

#### SUMITOMO MITSUI BANKING CORPORATION

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www.smbc.co.jp/english/



Sumitomo Mitsui Banking Corporation (SMBC) was established in April 2001 through the merger of two leading banks: The Sakura Bank, Limited, and The Sumitomo Bank, Limited. Sumitomo Mitsui Financial Group, Inc., was established in December 2002 through a stock transfer as a bank holding company, and SMBC became a wholly owned subsidiary of SMFG. In March 2003, SMBC merged with the Wakashio Bank, Ltd. SMBC's competitive advantages include a strong customer base, the quick implementation of strategies, and an extensive lineup of financial products and services that leverage the expertise of strategic Group companies in specialized areas. SMBC, as a core member of SMFG, works together with other members of the Group to offer customers highly sophisticated, comprehensive financial services.

Company Name: Sumitomo Mitsui Banking Corporation

**Business Profile:** Banking Establishment: June 6, 1996

Head Office: 1-2, Yurakucho 1-chome, Chiyoda-ku,

Tokyo, Japan President: Masavuki Oku Number of Employees: 22,913

Representative offices:

per of branches and other business locat	ions:
n Japan: 1	1,533
Branches:	486
(Including 38 specialized deposit account bran	ches)
Subbranches:	162
Agency:	1
Offices handling non-banking business:	23
Automated service centers:	861
Overseas:	34
Branches:	15
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\*The number of domestic branches excludes ATMs located at the pusiness sites of companies and at retail convenience stores

Credit Ratings (as of December 31, 2009)

	Long-term	Short-term
Moody's	Aa2	P-1
Standard & Poor's	A+	A-1
Fitch Ratings	Α	F1
R&I	A+	a-1
JCR	AA-	J-1+

Financial Information (Consolidated basis)

		Billion	s of yen	
	Sept. 30, 2009	Mar. 31, 2009	Mar. 31, 2008	Mar. 31, 2007
For the Interim Period (Y	/ear):			
Ordinary income ¥	1,267.9	¥ 2,989.6 ¥	≨ 3,411.0	¥ 2,925.6
Ordinary profit	215.3	59.2	734.9	716.6
Net income (loss)	134.4	(317.3)	351.8	401.7
At Interim Period- (Year-	) End:			
Net assets¥	5,998.9	¥ 4,518.6	¥ 5,080.7	¥ 5,412.4
Total assets	114,295.9	115,849.3	108,637.7	98,570.6



#### SMFG CARD & CREDIT. INC.

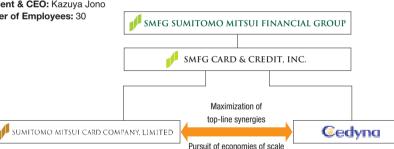
SMFG Card & Credit, Inc. ("FGCC"), was established in October 2008 as an intermediate holding company of SMFG to hold shares of Sumitomo Mitsui Card Co., Ltd., and Cedyna Financial Corporation. FGCC is the core company responsible for implementing SMFG's credit card strategy and establishing uniform business policies. FGCC will also create a framework for promoting a solid partnership between Sumitomo Mitsui Card and Cedyna Financial Corporation, seek to realize economies of scale for the Group as a whole, and maximize top-line synergy by leveraging each party's strengths.

\* Cedyna Financial Corporation was formed in April 2009 through the merger of three companies: Central Finance Co., Ltd., OMC Card, Inc., and QUOQ Inc., and has become one of the largest consumer finance companies in

Company Name: SMFG Card & Credit, Inc. Business Profile: Management of subsidiaries and affiliates

Establishment: October 1, 2008 Head Office: 1-2, Yurakucho 1-chome, Chiyoda-ku, Tokyo, Japan

President & CEO: Kazuya Jono Number of Employees: 30





## SUMITOMO MITSUI CARD COMPANY, LIMITED -

affluent consumer lifestyles and make further dramatic advances as a leading brand in its industry sector.

As the pioneer in the issuance of the VISA Card in Japan and a leader in the domestic credit card industry, Sumitomo Mitsui Card Company, Limited, enjoys the strong support of its many customers and plays a major role as one of the strategic businesses of SMFG.

Leveraging its strong brand image and its excellent capabilities across a wide range of card-related services, the company provides settlement and financing services focused around providing credit services that meet customer needs. Through its credit card business operations, the company aims to actively contribute to the realization of comfortable and Company Name: Sumitomo Mitsui Card Company, Limited

Business Profile: Credit card services Establishment: December 26, 1967

**Head Office:** 

Tokyo Head Office: 1-2-20, Kaigan,

Minato-ku, Tokyo

Osaka Head Office: 4-5-15, Imabashi,

Chuo-ku, Osaka

President & CEO: Koichi Tsukihara Number of Employees: 2,240



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redit Ratings (as of December 31	2000)	

**Financial Information** 

(in thousands).....

	Long-term	Short-term
JCR	A+	J-1+

	Billions of yen			
	Sept. 30, 2009	Mar. 31, 2009	Mar. 31, 2008	Mar. 31 2007
or the Interim Period (	Year):			
Revenue from credit				
card operations	¥3,031.4	¥5,858.6	¥5,375.2	¥4,753.8
Operating revenue	90.9	180.1	168.4	157.6
Operating profit	12.3	22.2	16.9	14.1
At Interim Period- (Year	-) End:			
Number of cardholders				

18.656

19.831

#### www.smfl.co.jp/english/

# SMF Sumitomo Mitsui Finance and Leasing

Sumitomo Mitsui Finance and Leasing Co., Ltd. (SMFL) was created from the merger of SMBC Leasing Company, Limited, and Sumisho Lease Co., Ltd., in October 2007. SMFL aims to become the top leasing company in Japan in terms of both quantity and quality by combining (a) the customer base and know-how of SMBC Leasing, as a bank-affiliated leasing company that can draw on the financial solutions offered by other subsidiaries of SMFG, and (b) the customer base and know-how of Sumisho Lease, as an affiliate of the Sumitomo Corporation Group, one of Japan's leading trading houses, which has business relationships along the value chains in a wide range of industries.

SMFL is one of the leading companies in the leasing industry because of its strong marketing position based on its access to channels to users of

leased equipment and to suppliers of equipment, its capabilities for offering high-value-added products and services, and its close ties with one of its shareholders in the aircraft operating lease field. Through anticipating future needs and offering top-quality leasing services, SMFL is working to contribute to society as a leading company in the leasing industry.

Company Name: Sumitomo Mitsui Finance and Leasing Co., Ltd.

Business Profile: Leasing

**Establishment:** February 4, 1963

**Head Office:** 

Tokyo Head Office: 3-9-4, Nishi-Shimbashi, Minato-ku, Tokyo Osaka Head Office: 3-10-19, Minami-Semba, Chuo-ku, Osaka

President & CEO: Koji Ishida Number of Employees: 1,641



Credit	Ratings	(as	of	December 3	31.	2009)

	Long-term	Short-term
R&I	A+	a-1
JCR	AA-	J-1+

Financial Information					
		Billion	s of yen		
	Sept. 30, 2009	Mar. 31, 2009	Mar. 31, 2008	Mar. 31, 2007*	
For the Interim Period (	Year):				
Revenue from leasing operations	¥364.7	¥895.7	¥1,054.1	¥599.4 516.8	
Operating revenue	448.1	947.6	708.4	630.0 379.9	
Operating profit	20.3	36.4	36.2	31.5 24.7	

<sup>\*</sup>The upper row of figures for 2007 are for SMBC Leasing and the lower row of figures are for Sumisho Lease.



## The Japan Research Institute, Limited

The Japan Research Institute, Limited (JRI) is a "knowledge engineering" company that offers comprehensive information services through three functions: information systems integration, consulting, and think-tank services. All activities are guided by the fundamental philosophy of "creating new value for the client." By organically linking these three functions, JRI uses an unified approach to identify problems, devise specific proposals for solutions and assist in implementing the solutions. Activities based on "knowledge engineering," which creates linkage of new broadbased economic and social value enabled by such solutions, form the basis of JRI's business.

JRI leverages IT expertise gained over more than four decades of operations to plan and assemble strategic data systems and provide outsourcing services. Additionally, its activities span consulting for corporate management strategies and governmental administrative reform, research and analysis on both domestic and foreign economic issues, and policy recommendation, as well as formulation of, and support for, start-up incubation in new markets and industries.

Company Name: The Japan Research Institute,

Limited

Business Profile: Systems engineering, data

processing, management consulting, think-tank services

Establishment: November 1, 2002

Head Office:

Tokyo Head Office: 16, Ichibancho,

Chiyoda-ku, Tokyo

Osaka Head Office: 2-2-4, Tosabori,

Nishi-ku, Osaka

President & CEO: Yasuyuki Kimoto Number of Employees: 2,087

#### www.jri.co.jp/english/



#### Financial Information

	Billions of yen			
Sept. 30, 2009	Mar. 31, 2009	Mar. 31, 2008	Mar. 31, 2007	
(Year):				
. ¥38.8	¥88.0	¥88.1	¥84.6	
. 0.0	1.0	3.8	3.0	
	2009 (Year): . ¥38.8	Sept. 30, Mar. 31, 2009 (Year): ¥38.8 ¥88.0	Sept. 30, 2009 Mar. 31, 2009 Mar. 31, 2008   (Year): \$\frac{33.8}{38.8}\$ \$\frac{48.0}{88.0}\$ \$\frac{488.1}{88.1}\$	



## SMBC FRIEND SECURITIES CO., LTD.

focused mainly on retail customers, SMBC Friend Securities Co., Ltd. has one of the strongest financial positions among Japanese securities companies and boasts highly efficient operations with a nationwide network of 75 offices. SMBC Friend Securities offers services closely tailored to the needs of its customers and the communities it serves. SMBC Friend Securities became a wholly owned subsidiary of SMFG through a share transfer in September 2006, and is developing business operations jointly with SMBC and other Group members by

strengthening its ties with these companies.

Providing a full range of securities services,

Going forward, SMBC Friend Securities is aiming to be "a leading Japanese securities company serving the retail market," and, by offering high-quality products and services matching the needs of its customers, will continue to build strong bonds of trust with its customers.

Company Name: SMBC Friend Securities Co., Ltd. Business Profile: Securities services Establishment: March 2, 1948

Head Office: 7-12, Kabuto-cho, Nihonbashi,

Chuo-ku, Tokyo President & CEO: Osamu Endo Number of Employees: 2,258

## www.smbc-friend.co.jp

(Japanese only)



### Financial Information

	Billions of yen			
	Sept. 30, 2009	Mar. 31, 2009	Mar. 31, 2008	Mar. 31, 2007
For the Interim Period	(Year):			
Operating revenue	¥37.3	¥43.2	¥60.5	¥58.7
Operating profit	14.8	2.3	19.0	21.2