

## Others (Non-consolidated)

Sumitomo Mitsui Banking Corporation

### Employees

March 31	2021	2020
Number of employees .....	28,104	27,957
Average age (years–months) .....	38-0	37-4
Average length of employment (years–months) .....	14-7	14-0
Average annual salary (thousands of yen) .....	¥8,422	¥8,286

Notes: 1. "Number of employees" has been reported on the basis of full-time workers. "Number of employees" includes locally hired overseas staff members but excludes contract employees, temporary staff, and executive officers who do not concurrently serve as Directors.  
 2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.  
 3. Overseas local staff are excluded from the above calculations other than "Number of employees."

### Number of Offices

March 31	2021	2020
Domestic network:		
Main offices and branches .....	520	515
Subbranches .....	439	350
Agency .....	1	1
Overseas network:		
Branches .....	19	19
Subbranches .....	25	22
Representative offices .....	4	4
Total .....	1,008	911

Notes: 1. "Main offices and branches" includes the International Business Operations Dept. (2021, 2 branches; 2020, 2 branches), specialized deposit account branches (2021, 47 branches; 2020, 47 branches) and ATM administration branches (2021, 18 branches; 2020, 18 branches).  
 2. "Subbranches" includes Corporate Business Office, etc.

### Number of Automated Service Centers

March 31	2021	2020
Automated service centers .....	50,430	50,141

### Domestic Exchange Transactions

Year ended March 31	Millions of yen	
	2021	2020
Exchange for remittance:		
Destined for various parts of the country:		
Number of accounts (thousands) .....	464,915	464,147
Amount .....	¥ 521,983,666	¥ 573,531,737
Received from various parts of the country:		
Number of accounts (thousands) .....	324,878	326,166
Amount .....	¥ 941,915,067	¥ 962,772,521
Collection:		
Destined for various parts of the country:		
Number of accounts (thousands) .....	1,431	1,638
Amount .....	¥ 3,466,697	¥ 4,156,697
Received from various parts of the country:		
Number of accounts (thousands) .....	496	605
Amount .....	¥ 1,076,825	¥ 1,370,869
Total .....	¥1,468,442,258	¥1,541,831,826

## Foreign Exchange Transactions

Year ended March 31	Millions of U.S. dollars	
	2021	2020
Outward exchanges:		
Foreign bills sold.....	\$2,131,298	\$1,874,818
Foreign bills bought.....	1,177,225	1,305,477
Incoming exchanges:		
Foreign bills payable.....	\$1,074,023	\$1,074,787
Foreign bills receivable.....	25,226	40,072
<b>Total.....</b>	<b>\$4,407,774</b>	<b>\$4,295,156</b>

Note: The figures above include foreign exchange transactions by overseas branches.

## Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

March 31	Millions of yen	
	2021	2020
Securities.....	¥ 96,063	¥ 88,378
Commercial claims.....	56,823	47,917
Commercial goods.....	—	—
Real estate.....	54,209	54,605
Others.....	95,278	62,008
Subtotal.....	¥ 302,375	¥ 252,910
Guaranteed.....	1,355,425	1,227,196
Unsecured.....	8,868,588	7,919,417
<b>Total.....</b>	<b>¥10,526,389</b>	<b>¥9,399,524</b>