

## Loans (Nonconsolidated)

In principle, figures as of and for the years ended March 31, 2001 and 2000, are combined figures for the former Sakura Bank and the former Sumitomo Bank.

### Balance of Loans and Bills Discounted

#### Year-End Balance

March 31	Millions of yen		
	2002	2001	2000
Domestic operations:			
Loans on notes .....	¥ 6,895,403	¥ 6,888,732	¥ 5,500,146
Loans on deeds .....	34,298,736	34,780,031	35,200,257
Overdrafts .....	11,567,085	11,843,557	14,426,708
Bills discounted .....	857,189	1,104,745	1,000,692
Subtotal .....	¥53,618,414	¥54,617,068	¥56,127,806
International operations:			
Loans on notes .....	¥ 1,002,166	¥ 1,028,519	¥ 977,123
Loans on deeds .....	5,136,672	5,851,273	5,837,356
Overdrafts .....	170,476	249,081	348,098
Bills discounted .....	638	1,937	8,125
Subtotal .....	¥ 6,309,954	¥ 7,130,812	¥ 7,170,706
Total .....	¥59,928,368	¥61,747,880	¥63,298,512

#### Average Balance

Year ended March 31	Millions of yen		
	2002	2001	2000
Domestic operations:			
Loans on notes .....	¥ 6,679,940	¥ 6,230,406	¥ 5,893,869
Loans on deeds .....	35,133,057	35,031,027	35,080,004
Overdrafts .....	10,972,299	13,098,494	14,904,142
Bills discounted .....	790,752	946,115	996,742
Subtotal .....	¥53,576,051	¥55,306,043	¥56,874,762
International operations:			
Loans on notes .....	¥ 1,058,147	¥ 1,052,174	¥ 1,159,438
Loans on deeds .....	5,785,859	6,159,610	6,683,198
Overdrafts .....	215,157	300,275	557,704
Bills discounted .....	383	5,930	8,091
Subtotal .....	¥ 7,059,547	¥ 7,517,989	¥ 8,408,433
Total .....	¥60,635,599	¥62,824,034	¥65,283,195

Note: The average balance of foreign-currency-denominated transactions by domestic branches in international operations is calculated by the monthly current method.

### Balance of Loans and Bills Discounted, Classified by Purpose

March 31	2002		2001		2000	
	Millions of yen	Percentage	Millions of yen	Percentage	Millions of yen	Percentage
Funds for capital investment .....	¥23,277,789	38.8%	¥24,367,997	39.5%	¥24,716,409	39.0%
Funds for working capital .....	36,650,579	61.2	37,379,882	60.5	38,582,102	61.0
Total .....	¥59,928,368	100.0%	¥61,747,880	100.0%	¥63,298,512	100.0%

Note: Percentage indicates the composition ratio.

### Breakdown of Loan Collateral

March 31	Millions of yen		
	2002	2001	2000
Securities .....	¥ 1,171,780	¥ 960,691	¥ 870,350
Commercial claims .....	1,098,954	1,293,632	1,398,270
Commercial goods .....	4,430	15,736	8,434
Real estate .....	9,309,699	10,419,117	11,055,583
Others .....	831,093	555,680	928,409
Subtotal .....	¥12,415,959	¥13,244,861	¥14,261,050
Guaranteed .....	¥23,864,117	¥24,906,661	¥25,919,435
Unsecured .....	23,648,291	23,596,356	23,118,025
Total .....	¥59,928,368	¥61,747,880	¥63,298,512

## Balance of Loans and Bills Discounted, Classified by Maturity

March 31	Millions of yen		
	2002	2001	2000
One year or less .....	<b>¥16,085,851</b>	¥16,357,074	¥14,053,196
Floating interest rates .....	/	/	/
Fixed interest rates .....	/	/	/
One–three years .....	<b>¥10,058,898</b>	¥10,620,614	¥ 9,304,047
Floating interest rates .....	<b>7,076,540</b>	6,493,070	4,965,513
Fixed interest rates .....	<b>2,982,358</b>	4,127,544	4,338,533
Three–five years .....	<b>¥ 6,058,896</b>	¥ 6,327,100	¥ 6,841,194
Floating interest rates .....	<b>4,401,939</b>	4,257,520	4,163,655
Fixed interest rates .....	<b>1,656,956</b>	2,069,581	2,677,537
Five–seven years .....	<b>¥ 2,572,696</b>	¥ 2,868,002	¥ 2,856,409
Floating interest rates .....	<b>1,957,333</b>	1,937,381	1,767,945
Fixed interest rates .....	<b>615,363</b>	930,620	1,088,463
More than seven years .....	<b>¥13,527,762</b>	¥13,276,286	¥15,213,736
Floating interest rates .....	<b>12,854,843</b>	11,138,333	12,738,214
Fixed interest rates .....	<b>672,918</b>	2,137,951	2,475,520
No designated term .....	<b>¥11,624,262</b>	¥12,298,801	¥15,029,927
Floating interest rates .....	<b>11,624,262</b>	12,297,681	15,029,175
Fixed interest rates .....	—	1,045	752
<b>Total .....</b>	<b>¥59,928,368</b>	¥61,747,880	¥63,298,512

Note: Loans with a maturity of one year or less are not classified by floating or fixed interest rates.

## Loan Portfolio, Classified by Industry

March 31	2002		2001		2000	
	Millions of yen	Percentage	Millions of yen	Percentage	Millions of yen	Percentage
<b>Domestic offices:</b>						
Manufacturing .....	<b>¥ 7,493,045</b>	<b>13.8%</b>	¥ 7,455,390	13.4%	¥ 7,418,427	13.0%
Agriculture, forestry, fisheries, and mining .....	<b>183,675</b>	<b>0.3</b>	188,821	0.3	271,288	0.5
Construction .....	<b>2,841,574</b>	<b>5.2</b>	2,929,161	5.3	3,198,134	5.6
Transportation, communications, and other public enterprises .....	<b>2,838,889</b>	<b>5.2</b>	2,982,196	5.4	2,848,209	5.0
Wholesale and retail .....	<b>7,161,690</b>	<b>13.2</b>	7,631,138	13.7	7,872,269	13.8
Finance and insurance .....	<b>5,244,899</b>	<b>9.6</b>	4,850,179	8.7	4,858,979	8.5
Real estate .....	<b>8,549,534</b>	<b>15.7</b>	9,222,242	16.6	8,715,561	15.3
Services .....	<b>6,364,140</b>	<b>11.7</b>	6,720,406	12.1	7,507,905	13.2
Municipalities .....	<b>337,514</b>	<b>0.6</b>	304,143	0.6	436,659	0.8
Others .....	<b>13,474,520</b>	<b>24.7</b>	13,267,524	23.9	13,863,105	24.3
Subtotal .....	<b>¥54,489,488</b>	<b>100.0%</b>	¥55,551,203	100.0%	¥56,990,540	100.0%
<b>Overseas offices:</b>						
Public sector .....	<b>¥ 182,437</b>	<b>3.4%</b>	¥ 264,021	4.3%	¥ 207,853	3.3%
Financial institutions .....	<b>372,246</b>	<b>6.8</b>	378,764	6.1	433,469	6.9
Commerce and industry .....	<b>4,689,758</b>	<b>86.2</b>	5,488,219	88.6	5,595,092	88.7
Others .....	<b>194,437</b>	<b>3.6</b>	65,669	1.0	71,554	1.1
Subtotal .....	<b>¥ 5,438,880</b>	<b>100.0%</b>	¥ 6,196,676	100.0%	¥ 6,307,972	100.0%
<b>Total .....</b>	<b>¥59,928,368</b>		¥61,747,880		¥63,298,512	

Notes: 1. Japan offshore banking accounts are included in overseas offices' accounts.  
2. Percentage indicates the composition ratio.

## Loans to Individuals/Small and Medium-Sized Corporations

March 31	Millions of yen		
	2002	2001	2000
Total domestic loans (A) .....	<b>¥54,489,488</b>	¥55,551,203	¥56,990,540
Loans to small and medium-sized corporations, etc. (B) .....	<b>38,780,331</b>	40,471,298	41,459,140
(B)/(A) .....	<b>71.2%</b>	72.9%	72.7%

Notes: 1. The figures above exclude outstanding balance of loans at overseas branches and of Japan offshore banking accounts.  
2. Small and medium-sized corporations are individuals or companies with capital stock of ¥300 million or less, or an operating staff of 300 or fewer employees. (Exceptions to these capital stock and staff restrictions include wholesalers: ¥100 million, 100 employees; retailers: ¥50 million, 50 employees; and service industry companies: ¥50 million, 100 employees.)

## Consumer Loans Outstanding

March 31	Millions of yen		
	2002	2001	2000
Consumer loans .....	<b>¥13,472,598</b>	¥13,484,760	¥13,683,512
Housing loans .....	<b>11,949,427</b>	11,791,249	11,829,524
Housing loans for own housing .....	<b>7,820,305</b>	7,445,152	/
Others .....	<b>1,523,171</b>	1,693,511	1,853,988

Note: Housing loans include general-purpose loans used for housing purposes, such as housing loans and apartment house acquisition loans.

## Breakdown of Reserve for Possible Loan Losses

Year ended March 31, 2002	Millions of yen					
	Balance at beginning of the fiscal year	Amount transferred from Sakura Bank	Increase during the fiscal year	Decrease during the fiscal year		Balance at end of the fiscal year
				Objectives	Others	
General reserve for possible loan losses .....	<b>¥226,830</b> [(1,877)]	<b>¥145,197</b> [(2,370)]	<b>¥ 872,338</b>	<b>¥ —</b>	<b>¥372,027*</b>	<b>¥ 872,338</b>
Specific reserve for estimated loan losses on certain doubtful loans .....	<b>439,611</b> [(1,879)]	<b>270,451</b> [(109)]	<b>1,084,065</b>	<b>289,180</b>	<b>420,881*</b>	<b>1,084,065</b>
For nonresident loans .....	<b>24,327</b> [(1,633)]	<b>20,137</b> [(109)]	<b>39,850</b>	<b>10,641</b>	<b>33,822*</b>	<b>39,850</b>
Reserve for possible losses on specific overseas loans .....	<b>8,358</b>	<b>11,634</b> [(3)]	<b>15,445</b>	<b>—</b>	<b>19,992*</b>	<b>15,445</b>
Total .....	<b>674,799</b> [(3,757)]	<b>427,282</b> [(2,482)]	<b>1,971,849</b>	<b>289,180</b>	<b>812,901</b>	<b>1,971,849</b>

\*Transfer from reserves by reversal or origination method

Note: Figures in brackets [ ] indicate foreign exchange translation adjustments.

### The Sakura Bank, Limited

Year ended March 31, 2001	Millions of yen				
	Balance at beginning of the fiscal year	Increase during the fiscal year	Decrease during the fiscal year		Balance at end of the fiscal year
			Objectives	Others	
General reserve for possible loan losses .....	<b>¥197,263</b> [1,539]	<b>¥142,826</b>	<b>¥ —</b>	<b>¥197,263*</b>	<b>¥142,826</b>
Specific reserve for estimated loan losses on certain doubtful loans .....	<b>454,002</b>	<b>270,342</b>	<b>193,454</b>	<b>260,548*</b>	<b>270,342</b>
For nonresident loans .....	<b>32,990</b>	<b>20,028</b>	<b>11,030</b>	<b>21,960*</b>	<b>20,028</b>
Reserve for possible losses on specific overseas loans .....	<b>7,660</b> [(10)]	<b>11,631</b>	<b>—</b>	<b>7,660*</b>	<b>11,631</b>
Total .....	<b>658,926</b> [1,528]	<b>424,799</b>	<b>193,454</b>	<b>465,472</b>	<b>424,799</b>

\*Transfer from reserves by reversal or origination method

Note: Figures in brackets [ ] indicate foreign exchange translation adjustments.

### The Sumitomo Bank, Limited

Year ended March 31, 2001	Millions of yen				
	Balance at beginning of the fiscal year	Increase during the fiscal year	Decrease during the fiscal year		Balance at end of the fiscal year
			Objectives	Others	
General reserve for possible loan losses .....	<b>¥362,009</b> [(4,435)]	<b>¥224,953</b>	<b>¥ —</b>	<b>¥362,009*</b>	<b>¥224,953</b>
Specific reserve for estimated loan losses on certain doubtful loans .....	<b>544,349</b> [(5,235)]	<b>437,731</b>	<b>253,320</b>	<b>291,028*</b>	<b>437,731</b>
For nonresident loans .....	<b>40,498</b> [(5,027)]	<b>22,693</b>	<b>16,110</b>	<b>24,387*</b>	<b>22,693</b>
Reserve for possible losses on specific overseas loans .....	<b>12,351</b>	<b>8,358</b>	<b>—</b>	<b>12,351*</b>	<b>8,358</b>
Total .....	<b>918,709</b> [(9,670)]	<b>671,042</b>	<b>253,320</b>	<b>665,388</b>	<b>671,042</b>

\*Transfer from reserves by reversal or origination method

Note: Figures in brackets [ ] indicate foreign exchange translation adjustments.

## Write-off of Loans

Year ended March 31	Millions of yen		
	2002	2001	2000
Write-off of loans .....	<b>¥283,895</b>	¥741,432	¥477,838

Note: Write-off of loans includes amount of direct reduction.

## Specific Overseas Loans

March 31	Millions of yen		
	2002	2001	2000
Indonesia .....	<b>¥138,482</b>	¥184,611	¥175,999
Argentina .....	<b>8,378</b>	—	—
Algeria .....	<b>4,139</b>	4,480	4,536
Others .....	<b>1,300</b>	3,819	7,157
Total .....	<b>¥152,300</b>	¥192,911	¥187,696
Ratio of the total amounts to total assets .....	<b>0.15%</b>	0.17%	0.19%
Number of countries .....	<b>9</b>	9	14

## Risk-Monitored Loans

March 31	Millions of yen		
	2002	2001	2000
Bankrupt loans .....	<b>¥ 195,653</b>	¥ 235,654	¥ 229,633
Non-accrual loans .....	<b>3,184,459</b>	2,207,504	2,503,785
Past due loans (3 months or more) .....	<b>92,324</b>	103,226	75,598
Restructured loans .....	<b>2,344,016</b>	186,206	747,441
Total .....	<b>¥5,816,452</b>	¥2,732,590	¥3,556,458

Notes: Definition of risk-monitored loans

1. Bankrupt loans: Credits for which accrued interest is not accounted in revenue, credits extended to borrowers that are undergoing bankruptcy, corporate reorganization and rehabilitation proceedings or debtors receiving orders of disposition by suspension of business at bill clearing houses
2. Non-accrual loans: Credits for which accrued interest is not accounted in revenue, credits, excluding loans to bankrupt borrowers and loans with grace for interest payment to assist in corporate reorganization or to support business
3. Past due loans (3 months or more): Loans with payment of principal or interest in arrears for more than 3 months, calculated from the day following the contractual due date, excluding borrowers in categories 1. and 2.
4. Restructured loans: Loans to borrowers in severe financial condition given certain favorable terms and conditions to assist in corporate rehabilitation or support business, excluding borrowers in categories 1. through 3.

## Problem Assets Based on the Financial Reconstruction Law

March 31	Billions of yen		
	2002	2001	2000
Bankrupt and quasi-bankrupt assets .....	<b>¥ 493.5</b>	¥ 589.9	¥ 585.5
Doubtful assets .....	<b>2,970.2</b>	1,943.1	2,232.0
Substandard loans .....	<b>2,436.3</b>	289.4	823.0
Total of problem assets .....	<b>¥ 5,900.0</b>	¥ 2,822.5	¥ 3,640.5
Normal assets .....	<b>¥60,558.9</b>	¥66,157.8	¥66,034.7
Total .....	<b>¥66,458.9</b>	¥68,980.3	¥69,675.2

Notes: Definition of problem assets

These assets are disclosed based on the provisions of Article 7 of the Financial Reconstruction Law (Law No. 132 of 1998) and classified into the 4 categories based on financial position and business performance of obligors in accordance with Article 6 of the Law. Assets in question include loans and bills discounted, foreign exchanges, accrued interest, and advance payment in "other assets," customers' liabilities for acceptance and guarantees, and securities lent under the loan for consumption or leasing agreements.

1. Bankrupt and quasi-bankrupt assets: Credits to borrowers undergoing bankruptcy, corporate reorganization, and rehabilitation proceedings, as well as claims of a similar nature
2. Doubtful assets: Credits for which final collection of principal and interest in line with original agreements is highly improbable due to deterioration of financial position and business performance, but not insolvency of the borrower
3. Substandard loans: Past due loans (3 months or more) and restructured loans, excluding 1. and 2.
4. Normal assets: Credits to borrowers with good business performance and in financial standing without identified problems and not classified into the three categories above