# **Others** (Non-consolidated)

Sumitomo Mitsui Banking Corporation

#### **Employees**

March 31	2016	2015
Number of employees	28,002	26,416
Average age (years-months)	36-6	36-5
Average length of employment (years-months)	13-4	13-4
Average annual salary (thousands of yen)	¥8,301	¥8,437

- Notes: 1. Temporary and part-time staff are excluded from the above calculations but includes overseas local staff. Executive officers who do not concurrently serve as Directors are excluded from "Number of employees."
  - 2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.
  - 3. Overseas local staff are excluded from the above calculations other than "Number of employees."

## Number of Offices

March 31	2016	2015
Domestic network:		
Main offices and branches	506	507
Subbranches	469	475
Agency	2	2
Overseas network:		
Branches	17	15
Subbranches	17	17
Representative offices	5	7
Total	1,016	1,023

- Notes: 1. "Main offices and branches" includes the International Business Operations Dept. (2016, 2 branches; 2015, 2 branches), specialized deposit account branches (2016, 46 branches) and ATM administration branches (2016, 17 branches; 2015, 17 branches).
  - 2. "Subbranches" includes Corporate Business Office, etc. from beginning of the fiscal year ended March 31, 2015.

## **Number of Automated Service Centers**

March 31	2016	2015
Automated service centers	46,408	44,232

#### **Domestic Exchange Transactions**

Year ended March 31	Millions of yen			
		2016		2015
Exchange for remittance:				
Destined for various parts of the country:				
Number of accounts (thousands)		400,108		367,767
Amount	¥	567,440,690	¥	577,687,912
Received from various parts of the country:				
Number of accounts (thousands)		302,632		300,453
Amount	¥	968,425,075	¥	989,403,191
Collection:				
Destined for various parts of the country:				
Number of accounts (thousands)		2,240		2,366
Amount	¥	5,425,339	¥	6,137,295
Received from various parts of the country:				
Number of accounts (thousands)		797		901
Amount	¥	1,710,056	¥	2,166,712
Total	¥1.	543.001.161	¥-	1.575.395.111

# Foreign Exchange Transactions

	Millions of U.S. dollars	
Year ended March 31	2016	2015
Outward exchanges:		
Foreign bills sold	\$2,294,970	\$2,225,773
Foreign bills bought	1,777,561	1,836,710
Incoming exchanges:		
Foreign bills payable	\$ 901,403	\$ 963,513
Foreign bills receivable	30,044	37,385
Total	\$5,003,979	\$5,063,382

Note: The figures above include foreign exchange transactions by overseas branches.

# Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

	Millions of yen		
March 31	2016	2015	
Securities	¥ 26,695	¥ 23,399	
Commercial claims	122,716	40,391	
Commercial goods	_	_	
Real estate	55,060	64,614	
Others	21,074	14,405	
Subtotal	¥ 225,547	¥ 142,810	
Guaranteed	762,878	898,719	
Unsecured	5,748,664	5,679,600	
Total	¥6,737,089	¥6,721,131	