (0.19) | 0.97 |
| | 135,604 376,366 110,646 522,617 046,057 668,674 | 135,604 42,608 376,366 (178,784) 110,646 (10,205) 522,617 (146,381) 046,057 913,691 568,674 767,309 |

Note: NPLs based on the Financial Reconstruction Act include loans, acceptances and guarantees, suspense payments, and other credit-type assets.

(Millions of yen)

| | Mar. 31, 2016 | | Mar. 31, 2015 |
|---|---------------|-----------|---------------|
| | (a) | (a) - (b) | (b) |
| Total coverage (C) | 549,918 | (124,281) | 674,199 |
| Reserve for possible loan losses* (D) | 158,967 | (34,311) | 193,278 |
| Amount recoverable by guarantees, collateral and others (E) | 390,951 | (89,969) | 480,920 |
| * Sum of general reserve for substandard loans and specific reserve | 00.00 | 0.65 | (%) |
| Coverage ratio (C) / (A) | 88.32 | 0.65 | 87.67 |
| Coverage ratio calculated with total reserve for possible loan losses included in the numerator | 129.56 | 15.77 | 113.79 |
| | | | (%) |
| Reserve ratio to unsecured assets (D) / (A - E) | 68.62 | 1.52 | 67.10 |
| Reserve ratio calculated with total reserve for possible loan losses included in the numerator | 179.44 | 42.62 | 136.82 |

12. Results of off-balancing of NPLs

SMBC non-consolidated

(Billions of yen)

| | | | | | (Billions of yell) |
|--|-------------------|-----------|--|-------------------------|----------------------|
| | Mar. 31, 2016 (a) | (a) - (b) | NPLs newly classified during FY3/2016 | Amount of off-balancing | Mar. 31, 2015 (b) |
| Bankrupt and quasi-bankrupt asse | ets 135.6 | 42.6 | 40.7 | 1.9 | 93.0 |
| Doubtful assets | 376.4 | (178.7) | 98.5 | (277.2) | 555.1 |
| Total | 512.0 | (136.1) | (*1) 139.2 | (*1) (275.3) | 648.1 |
| Result of measures connected to off-balancing (*2) | 101.3 | | | | 76.3 |

| Breakdown of off-balancing by factor (*3) |
|---|
| |

| Disposition by borrowers' liquidation | (12.3) |
|---|---------|
| Reconstructive disposition | (20.0) |
| Improvement in debtors' performance due to reconstructive disposition | (0.4) |
| Loan sales to market | (31.0) |
| Direct write-offs | 37.6 |
| Others | (249.2) |
| Collection / repayment, etc. | (155.9) |
| Improvement in debtors' performance | (93.3) |
| Total | (275.3) |

^{*1} The amount of NPLs newly classified during the six months ended Sep. 30, 2015 and off-balanced in the six months ended Mar. 31, 2016 was 27.8 billion yen.

^{*2} The measures connected to off-balancing are legal reorganizations and other similar measures, corporate splits to good companies and bad companies, partial direct write-offs of retail exposure to individuals and small- and medium-sized enterprises, and trusts to RCC for the purpose of revitalization which is scheduled to be off-balanced before the maturity.

^{*3 1. &}quot;Disposition by borrowers' liquidation" refers to abandonment or write-off of loans involved in bankruptcy liquidation proceedings (bankruptcy or special liquidations).

[&]quot;Reconstructive disposition" refers to abandonment of loans involved in reconstructive bankruptcy proceedings (corporate reorganization and civil rehabilitation), debt forgiveness involved in special mediation or other types of civil mediation, or debt forgiveness for restructuring involved in private reorganization.

13. Loan portfolio, classified by industry

SMBC non-consolidated

(1) Loans and bills discounted, classified by industry

(Millions of yen, %)

| | Mar. 31, 2016 | | | Mar. 31, 2015 | |
|---|---------------|-------|-----------|---------------|-------|
| | (a) | Ratio | (a) - (b) | (b) | Ratio |
| Domestic offices (excluding Japan offshore banking accounts) | 50,072,362 | 100.0 | 725,813 | 49,346,549 | 100.0 |
| Manufacturing | 5,968,107 | 11.9 | 345,629 | 5,622,478 | 11.4 |
| Agriculture, forestry, fisheries and mining | 121,805 | 0.2 | (7,791) | 129,596 | 0.3 |
| Construction | 711,002 | 1.4 | (2,767) | 713,769 | 1.4 |
| Transportation, communications and public enterprises | 4,294,743 | 8.6 | (28,123) | 4,322,866 | 8.8 |
| Wholesale and retail | 3,949,130 | 7.9 | (66,489) | 4,015,619 | 8.1 |
| Finance and insurance | 7,042,440 | 14.1 | (242,067) | 7,284,507 | 14.8 |
| Real estate and goods rental and leasing | 7,014,185 | 14.0 | 489,904 | 6,524,281 | 13.2 |
| Various services | 3,954,330 | 7.9 | 320,303 | 3,634,027 | 7.4 |
| Municipalities | 1,087,248 | 2.2 | 16,423 | 1,070,825 | 2.2 |
| Others | 15,929,369 | 31.8 | (99,208) | 16,028,577 | 32.4 |
| Overseas offices and Japan offshore banking accounts | 19,204,373 | 100.0 | 276,614 | 18,927,759 | 100.0 |
| Public sector | 164,623 | 0.8 | 112,025 | 52,598 | 0.3 |
| Financial institutions | 1,362,414 | 7.1 | (195,477) | 1,557,891 | 8.2 |
| Commerce and industry | 15,876,722 | 82.7 | 273,639 | 15,603,083 | 82.4 |
| Others | 1,800,612 | 9.4 | 86,427 | 1,714,185 | 9.1 |
| Total | 69,276,735 | - | 1,002,427 | 68,274,308 | - |

Risk-monitored loans (Millions of yen, %)

| Risk-monitored loans (Millions of yen, %) | | | | | |
|---|---------------|-------|-----------|---------------|-------|
| | Mar. 31, 2016 | _ | | Mar. 31, 2015 | |
| | (a) | Ratio | (a) - (b) | (b) | Ratio |
| Domestic offices | 478,746 | 100.0 | (146,502) | 625,248 | 100.0 |
| (excluding Japan offshore banking accounts) | 470,740 | 100.0 | (140,302) | 023,240 | 100.0 |
| Manufacturing | 80,974 | 16.9 | (7,949) | 88,923 | 14.2 |
| Agriculture, forestry, fisheries and mining | 302 | 0.1 | (4,444) | 4,746 | 0.8 |
| Construction | 13,672 | 2.9 | (7,517) | 21,189 | 3.4 |
| Transportation, communications and public enterprises | 49,921 | 10.4 | (55,202) | 105,123 | 16.8 |
| Wholesale and retail | 95,924 | 20.0 | (10,007) | 105,931 | 16.9 |
| Finance and insurance | 3,591 | 0.7 | (285) | 3,876 | 0.6 |
| Real estate and goods rental and leasing | 87,548 | 18.3 | (40,545) | 128,093 | 20.5 |
| Various services | 75,149 | 15.7 | (14,747) | 89,896 | 14.4 |
| Municipalities | - | - | - | - | - |
| Others | 71,662 | 15.0 | (5,806) | 77,468 | 12.4 |
| Overseas offices and Japan offshore banking accounts | 81,826 | 100.0 | 3,167 | 78,659 | 100.0 |
| Public sector | - | - | - | - | - |
| Financial institutions | - | - | - | - | - |
| Commerce and industry | 39,447 | 48.2 | (25,076) | 64,523 | 82.0 |
| Others | 42,378 | 51.8 | 28,242 | 14,136 | 18.0 |
| Total | 560,573 | - | (143,334) | 703,907 | - |

(2) NPLs based on the Financial Reconstruction Act classified by industry, and reserve ratio

(Millions of yen, %)

| | Mar. 31, 2016 | | | | |
|---|---------------|---------------|-----------|---------|--|
| | (a) | Reserve ratio | (a) - (b) | (b) | |
| Domestic offices | 535,318 | 70.6 | (153,217) | 688,535 | |
| (excluding Japan offshore banking accounts) | , | | ` ' ' | | |
| Manufacturing | 88,290 | 65.1 | (3,851) | 92,141 | |
| Agriculture, forestry, fisheries and mining | 302 | 61.4 | (4,623) | 4,925 | |
| Construction | 13,697 | 63.4 | (7,540) | 21,237 | |
| Transportation, communications and public enterprises | 71,318 | 90.2 | (56,693) | 128,011 | |
| Wholesale and retail | 100,215 | 57.8 | (10,816) | 111,031 | |
| Finance and insurance | 4,263 | 89.2 | (326) | 4,589 | |
| Real estate and goods rental and leasing | 108,553 | 52.3 | (47,744) | 156,297 | |
| Various services | 76,081 | 61.7 | (15,196) | 91,277 | |
| Municipalities | - | - | - | - | |
| Others | 72,595 | 100.0 | (6,429) | 79,024 | |
| Overseas offices and Japan offshore banking accounts | 87,299 | 62.4 | 6,836 | 80,463 | |
| Public sector | - | - | - | - | |
| Financial institutions | - | - | - | - | |
| Commerce and industry | 43,400 | 61.9 | (22,926) | 66,326 | |
| Others | 43,898 | 62.7 | 29,762 | 14,136 | |
| Total | 622,617 | 68.6 | (146,381) | 768,998 | |

Notes 1. NPLs based on the Financial Reconstruction Act include loans, acceptances and guarantees, suspense payments, and other credit-type assets.

2. Reserve ratio

= (Reserve for possible loan losses) / (Assets excluding amounts recoverable due to guarantees, collateral and others) X 100 Reserve for possible loan losses is sum of general reserve for substandard loans and specific reserve.

(3) Consumer loans outstanding

(Millions of yen)

| | Mar. 31, 2016 | Mar. 31, 2015 | |
|--------------------------|---------------|---------------|------------|
| | (a) | (a) - (b) | (b) |
| Consumer loans | 14,148,084 | (199,375) | 14,347,459 |
| Housing loans | 13,207,194 | (230,716) | 13,437,910 |
| Self-residential purpose | 10,598,147 | (190,191) | 10,788,338 |
| Other consumer loans | 940,889 | 31,341 | 909,548 |

(4) Loans to small- and medium-sized enterprises, etc.

(Millions of yen, %)

| | Mar. 31, 2016 | Mar. 31, 2015 | |
|----------------------|---------------|---------------|------------|
| | (a) | (a) - (b) | (b) |
| Outstanding balance | 33,860,723 | 362,171 | 33,498,552 |
| Ratio to total loans | 67.6 | (0.3) | 67.9 |

Note: Outstanding balance includes loans to individuals.

14. Loan portfolio, classified by country

SMBC non-consolidated

(1) Loans outstanding, classified by major domicile

(Millions of yen, %)

| | Mar. 31, 2016 | | | Mar. 31, 2015 | |
|---------------------------|---------------|-------|-----------|---------------|-------|
| | (a) | Ratio | (a) - (b) | (b) | Ratio |
| Asia | 5,403,815 | 27.0 | (632,349) | 6,036,164 | 31.4 |
| Indonesia | 289,437 | 1.4 | (69,060) | 358,497 | 1.9 |
| Thailand | 676,912 | 3.4 | (106,748) | 783,660 | 4.1 |
| Korea | 274,034 | 1.4 | (102,077) | 376,111 | 1.9 |
| Hong Kong | 1,491,427 | 7.5 | (143,157) | 1,634,584 | 8.5 |
| China | 272,880 | 1.4 | (133,792) | 406,672 | 2.1 |
| Taiwan | 245,718 | 1.2 | (45,438) | 291,156 | 1.5 |
| Singapore | 1,139,127 | 5.7 | (23,029) | 1,162,156 | 6.0 |
| India | 465,989 | 2.3 | (6,680) | 472,669 | 2.5 |
| Others | 548,291 | 2.7 | (2,368) | 550,659 | 2.9 |
| Oceania | 1,673,003 | 8.4 | 282,102 | 1,390,901 | 7.2 |
| Australia | 1,531,264 | 7.7 | 255,622 | 1,275,642 | 6.6 |
| Others | 141,739 | 0.7 | 26,480 | 115,259 | 0.6 |
| North America | 6,257,411 | 31.3 | 603,104 | 5,654,307 | 29.4 |
| United States | 4,954,824 | 24.8 | 569,804 | 4,385,020 | 22.8 |
| Others | 1,302,587 | 6.5 | 33,300 | 1,269,287 | 6.6 |
| Central and South America | 1,629,583 | 8.2 | 66,615 | 1,562,968 | 8.1 |
| Brazil | 280,206 | 1.4 | 13,646 | 266,560 | 1.4 |
| Panama | 528,952 | 2.7 | (64,245) | 593,197 | 3.1 |
| Others | 820,425 | 4.1 | 117,214 | 703,211 | 3.6 |
| Western Europe | 3,303,686 | 16.5 | 275,106 | 3,028,580 | 15.7 |
| United Kingdom | 1,169,548 | 5.9 | 344,261 | 825,287 | 4.3 |
| Ireland | 586,194 | 2.9 | 28,744 | 557,450 | 2.9 |
| Netherlands | 508,119 | 2.5 | 75,543 | 432,576 | 2.2 |
| Others | 1,039,825 | 5.2 | (173,442) | 1,213,267 | 6.3 |
| Eastern Europe | 458,865 | 2.3 | (111,762) | 570,627 | 3.0 |
| Russia | 395,995 | 2.0 | (128,290) | 524,285 | 2.7 |
| Others | 62,870 | 0.3 | 16,528 | 46,342 | 0.3 |
| Others | 1,250,585 | 6.3 | 239,859 | 1,010,726 | 5.2 |
| Total | 19,976,948 | 100.0 | 722,675 | 19,254,273 | 100.0 |

Note: Classified by domicile of debtors.

(2) NPLs based on the Financial Reconstruction Act, classified by domicile

(Millions of yen, %)

| | Mar. 31, 2015 | | | |
|---|-------------------|------------------|-----------|--------|
| | Mar. 31, 2016 (a) | Reserve Ratio | (a) - (b) | (b) |
| Overseas Offices and Japan offshore banking accounts | 87,299 | 62.4 | 6,836 | 80,463 |
| Asia | 14,130 | 32.5 | (321) | 14,451 |
| Oceania | 15,042 | 64.8 | 15,042 | - |
| North America | 37,640 | 94.8 | 27,706 | 9,934 |
| Central and South America | 4,068 | 64.4 | (6,843) | 10,911 |
| Western Europe | 4,249 | 94.9 | (13,354) | 17,603 |
| Eastern Europe | - | 1 | - | ı |
| Others | 12,166 | 48.1 | (15,396) | 27,562 |

Notes 1. NPLs based on the Financial Reconstruction Act include Loans, acceptances and guarantees, suspense payments, and other credit-type assets.

^{2.} Reserve ratio

^{= (}Reserve for possible loas losses)/(Assets excluding amounts recoverable due to gurantees, collateral and others) X 100 Reserve for possible loan losses is sum of general reserve for substandard loans and specific reserve.

^{3.} Classified by domicile of debtors.

15. Balance of deposits and loans

SMBC non-consolidated

(1) Average balance of deposits and loans

(Millions of yen)

| | | FY3/2016 | | FY3/2015 |
|-----|----------------|------------|-----------|------------|
| | | (a) | (a) - (b) | (b) |
| Dej | posits | 89,526,938 | 5,519,351 | 84,007,587 |
| | Domestic units | 73,328,279 | 2,924,174 | 70,404,105 |
| Loa | ans | 68,104,976 | 2,009,744 | 66,095,232 |
| | Domestic units | 45,425,766 | 127,921 | 45,297,845 |

Note: Deposits do not include negotiable certificates of deposit.

(2) Balance of deposits and loans, classified by type of depositor

(Millions of yen)

| | | | | | (ivinions of yen) |
|-----|-------|--|-------------------|-----------|-------------------|
| | | | Mar. 31, 2016 (a) | (a) - (b) | Mar. 31, 2015 (b) |
| | | | () | () () | (+) |
| Dep | osits | s | 98,839,722 | 7,502,008 | 91,337,714 |
| | | mestic deposits cluding Japan offshore banking accounts) | 82,134,687 | 4,345,589 | 77,789,098 |
| | | Individuals | 42,312,525 | 544,422 | 41,768,103 |
| | | Corporates | 39,822,162 | 3,801,167 | 36,020,995 |
| Loa | ns | | 69,276,735 | 1,002,427 | 68,274,308 |
| | | mestic offices cluding Japan offshore banking accounts) | 50,072,362 | 725,813 | 49,346,549 |
| | | erseas offices and Japan offshore banking ounts | 19,204,373 | 276,614 | 18,927,759 |

Note: Deposits do not include negotiable certificates of deposit.

Reference:

(Billions of yen)

| | Mar. 31, 2016 | | Mar. 31, 2015 |
|------------------------------|---------------|---------|---------------|
| | (a) | | (b) |
| Balance of investment trusts | 2,442.0 | (638.1) | 3,080.1 |
| Balance to individuals | 2,077.5 | (612.2) | 2,689.7 |

Note: Balance of investment trusts is recognized on a contract basis and measured according to each fund's net asset balance at the period-end.

(Billions of yen)

| | FY3/2016 | | FY3/2015 |
|--|----------|-----------|----------|
| | (a) | (a) - (b) | (b) |
| Sales of investment trusts to individuals | 676.2 | (143.2) | 819.4 |
| Sales of pension-type insurance to individuals | 157.0 | (25.7) | 182.7 |

16. Deferred tax assets and liabilities

(Billions of ven)

| | | | | (Billions of yen) |
|--|----|---------------|---------------------------|-------------------|
| SMBC non-consolidated | | Mar. 31, 2016 | Change from Mar. 31, 2015 | Mar. 31, 2015 |
| (a) Total deferred tax assets (b-c) | 1 | 258.7 | 12.0 | 246.7 |
| (b) Subtotal of deferred tax assets | 2 | 504.6 | (43.2) | 547.8 |
| Reserve for possible loan losses and write-off of loans | 3 | 131.9 | (23.2) | 155.1 |
| Taxable write-off of securities | 4 | 275.8 | 24.0 | 251.8 |
| Others | 5 | 96.9 | (44.0) | 140.9 |
| (c) Valuation allowance | 6 | 245.9 | (55.2) | 301.1 |
| (d) Total deferred tax liabilities | 7 | 508.1 | (183.5) | 691.6 |
| Net unrealized gains on other securities | 8 | 426.4 | (210.0) | 636.4 |
| Others | 9 | 81.7 | 26.5 | 55.2 |
| Net deferred tax assets (a-d) | 10 | (249.4) | 195.5 | (444.9) |
| Amount corresponding to net deferred losses on hedges included in line 5 and net unrealized gains on other securities included in line 8 | 11 | (463.7) | 162.6 | (626.3) |
| Others | 12 | 214.3 | 32.9 | 181.4 |

SMBC recognized deferred tax assets pursuant to the practical guidelines on assessing the collectability of deferred tax assets issued by the JICPA*. SMBC is considered to be a company showing stable financial performance, which is classified under examples (2).

Reference: Income of final tax return before deducting operating loss carryforwards for the last 3 years

(Billions of yen)

| | | , | |
|--|----------|----------|----------|
| | FY3/2014 | FY3/2015 | FY3/2016 |
| Income of final tax return before deducting operating loss carryforwards | 501.8 | 643.7 | 551.7 |

Note: The figure for FY3/2016 was estimated at fiscal year closing.

^{*} JICPA Auditing Committee Report No.66

[&]quot;Auditing Treatment Regarding Judgment of Realizability of Deferred Tax Assets"

17. Capital ratio (BIS guidelines)

(Basel III basis)

Consolidated (Billions of yen, %)

| | Mar. 31, 2016 [Preliminary] | | Mar. 31, 2015 |
|--|--------------------------------|-----------|---------------|
| | (a) | (a) - (b) | (b) |
| (1) Total capital ratio (4) / (7) | 17.02 | 0.44 | 16.58 |
| (2) Tier 1 capital ratio (5)/(7) | 13.68 | 0.79 | 12.89 |
| (3) Common equity Tier 1 capital ratio (6)/(7) | 11.81 | 0.51 | 11.30 |
| (4) Total capital | 11,235.9 | 270.0 | 10,965.9 |
| (5) Tier 1 capital | 9,031.7 | 503.1 | 8,528.6 |
| (6) Common equity Tier 1 capital | 7,796.5 | 320.0 | 7,476.5 |
| (7) Risk weighted assets | 66,011.6 | (125.2) | 66,136.8 |
| (8) Required capital (7) X 8% | 5,280.9 | (10.0) | 5,290.9 |

SMBC consolidated

| (1) Total capital ratio | 18.19 | 0.26 | 17.93 |
|--|-------|------|-------|
| (2) Tier 1 capital ratio | 14.58 | 0.67 | 13.91 |
| (3) Common equity Tier 1 capital ratio | 13.04 | 0.43 | 12.61 |

SMBC non-consolidated

| (1) Total capital ratio | 19.47 | 0.58 | 18.89 |
|--|-------|------|-------|
| (2) Tier 1 capital ratio | 15.29 | 1.03 | 14.26 |
| (3) Common equity Tier 1 capital ratio | 13.44 | 0.64 | 12.80 |

18. ROE

Consolidated (%)

| | FY3/2016 | FY3/2015 | | |
|---|----------|-----------|-----|----|
| | (a) | (a) - (b) | (b) | |
| ROE (denominator: Total stockholders' equity) | 8.9 | (2.3) | 11 | .2 |

Note:

ROE
(denominator: Total=
stockholders' equity)

ROE
(denominator: Total=

{(Total stockholders' equity at the beginning of the period) + (Total stockholders' equity at the end of the period)} X 100

19. Earnings targets and dividends forecast for FY3/2017

(1) Earnings targets

Consolidated (Billions of yen)

| | FY3/ | FY3/2016 | |
|---|---------|----------|--------|
| | Interim | | Result |
| Ordinary profit | 480.0 | 1,020.0 | 985.3 |
| Profit attributable to owners of parent | 320.0 | 700.0 | 646.7 |

SMBC non-consolidated

(Billions of yen)

| | | FY3/ | FY3/2017 | | |
|----|--|---------|----------|---------|--|
| | | Interim | | Result | |
| | Gross banking profit | 890.0 | 1,630.0 | 1,534.3 | |
| | Expenses | (410.0) | (825.0) | (805.5) | |
| | anking profit (before provision for eneral reserve for possible loan losses) | 480.0 | 805.0 | 728.8 | |
| To | otal credit cost | (30.0) | (50.0) | 3.2 | |
| O | rdinary profit | 430.0 | 720.0 | 747.9 | |
| N | et income | 360.0 | 570.0 | 609.2 | |

(2) Dividends forecast

(Yen)

| | FY3/ | FY3/2016 | |
|-------------------------------------|---------|----------|-----|
| | Interim | Annual | |
| Dividend per share for common stock | 75 | 150 | 150 |

Reference: (Billions of yen)

| | FY3/ | FY3/2016 | |
|----------------|---------|----------|-------|
| | Interim | Annual | |
| Total dividend | 105.8 | 211.5 | 211.5 |

Reference 1: Financial Statements of SMBC

1. Condensed balance sheet

SMBC non-consolidated (Millions of yen)

| | Mar. 31, 2016 | Mar. 31, 2015 | |
|---|---------------|---------------|-------------|
| | (a) | (a) - (b) | (b) |
| Assets | | | |
| Cash and due from banks | 38,862,725 | 1,854,060 | 37,008,665 |
| Call loans | 899,594 | 359,678 | 539,916 |
| Receivables under resale agreements | 359,318 | (58,155) | 417,473 |
| Receivables under securities borrowing transactions | 2,798,855 | 786,060 | 2,012,795 |
| Monetary claims bought | 950,106 | (97,392) | 1,047,498 |
| Trading assets | 3,511,957 | (115,905) | 3,627,862 |
| Securities | 25,602,156 | (4,383,111) | 29,985,267 |
| Loans and bills discounted | 69,276,735 | 1,002,427 | 68,274,308 |
| Foreign exchanges | 1,558,252 | (240,591) | 1,798,843 |
| Other assets | 2,131,869 | (328,475) | 2,460,344 |
| Tangible fixed assets | 831,326 | 18,943 | 812,383 |
| Intangible fixed assets | 220,174 | 19,208 | 200,966 |
| Prepaid pension cost | 279,917 | (13,165) | 293,082 |
| Customers' liabilities for acceptances and guarantees | 6,737,089 | 15,958 | 6,721,131 |
| Reserve for possible loan losses | (357,186) | 36,954 | (394,140) |
| Reserve for possible losses on investments | (21,465) | 60,856 | (82,321) |
| Total assets | 153,641,430 | (1,082,649) | 154,724,079 |

| | (Millions o | | | | | |
|---|----------------------|-------------|----------------------|--|--|--|
| | Mar. 31, 2016 (a) | (a) - (b) | Mar. 31, 2015 (b) | | | |
| Liabilities | (u) | (4) (0) | (6) | | | |
| Deposits | 98,839,722 | 7,502,008 | 91,337,714 | | | |
| Negotiable certificates of deposit | 14,428,338 | 406,274 | 14,022,064 | | | |
| Call money | 1,107,825 | (3,472,115) | 4,579,940 | | | |
| Payables under repurchase agreements | 496,236 | 146,226 | 350,010 | | | |
| Payables under securities lending transactions | 1,374,280 | (3,739,616) | 5,113,896 | | | |
| Commercial paper | 1,980,153 | (571,499) | 2,551,652 | | | |
| Trading liabilities | 2,987,815 | 233,076 | 2,754,739 | | | |
| Borrowed money | 7,868,311 | (227,759) | 8,096,070 | | | |
| Foreign exchanges | 1,131,796 | (41,173) | 1,172,969 | | | |
| Short-term bonds | 1,131,750 | (25,000) | 25,000 | | | |
| Bonds | 4,775,072 | (320,505) | 5,095,577 | | | |
| Due to trust account | 921,320 | 203,791 | 717,529 | | | |
| Other liabilities | 2,924,495 | (748,475) | 3,672,970 | | | |
| Reserve for employee bonuses | 13,869 | 131 | 13,738 | | | |
| Reserve for executive bonuses | 566 | (78) | 644 | | | |
| Reserve for point service program | 1,086 | (33) | 1,119 | | | |
| Reserve for reimbursement of deposits | 15,374 | (4,215) | 19,589 | | | |
| Deferred tax liabilities | 249,427 | (195,436) | 444,863 | | | |
| Deferred tax liabilities for land revaluation | 31,837 | (2,304) | 34,141 | | | |
| Acceptances and guarantees | 6,737,089 | 15,958 | 6,721,131 | | | |
| Total liabilities | 145,884,620 | (840,743) | 146,725,363 | | | |
| Net assets | 143,004,020 | (840,743) | 140,723,303 | | | |
| Capital stock | 1,770,996 | | 1,770,996 | | | |
| Capital surplus | 2,470,198 | (11,075) | 2,481,273 | | | |
| Capital reserve | 1,771,043 | (11,073) | 1,771,043 | | | |
| Other capital surplus | 699,154 | (11,075) | 710,229 | | | |
| Retained earnings | 2,414,989 | 87,803 | 2,327,186 | | | |
| Other retained earnings | 2,414,989 | 87,803 | 2,327,186 | | | |
| Voluntary reserve for retirement allowances | 1,656 | - | 1,656 | | | |
| Voluntary reserve | 219,845 | _ | 219,845 | | | |
| Retained earnings brought forward | 2,193,488 | 87,803 | 2,105,685 | | | |
| Treasury stock | (210,003) | _ | (210,003) | | | |
| Total stockholders' equity | 6,446,181 | 76,728 | 6,369,453 | | | |
| Net unrealized gains (losses) on other securities | 1,233,910 | (492,663) | 1,726,573 | | | |
| Net deferred gains (losses) on hedges | 48,706 | 173,612 | (124,906) | | | |
| Land revaluation excess | 28,011 | 418 | 27,593 | | | |
| Total valuation and translation adjustments | 1,310,628 | (318,633) | 1,629,261 | | | |
| Total net assets | 7,756,810 | (241,905) | 7,998,715 | | | |
| Total liabilities and net assets | 153,641,430 | (1,082,649) | 154,724,079 | | | |

2. Condensed income statement

SMBC non-consolidated

(Millions of yen)

| | FY3/2016 | FY3/2016 | | |
|--------------------------------------|-----------|-----------|-----------|--|
| | (a) | (a) - (b) | (b) | |
| Ordinary income | 2,277,812 | (93,186) | 2,370,998 | |
| Interest income | 1,422,367 | (33,625) | 1,455,992 | |
| Interest on loans and discounts | 980,604 | (9,881) | 990,485 | |
| Interest and dividends on securities | 326,077 | (30,677) | 356,754 | |
| Trust fees | 2,589 | 717 | 1,872 | |
| Fees and commissions | 527,316 | 9,788 | 517,528 | |
| Trading income | 66,593 | 53,794 | 12,799 | |
| Other operating income | 123,606 | (70,453) | 194,059 | |
| Other income | 135,338 | (53,407) | 188,745 | |
| Ordinary expenses | 1,529,919 | 114,914 | 1,415,005 | |
| Interest expenses | 398,791 | 64,227 | 334,564 | |
| Interest on deposits | 93,258 | 21,670 | 71,588 | |
| Fees and commissions payments | 168,796 | 1,248 | 167,548 | |
| Trading losses | - | - | - | |
| Other operating expenses | 40,613 | (5,242) | 45,855 | |
| General and administrative expenses | 842,710 | 22,494 | 820,216 | |
| Other expenses | 79,007 | 32,187 | 46,820 | |
| Ordinary profit | 747,892 | (208,100) | 955,992 | |
| Extraordinary gains | 3,706 | 3,350 | 356 | |
| Extraordinary losses | 5,379 | (3,321) | 8,700 | |
| Income before income taxes | 746,219 | (201,429) | 947,648 | |
| Income taxes - current | 170,558 | (54,287) | 224,845 | |
| Income taxes - deferred | (33,509) | (113,296) | 79,787 | |
| Total income taxes | 137,048 | (167,584) | 304,632 | |
| Net income | 609,171 | (33,844) | 643,015 | |
| | | | | |

3. Statement of changes in net assets

SMBC non-consolidated

Year ended March 31, 2016 (Millions of yen)

| | | Capital surplu | | Retained earnings | | | | |
|--|---------------|--------------------|-----------------------|--|----------------------|--|-------------------|-------------------------|
| | | _ | | Othe | er retained earn | nings | | Total |
| | Capital stock | Capital reserve | Other capital surplus | Voluntary reserve for retirement allowances | Voluntary reserve | Retained earnings brought forward | Treasury stock | stockholders' equity |
| Balance at the beginning of the period | 1,770,996 | 1,771,043 | 710,229 | 1,656 | 219,845 | 2,105,685 | (210,003) | 6,369,453 |
| Changes in the period | | | | | | | | |
| Corporate reorganization (by subsidiaries) | | | (11,074) | | | | | (11,074) |
| Cash dividends | | | | | | (522,635) | | (522,635) |
| Net income | | | | | | 609,171 | | 609,171 |
| Reversal of land revaluation excess | | | | | | 1,267 | | 1,267 |
| Net changes in items other than stockholders' equity in the period | | | | | | | | |
| Net changes in the period | - | - | (11,074) | - | - | 87,802 | - | 76,727 |
| Balance at the end of the period | 1,770,996 | 1,771,043 | 699,154 | 1,656 | 219,845 | 2,193,488 | (210,003) | 6,446,181 |

(Millions of yen)

| | Valu | Valuation and translation adjustments | | | | | |
|--|--|--|-------------------------------|---|------------------|--|--|
| | Net unrealized gains on other securities | Net deferred gains (losses) on hedges | Land revaluation excess | Total valuation and translation adjustments | Total net assets | | |
| Balance at the beginning of the period | 1,726,573 | (124,906) | 27,593 | 1,629,261 | 7,998,715 | | |
| Changes in the period | | | | | | | |
| Corporate reorganization (by subsidiaries) | | | | | (11,074) | | |
| Cash dividends | | | | | (522,635) | | |
| Net income | | | | | 609,171 | | |
| Reversal of land revaluation excess | | | | | 1,267 | | |
| Net changes in items other than stockholders' equity in the period | (492,662) | 173,612 | 417 | (318,632) | (318,632) | | |
| Net changes in the period | (492,662) | 173,612 | 417 | (318,632) | (241,904) | | |
| Balance at the end of the period | 1,233,910 | 48,706 | 28,011 | 1,310,628 | 7,756,810 | | |

Reference 2: Exposure to securitized products

1. Securitized products

Managerial accounting basis

Consolidated (Billions of yen)

| | | | Mar 31, 2015 | | | | | | | | |
|-------------|--------------------------------|-----------------------|--------------|-----------------------|------------------------|-----------------------|-----------------------------|----------|----------------------------|--|-----------------------------|
| | Balances (after provisions and | | | | | | Net unrealized gains/losses | | Balances (after provisions | | Net unrealized gains/losses |
| | write-offs) | Change from Mar. 2015 | Overseas | Change from Mar. 2015 | (after write- offs) | Change from Mar. 2015 | and write-offs) | Overseas | (after write- offs) | | |
| Cards, etc. | 262.5 | 96.5 | 251.2 | 89.7 | 0.6 | 0.4 | 166.1 | 161.6 | 0.2 | | |
| CLO | 39.6 | 14.3 | 39.6 | 14.3 | 1.7 | 0.5 | 25.3 | 25.3 | 1.2 | | |
| CMBS | 10.1 | (0.7) | 10.1 | (0.7) | 0.3 | (0.2) | 10.8 | 10.8 | 0.5 | | |
| RMBS, etc. | 30.8 | 1.3 | 30.8 | 1.3 | 0.4 | 0.2 | 29.6 | 29.6 | 0.2 | | |
| Total | 343.1 | 111.4 | 331.8 | 104.6 | 3.0 | 0.9 | 231.7 | 227.2 | 2.1 | | |

Notes 1. Balance of ABCP is null.

2. Leveraged loans

Consolidated (Billions of yen)

| | Mar. 31, 2016 | | | | Mar 31 | 1, 2015 |
|------------------|---------------|--------------------------|-------------------------------|--------|--------|---------------------|
| | Loans | Change from Mar. 2015 | Undrawn Change from Mar. 2015 | | Loans | Undrawn commitments |
| Europe | 381.6 | 261.9 | 81.3 | 41.2 | 119.6 | 40.0 |
| Japan | 352.5 | 66.5 | 40.3 | (12.2) | 286.0 | 52.5 |
| United States | 164.0 | 25.4 | 64.2 | (13.2) | 138.6 | 77.5 |
| Asia (ex. Japan) | 121.9 | 50.4 | 3.0 | (1.5) | 71.6 | 4.5 |
| Total | 1,020.1 | 404.2 | 188.8 | 14.3 | 615.9 | 174.5 |

^{2.} Excludes RMBS issued by GSE and Japan Housing Finance Agency, and SMBC's exposure to subordinated beneficiaries owned through the securitization of SMBC's loan receivables, etc.