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Investor Presentation

September 2026

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In many cases but not all, these statements contain words such as “anticipate,” “believe,” “estimate,” “expect,” “intend,” “may,” “plan,” “probability,” “risk,” “project,” “should,” “seek,” “target,” “will” and similar expressions. Such statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those expressed in or implied by such forward-looking statements or sustainability statements contained or deemed to be contained herein. The risks and uncertainties which may affect future performance or results include: deterioration of Japanese and global economic conditions and financial markets; declines in the value of the Company’s securities portfolio; incurrence of significant credit-related costs; the Company’s ability to successfully implement its business strategy through its subsidiaries, affiliates and alliance partners; and exposure to new risks as the Company expands the scope of its business. Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements or sustainability statements, which speak only as of the date of this document. The Company undertakes no obligation to update or revise any forward-looking statements or sustainability statements. The sustainability initiatives described in the “sustainability statements” are undertaken in accordance with policies and practices independently determined by the Company, with the aim of supporting and addressing its risk management and other financing and investment objectives. Each decision will be made subject to local legal requirements. Please refer to the Company’s most recent disclosure documents such as its annual report on Form 20-F and other documents submitted to the U.S. Securities and Exchange Commission, as well as its earnings press releases, for a more detailed description of the risks and uncertainties that may affect its financial conditions, its operating results, and investors’ decisions.

FX rates (TTM)

	Jun.25	Mar.26	Jun.26
USD	144.81	159.90	162.39
EUR	169.67	183.44	185.30

► Definitions

SMFG	Sumitomo Mitsui Financial Group, Inc.
SMBC	Sumitomo Mitsui Banking Corporation
SMBC Trust	SMBC Trust Bank
SMFL	Sumitomo Mitsui Finance and Leasing
SMBC Nikko	SMBC Nikko Securities
SMCC	Sumitomo Mitsui Card Company
SMBCCF	SMBC Consumer Finance
SMDAM	Sumitomo Mitsui DS Asset Management
SMBCAC	SMBC Aviation Capital
SMICC	SMFG India Credit Company
Major local subsidiaries	SMBC Bank International, SMBC Bank EU, SMBC (China)
Expenses (non-consolidated)	Excl. non-recurring losses
Net business profit	Before provision for general reserve for possible loan losses
Retail Business Unit (RT)	Domestic retail business
Wholesale Business Unit (WS)	Domestic wholesale business
Global Business Unit (GB)	International business
Global Markets Business Unit (GM)	Market / Treasury related businesses

Agenda

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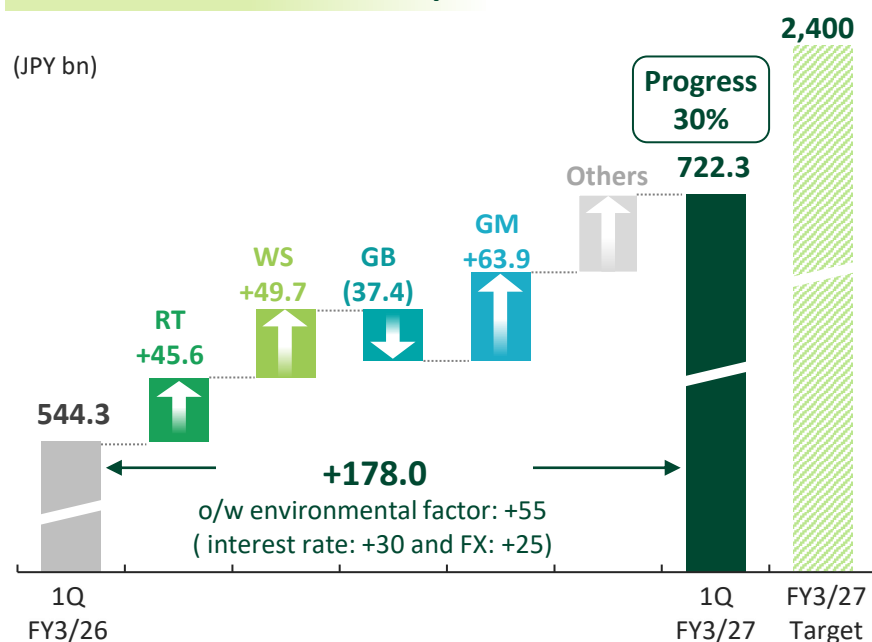


Financial Results of 1Q FY3/2027

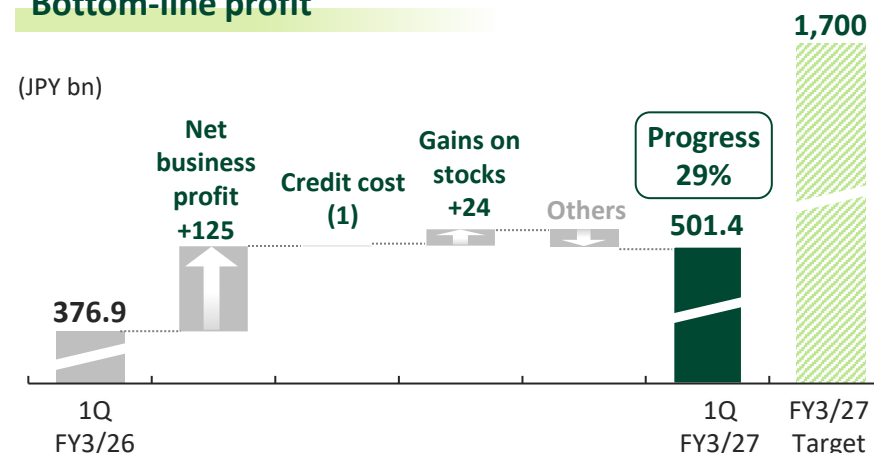
Financial Highlights of 1Q FY3/27

- ◆ Both consolidated net business profit and bottom-line profit increased by more than +JPY 100bn, with progress rate reaching approximately 30%.
- ◆ Profit growth was driven by solid domestic performance and higher GM earnings amid a favorable environment, while GB profit declined due to selective deal origination to enhance profitability.
- ◆ The anticipated negative impact of Middle East-related risks has not yet materialized. Pursue upside, supported by factors such as higher interest rates in Japan and core business growth.

Consolidated net business profit



Bottom-line profit



Market indicators

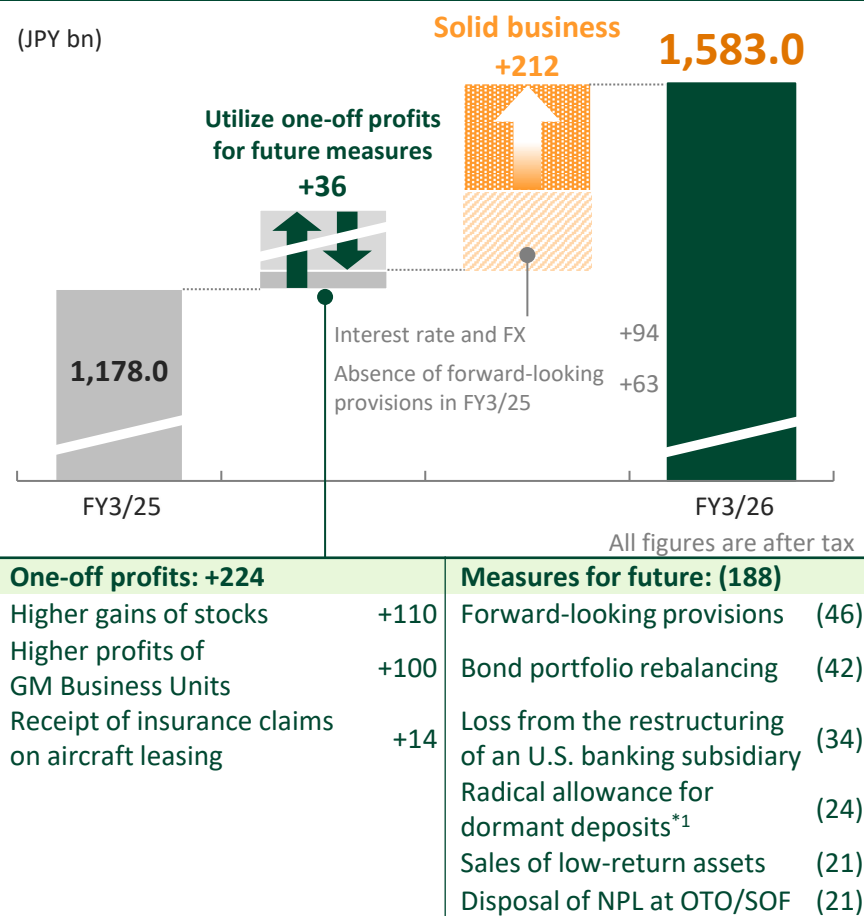
Assumption in FY3/27			Jun.26
Policy rate	Japan	0.75%	1.0%
FX	USD(JPY)	150	162.39

(Ref.) Results of FY3/26

Achieved record-high net income as strong core businesses continued, exceeding the target of JPY 1.5tn.
ROE and EPS also improved substantially in line with profit growth.

	FY3/26		
(JPY bn)	Results	YoY	vs. target
Gross profit	4,844.7	+717.9	—
G&A expenses	2,651.5	+249.6	—
Overhead ratio	54.7%	(3.5)%	—
Net business profit	2,330.9	+611.6	+280.9
Total credit cost	388.4	+43.9	+88.4
Gains (losses) on stocks	446.1	(63.8)	—
Ordinary profit	2,303.4	+583.9	+193.4
Net income	1,583.0	+405.0	+83.0
ROE	10.4%	+2.4%	—
EPS (JPY)	412	+110	—

► Breakdown of net income



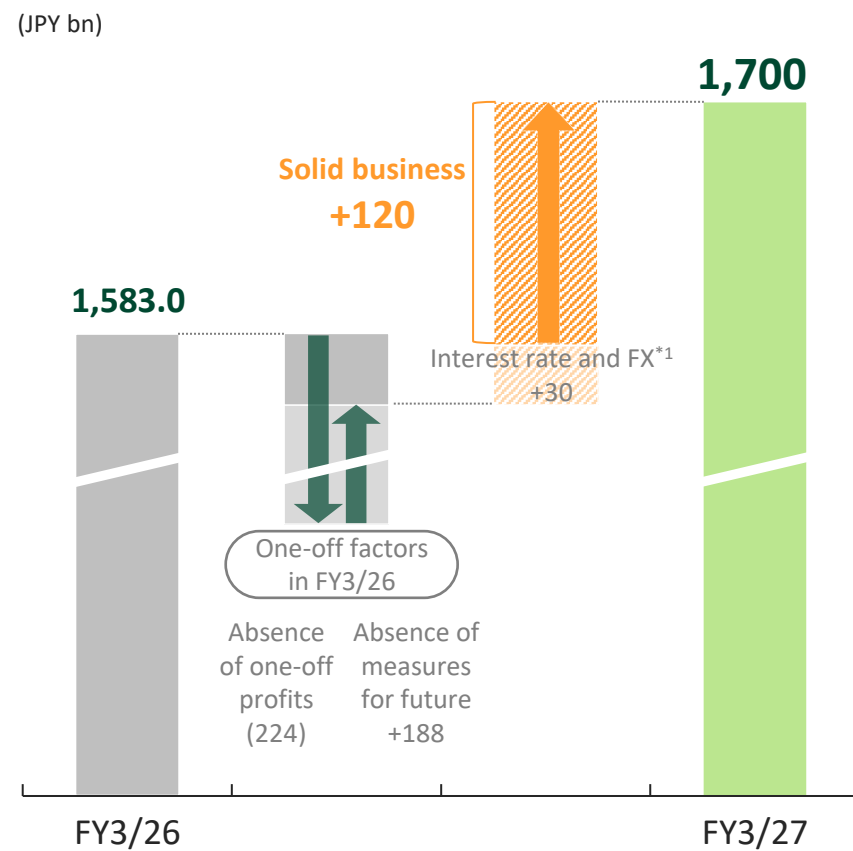
*1 Allowance for possible losses on repayment claims for dormant deposits that have had no transactions for an extended period and are no longer recognized as liabilities.

(Ref.) Target of FY3/27

Aim to achieve net income of JPY 1.7tn, driven by solid growth in underlying businesses while absorbing the impact from the Middle East. Maintain flexibility in addressing downside risks to deliver the target.

(JPY bn)	Results FY3/26	Target FY3/27	YoY
Net business profit	2,330.9	2,400	+69.1
Credit cost	388.4	340	(48.4)
Ordinary profit	2,303.4	2,390	+86.6
Net income	1,583.0	1,700	+117.0

► Breakdown of net income



*1 Macro assumption : Policy rate Japan: 0.75%, US: 3.5% FX: USD1=JPY150

Income Statement

	(JPY bn)	1Q FY3/27	YoY	FY3/27 target	
1	Gross profit	1,403.4	+315.7		
	G&A expenses	712.2	+112.5		
2	Overhead ratio	50.7%	(4.4)%		
3	Equity in gains (losses) of affiliates	31.1	(25.1)		
4	Net business profit	Progress 30%	722.3	+178.0	2,400
5	Total credit cost	74.8	(0.9)	340	
6	Gains (losses) on stocks	75.5	+34.4		
7	Other income (expenses)	(29.9)	(3.5)		
8	Ordinary profit	693.1	+209.8	2,390	
9	Extraordinary gains (losses)	(1.6)	+0.1		
10	Income taxes	185.5	+83.2		
11	Net income	29%	501.4	+124.5	1,700
12	ROTE	13.8%	+2.5%		
13	ROE incl. OCI ^{*2}	12.6%	+2.3%		
14	ROE ^{*3}	17.1%	+3.5%		

- **Gross profit:** increased YoY due to
 - 1) increase of net interest income in domestic market
 - 2) increase of fee income in domestic wholesale business, and
 - 3) good performance in wealth management business, payment business and consumer finance.
 Impact of FX^{*1}: +52
- **G&A expenses:** increased YoY mainly due to inflation and higher variable marketing costs, while the overhead ratio significantly improved on top-line growth.
Impact of FX^{*1}: +28
- **Equity in gains of affiliates:** decreased YoY due to absence of the insurance proceeds at SMBCAC: (13), and profit from removing Bank of East Asia from equity method affiliates.
Impact of FX^{*1}: +1
- **Total credit cost:** controlled in line with full-year forecast, while Middle East-related risks have not yet materialized.
- **Gains on stocks:** increased YoY due to absence of the loss on Bank of East Asia share sale: +28, and gains on sales of ETFs in a favorable equity market environment: +46 (YoY 32), while gains on sales of equity holdings decreased: + 39 (YoY (22)).

*1 Impact of FX on SMBC overseas branch: transaction date rate, overseas subsidiary: end-of-period rate

*2 Denominator: Shareholder's equity + total accumulated other comprehensive income *3 Based on shareholder's equity

(Ref.) Group Companies

► SMBC

	(JPY bn)	1Q FY3/27	YoY
1 Gross banking profit		795.1	+216.7
2 o/w Net interest income		575.6	+159.6
3 o/w Gains (losses) on cancellation of investment trusts		59.6	+40.4
4 Domestic		395.3	+140.7
5 Overseas		180.3	+18.8
6 o/w Net fees and commissions		151.7	+20.1
7 Domestic		56.1	+1.0
8 Overseas		95.6	+19.0
9 o/w Net trading income Net other operating income		66.7	+37.0
10 o/w Gains (losses) on bonds		(19.8)	(34.1)
11 Expenses		328.3	+56.4
12 Banking profit		466.8	+160.3
13 Total credit cost		13.9	+8.5
14 Gains (losses) on stocks		72.7	+13.2
15 Extraordinary gains (losses)		(4.8)	+17.5
16 Net income		376.6	+123.0

► Other Major Group Companies

(left : results of 1Q FY3/27 / right : YoY)

(JPY bn)	SMBC Nikko *1		SMCC *2		SMBC Trust	
Gross profit	177.9	+49.0	231.4	+17.8	21.2	+3.8
Expenses	128.6	+19.1	173.1	+17.0	11.4	+0.5
Net business profit	49.3	+29.8	58.8	(1.7)	9.7	+3.3
Net income	37.1	+17.5	14.5	(17.8)	6.8	+0.7

(Equity method affiliate)

	SMDAM 50%		SMFL *3 50%	
Gross profit	14.3	+4.0	95.3	(1.6)
Expenses	9.0	+1.1	43.9	+1.0
Net business profit	5.3	+2.9	52.3	(4.4)
Net income	1.9	+1.1	25.4	(15.9)

*1 Incl. profits from SMBC Nikko America and SMBC Capital Markets (managerial accounting basis) *2 Incl. SMBCCF

*3 Managerial accounting basis

Impact of Rising JPY Interest Rates

FY3/27: +JPY 180bn YoY from higher interest rates, including +JPY 80bn from the recent hike in June 2026.

Further upside from loan volume growth, spread expansion, and JGB portfolio optimization.

for every +25bps  Year 1 Year 5
+JPY 110bn*1 **+JPY 150bn*1**

JPY B/S as of Jun.26

(JPY tn)

Investment

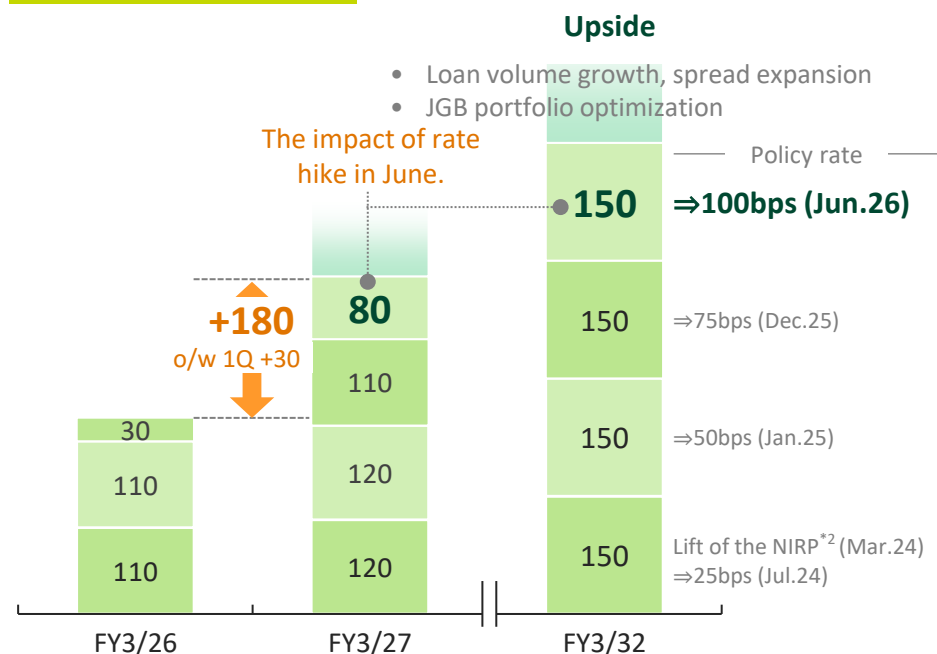
Loans	70
Floating rate	40
Fixed rate	20
Prime rate	10
Market operation	60
BOJ's current account	50
Short-term JGB	1
Mid- to long-term JGB	9
Others	20
Yen swap, etc.	

Funding

Deposits	135
Saving	90
Time	30
Current	15
Others	15
Capital funding	
Market funding	

Impact on NII

(JPY bn)



*1 +25bps increase in both short-term and long-term rate, deposit rate based on historical results

*2 Negative interest rate policy

Gross Profit

Net interest income increased by loan growth and higher interest rates.

Fee income also increased due to robust corporate activities and higher transaction volumes from Olive.

► Net Interest Income

► Net Fees and Commissions

► Net Trading Income + Net Other Operating Income

(JPY bn)

■ SMBC

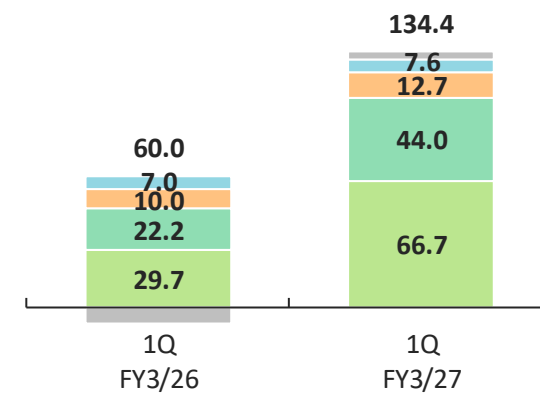
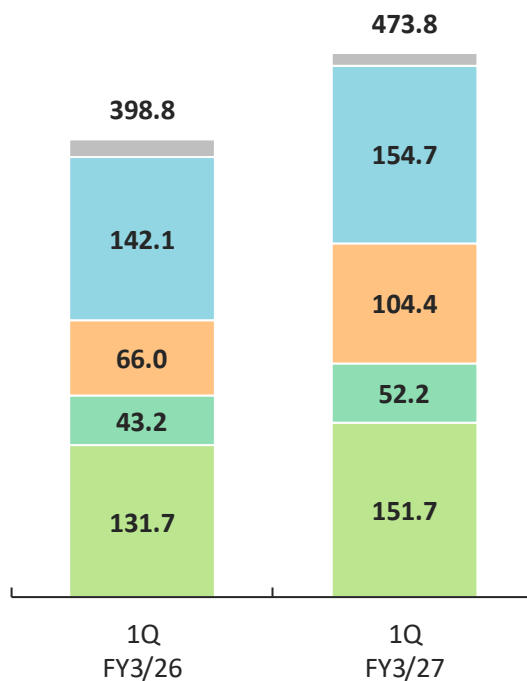
■ Overseas banking subsidiaries

■ SMBC Nikko

■ SMCC*¹

■ SMICC

■ Others



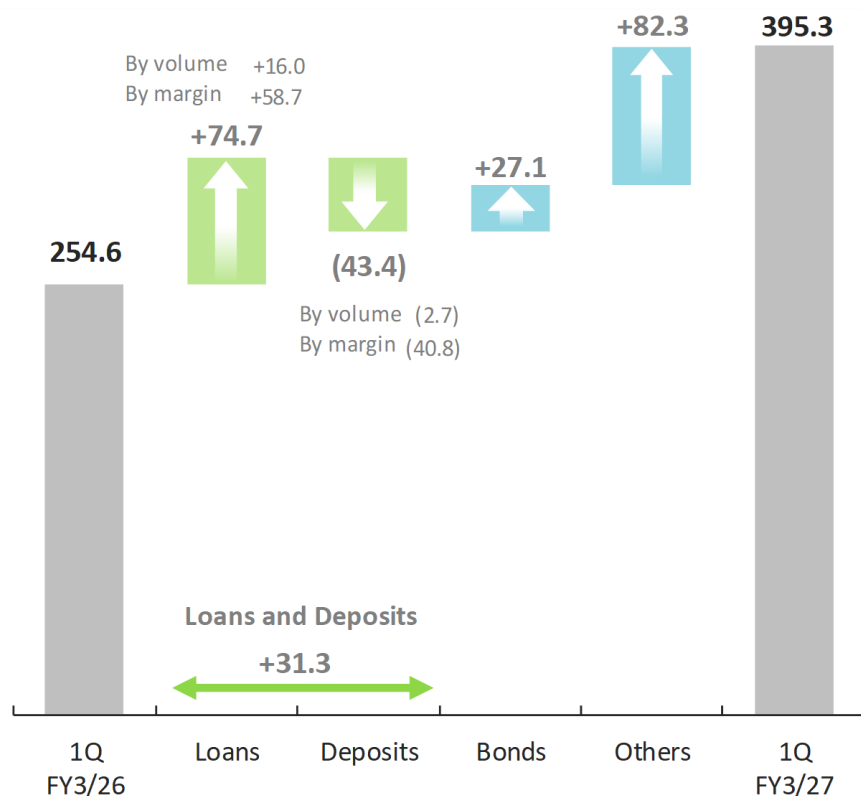
*¹ Incl. SMBCCF *² Gains on cancellation of investment trusts

(Ref.) Net Interest Income (SMBC)

► Domestic

- Income from loans and deposits increased due to improved loan-to-deposit spread by higher interest rates and loan growth.

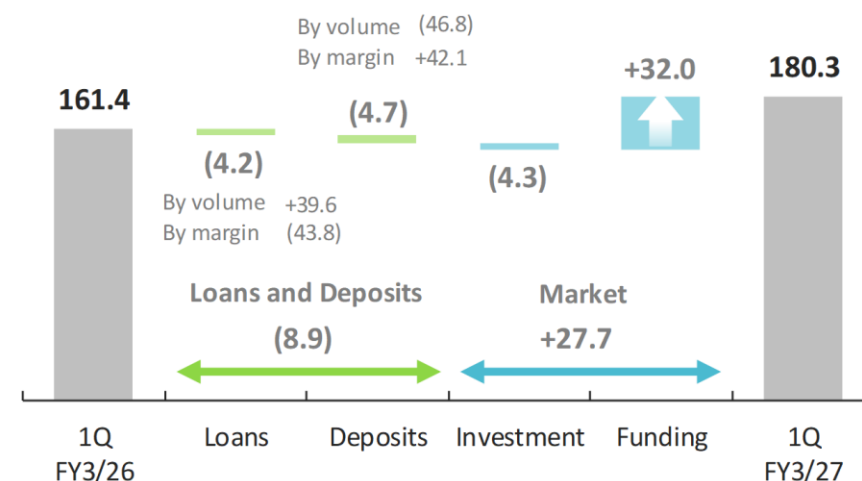
(JPY bn)



► Overseas

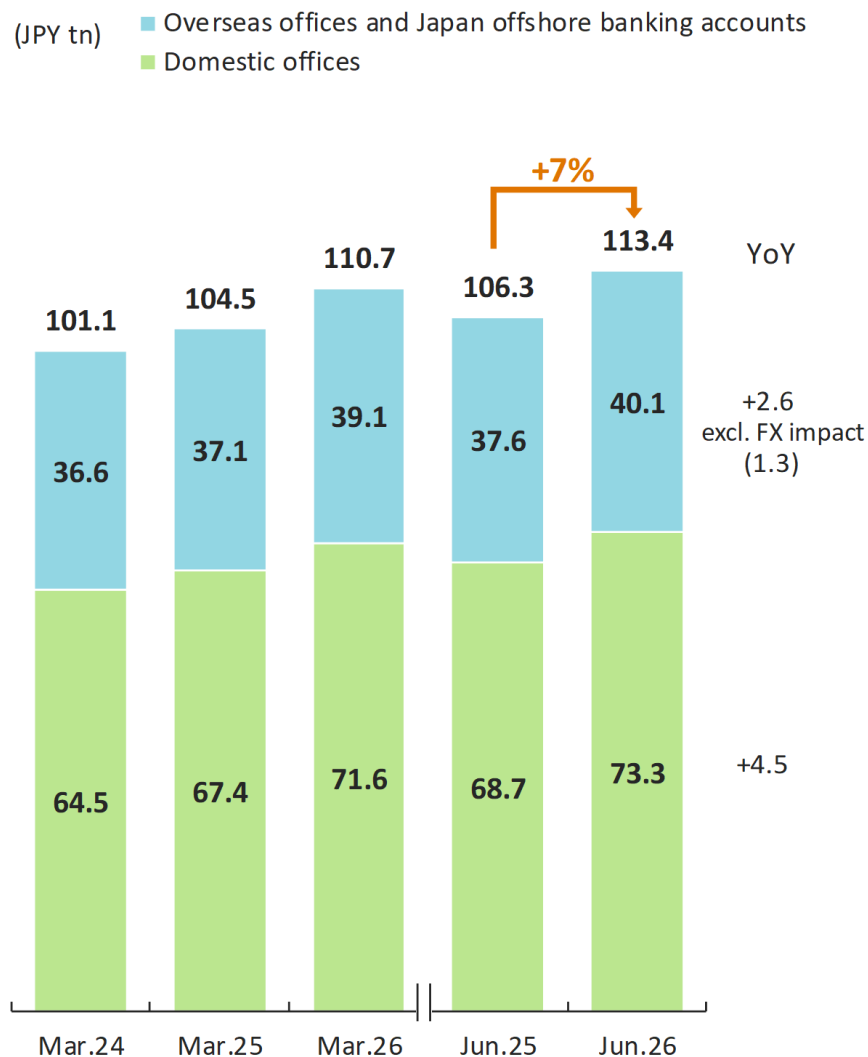
- Loan balances declined excluding FX impact but increased in JPY. Income from loans and deposits decreased due to interest rate cuts and growth in deposit volumes.

(JPY bn)



Loans^{*1}

► Loan Balance



► Domestic Loan-to-Deposit Spread

	FY3/27		FY3/26			
	1Q	YoY	1Q	2Q	3Q	4Q
Interest earned on loans and bills discounted	1.61	+0.35	1.26	1.30	1.34	1.47
Interest paid on deposits, etc.	0.30	+0.12	0.18	0.19	0.19	0.26
Loan-to-deposit spread	1.31	+0.23	1.08	1.11	1.15	1.21

► Average Loan Balance and Spread^{*2}

	Balance (JPY tn)		Spread (%)	
	1Q FY3/27	YoY ^{*4}	1Q FY3/27	YoY
Domestic loans	69.6	+4.9	0.68	+0.02
o/w Large corporations	28.8	+4.4	0.59	+0.03
Mid-sized corporations & SMEs	24.1	+1.5	0.69	+0.02
Individuals	12.0	(0.2)	1.11	+0.02
GBU's interest earning assets ^{*3}	347.3 USD bn	(19.5) USD bn	1.43	+0.01

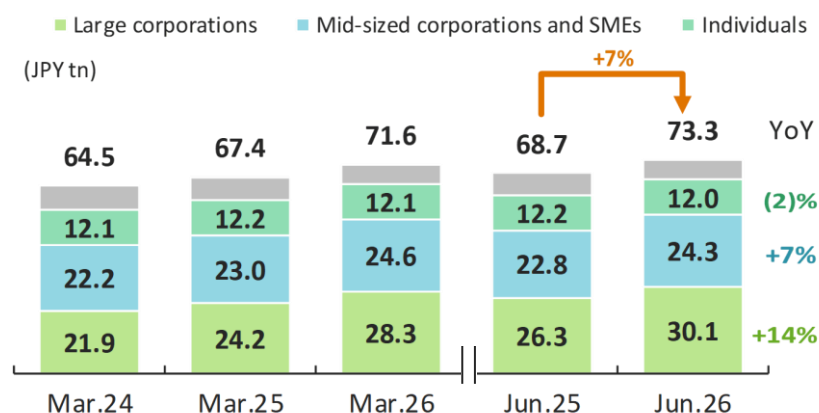
^{*1} SMBC ^{*2} Managerial accounting basis ^{*3} Sum of SMBC, Major local subsidiaries and SMBC Trust, etc.
Sum of loans, trade bills, and securities. The spread shows the difference with the cost of funds ^{*4} After adjustments for FX rates, etc.

Domestic Loans and Deposits*1

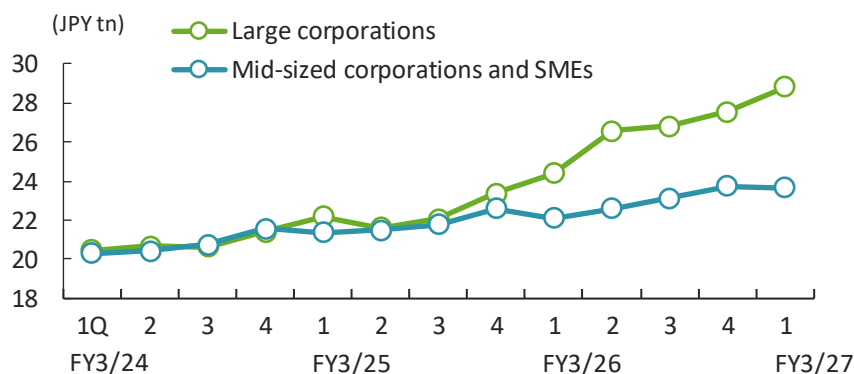
Loan balances grew on strong funding demand, supported by major deals with large corporate clients.

Retail deposits increased, driven by Olive, while corporate deposits grew by capturing surplus funds from large clients.

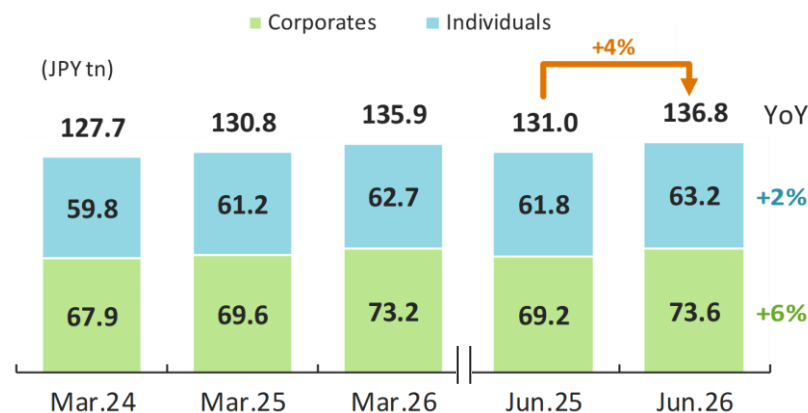
► Loan Balance*2,3



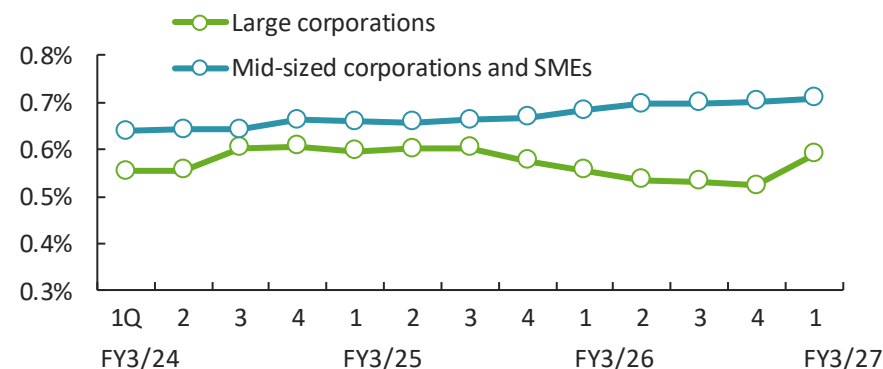
► Loan Average Balance for Corporates*2,4



► Deposit Balance



► Loan Spread for Corporates*2,5

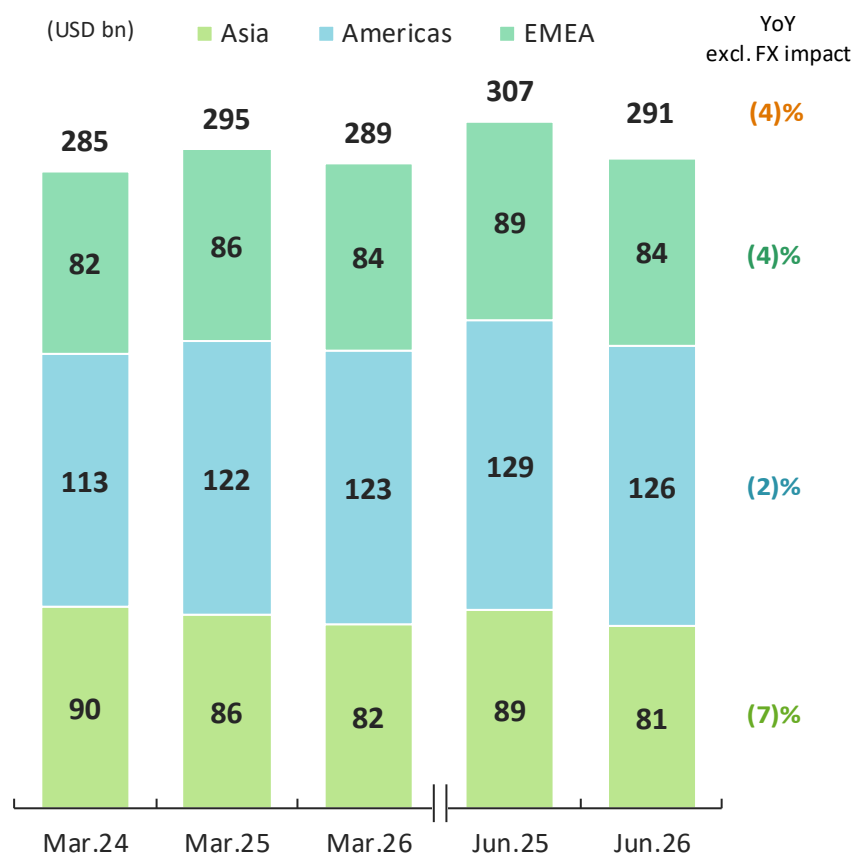


*1 SMBC *2 Managerial accounting basis *3 Changed the definition of mid-sized corporations and SMEs from Sep.25. The figures before Sep.25 have been adjusted retrospectively *4 Quarterly average (excl. loans to the Japanese government). Figures for SMEs are the outstanding balance of Corporate banking division *5 Loan spread of existing loans (excl. loans to the Japanese government)

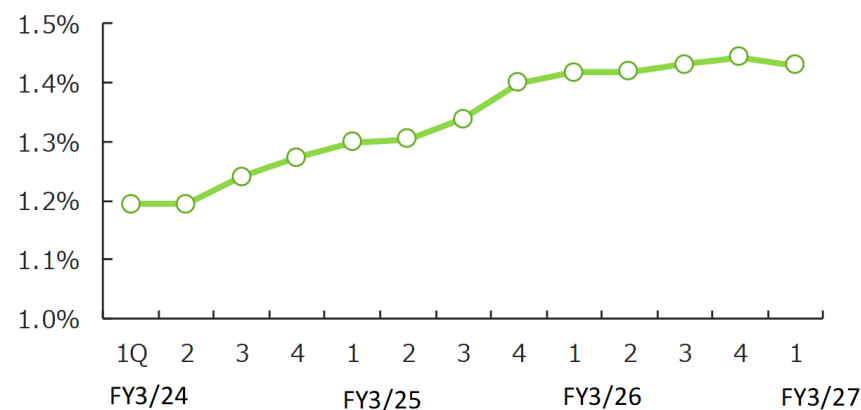
Overseas Loans and Deposits*1

Loan balance decreased due to the reduction of low-return assets and selective origination of new deals, while we remain focused on profitability.

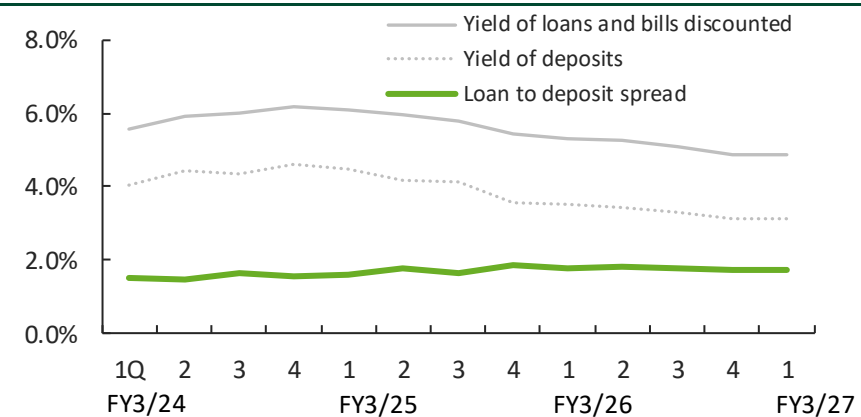
► Loan Balance



► Loan Spread*2,3



► Loan to Deposit Spread



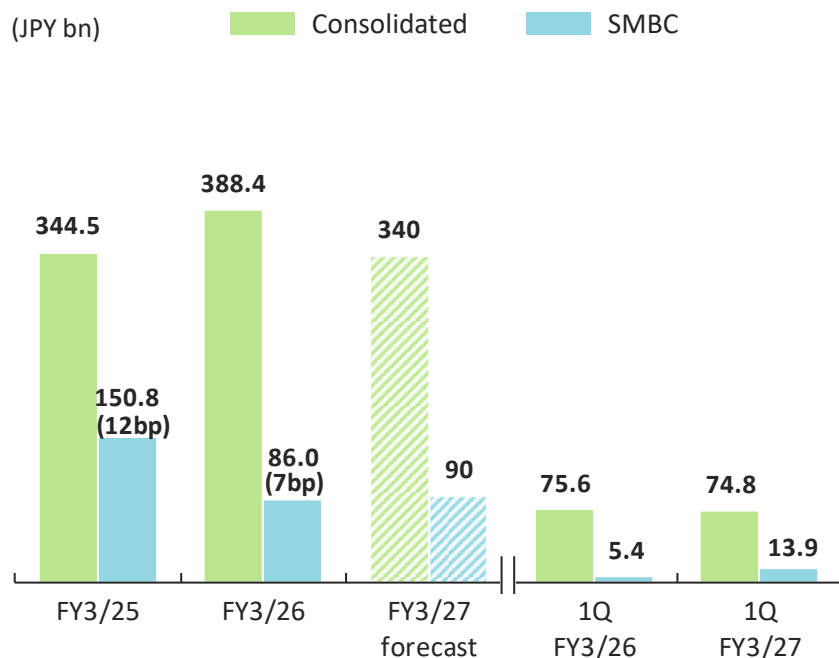
*1 Managerial accounting basis. Sum of SMBC and Major local subsidiaries

*2 Quarterly average loan spread of existing loans

*3 Changed the definition from FY3/25. The figures before have been adjusted retrospectively

Asset Quality

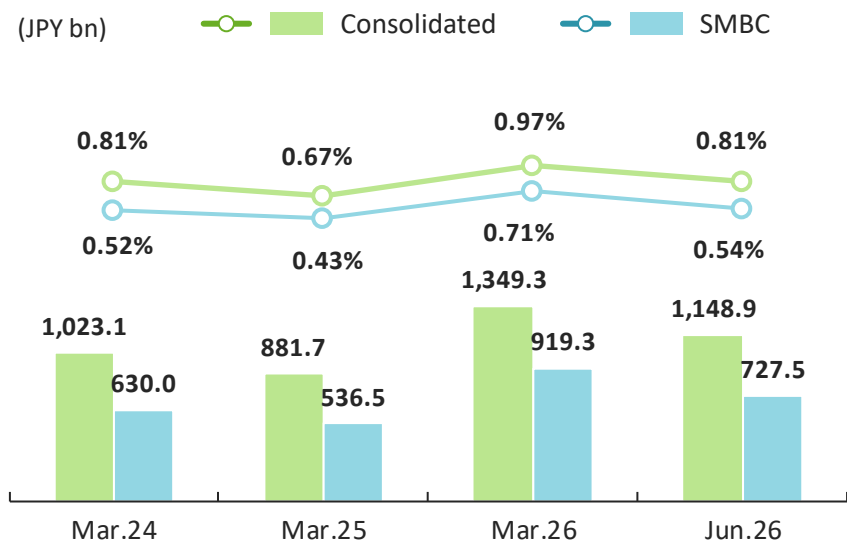
► Credit Costs



Major group companies

(JPY bn)	1Q FY3/27	YoY
SMCC	38	+3
o/w SMBCCF	23	+3
Overseas banking subsidiaries	17	(5)
SMICC	12	+0

► Non-Performing Loan Ratio^{*1} and Balance



Non-performing loan balance^{*2}

	(JPY bn)		
Domestic	455.4	584.4	580.3
Asia	174.9	246.9	230.9
Americas	117.5	367.3	254.1
EMEA	133.9	150.7	83.5

Claims on borrowers requiring caution (excl. claims to substandard borrowers)

	(JPY tn)		
SMBC	1.7	1.2	1.1

Total claims

	(JPY tn)		
Consolidated	131	139	142
SMBC	123	130	134

*1 NPL ratio = NPLs based on the Banking Act and the Reconstruction Act (excl. normal assets) / Total claims

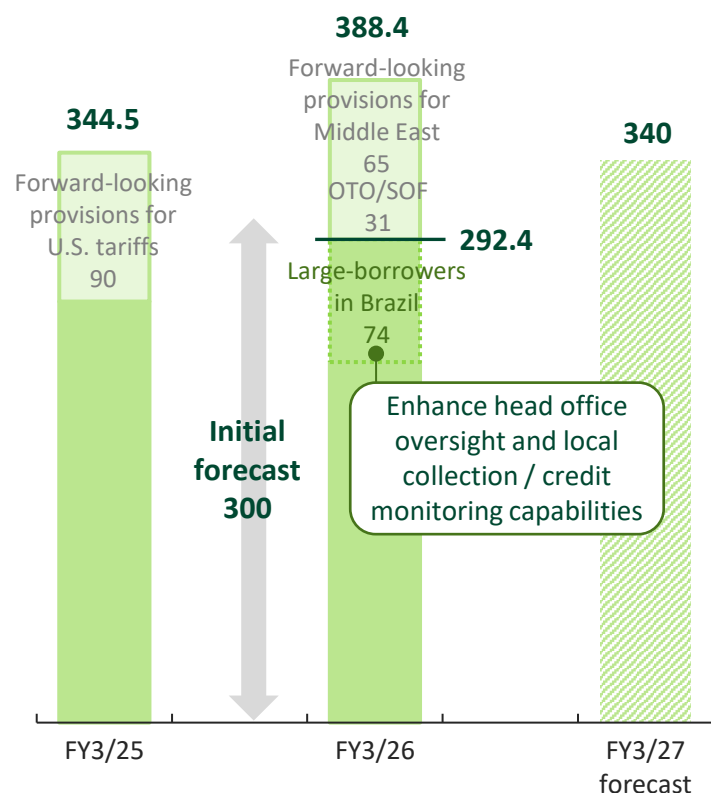
*2 Managerial accounting basis

Credit Costs

Credit costs were in line with forecast, excluding forward-looking provisions and OTO/SOF NPL disposals.

Middle East-related risks, including potential spillover effects, are partly provisioned for and remain closely monitored.

(JPY bn, Breakdowns in round figures)



Forward-looking provisions for Middle East

Estimate potential impacts under revenue-decline scenarios for portfolios likely to be affected

	Middle East tensions		Inflation/ Higher rates
	Direct impact	Spillover effects	
Assumed risks	Business disruptions in the Middle East	Production cuts / operational suspensions due to inventory shortages Higher manufacturing and transportation costs	Higher interest burden and rising material prices, etc.
Target portfolio	Resource development, etc.	Petrochemicals, energy, transportation, materials, etc.	LBO, Project finance under construction phase, etc.

Estimate appropriate provision by applying revenue-decline assumptions to each portfolio

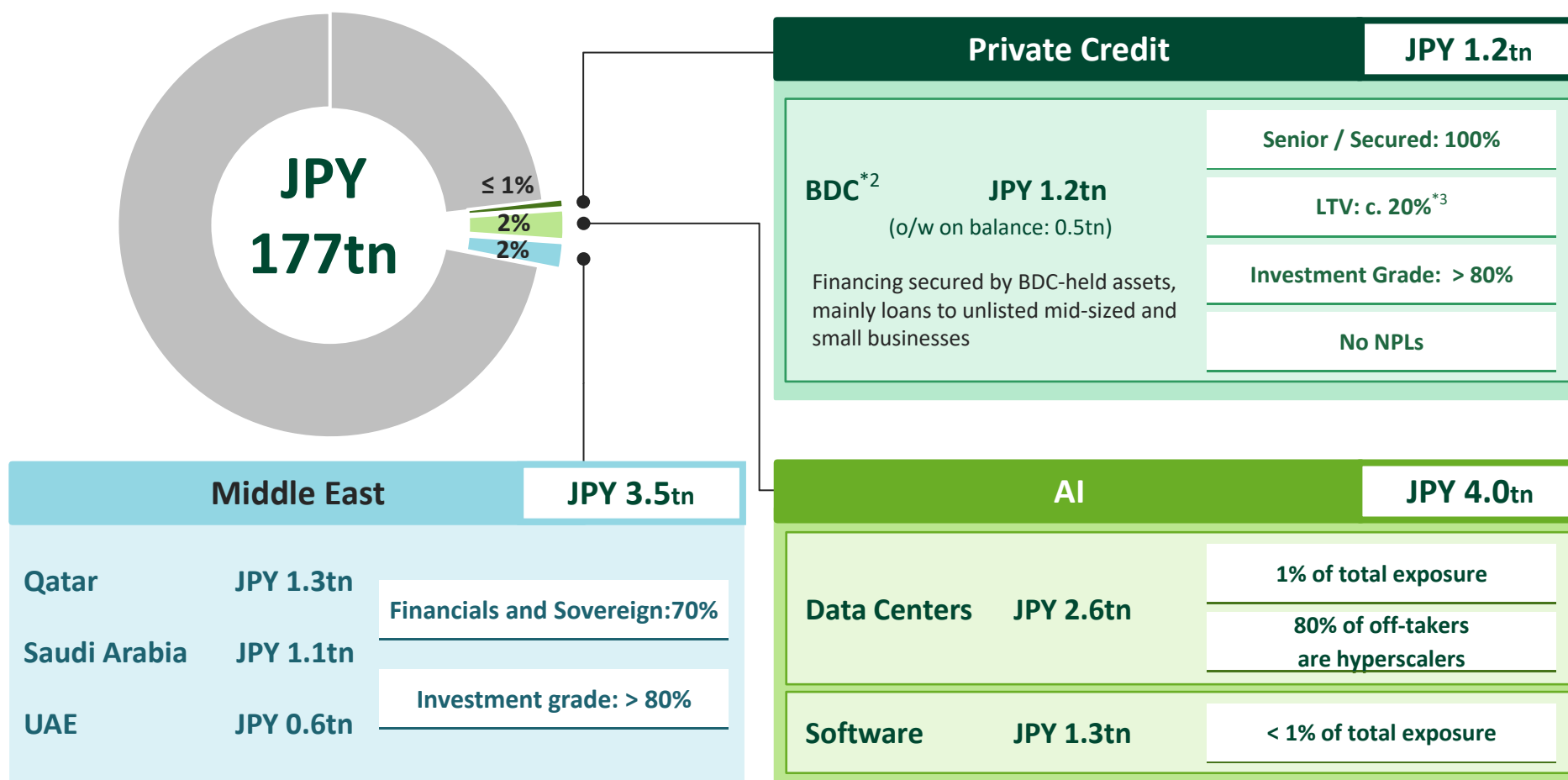
New provisions in FY3/26: JPY 65bn

Forward-looking provision balance

JPY 100bn

Exposure to Private Credit, AI, and the Middle East

SMBC Group's Exposure*¹



*¹ SMBC consolidated, calculated based on location for headquarter, managerial accounting basis

*² Companies providing financial and managerial support to portfolio companies (Business Development Company)

*³ Borrowings ranking pari passu with or senior to SMBC / current fund asset value

Securities

► Breakdown of Other Securities (Consolidated)

	B/S amount		Unrealized gains (losses)	
	(JPY bn)	Jun.26 vs Mar.26	Jun.26 vs Mar.26	Jun.26 vs Mar.26
Held-to-maturity	6,024.9	+1,369.6	(268.5)	(89.8)
Available for sale	33,275.5	(1,526.8)	3,443.2	+223.0
Stocks (domestic)	3,699.0	+195.7	2,696.9	+199.7
Bonds (domestic)	6,399.9	(1,156.8)	(319.1)	(47.9)
o/w JGBs	4,400.9	(1,075.6)	(162.9)	(42.4)
Others	23,176.6	(565.7)	1,065.5 ^{*1}	+71.2
o/w Foreign bonds	18,006.1	(528.7)	(343.6)	(43.1)

Risk volume is controlled by hedging and others

► Foreign Bonds (SMBC)

(JPY bn)					
	9,709.4	12,426.9	12,711.0	12,889.9	12,167.7
	Mar.23	Mar.24	Mar.25	Mar.26	Jun.26
Unrealized gains (losses)		(662.2)	(458.9)	(315.1)	(335.9)
Duration^{*2} (year)		4.2	3.6	2.6	2.7

*1 The main difference between foreign bonds and others is unrealized gain on foreign stocks

*2 Managerial accounting basis (excl. bonds classified as held-to-maturity, bonds for which hedge-accounting is applied, and private placement bonds) *3 Excl. held-to-maturity

► Yen-Denominated Bonds (SMBC)

(JPY bn)

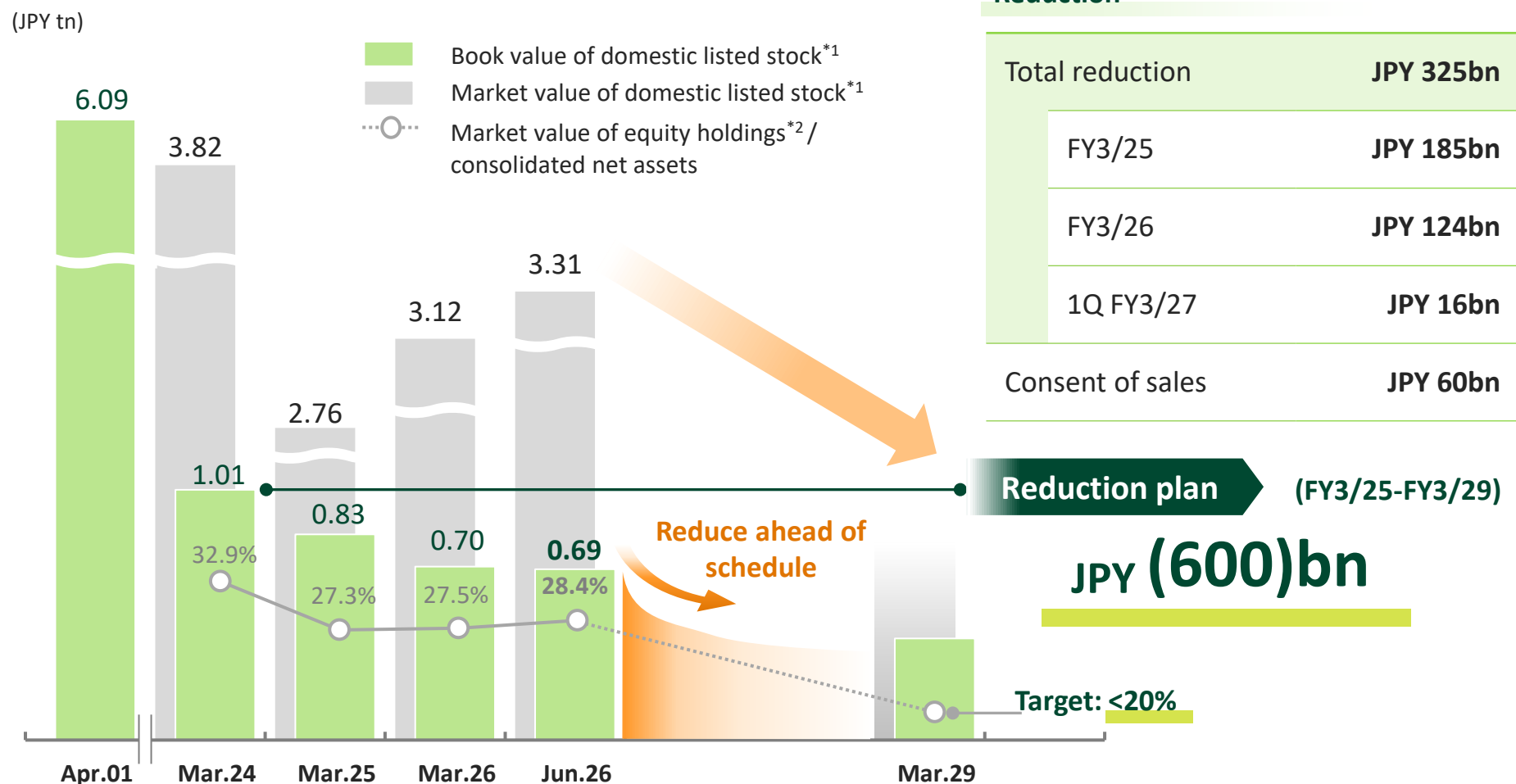
1 year or less 1 to 5 years 5 to 10 years More than 10 years

	13,368.3	10,966.1	13,857.4	11,412.9	11,418.4
	Mar.23	Mar.24	Mar.25	Mar.26	Jun.26
Unrealized gains (losses)^{*3}		(98.2)	(140.9)	(259.7)	(304.5)
Duration^{*2} (year)		2.1	1.0	3.9	5.0
Held-to-maturity		22.3	22.3	4,087.6	5,337.6
JGBs^{*3}		7,547.4	11,180.5	5,296.4	4,131.8

Reduction of Equity Holdings

Target the standard annual pace of JPY 120bn reduction in the book value.

Focus on reducing the market value, as the ratio has risen due to higher share prices.



*1 Excl. investments after Mar.20 for the business alliance purpose *2 Incl. balance of deemed held shares

Balance Sheet

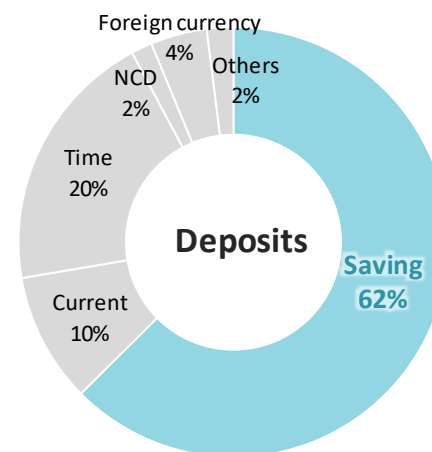
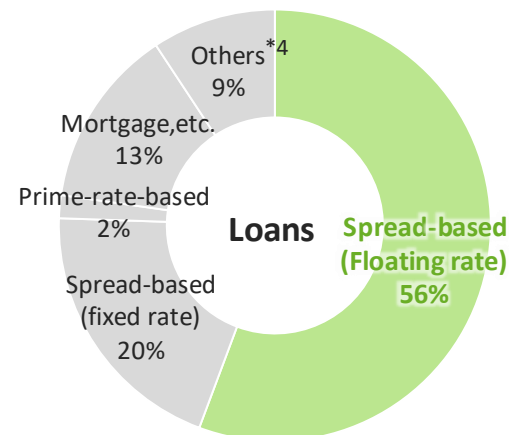
► Consolidated

(vs Mar.26)

Loans		Deposits	
JPY 119.8tn (+JPY 2.1tn)		JPY 200.4tn (JPY (1.0)tn)	
Domestic loans ^{*1}	JPY 73.3tn	Loan to deposit ratio 59.8%	
Securities		Domestic deposits ^{*1}	JPY 136.8tn
JPY 40.0tn (+JPY 0.0tn)		NCD	JPY 13.6tn
JGBs ^{*2}	JPY 4.4tn	Others	
Foreign bonds ^{*2}	JPY 18.0tn	JPY 110.9tn (JPY (0.3)tn)	
Others		Total net assets	
JPY167.7tn (JPY (3.1)tn)		JPY 16.2tn (+JPY 0.3tn)	
Cash and due from banks	JPY 71.5tn		
BOJ's current account ^{*1}	JPY 51.0tn		

Total assets JPY 327.5tn (JPY (1.0)tn)

► Domestic Loans and Deposits^{*3}

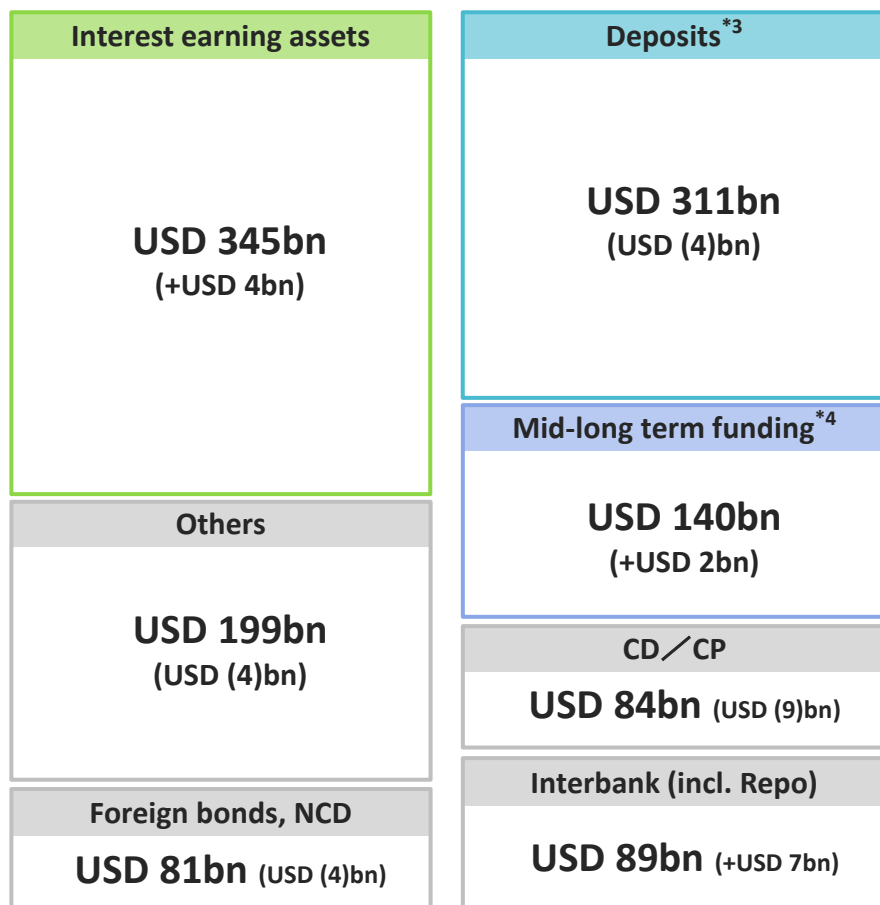


*1 SMBC *2 Excl. held-to-maturity *3 Managerial accounting basis *4 Overdraft, foreign-currency-denominated, etc.

Foreign Currency

► Non-JPY Balance Sheet^{*1,2}

(vs Mar.26)



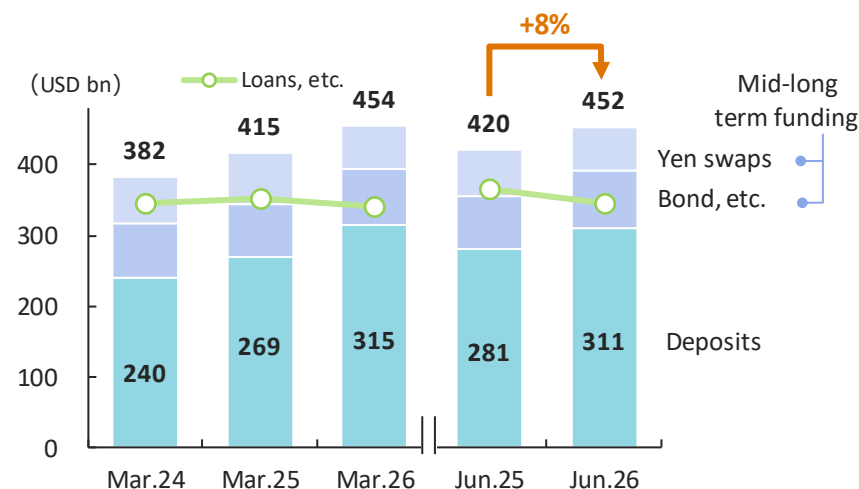
Assets / Liabilities USD 625bn (USD (4)bn)

^{*1} Managerial accounting basis. Interest-earning assets redefined (Sep.25); prior figures restated

^{*2} Sum of SMBC and major local subsidiaries

^{*3} Incl. deposits from central banks ^{*4} Corporate bonds, currency swaps, etc

► Foreign Currency Funding



(Ref.) Impact of Change in Foreign Interest Rate

Loan/deposit

- Most of the loans and deposits are based on market rate
- Net interest income increases by JPY 20bn when interest rate increase by 1%, as a part of the deposits have low sensitivity to interest rate and vice versa

Results by Business Unit (1)

► Retail

- Gross profit increased driven by higher income on deposit and solid performance of wealth management business.
- Overhead ratio improved through steady implementation of cost control initiatives; net business profit improved.

(JPY bn)	1Q FY3/27	YoY* ¹
Gross profit	428.8	+70.5
o/w Income on deposits	68.2	+27.3
Income on loans * ²	15.3	(3.2)
Wealth management business	114.6	+33.7
Payment business	151.9	+9.7
Consumer finance business	83.1	+6.0
Expenses	309.2	+25.7
Overhead Ratio	72.1%	(7.0)%
Net business profit	120.9	+45.6

	FY3/26	1Q FY3/27	KPI
AM / foreign currency balances (JPY tn)	23	25.7	28
Credit card sales handled (JPY tn)	38	10.1	55

of Olive accounts Jun.26 : 8.0 mn

► Wholesale

- Income on loans and deposits increased significantly, driven by loan growth and wider spreads
- Fee income also rose on elevated corporate activities; both gross profit and net business profit improved.

(JPY bn)	1Q FY3/27	YoY* ¹
Gross profit	372.1	+67.3
o/w Income on deposits	103.7	+30.0
Income on loans	78.4	+12.4
FX and money transfer fees	41.4	+3.6
Loan syndication	12.5	+1.4
Structured finance	20.5	+8.7
Real estate finance	2.9	(2.4)
Securities business	22.0	+0.2
Expenses	126.9	+13.1
Overhead Ratio	34.1%	(3.2)%
Net business profit	271.5	+49.7

of Trunk accounts July.26 : 90 k

*1 Managerial accounting basis (after adjustments of the changes in exchange rates)

*2 Excl. consumer finance

Results by Business Unit (2)

► Global

- Gross profit decreased mainly due to lower income on loans reflecting the selective origination
- Net business profit also decreased due to higher expenses and the absence of insurance settlement at SMBCAC.

(JPY bn)	1Q FY3/27	YoY ^{*1}
Gross profit	386.7	(6.6)
o/w Income on deposits	50.3	+2.1
Income on loans	138.4	(7.4)
Loan related fees	80.4	+1.0
Securities business	36.0	+10.2
Expenses	269.1	+17.2
Overhead Ratio	69.6%	+5.5%
Equity in gains(losses) of affiliates	27.3	(12.6)
Net business profit	151.2	(37.4)

	FY3/26	1Q FY3/27	KPI
Net income contribution from Asia Multi-franchise (JPY bn)	50	23	140

► Global Markets

- Gross profit increased through nimble operation in a favorable market environment.
- S&T revenue also increased steadily; net business profit improved.

(JPY bn)	1Q FY3/27	YoY ^{*1}
Gross profit	233.5	+73.7
o/w SMBC	175.7	+64.2
SMBC Nikko	37.6	+9.9
Expenses	62.9	+10.1
Overhead Ratio	26.9%	(6.1)%
Net business profit	178.9	+63.9

	FY3/26	1Q FY3/27	KPI
S&T revenue (JPY bn)	377	103.8	500

*1 Managerial accounting basis (after adjustments of the changes in exchange rates)

New Medium-Term Management Plan

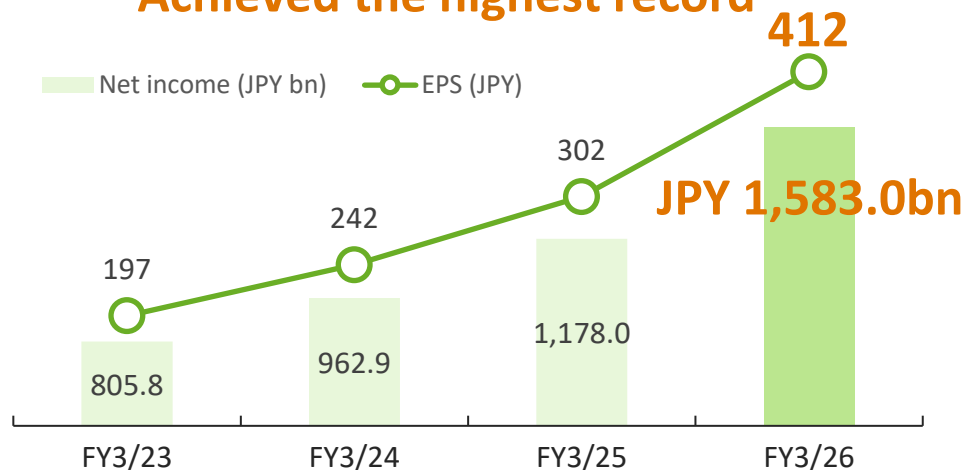
(FY3/27-FY3/29)

Review of the Previous Medium-Term Plan (1)

Net income and EPS set new record highs. Each Business Unit steadily executed its initiatives, with Retail and Wholesale delivering particularly strong growth in net business profit and RoCET1.

Net income / EPS

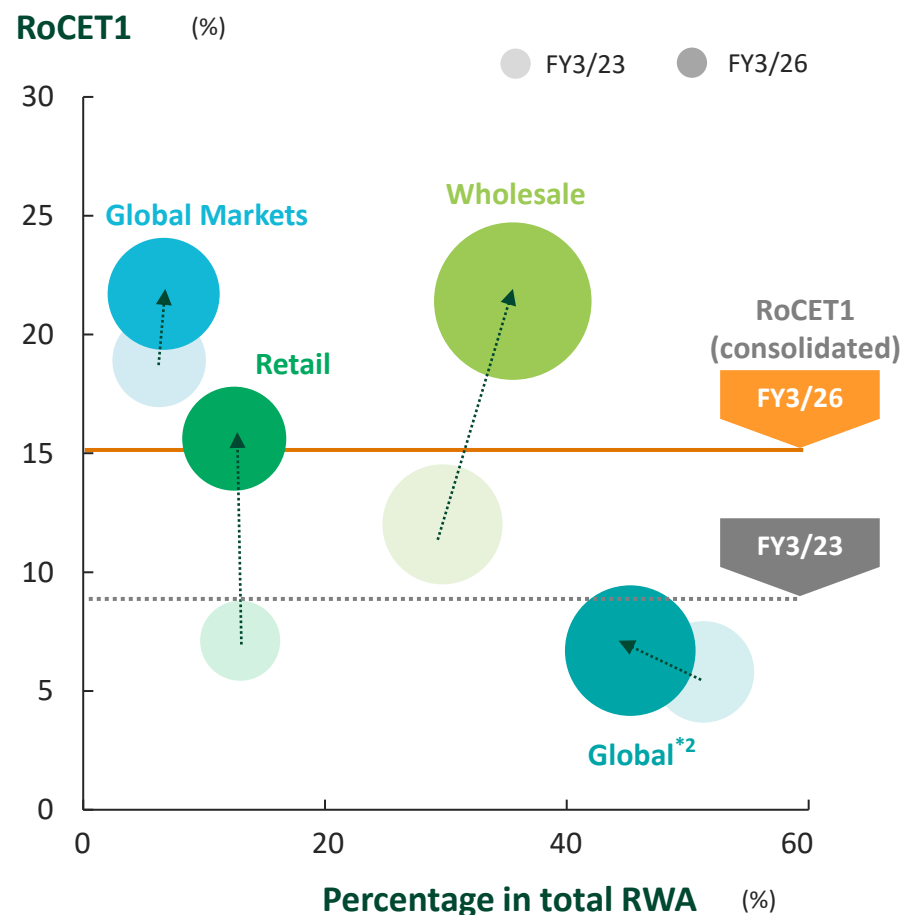
Achieved the highest record



Financial targets

	RoCET1	Base expenses	CET1 ratio
FY3/26	15.2%	Maintained flat Cost control JPY (160)bn	10.3%
Targets	≥9.5%	Reduction vs. FY3/23	c. 10%

RWA / RoCET1^{*1}



^{*1} Bubble size is proportional to profit indexed to the FY3/26 (base: FY3/23 net business profit=1)
FY3/23 figures are restated on FY3/26 basis

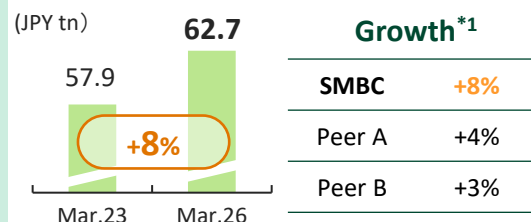
^{*2} Global Business Unit excludes the loss from the sale of low-return assets and disposal of OTO/SOF NPL

Review of the Previous Medium-Term Plan (2)

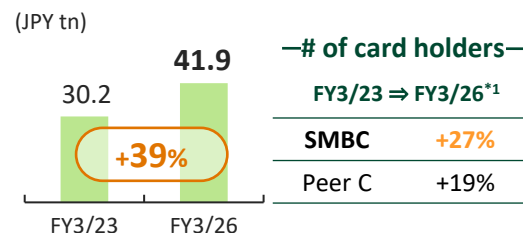
Retail

- Expanded competitive advantages in deposits and credit cards by leveraging group-wide strengths.

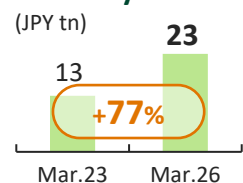
Balance of retail deposit



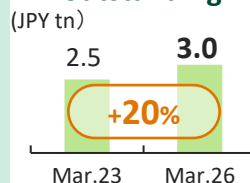
Credit card sales handled



AM / foreign currency balance



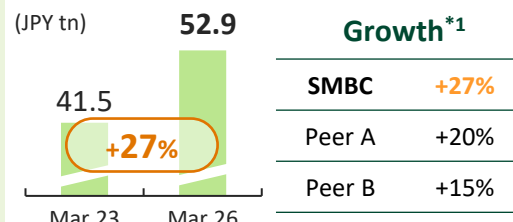
Consumer finance outstanding



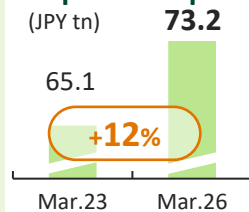
Wholesale

- Achieved strong growth in loan growth vs. peers, with expanded fee income through ancillary transactions.

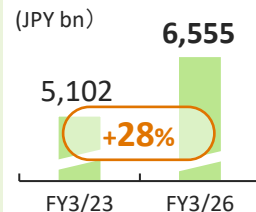
Balance of corporate loan



Balance of corporate deposit



Non-interest income



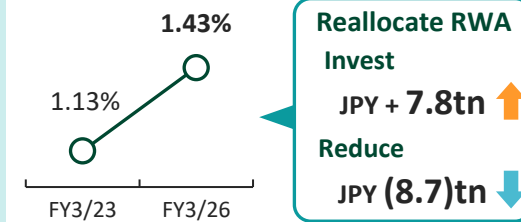
League table*2

	FY3/23	FY3/26
M&A	2nd	4th
Equity	6th	4th
Bonds	5th	2nd

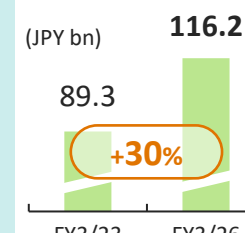
Global

- Improved spreads by reducing low-return assets while growing securities business through collaboration with Jefferies.

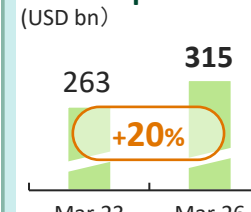
Loan spread



Securities business



Foreign currency deposit



US IG bond league table*3

	FY3/23	FY3/26
Share	2.5%	3.2%
Ranking	14th	12th

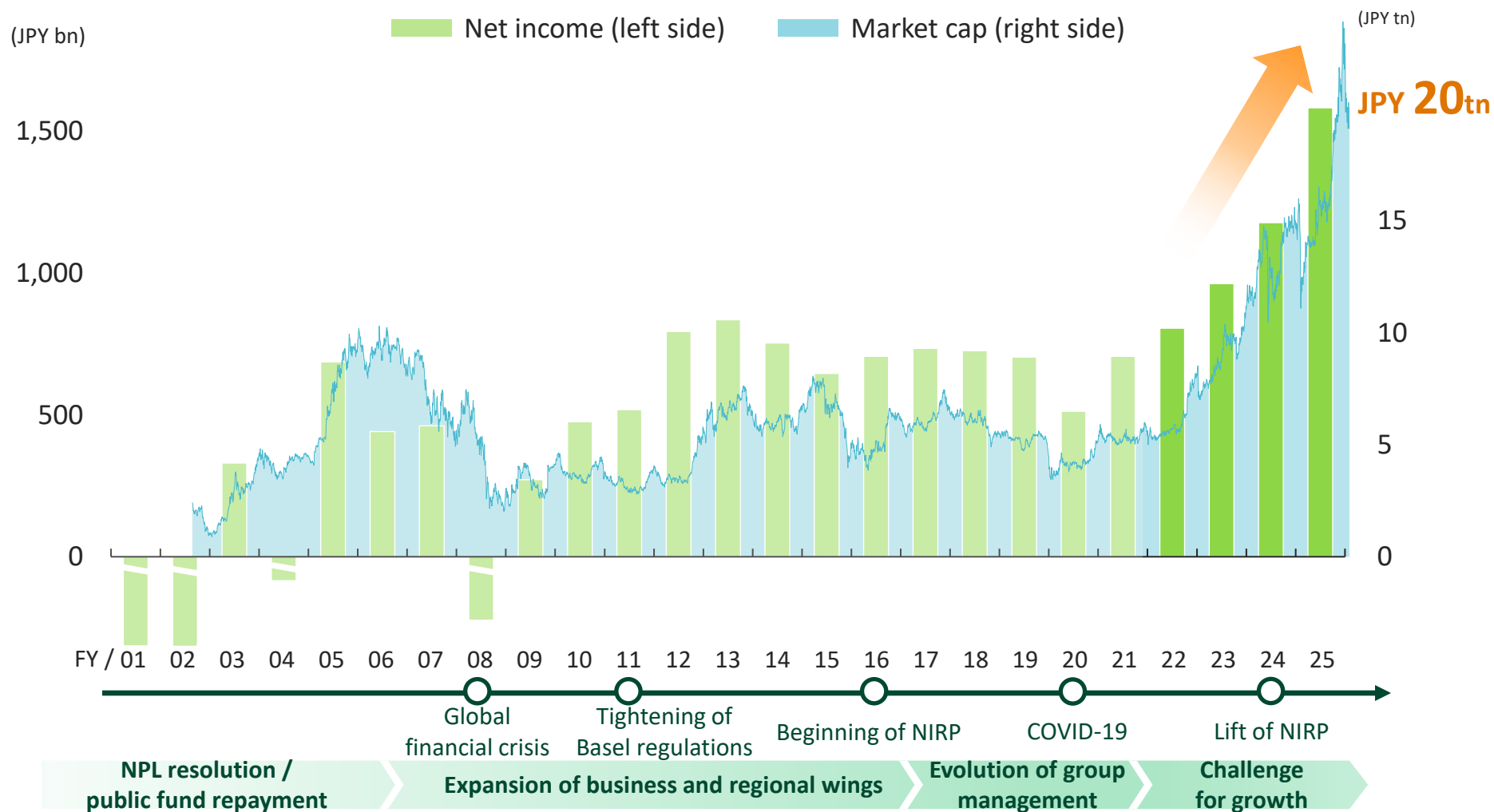
Exit from low-return businesses

*1 Based on company disclosures *2 SMBC Nikko Securities, based on data from LSEG

*3 SMBC Nikko Securities, based on Bloomberg data (U.S.-issued investment-grade corporate bonds)

25 Years of SMBC Group History

The Group started under a challenging business environment, burdened by non-performing loans and public funds. Continuous structural reforms and initiatives for future growth built a foundation to become a true global player.

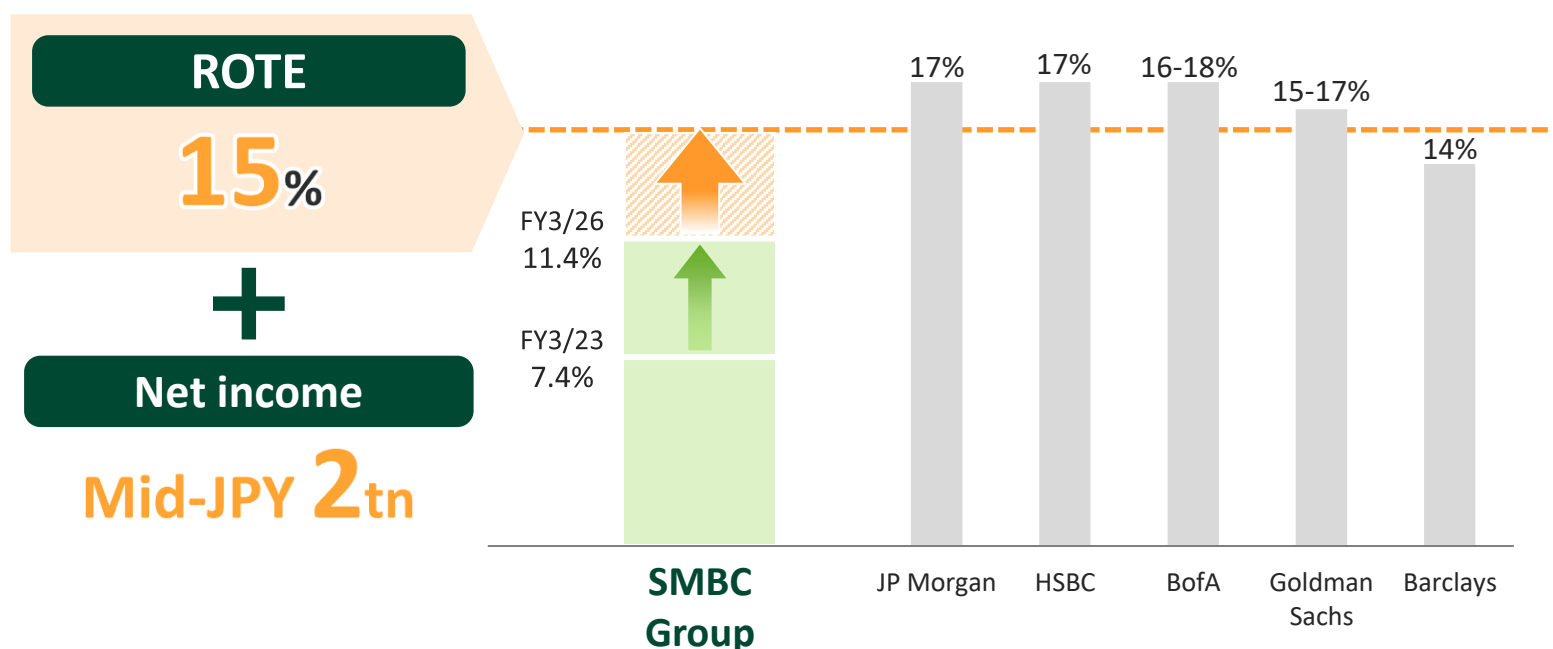


Our Vision for the Next Five Years and Beyond

New vision

Globally connected. Rooted in Japan.
Your most trusted partner.

Profitability
targets*¹



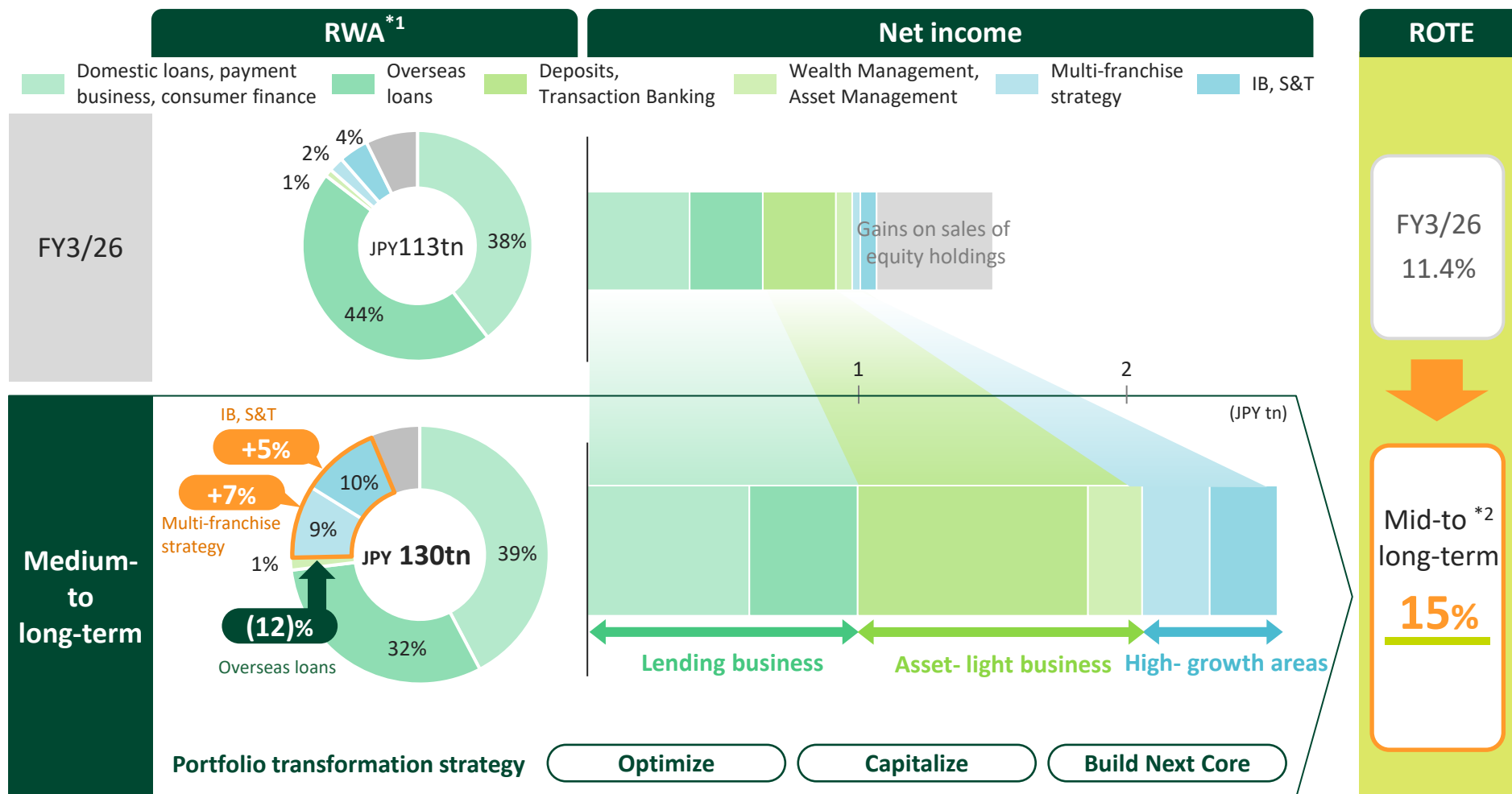
*¹ Medium-to long-term ROTE or ROTCE targets of each company

ROTE : Numerator = net income + goodwill amortization, Denominator = shareholders' equity – intangible assets

Transform the Business Portfolio to Achieve 15% ROTE

Reallocate RWA to high-growth areas to achieve 15% ROTE.

Strengthen stable domestic loan and asset-light business to become best in class across all segments.



*1 Finalized Basel III basis, excl. net unrealized gains on other securities

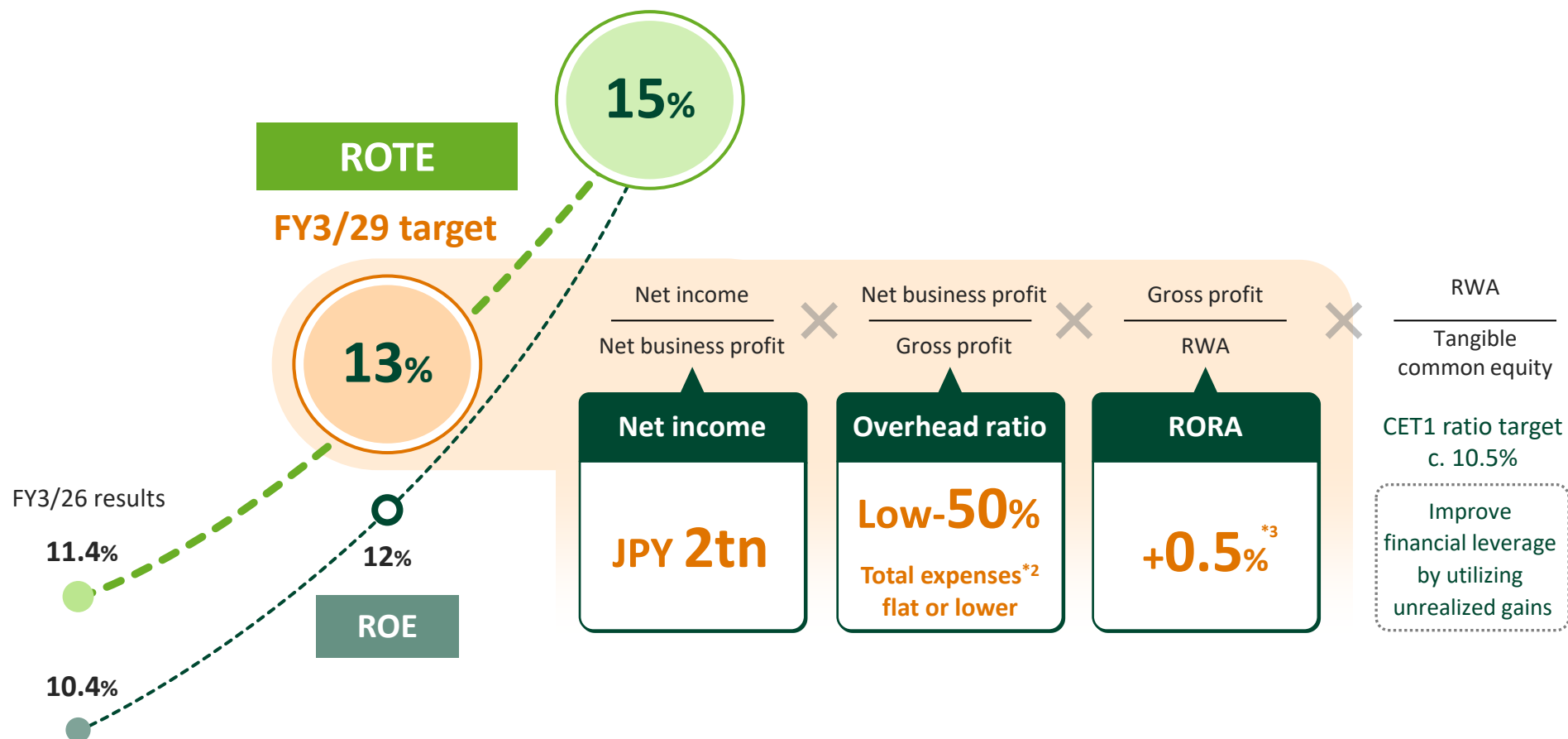
*2 The mid-to long-term macro assumptions: Policy rate Japan:1.25%, US:3.0% FX: USD1=JPY150, no gains from the sales of equity holdings

Three-Year Targets on the Path to 15% ROTE*¹

Set 13% ROTE for FY3/29 as a milestone on the path to 15% ROTE.

Aim for JPY 2tn in net income through cost discipline and improved RORA.

Next Five Years and Beyond



*¹ Macro assumption : Policy rate Japan: 1.25%, US: 3.0% FX: USD1=JPY150

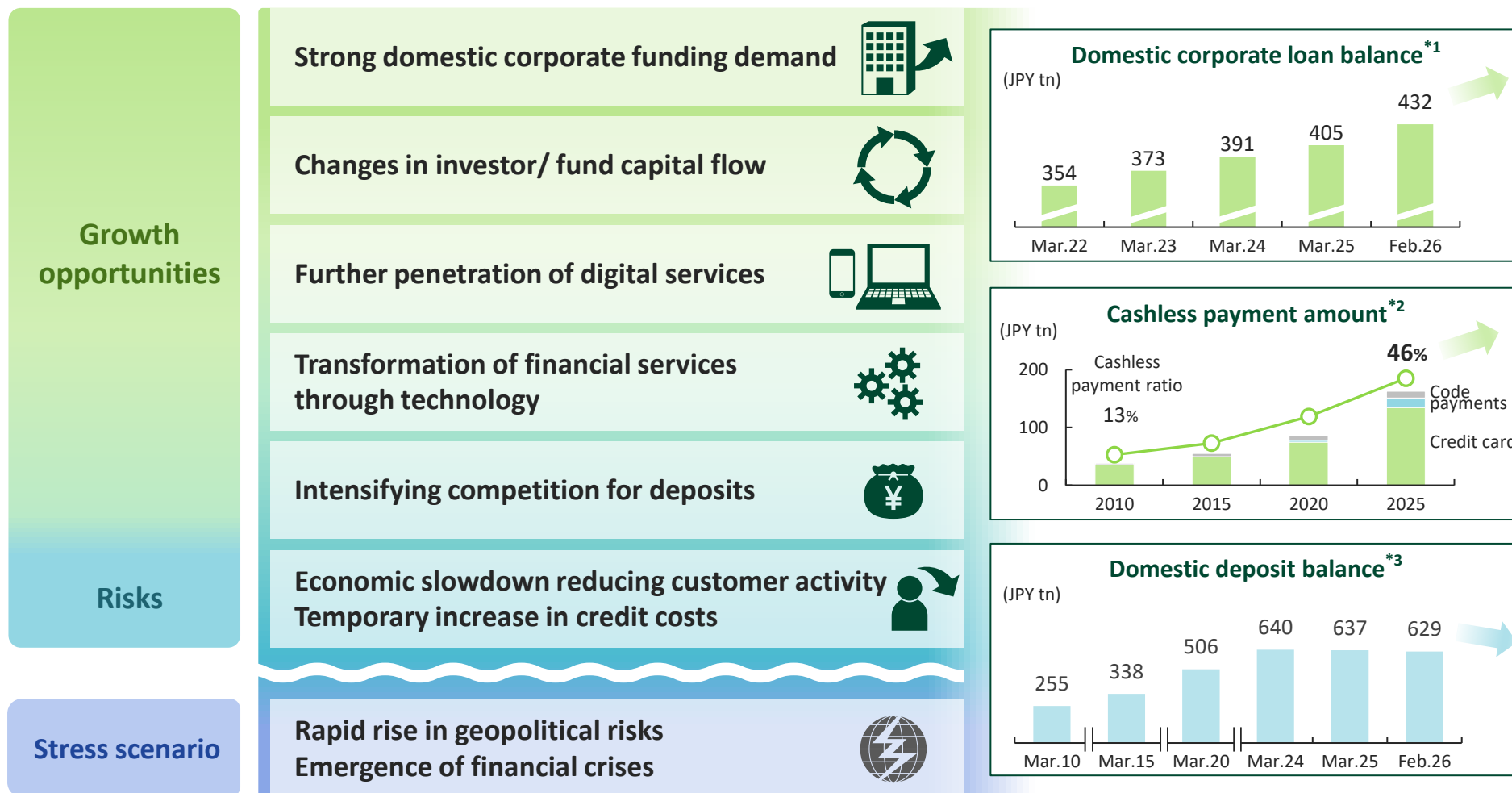
*² Excl. environmental factors, one-off factors, revenue linked variable costs, cost related to IT investment

*³ Excl. impact from JPY interest rates rise

Business Opportunities and Potential Risks

Assume solid three-year growth supported by strong domestic funding demand.

Closely monitor potential stress scenarios stemming from heightened geopolitical risks.



*1 BOJ Time-Series Data (Loans/end of Period/Banking Accounts/Domestically Licensed Banks)

*2 METI "Changes in the cashless payment amount and cashless payment ratios in Japan"

*3 BOJ Time-Series Data (Ordinary Deposits/Liabilities and Stockholder's Equity)

Our Goals for the Next Three Years

**Aim higher
through
bold transformation**

I

Achieve market leadership in the domestic businesses

II

Transform our business model overseas

III

Position technology as a core management pillar

IV

Deliver results through execution excellence

V

Elevate social value creation efforts

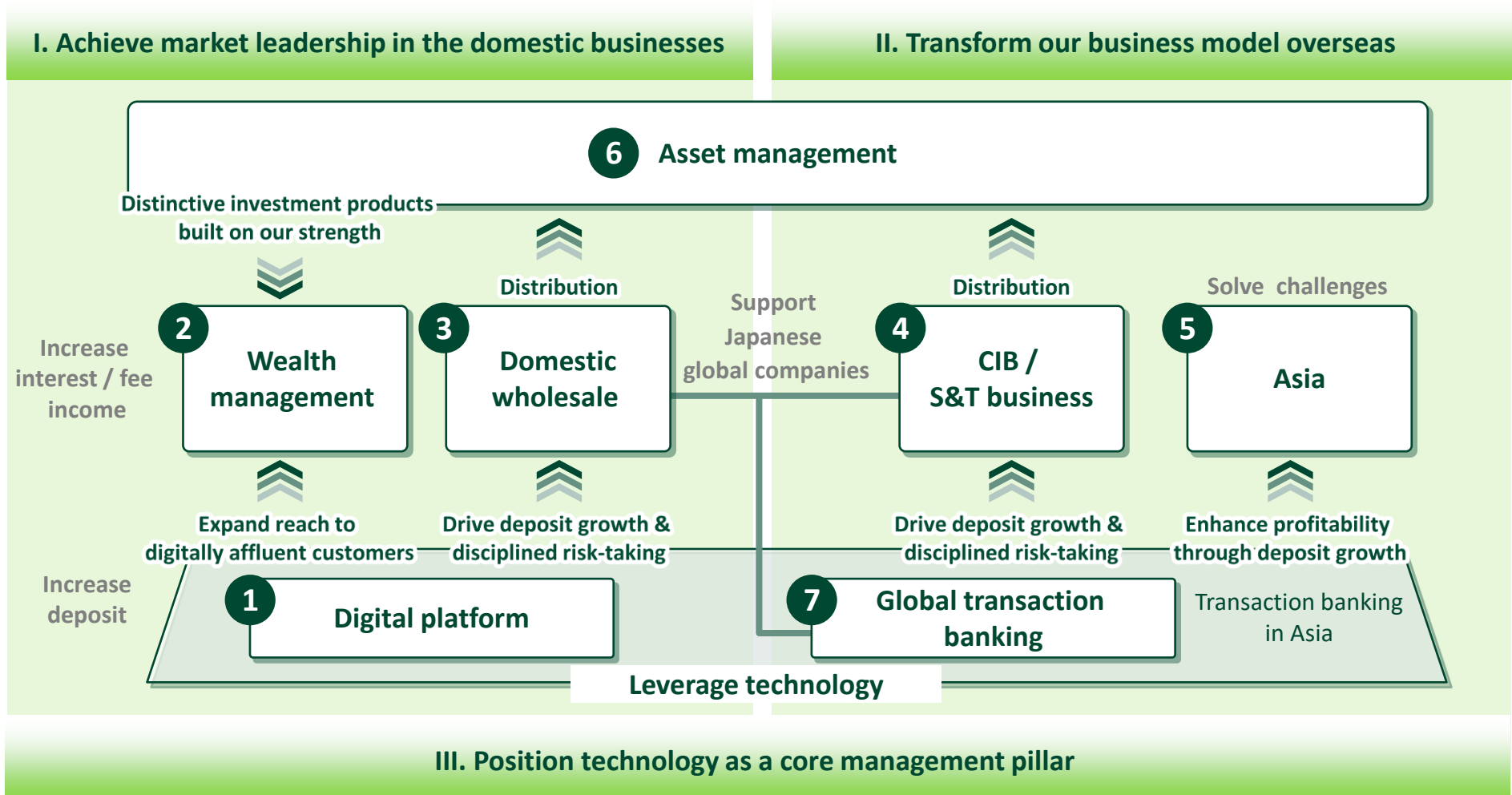
Business strategy

Corporate infrastructure

Seven Key Strategic Areas

Focus on seven key strategic areas to build the targeted business portfolio.

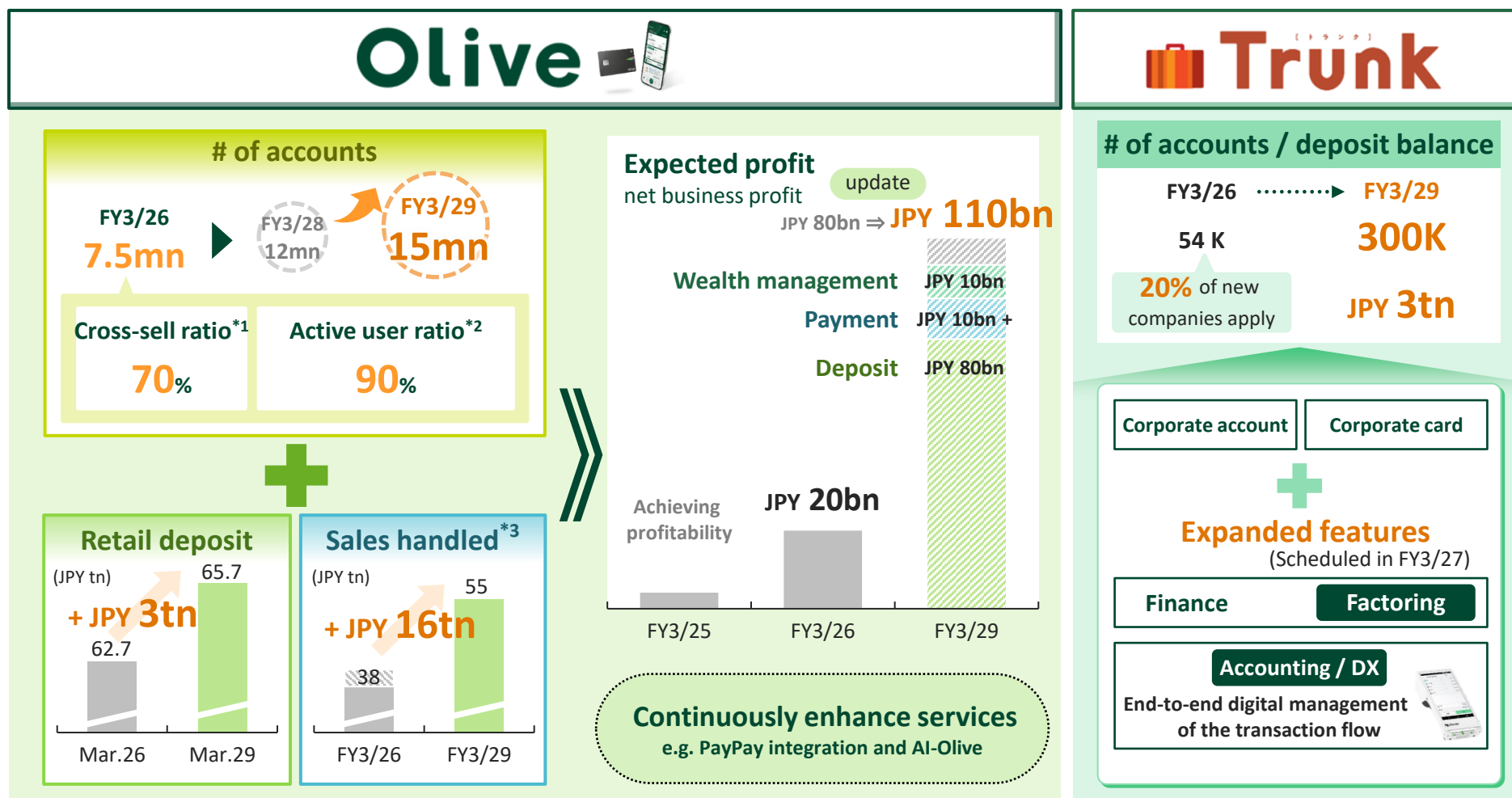
Evolve the business model by expanding our customer base, enhancing earnings power, and generating synergies.



1. Establish Japan's Leading Digital Platform

Olive and Trunk continue to expand steadily, leveraging their superior convenience.

Olive net business profit is expected to reach JPY 110bn in FY3/29, with higher interest rates as an additional tailwind.



*1 Annual ancillary transaction usage rate of Olive members in FY3/25 (credit card payments, FX deposits, investment trusts, etc. users / members)

*2 Deposits/withdrawal transaction usage rate of Olive members in FY3/25 (excl. interest income).

The active user rate of non-Olive members was 60% in FY3/25 *3 Excl. the large-scale transaction expected to roll off by FY3/29

2. Build Japan's largest wealth management AUM base

Develop the wealth management business group-wide under the “SMBC Wealth” brand.

Significantly expand AUM by combining face-to-face and digital channels tailored to customer needs.

SMBC Wealth

A group-wide integrated operation framework

Enhanced sales structure

Product development

Location network

Face-to-face approach

AM^{*1} / Foreign currency deposit balance

Mar. 26 JPY 23tn → Mar. 29 **JPY 28tn**

Corporate owners

Needs for both corporates / individuals

Deliver specialized solutions on a group-wide basis

HNWIs

Needs for wealth accumulation

Offer group products through a one-stop solution

Digital approach

Release in FY3/27

Olive Consulting

AUM

Deposit

Year 5

JPY 10tn

JPY 10tn

Provide digital wealth management services through the app

Flexible consulting

Flexible consultation channels



AI chat



Online



Face-to-face

Additional points for credit card installment investment

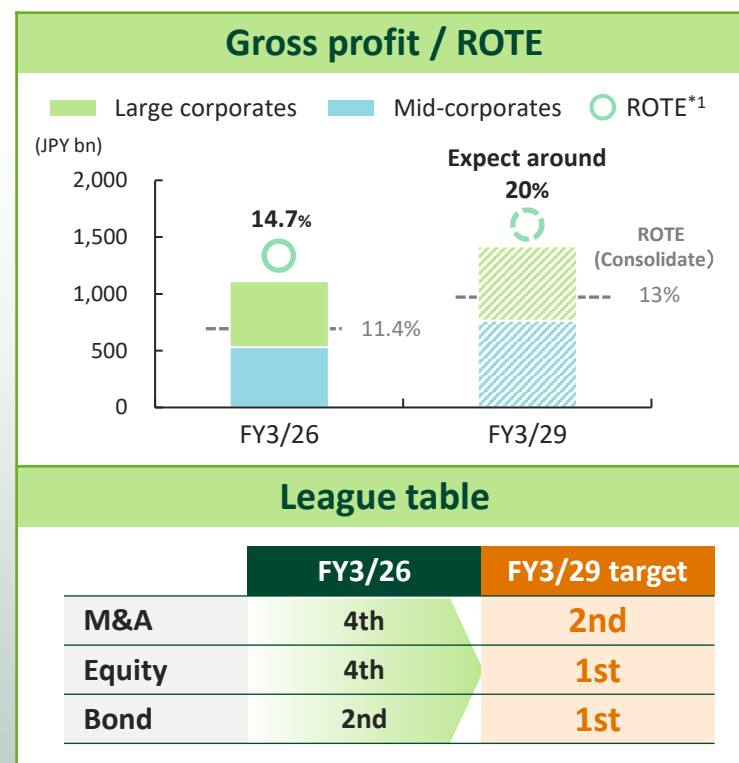
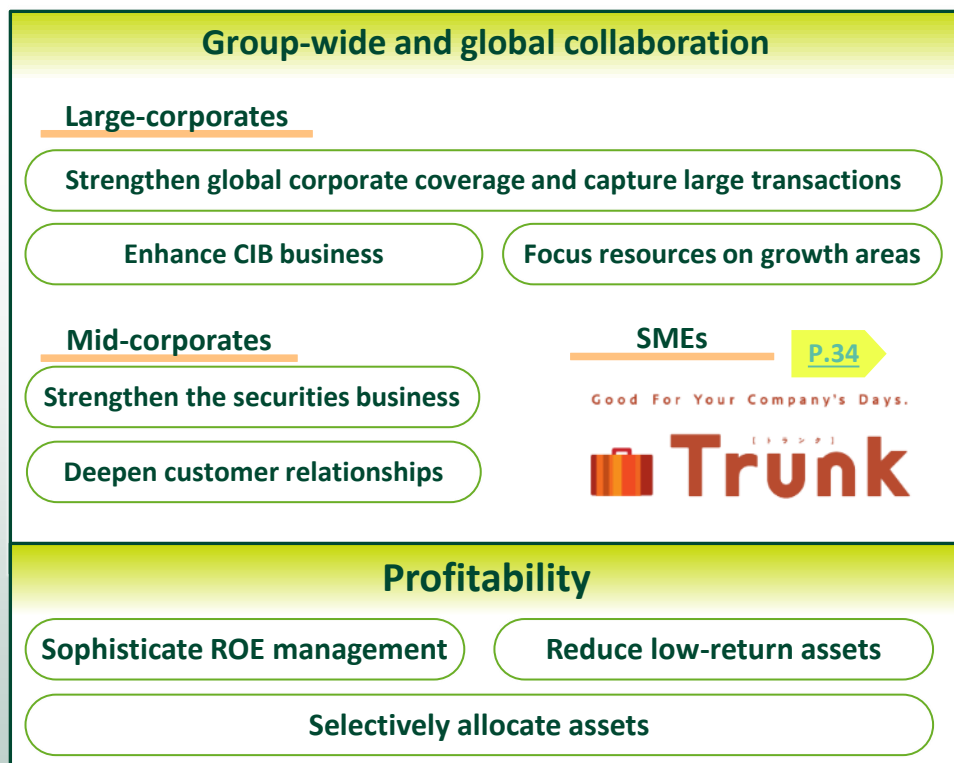
Olive Infinite

Visa's highest tier

*1 Investment trusts, fund wrap, discretionary portfolio management, and joint managed money trust in SMBC, SMBC Trust and SMBC Nikko

3. Establish Top-Tier Competitiveness in Japan's Corporate Banking

Capture strong funding demand in Japan by strengthening coverage and solution capabilities across all segments.
Enhance frontline capabilities through AI to build a competitive advantage in Japan's corporate banking business.



Frontline Execution Excellence

Gross profit per employee*2

FY3/23
JPY 90mn



FY3/26
JPY 150mn



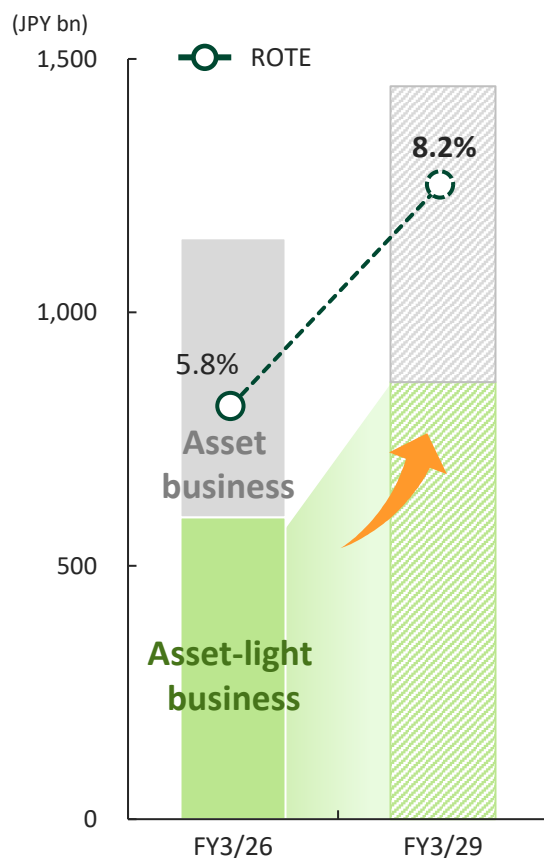
Elevate performance through AI

4. Strengthen Global CIB and S&T Business

Shift from an asset-heavy model toward an asset-light, capital-efficient business model.

Accelerate Global CIB through collaboration with Jefferies and establish S&T as another key growth driver.

Global CIB/S&T gross profit



Reallocate business portfolio

Exited

- U.S. digital banking business
- Freight car leasing

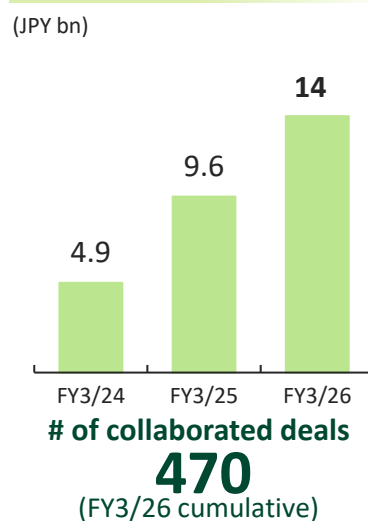
Ongoing

- Selective origination
- Sales of low-return assets

Collaborate with Jefferies

ECM/M&A coverage

Profit from collaborations*¹

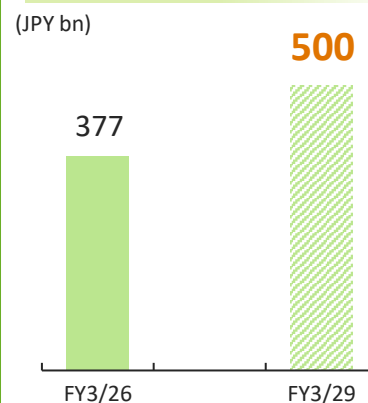


Enhance S&T business

Japan and Asia edge

USD business

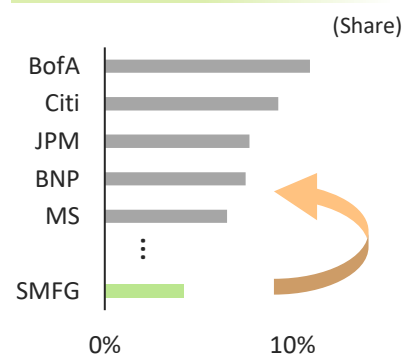
S&T revenue



Expand underwriting and asset turnover

Underwriting and securitization

U.S. CLO league table*²



12th >>> **Top 5 ranking**
(FY3/26) (FY3/29)

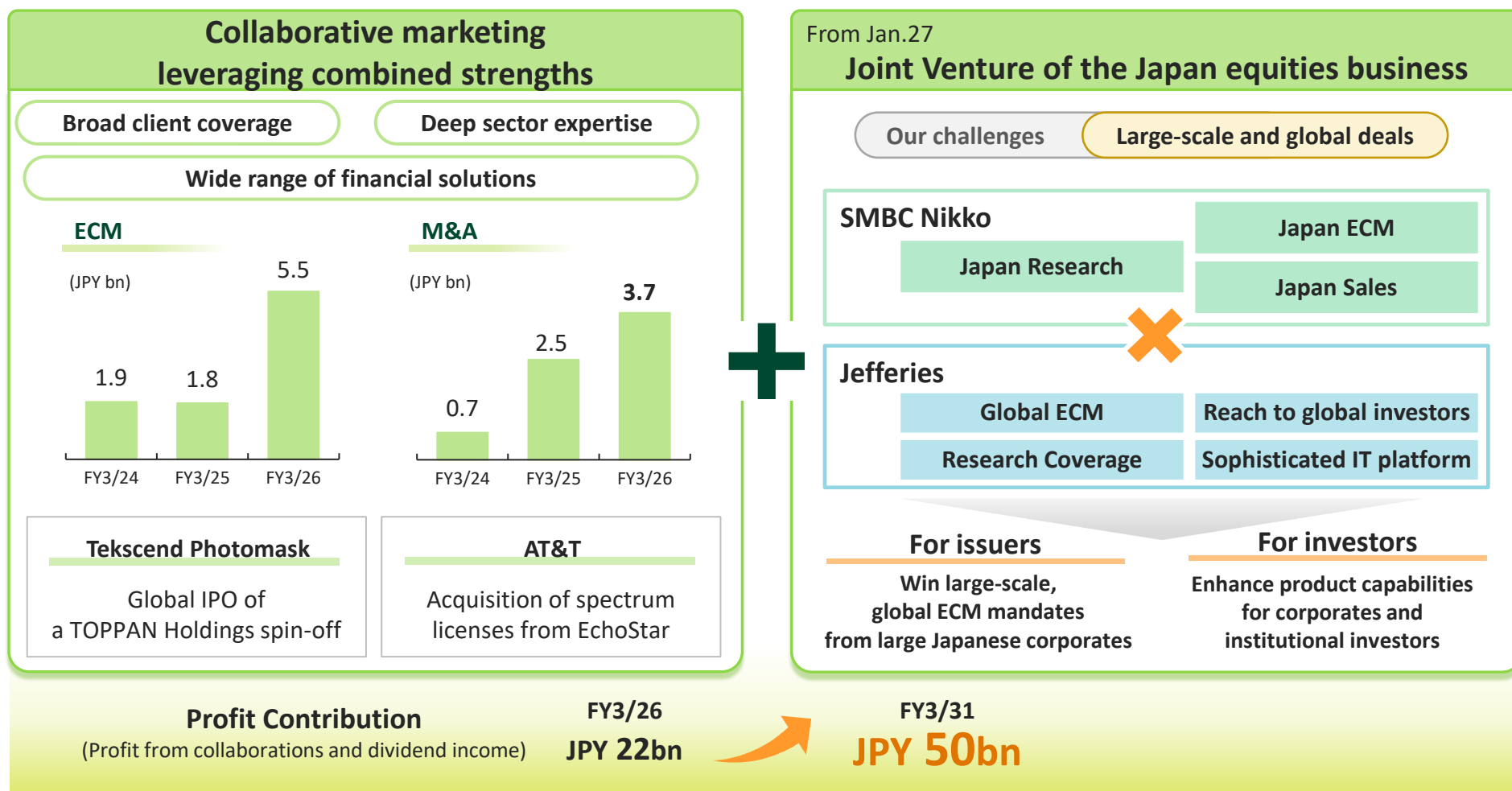
*1 Profit attributable to SMBC Group

*2 Bloomberg (the results of FY3/26)

4. Strengthen Global CIB and S&T Business -Collaboration with Jefferies-

Leverage our combined strengths in joint marketing to expand our presence and build a solid track record.

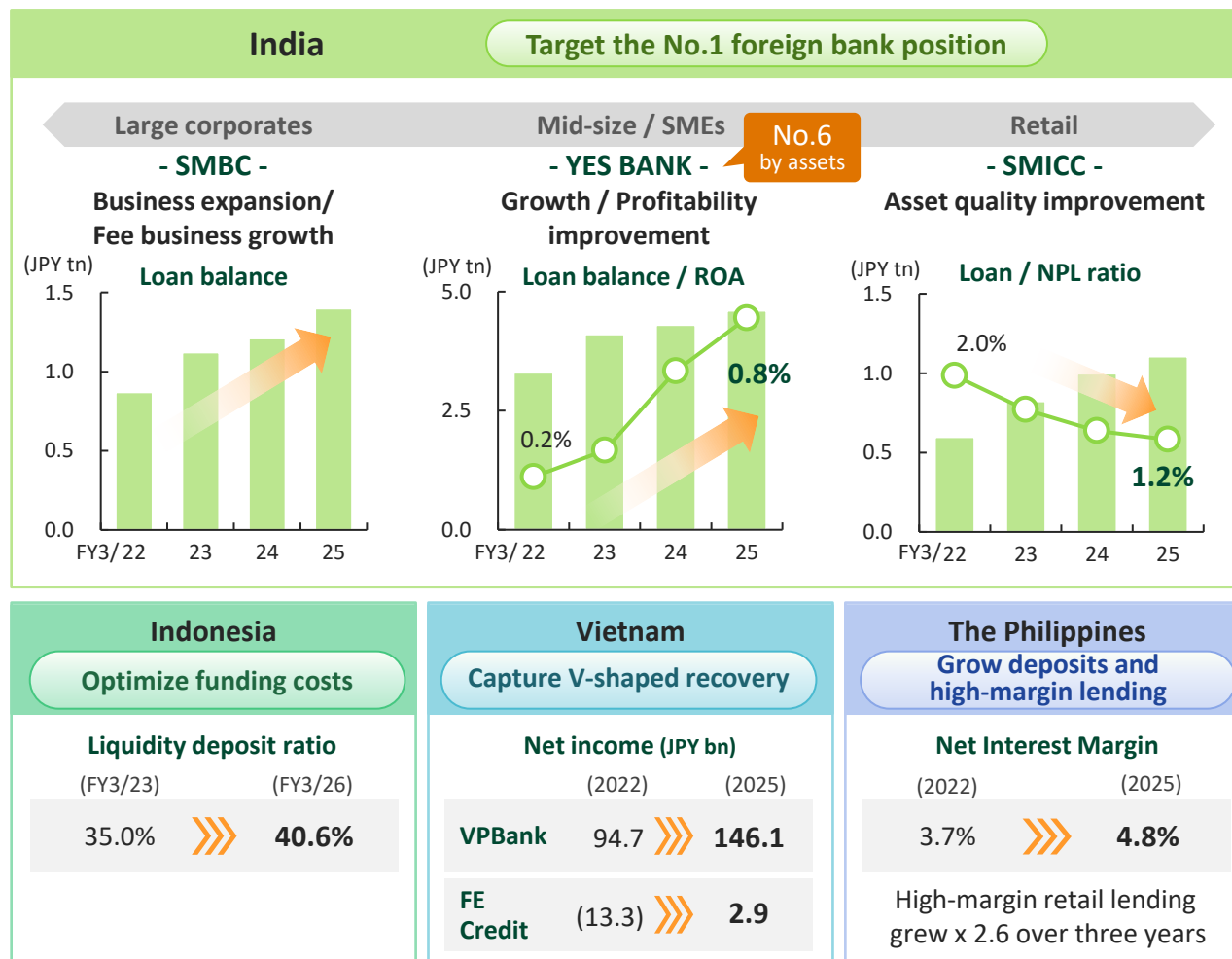
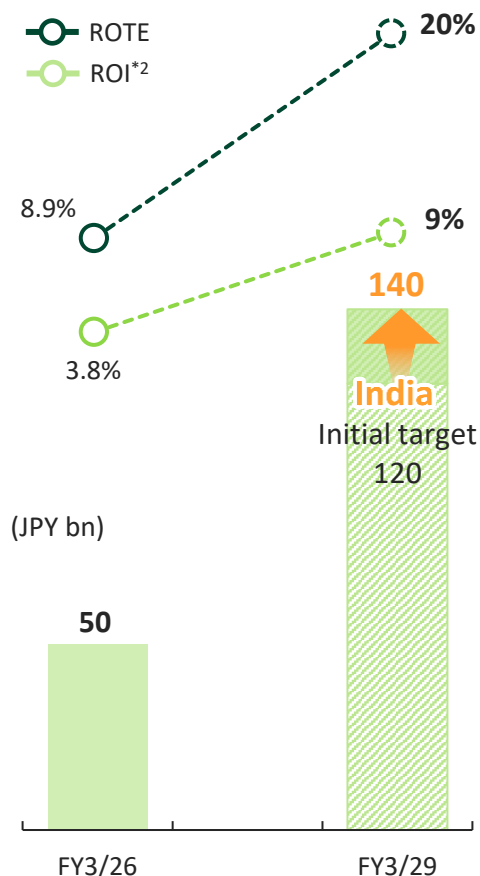
Capture large-scale and global transactions through an integrated approach in Japanese equities.



5. Monetize the Multi-Franchise Strategy

Target No.1 among foreign banks in India, our top-priority market, through collaboration among SMBC, YES BANK, and SMICC. Accelerate initiatives in the other three countries to catch-up to the initial profit targets.

Net income contribution / ROI*1



*1 Based on local accounting standards, ROTE is calculated on a managerial accounting basis.

*2 Net income contribution / Total investment amount

6. Asset Management Business / 7. Global Transaction Banking Business

Leverage the Group's strengths to become a global asset management partner of choice for investors.

Enhance products and systems in the global transaction banking business to capture deposits in Japan and overseas.

► Expand Asset Management Business

Strengthen active management presence

- Strengthen active management for retail offerings
- Enhance core asset management capabilities and expand the overseas investor base

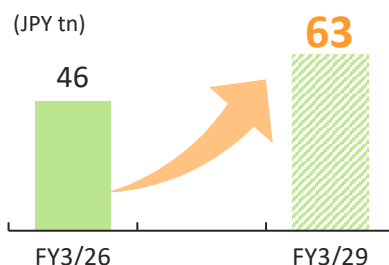
Build the private asset business SMBC PRIVATE MARKETS

- Leverage the Group's origination capabilities to broaden the product lineup
- Expand the business through partnerships with leading investors

Scale up the advisory business

- Develop Japan's OCIO^{*1} business by leveraging Group strengths
- Expand and diversify investment offerings for UHNWIs and corporates

Group AUM



► Enhance Global Transaction Banking Business

SMBC Connect+

Products

Upgrade CMS

Human capital

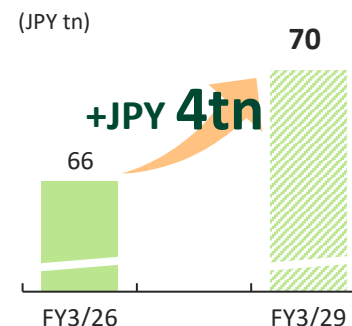
+200 people

Cloud / AI

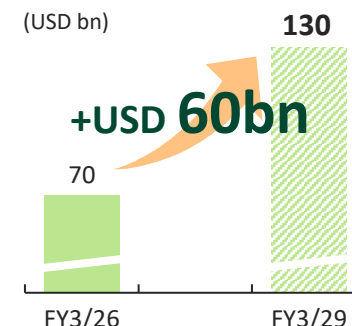
Adapt new technology

Increase corporate deposits

Corporate JPY deposits^{*2}



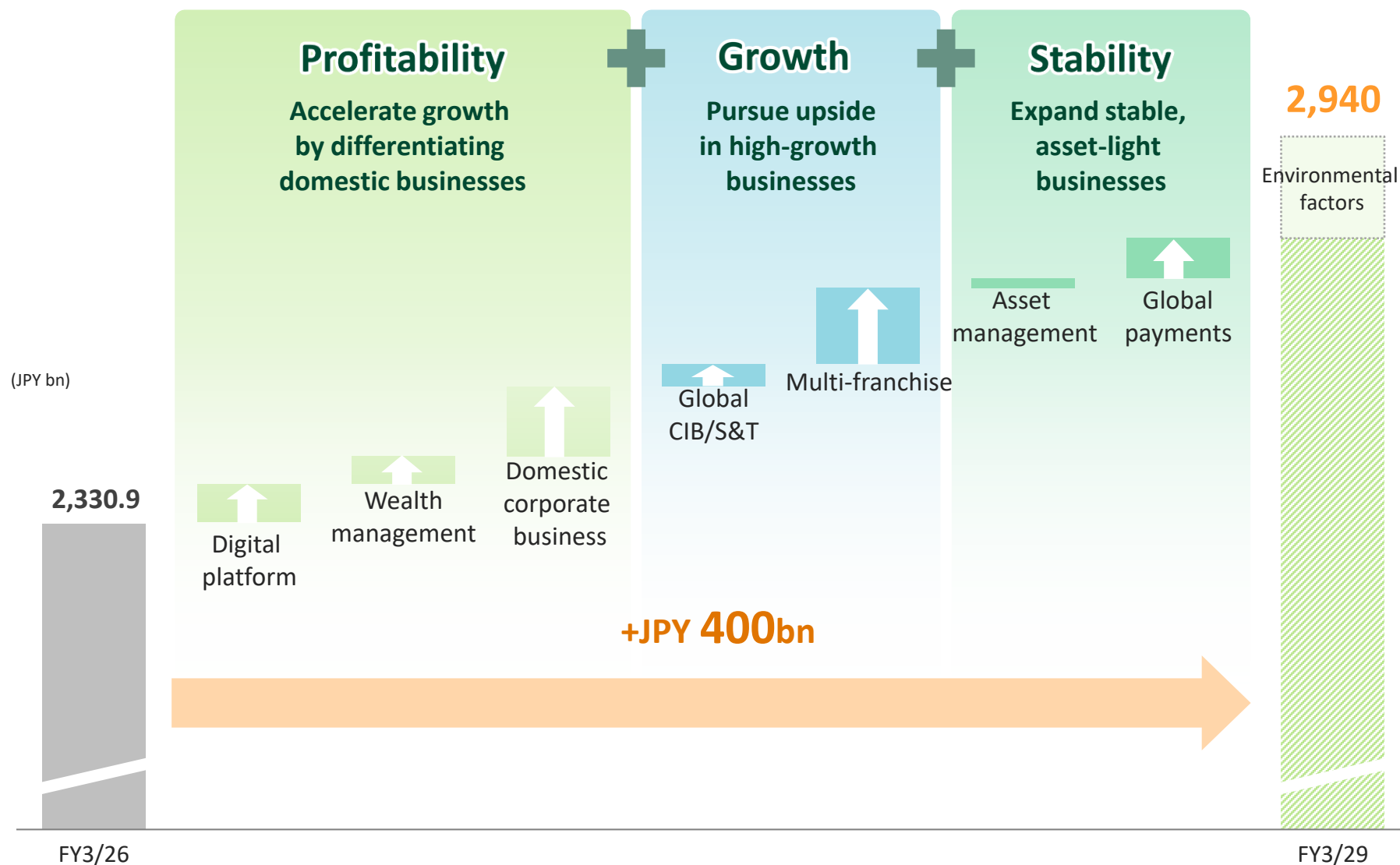
Foreign currency (liquid)^{*3}



*1 Outsourced Chief Investment Officer

*2 Average balance for FY3/26 *3 Average balance for FY3/26 excl. extraordinary factors

(Ref.) Roadmap to FY3/29 (1) Net Business Profit

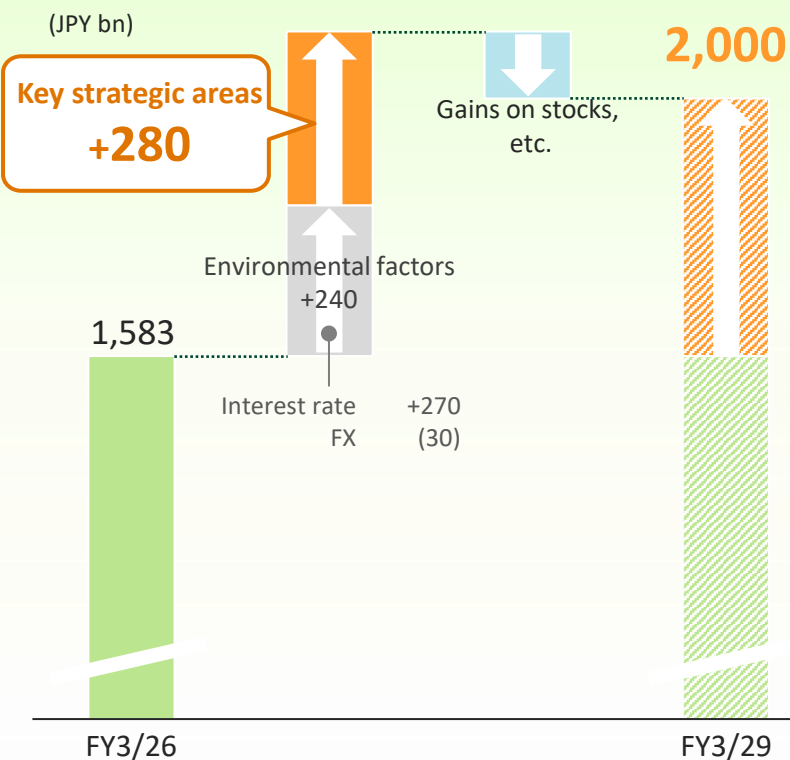


(Ref.) Roadmap to FY3/29 (2) ROTE

FY3/29 ROTE **13%**

Net income

Deliver strong profit growth through steady execution



Tangible common equity

Improve capital efficiency to drive higher ROTE

Distribution

Maintain capital discipline through shareholder returns

Reallocation

Shift capital from low-return assets to higher-return assets

Control

Reduce equity holdings

Improve financial leverage by utilizing unrealized gains

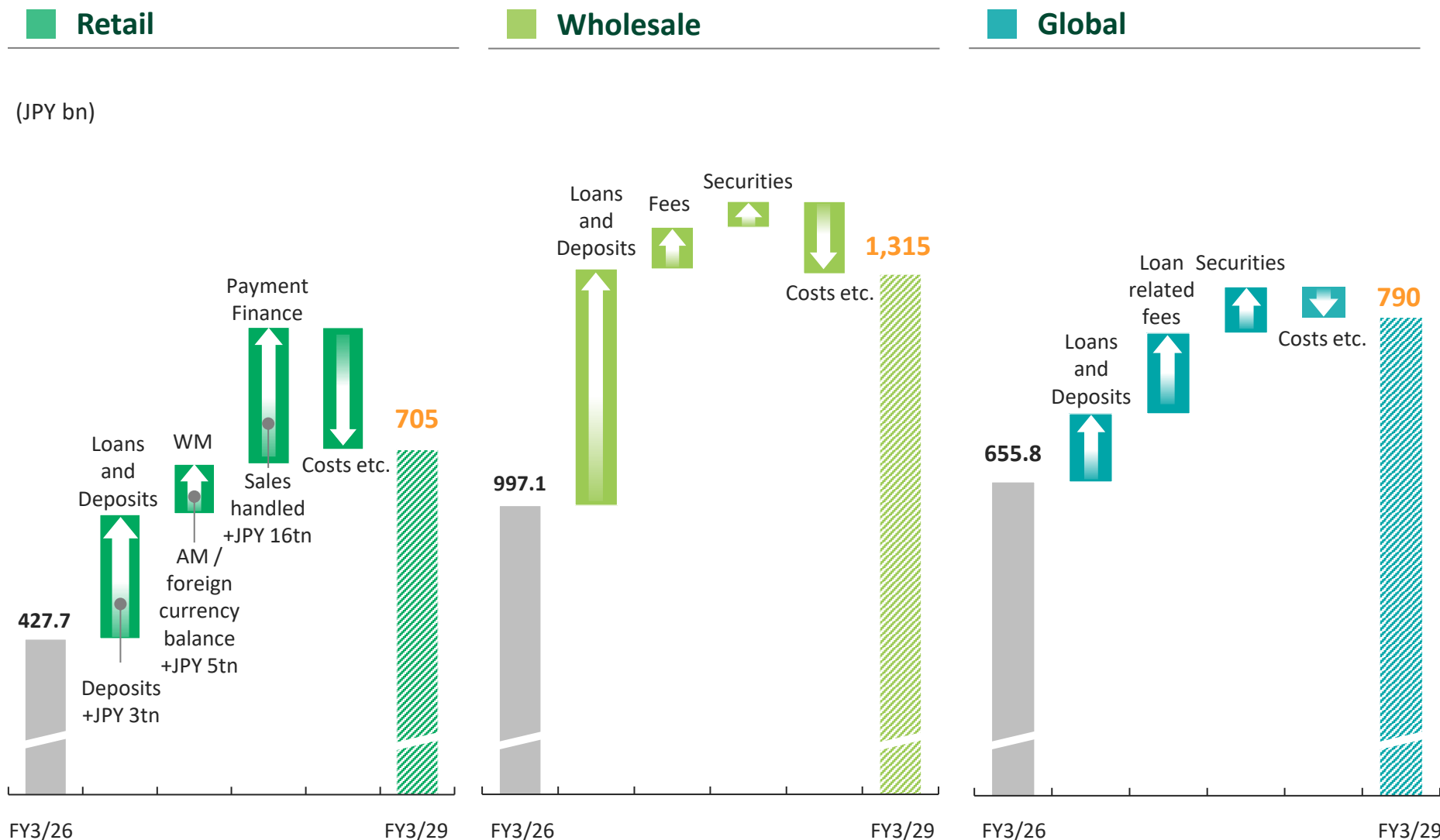
(Ref.) Financial targets by business unit^{*1}

	ROTE ^{*2}			Net business profit (JPY bn)			RWA (JPY tn)		
	FY3/26 result	FY3/29 target	vs FY3/26	FY3/26 result	FY3/29 target	vs FY3/26	FY3/29 target	vs FY3/26	
Retail	14.8%	24%	+1%	427.7	705	+95	15.2	+1.0	Drive steady earnings growth and improve profitability through payments, consumer finance, and wealth management.
Wholesale	20.4%	21%	+0% ^{*3}	997.1	1,315	+105	46.3	+2.5	Capture strong domestic funding demand and enhance non-interest income through group collaboration.
Global	5.6%	9%	+3%	655.8	790	+170	49.3	+0.5	Improve profitability through asset reallocation, the multi-franchise strategy, and stronger transaction banking.
Global Markets	21.1%	> 16%	—	508.7	> 400	—	9.9	+1.8	Strengthen the S&T business while assuming earnings normalization from the strong FY3/26 level.

^{*1} Managerial accounting basis of FY3/29. After adjustments of the interest rates and exchange effects for FY3/26

^{*2} Incl. impact from the interest-rate risk associated to the banking account for Global Markets ^{*3} Excl. the sales of equity holdings

(Ref.) Financial Targets by Business Unit -Net business profit-



(Ref.) Financial Targets by Business Unit*¹ –RWA–

Reduce low-return assets both in Japan and overseas, while addressing strong domestic funding demand.

Control RWA in overseas through asset reallocation to improve profitability.

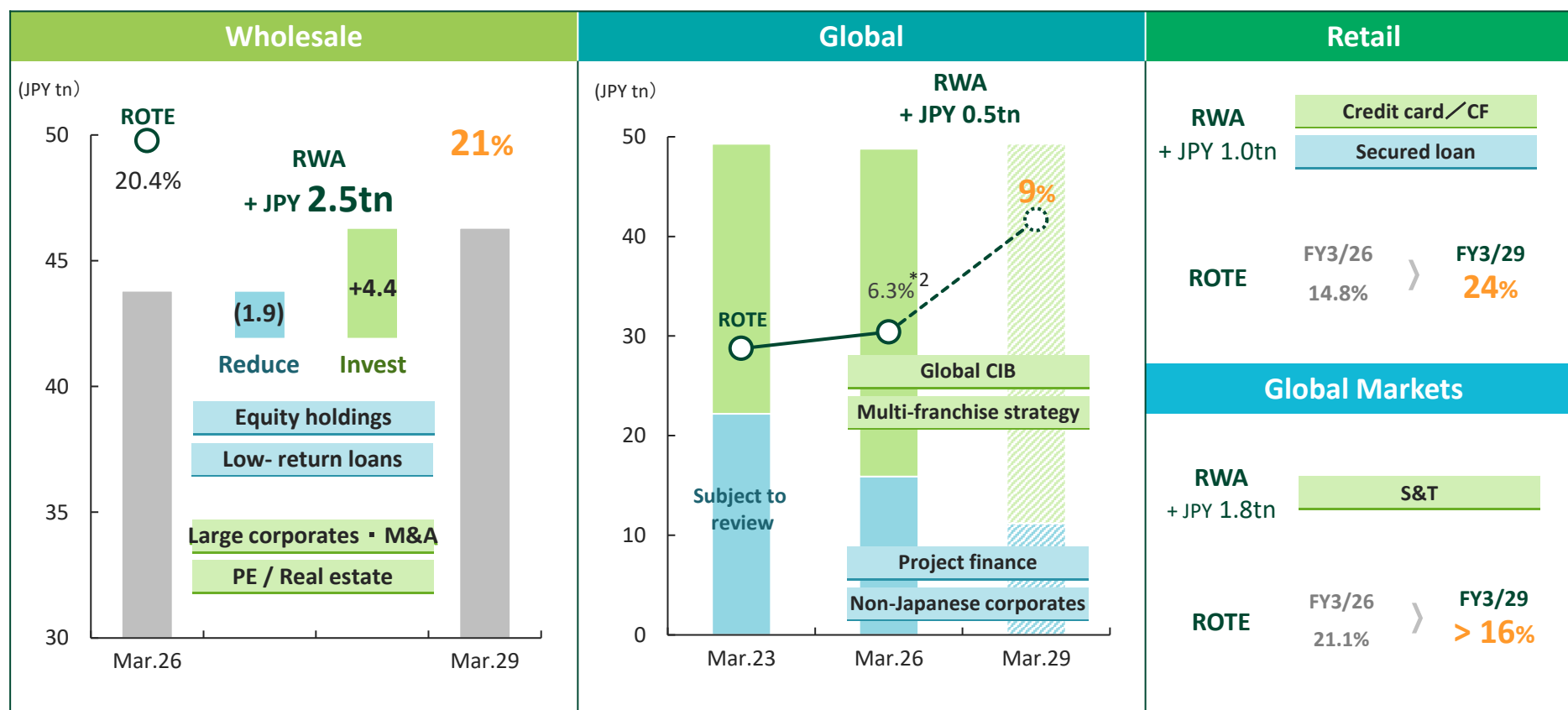
RWA + JPY 5.5tn

Invest

+ JPY 14.5tn

Reduce

JPY (9.0)tn

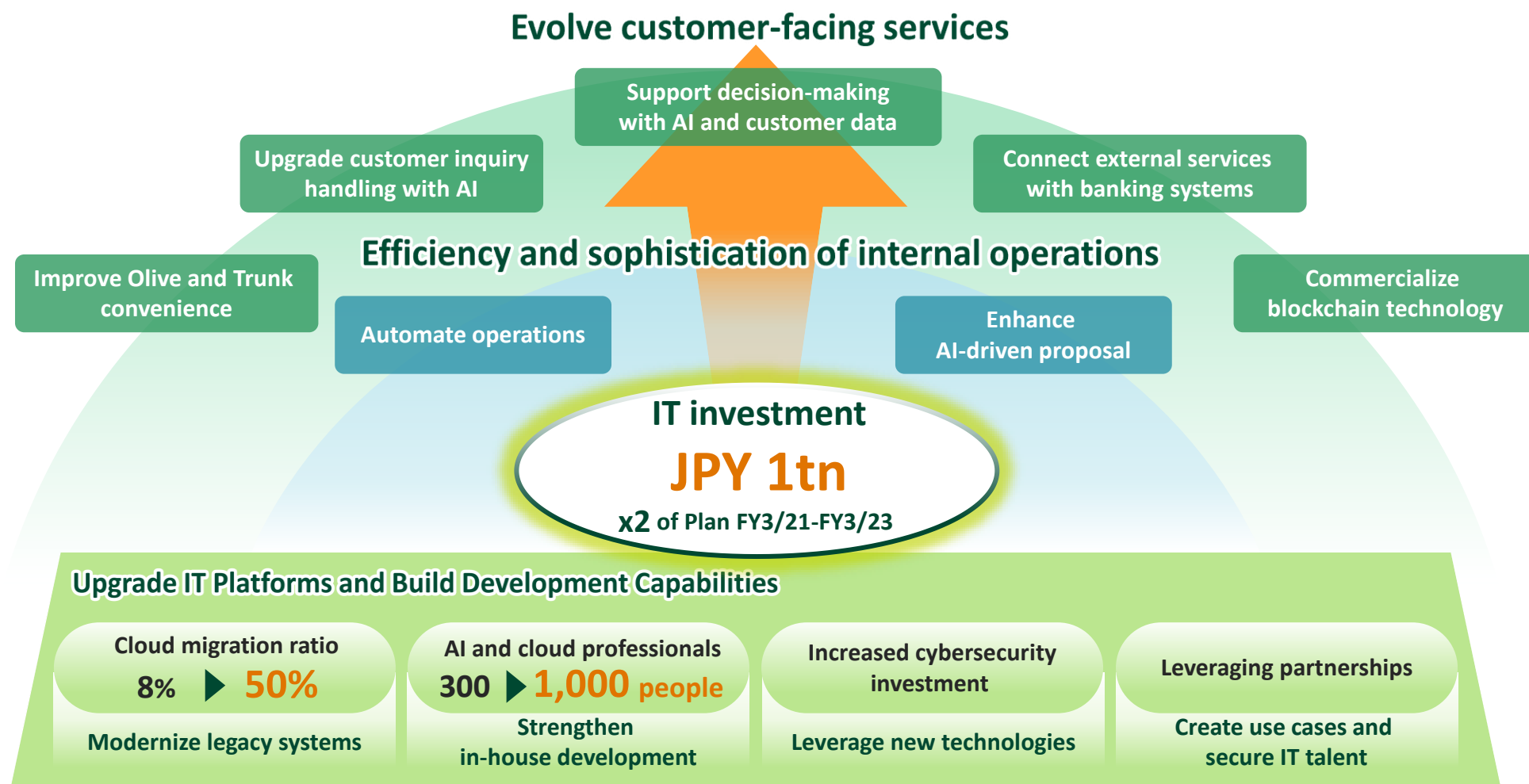


*1 ROTE of FY3/26 is managerial accounting basis of FY3/29. After adjustments of the interest rates, FX, and reorganization

*2 Adjusted for losses on the sale of low-return assets and the disposal of NPL at OTO/SOF

IT Transformation

Invest JPY 1tn in IT over three years to strengthen IT platforms and development capabilities, while accelerating AI adoption across internal operations and customer services.



Utilize AI / Blockchain

AI

Invest **JPY 100bn**

**Empower all employees with AI
to transform business and products**

Culture

Group-wide AI adoption and frontline-driven development



**AI training
for all levels
(incl. management)**



Copilot

**Group-wide rollout
of Copilot**



**President-led
Hackathon**

Business and products

AI in contact center operations

CFO Agent

Proposal-generation AI

**Transform
operational efficiency**

**Enhance
customer convenience**

Blockchain

**Explore commercialization opportunities
in payment infrastructure and digital assets**

Blockchain

Payment infrastructure

Prepare infrastructure for
the shift to stablecoins and
tokenized deposits

Licensing

Collaborative research

Fireblocks
Joint PoC among megabanks
Project Agora

Digital assets

Develop early capabilities
to secure a position
in new financial products

Real estate STO issuance

Kenedix

Investment in a security token exchange

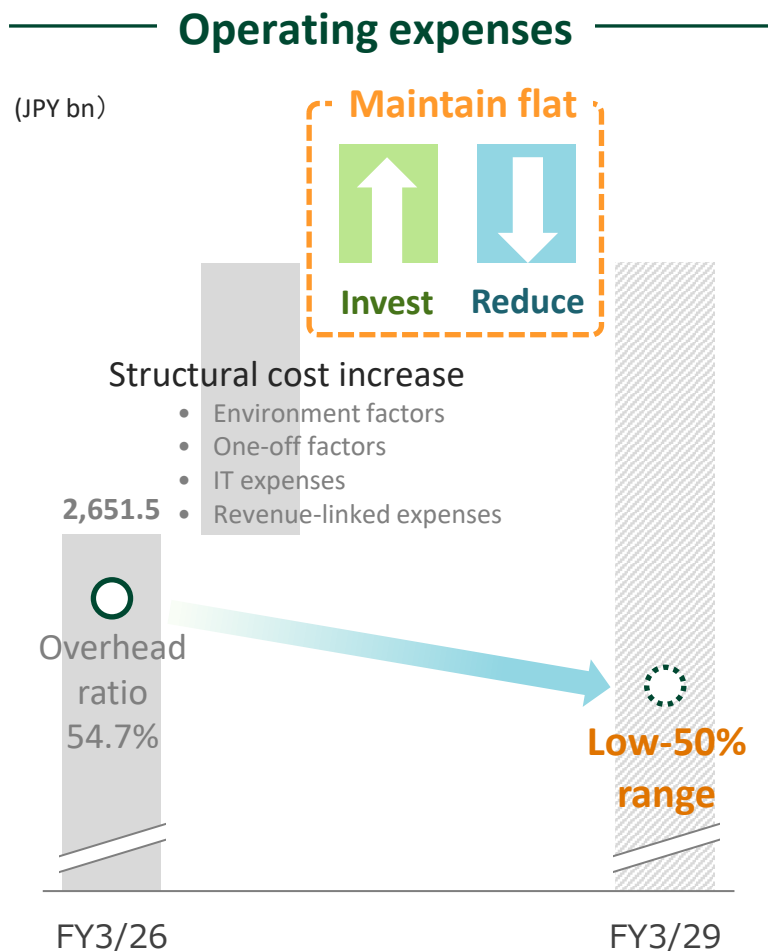
Osaka Digital Exchange

**Expand digital asset
liquidity and offerings**

Cost Control Initiatives

Reduce costs by JPY 200bn over three years while investing in key strategic initiatives.

Keep operating expenses flat, excluding structural increase, and lower overhead ratio to the low-50% range.



Investment 		+200bn
Investment in key strategic initiatives (S&T business, global transaction banking, asset management business, etc.)		+120bn
Strategic investment for management efficiency		+80bn
Reduction 		(200)bn
Enhance operational efficiency through AI and digital adoption		(63)bn
Control overseas headcount and consolidate operation		(90)bn
Optimize cost structure through streamlining branch and organization		(47)bn

Strengthen Human Capital to Accelerate Growth

Maximize execution excellence by investing in human capital and visualizing an impact of the investment.

Secure and deploy strategic talent

Talent development to key strategic areas

+5,000 people: efficiency gains (7,000) people

Business unit-let recruitment

Reinforce talent with deep expertise

Talent overage ratio
for
key strategic areas*¹

$\frac{\text{\# of qualified staffs}}{\text{Planned headcount}}$
(FY3/27 -)

Drive performance by evaluation & rewards

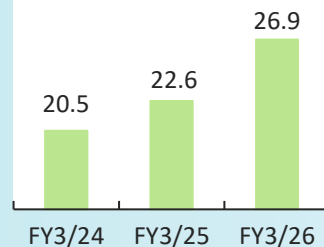
Personnel system reform

Evaluation based on role and performance

Special bonus for front-line staff

Reward outstanding contributions

Workforce productivity*²



Build a resilient, challenge-driven culture

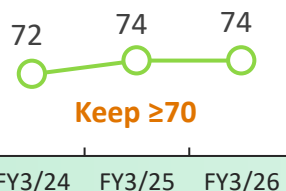
Diversity Management

Female board member: **30%**

Free agent framework

Encourage employees' self-driven challenges

Engagement score



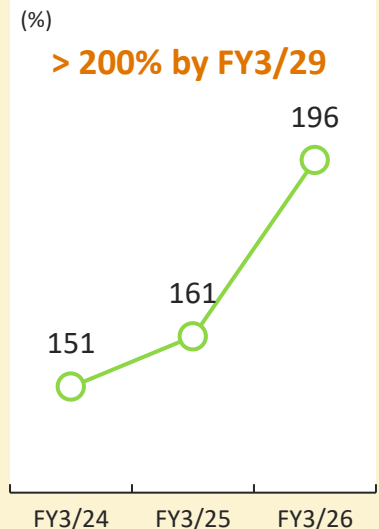
Maximize
human capital
value
through AI

Human capital investment

FY3/27

YoY **> +10%*¹**

Human capital ROI*³



*¹ SMBC *² Value added per employee : (Gross profit-(Operating expenses-Personnel expenses)) / Headcount

*³ Ratio of value added to personnel expenses : (Gross profit-(Operating expenses-Personnel expenses)) / Headcount-1

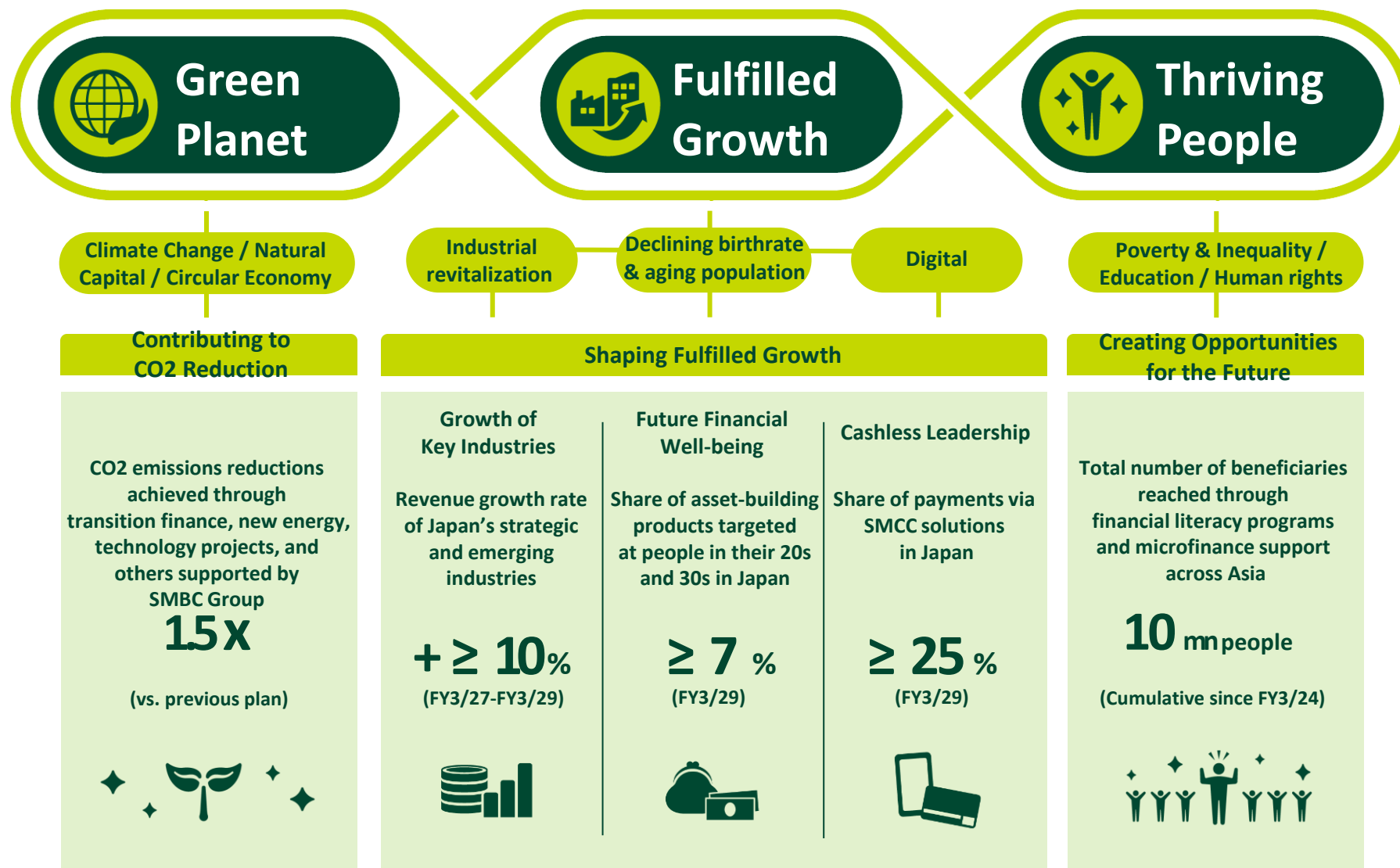
Risk Management

Build resilient management by identifying risk changes early and taking proactive action.

Maintain close attention to liquidity risk, geopolitical risk, and cybersecurity.

Liquidity risk	• Deposit competition has intensified amid strong domestic funding demand. • Foreign currency funding conditions could deteriorate amid heightened market volatility.	Enhance balance sheet management - Early detection of changes in loan and deposit balances - Early identification of adverse environmental changes - Effective recovery actions under stress scenarios
Geopolitical risk	• Economic blocs are fragmentating, while military tensions are rising. • Corporate earnings could be pressured by higher crude oil prices and supply constraints.	Record forward-looking provisions FY3/26 JPY 65 bn Tensions in the Middle East U.S. tariffs Russia-Ukraine conflict
Cybersecurity	• Cyberattacks are becoming more sophisticated with new technologies. • AI-enabled attacks are becoming more advanced and faster, requiring stronger response capabilities.	Strengthen cybersecurity to support world-class operations - Reinforce group-wide security - Strengthen fundamental controls against insider threats - Respond rapidly to AI-enabled attacks

Create Social Value through Core Business



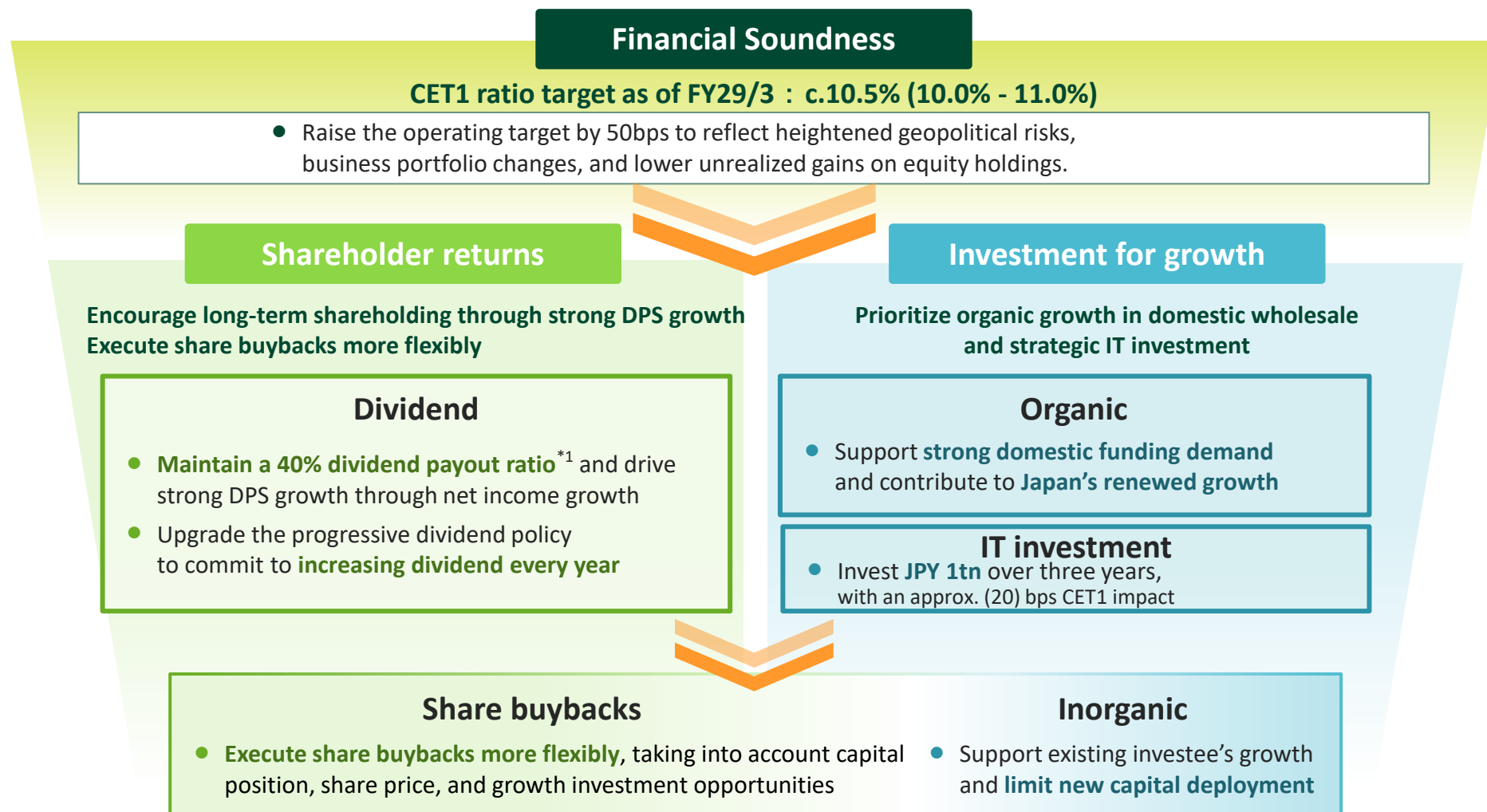


Capital Policy

Capital Allocation Framework

Basic capital policy remains unchanged: balance financial soundness, shareholder returns, and growth investment.

Under the new medium-term plan, prioritize organic and IT investments while further enhancing shareholder returns



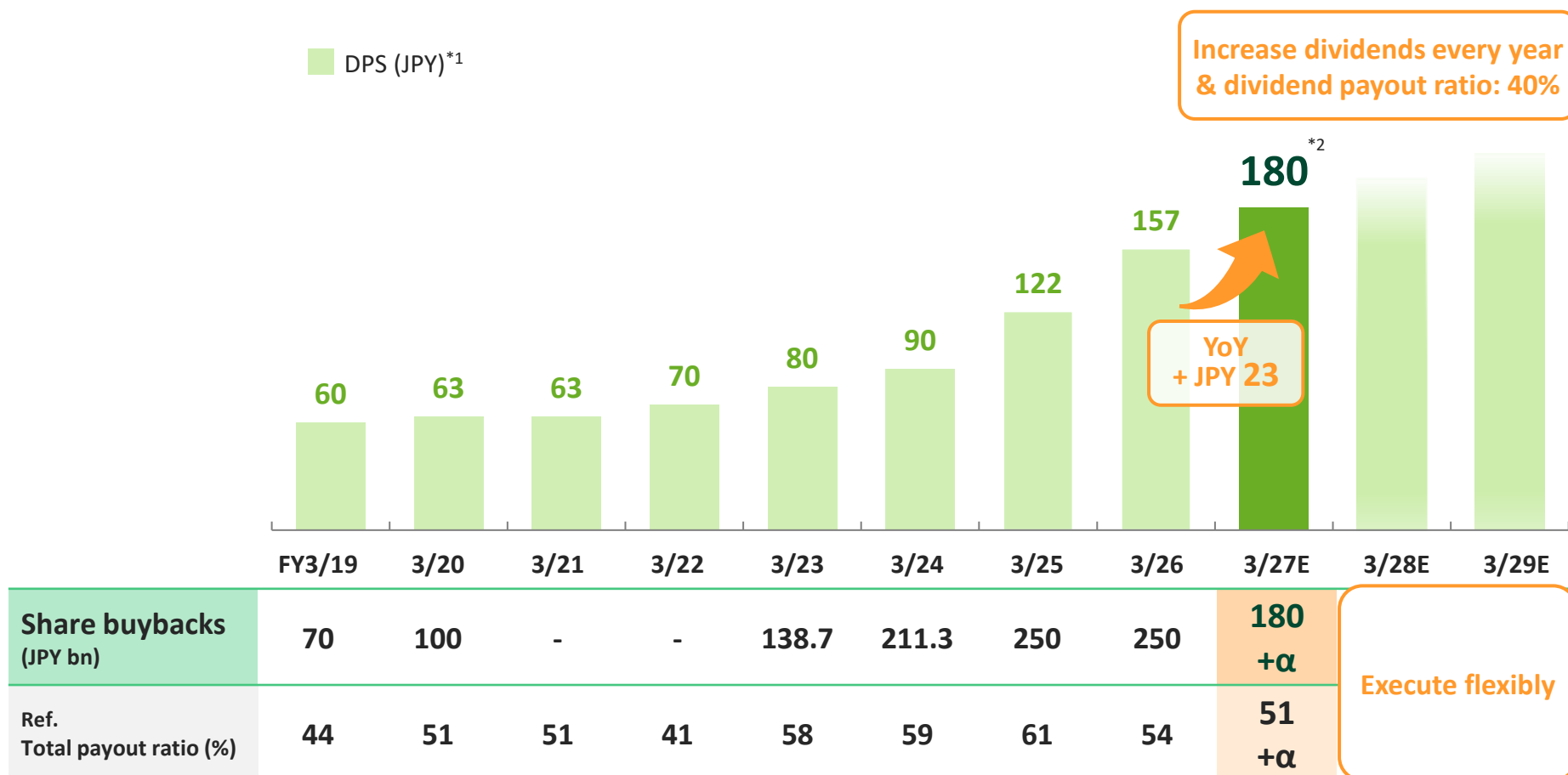
^{*1} Capital allocation for one-off net income upside will be considered based on the nature of the profit.

Shareholder Returns

Dividends: remain the principal approach to shareholder returns.

commit to increase dividends every year and deliver strong DPS growth in line with net income growth.

Share buybacks: resolved to conduct up to JPY 180bn in buybacks, given current uncertainty.



More Accessible and Attractive to Long-Term Shareholders

Aim to build stronger relationships with shareholders who support our long-term growth story
by making SMFG shares more accessible through a stock split and offering benefits to Olive-user shareholders.

Stock split

Improve accessibility
of individual investors

Ratio

Split into **2**

Shareholder Benefit Programs

1 “V POINT” rewards

# of shares held* ¹	Continuous holding period	Awarded Point
≥ 100	≥ 1 years	5,000 pt
≥ 1,000	≥ 5 years	30,000 pt

2 Bonus interest on time deposits

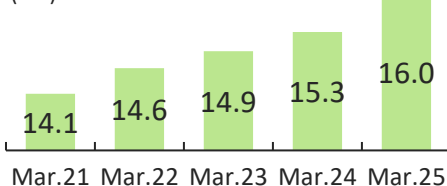
Additional **+1.0%** p.a.
on a 3-month JPY time deposit

3 Invitations to sponsored events

Individual investors in Japan

of Individual Shareholders*²

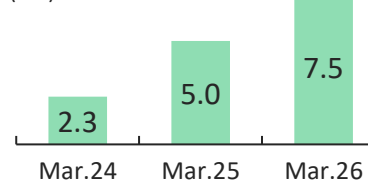
(mn)



Olive users

of accounts

(mn)



Engage a growing base of long-term investors while expanding our customer base

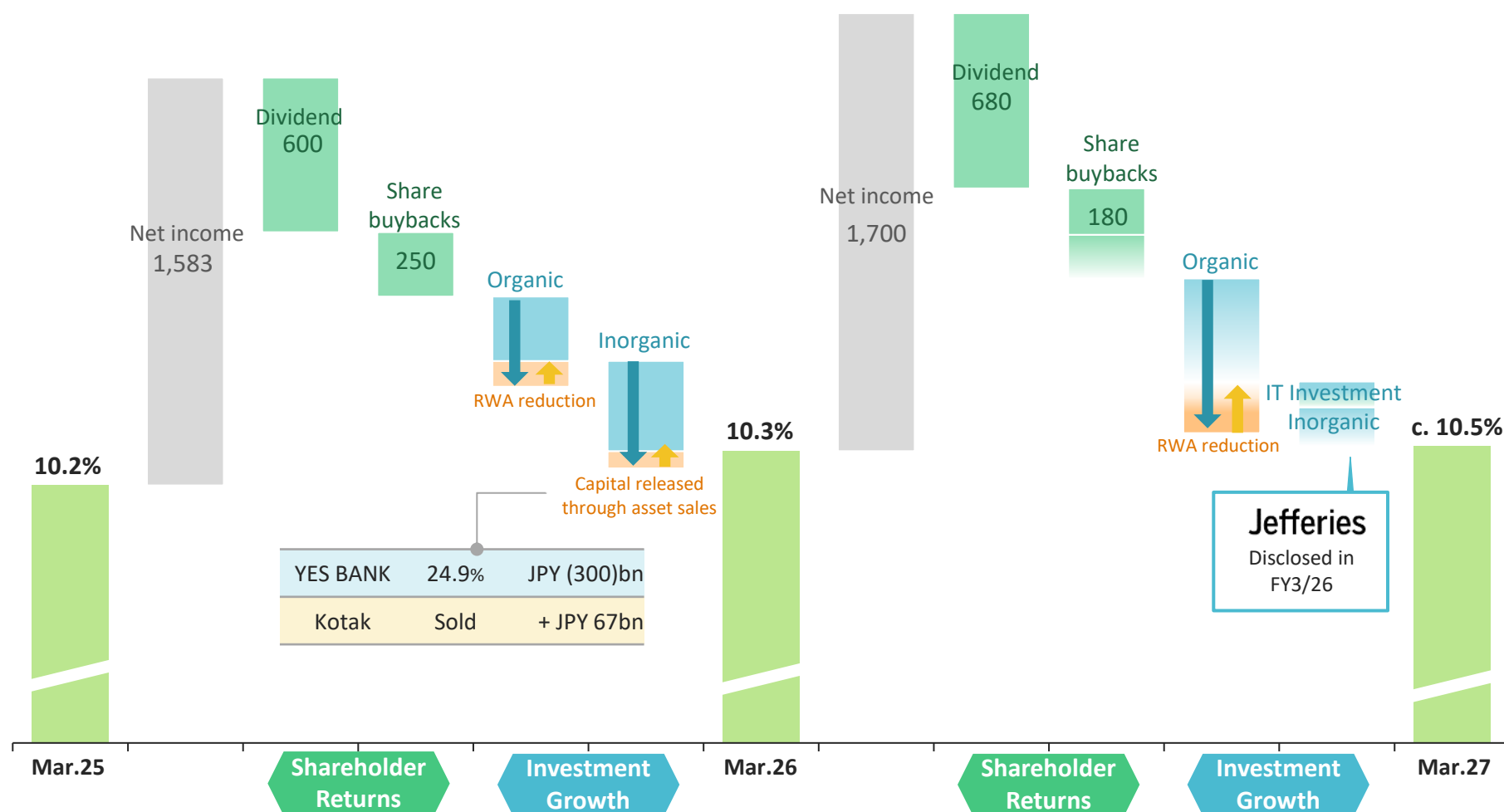
*1 After Sep.30, 2027, eligibility will be determined as per the number of shares held that takes into account the 2026 Stock Split.

*2 Japan Securities Dealers Association

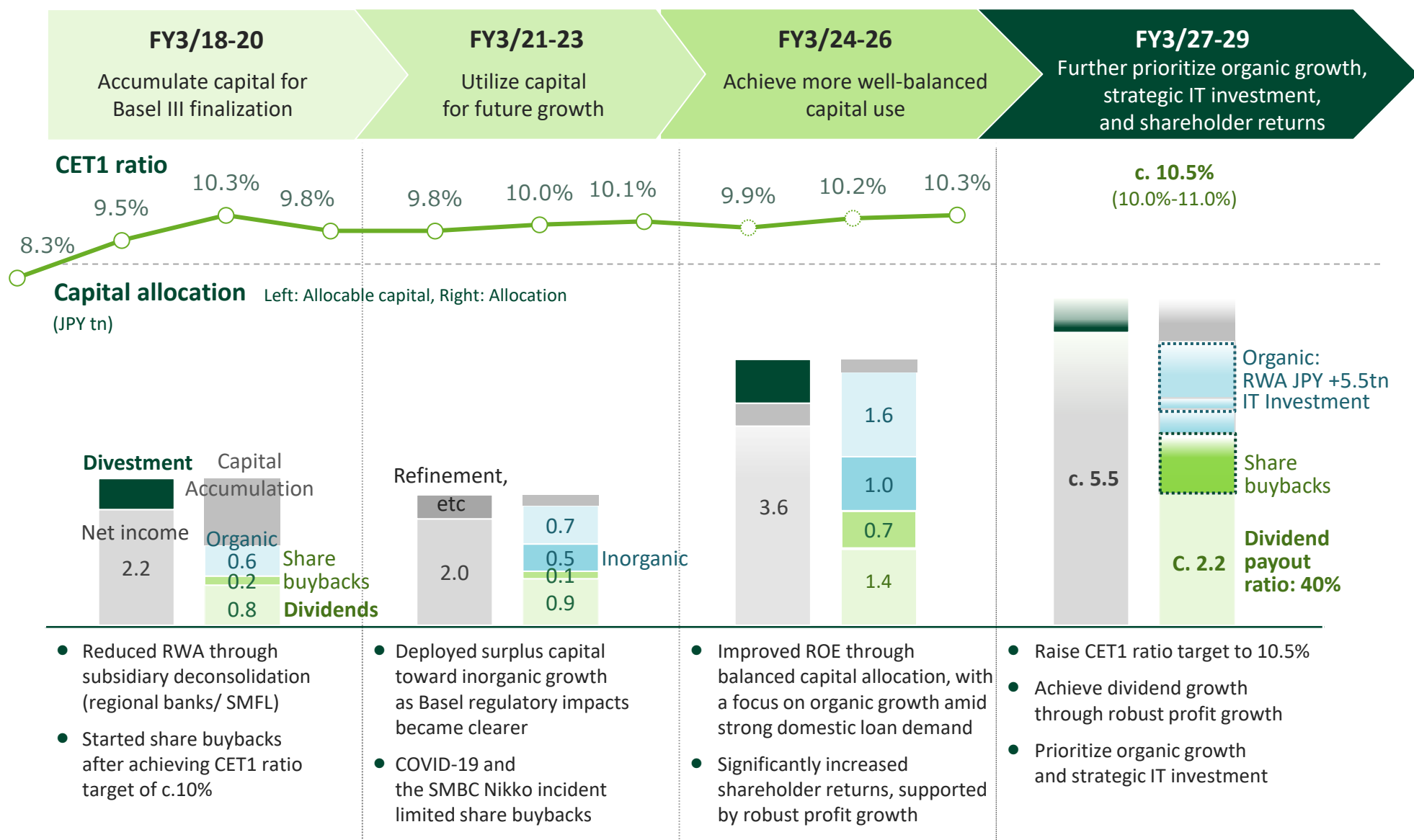
(Ref.) Capital Allocation

► Result for FY3/26 and Outlook for FY3/27

(JPY bn)

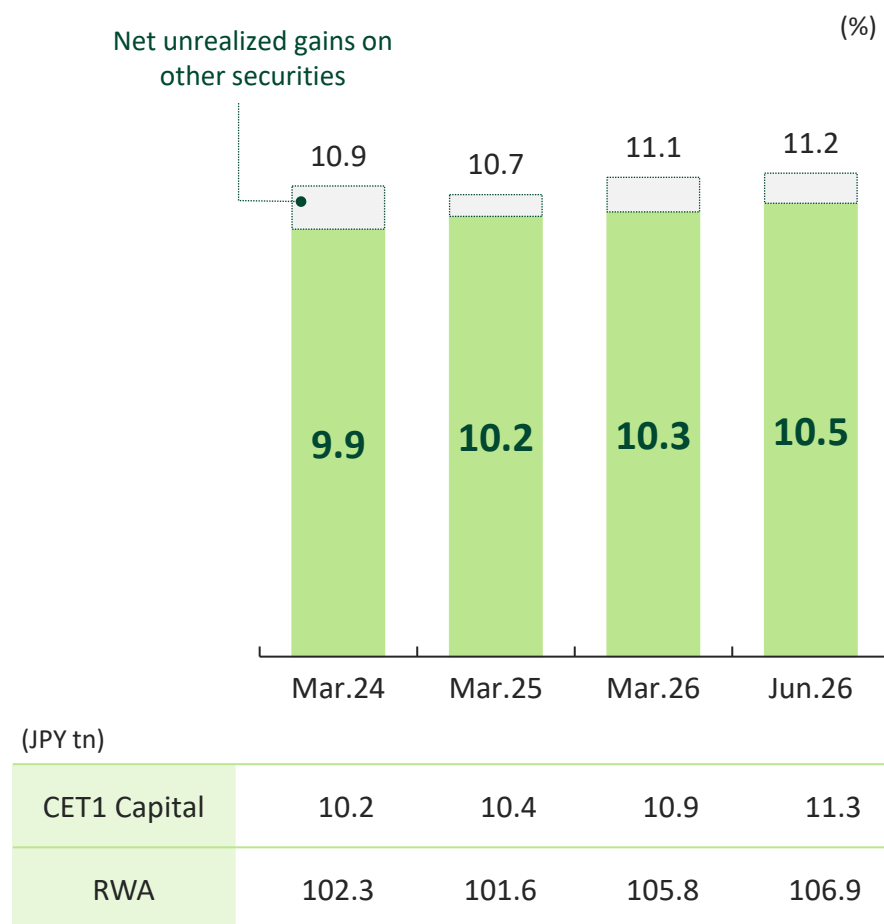


(Ref.) History of Capital Allocation

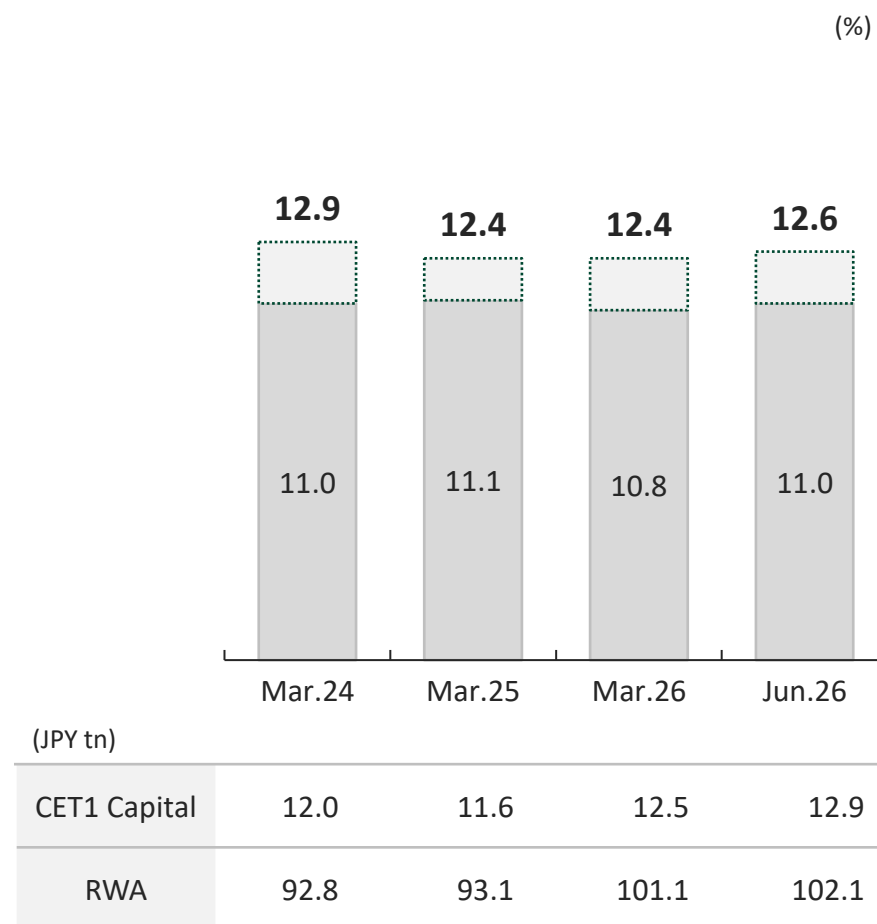


(Ref.) CET1 Ratio

► Finalized Basel III basis (financial target)



► Transitional basis



Why SMBC Group ?

Compelling Growth Strategy

Achieve market leadership in Japan
with a growing global presence

Merchant DNA

Create new value through execution excellence
and a customer-first mindset

Disciplined Risk Management

Mitigate risks through a sound credit portfolio and
early risk detection in a volatile environment

Commitment to Shareholder Returns

Deliver strong dividend growth
and implement share buybacks more flexibly



Appendix

Group Overview (1) Group Structure*1

Sumitomo Mitsui Financial Group

Consolidated total assets JPY 328tn

Credit ratings

Moody's	S&P	Fitch	R&I	JCR
A1/P-1	A-/-	A-/F1	AA-/-	AA/-

Consumer Finance

Sumitomo Mitsui Card

SMBC Consumer Finance

SMFG India Credit Company

[49%]

FE Credit

Leasing

[50%]

Sumitomo Mitsui Finance and Leasing

[SMBC 32%、SMFL 68%]

SMBC Aviation Capital

Consolidated subsidiary

Equity-method affiliate

Banking

Sumitomo Mitsui Banking Corporation

Moody's	S&P	Fitch
A1	A	A

[15%]

VPBank

[24.9%]

YES BANK

SMBC Trust Bank

[91%]

PT Bank SMBC Indonesia Tbk

[24.5%]

Rizal Commercial Banking Corporation

Securities

SMBC Nikko Securities

Others

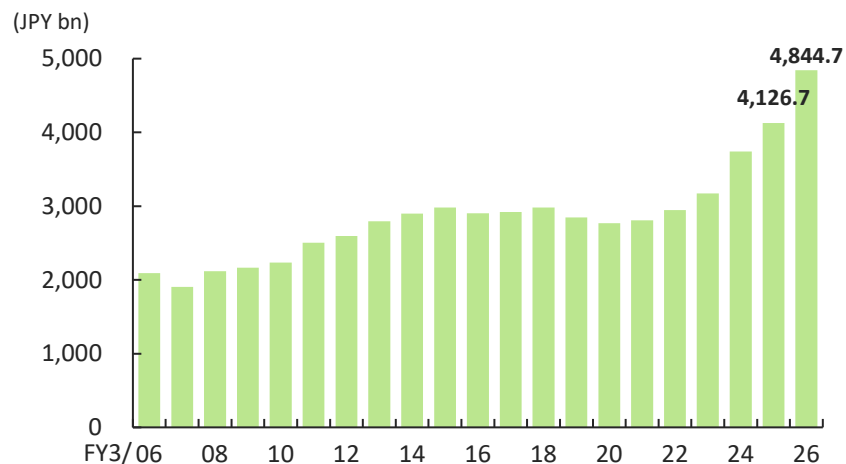
[50.1%]

Japan Research Institute

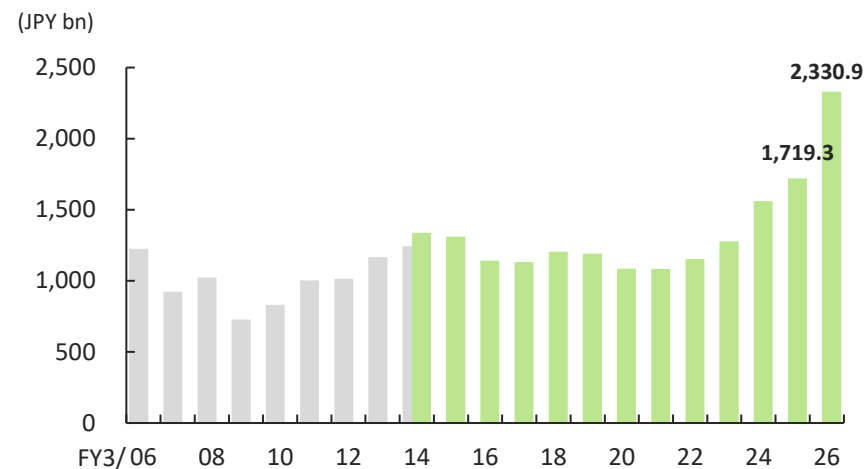
Sumitomo Mitsui DS Asset Management

Group Overview (2) Long-term Results

► Gross profit



► Net business profit*1



Breakdown of consolidated gross profit

	FY3/03		FY3/26
SMBC's domestic loan / deposit related	35%	↘	18%
Global business (banking)	5%	↗	36%
Group companies excluding SMBC	18%	↗	26%

► Net income

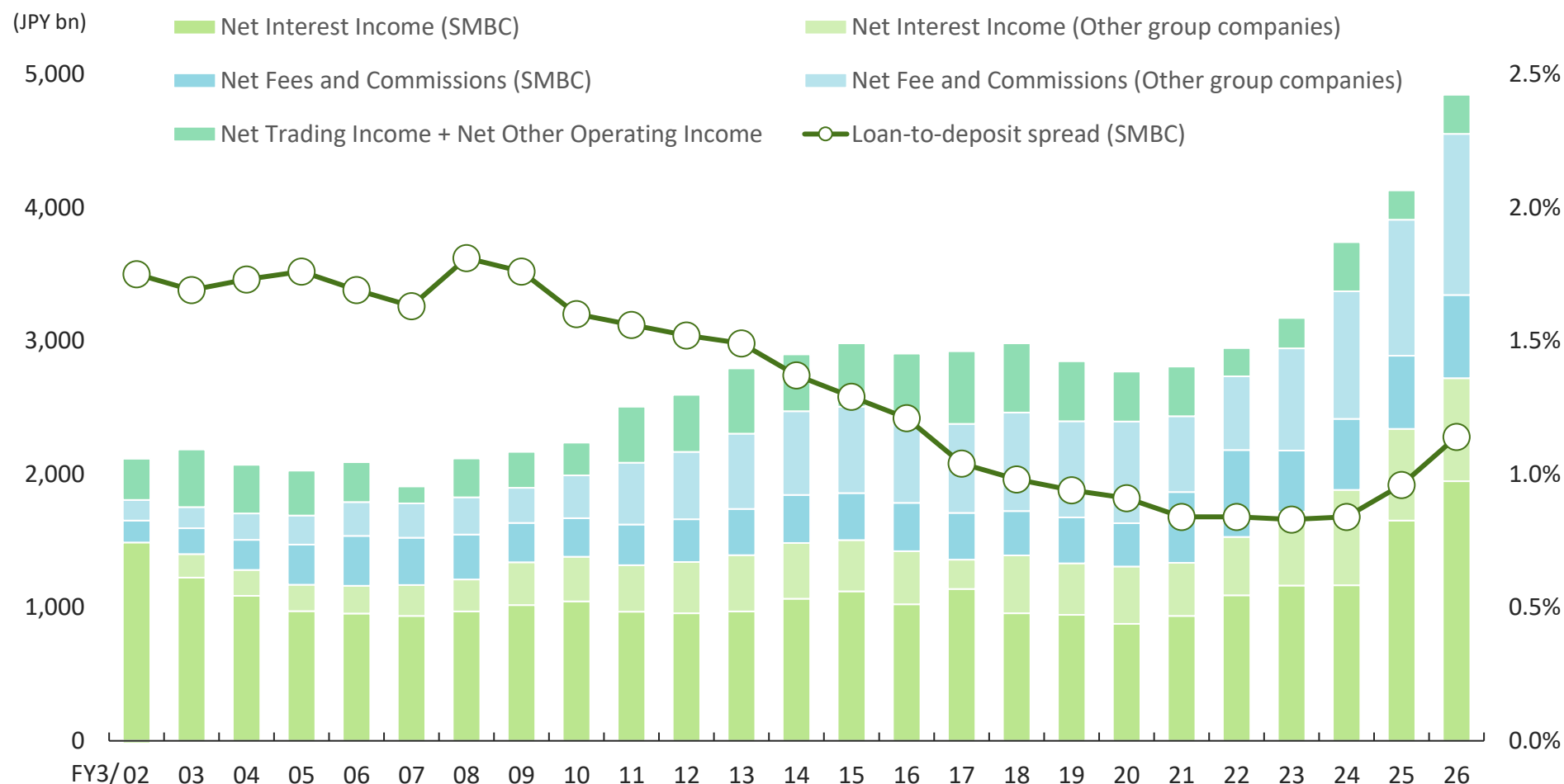


*1 Changed definition of net business profit from FY3/15. Adjusted retrospectively for FY3/14.

Long-term Results of Gross Profit

Non-interest income steadily expanded through revenue diversification during the prolonged low-rate environment.

Net interest income expansion drove strong profit growth following the end of negative interest rates.

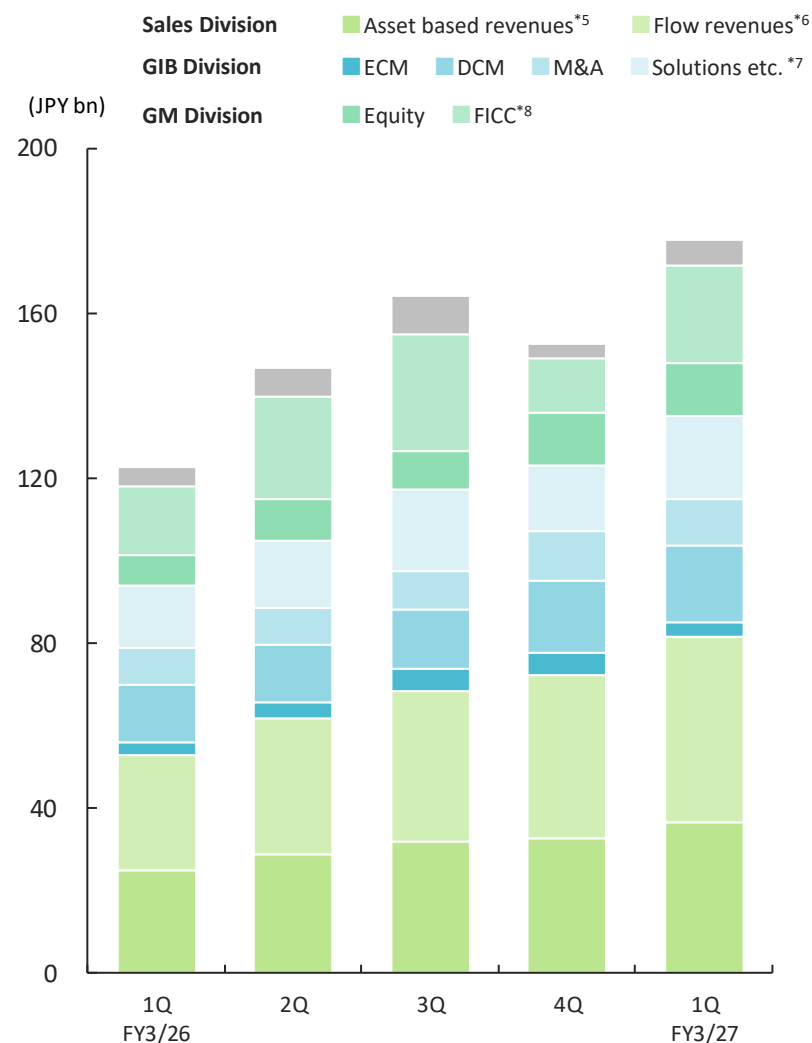


Group Companies (1) SMBC Nikko*¹

► Financial Results

	(JPY bn)	FY3/26	1Q FY3/27	YoY
Net operating revenue		586.4	177.9	+55.2
SG&A expenses		470.7	128.6	+23.7
Operating profits		115.7	49.3	+31.6
o/w Sales Division		68.4	30.8	+20.3
GIB Division ^{*2}		48.1	17.3	+6.0
GM Division ^{*3}		(14.7)	(2.5)	+3.3
Ordinary profits		130.5	52.5	+31.9
Net income		128.3	37.1	+17.5
Client assets ^{*4} (JPY tn)		91.1	100.0	

► Net Operating Revenue



*1 Incl. profits from SMBC Nikko America and SMBC Capital Markets (managerial accounting basis)

*2 Global Investment Banking Division *3 Global Markets Division *4 Non-consolidated

*5 Agency commissions on investment trusts, insurance and fund wrap discretionary investment fee, etc. *6 Equity brokerage commissions, etc.

*7 Mainly, business that utilizes the company's balance sheet and derivatives *8 Fixed Income, Currency and Commodities

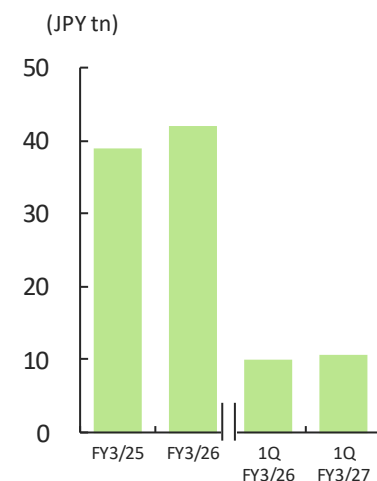
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Group Companies (2) SMCC (Incl. SMBCCF)

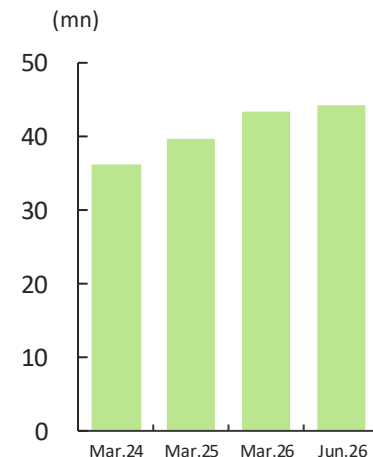
► Financial Results

(JPY bn)	FY3/26	1Q FY3/27	YoY
Operating revenue	1,034.7	271.9	+22.5
o/w Commission fee	285.1	77.8	+10.6
Finance	350.7	92.7	+7.8
o/w SMBCCF	169.3	45.4	+4.6
Sales on credit and receipt agency	83.1	21.7	+0.7
Loan guarantee revenue	87.4	21.8	(0.2)
Operating expenses	897.9	251.2	+24.4
o/w For loan losses	134.1	40.3	+4.2
o/w SMBCCF	72.0	24.6	+3.3
For interest repayment	0.0	0.0	-
For loan guarantees	8.7	1.3	(0.6)
Ordinary profit	136.5	20.9	(4.6)
o/w Non-operating revenue	6.5	1.3	(2.5)
Non-operating expenses	6.8	1.1	+0.2
Net income	105.7	14.5	(17.8)
NPL ratio ^{*1}	10.53%	10.61%	
Allowance on interest repayments (provision) ^{*1,2}	13.0yrs	15.0yrs	

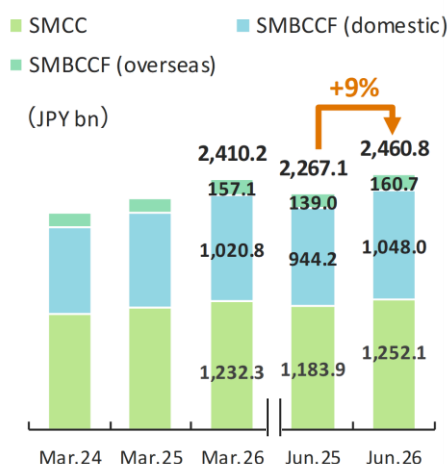
► Sales Handled



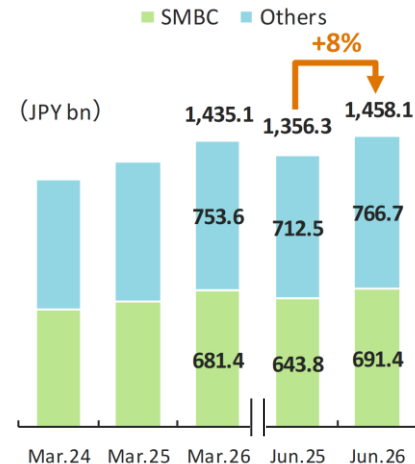
► # of Card Holders



► Consumer Loans ^{*3}



► Loan Guarantee ^{*1}



*1 Only SMBCCF *2 Allowance for losses/Interest repayments in the relevant fiscal year

*3 The figure from FY3/23 has been adjusted to the reorganization of SMBC Mobit in Apr.23

Group Companies (3) SMBCAC

► Financial Results

(USD mn)	FY3/26	1Q FY3/27	YoY
Total revenue ^{*1}	2,360	571	(161)
o/w Lease revenue	1,941	501	(21)
Credit / Asset impairment charges ^{*2}	142	25	(23)
Net income	724	139	(172)
Net income ^{*3}	588	139	(37)
Aircraft assets ^{*4}	23,779	25,309	+1,897
Net asset	6,442	7,201	+882
ROE ^{*3}	9.3%	8.2%	(0.3)%

► Our Strengths

Aircraft portfolio ^{*5}	Wide body (A350・B787)		Avg. age 5.2 years
			Fuel efficient ^{*6} 82%
Liquidity	S&P Rating A- No.1 in industry	Undrawn commitment lines USD 12.7 bn	

► Acquisition of Air Lease Corporation

Overview

- Invested through a holding company owned by four parties: Acquisition value of USD 7.4bn (o/w SMBCAC 1.4bn)
- Completed in Apr. 26

	Investment ratio	Voting rights	Economic interest
Sumitomo Corp.		47.51%	37.51%
SMFG 66% ● SMBCAC		4.99%	24.99%
Apollo		23.75%	18.75%
Brookfield		23.75%	18.75%

Strategic Rationale

1 Establish No.2 position in the industry

- Strengthening competitive advantage by leveraging economies of scale
- Industry position**
(# of aircraft owned / managed / ordered^{*7})
- | | |
|-----------------|-------|
| AerCap | 2,020 |
| SMBCAC | 1,000 |
| Avolon | 990 |
| Air Lease Corp. | 820 |

2 Acquire high-profit portfolio

- Enhance young, new-tech portfolio with securing ordered fleets

3 Expand Asset Management Business

- Improve profitability by owned and managed business model

*1 Incl. Russian insurance settlement (FY3/26: 159 mn) *2 Gross before netting guarantee deposits, etc.

*3 Excl. Russian insurance settlement *4 Incl. aircraft pre-delivery payment *5 As of June.26

*6 Neo/MAX/A350/B787 *7 Based on data published by each company (Dec. 25 results)

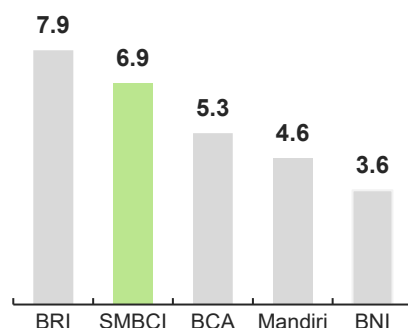
Group Companies (4) SMBC Indonesia

► Financial Results*1

(JPY bn)	2023	2024	2025	Jan.- Jun. 2026
Gross operating profit	127.8	176.5	172.9	83.8
Operating expenses	67.8	94.6	91.7	46.3
Credit-related cost	27.8	41.6	78.6	20.7
Net profit	22.2	27.6	4.7	12.8
ROE	6.3%	6.8%	1.1%	6.3%
Loans	1,424.7	1,758.2	1,724.1	1,685.9
Deposits	995.4	1,188.9	1,218.3	1,151.7
Total Assets	1,833.8	2,362.7	2,286.4	2,233.6

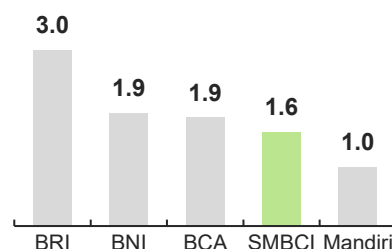
Net Interest Margin*2

(%)

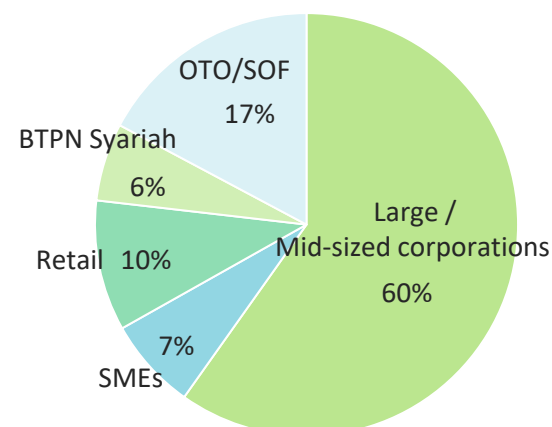


NPL Ratio*2

(%)



► Loan Structure (Jun.26)



► Initiatives

1 Reduce funding costs by deposit acquisition

- Acquire main accounts via affluent customer business and payment touchpoints

2 Improve wholes profitability and product lineup

- Strengthen fee businesses, including transaction banking

3 Rebuild the auto loan business

- Complete disposal of non-performing loans in FY2025 and build a sound asset portfolio

*1 TTM as of Dec.23 IDR 1= 0.0092, Dec.24 IDR 1= 0.0098, Dec.25 IDR 1=0.0093, Jun.26 IDR 1=0.0091

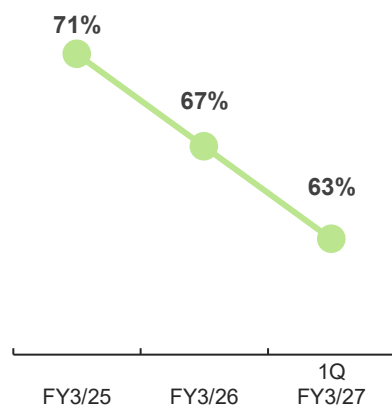
*2 Based on data published by each company (Mar. and Jun. 26 results)

Group Companies (5) YES BANK

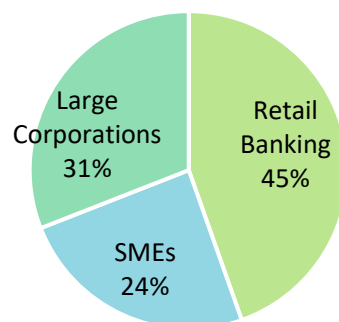
► Financial Results*1

(JPY bn)	FY3/24	FY3/25	FY3/26	1Q FY3/27
Gross operating profit	243.1	263.9	284.6	80.1
Operating expenses	181.2	188.4	190.7	50.7
Credit-related cost	38.7	19.0	15.4	6.8
Net profit	23.3	42.8	59.4	18.4
ROE*2	3.0%	5.2%	7.0%	8.3%
Loans	4,123.2	4,307.1	4,621.2	4,904.0
Deposits	4,818.8	4,977.4	5,390.6	5,424.4
Total Assets	7,355.1	7,422.0	7,946.4	7,966.3

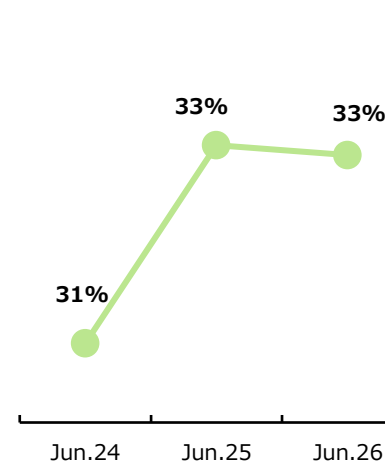
Overhead Ratio*2



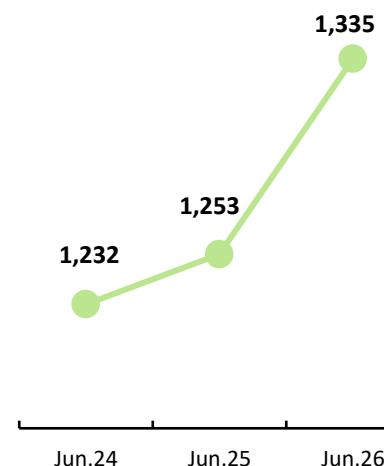
Loan Structure (Jun.26)



CASA ratio



of Branches



► Initiatives

1 Accelerate Growth and Improve Profitability

- Collaborate to grow Japan & Multinational Client business
- Lower funding cost by increasing CASA deposit

2 Enhance Retail Business

- Capture customer flows by expanding the retail base
- Improve ROA through optimized segment and product mix

3 Maintain Digital Banking Leadership

- Invest in AI and digital capabilities

*1 TTM as of, Mar.24: INR 1=1.81, Mar.25: INR 1=1.75, Mar.26: INR 1=1.69, Jun.26: INR 1=1.72

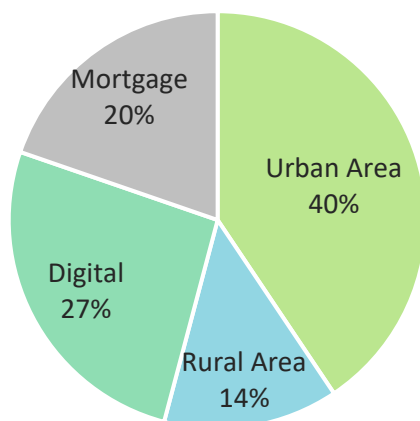
*2 Non-Consolidated

Group Companies (6) SMICC

► Financial Results*1

(JPY bn)	FY3/24	FY3/25	FY3/26	1Q FY3/27
Gross operating profit	91.3	113.8	138.2	38.2
Operating expenses	51.7	71.4	83.6	22.0
Credit-related cost	23.2	31.7	43.3	12.1
Net profit	12.1	7.8	8.4	3.2
ROE	12.2%	5.4%	4.7%	6.1%
Loans	822.5	997.3	1,104.4	1,127.3
Total Assets	877.6	1,088.9	1,198.5	1,239.9

► Loan Structure (Jun.26)



► Initiatives

1 Digitalization

- Improve speed by digitalizing processes
- Build an efficient business operating model

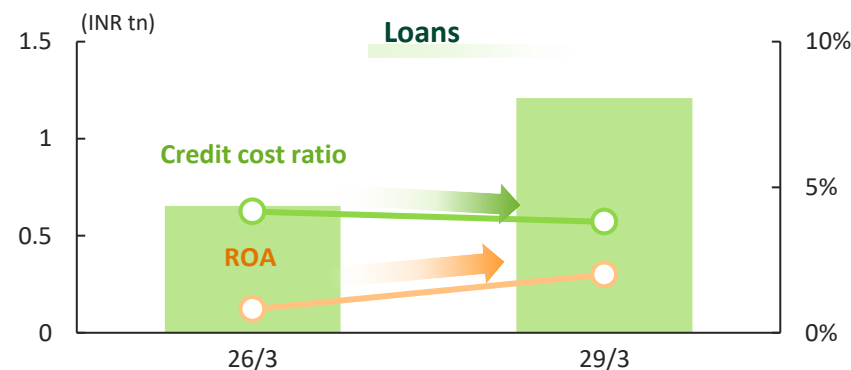
2 Expense reduction

- Improve inefficient structures and business processes
- Enhance efficiency through IT investments

	FY3/26		FY3/29
OHR	60.5%	➤➤➤	< 50%

3 Credit control

- Improve portfolio soundness by reviewing credit standards
- Enhance collections through optimized staffing and stronger credit management



*1 TTM as of, Mar.24: INR 1=1.81, Mar.25:INR 1=1.75, Mar.26 INR 1=1.69, Jun.26 INR 1=1.72

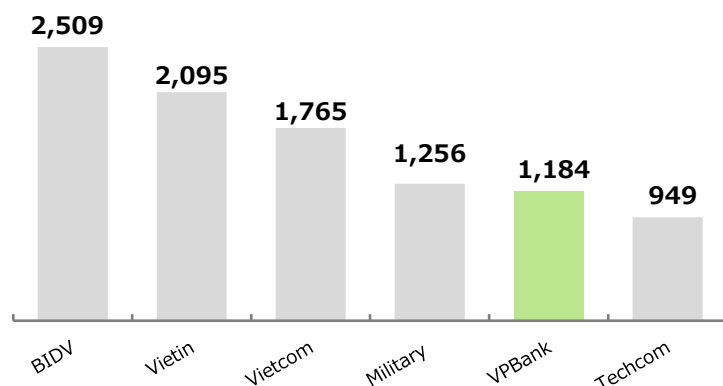
Group Companies (7) VPBank

► Financial Results*1

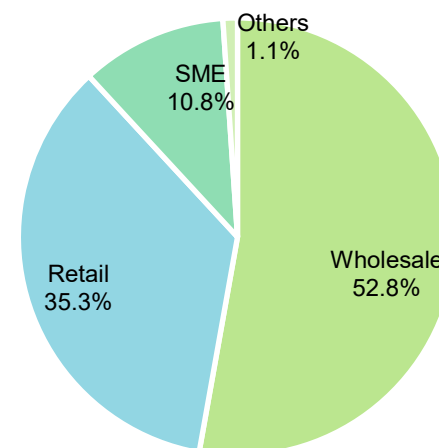
(JPY bn)	2023	2024	2025	Jan- Jun. 2026
Gross operating profit	288.5	386.0	447.9	269.0
Operating expenses	80.9	88.9	111.8	55.4
Credit-related cost	145.0	173.0	152.4	96.6
Net profit	49.3	99.1	146.1	93.7
ROE	9.3%	11.5%	15.9%	16.8%
Loans	3,476.8	4,401.9	5,768.5	7,340.2
Deposits	2,565.7	3,011.1	3,768.3	4,543.9
Total Assets	4,741.9	5,727.9	7,560.9	9,315.7

Loans*2

(VND tn)



► Loan Structure (Jun.26) *3



► Initiatives

1 Control funding costs by deposit acquisition

- Promote individual deposit acquisition through channel diversification using external partners

2 Balance loan growth and profitability

- Expand retail and SME loans while containing credit costs through stronger collections and enhanced risk management

3 Strengthen non-interest income businesses

- Expand fee income through group-wide collaboration in securities, insurance, funds, and other businesses

*1 TTM as of Dec.23:VND 1=0.0058, Dec.24:VND 1=0.0062, Dec.25:VND 1=0.0060, Jun.26: VND 1=0.0062

*2 Based on data published by each company (Jan-Jun. 26 results) *3 Non-Consolidated

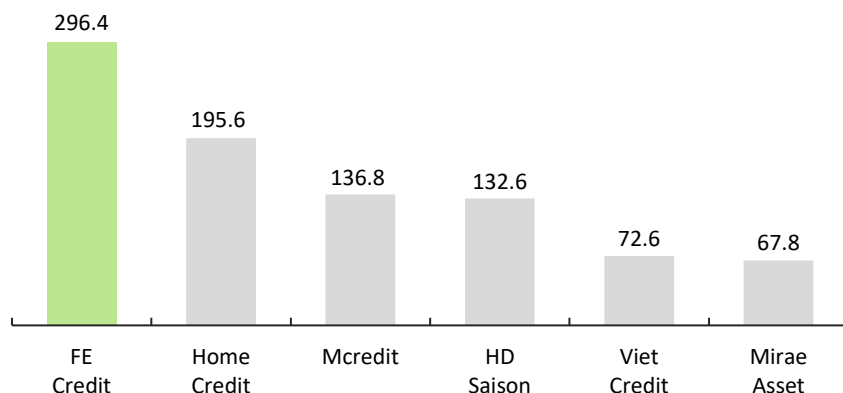
Group Companies (8) FE Credit

► FE Credit*1

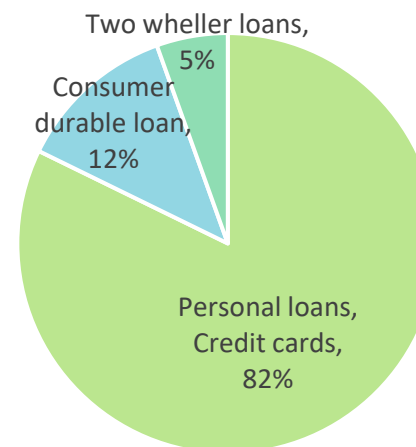
(JPY bn)	2023	2024	2025	Jan.- Jun. 2026
Gross operating profit	77.0	98.2	98.7	50.4
Operating expenses	26.6	24.3	23.8	11.3
Credit-related cost	71.9	70.8	71.2	38.2
Net profit	(17.2)	2.5	2.9	0.9
ROE	(28.9)%	3.9%	4.5%	2.7%
Loans	326.6	385.0	386.0	420.0
Total Assets	365.8	419.4	421.0	470.5

Loans*2*3

(JPY bn)



► Loan Structure (Jun.26)



► Initiatives

1 Pursue top-line growth

- Acquire new customers via online payment partners
- Strengthen proposals to existing customers via digital platforms

2 Improve the credit portfolio

- Improve early delinquency rates using digital tools
- Enhance collections through workforce reallocation and talent development

*1 TTM as of Dec.23:VND 1=0.0058, Dec.24:VND 1=0.0062, Dec.25:VND 1=0.0060, Jun.26: VND 1=0.0062

*2 Based on FiinGroup data (Dec.25 results)

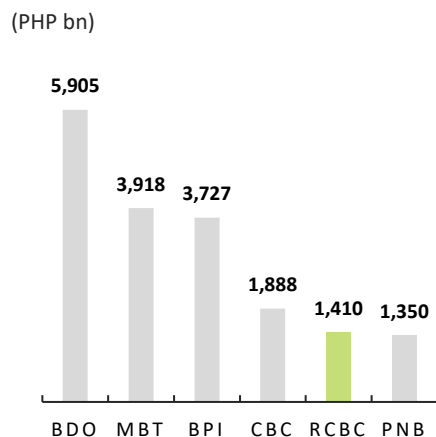
*3 Excluding syndicated loan balances

Group Companies (9) RCBC

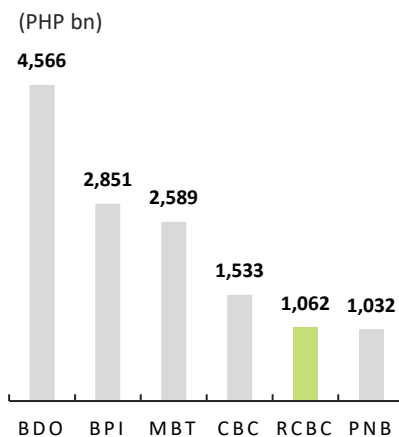
► Financial Results*1

(JPY bn)	2023	2024	2025	Jan-Jun. 2026
Gross operating profit	127.9	145.8	168.3	90.2
Operating expenses	75.8	86.8	93.2	48.4
Credit-related cost	17.7	23.5	39.9	28.9
Net profit	31.3	26.0	28.1	10.9
ROE	9.5%	6.0%	6.7%	5.5%
Loans	1,663.8	2,027.0	2,137.1	2,181.6
Deposits	2,449.2	2,792.2	2,727.7	2,823.7
Total Assets	3,170.1	3,713.2	3,608.1	3,750.9

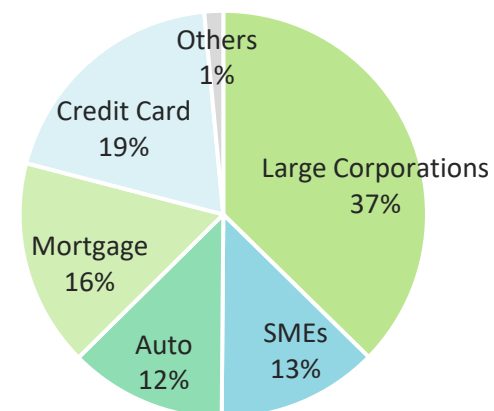
Total Assets*2



Deposits*2



► Loan Structure (Jun.26)



► Initiatives

1 Control credit costs

- Tighten credit standards and strengthen existing borrower management

2 Lower funding costs by deposit acquisition

- Acquire settlement deposits by enhancing digital platforms

3 Strengthen lending to high-quality retail customers

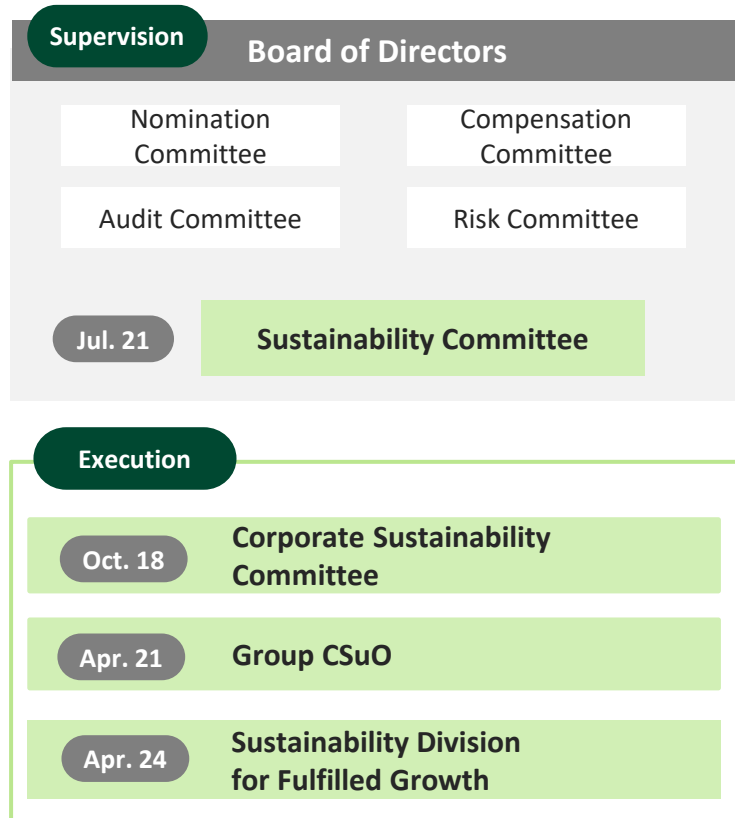
- Promote new customer acquisition through external partnerships and improved customer convenience

*1 TTM as of end of Dec.23:PHP 1=2.56, Dec.24:PHP 1= 2.73, Dec.25:PHP 1=2.66, Jun.26:PHP 1=2.66

*2 Source: Capital IQ and published financial statements as of the end of Jun.26

Sustainability Management Structure (1)

► Sustainability Management System



► Executive Compensation

● The Company's Executives*¹

Base salary	Fixed								
Bonus	Linked annual performance (0-150%)								
● Cash	<table> <tr> <td>Performance</td><td>Net business profit, Net income</td></tr> <tr> <td>Sustainability</td><td>Achievement of KPIs Ratings of major agencies</td></tr> <tr> <td>Individuals' performance</td><td></td></tr> </table>	Performance	Net business profit, Net income	Sustainability	Achievement of KPIs Ratings of major agencies	Individuals' performance			
Performance	Net business profit, Net income								
Sustainability	Achievement of KPIs Ratings of major agencies								
Individuals' performance									
Stock Compensation Plan I	Linked Medium-term performance (0-150%) <table> <tr> <td>Financial</td><td>ROTE, Gross profit</td></tr> <tr> <td>Stock</td><td>TSR (Total Shareholder Return)</td></tr> <tr> <td>Non-financial</td><td>Create social value New business areas</td></tr> <tr> <td>Adjustment</td><td>Compliance/ Customer-oriented initiatives / Risk management</td></tr> </table> Materiality - KPI - Materiality initiatives Employees - Initiatives for Talent Policy Scores	Financial	ROTE, Gross profit	Stock	TSR (Total Shareholder Return)	Non-financial	Create social value New business areas	Adjustment	Compliance/ Customer-oriented initiatives / Risk management
Financial	ROTE, Gross profit								
Stock	TSR (Total Shareholder Return)								
Non-financial	Create social value New business areas								
Adjustment	Compliance/ Customer-oriented initiatives / Risk management								
Stock Compensation Plan III	Promotion reward plan								
Stock Compensation Plan II	Non-performance-linked compensation								

Linked performance ratio: 40%-60%

Stock compensation ratio: 25%-45%

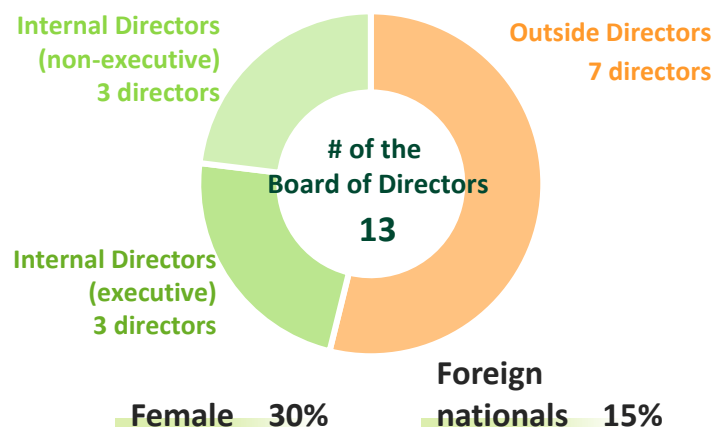
● Outside directors and Audit Committee members

Base salary	Fixed
Stock Compensation Plan II	Non-performance-linked compensation

*1 Excl. Outside directors and Audit Committee members

Sustainability Management Structure (2)

► Improve Board Diversity



► Further Enhance Expertise

Directors/executives

- Study sessions on human rights
- Global advisory meeting

Group employees

- Foster awareness of universal participation
- Training programs

► Structure of the Board / Skills Matrix*1

Internal Director (non-executive) Internal Director (executive) Outside Director	Knowledge and experience expected in particular						
	Management	Finance	Global	Legal/risk management	Accounting	IT/DX	Sustainability
Makoto Takashima	People	¥	Globe	Scales	Calculator	Laptop	Plant
Toru Nakashima	People	¥	Globe	Scales	Calculator	Laptop	Plant
Teiko Kudo		¥	Globe	Scales			Plant
Kazuyuki Anchi		¥	Globe	Scales	Calculator	Laptop	Plant
Takeshi Mikami		¥		Scales	Calculator		
Honami Matsugasaki		¥	Globe	Scales			
Sonosuke Kadonaga	People		Globe	Scales			
Jun Sawada	People		Globe			Laptop	Plant
Yoriko Goto	People	¥	Globe	Scales	Calculator		Plant
Isao Teshirogi	People		Globe	Scales			
Norimitsu Takashima				Scales			
Charles D. Lake II	People	¥	Globe	Scales			
Jenifer Rogers	People	¥	Globe	Scales		Laptop	Plant

*1 Subject to resolution at the Ordinary General Meeting of Shareholders on Jun. 26

Inclusion in the Index and Initiatives

Selected Sustainability Indices



FTSE JPX Blossom
Japan Index



FTSE JPX Blossom
Japan Sector
Relative Index



2026 CONSTITUENT MSCI JAPAN
EMPOWERING WOMEN INDEX (WIN) ^{*1}

2026 CONSTITUENT MSCI NIHONKABU
ESG SELECT LEADERS INDEX ^{*1}

GPIF Selection Index



FTSE4Good

2026 CONSTITUENT MSCI JAPAN
ESG SELECT LEADERS INDEX ^{*1}

Endorsed Initiatives

WE SUPPORT



FINANCE
INITIATIVE



Signatory of:

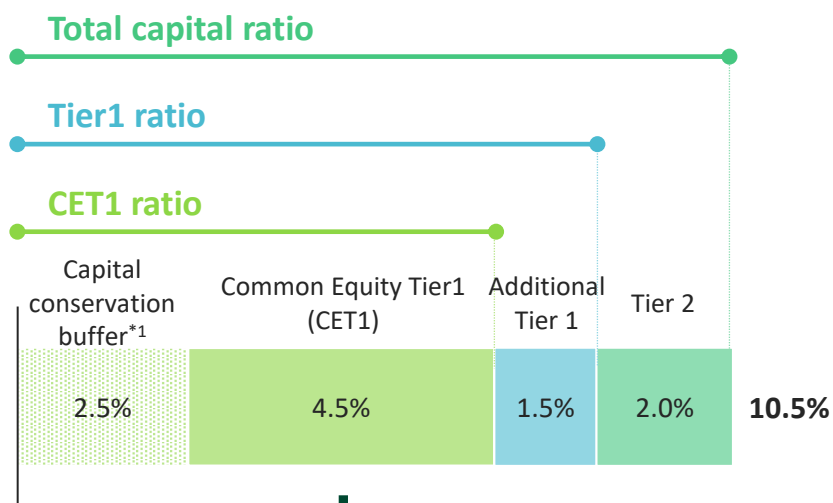


*1 The inclusion of Sumitomo Mitsui Financial Group, Inc in any MSCI Index, and the use of MSCI logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement or promotion of Sumitomo Mitsui Financial Group, Inc by MSCI or any of its affiliates. The MSCI Indexes are the exclusive property of MSCI. MSCI and the MSCI Index names and logos are trademarks or service marks of MSCI or its affiliates.

Application of Basel III (Capital Ratio)

		Mar.24	Mar.25	Mar.26	Mar.27	Mar.28	Mar.29
RWA	Revised standardized approach and internal ratings-based framework for credit	Implement					
	Revised credit valuation adjustment (CVA) framework						
	Revised operational risk framework						
	Output floor	50%	55%	60%	65%	70%	72.5%

Capital Requirements



G-SIBs surcharge (CET1 capital)

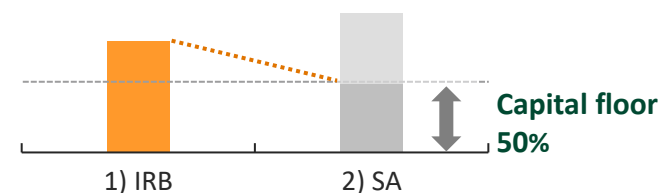
Bucket 1	Bucket 2	Bucket 3	Bucket 4	Bucket 5
1.0%	1.5%	2.0%	2.5%	3.5%

Implementation of Output Floor

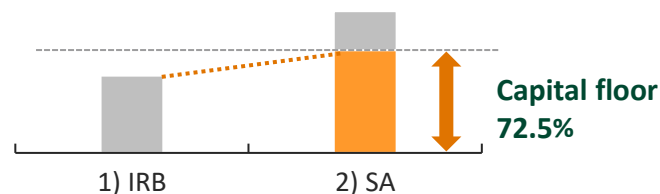
Calculate using larger figure

- 1) RWA based on internal ratings-based approach (IRB)
- 2) RWA based on standardized approach (SA) x capital floor

Mar. 24



Mar. 29



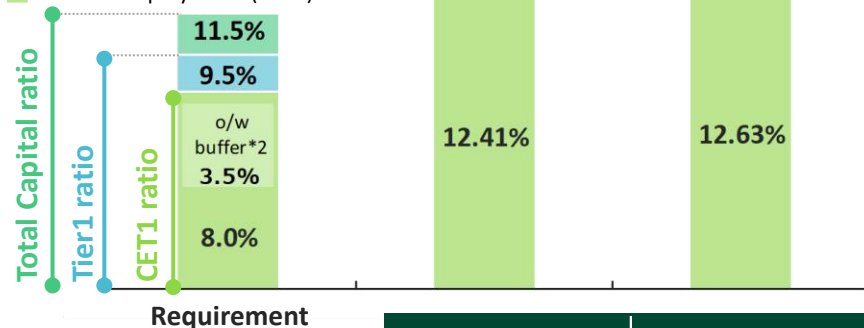
*1 Countercyclical buffer (CCyB) omitted

Capital / RWA

► Capital Ratio (Transitional basis)*1

Transitional basis

- Tier2
- Additional Tier1 (AT1)
- Common Equity Tier1 (CET1)



	Mar.26	Jun.26
Total capital	15,865.9	16,591.3
Tier1 capital	14,655.9	15,363.6
o/w CET1 capital	12,544.0	12,901.1
Tier2 capital	1,210.1	1,227.7
Risk-weighted assets	101,078.2	102,128.2

Finalized Basel III basis

CET1 ratio	11.1%	11.2%
excl. net unrealized gains on other securities	10.3%	10.5%
CET1 Capital*3 (JPY tn)	10.9	11.3
RWA*3 (JPY tn)	105.8	106.9

► Other Requirement Ratios

	Jun.26	Requirement
External TLAC ratio		
RWA basis	24.42%	18.0%
Leverage exposure basis	9.81%	7.10%
Leverage ratio	5.25%	3.7%
LCR (Average 1Q FY3/27)	138.3%	100%

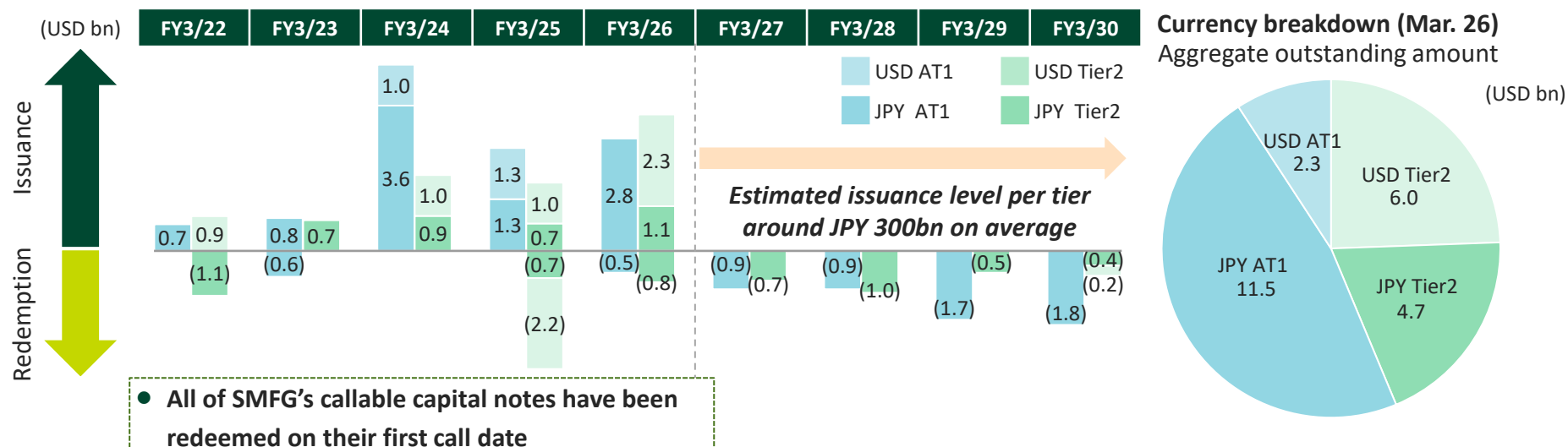
*1 Basel III finalization phased-in started from Mar. 24. Revised RWA calculation will be fully implemented by Mar. 29

*2 Capital conservation buffer: 2.5%+ G-SIBs surcharge: 1.0%. Countercyclical buffer (CCyB) omitted

*3 Finalized Basel III basis, excl. net unrealized gains on other securities. RWA associated with net unrealized gains on stocks is excluded.

Subordinated Bonds Issuances Results and Strategy

► Subordinated Bonds Issuances and Redemptions*1

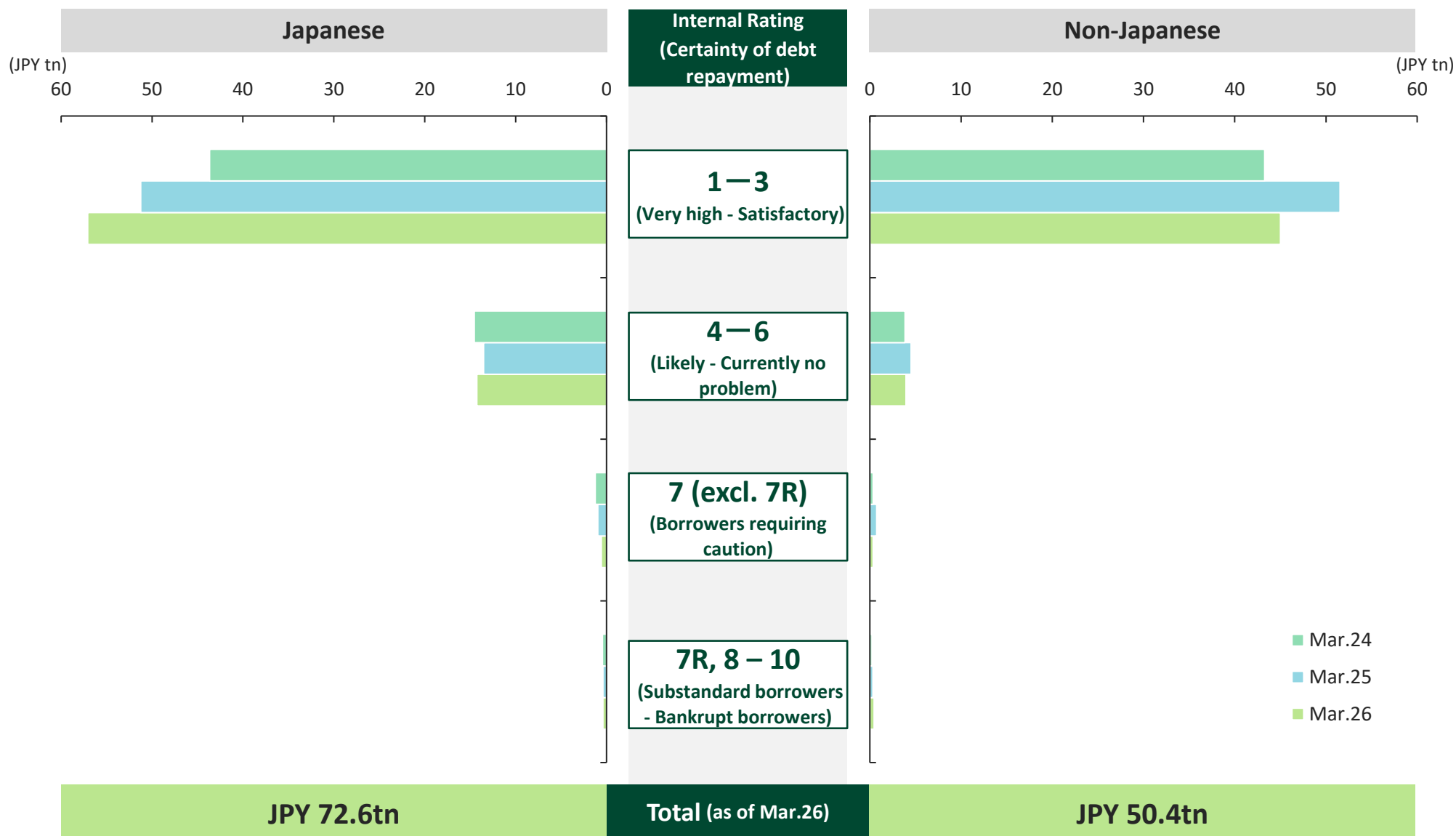


Historical issuance calendar

	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY3/22						\$ Tier2 20y \$850mn				¥ AT1 PNC10 ¥80bn		
FY3/23									¥ AT1 PNC5/PNC10 ¥107bn			¥ Tier2 10NC5/10y ¥100bn
FY3/24	¥ AT1 PNC5/PNC10 ¥140bn			\$ Tier2 20y \$1bn		¥ AT1 PNC5/PNC10 ¥211bn	¥ Tier2 10NC5/10y ¥130bn			¥ AT1 PNC5/PNC10 ¥188bn		\$ AT1 PNC10 \$1bn
FY3/25		¥ AT1 PNC5.5/PNC7/PNC10/ PNC12/PNC15 ¥190bn		\$ Tier2 20y \$1bn	¥ Tier2 10NC5/10y ¥100bn						\$ AT1 PNC10 \$1.25bn	
FY3/26			¥ AT1 PNC5/PNC10 ¥240bn	\$ Tier2 21NC20 \$1bn			¥ Tier2 10NC5/10y ¥175bn		¥ AT1 PNC5/PNC10 ¥200bn			\$ Tier2 15NC10 \$1.25bn

*1 Callable notes were, or are assumed for illustration to be, redeemed at their respective 1st call dates, while there is no assurance they will be redeemed at such time

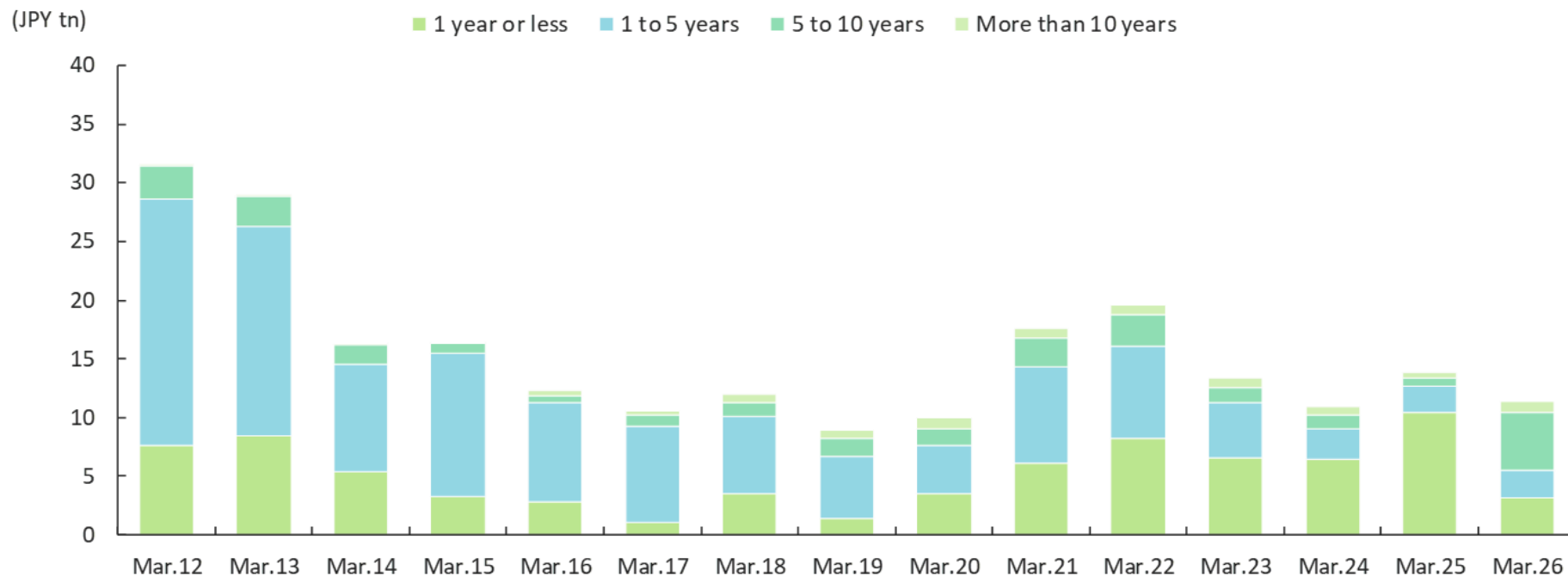
Breakdown by Internal Ratings*1



*1 Managerial accounting basis. Exposure include loans, acceptances and guarantees. Foreign exchanges, private placement, suspense payments, undrawn commitments, and derivatives, etc. Excluding the exposure to SMFG consolidated subsidiaries, retail customers in Japan, Japanese government, etc., and specialized lending

Yen Bond Portfolio

► SMBC (Total balance of other securities with maturities and bonds classified as held-to-maturity – total of JGBs, local gov. bonds and corporate bonds)



of wich JGBs (JPY tn) ^{*1}	26.3	23.1	9.5	10.7	7.8	7.1	9.2	6.2	7.1	14.3	15.8	9.6	7.5	11.2	5.3
Average duration (years) ^{*2}	1.9	1.8	1.1	1.8	2.8	2.9	2.3	3.2	2.9	2.5	2.8	2.4	2.1	1.0	3.9
Unrealized gains/losses (JPY bn) ^{*1,3}	104.4	95.3	60.0	45.9	103.8	57.5	44.2	60.5	21.4	7.9	(49.4)	(62.4)	(98.2)	(140.9)	(259.7)

*1 Excl. held-to-maturity

*2 Excl. bonds classified as held-to-maturity, for which hedge-accounting is applied, and private placement bonds

*3 15-year floating-rate JGBs have been evaluated at their reasonably estimated price until Sep.20

Credit Ratings of G-SIBs (1) Operating Banks*¹

(As of May. 1 2026)

Moody's	Moody's		S&P		Fitch		S&P Fitch
Aaa							AAA
Aa1							AA+
Aa2	- Bank of America - Bank of New York Mellon - JPMorgan Chase Bank	- State Street Bank & Trust - UBS - Wells Fargo Bank			- Bank of America - Bank of New York Mellon	- JPMorgan Chase Bank - State Street Bank & Trust	AA
Aa3	Citibank	Morgan Stanley Bank	- Bank of New York Mellon - JPMorgan Chase Bank	- Royal Bank of Canada - State Street Bank & Trust	- HSBC Bank - ING Bank - Morgan Stanley Bank - Royal Bank of Canada	- Toronto Dominion - UBS - Wells Fargo Bank	AA-
A1	SMBC - Agricultural Bank of China - Banco Santander - Bank of China - Barclays Bank - BNP Paribas - BPCE - China Construction Bank	- Crédit Agricole - Deutsche Bank - Goldman Sachs Bank - HSBC Bank - ICBC - Mizuho Bank - MUFG Bank - Royal Bank of Canada - Société Générale - Standard Chartered	- Banco Santander - Bank of America - Barclays Bank - BNP Paribas - BPCE - Citibank - Crédit Agricole - Goldman Sachs Bank - HSBC Bank	- ING Bank - Morgan Stanley Bank - Standard Chartered - Toronto Dominion - UBS - Wells Fargo Bank	- Barclays Bank - BNP Paribas - Citibank - Crédit Agricole	- Goldman Sachs Bank - Standard Chartered	A+
A2	- BoCom - ING Bank	Toronto Dominion	SMBC - Agricultural Bank of China - Bank of China - China Construction Bank	- Deutsche Bank - ICBC - Mizuho Bank - MUFG Bank - Société Générale	SMBC - Agricultural Bank of China - Banco Santander - Bank of China - BoCom	- BPCE - China Construction Bank - ICBC - Mizuho Bank - MUFG Bank	A
A3			BoCom		Deutsche Bank	Société Générale	A-
Baa1							BBB+
Baa2							BBB
Baa3							BBB-

*1 Long-term issuer ratings (if not available, long-term deposit ratings) for Moody's, long-term issuer local issuer currency ratings for S&P, long-term issuer default ratings for Fitch

Credit Ratings of G-SIBs (2) Holding Companies*¹

(As of May. 1 2026)

Moody's	Moody's		S&P		Fitch	S&P Fitch
Aaa						AAA
Aa1						AA+
Aa2						AA
Aa3	Bank of New York Mellon	State Street			- Bank of America - Bank of New York Mellon - JPMorgan - State Street	AA-
A1	SMFG - Bank of America - JPMorgan	Mizuho - Morgan Stanley MUFG - Wells Fargo			- HSBC - ING - Morgan Stanley - UBS - Wells Fargo	A+
A2	- Goldman Sachs - UBS		- Bank of New York Mellon - JPMorgan	State Street	- Barclays - Citigroup - Goldman Sachs - Groupe BPCE - Standard Chartered	A
A3	- Citigroup - HSBC	Standard Chartered	SMFG - Bank of America - HSBC - ING	Mizuho - Morgan Stanley MUFG - UBS	SMFG Mizuho MUFG	A-
Baa1	- Barclays - ING		- Barclays - Citigroup - Goldman Sachs	- Standard Chartered - Wells Fargo		BBB+
Baa2						BBB
Baa3						BBB-

*1 Long-term issuer ratings (if not available, Senior unsecured ratings) for Moody's, long-term issuer local currency ratings for S&P, long-term issuer default ratings for Fitch