## 9. ROE

## <SMBC Non-consolidated>

|  | Six-month Period ended Sep. 30, 2003 (a) |  |  | FY2002 <br> (b) | Six-month Periodended Sep. 30, 2002 (c) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (a) - (b) | (a) - (c) |  | Former SMBC | Former <br> Wakashio Bank |
| ROE (numerator: Banking profit*) | 87.0 | 11.0 | - | 76.0 | 64.0 | 13.7 |
| ROE (numerator: Banking profit) | 87.0 | 27.5 | , | 59.5 | 61.7 | 13.7 |
| ROE (numerator: Net income) | 24.3 | 58.4 | - | (34.1) | 5.0 | 6.6 |

*Excluding transfer to general reserve for possible loan losses
<Consolidated>

|  | Six-month |  |  | FY2002 | Six-month |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Period ended <br> Sep. 30, 2003 <br> (a) | (a) - (b) | (a) - (c) | (b) | Period ended <br> Sep. 30, 2002 <br> (c) |
| ROE (numerator: Net income) | 36.3 | 79.3 | 29.0 | (43.0) | 73 |

$\operatorname{ROE}=\frac{\text { (Net income }- \text { Dividends on preferred stocks) } \mathrm{X} \text { number of days in an year / number of days in the six-month period }}{\left\{\begin{array}{c}\{\text { (Stockholders' equity at the begining of the term) }-(\text { (Number of preferred stocks at the beginning of the term) } \mathrm{X} \text { (Issue price) })+ \\ \text { (Stockholders' equity at the end of the term) }-(\text { Number of preferred stocks at the end of the term) } \mathrm{X} \text { (Issue price) }\} / 2\end{array}\right.} \quad \mathrm{X} 100$
(\%)

|  | Six-month |  |  | FY2002 | Six-month Period ended Sep. 30, 2002 <br> (c) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Period ended Sep. 30, 2003 (a) | (a) - (b) | (a) - (c) |  |  |
| Fully-diluted ROE (numerator: Net income) | 11.1 | 28.5 | 7.2 | (17.4) | 3.9 |

(Note) Fully-diluted basis: including convertible preferred stocks.

