

Income Analysis (Nonconsolidated)

Figures for the years ended March 31, 2001 and 2000, are combined figures for the former Sakura Bank and the former Sumitomo Bank.

Gross Banking Profit, Classified by Domestic and International Operations

Year ended March 31	Millions of yen					
	2002			2001		
	Domestic operations	International operations	Total	Domestic operations	International operations	Total
Interest income	¥1,202,035	¥994,778	¥2,192,961	¥1,301,298	¥978,265	¥2,275,679
			[3,853]			[3,885]
Interest expenses.....	122,677	597,623	716,448	192,100	846,730	1,034,946
			[3,853]			[3,885]
Net interest income	1,079,358	397,154	1,476,512	1,109,197	131,534	1,240,731
Fees and commissions (income)	¥ 184,996	¥ 54,648	¥ 239,645	¥ 179,041	¥ 52,738	¥ 231,780
Fees and commissions (expenses)	62,721	11,651	74,373	66,045	15,041	81,087
Net fees and commissions	122,274	42,997	165,272	112,995	37,697	150,692
Trading profits	¥ 1,112	¥120,302	¥ 121,414	¥ 9,179	¥ 86,204	¥ 95,385
Trading losses.....	107	17	125	—	—	—
Net trading income	1,004	120,284	121,289	9,179	86,204	95,385
Other operating income	¥ 72,655	¥ 78,231	¥ 150,886	¥ 42,439	¥ 31,047	¥ 73,476
Other operating expenses.....	18,919	41,526	60,445	14,596	42,496	57,082
Net other operating income.....	53,735	36,705	90,440	27,841	(11,450)	16,393
Gross banking profit.....	¥1,256,373	¥597,141	¥1,853,515	¥1,259,215	¥243,987	¥1,503,203
Gross banking profit rate (%)	1.60%	3.57%	2.02%	1.71%	1.48%	1.68%

- Notes: 1. Domestic operations include yen-denominated transactions by domestic branches, while international operations include foreign-currency-denominated transactions by domestic branches and operations by overseas branches. Yen-denominated nonresident transactions and Japan offshore banking accounts are included in international operations.
2. Interest expenses are shown after deduction of an amount equivalent to interest expenses on money held in trust (2002, ¥228 million; 2001, ¥695 million).
3. Figures in brackets [] indicate interest payments between domestic and international operations. As net interest figures are shown for interest rate swaps and similar instruments, some figures for domestic and international operations do not add up to their sums.
4. Gross banking profit rate = Gross banking profit/Average balance of interest-earning assets x 100

Average Balance, Interest, and Earnings Yield of Interest-Earning Assets and Interest-Bearing Liabilities

Domestic Operations

Year ended March 31	Millions of yen					
	2002			2001		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets.....	¥78,080,748	¥1,202,035	1.53%	¥73,581,868	¥1,301,298	1.76%
				[2,326]		
Loans and bills discounted.....	53,576,051	983,235	1.83	55,306,043	1,103,789	1.99
Securities	19,687,304	178,027	0.90	17,488,774	185,681	1.06
Call loans	148,181	135	0.09	25,551	92	0.36
Receivables under resale agreements	1,172,550	873	0.07	277,192	1,130	0.40
Bills bought	84,967	27	0.03	282,060	878	0.31
Deposits with banks	20,383	26	0.13	11,722	30	0.26
Interest-bearing liabilities	¥72,477,777	¥ 122,677	0.16%	¥70,146,084	¥ 192,100	0.27%
	[3,387,145]	[3,853]		[591,090]	[1,559]	
Deposits	47,259,727	44,206	0.09	47,095,702	80,147	0.17
Negotiable certificates of deposit	9,972,010	6,218	0.06	8,813,953	25,801	0.29
Call money	3,691,136	1,283	0.03	6,093,793	12,667	0.20
Payables under repurchase agreements ...	2,110,550	873	0.04	2,579,529	5,368	0.20
Bills sold	5,571,248	1,253	0.02	952,300	2,041	0.21
Commercial paper.....	807,392	970	0.12	794,830	4,543	0.57
Borrowed money	1,191,746	32,969	2.76	1,695,179	39,957	2.35
Bonds	1,858,675	31,237	1.68	1,147,858	20,883	1.81

- Notes: 1. Interest-earning assets are shown after deduction of the average balance of noninterest earning deposits (2002, ¥711,320 million; 2001, ¥639,633 million). Interest-bearing liabilities are shown after deduction of amounts equivalent to the average balance of interest expenses on money held in trust (2002, ¥66,057 million; 2001, ¥130,046 million) and corresponding interest (2002, ¥111 million; 2001, ¥369 million).
2. Figures in brackets [] indicate the average balances of interdepartmental lending and borrowing activities between domestic and international operations and related interest expenses. As net interest figures are shown for interest rate swaps and similar instruments, some figures for domestic and international operations do not add up to their sums.
3. Bond interest includes amortization of discount on bonds.

International Operations

Year ended March 31	Millions of yen					
	2002			2001		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets.....	¥16,683,507	¥994,778	5.96%	¥16,433,417	¥978,265	5.95%
	[3,387,145]	[3,853]		[591,090]	[1,559]	
Loans and bills discounted.....	7,059,547	273,612	3.87	7,517,989	397,355	5.28
Securities	3,738,953	326,705	8.73	2,146,468	162,494	7.57
Call loans	134,124	4,296	3.20	167,690	10,135	6.04
Receivables under resale agreements	69,514	908	1.30	38,209	484	1.26
Bills bought	—	—	—	—	—	—
Deposits with banks	4,458,268	185,058	4.15	4,977,935	313,787	6.30
Interest-bearing liabilities	¥17,842,154	¥597,623	3.34%	¥15,454,388	¥846,730	5.47%
					[2,326]	
Deposits	10,450,595	279,042	2.67	11,952,437	521,390	4.36
Negotiable certificates of deposit	214,841	8,211	3.82	176,862	10,142	5.73
Call money	287,094	7,523	2.62	291,515	14,060	4.82
Payables under repurchase agreements ...	684,262	16,506	2.41	42,859	2,144	5.00
Bills sold	—	—	—	2,276	53	2.34
Commercial paper	—	—	—	—	—	—
Borrowed money	2,473,270	103,931	4.20	2,649,024	136,294	5.14
Bonds	—	—	—	—	—	—

- Notes: 1. Interest-earning assets are shown after deduction of the average balance of noninterest earning deposits (2002, ¥31,353 million; 2001, ¥27,870 million). Interest-bearing liabilities are shown after deduction of amounts equivalent to the average balance of interest expenses on money held in trust (2002, ¥3,490 million; 2001, ¥6,248 million) and corresponding interest (2002, ¥116 million; 2001, ¥325 million).
2. Figures in brackets [] indicate the average balances of interdepartmental lending and borrowing activities between domestic and international operations and related interest expenses. As net interest figures are shown for interest rate swaps and similar instruments, some figures for domestic and international operations do not add up to their sums.
3. The average balance of foreign-currency-denominated transactions by domestic branches in international operations is calculated by the monthly current method, under which the TT middle rate at the end of the previous month is applied to nonexchange transactions of the month concerned.

Total of Domestic and International Operations

Year ended March 31	Millions of yen					
	2002			2001		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets.....	¥91,377,110	¥2,192,961	2.39%	¥89,424,194	¥2,275,679	2.54%
Loans and bills discounted.....	60,635,599	1,256,848	2.07	62,824,034	1,501,144	2.38
Securities	23,426,257	504,732	2.15	19,635,244	348,176	1.77
Call loans	282,306	4,432	1.56	193,242	10,229	5.29
Receivables under resale agreements	1,242,064	1,781	0.14	315,402	1,614	0.51
Bills bought	84,967	27	0.03	282,060	878	0.31
Deposits with banks	4,478,651	185,085	4.13	4,989,658	313,817	6.28
Interest-bearing liabilities	¥86,932,786	¥ 716,448	0.82%	¥85,009,383	¥1,034,946	1.21%
Deposits	57,710,322	323,249	0.56	59,048,140	601,538	1.01
Negotiable certificates of deposit	10,186,852	14,430	0.14	8,990,815	35,944	0.39
Call money	3,978,230	8,807	0.22	6,385,308	26,729	0.41
Payables under repurchase agreements ...	2,794,813	17,379	0.62	2,622,388	7,512	0.28
Bills sold	5,571,248	1,253	0.02	954,576	2,095	0.21
Commercial paper	807,392	970	0.12	764,830	4,543	0.57
Borrowed money	3,665,017	136,900	3.73	4,344,205	176,252	4.05
Bonds	1,858,675	31,237	1.68	1,147,858	20,883	1.81

- Notes: 1. Interest-earning assets are shown after deduction of the average balance of noninterest earning deposits (2002, ¥742,674 million; 2001, ¥667,505 million). Interest-bearing liabilities are shown after deduction of amounts equivalent to the average balance of interest expenses on money held in trust (2002, ¥69,548 million; 2001, ¥136,294 million) and corresponding interest (2002, ¥228 million; 2001, ¥695 million).
2. Figures in the table above indicate the net average balances of amounts adjusted for interdepartmental lending and borrowing activities between domestic and international operations and related interest expenses.
3. Bond interest includes amortization of discount on bonds.

Breakdown of Interest Income and Interest Expenses

Domestic Operations

Year ended March 31	Millions of yen					
	2002			2001		
	Volume-related increase (decrease)	Rate-related increase (decrease)	Net increase (decrease)	Volume-related increase (decrease)	Rate-related increase (decrease)	Net increase (decrease)
Interest income.....	¥76,258	¥(175,520)	¥ (99,262)	¥67,612	¥(171,556)	¥(288,456)
Loans and bills discounted.....	(33,749)	(86,803)	(120,552)	(31,492)	4,481	(27,011)
Securities	21,754	(29,408)	(7,654)	47,381	(22,459)	24,921
Call loans	156	(113)	43	(10)	7	(2)
Receivables under resale agreements	1,269	(1,526)	(257)	—	—	—
Bills bought	(372)	(477)	(850)	63	725	787
Deposits with banks	15	(19)	(3)	(1)	(1)	(3)
Effect of a change in accounting standard...	—	—	—	—	—	(184,511)
Interest expenses.....	¥ 6,190	¥ (75,614)	¥ (69,423)	¥25,955	¥(111,745)	¥(270,301)
Deposits	278	(36,219)	(35,941)	(4,341)	(9,131)	(13,474)
Negotiable certificates of deposit	3,008	(22,591)	(19,582)	322	12,525	12,848
Call money	(3,658)	(7,725)	(11,383)	1,227	4,603	5,831
Payable under repurchase agreements.....	(831)	(3,663)	(4,494)	—	—	—
Bills sold	2,419	(3,208)	(788)	737	1,120	1,858
Commercial paper.....	70	(3,642)	(3,572)	1,149	1,783	2,933
Borrowed money.....	(13,166)	6,179	(6,987)	1,271	(8,508)	(7,237)
Bonds.....	12,054	(1,700)	10,354	13,910	(54)	13,857
Effect of a change in accounting standard...	—	—	—	—	—	(184,511)

Notes: 1. Volume/rate variance is prorated according to changes in volume and rate.

2. Effect of a change in accounting standard is due to an application of a new accounting standard on financial instruments, effective April 1, 2000, which requires that income and expenses on derivatives for hedge be presented by net method instead of gross method.

3. Each figure for 2001 in the columns of volume-related increase (decrease) and rate-related increase (decrease) does not include effect of a change in accounting standard.

International Operations

Year ended March 31	Millions of yen					
	2002			2001		
	Volume-related increase (decrease)	Rate-related increase (decrease)	Net increase (decrease)	Volume-related increase (decrease)	Rate-related increase (decrease)	Net increase (decrease)
Interest income.....	¥ 14,909	¥ 1,603	¥ 16,512	¥199,975	¥ 44,026	¥(187,875)
Loans and bills discounted.....	(23,027)	(100,713)	(123,741)	(40,910)	81,114	40,202
Securities	135,949	28,261	164,210	6,670	62,183	68,853
Call loans	(1,744)	(4,095)	(5,839)	1,102	1,533	2,635
Receivables under resale agreements	408	15	423	—	—	—
Bills bought	—	—	—	—	—	—
Deposits with banks	(30,138)	(98,589)	(128,727)	150,425	53,951	204,377
Effect of a change in accounting standard...	—	—	—	—	—	(431,879)
Interest expenses.....	¥116,360	¥(365,468)	¥(249,108)	¥168,316	¥ 30,809	¥(232,753)
Deposits	(59,295)	(183,051)	(242,347)	75,672	115,330	191,004
Negotiable certificates of deposit	1,893	(3,824)	(1,930)	(2,619)	972	(1,647)
Call money	(210)	(6,326)	(6,536)	3,925	653	4,580
Payable under repurchase agreements.....	16,028	(1,666)	14,361	—	—	—
Bills sold	(26)	(26)	(53)	33	(6)	26
Commercial paper.....	—	—	—	—	—	—
Borrowed money.....	(8,602)	(23,760)	(32,363)	(12,032)	23,661	11,629
Bonds.....	—	—	—	—	—	—
Effect of a change in accounting standard...	—	—	—	—	—	(431,879)

Notes: 1. Volume/rate variance is prorated according to changes in volume and rate.

2. Effect of a change in accounting standard is due to an application of a new accounting standard on financial instruments, effective April 1, 2000, which requires that income and expenses on derivatives for hedge be presented by net method instead of gross method.

3. Each figure for 2001 in the columns of volume-related increase (decrease) and rate-related increase (decrease) does not include effect of a change in accounting standard.

Total of Domestic and International Operations

Year ended March 31	Millions of yen					
	2002			2001		
	Volume-related increase (decrease)	Rate-related increase (decrease)	Net increase (decrease)	Volume-related increase (decrease)	Rate-related increase (decrease)	Net increase (decrease)
Interest income.....	¥48,913	¥(131,631)	¥ (82,718)	¥178,634	¥ (39,634)	¥(479,718)
Loans and bills discounted.....	(50,848)	(193,447)	(244,296)	(57,204)	70,396	13,190
Securities	74,062	82,493	156,555	80,262	13,513	93,776
Call loans	3,401	(9,198)	(5,797)	(960)	3,593	2,632
Receivables under resale agreements	2,000	(1,834)	166	—	—	—
Bills bought	(372)	(477)	(850)	63	725	787
Deposits with banks	(29,604)	(99,127)	(128,732)	149,750	54,622	204,374
Effect of a change in accounting standard ...	—	—	—	—	—	(618,718)
Interest expenses.....	¥22,921	¥(341,419)	¥(318,498)	¥111,713	¥ 565	¥(506,440)
Deposits	(13,334)	(264,954)	(278,289)	2,190	175,339	177,530
Negotiable certificates of deposit	4,254	(25,767)	(21,513)	1,203	9,997	11,200
Call money	(7,966)	(9,955)	(17,921)	3,005	7,405	10,412
Payable under repurchase agreements	524	9,342	9,867	—	—	—
Bills sold	2,462	(3,303)	(841)	829	1,055	1,884
Commercial paper.....	70	(3,642)	(3,572)	1,149	1,783	2,933
Borrowed money	(26,105)	(13,245)	(39,351)	(6,485)	10,878	4,391
Bonds.....	12,054	(1,700)	10,354	13,910	(54)	13,857
Effect of a change in accounting standard ...	—	—	—	—	—	(618,718)

Notes: 1. Volume/rate variance is prorated according to changes in volume and rate.

2. Effect of a change in accounting standard is due to an application of a new accounting standard on financial instruments, effective April 1, 2000, which requires that income and expenses on derivatives for hedge be presented by net method instead of gross method.

3. Each figure for 2001 in the columns of volume-related increase (decrease) and rate-related increase (decrease) does not include effect of a change in accounting standard.

Fees and Commissions

Year ended March 31	Millions of yen					
	2002			2001		
	Domestic operations	International operations	Total	Domestic operations	International operations	Total
Fees and commissions (income)	¥184,996	¥54,648	¥239,645	¥179,041	¥52,738	¥231,780
Deposits and loans	10,889	17,916	28,805	14,605	22,666	37,272
Remittances and transfers	80,077	20,432	100,509	80,204	21,434	101,639
Securities-related business.....	12,801	1,032	13,834	14,532	47	14,580
Agency	13,625	—	13,625	9,767	1,025	10,792
Safe deposits	5,779	—	5,779	5,600	0	5,600
Guarantees	3,427	4,204	7,631	2,233	4,356	6,590
Fees and commissions (expenses).....	¥ 62,721	¥11,651	¥ 74,373	¥ 66,045	¥15,041	¥ 81,087
Remittances and transfers	15,088	5,545	20,634	15,516	7,026	22,543

Trading Income

Year ended March 31	Millions of yen					
	2002			2001		
	Domestic operations	International operations	Total	Domestic operations	International operations	Total
Trading profits	¥1,112	¥120,302	¥121,414	¥9,179	¥86,204	¥95,385
Gains on trading securities	—	—	—	5,267	0	5,267
Gains on securities related to trading transactions.....	—	—	—	—	606	606
Gains on trading-related financial derivatives.....	—	120,302	120,302	—	85,598	85,598
Others	1,112	—	1,112	3,911	—	3,911
Trading losses.....	¥ 107	¥ 17	¥ 125	¥ —	¥ —	¥ —
Losses on trading securities	107	—	107	—	—	—
Losses on securities related to trading transactions.....	—	17	17	—	—	—
Losses on trading-related financial derivatives.....	—	—	—	—	—	—
Others	—	—	—	—	—	—

Note: Figures represent net gains (losses) after offsetting income against expenses.

Net Other Operating Income

Year ended March 31	Millions of yen					
	2002			2001		
	Domestic operations	International operations	Total	Domestic operations	International operations	Total
Net other operating income	¥53,735	¥36,705	¥90,440	¥27,841	¥(11,450)	¥16,393
Gains (losses) on bonds	55,358	11,202	66,560	8,368	427	8,794
Gains (losses) on foreign exchange transactions	—	10,439	10,439	—	(10,258)	(10,258)

General and Administrative Expenses

Year ended March 31	Millions of yen		
	2002	2001	2000
Salaries and related expenses	¥223,215	¥242,004	¥253,178
Retirement payment	—	—	39,124
Transfer to reserve for retirement allowance	—	—	7,186
Retirement benefit cost	31,555	31,142	—
Welfare expenses	34,705	34,851	62,765
Depreciation	65,577	41,988	44,435
Rent and lease expenses	82,134	90,716	101,188
Building and maintenance expenses	4,412	3,139	2,367
Supplies expenses	9,334	10,010	10,774
Water, lighting, and heating expenses	7,608	8,551	8,946
Traveling expenses	3,349	3,791	3,621
Communication expenses	7,730	12,751	11,822
Publicity and advertising expenses	5,404	6,838	6,374
Taxes, other than income taxes	34,237	35,533	37,546
Others	187,508	190,662	191,869
Total	¥696,775	¥711,987	¥781,208

Note: Because expenses reported on page 57 exclude nonrecurring losses, they are not reconciled with the figures reported in the above table.