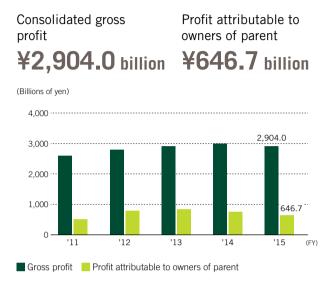
## Financial and Non-Financial Highlights (Fiscal 2015)

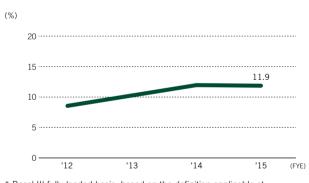
(SMFG consolidated basis unless stated otherwise)

## Fiscal 2015 Performance



#### Common Equity Tier 1 capital ratio\*

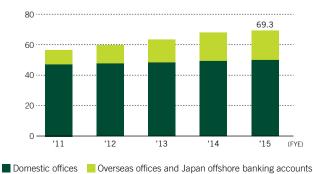
## 11.9%

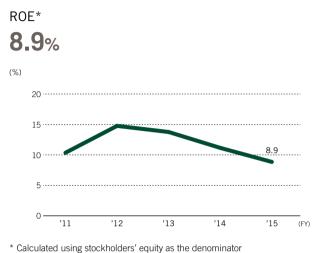


\* Basel III fully-loaded basis, based on the definition applicable at March 31, 2019

#### Loan balance (SMBC non-consolidated) ¥69.3 trillion

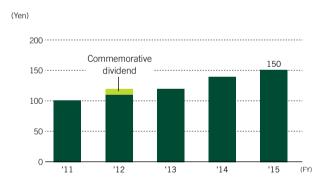






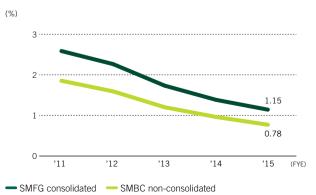
calculated using stockholders' equity as the denominal

# Dividend per share ¥150



#### Non-performing loan ratio





## **Domestic Business**

Number of offices **506 main office and branches** (SMBC) **123 branches** (SMBC Nikko Securities)

Number of ATMs (including partner ATMs) Approx. 50,000 (SMBC)

Number of corporate loan clients Approx. 90,000 (SMBC)

Operating assets Approx. ¥2.5 trillion (Sumitomo Mitsui Finance and Leasing)

Number of retail banking accounts Approx. 27 million (SMBC)

Number of brokerage accounts

Approx. 3 million (SMBC Nikko Securities + SMBC Friend Securities)

Number of cardholders

Approx. 41 million (Sumitomo Mitsui Card Company + Cedyna (cumulative number))

Number of consumer finance customers

Approx. **1.6** million (SMBC Consumer Finance consolidated)

## **International Business**

Number of overseas offices

72 offices in 38 countries and regions

(SMBC and others\*)

\* Includes SMBC's overseas offices and major overseas banking subsidiaries and affiliates, etc.

Overseas banking profit ratio Approx. 35%

(Managerial accounting basis, net business profit)

➡ Approx. 10 percentage point increase from fiscal 2013

### **Environment, Social, Governance (ESG)**

Assessment Loans / Private Placement Bonds<sup>\*</sup> Approx. ¥1.6 trillion (SMBC)

Number of participants at financial and economic education programs organized by SMFG companies

Approx. 170,000 (cumulative number)

Number of staff participating in voluntary activities Approx. 6, 100 (cumulative number)

Approx. 0, 100 (cumulative number

➡ Approx. 9% of the workforce

Number of directors and outside directors (As of June 30, 2016)

14 directors Of whom 5 are outside directors (SMFG)

\* Cumulative, from commencement of financing to March 31, 2016

## **Human Resources**

Number of employees Approx. 70,000

Number and ratio of female managers 743 15.7% (SMBC)

Male recipients of childcare leave 466 (SMBC)