

Others (Nonconsolidated)

Sumitomo Mitsui Banking Corporation

Employees

March 31	2012	2011
Number of employees	22,686	22,524
Average age (years–months)	35-8	34-4
Average length of employment (years–months)	12-5	11-0
Average annual salary (thousands of yen)	¥7,927	¥7,487

Notes: 1. Temporary and part-time staff are excluded from the above calculations but includes overseas local staff. Executive officers who do not concurrently serve as Directors are excluded from "Number of employees."
 2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.
 3. Overseas local staff are excluded from the above calculations other than "Number of employees."

Number of Offices

March 31	2012	2011
Domestic network:		
Main offices and branches	498	493
Subbranches	156	164
Agency	4	2
Overseas network:		
Branches	15	15
Subbranches	10	7
Representative offices	10	11
Total	693	692

Note: "Main offices and branches" includes the International Business Operations Dept. (2012, 2 branches; 2011, 2 branches), specialized deposit account branches (2012, 41 branches; 2011, 38 branches) and ATM administration branches (2012, 17 branches; 2011, 17 branches).

Number of Automated Service Centers

March 31	2012	2011
Automated service centers	37,245	35,175

Domestic Exchange Transactions

	Millions of yen	
Year ended March 31	2012	2011
Exchange for remittance:		
Destined for various parts of the country:		
Number of accounts (thousands)	337,487	334,977
Amount	¥ 585,870,686	¥ 595,566,367
Received from various parts of the country:		
Number of accounts (thousands)	297,887	298,595
Amount	¥ 964,793,291	¥ 952,980,527
Collection:		
Destined for various parts of the country:		
Number of accounts (thousands)	2,540	2,614
Amount	¥ 6,357,270	¥ 6,378,902
Received from various parts of the country:		
Number of accounts (thousands)	964	988
Amount	¥ 2,249,924	¥ 2,284,019
Total	¥1,559,271,172	¥1,557,209,816

Foreign Exchange Transactions

Year ended March 31	Millions of U.S. dollars	
	2012	2011
Outward exchanges:		
Foreign bills sold.....	\$2,432,602	\$2,129,774
Foreign bills bought.....	1,991,657	1,388,730
Incoming exchanges:		
Foreign bills payable.....	\$1,030,498	\$ 940,080
Foreign bills receivable.....	40,585	31,761
Total	\$5,495,343	\$4,490,346

Note: The figures above include foreign exchange transactions by overseas branches.

Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

March 31	Millions of yen	
	2012	2011
Securities.....	¥ 3,523	¥ 19,398
Commercial claims.....	29,031	25,605
Commercial goods.....	—	—
Real estate.....	47,134	51,381
Others.....	25,836	13,102
Subtotal	¥ 105,525	¥ 109,488
Guaranteed.....	467,610	419,252
Unsecured	3,726,441	3,324,207
Total	¥4,299,577	¥3,852,949