

Others (Non-consolidated)

Sumitomo Mitsui Banking Corporation

Employees

March 31	2018	2017
Number of employees	29,192	29,283
Average age (years–months)	36-4	36-3
Average length of employment (years–months)	13-1	13-1
Average annual salary (thousands of yen)	¥8,105	¥8,148

Notes: 1. Temporary and part-time staff are excluded from the above calculations but includes overseas local staff. Executive officers who do not concurrently serve as Directors are excluded from "Number of employees."
 2. "Average annual salary" includes bonus, overtime pay and other fringe benefits.
 3. Overseas local staff are excluded from the above calculations other than "Number of employees."

Number of Offices

March 31	2018	2017
Domestic network:		
Main offices and branches	507	506
Subbranches	455	431
Agency	1	1
Overseas network:		
Branches	18	18
Subbranches	22	20
Representative offices	4	4
Total	1,007	980

Notes: 1. "Main offices and branches" includes the International Business Operations Dept. (2018, 2 branches; 2017, 2 branches), specialized deposit account branches (2018, 46 branches; 2017, 46 branches) and ATM administration branches (2018, 17 branches; 2017, 17 branches).
 2. "Subbranches" includes Corporate Business Office, etc.

Number of Automated Service Centers

March 31	2018	2017
Automated service centers	49,518	48,201

Domestic Exchange Transactions

Year ended March 31	Millions of yen	
	2018	2017
Exchange for remittance:		
Destined for various parts of the country:		
Number of accounts (thousands)	416,752	410,484
Amount	¥ 528,632,417	¥ 496,678,416
Received from various parts of the country:		
Number of accounts (thousands)	312,105	305,267
Amount	¥ 916,130,917	¥ 894,717,286
Collection:		
Destined for various parts of the country:		
Number of accounts (thousands)	1,897	2,049
Amount	¥ 4,638,705	¥ 4,898,249
Received from various parts of the country:		
Number of accounts (thousands)	690	737
Amount	¥ 1,827,751	¥ 1,640,568
Total	¥1,451,229,791	¥1,397,934,521

Foreign Exchange Transactions

Year ended March 31	Millions of U.S. dollars	
	2018	2017
Outward exchanges:		
Foreign bills sold.....	\$ 2,243,809	\$1,930,715
Foreign bills bought.....	1,536,739	1,713,670
Incoming exchanges:		
Foreign bills payable.....	\$ 1,056,842	\$ 931,198
Foreign bills receivable.....	38,355,894	39,779
Total.....	\$ 4,875,747	\$4,615,364

Note: The figures above include foreign exchange transactions by overseas branches.

Breakdown of Collateral for Customers' Liabilities for Acceptances and Guarantees

March 31	Millions of yen	
	2018	2017
Securities.....	¥ 145,511	¥ 74,235
Commercial claims.....	86,690	89,431
Commercial goods.....	—	—
Real estate.....	40,986	48,461
Others.....	32,529	24,128
Subtotal.....	¥ 305,717	¥ 236,256
Guaranteed.....	752,407	813,273
Unsecured.....	6,863,044	6,516,032
Total.....	¥7,921,169	¥7,565,562