

■ International Banking

SMFG offers value-added services to clients (corporations, financial institutions, governmental organizations and public entities) operating globally by preparing tailor-made solutions that meet various local needs, mainly through SMBC's International Banking Unit.

We have regional divisions for Europe, the Americas and the Asia-Pacific region and subsidiaries in the growth centers of China, Russia and Brazil. With this network, we have the speed and flexibility to respond to differing needs in each region. We strive to become a global commercial bank, capable of delivering our strengths in various business opportunities in this vast international market.

Topics

◆ Strategic Alliances with Prominent Asian Financial Institutions

Over the years, SMBC has forged alliances with a number of highly respected Asian financial institutions with deep roots in their respective countries. In July 2009, it established an alliance with PT Bank Central Asia Tbk, the largest privately owned commercial bank in Indonesia. Forming this partnership positions SMBC to better provide its customers with solutions that include local-currency financing, cash management services, and corporate finance activities.

In the same month, SMBC signed a technical service agreement with Vietnam Export Import Commercial Joint Stock Bank ("Eximbank"), having established a strategic alliance in 2007. The aim is to generate even more benefits from this alliance by providing concrete forms of technical assistance, such as provision of SMBC's risk management knowhow.

SMBC will continue to broaden its operations, while expanding its business in Asia multilaterally.



Representatives of SMBC and PT Bank Central Asia Tbk at an alliance-signing ceremony

◆ Operations Begin at Subsidiary Bank in Russia

ZAO Sumitomo Mitsui Rus Bank, an SMBC subsidiary located in Moscow, commenced operations on December 1, 2009. This new base in the Russian Federation joins SMBC's well-established network in Europe, the Middle East and Africa, giving it an even stronger infrastructure for supplying customers with outstanding products and services.

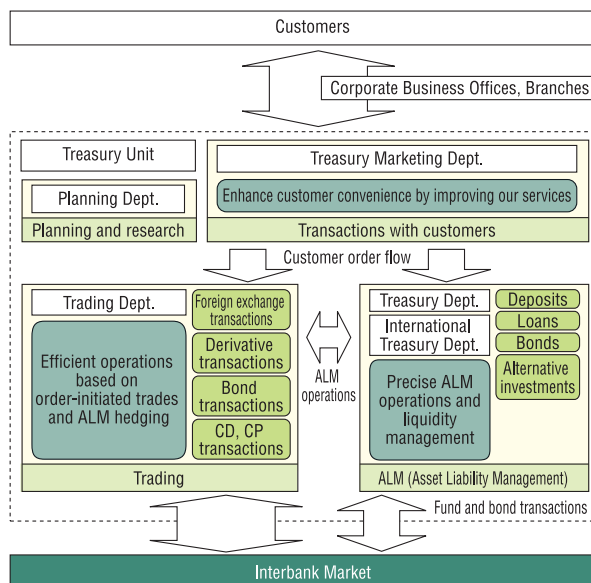


■ Treasury Markets

Through the Treasury Unit of SMBC, SMFG aims to offer superior value-added services to meet the ever more sophisticated and diverse needs of our customers for transactions in the money, foreign exchange, bond and derivatives markets.

To maintain and further strengthen profitability by properly managing risks and accurately capturing domestic and overseas market trends, we focus on three objectives: (a) growing customer transaction volume; (b) strengthening asset-liability management (ALM) framework and trading skills; and (c) closely monitoring and proactively managing assets on a portfolio basis.

Fully satisfying our customers' market transaction needs by delivering the highest-level of full support services in the industry is our mission. Generating a consistent stream of earnings by properly controlling market and liquidity risk through banking, including ALM, and trading operations, and allocating risk according to market conditions is another core mission.



Topics

◆ Solutions that Meet Customers' Market Transaction Needs

SMBC's *i-Deal* system for concluding foreign exchange contracts over the Internet delivers greater convenience for our customers. To address the specific requirements of each customer, we also offer a variety of proposals for hedging and other activities based on information gained from discussions with our customers.

◆ Sound Market Operations that Reflect Shifts in Market Conditions

Even amid the recent volatility in financial markets, we have been able to realize appropriate market operations by accurately capturing trends in interest rates and foreign exchange rates, and other market factors.