

Income Analysis (Consolidated)

Sumitomo Mitsui Financial Group, Inc. and Subsidiaries

Operating Income, Classified by Domestic and Overseas Operations

Year ended March 31	Millions of yen							
	2007				2006			
	Domestic operations	Overseas operations	Elimination	Total	Domestic operations	Overseas operations	Elimination	Total
Interest income	¥1,441,457	¥593,892	¥(56,280)	¥1,979,069	¥1,306,241	¥392,619	¥(36,260)	¥1,662,600
Interest expenses	432,558	409,364	(31,450)	810,471	281,037	245,122	(25,167)	500,991
Net interest income	1,008,898	184,528	(24,829)	1,168,597	1,025,204	147,497	(11,092)	1,161,608
Trust fees	3,508	—	—	3,508	8,631	—	—	8,631
Fees and commissions (income)	647,473	59,223	(698)	705,998	657,115	49,288	(2,474)	703,928
Fees and commissions (expenses)	89,805	7,353	(345)	96,812	82,489	3,601	(1,754)	84,336
Net fees and commissions	557,668	51,870	(352)	609,185	574,625	45,686	(719)	619,591
Trading profits	127,667	21,459	(21,564)	127,561	36,163	18,099	(21,455)	32,807
Trading losses	10,720	12,780	(21,564)	1,936	8,066	13,389	(21,455)	—
Net trading income	116,946	8,679	—	125,625	28,096	4,710	—	32,807
Other operating income	981,643	22,977	(988)	1,003,632	1,126,212	19,504	(1,569)	1,144,147
Other operating expenses	988,511	16,052	(193)	1,004,370	865,666	12,346	(1,377)	876,635
Net other operating income (expenses)	(6,868)	6,924	(794)	(738)	260,545	7,157	(192)	267,511

- Notes: 1. Domestic operations comprise the operations of SMFG, its domestic consolidated banking subsidiaries (excluding overseas branches) and other domestic consolidated subsidiaries. Overseas operations comprise the operations of the overseas branches of domestic consolidated banking subsidiaries and overseas consolidated subsidiaries.
2. Income and expenses resulting from money held in trust are included in "Other income" and "Other expenses." Therefore, "Interest expenses" are shown after deduction of expenses (2007, ¥5 million; 2006, ¥1 million) related to the management of money held in trust.
3. Intersegment transactions are reported in "Elimination" column.

Average Balance, Interest and Earnings Yield of Interest-Earning Assets and Interest-Bearing Liabilities

Domestic Operations

Year ended March 31	Millions of yen					
	2007			2006		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets	¥76,132,613	¥1,441,457	1.89%	¥76,691,842	¥1,306,241	1.70%
Loans and bills discounted	51,620,802	1,004,005	1.94	50,469,167	953,658	1.89
Securities	19,820,864	330,791	1.67	21,565,285	290,826	1.35
Call loans and bills bought	784,972	17,383	2.21	713,123	7,773	1.09
Receivables under resale agreements	41,945	94	0.23	98,096	8	0.01
Receivables under securities borrowing transactions	1,329,318	4,857	0.37	1,411,749	613	0.04
Deposits with banks	1,054,974	26,901	2.55	1,387,168	23,781	1.71
Interest-bearing liabilities	¥80,928,373	¥ 432,558	0.53%	¥83,944,515	¥ 281,037	0.33%
Deposits	65,159,829	177,510	0.27	64,237,443	100,809	0.16
Negotiable certificates of deposit	2,365,296	5,858	0.25	3,359,901	844	0.03
Call money and bills sold	2,908,959	4,286	0.15	5,910,627	1,310	0.02
Payables under repurchase agreements	157,722	431	0.27	213,153	6	0.00
Payables under securities lending transactions	2,301,547	60,856	2.64	2,771,613	58,292	2.10
Commercial paper	712	1	0.24	64,266	69	0.11
Borrowed money	3,530,322	53,287	1.51	2,649,069	50,353	1.90
Short-term bonds	370,939	1,503	0.41	341,628	375	0.11
Bonds	3,784,043	68,789	1.82	3,867,212	62,878	1.63

- Notes: 1. Domestic operations comprise the operations of SMFG, its domestic consolidated banking subsidiaries (excluding overseas branches) and other domestic consolidated subsidiaries.
2. In principle, average balances are calculated by using daily balances. However, some domestic consolidated subsidiaries use weekly, monthly or semiannual balances instead.
3. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (2007, ¥1,096,906 million; 2006, ¥2,802,641 million).
4. Income and expenses resulting from money held in trust are included in "Other income" and "Other expenses." Therefore, "Interest-earning assets" are shown after deduction of the average balance of money held in trust (2007, ¥2,607 million; 2006, ¥1,717 million). "Interest-bearing liabilities" are shown after deduction of amounts equivalent to the average balance of money held in trust (2007, ¥2,607 million; 2006, ¥1,717 million) and corresponding interest (2007, ¥5 million; 2006, ¥1 million).

Overseas Operations

Year ended March 31	Millions of yen					
	2007			2006		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets.....	¥11,234,586	¥593,892	5.29%	¥9,621,722	¥392,619	4.08%
Loans and bills discounted.....	7,838,766	401,333	5.12	6,652,589	283,993	4.27
Securities	1,109,300	62,710	5.65	949,114	37,627	3.96
Call loans and bills bought	200,194	10,824	5.41	178,988	6,556	3.66
Receivables under resale agreements	145,659	7,003	4.81	182,955	6,758	3.69
Receivables under securities borrowing transactions	—	—	—	—	—	—
Deposits with banks	1,530,875	72,925	4.76	1,182,483	37,742	3.19
Interest-bearing liabilities	¥ 8,996,910	¥409,364	4.55%	¥6,988,102	¥245,122	3.51%
Deposits	6,985,307	282,707	4.05	5,705,664	167,488	2.94
Negotiable certificates of deposit	738,076	37,618	5.10	303,226	12,033	3.97
Call money and bills sold	325,729	14,520	4.46	145,523	4,658	3.20
Payables under repurchase agreements ...	352,703	17,923	5.08	208,672	7,440	3.57
Payables under securities lending transactions	—	—	—	—	—	—
Commercial paper	—	—	—	—	—	—
Borrowed money	159,086	7,199	4.53	93,085	2,182	2.34
Short-term bonds	—	—	—	—	—	—
Bonds	348,240	20,930	6.01	521,556	23,131	4.44

Notes: 1. Overseas operations comprise the operations of the overseas branches of domestic consolidated banking subsidiaries and overseas consolidated subsidiaries.

2. In principle, average balances are calculated by using daily balances. However, some overseas consolidated subsidiaries use weekly, monthly or semiannual balances instead.

3. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (2007, ¥48,701 million; 2006, ¥32,268 million).

Total of Domestic and Overseas Operations

Year ended March 31	Millions of yen					
	2007			2006		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets.....	¥86,851,328	¥1,979,069	2.28%	¥85,869,391	¥1,662,600	1.94%
Loans and bills discounted.....	58,785,489	1,375,851	2.34	56,497,565	1,214,142	2.15
Securities	21,188,587	369,770	1.75	22,716,737	317,352	1.40
Call loans and bills bought	985,167	28,208	2.86	892,111	14,330	1.61
Receivables under resale agreements	187,604	7,098	3.78	281,051	6,767	2.41
Receivables under securities borrowing transactions	1,329,318	4,857	0.37	1,411,749	613	0.04
Deposits with banks	2,487,172	96,763	3.89	2,549,161	59,875	2.35
Interest-bearing liabilities	¥89,150,368	¥ 810,471	0.91%	¥90,283,734	¥ 500,991	0.55%
Deposits	72,045,922	457,078	0.63	69,920,269	266,648	0.38
Negotiable certificates of deposit	3,103,373	43,476	1.40	3,663,127	12,877	0.35
Call money and bills sold	3,234,688	18,807	0.58	6,056,150	5,969	0.10
Payables under repurchase agreements ...	510,425	18,354	3.60	421,826	7,447	1.77
Payables under securities lending transactions	2,301,547	60,856	2.64	2,771,613	58,292	2.10
Commercial paper	712	1	0.24	64,266	69	0.11
Borrowed money	3,015,247	32,175	1.07	2,117,940	29,016	1.37
Short-term bonds	370,939	1,503	0.41	341,628	375	0.11
Bonds	4,132,284	89,719	2.17	4,388,769	86,010	1.96

Notes: 1. The figures above comprise totals for domestic and overseas operations after intersegment eliminations.

2. In principle, average balances are calculated by using daily balances. However, some consolidated subsidiaries use weekly, monthly or semiannual balances instead.

3. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (2007, ¥1,146,135 million; 2006, ¥2,832,832 million).

4. Income and expenses resulting from money held in trust are included in "Other income" and "Other expenses." Therefore, "Interest-earning assets" are shown after deduction of the average balance of money held in trust (2007, ¥2,607 million; 2006, ¥1,717 million). "Interest-bearing liabilities" are shown after deduction of amounts equivalent to the average balance of money held in trust (2007, ¥2,607 million; 2006, ¥1,717 million) and corresponding interest (2007, ¥5 million; 2006, ¥1 million).

Fees and Commissions

Year ended March 31	Millions of yen							
	2007				2006			
	Domestic operations	Overseas operations	Elimination	Total	Domestic operations	Overseas operations	Elimination	Total
Fees and commissions (income).....	¥647,473	¥59,223	¥(698)	¥705,998	¥657,115	¥49,288	¥(2,474)	¥703,928
Deposits and loans	25,034	40,664	—	65,698	23,622	32,250	(1,174)	54,698
Remittances and transfers.....	123,671	9,166	(1)	132,836	122,863	8,663	(1)	131,526
Securities-related business.....	48,378	271	—	48,650	64,561	211	—	64,773
Agency.....	16,581	—	—	16,581	18,929	—	—	18,929
Safe deposits	7,317	4	(0)	7,322	7,379	4	—	7,384
Guarantees	45,102	1,266	(407)	45,961	40,473	1,472	(500)	41,445
Credit card	117,197	—	—	117,197	108,643	—	—	108,643
 Fees and commissions (expenses)	¥ 89,805	¥ 7,353	¥(345)	¥ 96,812	¥ 82,489	¥ 3,601	¥(1,754)	¥ 84,336
Remittances and transfers.....	25,135	2,262	(198)	27,200	24,048	1,827	(7)	25,868

Notes: 1. Domestic operations comprise the operations of SMFG, its domestic consolidated banking subsidiaries (excluding overseas branches) and other domestic consolidated subsidiaries. Overseas operations comprise the operations of the overseas branches of domestic consolidated banking subsidiaries and overseas consolidated subsidiaries.
2. Intersegment transactions are reported in "Elimination" column.

Trading Income

Year ended March 31	Millions of yen							
	2007				2006			
	Domestic operations	Overseas operations	Elimination	Total	Domestic operations	Overseas operations	Elimination	Total
Trading profits.....	¥127,667	¥21,459	¥(21,564)	¥127,561	¥36,163	¥18,099	¥(21,455)	¥32,807
Gains on trading securities	15,071	37	—	15,109	12,662	217	—	12,880
Gains on securities related to trading transactions	—	—	—	—	1,172	57	—	1,229
Gains on trading-related financial derivatives.....	109,351	21,422	(21,564)	109,208	22,230	17,824	(21,455)	18,599
Others	3,244	—	—	3,244	97	—	—	97
 Trading losses	¥ 10,720	¥12,780	¥(21,564)	¥ 1,936	¥ 8,066	¥13,389	¥(21,455)	¥ —
Losses on trading securities	—	—	—	—	—	—	—	—
Losses on securities related to trading transactions	1,928	7	—	1,936	—	—	—	—
Losses on trading-related financial derivatives....	8,791	12,773	(21,564)	—	8,066	13,389	(21,455)	—
Others	—	—	—	—	—	—	—	—

Notes: 1. Domestic operations comprise the operations of SMFG, its domestic consolidated banking subsidiaries (excluding overseas branches) and other domestic consolidated subsidiaries. Overseas operations comprise the operations of the overseas branches of domestic consolidated banking subsidiaries and overseas consolidated subsidiaries.
2. Intersegment transactions are reported in "Elimination" column.