

Financial Highlights for FY2007

1. Income Analysis

<SMBC Non-consolidated>

(Millions of yen)

		FY2007		FY2006
			Change	
Gross banking profit	1	1,484,783	140,293	1,344,490
<i>Excluding gains (losses) on bonds</i>	2	1,514,841	57,938	1,456,903
Gross domestic profit	3	1,198,285	48,344	1,149,941
<i>Excluding gains (losses) on bonds</i>	4	1,208,293	(16,352)	1,224,645
Net interest income	5	914,625	10,436	904,189
Trust fees	6	3,710	231	3,479
Net fees and commissions	7	263,035	(26,843)	289,878
Net trading income	8	8,531	4,646	3,885
Net other operating income	9	8,383	59,874	(51,491)
<i>Gains (losses) on bonds</i>	10	(10,007)	64,696	(74,703)
Gross international profit	11	286,497	91,949	194,548
<i>Excluding gains (losses) on bonds</i>	12	(306,548)	74,290	232,258
Net interest income	13	56,193	22,930	33,263
Net fees and commissions	14	69,327	5,787	63,540
Net trading income	15	432,454	334,719	97,735
Net other operating income	16	(271,477)	(271,486)	9
<i>Gains (losses) on bonds</i>	17	(20,051)	17,658	(37,709)
Expenses (excluding non-recurring losses)	18	(665,091)	(61,203)	(603,888)
Personnel expenses	19	(211,681)	(21,051)	(190,630)
Non-personnel expenses	20	(413,317)	(35,077)	(378,240)
Taxes	21	(40,092)	(5,075)	(35,017)
Banking profit (before provision for general reserve for possible loan losses)	22	819,691	79,090	740,601
<i>Excluding gains (losses) on bonds</i>	23	(849,750)	(3,265)	853,015
Provision for general reserve for possible loan losses	24	-	(41,728)	41,728
Banking profit	25	819,691	37,361	782,330
Gains (losses) on bonds	26	(30,058)	82,355	(112,413)
Non-recurring gains (losses)	27	(308,952)	(99,935)	(209,017)
Credit related costs	28	(155,011)	(23,335)	(131,676)
Gains (losses) on stocks	29	(141,002)	(152,100)	11,098
Gains on sale of stocks	30	26,718	(23,486)	50,204
Losses on sale of stocks	31	(2,311)	(1,765)	(546)
Losses on devaluation of stocks	32	(165,409)	(126,850)	(38,559)
Other non-recurring gains (losses)	33	(12,937)	75,502	(88,439)
Ordinary profit	34	510,739	(62,574)	573,313
Extraordinary gains (losses)	35	(3,284)	(16,899)	13,615
Gains (losses) on disposal of fixed assets	36	(5,849)	(4,169)	(1,680)
Losses on impairment of fixed assets	37	(4,700)	(1,020)	(3,680)
Gains on reversal of reserve for possible loan losses	38	7,238	7,238	-
Gains on collection of written-off claims	39	7	(448)	455
Gains on return of securities from retirement benefits trust	40	-	(36,330)	36,330
Losses on liquidation of subsidiary	41	-	17,809	(17,809)
Income before income taxes	42	507,454	(79,474)	586,928
Income taxes, current	43	(16,031)	476	(16,507)
Income taxes, deferred	44	(285,680)	(31,000)	(254,680)
Net income	45	205,742	(109,998)	315,740
Total credit cost (24+28+38+39)	46	(147,765)	(58,274)	(89,491)
Provision for general reserve for possible loan losses	47	96,900	55,172	41,728
Write-off of loans	48	(121,801)	(71,333)	(50,468)
Provision for specific reserve for possible loan losses	49	(91,603)	(47,245)	(44,358)
Losses on sales of delinquent loans	50	(33,209)	4,053	(37,262)
Provision for loan loss reserve for specific overseas countries	51	1,941	1,529	412
Gains on collection of written-off claims	52	7	(448)	455

(Note) Amounts less than JPY 1 million are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

<Consolidated>

(Millions of yen)

		FY2007		FY2006
			Change	
Consolidated gross profit	1	2,116,248	210,075	1,906,173
Net interest income	2	1,210,383	41,791	1,168,592
Trust fees	3	3,752	244	3,508
Net fees and commissions	4	611,993	2,808	609,185
Net trading income	5	469,571	343,946	125,625
Net other operating income	6	(179,453)	(178,715)	(738)
General and administrative expenses	7	(978,896)	(90,335)	(888,561)
Credit related costs	8	(249,922)	(103,736)	(146,186)
Write-off of loans	9	(141,750)	(60,335)	(81,415)
Provision for specific reserve for possible loan losses	10	(172,570)	(95,124)	(77,446)
Provision for general reserve for possible loan losses	11	99,350	45,980	53,370
Other credit cost	12	(34,952)	5,743	(40,695)
Gains (losses) on stocks	13	(7,063)	(51,793)	44,730
Equity in earnings (losses) of affiliates	14	(41,760)	62,410	(104,170)
Other income (expenses)	15	(7,444)	5,930	(13,374)
Ordinary profit	16	831,160	32,550	798,610
Extraordinary gains (losses)	17	97,795	89,615	8,180
Losses on impairment of fixed assets	18	(5,161)	25,387	(30,548)
Gains on collection of written-off claims	19	1,355	119	1,236
Gains on return of securities from retirement benefits trust	20	-	(36,330)	36,330
Gains on change in equity	21	103,133	103,133	-
Income before income taxes and minority interests	22	928,955	122,165	806,790
Income taxes, current	23	(103,900)	(16,082)	(87,818)
Income taxes, deferred	24	(282,538)	(63,768)	(218,770)
Minority interests in net income	25	(80,980)	(22,130)	(58,850)
Net income	26	461,536	20,185	441,351

(Note) Consolidated gross profit = (Interest income - interest expenses) + Trust fees + (Fees and commissions (income) - Fees and commissions (expenses)) + (Trading profits - Trading losses) + (Other operating income - Other operating expenses)

Total credit cost (8+19)	27	(248,566)	(103,616)	(144,950)
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(Reference)

(Billions of yen)

Consolidated net business profit	28	1,022.9	98.7	924.2
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(Note) Consolidated net business profit = (SMBC Non-consolidated banking profit (before provision for general reserve for possible loan losses)) + (Other consolidated subsidiaries' ordinary profit (excluding non-recurring items)) + (Affiliates' ordinary profit) X (Ownership ratio) - (Internal transaction (dividends, etc.))

(Number of consolidated subsidiaries and affiliates)

		Mar. 31, 2008	Change	Mar. 31, 2007
Consolidated subsidiaries	29	268	87	181
Affiliated companies accounted for by equity method	30	74	12	62