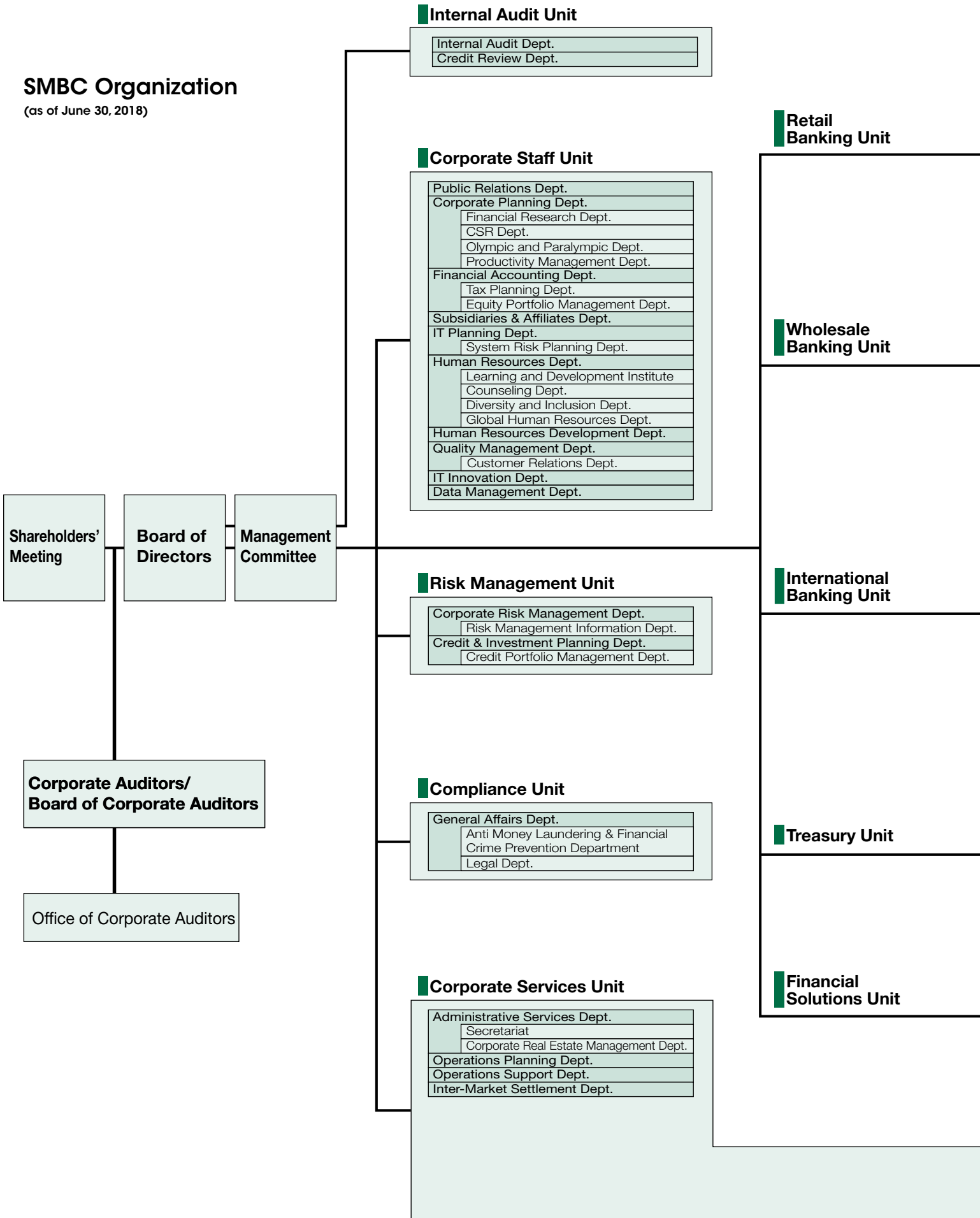
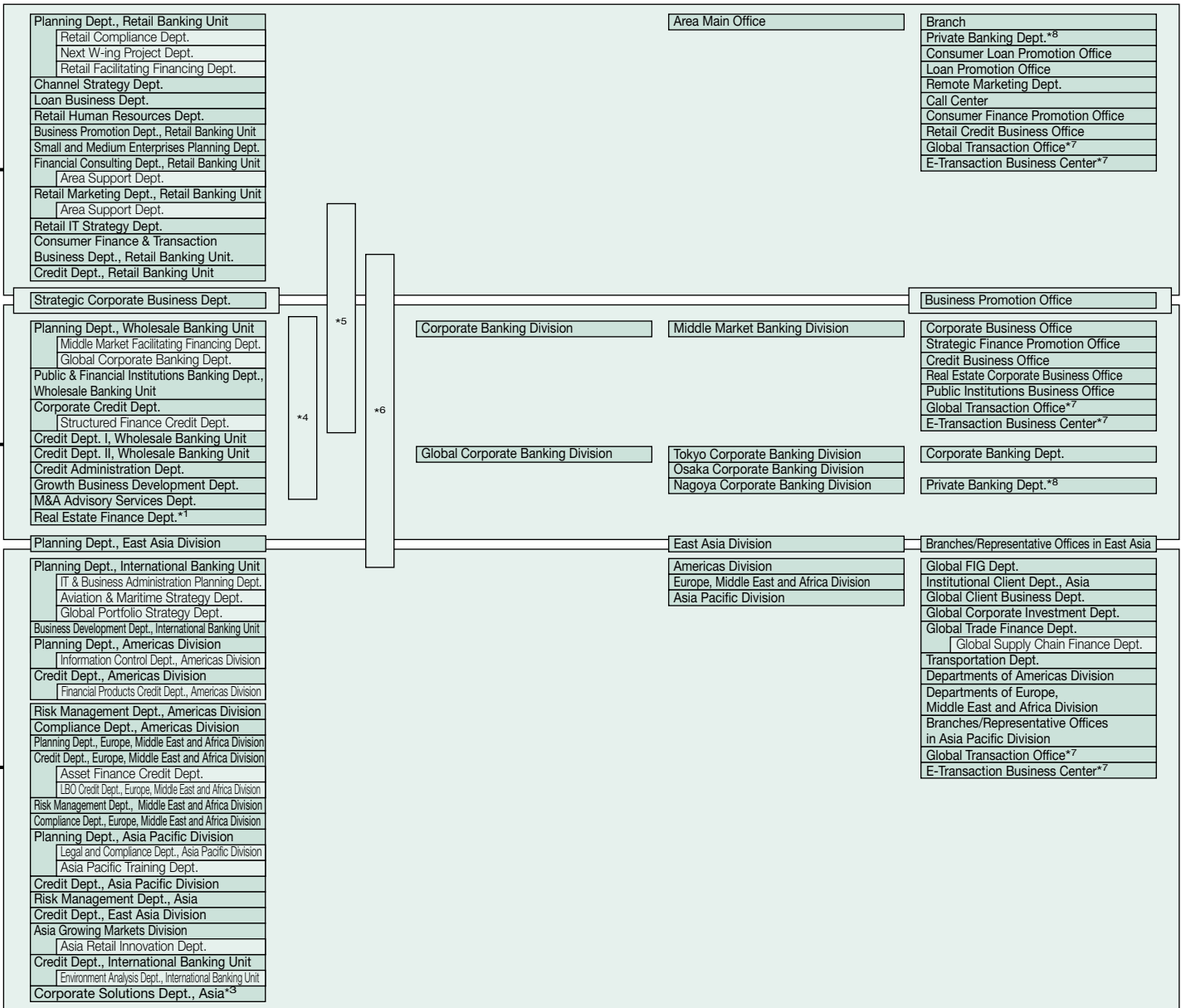


SMBC Organization

(as of June 30, 2018)





Planning Dept., Treasury Unit
Global Markets Engineering Dept.
Global Credit Investment Dept.
Treasury Dept.
International Treasury Dept.
Trading Dept.
Treasury Marketing Dept.
Financial Products Dept.
Securities Direct Sales Dept.
Treasury Dept., Asia Pacific Division

Planning Dept., Financial Solutions Unit
Structured Finance Dept.
Shipping Finance Dept.
Debt Finance Dept.
Investment Banking Services Dept.
Real Estate Finance Dept.*1
Merchant Banking Dept.
Distribution Dept.
Growth Industry Cluster Dept.*2
Trust Services Dept.
Trust Business Operations Dept.
Corporate Solutions Dept., Asia *3

- *1 Belongs to both Financial Solutions Unit and Wholesale Banking Unit.
- *2 Belongs to both Financial Solutions Unit and Wholesale Banking Unit (Corporate Advisory Division).
- *3 Belongs to both International Banking Unit and Financial Solutions Unit
- *4 • Corporate Advisory Division
 - Advisory Dept. I
 - Advisory Dept. II
 - Advisory Dept. III
 - Corporate Research Dept.
 - Growth Industry Cluster Dept.*2
- *5 • Private Advisory Division
 - Private Advisory Business Dept.
 - Private Banking Planning Dept.
 - Inheritance Advisory Business Dept.
 - Corporate Employees Solution Dept.
 - Defined Contribution Dept.
- *6 • Transaction Business Division
 - Transaction Business Planning Dept.
 - Transaction Products Development Dept.
 - Asset Finance Dept.
 - Transaction Banking Dept.
 - Global Transaction Banking Dept.
 - Global Advisory Dept.
 - Global Business Promotion Dept.
 - Global Transaction Support Dept.
 - Foreign Exchange Insourcing Business Dept.
- *7 • Belongs to Retail Banking Unit, Wholesale Banking Unit and International Banking Unit.
- *8 • Belongs to both Retail Banking Unit and Wholesale Banking Unit.

Branch Service Office
Head/Main Service Office
Public Institutions Operations Office
Souzoku-office Sub-Branch
Operations Service Office