

SUMITOMO MITSUI SMBC

FINANCIAL GROUP

The companies of Sumitomo Mitsui Financial Group primarily conduct commercial banking through the following financial services: leasing, securities, consumer finance, system development data processing, and asset management.

Business Mission

- We grow and prosper together with our customers, by providing services of greater value to them.
- · We aim to maximize our shareholders' value through the continuous growth of our business.
- We create a work environment that encourages and rewards diligent and highly motivated employees.
- We contribute to a sustainable society by addressing environmental and social issues.

Company Name: Sumitomo Mitsui Financial Group, Inc.

Business Description:

- 1. Management of banking subsidiaries and other companies that can be treated as subsidiaries under the stipulations of Japan's Banking Act as well as the performance of ancillary functions
- 2. Functions that can be performed by bank holding companies under the stipulations of Japan's Banking Act
- Establishment: December 2, 2002
- Head Office: 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo Japan

Chairman of the Board: Takeshi Kunibe President: Jun Ohta

Capital: ¥2,341.8 billion

Stock Exchange Listings: Tokyo Stock Exchange (First Section)

Nagoya Stock Exchange (First Section) Notes:

- 1. American Depositary Receipts (ADRs) are listed on the New York Stock Exchange.
- 2. Transferred to Tokyo Stock Exchange (Prime Market) and Nagoya Stock Exchange (Prime Market) on April 4, 2022.

www.smfg.co.jp/english/

Credit Ratings (as of June 30, 2022)

	Long-term	Short-term
Moody's	A1	P-1
Standard & Poor's	A-	_
Fitch Ratings	A	F1
R&I	A+	_
JCB	AA-	_

Financial Information

(Consolidated basis, years ended March 31)	(Consolidated	basis,	years	ended	March	31)	
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	Billions of yen											
	2022	2021	2020	2019								
For the Year:												
Ordinary income	¥ 4,111.1	¥ 3,902.3	¥ 4,591.8	¥ 4,804.4								
Ordinary profit	1,040.6	711.0	932.0	1,135.3								
Profit attributable to												
owners of parent	706.6	512.8	703.8	726.6								
At Year-End:												
Net assets	¥12,197.3	¥ 11,899.0	¥ 10,784.9	¥ 11,451.6								
Total assets	257,704.6	242,584.3	219,863.5	203,659.1								
Note: All amounts shown are rounded down to the nearest 100 million.												

www.smbc.co.jp/global/index.html



Sumitomo Mitsui Banking Corporation ("SMBC") was established in April 2001 through the merger of the two leading banks of The Sakura Bank, Limited and The Sumitomo Bank, Limited. Sumitomo Mitsui Financial Group, Inc. was established in December 2002 as a bank holding company through a share transfer, and SMBC became a wholly owned subsidiary of Sumitomo Mitsui Financial Group. In March 2003, SMBC merged with The Wakashio Bank, Ltd.

SMBC SUMITOMO MITSOT BANKING CORPORATION -

SMBC's competitive advantages include its solid and extensive client base, the expeditious implementation of strategies, and also the service providing capability of its predominant Group companies. Under the management of Sumitomo Mitsui Financial Group, SMBC will unite with other SMBC Group companies in an effort to provide highly sophisticated and comprehensive financial services to clients.

Company Name: Sumitomo Mitsui Banking Corporation Business Profile: Commercial banking

Establishment: June 6, 1996

Head Office: 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokvo, Japan

President and CEO: Makoto Takashima

(Concurrent Director at Sumitomo Mitsui Financial Group)

Number of Employees: 27,851						
Number of branches and other business locations:						
In Japan:	1,770*					
Branches:	522					
(Including 47 specialized deposit account branches)						
Sub-branches:	406					
Banking agencies:	1					
Automated convice contere:	0/1					

Automated service centers:	841
Overseas:	48
Branches:	19
Sub-branches:	25
Representative offices:	4
* The number of domestic branches excludes	ATMs
located at retail convenience stores. The nu	mber

lo of overseas branches excludes branches that are closing and locally incorporated companies overseas.

Credit Ratings (as of June 30, 2022)

	Long-term	Short-term
Moody's	A1	P-1
Standard & Poor's	А	A-1
Fitch Ratings	А	F1
R&I	AA-	a-1+
JCB	AA	J-1+

Financial Information

(Consolidated basis, years ended March 31)

		Billions of yen								
		2022		2021		2020		2019		
For the Year:										
Ordinary income	¥	2,990.4	¥	2,786.6	¥	3,469.0	¥	3,369.8		
Ordinary profit		867.8		534.7		770.4		894.5		
Net income		568.2		406.0		517.7		617.4		
At Year-End:										
Net assets	¥	9,219.8	¥	9,256.3	¥	8,368.3	¥	8,986.7		
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Note: All amounts shown are rounded down to the nearest 100 million.



SMBC TRUST BANK

Formerly Societe Generale Private Banking, SMBC Trust Bank Ltd. joined SMBC Group in October 2013. The retail banking operations of Citibank Japan Ltd. were integrated under the new PRESTIA brand in November 2015, and this company has since been providing a wide range of financial solutions.

SMBC Trust Bank is carrying out fullfledged initiatives, including developing joint branches with SMBC and SMBC Nikko Securities, to deliver comprehensive SMBC Group financial services on a one-stop basis.

As a trust bank with strengths in the fields of trusts, foreign currency, and real estate, we provide finely tuned support with tailormade products and solutions for customer asset management, administration, and asset succession needs for the upcoming era of 100year life. Company Name: SMBC Trust Bank Ltd. Business Profile: Commercial banking and Trust Banking Establishment: February 25, 1986 Head Office: 1-3-2, Marunouchi, Chiyoda-ku, Tokyo President and CEO: Ryuji Nishizaki (assumed office June 30, 2022) Number of Employees: 1,667

Number of branches: In Japan: 27

www.smbctb.co.jp/en



Financial Information (Years ended March 31)

	Billions of yen							
	2022	2021	2020	2019				
For the Year:								
Ordinary income	¥ 56.5	¥ 47.9	¥ 61.0	¥ 61.9				
Ordinary profit (loss)	46	(7.5)	1.0	(2.4)				
Net income (loss)	(15.9)	(8.5)	(32.7)	(3.7)				
At Year-End:								
Total assets	¥3,687.1	¥3,494.7	¥3,423.3	¥3,273.6				

Note: All amounts shown are rounded down to the nearest 100 million.

SMFL Sumitomo Mitsui Finance and Leasing _____

Sumitomo Mitsui Finance and Leasing ("SMFL") is a leading Japanese leasing company. Boasting a history spanning over half a century in the leasing business, SMFL provides high-value-added financial services that capitalize on the expertise cultivated over this history as well as the collective strength of SMBC Group.

Under the Medium-Term Management Plan, which enters its final year in FY2022, we are striving to achieve a variety of strategies and measures, including providing solutions that contribute to our customers' decarbonization, SDGs and sustainability initiatives, strengthening our aircraft leasing business, expanding our renewable energy and real estate businesses, and using digital innovation to develop new businesses and improve operational efficiency.

SMFL contributes to the sustainable development of its clients and of society by providing services that exceed the boundaries of finance and preemptively address social changes.

Company Name: Sumitomo Mitsui Finance and Leasing Company, Limited Business Profile: Leasing Establishment: February 4, 1963 Head Office:

Tokyo Head Office: 3-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan Osaka Head Office: 3-10-19, Minami-Semba, Chuo-ku, Osaka

President and CEO: Masaki Tachibana Number of Employees: 3,719

www.smfl.co.jp/english/



Credit Ratings (as of June 30, 2022)

	Long-term	Short-term
Standard & Poor's	A-	_
R&I	AA-	a-1+
JCR	AA	J-1+

Financial Information

(Consolidated basis, years ended March 31)

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		Billions	of yen	
	2022	2021	2020	2019
For the Year:				
Leasing transaction				
volume	¥2,939.2	¥2,433.5	¥2,489.2	¥2,412.2
Operating revenue	1,818.5	1,438.2	1,513.7	1,502.3
Operating profit	116.2	41.3	89.4	90.9
Ordinary profit	119.4	45.0	90.3	87.5
Profit attributable to				
owners of parent	35.3	33.6	61.2	80.0
At Year-End:				
Total assets	¥7,795.9	¥7,041.9	¥6,378.7	¥5,812.6
Nataa				

Notes:

All amounts shown are rounded down to the nearest 100 million.
Consolidated subsidiaries include SMBC Aviation Capital Limited.



Ever since our foundation in 1918 as Kawashimaya Shoten, SMBC Nikko Securities Inc. has over the past 100 years been supported by many clients and we have grown together with our clients.

Since October 2009, when we joined Sumitomo Mitsui Financial Group, we have been redoubling our efforts to further improve our ability to assist our clients, both individual and corporate clients, and to enhance our capabilities as an integrated securities company.

Our vision remains to grow with our clients and be their trusted advisor. "Share the Future" is our brand slogan and, as a firm of financial professionals, we will strive to act in the best interests of our clients by leveraging our track record of managing diverse risks and delivering innovative financial services.

Company Name: SMBC Nikko Securities Inc. **Business Profile:** Securities Establishment: June 15, 2009 Head Office: 3-1, Marunouchi 3-chome, Chiyoda-ku, Tokyo President and CEO: Yuichiro Kondo Number of Employees: 9,262

www.smbcnikko.co.jp/en



Credit Ratings (as of June 30, 2022)

	Long-term	Short-term
Moody's	A1	P-1
Standard & Poor's	A	A-1
R&I	AA-	a-1+
JCR	AA	_

Financial Information (Years ended March 31)

	Billions of yen								
	1	2022	2	2021	2	2020	2	2019	
For the Year:									
Operating revenue	¥	333.1	¥	354.7	¥	378.0	¥	344.6	
Operating income		56.6		79.5		39.0		38.6	
Ordinary profit		59.6		81.9		42.6		42.1	
Net income		44.2		71.0		32.1		28.0	
At Year-End:									
Total assets	¥1	3.979.8	¥1	3,213.1	¥1:	2,090.9	¥1(0,753.1	

... ¥13,979.8 ¥13,213.1 ¥12,090.9 ¥10,753.1 Notes:

1. All amounts shown are rounded down to the nearest 100 million.

2. Due to a change in the method of presentation of financial income beginning from FY2021, operating revenues adjusted values are presented for prior periods.

SUMITOMO MITSUI <u>SMB</u>C CARD

Since its founding in 1967, Sumitomo Mitsui Card Company, Limited, has continued to drive the development of Japan's credit card industry as a pioneer in the issuance of the Visa Card in Japan and as a comprehensive payment service provider driving the advance of cashless payments.

In April 2021, the headquarters functions of Sumitomo Mitsui Card Company and SMBC Finance Service were consolidated into the SMBC Toyosu Building. This seamless environment will lead to increased coordination between the two companies and thereby enable them to provide even higher-quality services as the core of SMBC Group's cashless payment strategies.

Capitalizing on the transaction base, expertise, credibility, and other strengths it has accumulated as an industry leader, Sumitomo Mitsui Card Company aims to evolve beyond the provision of products and services, to grow into a digital and innovation company that is chosen by clients and which supports these clients in their various activities through the integration of its credit card, installment and transaction business.

Company Name: Sumitomo Mitsui Card Company, Limited

Business Profile: Credit card Establishment: December 26, 1967

Head Office:

Tokyo Head Office: 2-2-31, Toyosu, Koto-ku, Tokyo Osaka Head Office: 4-5-15, Imabashi, Chuo-ku, Osaka

President and CEO: Yukihiko Onishi Number of Employees: 2,627

m (Japanese only)

Credit Rating (as of June 30, 2022)

	Long-term	Short-term
R&I	AA-	a–1+

Financial Information (Years ended March 31)

	Billions of yen				
	2022	2021	2020	2019	
For the Year:					
Revenue from credit					
card operations	¥24,715.0	¥20,751.5	¥20,548.5	¥18,019.7	
Operating revenue	470.5	447.5	480.8	465.5	
Operating profit	31.0	34.5	50.5	62.4	
Ordinary profit	34.1	35.3	50.8	62.7	
Net income (loss)	19.8	35.8	38.2	(46.7)	
At Year-End:					
Total assets					
Sumitomo Mitsui					
Card Company	¥ 2,852.2	¥ 2,524.5	¥ 2,257.2	¥ 1,933.3	
SMBC Finance					
Service	¥ 2,382.6	¥ 2,372.1	¥ 2,052.2	¥ 2,128.7	
Number of					
cardholders (in tens	500.0	1.000	4754	4 400	
of thousands)	523.9	4,986	4,754	4,420	
Notes:					

- 1. All amounts shown are rounded down to the nearest 100 million.
- 2. To reflect the integrated management of Sumitomo Mitsui Card Company and SMBC Finance Service, the above figures for operating revenue, operating profit, ordinary profit, and net income (loss) use internal management figures arrived at through the simple addition of the consolidated figures for both companies. (Consolidated figures for Sumitomo Mitsui Card Company do not include consolidated figures for SMBC Finance Service.)
- 3. From FY2019, revenue from credit card operations includes e-money transactions
- 4. Number of cardholders includes the number of debit cardholders.



SMBC Finance Service

SMBC Finance Service Co., Ltd., was formed in April 2009 through the merger of OMC Card, Inc., Central Finance Co., Ltd., and QUOQ Inc. Originally named Cedyna Financial Corporation, this company assumed its current name in July 2020.

In April 2021, the headquarters functions of SMBC Finance Service and Sumitomo Mitsui Card Company were consolidated into the SMBC Toyosu Building. This proximity is expected to lend itself to increased coordination between the two companies and to thereby enable them to provide even higher-quality services as the core of SMBC Group's cashless payment strategies.

Together with Sumitomo Mitsui Card Company, SMBC Finance Service aims to grow into a digital and innovation company that is chosen by clients and which supports these clients in their various activities. Company Name: SMBC Finance Service Co., Ltd. Business Profile: Credit card, Installment and Transaction business Establishment: September 11, 1950

Head Office: Head Office: 3-23-20, Marunouchi, Naka-ku, Nagoya Tokyo Head Office: 2-2-31, Toyosu, Koto-ku, Tokyo President and CEO: Naoki Ono

Number of Employees: 3,092

www.smbc-fs.co.jp/

(Japanese only)



Note: To reflect the integrated management of SMBC Finance Service and Sumitomo Mitsui Card Company, financial information for both companies is displayed in the latter's section on the previous page.

卢 SMBC

SMBC CONSUMER FINANCE

Since its establishment in 1962, with the original goal of striving to become the leading provider of innovative financial services for individual consumers, Promise Co., Ltd., currently known as SMBC Consumer Finance Co., Ltd., has been offering consumer financial services to promptly meet the diverse funding needs of our customers while keeping pace with changing lifestyle patterns by developing safe, convenient personal loan products and building the infrastructure for dealing with customer inquiries and loan applications.

As an expert in the consumer finance business, SMBC Consumer Finance aspires to be the most trusted global consumer finance company by providing consistent and sincere services to our customers. Company Name: SMBC Consumer Finance Co., Ltd. Business Profile: Consumer lending Establishment: March 20, 1962 Head Office: 2-2-31, Toyosu, Koto-ku, Tokyo President and CEO: Ryohei Kaneko Number of Employees: 2,217

www.smbc-cf.com/english/



Credit Rating (as of June 30, 2022)

Long-term Short-term R&I AA- -

Financial Information (Years ended March 31)

	Billions of yen				
	2022	2021	2020	2019	
For the Year:					
Operating revenue	¥ 179.3	¥187.1	¥ 199.8	¥196.4	
Operating profit	41.2	46.7	41.4	23.6	
Ordinary profit	42.0	48.0	42.9	32.0	
Net income	38.8	38.8	78.6	35.9	
At Year-End:					
Total assets	¥1 279 3	¥953.5	¥1 011 3	¥959.9	

Note: All amounts shown are rounded down to the nearest 100 million.



) Japan Research Institute

The Japan Research Institute, Limited ("JRI") is a comprehensive information services company with think-tank, consulting and IT solutions functions.

Under the fundamental philosophy of "creating new value for the client," JRI offers concrete proposals for identifying and resolving issues together with support for enacting those solutions.

JRI conducts a wide range of activities, including research and analysis of domestic and foreign economies and sharing policy proposals, supporting the creation of new businesses, consulting on management strategies and administrative reforms, planning and developing IT-based strategic data systems, as well as providing outsourcing services. Company Name: The Japan Research Institute, Limited Business Profile: Economic research, management

consulting, system development and data processing Establishment: November 1, 2002

Head Office:

Tokyo Head Office: 2-18-1, Higashi-Gotanda, Shinagawa-ku, Tokyo Osaka Head Office: 2-2-4, Tosabori,

Nishi-ku, Osaka

President and CEO: Katsunori Tanizaki Number of Employees: 2,810

www.jri.co.jp/english/



Financial Information (Years ended March 31)

	Billions of yen				
	2022	2021	2020	2019	
For the Year:					
Operating revenue	¥214.3	¥147.4	¥143.2	¥138.4	
Operating profit	4.5	1.9	2.9	3.6	
Ordinary profit	5.0	2.3	2.8	3.4	
Net income	3.6	2.4	0.9	2.6	
At Year-End:					
Total assets	¥116.8	¥105.6	¥100.8	¥104.9	

Note: All amounts shown are rounded down to the nearest 100 million.

🕤 Sumitomo Mitsui DS Asset Management _____

Sumitomo Mitsui DS Asset Management Company, Limited is an asset management company that strengths in active investment and has an industry-leading investment research platform, and a global network.

Sumitomo Mitsui DS Asset Management Company provides high-quality asset management services that meet specific needs of its diverse client base that ranges from Japanese and non-Japanese institutional (pension funds, financial institutions, etc.) to individual investors. The company's vision is to become the best asset management firm for better Quality of Life of its clients and all the other stakeholders. Company Name: Sumitomo Mitsui DS Asset Management Company, Limited Business Profile: Investment management (discretionary/advisory) and investment trust fund management Establishment: July 15, 1985 Head Office: 1-17-1 Toranomon, Minato-ku, Tokyo President and CEO: Takashi Saruta Number of Employees: 847

www.smd-am.co.jp/english/



Financial Information (Years ended March 31)

	Billions of yen					
	2022	2021	2020	2019		
				Sumitomo Mitsui Asset Management	Daiwa SB Investments	
For the Year:						
Operating revenue	¥ 77.3	¥ 61.6	¥ 65.5	¥46.9	¥28.7	
Operating profit	5.8	0.1	1.5	6.0	4.4	
Ordinary profit	7.0	0.4	2.2	6.0	4.5	
Net income (loss)	4.1	(28.9)	0.6	4.1	2.9	
At Year-End:						
Total assets	¥113.8	¥106.4	¥133.6	¥48 9	¥38.6	

Note: All amounts shown are rounded down to the nearest 100 million.