

Financial Highlights for the Six-month Period ended September 30, 2003

1. Financial Results

<SMBC Non-consolidated>

(Millions of yen)

		Six-month Period		Six-month Period ended Sep. 30, 2002
		ended Sep. 30, 2003	Change	
Gross banking profit	1	795,339	(108,000)	903,339
<i>Excluding gains (losses) on bonds</i>	2	776,567	(50,143)	826,710
Gross domestic profit	3	558,967	(66,781)	625,748
<i>Excluding gains (losses) on bonds</i>	4	556,580	(30,099)	586,679
Net interest income	5	481,688	(40,899)	522,587
Trust fees	6	84	84	-
Net fees and commissions	7	78,177	14,733	63,444
Net trading income	8	(1,863)	(2,614)	751
Net other operating income	9	880	(38,083)	38,963
<i>Gains (losses) on bonds</i>	10	2,386	(36,682)	39,068
Gross international profit	11	236,371	(41,219)	277,590
<i>Excluding gains (losses) on bonds</i>	12	219,986	(20,043)	240,029
Net interest income	13	86,908	(31,717)	118,625
Net fees and commissions	14	21,152	(1,315)	22,467
Net trading income	15	151,688	49,032	102,656
Net other operating income	16	(23,377)	(57,215)	33,838
<i>Gains (losses) on bonds</i>	17	16,385	(21,175)	37,560
Expenses (excluding non-recurring losses)	18	(296,030)	29,248	(325,278)
Personnel expenses	19	(113,967)	17,505	(131,472)
Non-personnel expenses	20	(166,697)	10,237	(176,934)
Taxes	21	(15,365)	1,505	(16,870)
Banking profit (excluding transfer to general reserve for possible loan losses)	22	499,308	(78,753)	578,061
<i>Excluding gains (losses) on bonds</i>	23	480,536	(20,896)	501,432
Transfer to general reserve for possible loan losses	24	-	20,564	(20,564)
Banking profit	25	499,308	(58,189)	557,497
Gains (losses) on bonds	26	18,771	(57,857)	76,628
Non-recurring gains (losses)	27	(394,133)	63,477	(457,610)
<i>Credit related costs</i>	28	(373,597)	(127,115)	(246,482)
Write-off of loans	29	(337,901)	(248,214)	(89,687)
Transfer to specific reserve	30	-	140,640	(140,640)
Transfer to reserve for losses on loans sold	31	-	7,109	(7,109)
Losses on loans sold to CCPC	32	(740)	2,273	(3,013)
Losses on sale of delinquent loans	33	(34,955)	(24,949)	(10,006)
Transfer to loan loss reserve for specific overseas countries	34	-	(3,974)	3,974
Gains (losses) on stocks	35	18,783	211,010	(192,227)
Gains on sale of stocks	36	50,910	15,749	35,161
Losses on sale of stocks	37	(24,720)	26,842	(51,562)
Losses on devaluation of stocks	38	(7,406)	168,419	(175,825)
Enterprise taxes by Local Governments	39	(7,678)	(4,136)	(3,542)
Other non-recurring gains (losses)	40	(31,641)	(16,283)	(15,358)
Ordinary profit (loss)	41	105,175	5,289	99,886
Extraordinary gains (losses)	42	37,813	76,056	(38,243)
Gains (losses) on disposition of premises and equipment	43	(6,404)	3,167	(9,571)
Gains on disposition of premises and equipment	44	382	(1,236)	1,618
Losses on disposition of premises and equipment	45	(6,787)	4,403	(11,190)
Amortization of net transition obligation from initial application of the new accounting standard for employee retirement benefits	46	(10,083)	-	(10,083)
Write-back of loan loss reserves	47	13,787	13,787	-
Transfer to specific reserve for possible loan losses	48	(217,330)	(217,330)	-
Write-back of general reserve for possible loan losses	49	229,089	229,089	-
Write-back of loan loss reserve for specific overseas countries	50	2,028	2,028	-
Write-back of reserve for losses on loans sold	51	393	393	-
Refund of enterprise tax from Tokyo government and interest on refund	52	40,333	40,333	-
Income(loss) before income taxes	53	142,988	81,346	61,642
Income taxes, current	54	(12,573)	(5,778)	(6,795)
Income taxes, deferred	55	9,244	18,552	(9,308)
Net income (loss)	56	139,659	94,121	45,538
Total credit cost (24 + 28 + 47 + 51)	57	(359,415)	(92,369)	(267,046)

(Note) Amount less than JPY 1 million are rounded down. Figures in parenthesis indicate the amount of loss or decrease.

<Consolidated>

(Millions of yen)

		Six-month Period ended Sep. 30, 2003		Six-month Period ended Sep. 30, 2002
			Change	
Consolidated gross profit	1	1,049,121	(67,271)	1,116,392
Net interest income	2	663,237	(70,707)	733,944
Trust fees	3	84	84	-
Net fees and commissions	4	195,190	32,767	162,423
Net trading profit	5	163,904	54,088	109,816
Net other operating income	6	26,704	(83,504)	110,208
General and administrative expenses	7	(448,094)	(1,991)	(446,103)
Total credit cost	8	(441,522)	(122,939)	(318,583)
Write-off of loans	9	(388,924)	(266,098)	(122,826)
Transfer to specific reserve	10	(244,860)	(89,947)	(154,913)
Transfer to general reserve for possible loan losses	11	228,302	250,962	(22,660)
Other credit cost	12	(36,041)	(17,859)	(18,182)
Gains (losses) on stocks	13	20,604	218,530	(197,926)
Equity in earnings of affiliates	14	8,044	5,237	2,807
Other income (expenses)	15	(22,644)	(15,914)	(6,730)
Ordinary profit (loss)	16	165,508	15,652	149,856
Extraordinary gains (losses)	17	21,371	60,877	(39,506)
Income (loss) before income taxes and minority interests	18	186,880	76,531	110,349
Income taxes, current	19	(22,436)	4,264	(26,700)
Income taxes, deferred	20	5,137	15,470	(10,333)
Minority interests in net income (loss)	21	(26,087)	(7,917)	(18,170)
Net income (loss)	22	143,492	88,347	55,145

(Note) Consolidated gross profit = (Interest income - interest expenses) + Trust fees + (Fees and commissions (income) - Fees and commissions (expenses)) + (Trading profits - Trading losses) + (Other income - Other expenses)

(Reference)

(Billions of yen)

Consolidated net business profit	23	532.7	(75.9)	608.6
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(Note) Consolidated net business profit = (SMBC Non-consolidated banking profit (excluding transfer to general reserve)) + (Other subsidiaries' ordinary profit (excluding temporary factors) + (Affiliates' ordinary profit) X (Ownership ratio) - (Internal transaction (dividends, etc.))

(Number of consolidated subsidiaries and affiliates)

		Sep. 30, 2003	Change	Sep. 30, 2002
Consolidated subsidiaries	24	169	(1)	170
Affiliated companies accounted for by equity method	25	48	1	47