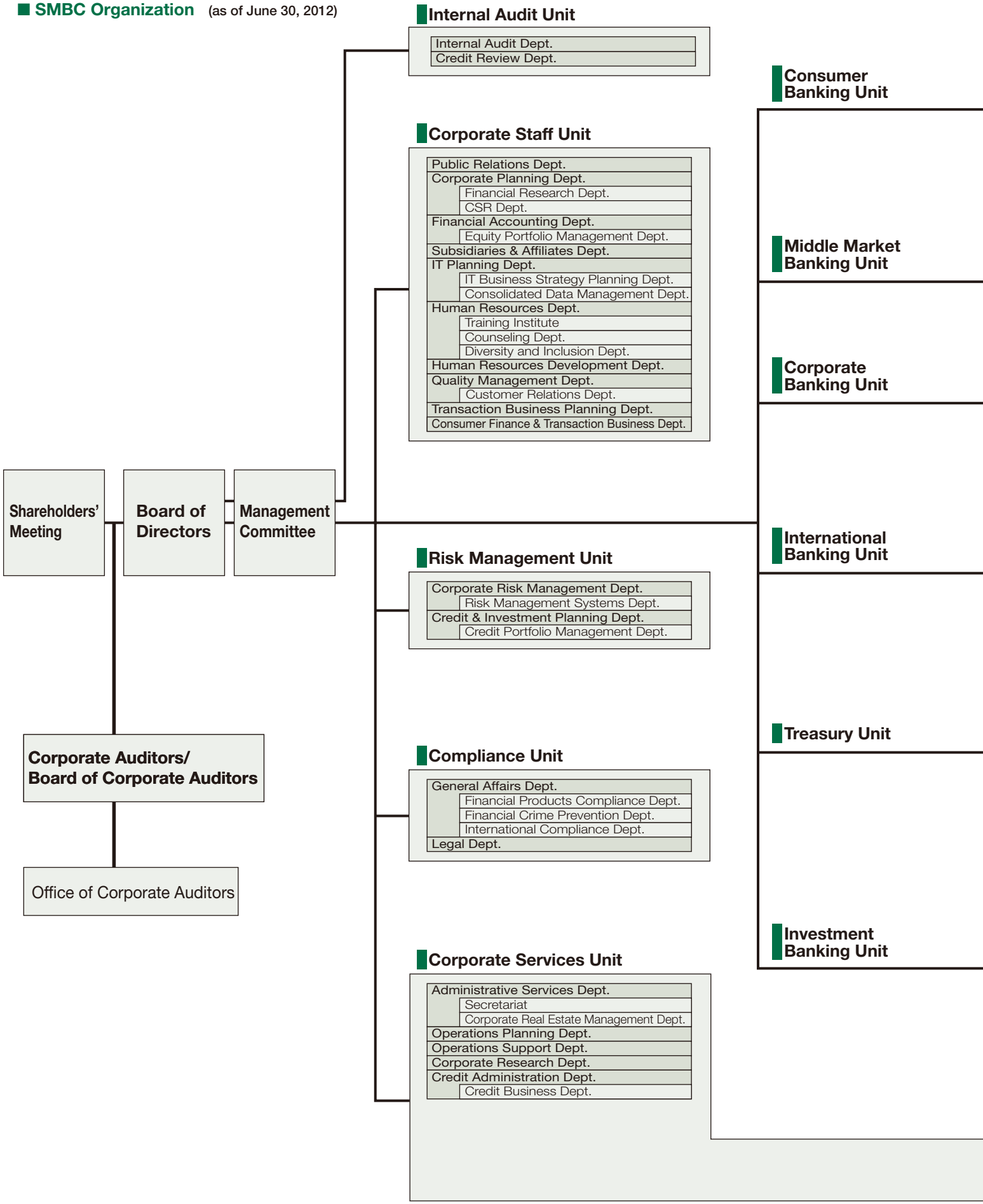
## SMBC Organization (as of June 30, 2012)



- Planning Dept., Consumer Banking Unit
  - Consumer Compliance Dept.
  - Next W-ing Project Dept.
  - Consumer Facilitating Financing Dept.
  - Retail Human Resources Dept.
- Financial Consulting Dept.
- Wealth Management Dept.
- Retail Business Dept.
  - Consumer Loan Dept.
- Credit Dept., Consumer Banking Unit

- Block Consumer Business Office

- Branch
- Consumer Loan Promotion Office
- Apartment House Loan Promotion Office
- Loan Support Office
- Private Banking Dept.
- Direct Banking Dept.
- Consumer Finance Promotion Office
- Net Consumer Loan Promotion Office

- Business Promotion & Solution Dept.
- Public & Financial Institutions Banking Dept.
- Small and Medium Enterprises Marketing Dept.
  - Small Enterprises Credit Portfolio Administration Dept.
- Credit Dept. I, Middle Market Banking Unit
  - Credit Monitoring Dept.
- Credit Dept. II, Middle Market Banking Unit
  - Credit Monitoring Dept.

- Planning Dept., Corporate Banking Unit & Middle Market Banking Unit
  - Middle Market Facilitating Financing Dept.
  - South China Dept.

- Credit Dept., Corporate Banking Unit

- Middle Market Banking Division

- Corporate Business Office
- Business Promotion Office
- Financial Development Office
- Real Estate Corporate Business Office
- Public Institutions Business Office
- Business Support Office

- Corporate Advisory Division

- Tokyo Corporate Banking Division
- Osaka Corporate Banking Division
- Nagoya Corporate Banking Division

- Corporate Banking Dept.

- Planning Dept., International Banking Unit
  - IT & Business Administration Planning Dept.
  - Asia Pacific Training Dept.
  - Global Business Strategy Dept.
  - Aviation Capital Dept.
- Planning Dept., Americas Division
- Credit Dept., Americas Division
- Risk Management Dept., Americas Division
- Compliance Dept., Americas Division
- Planning Dept., Europe Division
- Credit Dept., Europe Division
- Risk Management Dept., Europe Division
- Planning Dept., Asia Pacific Division
- Asia Credit Dept., International Banking Unit
- Credit Management Dept., International Banking Unit
  - Environment Analysis Dept., International Banking Unit

- Americas Division
- Europe Division
- Asia Pacific Division

- Global Institutional Banking Dept.
- Global Client Business Dept.
- Global Corporate Investment Dept.
- Global Trade Finance Dept.
- Branches/Representative Offices in North East Asia
- Departments of Americas Division
- Departments of Europe Division
- Branches/Representative Offices in Asia Pacific Division

- Planning Dept., Treasury Unit
- Treasury Dept.
- International Treasury Dept.
- Trading Dept.
- Treasury Marketing Dept.

- Planning Dept., Investment Banking Unit
  - Securities Business Planning Dept.
  - Strategic Products Dept.
- Syndication Dept.
- Project & Export Finance Dept.
  - Growth Industry Cluster Dept.
- Structured Finance Dept.
  - Shipping Finance Dept.
- Global Securities Business Dept.
- Financial Solution Dept.
- Real Estate Finance Dept.
- M&A Advisory Services Dept.
- Merchant Banking Dept.
- Financial Products Dept.
  - Securities Direct Sales Dept.
- Structured Finance Credit Dept.
- Trust Services Dept.
  - Trust Business Operations Dept.
  - Stock Execution Dept.
- Investment Banking Dept., Asia
  - Financial Solution Dept., Asia

- Private Advisory Dept.
- Private Advisory Business Dept.
- Corporate Employees Business Dept.
  - Defined Contribution Dept.

- Transaction Business Division
- Asset Finance Dept.
- Electronic Commerce Banking Dept.
  - Global Transaction Banking Dept.
- Global Advisory Dept.

- Branch Service Office
- Head/Main Service Office
- Public Institutions Operations Office