

## Others (Nonconsolidated)

Sumitomo Mitsui Banking Corporation

### Employees

March 31	2008	2007
Number of employees.....	17,886	16,407
Average age (years–months).....	35–11	36–4
Average length of employment (years–months) .....	13–2	13–8
Average annual salary (thousands of yen) .....	¥8,290	¥7,712

Notes: 1. Temporary and part-time staff are excluded from the above calculations but includes overseas local staff. Executive officers who do not concurrently serve as Directors are excluded from "Number of employees."

2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.

3. Overseas local staff are excluded from the above calculations other than "Number of employees."

### Number of Offices

March 31	2008	2007
Domestic network:		
Main offices and branches.....	473	463
Subbranches.....	157	156
Agency.....	1	1
Overseas network:		
Branches.....	19	18
Subbranches.....	6	5
Representative offices .....	15	13
Total .....	671	656

Note: "Main offices and branches" includes the International Business Operations Dept. (2008, 2 branches; 2007, 2 branches), specialized deposit account branches (2008, 38 branches; 2007, 38 branches) and ATM administration branches (2008, 17 branches; 2007, 17 branches).

### Number of Automated Service Centers

March 31	2008	2007
Automated service centers .....	28,120	25,283

### Domestic Exchange Transactions

Year ended March 31	Millions of yen	
	2008	2007
Exchange for remittance:		
Destined for various parts of the country:		
Number of accounts (thousands).....	405,059	387,493
Amount .....	¥ 871,073,089	¥ 713,802,911
Received from various parts of the country:		
Number of accounts (thousands).....	301,655	295,072
Amount .....	¥ 881,410,435	¥ 842,628,980
Collection:		
Destined for various parts of the country:		
Number of accounts (thousands).....	3,444	4,201
Amount .....	¥ 9,101,611	¥ 10,897,627
Received from various parts of the country:		
Number of accounts (thousands).....	1,214	1,218
Amount .....	¥ 2,801,793	¥ 3,545,842
Total .....	¥1,764,386,929	¥1,570,875,362

## Foreign Exchange Transactions

Year ended March 31	Millions of U.S. dollars	
	2008	2007
Outward exchanges:		
Foreign bills sold .....	\$1,143,759	\$ 913,008
Foreign bills bought .....	597,763	422,390
Incoming exchanges:		
Foreign bills payable .....	\$ 685,135	\$ 670,892
Foreign bills receivable .....	30,156	28,076
Total .....	<b>\$2,456,815</b>	<b>\$2,034,368</b>

Note: The figures above include foreign exchange transactions by overseas branches.

## Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

March 31	Millions of yen	
	2008	2007
Securities .....	¥ 10,334	¥ 17,427
Commercial claims .....	25,040	22,217
Commercial goods .....	4,373	4,451
Real estate .....	62,754	58,403
Others .....	13,943	28,780
Subtotal .....	¥ 116,446	¥ 131,280
Guaranteed .....	535,278	454,673
Unsecured .....	4,013,337	3,591,862
Total .....	<b>¥4,665,062</b>	<b>¥4,177,816</b>