

◆ SMBC

| V OIVIDO | | | |
|---|----------------|----------------|---------------|
| March 31 | 2022 | 2023 | 2024 |
| Number of employees*1 | 25,658 | 25,099 | 24,615 |
| Male | 11,535 | 11,198 | 10,899 |
| Percentage of total | 44.96% | 44.62% | 44.28% |
| Female | 14,123 | 13,901 | 13,716 |
| Percentage of total | 55.04% | 55.38% | 55.72% |
| Average age | 38 yrs 11 mos. | 39 yrs 7 mos. | 40 yrs 3 mos. |
| Male | 40 yrs 10 mos. | 41 yrs 3 mos. | 41 yrs 8 mos. |
| Female | 37 yrs 4 mos. | 38 yrs 3 mos. | 39 yrs 2 mos. |
| Average years of service | 15 yrs 1 mos. | 15 yrs 8 mos. | 16 yrs 3 mos. |
| Male | 16 yrs 7 mos. | 16 yrs 11 mos. | 17 yrs 2 mos. |
| Female | 13 yrs 10 mos. | 14 yrs 8 mos. | 15 yrs 6 mos. |
| Number of women in managerial positions ⁻² | 819 | 933 | 950 |
| Ratio of employees with disabilities (% of total) | 2.83% | 2.83% | 2.89% |

^{*1} The number of full-time employees, including employees seconded to other companies and organizations. The following list of employees is deducted from the total number of employees: executive officers, employees on short-term contracts, part-time employees, employees of temporary employment agencies, and locally hired employees at overseas branches. *2 As of March 1 of respective years

| April 1 | 2022 | 2023 | 2024 |
|--|-------|-------|-------|
| Number of new hires | 472 | 363 | 481 |
| Number of newly employed female graduates | 187 | 137 | 202 |
| Ratio of newly employed females to total new employees | | 37.7% | 42.0% |
| | | | |
| Fiscal | 2021 | 2022 | 2023 |
| Number of employees taking parental leave | 1,585 | 1,509 | 1,606 |
| <men leave="" such="" taking=""></men> | 533 | <516> | <671> |

52

97

207

Number of career hires **♦ SMBC Trust Bank**

| March 21 0000 0000 0004 | | | | | |
|---|----------------|----------------|---------------|--|--|
| March 31 | 2022 | 2023 | 2024 | | |
| Number of employees ^{*1} | 1,807 | 1,723 | 1,804 | | |
| Male | 881 | 877 | 916 | | |
| Percentage of total | 48.75% | 50.90% | 50.78% | | |
| Female | 926 | 846 | 888 | | |
| Percentage of total | 51.25% | 49.10% | 49.22% | | |
| Average age | 44 yrs 4 mos. | 44 yrs 11 mos. | 45 yrs 4 mos. | | |
| Male | 44 yrs 8 mos. | 46 yrs 0 mos. | 46 yrs 6 mos. | | |
| Female | 45 yrs 1 mos. | 43 yrs 11 mos. | 44 yrs 2 mos. | | |
| Average years of service | 10 yrs 10 mos. | 10 yrs 10 mos. | 11 yrs 0 mos. | | |
| Male | 12 yrs 3 mos. | 9 yrs 4 mos. | 9 yrs 8 mos. | | |
| Female | 9 yrs 5 mos. | 12 yrs 5 mos. | 12 yrs 5 mos. | | |
| Number of women in managerial positions ⁻² | 65 | 59 | 54 | | |
| Ratio of employees with disabilities (% of total) ⁻³ | 2.37% | 2.52% | 2.40% | | |

^{*1} The number of full-time employees, including employees seconded to other companies and organizations. The number excludes employees seconded from other companies and organizations, directors, employees on short-term contracts, part-time employees, and employees of temporary employment agencies.

^{*2} Revised retroactively for periods prior to the change in definition.
*3 The legally mandated number of employees with disabilities had been hired as of March 31, 2024.

| April 1 | 2022 | 2023 | 2024 | | |
|--|------|-------|-------|--|--|
| Number of new hires | 14 | 23 | 37 | | |
| Number of newly employed female graduates | 6 | 9 | 17 | | |
| Ratio of newly employed females to total new employees | | 39.1% | 45.9% | | |
| | | | | | |
| Fiscal | 2021 | 2022 | 2023 | | |
| Number of employees taking parental leave | 45 | 60 | 44 | | |
| <men leave="" such="" taking=""></men> | <12> | <15> | <20> | | |
| Number of career hires* | 14 | 28 | 78 | | |

◆ Sumitomo Mitsui Finance and Leasina

| · oammonno minoar | daminorno ivinsar i manee ana Leasing | | | | | |
|--|---------------------------------------|----------------|----------------|--|--|--|
| March 31 | 2022 | 2023 | 2024 | | | |
| Number of employees ⁻¹ | 2,427 | 2,456 | 2,533 | | | |
| Male | 1,551 | 1,544 | 1,566 | | | |
| Percentage of total | 63.91% | 62.87% | 61.82% | | | |
| Female | 876 | 912 | 967 | | | |
| Percentage of total | 36.09% | 37.13% | 38.18% | | | |
| Average age | 42 yrs 7 mos. | 42 yrs 8 mos. | 42 yrs 7 mos. | | | |
| Male | 44 yrs 0 mos. | 43 yrs 11 mos. | 43 yrs 10 mos. | | | |
| Female | 40 yrs 1 mos. | 40 yrs 6 mos. | 40 yrs 8 mos. | | | |
| Average years of service | 15 yrs 4 mos. | 15 yrs 2 mos. | 14 yrs 10 mos. | | | |
| Male | 16 yrs 6 mos. | 16 yrs 4 mos. | 16 yrs 1 mos. | | | |
| Female | 13 yrs 4 mos. | 13 yrs 2 mos. | 12 yrs 10 mos. | | | |
| Number of women in managerial positions ² | 38 | 70 | 91 | | | |
| Ratio of employees with disabilities (% of total) | 2.41% | 2.42% | 2.77% | | | |

^{*1} The number of full-time employees, including employees seconded to other companies and organizations. The following list of employees is deducted from the total number of employees: employees seconded from other companies and organizations, executive officers, employees on short-term contracts, part-time employees, employees of temporary employment agencies, and full-time employees of affiliates (including overseas subsidiaries).

*2 As of March 1 of respective years

| April 1 | 2022 | 2023 | 2024 |
|--|-------|-------|-------|
| Number of new hires | 71 | 87 | 73 |
| Number of newly employed female graduates | 30 | 40 | 39 |
| Ratio of newly employed females to total new employees | 42.3% | 46.0% | 53.4% |

| Fiscal | 2021 | 2022 | 2023 |
|---|------|------|------|
| Number of employees taking parental leave | 111 | 76 | 79 |
| <men leave="" such="" taking=""></men> | <80> | <39> | <45> |
| Number of career hires | 21 | 52 | 72 |

♦ SMBC Nikko Securities

| March 31 | 2022 | 2023 | 2024 |
|---|---------------|----------------|----------------|
| Number of employees ^{*1} | 9,623 | 9,306 | 9,304 |
| Male | 5,926 | 5,701 | 5,688 |
| Percentage of total | 61.58% | 61.26% | 61.13% |
| Female | 3,697 | 3,605 | 3,616 |
| Percentage of total | 38.42% | 38.74% | 38.87% |
| Average age | 41 yrs 6 mos. | 42 yrs 2 mos. | 42 yrs 7 mos. |
| Male | 42 yrs 5 mos. | 43 yrs 0 mos. | 43 yrs 3 mos. |
| Female | 40 yrs 0 mos. | 40 yrs 11 mos. | 41 yrs 6 mos. |
| Average years of service*2 | 14 yrs 2 mos. | 14 yrs 2 mos. | 14 yrs 6 mos. |
| Male | 14 yrs 1 mos. | 14 yrs 1 mos. | 14 yrs 2 mos. |
| Female | 14 yrs 2 mos. | 14 yrs 5 mos. | 14 yrs 11 mos. |
| Number of women in managerial positions | 207 | 215 | 222 |
| Ratio of employees with disabilities (% of total) ⁻³ | 2.68% | 2.86% | 2.82% |

^{*1} Excluding executive officers, part-time employees, dispatched employees, locally hired employees (LH) at overseas branches

| April 1 | 2022 | 2023 | 2024 |
|---|-------|-------|-------|
| Number of new hires | 219 | 299 | 273 |
| Number of newly employed female graduates | 74 | 115 | 115 |
| Ratio of newly employed females to total new employees | | 38.5% | 42.1% |
| | | | |
| Fiscal | 2021 | 2022 | 2023 |
| Number of employees taking parental leave ⁻⁴ | 580 | 371 | 410 |
| <men leave="" such="" taking=""></men> | <445> | <220> | <269> |
| Number of career hires | 76 | 72 | 110 |

^{*4} Revision of the short-term childcare leave system and creation of a new special leave for childcare

The average years of service of applicable employees. Years of service for employees joined through the merger with SMBC Friend Securities are counted from the date of the merger. *3 As of March 31 of respective years

◆ Sumitomo Mitsui Card

| _ | Summomo Minsur Cara | | | | | |
|----|---|----------------|---------------|----------------|--|--|
| M | arch 31 | 2022 | 2023 | 2024 | | |
| Nι | ımber of employees [™] | 5,976 | 5,850 | 5,984 | | |
| | Male | 3,034 | 2,957 | 3,037 | | |
| | Percentage of total | 50.77% | 50.55% | 50.75% | | |
| | Female | 2,942 | 2,893 | 2,947 | | |
| | Percentage of total | 49.23% | 49.45% | 49.25% | | |
| A۷ | rerage age | 42 yrs 7 mos. | 42 yrs 9 mos. | 42 yrs 10 mos. | | |
| | Male | 44 yrs 5 mos. | 44 yrs 4 mos. | 44 yrs 2 mos. | | |
| | Female | 40 yrs 8 mos. | 41 yrs 2 mos. | 41 yrs 8 mos. | | |
| A۷ | erage years of service | 17 yrs 6 mos. | 17 yrs 8 mos. | 17 yrs 7 mos. | | |
| | Male | 19 yrs 1 mos. | 19 yrs 2 mos. | 18 yrs 6 mos. | | |
| | Female | 15 yrs 11 mos. | 16 yrs 2 mos. | 16 yrs 8 mos. | | |
| | umber of women in managerial positions | 85 | 86 | 97 | | |
| | atio of employees with disabilities (% of total)*2 | 2.50% | 2.41% | 2.66% | | |

^{*1} The number of full-time employees. This excludes directors, consultants, advisors, employees seconded from external companies and organizations, temporary employees, part-time employees, as well as affiliated company employees.

*2 Computed based on single month of March.

Note: Includes figures for SMBC Finance Service (a wholly-owned subsidiary of SMBC Card Company).

| | - | | |
|--|-------|-------|-------|
| April 1 | 2022 | 2023 | 2024 |
| Number of new hires | 109 | 103 | 167 |
| Number of newly employed female graduates | 51 | 39 | 43 |
| Ratio of newly employed females to total new employees | 46.8% | 37.9% | 25.7% |

Note: Includes figures for SMBC Finance Service (a wholly-owned subsidiary of SMBC Card Company).

| Fiscal | 2021 | 2022 | 2023 |
|---|------|------|------|
| Number of employees taking parental leave | 178 | 178 | 171 |
| <men leave="" such="" taking=""></men> | <69> | <65> | <66> |
| Number of career hires | 46 | 71 | 188 |

Note: Includes figures for SMBC Finance Service (a wholly-owned subsidiary of SMBC Card Company).

♦ SMBC Consumer Finance

| March 31 | 2022 | 2023 | 2024 |
|---|----------------|----------------|----------------|
| Number of employees*1 | 2,592 | 2,594 | 2,576 |
| Male | 1,474 | 1,460 | 1,461 |
| Percentage of total | 56.87% | 56.28% | 56.72% |
| Female | 1,118 | 1,134 | 1,115 |
| Percentage of total | 43.13% | 43.72% | 43.28% |
| Average age | 42 yrs 4 mos. | 42 yrs 12 mos. | 43 yrs 8 mos. |
| Male | 43 yrs 9 mos. | 44 yrs 5 mos. | 44 yrs 12 mos. |
| Female | 40 yrs 6 mos. | 41 yrs 1 mos. | 41 yrs 11 mos. |
| Average years of service | 16 yrs 7 mos. | 17 yrs 1 mos. | 17 yrs 9 mos. |
| Male | 18 yrs 7 mos. | 19 yrs 2 mos. | 19 yrs 8 mos. |
| Female | 13 yrs 11 mos. | 14 yrs 6 mos. | 15 yrs 4 mos. |
| Number of women in managerial positions | 147 | 166 | 184 |
| Ratio of employees with disabilities (% of total) ⁻² | 2.75% | 2.67% | 2.59% |

^{*1} The number of full-time employees on a non-consolidated basis, including employees seconded to other companies and organizations. The following list of employees is deducted from the total number of employees: employees seconded from other companies, locally hired employees at overseas branches, executive officers, contract employees, part-time employees, and employees of temporary employment agencies.
*2 As of March 31 of respective years

| April 1 | 2022 | 2023 | 2024 |
|--|-------|-------|-------|
| Number of new hires | 49 | 35 | 48 |
| Number of newly employed female graduates | 32 | 12 | 22 |
| Ratio of newly employed females to total new employees | 65.3% | 34.3% | 45.8% |

| Fiscal | 2021 | 2022 | 2023 |
|---|------|------|------|
| Number of employees taking parental leave | 33 | 34 | 37 |
| <men leave="" such="" taking=""></men> | <9> | <13> | <16> |
| Number of career hires | 2 | 1 | 10 |

♦ Japan Research Institute

| March 31 | 2022 | 2023 | 2024 | | |
|--|---------------|----------------|---------------|--|--|
| Number of employees*1*2 | 2,640 | 2,777 | 2,958 | | |
| Male | 1,931 | 2,000 | 2,125 | | |
| Percentage of total | 73.14% | 72.02% | 71.84% | | |
| Female | 709 | 777 | 833 | | |
| Percentage of total | 26.86% | 27.98% | 28.16% | | |
| Average age ⁺² | 41 yrs 0 mos. | 40 yrs 8 mos. | 38 yrs 8 mos. | | |
| Male | 41 yrs 6 mos. | 41 yrs 3 mos. | 39 yrs 1 mos. | | |
| Female | 39 yrs 6 mos. | 39 yrs 2 mos. | 37 yrs 7 mos. | | |
| Average years of service | 13 yrs 1 mos. | 12 yrs 8 mos. | 11 yrs 3 mos. | | |
| Male | 13 yrs 5 mos. | 13 yrs 1 mos. | 11 yrs 4 mos. | | |
| Female | 12 yrs 3 mos. | 11 yrs 11 mos. | 11 yrs 1mos. | | |
| Ratio of employees with disabilities (% of total) ² | 2.31% | 2.16% | 2.22% | | |

^{*1} The number of full-time employees, including employees seconded to other companies and organizations. The following list of employees is deducted from the total number of employees: executive officers, advisors, employees on short-term contracts, part-time employees, employees of temporary employment agencies, locally hired employees at overseas branches, and full-time

employees of affiliates.
*2 As of March 31 of respective years

| April 1 | 2022 | 2023 | 2024 |
|--|-------|-------|-------|
| Number of new hires | 143 | 168 | 245 |
| Number of newly employed female graduates | 52 | 52 | 74 |
| Ratio of newly employed females to total new employees | 36.4% | 31.0% | 30.2% |

| Fiscal | 2021 | 2022 | 2023 |
|---|------|------|------|
| Number of employees taking parental leave | 58 | 44 | 109 |
| <men leave="" such="" taking=""></men> | <33> | <26> | <72> |
| Number of career hires ⁻³ | 51 | 134 | 225 |

^{*3} Excluding former bank employees transferred to the company

◆ Sumitomo Mitsui DS Asset Management

| V danilionio miliari bo Assermanagemeni | | | | | |
|---|-------------|---------------|----------------|----------------|--|
| March 31 | | 2022 | 2023 | 2024 | |
| Number of emp | oloyees⁵¹ | 770 | 747 | 769 | |
| Male | | 542 | 509 | 516 | |
| Percenta | ge of total | 70.39% | 68.14% | 67.10% | |
| Female | | 228 | 238 | 253 | |
| Percenta | ge of total | 29.61% | 31.86% | 32.90% | |
| Average age | | 46 yrs 0 mos. | 46 yrs 4 mos. | 46 yrs 0 mos. | |
| Male | | 47 yrs 7 mos. | 47 yrs 11 mos. | 47 yrs 6 mos. | |
| Female | | 42 yrs 2 mos. | 43 yrs 0 mos. | 42 yrs 11 mos. | |
| Average years | of service | 15 yrs 6 mos. | 12 yrs 11 mos. | 12 yrs 9 mos. | |
| Male | | 17 yrs 1 mos. | 13 yrs 4 mos. | 13 yrs 3 mos. | |
| Female | | 11 yrs 9 mos. | 11 yrs 10 mos. | 11 yrs 10 mos. | |
| Number of wor managerial p | | 10 | 11 | 13 | |

^{*1} The number of full-time employees. This excludes directors, dispatched employees, and locally hired employees at overseas branches.

| April 1 | 2022 | 2023 | 2024 |
|--|-------|-------|-------|
| Number of new hires | 12 | 20 | 22 |
| Number of newly employed female graduates | 6 | 8 | 13 |
| Ratio of newly employed females to total new employees | 50.0% | 40.0% | 59.1% |

| Fiscal | 2021 | 2022 | 2023 |
|---|------|------|------|
| Number of employees taking parental leave | 19 | 24 | 21 |
| <men leave="" such="" taking=""></men> | <12> | <12> | <10> |
| Number of career hires | 16 | 32 | 37 |

Note: In April 2019, Sumitomo Mitsui DS Asset Management Company, Limited, was formed through the merger of Sumitomo Mitsui Asset Management Company, Limited, and Daiwa SB Investments Ltd.