

Income Analysis (Consolidated)

Sumitomo Mitsui Banking Corporation and Subsidiaries

Operating Income, Classified by Domestic and Overseas Operations

Year ended March 31	Millions of yen							
	2007				2006			
	Domestic operations	Overseas operations	Elimination	Total	Domestic operations	Overseas operations	Elimination	Total
Interest income	¥1,411,367	¥593,969	¥(55,102)	¥1,950,234	¥1,273,062	¥392,619	¥(35,372)	¥1,630,309
Interest expenses	419,280	408,872	(31,373)	796,779	269,092	245,122	(24,279)	489,935
Net interest income	992,086	185,097	(23,728)	1,153,455	1,003,969	147,497	(11,092)	1,140,374
Trust fees	3,482	—	—	3,482	8,626	—	—	8,626
Fees and commissions (income)	518,851	59,223	(639)	577,435	557,992	49,288	(2,421)	604,859
Fees and commissions (expenses)	104,406	7,353	(345)	111,413	96,132	3,601	(1,754)	97,979
Net fees and commissions	414,445	51,870	(293)	466,021	461,860	45,686	(666)	506,879
Trading profits	118,694	21,459	(21,564)	118,589	36,163	18,099	(21,455)	32,807
Trading losses	10,720	12,780	(21,564)	1,936	8,066	13,389	(21,455)	—
Net trading income	107,974	8,679	—	116,653	28,096	4,710	—	32,807
Other operating income	179,271	18,294	(394)	197,172	341,621	19,504	(880)	360,246
Other operating expenses	225,707	10,759	(174)	236,292	126,546	12,346	(1,354)	137,538
Net other operating income (expenses)	(46,435)	7,535	(219)	(39,120)	215,075	7,157	474	222,708

Notes: 1. Domestic operations comprise the operations of SMBC (excluding overseas branches) and its domestic consolidated subsidiaries. Overseas operations comprise the operations of SMBC's overseas branches and its overseas consolidated subsidiaries.

2. Income and expenses resulting from money held in trust are included in "Other income" and "Other expenses." Therefore, "Interest expenses" are shown after deduction of expenses (2007, ¥5 million; 2006, ¥1 million) related to the management of money held in trust.

3. Intersegment transactions are reported in "Elimination" column.

Average Balance, Interest and Earnings Yield of Interest-Earning Assets and Interest-Bearing Liabilities

Domestic Operations

Year ended March 31	Millions of yen					
	2007			2006		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets	¥76,675,402	¥1,411,367	1.84%	¥76,860,046	¥1,273,062	1.66%
Loans and bills discounted	52,294,389	975,869	1.87	50,705,981	921,387	1.82
Securities	19,724,688	330,569	1.68	21,493,008	290,830	1.35
Call loans and bills bought	777,805	17,367	2.23	713,123	7,773	1.09
Receivables under resale agreements	41,945	94	0.23	98,096	8	0.01
Receivables under securities borrowing transactions	1,329,318	4,857	0.37	1,411,749	613	0.04
Deposits with banks	1,027,774	26,863	2.61	1,390,836	23,683	1.70
Interest-bearing liabilities	¥79,416,907	¥ 419,280	0.53%	¥82,422,311	¥ 269,092	0.33%
Deposits	65,216,658	177,587	0.27	64,276,673	100,809	0.16
Negotiable certificates of deposit	2,563,245	6,064	0.24	3,506,890	870	0.02
Call money and bills sold	2,908,959	4,294	0.15	5,910,627	1,310	0.02
Payables under repurchase agreements ...	157,630	430	0.27	213,153	6	0.00
Payables under securities lending transactions	2,301,547	60,856	2.64	2,771,613	58,292	2.10
Commercial paper	—	—	—	289	0	0.22
Borrowed money	2,288,969	47,872	2.09	1,486,282	41,865	2.82
Short-term bonds	3,560	14	0.40	3,791	4	0.12
Bonds	3,627,408	67,408	1.86	3,723,495	61,711	1.66

Notes: 1. Domestic operations comprise the operations of SMBC (excluding overseas branches) and its domestic consolidated subsidiaries.

2. In principle, average balances are calculated by using daily balances. However, some domestic consolidated subsidiaries use weekly, monthly or semiannual balances instead.

3. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (2007, ¥1,088,877 million; 2006, ¥2,787,783 million).

4. Income and expenses resulting from money held in trust are included in "Other income" and "Other expenses." Therefore, "Interest-earning assets" are shown after deduction of the average balance of money held in trust (2007, ¥2,607 million; 2006, ¥1,717 million). "Interest-bearing liabilities" are shown after deduction of amounts equivalent to the average balance of money held in trust (2007, ¥2,607 million; 2006, ¥1,717 million) and corresponding interest (2007, ¥5 million; 2006, ¥1 million).

Overseas Operations

Year ended March 31	Millions of yen					
	2007			2006		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets.....	¥11,228,957	¥593,969	5.29%	¥9,621,722	¥392,619	4.08%
Loans and bills discounted.....	7,836,742	401,424	5.12	6,652,589	283,993	4.27
Securities	1,109,298	62,710	5.65	949,114	37,627	3.96
Call loans and bills bought	200,194	10,824	5.41	178,988	6,556	3.66
Receivables under resale agreements	145,659	7,003	4.81	182,955	6,758	3.69
Receivables under securities borrowing transactions	—	—	—	—	—	—
Deposits with banks	1,527,271	72,910	4.77	1,182,483	37,742	3.19
Interest-bearing liabilities	¥8,929,624	¥408,872	4.58%	¥6,988,102	¥245,122	3.51%
Deposits	6,985,307	282,707	4.05	5,705,664	167,488	2.94
Negotiable certificates of deposit	738,076	37,618	5.10	303,226	12,033	3.97
Call money and bills sold	325,729	14,520	4.46	145,523	4,658	3.20
Payables under repurchase agreements ...	352,703	17,923	5.08	208,672	7,440	3.57
Payables under securities lending transactions	—	—	—	—	—	—
Commercial paper.....	—	—	—	—	—	—
Borrowed money	91,801	2,931	3.19	93,085	2,182	2.34
Short-term bonds	—	—	—	—	—	—
Bonds.....	348,240	20,930	6.01	521,556	23,131	4.44

- Notes: 1. Overseas operations comprise the operations of SMBC's overseas branches and its overseas consolidated subsidiaries.
2. In principle, average balances are calculated by using daily balances. However, some overseas consolidated subsidiaries use weekly, monthly or semiannual balances instead.
3. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (2007, ¥48,320 million; 2006, ¥32,268 million).

Total of Domestic and Overseas Operations

Year ended March 31	Millions of yen					
	2007			2006		
	Average balance	Interest	Earnings yield	Average balance	Interest	Earnings yield
Interest-earning assets.....	¥87,160,682	¥1,950,234	2.24%	¥85,860,247	¥1,630,309	1.90%
Loans and bills discounted.....	59,486,052	1,348,997	2.27	56,756,777	1,182,668	2.08
Securities	20,833,987	369,548	1.77	22,442,122	317,356	1.41
Call loans and bills bought	978,000	28,192	2.88	892,111	14,330	1.61
Receivables under resale agreements	187,604	7,098	3.78	281,051	6,767	2.41
Receivables under securities borrowing transactions	1,329,318	4,857	0.37	1,411,749	613	0.04
Deposits with banks	2,457,987	96,700	3.93	2,555,420	59,867	2.34
Interest-bearing liabilities	¥87,602,397	¥796,779	0.91%	¥88,786,744	¥ 489,935	0.55%
Deposits	72,104,532	457,221	0.63	69,962,314	266,739	0.38
Negotiable certificates of deposit	3,301,321	43,683	1.32	3,810,116	12,904	0.34
Call money and bills sold	3,234,688	18,815	0.58	6,056,150	5,969	0.10
Payables under repurchase agreements ...	510,333	18,353	3.60	421,826	7,447	1.77
Payables under securities lending transactions	2,301,547	60,856	2.64	2,771,613	58,292	2.10
Commercial paper.....	—	—	—	289	0	0.22
Borrowed money	1,735,608	22,504	1.30	977,550	21,326	2.18
Short-term bonds	3,560	14	0.40	3,791	4	0.12
Bonds.....	3,975,649	88,338	2.22	4,245,052	84,843	2.00

- Notes: 1. The figures above comprise totals for domestic and overseas operations after intersegment eliminations.
2. In principle, average balances are calculated by using daily balances. However, some consolidated subsidiaries use weekly, monthly or semiannual balances instead.
3. "Interest-earning assets" are shown after deduction of the average balance of noninterest earning deposits (2007, ¥1,136,823 million; 2006, ¥2,817,927 million).
4. Income and expenses resulting from money held in trust are included in "Other income" and "Other expenses." Therefore, "Interest-earning assets" are shown after deduction of the average balance of money held in trust (2007, ¥2,607 million; 2006, ¥1,717 million). "Interest-bearing liabilities" are shown after deduction of amounts equivalent to the average balance of money held in trust (2007, ¥2,607 million; 2006, ¥1,717 million) and corresponding interest (2007, ¥5 million; 2006, ¥1 million).

Fees and Commissions

Year ended March 31	Millions of yen							
	2007				2006			
	Domestic operations	Overseas operations	Elimination	Total	Domestic operations	Overseas operations	Elimination	Total
Fees and commissions (income)	¥518,851	¥59,223	¥(639)	¥577,435	¥557,992	¥49,288	¥(2,421)	¥604,859
Deposits and loans	25,649	40,664	—	66,313	24,305	32,250	(1,174)	55,381
Remittances and transfers	124,972	9,166	(0)	134,137	123,757	8,663	(0)	132,420
Securities-related business	35,484	271	—	35,756	64,561	211	—	64,773
Agency	16,594	—	—	16,594	18,938	—	—	18,938
Safe deposits	7,318	4	—	7,322	7,380	4	—	7,384
Guarantees	44,860	1,266	(391)	45,734	40,246	1,472	(482)	41,236
Credit card	6,903	—	—	6,903	7,056	—	—	7,056
Fees and commissions (expenses)	¥104,406	¥ 7,353	¥(345)	¥111,413	¥ 96,132	¥ 3,601	¥(1,754)	¥ 97,979
Remittances and transfers	25,135	2,262	(198)	27,200	24,048	1,827	(7)	25,868

Notes: 1. Domestic operations comprise the operations of SMBC (excluding overseas branches) and its domestic consolidated subsidiaries. Overseas operations comprise the operations of SMBC's overseas branches and its overseas consolidated subsidiaries.

2. Intersegment transactions are reported in "Elimination" column.

Trading Income

Year ended March 31	Millions of yen							
	2007				2006			
	Domestic operations	Overseas operations	Elimination	Total	Domestic operations	Overseas operations	Elimination	Total
Trading profits	¥118,694	¥21,459	¥(21,564)	¥118,589	¥36,163	¥18,099	¥(21,455)	¥32,807
Gains on trading securities	6,099	37	—	6,136	12,662	217	—	12,880
Gains on securities related to trading transactions	—	—	—	—	1,172	57	—	1,229
Gains on trading-related financial derivatives	109,351	21,422	(21,564)	109,208	22,230	17,824	(21,455)	18,599
Others	3,244	—	—	3,244	97	—	—	97
Trading losses	¥ 10,720	¥12,780	¥(21,564)	¥ 1,936	¥ 8,066	¥13,389	¥(21,455)	¥ —
Losses on trading securities	—	—	—	—	—	—	—	—
Losses on securities related to trading transactions	1,928	7	—	1,936	—	—	—	—
Losses on trading-related financial derivatives	8,791	12,773	(21,564)	—	8,066	13,389	(21,455)	—
Others	—	—	—	—	—	—	—	—

Notes: 1. Domestic operations comprise the operations of SMBC (excluding overseas branches) and its domestic consolidated subsidiaries. Overseas operations comprise the operations of SMBC's overseas branches and its overseas consolidated subsidiaries.

2. Intersegment transactions are reported in "Elimination" column.