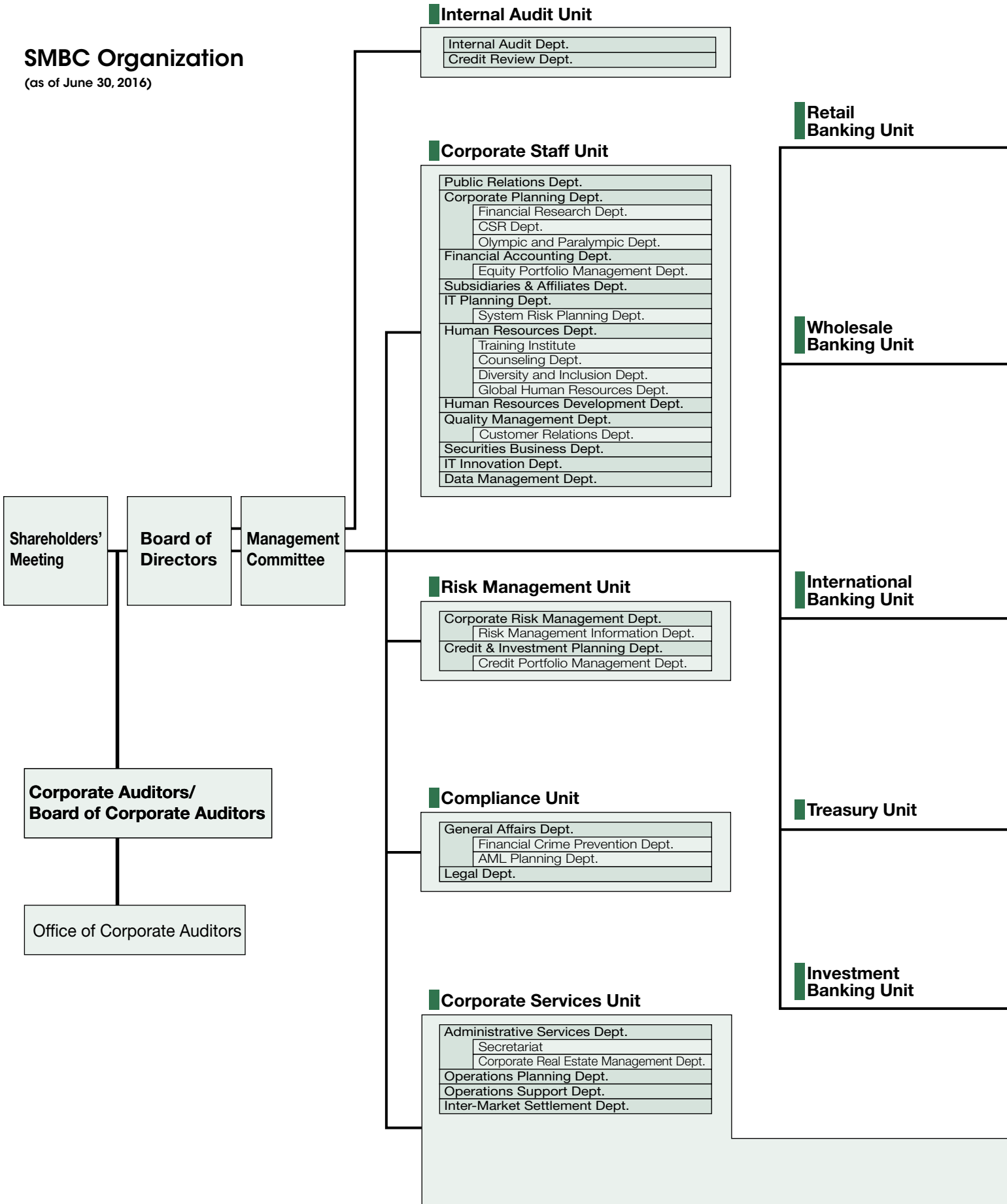
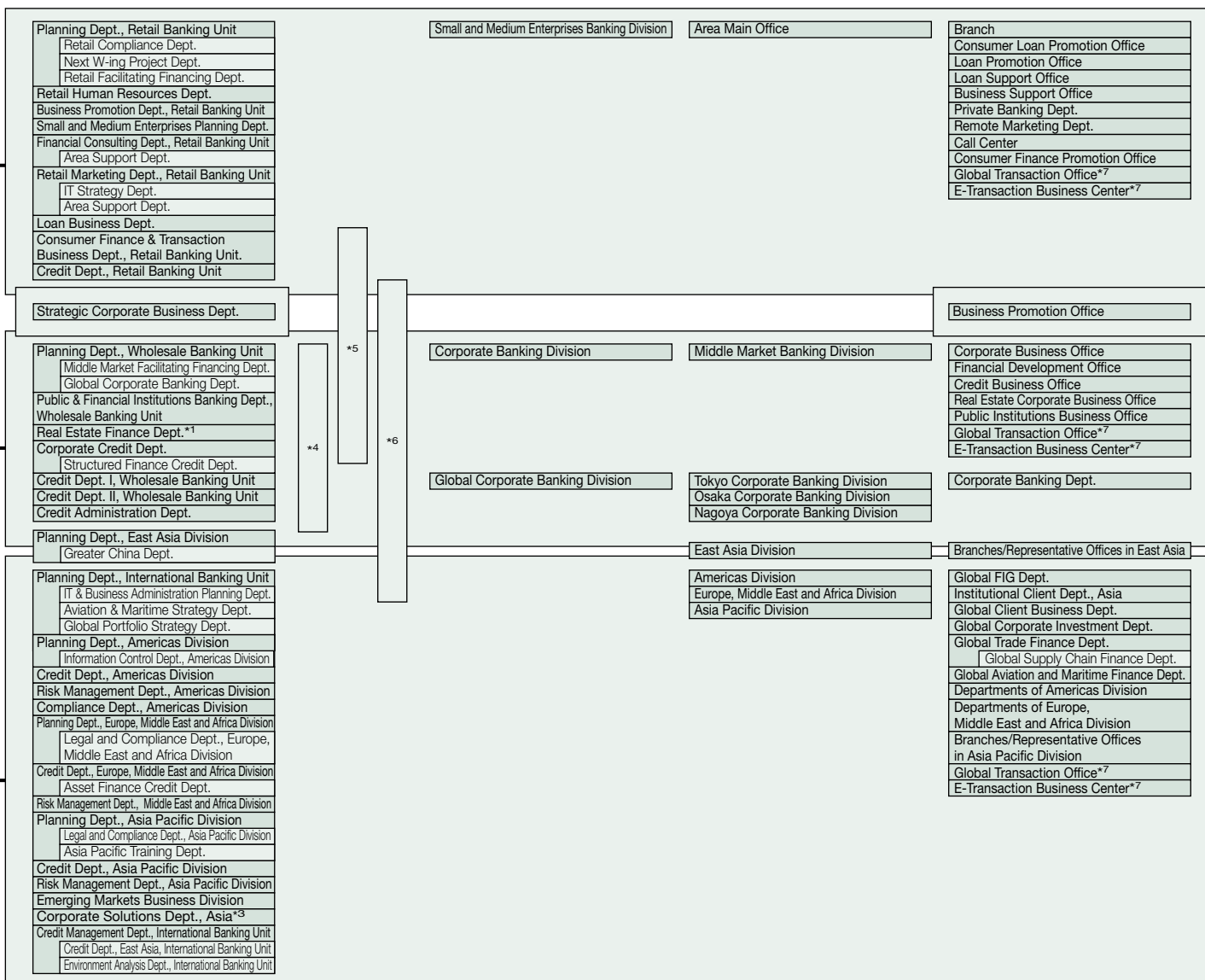


SMBC Organization

(as of June 30, 2016)





Planning Dept., Treasury Unit
 ALM Planning Dept.
 Treasury Dept.
 International Treasury Dept.
 Trading Dept.
 Treasury Marketing Dept.
 Treasury Dept., Asia Pacific Division

Planning Dept., Investment Banking Unit
 Structured Finance Dept.
 Shipping Finance Dept.
 Debt Finance Dept.
 Investment Banking Services Dept.
 Real Estate Finance Dept.*¹
 M&A Advisory Services Dept.
 Merchant Banking Dept.
 Financial Products Dept.
 Securities Direct Sales Dept.
 Distribution Dept.
 Financial Solution Dept.
 Growth Industry Cluster Dept.*²
 Trust Services Dept.
 Trust Business Operations Dept.
 Investment Banking Dept., Asia
 Corporate Solutions Dept., Asia *³

- *¹ Belongs to both Investment Banking Unit and Wholesale Banking Unit.
- *² Belongs to both Investment Banking Unit and Corporate Advisory Division.
- *³ Belongs to both International Banking Unit and Investment Banking Unit
- *⁴
 - Corporate Advisory Division
 - Advisory Dept. I
 - Advisory Dept. II
 - Advisory Dept. III
 - Corporate Research Dept.
 - Growth Industry Cluster Dept.*²
- *⁵
 - Private Advisory Division
 - Private Advisory Business Dept.
 - Testamentary Trust Dept.
 - Private Banking Planning Dept.
 - Corporate Employees Business Dept.
 - Defined Contribution Dept.
- *⁶
 - Transaction Business Division
 - Transaction Business Planning Dept.
 - Asset Finance Dept.
 - Transaction Banking Dept.
 - Global Transaction Banking Dept.
 - Global Advisory Dept.
 - Global Business Promotion Dept.
 - Global Transaction Support Dept.
 - Foreign Exchange Insourcing Business Dept.
- *⁷ • Belongs to Retail Banking Unit, Wholesale Banking Unit and International Banking Unit.

Branch Service Office
 Head/Main Service Office
 Public Institutions Operations Office
 Souzoku-office Sub-Branch