Others (Non-consolidated)

Sumitomo Mitsui Banking Corporation

Employees

March 31	2020	2019
Number of employees	27,957	28,482
Average age (years-months)	37-4	36-9
Average length of employment (years-months)		13-6
Average annual salary (thousands of yen)	¥8,286	¥8,203

Notes: 1. "Number of employees" has been reported on the basis of full-time workers. "Number of employees" includes locally hired overseas staff members but excludes contract employees, temporary staff, and executive officers who do not concurrently serve as Directors.

2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.

Number of Offices

March 31	2020	2019
Domestic network:		
Main offices and branches	515	511
Subbranches	350	382
Agency	1	1
Overseas network:		
Branches	19	19
Subbranches	22	23
Representative offices	4	4
Total	911	940

Notes: 1. "Main offices and branches" includes the International Business Operations Dept. (2020, 2 branches; 2019, 2 branches), specialized deposit account branches (2020, 47 branches; 2019, 47 branches) and ATM administration branches (2020, 18 branches; 2019, 18 branches).

Number of Automated Service Centers

March 31	2020	2019
Automated service centers	50 141	50.378

Domestic Exchange Transactions

Year ended March 31	Millions of yen	
	2020	2019
Exchange for remittance:		
Destined for various parts of the country:		
Number of accounts (thousands)	464,147	437,415
Amount	¥ 573,531,737	¥ 535,257,829
Received from various parts of the country:		
Number of accounts (thousands)	326,166	318,485
Amount	¥ 962,772,521	¥ 932,517,945
Collection:		
Destined for various parts of the country:		
Number of accounts (thousands)	1,638	1,771
Amount	¥ 4,156,697	¥ 4,451,331
Received from various parts of the country:		
Number of accounts (thousands)	605	649
Amount	¥ 1,370,869	¥ 2,333,608
Total	¥1,541,831,826	¥1,474,560,716

^{3.} Overseas local staff are excluded from the above calculations other than "Number of employees."

^{2. &}quot;Subbranches" includes Corporate Business Office, etc.

Foreign Exchange Transactions

Year ended March 31	Millions of U.S. dollars	
	2020	2019
Outward exchanges:		
Foreign bills sold	\$1,874,818	\$2,171,749
Foreign bills bought	1,305,477	1,352,488
Incoming exchanges:		
Foreign bills payable	\$1,074,787	\$1,094,203
Foreign bills receivable	40,072	42,055
Total	\$4,295,156	\$4,660,496

Note: The figures above include foreign exchange transactions by overseas branches.

Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

	Millions of yen	
March 31	2020	2019
Securities	¥ 88,378	¥ 111,466
Commercial claims	47,917	57,386
Commercial goods	_	_
Real estate	54,605	50,416
Others	62,008	67,462
Subtotal	¥ 252,910	¥ 286,732
Guaranteed	1,227,196	940,913
Unsecured	7,919,417	7,851,060
Total	¥9,399,524	¥9,078,706