

## Sumitomo Mitsui Financial Group, Inc.

Consolidated Financial Results for the Six Months Ended September 30, 2019 «Under Japanese GAAP»



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Stock Exchange Listings: Tokyo Stock Exchange, Nagoya Stock Exchange, New York Stock Exchange

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Investors meeting presentation for quarterly financial results: Scheduled

Note: Amounts less than one million yen have been rounded down.

1. Consolidated financial results (for the six months ended September 30, 2019)

(1) Operating results

(Millions of yen, except per share data and percentages)

	Ordinary in	come	Ordinary p	orofit	Profit attributable to owners of parent		
Six months ended September 30, 2019	¥ 2,707,673	(8.3)%	¥ 558,359	(17.9)%	¥ 431,955	(8.6)%	
Six months ended September 30, 2018	2,952,805	7.5	680,199	10.5	472,648	12.5	

Notes: 1. Comprehensive income:

- (a) for the six months ended September 30, 2019:  $\S405,581$  million [(24.3)%]
- (b) for the six months ended September 30, 2018: ¥ 535,799 million [(11.9)%]
- 2. Percentages shown in ordinary income, ordinary profit, profit attributable to owners of parent and comprehensive income are the increase (decrease) from the same period in the previous fiscal year.

	Earnings per share	Earnings per share (Diluted)
Six months ended September 30, 2019	¥ 312.84	¥ 312.64
Six months ended September 30, 2018	337.70	337.47

## (2) Financial position

(Millions of yen, except percentages)

	Total assets	Net assets	Net Assets ratio
As of September 30, 2019	¥ 209,446,667	¥ 11,213,825	5.2%
As of March 31, 2019	203,659,146	11,451,611	5.3

Notes: 1. Stockholders' equity:

- (a) as of September 30, 2019: ¥10,882,209 million
- (b) as of March 31, 2019: ¥10,768,320 million
- $2. \ Net \ assets \ ratio = \{(Net \ assets stock \ acquisition \ rights non-controlling \ interests) \ / \ total \ assets \} \ X \ 100 \ assets \}$

### 2. Dividends on common stock

(Yen)

	Cash dividends per share					
	1st quarter	2nd quarter	3rd quarter	4th quarter	Annual	
Fiscal year ended March 31, 2019	¥ —	¥ 85.00	¥ —	¥ 95.00	¥ 180.00	
Fiscal year ending March 31, 2020	_	90.00				
Fiscal year ending March 31, 2020 (Forecast)			_	90.00	180.00	

Note: Dividend forecast remains unchanged.

3. Earnings forecast on a consolidated basis (for the fiscal year ending March 31, 2020)

(Millions of yen, except per share data and percentage)

	Profit attributable	Earnings per share	
Fiscal year ending March 31, 2020	¥ 700,000	(3.7)%	¥ 511.15

Notes: 1. Earnings forecast remains unchanged.

- 2. Percentage shown in profit attributable to owners of parent is the increase (decrease) from the previous fiscal year.
- 3. Forecasted earnings per share is calculated by dividing forecasted profit attributable to owners of parent by the number of issued common stocks (excluding treasury stocks) as of September 30, 2019.

### \* Notes

(1) There were no changes in material consolidated subsidiaries in the period.

(2) Changes in accounting policies, changes in accounting estimates and restatements

(a) Changes in accounting policies due to application of new or revised accounting standards : No (b) Changes in accounting policies due to reasons other than above (a) : No (c) Changes in accounting estimates : No (d) Restatements : No

(3) Number of shares issued (common stock)

	As of September 30, 2019	As of March 31, 2019
(a) Number of shares issued (including treasury stocks)	1,373,171,556 shares	1,399,401,420 shares
(b) Number of treasury stocks	3,698,728 shares	3,800,918 shares
	Six months ended	Six months ended
	September 30, 2019	September 30, 2018
(c) Average number of shares issued in the period	1.380.757.323 shares	1.399.599.299 shares

(Summary of financial information on a non-consolidated basis)

Non-consolidated financial results (for the six months ended September 30, 2019)

(1) Operating results

(Millions of yen, except per share data and percentages)

	Operating	g income	Operating profit		g profit Ordinary profit Net income			icome			
Six months ended											
September 30, 2019	¥ 255,818	7.7%	¥	161,698	5.2%	¥	155,724	3.6%	¥	159,337	3.2%
September 30, 2018	237,482	109.5		153,716	185.3		150,341	209.1		154,408	196.5

	Earnings per share
Six months ended	
September 30, 2019	¥ 115.40
September 30, 2018	110.32

Note: Percentages shown in operating income, operating profit, ordinary profit and net income are the increase (decrease) from the same period in the previous year.

## (2) Financial position

(Millions of yen, except percentages)

	Total assets	Net assets	Net assets ratio
As of September 30, 2019	¥ 13,610,062	¥ 5,612,774	41.2%
As of March 31, 2019	12,991,386	5,685,011	43.7

Note: Stockholders' equity:

(a) as of September 30, 2019: ¥5,610,560 million (b) as of March 31, 2019: ¥5,682,471 million

Note on interim audit procedures:

This report is out of the scope of the interim audit procedures.

This document contains "forward-looking statements" (as defined in the U.S. Private Securities Litigation Reform Act of 1995), regarding the intent, belief or current expectations of Sumitomo Mitsui Financial Group, Inc. ("the Company") and its management with respect to the Company's future financial condition and results of operations. In many cases but not all, these statements contain words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "probability," "risk," "project," "should," "seek," "target," "will" and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance include: deterioration of Japanese and global economic conditions and financial markets; declines in the value of the Company's securities portfolio; incurrence of significant credit-related costs; the Company's ability to successfully implement its business strategy through its subsidiaries, affiliates and alliance partners; and exposure to new risks as the Company expands the scope of its business. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of this document. The Company undertakes no obligation to update or revise any forward-looking statements. Please refer to the Company's most recent disclosure documents such as its annual report on Form 20-F and other documents submitted to the U.S. Securities and Exchange Commission, as well as its earnings press releases, for a more detailed description of the risks and uncertainties that may affect its financial conditions, its operating results, and investors' decisions.

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# Consolidated financial statements (1) Consolidated balance sheets

(1) Consolidated balance sheets	Millions of yen			
	Ma	arch 31, 2019		ember 30, 2019
Assets:				<u> </u>
Cash and due from banks		57,411,276	¥	57,733,385
Call loans and bills bought		2,465,744		1,560,773
Receivables under resale agreements		6,429,365		7,023,069
Receivables under securities borrowing transactions		4,097,473		4,225,444
Monetary claims bought		4,594,578		4,531,909
Trading assets		5,328,778		7,163,908
Money held in trust		390		276
Securities		24,338,005		27,067,238
Loans and bills discounted		77,979,190		78,658,306
Foreign exchanges		1,719,402		1,948,631
Lease receivables and investment assets		247,835		241,208
Other assets		7,307,305		7,941,002
Tangible fixed assets		1,504,703		1,483,885
		769,231		785,010
Intangible fixed assets				
Net defined benefit asset		329,434		344,096
Deferred tax assets		40,245		18,040
Customers' liabilities for acceptances and guarantees		9,564,993		9,170,798
Reserve for possible loan losses		(468,808)		(450,318)
Total assets	¥	203,659,146	¥	209,446,667
Liabilities:				
Deposits	¥	122,325,038	¥	122,568,545
Negotiable certificates of deposit		11,165,486	•	11,461,490
Call money and bills sold		1,307,778		1,435,491
		11,462,559		14,383,071
Payables under repurchase agreements				
Payables under securities lending transactions		1,812,820		2,360,780
Commercial paper		2,291,813		1,688,944
Trading liabilities		4,219,293		5,240,066
Borrowed money		10,656,897		11,151,369
Foreign exchanges		1,165,141		1,168,539
Short-term bonds		84,500		127,500
Bonds		9,227,367		9,461,081
Due to trust account		1,352,773		1,548,905
Other liabilities		4,873,630		5,759,934
Reserve for employee bonuses		70,351		48,666
Reserve for executive bonuses		3,091		´ —
Net defined benefit liability		31,816		32,928
Reserve for executive retirement benefits		1,374		1,096
Reserve for point service program		23,948		25,303
Reserve for reimbursement of deposits		7,936		4,102
Reserve for losses on interest repayment		147,594		126,581
		2,847		2,847
Reserves under the special laws				
Deferred tax liabilities		378,220		434,627
Deferred tax liabilities for land revaluation		30,259		30,168
Acceptances and guarantees		9,564,993		9,170,798
Total liabilities		192,207,534		198,232,842
Net assets:				
Capital stock		2,339,443		2,339,964
Capital surplus		739,047		691,985
Retained earnings		5,992,247		6,188,945
Treasury stock		(16,302)		(14,189)
Total stockholders' equity		9,054,436		9,206,705
Net unrealized gains (losses) on other securities		1,688,852		1,662,827
Net deferred gains (losses) on hedges		(54,650)		7,968
Land revaluation excess.		36,547		36,456
Foreign currency translation adjustments		50,379		(27,087)
Accumulated remeasurements of defined benefit plans		(7,244)		(4,661)
Total accumulated other comprehensive income		1,713,884		1,675,503
Stock acquisition rights		4,750		4,065
Non-controlling interests		678,540		327,550
Total net assets		11,451,611		11,213,825
Total liabilities and net assets	¥	203,659,146	¥	209,446,667
		•		

# (2) Consolidated statements of income and consolidated statements of comprehensive income (Consolidated statements of income)

	Million	s of yen
Six months ended September 30	2018	2019
Ordinary income	¥ 2,952,805	¥ 2,707,673
Interest income	1,214,050	1,268,398
Interest on loans and discounts	797,067	884,363
Interest and dividends on securities	190,546	166,523
Trust fees	2,183	2,129
Fees and commissions	604,534	624,407
Trading income	89,003	120,456
Other operating income	899,634	558,476
Other income	143,398	133,805
Ordinary expenses	2,272,605	2,149,313
Interest expenses	529,649	639,380
Interest on deposits	211,276	245,911
Fees and commissions payments	97,926	104,837
Trading losses	122	_
Other operating expenses	721,730	446,445
General and administrative expenses	852,524	858,710
Other expenses	70,651	99,938
Ordinary profit	680,199	558,359
Extraordinary gains	143	22,815
Extraordinary losses	5,187	2,196
Income before income taxes	675,155	578,978
Income taxes-current	108,031	104,493
Income taxes-deferred	53,478	31,167
Income taxes	161,509	135,661
Profit	513,646	443,317
Profit attributable to non-controlling interests	40,998	11,361
Profit attributable to owners of parent		¥ 431,955

## (Consolidated statements of comprehensive income)

		Millions of yen						
Six months ended September 30		2018	2019					
Profit	¥	513,646	¥	443,317				
Other comprehensive income		22,152		(37,735)				
Net unrealized gains (losses) on other securities		25,962		(28,523)				
Net deferred gains (losses) on hedges		(24,691)		77,273				
Foreign currency translation adjustments		54,633		(72,635)				
Remeasurements of defined benefit plans		(5,353)		2,015				
Share of other comprehensive income of affiliates		(28,397)		(15,865)				
Total comprehensive income		535,799		405,581				
Comprehensive income attributable to owners of parent		465,764		393,666				
Comprehensive income attributable to non-controlling interests		70,034		11,915				

## (3) Consolidated statements of changes in net assets

	Millions of yen										
	Stockholders' equity										
Six months ended September 30, 2018		Capital stock		Capital surplus		Retained earnings		Treasury stock		Total	
Balance at the beginning of the period	¥	2,338,743	¥	758,215	¥	5,552,573	¥	(12,493)	¥	8,637,039	
Changes in the period											
Issuance of new stock		699		699						1,398	
Cash dividends						(126,950)				(126,950)	
Profit attributable to owners of parent						472,648				472,648	
Purchase of treasury stock								(70,048)		(70,048)	
Disposal of treasury stock				(54)				326		271	
Cancellation of treasury stock				(65,922)				65,922		_	
Changes in shareholders' interest due to											
transaction with non-controlling interests				(18)						(18)	
Increase due to increase in subsidiaries						4				4	
Increase due to decrease in subsidiaries						2				2	
Decrease due to increase in subsidiaries						(15)				(15)	
Decrease due to decrease in subsidiaries						(1)				(1)	
Reversal of land revaluation excess						261				261	
Transfer from retained earnings to capital				41.600		(41,600)					
surplus				41,690		(41,690)				_	
Net changes in items other than											
stockholders' equity in the period											
Net changes in the period		699		(23,605)		304,259		(3,799)		277,554	
Balance at the end of the period	¥	2,339,443	¥	734,610	¥	5,856,833	¥	(16,292)	¥	8,914,594	

						Million	s of v	en				
	Millions of yen  Accumulated other comprehensive income											
Six months ended September 30, 2018	ga	et unrealized ains (losses) on other securities	ga	et deferred ins (losses) on hedges	r	Land revaluation excess	c tra	Foreign urrency anslation justments	reme of	cumulated asurements defined aefit plans		Total
Balance at the beginning of the period	¥	1,688,842	¥	(68,543)	¥	37,097	¥	36,906	¥	59,121	¥	1,753,424
Changes in the period												
Issuance of new stock												
Cash dividends												
Profit attributable to owners of parent												
Purchase of treasury stock												
Disposal of treasury stock												
Cancellation of treasury stock												
Changes in shareholders' interest due to												
transaction with non-controlling interests												
Increase due to increase in subsidiaries												
Increase due to decrease in subsidiaries												
Decrease due to increase in subsidiaries												
Decrease due to decrease in subsidiaries												
Reversal of land revaluation excess												
Transfer from retained earnings to capital												
surplus												
Net changes in items other than												
stockholders' equity in the period		13,019		(32,233)		(504)		17,941		(5,611)		(7,388)
Net changes in the period		13,019		(32,233)		(504)		17,941		(5,611)		(7,388)
Balance at the end of the period	¥	1,701,862	¥	(100,777)	¥	36,592	¥	54,848	¥	53,510	¥	1,746,036
								_				

## (Continued)

	Millions of yen							
Six months ended September 30, 2018	Stock acquisition rights		Non- ontrolling interests	Total net assets				
Balance at the beginning of the period	¥ 2,823	¥	1,219,604	¥	11,612,892			
Changes in the period								
Issuance of new stock					1,398			
Cash dividends					(126,950)			
Profit attributable to owners of parent					472,648			
Purchase of treasury stock					(70,048)			
Disposal of treasury stock					271			
Cancellation of trasury stock					_			
Changes in shareholders' interest due to								
transaction with non-controlling interests					(18)			
Increase due to increase in subsidiaries					4			
Increase due to decrease in subsidiaries					2			
Decrease due to increase in subsidiaries					(15)			
Decrease due to decrease in subsidiaries					(1)			
Reversal of land revaluation excess					261			
Transfer from retained earnings to capital								
surplus					_			
Net changes in items other than								
stockholders' equity in the period	(268)		(110,116)		(117,772)			
Net changes in the period	(268)		(110,116)		159,781			
Balance at the end of the period	¥ 2,555	¥	1,109,488	¥	11,772,674			

	Millions of yen										
	Stockholders' equity										
Six months ended September 30, 2019	Capital stock		Capital surplus		Retained earnings		Treasury stock		Total		
Balance at the beginning of the period $\mbox{\ensuremath{\mathtt{Y}}}$	2,339,443	¥	739,047	¥	5,992,247	¥	(16,302)	¥	9,054,436		
Changes in the period											
Issuance of new stock	521		521						1,043		
Cash dividends					(132,582)				(132,582)		
Profit attributable to owners of parent					431,955				431,955		
Purchase of treasury stock							(100,039)		(100,039)		
Disposal of treasury stock			(148)				478		330		
Cancellation of treasury stock			(101,673)				101,673		_		
Changes in shareholders' interest due to											
transaction with non-controlling interests			(47,584)						(47,584)		
Decrease due to decrease in subsidiaries					(945)				(945)		
Reversal of land revaluation excess					91				91		
Transfer from retained earnings to capital surplus			101,821		(101,821)				_		
Net changes in items other than											
stockholders' equity in the period											
Net changes in the period	521		(47,062)		196,698		2,112		152,269		
Balance at the end of the period $ {Y} $	2,339,964	¥	691,985	¥	6,188,945	¥	(14,189)	¥	9,206,705		

## (Continued)

			Million	s of yen						
	Accumulated other comprehensive income									
Six months ended September 30, 2019	Net unrealized gains (losses) on other securities	Net deferred gains (losses) on hedges	Land revaluation excess	Foreign currency translation adjustments	Accumulated remeasurements of defined benefit plans	Total				
Balance at the beginning of the period	¥ 1,688,852	¥ (54,650)	¥ 36,547	¥ 50,379	¥ (7,244)	¥ 1,713,884				
Changes in the period										
Issuance of new stock										
Cash dividends										
Profit attributable to owners of parent										
Purchase of treasury stock										
Disposal of treasury stock										
Cancellation of treasury stock										
Changes in shareholders' interest due to										
transaction with non-controlling interests										
Decrease due to decrease in subsidiaries										
Reversal of land revaluation excess										
Transfer from retained earnings to capital surplus										
Net changes in items other than										
stockholders' equity in the period	(26,024)	62,618	(91)	(77,467)	2,583	(38,381)				
Net changes in the period	(26,024)	62,618	(91)	(77,467)	2,583	(38,381)				
Balance at the end of the period	¥ 1,662,827	¥ 7,968	¥ 36,456	¥ (27,087)	¥ (4,661)	¥ 1,675,503				

	Millions of yen										
Six months ended September 30, 2019	Stock acquisition rights		Non- controlling interests	Total net assets							
Balance at the beginning of the period	¥ 4,750	¥	678,540	¥	11,451,611						
Changes in the period											
Issuance of new stock					1,043						
Cash dividends					(132,582)						
Profit attributable to owners of parent					431,955						
Purchase of treasury stock					(100,039)						
Disposal of treasury stock					330						
Cancellation of treasury stock					_						
Changes in shareholders' interest due to											
transaction with non-controlling interests					(47,584)						
Decrease due to decrease in subsidiaries					(945)						
Reversal of land revaluation excess					91						
Transfer from retained earnings to capital surplus					_						
Net changes in items other than											
stockholders' equity in the period	(684)		(350,990)		(390,056)						
Net changes in the period	(684)		(350,990)		(237,786)						
Balance at the end of the period	¥ 4,065	¥	327,550	¥	11,213,825						

## (4) Note on going concern

Not applicable.