# **Assets and Liabilities (Consolidated)**

Sumitomo Mitsui Financial Group, Inc. and Subsidiaries

## Deposits and Negotiable Certificates of Deposit

## Year-End Balance

	Millions of yen		
March 31	2018	2017	
Domestic operations:			
Liquid deposits	¥ 70,073,538	¥ 68,135,738	
Fixed-term deposits	18,171,661	22,249,043	
Others	7,338,619	7,290,869	
Subtotal	95,583,818	97,675,651	
Negotiable certificates of deposit	5,408,020	6,021,235	
Total	¥100,991,839	¥103,696,887	
Overseas operations:			
Liquid deposits	¥ 13,298,126	¥ 12,766,301	
Fixed-term deposits	7,469,541	7,256,466	
Others	126,047	131,791	
Subtotal	20,893,715	20,154,558	
Negotiable certificates of deposit	5,812,264	5,859,702	
Total	¥ 26,705,979	¥ 26,014,260	
Grand total	¥127,697,819	¥129,711,148	

- Notes: 1. Domestic operations comprise the operations of the Company, its domestic consolidated banking subsidiaries (excluding overseas branches) and other domestic consolidated subsidiaries. Overseas operations comprise the operations of the overseas branches of domestic consolidated banking subsidiaries and overseas consolidated subsidiaries.
  - 2. Liquid deposits = Current deposits + Ordinary deposits + Savings deposits + Deposits at notice
  - 3. Fixed-term deposits = Time deposits + Installment savings

# Balance of Loan Portfolio, Classified by Industry

#### Year-End Balance

	Millions of yen				
March 31	2018		2017		
Domestic operations:					
Manufacturing	¥ 6,178,840	12.46%	¥ 7,714,405	13.55%	
Agriculture, forestry, fisheries and mining	133,866	0.27	120,160	0.21	
Construction	755,081	1.52	906,799	1.59	
Transportation, communications and public enterprises	4,963,271	10.01	4,633,725	8.14	
Wholesale and retail	4,197,459	8.47	4,556,865	8.00	
Finance and insurance	2,138,843	4.31	2,468,763	4.34	
Real estate, goods rental and leasing	7,700,984	15.53	8,716,521	15.31	
Services	4,180,396	8.43	4,694,153	8.25	
Municipalities	914,763	1.85	1,108,202	1.95	
Others	18,416,729	37.15	22,007,202	38.66	
Subtotal	¥49,580,236	100.00%	¥56,926,799	100.00%	
Overseas operations:					
Public sector	¥ 296,236	1.27%	¥ 217,056	0.93%	
Financial institutions	1,591,536	6.81	1,494,278	6.41	
Commerce and industry	19,036,593	81.47	19,037,470	81.67	
Others	2,441,330	10.45	2,561,716	10.99	
Subtotal	¥23,365,696	100.00%	¥23,310,523	100.00%	
Total	¥72,945,934	_	¥80,237,322	_	

Notes: 1. Domestic operations comprise the operations of the Company, its domestic consolidated banking subsidiaries (excluding overseas branches) and other domestic consolidated subsidiaries. Overseas operations comprise the operations of the overseas branches of domestic consolidated banking subsidiaries and overseas consolidated subsidiaries.

<sup>2.</sup> Japan offshore banking accounts are included in overseas operations' accounts.

## Reserve for Possible Loan Losses

	Millions of	of yen
March 31	2018	2017
General reserve	¥378,469	¥431,510
Specific reserve	156,914	213,205
Loan loss reserve for specific overseas countries	704	1,498
Reserve for possible loan losses	¥536,088	¥646,215
Amount of direct reduction	¥190,945	¥288,145

#### Risk-Monitored Loans

	Millions	of yen
March 31	2018	2017
Bankrupt loans	¥ 27,709	¥ 34,441
Non-accrual loans	406,066	558,855
Past due loans (3 months or more)	12,822	22,434
Restructured loans	210,616	252,790
Total	¥657,215	¥868,521
Amount of direct reduction	¥140,488	¥245.719

# Notes: Definition of risk-monitored loan categories

- 1. Bankrupt loans: Loans on which accrued interest income is not recognized, and to borrowers that are undergoing bankruptcy, corporate reorganization and rehabilitation proceedings or borrowers receiving a disposition to suspend transactions with a clearing house.
- 2. Non-accrual loans: Loans on which accrued interest income is not recognized, excluding "Bankrupt loans" and loans on which interest payments are deferred in order to support the borrowers' recovery from financial difficulties.
- 3. Past due loans (3 months or more): Loans on which the principal or interest is past due for 3 months or more, excluding loans in categories 1, and 2.
- 4. Restructured loans: Loans to borrowers on which terms and conditions have been amended in favor of the borrowers in order to support the borrowers' recovery from financial difficulties and facilitate collection of loans, excluding loans in categories 1. through 3.

## NPLs Based on the Financial Reconstruction Act

	Millions of yen			
March 31	2018	2017		
Bankrupt and quasi-bankrupt assets	¥ 97,941	¥ 160,665		
Doubtful assets	350,884	491,353		
Substandard loans	223,480	275,646		
Total of NPLs	672,306	927,665		
Normal assets	85,211,809	91,575,200		
Total	¥85,884,115	¥92,502,865		
Amount of direct reduction	¥ 190,945	¥ 288,145		

## Notes: Definition of problem asset categories

- 1. Bankrupt and quasi-bankrupt assets: Credits to borrowers undergoing bankruptcy, corporate reorganization, and rehabilitation proceedings, as well as claims of a similar nature
- 2. Doubtful assets: Credits for which final collection of principal and interest in line with original agreements is highly improbable due to deterioration of financial position and business performance, but not insolvency of the borrower
- 3. Substandard loans: Past due loans (3 months or more) and restructured loans, excluding 1. and 2.
- 4. Normal assets: Credits to borrowers with good business performance and in financial standing without identified problems and not classified into the 3 categories above

## Securities

Year-End Balance		_
	Millions	s of yen
March 31	2018	2017
Domestic operations:		
Japanese government bonds	¥ 9,575,499	¥ 8,454,687
Japanese local government bonds	47,032	90,243
Japanese corporate bonds	2,508,618	2,731,856
Japanese stocks	4,111,234	3,925,112
Others	4,692,531	5,297,701
Subtotal	¥20,934,916	¥20,499,601
Overseas operations:		
Japanese government bonds	¥ —	¥ —
Japanese local government bonds	_	_
Japanese corporate bonds	75,495	78,031
Japanese stocks	_	_
Others	4,645,121	3,998,504
Subtotal	¥ 4,720,616	¥ 4,076,536
Unallocated corporate assets:		
Japanese government bonds	¥ —	¥ —
Japanese local government bonds	_	_
Japanese corporate bonds	_	_
Japanese stocks	57,175	55,654
Others	_	_
Subtotal	¥ 57,175	¥ 55,654
Total	¥25,712,709	¥24,631,792

Notes: 1. Domestic operations comprise the operations of the Company, its domestic consolidated banking subsidiaries (excluding overseas branches) and other domestic consolidated subsidiaries. Overseas operations comprise the operations of the overseas branches of domestic consolidated banking subsidiaries and overseas consolidated subsidiaries.

## Trading Assets and Liabilities

	Millions of yen							
•	2018			2017				
	Domestic	Overseas			Domestic	Overseas		
March 31	operations	operations	Elimination	Total	operations	operations	Elimination	Total
Trading assets	¥4,674,817	¥938,646	¥(27,872)	¥5,585,591	¥5,882,221	¥906,906	¥(33,700)	¥6,755,428
Trading securities	2,896,497	228,922	_	3,125,419	3,543,982	136,723	_	3,680,705
Derivatives of trading securities	74,802	_	_	74,802	56,901	_	_	56,901
Securities related to trading transactions	_	_	_	_	_	_	_	_
Derivatives of securities related to								
trading transactions	13,834	59	_	13,894	10,586	97	_	10,684
Trading-related financial derivatives	1,648,189	709,664	(27,872)	2,329,981	2,172,657	770,086	(33,700)	2,909,043
Other trading assets	41,493			41,493	98,093			98,093
Trading liabilities	¥3,619,541	¥810,441	¥(27,872)	¥4,402,110	¥3,904,067	¥834,564	¥(33,700)	¥4,704,931
Trading securities sold for short sales	2,042,937	97,043	_	2,139,980	2,013,249	58,334	_	2,071,583
Derivatives of trading securities	94,962	_	_	94,962	58,961	_	_	58,961
Securities related to trading transactions								
sold for short sales	_	_	_	_	_	_	_	_
Derivatives of securities related to								
trading transactions	14,035	147	_	14,182	8,633	91	_	8,724
Trading-related financial derivatives	1,467,606	713,250	(27,872)	2,152,983	1,823,223	776,138	(33,700)	2,565,661
Other trading liabilities	_			_		_		

Notes: 1. Domestic operations comprise the operations of the Company, its domestic consolidated banking subsidiaries (excluding overseas branches) and other domestic consolidated subsidiaries. Overseas operations comprise the operations of the overseas branches of domestic consolidated banking subsidiaries and overseas consolidated subsidiaries.

<sup>2. &</sup>quot;Others" include foreign bonds and foreign stocks.

<sup>2.</sup> Inter-segment transactions are reported in the "Elimination" column.