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「連結」は、三井住友フィナンシャルグループの連結の計数を表示しております／ "Consolidated" means consolidated figures of Sumitomo Mitsui Financial Group, Inc.

「BC単体」は、三井住友銀行の単体の計数を表示しております／ "Non-consolidated" means non-consolidated figures of Sumitomo Mitsui Banking Corporation



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This document contains "forward-looking statements" (as defined in the U.S. Private Securities Litigation Reform Act of 1995), regarding the intent, belief or current expectations of us and our managements with respect to our future financial condition and results of operations. In many cases but not all, these statements contain words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "probability," "risk," "project," "should," "seek," "target," "will" and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance include: deterioration of Japanese and global economic conditions and financial markets; declines in the value of our securities portfolio; incurrence of significant credit-related costs; our ability to successfully implement our business strategy through our subsidiaries, affiliates and alliance partners; and exposure to new risks as we expand the scope of our business. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of this document. We undertake no obligation to update or revise any forward-looking statements.

Please refer to our most recent disclosure documents such as our annual report on Form 20-F and other documents submitted to the U.S. Securities and Exchange Commission, as well as our earnings press releases, for a more detailed description of the risks and uncertainties that may affect our financial conditions and our operating results, and investors' decisions.

## (1-1) P/L

## 連結／Consolidated

(十億円／JPY billion)

	FY3/14	FY3/15	FY3/16	FY3/17	FY3/18	FY3/19	FY3/20 <sup>*2</sup>	FY3/21	FY3/22	FY3/23	1H FY3/24
連結粗利益 Consolidated gross profit	2,898.2	2,980.4	2,904.0	2,920.7	2,981.1	2,846.2	2,768.6	2,806.2	2,945.5	3,170.2	1,817.3
資金利益 Net interest income	1,484.2	1,505.2	1,422.9	1,358.6	1,390.2	1,331.4	1,306.9	1,335.2	1,528.0	1,717.8	887.8
信託報酬 Trust fees	2.5	2.9	3.7	3.8	3.9	4.7	4.7	4.9	5.9	6.8	3.8
役務取引等利益 Net fees and commissions	984.6	996.7	1,003.8	1,013.3	1,066.6	1,059.9	1,083.4	1,094.0	1,199.5	1,219.0	685.0
特定取引利益 Net trading income	211.9	195.1	225.5	237.4	246.3	191.4	262.8	199.6	101.2	120.7	(65.1)
その他業務利益 Net other operating income	215.1	280.5	248.0	307.6	274.0	258.8	110.8	172.4	110.9	106.0	305.9
営業経費 General and administrative expenses	1,569.9	1,659.3	1,724.8	1,812.4	1,816.2	1,715.1	1,739.6	1,747.1	1,821.1	1,949.2	1,082.2
持分法による投資損益 Equity in gains (losses) of affiliates	10.2	(10.6)	(36.2)	24.6	39.0	61.1	56.1	25.0	28.5	55.5	35.8
連結業務純益／ Consolidated net business profit <sup>*1</sup> (旧定義)／(old definition)	1,338.5	1,310.5	1,142.9	1,132.9	1,203.8	1,192.3	1,085.0	1,084.0	1,152.9	1,276.4	770.9
1,242.4	-	-	-	-	-	-	-	-	-	-	-
与信関係費用 Total credit cost	(49.1)	7.8	102.8	164.4	94.2	110.3	170.6	360.5	274.4	210.2	100.3
株式等損益 Gains (losses) on stocks	89.2	66.7	69.0	55.0	118.9	116.3	80.5	92.6	209.1	155.9	46.8
経常利益 Ordinary profit (loss)	1,432.3	1,321.2	985.3	1,005.9	1,164.1	1,135.3	932.1	711.0	1,040.6	1,160.9	709.2
特別損益 Extraordinary gains (losses)	(9.6)	(11.8)	(5.1)	(26.6)	(55.3)	(11.7)	(43.4)	(38.8)	(111.0)	(62.5)	(2.8)
親会社株主に帰属する当期純利益 Profit (loss) attributable to owners of parent	835.4	753.6	646.7	706.5	734.4	726.7	703.9	512.8	706.6	805.8	526.5
ROE(株主資本ベース) ROE (denominator: Total stockholders' equity)	13.8%	11.2%	8.9%	9.1%	8.8%	8.2%	7.6%	5.4%	7.3%	8.0%	10.0%
連結子会社数 No. of consolidated subsidiaries	324	317	341	354	347	173	174	177	181	184	183
持分法適用会社数 No. of equity method affiliated companies	46	50	59	54	75	115	101	98	112	308	331
従業員数 No. of employees	66,475	68,739	73,652	77,205	72,978	86,659	86,443	86,781	101,023	105,955	109,434
(参考)為替レート(米ドル／円) Exchange rate JPY / USD	102.88	120.15	112.62	112.19	106.25	111.00	108.81	110.71	122.41	133.54	149.58

<sup>\*1</sup> 14年度より連結業務純益の定義を変更。13年度について遡及処理を実施／SMFG changed the definition of "Consolidated net business profit" from FY3/15. The figure for FY3/14 has been adjusted retrospectively

連結業務純益(新定義)=連結粗利益－営業経費+持分法による投資損益／Consolidated net business profit (new definition) = Consolidated gross profit - General and administrative expenses + Equity in gains (losses) of affiliates

連結業務純益(旧定義)=BC単体業務純益(一般貸倒引当金繰入前)+他の連結会社の経常利益(臨時要因調整後)+持分法適用会社経常利益×持分割合－内部取引(配当等)

Consolidated net business profit (old definition) = Non-consolidated banking profit (before provision for general reserve for possible loan losses) + Other consolidated subsidiaries' ordinary profit (excluding non-recurring items) +

Affiliates' ordinary profit X Ownership ratio - Internal transaction (dividends, etc.)

<sup>\*2</sup> 20年度より割賦販売取引の売上高及び売上原価の計上基準を変更。19年度について遡及処理を実施／Changed the recognition of installment-sales-related income and installment-sales-related expenses from FY3/21. The figure for FY3/20 has been adjusted retrospectively

## (1-2) 事業部門別実績／Breakdown by business units

			(十億円／JPY billion)				
			FY3/21	FY3/22	FY3/23	1H FY3/24	前年同期比 YoY <sup>1</sup>
リテール Retail	業務粗利益	Gross profit	1,127.4	1,146.9	1,150.2	621.8	+53.9
	経費	Expenses	910.4	935.5	933.3	526.8	+39.1
	(経費率)	(Overhead ratio)	80.8%	81.6%	81.1%	84.7%	(1.2)%
	その他	Others	2.2	3.5	4.7	3.4	+1.3
	<b>業務純益</b>	<b>Net business profit</b>	<b>219.2</b>	<b>214.9</b>	<b>221.6</b>	<b>98.4</b>	<b>+16.1</b>
	リスクアセット(兆円)	RWA (JPY trillion)	12.3	12.7	13.3	13.6	+1.0
ホールセール Wholesale	ROCET1	ROCET1 <sup>2</sup>	9.4%	9.5%	11.0%	2.9%	(1.4)%
	業務粗利益	Gross profit	634.9	707.5	773.7	396.9	+43.5
	経費	Expenses	299.9	303.6	293.3	151.9	+8.6
	(経費率)	(Overhead ratio)	47.2%	42.9%	37.9%	38.3%	(2.3)%
	その他	Others	53.5	65.8	78.1	53.6	+4.8
	<b>業務純益</b>	<b>Net business profit</b>	<b>388.5</b>	<b>469.7</b>	<b>558.5</b>	<b>298.6</b>	<b>+39.7</b>
グローバル Global	リスクアセット(兆円)	RWA (JPY trillion)	33.4	31.1	31.2	35.4	+1.0
	ROCET1	ROCET1 <sup>2</sup>	5.6%	10.4%	14.6%	12.9%	+0.9%
	業務粗利益	Gross profit	723.7	872.0	1,205.2	670.5	+81.0
	経費	Expenses	383.3	461.3	637.9	391.0	+60.8
	(経費率)	(Overhead ratio)	53.0%	52.9%	52.9%	58.3%	+2.3%
	その他	Others	26.3	20.5	44.9	31.8	(15.3)
市場 Global Markets	<b>業務純益</b>	<b>Net business profit</b>	<b>366.7</b>	<b>431.2</b>	<b>612.2</b>	<b>311.3</b>	<b>+4.9</b>
	リスクアセット(兆円)	RWA (JPY trillion)	35.6	40.9	46.3	48.1	(1.3)
	ROCET1	ROCET1 <sup>2</sup>	6.2%	6.9%	10.4%	8.4%	(0.2)%
	業務粗利益	Gross profit	460.7	390.6	457.8	286.6	+19.9
	経費	Expenses	82.9	92.3	112.5	79.9	+6.3
	(経費率)	(Overhead ratio)	18.0%	23.6%	24.6%	27.9%	+0.3%
	その他	Others	35.7	39.8	28.9	15.8	+0.4
	<b>業務純益</b>	<b>Net business profit</b>	<b>413.5</b>	<b>338.1</b>	<b>374.2</b>	<b>222.5</b>	<b>+14.0</b>
	リスクアセット(兆円)	RWA (Trillions of yen)	5.4	5.8	6.6	7.7	+3.1
	ROCET1	ROCET1 <sup>2</sup>	20.4%	15.5%	16.7%	20.2%	+0.8%

\*1 金利・為替影響等調整後／After adjustments of interest rates and exchange rates, etc.

\*2 規制強化を踏まえたリスクアセットに基づく内部管理ベース。利息返還損失引当金繰入等(リテール)、外貨中長期調達コスト(ホールセール・グローバル)を含まず。バンキング勘定の金利リスク見合い(市場)を含む。

Managerial accounting basis with RWA calculated assuming Basel III reforms are finalized.

Does not include provision for loss on interest repayment (Retail), medium-to long-term funding costs in foreign currencies (Wholesale, Global). Includes interest rate risk (Global Markets) in the banking account

1. 連結／Consolidated

(1-3) 主要グループ会社業績ハイライト(1)／Major group companies' financial results (1)

**SMBC信託銀行／SMBC Trust Bank**

議決権比率: SMBC 100%／100% held by SMBC

単体／Non-consolidated		FY3/21	FY3/22	FY3/23	1H FY3/24	(十億円／JPY billion)
経常収益	Ordinary income	48.0	56.5	86.1	57.3	
経常費用	Ordinary expenses	55.5	51.9	62.8	40.4	
うち営業経費	of which General and administrative expenses	44.7	43.7	36.8	19.7	
経常利益	Ordinary profit (loss)	(7.6)	4.7	23.4	16.8	
当期純利益	Net income (loss)	(8.5)	(15.9)	17.1	12.3	
自己資本比率(国内基準)	Capital adequacy ratio (Domestic standard)	13.2%	14.6%	16.9%	16.2%	
信託財産額	Trust assets	10,288.8	11,575.7	11,599.9	12,075.0	
貸出金	Loans	1,804.8	2,036.7	2,043.4	2,065.6	
預金	Deposits	3,206.9	3,404.1	3,280.1	3,500.0	

		(十億円／JPY billion)
		Sep.23
総資産	Total assets	4,459.8
株主資本	Total stockholders' equity	158.8
資本金	Capital stock	87.6
従業員数	No. of employees	1,655

**三井住友ファイナンス＆リース／Sumitomo Mitsui Finance & Leasing**

議決権比率: SMFG 50%／50% held by SMFG

連結／Consolidated		FY3/21	FY3/22	FY3/23	1H FY3/24	(十億円／JPY billion)
営業収益	Operating revenue	1,438.3	1,818.5	2,159.3	1,046.1	
販管費	SG&A expenses	115.0	105.4	128.4	59.1	
営業利益	Operating profit (loss)	41.4	116.2	135.1	76.2	
経常利益	Ordinary profit (loss)	45.1	119.5	138.5	73.4	
親会社株主に帰属する当期純利益	Profit (loss) attributable to owners of parent	33.6	35.4	51.8	43.5	
契約実行高	Contracted amount	2,433.5	2,742.8	3,143.1	1,258.2	
営業資産	Lease assets	6,053.6	6,719.3	8,057.4	8,530.2	

		(十億円／JPY billion)
		Sep.23
総資産	Total assets	9,701.3
株主資本	Total stockholders' equity	822.0
資本金	Capital stock	15.0
従業員数	No. of employees	3,983

## 1. 連結／Consolidated

## (1-3) 主要グループ会社業績ハイライト(2)／Major group companies' financial results (2)

## SMBC日興証券／SMBC Nikko Securities

議決権比率: SMFG 100% ／ 100% held by SMFG

連結／Consolidated		FY3/21 <sup>3</sup>	FY3/22	FY3/23	1H FY3/24	(十億円／JPY billion)
営業収益	Operating revenue	377.4	355.1	279.4	196.1	
受入手数料	Commissions	224.0	226.9	159.1	108.1	
トレーディング損益	Net gain (loss) on trading	127.2	103.2	62.7	33.2	
金融収益他	Interest and dividend income, etc.	78.9	24.8	57.6	54.7	
金融費用	Interest expense	12.4	14.4	49.9	44.2	
純営業収益	Net operating revenue	357.9	334.2	222.8	149.2	
販売費・一般管理費	SG&A expenses	273.4	275.4	267.3	137.4	
経常利益	Ordinary profit (loss) <sup>1</sup>	90.7	65.3	(42.1)	11.9	
親会社株主に帰属する当期純利益	Profit (loss) attributable to owners of parent <sup>1</sup>	71.7	49.7	(39.8)	1.4	
自己資本規制比率	Capital adequacy ratio <sup>2</sup>	304.5%	320.3%	295.5%	347.1%	
総口座数(千口座)	No. of total accounts (thousands) <sup>2</sup>	3,551	3,761	3,846	3,934	

\*1 SMBC日興証券の海外持分法適用関連会社(SMFGの連結子会社)の利益等を含む／Includes profit from overseas equity-method affiliates of SMBC Nikko Securities (consolidated subsidiaries of SMFG) etc.

\*2 単体ベース／Non-consolidated basis

\*3 21年度より定義を変更。20年度より遡求処理を実施／Changed the definition from FY3/22. The figure for FY3/21 has been adjusted.

		(十億円／JPY billion)	Sep.23
総資産	Total assets	17,061.9	
株主資本	Total stockholders' equity	1,106.8	
資本金	Capital stock	135.0	
従業員数	No. of employees	11,035	

三井住友カード／Sumitomo Mitsui Card<sup>\*4</sup>

議決権比率: SMFG 100% ／ 100% held by SMFG

連結／Consolidated		FY3/21	FY3/22	FY3/23	1H FY3/24	(十億円／JPY billion)
営業収益	Operating revenue	447.5	470.5	523.5	306.3	
営業費用	Operating expense	413.0	439.5	490.7	282.5	
うち貸倒費用	of which Provision for operating receivables	22.7	25.6	34.1	26.4	
うち利息返還費用	of which Losses on interest repayments	14.4	10.0	10.0	-	
営業利益	Operating profit (loss)	34.5	31.0	32.9	23.8	
経常利益	Ordinary profit (loss)	35.3	34.1	33.1	24.5	
親会社株主に帰属する当期純利益	Net income (loss)	35.8	19.8	21.8	17.0	

		(十億円／JPY billion)	Sep.23
従業員数	No. of employees	5,961	
(SMCC単体／SMCC non-consolidated)			
総資産	Total assets	3,856.1	
株主資本	Total stockholders' equity	555.7	
資本金	Capital stock	34.0	

\*4 SMBCファイナンスサービス(SMCCの100%子会社)の計数を含む／Includes the figures of SMBC Finance Service (subsidiary of SMCC with 100% ownership ratio)

## 1. 連結／Consolidated

## (1-3) 主要グループ会社業績ハイライト(3)／Major group companies' financial results (3)

## SMBCコンシューマーファイナンス／SMBC Consumer Finance

議決権比率: SMFG 100%／100% held by SMFG

連結／Consolidated		FY3/21	FY3/22	FY3/23	1H FY3/24	(十億円／JPY billion)	(十億円／JPY billion)	Sep.23
営業収益	Operating revenue	273.5	268.9	294.1	131.1			
うち営業貸付金利息	of which Interest on consumer loans	178.8	176.7	183.4	72.1			
うち信用保証収益	of which Loan guarantee revenues	61.1	57.1	71.4	38.1			
営業費用	Operating expenses	200.8	200.5	216.8	102.0			
うち広告宣伝費	of which Advertising expenses	24.4	25.7	28.3	8.7			
うち貸倒費用	of which Credit losses including provision for uncollectible loans	53.3	48.7	56.8	46.1			
うち利息返還費用	of which Losses on interest repayments	24.0	22.0	-	-			
うち人件費	of which Personnel expenses	29.3	32.1	35.3	15.6			
営業利益	Operating profit (loss)	72.7	68.4	77.3	29.1			
経常利益	Ordinary profit (loss)	73.5	68.6	59.5	15.9			
親会社株主に帰属する当期純利益	Profit (loss) attributable to owners of parent	54.1	85.2	44.1	9.1			
営業貸付金残高	Consumer loans outstanding	1,137.1	1,144.2	1223.5	950.3			
うち海外	of which overseas	104.1	113.6	125.6	138.5			
不良債権残高	Non performing loans (total)	85.2	96.1	107.0	91.6			
保証残高	Loan guarantee	1,102.2	1,091.6	1143.7	1,199.5			

## 利息返還損失引当金(単体)／Loss allowance on interest repayments (non-consolidated)

取崩額	Withdrawal	30.0	26.9	25.4	11.4
繰入額(営業費用)	Provisions (operating expense)	24.0	22.0	-	-
期末残高	Allowance at the end of the year	100.8	95.9	89.5	78.2

## 1. 連結／Consolidated

## (1-3) 主要グループ会社業績ハイライト(4)／Major group companies' financial results (4)

## 日本総合研究所／Japan Research Institute

議決権比率: SMFG 100%／100% held by SMFG

		(十億円／JPY billion)			
単体／Non-consolidated		FY3/21	FY3/22	FY3/23	1H FY3/24
営業収益	Operating revenue	147.4	214.3	219.7	111.9
販管費	SG&A expenses	9.2	8.9	9.4	5.2
営業利益	Operating profit (loss)	1.9	4.5	4.0	0.5
経常利益	Ordinary profit (loss)	2.3	5.0	5.0	1.6
当期純利益	Net income (loss)	2.4	3.6	3.5	1.1

		(十億円／JPY billion)
		Sep.23
総資産	Total assets	118.5
株主資本	Total stockholders' equity	53.3
資本金	Capital stock	10.0
従業員数	No. of employees	3,213

## 三井住友DSアセットマネジメント／Sumitomo Mitsui DS Asset Management

議決権比率: SMFG 50.1%／50.1% held by SMFG

		(十億円／JPY billion)			
単体／Non-consolidated		FY3/21	FY3/22	FY3/23	1H FY3/24
営業収益	Operating revenue	61.6	77.3	72.0	38.8
営業費用	Operating expenses	61.5	71.4	68.2	36.6
営業利益	Operating profit (loss)	0.1	5.8	3.8	2.2
経常利益	Ordinary profit (loss)	0.4	7.0	3.3	13.5
当期純利益	Net income (loss)	(28.9)	4.1	2.1	22.4
運用資産残高	Asset under management	17,139.5	18,028.2	17,833.7	21,134.3
投資信託	Investment trusts	9,855.2	10,423.8	10,326.0	11,642.8
公募投資信託	Publicly offered funds	5,601.2	6,501.5	6,605.5	7,646.1
私募投資信託	Privately placed funds	4,254.0	3,922.3	3,720.5	3,996.8
投資一任・投資助言契約等	Institutional accounts	7,284.3	7,604.4	7,515.6	9,491.5

		(十億円／JPY billion)
		Sep.23
総資産	Total assets	133.5
株主資本	Arial Narrow	108.6
資本金	Capital stock	2.0
従業員数	No. of employees	818.0

## 1. 連結／Consolidated

## (1-4) B/S

## 連結／Consolidated

(十億円／JPY billion)

		Mar.13	Mar.14	Mar.15	Mar.16	Mar.17	Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23	Sep.23
資産の部	Assets	148,696.8	161,534.4	183,442.6	186,585.8	197,791.6	199,049.1	203,659.1	219,863.5	242,584.3	257,704.6	270,428.6	293,725.1
現金預け金	Cash and due from banks	10,799.3	32,991.1	39,749.0	42,789.2	46,865.5	53,732.6	57,411.3	61,768.6	72,568.9	74,792.1	75,914.0	77,411.3
有価証券	Securities	41,306.7	27,152.8	29,633.7	25,264.4	24,631.8	25,712.7	24,338.0	27,128.8	36,549.0	38,538.7	33,213.2	40,431.0
貸出金	Loans and bills discounted	65,632.1	68,227.7	73,068.2	75,066.1	80,237.3	72,945.9	77,979.2	82,517.6	85,132.7	90,834.1	98,404.1	102,448.8
繰延税金資産	Deferred tax assets	374.3	173.2	127.8	125.8	63.0	27.6	40.2	26.3	29.8	66.7	74.1	88.7
負債の部	Liabilities	140,253.6	152,529.4	172,746.3	176,138.2	186,557.3	187,436.2	192,207.5	209,078.6	230,685.3	245,507.3	257,637.5	279,904.0
預金	Deposits	89,081.8	94,331.9	101,047.9	110,668.8	117,830.2	116,477.5	122,325.0	127,042.2	142,026.2	148,585.5	158,770.3	162,448.9
譲渡性預金	NCDs	11,755.7	13,713.5	13,825.9	14,250.4	11,880.9	11,220.3	11,165.5	10,180.4	12,570.6	13,069.8	13,025.6	13,772.1
社債	Bonds	4,750.8	5,090.9	6,222.9	7,006.4	8,129.2	9,057.7	9,227.4	9,235.6	9,043.0	9,808.1	10,365.0	12,340.3
繰延税金負債	Deferred tax liabilities	68.1	103.4	601.4	348.2	367.1	455.2	378.2	257.4	532.2	275.6	265.4	359.3
純資産の部	Total net assets	8,443.2	9,005.0	10,696.3	10,447.7	11,234.3	11,612.9	11,451.6	10,784.9	11,899.0	12,197.3	12,791.1	13,821.1
株主資本合計	Total stockholders' equity	5,680.6	6,401.2	7,018.4	7,454.3	8,119.1	8,637.0	9,054.4	9,354.3	9,513.4	9,938.6	10,308.4	10,598.7
資本金	Capital Stock	2,337.9	2,337.9	2,337.9	2,337.9	2,337.9	2,338.7	2,339.4	2,340.0	2,341.3	2,341.9	2,342.5	2,344.0
資本剰余金	Capital surplus	758.6	758.3	757.3	757.3	757.3	758.2	739.0	692.0	693.2	693.7	694.1	685.7
利益剰余金	Retained earnings	2,811.5	3,480.1	4,098.4	4,534.5	5,036.8	5,552.6	5,992.2	6,336.3	6,492.6	6,916.5	7,423.6	7,586.7
自己株式	Treasury stock	(227.4)	(175.1)	(175.3)	(175.4)	(12.9)	(12.5)	(16.3)	(14.0)	(13.7)	(13.4)	(151.8)	(17.7)
その他の包括利益累計額合計	Total valuation and translation adjustments	664.6	878.0	2,003.9	1,459.5	1,612.5	1,753.4	1,713.9	1,365.7	2,313.1	2,159.6	2,372.1	3,096.0
その他有価証券評価差額金	Net unrealized gains (losses) on Other securities	755.8	949.5	1,791.0	1,347.7	1,542.3	1,688.8	1,688.9	1,371.4	2,094.6	1,632.1	1,373.5	1,505.9
繰延ヘッジ損益	Net deferred losses on hedges	(32.9)	(60.9)	(30.2)	55.1	(42.1)	(68.5)	(54.7)	82.3	14.7	(80.1)	(13.3)	62.0
土地再評価差額金	Land revaluation excess	39.1	35.7	39.0	39.4	38.1	37.1	36.5	36.9	36.3	36.3	35.0	35.0
為替換算調整勘定	Foreign currency translation adjustments	(97.4)	27.2	156.3	87.0	65.1	36.9	50.4	(32.8)	40.4	450.1	843.6	1,369.5
非支配株主持分	Non-controlling interests	2,096.8	1,724.0	1,671.7	1,531.0	1,499.3	1,219.6	678.5	62.9	70.8	97.6	109.5	125.4

## 1. 連結／Consolidated

(1-5) 銀行法及び再生法に基づく債権残高(除く正常債権)／NPLs based on the Banking Act and the Reconstruction Act (excluding Normal assets)

### 連結／Consolidated

												(十億円／JPY billion)	
		Mar.14	Mar.15	Mar.16	Mar.17	Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23	Sep.23	前期末比 vs Mar.23
破産更生等債権	Bankrupt and quasi-bankrupt assets	203.6	152.0	178.1	160.7	97.9	89.7	87.9	128.1	99.3	92.9	119.0	+26.1
危険債権	Doubtful Assets	762.2	728.0	526.8	491.4	350.9	398.3	326.9	392.2	643.9	494.2	456.3	(37.8)
要管理債権	Substandard Loans	407.5	294.8	287.9	275.6	223.5	207.2	235.5	446.2	414.4	340.7	304.8	(35.9)
銀行法及び再生法に基づく債権	NPLs based on the Banking Act and the Reconstruction Act	1,373.3	1,174.8	992.7	927.7	672.3	695.2	650.3	966.5	1,157.6	927.8	880.2	(47.7)
総与信	Total claims	78,772.3	84,650.3	86,572.2	92,502.9	85,884.1	91,389.8	95,923.5	99,125.7	107,177.0	116,067.1	121,324.7	+5,257.6
不良債権比率	NPL ratio <sup>1</sup>	1.74%	1.39%	1.15%	1.00%	0.78%	0.76%	0.68%	0.98%	1.08%	0.80%	0.73%	(0.07)%
保全率	Coverage ratio	83.74%	83.14%	81.34%	77.68%	75.23%	74.73%	71.74%	66.26%	66.98%	68.89%	66.49%	(2.40)%

### BC単体／Non-consolidated

													(十億円／JPY billion)
		Mar.14	Mar.15	Mar.16	Mar.17	Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23	Sep.23	前期末比 vs Mar.23
破産更生等債権	Bankrupt and quasi-bankrupt assets	114.3	93.0	135.6	118.4	80.9	75.3	73.0	112.7	79.2	75.5	94.1	+18.6
危険債権	Doubtful Assets	574.4	555.1	376.4	347.4	283.4	337.4	260.8	306.3	522.3	375.8	334.7	(41.1)
要管理債権	Substandard Loans	192.7	120.9	110.6	101.9	72.0	63.8	94.8	208.8	203.8	135.2	120.3	(14.9)
銀行法及び再生法に基づく債権	NPLs based on the Banking Act and the Reconstruction Act	881.4	769.0	622.6	567.7	436.3	476.5	428.6	627.8	805.3	586.6	549.2	(37.4)
総与信	Total claims	72,788.4	78,901.4	79,668.7	86,978.3	85,904.6	88,936.9	93,226.0	96,054.5	104,128.8	113,119.4	116,792.6	+3,673.2
不良債権比率	NPL ratio <sup>1</sup>	1.21%	0.97%	0.78%	0.65%	0.51%	0.54%	0.46%	0.65%	0.77%	0.52%	0.47%	(0.05)%
保全率	Coverage ratio	88.54%	87.67%	88.32%	85.46%	89.11%	87.86%	87.00%	81.71%	79.64%	86.18%	86.73%	+0.55%

\*1 不良債権比率＝銀行法及び再生法に基づく債権残高(除く正常債権)／総与信

NPL ratio = NPLs based on the Banking Act and the Reconstruction Act (excluding normal assets) / Total claims

(1-6) 国・地域別エクスポージャー／Country/area exposure<sup>\*1,2</sup>

## アジア・オセアニア／Asia and Oceania

		(十億ドル／USD billion)			
		Mar.20	Mar.21	Mar.22	Sep.23
オーストラリア	Australia	33.8	35.4	33.7	32.3
シンガポール	Singapore	24.8	31.0	30.0	30.8
中国	China	29.6	27.3	22.2	20.3
香港	Hong Kong	22.3	21.1	18.2	16.5
インドネシア	Indonesia	13.6	14.4	15.4	15.2
タイ	Thailand	14.1	15.3	14.9	14.0
韓国	South Korea	15.6	16.3	14.5	12.7
インド	India	10.1	10.4	10.3	11.1
マレーシア	Malaysia	7.5	6.9	8.5	9.3
台湾	Taiwan	9.1	8.8	8.5	8.4
フィリピン	Philippines	3.0	2.5	2.8	3.1
ベトナム	Vietnam	2.4	3.4	3.3	2.9
その他	Others	1.8	1.6	1.6	1.6
合計	Total	187.7	194.3	184.0	178.2

## ヨーロッパ／Europe

		(十億ドル／USD billion)			
		Mar.20	Mar.21	Mar.22	Sep.23
英国	UK	68.7	83.6	87.1	84.1
フランス	France	29.9	30.4	33.2	35.5
ドイツ	Germany	22.5	24.9	30.9	32.9
ベルギー	Belgium	21.6	16.0	22.2	17.2
オランダ	Netherlands	10.9	13.8	14.5	16.0
アイルランド	Ireland	10.2	12.5	11.8	9.4
ルクセンブルク	Luxembourg	5.7	7.4	7.4	8.4
スイス	Switzerland	5.5	7.7	9.5	7.6
イタリア	Italy	4.8	5.0	5.6	5.7
スペイン	Spain	3.6	3.9	3.7	3.9
ロシア	Russia	2.9	2.9	2.6	2.3
ノルウェー	Norway	1.7	2.0	1.6	1.4
スウェーデン	Sweden	1.5	1.0	1.3	1.2
フィンランド	Finland	0.7	0.6	1.1	0.8
その他	Others	4.1	4.2	5.2	5.4
合計	Total	194.3	215.9	237.8	231.9

## 米州／Americas

		(十億ドル／USD billion)			
		Mar.20	Mar.21	Mar.22	Sep.23
米国	USA	246.8	275.9	311.0	333.6
カナダ	Canada	18.0	18.8	18.8	19.4
ブラジル	Brazil	6.9	7.4	8.7	9.3
メキシコ	Mexico	4.0	4.9	5.3	5.3
チリ	Chile	3.4	4.2	4.2	4.3
ペルー	Peru	1.2	1.2	1.2	1.2
その他	Others	1.7	2.8	3.8	3.8
合計	Total	282.0	315.2	352.9	376.8

## 中東・アフリカ／Middle East and Africa

		(十億ドル／USD billion)			
		Mar.20	Mar.21	Mar.22	Sep.23
サウジアラビア	Saudi Arabia	8.6	7.5	8.0	7.5
カタール	Qatar	4.3	5.7	5.4	5.1
UAE	UAE	5.9	7.0	4.6	4.4
トルコ	Turkey	2.2	2.1	1.8	1.6
南アフリカ	South Africa	1.7	1.5	1.2	1.0
オマーン	Oman	1.0	0.9	0.6	0.6
イスラエル	Israel	0.4	0.5	0.2	0.2
その他	Others	2.1	2.7	2.8	3.4
合計	Total	26.1	27.8	24.6	23.8

\*1 内部管理ベース。貸出金、コミットメントライン、保証取引、出資金等／Managerial accounting basis. Loans, commitment lines, guarantees, investments, etc.

\*2 21年度よりエクスポージャー計上基準を変更。19年度より遡り処理を実施／Changed the recognition of exposure from FY3/22. The figure from FY3/20 has been adjusted retrospectively.

## (1-7) 政策保有株式／Strategic shareholdings

BC単体貸借対照表計上額上位50銘柄(2023年3月末現在)／Top 50 by balance sheet amount (as of Mar. 31, 2023, Non-consolidated)

銘柄 Company	株式数(株) No. of shares	貸借対照表計上額 (百万円) B/S amount (JPY million)	銘柄 Company	株式数(株) No. of shares	貸借対照表計上額 (百万円) B/S amount (JPY million)
トヨタ自動車株式会社 TOYOTA MOTOR CORPORATION	188,057,475	353,548	塩野義製薬株式会社 SHIONOGI & CO., LTD.	4,595,288	27,466
ダイキン工業株式会社 DAIKIN INDUSTRIES, LTD.	8,500,000	201,067	株式会社小糸製作所 KOITO MANUFACTURING CO., LTD.	10,885,348	27,213
Ares Management Corporation Ares Management Corporation	13,364,740	148,917	ミネベアミツミ株式会社 MinebeaMitsumi Inc.	10,223,597	25,671
Kotak Mahindra Bank Ltd. Kotak Mahindra Bank Ltd.	32,800,000	92,645	株式会社アシックス ASICS Corporation	6,607,913	24,779
株式会社クボタ KUBOTA Corporation	36,006,000	71,975	西日本旅客鉄道株式会社 West Japan Railway Company	4,480,000	24,447
第一三共株式会社 DAIICHI SANKYO COMPANY, LIMITED	13,697,304	66,048	豊田通商株式会社 Toyota Tsusho Corporation	4,249,589	23,882
伊藤忠商事株式会社 ITOCHU Corporation	14,533,600	62,509	旭化成株式会社 ASAHI KASEI CORPORATION	25,404,956	23,532
株式会社セブン＆アイ・ホールディングス Seven & I Holdings Co., Ltd.	9,825,476	58,707	スタンレー電気株式会社 STANLEY ELECTRIC CO., LTD.	8,017,511	23,499
富士フイルムホールディングス株式会社 FUJIFILM Holdings Corporation	8,278,226	55,447	株式会社シマノ SHIMANO INC.	1,000,000	22,840
株式会社村田製作所 Murata Manufacturing Co., Ltd.	6,826,644	54,886	株式会社サンリオ Sanrio Company, Ltd.	3,834,440	22,738
三井物産株式会社 MITSUI & CO., LTD.	12,833,500	52,822	株式会社ダイフク Daifuku Co., Ltd.	3,060,354	22,429
東日本旅客鉄道株式会社 East Japan Railway Company	6,845,000	50,208	株式会社マキタ Makita Corporation	5,800,458	19,025
ESR Cayman Ltd. ESR Cayman Ltd.	205,014,113	49,129	東レ株式会社 Toray Industries, Inc.	24,022,000	18,170
株式会社ブリヂストン BRIDGESTONE CORPORATION	9,000,000	48,303	東京電力ホールディングス株式会社 Tokyo Electric Power Company Holdings, Inc.	35,927,588	16,993
大和ハウス工業株式会社 DAIWA HOUSE INDUSTRY CO., LTD.	14,505,442	45,169	オムロン株式会社 OMRON Corporation	2,190,310	16,880
Jefferies Financial Group Inc. Jefferies Financial Group Inc.	10,500,000	44,504	王子ホールディングス株式会社 Oji Holdings Corporation	31,668,430	16,594
ニデック株式会社 <sup>*1</sup> NIDEC CORPORATION	6,010,892	41,144	大正製薬ホールディングス株式会社 TAISHO PHARMACEUTICAL HOLDINGS CO., LTD.	3,000,000	16,560
SGホールディングス株式会社 SG Holdings Co., Ltd.	20,750,000	40,670	中部電力株式会社 CHUBU Electric Power Co., Inc.	11,207,662	15,679
東海旅客鉄道株式会社 Central Japan Railway Company	2,502,800	39,569	三和ホールディングス株式会社 Sanwa Holdings Corporation	11,037,718	15,629
アサヒグループホールディングス株式会社 Asahi Group Holdings, Ltd.	8,028,000	39,529	積水ハウス株式会社 Sekisui House, Ltd.	5,754,306	15,525
日本製鉄株式会社 NIPPON STEEL CORPORATION	10,252,967	31,989	住友金属鉱山株式会社 Sumitomo Metal Mining Co., Ltd.	3,000,245	15,148
住友不動産株式会社 Sumitomo Realty & Development Co., Ltd.	10,000,000	29,820	鹿島建設株式会社 KAJIMA CORPORATION	8,331,331	13,313
株式会社商船三井 MITSUI O.S.K. LINES, Ltd.	9,000,000	29,790	日清食品ホールディングス株式会社 NISSIN FOODS HOLDINGS CO., LTD.	1,057,000	12,821
三井不動産株式会社 Mitsui Fudosan Co., Ltd.	11,746,708	29,178	マツダ株式会社 Mazda Motor Corporation	10,191,500	12,484
GMOペイメントゲートウェイ株式会社 GMO Payment Gateway, Inc.	2,501,600	28,468	関西電力 The Kansai Electric Power Co., Inc.	9,500,985	12,265

<sup>\*1</sup>2023年4月1日付で日本名の商号を変更。/ Changed Japanese trade name on April 1 2023.

## 1. 連結／Consolidated

### (1-8) 自己資本(1)／Capital(1)

バーゼルⅢ(規制基準)／Basel III - transitional basis							
(兆円／JPY trillion)							
		Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23
普通株式等Tier1比率	Common Equity Tier 1 capital ratio	14.50%	16.37%	15.55%	16.00%	14.45%	14.02%
Tier1比率	Tier 1 capital ratio	16.69%	18.19%	16.63%	16.96%	15.46%	14.94%
総自己資本比率	Total capital ratio	19.36%	20.76%	18.75%	18.61%	16.56%	15.98%
普通株式等Tier1資本	Common Equity Tier 1 capital	9.2	9.7	9.6	10.6	10.5	10.8
Tier1資本	Tier 1 capital	10.6	10.7	10.2	11.2	11.2	11.5
総自己資本	Total capital	12.3	12.2	11.6	12.3	12.0	12.4
リスクアセット	Risk-weighted assets	63.5	58.9	61.6	66.0	72.4	77.3
バーゼルⅢ最終化時ベース／Finalized Basel III basis <sup>*1</sup>							
(兆円／JPY trillion)							
		Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23
普通株式等Tier1比率	Common Equity Tier 1 capital ratio	9.5%	10.3%	9.8%	9.8%	10.0%	10.1%
分子にその他有価証券評価差額金、分母に株式評価見合い分含む Includes net unrealized gains on other securities in numerator and RWA associated with net unrealized gains on stocks in denominator		11.1%	11.9%	11.0%	11.5%	11.2%	10.9%
普通株式等Tier1資本	Common Equity Tier 1 capital	7.5	8.0	8.2	8.5	8.8	9.6
リスクアセット	Risk-weighted assets	78.7	76.8	83.5	86.4	88.2	94.4
外部TLAC比率／TLAC ratio							
(兆円／JPY trillion)							
		Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23
リスクアセットベース	RWA basis <sup>*2</sup>		26.90%	25.96%	25.82%	24.98%	25.28%
レバレッジエクスポージャーベース	Leverage exposure basis <sup>*3</sup>		8.19%	7.64%	9.77%	9.54%	9.72%
外部TLACの額	External TLAC outstanding		18.0	18.2	19.4	20.6	22.3
レバレッジ比率／Leverage ratio							
(十億円／JPY billion)							
		Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23
レバレッジ比率	Leverage ratio <sup>*3</sup>	5.01%	4.88%	4.31%	5.65%	5.17%	5.03%
Tier1資本	Tier1 capital	10.6	10.7	10.2	11.2	11.2	11.5
レバレッジエクspoージャー	Leverage exposure <sup>*4</sup>	211.7	219.5	237.5	198.2	216.1	229.5
(参考)							
		Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23
△EVE/Tier1資本	△EVE/Tier1 capital	4.3%	6.8%	9.6%	8.1%	4.0%	2.5%
							4.7%

\*1 内部管理ベース、試算値／Managerial accounting basis. Pro-forma

\*2 資本保全バッファー2.5%、G-SIBバッファー1.0%、カウンターシクリカルバッファーを除く／Excludes capital conservation buffer 2.5%, G-SIB buffer 1.0% and Counter-cyclical buffer

\*3 21年3月末以降は分母から日本銀行に対する預け金を除く／Excludes deposits with the Bank of Japan from the denominator

\*4 21年3月末以降は日本銀行に対する預け金を除く／Excludes deposits with the Bank of Japan after Mar. 21

## 1. 連結／Consolidated

## (1-8) 自己資本(2)／Capital(2)

その他Tier1関連(2023年9月末)／Additional Tier 1 (as of Sep. 30, 2023)

(1) その他Tier1資本調達手段(バーゼルⅢ適格)-永久劣後債／Additional Tier 1 capital instruments (Basel3 eligible) -perpetual subordinated bonds

発行日 Issued date	発行残高 Amount outstanding	満期 Maturity	初回コール日 1st call date <sup>*1</sup>	クーポン Coupon	ゴーイング・コンサーン水準での損失吸収 Going concern loss absorption <sup>*6</sup>
SMFG発行／Issued by SMFG					
Jul. 30, 2015	JPY 85.0 bn	永久／Perpetual	Dec. 5, 2025 <sup>*2</sup>	2.88% <sup>*4</sup>	債務免除(元金回復条項付)／Temporary write-down
Jan. 25, 2017	JPY 150.0 bn	永久／Perpetual	Dec. 5, 2026 <sup>*2</sup>	1.39% <sup>*4</sup>	債務免除(元金回復条項付)／Temporary write-down
Dec. 19, 2017	JPY 150.0 bn	永久／Perpetual	Dec. 5, 2027 <sup>*2</sup>	1.29% <sup>*4</sup>	債務免除(元金回復条項付)／Temporary write-down
Jun. 21, 2019	JPY 85.0 bn	永久／Perpetual	Dec. 5, 2029 <sup>*2</sup>	1.07% <sup>*4</sup>	債務免除(元金回復条項付)／Temporary write-down
Sep. 9, 2020	JPY 100.0 bn	永久／Perpetual	Dec. 5, 2030 <sup>*3</sup>	1.11% <sup>*5</sup>	債務免除(元金回復条項付)／Temporary write-down
Jan. 27, 2022	JPY 80.0 bn	永久／Perpetual	Jun. 5, 2032 <sup>*3</sup>	0.85% <sup>*5</sup>	債務免除(元金回復条項付)／Temporary write-down
Dec. 12, 2022	JPY 66.0 bn	永久／Perpetual	Jun. 5, 2028 <sup>*3</sup>	1.53% <sup>*5</sup>	債務免除(元金回復条項付)／Temporary write-down
Dec. 12, 2022	JPY 41.0 bn	永久／Perpetual	Dec. 5, 2032 <sup>*3</sup>	1.75% <sup>*5</sup>	債務免除(元金回復条項付)／Temporary write-down
Apr. 25, 2023	JPY 89.0 bn	永久／Perpetual	Jun. 5, 2028 <sup>*3</sup>	1.88% <sup>*5</sup>	債務免除(元金回復条項付)／Temporary write-down
Apr. 25, 2023	JPY 51.0 bn	永久／Perpetual	Jun. 5, 2033 <sup>*3</sup>	2.18% <sup>*5</sup>	債務免除(元金回復条項付)／Temporary write-down
Sep. 15, 2023	JPY 114.5 bn	永久／Perpetual	Dec. 5, 2028 <sup>*3</sup>	1.89% <sup>*5</sup>	債務免除(元金回復条項付)／Temporary write-down
Sep. 15, 2023	JPY 96.5 bn	永久／Perpetual	Dec. 5, 2033 <sup>*3</sup>	2.29% <sup>*5</sup>	債務免除(元金回復条項付)／Temporary write-down

## 分配可能額／Distributable amounts

(十億円／JPY billion)							
	Mar.16	Mar.17	Mar.18	Mar.19	Mar.20	Mar.21	Mar.22
分配可能額 Distributable amounts							
SMFG単体 SMFG non-consolidated	1,373.0	1,612.2	1,623.3	1,782.1	2,062.8	2,077.8	2,199.1
BC単体 Non-consolidated	2,904.1	2,485.4	2,840.0	2,990.0	2,669.2	2,703.9	3,070.4

<sup>\*1</sup> 金融庁長官の事前確認を条件とする／Subject to prior confirmation of the FSA<sup>\*2</sup> 初回コール日及び以降の各利払日に償還可能／Callable on the 1st call date and each interest payment date thereafter<sup>\*3</sup> 初回コール日及び以降の各利率改定日に償還可能／Callable on the 1st call date and each reset date thereafter<sup>\*4</sup> 初回コール日以降はLiborを基準金利とする変動金利／Floating rate based on Libor after the 1st call date<sup>\*5</sup> 初回コール日以降は5年日本国債(5年毎改定)金利ベースで更改／Repriced based on applicable 5-year JGB rate after the 1st call date<sup>\*6</sup> 普通株式等Tier1比率が5.125%を下回った時の債務免除等／Write-down, etc. when Common Equity Tier 1 capital ratio falls below 5.125%

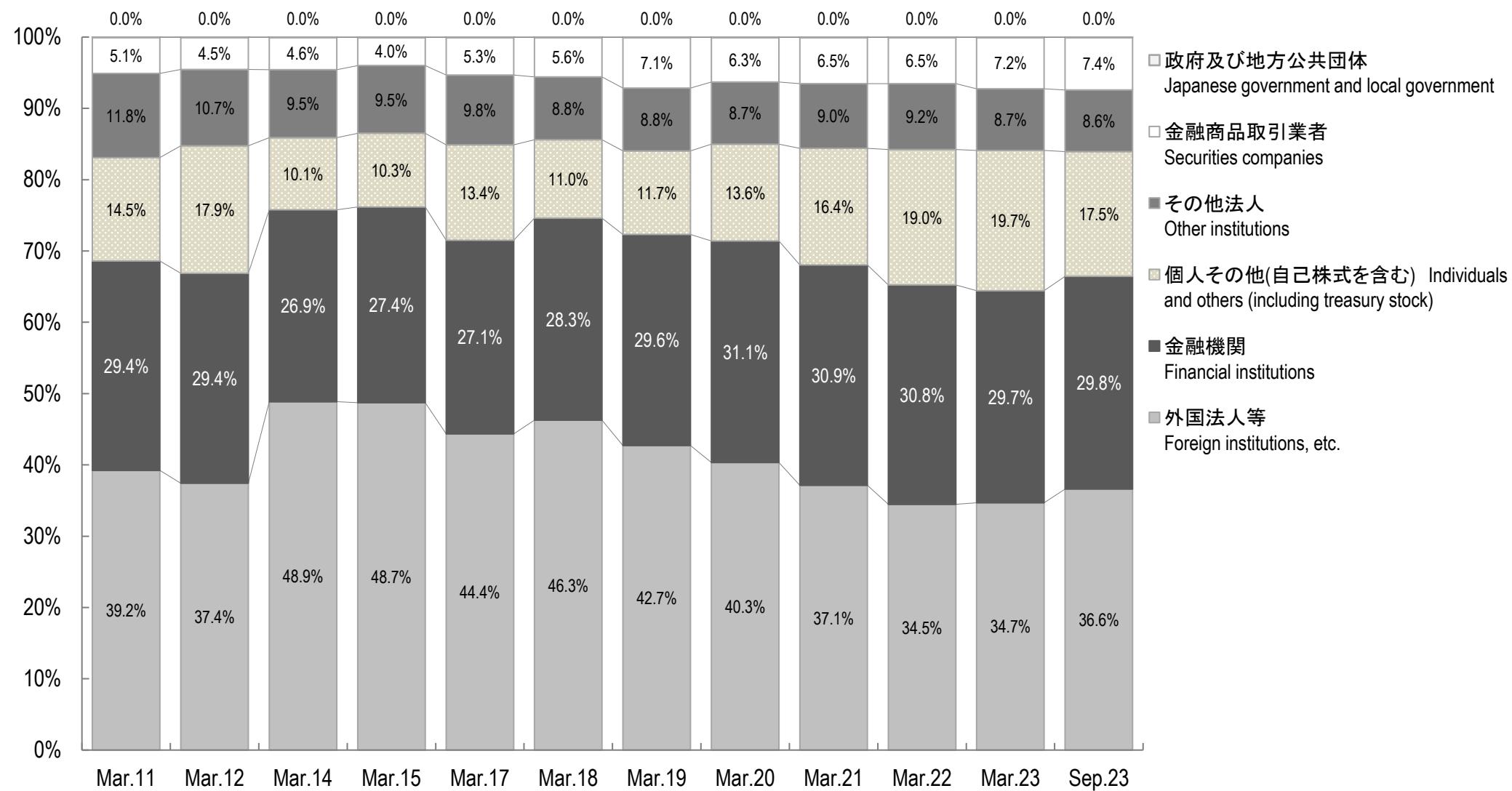
## (1-8) 自己資本(3)／Capital(3)

Tier2関連(公募発行分)(2023年9月末)／Tier 2 (as of Sep. 30, 2023)

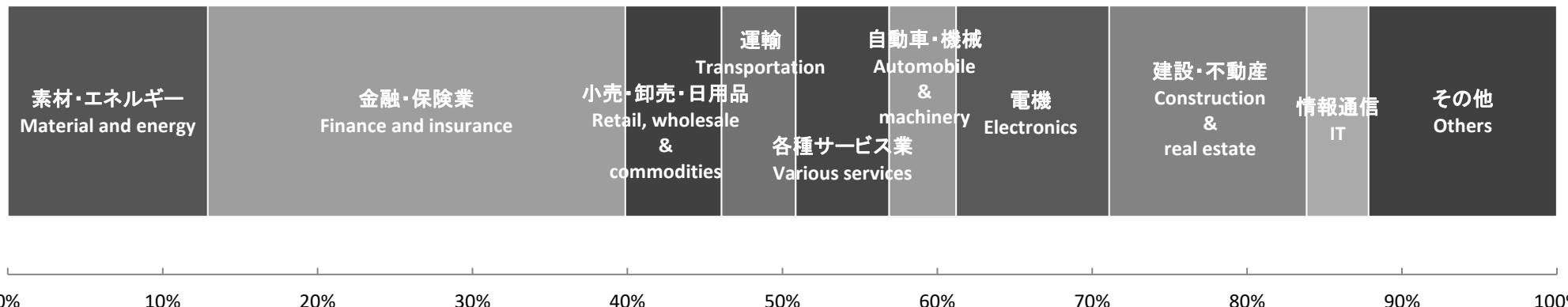
Tier2資本調達手段(バーゼルⅢ適格)-劣後債／Selected Tier 2 capital instruments (Basel3 eligible) -subordinated bonds

発行日 Issue date	発行残高 Amount outstanding	満期 Maturity	初回コール日 1st call date <sup>*1</sup>	クーポン Coupon
SMFG発行／Issued by SMFG				
Apr. 2, 2014	USD 1,750.0 mn	Apr. 2, 2024	n.a.	4.436 %
Sep. 12, 2014	JPY 100.0 bn	Sep. 12, 2024	n.a.	0.849 %
May 29, 2015	JPY 42.0 bn	May. 29, 2025	n.a.	0.884 %
May 29, 2015	JPY 33.0 bn	May. 29, 2030	n.a.	1.328 %
Sep. 28, 2015	JPY 81.0 bn	Oct. 15, 2025	n.a.	0.920 %
Jun. 3, 2016	JPY 10.0 bn	Jun. 3, 2026	n.a.	0.469 %
Jun. 13, 2016	JPY 65.0 bn	Jun. 15, 2026	n.a.	0.469 %
Sep. 12, 2016	JPY 41.0 bn	Sep. 15, 2026	n.a.	0.545 %
Mar. 16, 2018	JPY 100.0 bn	Mar. 16, 2028	n.a.	0.585 %
Sep. 17, 2019	USD 500.0 mn	Sep. 17, 2029	n.a.	3.202 %
Sep. 23, 2020	USD 850.0 mn	Sep. 23, 2030	n.a.	2.142 %
Sep. 17, 2021	USD 850.0 mn	Sep. 17, 2041	n.a.	2.930 %
Mar. 16, 2023	JPY 64.0 bn	Mar. 16, 2033	Mar. 16, 2028	1.168 %
Mar. 16, 2023	JPY 36.0 bn	Mar. 16, 2033	n.a.	1.667 %
Jul. 13, 2023	USD 1,000.0 mn	Jul. 13, 2043	n.a.	6.184 %

\*1 金融庁長官の事前確認を条件とする／Subject to prior confirmation of the FSA

(1-9) 株主構成／Shareholder breakdown<sup>\*1</sup><sup>\*1</sup> 普通株式の所有株式数の割合／Shareholder breakdown classified by type of common shareholders

## (1-10) 海外貸出金・LBOファイナンス／Overseas loan balance, LBO finance

業種別貸出金割合(2023年9月末)／Proportion classified by industry (as of Sep.30, 2023)<sup>\*1</sup>LBOファイナンス／LBO finance<sup>\*1</sup>

(十億円／JPY billion)

		Mar.21	Mar.22	Mar.23	Sep.23
貸出金	Loans	1,963.3	2,023.2	2,054.0	2,500.5
欧州	Europe	435.6	492.6	601.2	605.4
米州	Americas	274.5	311.9	319.5	344.1
アジア	Asia	94.9	106.0	102.4	127.9
日本	Japan	1,158.3	1,112.7	1,030.9	1,423.1
コミットメントライン未引出額	Undrawn commitments	360.5	468.3	599.4	844.9

\*1 三井住友銀行、SMBCバンクインターナショナル、SMBCバンクEU、三井住友銀行(中国)合算の貸出金(除く日本)／Overseas loan balance of SMBC, SMBC Bank International, SMBC Bank EU and SMBC (China)  
債務者所在国を基準に集計、直接減額前／Classified by domicile of debtors, before direct reduction

## (2-1) P/L

## BC単体／Non-consolidated

	FY3/13	FY3/14	FY3/15	FY3/16	FY3/17	FY3/18	FY3/19	FY3/20	FY3/21	FY3/22	FY3/23	1H FY3/24
業務粗利益 Gross banking profit	1,540.1	1,558.1	1,634.3	1,534.3	1,663.7	1,427.9	1,395.6	1,412.0	1,481.7	1,579.2	1,699.5	895.4
国内業務粗利益 Gross domestic profit	1,098.9	1,112.0	1,097.7	1,030.2	1,153.5	929.9	849.5	762.7	766.2	846.1	835.6	407.9
資金利益 Net interest income	813.6	880.6	863.5	787.6	904.2 <sup>*1</sup>	707.3	638.1	561.7	583.5	638.8	634.7	297.8
うち金利スワップ利益 of which Interest on interest rate swaps	20.1	19.6	9.1	9.8	17.0	15.5	15.0	5.6	8.5	6.4	(2.9)	1.0
役務取引等収益+信託報酬 Net fees and commissions+Trust fees	235.0	232.4	217.4	223.5	208.1	202.7	195.6	184.5	178.2	200.4	219.7	113.2
特定取引等+その他業務利益 Net trading income+Net other operating income	50.2	(1.0)	16.8	19.0	41.3	19.9	15.9	16.6	4.5	6.9	(18.8)	(3.2)
うち国債等債券損益 of which Gains (losses) on bonds	40.7	(4.9)	3.3	3.4	18.2	7.5	6.4	(2.4)	3.0	(1.4)	(24.3)	(3.2)
国際業務粗利益 Gross international profit	441.2	446.2	536.6	504.1	510.1	498.0	546.1	649.3	715.5	733.1	863.9	487.5
資金利益 Net interest income	157.6	184.3	257.9	236.0	234.8	249.7	306.0	316.4	352.9	452.3	529.5	229.9
うち金利スワップ利益 of which Interest on interest rate swaps	(19.6)	(32.0)	(28.0)	(38.8)	(38.0)	(57.8)	(60.8)	(123.6)	(59.8)	(3.5)	(208.1)	(237.2)
役務取引等収益 Net fees and commissions	110.5	126.9	134.4	137.6	142.7	129.1	148.9	140.9	154.6	200.3	238.7	119.7
特定取引等+その他業務利益 Net trading income+Net other operating income	173.1	135.0	144.2	130.6	132.6	119.1	91.2	192.0	208.1	80.5	95.7	137.9
うち国債等債券損益 of which Gains (losses) on bonds	73.2	5.6	44.6	50.6	25.5	4.2	(3.5)	76.6	76.9	(41.0)	(62.4)	3.0
経費 Expenses <sup>*2</sup>	727.7	745.7	791.2	805.5	816.9	810.8	811.5	808.1	816.5	857.2	883.6	481.6
経費率 Overhead ratio <sup>*2</sup>	47.3%	47.9%	48.4%	52.5%	49.1%	56.8%	58.2%	57.2%	55.1%	54.3%	52.0%	53.8%
業務純益 Banking profit <sup>*3</sup>	812.4	812.4	843.1	728.8	846.7	617.2	584.1	604.0	665.2	721.9	815.9	413.9
株式等損益 Gains (losses) on stocks	(35.7)	106.4	52.6	35.3	115.1	127.7	68.0	51.9	63.5	157.3	141.7	40.6
経常利益 Ordinary profit (loss)	670.9	952.5	956.0	747.9	864.0	755.3	649.6	483.9	436.1	746.0	865.8	451.0
当期純利益 Net income (loss)	617.8	605.3	643.0	609.2	681.8	577.0	477.4	317.4	338.0	546.3	634.2	345.7
与信関係費用／Total credit cost	19.5	(123.9)	(80.1)	(3.2)	61.1	(26.7)	(2.2)	49.6	242.7	161.1	115.5	10.2
非金利収益／Non-interest income <sup>*4</sup>	421.5	440.6	430.8	446.6	450.6	438.5	449.8	436.3	400.1	494.8	555.6	287.3
対粗利益比率／Ratio to Gross banking profit	27.4%	28.3%	26.4%	29.1%	27.1%	30.7%	32.2%	30.9%	27.0%	31.3%	32.7%	32.1%
単体従業員数／No. of employees	22,569	22,915	26,416	28,002	29,283	29,192	28,482	27,957	28,104	27,851	27,839	27,945

<sup>\*1</sup>SMBC日興証券からの配当金2,000億円を含む(連結では相殺消去) / Includes JPY 200 bn of dividends from SMBC Nikko Securities (eliminated in consolidated figures)<sup>\*2</sup>臨時処理分を除く／Excludes non-recurring losses \*3 一般貸倒引当金繰入前／Before provision for general reserve for possible loan losses<sup>\*4</sup> 内部管理ベース(役務取引等利益+対顧客デリバティブ販売関連収益等)／Managerial accounting basis (Net fees and commissions + Income related to derivatives products sales, etc.)

## 2. BC単体／Non-consolidated

## (2-2) 資金利益(貸出金残高・利鞘)／Net interest income : loan balance and spread

## 国内業務部門／Domestic operations

	(十億円／JPY billion)												
	FY3/22			FY3/23			1H FY3/24			前年同期比／YoY			
	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	
<b>資金運用勘定</b>	<b>Interest earning assets</b>	<b>85,227.4</b>	<b>670.1</b>	<b>0.78%</b>	<b>89,397.2</b>	<b>665.0</b>	<b>0.74%</b>	<b>89,670.3</b>	<b>314.1</b>	<b>0.69%</b>	<b>(864.9)</b>	<b>(54.2)</b>	<b>(0.11)%</b>
うち貸出金	of which Loans and bills discounted <sup>1</sup>	51,248.2	433.0	0.83%	52,968.4	440.8	0.83%	55,270.9	230.0	0.82%	+3,119.1	+9.5	(0.01)%
うち有価証券	of which Securities	20,231.9	182.4	0.90%	17,700.9	180.8	1.02%	14,845.5	62.3	0.83%	(5,174.9)	(63.0)	(0.41)%
<b>資金調達勘定</b>	<b>Interest bearing liabilities</b>	<b>138,213.6</b>	<b>31.3</b>	<b>0.02%</b>	<b>139,270.7</b>	<b>30.3</b>	<b>0.02%</b>	<b>140,976.6</b>	<b>16.2</b>	<b>0.02%</b>	<b>(942.5)</b>	<b>+1.3</b>	<b>(0.00)%</b>
うち預金等	of which Deposits, etc.	116,205.7	5.8	0.00%	120,441.6	4.5	0.00%	124,611.3	2.1	0.00%	+4,297.1	(0.2)	(0.00)%
経費率	Expense ratio <sup>2</sup>	0.42%			0.40%			0.40%			+0.01%		
資金調達原価	Total cost of funding	0.44%			0.42%			0.42%			+0.01%		
<b>総資金利差</b>	<b>Overall interest spread</b>	<b>0.34%</b>			<b>0.32%</b>			<b>0.27%</b>			<b>(0.13)%</b>		
預貸金利回差	Loan to deposit spread	0.84%			0.83%			0.82%			(0.02)%		

\*1 金融機関向け貸付を除くベース／Excludes loans to financial institutions \*2 経费率は資金調達原価から資金調達勘定利回りを差引いたもの／Total cost of funding minus yield of interest bearing liabilities

## 国際業務部門／Overseas operations

	(十億円／JPY billion)												
	FY3/21			FY3/22			1H FY3/24			前年同期比／YoY			
	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	
<b>資金運用勘定</b>	<b>Interest earning assets</b>	<b>64,349.2</b>	<b>726.9</b>	<b>1.12%</b>	<b>75,522.8</b>	<b>2,297.0</b>	<b>3.04%</b>	<b>77,492.4</b>	<b>1,975.5</b>	<b>5.08%</b>	<b>+245.0</b>	<b>+1,154.7</b>	<b>+2.96%</b>
うち貸出金	of which Loans and bills discounted	32,357.4	506.7	1.56%	38,628.0	1,422.0	3.68%	38,714.2	1,115.2	5.74%	(1,137.3)	+583.8	+3.08%
うち有価証券	of which Securities	14,490.3	159.0	1.09%	14,679.1	233.2	1.58%	16,504.1	201.8	2.43%	+1,413.7	+100.8	+1.10%
<b>資金調達勘定</b>	<b>Interest bearing liabilities</b>	<b>62,504.3</b>	<b>274.6</b>	<b>0.43%</b>	<b>74,364.2</b>	<b>1,767.5</b>	<b>2.37%</b>	<b>77,365.8</b>	<b>1,745.6</b>	<b>4.50%</b>	<b>+2,401.8</b>	<b>+1,182.9</b>	<b>+3.00%</b>
うち預金等	of which Deposits, etc.	34,255.9	47.6	0.13%	40,698.4	896.7	2.20%	41,992.1	893.6	4.24%	+1,584.7	+650.3	+3.04%
預貸金利回差	Loan to deposit spread	1.42%			1.47%			1.50%			+0.04%		

※ 連結／Consolidated<sup>3</sup>

	(十億円／JPY billion)												
	FY3/22			FY3/23			1H FY3/24			前年同期比／YoY			
	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	平均残高 Average balance	利息 Interest	利回り Yield	
<b>資金運用勘定</b>	<b>Interest earning assets</b>	<b>58,875.9</b>	<b>913.2</b>	<b>1.55%</b>	<b>71,505.3</b>	<b>2,477.0</b>	<b>3.46%</b>	<b>75,945.0</b>	<b>2,119.5</b>	<b>5.58%</b>	<b>+2,445.8</b>	<b>+1,217.6</b>	<b>+3.13%</b>
うち貸出金	of which Loans and bills discounted	33,335.0	663.1	1.99%	40,151.0	1,568.6	3.91%	40,648.1	1,203.1	5.92%	(872.5)	+588.3	+2.96%
うち有価証券	of which Securities	7,052.5	104.0	1.47%	7,531.8	165.9	2.20%	9,129.0	144.9	3.17%	+981.6	+74.5	+1.44%
<b>資金調達勘定</b>	<b>Interest bearing liabilities</b>	<b>46,887.5</b>	<b>143.7</b>	<b>0.31%</b>	<b>54,719.4</b>	<b>1,261.1</b>	<b>2.30%</b>	<b>58,422.0</b>	<b>1,291.2</b>	<b>4.42%</b>	<b>+3,116.0</b>	<b>+923.5</b>	<b>+3.09%</b>

\*3 SMBCの海外店及び在外連結子会社／SMBC's overseas branches and its overseas consolidated subsidiaries

(2-3) マーケティング部門の非金利収益内訳／Non-interest income of marketing units<sup>\*1</sup>

							(十億円／JPY billion)
		FY3/21	FY3/22	FY3/23	1H FY3/24	前年同期比 <sup>*2</sup> YoY	
<b>国内非金利収益</b>	<b>Domestic non-interest income</b>	<b>243.0</b>	<b>285.5</b>	<b>305.0</b>	<b>156.0</b>	<b>+21.5</b>	
国内個人ビジネス関連	Income related to domestic consumer business	30.4	39.3	38.6	21.5	+2.4	
投資信託	Investment trusts	19.6	22.9	20.7	12.3	+2.0	
個人年金	Pension-type insurance	2.8	3.4	4.9	2.3	(0.2)	
一時払終身保険	Single premium type permanent life insurance	4.8	6.0	6.6	3.1	(0.1)	
平準払保険	Level premium insurance	3.2	2.9	2.1	0.8	(0.3)	
国内法人ビジネス関連	Income related to domestic corporate business	99.3	108.3	113.6	67.2	+19.0	
シンジケーション	Loan syndication	49.6	45.1	46.4	20.9	(0.2)	
ストラクチャードファイナンス	Structured finance	19.2	23.3	21.0	23.8	+20.0	
証券(起債)関係手数料	Underwriting related fee	2.5	2.0	1.9	0.9	+0.1	
アセットファイナンス	Asset finance <sup>*3</sup>	10.2	15.0	16.6	8.4	+0.2	
デリバティブ販売	Sales of derivatives products	17.8	22.9	27.7	13.2	(1.1)	
振込・EB等	Monetary remittance, electronic banking	97.6	98.9	101.7	51.1	+0.3	
外為収益	Foreign exchange	47.2	56.3	61.1	29.7	(2.4)	
<b>グローバル部門非金利収益</b>	<b>Global Banking Unit's non-interest income</b>	<b>157.1</b>	<b>209.3</b>	<b>250.6</b>	<b>131.3</b>	<b>+0.7</b>	
ローン関連手数料	Global Banking Unit's loan related income	82.1	111.2	143.3	66.3	(7.9)	
<b>合計</b>	<b>Total</b>	<b>400.1</b>	<b>494.8</b>	<b>555.6</b>	<b>287.3</b>	<b>+22.2</b>	

<sup>\*1</sup> 内部管理ベース／Managerial accounting basis<sup>\*2</sup> 金利・為替影響等調整後ベース／After adjustments of interest rates and exchange rates, etc.<sup>\*3</sup> 不動産ファイナンス、金融債権流動化等／Profit from real estate finance, securitization of monetary claims, etc.

## 2. BC単体／Non-consolidated

## (2-4) B/S

## BC単体／Non-consolidated

		Mar.13	Mar.14	Mar.15	Mar.16	Mar.17	Mar.18	Mar.19	Mar.20	Mar.21	Mar.22	Mar.23	Sep.23
資産の部	Assets	125,910.0	135,966.4	154,724.1	153,641.4	162,281.7	170,923.1	179,348.7	193,963.8	215,846.7	227,964.7	235,337.5	252,141.1
現金預け金	Cash and due from banks	9,416.4	30,133.3	37,008.7	38,862.7	41,652.5	49,030.2	54,205.6	57,971.3	68,872.2	70,840.8	70,818.7	72,333.5
貸出金	Loans and bills discounted	59,770.8	63,370.7	68,274.3	69,276.7	75,585.3	73,896.2	76,401.8	80,187.4	81,937.7	87,671.3	94,307.4	97,245.7
有価証券	Securities	41,347.0	27,317.5	29,985.3	25,602.2	24,342.4	25,916.7	24,336.6	27,058.6	36,487.2	38,238.6	32,210.4	38,652.2
負債の部	Liabilities	119,355.6	128,889.1	146,725.4	145,884.6	154,864.5	163,001.9	171,386.5	186,467.6	207,780.9	220,418.2	227,942.5	244,570.3
預金	Deposits	80,006.4	84,137.3	91,337.7	98,839.7	105,590.8	110,243.2	116,091.1	119,973.3	134,685.6	141,015.2	149,948.9	151,884.6
譲渡性預金	NCDs	11,921.9	14,020.5	14,022.1	14,428.3	12,263.1	11,264.8	11,581.6	10,580.3	12,703.9	13,108.8	12,929.8	13,833.7
社債	Bonds	4,277.0	4,501.8	5,095.6	4,775.1	3,944.1	3,211.5	2,910.8	1,894.4	1,084.9	720.8	641.4	541.9
純資産の部	Total net assets	6,554.4	7,077.4	7,998.7	7,756.8	7,417.2	7,921.3	7,962.2	7,496.2	8,065.9	7,546.5	7,395.0	7,570.8
株主資本合計	Total stockholders' equity	5,763.0	6,179.5	6,369.5	6,446.2	6,027.5	6,382.0	6,532.1	6,211.3	6,245.9	6,415.4	6,612.5	6,886.7
資本金・資本剰余金	Capital Stock / Capital surplus	4,252.3	4,252.3	4,252.3	4,241.2	3,547.8	3,547.8	3,545.6	3,545.6	3,545.6	3,545.6	3,545.6	3,545.6
利益剰余金	Retained earnings	1,720.7	2,137.2	2,327.2	2,415.0	2,689.6	3,044.2	3,196.5	2,875.7	2,910.4	3,079.9	3,276.9	3,551.1
評価・換算差額等合計	Total valuation and translation adjustments	791.5	897.9	1,629.3	1,310.6	1,389.7	1,539.3	1,430.1	1,284.9	1,819.9	1,131.1	782.5	684.2
その他有価証券評価差額金	Net unrealized gains (losses) on other securities	742.3	926.8	1,726.6	1,233.9	1,399.1	1,519.7	1,427.0	1,073.8	1,719.3	1,288.4	1,040.5	1,117.1
緑延ヘッジ損益	Net deferred losses on hedges	23.3	(53.2)	(124.9)	48.7	(36.1)	(6.3)	(22.4)	185.2	75.1	(182.9)	(282.8)	(457.7)
土地再評価差額金	Land revaluation excess	25.8	24.2	27.6	28.0	26.7	25.9	25.6	26.0	25.5	25.6	24.8	24.8

## (2-5) 業種別貸出金(1)／Loan portfolio classified by industry (1)

## 貸出金残高／Loan balance

(十億円／JPY billion)

		Mar.21	Mar.22	Mar.23	Sep.23	構成比率 Breakdown
<b>国内店分(除く特別国際金融取引勘定)</b>	<b>Domestic offices (excluding offshore banking account)</b>	<b>56,909.4</b>	<b>57,979.7</b>	<b>61,087.5</b>	<b>61,643.7</b>	<b>100.0%</b>
製造業	Manufacturing	8,523.1	8,493.9	8,984.8	9,396.5	15.2%
農業、林業、漁業及び鉱業	Agriculture, forestry, fisheries and mining	262.5	282.5	215.2	230.5	0.4%
建設業	Construction	735.8	712.9	804.3	801.0	1.3%
運輸、情報通信、公益事業	Transportation, communications and public enterprises	5,297.3	5,611.0	5,890.1	5,986.5	9.7%
卸売・小売業	Wholesale and retail	5,061.4	4,707.8	5,015.4	4,940.1	8.0%
金融・保険業	Finance and insurance	6,613.5	7,346.5	7,956.7	7,763.4	12.6%
不動産業	Real estate	8,026.8	8,913.4	9,936.8	10,365.9	16.8%
物品賃貸業	Goods rental and leasing	2,302.2	2,151.5	2,352.8	2,385.8	3.9%
各種サービス業	Various services	4,795.4	4,780.7	4,788.5	4,740.9	7.7%
地方公共団体	Municipalities	546.8	505.7	597.1	449.2	0.7%
その他	Others	14,744.6	14,473.9	14,545.8	14,583.9	23.7%
<b>海外店分及び特別国際金融取引勘定分</b>	<b>Overseas offices and offshore banking accounts</b>	<b>25,028.3</b>	<b>29,691.6</b>	<b>33,219.9</b>	<b>35,602.0</b>	<b>100.0%</b>
政府等	Public sector	132.2	277.2	247.2	281.9	0.8%
金融機関	Financial institutions	1,997.2	2,290.7	2,465.3	2,807.7	7.9%
商工業	Commerce and industry	20,938.5	25,319.8	28,556.1	30,378.4	85.3%
その他	Others	1,960.4	1,803.9	1,951.3	2,134.0	6.0%
<b>合計</b>	<b>Total</b>	<b>81,937.7</b>	<b>87,671.3</b>	<b>94,307.4</b>	<b>97,245.7</b>	<b>-</b>

## (2-5) 業種別貸出金(2)／Loan portfolio classified by industry (2)

銀行法及び再生法に基づく債権残高(除く正常債権)／NPLs based on the Banking Act and the Reconstruction Act (excluding Normal assets)<sup>\*1</sup>

		Mar.21	Mar.22	Mar.23	Sep.23	引当率 Reserve ratio <sup>*2</sup>
<b>国内店分(除く特別国際金融取引勘定)</b>	<b>Domestic offices (excluding offshore banking account)</b>	<b>390.3</b>	<b>570.5</b>	<b>343.9</b>	<b>335.5</b>	<b>62.1%</b>
製造業	Manufacturing	66.2	265.7	70.5	68.9	53.6%
農業、林業、漁業及び鉱業	Agriculture, forestry, fisheries and mining	3.7	3.8	1.3	1.6	97.8%
建設業	Construction	8.2	7.0	6.8	6.8	55.1%
運輸、情報通信、公益事業	Transportation, communications and public enterprises	23.3	35.8	37.9	27.7	64.9%
卸売・小売業	Wholesale and retail	71.4	69.7	54.0	63.9	70.8%
金融・保険業	Finance and insurance	6.6	7.8	6.5	6.4	63.0%
不動産業	Real estate	40.5	41.6	34.5	32.8	45.1%
物品賃貸業	Goods rental and leasing	0.8	0.4	0.5	0.3	55.1%
各種サービス業	Various services	125.2	98.3	98.9	95.8	54.9%
地方公共団体	Municipalities	-	-	-	-	-
その他	Others	44.4	40.2	33.1	31.4	100.0%
<b>海外店分及び特別国際金融取引勘定分</b>	<b>Overseas offices and offshore banking accounts</b>	<b>237.5</b>	<b>234.8</b>	<b>242.6</b>	<b>213.6</b>	<b>66.6%</b>
政府等	Public sector	-	-	-	-	-
金融機関	Financial institutions	-	-	-	-	-
商工業	Commerce and industry	214.1	208.1	229.9	200.6	68.3%
その他	Others	23.4	26.7	12.8	13.0	57.1%
<b>合計</b>	<b>Total</b>	<b>627.8</b>	<b>805.3</b>	<b>586.6</b>	<b>549.2</b>	<b>63.9%</b>

<sup>\*1</sup> 銀行法及び再生法に基づく債権には、貸出金の他、支払承諾見返、仮払金その他の与信性資産を含む

／ NPLs based on the Banking Act and the Reconstruction Act include loans, acceptances and guarantees, suspense payments, and other credit-type assets

<sup>\*2</sup> 引当率＝貸倒引当金／担保保証等控除後債権 × 100 ／ Reserve ratio (%) = Reserve for possible loan losses / Assets excluding amounts recoverable by guarantees, collateral and others X 100

貸倒引当金は、個別貸倒引当金及び要管理債権に対して計上している一般貸倒引当金の合計額／Reserve for possible loan losses is sum of general reserve for substandard loans and specific reserve

## (3-1) 店舗ネットワーク／Business network

## 国内チャネル／No. of Domestic marketing channels

		(単位:カ所、台／Number)			
SMBC		Mar.21	Mar.22	Mar.23	Sep.23
国内本支店数	Domestic branches <sup>*1,2</sup>	452	454	455	455
営業部	Corporate Banking Dept.	16	14	14	13
法人営業部	Corporate Business Office <sup>*3</sup>	148	148	144	115
エリア	Area Main Office <sup>*4</sup>	57	58	56	58
ローンプラザ	Consumer Loan Promotion Office	41	38	39	39
ATM台数(プロパー)	SMBC ATMs (Total)	4,558	4,087	4,051	4,042
うち、店舗外ATM台数	ATMs outside of branches	2,100	1,767	1,758	1,787
SMBCコンシューマーファイナンス 提携事業ACM台数	No. of ACMs under the alliance between SMBC and SMBC Consumer Finance	1,275	1,162	1,039	956
SMBC信託銀行／SMBC Trust Bank		Mar.21	Mar.22	Mar.23	Sep.23
国内店舗数	Domestic branches	46	27	27	26
SMBC日興証券／SMBC Nikko Securities		Mar.21	Mar.22	Mar.23	Sep.23
国内店舗数	Domestic branches <sup>*5</sup>	129	110	110	110
SMBCコンシューマーファイナンス／SMBC Consumer Finance		Mar.21	Mar.22	Mar.23	Sep.23
国内店舗・チャネル	Domestic service channels	825	726	726	535
うち、自動契約機店舗(無人店舗)	Unstaffed service channels	814	715	715	535
自動契約機	ACMs	860	757	757	563
自社ATM	ATMs	832	733	733	538

## 海外チャネル／No. of Overseas marketing channels

SMBCグループ／SMBC Group		Mar.21	Mar.22	Mar.23	Sep.23
海外拠点数	Overseas offices <sup>*6</sup>	148	153	151	155
BTPN		Mar.21	Mar.22	Mar.23	Sep.23
拠点数	Branches	678	608	506	500
SMICC (旧Fullerton India)		Mar.21	Mar.22	Mar.23	Sep.23
拠点数	Branches		628	853	856

<sup>\*1</sup>出張所・代理店・インターネット支店等を除く／Excludes representative offices, agencies, internet branches, etc. <sup>\*2</sup>公務部等を含む／Includes Public Institutions Operations Offices, etc.<sup>\*3</sup>公務法人営業部を含む／Includes Public Institutions Business Offices <sup>\*4</sup>分室を除く／Excludes sub-offices <sup>\*5</sup>単体ベース／Non-consolidated basis <sup>\*6</sup>閉鎖予定の拠点は除く／Excludes offices planned to be closed

3. ビジネス関連／Business related figures and data

(3-2) リテールビジネス(1)／Retail business (1)

預り資産／Assets under management

		(兆円／JPY trillion)			
SMBC		Mar.21	Mar.22	Mar.23	Sep.23
個人預金	Individual deposits <sup>*1</sup>	53.4	56.1	57.9	58.9
流動性預金	Liquid deposits	40.4	43.6	45.9	47.0
定期性預金	Fixed-term deposits	12.0	11.7	11.2	11.1
外貨預金	Foreign currency deposits	1.0	0.9	0.7	0.9
投資信託全体	Investment trusts <sup>*2</sup>	2.6	3.2	3.5	4.0
個人向け投資信託預り残高	Investment trusts for individuals	2.1	2.6	2.9	3.2

SMBC日興証券／SMBC Nikko Securities		Mar.21	Mar.22	Mar.23	Sep.23
預り資産合計	Client assets <sup>*3,4</sup>	70.1	69.8	67.6	75.9
うち株式	of which equities	37.6	36.8	35.6	42.0
うち債券	of which bonds	20.5	20.5	20.0	20.3
うち受益証券	of which investment trusts	11.3	11.7	11.3	12.9

(十億円／JPY billion)

SMBC信託銀行／SMBC Trust Bank		Mar.21	Mar.22	Mar.23	Sep.23
預金	Deposits <sup>*3</sup>	3,206.9	3,404.1	3,280.1	3,500.0
外貨預金	Foreign currency deposit	1,073.2	1,039.5	1,167.2	1,277.5

投資商品販売／Sales of investment products

		(十億円／JPY billion)			
SMBC		FY3/21	FY3/22	FY3/23	1H FY3/24
個人向け投資信託販売額	Sales of investment trusts to individuals	704.4	917.6	771.4	360.6
個人年金保険販売額	Sales of pension-type insurances	42.1	67.4	153.0	53.7
SMBC日興証券／SMBC Nikko Securities		FY3/21	FY3/22	FY3/23	1H FY3/24
商品販売額合計	Product sales <sup>*3</sup>	11,099.4	9,512.9	5,436.9	4,810.5

個人向けリモート取引契約者数・件数／No. of retail clients and transactions of remote banking

		上段: 人数(千人)、下段: 件数(百万件)／Upper: No. of customers(Thousands), Lower: No. of transactions (Millions)			
SMBC		Mar.21	Mar.22	Mar.23	Sep.23
ダイレクト契約者数	"SMBC Direct" clients	18,287	19,027	19,890	20,414
リモート取引計 <sup>*5</sup>	Transactions through remote banking	664	803	893	617

\*1 謙渡性預金及び特別国際金融取引勘定分を除く／Excludes "negotiable certificates of deposit" and Japan offshore banking accounts

\*2 投資信託預り残高は約定基準で、期末の各ファンドの純資産残高に基づく／Recognized on a contract basis and measured according to each fund's net asset balance at the period-end

\*3 法人顧客を含む／Includes corporate clients \*4 法人が保有する自己株式を含む／Includes Treasury stocks owned by corporate clients

\*5 22年3月より定義を変更。過去分は遡求処理を実施／Changed the definition from Mar. 22. The figures before have been adjusted retrospectively

## 3. ビジネス関連／Business related figures and data

## (3-2) リテールビジネス(2)／Retail business (2)

## 個人顧客セグメント(SMBC+SMBC日興)／Segmentation of individual clients and marketing channels (SMBC + SMBC Nikko)

				(千人／Thousands)			
				Mar.21	Mar.22	Mar.23	Sep.23
大口富裕層	企業オーナーファミリー・大口資産家・大口地主	Upper HNWIs <sup>*1</sup>	Company owners and their families, large-scale real estate owners, etc.	97	103	110	119
一般富裕層	非上場企業オーナー・地主・資産家・会社役員	HNWIs	Unlisted company owners, real estate owners, corporate executives, etc.	1,053	1,107	1,155	1,183
マスアフルーエント層	退職者・勤労者	Mass affluent	Retirees, corporate employees	3,770	3,899	3,990	4,046
マス層	退職者・勤労者	Mass retail	Retirees, corporate employees	22,661	21,961	22,302	22,172

## 貸出金(SMBC)／Loans (SMBC)

				(十億円／JPY billion)			
				Mar.21	Mar.22	Mar.23	Sep.23
住宅ローン	Housing loans			11,239.3	11,045.6	11,014.2	11,039.0
うち自己居住用の住宅ローン	of which self-residential purpose			9,081.7	8,997.0	9,065.6	9,143.6
その他消費者ローン	Other consumer loans			763.2	736.0	741.2	749.2
				FY3/21	FY3/22	FY3/23	1H FY3/24
自己居住用の住宅ローン取組実績	Originated amount of housing loans for self-residential purpose <sup>*2</sup>			712.1	833.0	985.7	507.4
住宅ローン証券化実績	Securitization of housing loans <sup>*3</sup>			102	124	145	56

## コンシューマー・ファイナンス残高／Consumer loans outstanding

				(十億円／JPY billion)			
				Mar.21	Mar.22	Mar.23	Sep.23
三井住友銀行	SMBC			638.7	619.7	632.4	643.6
うちSMBCコンシューマーファイナンス保証	of which loan balance guaranteed by SMBC Consumer Finance			542.0	532.5	551.7	566.2
SMBCコンシューマーファイナンス	SMBC Consumer Finance			1,136.7	1,143.4	1,223.2	1,282.7
三井住友カード	Sumitomo Mitsui Card <sup>*4</sup>			667.5	677.9	736.5	763.4

カード会員数・買物取扱高推移 (SMCC+SMBC Finance Service)／No. of card holders and sales handled (SMCC+SMBC Finance Service)<sup>\*5</sup>

				(百万人／Millions)			
				Mar.21	Mar.22	Mar.23	Sep.23
クレジットカード会員数	No. of card holders			49.86	52.39	54.37	56.43
				FY3/21	FY3/22	FY3/23	1H FY3/24
買物取扱高	Sales handled			20.80	24.75	30.18	16.70

\*1 High-net-worth individual \*2 住宅金融支援機構の融資に係るつなぎローンを除く／Excludes bridge loans for loans by Japan Housing Finance Agency

\*3 概数／In round numbers \*4 カードショッピングのリボルビング払等の残高を含む。SMBCファイナンスサービスの計数を含む／Includes loan balance related to revolving payments. Includes figures of SMBC Finance Service

\*5 21年3月より定義を変更。過去分は遡求処理を実施／Changed the definition from Mar. 21. The figures before have been adjusted retrospectively

## (3-3) ホールセールビジネス／Wholesale business

## 預金／Deposits

		(兆円／JPY trillion)			
SMBC		Mar.21	Mar.22	Mar.23	Sep.23
法人預金	Corporate deposits <sup>*1</sup>	63.3	67.5	70.3	69.4
流動性預金	Liquid deposits	56.7	60.7	62.6	61.5
定期性預金	Fixed-term deposits	4.8	5.0	5.1	4.9
外貨預金	Foreign currency deposits	1.8	1.8	2.6	3.0

SMBC推進融資／SMBC Promotion Loan<sup>\*2,3</sup>

		(件、兆円／Numbers, JPY trillion)			
SMBC		Mar.21	Mar.22	Mar.23	Sep.23
取組件数累計	Balance	1,160	1,390	1,625	1,645
取組額累計	Transaction amount	2.5	2.9	3.5	3.6

## ■推進融資一覧／List of Promotion Loan

開始年／Launch	商品名／Product <sup>*3</sup>
2008	SMBC環境配慮推進分析融資／SMBC Environmental Promotion Loan
2011	SMBC食・農推進分析融資／SMBC Food and Agriculture Promotion Loan
	SMBC事業継続推進分析融資／SMBC Business Sustainability Promotion Loan
2015	SMBCなでしこ推進支援融資／SMBC NADESHIKO Loan
2017	SMBC働き方改革推進支援融資／SMBC Work Style Reform Loan
2018	ESG/SDGs推進分析融資／ESG/SDGs Promotion Loan
2019	SDGs推進支援融資／SDGs Promotion Loan
2022	人的資本経営推進分析融資／Human Capital Management Promotion Loan

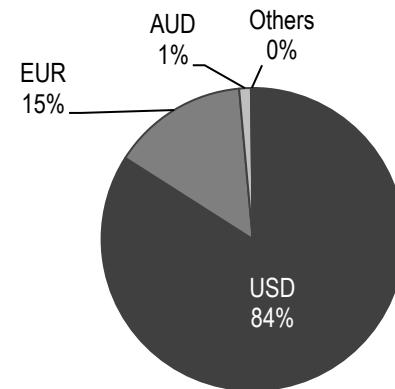
\*1 譲渡性預金及び特別国際金融取引勘定分を除く／ Excludes "negotiable certificates of deposit" and Japan offshore banking accounts

\*2 概数／In round numbers \*3 23年4月より商品名を変更／Changed the production name from Apr.23.

## (3-4) 社債等中長期外貨調達／Foreign currency capital markets funding profile

外貨建社債発行残高／Foreign currency bonds outstanding<sup>\*1</sup>

		(十億米ドル／Billions of USD)		
		Mar. 21	Mar. 22	Sep. 23
シニア債	Senior bonds	59.2	58.5	60.1
カバードボンド	Covered bonds	5.3	5.1	5.2
劣後債	Subordinated bonds	4.6	4.0	5.0

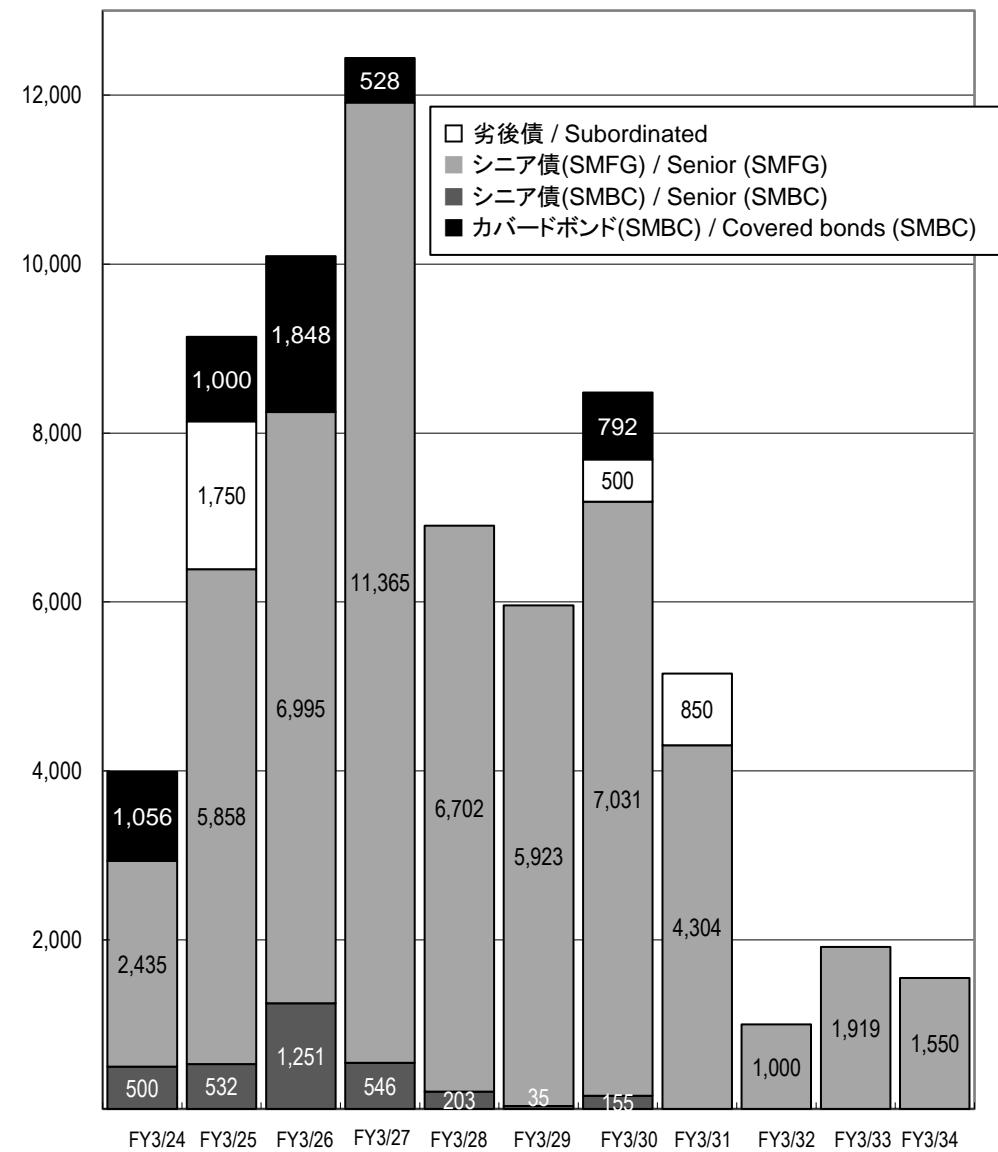
通貨別内訳(2023年9月末)／Currency breakdown (as of Sep 30, 2023)<sup>\*2</sup>

## 直近の主な発行事例／Recent benchmark issues

証券タイプ Security Type	発行日 Issue Date	通貨 Currency	発行額(百万) Amount (mn)	年限 Tenor	利率 Coupon	備考 Notes
Senior (SMFG)	Jun. 12, 2023	EUR	600	7y	4.492%	EMTN
Senior (SMFG)	Jul. 13, 2023	USD	850	3y	5.880%	SEC-registered
			400	3y	3m SOFR+130bps	
			750	5y	5.800%	
			650	7y	5.852%	
			650	10y	5.776%	
Sub (SMFG)			1,000	20y	6.184%	
Senior (SMBC)	Aug. 30, 2023	USD	507	3y	5.050%	Green
		AUD	60	3y	4.770%	Uridashi
Senior (SMFG)	Sep. 14, 2023	USD	1,100	5y	5.716%	SEC-registered
			900	10y	5.808%	

満期の分布(2023年9月末)／Maturity profile (as of Sep 30, 2023)<sup>\*2</sup>

(百万米ドル／Millions of USD)

<sup>\*1</sup> 各期末実績レートにて換算／Converted into USD at respective period-end exchange rates <sup>\*2</sup> 2023年9月末実績レートにて換算／Converted into USD at exchange rates as of Sep 30, 2023

## (3-5) リーグテーブル／League tables

**株式関連(ブックランナー、引受金額)**

Global Equity & Equity-Related: Book runner, Underwriting amount <sup>*1,2</sup>			
	(十億円／JPY billion)		
	金額 Proceeds	シェア Mkt share	案件数 No. of deals
1. Nomura Securities	561.3	33.7%	40
2. Daiwa Securities Group	223.1	13.4%	30
<b>3. SMBC Nikko Securities</b>	<b>215.0</b>	<b>12.9%</b>	<b>30</b>
4. Mizuho Securities	193.4	11.6%	25
5. Mitsubishi UFJ Morgan Stanley Securities	133.7	8.0%	13
6. Goldman Sachs	109.2	6.6%	6
7. JP Morgan	76.0	4.6%	4
8. BofA Securities	40.7	2.4%	5
9. SBI Holdings	38.5	2.3%	10
10. UBS	31.5	1.9%	3

**円債総合(主幹事、引受金額)**

JPY denominated bonds: Lead manager, Underwriting amount <sup>*1,3</sup>			
	(十億円／JPY billion)		
	金額 Proceeds	シェア Mkt share	案件数 No. of deals
1. Mizuho Securities	2,964.0	23.0%	378
2. Mitsubishi UFJ Morgan Stanley Securities	2,321.9	18.0%	294
3. Nomura Securities	2,276.8	17.7%	342
<b>4. SMBC Nikko Securities</b>	<b>2,241.3</b>	<b>17.4%</b>	<b>339</b>
5. Daiwa Securities Group	2,150.0	16.7%	326
6. Goldman Sachs	196.1	1.5%	23
7. Tokai Tokyo Securities	168.1	1.3%	59
8. Okasan Securities Group	123.1	1.0%	37
9. SBI Holdings	104.1	0.8%	14
10. Barclays	79.5	0.6%	12

**プロジェクトファイナンス・マンデーティット・アレンジャー(グローバル)**

Project finance mandated arranger ranking (Global) <sup>*5</sup>	
	(百万米ドル／USD million)
	金額 Proceeds
1. MUFG	14,135
<b>2. SMBC Group</b>	<b>11,391</b>
3. Santander Corp & Invest Bkg	10,189
4. Mizuho FG	9,397
5. Credit Agricole CIB	8,127
6. Societe Generale	7,129
7. BNP Paribas	5,973
8. ING	5,630
9. Natixis	5,461
10. BBVA	5,069

**IPO主幹事件数****No. of IPOs as lead manager<sup>\*1</sup>**

	案件数 No. of Deals	シェア Mkt share
1. Nomura Securities	13	26.5%
2. Daiwa Securities Group	12	24.5%
<b>2. SMBC Group</b>	<b>12</b>	<b>24.5%</b>
4. Mizuho FG	11	22.4%
5. SBI Holdings	7	14.3%
6. Morgan Stanley	3	6.1%
6. BofA Securities	3	6.1%
6. Okasan Securities Group	3	6.1%
9. Goldman Sachs	2	4.1%
-	-	-

**ファイナンシャル・アドバイザー(案件数)****Financial advisor (M&A, No. of deals)<sup>\*1,4</sup>**

	案件数 No. of deals	シェア Mkt share
1. Deloitte	47	2.1%
<b>2. SMBC Group</b>	<b>43</b>	<b>1.9%</b>
3. Nomura Securities	42	1.9%
4. Mizuho FG	41	1.8%
5. PwC	28	1.2%
6. Daiwa Securities Group	26	1.1%
7. KPMG	25	1.1%
7. Yamada Consulting	25	1.1%
9. Morgan Stanley	21	0.9%
-	-	-

**シンシケートローン・マンデーティット・アレンジャー(グローバル)****Syndicated loans mandated arranger ranking (Global)<sup>\*5</sup>**

	(百万米ドル／USD million)
	金額 Proceeds
1. BofA Securities	235,084
2. JP Morgan	203,006
3. Citi	153,073
4. Wells Fargo	141,234
5. Mizuho FG	122,659
6. MUFG	112,767
7. Bank of China Ltd	112,765
<b>8. SMBC Group</b>	<b>92,449</b>
9. BNP Paribas	83,291
10. RBC Capital Markets	73,309

<sup>\*1</sup> 出所: RIFINITIVの情報を基にSMBC日興証券が作成(23年4月-23年9月実績)／Source: SMBC Nikko Securities, based on data from RIFINITIV (Apr. 23 - Sep. 23)<sup>\*2</sup> 日本企業関連、海外拠点を含む／Japanese corporate related only. Includes overseas offices<sup>\*3</sup> 事業債、財投機関債・地方債[主幹事方式]、サムライ債／Corporate bonds, FILP agency bonds, municipality bonds for proportional shares as lead manager, and samurai bonds<sup>\*4</sup> 日本企業関連公表案件、グループ合算／Japanese corporate related only. Group basis<sup>\*5</sup> 出所: RIFINITIV(23年1月-9月実績)／Source: RIFINITIV (Jan. - Sep. 23)