

## Others (Nonconsolidated)

Sumitomo Mitsui Banking Corporation

### Employees

March 31	2011	2010
Number of employees .....	22,524	22,460
Average age (years–months) .....	34–4	33–10
Average length of employment (years–months) .....	11–0	10–6
Average annual salary (thousands of yen) .....	¥7,487	¥7,336

Notes: 1. Temporary and part-time staff are excluded from the above calculations but includes overseas local staff. Executive officers who do not concurrently serve as Directors are excluded from "Number of employees."  
 2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.  
 3. Overseas local staff are excluded from the above calculations other than "Number of employees."

### Number of Offices

March 31	2011	2010
Domestic network:		
Main offices and branches .....	493	494
Subbranches .....	164	164
Agency .....	2	1
Overseas network:		
Branches .....	15	15
Subbranches .....	7	6
Representative offices .....	11	13
Total .....	692	693

Note: "Main offices and branches" includes the International Business Operations Dept. (2011, 2 branches; 2010, 2 branches), specialized deposit account branches (2011, 38 branches; 2010, 38 branches) and ATM administration branches (2011, 17 branches; 2010, 17 branches).

### Number of Automated Service Centers

March 31	2011	2010
Automated service centers .....	35,175	32,391

### Domestic Exchange Transactions

Year ended March 31	Millions of yen	
	2011	2010
Exchange for remittance:		
Destined for various parts of the country:		
Number of accounts (thousands) .....	334,977	407,093
Amount .....	¥ 595,566,367	¥ 653,586,914
Received from various parts of the country:		
Number of accounts (thousands) .....	298,595	300,189
Amount .....	¥ 952,980,527	¥ 804,727,712
Collection:		
Destined for various parts of the country:		
Number of accounts (thousands) .....	2,614	2,679
Amount .....	¥ 6,378,902	¥ 6,396,030
Received from various parts of the country:		
Number of accounts (thousands) .....	988	1,006
Amount .....	¥ 2,284,019	¥ 2,722,318
Total .....	¥1,557,209,816	¥1,467,432,974

## Foreign Exchange Transactions

Year ended March 31	Millions of U.S. dollars	
	2011	2010
Outward exchanges:		
Foreign bills sold.....	\$2,129,774	\$1,463,062
Foreign bills bought.....	1,388,730	992,185
Incoming exchanges:		
Foreign bills payable.....	\$ 940,080	\$ 699,127
Foreign bills receivable.....	31,761	21,821
Total .....	\$4,490,346	\$3,176,196

Note: The figures above include foreign exchange transactions by overseas branches.

## Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

March 31	Millions of yen	
	2011	2010
Securities.....	¥ 19,398	¥ 19,578
Commercial claims.....	25,605	22,672
Commercial goods.....	—	—
Real estate.....	51,381	52,716
Others.....	13,102	5,857
Subtotal .....	¥ 109,488	¥ 100,824
Guaranteed.....	419,252	459,711
Unsecured .....	3,324,207	3,065,332
Total .....	¥3,852,949	¥3,625,868