

Others (Nonconsolidated)

Sumitomo Mitsui Banking Corporation

Employees

March 31	2013	2012
Number of employees	22,569	22,686
Average age (years–months)	36-1	35-8
Average length of employment (years–months)	12-10	12-5
Average annual salary (thousands of yen)	¥7,991	¥7,927

Notes: 1. Temporary and part-time staff are excluded from the above calculations but includes overseas local staff. Executive officers who do not concurrently serve as Directors are excluded from "Number of employees."
 2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.
 3. Overseas local staff are excluded from the above calculations other than "Number of employees."

Number of Offices

March 31	2013	2012
Domestic network:		
Main offices and branches	505	498
Subbranches	151	156
Agency	4	4
Overseas network:		
Branches	16	15
Subbranches	12	10
Representative offices	8	10
Total	696	693

Note: "Main offices and branches" includes the International Business Operations Dept. (2013, 2 branches; 2012, 2 branches), specialized deposit account branches (2013, 46 branches; 2012, 41 branches) and ATM administration branches (2013, 17 branches; 2012, 17 branches).

Number of Automated Service Centers

March 31	2013	2012
Automated service centers	40,416	37,245

Domestic Exchange Transactions

	Millions of yen	
Year ended March 31	2013	2012
Exchange for remittance:		
Destined for various parts of the country:		
Number of accounts (thousands)	365,674	337,487
Amount	¥ 580,395,381	¥ 585,870,686
Received from various parts of the country:		
Number of accounts (thousands)	297,836	297,887
Amount	¥ 960,396,071	¥ 964,793,291
Collection:		
Destined for various parts of the country:		
Number of accounts (thousands)	2,496	2,540
Amount	¥ 6,311,422	¥ 6,357,270
Received from various parts of the country:		
Number of accounts (thousands)	944	964
Amount	¥ 2,020,653	¥ 2,249,924
Total	¥1,549,123,529	¥1,559,271,172

Foreign Exchange Transactions

	Millions of U.S. dollars	
Year ended March 31	2013	2012
Outward exchanges:		
Foreign bills sold.....	\$2,332,030	\$2,432,602
Foreign bills bought.....	1,984,878	1,991,657
Incoming exchanges:		
Foreign bills payable.....	\$ 973,735	\$1,030,498
Foreign bills receivable.....	50,080	40,585
Total	\$5,340,724	\$5,495,343

Note: The figures above include foreign exchange transactions by overseas branches.

Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

	Millions of yen	
March 31	2013	2012
Securities.....	¥ 5,295	¥ 3,523
Commercial claims.....	28,550	29,031
Commercial goods.....	—	—
Real estate.....	46,292	47,134
Others.....	10,420	25,836
Subtotal	¥ 90,558	¥ 105,525
Guaranteed.....	488,105	467,610
Unsecured	4,812,980	3,726,441
Total	¥5,391,645	¥4,299,577