

## Others (Nonconsolidated)

Sumitomo Mitsui Banking Corporation

### Employees

March 31	2015	2014
Number of employees .....	26,416	22,915
Average age (years–months) .....	36-5	36-0
Average length of employment (years–months) .....	13-4	12-11
Average annual salary (thousands of yen) .....	¥8,437	¥8,318

Notes: 1. Temporary and part-time staff are excluded from the above calculations but includes overseas local staff. Executive officers who do not concurrently serve as Directors are excluded from "Number of employees."  
 2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.  
 3. Overseas local staff are excluded from the above calculations other than "Number of employees."

### Number of Offices

March 31	2015	2014
Domestic network:		
Main offices and branches .....	507	505
Subbranches .....	475	150
Agency .....	2	4
Overseas network:		
Branches .....	15	16
Subbranches .....	17	17
Representative offices .....	7	8
Total .....	1,023	700

Notes: 1. "Main offices and branches" includes the International Business Operations Dept. (2015, 2 branches; 2014, 2 branches), specialized deposit account branches (2015, 46 branches; 2014, 46 branches) and ATM administration branches (2015, 17 branches; 2014, 17 branches).  
 2. "Subbranches" includes Corporate Business Office, etc. from beginning of the fiscal year ended March 31, 2015.

### Number of Automated Service Centers

March 31	2015	2014
Automated service centers .....	44,232	42,500

### Domestic Exchange Transactions

	Millions of yen	
Year ended March 31	2015	2014
Exchange for remittance:		
Destined for various parts of the country:		
Number of accounts (thousands) .....	367,767	359,895
Amount .....	¥ 577,687,912	¥ 591,307,589
Received from various parts of the country:		
Number of accounts (thousands) .....	300,453	299,198
Amount .....	¥ 989,403,191	¥ 977,507,315
Collection:		
Destined for various parts of the country:		
Number of accounts (thousands) .....	2,366	2,427
Amount .....	¥ 6,137,295	¥ 6,275,225
Received from various parts of the country:		
Number of accounts (thousands) .....	901	916
Amount .....	¥ 2,166,712	¥ 1,977,062
Total .....	¥1,575,395,111	¥1,577,067,193

## Foreign Exchange Transactions

Year ended March 31	Millions of U.S. dollars	
	2015	2014
Outward exchanges:		
Foreign bills sold.....	\$2,225,773	\$2,279,378
Foreign bills bought.....	1,836,710	2,002,238
Incoming exchanges:		
Foreign bills payable.....	\$ 963,513	\$ 960,770
Foreign bills receivable.....	37,385	46,107
Total.....	\$5,063,382	\$5,288,495

Note: The figures above include foreign exchange transactions by overseas branches.

## Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

March 31	Millions of yen	
	2015	2014
Securities.....	¥ 23,399	¥ 7,664
Commercial claims.....	40,391	27,875
Commercial goods.....	—	—
Real estate.....	64,614	55,626
Others.....	14,405	8,789
Subtotal.....	¥ 142,810	¥ 99,956
Guaranteed.....	898,719	623,553
Unsecured.....	5,679,600	5,043,559
Total.....	¥6,721,131	¥5,767,068