

## Resolving Problem Loans

During fiscal 1999, we accelerated the disposal of problem loans to meet the precondition for the merger with Sumitomo Bank that specifies both banks' problem loan issues be completely resolved before integration. We disposed of ¥449.9 billion, ¥349.9 billion more than the ¥100 billion originally proposed for the period.

This treatment encompassed loans with latent risk factors as well as evident ones. The principle risk factors included potential deterioration of large borrowers owing to effects from the implementation of the Civil Rehabilitation Law and new accounting practices; the risk of devaluation in real estate collateral; second potential losses from receding collateral values for loans sold to the Cooperative Credit Purchasing Company (CCPC); and risks associated with the assistance of affiliated companies. The following table compares the amounts processed during the fiscal period with the corresponding amounts the prior year.

Based on self-assessments of asset quality, a total of ¥293.4 billion was used in direct write-offs, the net additions to specific reserves and to general reserve for

possible loan losses (the net sum of items 2, 3 and 10), up from the ¥208.4 billion scheduled in the Plan toward Soundness of Management. This increase was undertaken for two reasons. First, provisions were made for large borrowers with degraded financial conditions owing to bankruptcy or failed restructuring plans. Second, precautionary provisions were made for the potentially adverse effects of the Civil Rehabilitation Law from fiscal 1999 onward and for downtrends in individual industries. Under these assumptions, borrowers whose main banks were scaling back or who were at risk for a potential decline in financial condition were reclassified in a higher risk category and appropriate provisions were set aside.

During the period, we realized losses amounting to ¥35.2 billion on financial assistance provided to affiliated companies. Although all reserves covering funds extended to assisted companies for the duration of their restructuring periods had already been transferred in fiscal 1998, the problem loans held by our non-bank and lease affiliates were sold in bulk sales to advance the culmination of their restructuring plans from the March 2003 fiscal period to this period, in preparation for the merger with Sumitomo Bank one year ahead of schedule.

The net addition to reserve for possible losses from loans sold to CCPC and other remaining categories (items 4,5,6,8 and 9) amounted to ¥121.2 billion, up from the ¥106.2 billion called for in the Plan toward Soundness of Management. This increase chiefly reflects provisions made to offset the heightened risk of falling collateral values for loans sold to CCPC and losses realized from the accelerated sale of loans in preparation for the merger. As a result, the outstanding balance financing CCPC to purchase loans (back finance) fell to ¥244.1 billion, a ¥140.0 billion decrease from ¥385.8 billion a year earlier. Similarly, the ratio of reserve to back finance climbed to 39%, nine percentage points over fiscal 1998.

Write-Offs and Provisions			
Billions of Yen			
Years Ended March 31	2000	1999	Change
Total Loan Losses (A)	¥464.5	¥ 922.3	¥(457.8)
Direct Write-Offs	113.3	149.3	(36.0)
Net Addition to Specific Reserves	194.7	304.4	(109.7)
Losses on Bulk Sales	14.1	5.9	8.2
Losses on Sales of Loans to CCPC	37.1	24.1	13.0
Net Addition to Reserve for Possible Losses from Loans Sold to CCPC	55.4	10.2	45.2
Losses on Financial Assistance Provided to Affiliated Companies	35.2	331.9	(296.7)
Net Addition to Reserve for Loans to Restructuring Countries	(2.6)	8.3	(10.9)
Others	17.1	87.9	(70.8)
Net Addition to General Reserve for Possible Loan Losses (B)	(14.6)	101.1	(115.7)
Total (A) + (B)	¥449.9	¥1,023.5	¥(573.6)

With the loans held by the parent bank, the loans sold to CCPC and the loans held by non-bank affiliates, total loans with a nominal value of ¥800 billion were disposed of during the period.

### Disclosure Based on the Financial Revitalization Law

The Bank discloses the results of its asset audits in compliance with Article 3.2 of the Financial Revitalization Law.

Under the disclosure standards specified therein, the grand

total of the "Bankruptcy, etc.," "In Danger of Bankruptcy," and "Special Attention" categories came to ¥1,723.5 billion, a ¥76.5 billion decrease from a year earlier. Despite the reclassification of many borrowers into higher risk categories, this number decreased because of direct write-offs and sales of assets held by the parent bank and the fact that debt extended to non-bank affiliates for restructuring is no longer subject to this classification since restructuring support has ceased.

### Disclosure Based on the Financial Revitalization Law

Years Ended March 31

Billions of Yen

	Disclosure Based Assets			Secured Amount (B)		
	2000	1999	Change	2000	1999	Change
Bankruptcy, etc.	¥ 394.7	¥ 390.2	¥ 4.5	¥ 394.7	¥ 390.2	¥ 4.5
In Danger of Bankruptcy	880.8	809.2	71.6	720.5	642.0	78.5
Special Attention	448.0	600.6	(152.6)	178.5	280.1	(101.6)
[Excluding Non-Bank Affiliates]	[199.7]	[282.5]	[(82.8)]	[74.7]	[137.7]	[(63.0)]
Total	¥1,723.5	¥1,800.0	¥ (76.5)	¥1,293.8	¥1,312.5	¥ (18.7)
[Excluding Non-Bank Affiliates]	[1,475.2]	[1,482.0]	[(6.8)]	[1,190.0]	[1,170.1]	[19.9]

### Coverage According to Financial Revitalization Law Provision Standards

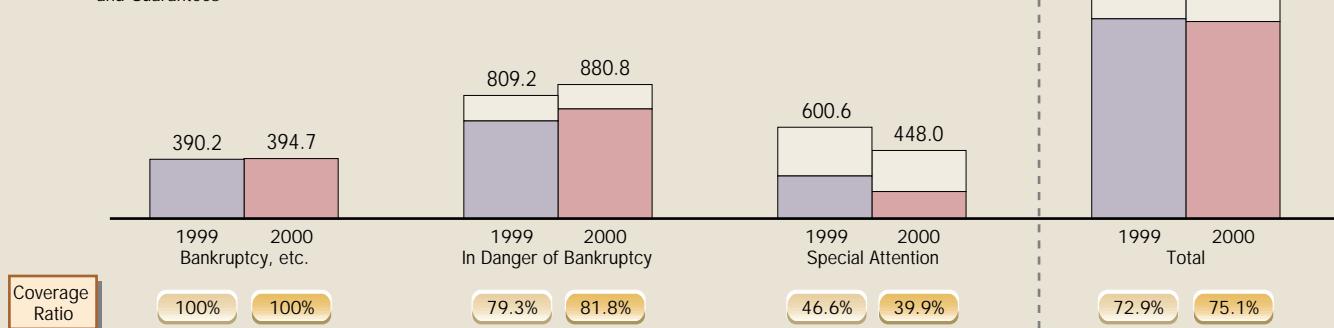
The total coverage ratio by provisions (excluding the portion for normal loans) including collateral and guarantees, accurately indicates the state of preparedness for problem loans. At fiscal year-end, the aggregate coverage ratio

(including non-bank affiliates) was 75.1%, up approximately two percentage points over a year earlier. The ratio excluding non-bank affiliates was 80.7%, up approximately two percentage points from a year earlier. This indicates that adequate measures have been taken against any potential losses and that the Bank's financial condition is sound.

### Coverage According to Financial Revitalization Law Provision Standards (Billions of Yen, %)

(Years Ended March 31)

Provisions Including Collateral and Guarantees



## Self-Assessment Standard and Policy for Write-Offs and Reserves (Non-Consolidated)

Billions of Yen

Self-Assessment	Disclosure Based on the Revitalization Law	Classification Based on Self-Assessment				Reserve for Possible Loan Losses	Reserve Ratio ( * 2 )
		Unclassified	Class II	Class III	Class IV		
Legal Bankruptcy	Bankruptcy, etc. 394.7	Claims Secured by Collateral and Guarantees 370.8		100% for Specific Reserve 23.8	Directly Written-off ( * 1 )	23.8	100%
Virtual Bankruptcy							
Possible Bankruptcy	In Danger of Bankruptcy 880.8	Claims Secured by Collateral and Guarantees 343.0		Necessary Amount for Specific Reserve 537.7		377.4	70.2%
Caution	Special Attention 448.0	Claims Secured by Collateral and Guarantees 117.8					
	Normal Loans 33,184.8	"Caution" Category Excluding "Special Attention"			247.7	18.4%	
		Normal Loans				5.0%	
Normal						0.15%	

	Total 34,908.4					Coverage Ratio $\frac{B+C}{A}$ After Partially Written-off 75.1% (80.7%)  Before Partially Written-off 83.0% (87.5%) ( * 3 )	
		A: Total Amounts  1,723.5	B: Claims Secured by Collateral and Guarantees  831.8	Unsecured Claims Excluding B  891.7			C: Reserve for Claims by Revitalization Law 462.0

### Disclosure Based on Financial Revitalization Law by Industry (Non-Consolidated)

Year Ended March 31	2000	Billions of Yen, %	
		Coverage Amount	Coverage Ratio
Domestic Offices (*)	¥1,659.6	¥1,247.0	75.1%
Manufacturing	88.0	84.6	96.2
Agriculture	3.0	3.0	99.9
Forestry	0.9	0.7	82.3
Fisheries	—	—	—
Mining	4.6	4.6	100.0
Construction	159.3	106.3	66.7
Public Enterprises	0	0	100.0
Transportation, Communications	13.7	9.1	66.1
Wholesaling and Retailing	271.3	235.8	86.9
Financing and Insurance	274.9	128.0	46.6
[Excluding Non-Bank Affiliates]	[26.6]	[24.1]	[90.5]
Real Estate	342.9	295.1	86.1
Services	401.9	282.3	70.3
Local Governments	—	—	—
Others	98.6	97.0	98.4

\* The special account for international financial transactions is excluded.

### Disclosure Based on Financial Revitalization Law by Area (Non-Consolidated)

Year Ended March 31	2000	Billions of Yen, %	
		Coverage Amount	Coverage Ratio
Overseas	¥63.9	¥46.8	73.2%
Asia	49.8	37.6	75.5
Indonesia	20.8	15.0	71.9
Hong Kong	9.3	8.4	90.4
India	5.4	4.1	74.7
China	5.2	3.6	70.1
Others	8.7	6.3	72.2
North America	8.1	6.5	81.2
West Europe	5.9	2.5	43.0
East Europe	0.1	0	70.0

## Risk-Monitored Loans

Years Ended March 31	Non-Consolidated			Consolidated		
	2000	1999	Change	2000	1999	Change
Loans to Borrowers in Legal Bankruptcy	¥ 156.6	¥ 165.1	¥ (8.5)	¥ 176.3	¥ 169.3	¥ 7.0
Past Due Loans	1,067.7	994.8	72.9	1,274.6	1,276.1	(1.5)
Past Due Loans (3 Months or More)	35.2	58.9	(23.7)	39.7	84.3	(44.6)
Restructured Loans	412.7	541.6	(128.9)	170.7	237.1	(66.4)
[Non-Bank Affiliates]	[248.3]	[318.0]	[(69.7)]	[—]	[—]	[—]
Total	¥1,672.3	¥1,760.5	¥ (88.2)	¥1,661.4	¥1,766.8	¥(105.4)
Ratio to Total Loans (%)	5.2	5.5	(0.3)	5.1	5.4	(0.3)

Notes: 1. "Loans to borrowers in legal bankruptcy" is defined as loans outstanding to borrowers that have begun bankruptcy proceedings under one or more of the laws pertaining to bankruptcy, including the Corporate Reorganization Law, the Bankruptcy Law and the Commission Law, in Japan, or have had their transactions with the promissory note clearinghouse suspended.

2. "Past due loans" are defined as loans for which interest is not accrued but exclude "loans to borrowers in legal bankruptcy."

3. "Past due loans (3 months or more)" are defined as loans for which principal and/or interest is three months or more past due but exclude "loans to borrowers in legal bankruptcy" and "past due loans."

4. "Restructured loans" are defined as loans in respect of which the Bank is relaxing lending conditions, such as reduction of the original interest rate and forbearance of interest payments to support the borrowers' reorganization, but exclude "loans to borrowers in bankruptcy," "past due loans" or "past due loans (3 months or more)."

## Risk-Monitored Loans by Industry (Non-Consolidated)

Years Ended March 31	Billions of Yen		
	2000	1999	Change
Domestic Offices*	¥1,614.4	¥1,672.8	¥(58.4)
Manufacturing	85.2	105.1	(19.9)
Agriculture	3.0	4.6	(1.6)
Forestry	0.9	0.9	0.0
Fisheries	—	0.1	(0.1)
Mining	2.4	3.9	(1.5)
Construction	157.9	89.3	68.6
Public Enterprises	0.0	0.0	0.0
Transportation, Communications	13.7	13.8	(0.1)
Wholesaling and Retailing	261.9	242.2	19.7
Financing and Insurance	270.6	366.4	(95.8)
[Excluding Non-Bank Affiliates]	[22.3]	[48.4]	[(26.1)]
Real Estate	338.2	342.0	(3.8)
Services	399.4	369.9	29.5
Local Governments	—	—	—
Others	80.6	134.0	(53.4)

\* The special account for international financial transactions is excluded.

## Loans by Restructuring Countries (Non-Consolidated)

Years Ended March 31	Billions of Yen, %		
	2000	1999	1998
Indonesia	¥116.2	¥178.2	¥ —
Russia	0.1	0.1	1.6
Others	5.9	6.8	1.7
Total	¥122.3	¥185.2	¥3.4
Percentage of Total Assets (%)	0.26	0.39	0.01
Number of Countries	10	10	8

## Loans and Bills Discounted and Risk-Monitored Loans by Area (Non-Consolidated)

### Loans and Bills Discounted to Asia

Billions of Yen			
Years Ended March 31	2000	1999	Change
Indonesia	¥118.3	¥163.2	¥ (44.9)
[Risk-Monitored Loans]	[18.5]	[32.2]	[(13.7)]
Thailand	124.4	172.6	(48.2)
[Risk-Monitored Loans]	[5.0]	[15.7]	[(10.7)]
Korea	68.4	115.7	(47.3)
[Risk-Monitored Loans]	[—]	[2.2]	[(2.2)]
Hong Kong	161.9	188.7	(26.8)
[Risk-Monitored Loans]	[9.3]	[8.2]	[1.1]
China	55.9	83.2	(27.3)
[Risk-Monitored Loans]	[5.0]	[8.8]	[(3.8)]
Singapore	65.8	60.0	5.8
[Risk-Monitored Loans]	[0.2]	[0.2]	[0.0]
India	25.7	37.9	(12.2)
[Risk-Monitored Loans]	[2.8]	[1.1]	[1.7]
Malaysia	27.0	31.4	(4.4)
[Risk-Monitored Loans]	[2.1]	[2.5]	[(0.4)]
Pakistan	1.7	2.0	(0.3)
[Risk-Monitored Loans]	[0.5]	[—]	[0.5]
Others	3.5	8.3	(4.8)
[Risk-Monitored Loans]	[—]	[—]	[—]
Total	¥653.2	¥863.4	¥(210.2)
[Risk-Monitored Loans]	[43.8]	[71.2]	[(27.4)]

### Loans and Bills Discounted to Latin America

Billions of Yen			
Years Ended March 31	2000	1999	Change
Chile	¥ 9.3	¥10.5	¥(1.2)
[Risk-Monitored Loans]	[—]	[—]	[—]
Columbia	8.0	10.4	(2.4)
[Risk-Monitored Loans]	[—]	[—]	[—]
Mexico	5.1	2.0	3.1
[Risk-Monitored Loans]	[—]	[—]	[—]
Argentina	0.0	0.0	0.0
[Risk-Monitored Loans]	[—]	[—]	[—]
Brazil	0.2	0.3	(0.1)
[Risk-Monitored Loans]	[—]	[—]	[—]
Venezuela	1.3	1.6	(0.3)
[Risk-Monitored Loans]	[—]	[—]	[—]
Total	¥24.1	¥25.1	¥(1.0)
[Risk-Monitored Loans]	[—]	[—]	[—]

### Loans and Bills Discounted to Russia

Billions of Yen			
Years Ended March 31	2000	1999	Change
Russia	¥0.1	¥0.1	¥(0.0)
[Risk-Monitored Loans]	[0.1]	[0.0]	[0.1]

## Non-Consolidated Business Performance and Plan toward Soundness of Management

### Non-Consolidated Business Performance

Years Ended March 31	Billions of Yen		
	2000	1999	Change
<b>Gross Operating Profit</b>	<b>¥711.9</b>	¥ 699.1	¥ 12.8
(Excluding Gains and Losses on Bond Transactions)	<b>709.4</b>	648.0	61.4
Domestic Gross Operating Profit	<b>665.5</b>	627.2	38.3
International Gross Operating Profit	<b>46.3</b>	71.9	(25.6)
<b>Expenses: (Excluding Extraordinary Items)</b>	<b>397.7</b>	425.0	(27.3)
Personnel	<b>161.7</b>	178.1	(16.4)
Non-personnel	<b>216.1</b>	223.0	(6.9)
Tax	<b>19.8</b>	23.8	(4.0)
<b>Bond Issuing Expenses</b>	<b>0.6</b>	—	0.6
<b>Net Operating Profit (before Net Addition to General Reserve for Possible Loan Losses)</b>	<b>313.4</b>	274.1	39.3
<b>Net Addition to General Reserve for Possible Loan Losses</b>	<b>(14.6)</b>	101.1	(115.7)
<b>Net Operating Profit</b>	<b>328.0</b>	172.9	155.1
(Gains and Losses on Bond Transactions)	<b>2.4</b>	51.1	(48.7)
<b>Core Net Operating Profit</b>	<b>310.9</b>	222.9	88.0
<b>Extraordinary Profit (Loss)</b>	<b>(168.1)</b>	(927.1)	759.0
Gains and Losses on Stock and Other Securities	<b>341.7</b>	12.5	329.2
Gains on Sales of Stocks and Other Securities	<b>406.3</b>	150.9	255.4
Losses on Sales of Stocks and Other Securities	<b>29.9</b>	40.9	(11.0)
Losses on Devaluation of Stocks and Other Securities	<b>34.6</b>	97.4	(62.8)
Loan Losses	<b>464.5</b>	922.3	(457.8)
Direct Write-Offs	<b>113.3</b>	149.3	(36.0)
Net Addition to Special Reserves	<b>194.7</b>	304.4	(109.7)
Losses on Bulk Sales	<b>14.1</b>	5.9	8.2
Losses on Sales of Loans to Cooperative Credit Purchase Corporation (CCPC)	<b>37.1</b>	24.1	13.0
Net Addition to Reserve for Possible Losses from Loans Sold to CCPC	<b>55.4</b>	10.2	45.2
Losses on Financial Assistance Provided to Affiliated Companies	<b>35.2</b>	331.9	(296.7)
Net Addition to Reserve for Loans to Restructuring Countries	<b>(2.6)</b>	8.3	(10.9)
Others	<b>17.1</b>	87.9	(70.8)
<b>Operating Profit (Loss)</b>	<b>159.9</b>	(754.1)	914.0
<b>Extraordinary Profit (Loss), Net</b>	<b>(5.8)</b>	105.4	(111.2)
Gains and Losses on Disposal of Premises	<b>(6.1)</b>	105.4	(111.5)
<b>Net Income (Loss) before Income Taxes</b>	<b>154.0</b>	(648.6)	802.6
<b>Income Taxes (Current)</b>	<b>3.9</b>	6.5	(2.6)
<b>Income Taxes (Deferred)</b>	<b>92.9</b>	(279.9)	372.8
<b>Net Income (Loss)</b>	<b>¥ 57.1</b>	¥(375.3)	¥432.4

- Note: 1. Gross Operating Profit = (Net interest income + Corresponding expense for money in trust) + Fees and commissions, net + Trading Revenue, Net + Other Operating Income, Net
2. Net Operating Profit = Gross Operating Profit – Expense (excluding extraordinary items) – Net Addition to General Reserve for Possible Loan Losses
3. Corresponding expense for money in trust is the cost of procuring funds related to money trusts. Gains and losses on money trusts are recorded under Extraordinary Profit (Loss) and are deducted from operating expenses.
4. Extraordinary Profit (Loss) is the amount of Other Operating Profit and Expense recorded in the Statements of Operations, less Net Addition to General Reserve for Possible Loan Losses + Retirement Allowances for directors, which is recorded as an extraordinary expense item.
5. Gains and Losses on Bond Transactions = Gains on Bond Transactions + Gains on Bond Redemption – Losses on Bond Transactions – Losses on Bond Redemption
6. Gains and Losses on Stocks and Other Securities = Gains on Sales of Stocks and Other Securities – Losses on Sales of Stocks and Other Securities – Losses on Devaluation of Stocks and Other Securities
7. Core Net Operating Profit is Net Operating Profit before Net Addition to General Reserve for Possible Loan Losses after the deduction of Gains and Losses on Bond Transactions.

## Financial Review

### Income Analysis

In fiscal 1999, we bolstered gross operating profit through a variety of measures, including improving our lending margin and increasing individual loans. We also made significant progress in reducing expenses following restructuring. As a consequence, net operating profit before net addition to general reserve for possible loan losses climbed 14.3% or ¥39.3 billion, to ¥313.4 billion. Core net operating profit (see note 7 on page 34) rose nearly 40% or ¥88.0 billion, to ¥310.9 billion, the largest figure in our history.

We disposed of ¥449.9 billion in problem loans, including provisions made for possible loan losses. This was done to alleviate potential risk.

Due to an increase in net operating profit and a decrease in disposal of problem loans, our operating profit for the period was ¥159.9 billion, compared with an operating loss of ¥754.1 billion in the previous term. Reflecting these factors, net income was ¥57.1 billion, a recovery over the previous term's net loss of ¥375.3 billion.

### Gross Operating Profit

Gross operating profit inched up 1.8% or ¥12.8 billion, to ¥711.9 billion. Gross operating profit excluding gains and losses on bond transactions also improved 9.5% or ¥61.4 billion, to ¥709.4 billion. Domestic gross operating profit rose ¥38.3 billion owing to a spread increase in domestic corporate loans and an increase in individual loan balance. International gross operating profit fell ¥25.6 billion to ¥46.3 billion, hurt by the yen's appreciation against the dollar and a decrease in the amount of assets.

Domestically, improvement in net interest income, a key indicator of a bank's profitability for assets and liabilities management, was evidenced by its rise of 37 basis points from a year earlier, and 29 basis points for interest rate

spread on loans and deposits. (Refer to page 106 for more information on spreads and yield.)

### Expenses

Personnel expenses declined ¥16.4 billion due to reductions in staff and bonuses. Non-personnel expenses fell ¥6.9 billion, to ¥216.1 billion following drastic reduction of purchasing expenses. Reflecting these factors, expenses for the period declined ¥27.3 billion, to ¥397.7 billion, falling below the ¥400 billion level.

### Net Operating Profit

Net operating profit before net addition to general reserve for possible loan losses edged up ¥39.3 billion, to ¥313.4 billion. In fiscal 1998, we provided net addition to general reserve for possible loan losses of ¥101.1 billion. However, during fiscal 1999, our allocations for such reserves changed to the reversal of ¥14.6 billion. Reflecting this, operating profit after net addition to general reserve for possible loan losses was ¥328.0 billion, ¥155.1 billion higher than a year earlier.

### Extraordinary Profit and Loss

We posted a ¥341.7 billion gain on sales of stocks and other securities in extraordinary profit. In addition, loan losses reached ¥464.5 billion. As part of this, we disposed of ¥449.9 billion in problem loans. (See page 28 for details.) As a consequence, we recorded extraordinary losses of ¥168.1 billion.

### Operating Profit and Net Income

Operating profit for the period was ¥159.9 billion. Calculating our extraordinary profit and loss, net, along with income taxes, our net income for fiscal 1999 totaled ¥57.1 billion.



## Non-Consolidated Balance Sheets

As of March 31	Billions of Yen		
	2000	1999	Change
<b>Assets</b>			
Cash and Due from Banks	¥ 2,095.2	¥ 1,413.6	¥ 681.6
Call Loans	197.4	84.9	112.5
Commercial Paper and Other Debt Purchased	0.6	2.1	(1.5)
Trading Assets	1,104.1	1,091.2	12.9
Money Held in Trust	72.3	151.4	(79.1)
Securities	6,911.6	6,217.5	694.1
Loans and Bills Discounted	31,939.9	32,291.2	(351.3)
Foreign Exchanges	316.1	320.9	(4.8)
Other Assets	1,156.7	1,654.0	(497.3)
Premises and Equipment	317.7	346.8	(29.1)
Deferred Income Taxes	583.5	677.7	(94.2)
Customers' Liabilities for Acceptances and Guarantees	2,524.3	2,956.7	(432.4)
Reserve For Possible Loan Losses	(660.4)	—	(660.4)
<b>Total Assets</b>	<b>¥46,559.4</b>	<b>¥47,208.7</b>	<b>¥(649.3)</b>
<b>Liabilities and Stockholders' Equity</b>			
<b>Liabilities</b>			
Deposits	¥33,342.6	¥32,965.6	¥ 377.0
Call Money	2,558.9	2,335.5	223.4
Commercial Paper	451.0	567.0	(116.0)
Trading Liabilities	161.2	194.1	(32.9)
Borrowed Money	1,953.5	1,960.7	(7.2)
Foreign Exchanges	30.2	35.1	(4.9)
Bonds	270.0	100.0	170.0
Convertible Bonds	0	2.2	(2.2)
Other Liabilities	2,856.1	2,946.0	(89.9)
Reserve for Possible Loan Losses	—	735.5	(735.5)
Reserve for Retirement Allowances	32.0	36.4	(4.4)
Reserve for Possible Losses from Loans Sold to CCPC	94.8	114.8	(20.0)
Other Reserves	0	0	0
Deferred Income Tax Liabilities for Land Revaluation	32.0	35.1	(3.1)
Acceptances and Guarantees	2,524.3	2,956.7	(432.4)
<b>Total Liabilities</b>	<b>44,307.1</b>	<b>44,985.1</b>	<b>(678.0)</b>
<b>Stockholders' Equity</b>			
Capital Stock:			
Common Stock	639.9	631.3	8.6
Preferred Stock	402.7	411.3	(8.6)
Capital Surplus	899.5	899.5	0
Legal Reserve	124.1	118.0	6.1
Land Revaluation Excess	48.9	48.9	0
Earned Surplus	137.0	114.2	22.8
<b>Total Stockholders' Equity</b>	<b>2,252.2</b>	<b>2,223.5</b>	<b>28.7</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>¥46,559.4</b>	<b>¥47,208.7</b>	<b>¥(649.3)</b>

## Asset Portfolio

Loans and bills discounted declined by ¥351.3 billion, to ¥31.9 trillion, reflecting the yen's appreciation against the U.S. dollar and curtailment of international operations. Securities grew ¥694.1 billion, to ¥6.9 trillion, mainly owing to an increase in bonds including government bonds. In addition, due to change of accounting method, we made a revision to our balance sheets. Reserve for possible loan losses is not reported on the liability side but presented on the last line of the asset side of the balance sheet.

## Liabilities

Deposits excluding certificates of deposits declined ¥307.0 billion from March 31, 1999, owing to a decrease in time deposit accounts as corporations and individuals opt to diversify funds and lower market interest rates. We also issued straight bonds during the period to ensure a stable source of funding, pushing up bonds by ¥170.0 billion, to ¥270.0 billion.

## Capital Adequacy Ratio

Years Ended March 31	Consolidated			Non-Consolidated		
	2000	1999	Change	2000	1999	Change
Tier I	¥ 2,440.6	¥ 2,396.8	¥ 43.8	¥ 2,470.9	¥ 2,448.4	¥ 22.5
Tier II	1,661.2	1,724.7	(63.5)	1,522.0	1,584.4	(62.4)
Total Qualifying Capital	4,100.8	4,120.6	(19.8)	3,992.0	4,031.9	(39.9)
Risk-adjusted Assets	32,721.5	33,399.2	(677.7)	31,917.3	32,560.7	(643.4)
Capital Ratio	12.53%	12.33%	0.20%	12.50%	12.38%	0.12%

## Capital Adequacy (BIS Guidelines)

The Bank's capital ratio on a consolidated basis, as of March 31, 2000, based on Bank of International Settlements, was 12.53%, 0.20 percentage point higher than a year earlier. This reflected a number of factors. Our Tier I capital increased by ¥43.8 billion while Tier II capital fell ¥63.5 billion, due to reductions in foreign currency-denominated subordinated bonds and loans resulting from appreciation of the yen. Total qualifying capital was ¥4.1 trillion, ¥19.8 billion less than the previous fiscal year. Risk-adjusted assets also declined ¥677.7 billion to ¥32.7 trillion, affected by the yen's appreciation. On a non-consolidated basis, our capital ratio was 12.50%, 0.12 percentage point higher than a year earlier.

## Dividend Policy

We authorized a ¥3.00 cash dividend per share for the year-end. This was in addition to an interim dividend payout of ¥3.00. As for preferred stock, our Board of Directors sanctioned a ¥7.50 cash dividend for Series II preferred shares for the first and second halves of the fiscal year, and a ¥6.85 cash dividend for Series III (Type-2) preferred shares for the first and second halves.

## Plan toward Soundness of Management

Results as of March 31, 2000

This plan was submitted with our application for public funds and is in accordance with Article 5 of the Financial Function Early Strengthening Law.

### Profit

Year Ended March 31, 2000	Billions of Yen		
	Projection	Result	Difference
<b>Gross Operating Profit</b>	¥720.6	<b>¥711.9</b>	¥ (8.7)
<b>Expenses</b>	416.1	<b>397.7</b>	(18.4)
Personnel Expenses	164.9	<b>161.7</b>	(3.2)
Non-Personnel Expenses	227.4	<b>216.1</b>	(11.3)
Taxes	23.8	<b>19.9</b>	(3.9)
<b>Net Addition to General Reserve for Possible Loan Losses</b>	(5.0)	<b>(14.6)</b>	(9.6)
<b>Net Operating Profit</b>	309.5	<b>328.0</b>	18.5
Before Net Addition to General Reserve for Possible Loan Losses	304.5	<b>313.4</b>	8.9
<b>Disposal of Problem Loans</b> (Including Net Addition to General Reserve for Possible Loan Losses)	100.0	<b>449.9</b>	349.9
<b>Gains/(Losses) on Stocks and Other Securities</b>	(50.0)	<b>341.7</b>	391.7
<b>Operating Profit</b>	123.3	<b>159.9</b>	36.6
<b>Net Income</b>	¥ 75.7	<b>¥ 57.1</b>	¥ (18.6)

Gross operating profit fell ¥8.7 billion below projection to ¥711.9 billion, mainly due to appreciation of the yen, to ¥106.15 compared to the assumption in the plan (US\$1=¥135.35) and higher U.S. dollar interest rates than forecast.

This achievement resulted from the implementation of the improvement in lending margin and the expansion of consumer loan portfolio. Compared to the target of increase by 30bp loan margin to fiscal 2002, we had already achieved 25bp increase by the end of fiscal 1999. We increased the balance of housing loans by ¥439.6 billion to ¥6.6 trillion. This is continuously the highest amount among all Japanese financial institutions in terms of growth during the period and the actual outstanding balance.

Meanwhile, we reduced our expenses to ¥397.7 billion, ¥18.4 billion less than targeted, through an additional review and tightening in a drastic effort to reduce purchasing expense, because of the reduction of non-personnel expenses by ¥11.3 billion more than the plan. As a

consequence, we recorded net operating profit before net addition to general reserve for possible loan losses of ¥313.4 billion, ¥8.9 billion higher than outlined in the plan.

Before the merger with the Sumitomo Bank, we alleviated potential future risks, resulting in the disposal of problem loans by ¥449.9 billion, which included precautionary provisions for potential credit cost factors, and disposal amount exceeded the plan by ¥349.9 billion. We posted a ¥341.7 billion gain on stocks and other securities, ¥391.7 billion more than the plan. Following this, operating profit was ¥159.9 billion, exceeding our target by ¥36.6 billion. However, after extraordinary items and corporate and other income taxes, net income for the period was ¥57.1 billion, ¥18.6 billion less than planned. The main deterrent was a ¥35.7 billion new tax. This is the Tokyo Metropolitan Government's ordinance concerning the special treatment for the standard of enterprise taxes to banking industries. Without this tax, net income for the period would have exceeded our fiscal 1999 target by ¥17.1 billion.

## Years Ended March 31

## Restructuring

The total number of directors and auditors was reduced to 19 from 51 as of March 1999, exceeding initial targets. We trimmed our board members from 45 to 13 by reducing the number of directors and implementing an executive officer system in June 1999.

Note: Directors, as used here, includes directors and auditors.

on an econometric model for credit risk, we launched “Sakura Business Loan,” a small-lot unsecured business loan with a set standard level for screening criteria.

By our efforts, loans to small- and medium-sized companies grew ¥224.2 billion, exceeding plans by ¥24.2 billion. As a consequence, as of March 31, 2000, the balance of loans extended to small- and medium-sized companies was ¥14.7 trillion, ¥15.8 billion higher than our projected target of ¥14.7 trillion.

Note: Loans, as used here, refers to domestic, yen-denominated loans after deduction of special factors such as direct write offs of problem loans. Euroyen and foreign currency-denominated loans are not included.