

## OTHERS

Formerly The Sakura Bank, Limited

### Employees

March 31	2001	2000	1999	1998	1997
Number of employees	13,632	14,930	16,330	17,420	18,733
Average age (years-months)	38-7	37-11	38-0	38-0	37-5
Average length of employment (years-months)	16-10	16-2	16-5	16-5	15-11
Average monthly salary (yen)	¥515,897	¥502,428	¥502,574	¥496,583	¥488,753

Note: Temporary, part-time and overseas local staff are excluded from the above calculations.

### Number of Offices

March 31	2001	2000	1999	1998	1997
Domestic network:					
Main offices and branches	323	381	414	432	439
Sub-branches	32	40	50	56	61
Agency	4	4	7	7	9
Overseas network:					
Branches	16	18	18	23	24
Sub-branches	2	2	2	2	3
Representative offices	3	6	12	15	17
<b>Total</b>	<b>380</b>	<b>451</b>	<b>503</b>	<b>535</b>	<b>553</b>

Note: 'Main offices and branches' includes International Business Operations Dept. (2001, 2 branches; 2000, 2 branches; 1999, 2 branches; 1998, 2 branches; 1997, 2 branches) and Specialized deposit account branch (2001, 4 branches; 2000, 2 branches), and ATM administration branch (2001, 1 branch; 2000, 1 branch).

### Automated Service Centers

March 31	2001	2000	1999	1998	1997
Automated service centers	1,485	1,046	504	478	472

## OTHERS

Formerly The Sumitomo Bank, Limited

### Employees

March 31	2001	2000	1999	1998	1997
Number of employees	13,526	14,394	14,995	15,111	15,563
Average age (years-months)	37-5	36-11	37-0	37-0	36-9
Average length of employment (years-months)	15-5	14-11	15-2	15-2	14-11
Average monthly salary (yen)	¥504,168	¥493,991	¥488,834	¥493,658	¥491,301

Note: Temporary, part-time and overseas local staff are excluded from the above calculations.

### Number of Offices

March 31	2001	2000	1999	1998	1997
Domestic network:					
Main offices and branches	270	285	286	305	310
Sub-branches	47	47	52	55	40
Agency	1	1	1	1	1
Overseas network:					
Branches	17	18	21	37	39
Sub-branches	3	3	4	5	2
Representative offices	16	17	17	20	25
<b>Total</b>	<b>354</b>	371	381	423	417

Note: 'Main offices and branches' includes specialized deposit account branch (2001, 8 branches; 2000, 8 branches; 1999, 2 branches).

### Automated Service Centers

March 31	2001	2000	1999	1998	1997
Automated service centers	346	463	513	478	445

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## Domestic Exchange Transactions

Years ended March 31	Billions of yen				
	2001	2000	1999	1998	1997
<b>Exchange for remittance</b>					
Destined for various parts of the country:					
Number of accounts ( <i>thousands</i> )	139,818	161,329	165,185	166,545	164,287
Amount	¥367,882.4	¥ 330,932.6	¥ 434,924.7	¥ 457,657.4	¥ 433,520.9
Received from various parts of the country:					
Number of accounts ( <i>thousands</i> )	121,137	153,883	155,487	155,844	153,128
Amount	526,742.4	558,293.3	712,307.1	713,346.2	659,570.8
<b>Collection</b>					
Destined for various parts of the country:					
Number of accounts ( <i>thousands</i> )	5,103	5,542	6,199	6,981	7,165
Amount	¥ 14,212.5	¥ 14,142.2	¥ 15,927.2	¥ 18,739.2	¥ 18,656.2
Received from various parts of the country:					
Number of accounts ( <i>thousands</i> )	745	765	828	896	951
Amount	2,440.8	2,040.3	1,901.3	2,253.3	2,222.2
<b>Total</b>	<b>¥911,278.3</b>	<b>¥905,408.5</b>	<b>¥1,165,060.5</b>	<b>¥1,191,996.3</b>	<b>¥1,113,970.2</b>

## Foreign Exchange Transactions

Years ended March 31	Millions of U.S. dollars				
	2001	2000	1999	1998	1997
<b>Outward exchanges:</b>					
Foreign bills sold	\$385,950	\$ 418,646	\$413,983	\$ 488,918	\$ 457,172
Foreign bills bought	61,227	58,931	62,923	78,110	65,812
<b>Incoming exchanges:</b>					
Foreign bills payable	\$454,809	\$ 557,928	\$483,395	\$ 555,470	\$ 560,660
Foreign bills receivable	14,190	16,481	16,435	37,219	59,033
<b>Total</b>	<b>\$916,177</b>	<b>\$1,051,988</b>	<b>\$976,737</b>	<b>\$1,159,719</b>	<b>\$1,142,678</b>

Note: The above figures include foreign exchange transactions by overseas branches.

## Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

March 31	Billions of yen		
	2001	2000	1999
Securities	¥ 3.2	¥ 3.0	¥ 11.2
Commercial claims	253.8	156.6	154.3
Commercial goods	6.5	4.4	5.7
Real estate	30.5	40.1	49.7
Other	12.9	10.1	15.4
Subtotal	¥ 307.0	¥ 214.4	¥ 236.5
Guaranteed	396.6	371.6	468.5
Unsecured	1,933.8	1,938.1	2,251.6
<b>Total</b>	<b>¥2,637.6</b>	<b>¥2,524.3</b>	<b>¥2,956.7</b>

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## Domestic Exchange Transactions

Years ended March 31	Billions of yen				
	2001	2000	1999	1998	1997
<b>Exchange for remittance</b>					
Destined for various parts of the country:					
Number of accounts ( <i>thousands</i> )	210,761	216,051	209,683	185,004	167,409
Amount	¥418,710.3	¥430,898.0	¥424,602.4	¥432,219.3	¥405,531.6
Received from various parts of the country:					
Number of accounts ( <i>thousands</i> )	120,318	113,405	109,098	107,100	102,541
Amount	¥357,069.1	326,166.3	350,240.0	411,147.9	407,441.1
<b>Collection</b>					
Destined for various parts of the country:					
Number of accounts ( <i>thousands</i> )	2,190	2,324	2,361	2,615	2,552
Amount	¥ 5,478.0	¥ 5,787.8	¥ 6,381.4	¥ 7,585.0	¥ 7,378.2
Received from various parts of the country:					
Number of accounts ( <i>thousands</i> )	2,233	2,217	2,431	2,535	3,048
Amount	8,061.4	7,691.3	9,129.0	10,460.6	9,348.8
<b>Total</b>	<b>¥789,319.0</b>	<b>¥770,543.5</b>	<b>¥790,352.9</b>	<b>¥861,412.8</b>	<b>¥829,699.9</b>

## Foreign Exchange Transactions

Years ended March 31	Millions of U.S. dollars				
	2001	2000	1999	1998	1997
<b>Outward exchanges:</b>					
Foreign bills sold	\$436,562	\$337,735	\$493,705	\$499,041	\$ 542,337
Foreign bills bought	139,033	105,431	303,917	271,235	317,368
<b>Incoming exchanges:</b>					
Foreign bills payable	\$316,992	\$280,984	\$157,285	\$201,530	\$ 220,467
Foreign bills receivable	10,044	7,571	7,103	11,399	14,646
<b>Total</b>	<b>\$902,633</b>	<b>\$731,724</b>	<b>\$962,011</b>	<b>\$983,207</b>	<b>\$1,094,819</b>

Note: The above figures include foreign exchange transactions by overseas branches.

## Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

March 31	Billions of yen		
	2001	2000	1999
Securities	¥ 1.6	¥ 2.6	¥ 1.8
Commercial claims	4.1	13.4	17.3
Commercial goods	1.4	2.2	0.4
Real estate	21.2	19.4	32.0
Other	19.7	18.2	1.8
Subtotal	¥ 48.2	¥ 56.1	¥ 53.5
Guaranteed	187.9	831.0	286.8
Unsecured	3,419.1	2,036.4	2,784.1
<b>Total</b>	<b>¥3,655.3</b>	<b>¥2,923.5</b>	<b>¥3,124.5</b>