# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 20-F**

(Mar	k One)
	REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934
	OR
$\times$	ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the fiscal year ended March 31, 2019
	OR
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the transition period from to
	OR SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	Date of event requiring this shell company report
	Commission file number: 001-34919
	Kabushiki Kaisha Mitsui Sumitomo Financial Group
	(Exact name of Registrant as specified in its charter)
C	
3	UMITOMO MITSUI FINANCIAL GROUP, INC.
	(Translation of registrant's name into English) Japan 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-0005, Japan
	(Jurisdiction of incorporation or organization) (Address of principal executive offices)
	Masahiko Tsutsui
	1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-0005, Japan Telephone: +81-3-3282-8111 Facsimile: +81-3-4333-9954
	(Name, telephone, e-mail and/or facsimile number and address of company contact person)
	Securities registered or to be registered pursuant to Section 12(b) of the Act
	Title of Each Class Trading Symbol(s) Name of Each Exchange on which registered
	American Depositary Shares SMFG The New York Stock Exchange Common stock, without par value The New York Stock Exchange*
* No	t for trading, but only in connection with the listing of the American Depositary Shares, each American Depositary Share representing of one share of the registrant's common stock.
	Securities registered or to be registered pursuant to Section 12(g) of the Act:
	None Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:
	None
Ind	icate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.
At	March 31, 2019, the following shares of capital stock were outstanding: 1,399,401,420 shares of common stock (including 3,800,918 shares of common stock held by the registrant and its consolidated subsidiaries and equity-method associates as treasury stock).
If this	ate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or of the Securities Exchange Act of 1934. Yes No
Indica Act of	ate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange f 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been
Indica Rule	et to such filing requirements for the past 90 days. Yes No \(\sigma\) No \(\sigma\) ate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to 405 of Regulation S-T (\scrt{8}232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was
Indica	red to submit such files). Yes $\boxtimes$ No $\square$ at the by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or an emerging growth any. See definition of "large accelerated filer," "accelerated filer," and "emerging growth company" in Rule 12b-2 of the Exchange Act.
	Accelerated Filer Accelerated Filer Non-accelerated Filer Emerging Growth Company
has el	emerging growth company that prepares its financial statements in accordance with U.S. GAAP, indicate by check mark if the registrant ected not to use the extended transition period for complying with any new or revised financial accounting standards† provided pursuant extin 13(a) of the Exchange Act.
Accou	term "new or revised financial accounting standard" refers to any update issued by the Financial Accounting Standards Board to its unting Standards Codification after April 5, 2012.
U.S. O	ate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:  GAAP  International Financial Reporting Standards as issued by the International Accounting Standards Board  Other  her" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has
electe If this	d to follow. Item 17   Item 18   Ite
Act).	Yes ∐ No ⊠

# TABLE OF CONTENTS

tain Defined	d Terms, Conventions and Presentation of Financial Information
	tement Regarding Forward-Looking Statements
RT I	
Item 1.	Identity of Directors, Senior Management and Advisers
Item 2.	Offer Statistics and Expected Timetable
Item 3.	Key Information
3.A.	Selected Financial Data
3.B.	Capitalization and Indebtedness
3.C.	Reasons for the Offer and Use of Proceeds
3.D.	Risk Factors
Item 4.	Information on the Company
4.A.	History and Development of the Company
4.B.	Business Overview
4.C.	Organizational Structure
4.D.	Property, Plant and Equipment
Item 4A.	Unresolved Staff Comments
Item 5.	Operating and Financial Review and Prospects
5.A.	Operating Results
5.B.	Liquidity and Capital Resources
5.C.	Research, Development, Patents and Licenses
5.D.	Trend Information
5.E.	Off-Balance Sheet Arrangements
5.F.	Tabular Disclosure of Contractual Obligations
5.G.	Safe Harbor
Item 6.	Directors, Senior Management and Employees
6.A.	Directors and Senior Management
6.B.	Compensation
6.C.	Board Practices
6.D.	Employees
6.E.	Share Ownership
Item 7.	Major Shareholders and Related Party Transactions
7.A.	Major Shareholders
7.A. 7.B.	Related Party Transactions
7.D. 7.C.	Interests of Experts and Counsel
Item 8.	Financial Information
8.A.	Consolidated Statements and Other Financial Information
8.B.	Significant Changes
Item 9.	The Offer and Listing
9.A.	Offer and Listing Details
9.A. 9.B.	Plan of Distribution
9.Б. 9.С.	
	Markets
9.D.	Selling Shareholders
9.E.	Dilution
9.F.	Expenses of the Issue
Item 10.	Additional Information
10.A.	Share Capital
10.B.	Memorandum and Articles of Incorporation
10.C.	Material Contracts
10.D.	Exchange Controls

10.E.	Taxation	
10.F.	Dividends and Paying Agents	
10.G.	Statement by Experts	
10.H.	Documents on Display	
10.I.	Subsidiary Information	
Item 11.	Quantitative and Qualitative Disclosures about Credit, Market and Other Risk	
Item 12.	Description of Securities other than Equity Securities	
12.A.	Debt Securities	
12.B.	Warrants and Rights	
12.C.	Other Securities	
12.D.	American Depositary Shares	
PART II		
Item 13.	Defaults, Dividend Arrearages and Delinquencies	
Item 14.	Material Modifications to the Rights of Security Holders and Use of Proceeds	
Item 15.	Controls and Procedures	
Item 16A.	Audit Committee Financial Expert	
Item 16B.	Code of Ethics	
Item 16C.	Principal Accountant Fees and Services	
Item 16D.	Exemptions from the Listing Standards for the Audit Committee	
Item 16E.	Purchases of Equity Securities by the Issuer and Affiliated Purchasers	
Item 16F.	Change in Registrant's Certifying Accountant	
Item 16G.	Corporate Governance	
Item 16H.	Mine Safety Disclosure	
PART III		
Item 17.	Financial Statements	
Item 18.	Financial Statements	
Item 19.	Exhibits	
Signatures		
Selected Statisti	cal Data	
Index to Consol	idated Financial Statements	

# CERTAIN DEFINED TERMS, CONVENTIONS AND PRESENTATION OF FINANCIAL INFORMATION

As used in this annual report, unless the context otherwise requires, "we," "us," "our," the "Company," "SMFG" and similar terms refer to Sumitomo Mitsui Financial Group, Inc. as well as to its subsidiaries, as the context requires. "SMBC" refers to Sumitomo Mitsui Banking Corporation, which is one of our commercial banking subsidiaries, or to Sumitomo Mitsui Banking Corporation and its subsidiaries taken as a whole, depending on the context. References to the "SMBC Group" are to us and our subsidiaries and affiliates taken as a whole.

In this annual report, all of our financial information is presented on a consolidated basis, unless we state otherwise. As used in this annual report, "IFRS" means International Financial Reporting Standards as issued by the International Accounting Standards Boards ("IASB") and "Japanese GAAP" means accounting principles generally accepted in Japan. Our consolidated financial information in this annual report has been prepared in accordance with IFRS, except for the risk-weighted capital ratios, the segment results of operation and some other specifically identified information, which are prepared in accordance with Japanese banking regulations or Japanese GAAP. Unless otherwise stated or the context otherwise requires, all financial information contained in this annual report is expressed in Japanese yen.

Our fiscal year ends on March 31.

Unless otherwise specified or required by the context: references to "days" are to calendar days; references to "years" are to calendar years and to "fiscal years" are to our fiscal years ending on March 31; references to "\$," "dollars" and "U.S. dollars" are to United States dollars; references to "euros" and "€" are to the currency of those member states of the European Union which are participating in the European Economic and Monetary Union pursuant to the Treaty on European Union; references to "£" and "British pounds sterling" are to the currency of the United Kingdom; and references to "yen" and "¥" are to Japanese yen. Unless otherwise specified, when converting currencies into yen we use our median exchange rates for buying and selling spot dollars, or other currencies, by telegraphic transfer against yen as determined at the end of the relevant fiscal period.

Unless otherwise indicated, in this annual report, where information is presented in millions, billions or trillions of yen or thousands, millions or billions of dollars, amounts of less than one thousand, one million, one billion or one trillion, as the case may be, have been rounded. Accordingly, the total of figures presented in columns or otherwise may not equal the total of the individual items. Except for capital ratios, which have been truncated, percentage data, unless we state otherwise have been subjected to rounding adjustments for the convenience of the reader.

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This annual report contains statements that constitute "forward-looking statements" within the meaning of Section 21E of the U.S. Securities Exchange Act of 1934, as amended ("Securities Exchange Act of 1934"). When included in this annual report, the words "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "probability," "risk," "project," "should," "seek," "target," "will" and similar expressions, among others, identify forward-looking statements. You can also identify forward-looking statements in the discussions of strategy, plans or intentions. Such statements, which include, but are not limited to, statements contained in "Item 3. Key Information—Risk Factors," "Item 5. Operating and Financial Review and Prospects" and "Item 11. Quantitative and Qualitative Disclosures about Credit, Market and Other Risk," reflect our current views with respect to future events and are inherently subject to risks, uncertainties and assumptions, including the risk factors described in this annual report. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described here as anticipated, believed, estimated, expected or intended.

The U.S. Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking information to encourage companies to provide prospective information about themselves. We rely on this safe harbor in making these forward-looking statements.

Forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors, and the differences may be material. Potential risks and uncertainties include, without limitation, the following:

- deterioration of Japanese and global economic conditions and financial markets;
- · declines in the value of our securities portfolio;
- changes in the level or volatility of market rates or prices;
- constraints on our operations due to capital adequacy requirements;
- problems of other financial institutions;
- adverse regulatory developments or changes in government policies;
- incurrence of significant credit-related costs;
- a significant downgrade of our credit ratings;
- exposure to new risks as we expand the scope of our business;
- our ability to successfully implement our business strategy through our subsidiaries, affiliates and alliance partners;
- the industry specific risks of the consumer finance industry;
- the recoverability of deferred tax assets;
- · insufficient liquidity; and
- litigation and regulatory proceedings.

Given these and other risks and uncertainties, you should not place undue reliance on forward-looking statements, which speak only as of the date of the filing of this annual report. We expressly disclaim any obligation to update or to announce publicly any revision to any of the forward-looking statements contained in this annual report to reflect any changes in events, conditions, circumstances or other developments upon which any such statement is based. The information contained in this annual report identifies important factors in addition to those referred to above that could cause differences in our actual results.

# **PART I**

# Item 1. Identity of Directors, Senior Management and Advisers

Not applicable.

# Item 2. Offer Statistics and Expected Timetable

Not applicable.

# **Item 3.** Key Information

# 3.A. SELECTED FINANCIAL DATA

#### **Selected Financial Data**

The following selected financial data at and for each of the five fiscal years ended March 31, 2019, 2018, 2017, 2016 and 2015 have been derived from our consolidated financial statements. You should read this data together with "Item 5. Operating and Financial Review and Prospects" and our consolidated financial statements included elsewhere in this annual report.

	For the fiscal year ended and at March 31,									
	2019(1)	2018	2017	2016	2015					
	(In millions, except per share data)									
Consolidated income statement data:										
Interest income	¥ 2,406,350			, ,						
Interest expense	1,101,875	733,969	502,338	431,101	371,107					
Net interest income	1,304,475	1,410,101	1,397,923	1,441,483	1,411,514					
Fee and commission income	1,101,777	1,131,364	1,066,412	1,031,680	1,002,766					
Fee and commission expense	178,351	178,867	181,573	131,381	129,253					
Net fee and commission										
income	923,426	952,497	884,839	900,299	873,513					
Net trading income	320,302	270,464	183,963	462,682	127,759					
Net income (loss) from financial assets at fair value through profit										
or loss	54,655	(667)	2,018	12,260	22,678					
Net investment income	93,922	424,097	305,327	375,229	371,064					
Other income	505,666	755,855	573,825	496,273	525,905					
Total operating income	3,202,446	3,812,347	3,347,895	3,688,226	3,332,433					
Impairment charges on financial										
assets	119,686	136,808	212,967	148,356	90,138					
Net operating income	3,082,760	3,675,539	3,134,928	3,539,870	3,242,295					
General and administrative										
expenses	1,715,368	1,813,121	1,752,135	1,706,263	1,621,897					
Other expenses	575,657	792,765	531,759	538,963	505,614					
Operating expenses	2,291,025	2,605,886	2,283,894	2,245,226	2,127,511					
Share of post-tax profit of		·								
associates and joint ventures	40,157	49,323	29,318	31,056	18,124					
Profit before tax	831,892	1,118,976	880,352	1,325,700	1,132,908					
Income tax expense	184,306	229,378	139,766	372,878	409,947					
Net profit	¥ 647,586	¥ 889,598	¥ 740,586	¥ 952,822	¥ 722,961					

	For the fiscal year ended and at March 31,									
		2019(1)		2018		2017		2016		2015
	(In millions, except per share data)									
Profit attributable to:										
Shareholders of Sumitomo										
Mitsui Financial Group,										
Inc	¥	541,932	ł	₹ 759,998	¥	627,870	¥	843,920	¥	614,070
Non-controlling interests		93,779		119,878		104,787		106,129		108,891
Other equity instruments										
holders		11,875		9,722		7,929		2,773		
Earnings per share:										
Basic	¥	388	ł	£ 539	¥	459	¥	617	¥	449
Diluted		387		538		458		617		449
Weighted average number of										
common shares in issue										
(in thousands of shares)		1,397,599		1,410,442		1,369,231		1,367,229		1,367,258
Dividends per share in respect of										
each fiscal year:										
Common stock	¥	175	¥	¥ 155	¥	150	¥	155	¥	125
	\$	1.58	9			1.34	\$	1.38	\$	1.04
Consolidated statement of	Ċ						Ċ		·	
financial position data:										
Total assets	¥1	95,503,623	¥	£ 192,175,566	¥1	191,150,981	¥1	80,172,652	¥1	79,181,466
Loans and advances		90,682,938		85,129,070		95,273,845		88,862,371		86,971,716
Total liabilities	1	83,730,177		179,679,767	1	179,263,698	1	69,130,553	1	68,160,616
Deposits		34,404,652		128,461,527		130,295,290		25,940,797		15,833,980
Borrowings		12,167,858		10,652,481		12,245,943		9,914,129		11,217,052
Debt securities in issue		11,171,209		10,569,117		11,165,623		10,829,612		11,051,431
Total equity		11,773,446		12,495,799		11,887,283		11,042,099		11,020,850
Capital stock		2,339,443		2,338,743		2,337,896		2,337,896		2,337,896

<sup>(1)</sup> On April 1, 2018, we adopted IFRS 9 "Financial Instruments" and IFRS 15 "Revenue from Contracts with Customers" retrospectively by adjusting the consolidated statement of financial position at the date of initial application, and have not restated comparatives as permitted by IFRS 9 and IFRS 15. See Note 2 "Summary of Significant Accounting Policies—New and Amended Accounting Standards Adopted by the SMBC Group" to our consolidated financial statements included elsewhere in this report.

# 3.B. CAPITALIZATION AND INDEBTEDNESS

Not applicable.

# 3.C. REASONS FOR THE OFFER AND USE OF PROCEEDS

Not applicable.

# 3.D. RISK FACTORS

Investing in our securities involves risks. You should carefully consider the risks described below as well as all the other information in this annual report, including, but not limited to, our consolidated financial statements and related notes included elsewhere in this annual report and "Item 11. Quantitative and Qualitative Disclosures about Credit, Market and Other Risk." Our business, operating results and financial condition could be adversely affected by any factors, including, but not limited to, those discussed below. The trading prices of our securities could also decline due to any of these factors including, but not limited to, those discussed below. Moreover, this annual report contains forward-looking statements that involve risks and uncertainties. Our actual results could also differ from those anticipated in these forward-looking statements as a result of various

factors, including, but not limited to, the risks faced by us described below and elsewhere in this annual report. See "Cautionary Statement Regarding Forward-Looking Statements." Forward-looking statements in this section are made only as of the filing date of this annual report.

#### Risks Related to the Economic and Financial Environment

# We may be adversely affected if Japanese and global economic conditions and financial markets deteriorate.

Our financial condition and results of operations are materially affected by general economic conditions and financial markets in Japan and foreign countries, which would be influenced by the changes of various factors such as fiscal and monetary policies, policies on financial markets, as well as related laws, regulations and agreements. One example is the scheduled increase in the Japanese consumption tax rate from the current rate of 8% to 10% in October 2019. Other examples include changes in the trade policies of countries including the U.S, which could contribute to increases in production costs and supply chain disruptions across the broader economy. Furthermore, geopolitical instability in various parts of the world, including North Africa, the Middle East, Asia and Eastern Europe, and material changes in regional economic or political unions or associations between countries, such as the United Kingdom's exit from the European Union, which is scheduled to take place by October 31, 2019, could contribute to economic instability in those and other regions. Such regional economic instability could adversely affect Japanese and global economic conditions.

The deterioration of Japanese and global economic conditions, or financial market turmoil, could result in a worsening of our liquidity and capital conditions, an increase in our credit costs, and a decrease in the fair values of our investment securities and, as a result, adversely affect our business, financial condition and results of operations.

Future declines of securities prices on Japanese stock markets or other global markets could cause us to experience realized and unrealized losses on our equity securities portfolio, which could negatively affect our financial condition, results of operations and regulatory capital position.

The value of a listed equity security is measured at its market price. Declines in the Japanese stock markets or other global markets could result in realized and unrealized losses on the securities in our equity securities portfolio, adversely affecting our results of operations and financial condition.

Our regulatory capital position and that of SMBC depend in part on the fair value of our equity securities portfolio. Substantial declines in the Japanese stock markets or other global markets would negatively affect our and SMBC's capital positions, and limit SMBC's ability to make distributions to us.

Our equity securities portfolio mainly consists of equity instruments at fair value through other comprehensive income. The reported value of our equity instruments at fair value through other comprehensive income accounted for 2.1% of our total assets at March 31, 2019, approximately 89.4% of which were Japanese equity securities. This value depends mainly on prices of the instruments in the stock market. In addition, the reported value, and gross unrealized gains and losses of those equity instruments at fair value through other comprehensive income at March 31, 2019 are described in "Item 5.A. Operating Results—Financial Condition—Investment Securities."

In recent years, we have been reducing our strategic shareholding investments in order to mitigate the impact of share price fluctuations on our financial base. Any further disposal by us of equity holdings of our customers' shares could in turn cause our customers to dispose of their equity holdings of our shares, which could adversely affect the market price of our shares.

# Changes in the levels or volatility of market rates or prices could adversely affect our financial condition and results of operations.

We engage in trading and investing activities dealing with various kinds of financial instruments such as bonds, equities, currencies, derivatives and funds. For example, we have substantial investments in debt securities. At March 31, 2019, we had ¥5 trillion of Japanese government bonds classified as debt instruments at fair value through other comprehensive income, which accounted for approximately 2.6% of our total assets.

Our financial condition and results of operations could be adversely affected by actual changes or volatility in interest rates, foreign exchange rates and market prices of investment securities. Increases in interest rates could substantially decrease the value of our fixed income portfolio, and any unexpected changes in yield curves could adversely affect the value of our bond and interest rate derivative positions, resulting in lower-than-expected revenues from trading and investment activities. Market volatility may also result in significant realized and unrealized losses on such instruments. Furthermore, the downgrading of investment securities by credit rating agencies may also cause declines in the value of our securities portfolio.

#### **Risks Related to Our Business**

## Failure to satisfy capital adequacy requirements could constrain our and SMBC's operations.

We and SMBC are subject to capital adequacy requirements established by the Financial Services Agency of Japan ("FSA"). The current requirements reflect the principal risk-weighted capital measures of the Basel III rules text published by the Basel Committee on Banking Supervision ("BCBS") in December 2010 and were phased in from March 2013 to March 2019. Compared to the previous requirements, the current requirements increase both the quality and quantity of the risk-weighted capital base.

With respect to the quality of the capital base, certain capital instruments, including existing preferred securities and subordinated debt, are eligible for inclusion as Tier 1 capital or Tier 2 capital only for the prescribed 10-year phase-out period. Preferred stocks convertible into common stocks no longer qualify as Common Equity Tier 1 capital but would qualify as Additional Tier 1 capital if they satisfy certain requirements including the requirement of loss absorbency at the point of non-viability under the Basel III rules. In addition, securities with step-up clauses will no longer qualify as Additional Tier 1 capital, and if the relevant security is classified as a liability for accounting purposes, it must satisfy the requirement of loss absorbency at a prespecified trigger point, which must be 5.125% or more of Common Equity Tier 1 risk-weighted capital ratio as well as the aforementioned requirement of loss absorbency at the point of non-viability to qualify as Additional Tier 1 capital. With respect to Tier 2 capital, under the Basel III rules, the relevant security must satisfy the requirement of loss absorbency at the point of non-viability to qualify as Tier 2 capital, and subordinated debt securities callable at the initiative of the issuer within five years or with step-up clauses can no longer qualify as Tier 2 capital.

With respect to the quantity of the capital base, the minimum Common Equity Tier 1 risk-weighted capital ratio and minimum risk-weighted capital ratio applicable to us and SMBC have been 4.5% and 8% respectively since March 2015. Moreover, we are required to hold a capital conservation buffer to withstand future periods of stress and a countercyclical buffer as additional capital to reduce the buildup of systemic risk in periods and locations of excessive credit growth. The capital conservation buffer started to be phased in from March 2016, with the initial ratio of 0.625% and reached 2.5% in March 2019. As a result, taking the capital conservation buffer into account, the total minimum Common Equity Tier 1 risk-weighted capital ratio is 7%, and the total minimum risk-weighted capital ratio is 10.5% at March 2019. The countercyclical buffer, which started to be phased in from March 2016, is calculated as the weighted average of the buffers in effect in the jurisdictions to which we have credit exposure, with a maximum of 2.5% from March 2019.

In addition, the requirements for additional capital, in the form of a capital surcharge above the Basel III minimum requirement, have been applied from 2016 to those financial institutions identified by the Financial

Stability Board ("FSB") as Global Systemically Important Banks ("G-SIBs"), including us. This requirement is commonly referred to as the G-SIB capital surcharge. Based on the list, we have been required to maintain an additional 1% of Common Equity Tier 1 capital as a percentage of risk-weighted assets from 2019.

On March 15, 2019, the FSA published its guidelines for the leverage ratio applicable to banks with international operations, which have been applied from March 31, 2019. Under the FSA's guidelines for the leverage ratio, banks with international operations must maintain a leverage ratio of at least 3% on both a consolidated basis and a nonconsolidated basis from March 31, 2019.

G-SIBs are also subject to a global standard for Total Loss-Absorbing Capacity ("TLAC"), which defines certain minimum requirements for total loss-absorbing capacity so that if G-SIBs fail, they will have sufficient loss absorbing and recapitalization capacity available in resolution. In November 2015, the FSB published the final TLAC standards ("FSB's TLAC Standards") and, in March 2019, the FSA published its regulatory guidelines and related documents for the implementation of the TLAC standards in Japan ("Japanese TLAC Standards") to which we are subject as a G-SIB.

At March 31, 2019, on a consolidated basis, our total risk-weighted capital ratio, Tier 1 risk-weighted capital ratio and Common Equity Tier 1 risk-weighted capital ratio were 20.76%, 18.19% and 16.37 %, compared to the minimum required ratios of 11.6%, 9.6% and 8.1%, respectively. Such minimum required ratios include the capital conservation buffer of 2.5%, the G-SIB capital surcharge of 1.0% and the countercyclical buffer of 0.1%.

Our and SMBC's capital ratios could decline as a result of decreases in Tier 1 and Tier 2 capital or increases in risk-weighted assets. The following circumstances, among others, could reduce our risk-weighted capital ratio and that of SMBC:

- declines in the value of securities;
- inability to refinance existing subordinated debt obligations or preferred securities eligible for inclusion as Tier 1 capital or Tier 2 capital only for the phase-out period with those qualified as regulatory capital under the new capital adequacy requirements which phased in from March 2013; and
- increases in risk-weighted assets resulting from business growth, strategic investments, borrower downgrades, changes in parameters such as probability of default ("PD") or regulatory reforms.

We and SMBC have adopted the advanced internal rating-based ("IRB") approach for measuring exposure to credit risk and the advanced measurement approach ("AMA") to measure exposure to operational risk. If the FSA revokes its approval of such implementation or otherwise changes its approach to measure capital adequacy ratios, our and SMBC's ability to maintain capital at the required levels may be adversely affected.

In December 2017, the Group of Central Bank Governors and Heads of Supervision (the "GHOS") endorsed the outstanding Basel III regulatory reforms. The endorsed reforms include the following elements:

- · a revised standardized approach for credit risk;
- revisions to the internal ratings-based approach for credit risk;
- revisions to the credit valuation adjustment framework;
- a revised standardized approach for operational risk;
- revisions to the measurement of the leverage ratio and a leverage ratio buffer for G-SIBs; and
- revisions to the capital floor.

We will be subject to the final Basel III reform, as implemented in Japan.

If our or SMBC's capital ratios fall below required levels, the FSA may require us or SMBC to take a variety of corrective actions, including withdrawal from all international operations or suspension of all or part of our operations, which may indirectly affect our ability to fulfill our contractual obligations or may result in restrictions on our businesses. Failure to maintain capital levels under the capital buffer requirements under Basel III and the requirement for the G-SIB capital surcharge will result in restrictions on capital distributions, such as dividends, share buybacks, discretionary payments on other Tier 1 capital instruments and bonuses. In addition, some of our and SMBC's domestic and overseas subsidiaries are also subject to local capital ratio requirements. Failure of those subsidiaries to meet local requirements may result in administrative actions or sanctions imposed by local regulatory authorities.

# We may incur losses as a result of financial difficulties of counterparties and other financial institutions.

We regularly execute transactions with counterparties in the financial services industry. Many of these transactions expose us to credit risk in the event of deterioration of creditworthiness of a counterparty or client. With respect to secured transactions, our credit risk may be exacerbated when the collateral cannot be foreclosed on or is liquidated at prices not sufficient to recover the full amount of the loan or other exposures due to us. Losses from our investments in and loans to other financial institutions could materially and adversely affect our business, financial condition and results of operations. We may also be requested to participate in providing assistance to distressed financial institutions that are not our subsidiaries. In addition, if the funds collected by the Deposit Insurance Corporation of Japan ("DIC") are insufficient to insure the deposits of failed Japanese banks, the insurance premiums that we pay to the DIC will likely be increased, which could adversely affect our business and results of operations.

# Adverse regulatory developments or changes in government policies could have a negative impact on our results of operations.

Our businesses are subject to extensive regulation and associated regulatory risks, including the effects of changes in the laws, regulations, policies, voluntary codes of practice and interpretations in Japan and the other jurisdictions in which we operate. Those changes and their effects on us are unpredictable and beyond our control.

Changes in the regulatory environment may adversely affect our financial condition and results of operations. In particular, the financial crisis in 2008 has led to calls for significant financial reform measures, and various governments are at different stages of enacting or implementing legislation that affects financial institutions.

In response to the turmoil following the financial crisis, regulatory authorities reviewed and revised capital adequacy guidelines, particularly in relation to quality of capital and accounting standards; such revisions could adversely affect our capital ratios. In December 2010, the BCBS published the Basel III rules text, setting out certain changes to capital requirements which include raising the quality of banks' capital bases, enhancing risk coverage, inhibiting leverage, reducing pro-cyclicality and introducing liquidity regulation, many of which have been fully applied or phased-in in Japan based on the Basel III implementation schedule.

The FSA had issued guidelines on its inspection of financial institutions called the Financial Inspection Manual. The FSA's inspection of banks have been based on the FSA's Financial Inspection Manual and related guidelines, which were revised or amended from time to time. On June 29, 2018, the FSA published a report on its supervisory approaches and transformation. Based on the report, the FSA introduced its new supervisory approaches. The FSA also announced its transformation, which included repealing the FSA's Financial Inspection Manual in or after April 2019. Our compliance with changes in the FSA's inspection process under the new supervisory approaches could result in an increase in our administrative expenses, which could have an adverse effect on our results of operations and financial condition.

The FSA and regulatory authorities in the United States and other jurisdictions, along with the United Nations and the Financial Action Task Force, have in recent years made the prevention of money laundering and terrorism financing a focus of governmental policy relating to financial institutions. In April 2019, SMBC and its New York branch entered into a written agreement with the Federal Reserve Bank of New York requiring SMBC and its New York branch to address certain deficiencies relating to the New York branch's anti-money laundering and economic sanctions compliance program. SMBC and its New York branch are required, among other things, to implement corrective measures and submit periodic progress reports to the Federal Reserve Bank of New York. If we fail to comply with the terms of the written agreement, we may become subject to monetary penalties and other regulatory sanctions, which could have a material adverse effect on us. Further, as a result of the deficiencies identified in the written agreement, we no longer meet the requirements to be treated as a financial holding company, and, pending completion of a remediation plan designed to meet these requirements, we are currently subject to restrictions in our ability to engage in certain new categories of financial activities in the United States and to make acquisitions of companies engaged in activities in the United States. If we fail to correct the conditions giving rise to such restrictions within the prescribed period of time, we may be required to divest or terminate certain business activities in the United States, which could adversely affect our operations and impair our ability to implement our business plans. Although we are committed to improving compliance with laws and regulations relating to anti-money laundering and economic sanctions, we will continue to be subject to ongoing inspection by the regulatory authorities in the United States and other jurisdictions. Any adverse regulatory action or change in regulatory focus, whether as a result of inspections or regulatory developments, may negatively affect our banking operations, cause harm to our reputation, and result in expensive remediation, monetary penalties and other regulatory sanctions.

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act") provides a broad framework for significant regulatory changes across most areas of U.S. financial regulations. The Dodd-Frank Act addresses, among other issues, systemic risk oversight, bank capital standards, the resolution of failing systemically significant financial institutions, over-the-counter ("OTC") derivatives, the ability of banking entities to engage in proprietary trading activities and invest in hedge funds and private equity funds, consumer and investor protection, and securitization. The Dodd-Frank Act as well as other post-financial crisis regulatory reforms in the United States have increased costs, imposed limitations on activities and resulted in an increased intensity in regulatory enforcement and fines across the banking and financial services sector. The current U.S. Presidential administration has expressed different policy goals with respect to regulation of the U.S. financial system, but the impact that the U.S. Presidential administration's policy goals or any new or proposed legislation could have on the regulatory requirements currently imposed on us remains uncertain.

Significant regulatory developments could adversely affect our capital ratios and results of operations. For further details, see "Item 4.B. Business Overview—Regulations in Japan, Regulations in the United States, and Regulations in Other Jurisdictions." Since changes in regulation or fiscal or other policies and their effects are unpredictable and beyond our control, we may not be able to comply with those changes at all times, despite our efforts, or may have to incur increased costs or make changes to our operations in order to do so. Any such failures to comply with those changes could result in administrative or judicial proceedings against us, including suspension of our business and financial penalties, which could materially and adversely affect our business, reputation, results of operations and financial condition.

# Changes in the competitive and financial environment and financial systems could have a negative effect on the financial services industry and us.

Deregulation of the financial system, consolidation among financial institutions, diversification within the financial services industry, and the expanded presence of foreign financial institutions and investors have made the Japanese financial services market highly competitive. Moreover, competition in overseas markets has intensified due to global consolidation, convergence and alliances among financial institutions. We compete with various types of financial services companies, including:

• banking groups, including Japan's other major banking groups;

- government-controlled and government-affiliated entities;
- regional banking institutions;
- · major investment banks; and
- non-bank financial institutions.

Increased competition in Japan may put downward pressure on prices for our financial services, cause us to lose market share or require us to incur additional expenses in order to remain competitive. Internationally, various forms of financial support provided by foreign governments to foreign banks and other financial institutions may reduce the cost of capital to those institutions and otherwise give them competitive advantages. In addition, the development of new technologies in the "Fintech" and other sectors, along with the corresponding rise of new entrants from these sectors into the financial services industry, may further intensify competition in the business environments in which we operate, and as a result, we may be forced to adapt our business to compete more effectively. There can be no assurance that we will be able to respond effectively to current or future competition.

Changes in the financial environment in Japan may also have a negative effect on the Japanese financial services industry. For example, prolonged monetary easing by the Bank of Japan ("BOJ") may continue to lower domestic interest spreads. This may significantly affect the businesses of commercial banks in Japan, including us. For further information on the BOJ's monetary policy measures, see "Item 5. Operating and Financial Review and Prospects—Overview—Factors Affecting Results of Operation."

# Adverse economic conditions and deterioration of the financial conditions of our customers could increase our credit costs.

Our non-performing loans ("NPLs") and credit costs for corporate and individual customers may increase significantly if:

- domestic or global economic conditions worsen or do not improve;
- our customers do not repay their loans, due to reasons including deterioration of their financial conditions; and
- the value of collateral declines.

We have substantial exposure to corporate customers in the following sectors: real estate and goods rental and leasing, manufacturing, transportation, communications and public enterprises, wholesale and retail, and services, including electric utilities, and to individual customers mainly through housing loans. The financial conditions of those customers may be subject to changes in the industry-specific economic conditions, including, for example, fluctuations in the prices of oil, gas and other natural resources, as well as general economic conditions. In addition, adverse region-specific economic conditions could worsen our customers' financial conditions or could decrease the value of our collateral provided to us in such regions. As a result, we may be required to record increases in our allowance for loan losses.

Moreover, for certain borrowers, we may choose to engage in debt-for-equity swaps or provide partial debt write-offs, additional financing or other forms of assistance as an alternative to exercising our full legal rights as a creditor if we believe that doing so may increase our ultimate recoverable amount of the loan. We may be required to, or choose to, provide new or additional financing to customers who may incur unexpected liabilities, have difficulty in the future in continuing operations, encounter difficulties or need to devote significant resources to repair their infrastructures, as a result of natural disasters or other calamities.

In addition, changes in laws or government policies may have an adverse impact on the rights of creditors. For example, the Government of Japan has provided or may provide in the future government guarantees and

other government support measures in response to the financial crisis or other unexpected incidents such as large-scale natural disasters and any subsequent collateral events. Even if our current or future loans to borrowers have received or will receive any government support measures, it is unclear to what extent those loans will benefit, directly or indirectly, from the current or any future government guarantees or support measures.

In addition, our NPLs may increase and there may be additional credit costs if we fail to accurately estimate the expected losses in our loan portfolio. These estimates require difficult, subjective and complex judgments such as credit evaluation of our borrowers, valuation of collateral and forecasts of economic conditions.

The ratio of impaired loans and advances to the total loans and advances, both net of allowance for loan losses, were 0.6%, 0.6% and 0.7% at March 31, 2019, 2018 and 2017, respectively. For further information, see "Item 5.A. Operating Results—Financial Condition—Loans and Advances."

# A significant downgrade of our credit ratings could have a negative effect on us.

At the date of this annual report, the Company has the issuer ratings of A1/P-1 from Moody's Japan K.K., ("Moody's"), the issuer credit rating of A- from S&P Global Ratings Japan Inc. ("S&P") and the foreign and local currency issuer default ratings of A/F1 from Fitch Ratings Japan Limited ("Fitch"). There can be no assurance that these ratings will be maintained.

A material downgrade of our credit ratings may have various effects including, but not limited to, the following:

- we may have to accept less favorable terms in our transactions with counterparties, including capital raising activities, or may be unable to enter into certain transactions;
- foreign regulatory bodies may impose restrictions on our overseas operations;
- existing agreements or transactions may be cancelled; and
- we may be required to provide additional collateral in connection with derivatives transactions.

Any of these or other effects of a downgrade of our credit ratings could have a negative impact on the profitability of our treasury and other operations, and could adversely affect our regulatory capital position, liquidity position, financial condition and results of operations. For more information about our credit ratings, see "Item 5.B. Liquidity and Capital Resources."

# We face significant challenges in achieving the goals of our business strategy, and our business may not be successful.

In May 2017, we announced our medium-term management plan through March 2020. We believe that we have targeted appropriate business areas. However, our initiatives to offer new products and services and to increase sales of our existing products and services may not succeed, if market conditions do not stabilize, market opportunities develop more slowly than expected, our initiatives have less potential than we envisioned originally or the profitability of these products and services is undermined by competitive pressures. Consequently, we may be unable to achieve or maintain profitability in our targeted business areas.

In order to implement our business strategy successfully, we need to hire and train qualified personnel continuously and in a proactive manner, as well as to attract and retain employees with professional experience and specialized product knowledge. However, we face competition from other commercial banks, investment banks, consumer finance companies and other financial services providers in hiring highly competent employees. There can be no assurance that we will succeed in attracting, integrating and retaining appropriately qualified personnel.

# We are exposed to new risks as we expand our businesses, the range of our products and services, and geographic scope of our businesses overseas.

As part of our business strategies we have expanded and may continue to expand our businesses or our range of products and services beyond our core business, commercial banking. This could expose us to new risks, such as adverse regulatory changes, more competition or deterioration in the operating environments that affect those businesses, products and services. Some of those risks could be types with which we have no or only limited experience. As a result, our risk management systems may prove to be insufficient and may not be effective in all cases or to the degree required.

In accordance with our strategy to further increase our presence in the international financial markets, we may continue to expand the scale of our overseas businesses, especially in emerging economies, notably Asian countries and regions. The expansion of our overseas businesses may further increase our exposure to risks of adverse developments in foreign economies and markets, including interest rate and foreign exchange rate risk, regulatory risk and political risk. Our overseas expansion also exposes us to the compliance risks and the credit and market risks specific to the countries and regions in which we operate, including the risk of deteriorating conditions in the credit profile of overseas borrowers.

# Failure of our business strategies through our subsidiaries, affiliates and other business alliance partners could negatively affect our financial condition and results of operations, including impairment losses on goodwill or investments.

Aligned with our business strategies, we have made and may undertake acquisition of a subsidiary, investments in affiliates and other business alliance partners, and reorganization within SMBC Group companies. It is uncertain whether we will receive the expected benefits from those business strategies, due to any adverse regulatory changes, worsening of economic conditions, increased competition or other factors that may negatively affect the related business activities. Furthermore, unanticipated costs and liabilities may be incurred in connection with those business strategies, including liabilities from the claims related to the businesses prior to our business alliances, and cost from actions by regulatory authorities.

When we acquire a subsidiary, we may recognize goodwill and intangible assets. Impairment losses on goodwill or intangible assets in connection with acquisitions must be recognized when the recoverable amount of goodwill or intangible assets of the business is lower than the carrying amount at the time of impairment testing, which is performed annually or whenever there is an indication that the goodwill or intangible assets may be impaired.

We account for some of our investments in affiliates under the equity method. Therefore, net losses incurred by equity method investees may cause us to record our share of the net losses. Furthermore, we may lose the capital which we have invested in business alliances or may incur impairment losses on securities acquired in such alliances. We may also be required under contractual or other arrangements to provide financial support, including credit support and equity investments, to business alliance partners in the future. Additionally, we may also incur credit costs from our credit exposure to such partners.

# We are exposed to the industry specific risks of the consumer finance industry.

Changes in the legal environment have severely and adversely affected the business performance of consumer lending and credit card companies. We have exposures to the risks specific to the consumer finance industry through our subsidiaries, including Cedyna Financial Corporation ("Cedyna") and SMBC Consumer Finance Co., Ltd. ("SMBC Consumer Finance").

Consumer lending and credit card companies had offered unsecured personal loans, which included loans with so-called "gray zone" interest in excess of the maximum rate prescribed by the Interest Rate Restriction Act

(ranging from 15% to 20%) up to the 29.2% maximum rate permitted under the Act Regulating the Receipt of Contributions, Receipt of Deposits and Interest Rates ("Contributions Act"). However, amendments to laws regulating moneylenders, which increased the authority of government regulators, prohibited gray zone interest and introduced an upper limit on aggregate credit extensions to an individual by moneylenders at one-third of the borrower's annual income, were promulgated in 2006 and became fully effective in June 2010. After the promulgation of such amendments, Cedyna, SMBC Consumer Finance and other companies engaged in related business reduced their interest rates on loans in preparation for the prohibition of gray zone interest. As a consequence, margins earned by those companies, as well as the amounts of loans extended, decreased.

In addition, as a result of court decisions unfavorable to those companies, claims for refunds of amounts paid in excess of the applicable maximum allowed rate by the Interest Rate Restriction Act have increased substantially. Although Cedyna, SMBC Consumer Finance and other subsidiaries have each recorded a provision for claims for refunds of gray zone interest on loans, we may be required to recognize additional losses if such provisions are determined to be insufficient, and the additional losses could have an adverse effect on our results of operations and financial condition.

# Inability to generate sufficient future taxable profits or adverse changes to tax laws, regulatory requirements or accounting standards could have a negative impact on the recoverability of certain deferred tax assets.

We recognize deferred tax assets relating to tax losses carried forward and deductible temporary differences only to the extent that it is probable that future taxable profit will be available against which the tax losses carried forward and the temporary differences can be utilized. The deferred tax assets are quantified on the basis of currently enacted tax rates and accounting standards and are subject to change as a result of future changes to tax laws or the rules for computing taxable profits and allowable losses. Failure to generate sufficient future taxable profits or changes in tax laws or accounting standards may reduce our estimated recoverable amount of net deferred tax assets. Such a reduction could have an adverse effect on our financial condition and results of operations.

# Declines in returns on our plan assets or revised actuarial assumptions for retirement benefits may adversely affect our financial condition and results of operations.

SMBC and some of our other subsidiaries have various defined benefit plans. We have experienced in the past, and may experience in the future, declines in returns on plan assets and changes in the discount rates and other actuarial assumptions. If returns on plan assets decrease, or if we revise the discount rates and other assumptions, the deficit of the impacted defined benefit plan may increase and adversely affect our financial condition and results of operations. Because approximately half of our plan assets are composed of equity instruments, the plan assets are greatly affected by volatility in the prices of equity securities. Substantial declines in the prices for publicly traded Japanese stocks would negatively affect our plan assets. For further information, see Note 23 "Retirement Benefits" to our consolidated financial statements included elsewhere in this annual report.

# Our liquidity could be adversely affected by actual or perceived weaknesses in our businesses and by factors we cannot control, such as a general decline in the level of business activity in the financial services sector.

We need liquidity to maintain our lending activities, meet deposit withdrawals, pay our operating expenses and pay interest on and principal of debt and dividends on capital stock. Adverse market and economic conditions in the domestic and global economies may limit or adversely affect our access to liquidity required to operate our business. If our counterparties or the markets are reluctant to finance our operations due to factors including actual or perceived weaknesses in our businesses as a result of large losses, changes in our credit ratings, or a general decline in the level of business activity in the financial services sector, we may be unable to meet our payment obligations when they become due or only be able to meet them with funding obtained on

unfavorable terms. Circumstances unrelated to our businesses and outside of our control, such as, but not limited to, adverse economic conditions, disruptions in the financial markets or negative developments concerning other financial institutions perceived to be comparable to us, may also limit or adversely affect our ability to replace maturing liabilities in a timely manner. Without sufficient liquidity, we will be forced to curtail our operations, which could adversely affect our business, results of operations and financial condition.

# Sales of our shares by us may have an adverse effect on the market price of our shares and may dilute existing shareholders.

We may issue shares from the unissued portion of our authorized share capital and sell shares held as treasury stock, generally without a shareholder vote. Sales of shares in the future may be at prices below prevailing market prices and may be dilutive.

Our business relies on our information technology systems, which are at risk of being damaged or failing as a result of various incidents including cyberattacks, and their failure could harm our relationships with customers or adversely affect our provision of services to customers.

In all aspects of our business, we use information technology systems to deliver services to and execute transactions on behalf of our customers as well as for back-office operations. We therefore depend on the capacity and reliability of the electronic and information technology systems supporting our operations. We may encounter service disruptions in the future, owing to failures of these information technology systems. Our information technology systems are at risk of being damaged or failing as a result of quality problems, human errors, natural disasters, power losses, sabotage, acts of terrorism, cyberattacks and similar events.

In particular, cybersecurity risks for financial institutions have significantly increased in recent years. This is partly because of the continuous introduction of new technologies and the use of the internet and telecommunications technologies as well as the elaboration of the cyberattacks, which include computer viruses, malicious code, phishing attacks or other security breaches. As we rely on information technology systems in our business and our receipt and handling of confidential personal information from our customers, any impairment, compromise or destruction of such systems may interfere with, or temporarily prevent us from, continuing our operations. In addition, we also face indirect cybersecurity risks relating to our customers and other third parties, including counterparties in the financial services industry. As a result of increasing consolidation, interdependence and complexity of financial entities and technology systems, a technology failure or cyberattack could have a material impact on counterparties or other market participants, including us. Any third-party technology failure or cyberattack could adversely affect our ability to execute transactions or deliver services to our clients effectively. For example, vulnerabilities in third-party technology systems may be exploited in ways that increase the risk our information technology systems are exposed to cyberattacks.

Accordingly, we have taken steps to protect information technology systems from these risks, including by establishing data recovery capability and functionality, and to address all contingencies that could arise in the event of a major disruption of services. Particularly, we have adopted our "Declaration of Cyber Security Management" in order to further strengthen our cybersecurity capabilities. In this declaration, our management recognizes cybersecurity as a major management issue and takes a leadership role in implementing measures such as allocating appropriate resources based on discussions at the meetings of the Management Committee and the board of directors, establishing a special department and manual for emergencies and enhancing security measures for our services including internet banking services.

However, these measures may not be sufficient, especially considering the increasing frequency and sophistication of recent cyberattacks. In addition, we may not be prepared to address all contingencies that could arise in the event of a major disruption of services. The failure to address such contingencies could harm our relationships with customers or adversely affect our provision of services to customers.

We handle personal information obtained from our individual and corporate customers in relation to our banking, securities, consumer lending, credit card, asset management and other businesses. The systems we have implemented to protect the confidentiality of personal information, including those designed to meet the strict requirements of the Act on the Protection of Personal Information, may not be effective in preventing disclosure of personal information by unauthorized access from a third party. Leakage of personal information could expose us to demands for compensation or lawsuits for ensuing economic losses or emotional distress, administrative actions or sanctions, additional expenses associated with making necessary changes to our systems and reputational harm. As a result, our business, financial condition and results of operations could be materially and adversely affected.

# Fraud, misconduct or other unlawful behavior by directors, officers and employees or third parties could subject us to losses and regulatory sanctions.

We are exposed to potential losses resulting from fraud, misconduct and other unlawful behavior by directors, officers and employees. Directors, officers and employees may bind us to transactions that exceed authorized limits or present unacceptable risks, hide from us and from our customers unauthorized activities, improperly use confidential information or otherwise abuse customer confidences. Third parties may engage in fraudulent activities, including fraudulent use of bank accounts or the use of false identities to open accounts for money laundering, tax evasion or other illegal purposes. Third parties could also use stolen or forged ATM cards, engage in credit card fraud or transfer funds illegally through online banking fraud, and we may be required to indemnify victims of such fraud for related losses. In the broad range of businesses in which we engage, fraud, misconduct and other unlawful behavior are difficult to prevent or detect. In addition, with or without actual fraud, misconduct and other unlawful behavior by directors, officers and employees, investigations, administrative actions or litigation could commence in relation to them. Furthermore, we may not be able to recover the losses caused by these activities, including possible deterioration of our reputation.

Transactions involving Iran and other countries and targets that are subject to U.S. or other financial sanctions may lead some potential customers and investors to avoid doing business with us or investing in our securities or may limit our business operations.

U.S. law generally prohibits or substantially restricts U.S. persons from doing business with countries, a region and persons that are the subject of sanctions administered by the U.S. Department of the Treasury's Office of Foreign Assets Control ("OFAC") or other agencies ("Restricted Targets" which include Iran, North Korea, Syria, Cuba and the Crimea region of Ukraine). Other applicable financial sanctions are administered by the Ministry of Finance of Japan and authorities in other countries.

We maintain a SMBC Group-wide policy designed to ensure compliance with U.S. and other applicable sanctions laws and regulations. Our non-U.S. offices engage in transactions relating to the Restricted Targets in compliance with applicable laws and regulations. These activities include or have included remittance of Japanese yen with respect to our customers' export or import transactions, maintenance of correspondent banking accounts with Iranian banks, including the Central Bank of Iran, and the payment of fees in Japanese yen to certain Iranian banks in connection with performance bonds issued in the past by SMBC through these Iranian banks related to our customers' projects in Iran. All such transactions were permissible and not subject to secondary sanctions under applicable laws and regulations at the times they were engaged in. SMBC has discontinued activities that have become impermissible or subject to secondary sanctions as a result of changes in applicable laws and regulations. See "Item 4.B. Business Overview-Regulations in the United States-Laws Prohibiting Money Laundering and Terrorist Financing-U.S. Sanctions Targeting Iran Related Activities." The performance bonds expired and have not been renewed, but SMBC continues to be obligated to pay certain fees to the Iranian banks. In addition, we maintain a representative office in Iran that mainly performs an information-collecting function and liaising with non-designated Iranian financial institutions and non-SDN Iranian parties on behalf of our non-U.S. offices.

We do not believe that our operations relating to the Restricted Targets materially affect our business, financial condition or results of operations. A limited number of potential violations of U.S. economic sanctions

by SMBC have been identified and voluntarily disclosed to OFAC. These transactions resulted from the inherent limitation on information about underlying transactions that can be obtained in the course of normal banking operations, inadvertent operational errors, or from the lack of familiarity of some personnel of SMBC with the requirements of the relevant regulations in the past. We have continuously strengthened our SMBC Group-wide OFAC and other financial sanctions compliance program in an effort to prevent the recurrence of such potential violations. We settled some of the voluntarily disclosed potential violations with OFAC and the others were closed without a penalty. However, in light of the inadvertent nature of such potential violations and the degree to which our strengthened compliance program aims to mitigate the risk of potential violations, we do not believe that our settlement with OFAC, or any possible penalties that OFAC may impose with respect to the other potential violations that remain unsettled, will have a material impact on our reputation, financial condition or results of operations, or on the prices of our securities.

We are aware of initiatives by U.S. states and U.S. institutional investors, such as pension funds, to adopt laws, regulations or policies prohibiting transactions with or investment in, or requiring divestment from, entities engaged in certain business with Iran and other Restricted Targets. It is possible that such laws and initiatives may result in our inability to enter into transactions with those entities that are subject to such prohibitions or to retain or acquire such entities as customers or investors in our securities.

In recent years, the U.S. government implemented a number of sanctions targeting non-U.S. persons for activities undertaken outside the United States ("secondary sanctions") that involve specific sanctions targets or certain activities including, among other things, certain transactions related to Iran's energy, petrochemical, shipping or shipbuilding sectors. Pursuant to the July 14, 2015 Joint Comprehensive Plan of Action ("JCPOA") agreed to by the five permanent members of the United Nations Security Council plus Germany and Iran, with the European Union, on January 16, 2016 ("Implementation Day"), the United States lifted U.S. nuclear-related secondary sanctions targeting Iran. Even after Implementation Day, certain secondary sanctions remained in effect, including those targeting significant transactions involving Iranian or Iran-related Specially Designated Nationals and Blocked Persons ("SDNs"). However, in 2018, the United States terminated its participation in the JCPOA. At November 5, 2018, following the conclusion of certain "wind-down" periods, all U.S. sanctions (both primary and secondary) that had been waived or lifted under the JCPOA have been re-imposed and are fully effective. In accordance with applicable laws and regulations, SMBC intends to provide certain services, including settlement services in connection with customers' trade transactions between Japan and Iran, to the extent that such activities are not targeted by U.S. secondary sanctions. For more details of relevant laws and regulations, see "Item 4.B. Business Overview—Regulations in the United States—Laws Prohibiting Money Laundering and Terrorist Financing."

In addition, the U.S. government and authorities in other countries have enacted a series of Ukraine-related sanctions, including those under the U.S. Ukraine-Related Sanctions Regulations, the U.S. Ukraine Freedom Support Act of 2014 and "sectoral" sanctions on the financial, energy and defense sectors of the Russian economy.

The laws, regulations and sanctions referenced above or similar legislative or regulatory developments in the U.S., Japan or other jurisdictions where applicable, may further limit our business operations. If we were determined to have engaged in activities targeted by certain U.S. statutes, Executive Orders or regulations, we could lose our ability to open or maintain correspondent or payable-through accounts with U.S. financial institutions, among other potential sanctions. In addition, depending on sociopolitical developments, even though we take measures designed to ensure compliance with applicable laws and regulations, our reputation may suffer due to our association with the Restricted Targets. The above circumstances could have a significant adverse effect on our business or the prices of our securities.

# Our business operations are exposed to risks of natural disasters, terrorism, pandemics and other calamities.

Our business operations are subject to the risks of natural disasters, terrorism, pandemics, blackouts, geopolitical incidents and other calamities, any of which could impair our business operations. Despite our preparation of operation manuals and other backup measures and procedures, such calamities could cause us to suspend operations and could adversely affect our businesses, financial condition and results of operations. Large-scale natural disasters such as the Great East Japan Earthquake of March 2011 and any subsequent collateral events, may adversely affect economic conditions in general, the financial conditions of our corporate and individual customers and stock market prices, or cause other negative effects, any or all of which could materially and adversely affect our financial condition and results of operations owing to, for example, an associated increase in the amount of credit-related costs or an increase in losses related to our holdings of securities.

# Our risk management policies and procedures may not adequately address unidentified or unanticipated risks.

We are exposed to a variety of operational, legal and regulatory risks throughout our organization. Management of these risks requires, among other things, policies and procedures to properly record and verify large numbers of transactions and events. However, these policies and procedures may not be fully effective or sufficient. We have devoted significant resources to strengthening our risk management policies and procedures and expect to continue doing so in the future. Nevertheless, particularly in light of the continuing evolution of our operations and expansion into new areas, our policies and procedures designed to identify, monitor and manage risks may not be fully effective. Some of our methods of managing risks are based upon our use of observed historical market behavior and thus may not accurately predict future risks. Violations of laws including the Japanese antitrust and fair trade laws by us or by SMBC may result in administrative sanctions. Furthermore, investigations, administrative actions or litigation could commence in relation to violations, which may involve costs and may result in deterioration of our reputation.

#### Our business could be adversely affected by litigation and regulatory proceedings globally.

We conduct business in many locations in and outside of Japan. We face the risk of litigation and regulatory proceedings in connection with our operations. For example, if we engage in activities targeted by certain U.S. sanctions, this could result in the imposition of monetary penalties or other restrictions by the U.S. government against us. Lawsuits and regulatory actions may result in penalties or settlements of very large indeterminate amounts or limit our operations, and costs to defend either could be substantial. Moreover, SMBC and one of its subsidiaries contribute to financial benchmarks such as the Tokyo Interbank Offered Rate ("TIBOR") and the London Interbank Offered Rate ("LIBOR") for certain specific currencies. These benchmarks are widely referenced in jurisdictions in which we operate and do not operate. We face or may face some investigations, litigation and regulatory proceedings, and an adverse regulatory decision, judgment or ruling, including in jurisdictions we do not operate in, could have a material adverse effect on our business, results of operations and financial condition.

# Damage to our reputation may have an adverse effect on our business and results of operations.

Maintaining our reputation is vital to our ability to attract and maintain customers, investors and employees. Our reputation could be damaged through a variety of circumstances, including, among others, fraud or other misconduct or unlawful behavior by directors, officers or employees, systems failures, compliance failures, investigations, adverse litigation judgments or regulatory decisions, or unfavorable outcomes of governmental inspections. Negative media coverage of Japan's financial services industry or us, even if inaccurate or not applicable to us, may have a materially adverse effect on our brand image and may undermine depositor confidence, thereby affecting our businesses and results of operations. For example, actual or rumored

investigations of us or our directors, officers or employees, or actual or rumored litigation or regulatory proceedings, or media coverage of the same, may have a material adverse effect on our reputation and could negatively affect the prices of our securities. Actions by the financial services industry generally or by certain members in the industry can also adversely affect customers' confidence on the financial services industry. Such reputational harm could also lead to a decreased customer base, reduced revenues and higher operating costs.

Our failure to establish, maintain and apply adequate internal controls over financial reporting could negatively impact investor confidence in the reliability of our financial statements.

In order to operate as a global financial institution, it is essential for us to have effective internal controls, corporate compliance functions, and accounting systems to manage our assets and operations.

As a New York Stock Exchange ("NYSE")-listed company and a registrant with the U.S. Securities and Exchange Commission ("SEC") under section 404 of the U.S. Sarbanes-Oxley Act of 2002, our management is required to assess the effectiveness of our internal control over financial reporting and disclose whether such internal controls are effective. Our independent registered public accounting firm has to conduct an audit to evaluate and then render an opinion on the effectiveness of our internal control over financial reporting. The Financial Instruments and Exchange Act of Japan ("FIEA") also requires companies listed on a Japanese stock exchange, such as us, to file, together with their annual securities reports required by the FIEA, audited internal control reports assessing the effectiveness of their internal controls over financial reporting.

We have established internal controls over financial reporting, as well as rules for evaluating those controls, in order to provide reasonable assurance of the reliability of our financial reporting and the preparation of financial statements. However, these controls may not prevent or detect errors. Any evaluation of effectiveness to future periods is subject to the risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. To the extent any issues are identified through the foregoing processes, there can be no assurance that we will be able to resolve them in a timely manner or at all. If this occurs, our reputation may be damaged, which could lead to a decline in investor confidence in us.

#### Other Risks

It may not be possible for investors to effect service of process within the United States upon us or our directors or senior management, or to enforce against us or those persons judgments obtained in U.S. courts predicated upon the civil liability provisions of the U.S. federal or state securities laws.

We are a joint stock corporation incorporated under the laws of Japan. Almost all of our directors and senior management reside outside the United States. Many of our assets and the assets of these persons are located in Japan and elsewhere outside the United States. It may not be possible, therefore, for U.S. investors to effect service of process within the United States upon us or these persons or to enforce, against us or these persons, judgments obtained in U.S. courts predicated upon the civil liability provisions of the federal or state securities laws. We believe that there is doubt as to the enforceability in Japan, in original actions or in actions to enforce judgments of U.S. courts, of claims predicated solely upon the U.S. federal or state securities laws mainly because the Civil Execution Act of Japan requires Japanese courts to deny requests for the enforcement of judgments of foreign courts if foreign judgments fail to satisfy the requirements prescribed by the Civil Execution Act, including requirements that:

- the jurisdiction of the foreign court be recognized under laws, regulations, treaties or conventions;
- proper service of process be made on relevant defendants, or relevant defendants be given appropriate protection if such service is not received;
- the judgment and proceedings of the foreign court not be repugnant to public policy as applied in Japan; and

• there exist reciprocity as to the recognition by a court of the relevant foreign jurisdiction of a final judgment of a Japanese court.

Judgments obtained in U.S. courts, predicated upon the civil liability provisions of the U.S. federal or state securities laws, may not satisfy these requirements.

As a holder of our American Depositary Shares ("ADSs"), you have fewer rights than a shareholder of record in our shareholder register because you must act through the depositary to exercise these rights.

The rights of our shareholders under Japanese law to take actions such as voting their shares, receiving dividends and distributions, bringing derivative actions, examining our accounting books and records and exercising appraisal rights are available only to our shareholders of record. Because the depositary, through its custodian, is the record holder of the shares underlying the ADSs, only the depositary can exercise shareholder rights relating to the deposited shares. ADS holders will not be able to directly bring a derivative action, examine our accounting books and records or exercise appraisal rights.

Pursuant to the deposit agreement among us, the depositary and the holders and beneficial owners of ADSs, the depositary will endeavor to exercise voting and other rights associated with shares underlying ADSs in accordance with instructions given by ADS holders, and the depositary will also pay to ADS holders dividends and distributions collected from us. However, the depositary is permitted under the deposit agreement to exercise reasonable discretion in carrying out those instructions or in making distributions, and is not liable for failure to carry out instructions or make distributions as long as it acts in good faith. Therefore, ADS holders may not be able to exercise voting or other rights associated with the shares underlying ADSs in the manner that they intend, or may lose some or all of the value of dividends or distributions collected from us. Moreover, the deposit agreement may be amended or terminated by us and the depositary without any reason, or consent from or notice to ADS holders. As a result, ADS holders may not be able to exercise rights in connection with the deposited shares exercised in the way they wish or at all.

ADS holders are dependent on the depositary for certain communications from us. We send to the depositary most of our communications to ADS holders in Japanese. ADS holders may not receive all of our communications in the same manner as or on an equal basis with shareholders of record in our shareholder register.

## Item 4. Information on the Company

#### 4.A. HISTORY AND DEVELOPMENT OF THE COMPANY

# **Legal and Commercial Name**

Our legal name is Sumitomo Mitsui Financial Group, Inc. Our commercial name is Sumitomo Mitsui Financial Group.

### **Date of Incorporation**

We were established in December 2002.

## **Domicile and Legal Form**

We are a joint stock corporation incorporated with limited liability under the laws of Japan. Our address is: Sumitomo Mitsui Financial Group, Inc., 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-0005, Japan. Our telephone number is: +81-3-3282-8111.

# **History and Development**

We were established in December 2002 as a holding company for the SMBC Group through a statutory share transfer (*kabushiki-iten*) of all of the outstanding equity securities of the former SMBC in exchange for our newly issued securities. Upon our formation and completion of the statutory share transfer, the former SMBC became our direct, wholly owned subsidiary. SMBC was established in March 2003 through the merger of the former SMBC with Wakashio Bank, which was established in 1996 as a subsidiary of Sakura Bank. The former SMBC was established in April 2001 through the merger of Sumitomo Bank and Sakura Bank, which was established through the merger of Taiyo Kobe Bank and Mitsui Bank in 1990. Mitsui and Sumitomo started their banking businesses in 1876 and 1895, respectively. The origins of both banking businesses can be traced back to the seventeenth century.

## Information Concerning the Principal Capital Expenditures and Divestitures

In April 2016, Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL") acquired General Electric Company group's leasing business in Japan for ¥181 billion by acquiring a 100% equity interest in GE Japan GK ("GE Japan"). The acquired leasing business is comprised mainly of equipment/asset leasing, small-ticket leasing, and automotive leasing. In September 2016, GE Japan changed its corporate name to SMFL Capital Company, Limited ("SMFL Capital Company").

On November 28, 2018, based on the agreement concerning the reorganization of our joint leasing partnership announced in March 2018, we transferred a portion of our shares of SMFL, a company jointly owned by us and Sumitomo Corporation ("Sumitomo Corp"), to SMFL. Upon the share transfer, our equity interest in SMFL decreased from 60% to 50% while Sumitomo Corp's equity interest increased from 40% to 50%. As a result, SMFL ceased to be our consolidated subsidiary and became our joint venture, and its consolidated subsidiaries SMBC Aviation Capital Limited and SMFL Capital Company became the SMBC Group's equitymethod investees. Subsequently, on January 1, 2019, SMFL Capital Company was merged into SMFL.

# **Public Takeover Offers**

Not applicable.

#### **Available Information**

The SEC maintains a website at *https://www.sec.gov* that contains reports and proxy information regarding issuers that file electronically with the SEC. Some of the information may also be found on our website at *https://www.smfg.co.jp*.

#### 4.B. BUSINESS OVERVIEW

#### Overview

We are the holding company for the SMBC Group. The SMBC Group is comprised of SMBC, SMBC Trust Bank Ltd. ("SMBC Trust Bank"), SMFL, SMBC Nikko Securities Inc. ("SMBC Nikko Securities"), Sumitomo Mitsui Card Company, Limited ("Sumitomo Mitsui Card"), Cedyna Financial Corporation ("Cedyna"), SMBC Consumer Finance Co., Ltd. ("SMBC Consumer Finance"), The Japan Research Institute, Limited ("The Japan Research Institute"), Sumitomo Mitsui DS Asset Management Company, Limited ("SMDAM") and other subsidiaries and affiliates. We are one of the three largest financial groups in Japan and offer a diverse range of financial services, including commercial banking, leasing, securities, consumer finance and other services. See "Item 4.C. Organizational Structure."

In March 2018, with the aim of enhancing our corporate group's brand value, we announced that "SMBC" would be designated as our corporate group's master brand from April 2018. In line with this change, our

corporate group, which was formerly referred to as the "Sumitomo Mitsui Financial Group" or its acronym "SMFG," is now referred to as the "SMBC Group." "Sumitomo Mitsui Financial Group" continues to be used as the holding company's name.

#### **Management Philosophy**

Our SMBC Group-wide management philosophy is as follows:

- we grow and prosper together with our customers, by providing services of greater value to them;
- · we aim to maximize our shareholders' value through the continuous growth of our business; and
- we create a work environment that encourages and rewards diligent and highly-motivated employees.

In addition to our SMBC Group-wide management philosophy, we have also established a code of conduct. Our code of conduct is designed to be a guideline for the conduct of our directors, officers and employees in the realization of our SMBC Group-wide management philosophy in all areas. Our code of conduct is as follows:

- to strive to increase shareholder value whilst also maintaining healthy relationships with customers, employees and other stakeholders. To give utmost consideration to the trust which people have in the firm, to abide by all laws and regulations, to maintain a high ethical standard, and to act fairly and sincerely;
- to continue improving our knowledge and capability and, at the same time, to raise our productivity in order to provide superior financial services at competitive prices;
- to establish a top brand global financial group by understanding the needs of each customer and by providing valuable services which meet those needs;
- to be selective and focused in the implementation of our business strategy, to define and develop the
  competitive advantages which we have over our competitors and, by allocating managerial resources
  strategically to those businesses, to become a top player in our selected markets;
- to be creative, proactive and courageous in order to be in a leading position in all business areas and always a step ahead of our competitors;
- to build a strong organization based on market practice and sound principles whilst reflecting our diverse values. To delegate internal authority under an efficient and effective management system which facilitates speedy decision-making and execution; and
- to support our business growth and the development of our employees by setting challenging targets within an evaluation and compensation framework which emphasizes their capabilities and achievements.

#### **Environment**

We recognize preservation of the environment as one of our most important management objectives and strive to achieve harmony with the natural environment in our corporate activities.

## Basic Philosophy Regarding the SMBC Group's Environmental Activities

Recognizing the importance of realizing a sustainable society as one of our most important tasks, we make continuous efforts to harmonize environmental preservation and pollution control with corporate activities, in order to support the economy and contribute to the betterment of society as a whole.

We and our principal SMBC Group companies have obtained ISO 14001 certification, the international standard for environmental management systems. Every year we set environmental objectives which we systematically pursue through environmental activities based on a plan-do-check-act cycle.

We announced our support for the Task Force on Climate-related Financial Disclosures at the "One Planet Summit" held in Paris in December 2017. We will conduct business in a manner that contributes to the growth of both our customers and society, and will further enhance our actions towards climate change.

Furthermore, in February 2019, we endorsed the Principles for Responsible Banking, proposed by the United Nations Environment Programme Finance Initiative. We are currently accelerating our sustainability management by bolstering traditional corporate social responsibility activities.

In our Credit Policy, which describes the universal and basic philosophies, guidelines and rules for credit operations, SMBC declares its policy of prohibiting credit for problematic loans in terms of public responsibility, or extending credit for loans which may have a significant negative impact on the global environment and to the society. For large-scale projects which may potentially exert a major impact on the environment and society, SMBC adopts the Equator Principles, a set of guidelines developed by private-sector financial institutions for managing environmental and social risk related to financing large-scale projects, and conducts environmental and social risk assessments.

SMBC has policies for specific sectors listed below, which may have environmental and social influences such as adverse impact on human rights and climate change. These policies have been reflected in our Credit Policy.

- Coal-fired power plants;
- Palm oil plantation developments;
- · Deforestation;
- · Cluster munitions and other slaughter weapons manufacturing; and
- Soil contamination and asbestos.

## **Description of Operations and Principal Activities**

#### Wholesale Business Unit

The Wholesale Business Unit provides financing, investment management, risk hedging and settlement services as well as financial solutions that respond to wide-ranging client needs in relation to M&A and other advisory services and leasing, primarily for large-and mid-sized corporate clients in Japan. This business unit mainly consists of the wholesale businesses of SMBC, SMBC Trust Bank, SMFL and SMBC Nikko Securities.

## Financing and Investment Management

The Wholesale Business Unit provides financing services that include bilateral loans, syndicated loans, commitment lines, structured finance, project finance, nonrecourse loans to and investments in corporate customers directly or through private equity funds, securitization, debt and equity underwriting and corporate bond trustee and registrar services.

The Wholesale Business Unit also provides investment management services such as deposits and investment trusts. In addition, this business unit offers a wide range of securities products including structured bonds and subordinated bonds to corporate clients through SMBC and SMBC Nikko Securities.

# Risk Hedging

The Wholesale Business Unit provides various risk hedging services including forward exchange contracts and derivatives to meet our customers' demand for hedging risks such as interest rate risk or foreign exchange rate risk in their transactions. This business unit also provides guarantee services including stand-by credit, performance bond and credit guarantee services.

#### Settlement

The Wholesale Business Unit offers a variety of products and services including remittance, cash management, trade finance for export and import activities and supply chain finance to optimize customers' cash flows and business flows.

#### M&A and Other Advisory Services

The Wholesale Business Unit responds to customers' diversifying business strategies and management issues by providing solutions custom-tailored to their business characteristics and growth stage.

The Wholesale Business Unit caters to large corporate clients in their global business activities by leveraging the collective strength of SMBC Group companies. For example, SMBC and SMBC Nikko Securities support the entire deal process of cross-border M&A projects on a collaborative basis.

For mid-sized companies, the Wholesale Business Unit provides a wide range of financial services including direct investment, LBO financing, debt restructuring, support for initial public offering and M&A advisory to enhance our customers' corporate value, working in conjunction with private equity funds as necessary. In real estate and related businesses, this business unit provides a full lineup of services including brokerage and asset management by SMBC Trust Bank and funding support mainly by SMBC.

For start-up companies, the Wholesale Business Unit offers support in accordance with clients' stage of growth such as management consulting, venture investment, financing and support for initial public offerings.

For clients considering business overseas, the Wholesale Business Unit provides tailored information on local laws and regulations and on Japanese companies already present in target countries. For clients who already have business overseas, each SMBC Group company collaborates to provide high quality solutions in areas such as business expansion and reorganization.

#### Leasing

The Wholesale Business Unit provides a wide range of leasing services including equipment, operating and leveraged leasing mainly through SMFL, one of the major leasing companies in Japan. We have a 50% equity interest in SMFL while the remaining 50% is held by Sumitomo Corp, a non-affiliate, which makes SMFL our joint venture with Sumitomo Corp. SMFL had previously been our subsidiary, in which we held a 60% equity interest, but our equity interest was reduced as part of the reorganization of our joint leasing partnership on November 28, 2018.

In April 2016, SMFL acquired GE group's leasing business in Japan by acquiring a 100% equity interest in GE Japan. The acquired leasing business is comprised mainly of equipment/asset leasing, small-ticket leasing and automotive leasing. In September 2016, GE Japan changed its corporate name to SMFL Capital Company.

On November 28, 2018, based on the agreement concerning the reorganization of our joint leasing partnership announced in March 2018, we transferred a portion of our shares of SMFL, a company jointly owned by us and Sumitomo Corp, to SMFL. Upon the share transfer, our equity interest in SMFL decreased from 60% to 50% while Sumitomo Corp's equity interest increased from 40% to 50%. As a result, SMFL ceased to be our consolidated subsidiary and became our joint venture, and its consolidated subsidiaries SMBC Aviation Capital Limited, which belongs to the International Business Unit, and SMFL Capital Company became our equitymethod investees. Subsequently, on January 1, 2019, SMFL Capital Company was merged into SMFL.

#### Retail Business Unit

The Retail Business Unit provides financial services to both consumers residing in Japan and domestic small-sized companies and mainly consists of the retail businesses of SMBC, SMBC Trust Bank and SMBC

Nikko Securities together with three consumer finance companies, Sumitomo Mitsui Card, Cedyna and SMBC Consumer Finance.

This business unit offers a wide range of products and services for consumers, including wealth management, settlement services, consumer finance and housing loans, in order to address the financial needs of all individual customers.

## Wealth Management

The Retail Business Unit offers a variety of financial services including personal bank accounts, deposit products such as ordinary deposits, time deposits and foreign currency deposits, investment trust, equity, bond and insurance products.

In addition, SMBC and SMBC Nikko Securities are promoting greater collaboration in order to meet customers' diverse needs for asset management by leveraging their respective strengths of a broad client base and a high advisory capability.

In January 2018, SMBC Nikko Securities merged with SMBC Friend Securities Co., Ltd., which had been our wholly owned subsidiary. This merger was made for the purpose of strengthening our securities business by reinforcing consulting-type sales, enhancing productivity through the optimization of sales personnel staffing and achieving cost saving synergies through the consolidation of overlapping management infrastructure.

In addition, the Retail Business Unit, through SMBC Trust Bank, offers foreign currency investment products, global services and extensive trust services tailored to the needs of customers, such as wealth management solutions.

#### Settlement

The Retail Business Unit conducts credit card, installment and solution businesses and provides customers with secure and convenient payment methods.

In the credit card business, Sumitomo Mitsui Card and Cedyna conduct a comprehensive credit card business with a strong brand, and offer a variety of settlement and finance services to meet diverse customer needs.

Sumitomo Mitsui Card is a leading company in Japan's credit card industry, having introduced the Visa brand into the Japanese market and issues a variety of affiliated credit cards in cooperation with partners including, but not limited to, railway companies, airline companies, department stores and online retailers to satisfy both these partners' and cardholders' needs.

Cedyna conducts credit card, installment (such as shopping credit and automobile loan) and solution (such as collection outsourcing and factoring) businesses. In April 2016, Cedyna merged with SAKURA CARD CO., LTD., which had been our subsidiary and engaged in the credit card business, to further enhance its capability to meet the wide range of customer needs and deliver higher value-added products and services.

We, Sumitomo Mitsui Card, SMBC and NTT DoCoMo, Inc. ("NTT DoCoMo") formed a strategic business and capital alliance in credit payment services in 2005. In September 2018, we entered into an agreement for new business cooperation with NTT DoCoMo to further expand credit payment services and explore new ways of collaboration in areas such as FinTech. Based on this agreement, we acquired an additional 34% of the outstanding shares of Sumitomo Mitsui Card from NTT DoCoMo and, as a result, our equity interest in Sumitomo Mitsui Card increased from 66% to 100% on April 1, 2019. Simultaneously, we made Cedyna a subsidiary of Sumitomo Mitsui Card in order to provide comprehensive solutions that benefit both the business operators and end-users. SMBC, Sumitomo Mitsui Card and Cedyna are leveraging their strengths to address cashless payment needs and integrate marketing and business operations.

#### Consumer Finance

The Retail Business Unit offers a variety of consumer loan products including unsecured card loan products mainly through SMBC and SMBC Consumer Finance to meet the wide range of individual customers' demand for funds. Also, SMBC Consumer Finance guarantees certain consumer loans made by SMBC and other financial institutions.

In addition, SMBC and SMBC Mobit Co., LTD., ("SMBC Mobit") which is a wholly owned subsidiary of SMBC Consumer Finance engaged in the card loan business, are strengthening their partnership. For example, a loan card from SMBC Mobit can be applied for or received through automated contract machines in SMBC branch offices.

## Housing Loans

The Retail Business Unit provides housing loans with a variety of terms and interest rates, including fixed-rate loans with 2- to 35-year terms, to meet diversified customer needs. As an example of a product addressing a specific customer need, this business unit offers a housing loan combined with an insurance policy that covers the repayment of the outstanding loan balance in the event the borrower is diagnosed with certain diseases. Housing loans are principally secured by collateral or supported by guarantees.

The Retail Business Unit operations are mainly conducted through a large and well developed branch network. We had a domestic network consisting of 443 SMBC branch offices, 25 SMBC Trust Bank branch offices, 142 SMBC Nikko Securities branch offices and 951 SMBC Consumer Finance staffed and unstaffed branch offices at March 31, 2019. Some SMBC branches provide financial consulting services for asset management and housing loans during extended hours, including weekday evenings, weekends and national holidays, for the convenience of individual customers.

The Retail Business Unit also operates an extensive network of ATMs in Japan. At March 31, 2019, SMBC offers its customers' access to 56,812 ATMs, some of which are SMBC's ATMs and the majority of which are ATMs made available through arrangements with other ATM providers such as convenience store chains. SMBC Consumer Finance offers its customers' access to 1,950 automatic contract machines and ATMs at March 31, 2019.

This business unit also offers internet banking services for consumers. At March 31, 2019, SMBC's internet banking services had approximately 17 million registered users. The users are able to transfer funds, perform balance inquiries, make time deposits and foreign currency deposits, and buy and sell investment trusts over the internet with smartphones and computers.

Moreover, in credit card business, there are approximately 29 million and 16 million card holders of Sumitomo Mitsui Card and Cedyna at March 31, 2019.

The Retail Business Unit is implementing an initiative to supply customers with convenient and easy-to-use services by utilizing digital technologies and expand consulting space for individual clients at SMBC branches, while pushing ahead with digitalization of administrative processes and the transfer of administrative functions of branches to administration centers. These reforms will enable us to reduce costs while providing customers with convenient and high quality services.

The Retail Business Unit promotes digitalization in a variety of areas, including promotion of use of debit cards and credit cards that address cashless payment needs, a smartphone application that allows our customers to easily and seamlessly view information on transactions with SMBC and Sumitomo Mitsui Card, an automated chat service utilizing artificial intelligence and a biometric authentication platform.

This business unit also provides private banking and asset succession consulting for high-net-worth individuals.

For small-sized companies, this business unit provides a wide array of financial products and services to comprehensively address business owners' needs as both corporate managers and individuals such as business and asset succession.

#### International Business Unit

The International Business Unit supports the global businesses of a diverse range of clients, such as Japanese companies operating overseas, non-Japanese companies, financial institutions, and government agencies and public corporations of various countries. This business unit mainly consists of the international businesses of SMBC, SMBC Trust Bank, SMFL, SMBC Nikko Securities and their foreign subsidiaries. At March 31, 2019, we have global network of 131 overseas offices.

## Banking Business

The International Business Unit provides a variety of tailored products and services to meet customer and market requirements, including loans, deposits, clearing services, trade finance, project finance, loan syndication, derivatives and global cash management services.

On January 30, 2019, PT Bank Tabungan Pensiunan Nasional Tbk, previously an associate bank of SMBC in Indonesia, became our consolidated subsidiary upon the purchase of additional shares by SMBC. Subsequently, on February 1, 2019, PT Bank Tabungan Pensiunan Nasional Tbk merged with PT Bank Sumitomo Mitsui Indonesia, a consolidated subsidiary of SMBC also in Indonesia, and the merged company changed its corporate name to PT Bank BTPN Tbk. This merger was made for the purpose of operating a full-fledged commercial banking business in Indonesia that serves both the wholesale and retail segments and further developing our franchise to offer broader financial services to our customers.

On April 1, 2019, we commenced full operations of SMBC Bank EU AG, a banking subsidiary established in Germany, to retain our ability to respond flexibly to changes in the political and economic environment in Europe, including the United Kingdom's exit from the European Union. Through SMBC Bank EU AG and our other existing networks, we continue to provide clients with sustained and stable financial services while expanding the range of our services.

SMBC seeks to meet customers' needs globally, together with the network of SMBC's foreign banking subsidiaries such as Sumitomo Mitsui Banking Corporation Europe Limited, SMBC Bank EU AG, Sumitomo Mitsui Banking Corporation (China) Limited, PT Bank BTPN Tbk and foreign banking associates, including The Bank of East Asia, Limited, ACLEDA Bank Plc. and Vietnam Export Import Commercial Joint Stock Bank.

#### Securities Business

In overseas markets, the International Business Unit provides services such as underwriting activities, Japanese stockbroking and M&A advisory through SMBC Nikko Capital Markets Limited and SMBC Nikko Securities America, Inc., which are subsidiaries of SMBC in the United Kingdom and the United States respectively. In addition, this business unit provides Japanese stockbroking and M&A advisory services through SMBC Nikko Securities (Hong Kong) Limited and SMBC Nikko Securities (Singapore) Pte. Ltd., and M&A advisory related services through SMBC Nikko Investment Consulting (Shanghai) Limited. Together with other SMBC Nikko Securities' subsidiaries and affiliates, this business unit offers high quality financial services to clients on a global basis.

#### Leasing Business

The International Business Unit provides a variety of leasing services related to the construction machinery, transportation equipment, industrial machinery, medical equipment and other categories mainly through SMFL's

offices overseas. This business unit also offers aircraft leasing services through SMBC Aviation Capital Limited, a subsidiary of SMFL, and railcar leasing services through SMBC Rail Services LLC, which is a railcar operating leasing company and a subsidiary of SMBC Leasing and Finance, Inc.

For detailed information on the reorganization of our joint leasing partnership, see "Wholesale Business Unit—Leasing" in this section.

In June 2017, we, through SMBC Rail Services LLC, acquired all membership interests of American Railcar Leasing LLC, one of the leading railcar leasing companies in the United States. This acquisition was made for the purpose of expanding our railcar leasing business and services by further enhancing our fleet portfolio to appropriately meet diverse needs of clients in a wide range of industries.

#### Global Markets Business Unit

The Global Markets Business Unit offers solutions through foreign exchange products, derivatives, bonds, stocks and other marketable financial products and also undertakes asset liability management operations, which help comprehensively control balance sheet liquidity risks and interest rate risks. This business unit consists of the Treasury Unit of SMBC and the Product Unit of SMBC Nikko Securities.

Asset Liability Management and Portfolio Management

The Global Markets Business Unit maintains high profitability and stability by establishing a portfolio with highly liquid products and focusing on products for which investment appetite is high, and by carrying out portfolio rebalancing in a nimble and dynamic manner in response to changes in market conditions.

Foreign Currency Funding

To support our overseas businesses, this business unit strives to improve the stability of our foreign currency funding by diversifying funding methods and expanding the scope of investors we target. At the same time, this business unit keeps appropriate control of the balance sheet in response to international financial regulations.

Sales and Trading

The Global Markets Business Unit provides detailed information on market conditions and economic trends to address customers' hedging and asset management needs, expands its product lineup in foreign exchange, derivative, bond, stock and other products and supplies timely solutions to increase customer satisfaction and SMBC Group earnings.

In addition, this business unit encourages the use of electronic transactions such as its electronic foreign exchange execution platform available via the internet to respond to the needs of a wider range of customers.

# Other Major Business

System Development, Data Processing, Management Consulting and Economic Research

We provide financial consultation services relating to management reforms, IT, the planning and development of strategic information systems and outsourcing. We also conduct diverse activities including domestic and international economic research and analysis, policy recommendations and business incubation. We offer these services mainly through The Japan Research Institute.

Asset Management

We engage in the investment advisory and investment trust management businesses.

In July 2016, we acquired an additional 20% of the outstanding shares of Sumitomo Mitsui Asset Management ("SMAM"). As a result, our equity interest in SMAM increased from 40% to 60% and SMAM, our former associate, became our subsidiary. On April 1, 2019, SMAM merged with Daiwa SB Investments Ltd. ("DSBI"), previously our associate, to form SMDAM. Our equity interest in SMDAM resulting from the merger is 50.1%, and as such, SMDAM is our subsidiary. Through the merger, we aim to establish an asset management company that combines the strengths and expertise of SMAM and DSBI, and offers high quality investment management performance and services in order to properly address client needs.

#### Others

Our associate Kansai Mirai Financial Group, Inc. ("Kansai Mirai Financial Group") engages in commercial banking business in Kansai area.

In March 2017, we announced our plan to integrate Kansai Urban Banking Corporation ("KUBC"), THE MINATO BANK, LTD. ("The Minato Bank"), previously our subsidiaries, and The Kinki Osaka Bank, Ltd. ("The Kinki Osaka Bank"), which is a regional financial institution based in Kansai area and a wholly owned subsidiary of Resona Holdings, Inc. ("Resona Holdings"), a financial holding company head quartered in Japan. As part of this business integration, KUBC and The Minato Bank ceased to be our subsidiaries and became our equity-method associates. In addition, on April 1, 2018, the three banks became wholly owned subsidiaries of Kansai Mirai Financial Group, an intermediate holding company established by Resona Holdings, and Kansai Mirai Financial Group became our equity-method associate. On April 1, 2019, KUBC was merged into The Kinki Osaka Bank and the merged company changed its corporate name to Kansai Mirai Bank, Limited.

# Credit Loss Protection Agreement with Goldman Sachs

To expand its overseas portfolio and revenue, SMBC entered into agreements with Goldman Sachs in 2003 to provide credit protection to Goldman Sachs' extension of credit to their investment grade clients in exchange for receiving a proportion of the fees and interest income from the borrowers. In connection with the agreements, Goldman Sachs established certain wholly owned subsidiaries ("William Street Entities") that might make credit commitments and extensions. Goldman Sachs entered into credit loss protection arrangements with SMBC in order to hedge in part the credit risk to its investment in the William Street Entities. SMBC, through its Cayman Islands branch, would issue letters of credit in exchange for fees equal to a portion of the fees and interest to be paid by the borrowers to the William Street Entities. The first letter of credit ("FLC"), was issued in 2003 in a maximum available amount of \$1 billion, and is available over a 20-year period, subject to early termination or extension. Also, from time to time over a 20-year period, subject to early termination or extension and other conditions, upon the request of Goldman Sachs, SMBC issued letters of credit and may issue one or more additional letters of credit (each a second letter of credit ("SLC Series") exposing SMBC to risk rated BBB/Baa2 or higher in an aggregate maximum available amount of \$0.75 billion). Goldman Sachs may draw on the letters of credit in the event that Goldman Sachs realizes certain losses ("Specified Losses"), with respect to loan commitments or loans extended thereunder that Goldman Sachs has entered into with specified borrowers approved by SMBC and Goldman Sachs.

Under the FLC, Goldman Sachs is entitled to draw from time to time amounts equal to approximately 95% of Specified Losses, up to an aggregate stated amount of \$1 billion. Under the SLC Series, Goldman Sachs is entitled, subject to certain conditions, to draw from time to time amounts equal to approximately 70% of Specified Losses above specified loss thresholds, up to an aggregate stated amount of \$0.75 billion. Goldman Sachs has made a small number of drawdowns under the FLC in accordance with its terms.

In connection with these credit arrangements, SMBC pays Goldman Sachs an administration fee based on the aggregate amount of commitments covered by the FLC.

The credit loss protection arrangements contain a number of provisions that give SMBC some control over the determination of borrowers to which it has potential exposure under the FLC and any SLC Series:

- Goldman Sachs may make credit commitments covered by the arrangements only to borrowers approved by SMBC.
- Unless SMBC and Goldman Sachs agree otherwise, the borrowers covered by the FLC and any SLC
  Series that are rated by both of the two major rating agencies must be rated investment grade by at least
  one, and borrowers that are rated only by one of the two major rating agencies must be rated
  investment grade by that rating agency. If neither of the two major rating agencies rates a borrower,
  then further credit to the borrower shall no longer be covered by the FLC or any SLC Series, if SMBC
  and Goldman Sachs determine the borrower's credit conditions are lower than investment grade.
- If the ratings of an approved borrower fall below investment grade in the judgment of both major rating agencies (or, if a borrower is rated investment grade by only one agency, and that agency downgrades the borrower below investment grade), further credit to that borrower will no longer be covered by these arrangements, unless SMBC and Goldman Sachs otherwise agree.

SMBC, through a separate bankruptcy-remote Cayman Islands subsidiary, collateralizes the obligations on the FLC and a portion of the SLC Series by buying Goldman Sachs notes and pledging those notes to Goldman Sachs. If Goldman Sachs activates an SLC Series that is not collateralized, SMBC through its Cayman Islands subsidiary will be required to purchase and pledge additional Goldman Sachs notes with a principal amount equal to the stated amount of that SLC Series. Subject to certain conditions, SMBC has the right to substitute as collateral high quality liquid securities for the Goldman Sachs notes.

These arrangements are designed to collateralize SMBC's obligations in the event SMBC's Cayman Islands branch fails to perform on the FLC or any SLC Series, including as a result of our insolvency or the insolvency of SMBC or SMBC's Cayman Islands branch. If Goldman Sachs' credit rating, as determined by either of the two major credit rating agencies, falls below investment grade, Goldman Sachs is obligated to provide collateral to SMBC to support Goldman Sachs' obligations under the Goldman Sachs notes. In November 2018, SMBC and Goldman Sachs agreed not to extend the 20-year terms of the letter of credit arrangements. Before the expiration of the initial 20-year term, in certain circumstances, the letter of credit arrangements with SMBC may be terminated by SMBC or Goldman Sachs, in which event Goldman Sachs would be obligated to prepay any outstanding notes. In circumstances related primarily to the creditworthiness of SMBC or a breach of its representations or covenants, Goldman Sachs may draw on the letters of credit for early termination amounts of up to the remaining undrawn or available amount on the letters of credit. In connection with draws on the letters of credit of early termination amounts, Goldman Sachs would have to prepay any outstanding notes. Goldman Sachs also would be obligated to pay SMBC on the originally scheduled expiration date of the letter of credit arrangements an amount equal to the early termination amounts minus the losses that would have been reimbursed under the letters of credit had they not terminated early.

## **Management Policies**

In May 2017, we announced our medium-term management plan, "SMFG Next Stage" (currently "SMBC Group Next Stage"), for the three-years through March 2020. By combining the SMBC Group's strengths with more focused business management, we aim to be the financial institution of choice for our customers, to achieve sustainable growth and to enhance corporate value through the provision of products and services that add value to our customers. Under the medium-term management plan, we have established the following three core policies in order to achieve sustainable growth and reach the next stage of our journey towards our mid-long term vision of becoming "a global financial group that leads the growth of Japan and Asia by earning the highest trust of our customers."

# Disciplined business management

With the environment for financial institutions expected to remain challenging, we aim to focus on capital, asset, and cost efficiencies to grow our bottom-line profit in a sustainable manner, in other words to become a profitable financial institution through sustained discipline.

While maintaining our competitiveness in the stable domestic market, we intend to allocate resources across our portfolio of businesses in order to prioritize business fields which enhance capital efficiency. In addition, as risk-weighted assets are expected to increase on the back of tightening of international financial regulations, we intend to further strengthen control of our risk-weighted assets. Specifically, by assessing risks based on our risk appetite framework, we intend to seek to recalibrate our business portfolio by reducing low-margin assets whilst investing in more profitable and asset-efficient businesses.

Meanwhile, we intend to optimize workflows and share infrastructures among SMBC Group companies by fully utilizing digital technology. Specifically, we intend to enhance productivity on an SMBC Group-wide basis by reorganizing our retail branches and group structure such as through the merging of our security subsidiaries.

Focus on our strengths to generate growth

Based on our core competencies and the opportunities we see for growth we have identified the following "Seven Core Business Areas" which we wish to prioritize as shown below:

- Hold the number one retail banking franchise in Japan;
- Build on our lead position in the Japanese medium-sized enterprise market;
- Increase market share in Corporate & Investment Banking in key global markets;
- Establish a top-tier position in product lines where we are competitive globally;
- Accelerate our "Asia-centric" strategy;
- · Strengthen sales and trading capability; and
- Develop asset-light businesses: trust banking and asset management.

In addition to strengthening our domestic businesses, where we possess competitive advantages and can make steady profits, we aim to implement growth strategies in international businesses and global products which are based on the strengths we have. Further, we aim to generate new strengths that will contribute to our future growth.

Integration across the SMBC Group and globally to achieve sustainable growth

Governance and management structure to maximize our business potential. We transitioned from a company with a board of auditors to a company with three statutory committees in order to enhance our corporate governance system as a Global Systemically Important Financial Institution in June 2017. To maximize business opportunities on an SMBC Group-wide and global basis, we have established SMBC Group-wide business units and introduced a Group Chief Officers system ("CxO system"). Specifically, we intend to seek to meet the needs of a wide range of clients by executing strategies and strengthening services on an SMBC Group-wide basis. Further, we intend to optimize resource allocation by sharing management resources, for example by exchanging employees among SMBC Group companies. In addition, we intend to control the allocation of human resources and IT investment on an SMBC Group-wide basis by enhancing the capabilities of our planning and management functions. In order to support these initiatives, we intend to introduce management frameworks, such as setting return on equity targets for each business unit, and improved management information systems. In addition, we have revised the executive pay system by introducing stock-based compensation which is linked to financial targets within our medium-term

management plan and to our stock performance in order to tighten the link with business performance. We also raised the ratio of stock-based compensation for executives in order to ensure the business is well aligned with the shareholder's perspective.

Digitalization. With the rapid advance of digitalization, we aim to proactively introduce new technologies and promote digitalization in various areas such as enhancing the customer experience, generating new businesses, improving productivity and efficiency, and upgrading management infrastructure. Specifically, in order to enhance the customer experience, we intend to implement advanced digital solutions such as utilizing paperless transactions at retail branches and digital contracts with corporate customers. We intend to generate new businesses through digitalization focusing on creating new platforms such as a biometric authentication business. In order to improve productivity and efficiency, we intend to digitalize certain back-office operations at branches and introduce public cloud servicing, which will also lead to work style reform. Furthermore, we intend to enhance data-based management by digitalizing information and "visualizing" the management system.

For the fiscal year ending March 31, 2020, the final year of our medium-term management plan, the basic policy of the SMBC Group is "Realize a strong finish to the final year of the current medium-term management plan and undertake initiatives that will deliver sustainable growth, with a view to the next medium-term management plan." By completing the initiatives based on the three core policies under the medium-term management plan, we aim to be the financial institution of choice for our customers, to achieve sustainable growth, and to enhance corporate value by providing value-added products and services.

## **Revenues by Region**

The following table sets forth the percentage of our total operating income under IFRS for the fiscal years ended March 31, 2019, 2018, and 2017, based on the total operating income of our offices in the indicated regions. For each of the periods presented, we earned more than half of our total operating income in Japan, where we compete with other major Japanese banking groups and financial service providers. We earned the remainder in the Americas, Europe and Middle East, and Asia and Oceania, where we mainly compete with global financial institutions.

	For the fiscal year ended March 31,			
	2019	2018	2017	
Region:				
Japan	66%	70%	70%	
Foreign:				
Americas	10%	9%	9%	
Europe and Middle East	12%	13%	12%	
Asia and Oceania (excluding Japan)	12%	8%	9%	
Total	100%_	100%	100%	

# Seasonality

Our business is not materially affected by seasonality.

## Sources and Availability of Raw Materials

We are not reliant on any particular source of raw materials.

## **Marketing Channels**

See "—Description of Operations and Principal Activities" for a discussion of our marketing channels.

# Regulations in Japan

Our businesses are subject to extensive regulation, including the effects of changes in the laws, regulations, policies, voluntary codes of practice and interpretations in Japan. On the other hand, deregulation of banking activities in Japan, and more generally of the Japanese financial system, has proceeded, which has made the Japanese banking industry highly competitive.

# Supervisory and regulatory authorities

Pursuant to the Banking Act, the FSA has the authority in Japan to supervise banks, bank holding companies and banks' principal shareholders, meaning bank shareholders having 20% (or 15% in some cases) or more of the voting rights of a bank. The BOJ also has supervisory authority over banks in Japan based primarily on its contractual agreements and transactions with Japanese banks. Only companies licensed by the Prime Minister are defined as banks under the Banking Act, and licenses may be granted only to a *kabushiki kaisha*, a joint stock corporation, with paid-up capital of \(\frac{1}{2}\) billion or more.

## The Financial Services Agency of Japan

The Prime Minister has supervisory authority over banks in Japan, which is generally delegated to the Financial Services Agency of Japan ("FSA") except for matters prescribed by cabinet order. The Minister for Financial Services has the power to direct the FSA. Under the Banking Act, the FSA has supervisory control over banks, bank holding companies and banks' principal shareholders in Japan, except for matters to which the Prime Minister retains authority.

The FSA's authority includes granting and revoking of operating licenses, and approving business activities such as becoming a principal shareholder, establishment of subsidiaries or overseas offices, mergers, corporate splits or business transfers, and dissolutions or discontinuations of business by existing banks, etc.

The FSA may also instruct a Japanese bank to suspend its business or to remove directors if the bank violates laws, other regulations or their articles of incorporation or commits acts contrary to public policy. The FSA may also direct a Japanese bank in financial difficulty to take certain actions, such as holding certain property in Japan for the protection of depositors. Under the prompt corrective action ("PCA") system, the FSA may take corrective actions in the case of capital deterioration of financial institutions.

The Ministry of Finance and the FSA have introduced a number of regulatory measures into the banking sector in Japan to secure sound management of banks, as well as measures to increase the transparency of the regulatory process, such as bank holding company regulations, single customer credit limits, disclosure regulations, regulations regarding reserves for loan losses and inspections.

The Banking Act authorizes the FSA to inspect banks and bank holding companies in Japan at any time and with any frequency. The FSA monitors the financial soundness of banks and the status and performance of their control systems and reviews their compliance with laws and regulations. The FSA had issued guidelines on its inspection of financial institutions called the Financial Inspection Manual. The Financial Inspection Manual itself does not have the force of law, but the FSA's inspections of banks have been based on the Financial Inspection Manual, which emphasized the need for bank self-assessment rather than assessment based on the advice of the government authority and risk management by each bank instead of a mere assessment of its assets. In December, 2017, the FSA published a report on its supervisory approaches and transformation, which was revised on June 29, 2018. Based on the report, the FSA introduced its new supervisory approaches, which include expanding the scope of its supervisory approaches from a backward-looking, element-by-element compliance check to substantive, forward-looking and holistic analysis and judgment. The FSA also announced its transformation, which included repealing the FSA's Financial Inspection Manual in or after April 2019. Following an inspection, the FSA may exercise its authority over a bank under the Banking Act to suspend or terminate its banking business.

## The Ministry of Finance

The Ministry of Finance conducts examinations of banks in relation to foreign exchange transactions under the Foreign Exchange and Foreign Trade Act.

## The Bank of Japan

The Bank of Japan ("BOJ") is the central bank of Japan and serves as the principal instrument for the execution of Japan's monetary policy. The BOJ implements monetary policy mainly by adjusting its basic loan rate, open market operations and imposing deposit reserve requirements. All banks in Japan maintain deposits with the BOJ and rely substantially upon obtaining borrowings from and rediscounting bills with the BOJ. Moreover, most banks in Japan maintain current accounts under agreements with the BOJ pursuant to which the BOJ can conclude a contract with SMBC concerning on-site examinations. BOJ supervision is intended to support the effective execution of monetary policy, while FSA supervision aims to maintain the sound operations of banks in Japan and promote the security of depositors. Through its examinations, the BOJ seeks to identify problems at an early stage and give corrective guidance where necessary.

# Regulations Regarding Capital Adequacy and Liquidity

#### Capital Adequacy Requirement

In 1988, the BCBS issued the Basel Capital Accord. The Basel Capital Accord sets minimum risk-weighted capital ratios for the purpose of maintaining sound management of banks which have international operations. The minimum risk-weighted capital ratio required was 8% on both a consolidated and nonconsolidated basis. In 2004, the BCBS issued the amended Basel Capital Accord ("Basel II"), which includes detailed measurement of credit risk, the addition of operational risk, a supervisory review process and market discipline through disclosure. These amendments did not change the minimum risk-weighted capital ratio of 8% applicable to banks with international operations (including SMBC). These rules took effect in Japan in 2007, and since 2008, banks are able to apply the advanced IRB approach for credit risk and the AMA for operational risk.

In July 2009, the BCBS approved a final package of measures to enhance certain elements of the Basel II framework, which includes an increase of the risk weights of resecuritization instruments and revisions of certain trading book rules (referred to as "Basel 2.5"), and the FSA's capital adequacy guidelines which reflect such framework have been applied in Japan from December 2011.

In September 2009, the GHOS reached an agreement on several key measures to strengthen regulation of the banking sector, and in December 2009 the BCBS published a consultative document entitled "Strengthening the resilience of the banking sector" containing proposals on these measures centering on several core areas. The BCBS' proposals focused on raising the quality, consistency and transparency of the regulatory capital base through measures including a requirement that the predominant form of Tier 1 capital must be common shares and retained earnings; limitations on the use of hybrid instruments with an incentive to redeem; a requirement that regulatory adjustments, including deductions of the amount of net deferred tax assets which rely on the future profitability of a bank, be applied to common equity generally; and a requirement for additional disclosure regarding regulatory capital levels.

The BCBS' proposals also cover the following key areas:

- strengthening the risk coverage of the capital framework;
- introducing a leverage ratio as a supplementary measure to the Basel II risk-based framework with a view to migrating to a Pillar 1 (minimum capital requirement) treatment based on appropriate review and calibration (for further information, see "Leverage Ratio" below);
- introducing measures to promote the build-up of capital buffers in good times that can be drawn upon in periods of stress; and

 introducing minimum liquidity standards for internationally active banks that include a 30-day liquidity coverage ratio requirement underpinned by a longer-term structural liquidity ratio (for further information, see "Liquidity Requirement" below).

In July 2010, the GHOS reached a broad agreement on the overall design of the BCBS' capital and liquidity reform package. In addition, in August 2010, the BCBS issued for consultation a proposal to enhance the loss absorbency function of regulatory capital. In September 2010, the GHOS announced a substantial strengthening of existing capital requirements. The framework of the proposed reform was endorsed by the G-20 leaders at their Seoul summit in November 2010.

These capital reforms increased the minimum common equity requirement from 2% to 4.5% and require banks to hold a capital conservation buffer of 2.5% to withstand future periods of stress, bringing the total common equity requirement to 7%. The Tier 1 capital requirement also increased from 4% to 6% (increasing to 8.5% when included together with the above capital conservation buffer). The total capital requirement increased from 8% to 10.5% with the capital conservation buffer in January 2019. In addition, a countercyclical buffer within a range of 0% to 2.5% of Common Equity Tier 1 capital has been implemented according to national circumstances. In December 2010, the BCBS published the new Basel III rules text. To reflect changes made by the BCBS, the FSA changed its capital adequacy guidelines. The FSA's changes have mostly been applied from March 31, 2013, which generally reflect the main measures of the minimum capital requirements of the BCBS that started to be phased in on January 1, 2013 and have been fully applied from March 2019. The FSA's changes which reflect capital buffer requirements under Basel III and the G-SIB capital surcharge described below have been applied from March 31, 2016.

In addition to the above-mentioned minimum capital requirements and capital buffer requirements under Basel III, organizations identified by the FSB as G-SIBs, which includes us, are required to maintain an additional 1% to 2.5% of Common Equity Tier 1 capital as a percentage of risk-weighted assets based on the organization's size, interconnectedness, substitutability, complexity and cross-jurisdictional activity as determined by the FSB. This G-SIB capital surcharge requirement started to be phased in from January 2016 and has been fully implemented from January 2019. The amount of G-SIB capital surcharge that has applied to us from 2019 based on the FSB's determination is 1% of risk-weighted assets. The FSB updates its list of G-SIBs on an annual basis.

G-SIBs are also subject to a global standard for TLAC, which establishes minimum requirements for loss-absorbing and recapitalization capacity available in resolution at G-SIBs, to ensure that they can be resolved in an orderly manner without putting public funds at risk. In November 2015, as part of its agenda to address risks arising from G-SIBs, the FSB published the FSB's TLAC Standards. The FSB's TLAC Standards define certain minimum requirements for instruments and liabilities so that if a G-SIB fails, it will have sufficient loss-absorbing and recapitalization capacity available to ensure that it can be resolved in an orderly manner which minimizes potential impact on financial stability, maintains the continuity of critical functions and avoids exposing public funds to loss.

In March 2019, the FSA published the Japanese TLAC Standards. The Japanese TLAC Standards apply to Covered SIBs, which includes (i) Japanese G-SIBs, which are designated as G-SIBs by the FSA in accordance with the designation by the FSB, such as us, and (ii) any domestic systemically important bank in Japan (Japanese D-SIB) that has been deemed to be in particular need for a cross-border resolution arrangement and as having particular systemic significance to the Japanese financial system if it fails. The Japanese TLAC Standards were applied to Japanese G-SIBs from March 31, 2019.

Under the FSB's TLAC standards and the Japanese TLAC Standards, entities designated by the FSA as an entity that would enter into domestic resolution proceedings for Japanese G-SIBs, or the Domestic Resolution Entities, are required:

• to meet certain minimum external TLAC requirements (being at least 16% of their risk-weighted assets starting from March 2019 and at least 18% of their risk-weighted assets starting from March 2022 as well as at least 6% of their Basel III leverage ratio denominator starting from March 31, 2019 and at least 6.75% starting from March 31, 2022); and

• to cause any material subsidiaries or material sub-groups in Japan designated as systemically important by the FSA, or any foreign subsidiaries that are subject to TLAC or similar requirements by the relevant foreign authorities, to maintain a certain level of capital and debt that is recognized as having loss-absorbing and recapitalization capacity ("internal TLAC").

In addition, according to the Japanese TLAC Standards, Japanese G-SIBs are allowed to count Japan's deposit insurance fund reserves in an amount equivalent to 2.5% of their risk-weighted assets from March 2019 and 3.5% of their risk-weighted assets from March 2022 as external TLAC.

The FSB's TLAC Standards also prescribe a minimum TLAC requirement of at least 6% of the resolution group's Basel III leverage ratio denominator starting from March 31, 2019, increasing to at least 6.75% starting from March 31, 2022, and according to the Japanese TLAC Standards, the same external TLAC requirements on the leverage ratio basis are required for bank holding companies of Japanese G-SIBs including us.

In our case, the FSA designated SMFG as our Domestic Resolution Entity, which makes SMFG subject to the external TLAC requirements. The FSA also designated SMBC and SMBC Nikko Securities as our material subsidiaries in Japan, for which we are required to maintain a certain level of internal TLAC.

In the FSA's explanatory paper entitled "The FSA's Approach to Introduce the TLAC Framework," which was published in April 2016 and revised in April 2018, the FSA has identified Single Point of Entry ("SPE") resolution, in which resolution powers are applied to the ultimate holding company of a banking group by a single national resolution authority, as the preferred strategy for resolving currently designated G-SIBs in Japan. Under a possible model for SPE resolution of Japanese G-SIBs described in the Japanese TLAC Standards, if, with respect to a material subsidiary of a Japanese G-SIB that is designated as systemically important by the FSA, the FSA issues to the Domestic Resolution Entity of the Japanese G-SIB an order concerning the restoration of financial soundness, including recapitalization of, and restoration of liquidity to, such material subsidiary, such material subsidiary's internal TLAC instruments will be written off or, if applicable, converted into equity in accordance with the applicable contractual loss-absorption provisions of such internal TLAC instruments. The FSA may issue such an order pursuant to Article 52-33, Paragraph 1 of the Banking Act upon its determination that the material subsidiary is non-viable due to a material deterioration in its financial condition after recognizing that its liabilities exceed or are likely to exceed its assets, or that it has suspended or is likely to suspend payment of its obligations.

Furthermore, as a disincentive for G-SIBs facing the maximum G-SIB capital surcharge to "increase materially their global systemic importance in the future," an additional 1% capital surcharge could be applied. So long as we are identified as a G-SIB, we are also subject to stronger supervisory mandates and higher supervisory expectations for risk management functions, data aggregation capabilities, risk governance and internal controls. The substance of this heightened supervision has not yet been fixed, but we anticipate that at a minimum any rules will contain more stringent reporting requirements and impose common frameworks for data aggregation and internal risk management processes on G-SIBs.

Because we have been identified as a G-SIB, we are also subject to, among other things, resolution-related requirements described in the FSB's "Key Attributes of Effective Resolution Regimes for Financial Institutions." In particular, the FSB has required the initial group of G-SIBs to have in place a recovery and resolution plan, including a group-level plan, containing various specified elements, to be subject to regular resolvability assessments. Under the Comprehensive Guidelines for Supervision of Financial Instruments Business Operators, etc., issued by the FSA, as part of crisis management, financial institutions identified as G-SIBs must prepare and submit a recovery plan, which includes a description of events that would trigger implementation of the recovery plan and the analysis of the recovery options to the FSA, and the FSA must prepare the resolution plan for each G-SIB.

In December 2017, the GHOS endorsed the outstanding Basel III regulatory reforms. The endorsed reforms include the following elements:

- a revised standardized approach for credit risk;
- revisions to the internal ratings-based approach for credit risk, where the use of the most advanced internally modeled approaches for low-default portfolios will be limited;
- revisions to the credit valuation adjustment framework, including the removal of the internally modeled approach and the introduction of a revised standardized approach;
- a revised standardized approach for operational risk, which will replace the existing standardized approaches and the advanced measurement approach;
- revisions to the measurement of the leverage ratio and a leverage ratio buffer for G-SIBs; and
- revisions to the capital floor, under which banks' risk-weighted assets must be no lower than 72.5% of
  total risk-weighted assets as calculated using only the standardized approaches under the revised Basel
  III framework, and a requirement that banks disclose their risk-weighted assets based on such
  standardized approaches.

The revised framework, other than revisions to the capital floor, will take effect from January 1, 2022. The revisions to the capital floor will be phased in from January 1, 2022, with an initial capital floor of 50%, and will reach 72.5% by January 1, 2027.

Our securities subsidiaries in Japan are also subject to capital adequacy requirements under the FIEA. Under the requirements, securities firms must maintain a minimum capital adequacy ratio of 120% on a nonconsolidated basis and must file periodic reports with the Commissioner of the FSA or the Director-General of the appropriate Local Finance Bureau, and also publicly disclose their capital adequacy ratio on a quarterly basis. In addition, securities firms whose total assets exceed \(\frac{1}{2}\)1,000 billion are required to maintain this minimum capital adequacy ratio on a consolidated basis. This requirement on a consolidated basis is applied in addition to and in a manner similar to the requirements on a nonconsolidated basis referred to above. Failure to meet the capital adequacy requirements will trigger mandatory regulatory action. For example, in the case of the requirement on a nonconsolidated basis, a securities firm with a capital adequacy ratio of greater than 120%, but less than 140% will be required to file daily reports with the Commissioner of the FSA or the Director-General of the appropriate Local Finance Bureau. A securities firm with a capital adequacy ratio of less than 120% may be ordered to change its business conduct, place its property in trust or be subject to other supervisory orders, as the relevant authorities deem appropriate. A securities firm with a capital adequacy ratio of less than 100% may be subject to temporary suspension of all or part of its business operations or cancellation of its license to act as a securities broker and dealer.

The capital adequacy ratio for securities firms is defined as the ratio of adjusted capital to a quantified total of business risks, which include market risks, counterparty risks and operational risks (e.g., risks in carrying out daily business activities, such as administrative problems with securities transactions and clerical mistakes) quantified in the manner specified by a rule promulgated under the FIEA. Adjusted capital is defined as net worth less illiquid assets, as determined in accordance with Japanese GAAP. Net worth consists mainly of stated capital, additional paid-in capital, retained earnings, reserves for securities transactions, certain allowances for doubtful current accounts, net unrealized gains (losses) in the market value of investment securities, and subordinated debt. Illiquid assets generally include non-current market assets, certain deposits and advances, and prepaid expenses.

#### Leverage Ratio

In March 2015, the FSA published its leverage ratio guidelines which have been applied from March 31, 2015 to help ensure broad and adequate capture of both on- and off-balance sheet sources of leverage for

internationally active banks. The FSA's leverage ratio guidelines are based on the text of the leverage ratio framework and disclosure requirements issued by the BCBS in January 2014. From January 1, 2013 to January 1, 2017, the BCBS monitored banks' leverage ratio data to assess whether the design and calibration of its indicated minimum leverage ratio of 3% was appropriate.

In January 2016, the GHOS agreed that the leverage ratio should be based on a Tier 1 definition of capital and should comprise a minimum level of 3%. In December 2017, the definition and requirements of the leverage ratio were revised as part of the revised Basel III reforms. Under the revised Basel III reforms, in addition to meeting the minimum leverage ratio, G-SIBs are required to meet a leverage ratio buffer, which will take the form of a Tier 1 capital buffer set at 50% of the applicable G-SIB capital surcharge. Various refinements were also made to the definition of the leverage ratio exposure measure. The leverage ratio requirements under the definition based on the framework issued by the BCBS in January 2014 were implemented as a Pillar 1 measurement from January 2018, and those under the revised definition and the leverage ratio buffer requirement for G-SIBs will be implemented as a Pillar 1 measurement from January 1, 2022.

On March 15, 2019, the FSA published its guidelines for the leverage ratio applicable to banks with international operations, which have been applied from March 31, 2019. Under the FSA's guidelines for the leverage ratio, banks with international operations must maintain a leverage ratio of at least 3% on both a consolidated basis and a nonconsolidated basis from March 31, 2019.

#### Liquidity Requirement

In October 2014, the FSA published its guidelines for liquidity coverage ratio ("LCR") applicable to banks with international operations that have been applied from March 31, 2015. These guidelines are based on the full text of the LCR standard issued by the BCBS in January 2013. LCR is intended to promote resilience to potential liquidity disruptions over a thirty-day horizon and help ensure that global banks have sufficient, unencumbered, high-quality liquid assets to offset the net cash outflows they could encounter under an acute short-term stress scenario. Under the FSA's LCR guidelines, banks with international operations must maintain LCR of at least 100% on both a consolidated basis and a nonconsolidated basis. The minimum LCR requirements were phased in from March 31, 2015 with an increase of 10% in each year starting from 60%, and reached 100% on March 31, 2019.

In October 2014, the BCBS issued the final standard for the net stable funding ratio ("NSFR"), which requires a minimum amount of stable sources of funding at a bank relative to the liquidity profiles of the bank's assets, as well as the potential for contingent liquidity needs arising from off-balance sheet commitments, over a one-year horizon. The NSFR was scheduled to be introduced as a minimum standard by January 1, 2018. In June 2018, the FSA published its guidelines for the NSFR applicable to banks with international operations, including us. The FSA at one point announced that the guidelines were to be applicable from March 31, 2019 but the introduction of the NSFR has been postponed.

### Self-Assessment, Reserves and Related Disclosure

Financial institutions, including SMBC, are required to establish self-assessment programs to, among other things, analyze their assets giving due consideration to accounting principles and other applicable rules and to classify their assets into categories taking into account the likelihood of repayment and the risk of impairment to the value of the assets. These classifications determine whether an addition to or reduction in reserves or write-offs is necessary.

Pursuant to the Japanese Institute of Certified Public Accountants ("JICPA") guidelines, the outcome of each financial institution's self-assessment leads to substantially all of a bank's loans and other claims on customers being analyzed by classifying obligors into five categories: (1) normal borrowers; (2) borrowers requiring caution; (3) potentially bankrupt borrowers; (4) effectively bankrupt borrowers; and (5) bankrupt borrowers. The reserve for possible loan losses is then calculated based on the obligor categories.

FSA guidelines require banks to classify their assets not only by the five categories of obligor but also by four categories of quality. SMBC has adopted its own internal guidelines for self-assessment which conform to guidelines currently in effect and comply with the PCA system requirements.

Based on the results of the self-assessment discussed above, SMBC is required to establish a reserve for its loan portfolio in an amount SMBC considers adequate at a balance sheet date. Three categories of reserves SMBC establishes, for statutory purposes, along with the Accounting Standards for Banks issued by the Japanese Bankers Association, are a general reserve, a specific reserve and a reserve for specific overseas loan losses.

Under the Banking Act, banks and bank holding companies must disclose their non- and under-performing loans (consolidated and nonconsolidated) as risk-monitored loans. Risk-monitored loans are classified into four categories: (1) bankrupt loans, (2) non-accrual loans, (3) past due loans (three months or more) and (4) restructured loans. Banks and bank holding companies are required to submit to the FSA annual reports on their business including the amount of risk-monitored loans. Banks and bank holding companies must disclose their financial statements on an annual basis. The financial statements consist of the balance sheet and income statement, and explanatory documents regarding business and asset conditions, each prepared under the Banking Act both on a nonconsolidated and consolidated basis.

Independent of the Banking Act disclosure regulations, the Act Concerning Emergency Measures for the Revitalization of Financial Functions requires banks to disclose their loans and their other problem assets. Under this law, assets are classified into four categories: (1) bankrupt and quasi-bankrupt assets, (2) doubtful assets, (3) substandard assets and (4) normal assets. Generally, bankrupt and quasi-bankrupt assets correspond to the total of bankrupt loans and the lower tier of the non-accrual loans (the borrowers of which are effectively bankrupt) under the Banking Act disclosure. Doubtful assets generally correspond to the higher tier portion of the non-accrual loans (the borrowers of which are not, but have the potential to become, bankrupt). The substandard assets generally correspond to the total of the restructured loans and past due loans (three months or more). Bankrupt and quasi-bankrupt assets and doubtful assets also include non-loan assets, for example, securities lending, foreign exchange, accrued interest, advanced payments and customers' liabilities for acceptances and guarantees.

# Prompt Corrective Action System

Under the Prompt Corrective Action ("PCA") system, the FSA may take corrective actions depending upon the extent of capital deterioration of a financial institution. The FSA may require a bank to submit and implement a capital reform plan, if;

- the total risk-weighted capital ratio of a bank with international operations becomes less than 8% but not less than 4%;
- the Common Equity Tier 1 risk-weighted capital ratio becomes less than 4.5% but not less than 2.25%;
- the Tier 1 risk-weighted capital ratio becomes less than 6% but not less than 3%; or
- the leverage ratio becomes less than 3% but not less than 1.5%.

The FSA may order a bank to (1) submit and implement a plan for improving its capital; (2) prohibit or restrict the payment of dividends to shareholders or bonuses to officers; (3) reduce assets or restrict any increase in assets; (4) prohibit or restrict the acceptance of deposits under terms less advantageous than ordinary terms; (5) reduce the business of some offices; (6) eliminate some offices other than the head office; (7) reduce or prevent the launching of non-banking businesses; or (8) take certain other actions, if;

- the total risk-weighted capital ratio of a bank with international operations declines to less than 4% but not less than 2%;
- the Common Equity Tier 1 risk-weighted capital ratio becomes less than 2.25% but not less than 1.13%;

- the Tier 1 risk-weighted capital ratio becomes less than 3% but not less than 1.5%; or
- the leverage ratio becomes less than 1.5% but not less than 0.75% (in this case, the FSA may order a bank to take actions described in (1) and (3) to (8) of the paragraph above).

The FSA may order a bank to conduct any one of the following: (1) a capital increase; (2) a substantial reduction in its business; (3) a merger; or (4) abolishment of its banking business, if;

- the total risk-weighted capital ratio of a bank with international operations declines to less than 2% but not less than 0%;
- the Common Equity Tier 1 risk-weighted capital ratio becomes less than 1.13% but not less than 0%;
- the Tier 1 risk-weighted capital ratio becomes less than 1.5% but not less than 0%; or
- the leverage ratio becomes less than 0.75% but not less than 0%.

The FSA may order the bank to suspend all or part of its business, if

- the total risk-weighted capital ratio, the Common Equity Tier 1 risk-weighted capital ratio or Tier 1 risk-weighted capital ratio of a bank with international operations declines below 0%; or
- the leverage ratio declines below 0%.

The FSA may take actions similar to the actions the FSA may take with respect to a bank, if;

- the total risk-weighted capital ratio of a bank holding company that holds a bank with international operations declines to levels below 8%;
- the Common Equity Tier 1 risk-weighted capital ratio declines to levels below 4.5%; or
- the Tier 1 risk-weighted capital ratio declines to levels below 6%.

# Prompt Warning System

The prompt warning system currently in effect allows the FSA to take precautionary measures to maintain and promote the sound operation of financial institutions before those financial institutions become subject to the PCA system. These measures include requiring a financial institution to reform: (1) profitability, if deemed necessary to improve profitability based upon a fundamental profit index; (2) credit risk management, if deemed necessary to reform management of credit risk based upon the degree of large credit concentration and other circumstances; (3) stability, if deemed necessary to reform management of market and other risks based upon, in particular, the effect of securities price fluctuations; and (4) cash flow management, if deemed necessary to reform management of liquidity risks based upon deposit trends and level of reserve for liquidity.

# Restrictions on Capital Distributions

Under the FSA's capital adequacy guidelines and related ordinances, if a bank fails to maintain capital levels under the capital buffer requirements in accordance with Basel III and the G-SIB capital surcharge, the FSA may order a bank to submit and implement a reasonable capital distribution constraint plan to restore the capital levels. This plan shall include restrictions on capital distributions, such as dividends, share buybacks, discretionary payments on other Tier 1 capital instruments and bonuses, in such amount as determined depending on the degree of insufficiency of such requirements.

# Regulations for Stabilizing the Financial System

### Deposit Insurance System

The Deposit Insurance Act was enacted to protect depositors when deposit-taking institutions fail to meet their obligations. The Deposit Insurance Corporation of Japan ("DIC") implements the law and is supervised by the Prime Minister and the Minister of Finance. Subject to limited exceptions, the Prime Minister's authority is delegated to the FSA Commissioner.

From April 2017 to March 2018, the DIC received annual insurance premiums from member deposit-taking institutions amounting to 0.049% of deposits primarily for payment and settlement purposes and 0.036% of deposits for other deposits, and from April 2018 to March 2019, they amounted to 0.046% and 0.033%, respectively. Furthermore, from April 2019, they amounted to 0.045% and 0.032% respectively.

Premiums held by the DIC may be either deposited at deposit-taking institutions or used to purchase marketable securities. The insurance money may be paid out to depositors in case of a suspension of repayments of deposits, banking license revocation, dissolution or bankruptcy of a bank. Payouts are generally limited to a maximum of ¥10 million of principal amount together with any interest accrued with respect to each depositor. Only non-interest-bearing deposits that are redeemable upon demand and used by depositors primarily for payment and settlement functions are protected in full.

City banks (including SMBC), regional banks (including member banks of the second association of regional banks), trust banks, credit associations, credit cooperatives, labor banks and Japan Post Bank participate in the deposit insurance system on a compulsory basis.

The Deposit Insurance Act also provides a permanent system for resolving failed deposit-taking institutions.

The basic method for resolving a failed deposit-taking institution under the Deposit Insurance Act is cessation of the business by paying insurance money to depositors up to the principal amount of \(\frac{\pmathbf{Y}}{10}\) million plus accrued interest per depositor, or pay-off or transfer of the business to another deposit-taking institution, with financial assistance provided within the cost of pay-off. Under the Deposit Insurance Act, transfer of business is regarded as the primary method. In order to affect a prompt transfer of business, the following framework has been established:

- a Financial Reorganization Administrator is appointed by the FSA Commissioner and takes control of
  the management and assets of the failed deposit-taking institution. The administrator is expected to
  diligently search for a deposit-taking institution which will succeed to the business of the failed
  institution;
- if no successor deposit-taking institution can be immediately found, a "bridge bank" will be established by the DIC for the purpose of temporarily maintaining the operations of the failed deposit-taking institution, and the bridge bank will seek to transfer the failed deposit-taking institution's assets to another deposit-taking institution or dissolve the failed deposit-taking institution; and
- in order to facilitate or encourage a deposit-taking institution to succeed to a failed business, financial aid may be provided by the DIC to any successor deposit-taking institution to enhance its capital after succession or to indemnify it for losses incurred as a result of the succession.

Where it is anticipated that the failure of a deposit-taking institution may cause an extremely grave problem in maintaining the financial order in Japan or the region where the deposit-taking institution is operating, the following exceptional measures may be taken following deliberation by Japan's Financial Crisis Response Council:

- the DIC may subscribe for shares or other instruments issued by the relevant deposit-taking institution or the holding company thereof and require the institution to submit to the DIC a plan to reestablish sound management (Item 1 measures) (*dai ichigo sochi*);
- once the deposit-taking institution fails, financial aid exceeding the cost of pay-off may be available to the institution (Item 2 measures) (dai nigo sochi); and
- if the failed institution is a bank and the problem cannot be avoided by other measures, then the DIC may acquire all of the shares of the bank (Item 3 measures) (*dai sango sochi*).

In order to fund the above-mentioned activities, the DIC may borrow from financial institutions or issue bonds which may be guaranteed by the Government of Japan.

In addition, on June 12, 2013, a bill to amend the Deposit Insurance Act which includes establishment of a new orderly resolution regime of financial institutions was enacted and became effective on March 6, 2014. Financial institutions including banks, securities companies and insurance companies and their holding companies will be subject to the new resolution regime that includes, among others, the following features.

Under the new resolution regime, where the Prime Minister recognizes that the failure of a financial institution which falls into either of (a) or (b) below may cause significant disruption in the financial markets or other financial systems in Japan if measures described in (a) (specified Item 1 measures) (tokutei dai ichigo sochi) or measures described in (b) (specified Item 2 measures) (tokutei dai nigo sochi) are not taken, the Prime Minister may confirm that any of the following measures need to be applied to the financial institution following deliberation by Japan's Financial Crisis Response Council:

- (a) if the financial institution is not a financial institution whose liabilities exceed its assets, which means it is unable to fully perform its obligations with its assets, the DIC shall supervise the operation of business and management and disposal of assets of that financial institution, and may provide it with loans or guarantees necessary to avoid the risk of significant disruption in the financial systems in Japan, or subscribe for shares or subordinated bonds of, or lend subordinated loans to, the financial institution, taking into consideration the financial condition of the financial institution;
- (b) if the financial institution is a financial institution whose liabilities exceed or are likely to exceed its assets or which has suspended or is likely to suspend payment of its obligations, the DIC shall supervise the operation of business and management and disposal of assets of that financial institution and may provide financial aid necessary to assist a merger, business transfer, corporate split or other reorganization in respect to such failed financial institution; and

if a measure set out in (b) above is determined to be taken with respect to a financial institution, the Prime Minister may order that the financial institution's operations of business and management and disposal of assets be placed under the special control of the DIC. The business or liabilities of the financial institution subject to the special supervision by the DIC as set forth above may also be transferred to a "bridge bank" established by the DIC for the purpose of the temporary maintenance and continuation of operations of, or repayment of the liabilities of, such financial institution, and the bridge bank will seek to transfer the financial institution's business or liabilities to another financial institution or dissolve the financial institution. The financial aid provided by the DIC to assist a merger, business transfer, corporate split or other reorganization in respect to the financial institution set out in (b) above may take the form of a monetary grant, loan or deposit of funds, purchase of assets, guarantee or assumption of debts, subscription of preferred stock or subordinated bonds, subordinated loan, or loss sharing.

The expenses for implementation of the measures for these crisis management operations will be borne by the financial industry; provided, however, the Government of Japan may provide subsidies to the DIC within the limit to be specified in the government budget in cases where it is likely to cause extremely serious hindrance to the maintenance of the credit system in Japan or significant turmoil in the financial market or other financial system of Japan if such expenses are to be borne only by the financial industry.

In March 2014, the FSA made an announcement clarifying the requirement of loss absorbency at the point of non-viability for additional Tier 1 instruments and Tier 2 instruments under Basel III issued by banks and bank holding companies. According to the announcement, (i) additional Tier 1 instruments and Tier 2 instruments under Basel III issued by a bank must be written-down or converted into common shares when the Prime Minister of Japan confirms (nintei) that the above-described "Item 2 measures (dai nigo sochi)," "Item 3 measures (dai sango sochi)," or "specified Item 2 measures (tokutei dai nigo sochi)" need to be applied to the bank and (ii) additional Tier 1 instruments and Tier 2 instruments under Basel III issued by a bank holding company must be written-down or converted into common shares when the Prime Minister of Japan confirms (nintei) that the above-described "specified Item 2 measures (tokutei dai nigo sochi)" need to be applied to the

bank holding company. The FSA also stated in the announcement that the trigger event for loss absorbency at the point of non-viability with respect to such instruments should be construed in accordance with the then effective financial crisis response framework for banks and bank holding companies that have failed or are likely to fail, since the purpose of such write-down or conversion required under Basel III is to ensure that all classes of these capital instruments fully absorb losses at the point of non-viability before taxpayers are exposed to loss.

Special Measures Act Concerning Facilitation of Reorganization by Financial Institutions, Etc.

Under the Special Measures Act Concerning Facilitation of Reorganization by Financial Institutions, Etc.: (1) for one year after the merger or transfer of the entire business of a deposit-taking institution, the maximum amount to be covered by the deposit insurance will be \mathbb{10} million multiplied by the number of parties to the merger or business transfer; and (2) the procedures are simplified to a certain extent in connection with the transfer of an entire business or a merger with another deposit-taking institution by a deposit-taking institution that is made in accordance with a management base-strengthening plan that has been approved by the Government of Japan.

## Single Customer Credit Limit

The Banking Act restricts the aggregate amount of credit and loans that may be extended to any single customer in order to avoid the excessive concentration of credit risks and promote the fair and extensive use of bank credit. To tighten the restrictions under Japanese law to meet international standards, the Banking Act and the related cabinet order were amended in June 2013 and October 2014, respectively and those amendments became effective in December 2014. As a result of the amendments, the credit limit of bank holding companies, banks or bank groups for any single customer, including certain of the customer's affiliates, was lowered from 40% to 25% of the total qualifying capital of the bank holding company, bank or bank group, with certain adjustments.

## Restrictions on Activities of a Bank Holding Company

Under the Banking Act, a bank holding company is prohibited from carrying on any business other than management of its subsidiaries and other incidental businesses. A bank holding company may have any of the following as a subsidiary: a bank, a securities company, an insurance company or a foreign subsidiary that engages in the banking, securities or insurance business. In addition, a bank holding company may have as a subsidiary any company that engages in finance-related business, such as a credit card company, a leasing company or an investment advisory company. Certain companies that are designated by ministerial ordinance as those that cultivate new business fields may also become the subsidiary of a bank holding company.

An amendment to the Banking Act was promulgated in June 2016. Among other things, the amendment (1) requires a bank holding company to enhance group management, by measures including establishment of a basic policy of such group, coordination of conflicts of interest among group companies, development of a group compliance system and others; (2) permits a bank holding company or a group company, with prior approval of the Government of Japan, to manage certain businesses of other group companies that are common and duplicative; and (3) permits a bank or a bank holding company, with prior approval of the government, to hold voting rights of companies conducting businesses that contribute to or are expected to contribute to the sophistication of the banking business or the enhancement of customer convenience by utilizing information technology or other technologies, regardless of the shareholding restriction described below. The amendment became effective from April 2017.

#### Restriction on Aggregate Shareholdings by a Bank

The Act Concerning Restriction on Shareholdings by Banks requires Japanese banks and their qualified subsidiaries to limit the aggregate market value (excluding unrealized gains, if any) of their equity securities

holdings to an amount equal to 100% of their consolidated Tier 1 capital, with adjustments, in order to reduce exposure to stock price fluctuations. Treasury shares, shares issued by subsidiaries, shares not listed on any stock exchange or not registered with any OTC market, shares held as trust assets, and shares acquired through debt-for-equity swaps in restructuring transactions are excluded from this limitation. In order to facilitate the disposition of shares of listed stocks held by banks while preventing adverse effects caused by sales of large amounts of shares in a short period of time, share purchases by the Banks' Shareholdings Purchase Corporation of listed shares have been restarted from March 2009.

### Shareholding Restrictions Applicable to a Bank Holding Company and a Bank

The provision of the Act on Prohibition of Private Monopolization and Maintenance of Fair Trade which prohibits banks from holding more than 5% of the voting rights of non-financial companies in Japan does not apply to bank holding companies. However, the Banking Act generally prohibits a bank holding company and its subsidiaries, on an aggregated basis, from holding more than 15% of the voting rights of certain types of companies which are not permitted to become subsidiaries of bank holding companies. Also, the Banking Act generally prohibits a bank and its subsidiaries, on an aggregated basis, from holding more than 5% of the voting rights of certain types of companies which are not permitted to become subsidiaries of banks.

### Examination and Reporting Applicable to Shareholders of a Bank

The FSA may request the submission of reports or other materials from a bank and/or its bank holding company, or inspect the bank and/or the bank holding company, if necessary, in order to secure the sound and appropriate operation of the business of a bank.

Under the Banking Act, a person who desires to hold 20% (in some exceptional cases, 15%) or more of the voting rights of a bank is required to obtain advance approval of the FSA Commissioner. In addition, the FSA may request the submission of reports or materials from, or may conduct an inspection of, any principal shareholder who holds 20% (in some exceptional cases, 15%) or more of the voting rights of a bank if the FSA deems the action necessary in order to secure the sound and appropriate operation of the business of the bank. Under limited circumstances, the FSA may order the principal shareholder to take such measures as the FSA deems necessary.

Furthermore, any person who becomes a holder of more than 5% of the voting rights of a bank holding company or a bank must report the ownership of the voting rights to the Director General of the relevant local finance bureau within five business days. This requirement is separate from the significant shareholdings report required under the FIEA. In addition, a similar report must be made in respect of any subsequent change of 1% or more in any previously reported holding or in respect of any change in material matters set out in reports previously filed, with some exceptions.

## Regulations for Protection of Customers

# Protection of Personal Information

The Act on the Protection of Personal Information and related rules, regulations and guidelines impose requirements on businesses that use databases containing personal information, including appropriate custody of personal information and restrictions on information sharing with third parties.

## Act on Sales, Etc. of Financial Products

Due to deregulatory measures in the banking and other financial services industries, more financial products, including highly structured and other complicated products, may now be marketed to a broad base of customers. The Act on Sales, Etc. of Financial Products was enacted to better protect customers from incurring

unexpected losses as a result of purchasing these financial products. Under this law, sellers of financial products have a duty to their potential customers to explain important matters (i.e., the nature and magnitude of risk involved) regarding the financial products that they sell. If a seller fails to comply with the duty, the loss in value of the purchased investment product due to the failure to explain is refutably presumed to be the amount of the customer's loss. An amendment to this law, together with other related laws including the FIEA, became effective in September 2007. The amended law enlarges the scope of the duty of financial services providers to inform customers of important matters related to the financial products that they offer.

Act Concerning Protection of Depositors and Relief for Victims of Certain Types of Fraud

The Act Concerning Protection of Depositors from Illegal Withdrawals Made by Forged or Stolen Cards requires financial institutions to establish internal systems to prevent illegal withdrawals of deposits made using forged or stolen bank cards. The law also requires financial institutions to compensate depositors for any amount illegally withdrawn using forged or stolen bankcards, subject to certain conditions.

The Act Concerning Payment of Dividends for Relief of Damages from Funds in Account used in connection with Crimes requires that financial institutions take appropriate measures against various crimes including the closing of accounts used in connection with fraud and other crimes. The law also requires financial institutions to make, in accordance with specified procedures, payments from funds collected from the closed accounts to victims of certain crimes.

## Laws Prohibiting Money Laundering and Terrorist Financing

Act on Prevention of Transfer of Criminal Proceeds

Under the Act on Prevention of Transfer of Criminal Proceeds, which addresses money laundering and terrorism concerns, financial institutions and certain other entities, such as credit card companies, are required to perform customer identification, submit suspicious transaction reports and keep records of their transactions.

Foreign Exchange and Foreign Trade Act of Japan

Under the Foreign Exchange and Foreign Trade Act, SMBC is required to confirm that necessary permission from the relevant authorities is obtained by the customer or obtain necessary permission itself, for certain transaction involving targets who are designated under the law and the relevant orders thereunder including North Korea or Iran.

Act on Special Measures Concerning International Terrorist Assets-Freezing, etc. Conducted by the Government Taking into Consideration United Nations Security Council Resolution 1267, etc.

Under the Act on Special Measures Concerning International Terrorist Assets-Freezing, etc. Conducted by the Government Taking into Consideration United Nations Security Council Resolution 1267, etc., SMBC is generally prohibited to conduct certain transactions including donating or lending of money, securities or real estates or refunding of deposit with International Terrorist, who are designated under the law.

## Other Regulations Related to Our Business

Financial Instruments and Exchange Act of Japan

The Financial Instruments and Exchange Act of Japan ("FIEA") regulates the securities industry and most aspects of securities transactions in Japan, including public offerings, private placements and secondary trading of securities, ongoing disclosure by securities issuers, tender offers for securities, organization and operation of securities exchanges and self-regulatory organizations and registration of securities companies. The Prime Minister has the authority to regulate the securities industry and securities companies, which authority is

delegated to the FSA Commissioner under the FIEA. The Securities and Exchange Surveillance Commission, an external agency of the FSA, is independent from the Agency's other bureaus and is vested with authority to conduct day-to-day monitoring of the securities markets and to investigate irregular activities that hinder fair trading of securities, including inspection of securities companies as well as banks in connection with their securities business. Furthermore, the FSA Commissioner delegates certain authority to the Director General of the Local Finance Bureau to inspect local securities companies and their branches. A violation of applicable laws and regulations may result in various administrative sanctions, including revocation of registration or authorization, suspension of business or an order to discharge any Director or Executive Officer who has failed to comply with applicable laws and regulations. Securities companies are also subject to the rules and regulations of the Japanese stock exchanges and the Japan Securities Dealers Association, a self-regulatory organization of securities companies.

#### Regulation of the Consumer Finance Business

In order to resolve the problems of heavily indebted borrowers and to effect proper regulation of the consumer finance business, in June 2010, maximum legal interest rates were reduced to levels prescribed by the Interest Rate Restriction Act, ranging from 15% to 20%, and gray zone interest, which is interest on loans in excess of rates prescribed by the Interest Rate Restriction Act up to the 29.2% maximum rate permitted under the Contributions Act, was abolished. Judicial decisions have strictly interpreted the conditions under which consumer finance companies may retain gray zone interest. As a result, claims for refunds of gray zone interest increased substantially. Amendments to the Money Lending Business Act provide an additional upper limit on aggregate borrowings by an individual from all moneylenders over which moneylenders may not extend further loans, as well as stricter regulation and supervision of moneylender activities.

### Installment Sales Act

In order to ensure the fairness of transactions with respect to installment and other sales, prevent damage to consumers and manage credit card numbers, the Installment Sales Act imposes requirements on those who conduct installment sales businesses. In June 2008, revisions to the Installment Sales Act were enacted, most of which became effective in December 2009. The revisions impose more stringent and expanded requirements for credit card companies, including, among other things: (1) wider coverage of installment sales under the regulations; (2) measures to prevent inappropriate extensions of credit for certain credit transactions; (3) measures to prevent excessive lending for certain credit transactions that include requirements to investigate the payment ability of consumers by use of designated credit information organizations and prohibition of execution of credit agreements that exceed the payment ability of consumers; and (4) measures to protect certain information, such as credit numbers.

## Base Erosion and Profit Shifting (BEPS)

In July 2013, the Organization for Economic Co-operation and Development ("OECD") published the Action Plan on Base Erosion and Profit Shifting ("BEPS") in order to prevent exploiting of gaps and mismatches in tax rules and artificial shifting of profits to low or no-tax locations. In October 2015, the OECD published the final package of measures for a comprehensive, coherent and coordinated reform of the international tax rules for 15 key areas. These measures will apply once they are implemented either in domestic laws or in the network of bilateral tax treaties. Some of the deliverables published by the OECD have been partially reflected to Japanese tax regulations by the tax reforms adopted from 2015 through 2019 and to certain several bilateral tax treaties to which Japan is a party through the implementation of the Multilateral Convention to Implement Tax Treaty Related Measures to Prevent Base Erosion and Profit Shifting in Japan.

## Common Reporting Standard (CRS)

In order to prevent tax evasion and avoidance through offshore financial accounts, the OECD developed the Common Reporting Standards ("CRS"), which calls on jurisdictions to obtain information on financial accounts

of non-residents from their financial institutions and automatically exchange that information with other jurisdictions. From the perspective of implementation of the exchange of information based on CRS, the Act on Special Provisions of the Income Tax Act, the Corporation Tax Act and the Local Tax Act Incidental to Enforcement of Tax Treaties as well as the cabinet and ministerial ordinances thereunder has been amended as part of the tax reform of 2015, which became effective on January 1, 2017, and those who open a financial account with a financial institution located in Japan must submit a self-certification indicating the name of the jurisdiction of residence, etc. From 2018, each financial institution must report information pertaining to financial accounts of specific non-residents and the information is automatically exchanged with tax administrations of each jurisdiction on an annual basis.

## Deregulation

The developments toward deregulation of the financial system including those described below have made the Japanese banking industry highly competitive.

Deregulation of Bank Engagement in the Securities Business

The gradual relaxation of the restrictions under the Securities and Exchange Act allowed banks to engage in the following business lines, after taking appropriate registration measures with the FSA:

- underwriting and dealing in Japanese government bonds, Japanese municipal bonds, Japanese government guaranteed bonds, commercial paper and certain bonds issued by special purpose companies;
- selling beneficiary certificates of investment trusts and securities issued by an investment company;
- dealing in listed or OTC securities or derivatives transactions as well as in the securities intermediary business.

In addition, amendments to the FIEA and the Banking Act relating to firewalls and conflicts of interest between banks, securities companies and insurance companies became effective on June 1, 2009. The amendment relating to firewalls abolished the ban on certain officers and employees from holding concurrent posts in banks, securities companies and insurance companies, and relaxed restrictions on the transfer of non-public customer information. On the other hand, the amendment relating to conflicts of interest requires those financial institutions, including banks, to implement proper information management procedures and to develop appropriate internal systems to prevent customer interests from being unfairly harmed through trading by the companies or by other companies within their group. For example, the companies may be required to create information barriers between departments and monitor how it executes transactions with customers.

## Deregulation of Insurance Products

The gradual deregulation of the financial services industry permitted banks in Japan to offer an increased variety of insurance products, including pension-type insurance to the full range, as an agent.

# Privatization of Japan Post Holdings Co., Ltd.'s subsidiaries

In December 2014, under the Postal Privatization Act, Japan Post Holdings Co., Ltd. ("Japan Post Holdings"), a joint stock corporation that holds shares of operating companies, published a plan for the listing of Japan Post Holdings, Japan Post Bank, one of the world's largest deposit-taking institutions, and Japan Post Insurance Co., Ltd. ("Japan Post Insurance") and the gradual disposition of its shares of Japan Post Bank and Japan Post Insurance down to approximately 50% ownership. In November 2015, each of Japan Post Holdings, Japan Post Bank and Japan Post Insurance publicly offered approximately 11% of their outstanding shares,

respectively, and they were listed on the Tokyo Stock Exchange. Japan Post Bank is required to receive prior approval of the Government of Japan to expand its business until Japan Post Holdings disposes of at least half of the shares of Japan Post Bank.

# **Regulations in the United States**

As a result of its operations in the United States, the Company and SMBC are subject to extensive federal and state banking and securities supervision and regulation. SMBC engages in U.S. banking activities directly through its branches in Los Angeles, San Francisco and New York and through its representative offices in Houston, Dallas, Silicon Valley and Chicago. SMBC also controls a U.S. banking subsidiary, Manufacturers Bank, and a U.S. broker-dealer subsidiary, SMBC Nikko Securities America, Inc. Through a reorganization of our existing U.S. operations, the Company and SMBC established a new U.S. bank holding company, SMBC Americas Holdings, Inc. ("SMBCAH"), a wholly-owned direct subsidiary of SMBC at January 1, 2019. SMBCAH is currently the holding company for Manufacturers Bank, SMBC Nikko Securities America, Inc. and certain other U.S. subsidiaries. The establishment of SMBCAH will enhance the Company and SMBC's U.S. corporate governance capabilities by centralizing the supervision and management of its U.S. operations and bring together its primary U.S.-based banking, securities, capital markets and other subsidiaries under the new holding company.

SMBC's New York branch is supervised by the Federal Reserve Bank of New York and the New York State Department of Financial Services, but its deposits are not insured (or eligible to be insured) by the Federal Deposit Insurance Corporation ("FDIC"). SMBC's Los Angeles and San Francisco branches are supervised by the Federal Reserve Bank of San Francisco and the California Department of Business Oversight, but their deposits are not insured (or eligible to be insured) by the FDIC. SMBC's representative offices in Houston and in Dallas are subject to regulation and examination by the Federal Reserve Bank of Dallas and the Texas Department of Banking. SMBC's representative office in Silicon Valley is subject to regulation and examination by the Federal Reserve Bank of San Francisco and the California Department of Business Oversight. The SMBC's representative office in Chicago is subject to regulation and examination by the Federal Reserve Bank of Chicago and the Illinois Department of Financial and Professional Regulation.

Manufacturers Bank is a California state-chartered bank with FDIC-insured deposits that is not a member of the Federal Reserve System. As such, Manufacturers Bank is subject to regulation, supervision and examination by the FDIC and the California Department of Business Oversight.

The Company, SMBC and SMBCAH are bank holding companies by virtue of their ownership of Manufacturers Bank, and as such are subject to the U.S. Bank Holding Company Act of 1956, as amended ("Bank Holding Company Act") and are subject to regulation, supervision and examination by the Federal Reserve Board as their U.S. "umbrella supervisor." The Company, SMBC and SMBCAH are required to serve as sources of financial strength to Manufacturers Bank.

## Restrictions on Business Activities

The Bank Holding Company Act imposes restrictions on the Company and SMBC's U.S. non-banking operations. Bank holding companies that elect to be treated as financial holding companies, such as the Company, SMBC and SMBCAH are permitted to engage in a broader range of activities in the United States, however. Unless otherwise limited by the Federal Reserve Board, financial holding companies generally can engage, directly or indirectly in the U.S. and abroad, in financial activities, either de novo or by acquisition, by providing after-the-fact notice to the Federal Reserve Board. These financial activities include underwriting, dealing and making markets in securities, insurance underwriting and brokerage and making merchant banking investments in non-financial companies for a limited period of time, as long as the financial holding company does not directly or indirectly manage the non-financial companies' day-to-day activities, and the financial holding company's banking subsidiaries engage only in permitted cross-marketing with the non-financial companies.

The Company and SMBC elected to be treated as financial holding companies in May 2013, and SMBCAH elected to be treated as a financial holding company upon becoming a U.S. bank holding company in January 2019. As financial holding companies, the Company, SMBC and SMBCAH are subject to additional regulatory requirements. For example, the Company, SMBC, SMBCAH and Manufacturers Bank, as our U.S. insured depository institution subsidiary, must be "well capitalized" and "well managed," including maintenance of examination ratings that are at least satisfactory. In April 2019, SMBC and its New York branch entered into a written agreement with the Federal Reserve Bank of New York requiring SMBC and its New York branch to address certain deficiencies relating to the New York branch's anti-money laundering and economic sanctions compliance program. SMBC and its New York branch are required, among other things, to implement corrective measures and submit periodic progress reports to the Federal Reserve Bank of New York. In addition, as a result of the deficiencies identified in the written agreement, we no longer meet the requirements to be treated as a financial holding company, and, pending completion of a remediation plan designed to meet these requirements, we are currently subject to restrictions in our ability to engage in certain new categories of financial activities in the United States and to make acquisitions of companies engaged in activities in the United States. Divestiture or termination of certain business activities in the U.S. may also be required as a consequence of failure to correct the conditions giving rise to such restrictions within the prescribed period of time.

Under the Bank Holding Company Act, the Company, SMBC and SMBCAH are also required to obtain the prior approval of the Federal Reserve Board before directly or indirectly acquiring the ownership or control of more than 5% of any class of voting shares of U.S. banks, certain other depository institutions and bank or depository institution holding companies. In addition, SMBC's U.S. banking operations (including Manufacturers Bank and SMBC's U.S. branches) are also restricted from engaging in certain "tying" arrangements involving products and services.

#### Other Prudential Restrictions

SMBC's U.S. branches and Manufacturers Bank are subject to requirements and restrictions under U.S. federal and state law, including requirements to maintain reserves against deposits, restrictions on the types and amounts of loans that may be made and limitations on the types of investments that may be made and the types of services that may be offered. Various consumer laws and regulations also affect the operations of Manufacturers Bank, and to a limited extent, SMBC's New York and California branches.

In addition, under U.S. federal banking laws, state-chartered banks (such as Manufacturers Bank) and state-licensed branches and agencies of foreign banks (such as SMBC's New York branch) may not, as a general matter, engage as a principal in any type of activity not permissible for their federally chartered or licensed counterparts, unless (i) in the case of state-chartered banks, the FDIC determines that the additional activity would pose no significant risk to the FDIC's Deposit Insurance Fund and is consistent with sound banking practices and (ii) in the case of state-licensed branches and agencies of foreign banks, the Federal Reserve Board determines that the additional activity is consistent with sound banking practices. The U.S. federal banking laws also subject state branches and agencies of foreign banks to the same single-borrower lending limits that apply to federal branches or agencies, which are substantially similar to the lending limits applicable to national banks. For SMBC's U.S. branches, these single-borrower lending limits are based on the worldwide capital of SMBC.

Under the International Banking Act, the Federal Reserve Board may terminate the activities of any U.S. office of a foreign bank if it determines (i) that the foreign bank is not subject to comprehensive supervision on a consolidated basis in its home country (unless the home country is making demonstrable progress toward establishing such supervision), (ii) that there is reasonable cause to believe that such foreign bank or its affiliate has violated the law or engaged in an unsafe or unsound banking practice in the United States and, as a result of such violation or practice, the continued operation of the U.S. office would be inconsistent with the public interest or with the purposes of federal banking laws, or (iii) for a foreign bank that presents a risk to the stability of the United States financial system, the home country of the foreign bank has not adopted, or made demonstrable progress toward adopting, an appropriate system of financial regulation to mitigate such risk.

There are various qualitative and quantitative restrictions on the extent to which the Company and its subsidiaries can borrow or otherwise obtain credit from Manufacturers Bank or engage in certain other transactions involving that subsidiary. In general, these transactions must be on terms that would ordinarily be offered by Manufacturers Bank to unaffiliated entities, and credit transactions must be secured by designated amounts of specified collateral. In addition, certain transactions, such as certain purchases by Manufacturers Bank from SMBC or its non-bank subsidiaries, are subject to volume limitations. Effective in July 2012, the Dodd-Frank Act (discussed below) subjects credit exposure arising from derivative transactions, securities borrowing and lending transactions, and repurchase/reverse repurchase agreements to these collateral and volume transactions limitations.

## U.S. Financial Regulatory Reform

Both the scope of the U.S. laws and regulations and the intensity of supervision have increased in recent years, in response to the financial crisis as well as other factors such as technological and market changes. Regulatory enforcement and fines have also increased across the banking and financial services sector. Many of these changes have occurred as a result of the Dodd-Frank Act and its implementing regulations, most of which are now in place, and have resulted in or are anticipated to result in additional costs and impose certain limitations on our and SMBC's business activities. The current U.S. Presidential administration has expressed different policy goals with respect to financial regulation, but the impact that such U.S. Presidential administration's policy goals or any new or proposed legislation could have on the regulatory requirements currently imposed on us and SMBC remains uncertain. In May 2018, President Trump signed into law the Economic Growth, Regulatory Relief, and Consumer Protection Act, which is the first significant legislative reform of the Dodd Frank Act. Although this legislation makes changes to several major provisions of the Dodd Frank Act, the changes mainly relate to smaller U.S. banks and to U.S. bank holding companies, and have limited effect upon the SMBC Group.

In 2013, the Federal Reserve Board, the SEC, the Office of the Comptroller of the Currency ("OCC"), the FDIC, and the Commodity Futures Trading Commission ("CFTC") adopted final rules implementing what is known as the "Volcker Rule." The final rules restrict the ability of banking entities, such as us and SMBC, to engage as principal in proprietary trading activities, or sponsor, invest in, or retain investments in certain private equity, hedge or similar funds, but a number of exclusions and exemptions limit the final rules' extraterritorial reach.

The Dodd-Frank Act provides regulators with tools to impose greater capital, leverage and liquidity requirements and other prudential standards, particularly for financial institutions that pose significant systemic risk and large bank holding companies. In imposing heightened prudential standards on non-U.S. financial institutions such as us and SMBC, the Federal Reserve Board is directed to take into account the principle of national treatment and equality of competitive opportunity, and the extent to which the non-U.S. bank holding company is subject to comparable home country standards.

In 2014, the Federal Reserve Board adopted final rules that apply enhanced prudential standards to the U.S. operations of large non-U.S. banking organizations ("EPS Rules"), including us. The EPS Rules require each of certain large non-U.S. banking organizations, such as us, to certify that it is subject to home country capital standards that are broadly consistent with the Basel capital framework, including Basel III; conduct home country capital stress tests that are comparable to U.S. standards; comply with a certain liquidity requirements, including, among other things, a U.S. liquidity buffer requirement for its U.S. branches and agencies based on the results of internal liquidity stress testing; and establish a U.S. risk committee that periodically reviews the risk management policies and oversees the risk management framework of its U.S. operations. The EPS Rules also require non-U.S. banking organizations with combined U.S. assets (excluding assets held by its U.S. branches and agencies) of \$50 billion or more, are required to establish a separately capitalized top-tier U.S. intermediate holding company. This requirement does not apply to us because we do not meet this threshold, but we have established SMBCAH in consideration of this requirement. The Federal Reserve Board proposed amendments to

the EPS Rules in April 2019, but we do not expect the proposed amendments, if implemented, to significantly change the requirements under the EPS Rules that are currently applicable to us.

In June 2018, as part of the implementation of the EPS Rules, the Federal Reserve Board published a final rule implementing single counterparty credit limits. Under the final rule, our combined U.S. operations will be subject to an aggregate net credit exposure limit to any major counterparty, which includes other G-SIBs, of 15% of SMBC's Tier 1 capital, and an aggregate net credit exposure limit to any other counterparty of 25% of SMBC's Tier 1 capital. Unless otherwise notified by the Federal Reserve Board, we may comply with the final rule by certifying to the Federal Reserve Board that we comply with a home country regime on a consolidated basis that is comparable to the Large Exposures Framework published by the Basel Committee. We must comply with the final rule by January 1, 2020. Although a proposed rule has been released, a final rule for an early remediation framework applicable to foreign banking organizations has yet to be promulgated.

The Dodd-Frank Act removed a longstanding prohibition on the payment of interest on demand deposits by Manufacturers Bank and SMBC's three branches in the United States. In addition, the Dodd-Frank Act requires that the lending limits take into account credit exposure arising from derivative transactions and securities lending, securities borrowing, and repurchase agreements and reverse repurchase agreements with counterparties. In 2013, the OCC adopted the final rules that implement these new lending limits, and our New York, Los Angeles, and San Francisco branches must comply with these limits, in addition to existing state lending limits that apply to the branches. Additionally, as a California state-chartered bank, Manufacturers Bank is subject to state lending limits, which also apply to credit exposure arising from derivative transactions.

The Dodd-Frank Act also provides for an extensive framework for the regulation of OTC derivatives, including mandatory clearing, exchange trading and transaction reporting of certain OTC derivatives. In 2012, the final joint rules of the CFTC and the SEC that further define "swap" and "security based swap" became effective. As a result, certain entities are required to register with the CFTC as "swap dealers" or "major swap participants" and our subsidiary, SMBC Capital Markets, Inc., became provisionally registered as a swap dealer on December 31, 2012. Mandatory clearing, trade execution and reporting requirements for swaps took effect in 2013. Registration as a security-based swap dealer is not required until the SEC finalizes certain security-based swap rules that are still in proposed form.

Furthermore, the Dodd-Frank Act requires the SEC to establish rules requiring issuers with listed securities, which may include non-U.S. private issuers such as us, to establish a "clawback" policy to recoup previously awarded compensation in the event of an accounting restatement. The Dodd-Frank Act also grants the SEC discretionary rule-making authority to impose a new fiduciary standard on brokers, dealers and investment advisers, and expands the extraterritorial jurisdiction of U.S. courts over actions brought by the SEC or the United States with respect to violations of the antifraud provisions in the Securities Act of 1934 and the Investment Advisers Act of 1940.

## Laws Prohibiting Money Laundering and Terrorist Financing

The Bank Secrecy Act / USA PATRIOT Act of 2001

The Bank Secrecy Act, as amended by the USA PATRIOT Act of 2001 ("PATRIOT Act") contains measures to prevent and detect the financing of terrorism and international money laundering by imposing significant compliance and due diligence obligations, creating crimes, providing for penalties and expanding the extraterritorial jurisdiction of the United States. The Bank Secrecy Act, as amended, imposes anti-money laundering compliance obligations on U.S. financial institutions, including the U.S. offices of foreign banks. The passage of the PATRIOT Act and other events have resulted in heightened scrutiny of compliance with the Bank Secrecy Act and anti-money laundering rules by federal and state regulatory and law enforcement authorities. Certain provisions of the PATRIOT Act expired in June 2015 and were extended in part by the USA FREEDOM Act of 2015, enacted in June 2015.

## U.S. Sanctions Targeting Iran Related Activities

Starting in 2010, the U.S. government implemented various sanctions targeting non-U.S. parties that engage in specified Iran-related activities. Various statutes, Executive Orders and regulations, including the Comprehensive Iran Sanctions, Accountability and Divestment Act of 2010 (which, among other things, amended the Iran Sanctions Act of 1996, Section 1245 of the National Defense Authorization Act for Fiscal Year 2012, the Iran Threat Reduction and Syria Human Rights Act of 2012, and the Iran Freedom and Counter-Proliferation Act of 2012, authorize the imposition of sanctions on parties that engage in, among other things, certain activities relating to Iran's energy, petroleum, metals, shipping or shipbuilding sectors or that facilitate "significant" transactions or provide "significant financial services" for certain Iran-linked individuals or entities or the Islamic Revolutionary Guard Corps.

Prior to U.S. withdrawal from the JCPOA the United States along with the European Union provided Iran with certain sanctions relief. On Implementation Day, the U.S. government revoked certain Iran-related Executive Orders, temporarily waived certain statutory provisions and removed various individuals and entities from the Specially Designated Nationals and Blocked Persons List (the "SDN List") maintained by OFAC. However, certain U.S. secondary sanctions targeting Iran remained in effect, including those targeting significant transactions involving Iranian or Iran-related SDNs or the Islamic Revolutionary Guard Corps.

On August 6, 2018, President Trump issued Executive Order 13846, which reinstated provisions of certain Executive Orders that had been revoked in January 2016 to implement the JCPOA. Executive Order 13846 also added authorities to impose blocking or correspondent account sanctions on foreign financial institutions providing support or services to, or facilitating significant financial transactions on behalf of, certain sanctioned persons and expands the menu of available sanctions for certain significant transactions related to Iran involving petroleum, petroleum products and petrochemical products.

On November 5, 2018, following certain wind-down periods, the United States fully re-imposed sanctions (both primary and secondary) that had been waived or lifted under the JCPOA. On the same day, OFAC added back to the SDN List a number of parties that had been removed on Implementation Day from the list. Persons engaged in targeted activities involving Iran face exposure to secondary sanctions or enforcement actions under U.S. law. It is SMBC's policy not to conduct activities targeted by secondary sanctions.

As part of the reinstatement of full sanctions on Iran, the United States has resumed efforts to reduce Iran's crude oil sales, backed by the potential threat of correspondent account sanctions targeting foreign financial institutions. On November 5, 2018, the U.S. government announced that Japan was one of eight countries determined by the U.S. State Department to have significantly reduced purchases of crude oil from Iran and therefore granted a "significant reduction exception" authorizing, among other things, financial institutions based in those countries to engage in certain transactions related to the purchase of petroleum or petroleum products from Iran for a period of 180 days, without the risk of sanctions. On May 2, 2019, the significant reduction exceptions granted to these eight countries, including Japan, expired without further extension.

On May 8, 2019, President Trump issued Executive Order 13871, which imposes sanctions with respect to Iran's iron, steel, aluminum and copper sectors (collectively, the "metals" sector). Executive Order 13871 substantially broadens the scope of sanctionable activity relating to Iran's metals sector, including adding authority to impose blocking sanctions on persons determined to have knowingly engaged in certain significant transactions, and correspondent or payable-through account sanctions on foreign financial institutions determined to have conducted or facilitated certain significant financial transactions, involving Iran's metals sector or metals and metal products from Iran.

#### Ukraine Freedom Support Act of 2014, as Amended

In order to deter the Russian government from further destabilizing and invading Ukraine, the U.S. government enacted the Ukraine Freedom Support Act of 2014 (signed into law on December 18, 2014). Among

other things, the act, as amended by the Countering America's Adversaries Through Sanctions Act of 2017 (signed into law in August, 2017), mandates prohibitions or strict limitations on the opening or maintaining of correspondent or payable-through accounts in the United States by non-U.S. financial institutions determined by the U.S. government (i) to have knowingly engaged in on or after December 18, 2014 in significant transactions involving certain activities described in the act, including those involving individuals or entities on whom sanctions are imposed pursuant to the act for making a significant investment in a project for the extraction of deepwater, Arctic offshore or shale formation crude oil in Russia, or (ii) to have knowingly facilitated, on or after June 16, 2015, a significant financial transaction on behalf of any Russian individual or entity included on the SDN List pursuant to Ukraine-related sanction programs.

# Foreign Account Tax Compliance Act

Provisions of the U.S. tax law commonly referred to as the Foreign Account Tax Compliance Act ("FATCA"), which became effective on July 1, 2014, aims to prevent U.S. persons from hiding their financial assets or evading their U.S. federal income tax obligations by the use of offshore accounts. A foreign financial institution that has entered into an agreement with the U.S. Internal Revenue Service ("IRS") pursuant to which it agrees to comply with FATCA, referred to as a "participating foreign financial institution" ("PFFI"), is required to perform specified due diligence, reporting and withholding functions (a "PFFI agreement"). Specifically, under FATCA, a PFFI is required to ascertain the U.S. status of customers through specified due diligence and report certain information annually to the IRS. In cases where customers are not compliant with FATCA, PFFIs are obligated to carry out specified reporting and withholding procedures as prescribed. The consequences for foreign financial institutions that are not compliant with FATCA include being subjected to a 30% withholding tax on certain withholdable payments from U.S. sources and reporting to the IRS.

The United States entered into intergovernmental agreements or reached agreements in substance with more than 100 countries in furtherance of the objectives of FATCA, which modify the operation of FATCA with respect to financial institutions located in those countries. The United States and Japan have entered into an intergovernmental agreement to facilitate the implementation of FATCA pursuant to which Japanese financial institutions (such as us and certain of SMBC Group companies) are directed by the Japanese authorities to register with the IRS and fulfill obligations consistent with those required under a PFFI agreement. We are registered with the IRS as a PFFI. We are committed to complying with FATCA as a PFFI and abiding by the terms of our PFFI agreement with the IRS within the jurisdictions in which we operate and in accordance with the time frame set out by the IRS. We closely monitor FATCA developments and evolving industry practices to ensure continued compliance with FATCA.

#### Other Regulations in the United States

In the United States, SMBC's U.S.-registered broker-dealer subsidiary, SMBC Nikko Securities America, Inc. is regulated by the SEC. Broker-dealers are subject to regulations that cover all aspects of the securities business, including:

- sales methods;
- trade practices among broker-dealers;
- use and safekeeping of customers' funds and securities;
- capital structure;
- · record-keeping;
- the financing of customers' purchases; and
- the conduct of directors, officers and employees.

In addition, SMBC Nikko Securities America, Inc. is a member of and regulated by the Financial Industry Regulatory Authority and is regulated by the individual state securities authorities in the states in which it

operates. The U.S. government agencies and self-regulatory organizations, as well as state securities authorities in the United States having jurisdiction over SMBC's U.S. broker-dealer affiliates, are empowered to conduct administrative proceedings that can result in censure, fine, the issuance of cease-and-desist orders or the suspension or expulsion of a broker-dealer or its directors, officers or employees.

# **Regulations in Other Jurisdictions**

Elsewhere in the world, our operations are subject to regulation and control by local central banks and monetary authorities.

## Disclosure Pursuant to Section 13(r) of the Securities Exchange Act of 1934

Section 13(r) of the Securities Exchange Act of 1934, as amended, requires an issuer to disclose whether it or any of its affiliates knowingly engaged in certain activities or transactions relating to Iran or with individuals or entities designated by the U.S. government under specified Executive Orders, even if those activities are not prohibited by U.S. law and are conducted outside the United States by non-U.S. affiliates. During the twelve months ended March 31, 2019, one affiliate of SMFG, SMBC, engaged in activities subject to disclosure under Section 13(r). SMBC conducted these activities consistent with its internal policies and procedures, the policies and procedures of SMFG, and applicable laws and regulations, and to the extent they are not sanctionable under U.S. secondary sanctions. SMBC has discontinued activities that have become impermissible or subject to secondary sanctions as a result of changes in applicable laws and regulations.

SMBC issued letters of credit and provided remittance and other settlement services in connection with customers' trade transactions between Japan and Iran. These transactions principally involved the importation of oil into Japan or exportation of civilian commercial products from Japan and were conducted with Iranian banks, including the Central Bank of Iran and one other bank owned by the Government of Iran. SMBC supported a Japanese importing company by paying bills of exchange in connection with imports of crude oil from an Iranian oil company owned by the Government of Iran. These transactions did not involve entities or other persons on the SDN List and did not involve the settlement of U.S. dollar-denominated payments cleared through U.S. banks. SMBC has informed SMFG that it intends to continue to engage in these types of transactions only to the extent permitted under applicable regulations and to the extent they are not sanctionable under U.S. secondary sanctions. For the twelve months ended March 31, 2019, the gross revenue related to these transactions was \geq 20.4 million, representing about 0.0006% of SMFG's total interest and fee income. SMFG does not allocate direct costs to interest and fee income and therefore does not calculate net profits with respect to these transactions.

SMBC has issued performance bonds and advance payment bonds that supported various projects, including the construction of petroleum plants in Iran. Some of these bonds had counterparties that were entities controlled by the Government of Iran. Some of these bonds have matured, and SMBC has not renewed and will not renew them unless permitted under applicable regulations and to the extent they are not sanctionable under U.S. secondary sanctions, but SMBC continues to have obligations under the matured performance bonds until they are returned or cancelled by the beneficiaries. SMBC has also received fees from its customers on whose behalf it issued the performance bonds. For the twelve months ended March 31, 2019, the gross revenue relating to these transactions was \(\frac{1}{2}\).1 million, representing less than 0.0001% of SMFG's total interest and fee income. As noted above, SMFG does not allocate direct costs to interest and fee income and therefore does not calculate net profits with respect to these transactions. SMBC has informed SMFG that it intends to continue to accept fee income from its customers for whose account the performance bonds were issued and to pay the relevant fees to the Iranian banks, to the extent authorized by the Ministry of Finance of Japan or otherwise permitted under applicable regulations, until the bonds are returned or cancelled. However, SMBC strongly urges the relevant customers to ask the beneficiaries to agree to return or cancel the matured performance bonds.

SMBC has frozen an account of an Iranian bank designated under Executive Order 13224 pursuant to Japanese foreign exchange laws, and has frozen the U.S. dollar accounts of all Iranian banks. SMBC still

maintains Japanese yen accounts of government-owned Iranian banks, including an account for the Central Bank of Iran, and certain transactions described in this disclosure were conducted through the use of such accounts. These transactions were conducted in accordance with Japanese law, and we do not believe that the transactions were sanctionable under U.S. sanctions that were in effect at the time the transactions occurred. SMBC has discontinued activities that have become impermissible or subject to secondary sanctions as a result of changes in applicable laws and regulations, including transactions involving the Central Bank of Iran whose account has been frozen. The gross revenue attributable to the accounts of government-owned Iranian banks for the twelve months ended March 31, 2019, was less than ¥5.0 million, representing about 0.0001% of SMFG's total interest and fee income. SMFG does not allocate direct costs to interest and fee income and therefore does not calculate net profits with respect to these transactions. SMBC has informed SMFG that it intends to continue to maintain the Iranian accounts described above only to the extent permitted under applicable laws and regulations and to the extent the activities are not targeted by secondary sanctions.

As of the date of this annual report, to our knowledge, there is no other activity for the twelve months ended March 31, 2019 that requires disclosure under Section 13(r) of the Securities Exchange Act of 1934.

# 4.C. ORGANIZATIONAL STRUCTURE

The following chart presents our corporate structure summary at March 31, 2019.

				В	tusiness Segments	s <sup>(2)</sup>	
			Wholesale Business Unit	Retail Business Unit	International Business Unit	Global Markets Business Unit	Head office account and others
	Commercial Banking	(Domestic)					
		Sumitomo Mitsui Banking Corporation (SMBC)	0	0	0	0	0
		SMBC Trust Bank Ltd.	0	0	0		
		SMBC Guarantee Co., Ltd. (Credit guarantee)		0			
		Kansai Mirai Financial Group, Inc. (1) (Bank holding company)					0
		The Japan Net Bank, Limited <sup>(1)</sup> (Internet banking)	•	0			
		(Foreign)					
		Sumitomo Mitsui Banking Corporation Europe Limited			0		
		Sumitomo Mitsui Banking Corporation (China) Limited	0		0	0	
		PT Bank BTPN Tbk			0		
		SMBC Americas Holdings, Inc. (Bank holding company)			0		
		Manufacturers Bank			0		
		Banco Sumitomo Mitsui Brasileiro S.A.			0		
		JSC Sumitomo Mitsui Rus Bank			0		
		SMBC Bank EU AG			0		
		Sumitomo Mitsui Banking Corporation Malaysia Berhad			0		
		The Bank of East Asia, Limited <sup>(1)</sup>			0		
		ACLEDA Bank Plc. (1)			0		
		Vietnam Export Import Commercial Joint Stock Bank <sup>(1)</sup>			0		
		Vietnam Export import Commercial Joint Stock Bank			Ü		
	Leasing	(Domestic)					
		Sumitomo Mitsui Finance and Leasing Company, Limited <sup>(1)</sup>	0		0		
		Sumitomo Mitsui Auto Service Company, Limited <sup>(1)</sup>	0		0		
		(Foreign)					
		SMBC Leasing and Finance, Inc.	•		0		
		SMBC Aviation Capital Limited <sup>(1)</sup>			0		
		DIVIDO TITULON CUPTUN ESTIMOU					
	Securities	(Domestic)					
~ .		SMBC Nikko Securities Inc.	0	0	0	0	0
Sumitomo		(Foreign)					
Mitsui		SMBC Nikko Securities America, Inc.			0		
Financial		SMBC Nikko Capital Markets Limited			0		
Group, Inc.		SIND CITATIO CUPIAN MAINTEN ZIMINO				l .	
inc.	Consumer Finance	(Domestic)					
		Sumitomo Mitsui Card Company, Limited (Credit card)		0			
		Cedvna Financial Corporation (Credit card and consumer credit)		0			
		Cedyna Financial Corporation (Credit card and consumer credit)  SMBC Consumer Finance Co., Ltd. (Consumer lending)					
		SMBC Consumer Finance Co., Ltd. (Consumer lending)		0			
		SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending)		0			
		SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing)		0			
		SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring)		0 0			
		SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing)		0			
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring)		0 0			
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)		0 0			
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (Credit card)		0 0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research)		0 0			
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data		0 0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (Credit card)  (Domestic) The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (Investment advisory and investment trust management)		0 0			
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  (Domestic) The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting)	0	0 0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital)		0 0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  (Domestic) The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting)	0	0 0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (Cordit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information		0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services)		0 0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  (Domestic) The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services) Japan Pension Navigator Co., Ltd. (Operational management of		0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services) Japan Pension Navigator Co., Ltd. (Operational management of defined contribution pension plans)		0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMBC Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services) Japan Pension Navigator Co., Ltd. (Operational management of defined contribution pension plans) SAKURA KCS Corporation (1) (System engineering and data processing)		0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMBC Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services) Japan Pension Navigator Co., Ltd. (Operational management of defined contribution pension plans) SAKURA KCS Corporation (1) (System engineering and data processing) JSOL Corporation (1) (System development and data processing)		0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestie] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services) Japan Pension Navigator Co., Ltd. (Operational management of defined contribution pension plans) SAKURA KCS Corporation (1) (System engineering and data processing) Sakura Information Systems Co., Ltd. (1) (System engineering and data		0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMBC Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services) Japan Pension Navigator Co., Ltd. (Operational management of defined contribution pension plans) SAKURA KCS Corporation (1) (System engineering and data processing) JSOL Corporation (1) (System development and data processing) Sakura Information Systems Co., Ltd. (1) (System engineering and data processing)		0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMM Auto Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestie] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services) Japan Pension Navigator Co., Ltd. (Operational management of defined contribution pension plans) SAKURA KCS Corporation (1) (System engineering and data processing) Sakura Information Systems Co., Ltd. (1) (System engineering and data		0			0
	Others	SMBC Consumer Finance Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMBC Mobit Co., Ltd. (Consumer lending) SMBC Finance, Inc. (Automobile sale financing) SMBC Finance Service Co., Ltd. (Collecting agent and factoring) POCKET CARD CO., LTD. (1) (Credit card)  [Domestic] The Japan Research Institute, Limited (System development, data processing, management consulting and economic research) Sumitomo Mitsui Asset Management Company, Limited (3) (Investment advisory and investment trust management) NCore Co., Ltd. (Data processing service and consulting) SMBC Venture Capital Co., Ltd. (Venture capital) SMBC Consulting Co., Ltd. (Management consulting and information services) Japan Pension Navigator Co., Ltd. (Operational management of defined contribution pension plans) SAKURA KCS Corporation (1) (System engineering and data processing) JSOL Corporation (1) (System development and data processing) Sakura Information Systems Co., Ltd. (1) (System engineering and data processing) Daiwa SB Investments Ltd. (1) (Investment advisory and investment		0			0

<sup>(1)</sup> These companies are our associates or joint ventures.

<sup>(2)</sup> Chart indicates the classification of SMBC Group companies into each of SMBC Group-wide business segments.

<sup>(3)</sup> Sumitomo Mitsui Asset Management Company, Limited merged with Daiwa SB Investments Ltd. on April 1, 2019, to form Sumitomo Mitsui DS Asset Management Company, Limited.

As the ultimate holding company of the SMBC Group, we are responsible for:

- group strategy and management;
- group resource allocation;
- group financial accounting;
- investor relations;
- · capital strategy;
- group IT strategy;
- HR management for group executives;
- group risk management, internal control and compliance;
- · compensation schemes; and
- efficiently harmonizing our operations on a SMBC Group-wide basis.

### **Principal Subsidiaries**

Our principal subsidiaries at March 31, 2019 are shown in the list below. We consolidate all entities that we control. We control an entity when we are exposed, or have rights, to variable returns from our involvement with the entity and have the ability to affect those returns through our power over the entity.

### Principal domestic subsidiaries

Company Name	Proportion of Ownership Interest <sup>(1)</sup>		Main Business
	(%)	(%)	
Sumitomo Mitsui Banking Corporation		100.0	Commercial banking
SMBC Trust Bank Ltd		100.0	Trust Banking
SMBC Guarantee Co., Ltd	100.0	100.0	Credit guarantee
SMBC Nikko Securities Inc		100.0	Securities
Sumitomo Mitsui Card Company, Limited <sup>(2)</sup>	65.9	65.9	Credit card
Cedyna Financial Corporation	100.0	100.0	Credit card and consumer credit
SMBC Consumer Finance Co., Ltd		100.0	Consumer lending
SMBC Mobit Co., Ltd	100.0	100.0	Consumer lending
SMM Auto Finance, Inc	51.0	51.0	Automobile sales financing
SMBC Finance Service Co., Ltd		100.0	Collecting agent and factoring
The Japan Research Institute, Limited	100.0	100.0	System development, data processing,
			management consulting and economic research
Sumitomo Mitsui Asset Management Company,			
Limited <sup>(3)</sup>	51.1	51.1	Investment advisory and investment trust management
NCore Co., Ltd			Data processing service and consulting
SMBC Venture Capital Co., Ltd		$40.0^{(4)}$	Venture capital
SMBC Consulting Co., Ltd	98.3	98.3	Management consulting and information services
Japan Pension Navigator Co., Ltd	69.7	69.7	Operational management of defined contribution pension plans

<sup>(1)</sup> Percentages of proportion of ownership interest and proportion of voting rights have been truncated.

<sup>(2)</sup> We acquired an additional 34.1% of the outstanding shares of Sumitomo Mitsui Card Company, Limited on April 1, 2019 and, as a result, it became our wholly owned subsidiary.

<sup>(3)</sup> Sumitomo Mitsui Asset Management Company, Limited merged with Daiwa SB Investments Ltd. on April 1, 2019, to form Sumitomo Mitsui DS Asset Management Company, Limited.

<sup>(4)</sup> This company is accounted for as a subsidiary, despite our holdings of less than 50% of the voting rights, because we are able to govern the financial and operating policies of this company under a statute or an agreement.

## Principal foreign subsidiaries

Company Name	Country of Incorporation	Proportion of Ownership Interest <sup>(1)</sup>	Proportion of Voting Rights <sup>(1)</sup>	Main Business
		(%)	(%)	
Sumitomo Mitsui Banking Corporation Europe				
Limited	U.K.	100.0	100.0	Commercial banking
Sumitomo Mitsui Banking Corporation				
(China) Limited	China	100.0	100.0	Commercial banking
PT Bank BTPN Tbk	Indonesia	98.4	98.4	Commercial banking
SMBC Americas Holdings, Inc	U.S.A.	100.0	100.0	Bank holding company
Manufacturers Bank	U.S.A.	100.0	100.0	Commercial banking
Banco Sumitomo Mitsui Brasileiro S.A	Brazil	100.0	100.0	Commercial banking
JSC Sumitomo Mitsui Rus Bank	Russia	100.0	100.0	Commercial banking
SMBC Bank EU AG	Germany	100.0	100.0	Commercial banking
Sumitomo Mitsui Banking Corporation				
Malaysia Berhad	Malaysia	100.0	100.0	Commercial banking
SMBC Leasing and Finance, Inc	U.S.A.	100.0	100.0	Leasing
SMBC Nikko Securities America, Inc	U.S.A.	100.0	100.0	Securities
SMBC Nikko Capital Markets Limited	U.K.	100.0	100.0	Securities
SMBC Capital Markets, Inc.	U.S.A.	100.0	100.0	Derivatives

<sup>(1)</sup> Percentages of proportion of ownership interest and proportion of voting rights have been truncated.

# 4.D. PROPERTY, PLANT AND EQUIPMENT

The assets for rent we own for the purpose of operating leases mainly consist of aircraft for the leasing business. We own or lease the land and buildings in which we conduct our business. Most of the property that we operate in Japan is owned by us to be used by our branches. In contrast, our international operations are conducted out of leased premises. Our head office building in Marunouchi is leased from a third party. Our largest property is SMBC's East Tower in Marunouchi, with a net carrying value of \mathbb{\fomathbb{\text{9}}170 billion, including the land and building, at March 31, 2019.

The following table shows the net carrying amount of our tangible fixed assets at March 31, 2019.

	At N	<b>March 31, 2019</b>
	,	In millions)
Assets for rent	¥	564,461
Land		464,097
Buildings		338,500
Leased assets		25,549
Others		115,179
Total	¥	1,507,786

For more information, see Note 12 "Property, Plant and Equipment" to our consolidated financial statements included elsewhere in this annual report.

The total area of land related to our material office and other properties at March 31, 2019 was approximately 657,000 square meters for owned land and approximately 14,000 square meters for leased land.

We are not aware of any material environmental issues that may affect the utilization of our assets.

# Item 4A. Unresolved Staff Comments

None.

## Item 5. Operating and Financial Review and Prospects

The discussion below should be read together with "Item 3.A. Selected Financial Data" and our consolidated financial statements and related notes included elsewhere in this annual report. Unless otherwise indicated, we present our information on a consolidated basis.

#### **OVERVIEW**

### **Operating Environment**

Our results of operations and financial condition are significantly affected by developments in Japan as well as the global economy.

For the fiscal year ended March 31, 2019, the Japanese economy continued to recover gradually, supported by an increase in capital investments by businesses, since corporate earnings and business sentiment continued to improve, and the recovery of private consumption reflecting the improvement in the employment and income situation.

Japanese gross domestic product ("GDP") increased by 0.7% for the fiscal year ended March 31, 2019, compared with an increase of 1.9% in the previous fiscal year, based on data published in June 2019 by the Cabinet Office of the Government of Japan. Japan's core consumer price index ("CPI") increased by 0.8% for the same period, compared with an increase of 0.7% in the previous fiscal year, based on data published in April 2019 by the Statistics Bureau in the Ministry of Internal Affairs and Communications of Japan.

The following table presents quarter-on-quarter growth rates of Japanese GDP during the fiscal year ended March 31, 2019 and 2018.

			For the	fiscal year	ended Ma	rch 31,		
	For the fiscal year en  2019  1Q 2Q 3Q 4Q  0.6% (0.6%) 0.5% 0.6%			2018				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
GDP	0.6%	(0.6%)	0.5%	0.6%	0.5%	0.6%	0.3%	(0.1%)

Japanese GDP temporarily declined for the period from July to September 2018, primarily due to decreases in private consumption, capital investments by businesses and exports of goods and services, reflecting natural disasters such as heavy rains, typhoons and earthquakes. Thereafter, it recovered primarily due to an increase in capital investments by businesses and the recovery of private consumption.

The employment situation continued to improve during the fiscal year ended March 31, 2019, reflecting a growing labor shortage. The active job openings-to-applicants ratio continued to steadily improve. In addition, the unemployment rate remained low, and it was 2.5% in March 2019, the same as in March 2018, based on the Labor Force Survey by the Statistics Bureau in the Ministry of Internal Affairs and Communications of Japan. Compensation of employees increased by 2.1% for the fiscal year ended March 31, 2019, reflecting the current employment situation. This was the fourth consecutive year that compensation of employees increased.

Further, according to Teikoku Databank, a research institution in Japan, there were approximately 8,100 corporate bankruptcies in Japan during the fiscal year ended March 31, 2019, a decrease of 2.8% from the previous fiscal year, involving approximately ¥1.6 trillion in total liabilities, a decrease of 40.0% from the previous fiscal year.

Interest rates in Japanese financial and capital markets are affected by the monetary policy measures of the Bank of Japan ("BOJ"). In 2016, in addition to the existing provision of ample funds, the BOJ introduced "quantitative and qualitative monetary easing with a negative interest rate" and "quantitative and qualitative monetary easing with yield curve control." Under this policy framework, the BOJ would keep short-term interest rates down by maintaining its policy of applying a negative interest rate of minus 0.1% to certain excess reserves of financial institutions held at the BOJ. Moreover, the BOJ indicated it would purchase Japanese government bonds so that the yield of the 10-year Japanese government bonds would be close to around 0% to control long-term interest rates. In July 2018, the BOJ decided to introduce forward guidance for policy rates which states that the BOJ intends to maintain the current extremely low levels of short- and long-term interest rates for an extended period of time, which the BOJ clarified in April 2019 to mean at least through around spring 2020, and to conduct market operations as well as asset purchases in a more flexible manner, with a view to persistently continuing with powerful monetary easing. Under such circumstances, the uncollateralized overnight call rate, which is the benchmark short-term interest rate, remained negative for the fiscal year ended March 31, 2019. The yield on newly issued Japanese government bonds with a maturity of 10 years, which is the benchmark long-term interest rate, was at around 0% for the same period.

The yen depreciated against the U.S. dollar from ¥106.19 at March 30, 2018 to ¥ 110.75 at March 29, 2019, according to the statistical data published by the BOJ.

The Nikkei Stock Average, which is a price-weighted average of 225 stocks listed on the Tokyo Stock Exchange First Section, rose from \(\frac{1}{2}\)21,454.30 at March 30, 2018 to \(\frac{1}{2}\)424,270.62 at October 2, 2018, its highest closing level since November 1991. However, it then dropped below the \(\frac{1}{2}\)20,000 level at the beginning of January 2019, and it reached \(\frac{1}{2}\)21,205.81 at March 29, 2019.

According to the Ministry of Land, Infrastructure, Transport and Tourism of Japan, the average residential land prices in Japan increased by 0.6% in year 2018, compared with an increase of 0.3% in the previous year.

The global economy, as a whole, continued to recover gradually for the fiscal year ended March 31, 2019, although it showed some signs of slowing down toward the end of the fiscal year.

For the fiscal year ended March 31, 2019, the U.S. economy expanded, supported by robust private consumption reflecting the strong employment and income situation. The European economy was gradually picking up, but showed some signs of slowing down toward the end of the fiscal year. On the other hand, the Chinese economy continued to slow down gradually, but the economic stimulus measures by the Chinese government were starting to halt the economic slowdown toward the end of the fiscal year. The growth momentum in other Asian economies, as a whole, gradually headed toward recovery for the fiscal year ended March 31, 2019.

In addition to economic factors and conditions, we expect that our results of operations and financial condition will be significantly affected by regulatory trends such as Japanese TLAC Standards, the Basel III reforms and the Dodd-Frank Act. For a more detailed description of regulations to which we are subject, risks associated with regulatory development and our management policy under this environment, see "Item 3.D. Risk Factors—Risks Related to Our Business," "Item 4.B. Business Overview—Regulations in Japan, Regulations in the United States, Regulations in Other Jurisdictions and Description of Operations and Principal Activities—Management Policies."

## **Factors Affecting Results of Operation**

#### Income (Loss)

We have three principal sources of operating income: net interest income, net fee and commission income, and net income from trading/investment securities.

*Net Interest Income*. Net interest income, or the difference between interest income and interest expense, is determined by:

- the amount of interest-earning assets and interest-bearing liabilities;
- the interest spread;
- the general level of interest rates; and
- the proportion of interest-earning assets to interest-bearing liabilities.

Our principal interest-earning assets are loans and advances, investment securities, and deposits with banks. Our principal interest-bearing liabilities are deposits, borrowings and debt securities in issue. The interest income and expense on trading assets and liabilities and financial assets at fair value through profit or loss are not included in net interest income. Our net interest income is earned mainly by SMBC. SMBC controls its exposure to interest rate fluctuations through asset and liability management operations.

SMBC, like other banks in Japan, makes most domestic loans based on a short-term interest rate, the TIBOR, or a short-term prime rate, which are generally intended to reflect its cost of short-term yen funding and significantly affected by the monetary policy of the BOJ.

The BOJ announced in October 2014 the expansion of its "quantitative and qualitative monetary easing" introduced in April 2013, and in December 2015 the introduction of "supplementary measures for quantitative and qualitative monetary easing," in order to achieve the price stability target of 2% in terms of the year-on-year rate of increase in the CPI. In January 2016, the BOJ announced the introduction of "quantitative and qualitative monetary easing with a negative interest rate" ("negative interest rate policy"), and began to implement a negative interest rate policy in February 2016. Under the negative interest rate policy, the BOJ has adopted a multi-tier system where the outstanding balance of each financial institution's current account at the BOJ is divided into three tiers, to each of which a positive interest rate, a zero interest rate and a negative interest rate of minus 0.1 percent are applied, respectively. After these policy interest rate changes, SMBC lowered its ordinary deposit rate by 0.019 percentage points from 0.02% to 0.001% in February 2016. Thereafter, in September 2016, the BOJ announced the introduction of "quantitative and qualitative monetary easing with yield curve control." Under this policy framework, the BOJ indicated it would purchase Japanese government bonds so that the yield of the 10-year Japanese government bonds would be close to around 0% to control long-term interest rates. In addition, the BOJ would keep short-term interest rates down by maintaining its policy of applying a negative interest rate of minus 0.1% to certain excess reserves of financial institutions held at the BOJ. In July 2018, the BOJ decided to introduce forward guidance for policy rates which states that the BOJ intends to maintain the current extremely low levels of short- and long-term interest rates for an extended period of time, which the BOJ clarified in April 2019 to mean at least through around spring 2020, and to conduct market operations as well as asset purchases in a more flexible manner, with a view to persistently continuing with powerful monetary easing.

The following table sets forth SMBC's short-term prime rate, three-month TIBOR, ordinary deposit rate, long-term prime rate and ten-year swap rate, at the dates indicated:

	At	March 31,	
	2019	2018	2017
Short-term prime rate	1.475%	1.475%	1.475%
Three-month TIBOR	0.069	0.069	0.057
Ordinary deposit rate	0.001	0.001	0.001
Long-term prime rate	1.000	1.000	0.950
Ten-year swap rate	0.111	0.261	0.265

It is difficult to earn a wide interest spread when interest rates are at a low level, as they currently are in Japan. When interest rates rise from extremely low levels, interest spreads at commercial banks generally

increase. However, interest spreads may temporarily decrease immediately after an increase in interest rates because it may take time for banks to increase lending rates correspondingly, in contrast to their funding rates. After an adjustment period, lending rates generally also increase and banks are able to secure a wider interest spread than in a low interest rate environment. Conversely, interest spreads may temporarily increase immediately after a decrease in interest rates because it may take time for banks to decrease lending rates correspondingly, in contrast to their funding rates. After an adjustment period, lending rates generally also decrease and banks generally are not able to maintain a wide interest spread.

Net Fee and Commission Income. We earn fees and commissions from a variety of services. The primary components of SMBC's net fee and commission income are fees and commissions related to money remittances and transfers, investment trusts sales, loans (such as loan commitment fees and loan syndication fees for arranging loans), securities transactions (such as bond trustee fees and bond recording agency fees), and guarantees and acceptances. Other fees and commissions include fees from investment banking and electronic banking.

In addition, we earn a significant amount of fees on transactions in our credit card businesses, conducted through Sumitomo Mitsui Card and Cedyna, and fees and commissions on transactions in our securities businesses, conducted through SMBC Nikko Securities. The principal components of Sumitomo Mitsui Card's and Cedyna's fees are membership fees from retailers and annual cardholders, while those of SMBC Nikko Securities' fees and commissions are subscription and agent commissions from investment trusts sales and underwriting fees.

The principal factors affecting fees and commissions are the demand for the services provided, the fees charged for those services and fees charged by competitors for similar services. The volume of services provided also affects profitability, as our fee businesses have significant economies of scale. In order to diversify sources of revenue and enhance return on assets, we are expanding our fees and commissions businesses, including sales of investment trusts and life insurance products, and investment banking businesses.

Net Income from Trading/Investment Securities. We undertake significant trading activities involving a variety of financial instruments, including derivatives. Our income from these activities is subject to volatility caused by, among other things, changes in interest rates, foreign exchange rates, equity prices or other market variables. Any unexpected change in interest rates could affect the fair value of our interest rate derivative positions and our net income from trading activities. Net trading income consists of margins made on market-making and our customer business as well as changes in fair value of trading assets and liabilities and derivative financial instruments. It also includes net interest and dividend income on these instruments.

We have substantial investments in debt instruments measured at fair value through other comprehensive income. In particular, Japanese government bonds represent a significant part of our bond portfolio. We also own debt securities denominated in foreign currencies, principally the U.S. dollars. We also have investments in equity instruments measured at fair value through other comprehensive income, which consist primarily of our strategic shareholding investments in stocks issued by our customers. Net investment income includes the gains and losses arising from the sales or redemptions of debt instruments measured at fair value through other comprehensive income and the dividend income earned from equity instruments measured at fair value through other comprehensive income. Increases in interest rates or declines in equity prices could substantially decrease the fair value of those instruments.

Operating income from other than these three sources mentioned above is included in "Net income from financial assets at fair value through profit or loss" or "Other income." Net income from financial assets at fair value through profit or loss includes gains and losses arising from sales and the change in the fair value of the financial instruments such as investment trusts or hybrid instruments classified as financial assets at fair value through profit or loss. It also includes interest and dividend income on these instruments. Other income consists primarily of income from operating leases and income related to IT solution services.

## **Expenses**

Impairment Charges on Financial Assets. We adopted the expected credit losses ("ECL") model introduced by IFRS 9. The ECL model requires that impairment losses be measured by using reasonable and supportable information including forecasts of future economic conditions and in an unbiased and probability-weighted manner. Our impairment charges are recorded primarily due to impairment on loans and advances.

Impairment charges on loans and advances are affected by the economic environment and financial conditions of borrowers. During periods of economic slowdown, corporate and individual borrowers are generally more likely to suffer credit rating downgrades, or become delinquent or default on their borrowings. The slowdown in the domestic or global economy may increase credit costs relating to a wide range of industries.

General and Administrative Expenses. General and administrative expenses consist primarily of personnel expenses (salaries and related expenses), depreciation and amortization expenses, and other expenses (rent and lease expenses, premiums for deposit insurance, publicity and advertising expenses, and communication expenses).

Other Expenses. Other expenses consist primarily of cost of operating leases, costs related to IT solution services and IT systems, losses on disposal of property, plant and equipment, and other intangible assets, and impairment losses of property, plant and equipment.

## Unrealized Gains or Losses on Investment Securities Portfolio

Changes in the fair value of domestic and foreign investment securities result in an increase or a decrease in unrealized gains or losses on investment securities measured at fair value through other comprehensive income. Unrealized gains or losses arising from changes in the fair value of the debt instruments in these securities are recognized directly in equity, until they are derecognized or impaired. Unrealized gains or losses arising from changes in the fair value of the equity instruments in these securities are recognized directly in equity, and amounts presented in equity are not subsequently transferred to profit or loss.

Most of our domestic equity instruments consist of publicly traded Japanese stocks. The Nikkei Stock Average increased by 13.5% from ¥18,909.26 at March 31, 2017, to ¥21,454.30 at March 30, 2018, and decreased by 1.2% to ¥21,205.81 at March 29, 2019. At March 31, 2019, we had net unrealized gains on domestic equity securities of ¥2,129,048 million, a decrease of ¥795,543 million from ¥2,924,591 million at March 31, 2018. For more information, see "Item 5.A. Operating Results—Financial Condition—Investment Securities."

# Strengthening of Equity Capital

In response to the imposition of more stringent regulatory capital requirements, we have been taking a proactive approach to managing our risk-weighted capital ratio by focusing on increasing qualifying capital, including by building up our retained earnings, identifying risks, and controlling risk-weighted assets.

## Foreign Currency Fluctuations

The average exchange rate used to convert dollars to yen in the consolidated financial statements included elsewhere in this annual report for the fiscal year ended March 31, 2019 was ¥110.92 per \$1.00, compared to the previous fiscal year's average exchange rate of ¥110.86 per \$1.00. The percentage of revenue we earned from our foreign operations for the fiscal years ended March 31, 2019 and 2018 was 34% and 30%, respectively. For more information, see "Item 4.B. Business Overview—Revenues by Region."

## **Critical Accounting Estimates and Judgments**

Our financial position and results of operations are influenced by estimates and judgments that management employs in the course of preparation of our consolidated financial statements. We identified the following areas

of significant accounting policies to be particularly sensitive in terms of estimates and judgments made by management. Estimates and judgments are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable.

## Allowance for Loan Losses

The allowance for loan losses is measured under the ECL model, where the allowance will be recognized as an amount equal to the expected credit losses over the lifetime of a loan, in case it has experienced a significant increase in credit risk since initial recognition. The measurement of the allowance requires a number of significant judgments to be applied, such as:

- determining criteria for significant increase in credit risk;
- measuring ECL by choosing appropriate models and assumptions;
- · incorporating forward-looking information; and
- estimating the expected future cash flows by taking into account factors such as historical loss
  information, the appropriateness of the borrower's business plan or operational improvement plan, the
  status of progress of its plan, the overall support from financial institutions, and the realizable value of
  any collateral held.

Management estimates and judgments may change from time to time as the economic environment changes or new information becomes available. Changes in these estimates and judgments will result in a different allowance for loan losses and may have a direct impact on impairment charges. Impairment charges on loans and advances amounting to \frac{\frac{1}}{122,927} million and \frac{\frac{1}}{26,623} million were recognized for the fiscal years ended March 31, 2019 and 2018, respectively.

### Fair Value of Financial Instruments

Some of our financial instruments are measured at fair value, such as trading assets and liabilities, financial assets at fair value through profit or loss, derivative financial instruments and investment securities at fair value through other comprehensive income.

The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Our financial assets and liabilities measured at fair value are mostly valued based on quoted prices in active markets, or using valuation techniques that incorporate inputs, other than quoted market prices, that are observable either directly or indirectly in the market, including dealers' quotes. We principally use valuation techniques that are commonly used by market participants to price the instruments. To the extent practical, the valuation models make maximum use of observable data. However, for certain financial assets and liabilities, the fair values are measured by using valuation techniques with significant unobservable inputs. In such cases, significant management estimates are made, resulting in a less objective measurement of fair value.

The risk management departments in each subsidiary regularly review significant valuation methodologies and recalibrate model parameters and inputs, both observable and unobservable, in an effort to ensure an appropriate estimation of fair value has been made. Where significant management judgments are required in valuation, we establish a valuation control framework to validate the valuation models and fair values calculated based on such valuation models. Under the framework, the accounting department is responsible for ensuring that the accounting policies and procedures to determine the fair values are in compliance with the relevant accounting standards.

If the fair value at the trade date, which is measured using a valuation technique with significant unobservable inputs, differs from the transaction price, any gain or loss on the trade date is adjusted to be deferred. Management judgment is required to determine whether significant unobservable inputs exist in the valuation technique.

The financial assets and liabilities are classified into one of three levels within a fair value hierarchy based on the inputs used in the fair value measurement. The three levels of the fair value hierarchy are as follows:

- Level 1. Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2. Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3. Significant unobservable inputs for the asset or liability.

Management judgment is involved in determining the level of hierarchy to which each financial instrument should be categorized and in periodical assessments of market liquidity for inputs and price transparency.

In addition to the fair value hierarchy disclosure, we provide a sensitivity analysis of the impact on the Level 3 financial instruments carried at fair value by using reasonably possible alternatives for the unobservable parameters in Note 43 "Fair Value of Financial Assets and Liabilities" to our consolidated financial statements included elsewhere in this annual report. The determination of reasonably possible alternatives requires significant management judgment.

## Impairment of Goodwill

Goodwill is tested for impairment at least annually and whenever events or changes in circumstances indicate that it may be impaired. The first step of the impairment test is identifying the cash-generating units ("CGUs"), which represent the smallest identifiable groups of assets that generate cash inflows that are largely independent of the cash inflows from other assets or groups of assets. Goodwill is then allocated to the CGUs, considering how the goodwill is recognized and other relevant factors.

In the impairment test, the carrying amount of the CGU to which goodwill is allocated is compared against its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. Such recoverable amounts are determined based on significant management judgments and assumptions.

We determine the recoverable amount using the estimated future cash flows, pre-tax discount rates, growth rates and other factors. The estimation of future cash flows inherently reflects management judgments, even though such forecasts are prepared taking into account actual past performance and external economic data. The pre-tax discount rates and growth rates may be significantly affected by market interest rates or other market conditions, which are beyond management's control, and therefore significant management judgments are made to determine these assumptions.

These management judgments are made based on the facts and circumstances at the time of the impairment test, and may vary depending on the situation and time. Changes in management judgments may result in different impairment test results and different impairment losses recognized. For the fiscal years ended March 31, 2019 and 2018, impairment losses on goodwill were \(\frac{4}{262},624\) million and \(\frac{4}{28},607\) million, respectively.

## **Provision for Interest Repayment**

Provision for interest repayment represents management's estimate of future claims for the refund of gray zone interest, taking into account historical experience such as the number of customer claims for a refund, the amount of repayments and the characteristics of customers, and the length of the period during which claims are expected to be received in the future.

Management estimates and judgments may change from time to time as the legal environment and market conditions change or new information becomes available. Changes in these estimates and judgments could affect the balance of provision for interest repayment. Provision for interest repayment is recorded in provisions as a liability, and it totaled \(\frac{\pmathbf{148}}{48}\),409 million and \(\frac{\pmathbf{145}}{179}\) million at March 31, 2019 and 2018, respectively.

## Retirement Benefits

We have defined benefit plans such as defined benefit pension plans and lump-sum severance indemnity plans. The present value of the defined benefit obligation is calculated based on actuarial valuations that are dependent upon a number of assumptions, including discount rates, mortality rates and future salary (benefit) increases. The discount rates are equivalent to market yields of AA credit-rated corporate bonds that have terms to maturity approximating those of the related obligations. Future mortality rates are based on the official mortality table generally used for actuarial assumptions in Japan. Other assumptions used for the calculation of the defined benefit obligation are based on historical records. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. While we believe that these assumptions are appropriate, any change in these assumptions will impact actuarial gains and losses, as well as the present value of the defined benefit obligations and the net retirement benefit expense for each period. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions in the year, and return on plan assets excluding interest income are recognized in other comprehensive income and are never reclassified to profit or loss.

The difference between the fair value of the plan assets and the present value of the defined benefit obligation at the end of the reporting period is recognized as assets and liabilities in the consolidated statement of financial position. When this calculation for each plan results in a benefit to us, the recognized asset is limited to the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan. An economic benefit is available to us, if it is realizable during the life of the plan or on settlement of the plan obligation. The net total of assets and liabilities in the consolidated statement of financial position amounted to net assets of \(\frac{\pmathbf{Y}}{232},456\) million and \(\frac{\pmathbf{Y}}{279},567\) million at March 31, 2019 and 2018, respectively.

#### Deferred Tax Assets

We recognize deferred tax assets relating to tax losses carried forward and deductible temporary differences, only to the extent that it is probable that future taxable profit will be available against which the tax losses carried forward and the deductible temporary differences can be utilized. This assessment requires significant management judgments and assumptions. Future taxable profit is estimated based on, among other relevant factors, forecasted results of operations, which are based on historical financial performance and the business plans that management believes to be prudent and feasible. While we carefully assess the realization of tax losses carried forward and deductible temporary differences, the actual taxable profit in the future may be less than the forecast. The deferred tax assets amounted to \(\frac{\pmathbf{x}}{37},073\) million and \(\frac{\pmathbf{y}}{19},436\) million in the consolidated statement of financial position at March 31, 2019 and 2018, respectively, while the net total of deferred tax assets and liabilities amounted to net liabilities of \(\frac{\pmathbf{y}}{230},292\) million and \(\frac{\pmathbf{y}}{378},305\) million at March 31, 2019 and 2018, respectively.

# New and Amended Accounting Standards and Recent Accounting Pronouncements

See "New and Amended Accounting Standards Adopted by the SMBC Group" and "Recent Accounting Pronouncements" under Note 2 "Summary of Significant Accounting Policies" to our consolidated financial statements included elsewhere in this annual report.

#### 5.A. OPERATING RESULTS

For discussion about our operating results for the fiscal year ended March 31, 2017, including certain comparative discussion of the fiscal years ended March 31, 2018 and 2017, please refer to "Item 5. Operating and Financial Review and Prospectus—5.A. Operating Results" in our annual report on Form 20-F filed on June 28, 2018.

Under the economic and financial circumstances described in "Item 5. Operating and Financial Review and Prospects—Overview—Operating Environment," we made a profit through our commercial banking and other

financial services businesses. Our total operating income decreased by ¥609,901 million from ¥3,812,347 million for the fiscal year ended March 31, 2018 to ¥3,202,446 million for the fiscal year ended March 31, 2019, primarily due to decreases in net investment income and other income. Our net profit decreased by ¥242,012 million from ¥889,598 million for the fiscal year ended March 31, 2018 to ¥647,586 million for the fiscal year ended March 31, 2019, due to the decrease in total operating income described above, which was partially offset by a decrease in operating expenses.

Our total assets increased by ¥3,328,057 million from ¥192,175,566 million at March 31, 2018 to ¥195,503,623 million at March 31, 2019, primarily due to increases in cash and deposits with banks and loans and advances, which were partially offset by a decrease in assets held for sale.

Our total liabilities increased by ¥4,050,410 million from ¥179,679,767 million at March 31, 2018 to ¥183,730,177 million at March 31, 2019, primarily due to increases in deposits and borrowings, which were partially offset by a decrease in liabilities directly associated with the assets held for sale.

Our total equity decreased by ¥722,353 million from ¥12,495,799 million at March 31, 2018 to ¥11,773,446 million at March 31, 2019, primarily due to a decrease in non-controlling interests, which was partially offset by an increase in retained earnings.

# **Operating Results**

The following table presents information as to our income, expenses and net profit for the fiscal years ended March 31, 2019 and 2018.

		l year ended ch 31,
	2019(1)	2018
		, except per data)
Interest income	¥2,406,350	¥2,144,070
Interest expense	1,101,875	733,969
Net interest income	1,304,475	1,410,101
Fee and commission income	1,101,777	1,131,364
Fee and commission expense	178,351	178,867
Net fee and commission income	923,426	952,497
Net trading income	320,302	270,464
Net income (loss) from financial assets at fair value through profit or loss	54,655	(667)
Net investment income	93,922	424,097
Other income	505,666	755,855
Total operating income	3,202,446	3,812,347
Impairment charges on financial assets	119,686	136,808
Net operating income	3,082,760	3,675,539
General and administrative expenses	1,715,368	1,813,121
Other expenses	575,657	792,765
Operating expenses	2,291,025	2,605,886
Share of post-tax profit of associates and joint ventures	40,157	49,323
Profit before tax	831,892	1,118,976
Income tax expense	184,306	229,378
Net profit	¥ 647,586	¥ 889,598
Profit attributable to:		
Shareholders of Sumitomo Mitsui Financial Group, Inc	¥ 541,932	¥ 759,998
Non-controlling interests	93,779	119,878
Other equity instruments holders Earnings per share:	11,875	9,722
Basic	¥ 387.76	¥ 538.84
Diluted	387.49	538.43

<sup>(1)</sup> On April 1, 2018, we adopted IFRS 9 and IFRS 15 retrospectively by adjusting the consolidated statement of financial position at the date of initial application, and have not restated comparatives as permitted by IFRS 9 and IFRS 15. See Note 2 "Summary of Significant Accounting Policies—New and Amended Accounting Standards Adopted by the SMBC Group" to our consolidated financial statements included elsewhere in this report.

Total operating income decreased by ¥609,901 million, or 16%, from ¥3,812,347 million for the fiscal year ended March 31, 2018 to ¥3,202,446 million for the fiscal year ended March 31, 2019, primarily due to decreases in net investment income of ¥330,175 million and other income of ¥250,189 million. Although impairment charges on financial assets decreased, net operating income also decreased by ¥592,779 million from ¥3,675,539 million for the fiscal year ended March 31, 2018 to ¥3,082,760 million for the fiscal year ended March 31, 2019.

Net profit decreased by ¥242,012 million from ¥889,598 million for the fiscal year ended March 31, 2018 to ¥647,586 million for the fiscal year ended March 31, 2019, as a result of the decrease in net operating income described above, which was partially offset by a decrease in other expenses.

## Net Interest Income

The following tables show the average balances of our statement of financial position items, related interest income, interest expense, net interest income and average rates for the fiscal years ended March 31, 2019 and 2018.

	For the fiscal year ended March 31,						
		2019			2018		
	Average balance <sup>(3)</sup>	Interest income	Average rate	Average balance <sup>(3)</sup>	Interest income	Average rate	
		(In mi	illions, excep	ot percentages)			
Interest-earning assets:							
Interest-earning deposits with other							
banks:							
Domestic offices	,	· · · · · · · · · · · · · · · · · · ·	0.36%			0.53%	
Foreign offices	4,696,278	100,225	2.13%	4,873,905	73,681	1.51%	
Total	5,693,588	103,798	1.82%	5,722,147	78,217	1.37%	
Call loans and bills bought, reverse			-				
repurchase agreements and cash							
collateral on securities borrowed:							
Domestic offices	8,829,374	14,879	0.17%	8,201,699	14,975	0.18%	
Foreign offices	3,138,663	39,908	1.27%	2,952,589	44,408	1.50%	
Total	11,968,037	54,787	0.46%	11,154,288	59,383	0.53%	
Investment securities(1):			-				
Domestic offices	8,977,937	65,854	0.73%	10,584,200	47,297	0.45%	
Foreign offices	4,258,283	87,061	2.04%	3,406,370	54,998	1.61%	
Total	13,236,220	152,915	1.16%	13,990,570	102,295	0.73%	
Loans and advances <sup>(2)</sup> :			-				
Domestic offices	60,973,779	1,007,977	1.65%	68,551,116	1,093,584	1.60%	
Foreign offices	29,646,844	1,086,873	3.67%	28,121,904	810,591	2.88%	
Total	90,620,623	2,094,850	2.31%	96,673,020	1,904,175	1.97%	
				,,		/ 0	
Total interest-earning assets:  Domestic offices	79,778,400	1 002 292	1 2707	00 105 257	1 160 202	1.32%	
	41,740,068	1,092,283	1.37%	88,185,257 39,354,768	1,160,392	2.50%	
Foreign offices		1,314,067	3.15%	<u> </u>	983,678		
Total	¥121,518,468	¥2,406,350	1.98%	¥127,540,025	¥2,144,070	1.68%	

For the fiscal year ended March 31	For	the	fiscal	vear	ended	March	31
------------------------------------	-----	-----	--------	------	-------	-------	----

		2019				
	Average balance <sup>(3)</sup>	Interest expense	Average rate	Average balance <sup>(3)</sup>	Interest expense	Average rate
		(In mi	llions, exce	ept percentages)		
Interest-bearing liabilities:						
Deposits:  Domestic offices	V 92 701 727	¥ 59.234	0.07%	¥ 87,138,742	¥ 44.941	0.05%
Foreign offices		\$ 59,234 542,131	1.99%	25,413,734	₹ 44,941 337,812	1.33%
_						
Total	111,0/5,203	601,365	0.54%	112,552,476	382,753	0.34%
Call money and bills sold, repurchase agreements and cash collateral on securities lent and other interest-bearing liabilities:						
Domestic offices	8,115,332	39,636	0.49%	10,964,003	17,600	0.16%
Foreign offices	4,610,162	97,606	2.12%	5,030,541	53,646	1.07%
Total	12,725,494	137,242	1.08%	15,994,544	71,246	0.45%
Borrowings:						
Domestic office	10,787,234	73,299	0.68%	11,331,752	61,460	0.54%
Foreign offices	977,662	33,934	3.47%	983,616	27,736	2.82%
Total	11,764,896	107,233	0.91%	12,315,368	89,196	0.72%
Debt securities in issue:						
Domestic offices	9,880,220	203,423	2.06%	9,298,368	166,769	1.79%
Foreign offices	2,698,608	52,612	1.95%	2,180,438	24,005	1.10%
Total	12,578,828	256,035	2.04%	11,478,806	190,774	1.66%
Total interest-bearing liabilities:  Domestic offices	112,574,513 35,569,908	375,592 726,283	0.33% 2.04%	118,732,865 33,608,329	290,770 443,199	0.24% 1.32%
Total	¥148,144,421	¥1,101,875	0.74%	¥152,341,194	¥ 733,969	0.48%
Net interest income and interest rate						
spread		¥1,304,475			¥1,410,101	1.20%

<sup>(1)</sup> Taxable investment securities and non-taxable investment securities are not disclosed separately because the aggregate effect of these average balances and interest income would not be material. In addition, the yields on tax-exempt obligations have not been calculated on a tax equivalent basis because the effect of such calculation would not be material.

<sup>(2)</sup> Loans and advances include impaired loans and advances. The amortized portion of net loan origination fees (costs) is included in interest income on loans and advances.

<sup>(3)</sup> Average balances are generally based on a daily average. Weekly, month-end or quarter-end averages are used for certain average balances where it is not practical to obtain applicable daily averages. The allocations of amounts between domestic and foreign are based on the location of the office.

The following tables show changes in our interest income, interest expense and net interest income based on changes in volume and changes in rate for the fiscal year ended March 31, 2019 compared to the fiscal year ended March 31, 2018.

Fiscal year ended March 31, 2019 compared to fiscal year ended March 31, 2018

	Increase / (decrease)				
	Volume	Volume Rate			
		(In millions)			
Interest income:					
Interest-earning deposits with other banks:					
Domestic offices	¥ 700	¥ (1,663)	\ /		
Foreign offices	(2,772)	29,316	26,544		
Total	(2,072)	27,653	25,581		
Call loans and bills bought, reverse repurchase agreements and cash					
collateral on securities borrowed:					
Domestic offices	1,093	(1,189)	(96)		
Foreign offices	2,666	(7,166)	(4,500)		
Total	3,759	(8,355)	(4,596)		
Investment securities:					
Domestic offices	(8,110)	26,667	18,557		
Foreign offices	15,487	16,576	32,063		
Total	7,377	43,243	50,620		
Loans and advances:					
Domestic offices	(124,191)	38,584	(85,607)		
Foreign offices	45,907	230,375	276,282		
Total	(78,284)	268,959	190,675		
Total interest income:					
Domestic offices	(130,508)	62,399	(68,109)		
Foreign offices	61,288	269,101	330,389		
Total	¥ (69,220)	¥ 331,500	¥262,280		

Fiscal year ended March 31, 2019 compared to fiscal year ended March 31, 2018 Increase / (decrease)

	Volume	Rate	Net change	
		(In millions)		
Interest expense:				
Deposits:				
Domestic offices	¥ (1,732)	¥ 16,025	¥ 14,293	
Foreign offices	26,461	177,858	204,319	
Total	24,729	193,883	218,612	
Call money and bills sold, repurchase agreements and cash collateral on securities lent and other interest-bearing liabilities:				
Domestic offices	(5,610)	27,646	22,036	
Foreign offices	(4,844)	48,804	43,960	
Total	(10,454)	76,450	65,996	
Borrowings:				
Domestic offices	(3,060)	14,899	11,839	
Foreign offices	(169)	6,367	6,198	
Total	(3,229)	21,266	18,037	
Debt securities in issue:				
Domestic offices	10,876	25,778	36,654	
Foreign offices	6,736	21,871	28,607	
Total	17,612	47,649	65,261	
Total interest expense:				
Domestic offices	474	84,348	84,822	
Foreign offices	28,184	254,900	283,084	
Total	¥ 28,658	¥ 339,248	¥ 367,906	
Net interest income:				
Domestic offices	¥(130,982)	¥ (21,949)	¥(152,931)	
Foreign offices	33,104	14,201	47,305	
Total	¥ (97,878)	¥ (7,748)	¥(105,626)	

## Interest Income

Our interest income increased by \(\frac{\text{262},280}{\text{ million}}\), or 12%, from \(\frac{\text{2},144,070}{\text{ million}}\) for the fiscal year ended March 31, 2018 to \(\frac{\text{2},406,350}{\text{ million}}\) million for the fiscal year ended March 31, 2019, primarily due to an increase in interest income on loans and advances. Interest income on loans and advances increased by \(\frac{\text{410}}{\text{190},675}\) million, or 10%, from \(\frac{\text{41}}{\text{1904},175}\) million for the fiscal year ended March 31, 2019, primarily due to performance in our foreign offices. Interest income on loans and advances at foreign offices increased by \(\frac{\text{276}}{\text{282}}\) million for the fiscal year ended March 31, 2018 to \(\frac{\text{41}}{\text{086},873}\) million for the fiscal year ended March 31, 2019, due to increases in both the average rate and volume of loans to foreign customers. Interest income on loans and advances at domestic offices decreased by \(\frac{\text{485}}{\text{607}}\) million, or 8%, from \(\frac{\text{41}}{\text{1093},584}\) million for the fiscal year ended March 31, 2018 to \(\frac{\text{41}}{\text{1007},977}\) million for the fiscal year ended March 31, 2019, primarily due to a decrease in volume reflecting the exclusion of loans and advances made by KUBC and The Minato Bank, both of which had been our subsidiaries but became our equity-method associates for the fiscal year ended March 31, 2018.

## Interest Expense

Our interest expense increased by ¥367,906 million, or 50%, from ¥733,969 million for the fiscal year ended March 31, 2018 to ¥1,101,875 million for the fiscal year ended March 31, 2019, primarily due to an increase in interest expense on deposits. Our interest expense on deposits increased by ¥218,612 million, or 57%, from ¥382,753 million for the fiscal year ended March 31, 2018 to ¥601,365 million for the fiscal year ended March 31, 2019, primarily due to an increase at foreign offices reflecting increases in both the average rate and volume.

#### Net Interest Income

Our net interest income decreased by ¥105,626 million, or 7%, from ¥1,410,101 million for the fiscal year ended March 31, 2018 to ¥1,304,475 million for the fiscal year ended March 31, 2019. The net interest income decreased primarily due to a decrease in interest income on loans and advances at domestic offices, which was partially offset by an increase in net interest income at foreign offices.

From the fiscal year ended March 31, 2018 to March 31, 2019, the average rate on loans and advances at domestic offices increased by 0.05 percentage points from 1.60% to 1.65%. The average rate on loans and advances at foreign offices increased by 0.79 percentage points from 2.88% to 3.67%. As a result, the total for loans and advances increased by 0.34 percentage points from 1.97% to 2.31%. On the other hand, the average rate on deposits increased by 0.20 percentage points from 0.34% to 0.54%, primarily due to an increase in the average rate on deposits at foreign offices by 0.66 percentage points from 1.33% to 1.99%.

## Net Fee and Commission Income

The following table sets forth our net fee and commission income for the periods shown.

	For the fiscal year ended March 31,			
	2019	2018		
	(In millions)			
Fee and commission income from:				
Loans	¥ 118,225	¥ 120,998		
Credit card business	290,034	289,509		
Guarantees	63,112	62,934		
Securities-related business	142,870	147,016		
Deposits	12,650	16,169		
Remittances and transfers	139,625	140,621		
Safe deposits	4,546	5,224		
Trust fees	4,629	3,854		
Investment trusts	127,762	154,419		
Agency	11,417	16,577		
Others	186,907	174,043		
Total fee and commission income	1,101,777	1,131,364		
Fee and commission expense from:				
Remittances and transfers	42,150	40,214		
Guarantees	1,572	3,750		
Others	134,629	134,903		
Total fee and commission expense	178,351	178,867		
Net fee and commission income	¥ 923,426	¥ 952,497		

Fee and commission income decreased by ¥29,587 million, or 3%, from ¥1,131,364 million for the fiscal year ended March 31, 2018 to ¥1,101,777 million for the fiscal year ended March 31, 2019. Primary sources of fee and commission income are fees obtained through our credit card business, fees obtained through securities-related business, remittance and transfer fees, fees and commissions obtained through investment trusts, and loan transaction fees. The decrease in fee and commission income was primarily due to a decrease in investment trust sales commissions reflecting the decline in stock prices in the second half of the fiscal year ended March 31, 2019.

Fee and commission expense was \(\frac{\pmathbf{1}}{178,351}\) million for the fiscal year ended March 31, 2019, slightly decreased by \(\frac{\pmathbf{5}}{516}\) million from \(\frac{\pmathbf{1}}{178,867}\) million for the fiscal year ended March 31, 2018.

As a result, net fee and commission income decreased by \(\frac{4}{29},071\) million, or 3%, from \(\frac{4}{952},497\) million for the fiscal year ended March 31, 2018 to \(\frac{4}{923},426\) million for the fiscal year ended March 31, 2019.

## Net Income (Loss) from Trading, Financial Assets at Fair Value Through Profit or Loss and Investment Securities

The following table sets forth our net income (loss) from trading, financial assets at fair value through profit or loss and investment securities for the periods shown.

	For the fiscal year ended March 31,					
		2019	2018			
		s)				
Net trading income:						
Interest rate	¥	176,352	¥	128,137		
Foreign exchange		92,835		87,322		
Equity		46,576		48,047		
Credit		3,667		5,735		
Others		872		1,223		
Total net trading income	¥	320,302	¥	270,464		
Net income (loss) from financial assets at fair value through profit or loss:						
Net income (loss) from debt instruments	¥	53,048	¥	(1,775)		
Net income from equity instruments		1,607		1,108		
Total net income (loss) from financial assets at fair value through profit or loss	¥	54,655	¥	(667)		
Net investment income:						
Net gain from disposal of debt instruments	¥	6,072	¥	4,187		
Net gain from disposal of equity instruments		· —		281,036		
Dividend income		87,850		138,874		
Total net investment income	¥	93,922	¥	424,097		

Net trading income, which includes income and losses from trading assets and liabilities and derivative financial instruments, increased by \(\xi\)49,838 million from \(\xi\)270,464 million for the fiscal year ended March 31, 2018 to \(\xi\)320,302 million for the fiscal year ended March 31, 2019. The increase was primarily due to an increase in net trading income from interest rate related transactions related to the "economic hedges."

We have carried out hedging transactions mainly to hedge the interest rate risk of financial assets and liabilities and the foreign exchange risk of foreign currency denominated assets and liabilities. Of those hedges, the economic hedges are economically effective for risk management but are not accounted for as hedge accounting under IFRS.

As for the economic hedges against the interest rate risk, hedged items include loans, borrowings and debt securities in issue, and hedging instruments are derivative financial instruments such as interest rate swaps. The economic hedges against the foreign exchange risk are classified into three types: (1) net investments in foreign operations hedged by using foreign currency denominated financial liabilities such as deposits and borrowings, and derivative financial instruments, (2) foreign currency denominated equity instruments measured at fair value through other comprehensive income hedged by using foreign currency denominated financial liabilities, and (3) foreign currency denominated financial assets and liabilities, such as loans and deposits hedged by using derivative financial instruments such as currency swaps.

The economic hedge transactions may lead to accounting mismatches (i.e., when the gains or losses on the hedged items and hedging instruments do not arise at the same time, or the hedged items and hedging instruments do not offset each other either in profit or loss, or in other comprehensive income). Accordingly, large fluctuations in interest rates and/or large depreciations or appreciations of the yen against other currencies may result in significant fluctuations in net trading income from interest rate related transactions and/or foreign exchange transactions.

The increase in net trading income from interest rate related transactions was primarily due to an increase in fair values of interest rate hedging instruments for the economic hedges, reflecting a decrease in U.S. interest rates during the fiscal year ended March 31, 2019.

Net income (loss) from financial assets at fair value through profit or loss increased by ¥55,322 million from a net loss of ¥667 million for the fiscal year ended March 31, 2018 to a net income of ¥54,655 million for the fiscal year ended March 31, 2019. This was primarily due to the adoption of IFRS 9 from April 1, 2018. With the adoption of IFRS 9, some of our financial assets classified as available-for-sale financial assets and loans and receivables under IAS 39 "Financial Instruments: Recognition and Measurement" were reclassified into financial assets measured at fair value through profit or loss. The changes in fair values, interest and dividends from such financial assets were included in net income (loss) from financial assets at fair value through profit or loss under IFRS 9. This resulted in a significant increase of net income (loss) from financial assets at fair value through profit or loss.

Net investment income decreased by ¥330,175 million from ¥424,097 million for the fiscal year ended March 31, 2018 to ¥93,922 million for the fiscal year ended March 31, 2019. This was primarily due to the adoption of IFRS 9 from April 1, 2018. With the adoption of IFRS 9, some of our financial assets classified as available-for-sale financial assets under IAS 39 were reclassified into financial assets measured at fair value through profit or loss. Any profit or loss from such financial assets was included in net income (loss) from financial assets at fair value through profit or loss under IFRS 9. Additionally, we made an irrevocable election at initial recognition for particular equity instruments to present subsequent changes in fair values in other comprehensive income, which are not subsequently transferred to profit or loss. Accordingly, net gains from the disposal of such equity instruments were no longer recognized in profit or loss after the adoption of IFRS 9. This resulted in a significant decrease of net investment income.

For further information about the impact of the adoption of IFRS 9, see Note 2 "Summary of Significant Accounting Policies" to our consolidated financial statements included elsewhere in this report.

## Other Income

The following table sets forth our other income for the periods shown.

	For the fiscal year ended March 31,				
	2	2019	2018		
		(In million	ns)		
Income from operating leases	¥	235,044 ¥	276,850		
Income related to disposal of assets leased		112,344	322,673		
Income related to IT solution services		33,828	29,172		
Gains on disposal of property, plant and equipment, and other intangible					
assets		541	852		
Reversal of impairment losses of investments in associates and joint ventures		2,402	8,123		
Others		121,507	118,185		
Total other income	¥	505,666 ¥	755,855		

Other income decreased by ¥250,189 million, or 33%, from ¥755,855 million for the fiscal year ended March 31, 2018 to ¥505,666 million for the fiscal year ended March 31, 2019, primarily due to decreases in income related to the disposal of assets leased and income from operating leases.

## Impairment Charges on Financial Assets

The following table sets forth our impairment charges (reversals) on financial assets for the periods shown.

I	For the fiscal year ended March 31,					
_	2019(1)	2018(2)				
	(In mi	llions)				
Loans and advances	122,927	¥ 126,623				
Loan commitments	(9,771)	_				
Financial guarantees	6,529	_				
Investment securities <sup>(3)</sup>	1	10,185				
Total impairment charges on financial assets ¥	119,686	¥ 136,808				

<sup>(1)</sup> For the fiscal year ended March 31, 2019, impairment charges on the financial assets above are determined in accordance with IFRS 9.

Our impairment charges on financial assets consist of losses relating to loans and advances, loan commitments, financial guarantee contracts and investment securities. Impairment charges on these financial assets are mainly affected by the economic environment and financial conditions of borrowers or issuers.

Impairment charges on financial assets decreased by ¥17,122 million from ¥136,808 million for the fiscal year ended March 31, 2018 to ¥119,686 million for the fiscal year ended March 31, 2019. Equity instruments classified as available-for-sale financial assets under IAS 39 are not subject to impairment requirements under IFRS 9 and thus have no impact on impairment charges for the fiscal year ended March 31, 2019. The decrease in impairment charges of loans and advances was primarily due to a decrease in the provision for loan losses reflecting the reversal of allowance for loan losses of certain large borrowers resulting from improvement of their financial performance. For detailed information on provision for loan losses, see "—Financial Condition—Allowance for Loan Losses."

<sup>(2)</sup> For the fiscal year ended March 31, 2018, impairment charges on loans and advances and investment securities were determined in accordance with IAS 39, while losses for loan commitments and financial guarantee contracts were determined in accordance with IAS 37 "Provisions, Contingent Liabilities and Contingent Assets."

<sup>(3)</sup> Investment securities, which were formerly available-for-sale financial assets under IAS 39, include debt instruments measured at fair value through other comprehensive income and those measured at amortized cost under IFRS 9.

## General and Administrative Expenses

The following table sets forth our general and administrative expenses for the periods shown.

	For the fiscal year ended March				
		2019		2018	
		(In mi	llion	s)	
Personnel expenses	¥	803,821	¥	864,396	
Depreciation and amortization		168,564		171,043	
Rent and lease expenses		112,660		117,400	
Building and maintenance expenses		10,254		11,167	
Supplies expenses		16,252		16,902	
Communication expenses		35,030		38,171	
Publicity and advertising expenses		63,669		80,464	
Taxes and dues		82,792		83,976	
Outsourcing expenses		100,495		96,733	
Premiums for deposit insurance		35,555		37,938	
Office equipment expenses		47,139		54,708	
Others		239,137		240,223	
Total general and administrative expenses	¥	1,715,368	¥	1,813,121	

General and administrative expenses decreased by ¥97,753 million, or 5%, from ¥1,813,121 million for the fiscal year ended March 31, 2018 to ¥1,715,368 million for the fiscal year ended March 31, 2019. This was primarily due to the exclusion of general and administrative expenses of KUBC and The Minato Bank, which ceased to be our subsidiaries and became our equity-method associates for the fiscal year ended March 31, 2018, and the SMBC Group-wide expense control initiatives.

## Other Expenses

The following table sets forth our other expenses for the periods shown.

For the fiscal year ended March				
	2019		2018	
	(In mi	illions	)	
¥	120,412	¥	144,708	
	101,218		310,460	
	96,727		92,975	
	47,293		49,879	
	4,596		4,913	
	5,906		27,816	
	66,665		35,666	
	2,677		28,250	
	50,679		19,851	
	25,744		_	
	53,740		78,247	
¥	575,657	¥	792,765	
	¥	¥ 120,412 101,218 96,727 47,293 4,596 5,906 66,665 2,677 50,679 25,744 53,740	2019 (In millions  ¥ 120,412 ¥ 101,218 96,727 47,293  4,596 5,906 66,665 2,677 50,679 25,744 53,740	

Other expenses decreased by ¥217,108 million, or 27%, from ¥792,765 million for the fiscal year ended March 31, 2018 to ¥575,657 million for the fiscal year ended March 31, 2019, primarily due to decreases in cost related to disposal of assets leased and cost of operating leases.

## Share of Post-tax Profit of Associates and Joint Ventures

Share of post-tax profit of associates and joint ventures decreased by ¥9,166 million from ¥49,323 million for the fiscal year ended March 31, 2018 to ¥40,157 million for the fiscal year ended March 31, 2019. This was primarily because The Bank of East Asia, Limited, which is our equity-method associate, recognized gains on sale of its subsidiary in the previous fiscal year. The decrease was partially offset by the impact of Sumitomo Mitsui Finance and Leasing Company, Limited having become our equity-method joint venture on November 28, 2018.

## Income Tax Expense

Income tax expense decreased by ¥45,072 million from ¥229,378 million for the fiscal year ended March 31, 2018 to ¥184,306 million for the fiscal year ended March 31, 2019, primarily due to a decrease in current tax expenses resulting from a decrease in taxable income and the adoption of IFRS 9 from April 1, 2018. Under IFRS 9, gains and losses arising from the disposal of particular equity instruments previously included in net investment income are no longer recognized in profit or loss. Accordingly, the current tax expense related to the disposal of these equity instruments is also not recognized in profit or loss. For further information on the adoption of IFRS 9, see Note 2 "Summary of Significant Accounting Policies—New and Amended Accounting Standards Adopted by the SMBC Group" to our consolidated financial statements included elsewhere in this report.

## **Business Segment Analysis**

Our business segment information is prepared based on the internal reporting system utilized by our management to assess the performance of our business segments under Japanese GAAP. We have four main business segments: the Wholesale Business Unit, the Retail Business Unit, the International Business Unit and the Global Markets Business Unit, with the remaining operations recorded in Head office account and others.

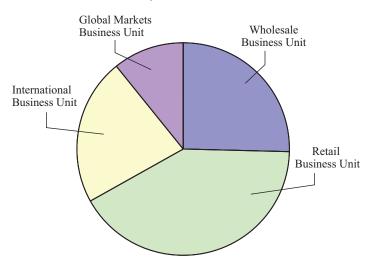
Our organizational charts are provided in "Item 4.C. Organizational Structure." Since figures reported to management are prepared under Japanese GAAP, the segment information does not agree to figures in the consolidated financial statements under IFRS. This difference is addressed in Note 4 "Segment Analysis—Reconciliation of Segmental Results of Operations to Consolidated Income Statements" to our consolidated financial statements included elsewhere in this annual report.

## Segmental Results of Operations

## For the fiscal year ended March 31, 2019:

	В	holesale usiness Unit <sup>(3)</sup>	]	Retail Business Unit		ternational Business Unit <sup>(3)</sup>	Gl	lobal Markets Business Unit	ac	ead office count and others <sup>(3)</sup>		Total
					_	(In b	illio	ons)				
Consolidated gross profit <sup>(1)</sup>	¥	784.9	¥	1,281.6	¥	689.6	¥	333.6	¥	(243.5)	¥	2,846.2
General and administrative expenses		(345.1)		(1,021.4)		(333.4)		(54.2)		39.0		(1,715.1)
Others <sup>(2)</sup>		45.1		14.4		38.9		19.1		(56.3)		61.2
Consolidated net business profit	¥	484.9	¥	274.6	¥	395.1	¥	298.5	¥	(260.8)	¥	1,192.3

# Consolidated Gross Profit by Business Segment (For the fiscal year ended March 31, 2019)



## For the fiscal year ended March 31, 2018:

	Wholesale Business Unit	]	Retail Business Unit		ternational Business Unit	Gl	obal Markets Business Unit		lead office ecount and others	Total
					(In b	illio	ons)			
Consolidated gross profit <sup>(1)</sup>	¥ 772.9	¥	1,311.7	¥	632.0	¥	356.2	¥	(91.7) ¥	2,981.1
General and administrative expenses	(347.9)		(1,027.7)		(280.7)		(53.9)		(106.0)	(1,816.2)
Others <sup>(2)</sup>	53.7		15.6		46.9		17.5		(94.8)	38.9
Consolidated net business profit	¥ 478.7	¥	299.6	¥	398.2	¥	319.8	¥	(292.5) ¥	1,203.8

<sup>(1)</sup> Consolidated gross profit = (Interest income – Interest expenses) + Trust fees + (Fee and commission income – Fee and commission expenses) + (Trading income – Trading losses) + (Other operating income – Other operating expenses).

The following are explanations of our results of operations by business segment for the fiscal year ended March 31, 2019. It also includes the changes from the previous fiscal year, which are adjusted by eliminating the impact of factors such as changes in interest rates and exchange rates that may distort the comparison.

#### Wholesale Business Unit

Consolidated gross profit for the fiscal year ended March 31, 2019 was ¥785 billion and increased by ¥1 billion on an adjusted basis compared to the fiscal year ended March 31, 2018. This was primarily due to an increase in non-interest income, resulting from the expansion of investment banking business in SMBC Nikko Securities Inc. and the transformation of the profit structure in SMBC, which was partially offset by a decrease in interest income on loans reflecting the impact of the BOJ's negative interest rate policy and the continuing intense competition in the commercial banking industry.

General and administrative expenses for the fiscal year ended March 31, 2019 was ¥345 billion and increased by ¥1 billion on an adjusted basis compared to the fiscal year ended March 31, 2018.

Others for the fiscal year ended March 31, 2019 was ¥45 billion.

As a result, consolidated net business profit for the fiscal year ended March 31, 2019 was ¥485 billion and decreased by ¥5 billion on an adjusted basis compared to the fiscal year ended March 31, 2018.

#### Retail Business Unit

Consolidated gross profit for the fiscal year ended March 31, 2019 was ¥1,282 billion and decreased by ¥26 billion on an adjusted basis compared to the fiscal year ended March 31, 2018. This was primarily due to a decrease in non-interest income in the wealth management business reflecting lower investment appetite because of a slowdown in the market environment, although the credit card business and consumer finance business steadily grew due to the expansion of credit card sales volume and the capture of financing needs of individual customers, respectively.

General and administrative expenses for the fiscal year ended March 31, 2019 was ¥1,021 billion and decreased by ¥5 billion on an adjusted basis compared to the fiscal year ended March 31, 2018.

Others for the fiscal year ended March 31, 2019 was ¥14 billion.

As a result, consolidated net business profit for the fiscal year ended March 31, 2019 was ¥275 billion and decreased by ¥22 billion on an adjusted basis compared to the fiscal year ended March 31, 2018.

<sup>(2) &</sup>quot;Others" includes share of profit or loss of equity-method associates and joint ventures and cooperated profit and loss, that is, profit and loss double-accounted for in the managerial accounting.

<sup>(3)</sup> Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL") became our joint venture from our consolidated subsidiary on November 28, 2018. However, for managerial accounting purposes, the full year results of SMFL were included in those of the Wholesale Business Unit and the International Business Unit, while its results after it became our joint venture were deducted from those of Head office account and others. For consistency with financial results, our share of the profit of SMFL as our joint venture recognized in the consolidated income statement was included in others in the Head office account and others.

## International Business Unit

Consolidated gross profit for the fiscal year ended March 31, 2019 was ¥690 billion and increased by ¥31 billion on an adjusted basis compared to the fiscal year ended March 31, 2018. This was primarily due to a growth in non-asset related income such as deposits, foreign exchange and derivatives, and the promotion of the origination & distribution business model.

General and administrative expenses for the fiscal year ended March 31, 2019 was ¥333 billion and increased by ¥22 billion on an adjusted basis compared to the fiscal year ended March 31, 2018. This was primarily due to increases in expenses related to overseas business development as well as the merger of PT Bank Tabungan Pensiunan Nasional Tbk and PT Bank Sumitomo Mitsui Indonesia.

Others for the fiscal year ended March 31, 2019 was ¥39 billion and decreased by ¥5 billion on an adjusted basis compared to the fiscal year ended March 31, 2018. This was because The Bank of East Asia, Limited, which is our equity-method associate, recognized gains on sale of its subsidiary in the previous fiscal year.

As a result, consolidated net business profit for the fiscal year ended March 31, 2019 was ¥395 billion and increased by ¥4 billion on an adjusted basis compared to the fiscal year ended March 31, 2018.

## Global Markets Business Unit

Consolidated gross profit for the fiscal year ended March 31, 2019 was ¥334 billion and increased by ¥5 billion on an adjusted basis compared to the fiscal year ended March 31, 2018. SMBC steadily achieved earnings amid volatile operating environment through nimble portfolio management.

General and administrative expenses for the fiscal year ended March 31, 2019 was ¥54 billion and remained the same on an adjusted basis compared to the fiscal year ended March 31, 2018.

Others for the fiscal year ended March 31, 2019 was ¥19 billion.

As a result, consolidated net business profit for the fiscal year ended March 31, 2019 was \u22042299 billion and increased by \u22046 billion on an adjusted basis compared to the fiscal year ended March 31, 2018.

### **Financial Condition**

## Assets

Our total assets increased by \(\frac{\pmathbf{x}}{3,328,057}\) million from \(\frac{\pmathbf{y}}{192,175,566}\) million at March 31, 2018 to \(\frac{\pmathbf{y}}{195,503,623}\) million at March 31, 2019. The increase was primarily due to increases in cash and deposits with banks and loans and advances, which were partially offset by a decrease in assets held for sale.

Our assets at March 31, 2019 and 2018 were as follows.

	At March 31,				
	2019	2018			
	(In m	illions)			
Cash and deposits with banks	¥ 57,763,441	¥ 54,696,069			
Call loans and bills bought	2,465,745	1,881,880			
Reverse repurchase agreements and cash collateral on securities borrowed	10,345,994	8,491,703			
Trading assets	2,767,691	3,169,123			
Derivative financial instruments	3,382,574	3,885,271			
Financial assets at fair value through profit or loss	2,641,416	1,547,672			
Investment securities	17,825,027	20,495,075			
Loans and advances	90,682,938	85,129,070			
Investments in associates and joint ventures	1,038,823	730,414			
Property, plant and equipment	1,507,786	1,510,132			
Intangible assets	821,785	835,902			
Other assets	4,079,814	4,043,908			
Current tax assets	143,459	87,961			
Deferred tax assets	37,073	19,436			
Assets held for sale	57	5,651,950			
Total assets	¥195,503,623	¥192,175,566			

## Loans and Advances

Our main operating activity is the lending business. We make loans and extend other types of credit principally to corporate and individual customers in Japan and to corporate and sovereign customers in foreign countries.

At March 31, 2019, our loans and advances were ¥90,682,938 million, or 46% of total assets, representing an increase of ¥5,553,868 million, or 7%, from ¥85,129,070 million at March 31, 2018. The increase in loans and advances was due to increases in those to both domestic customers and foreign customers. The increase in loans and advances to domestic customers was primarily due to an increase in financing of M&A deals to large corporations. The increase in loans and advances to foreign customers was primarily due to an increase in those in the United States and the Asian countries.

## Domestic

Through SMBC and other banking and non-bank subsidiaries, we make loans to a broad range of industrial, commercial and individual customers in Japan. The following table shows our outstanding loans and advances to customers whose domiciles are in Japan, classified by industry, before deducting the allowance for loan losses, and adjusting unearned income, unamortized premiums-net and deferred loan fees-net at the dates indicated.

	At Ma	rch 31,
	2019	2018
	(In m	illions)
Manufacturing	¥ 8,522,451	¥ 7,961,620
Agriculture, forestry, fisheries and mining	288,099	145,957
Construction	918,617	947,765
Transportation, communications and public enterprises	5,596,935	5,424,054
Wholesale and retail	5,281,596	5,288,767
Finance and insurance	3,129,666	2,777,862
Real estate and goods rental and leasing	10,126,531	9,017,664
Services	4,328,173	4,255,228
Municipalities	866,373	1,000,286
Lease financing	9,030	14,629
Consumer <sup>(1)</sup>	16,187,195	16,363,489
Others <sup>(2)</sup>	4,601,499	4,633,306
Total domestic	¥59,856,165	¥57,830,627

<sup>(1)</sup> The balance in Consumer mainly consists of housing loans. The housing loan balances amounted to ¥11,216,711 million and ¥11,482,678 million at March 31, 2019 and 2018, respectively.

## Foreign

The following table shows the outstanding loans and advances to our customers whose domiciles are not in Japan, classified by industry, before deducting the allowance for loan losses, and adjusting unearned income, unamortized premiums-net and deferred loan fees-net at the dates indicated.

At Ma	arch 31,
2019	2018
(In m	illions)
¥ 360,875	¥ 372,008
5,382,130	4,496,646
23,285,374	21,023,885
344,958	357,660
2,316,816	1,779,101
¥31,690,153	¥28,029,300
	2019 (In m ¥ 360,875 5,382,130 23,285,374 344,958 2,316,816

## Allowance for Loan Losses

We calculate the allowance for loan losses using the latest assignment of obligor grades (our internal credit rating) and supplementary data such as the borrowers' operating cash flows, realizable value of collateral and recent economic conditions. For the fiscal year ended March 31, 2019, we adopted ECL model for the measurement of allowance for loan losses introduced by IFRS 9. For additional information, see Note 2 "Summary of Significant Accounting Policies" to our consolidated financial statements included elsewhere in this annual report.

<sup>(2)</sup> The balance in Others includes loans and advances to the Government of Japan.

For the fiscal year ended March 31, 2019, the allowance for loan losses decreased by \(\frac{\pmathbf{4}}{46,632}\) million, or 7%, from \(\frac{\pmathbf{4}}{651,620}\) million at the beginning of the period to \(\frac{\pmathbf{4}}{604,988}\) million at the end of the period. The balance of the allowance for loan losses increases when the provision for loan losses is recognized and decreases when charge-offs are recognized through the sales of loans and write-offs. As we recorded a provision for loan losses of \(\frac{\pmathbf{1}}{122,927}\) million and charge-offs of \(\frac{\pmathbf{1}}{180,254}\) million for the fiscal year ended March 31, 2019, charge-offs exceeded the provision for loan losses and the overall allowance for loan losses decreased.

The provision for loan losses decreased by ¥3,696 million from ¥126,623 million for the fiscal year ended March 31, 2018 to ¥122,927 million for the fiscal year ended March 31, 2019. The decrease was primarily due to a decrease in the provision for loan losses reflecting the reversal of allowance for loan losses of certain large borrowers resulting from improvement of their financial performance.

Charge-offs decreased by ¥4,806 million from the previous fiscal year to ¥180,254 million for the fiscal year ended March 31, 2019. Charge-offs of domestic loans and advances decreased by ¥22,030 million compared to the previous fiscal year to ¥139,496 million for the fiscal year ended March 31, 2019. This was because KUBC and The Minato Bank ceased to be our subsidiaries and became our equity-method associates for the fiscal year ended March 31, 2018. Charge-offs of foreign loans and advances increased by ¥17,224 million compared to the previous fiscal year to ¥40,758 million for the fiscal year ended March 31, 2019, primarily due to an increase in charge-offs related to customers from commerce and industry.

The following table shows our allowance for loan losses for each of the periods indicated.

	For	For the fiscal year ended March 31			
		2019		2018	
		(In mi	llions	s)	
Allowance for loan losses at beginning of period <sup>(1)</sup>	¥	651,620	¥	680,456	
Provision for loan losses		122,927		126,623	
Charge-offs:					
Domestic		139,496		161,526	
Foreign		40,758		23,534	
Total		180,254		185,060	
Recoveries:					
Domestic		9,767		9,658	
Foreign		1,275		574	
Total		11,042		10,232	
Net charge-offs		169,212		174,828	
Others <sup>(2)</sup>		(347)		(140,575)	
Allowance for loan losses at end of period	¥	604,988	¥	491,676	

<sup>(1)</sup> Allowance for loan losses at the beginning of period for the fiscal year ended March 31, 2019 is calculated under IFRS 9. For additional information, refer to Note 2 "Summary of Significant Accounting Policies" to our consolidated financial statements included elsewhere in this annual report.

## **Impaired Loans and Advances**

A portion of the total domestic and foreign loans and advances consists of impaired loans and advances, which are comprised of "potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)," "past due three months or more (loans)," "restructured (loans)" and "other impaired (loans and advances)." The loans and advances for which management has serious doubts about the ability of the borrowers to comply in the near future with the repayment terms are wholly included in impaired loans and advances.

<sup>(2)</sup> Others mainly include the exclusion of the allowance for loans and advances made by KUBC and The Minato Bank, both of which had been our subsidiaries but became our equity-method associates, and the exclusion of the allowance for loans and advances made by SMFL which were reclassified as assets held for sale during the fiscal year ended March 31, 2018.

"Potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)" comprise loans and advances to borrowers that are perceived to have a high risk of falling into bankruptcy, may not have been legally or formally declared bankrupt but are essentially bankrupt, or have been legally or formally declared bankrupt.

Loans classified as "past due three months or more (loans)" represent those loans that are three months or more past due as to principal or interest, which are not included in "potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)."

The category "restructured (loans)" comprises loans not included above for which the terms of the loans have been modified to grant concessions because of problems with the borrower.

"Other impaired (loans and advances)" represent impaired loans and advances, which are not included in "potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)," "past due three months or more (loans)," or "restructured (loans)," but for which information about credit problems cause management to classify them as impaired loans and advances.

The following table shows the distribution of impaired loans and advances by "potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)," "past due three months or more (loans)," "restructured (loans)" and "other impaired (loans and advances)" at March 31, 2019 and 2018 by domicile and type of industry of the borrowers. At March 31, 2019, gross impaired loans and advances were \mathbb{\text{\text{882}},018 million, an increase of \mathbb{\text{\text{\text{\text{31}}},868 million at March 31, 2018. The ratio of gross impaired loans and advances to the outstanding loans and advances before deducting the allowance for loan losses, and adjusting unearned income, unamortized premiums-net and deferred loan fees-net was 1.0% at March 31, 2019, which was the same as that at March 31, 2018.

	At March 31,			1,
	2019	9		2018
		(In mi	llions	<u>s)</u>
Potentially bankrupt, effectively bankrupt and bankrupt (loans and advances):				
Domestic:	V OC	260	3.7	(2.222
Manufacturing		,	¥	62,322
Agriculture, forestry, fisheries and mining		5,229		6,369
Construction		),702 ),691		10,439 15,494
Transportation, communications and public enterprises		1,691 1.865		74.332
Wholesale and retail		1,003 3,266		3,021
Finance and insurance  Real estate and goods rental and leasing		9,200 9,999		32,634
Services	56	5,861		50,858
Consumer		9.375		157,221
Others		1,120		23,081
			_	
Total domestic	501	,428		435,771
Foreign:				
Financial institutions		180		30
Commerce and industry	109	,453		144,975
Others	24	,409		22,383
Total foreign	134	1,042		167,388
Total		5,470	-	603,159
Past due three months or more (loans):				
Domestic	2/	1,781		21,649
Foreign		2,525		21,049
				21 (40
Total		7,306		21,649
Restructured (loans):				
Domestic		7,316		136,582
Foreign	18	3,624		17,567
Total	145	5,940		154,149
Other impaired (loans and advances):				
Domestic	66	5,285		93,175
Foreign		7,017		6,736
Total		3,302		99,911
		2,018		878,868
Gross impaired loans and advances		2,016		070,000
Less: Allowance for loan losses for impaired loans and				
advances	(354	1,448)		(369,386)
Net impaired loans and advances	¥ 527	7,570	¥	509,482
•				

In addition to the discussion in this section, see Note 45 "Financial Risk Management—Credit Risk" to our consolidated financial statements included elsewhere in this annual report.

## **Investment Securities**

Our investment securities, including debt instruments at amortized cost, debt instruments at fair value through other comprehensive income and equity instruments at fair value through other comprehensive income,

totaled ¥17,825,027 million at March 31, 2019, a decrease of ¥2,670,048 million, or 13%, from ¥20,495,075 million at March 31, 2018. Our investment securities consisted of held-to-maturity investments and available-for-sale financial assets at March 31, 2018. The decrease in our investment securities was primarily due to a decrease in our holdings of Japanese government bonds, and the reclassification of some financial assets classified as available-for-sale financial assets under IAS 39 to financial assets measured at fair value through profit or loss under IFRS 9. The decrease was partially offset by an increase in our holdings of U.S. Treasury securities. For more information about the impact of the adoption of IFRS 9, see Note 2 "Summary of Significant Accounting Policies—Effect of Adoption of New and Amended Accounting Standards" and "Summary of Significant Accounting Policies—Financial Assets" to our consolidated financial statements included elsewhere in this report.

Our bond portfolio is principally held for asset and liability management purposes. Our bond portfolio mostly consisted of Japanese government bonds, U.S. Treasury securities and foreign bonds issued by other governments and official institutions.

Domestic debt instruments at fair value through other comprehensive income amounted to \$5,455,863 million at March 31, 2019, a decrease of \$2,573,073 million, or 32%, from \$8,028,936 million at March 31, 2018. Our domestic debt instruments were classified as available-for-sale financial assets under IAS 39 at March 31, 2018. The decrease was primarily due to a decrease in our holdings of Japanese government bonds. Japanese government bonds with a maturity of less than five years accounted for 82% of our total Japanese government bonds at March 31, 2019. Our foreign debt instruments at fair value through other comprehensive income, most of which are issued or guaranteed by foreign governments, government agencies or official institutions, amounted to \$7,877,358 million at March 31, 2019, an increase of \$1,623,588 million, or 26%, from \$6,253,770 million at March 31, 2018. Our foreign debt instruments were classified as available-for-sale financial assets under IAS 39 at March 31, 2018. The increase was primarily due to an increase in our holdings of U.S. Treasury and other U.S. government agency bonds. Net unrealized losses on our foreign debt instruments amounted to \$36,603 million at March 31, 2019, as compared to net unrealized losses of \$165,863 million at March 31, 2018. This was primarily due to a decrease in U.S. interest rates. Of our foreign debt instruments, 59% had a maturity of less than five years.

We had \(\frac{\pmathbf{x}}{3,729,120}\) million of domestic equity instruments and \(\frac{\pmathbf{x}}{443,772}\) million of foreign equity instruments at March 31, 2019, for which we made an irrevocable election at initial recognition to present subsequent changes in fair value in other comprehensive income under IFRS 9. These equity instruments were classified as available-for-sale financial assets under IAS 39 at March 31, 2018. Our domestic equity instruments, which consisted principally of publicly traded Japanese stocks and included common and preferred stocks issued by our customers, decreased by \(\frac{\pmathbf{x}}{1,432,614}\) million, or 28%, from \(\frac{\pmathbf{x}}{5,161,734}\) million at March 31, 2018. Our foreign equity instruments also decreased by \(\frac{\pmathbf{x}}{234,404}\) million, or 35%, from \(\frac{\pmathbf{x}}{678,176}\) million at March 31, 2018. These decreases were primarily due to the adoption of IFRS 9 from April 1, 2018. With the adoption of IFRS 9, some of financial assets classified as available-for-sale financial assets under IAS 39 were reclassified as financial assets measured at fair value through profit or loss.

We recognize the risks associated with our equity portfolio, owing to its volatility, and have been actively looking to minimize the negative effect of holding a large equity portfolio through economic hedging and derivative transactions.

We have no transactions pursuant to repurchase agreements, securities lending transactions or other transactions involving the transfer of financial assets with an obligation to repurchase such transferred assets that are treated as sales for accounting purposes.

The following tables show the amortized cost, gross unrealized gains and losses and fair value of our investment securities, which are classified as debt instruments at amortized cost, debt instruments at fair value through other comprehensive income and equity instruments at fair value through other comprehensive income at March 31, 2019 and held-to-maturity investments and available-for-sale financial assets at March 31, 2018 and 2017.

	At March 31, 2019								
_	Amortized cost <sup>(1)</sup>	Gross unrealized gains	Gross unrealized losses	Fair value					
·		(In m	illions)						
<b>Debt instruments at amortized cost:</b> Domestic:									
Japanese government bonds	280,246 —	¥ 890	¥ — — —	¥ 281,136					
Japanese corporate bonds									
Total domestic	280,246	890		281,136					
Foreign:									
U.S. Treasury and other U.S. government agency bonds	_	_	_	_					
Bonds issued by other governments and official institutions	36,827	106	39	36,894					
Other debt instruments	1,841	100		1,841					
Total foreign	38,668	106	39	38,735					
Total	318,914	¥ 996	¥ 39						
Debt instruments at fair value through other comprehensive income:  Domestic:									
Japanese government bonds									
Japanese municipal bonds	98,427	742	5	99,164					
Japanese corporate bonds	325,130 26	3,848	_	328,978 26					
Total domestic	5,429,232	26,875	244	5,455,863					
Foreign:	<u>·</u>								
U.S. Treasury and other U.S. government agency bonds	4,469,336	28,497	71,198	4,426,635					
Bonds issued by other governments and	2 112 607	10.500	1 700	2 121 407					
official institutions	2,112,607 1,047,183	10,590 9,739		2,121,407 1,043,987					
Other debt instruments	284,835	664		285,329					
Total foreign	7,913,961	49,490	86,093	7,877,358					
<del>-</del>	13,343,193	¥ 76,365	¥ 86,337	¥ 13,333,221					
Equity instruments at fair value through other comprehensive income:									
Domestic	1,600,072 95,989	¥ 2,221,660 368,511	¥ 92,612 20,728	¥ 3,729,120 443,772					
Total									
=									

<sup>(1)</sup> Amortized cost for equity instruments at fair value through other comprehensive income represents the difference between the fair value and gross unrealized gains or losses.

A 4	Man	ah 21	2019

_	Amortized cost		nrealized ins		unrealized losses	Fair value
_			(In m	illions)		
Held-to-maturity investments:						
Domestic:						
Japanese government bonds ¥	372,459	¥	2,138	¥	`	¥ 374,597
Japanese municipal bonds  Japanese corporate bonds	_		_		_	_
Total domestic			2,138			374,597
				-		
Foreign						
Total ¥	372,459	¥	2,138	¥		¥ 374,597
Available-for-sale financial assets:						
Domestic:	7 (77 000	**		**	4.250	7 7 60 5 000
Japanese government bonds ¥	7,675,028	¥	14,554		4,279	
Japanese municipal bonds	47,079		49		96	47,032
Japanese corporate bonds	295,503		1,221		123	296,601
Total domestic debt instruments	8,017,610		15,824		4,498	8,028,936
Equity instruments	2,237,143	2,9	946,737		22,146	5,161,734
Total domestic	10,254,753	2,9	962,561		26,644	13,190,670
Foreign:						
U.S. Treasury and other U.S. government						
agency bonds	3,387,109		1,723		142,186	3,246,646
Bonds issued by other governments and						
official institutions	2,192,099		4,203		8,852	2,187,450
Mortgage-backed securities	509,104		31		20,952	488,183
Other debt instruments	331,321		507		337	331,491
Total foreign debt instruments	6,419,633		6,464		172,327	6,253,770
Equity instruments	342,155	3	340,366		4,345	678,176
Total foreign	6,761,788	3	346,830		176,672	6,931,946
Total	17,016,541	¥ 3,3	309,391	¥	203,316	¥ 20,122,616

At March 31 20	17

	Amortized cost	Gross unrealized gains	Gross unrealized losses	Fair value
_		(In m	illions)	
Held-to-maturity investments:				
Domestic:				
Japanese government bonds ¥				¥ 1,167,616
Japanese municipal bonds		12		7,475
Japanese corporate bonds	5,205	23		5,228
Total domestic	1,173,419	6,900		1,180,319
Foreign				
Total	1,173,419	¥ 6,900	¥	¥ 1,180,319
Available-for-sale financial assets:				
Domestic:				
Japanese government bonds $\dots Y$	5,704,875	¥ 23,952	¥ 6,153	¥ 5,722,674
Japanese municipal bonds	83,253	77	550	82,780
Japanese corporate bonds	361,656	2,459	565	363,550
Total domestic debt instruments	6,149,784	26,488	7,268	6,169,004
Equity instruments	2,421,507	2,699,446	3,324	5,117,629
Total domestic	8,571,291	2,725,934	10,592	11,286,633
Foreign:				
U.S. Treasury and other U.S. government				
agency bonds	3,565,748	2,352	99,837	3,468,263
Bonds issued by other governments and				
official institutions	1,687,959	512	,	1,669,853
Mortgage-backed securities	646,206		,	633,629
Other debt instruments	183,327	300	606	183,021
Total foreign debt instruments	6,083,240	3,197	131,671	5,954,766
Equity instruments	362,671	296,706	258	659,119
Total foreign	6,445,911	299,903	131,929	6,613,885
Total	15,017,202	¥ 3,025,837	¥ 142,521	¥ 17,900,518

The following tables show the fair value and gross unrealized losses of our investment securities, aggregated by the length of time that the individual securities have been in a continuous unrealized loss position at March 31, 2019, 2018 and 2017. None of the available-for-sale equity instruments included in the tables have been in a continuous unrealized loss position for twelve months or more at March 31, 2018 and 2017, since a significant or prolonged decline in the fair value of an available-for-sale equity instrument below its cost is considered to be an objective evidence of impairment and in such case the unrealized losses are reclassified from equity to profit or loss under IAS 39.

	At March 31, 2019							
_	Less than twe	lve months	Twelve mon	ths or more	Total			
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses		
-			(In mi	llions)				
<b>Debt instruments at amortized cost:</b> Domestic:								
Japanese government bonds Japanese municipal bonds	_	₩ — `` — —	¥ — — —	¥ — — —	¥ — ¥ — —	— — —		
Total domestic	_		_	_				
Foreign:  U.S. Treasury and other U.S. government agency bonds  Bonds issued by other governments and official institutions  Other debt instruments	 2,999 	39	_ _ _		2,999	_ 		
Total foreign	2,999	39	_	_	2,999	39		
	2,999	₹ 39	¥ —	¥ —	¥ 2,999¥	39		
Debt instruments at fair value through other comprehensive income:  Domestic:  Japanese government bonds	_	€ ;  	¥ 296,652 9,555 —	¥ 239 5		239 5		
Total domestic			306,207	244	306,207	244		
Foreign:  U.S. Treasury and other U.S. government agency bonds  Bonds issued by other governments and official institutions  Mortgage-backed securities	907,418 1,217,502 412	8,721 959 1	1,316,145 132,139 432,651	12,934	1,349,641 433,063	71,198 1,790 12,935		
Other debt instruments	138,685	111	11,930	59	150,615	170		
Total foreign	2,264,017	9,792	1,892,865	76,301	4,156,882	86,093		
Total	£ 2,264,017	₹ 9,792	¥ 2,199,072	¥ 76,545	¥ 4,463,089 ¥	86,337		
Equity instruments at fair value through other comprehensive income:  Domestic		2	20,970	20,726	20,970	20,728		
Total	137,946	31,565	¥ 168,961	¥ 81,775	¥ 306,907 ¥	113,340		

At March 31 201	Ω

_	Less than twelv	e months	Twelve mont	hs or more	Total		
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	
_			(In mi	llions)			
Held-to-maturity investments:  Domestic:							
Japanese government bonds ¥ Japanese municipal bonds Japanese corporate bonds	2,001	₩ — ¥ — —		¥	¥ 2,001 —	¥ — — — — — — — — — — — — — — — — — — —	
Total domestic	2,001		_		2,001		
Foreign	_		_				
Total¥	2,001	¥¥		¥	¥ 2,001	¥ —	
Available-for-sale financial assets:  Domestic:							
Japanese government bonds ¥ Japanese municipal bonds Japanese corporate bonds	2,847,250 § 964 6,801	₹ 559 ¥ 1 2	1,353,121 31,916 72,061	¥ 3,720 95 121	¥ 4,200,371 32,880 78,862	96	
Total domestic debt instruments Equity instruments	2,855,015 506,969	562 22,146	1,457,098	3,936	4,312,113 506,969	4,498 22,146	
Total domestic	3,361,984	22,708	1,457,098	3,936	4,819,082	26,644	
Foreign: U.S. Treasury and other U.S. government agency bonds Bonds issued by other	1,509,509	41,946	1,229,979	100,240	2,739,488	142,186	
governments and official institutions	1,039,848 1,124 141,058	739 1 161	219,608 482,141 17,269	8,113 20,951 176	1,259,456 483,265 158,327	8,852 20,952 337	
Total foreign debt instruments Equity instruments	2,691,539 65,105	42,847 4,345	1,948,997 —	129,480	4,640,536 65,105	172,327 4,345	
Total foreign	2,756,644	47,192	1,948,997	129,480	4,705,641	176,672	
Total	6,118,628	€ 69,900 ¥	3,406,095	¥ 133,416	¥ 9,524,723	¥ 203,316	

At March 31, 2017

_										
_	Less than twe	lve		Twelve months or more				Total		
_	Fair value	u	Gross nrealized losses	]	Fair value	uı	Gross nrealized losses	Fair value	Gross unrealized losses	
					(In mi	llio	ns)			
<b>Held-to-maturity investments:</b>										
Domestic:										
Japanese government bonds¥	_	¥	_	¥	_	¥	— ¥	— ¥	_	
Japanese municipal bonds	_		_		_		_	_	_	
Japanese corporate bonds		_		_						
Total domestic		_								
Foreign	_									
Total <u>¥</u>	<u> </u>	¥		¥		¥	¥	¥	<u> </u>	
Available-for-sale financial assets:										
Domestic:										
Japanese government bonds¥	1,427,268	¥	6,153	¥	_	¥	— ¥	1,427,268¥	6,153	
Japanese municipal bonds	68,154		543		2,383		7	70,537	550	
Japanese corporate bonds	126,267	_	560		2,307		5	128,574	565	
Total domestic debt										
instruments	1,621,689		7,256		4,690		12	1,626,379	7,268	
Equity instruments	170,399		3,324		_		_	170,399	3,324	
Total domestic	1,792,088		10,580		4,690		12	1,796,778	10,592	
Foreign:										
U.S. Treasury and other U.S.										
government agency bonds	1,590,352		40,549		685,367		59,288	2,275,719	99,837	
Bonds issued by other										
governments and official										
institutions	1,238,536		18,587		60,616		31	1,299,152	18,618	
Mortgage-backed securities	618,451		12,370		10,317		240	628,768	12,610	
Other debt instruments	61,230	_	350		6,182		256	67,412	606	
Total foreign debt										
instruments	3,508,569		71,856		762,482		59,815	4,271,051	131,671	
Equity instruments	10,105		258					10,105	258	
Total foreign	3,518,674		72,114		762,482		59,815	4,281,156	131,929	
Total¥	5,310,762	¥	82,694	¥	767,172	¥	59,827 ¥	6,077,934 ¥	142,521	
=		_		_						

## **Trading Assets**

The following table shows our trading assets at March 31, 2019 and 2018. Our trading assets were \$2,767,691 million at March 31, 2019, a decrease of \$401,432 million from \$3,169,123 million at March 31, 2018. The decrease was primarily due to a decrease in our holdings of Japanese government bonds.

	At March 31,			31,
		2019		2018
		(In m	illion	s)
Debt instruments	¥	2,480,903	¥	2,841,148
Equity instruments		286,788		327,975
Total trading assets	¥	2,767,691	¥	3,169,123

## Financial Assets at Fair Value Through Profit or Loss

The following table shows the fair value of our financial assets at fair value through profit or loss at March 31, 2019 and 2018. The fair value was \(\frac{4}{2}\),641,416 million at March 31, 2019, an increase of \(\frac{4}{1}\),093,744 million from \(\frac{4}{1}\),547,672 million at March 31, 2018. The increase was primarily due to the reclassification of some of our financial assets classified as available-for-sale financial assets under IAS 39 into financial assets measured at fair value through profit or loss with the adoption of IFRS 9 at April 1, 2018. For more information about the impact of the adoption of IFRS 9, see Note 2 "Summary of Significant Accounting Policies—New and Amended Accounting Standards Adopted by the SMBC Group" to our consolidated financial statements included elsewhere in this annual report.

	At March 31,			31,
		2019		2018
		(In mi	illion	s)
Debt instruments	¥	2,620,686	¥	1,528,921
Equity instruments		20,730		18,751
Total financial assets at fair value through profit or loss	¥	2,641,416	¥	1,547,672

#### Liabilities

Our total liabilities increased by \$4,050,410 million from \$179,679,767 million at March 31, 2018 to \$183,730,177 million at March 31, 2019, primarily due to increases in deposits and borrowings.

The following table shows our liabilities at March 31, 2019 and 2018.

	At March 31,		
	2019	2018	
	(In m	illions)	
Deposits	¥134,404,652	¥128,461,527	
Call money and bills sold	1,307,779	1,190,929	
Repurchase agreements and cash collateral on securities lent	12,887,249	12,022,593	
Trading liabilities	1,998,694	2,143,899	
Derivative financial instruments	3,051,773	3,498,016	
Borrowings	12,167,858	10,652,481	
Debt securities in issue	11,171,209	10,569,117	
Provisions	194,818	188,267	
Other liabilities	6,131,739	6,882,740	
Current tax liabilities	147,041	55,516	
Deferred tax liabilities	267,365	397,741	
Liabilities directly associated with the assets held for sale		3,616,941	
Total liabilities	¥183,730,177	¥179,679,767	

## **Deposits**

We offer a wide range of standard banking accounts through the offices of our banking subsidiaries in Japan, including non-interest-bearing demand deposits, interest-bearing demand deposits, deposits at notice, time deposits and negotiable certificates of deposit. Domestic deposits, approximately 79% of total deposits, are our principal source of funds for our domestic operations. The deposits in the domestic offices of our banking subsidiaries are principally from individuals and private corporations, governmental bodies (including municipal authorities), and financial institutions.

SMBC's foreign offices accept deposits mainly in U.S. dollars, but also in yen and other currencies, and are active participants in the Euro-currency market as well as the United States domestic money market. Foreign deposits mainly consist of stable types of deposits, such as deposits at notice, time deposits, and negotiable certificates of deposit.

Our deposit balances at March 31, 2019 were \(\pm\)134,404,652 million, an increase of \(\pm\)5,943,125 million, or 5%, from \(\pm\)128,461,527 million at March 31, 2018, primarily due to an increase in interest-bearing demand deposits at domestic offices.

The following table shows a breakdown of our domestic and foreign offices' deposits at the dates indicated.

	At March 31,		
_	2019	2018	
	(In mi	llions)	
Domestic offices:			
Non-interest-bearing demand deposits ¥	21,376,082	¥ 20,370,064	
Interest-bearing demand deposits	53,490,445	49,580,166	
Deposits at notice	853,344	855,978	
Time deposits	17,885,860	18,185,591	
Negotiable certificates of deposit	4,962,651	5,408,021	
Others	7,317,912	7,338,619	
Total domestic offices	105,886,294	101,738,439	
Foreign offices:			
Non-interest-bearing demand deposits	1,218,145	1,241,450	
Interest-bearing demand deposits	2,714,951	2,574,099	
Deposits at notice	10,316,612	9,499,686	
Time deposits	7,875,029	7,469,541	
Negotiable certificates of deposit	6,202,836	5,812,264	
Others	190,785	126,048	
Total foreign offices	28,518,358	26,723,088	
Total deposits ¥	134,404,652	¥128,461,527	

## **Borrowings**

Borrowings include unsubordinated borrowings, subordinated borrowings, liabilities associated with securitization transactions of our own assets, and lease obligations. At March 31, 2019, our borrowings were \\ \pm 12,167,858 \text{ million, an increase of }\\ \pm 1,515,377 \text{ million, or } 14\%, \text{ from }\\ \mathbb{1}0,652,481 \text{ million at March } 31, 2018, \text{ primarily due to an increase in unsubordinated borrowings.}

The following table shows the balances with respect to our borrowings at March 31, 2019 and 2018.

	At March 31,		
	2019	2018	
	(In m	illions)	
Unsubordinated borrowings	¥ 10,632,213	¥ 9,158,844	
Subordinated borrowings	273,819	279,749	
Liabilities associated with securitization transactions	1,231,447	1,204,722	
Lease obligations	30,379	9,166	
Total borrowings	¥ 12,167,858	¥ 10,652,481	

## Debt Securities in Issue

Debt securities in issue at March 31, 2019 were ¥11,171,209 million, an increase of ¥602,092 million, or 6%, from ¥10,569,117 million at March 31, 2018, primarily due to an increase in bonds reflecting our efforts to expand foreign currency funding sources.

	At March 31,			31,
	2019 2018			2018
		(In m	illion	is)
Commercial paper	¥	2,440,515	¥	2,467,645
Bonds		7,135,367		6,490,965
Subordinated bonds		1,595,327		1,610,507
Total debt securities in issue	¥	11,171,209	¥	10,569,117

For additional information, see Note 19 "Debt Securities in Issue" to our consolidated financial statements included elsewhere in this annual report, which sets forth summaries of debt securities in issue with their contractual interest rates and currencies.

In the normal course of business, we enter into contractual obligations that require future cash payments. "Item 5.F. Tabular Disclosure of Contractual Obligations" sets forth a summary of our contractual cash obligations at March 31, 2019.

## Total Equity

Our total equity decreased by ¥722,353 million from ¥12,495,799 million at March 31, 2018 to ¥11,773,446 million at March 31, 2019, primarily due to a decrease in non-controlling interests, which was partially offset by an increase in retained earnings. The decrease in non-controlling interests was mainly due to the redemption of preferred securities, disposal of a part of our equity interest in SMFL, which had been our subsidiary but became our joint venture, and transactions with non-controlling interests shareholders. The increase in retained earnings mainly reflected our net profit. For more information, see Note 24 "Shareholders' Equity" and Note 25 "Non-controlling Interests and Equity Attributable to Other Equity Instruments Holders" to our consolidated financial statements included elsewhere in this annual report.

In addition to the above, with the adoption of IFRS 9, impairment losses recognized under IAS 39 on equity instruments whose subsequent changes in fair value were presented in other comprehensive income under IFRS 9 were reclassified from retained earnings to other reserves at April 1, 2018, which resulted in an increase in retained earnings and a decrease in other reserves. For more information about the impact of the adoption of IFRS 9, see Note 2 "Summary of Significant Accounting Policies—New and Amended Accounting Standards Adopted by the SMBC Group" to our consolidated financial statements included elsewhere in this report.

	At Ma	rch 31,
	2019	2018
	(In m	illions)
Capital stock	¥ 2,339,443	¥ 2,338,743
Capital surplus	726,012	863,505
Retained earnings	5,715,101	5,149,193
Treasury stock	(16,302)	(12,493)
Equity excluding other reserves	8,764,254	8,338,948
Other reserves	1,916,366	2,324,349
Equity attributable to shareholders of Sumitomo Mitsui Financial Group,		
Inc	10,680,620	10,663,297
Non-controlling interests	494,123	1,232,980
Equity attributable to other equity instruments holders	598,703	599,522
Total equity	¥ 11,773,446	¥ 12,495,799

## Reconciliation with Japanese GAAP

Our consolidated financial statements are prepared in accordance with IFRS as summarized in Note 2 "Summary of Significant Accounting Policies" to our consolidated financial statements included elsewhere in this annual report. These policies differ in some respects from Japanese GAAP. For reporting under the FIEA and Japanese banking regulations, we prepare our annual financial results in accordance with Japanese GAAP. To show the major reconciling items between our IFRS and Japanese GAAP consolidated financial statements, we have provided below, with respect to our most recent fiscal year, a reconciliation of consolidated net profit and total equity under IFRS with those amounts under Japanese GAAP.

	At and for the fis March 3	
	Total equity	Net profit
	(In mil	lions)
IFRS	¥ 11,773,446	¥ 647,586
Differences arising from different accounting for:		
1. Scope of consolidation	131,976	(89)
2. Derivative financial instruments	109,660	(31,270)
3. Investment securities	(281,966)	129,523
4. Loans and advances	298,965	23,212
5. Investments in associates and joint ventures	(33,881)	86,468
6. Property, plant and equipment	(10,287)	1,192
7. Lease accounting	2,189	1,433
8. Defined benefit plans	59,900	51,371
9. Deferred tax assets	(56,355)	(8,062)
10. Foreign currency translation	_	(1,340)
11. Classification of equity and liability	(602,783)	(11,949)
Others	142,334	(42,481)
Tax effect of the above	(81,586)	(53,439)
Japanese GAAP	¥ 11,451,612	¥ 792,155

The explanations below summarize certain differences between IFRS and Japanese GAAP that may be significant. The paragraphs below refer to the corresponding items as set forth in the table above.

## 1. Scope of consolidation

Under Japanese GAAP, we consolidate an entity when we effectively control the decision making body of the entity's operating and financing policies. Control is generally presumed to exist when we own more than half of the voting power, or own from 40% to 50% of the voting power and certain facts exist indicating control. Certain entities established for securitization are presumed not to be controlled. Under IFRS, we consolidate an entity when we control the entity. Control is generally presumed to exist when we are exposed, or have rights, to variable returns from our involvement with the entity and have the ability to affect those returns through our power over the entity. The existence and effect of potential voting rights that are deemed to be substantive are taken into account when assessing the control. When assessing control of an entity under IFRS, we apply a single consolidation model to all types of entities, irrespective of their nature. This results in a difference in the scope of consolidation between Japanese GAAP and IFRS. Most significantly, certain entities designed for special purpose such as securitization, usually in the form of trusts under the Trust Act of Japan, are not consolidated under Japanese GAAP but consolidated under IFRS. Accordingly, both the cumulative gains on transfers of financial assets to these securitization vehicles and amortization of our retained subordinate interest under Japanese GAAP were not recognized under IFRS due to consolidation of such vehicles.

## 2. Derivative financial instruments

Under Japanese GAAP, an embedded derivative is separately accounted for when the host contract may suffer losses arising from the embedded derivative. Also, an entity may separately account for an embedded derivative if the entity manages it separately, even though the criteria for separation are not fully met. Under IFRS, when a hybrid contract contains a host that is not a financial asset, an embedded derivative is separated from the host contract and accounted for as a derivative if, and only if, its economic characteristics and risks are not closely related to those of the host contract. The separation of the embedded derivatives from the host contract is adjusted so as not to result in any gain or loss at initial recognition under IFRS. On the other hand, under IFRS, when a hybrid contract contains a host that is a financial asset, an embedded derivative is not separately accounted for from the host.

We apply hedge accounting under Japanese GAAP. However, the qualifying criteria for certain hedge accounting under IFRS are more rigorous than those under Japanese GAAP. Therefore, except for fair value hedge accounting and hedge accounting for net investments in foreign operations we apply under IFRS, the effects of hedge accounting under Japanese GAAP have been reversed under IFRS.

Japanese GAAP and IFRS require OTC derivatives to be measured at fair value. In principle, there is no significant difference in the definitions of fair value, but in practice there is diversity in the application of valuation techniques used for fair value under Japanese GAAP and IFRS. Therefore to meet the requirements of fair value under IFRS, adjustments have been made to the fair values under Japanese GAAP to reflect credit risk adjustments for OTC derivatives. Certain guarantees under Japanese GAAP do not meet the definition of a financial guarantee under IFRS but meet that of a derivative. These guarantees are measured at fair value and the change in fair value is recognized in the consolidated income statement under IFRS.

#### 3. Investment securities

Certain financial assets classified as available-for-sale under Japanese GAAP, such as unlisted stocks, are measured at fair value under IFRS. For those financial instruments, where there is no quoted price in an active market, the fair value is determined by using valuation techniques. In addition, the fair values of certain financial instruments under Japanese GAAP have been adjusted in order to meet the requirements of fair value under IFRS. For example, we use the last 1-month average of the closing transaction prices for the fair value measurement of available-for-sale financial assets (listed stocks) under Japanese GAAP, whereas closing spot prices are used under IFRS.

Under Japanese GAAP, the changes in fair value of available-for-sale financial assets are recognized in other comprehensive income and subsequently transferred to profit or loss on their disposal. Under IFRS, we

made an irrevocable election for some equity instruments to present subsequent changes in fair value in other comprehensive income. The changes in fair value of those equity instruments presented in other comprehensive income are not subsequently transferred to profit or loss. Some available-for-sale financial assets under Japanese GAAP, including investment funds, are classified as financial assets measured at fair value through profit or loss, and therefore the changes in their fair values are recognized in profit or loss under IFRS.

#### 4. Loans and advances

Under Japanese GAAP, the allowance for loan losses is calculated based on credit assessments at the end of the reporting period. A collective allowance is calculated using historical loss experience, based on historical results according to the obligor grade. The allowance for specifically identified significant loans is calculated by the discounted cash flow ("DCF") method, which is based on the present value of reasonably estimated cash flows discounted at the original contractual interest rate of the relevant loan. For the remaining loans, an individual allowance is calculated based on the estimated uncollectible amount considering historical loss experience and the recoveries from collateral, guarantees and any other collectible cash flows.

Under IFRS, measurement of ECL depends on whether the credit risk on the financial asset has increased significantly since initial recognition. If there is not a significant increase in credit risk on that financial asset since initial recognition, an allowance is measured at an amount equal to 12-month expected credit losses. Otherwise, an allowance is measured at an amount equal to lifetime expected credit losses. The allowance for loan losses for individually significant impaired loans is calculated by the DCF method based on the present value of estimated future cash flows discounted at the financial asset's original effective interest rate, which differs from the calculation of the DCF method under Japanese GAAP. The scope of loans that are subject to the DCF method under IFRS is wider than that under Japanese GAAP. ECL are measured in a way that reflects not only past events, but also current conditions and forecasts of future economic conditions. Under Japanese GAAP, loan origination fees and costs are generally recognized in the consolidated income statement as incurred. Under IFRS, loan origination fees and costs that are incremental and directly attributable to the origination of a loan are deferred and thus, included in the calculation of the effective interest rate.

Under both Japanese GAAP and IFRS, undrawn loan commitments are off-balance sheet. Provisions for undrawn loan commitments are measured in a way similar to those for loans drawn down in accordance with each standard. Under Japanese GAAP, all guarantee contracts are accounted for by accruing both asset and liability accounts at the nominal guarantee amount. A provision for the credit risk of the guarantee is calculated using the same method as the reserve for possible loan losses. Under IFRS, financial guarantees are initially recognized at fair value and subsequently measured at the higher of the amount of the loss allowance determined in accordance with ECL or the amount initially recognized less, when appropriate, the cumulative amount of income recognized in accordance with the principles of IFRS 15.

## 5. Investments in associates and joint ventures

Under Japanese GAAP, although goodwill related to investments in associates and joint ventures is included in the carrying amount of the investments, we are required to recognize and measure impairment losses only on goodwill separately from the investments if impairment indicators for the goodwill are identified. Under IFRS, for investments in associates and joint ventures, if we identify objective evidence of impairment, the entire carrying amount of the investment is tested for impairment since goodwill is not separately recognized on the initial acquisition of the investment. Additionally, the net profit of associates and joint ventures is adjusted for differences between Japanese GAAP and IFRS in accordance with our accounting policy prior to applying the equity method under IFRS.

## 6. Property, plant and equipment

For certain assets that are depreciated using the declining balance method under Japanese GAAP, we apply the straight-line method of depreciation to those assets under IFRS as we consider that the straight-line method most closely reflects the expected pattern of consumption of the future economic benefits embodied in those assets. Additionally under IFRS, residual values of assets are reviewed at least at the end of each reporting period. After reviews of all categories of property, plant and equipment, the residual values of assets are considered to be zero under IFRS, whereas residual values are assigned to certain assets under Japanese GAAP.

## 7. Lease accounting

We account for finance lease transactions without a transfer of ownership commencing before April 1, 2008 as operating leases under Japanese GAAP. However, such accounting treatment is not allowed under IFRS. Thus, we made certain adjustments for those transactions in order to comply with the accounting treatment under IFRS. From the fiscal year beginning after April 1, 2008, a new Japanese GAAP standard for lease accounting became effective, which removed the differences for finance leases (with or without a transfer of ownership) between Japanese GAAP and IFRS. Therefore, no adjustment is needed for finance lease transactions entered into after April 1, 2008.

## 8. Defined benefit plans

Under Japanese GAAP, the present value of the defined benefit obligation is measured using the market yields of long-term Japanese government bonds as discount rates. Additionally, the discount rates for the previous reporting period can be used for the current reporting period, if the change in the present value of the defined benefit obligation caused by a change in the discount rates from the previous reporting period to the current reporting period is less than 10%. Under IFRS, the present value of the defined benefit obligation is measured by discounting the estimated timing and amount of benefit payments using the discount rates reflecting market yields on high quality corporate bonds at the end of each reporting period.

Under Japanese GAAP, the expected rates of return on plan assets for the previous reporting period can be used for the current reporting period, unless the impact of the profit or loss for the current reporting period is considered to be significant. Under IFRS, the interest cost and expected return on plan assets are replaced with a net interest amount which is calculated by applying the discount rate to the net defined benefit liability (asset).

Under Japanese GAAP, the actuarial gains and losses are recognized in other comprehensive income, and are amortized using the straight-line method. Under IFRS, actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions in the year, and return on plan assets excluding interest income are recognized in other comprehensive income and are never reclassified to profit and loss.

Under Japanese GAAP, past service costs are recognized in other comprehensive income and are amortized using the straight-line method. Under IFRS, past service costs are recognized immediately in the consolidated income statement.

## 9. Deferred tax assets

Under Japanese GAAP, we recognize deferred tax assets to the extent that the realization of the tax benefit is highly probable based on the schedule. Under IFRS, deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized. For example, deferred tax assets for deductible temporary differences relating to impairment of financial instruments of which the timing of the reversal is difficult to estimate cannot be recognized under Japanese GAAP, whereas they can be recognized under IFRS to the extent that it is probable that future taxable profit will be available.

## 10. Foreign currency translation

Under Japanese GAAP, the income statement items of foreign operations are translated into Japanese yen, our presentation currency, using the (spot) closing rate, whereas under IFRS they are translated into the

presentation currency using the exchange rate at the dates of the transactions or, if the exchange rates do not fluctuate significantly, at average exchange rates. In addition, under Japanese GAAP, certain foreign operations' monetary items denominated in foreign currencies are translated into Japanese yen using the exchange rate at the end of the reporting period. However, under IFRS the monetary items for which settlement is neither planned nor likely to occur in the foreseeable future are translated using the exchange rates at the dates of initial transactions.

## 11. Classification of equity and liability

Under Japanese GAAP, a financial instrument is generally classified as an equity instrument or a financial liability in light of its legal form. Under IFRS, a financial instrument or its component parts are classified as equity instruments or financial liabilities in accordance with the substance of the contractual arrangement and the definitions of financial liabilities and equity instruments. A financial instrument is classified as a financial liability if there is a contractual obligation to deliver cash or another financial asset other than a fixed number of equity shares in exchange for a fixed amount of cash or another financial asset. In the absence of such a contractual obligation, the financial instrument is classified as an equity instrument.

## 5.B. LIQUIDITY AND CAPITAL RESOURCES

We consistently endeavor to enhance the management of our liquidity profile and strengthen our capital base to meet our customers' loan requirements and deposit withdrawals and respond to unforeseen situations such as adverse movements in stock, foreign currency, interest rate and other markets, or changes in general domestic or international conditions.

## Liquidity

We derive funding for our operations both from domestic and international sources. Our domestic funding is derived primarily from deposits placed with SMBC by its corporate and individual customers, and also from call money (inter-bank), bills sold (inter-bank promissory notes), repurchase agreements, borrowings, and negotiable certificates of deposit issued by SMBC to domestic and international customers. Our international sources of funds are principally from deposits from corporate customers and foreign central banks, negotiable certificates of deposit, bonds, commercial paper, and also from repurchase agreements and cash collateral on securities lent. We closely monitor maturity gaps and foreign exchange exposure in order to manage our liquidity profile.

As shown in the following table, total deposits increased by ¥5,943,125 million, or 5%, from ¥128,461,527 million at March 31, 2018 to ¥134,404,652 million at March 31, 2019. The balance of deposits at March 31, 2019 exceeded the balance of loans and advances by ¥43,721,714 million, primarily due to the stable deposit base in Japan. Our loan-to-deposit ratio (total loans and advances divided by total deposits) in the same period was 67%, which contributed greatly to the reduction of our liquidity risk. Our balances of large-denomination domestic yen time deposits are stable due to the historically high rollover rate of our corporate customers and individual depositors.

	At March 31,		
	2019	2018	
	(In millions)		
Loans and advances	¥ 90,682,938	¥ 85,129,070	
Deposits	134,404,652	128,461,527	

We have invested the excess balance of deposits against loans and advances primarily in marketable securities and other highly liquid assets, such as Japanese government bonds. SMBC's Treasury Unit actively monitors the movement of interest rates and maturity profile of its bond portfolio as part of SMBC's overall risk management. The bonds can be used to enhance liquidity. When needed, they can be used as collateral for call money or other money market funding or short-term borrowings from the BOJ.

Secondary sources of liquidity include short-term debts, such as call money, bills sold, and commercial paper issued at an inter-bank or other wholesale markets. We also issue long-term debts, including both senior and subordinated debts, as additional sources of liquidity. With short- and long-term debts, we can diversify our funding sources, effectively manage our funding costs and enhance our capital adequacy ratios when appropriate.

We source our funding in foreign currencies primarily from financial institutions, general corporations, and institutional investors, through short- and long-term financing. Even if we encounter declines in our credit quality or that of Japan in the future, we expect to be able to purchase foreign currencies in sufficient amounts using the yen funds raised through our domestic customer base. As further measures to support our foreign currency liquidity, we hold foreign debt securities, maintain credit lines and swap facilities denominated in foreign currencies, and pledge collateral to the U.S. Federal Reserve Bank.

We maintain management and control systems to support our ability to access liquidity on a stable and cost-effective basis. For further information, see "Item 11. Quantitative and Qualitative Disclosures about Credit, Market and Other Risk—Market Risk and Liquidity Risk—Framework for Market and Liquidity Risk Management."

We believe we are able to access such sources of liquidity on a stable and flexible basis by keeping credit ratings at a high level. The following table shows credit ratings assigned to the Company by Moody's, S&P and Fitch at May 31, 2019:

At May 31, 2019

	Moody's			S&P			Fitch	
Long-term	Outlook	Short-term	Long-term	Outlook	Short-term	Long-term	Outlook	Short-term
A1	S	P-1	A-	P		A	S	F1

The following table shows credit ratings assigned to SMBC by Moody's, S&P and Fitch at May 31, 2019:

At May 31, 2019

	Moody's			S&P			Fitch	
Long-term	Outlook	Short-term	Long-term	Outlook	Short-term	Long-term	Outlook	Short-term
A1	S	P-1	Α	P	A-1	Α	S	F1

We are assigned credit ratings by major domestic and international credit rating agencies. Credit ratings do not constitute recommendations to purchase, sell or hold a security, and rating agencies may review or indicate an intention to review ratings at any time. While the methodology and rating system vary among rating agencies, credit ratings are generally based on information provided by us or independent sources, and can be influenced by the credit ratings of Japanese government bonds and broader views of the Japanese financial system. Any downgrade in or withdrawal of these credit ratings, or any adverse change in these ratings relative to other financial institutions, could increase our borrowing costs, reduce our access to the capital markets and otherwise negatively affect our ability to raise funds, which in turn could have a negative impact on our liquidity position.

The guidelines published by FSA for LCR applicable to banks with international operations are based on the full text of the LCR standard issued by the BCBS in January 2013. Under these guidelines, banks with international operations must maintain LCR of at least 100% on both a consolidated basis and a nonconsolidated basis. The minimum LCR requirements were phased in from March 31, 2015 with an increase of 10% in each year starting from 60%, and reached 100% on March 31, 2019. The following table shows the LCRs of the Company and SMBC for the three months ended March 31, 2019. Each figure is calculated based on our financial statements prepared in accordance with Japanese GAAP, as required by the FSA's LCR guidelines.

SMFG (consolidated)	131.4%
SMBC (consolidated)	134.6%
SMBC (nonconsolidated)	138.8%

<sup>(1)</sup> Under the FSA's LCR guidelines, LCR is set as the three-month average of the daily LCRs for the three months ended March 31, 2019, which is calculated by dividing the balance of high-quality liquid assets by the total net cash outflows on a daily basis for the same three months.

For further information, see "Item 4.B. Business Overview—Regulations in Japan—Regulations Regarding Capital Adequacy and Liquidity—Liquidity Requirement."

## **Capital Management**

With regard to capital management, we strictly abide by the capital adequacy guidelines set by the FSA. Japan's capital adequacy guidelines are based on the Basel Capital Accord, which was proposed by the BCBS for uniform application to all banks which have international operations in industrialized countries. Japan's capital adequacy guidelines may be different from those of central banks or supervisory bodies of other countries because they have been designed by the FSA to suit the Japanese banking environment. Our banking subsidiaries outside of Japan are also subject to the local capital ratio requirements.

Each figure for the FSA capital adequacy guidelines is calculated based on our financial statements prepared under Japanese GAAP.

The FSA capital adequacy guidelines permit Japanese banks to choose from the standardized approach ("SA"), the foundation IRB approach and the advanced IRB approach for credit risk, and the basic indicator approach ("BIA"), the standardized approach ("TSA") and the AMA for operational risk. To be eligible to adopt the foundation IRB approach or the advanced IRB approach for credit risk, and the TSA or the AMA for operational risk, a Japanese bank must establish advanced risk management systems and receive prior approval from the FSA.

We and SMBC have adopted the advanced IRB approach since March 31, 2009 and the AMA since March 31, 2008.

In December 2010, the BCBS published the new Basel III rules text to implement the Basel III framework, which sets out higher and better-quality capital, better risk coverage, the introduction of a leverage ratio as a backstop to the risk-based requirement, measures to promote the build-up of capital that can be drawn down in periods of stress, and the introduction of two global liquidity standards. The main measures of the minimum capital requirements in the Basel III framework began on January 1, 2013 and have been fully applied from January 1, 2019.

These capital reforms increase the minimum common equity requirement from 2% to 4.5% and require banks to hold a capital conservation buffer, which started to be phased in from January 2016 with the initial ratio of 0.625% and reached 2.5% in January 2019, to withstand future periods of stress, bringing the total common equity requirement to 7%. The Tier 1 capital requirement was also increased from 4% to 6%, resulting in a total requirement of 8.5% when combined with the above-mentioned capital conservation buffer. The total capital requirement increased from 8% to 10.5% in January 2019 due to the full phasing in of the capital conservation buffer. Furthermore, a countercyclical buffer within a range of 0% to 2.5% of common equity or other fully loss-absorbing capital has been implemented according to national circumstances.

In addition to the above-mentioned minimum capital requirements and capital buffer requirements under Basel III, organizations identified by the FSB as G-SIBs, which includes us, are required to maintain an

additional 1% to 2.5% of Common Equity Tier 1 capital as a percentage of risk-weighted assets, which is commonly referred to as the G-SIB capital surcharge, based on the organization's size, interconnectedness, substitutability, complexity and cross-jurisdictional activity as determined by the FSB. The amount of G-SIB capital surcharge that applies to us based on the FSB's determination is 1% of risk-weighted assets.

To reflect the Basel III framework, the FSA changed its capital adequacy guidelines. The minimum Common Equity Tier 1 capital requirement and Tier 1 capital requirement have been 4.5% and 6%, respectively since March 2015. The capital conservation buffer, countercyclical buffer and the G-SIB capital surcharge started to be phased in from March 31, 2016 under the FSA capital adequacy guidelines.

In December 2017, the GHOS endorsed the outstanding Basel III regulatory reforms. For further details regarding the finalized Basel III reforms, see "Item 4.B. Business Overview—Regulations in Japan—Regulations Regarding Capital Adequacy and Liquidity—Capital Adequacy Requirement."

In March 2015, the FSA published its leverage ratio guidelines, which have been applied from March 31, 2015, to help ensure broad and adequate capture of both on- and off-balance sheet sources of leverage for internationally active banks. The FSA's leverage ratio guidelines are based on the text of the leverage ratio framework and disclosure requirements issued by the BCBS in January 2014.

Under the text of the leverage ratio framework, the BCBS indicated the minimum leverage ratio as 3% and monitored banks' leverage ratio data in order to assess whether the design and calibration of a minimum leverage ratio of 3% is appropriate from January 1, 2013 to January 1, 2017.

In December 2017, the definition and requirements of the leverage ratio were revised as part of the finalized Basel III reforms, under which the leverage ratio is to be based on a Tier 1 definition of capital and with the minimum leverage ratio of 3%. Under the finalized Basel III reforms, G-SIBs are required to meet a leverage ratio buffer, which will take the form of a Tier 1 capital buffer set at 50% of the applicable G-SIB capital surcharge. Various refinements were also made to the definition of the leverage ratio exposure measure. The leverage ratio requirements under the definition based on the framework issued by the BCBS in January 2014 were implemented as a Pillar 1 measurement from January 2018, and those under the revised definition and the leverage ratio buffer requirement for G-SIBs will be implemented as a Pillar 1 measurement from January 1, 2022.

On March 15, 2019, the FSA published its guidelines for the leverage ratio applicable to banks with international operations, which have been applied from March 31, 2019. Under the FSA's guidelines for the leverage ratio, banks with international operations must maintain a leverage ratio of at least 3% on both a consolidated basis and a nonconsolidated basis from March 31, 2019.

The table below presents our risk-weighted capital ratios, total capital, risk-weighted assets and leverage ratio under Japanese GAAP at March 31, 2019, based on the Basel III rules.

		At March 31, 2019	
	(In billions, except percentages)		
SMFG Consolidated:			
Total risk-weighted capital ratio		20.76%	
Tier 1 risk-weighted capital ratio		18.19%	
Common Equity Tier 1 risk-weighted capital ratio		16.37%	
Total capital (Common Equity Tier 1 capital + Additional Tier 1 capital + Tier 2 capital)	¥	12,240.5	
Tier 1 capital (Common Equity Tier 1 capital + Additional Tier 1 capital)		10,727.2	
Common Equity Tier 1 capital		9,654.5	
Risk-weighted assets		58,942.8	
The amount of minimum total capital requirements <sup>(1)</sup>		4,715.4	
Leverage ratio		4.88%	

<sup>(1)</sup> The amount of minimum total capital requirements is calculated by multiplying risk-weighted assets by 8%.

Common Equity Tier 1 capital consists primarily of capital stock, capital surplus and retained earnings relating to common shares, and non-controlling interests that meet the criteria set forth in the FSA capital adequacy guidelines for inclusion in Common Equity Tier 1 capital.

Non-controlling interests arising from the issue of common shares by a fully consolidated subsidiary of a bank may receive recognition in Common Equity Tier 1 capital only if: (1) the instrument giving rise to the non-controlling interest would, if issued by the bank, meet all of the criteria set forth in the FSA capital adequacy guidelines for classification as common shares for regulatory capital purposes; and (2) the subsidiary that issued the instrument is itself a bank or other financial institution subject to similar capital adequacy guidelines.

Regulatory adjustments such as goodwill and other intangibles, deferred tax assets, investment in the common equity capital of banking financial and insurance entities and defined benefit pension fund assets and liabilities are applied mainly to the calculation of Common Equity Tier 1 capital in the form of a deduction.

Additional Tier 1 capital consists primarily of preferred securities and perpetual subordinated bonds.

Tier 2 capital consists primarily of subordinated debt securities.

Capital instruments such as preferred securities and subordinated debt issued on or after March 31, 2013 must meet the new requirements to be included in regulatory capital. Capital instruments issued prior to March 31, 2013 that do not meet the requirements set forth in the FSA capital adequacy guidelines no longer qualify as Additional Tier 1 or Tier 2 capital. However, if those capital instruments meet the requirements for transitional arrangements set forth in such guidelines, they can qualify as Additional Tier 1 or Tier 2 capital during the phase-out period beginning March 31, 2013. The remaining balance of those non-qualifying capital instruments recognized as Additional Tier 1 or Tier 2 capital are being reduced in annual 10% increments and will be fully phased out by March 31, 2022.

Our capital position and SMBC's capital position depend in part on the fair market value of our investment securities portfolio, since unrealized gains and losses are included in the amount of regulatory capital. At March 31, 2013, unrealized gains and losses were counted as Tier 2 capital and Additional Tier 1 capital, respectively, but started to be counted as Common Equity Tier 1 capital from March 31, 2014 by increments of 20% and have been fully counted as Common Equity Tier 1 capital since March 31, 2018. Since our other securities (including money held in trust) with a readily ascertainable market value included unrealized gains and losses, substantial fluctuations in the Japanese stock markets may affect our capital position and the capital position of SMBC.

In addition, our capital position and SMBC's capital position would be negatively affected if deferred tax assets cannot be recognized. Under Japanese GAAP, a company will lose its ability to recognize deferred tax assets if, in principle, it has substantial amounts of negative annual taxable income for each of past three consecutive years and current fiscal year, and is expected to have significant negative taxable income in the following fiscal year.

Set forth below is a table of risk-weighted capital ratios, total capital, risk-weighted assets and leverage ratio of SMBC at March 31, 2019 on a consolidated and nonconsolidated basis.

	At M	Iarch 31, 2019		
		(In billions, except percentages)		
SMBC Consolidated:				
Total risk-weighted capital ratio		20.32%		
Tier 1 risk-weighted capital ratio		17.57%		
Common Equity Tier 1 risk-weighted capital ratio		15.17%		
Total capital (Common Equity Tier 1 capital + Additional Tier 1 capital + Tier 2 capital)	¥	10,755.9		
Tier 1 capital (Common Equity Tier 1 capital + Additional Tier 1 capital)		9,300.8		
Common Equity Tier 1 capital		8,029.5		
Risk-weighted assets		52,910.7		
The amount of minimum total capital requirements <sup>(1)</sup>		4,232.9		
Leverage ratio		4.52%		
SMBC Nonconsolidated:				
Total risk-weighted capital ratio		20.28%		
Tier 1 risk-weighted capital ratio		17.37%		
Common Equity Tier 1 risk-weighted capital ratio		14.85%		
Total capital (Common Equity Tier 1 capital + Additional Tier 1 capital + Tier 2 capital)	¥	10,054.7		
Tier 1 capital (Common Equity Tier 1 capital + Additional Tier 1 capital)		8,613.2		
Common Equity Tier 1 capital		7,365.7		
Risk-weighted assets		49,574.5		
The amount of minimum total capital requirements <sup>(1)</sup>		3,966.0		

<sup>(1)</sup> The amount of minimum total capital requirements is calculated by multiplying risk-weighted assets by 8%.

Our securities subsidiary in Japan, SMBC Nikko Securities is also subject to capital adequacy requirements under the FIEA described in "Item 4.B. Business Overview—Regulations in Japan—Regulations Regarding Capital Adequacy and Liquidity." At March 31, 2019, the capital adequacy ratio was 386.4% for SMBC Nikko Securities, and sufficiently above 140%, below which level it would be required to file daily reports with the Commissioner of the FSA.

# 5.C. RESEARCH, DEVELOPMENT, PATENTS AND LICENSES

We did not conduct any significant research and development activities for the fiscal year ended March 31, 2019. However, there are certain research and development activities for our information system infrastructure.

#### 5.D. TREND INFORMATION

Our trend information is contained elsewhere in this annual report, including but not limited to "Item 4.B. Business Overview," and "—A. Operating Results," and "—B. Liquidity and Capital Resources" in this Item.

#### 5.E. OFF-BALANCE SHEET ARRANGEMENTS

To meet our customers' financing needs, we engage in various types of off-balance sheet arrangements in the ordinary course of business.

Our arrangements include loan commitments, financial guarantees and other credit-related contingent liabilities. Loan commitment contracts on overdrafts and loans are agreements to lend up to a prescribed amount to customers, as long as there is no violation of any condition established in the contracts. Financial guarantees are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of the debt instrument. Other credit-related contingent liabilities include performance bonds, which are contracts that provide compensation if another party fails to perform the contractual obligation.

The table below shows the nominal amounts of undrawn loan commitments, and financial guarantees and other credit-related contingent liabilities at March 31, 2019 and 2018.

	At March 31,				
	2019	2018			
	(In mill				
Loan commitments	¥62,724,820	¥60,107,128			
Financial guarantees and other credit-related contingent liabilities	9,409,066	8,426,245			
Total	¥72,133,886	¥68,533,373			

The nominal amounts of these off-balance sheet instruments generally represent the maximum potential amounts of future payments without consideration of possible recoveries under recourse provisions or from collateral held. For example, since many of these loan commitments are expected to expire without being drawn down, the total amount of unused commitments does not necessarily represent an actual future cash flow requirement. Many of these loan commitments include clauses under which we can reject an application from customers or reduce the contract amounts in cases where economic conditions change, we need to secure claims, or some other significant event occurs. In addition, we may request the customers to pledge collateral such as premises and securities at the time of the contracts, and take necessary measures such as monitoring customers' financial positions, revising contracts when the need arises and securing claims after the contracts are made. We regularly review the credit quality of the customer based on our risk management system as set forth in "Item 11. Quantitative and Qualitative Disclosures about Credit, Market and Other Risk" and Note 45 "Financial Risk Management" to our consolidated financial statements included elsewhere in this annual report.

In addition to the above-mentioned off-balance sheet arrangements, some of the SMBC Group's off-balance sheet arrangements are related to activities of structured entities. For further information, see Note 48 "Structured Entities" to our consolidated financial statements included elsewhere in this annual report.

#### 5.F. TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS

In the normal course of business, we enter into contractual obligations that require future cash payments. The following table sets forth a summary of our contractual cash obligations at March 31, 2019.

	At March 31, 2019									
	Due in one year or less		Due from one year to three years		Due from three years to five years		Due after five years		Total <sup>(1)</sup>	
						(In millions)				
Time deposits	¥	21,841,987	¥	2,763,038	¥	510,193	¥	645,005	¥	25,760,223
Negotiable certificate of										
deposits		10,605,811		508,675		51,001		_		11,165,487
Borrowings		8,705,860		721,554		666,649		2,041,699		12,135,762
Debt securities in issue		3,527,585		2,472,492		1,885,833		3,301,299		11,187,209
Capital (finance) lease										
obligation		8,478		12,024		7,368		5,322		33,192
Operating lease obligation		47,600		77,606		55,114		140,011		320,331
Purchase obligation <sup>(2)</sup>		54,612		64,309		4,289				123,210
Total	¥	44,791,933	¥	6,619,698	¥	3,180,447	¥	6,133,336	¥	60,725,414

<sup>(1)</sup> The amount of interest on debt instruments is not included in the maturity table above due to its insignificance.

# 5.G. SAFE HARBOR

See the discussion under "Cautionary Statement Regarding Forward-Looking Statements."

# Item 6. Directors, Senior Management and Employees

# 6.A. DIRECTORS AND SENIOR MANAGEMENT

### **Directors and Senior Management**

We have adopted a company with three statutory committees system of corporate governance. Under the Companies Act, a company with three statutory committees is required to have a nominating committee, an audit committee and a compensation committee, each of which consisting of members of the board of directors and of which the majority of the members must be outside directors. In addition to the three statutory committees, we have voluntarily established our risk committee. Also, under the Companies Act, a company with three statutory committees must have one or more corporate executive officers elected by resolution of the board of directors. Corporate executive officers decide on the execution of the operations of the company that were delegated to them by resolution of the board of directors. The board of directors decides on the execution of operations of the company, including basic management policy, and supervises the execution of duties by corporate executive officers.

Our board of directors is comprised of fifteen directors, seven of whom are outside directors as defined under the Companies Act. In addition, our board of directors has elected eleven corporate executive officers.

For more information, see "Item 6.C. Board Practices."

<sup>(2)</sup> Purchase obligation in the above table includes the contractual commitments to purchase goods or services of construction and information technology that are binding on us for the payment of more than ¥100 million.

# Directors

At June 27, 2019, the following directors held the indicated positions with us:

Name (Date of birth)	Current positions and principal outside positions		Business experience			
Takeshi Kunibe	Chairman of the Board of the Company	April 1976	Joined Sumitomo Bank			
(March 8, 1954)		June 2003	Executive Officer of SMBC			
		October 2006	Managing Executive Officer of SMBC			
		April 2007	Managing Executive Officer of the Company			
		June 2007	Director of the Company			
		April 2009	Director and Senior Managing Executive Officer of SMBC			
		April 2011	President and Chief Executive Officer of SMBC			
		April 2017	President of the Company			
			Resigned as Director of SMBC			
		June 2017	Director President of the Company			
		April 2019	Chairman of the Board of the Company (to present)			
Jun Ohta	Director President of the Company	April 1982	Joined Sumitomo Bank			
(February 12, 1958)	(Representative Corporate Executive Officer)	April 2009	Executive Officer of SMBC			
	Group Chief Executive Officer, or CEO	April 2012	Managing Executive Officer of SMBC			
		April 2013	Managing Executive Officer of the Company			
		April 2014	Senior Managing Executive Officer of the Company			
			Senior Managing Executive Officer of SMBC			
		June 2014	Director of the Company			
		April 2015	Director and Senior Managing Executive Officer of SMBC			
		April 2017	Director and Deputy President of the Company			
			Resigned as Director of SMBC			
		June 2017	Director Deputy President and Corporate Executive Officer of the Company			
		March 2018	Director and Deputy President of SMBC			
		April 2019	Director President of the Company (to present)			
			Resigned as Director of SMBC			
Makoto Takashima (March 31, 1958)	Director of the Company	April 1982	Joined Sumitomo Bank			
(1.111011 01, 1900)	President of SMBC	April 2009	Executive Officer of SMBC			
		April 2012	Managing Executive Officer of SMBC			
		April 2014	Senior Managing Executive Officer of SMBC			
		December 2016	Director and Senior Managing Executive Officer of SMBC			
		April 2017	President of SMBC (to present)			
		June 2017	Director of the Company (to present)			

Binnyuki Nagan (Pebnuary 20, 1963)   Director Senior Managing Corporate Risk Management Department and Credit & Investment Planning Department of the Company Officer of SMBC   April 2011   Director and Senior Managing Executive Officer of SMBC   April 2015   Managing Executive Officer of SMBC   April 2016   Managing Executive Officer of SMBC   April 2018   Director and Senior Managing Executive Officer of SMBC   April 2019   Director and Senior Managing Executive Officer of SMBC   April 2019   Director and Senior Managing Corporate Executive Officer of the Company (Input of the Company Officer of the Company Officer of the Company (Input of the Company Officer of SMBC   April 2014   Director and Senior Managing Corporate Executive Officer of the Company (Input of the Company Officer of the Company Officer of the Company (Input of the Company Officer of the Company Officer of the Company (Input of the Company Officer of SMBC   April 2014   Director and Senior Managing Executive Officer of SMBC   April 2015   Director and Senior Managing Executive Officer of SMBC   April 2016   April 2016   Director and Senior Managing Executive Officer of SMBC   April 2016   Director and Senior Managing Executive Officer of SMBC   April 2016   Director and Senior Managing Executive Officer of SMBC   April 2016   Director of the Company Officer of SMBC   April 2016   Director of the Company Officer of SMBC   April 2016   Director of the Company Officer of SMBC   Director of the Company Officer of SMBC   Director of the Company Officer of SMBC   Director of SMBC   Director of the Company Officer of SMBC   Director of SMBC   Di	Name (Date of birth)	Current positions and principal outside positions		Business experience
Officer in charge of Corporate Risk Management Department and Credit & Management Department of Management Department of SMBC  April 2015  Manageing Executive Officer of SMBC  April 2016  Manageing Executive Officer of SMBC  April 2018  Director and Senior Managing Executive Officer of SMBC  April 2019  Director and Manageing Executive Officer of SMBC  April 2019  Director Senior Managing Executive Officer of the Company  Group Chief Financial Officer or CFO, and Croup Chief Shrategy Officer or Shrategy Officer or Shrategy  April 2016  April 201			April 1985	Joined Mitsui Bank
Management Department and Credit & Investment Planning Department   Director and Senior Managing Executive Officer of SMBC   April 2015   Managing Executive Officer of SMBC   Officer of SMBC   April 2016   Managing Executive Officer of SMBC   April 2018   Director and Managing Executive Officer of SMBC   April 2018   Director and Senior Managing Executive Officer of SMBC (to present)	(February 20, 1963)		April 2011	
Investment Planning Department Officer of SMBC  Director and Senior Managing Executive Officer of SMBC  April 2018  Director and Senior Managing Executive Officer of SMBC  April 2018  Director and Senior Managing Executive Officer of SMBC  SMBC (Dorpesen)  Director and Senior Managing Executive Officer of SMBC (SMBC (Dorpesen))  Director Senior Managing Executive Officer of the Company  (September 14, 1963)  Director Senior Managing Corporate Executive Officer of the Company  (September 14, 1963)  Director Senior Managing Corporate Executive Officer of the Company  (September 14, 1963)  Director Senior Managing Corporate Executive Officer of the Company  (September 14, 1963)  Director Senior Managing Corporate Executive Officer of the Company  (September 14, 1963)  Director Senior Managing Corporate Executive Officer of the Company  (Interpolate Executive Officer of SMBC (Dorgent Strategy Officer, or CSO (CSO and Group Chief Strategy Officer, or CSO and Group Chief Strategy Officer, or CSO (CSO and Group Chief Strategy Officer)  Diffect in charge of Public Relations Department, Firmacial Accounting D		Officer in charge of Corporate Risk	April 2013	Executive Officer of SMBC
Officer of SMBC  April 2018  Director and Managing Executive Officer of SMBC  April 2019  Director Senior Managing Executive Officer of the Company  Toru Nakashima (September 14, 1963)  Firector Senior Managing Corporate Executive Officer of the Company  Firector Senior Managing Corporate Executive Officer of the Company  Firector Senior Managing Corporate Executive Officer of the Company  Firector Senior Managing Corporate Executive Officer of the Company  Group Chief Financial Officer, or CPO, and Group Chief Strategy Officer, or CSO  Officer in charge of Public Relations Department, Financial Accounting Department and Subsidiaries & Affiliates Department April 2016  Managing Executive Officer of SMBC  March 2019 Director and Managing Executive Officer of SMBC  April 2019  April 2019  Atsuhiko Inoue (July 3, 1957) Director of the Company Director of the Company Director of SMBC  April 2010  April 2014  April 2014  Managing Executive Officer of SMBC  April 2014  Director of the Company Director and Senior Managing Executive Officer of SMBC  April 2014  Director of the Company Director of the Company Director of the Company Director of SMBC  April 2014  Director of the Company Director of SMBC  April 2015  Senior Managing Executive Officer of SMBC  April 201		Management Department and Credit & Investment Planning Department	April 2015	Managing Executive Officer of SMBC
April 2018 Director and Managing Executive Officer of SMBC (to present)  April 2019 Senior Managing Executive Officer of SMBC (to present)  June 2019 Director Senior Managing Corporate Executive Officer of the Company (Director Senior Managing Corporate Executive Officer of the Company (Director Senior Managing Corporate Executive Officer of the Company (Director Senior Managing Corporate Executive Officer of the Company (Director Senior Managing Corporate Executive Officer of the Company (Director and Group Chief Strategy) Officer, or CSO Officer in charge of Public Relations Department, Corporate Planning Department of the Company Department of the Company Department of the Company (Director and Senior Managing Executive Officer of SMBC April 2015 General Manager of Corporate Planning Department and Subsidiaries & Affiliates Department of the Company (Director and Senior Managing Executive Officer of SMBC April 2017 Managing Executive Officer of SMBC April 2019 Director and Managing Executive Officer of the Company (Director Senior Managing Corporate Executive Officer of SMBC April 2014 Managing Executive Officer of SMBC Officer of SMBC April 2014 Director and Senior Managing Executive Officer of SMBC April 2014 Senior Managing Executive Officer of SMBC April 2014 Managing Executive Officer of SMBC April 2014 Senior Managing Executive Officer of SMBC April 2014 Senior Managing Executive Officer of SMBC April 2014 Director and Senior Managing Executive Officer of SMBC April 2014 Senior Managing Executive Officer of SMBC Director and Senior Managing Executive Officer of SMBC Director of the Company (Director of SMBC Officer of SMBC) Director of SMBC (Director of SMBC) Director of the Company (Director of SMBC) Director of SMBC (Director of SMBC) Senior Managing Executive Officer of SMBC) Senior Mana			April 2016	Managing Executive Officer of the Company
Toru Nakashima (September 14, 1963)   Director Senior Managing Corporate Executive Officer of the Company (To present)		Officer of SMBC	March 2018	Director and Managing Executive Officer of SMBC
Toru Nakashima (September 14, 1963)  Toru Nakashima (September 14, 1963)  Faccutive Officer of the Company (Group Chief Financial Officer, or CFO, and Group Chief Strategy Officer or SMBC  Officer in charge of Public Relations Department of the Company Director and Senior Managing Executive Officer of SMBC April 2019  Assuhiko Inoue (July 3, 1957)  Officer of SMBC  Assuhiko Inoue (July 3, 1957)  Director of the Company Director of the Company April 2019  Assuhiko Inoue (July 3, 1957)  Director of SMBC  April 2011  Assuhiko Inoue (July 3, 1957)  Director of SMBC  April 2011  April 2016  April 2016  April 2017  April 2016  April 2016  April 2017  April 2017  April 2017  April 2017  April 2018  April 2016  April 2016  April 2017  April 2016  April 2016  April 2017  April 2016  April 2017  April 2016  April 2016  April 2017  April 2016  April 2016			April 2018	
Toru Nakashima (September 14, 1963)  Fixed to Senior Managing Corporate (September 14, 1963)  Fixed Director Senior Managing Corporate (September 14, 1963)  Fixed Director of the Company (September 14, 1963)  Fixed Director of the Company (Sorup Chief Financial Officer, or CFO, and Group Chief Financial Officer, or CFO, and Group Chief Strategy Officer or CFO, and Group Chief Strategy Officer or CFO, and Group Chief Strategy Officer or Chief Company (Department of the Company)  Five Director and Senior Managing Executive Officer of SMBC (Department of the Company)  Five Director and Senior Managing Executive Officer of SMBC (Department of the Company)  Five Director and Senior Managing Executive Officer of SMBC (Department of the Company)  Five Director Smish Managing Executive Officer of SMBC (Department of the Company)  Five Director Smish Managing Executive Officer of SMBC (Department of the Company)  Five Director Smish Managing Executive Officer of SMBC (Department of the Company)  Five Director of the Company (Department of the Company)  Five Director of the Company (Department of SMBC)  Five Director of the Company (Department of SMB			April 2019	
September 14, 1963   Executive Officer of the Company Group Chief Financial Officer, or CPO, and Group Chief Strategy Officer, or CSO Officer in charge of Public Relations Department, Corporate Planning Department, Corporate Planning Department, Financial Accounting Department and Subsidiaries & Affiliates Department and Subsidiaries & Affiliates Department of the Company   April 2016   Managing Executive Officer of SMBC   April 2017   Managing Executive Officer of the Company   Director and Senior Managing Executive Officer of SMBC   April 2019   Director and Senior Managing Executive Officer of SMBC (to present)   Director and Senior Managing Executive Officer of SMBC (to present)   Director of the Company (to present)   Director of the Company (to present)   April 2014   Director of the Company (to present)   Director and Senior Managing Executive Officer of SMBC   April 2014   Director of the Company (to present)   Director and Senior Managing Executive Officer of SMBC   April 2014   Director and Senior Managing Executive Officer of SMBC   April 2015   Resigned as Director of the Company   Director of the Company (to present)   Director of SMBC (to pr			June 2019	
Group Chief Financial Officer, or CFO, and Group Chief Strategy Officer, or CSO  Officer in charge of Public Relations Department, Corporate Planning Department and Subsidiaries & Afril 2015 Department and Subsidiaries & Afrilaties Department of Managing Executive Officer of SMBC  April 2016 April 2017 April 2019 Director and Senior Managing Executive Officer of SMBC  April 2019 April 2019 Director and Managing Executive Officer of SMBC  April 2019 Director and Senior Managing Executive Officer of the Company Director and Senior Managing Executive Officer of the Company Director and Senior Managing Executive Officer of SMBC (to present)  Atsuhiko Inoue (July 3, 1957)  Director of the Company  April 2011  Atsuhiko Inoue (July 3, 1957) Director of SMBC  April 2014  April 2015 April 2014 April 2016 April 2016 April 2016 April 2016 Anaging Executive Officer of SMBC April 2011 Anaging Executive Officer of SMBC April 2011 Anaging Executive Officer of SMBC April 2011 April 2015 April 2015 April 2015 April 2015 April 2016 April 2			April 1986	Joined Sumitomo Bank
Officer in charge of Public Relations Department, Corporate Planning Department, Corporate Planning Department of the Company Department of SMBC  April 2016 April 2016 Managing Executive Officer of SMBC Department and Subsidiaries & April 2017 Managing Executive Officer of SMBC  April 2017 Director and Senior Managing Executive Officer of SMBC  April 2019 Director and Senior Managing Executive Officer of SMBC  Senior Managing Corporate Executive Officer of SMBC  Senior Managing Corporate Executive Officer of SMBC (to present)  Director and Senior Managing Corporate Executive Officer of SMBC (to present)  Director of SMBC  April 2019 Director Senior Managing Corporate Executive Officer of SMBC (to present)  Atsuhiko Inoue (July 3, 1957) Director of SMBC April 2010 April 2011 Assuhiko Inoue (July 3, 1957) Director of SMBC April 2011 April 2014 Director of SMBC April 2014 Director and Senior Managing Executive Officer of SMBC April 2014 Director and Senior Managing Executive Officer of SMBC April 2014 Director and Senior Managing Executive Officer of SMBC  June 2014 Director of the Company Director of the Company Senior Managing Executive Officer of SMBC  June 2019 Director of the Company (to present) Director of SMBC (to present)  Toru Mikami (August 27, 1960) Director of the Company (April 2015 April 2016 April 2013 Co-General Manager of Legal Department of SMBC April 2015 Senior Manager of Head Office of SMBC SMBC SMBC SMBC Senior Manager of Head Office of SMBC April 2015 Senior Manager of Head Office of SMBC Smarel Manager of Head Office of SMBC	(September 14, 1963)	Group Chief Financial Officer, or CFO,	April 2013	
Department, Corporate Planning Department, Financial Accounting Department, Financial Accounting Department, Financial Accounting Department and Subsidiaries & Affiliates Department and Subsidiaries & Affiliates Department and Subsidiaries & Affiliates Department of SMBC  Director and Senior Managing Executive Officer of SMBC  April 2019  Director and Senior Managing Executive Officer of SMBC  Senior Managing Executive Officer of SMBC  Senior Managing Executive Officer of SMBC  Senior Managing Executive Officer of SMBC (to present)  Director and Senior Managing Executive Officer of SMBC (to present)  Director of the Company (to present)  Director of SMBC  April 2014  April 2014  April 2014  April 2014  Senior Managing Executive Officer of SMBC  April 2014  April 2014  April 2014  Director and Senior Managing Executive Officer of SMBC  April 2014  April 2014  April 2014  April 2014  Director and Senior Managing Executive Officer of SMBC  April 2014  April 2014  April 2016  April 2016  Toru Mikami  (August 27, 1960)  Director of the Company  April 2016  Director of the Company  April 2016  April 2016  General Manager of Legal Department of SMBC  April 2016  April 2015  Senior Manager of Head Office of SMBC  April 2016  Senior Manager of Head Office of SMBC  April 2016  Senior Manager of Head Office of SMBC  April 2016  Senior Manager of Head Office of SMBC  April 2017  Senior Manager of Head Office of SMBC  April 2018  Senior Manager of Head Office of SMBC  April 2016  Senior Manager of Head Office of SMBC  April 2016  Senior Manager of Head Office of SMBC  April 2016  Senior Manager of Head Office of SMBC  April 2016  Senior Manager of Head Office of SMBC  April 2016  Senior Manager of Head Office of SMBC  April 2015  Senior Manager of Head Office of SMBC			April 2014	Executive Officer of SMBC
Department, Financial Accounting Department and Subsidiaries & April 2017 Managing Executive Officer of SMBC  April 2017 Managing Executive Officer of the Company  Director and Senior Managing Executive Officer of SMBC  April 2019 Director and Managing Executive Officer of SMBC  April 2019 Director and Managing Executive Officer of the Company  Director and Senior Managing Executive Officer of the Company  Director and Senior Managing Executive Officer of SMBC (to present)  Director and Senior Managing Executive Officer of SMBC (to present)  Director of SMBC (to present)  Director of SMBC (to present)  Director of SMBC (april 2014 Director of SMBC  April 2014 Managing Executive Officer of SMBC  April 2014 Senior Managing Executive Officer of SMBC  April 2014 Director and Senior Managing Executive Officer of SMBC  April 2014 Senior Managing Executive Officer of SMBC  April 2015 Resigned as Director of the Company  Senior Managing Executive Officer of SMBC  Director of SMBC Director of SMBC April 2015 Oined Sunitomo Bank  April 2016 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  April 2015 Senior Manager of Head Office of SMBC  April 2015 Senior Manager of Head Office of SMBC			April 2015	
Affiliates Department		Department, Financial Accounting	April 2016	Managing Executive Officer of SMBC
Officer of SMBC  April 2019  Senior Managing Corporate Executive Officer of the Company  Director and Senior Managing Executive Officer of SMBC (to present)  Director of SMBC (to present)  Atsuhiko Inoue (July 3, 1957)  Director of the Company  Director of the Company  Director of SMBC  April 2018  April 2018  Executive Officer of SMBC  April 2011  Managing Executive Officer of SMBC  April 2014  Senior Managing Executive Officer of the Company  Director and Senior Managing Executive Officer of SMBC  April 2014  Senior Managing Executive Officer of the Company  Director and Senior Managing Executive Officer of SMBC  April 2015  Resigned as Director of the Company  Senior Managing Executive Officer of SMBC  June 2019  Director of the Company (to present)  Director of SMBC (to present)  Director of SMBC (to present)  Director of SMBC (to present)  Co-General Manager of Legal Department of SMBC  April 2013  Co-General Manager of General Affairs Department of the Company  April 2015  Senior Manager of Head Office of SMBC  April 2015  Senior Manager of Head Office of SMBC			April 2017	Managing Executive Officer of the Company
Agril 2019   Senior Managing Corporate Executive Officer of the Company			March 2019	Director and Managing Executive Officer of SMBC
Atsuhiko Inoue (July 3, 1957)  Atsuhiko Inoue (July 3, 1957)  Director of the Company (Director of the Company (Director of the Company (Director of the Company (Director of SMBC))  April 1981		Officer of SMBC	April 2019	
Atsuhiko Inoue (July 3, 1957)  Atsuhiko Inoue (July 3, 1957)  Director of the Company Director of SMBC  April 2011  April 2011  April 2014  April 2014  April 2014  April 2014  April 2014  April 2015  April 2015  April 2016  April 2016				
(July 3, 1957)  Director of SMBC  April 2008  Executive Officer of SMBC  April 2011  Managing Executive Officer of SMBC  April 2014  Senior Managing Executive Officer of the Company  Director and Senior Managing Executive Officer of SMBC  June 2014  Director of the Company  April 2015  Resigned as Director of the Company  Senior Managing Executive Officer of SMBC  June 2019  Director of the Company (to present)  Director of SMBC (to present)  Director of SMBC (to present)  April 2016  April 2016  General Manager of Legal Department of SMBC  April 2013  Co-General Manager of General Affairs Department of the Company  April 2015  Senior Manager of Head Office of SMBC  June 2015  Standing Corporate Auditor of the Company			June 2019	
Director of SMBC  April 2011  Managing Executive Officer of SMBC  April 2014  Senior Managing Executive Officer of the Company Director and Senior Managing Executive Officer of SMBC  June 2014  Director of the Company April 2015  Resigned as Director of the Company Senior Managing Executive Officer of SMBC  June 2019  Director of the Company (to present) Director of SMBC (to present)  Toru Mikami (August 27, 1960)  Director of the Company April 2006  April 2013  Co-General Manager of Legal Department of SMBC  April 2013  Co-General Manager of Head Office of SMBC  June 2015  Senior Manager of Head Office of SMBC		Director of the Company	April 1981	Joined Sumitomo Bank
April 2014 Senior Managing Executive Officer of the Company Director and Senior Managing Executive Officer of SMBC  June 2014 Director of the Company April 2015 Resigned as Director of the Company Senior Managing Executive Officer of SMBC  June 2019 Director of the Company (to present) Director of SMBC (to present)  Toru Mikami (August 27, 1960) Director of the Company April 1984 Joined Sumitomo Bank April 2006 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company	(July 3, 1957)	Director of SMBC	April 2008	Executive Officer of SMBC
Director and Senior Managing Executive Officer of SMBC  June 2014 Director of the Company  April 2015 Resigned as Director of the Company  Senior Managing Executive Officer of SMBC  June 2019 Director of the Company (to present)  Director of SMBC (to present)  Toru Mikami (August 27, 1960) Director of the Company  April 1984 Joined Sumitomo Bank  April 2006 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company			April 2011	Managing Executive Officer of SMBC
SMBC  June 2014 Director of the Company  April 2015 Resigned as Director of the Company  Senior Managing Executive Officer of SMBC  June 2019 Director of the Company (to present)  Director of SMBC (to present)  Toru Mikami (August 27, 1960)  April 2006 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company			April 2014	Senior Managing Executive Officer of the Company
April 2015 Resigned as Director of the Company Senior Managing Executive Officer of SMBC  June 2019 Director of the Company (to present) Director of SMBC (to present)  April 1984 Joined Sumitomo Bank (August 27, 1960) April 2006 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company				
Senior Managing Executive Officer of SMBC  June 2019 Director of the Company (to present)  Director of SMBC (to present)  April 1984 Joined Sumitomo Bank  (August 27, 1960)  April 2006 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company			June 2014	Director of the Company
June 2019 Director of the Company (to present)  Toru Mikami (August 27, 1960) Director of the Company  April 1984 Joined Sumitomo Bank  April 2006 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company			April 2015	Resigned as Director of the Company
Toru Mikami (August 27, 1960)  Director of the Company (April 1984 Joined Sumitomo Bank (April 2006 General Manager of Legal Department of SMBC April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC June 2015 Standing Corporate Auditor of the Company				Senior Managing Executive Officer of SMBC
Toru Mikami (August 27, 1960)  Director of the Company  April 1984  Joined Sumitomo Bank  April 2006  General Manager of Legal Department of SMBC  April 2013  Co-General Manager of General Affairs Department of the Company  April 2015  Senior Manager of Head Office of SMBC  June 2015  Standing Corporate Auditor of the Company			June 2019	Director of the Company (to present)
(August 27, 1960)  April 2006 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company				Director of SMBC (to present)
April 2006 General Manager of Legal Department of SMBC  April 2013 Co-General Manager of General Affairs Department of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company	Toru Mikami	Director of the Company	April 1984	Joined Sumitomo Bank
of the Company  April 2015 Senior Manager of Head Office of SMBC  June 2015 Standing Corporate Auditor of the Company	(August 27, 1960)		April 2006	General Manager of Legal Department of SMBC
June 2015 Standing Corporate Auditor of the Company			April 2013	
			April 2015	Senior Manager of Head Office of SMBC
June 2017 Director of the Company (to present)			June 2015	Standing Corporate Auditor of the Company
			June 2017	Director of the Company (to present)

Name (Date of birth)	Current positions and principal outside positions		Business experience
Tetsuya Kubo	Director of the Company	April 1976	Joined Sumitomo Bank
(September 24, 1953)	Representative Director, Chairman of	June 2003	Executive Officer of SMBC
	SMBC Nikko Securities Inc. ("SMBC Nikko Securities")	July 2006	Managing Executive Officer of SMBC
		April 2008	Managing Executive Officer of the Company
		April 2009	Senior Managing Executive Officer of the Company
			Director and Senior Managing Executive Officer of SMBC
		April 2011	Deputy President and Executive Officer of the Company
			Director and Deputy President of SMBC
			Director of SMBC Nikko Securities
		June 2011	Director of the Company
		March 2013	Resigned as Director of the Company
			Resigned as Director of SMBC
		April 2013	Representative Director, President & CEO of SMBC Nikko Securities
		April 2016	Representative Director, Chairman of SMBC Nikko Securities (to present)
		June 2016	Director of the Company (to present)
Masayuki Matsumoto(1)	Director of the Company  Special Advisor of Central Japan Railway  Company	April 1967	Joined the Japanese National Railways
(April 14, 1944)		April 1987	Joined Central Japan Railway Company
		June 2004	President and Representative Director of Central Japan Railway Company
		April 2010	Vice Chairman and Representative Director of Central Japan Railway Company
		January 2011	Resigned as Director of Central Japan Railway Company
		January 2011	President of Japan Broadcasting Corporation
		January 2014	Retired from Japan Broadcasting Corporation
		April 2014	Special Advisor of Central Japan Railway Company (to present)
		June 2015	Director of SMBC
		June 2017	Director of the Company (to present)
			Retired as Director of SMBC
Arthur M. Mitchell <sup>(1)</sup> (July 23, 1947)	Director of the Company	July 1976	Registered as an attorney at law, admitted in New York, the U.S.A. (to present)
		January 2003	General Counsel of the Asian Development Bank
		September 2007	Joined White & Case LLP
		January 2008	Registered as Foreign Attorney in Japan (to present)
			Registered Foreign Attorney in Japan at White & Case LLP (to present)
		June 2015	Director of the Company (to present)

Name (Date of birth)	Current positions and principal outside positions		Business experience
Shozo Yamazaki <sup>(1)</sup> (September 12, 1948)	Director of the Company	November 1970	Joined Tohmatsu Awoki & Co. (currently Deloitte Touche Tohmatsu LLC)
		September 1974	Registered as a certified public accountant (to present)
		July 1991	Representative Partner of Tohmatsu & Co. (currently Deloitte Touche Tohmatsu LLC)
		June 2010	Retired from Deloitte Touche Tohmatsu LLC
		July 2010	Chairman and President of The Japanese Institute of Certified Public Accountants
		July 2013	Advisor of The Japanese Institute of Certified Public Accountants (to present)
		April 2014	Professor of Tohoku University Accounting School
		June 2017	Director of the Company (to present)
Masaharu Kohno <sup>(1)</sup>	Director of the Company	April 1973	Joined Ministry of Foreign Affairs of Japan
(December 21, 1948)		August 2005	Director-General of Foreign Policy Bureau in Ministry of Foreign Affairs of Japan
		January 2007	Deputy Minister for Foreign Affairs (in charge of economy) of Ministry of Foreign Affairs of Japan
		February 2009	Ambassador of Japan to Russia
		May 2009	Ambassador of Japan to Russia, Armenia, Turkmenistan and Belarus
		March 2011	Ambassador of Japan to Italy
		May 2011	Ambassador of Japan to Italy, Albania, San Marino and Malta
		September 2014	Retired from office
		June 2015	Director of the Company (to present)
Yoshinobu Tsutsui <sup>(1)</sup>	Director of the Company	April 1977	Joined Nippon Life Insurance Company
(January 30, 1954)	Chairman of Nippon Life Insurance	July 2004	Director of Nippon Life Insurance Company
	Company	January 2007	Director and Executive Officer of Nippon Life Insurance Company
		March 2007	Director and Managing Executive Officer of Nippon Life Insurance Company
		March 2009	Director and Senior Managing Executive Officer of Nippon Life Insurance Company
		March 2010	Representative Director and Senior Managing Executive Officer of Nippon Life Insurance Company
		April 2011	President of Nippon Life Insurance Company
		June 2017	Director of the Company (to present)
		April 2018	Chairman of Nippon Life Insurance Company (to present)
Katsuyoshi Shinbo(1)	Director of the Company	April 1984	Registered as an attorney at law (to present)
(April 8, 1955)		November 1999	Attorney at law at Shinbo Law Office (currently Shinbo & Partners) (to present)
		June 2015	Corporate Auditor of SMBC
		June 2017	Director of the Company (to present)
			Resigned as Corporate Auditor of SMBC

Name (Date of birth)	Current positions and principal outside positions	Business experience				
(November 16, 1960) Cr	Director of the Company	June 1987	Joined Dow Corning Corporation			
	Chairman and CEO of Dow Toray Co.,	May 2008	Director of Dow Corning Toray Co., Ltd.			
	Ltd.  Executor, Dow Switzerland Holding	March 2009	Chairman and CEO of Dow Corning Toray Co., Ltd.			
	GmbH, which is a Representative Partner of Dow Silicones Holding Japan G.K.	May 2011	Regional President -Japan/Korea of Dow Corning Corporation			
		February 2015	President and Representative Director of Dow Corning Holding Japan Co., Ltd.			
		June 2015	Director of the Company (to present)			
		May 2018	Executor, Dow Switzerland Holding GmbH, which is a Representative Partner of Dow Silicones Holding Japan G.K. (to present)			
		June 2018	Chairman and CEO of Dow Toray Co., Ltd. (to present)			

<sup>(1)</sup> Messrs. and Ms. Matsumoto, Mitchell, Yamazaki, Kohno, Tsutsui, Shinbo and Sakurai satisfy the requirements for an "outside director" under the Companies Act.

# **Corporate Executive Officers**

At June 27, 2019, the following corporate executive officers held the indicated positions with us:

Name (Date of birth)	Current positions and principal outside positions	Business experience					
Jun Ohta (February 12, 1958)	See "Directors" under this Item 6.A.	See "Directors" under this Item 6.A.					
Gotaro Michihiro	Deputy President and Corporate Executive	April 1983	Joined Sumitomo Bank				
(March 30, 1959)	Officer of the Company (Representative Corporate Executive	April 2012	Executive Officer of SMBC				
	Officer)	April 2013	Managing Executive Officer of SMBC				
	Director and Deputy President of SMBC  Co-Head of Wholesale Business Unit	April 2017	Senior Managing Executive Officer of the Company				
			Senior Managing Executive Officer of SMBC				
		March 2019	Director and Senior Managing Executive Officer of SMBC				
		April 2019	Deputy President and Corporate Executive Officer of the Company (to present)				
			Director and Deputy President of SMBC (to present)				
Masahiko Oshima	(Representative Corporate Executive Officer)	April 1984	Joined Mitsui Bank				
(September 13, 1960)		April 2012	Executive Officer of SMBC				
		April 2014	Managing Executive Officer of SMBC				
		March 2017	Director and Managing Executive Officer of SMBC				
		April 2017	Director and Senior Managing Executive Officer of SMBC				
		April 2018	Senior Managing Corporate Executive Officer of the Company				
			Senior Managing Executive Officer of SMBC				
		March 2019	Director and Senior Managing Executive Officer of SMBC				
		April 2019	Deputy President and Corporate Executive Officer of the Company (to present)				
			Director and Deputy President of SMBC (to present)				

Name (Date of birth)	Current positions and principal outside positions		Business experience				
Toshikazu Yaku	Deputy President and Corporate Executive	April 1984	Joined Sumitomo Bank				
(March 3, 1962)	Officer of the Company (Representative Corporate Executive Officer)	April 2012	General Manager of Human Resources Department of the Company				
	Group Chief Compliance Officer, or CCO,		Executive Officer of SMBC				
	and Group Chief Human Resources Officer, or CHRO	April 2014	Managing Executive Officer of SMBC				
	Officer in charge of Human Resources	April 2016	Managing Executive Officer of the Company				
	Department, Quality Management Department, General Affairs	March 2017	Director and Managing Executive Officer of SMBC				
	Department and Administrative Services Department	April 2017	Senior Managing Executive Officer of the Company				
	Director and Deputy President of SMBC		Director and Senior Managing Executive Officer of SMBC				
		June 2017	Director Senior Managing Corporate Executive Officer of the Company				
		April 2019	Director Deputy President and Corporate Executive Officer of the Company				
			Director and Deputy President of SMBC (to present)				
		June 2019	Deputy President and Corporate Executive Officer of the Company (to present)				
Katsunori Tanizaki	Senior Managing Corporate Executive	April 1982	Joined Sumitomo Bank				
(April 12, 1957)	Officer of the Company	April 2010	Executive Officer of SMBC				
	Group Chief Digital Innovation Officer, or CDIO	April 2013	Managing Executive Officer of SMBC				
	Officer in charge of IT Innovation Department	April 2015	Senior Managing Executive Officer of the Company				
	Senior Managing Executive Officer of SMBC		Director and Senior Managing Executive Officer of SMBC				
		June 2015	Director of the Company				
		April 2017	Director and Senior Managing Executive Officer of the Company				
		June 2017	Director Senior Managing Corporate Executive Officer of the Company				
		April 2019	Senior Managing Executive Officer of SMBC (to present)				
		June 2019	Senior Managing Corporate Executive Officer of the Company (to present)				
Naoki Tamura (July 9, 1961)	Senior Managing Corporate Executive Officer of the Company	April 1984	Joined Sumitomo Bank				
(July 9, 1901)	Senior Managing Executive Officer of SMBC	April 2012	Co-General Manager of Corporate Risk Management Department of the Company				
	Head of Retail Business Unit		Executive Officer of SMBC				
	Head of Retail Busiless Offit	April 2015	Managing Executive Officer of SMBC				
		April 2017	Managing Executive Officer of the Company				
		April 2018	Senior Managing Corporate Executive Officer of the Company (to present)				
			Senior Managing Executive Officer of SMBC (to present)				

Name (Date of birth)	Current positions and principal outside positions		Business experience
Hiroshi Munemasa	Senior Managing Corporate Executive	April 1985	Joined Sumitomo Bank
(February 1, 1962)	Officer of the Company	April 2013	Executive Officer of SMBC
	Senior Managing Executive Officer of SMBC	April 2015	Managing Executive Officer of SMBC
	Head of Global Markets Business Unit	April 2017	Managing Executive Officer of the Company
		June 2017	Managing Corporate Executive Officer of the Company
		April 2018	Senior Managing Corporate Executive Officer of the Company (to present)
			Senior Managing Executive Officer of SMBC (to present)
Kimio Matsuura	Senior Managing Corporate Executive	April 1984	Joined Sumitomo Bank
(February 4, 1960)	Officer of the Company	April 2012	Executive Officer of SMBC
	Senior Managing Executive Officer of SMBC	April 2014	Managing Executive Officer of SMBC
	Co-Head of Wholesale Business Unit	April 2017	Senior Managing Executive Officer of SMBC (to present)
		April 2018	Senior Managing Executive Officer of the Company
		April 2019	Senior Managing Corporate Executive Officer of the Company (to present)
Haruyuki Nagata (February 20, 1963)	See "Directors" under this Item 6.A.	See "Directors" ur	nder this Item 6.A.
Toru Nakashima (September 14, 1963)	See "Directors" under this Item 6.A.	See "Directors" ur	nder this Item 6.A.
Shoji Masuda	Managing Corporate Executive Officer of	April 1987	Joined Sumitomo Bank
(July 22, 1963)	the Company  Group Chief Information Officer, or CIO	April 2014	General Manager of IT Planning Department of the Company
	Officer in charge of IT Planning Department, Data Management		General Manager of IT Planning Department of SMBC
	Department and Operations Planning Department	April 2016	Executive Officer of SMBC
	Director and Managing Executive Officer	April 2017	Executive Officer of the Company
	of SMBC	April 2018	Managing Executive Officer of the Company
			Managing Executive Officer of SMBC
		March 2019	Director and Managing Executive Officer of SMBC (to present)
		April 2019	Managing Corporate Executive Officer of the Company (to present)

# **Familial Relationships**

There are no familial relationships between any of the directors and corporate executive officers listed above.

# **Arrangements and Understandings**

There is no arrangement or understanding with any major shareholder, customer, supplier or other party, pursuant to which any of the directors and corporate executive officers listed above were selected as a director or member of corporate executive officers.

#### 6.B. COMPENSATION

The aggregate amounts of compensation paid by us during the fiscal year ended March 31, 2019 to our directors and to our corporate executive officers were ¥524 million and ¥881 million, respectively.

The following table sets forth the details of individual compensation, disclosed pursuant to the provision of the FIEA and related ordinance, by SMFG and its subsidiaries in amounts equal to or exceeding ¥100 million during the fiscal year ended March 31, 2019:

	Compensation								
Director		gregate nount	Paid by	Annual salary		Stock compensation		Bonus	
				(In mil	lions)(1)				
Koichi Miyata	¥	139	SMFG	¥	39	¥	11	¥	18
			SMBC		39		12		18
Takeshi Kunibe	¥	145	SMFG	¥	84	¥	23	¥	36
Makoto Takashima	¥	160	SMFG	¥	14	¥		¥	_
			SMBC		82		26		36
Jun Ohta	¥	102	SMFG	¥	29	¥	9	¥	13
			SMBC		32		5		12

<sup>(1)</sup> Amounts less than one million yen have been truncated.

In June 2017, we transitioned from a board of corporate auditors governance system to a company with three statutory committees: a nominating committee, an audit committee and a compensation committee. The compensation committee is responsible for establishing policy in regard to the determination of compensation of our directors and corporate executive officers. In addition, the committee determines the contents of the compensation of the individual directors and corporate executive officers in accordance with this policy. For more information, see "Item 6.C. Board Practices."

In July 2017, our compensation committee resolved to revise our executive compensation policy and to introduce new stock compensation plans that utilize restricted stock, while discontinuing the issuance of new stock options. The plans allot shares of restricted stock to directors (excluding outside directors), corporate executive officers, and executive officers of SMFG, directors (excluding outside directors) and executive officers, etc. of SMBC and representative corporate executive officers of certain of our subsidiaries, in order to (a) provide more appropriate incentives for executives by strengthening linkages with SMFG's short-, medium-and long-term performance, and (b) further align the interests of executives with those of shareholders, increase the weight of stock compensation, and enhance the shareholding of our executives.

Prior to the revision of our executive compensation policy discussed above, we had introduced compensation-type stock options to directors, corporate auditors, and executive officers of SMFG and SMBC ("SMFG Stock Acquisition Rights"), which served as an incentive for them to further contribute to the equity appreciation and achieve better corporate performance through sharing the benefits and risks of the share price performance with our shareholders.

For more information about compensation plans utilizing restricted stock and stock option plans, see "Item 6.E. Share Ownership" or Note 39 "Share-Based Payment" to our consolidated financial statements included elsewhere in this annual report.

#### 6.C. BOARD PRACTICES

#### General

The Companies Act permits three types of governance systems for large public companies. The first system is for companies with a board of corporate auditors, and the second one is for companies with an audit and supervisory committee. The last one is for companies with three statutory committees: a nominating committee, an audit committee and a compensation committee.

We had previously employed a board of corporate auditors governance system. In order to further enhance our solid corporate governance system, we transitioned to a company with three statutory committees in June, 2017.

Under the Companies Act, a company with three statutory committees is required to have a nominating committee, an audit committee and a compensation committee, each of which consisting of members of the board of directors and of which the majority of the members must be outside directors. In addition to the three statutory committees, we have voluntarily established our risk committee.

"Outside director" means a director of any corporation who satisfies all of the following requirements: (a) a person who is not an executive director, corporate executive officer (shikkoyaku), or an employee, including a manager ("Executive Director, etc."), and has not been an Executive Director, etc. of such corporation or any of its subsidiaries for the ten years prior to assuming his/her office; (b) if the person has been a director, accounting advisor or corporate auditor of such corporation or any of its subsidiaries (excluding a person who has been an Executive Director, etc.) at any time within the ten years prior to assuming his/her office, a person who has not been an Executive Director, etc. of such corporation or any of its subsidiaries for the ten years prior to assuming his/her office as director, accounting advisor, or corporate auditor; (c) a person who is not a parent corporation or any entity which is prescribed by the applicable Ordinance of the Ministry of Justice as a person who controls the management of the corporation (excluding entities who are juridical persons) ("parent corporation, etc.") of such corporation (limited to a natural person) or director or corporate executive officer (shikkoyaku), or other employee, including a manager, of a parent corporation, etc.; (d) a person who is not an Executive Director, etc. of a subsidiary or any entity which is prescribed by the applicable Ordinance of the Ministry of Justice as the juridical person for which management is controlled by the person other than the corporation ("subsidiary, etc.") of a parent corporation, etc. of such corporation; and (e) a person who is not a spouse or relative within the second degree of kinship of a director or corporate executive officer (shikkoyaku), manager, or other important employee of such corporation, or its parent corporation, etc. (limited to a natural person).

To ensure the compliance of our execution of our business operations with legal regulations and generally accepted practices, the outside directors are selected from among experts (including certified public accountants, lawyers and persons with consulting or business management experience).

Also, under the Companies Act, a company with three statutory committees must have one or more corporate executive officers elected by resolution of the board of directors. Corporate executive officers decide on the execution of the operations of the company that were delegated to them by resolution of the board of directors.

Pursuant to Article 4 of our articles of incorporation, we maintain a corporate governance system consisting of a general meeting of shareholders, individual directors, a board of directors, a nominating committee, an audit committee, a compensation committee, corporate executive officers and an accounting auditor as its primary components.

#### **Board of directors**

Our articles of incorporation provide for a board of directors consisting of not fewer than three directors. We currently have fifteen directors. All directors are elected by our shareholders at a general meeting of

shareholders. The term of office of a director expires upon conclusion of the ordinary general meeting of shareholders to be held for the last fiscal year ending within one year after the election of the director. Directors may serve any number of consecutive terms.

By resolution, our board of directors elects or removes corporate executive officers and representative executive officers. Our board of directors may elect directors with titles (*yakutsuki-torishimariyaku*) and corporate executive officers with titles (*yakutsuki-shikkoyaku*) and assign or change the designation of the duties of corporate executive officers by resolution. In addition, our board of directors elects or removes members of each statutory committee.

The Companies Act requires the board of directors to decide on the execution of operations of a company, including basic management policy, and supervise the execution of duties by corporate executive officers. In addition, the board of directors may, by resolution of the same, delegate decisions on the execution of the operations to corporate executive officers, to the extent permitted by the Companies Act.

# Nominating committee

The nominating committee determines the contents of proposals regarding the election and dismissal of directors to be submitted to a general meeting of shareholders. The committee also deliberates on matters regarding personnel decisions pertaining to officers of the Company and our major subsidiaries and the selection of successors to the presidents of the Company and SMBC.

Under the Companies Act, we are required to have a nominating committee that consists of members of our board of directors, and the majority of the members must be outside directors. Currently, the chairman of the nominating committee is Yoshinobu Tsutsui, who is an outside director. Other outside directors on the nominating committee are Masayuki Matsumoto, Arthur M. Mitchell, Masaharu Kohno and Eriko Sakurai. The other director on the nominating committee is Takeshi Kunibe, the chairman of the board.

#### **Audit committee**

The audit committee is responsible for auditing the execution of duties by corporate executive officers and directors, preparing audit reports and determining the contents of proposals regarding the election or dismissal of, or refusal to reelect, accounting auditors under the Companies Act to be submitted to a general meeting of shareholders. In addition, the committee inspects our operations and assets, and those of our major subsidiaries.

Under the Companies Act, we are required to have an audit committee that consists of members of our board of directors, and the majority of the members must be outside directors. Currently, the chairman of the audit committee is Masayuki Matsumoto, who is an outside director. Other outside directors on the audit committee are Shozo Yamazaki and Katsuyoshi Shinbo. Other directors on the audit committee are Atsuhiko Inoue and Toru Mikami.

#### **Compensation committee**

The compensation committee is responsible for establishing policy in regard to the determination of compensation of our directors and corporate executive officers. In addition, the committee determines the contents of the compensation of the individual directors and corporate executive officers in accordance with this policy. The committee also deliberates on the policies for determining the compensation of directors and officers of our major subsidiaries, and the contents of compensation of individual executive officers of the Company.

Under the Companies Act, we are required to have a compensation committee that consists of members of our board of directors, and the majority of the members must be outside directors. Currently, the chairman of the compensation committee is Katsuyoshi Shinbo, who is an outside director. Other outside directors on the compensation committee are Arthur M. Mitchell, Yoshinobu Tsutsui and Eriko Sakurai. Other directors on the compensation committee are Takeshi Kunibe, the chairman of the board, and Jun Ohta, our president.

#### Risk committee

In addition to the three statutory committees mentioned above, we have voluntarily established our risk committee. The committee is responsible for on matters relating to environmental and risk awareness, the operation of our risk appetite framework, and the implementation of risk management systems as well as other important matters pertaining to risk management and reporting to the board of directors on these matters.

# **Corporate executive officers**

Under the Companies Act, a company with three statutory committees must have one or more corporate executive officers. We currently have eleven corporate executive officers. All corporate executive officers are elected by our directors at a board of directors meeting. The term of office of a corporate executive officer expires upon conclusion of the first board of directors meeting called after conclusion of the ordinary general meeting of shareholders for the last business year ending within one year from the time of their election. The board of directors shall appoint representative executive officers from among the corporate executive officers.

Our President and Group Chief Executive Officer ("CEO") executes business affairs in accordance with resolutions adopted by the board of directors. Our deputy presidents and executive officers, senior managing corporate executive officers and managing executive officers assist the President and Group CEO in the management of our day-to-day operations. Our chairman of the board serves as the chairman of and presides over our board of directors. This is done in order to separate the role of our president, whose responsibility is to exercise overall supervision of our business activities and SMBC Group companies, from the role of our chairman.

At the operational level, we have created the Management Committee to act as the top decision-making body with respect to business administration and management supervision of the entire the SMBC Group. The committee, composed of one or more corporate executive officers, the president of SMBC, the president of SMBC Nikko Securities and the person designated by our President and Group CEO considers important matters relating to the execution of business in accordance with the basic policies set by the board of directors and based on discussions held by the committee members.

### **Corporate Governance Practices**

For the purpose of protecting the interests of shareholders in general, some Japanese securities exchanges, including the Tokyo Stock Exchange, requires a listed company to have, from amongst its outside directors or outside corporate auditors, at least one independent director or corporate auditor who does not have conflicting interests with shareholders as specified under the rule. All companies on these securities exchanges are required to report the name of such independent director or corporate auditor, which is disclosed to the public. In addition, the Japan's Corporate Governance Code ("Corporate Governance Code") formulated by the Tokyo Stock Exchange, which establishes fundamental principles for effective corporate governance at listed companies in Japan and took effect in June 2015, provides that listed companies should appoint at least two independent directors. The independence standard for such independent directors will be determined by the subject listed company taking into consideration the independence standards of the Japanese stock exchanges. In consideration of the Corporate Governance Code, we also established the SMFG Corporate Governance Guideline which provides that one-third or more of the directors, and at least two of them, will be elected as independent outside directors. We designated all seven outside directors as independent directors.

Companies listed on the NYSE, must comply with certain corporate governance standards provided under Section 303A of the NYSE Listed Company Manual. However, NYSE-listed companies that are foreign private issuers, including us, are permitted to follow home country practices in lieu of certain provisions of Section 303A if such foreign private issuers meet certain criteria. See "Item 16G. Corporate Governance" for a summary of significant ways in which our corporate governance practices differ from those required to be followed by NYSE-listed U.S. companies.

# **Exemption from Liability**

Under the Companies Act and our articles of incorporation, we may exempt our non-executive directors, etc. from liabilities to us arising in connection with their failure to execute their duties, within the limits stipulated by applicable laws and regulations. Pursuant to such authority, we have entered into a liability limitation agreement with each outside director, etc. which limits the maximum amount of their liability to the Company arising in connection with a failure to execute their duties to the greater of either \mathbb{10} million or the minimum liability amount prescribed in applicable laws.

# **Benefits upon Termination of Employment**

Neither we nor our subsidiaries maintain any directors' service contracts providing for benefits upon termination of employment.

# 6.D. EMPLOYEES

At March 31, 2019, 2018 and 2017, on a consolidated basis, we had approximately 86,700, 73,000 and 77,200 employees, respectively, including locally hired staff in our foreign offices but excluding temporary employees. We also had an average of approximately 13,100 temporary employees during the fiscal year ended March 31, 2019.

The following tables show our full-time employees at March 31, 2019 on a consolidated basis under Japanese GAAP broken down based on business segment and geographical location:

	Percentage of full-time employees at March 31, 2019	
Business segment:		
Wholesale Business Unit	9%	
Retail Business Unit	39	
International Business Unit	33	
Global Markets Business Unit	1	
Head office account and others	18	
Total	100%	
	Percentage of full-time employees at March 31, 2019	
Location:		
Japan	67%	
Americas	3	
Europe and Middle East	2	
Asia and Oceania	28	

Most of our employees are members of workers' unions, which negotiate with management concerning remuneration and working conditions. We consider our labor relations to be good.

We consider our level of remuneration, fringe benefits (including an employee share ownership program), working conditions and other allowances, which include lump-sum payments and annuities to employees upon retirement, to be generally competitive with those offered by other large enterprises in Japan.

# 6.E. SHARE OWNERSHIP

# **Shareholdings by Directors and Senior Management**

The following table shows the number of shares of our common stock owned by our directors and corporate executive officers at June 27, 2019:

	Number of shares owned
Directors and corporate executive officers:	
Takeshi Kunibe	53,910
Jun Ohta	21,343
Makoto Takashima	27,566
Haruyuki Nagata	17,213
Toru Nakashima	8,599
Atsuhiko Inoue	18,451
Toru Mikami	1,500
Tetsuya Kubo	8,531
Masayuki Matsumoto	800
Arthur M. Mitchell	400
Shozo Yamazaki	400
Masaharu Kohno	_
Yoshinobu Tsutsui	_
Katsuyoshi Shinbo	800
Eriko Sakurai	1,300
Gotaro Michihiro	18,476
Masahiko Oshima	18,276
Toshikazu Yaku	17,576
Katsunori Tanizaki	16,751
Naoki Tamura	16,763
Hiroshi Munemasa	15,058
Kimio Matsuura	18,398
Shoji Masuda	8,589

None of our directors or corporate executive officers is the owner of more than one percent of our common stock, and no director or corporate executive officers has voting rights with respect to our common stock that are different from any other holder of our common stock.

# Stock Option Plans and Other Remuneration for Directors and Senior Management

# Stock Option Plans

The following table provides an overview of the significant terms and conditions of the SMFG Stock Acquisition Rights, that we issued prior to the revision of our executive compensation policy in July 2017 (discussed below):

	Date of resolution	Number of grantees	Shares granted	Exercise period	Exercise price
SMFG Stock Acquisition Rights (1st series)	July 28, 2010	82 directors, corporate auditors and executive officers of SMFG and SMBC	102,600 shares of common stock of the Company	August 13, 2010 to August 12, 2040	¥1 per share granted upon exercise of each stock acquisition right, multiplied by the number of shares granted
SMFG Stock Acquisition Rights (2nd series)	July 29, 2011	85 directors, corporate auditors and executive officers of SMFG and SMBC	268,200 shares of common stock of the Company	August 16, 2011 to August 15, 2041	¥1 per share granted upon exercise of each stock acquisition right, multiplied by the number of shares granted
SMFG Stock Acquisition Rights (3rd series)	July 30, 2012	85 directors, corporate auditors and executive officers of SMFG and SMBC	280,500 shares of common stock of the Company	August 15, 2012 to August 14, 2042	¥1 per share granted upon exercise of each stock acquisition right, multiplied by the number of shares granted
SMFG Stock Acquisition Rights (4th series)	July 29, 2013	82 directors, corporate auditors and executive officers of SMFG and SMBC	115,700 shares of common stock of the Company	August 14, 2013 to August 13, 2043	¥1 per share granted upon exercise of each stock acquisition right, multiplied by the number of shares granted
SMFG Stock Acquisition Rights (5th series)	July 30, 2014	82 directors, corporate auditors and executive officers of SMFG and SMBC	121,900 shares of common stock of the Company	August 15, 2014 to August 14, 2044	¥1 per share granted upon exercise of each stock acquisition right, multiplied by the number of shares granted
SMFG Stock Acquisition Rights (6th series)	July 31, 2015	83 directors, corporate auditors and executive officers of SMFG and SMBC	132,400 shares of common stock of the Company	August 18, 2015 to August 17, 2045	¥1 per share granted upon exercise of each stock acquisition right, multiplied by the number of shares granted

	Date of resolution	Number of grantees	Shares granted	Exercise period	Exercise price
SMFG Stock Acquisition Rights (7th series)	July 26, 2016	89 directors, corporate auditors and executive officers of SMFG and SMBC	201,200 shares of common stock of the Company	August 15, 2016 to August 14, 2046	¥1 per share granted upon exercise of each stock acquisition right, multiplied by the number of shares granted

### Compensation Plans Utilizing Restricted Stock

In July 2017, our compensation committee resolved to revise our executive compensation policy and to introduce new stock compensation plans that utilize restricted stock, while discontinuing the issuance of new stock options.

The plans consist of Stock Compensation Plan I ("Plan I"), which determines remuneration primarily based on our medium-term performance, Stock Compensation Plan II ("Plan II"), which determines remuneration primarily based on our annual performance and Stock Compensation Plan III ("Plan III"), which determines remuneration primarily based on corporate title.

Plan I (medium-term performance share plan) has an evaluation period of three years starting from the fiscal year ended March 31, 2018, corresponding with the our medium-term management plan. Executives are initially allotted shares of restricted stock equivalent to the monetary amount determined based on the executive's corporate title. After the completion of the evaluation period, our compensation committee will review the progress of our medium-term management plan, performance of our common stock, and results of customer satisfaction surveys and other factors, to determine a final amount to be released from transfer restrictions. In case the final amount falls below the initial amount, we will retrieve all or part of the allotted shares at no cost.

Under Plan II (annual performance share plan), executives are allotted shares of restricted stock equivalent to a certain portion of the monetary amount determined based on the annual performance of SMFG and SMBC, as well as on the individual performance of the executives reviewed both from short-term and medium-to-long-term perspectives. The remainder will be paid to the executives as a cash bonus. Transfer restrictions on these shares are released evenly over the three-year period following the year of allotment.

Under Plan III (promotion reward plan), executives are allotted shares of restricted stock equivalent to predetermined compensation amounts per title, reflecting the increased responsibilities derived from promotions. Restrictions shall apply to the shares until the earlier of 30 years from allotment or when the executive retires from office.

The eligible executives for the plans are directors (excluding outside directors), corporate executive officers and executive officers of SMFG, directors (excluding outside directors) and executive officers etc. of SMBC and representative corporate executive officers of certain of our subsidiaries.

The allotment agreements that we enter into with executives under the plans restrict disposal of the allotted shares in any manner, including transfers of ownership or granting of security interest and, also provide that we may retrieve all or part of the allotted shares at no cost in case the our compensation committee reaches certain decisions such as the non-achievement of financial targets. The agreements also include provisions for forfeiture and claw-back of vested stock in order to restrain excessive risk-taking and foster a prudent risk culture expected of a financial institution.

The following table provides details of the issuance and allotment of new shares under our stock compensation plans:

Date of issue	Issue price	Class and total number of shares issued	Allottees and number of shares to be allotted
July 26, 2017	¥4,372 per share	387,765 shares of common stock of the Company	Directors of SMFG: 7 persons 36,278 shares
			Corporate executive officers of SMFG: 4 persons 12,863 shares
			Executive officers of SMFG: 27 persons 47,077 shares
			Directors of SMBC: 10 persons 71,703 shares
			Executive officers, etc. of SMBC: 59 persons 219,844 shares
August 3, 2018	¥4,287 per share	326,330 shares of common stock of the Company	Directors of SMFG : 6 persons 8,388 shares
			Corporate executive officers of SMFG: 5 persons 3,852 shares
			Executive officers of SMFG: 42 persons 25,544 shares
			Directors of SMFG's subsidiaries: 16 persons 35,289 shares
			Executive officers, etc. of SMFG's subsidiaries: 85 persons 253,257 shares

# Employee Stock Ownership Associations

We have employee stock ownership associations in Japan for our and our subsidiaries' employees. Members of the employee stock ownership associations set aside certain amounts from their monthly salary to purchase our common stock through the relevant employee stock ownership association. The administrator of each association makes open-market purchases of our common stock for the account of the association on a monthly basis. We and our subsidiaries contribute matching funds equivalent to 5% of the amount purchased by the relevant association. At March 31, 2019, none of the employee stock ownership associations held more than 1% of our common stock.

# Item 7. Major Shareholders and Related Party Transactions

# 7.A. MAJOR SHAREHOLDERS

# **Major Shareholders**

Our major shareholders, appearing on our register of common shareholders at March 31, 2019, were as follows:

	Number of shares held <sup>(2)</sup>	Percentage of shares issued <sup>(1)(2)</sup>
Name:		
The Master Trust Bank of Japan, Ltd. (Trust Account)	82,697,100	5.92%
Japan Trustee Services Bank, Ltd. (Trust Account)	82,028,200	5.87%
NATSCUMCO	40,320,314	2.88%
Japan Trustee Services Bank, Ltd. (Trust Account 9)	38,808,100	2.78%
Japan Trustee Services Bank, Ltd. (Trust Account 5)	27,285,700	1.95%
SSBTC CLIENT OMNIBUS ACCOUNT	27,109,403	1.94%
JP MORGAN CHASE BANK 385151	24,345,470	1.74%
JP Morgan Securities Japan Co., Ltd	22,885,621	1.63%
Japan Trustee Services Bank, Ltd. (Trust Account 7)	22,298,600	1.59%
STATE STREET BANK WEST CLIENT—TREATY 505234	20,483,327	1.46%

<sup>(1)</sup> Percentages are calculated based on the total number of shares of common stock then issued, excluding our treasury stock, and have been truncated to the nearest second decimal point.

Our major shareholders do not have different voting rights.

### **Shareholders in the United States**

Because some of our common stock was held by brokers or other nominees, the number of shares held by and the number of beneficiary holders with addresses in the United States is not fully ascertainable. At March 31, 2019, there were 245 record holders of our common stock with addresses in the United States, whose shareholdings represented approximately 19% of our outstanding common stock on that date.

# **Control of the Company**

To our knowledge, we are not directly or indirectly owned or controlled by any another corporation(s), by any foreign government or by any other natural or legal person(s), severally or jointly.

# Arrangements for Change in Control of the Company

We know of no arrangements the operation of which may at a later time result in a change of control.

#### 7.B. RELATED PARTY TRANSACTIONS

We and our banking subsidiaries had, and expect to have in the future, banking transactions and other transactions in the ordinary course of business with our related parties. For the fiscal year ended March 31, 2019,

<sup>(2)</sup> On September 25, 2018, Mizuho Securities Co., Ltd. submitted a filing to the Kanto Local Finance Bureau indicating that Mizuho Securities Co., Ltd. and its affiliates held 70,765,251 shares of our common stock, representing 5.06% of our outstanding common stock at September 14, 2018. On February 7, 2019, BlackRock, Inc. filed a Schedule 13G with the SEC, indicating that BlackRock, Inc. and its subsidiaries beneficially held 88,215,852 shares of our common stock, representing 6.3% of our outstanding common stock at December 31, 2018. On April 19, 2019, Sumitomo Mitsui Trust Asset Management Co., Ltd. submitted a filing to the Kanto Local Finance Bureau indicating that Sumitomo Mitsui Trust Asset Management Co., Ltd. and its affiliate held 70,915,700 shares of our common stock, representing 5.07% of our outstanding common stock at April 15, 2019

such transactions included, but were not limited to, loans, deposits and guarantees. Furthermore, such transactions were immaterial and were made at prevailing market rates, terms and conditions, and did not involve more than the normal risk of collectibility or present other unfavorable features.

During the fiscal year ended March 31, 2019, none of our directors or corporate executive officers, and none of the close members of their respective families, had any transactions that were material or any transactions that were unusual in their nature or conditions, involving goods, services or tangible or intangible assets, to which we were a party, and no such transactions were proposed at March 31, 2019. During the fiscal year ended March 31, 2019, we made no loans to our directors or corporate executive officers other than those that were made in the ordinary course of business, on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons, and did not involve more than the normal risk of collectibility or present other unfavorable features.

#### 7.C. INTERESTS OF EXPERTS AND COUNSEL

Not applicable.

#### **Item 8.** Financial Information

# 8.A. CONSOLIDATED STATEMENTS AND OTHER FINANCIAL INFORMATION

### **Financial Statements**

All relevant financial statements are attached hereto. See "Item 18. Financial Statements." See "Item 5.A. Operating Results—Reconciliation with Japanese GAAP" for a reconciliation of consolidated net profit and total equity for the fiscal year ended March 31, 2019 under IFRS, with those amounts under Japanese GAAP.

# **Export Sales**

Not applicable.

# **Legal Proceedings**

We are party to routine litigation incidental to our business, none of which is currently expected to have a material adverse effect on our financial condition or results of operations. However, there can be no assurance that an adverse decision in one or more of these lawsuits will not have a material adverse effect.

#### **Dividend Policy and Dividends**

The declaration, payment and determination of any year-end dividend are subject to the approval of shareholders of our common stock at our general meeting of shareholders and to statutory restrictions. The declaration, payment and determination of the amount of any interim dividend require a resolution of our board of directors and are subject to statutory restrictions. Dividend payments are made to shareholders or pledgees of record at the record dates for each payment. March 31 is the record date for year-end dividends and September 30 is the record date for interim dividends. The payment of year-end and interim dividends on common stock is subject to prior payment of dividends on our preferred stock, if any.

We have a basic policy of enhancing shareholder value in a sustainable manner by balancing financial soundness, return to shareholders, and investment for growth. We adopt a progressive dividend policy, which does not reduce dividends and at least maintains or increases dividends each year, supported by our sustainable earnings growth, and seek to achieve a dividend payout ratio of 40% on a consolidated net profit basis under Japanese GAAP during the period of the next medium-term management plan.

The following table shows historical aggregate dividend payments per share of our common stock for each of the fiscal years from the fiscal year ended March 31, 2017 through the fiscal year ended March 31, 2019:

	Dividend per share				
		Paid <sup>(1)</sup>		Declared <sup>(2)</sup>	
Fiscal year ended March 31,					
2017	¥	150	¥	150	
2018		170		155	
2019		180		175	

<sup>(1)</sup> Dividend per share based on dividends in respect of each fiscal year including dividends proposed after current fiscal year-end but not recognized in the financial statements and excluding dividends in respect of the previous fiscal year declared in current fiscal year.

### 8.B. SIGNIFICANT CHANGES

Except as otherwise described in this annual report, no significant change in our financial position has occurred since the date of the financial statements included elsewhere in this annual report.

# Item 9. The Offer and Listing

# 9.A. OFFER AND LISTING DETAILS

# **Offering Details**

Not applicable.

# **Trading Markets for Our Shares**

See "Item 9.C. Markets" for information on the stock exchanges on which our common stock is listed.

# 9.B. PLAN OF DISTRIBUTION

Not applicable.

# 9.C. MARKETS

The primary trading market for our common stock is the Tokyo Stock Exchange (First Section), and our common stock is also listed on the Nagoya Stock Exchange (First Section). Our common stock is quoted under the Securities Code "8316." Our common stock is not listed on any stock exchange outside of Japan.

Our ADSs have been listed on the NYSE since November 1, 2010 and are quoted under the ticker symbol "SMFG."

# 9.D. SELLING SHAREHOLDERS

Not applicable.

# 9.E. DILUTION

Not applicable.

# 9.F. EXPENSES OF THE ISSUE

Not applicable.

<sup>(2)</sup> Dividend per share based on dividends declared and recognized in the financial statements during each fiscal year.

# Item 10. Additional Information

# 10.A. SHARE CAPITAL

Not applicable.

#### 10.B. MEMORANDUM AND ARTICLES OF INCORPORATION

Set out below is information concerning our share capital, including a summary of provisions of our articles of incorporation and share handling regulations and of the Companies Act relating to joint stock corporations (*kabushiki-kaisha*) and related legislation, each as currently in effect.

# Register and Entry, Objects and Purposes of the Company

The Company is a joint stock corporation (*kabushiki-kaisha*) incorporated in Japan under the Companies Act (*kaishaho*) of Japan. It is registered in the commercial register (*shogyo-tokibo*) maintained by the Chiyoda Branch Office of the Tokyo Bureau of Legal Affairs.

Article 2 of our articles of incorporation provides that our purpose is to engage in the following business activities:

- management of banks and other corporations which are permitted to become, or to be established as, subsidiaries under the Banking Act and any business incidental thereto; and
- in addition to the businesses provided in the foregoing item, any business in which a bank holding company is permitted to engage under the Banking Act.

# **Provisions Relating to Directors**

We have adopted a company with three statutory committees system of corporate governance. The Companies Act requires the board of directors to decide on the execution of operations of a company, including basic management policy, and supervise the execution of duties by corporate executive officers. In addition, the board of directors may delegate decisions on the execution of the operations to corporate executive officers, to the extent permitted by the Companies Act. The Companies Act and our articles of incorporation, bylaws and associated internal rules issued pursuant to the articles provide in summary as follows:

- a director is not entitled to vote on a proposal or arrangement or contract in which the director has a special interest;
- the amount of compensation to each of our directors is determined by the compensation committee, which consists of members of our board of directors, the majority of whom must be outside directors;
- the board of directors has authority to approve transactions between the directors and us;
- · there are no provisions requiring the mandatory retirement of directors at a specified age; and
- share ownership is not required in order to be eligible to serve as a director.

# Rights, Preferences and Restrictions of the Shares

A joint stock corporation is a legal entity incorporated under the Companies Act. The rights of shareholders of a joint stock corporation are represented by shares of stock in the corporation, and shareholders' liability is limited to the amount of the subscription for the shares.

We may issue shares within our authorized but unissued share capital following a resolution by our board of directors. An increase in our authorized share capital requires an amendment of our articles of incorporation, which generally requires approval of our common and preferred shareholders, if any.

#### Common Stock

#### General

Under the Act Concerning Book-Entry Transfer of Corporate Bonds, Shares and Other Securities ("Book-Entry Transfer Act"), the shares of all Japanese companies listed on any Japanese stock exchange, including our shares, are subject to a central clearing system of shares of Japanese listed companies.

Under the clearing system, a person must have an account at an account managing institution or at Japan Securities Depository Center, Inc. ("JASDEC") in order to purchase, hold, sell or otherwise dispose of listed shares. Account managing institutions include financial instruments traders (i.e., securities companies), banks, trust companies and certain other financial institutions which meet the requirements prescribed by the Book-Entry Transfer Act, and only those financial institutions that meet further stringent requirements of the Book-Entry Transfer Act can open accounts directly at JASDEC. Under the Book-Entry Transfer Act, any transfer of shares is effected through book entry, and title to the shares passes to the transferee at the time when the transferred number of the shares is recorded in the transferee's account at an account managing institution. The holder of an account at an account managing institution is presumed to be the legal owner of the shares held in such account.

Under the Companies Act and the Book-Entry Transfer Act, in order to assert shareholders' rights against us, a shareholder's name and address must be registered in our register of shareholders, except in limited circumstances. Under the clearing system, such registration is made upon our receipt of the necessary information from JASDEC. Nonresidents of Japan or non-Japanese corporations without a permanent establishment in Japan ("Nonresident Shareholders") are required to appoint a standing proxy in Japan or provide a mailing address in Japan. Each Nonresident Shareholder must give notice of a standing proxy or a mailing address to the relevant account managing institution. That notice will be forwarded to us through JASDEC. Japanese securities companies and commercial banks customarily act as standing proxies and provide related services for standard fees. Notices from us to Nonresident Shareholders are delivered to standing proxies or their mailing addresses in Japan.

Our transfer agent is Sumitomo Mitsui Trust Bank, Limited.

#### Distributions of Surplus

As a holding company, we expect that most of our cash flow will come from dividends that SMBC pays us. Under some circumstances, various statutory or contractual provisions may restrict the dividends SMBC can pay us. For example, if SMBC does not have sufficient distributable amounts, it will be unable to pay dividends and we, in turn, may be unable to pay dividends on shares of our common stock. Therefore, our ability to pay dividends mainly depends on the financial performance of our principal operating subsidiary, SMBC.

Under the Companies Act, distribution of cash or other assets by a joint stock corporation to its shareholders, including dividends, takes the form of distributions of surplus (as described in "—Restriction on Distributions of Surplus"). We are permitted to make distributions of surplus to our shareholders any number of times per fiscal year, subject to limitations described in "—Restriction on Distributions of Surplus." Distributions of surplus are required in principle to be authorized by a resolution of a general meeting of shareholders. Distributions of surplus are, however, permitted pursuant to a resolution of the board of directors if:

- (1) our articles of incorporation so provide (our current articles of incorporation do not have a provision to that effect);
- (2) the normal term of office of our directors is no longer than one year (our current articles of incorporation provide that the normal term of office of our directors expires upon the close of the general meeting of shareholders to be held for the last fiscal year ending within one year after the election); and

(3) our nonconsolidated annual financial statements and certain documents for the latest fiscal year fairly present our assets and profit or loss, as required by an ordinance of the Ministry of Justice.

In an exception to the above rule, even if the requirements described in (1) through (3) are not met, we are permitted to make distributions of surplus in cash to our shareholders by resolutions of the board of directors once per fiscal year if our articles of incorporation so provide. Our current articles of incorporation provide for distributions of surplus as interim dividends, the record date for which is September 30 of each year.

Distributions of surplus may be made in cash or in kind in proportion to the number of shares of common stock held by each shareholder. A resolution of a general meeting of shareholders or by the board of directors authorizing a distribution of surplus must specify the kind and aggregate book value of assets to be distributed, the manner of allocation of the assets to shareholders, and the effective date of the distribution. If a distribution of surplus is to be made in kind, we may, pursuant to a resolution of a general meeting of shareholders or by the board of directors, grant the right to our shareholders to require us to make the distribution in cash instead of in kind. If that right is not granted to shareholders, then the relevant distribution of surplus must be approved by a special resolution of a general meeting of shareholders.

Under our articles of incorporation, the record dates for annual dividends and interim dividends are March 31 and September 30, respectively, in each year. In Japan, both "ex-dividend" date (the date from which purchasers at shares through Japanese stock exchanges will not be entitled to the dividends to be paid to registered shareholders as any record date) and the record date for dividends precede the date of determination of the amount of the dividend to be paid. The price of the shares of common stock generally goes ex-dividend on the second business day prior to the record date. However, in connection with the settlement period of shares listed on any stock exchange in Japan being scheduled to be shortened, the ex-dividend date for any dividend, the record date of which is on or after July 18, 2019 is expected to be changed to the first business day prior to the record date. Under our articles of incorporation, we are not obligated to pay any distributions of surplus to be made in cash which have not been received after five years from the commencement date of those distributions.

# Restriction on Distributions of Surplus

Payment of dividends on shares of common stock is also subject to the prior payment of dividends on shares of preferred stock, if any. In the event we pay an interim dividend on shares of our common stock, the interim dividend payment is also subject to the prior payment of interim dividends on the shares of preferred stock, if any.

When we make a distribution of surplus, we must set aside in our capital reserve or retained earnings reserve an amount equal to one-tenth of the amount of surplus so distributed as required by an ordinance of the Ministry of Justice.

The amount of surplus at any given time must be calculated in accordance with the following formula:

$$A + B + C + D - (E + F + G)$$

In the above formula:

- "A" = the total amount of other capital surplus and other retained earnings, each being the amount that appears on our nonconsolidated balance sheet as of the end of the last fiscal year;
- "B" = if we have disposed of treasury stock after the end of the last fiscal year, the amount of the consideration for that treasury stock received by us less the book value thereof;
- "C" = if we have reduced our stated capital after the end of the last fiscal year, the amount of that reduction less the portion thereof that has been transferred to capital reserve or retained earnings reserve, if any:
- "D" = if we have reduced our capital reserve or retained earnings reserve after the end of the last fiscal year, the amount of that reduction less the portion thereof that has been transferred to stated capital, if any:
- "E" = if we have cancelled treasury stock after the end of the last fiscal year, the book value of that treasury stock;
- "F" = if we have distributed surplus to our shareholders after the end of the last fiscal year, the total book value of the surplus so distributed; and
- "G" = other amounts set forth in an ordinance of the Ministry of Justice, including:
  - if we have reduced surplus and increased our stated capital, capital reserve or retained earnings reserve after the end of the last fiscal year, the amount of that reduction; and
  - if we have distributed surplus to shareholders after the end of the last fiscal year, the amount set aside in our capital reserve or retained earnings reserve, if any, as required by ordinances of the Ministry of Justice.

The aggregate book value of surplus distributed by us may not exceed a prescribed distributable amount as calculated on the effective date of the distribution. Our prescribed distributable amount at any given time shall be the amount of surplus less the aggregate of (a) the book value of our treasury stock, (b) the amount of consideration for any treasury stock we disposed of after the end of the last fiscal year, (c) the sum of net unrealized losses on other securities and unrealized losses on land valuation, and (d) other amounts set forth in an ordinance of the Ministry of Justice, including (if the sum of one-half of our goodwill and deferred assets exceeds the total of the stated capital, capital reserve and retained earnings reserve, each being the amount in our nonconsolidated balance sheet at the end of the last fiscal year) all or a certain part of the exceeding amount as calculated in accordance with the ordinances of the Ministry of Justice. If we have prepared interim financial statements in accordance with the ordinances of the Ministry of Justice as described below, and if the interim financial statements have been approved by the board of directors or (if so required) by a general meeting of shareholders, then the prescribed distributable amount must be adjusted to take into account the amount of profit or loss, and the amount of consideration for any of our treasury stock disposed of by us, during the period for which the interim financial statements have been prepared. We will be permitted to prepare nonconsolidated interim financial statements consisting of a balance sheet at any date subsequent to the end of the last fiscal year and an income statement for the period from the first day of the current fiscal year to the date of the balance sheet. Interim financial statements so prepared by us must be audited by our audit committee and accounting auditors, as required by an ordinance of the Ministry of Justice.

### Voting Rights

Holders of shares of common stock have one voting right for each unit of shares held by them. Except as otherwise provided by law or by our articles of incorporation, a resolution can be adopted at a general meeting of shareholders by the holder of a majority of the total number of the voting rights represented at the meeting. In our articles of incorporation the quorum to elect directors is one-third of the total number of voting rights. Our shareholders are not entitled to cumulative voting in the election of directors. Our shareholders may cast their

votes by mail or via the internet. Our shareholders may also exercise their voting rights through proxies, provided that the proxies are also holders of shares with voting rights.

The Companies Act provides that certain important matters shall be approved by a special resolution of a general meeting of shareholders. Under our articles of incorporation, the quorum for a special resolution is one-third of the total number of voting rights and the approval of at least two-thirds of the voting rights represented at the meeting is required for adopting a special resolution. Important matters include:

- amending the articles of incorporation (except for amendments that may be authorized by the board of directors under the Companies Act);
- reducing stated capital which meets certain requirements, with some exceptions;
- dissolving, merging or consolidating requiring shareholders' approval;
- establishing a parent and a wholly owned subsidiary relationship by way of a share transfer (*kabushiki-iten*) or share exchange (*kabushiki-kokan*) requiring shareholders' approval;
- transferring the whole or a substantial part of our business;
- transferring all or part of the shares of a subsidiary which meets certain requirements;
- taking over the whole business of another company requiring shareholders' approval;
- corporate split requiring shareholders' approval;
- consolidating shares of common stock;
- acquiring shares of common stock from a specific shareholder other than one of our subsidiaries;
- issuing or transferring new shares or existing shares held by us as treasury stock to persons other than the shareholders at a specially favorable price;
- issuing stock acquisition rights (including those incorporated in bonds with stock acquisition rights) to persons other than the shareholders under specially favorable conditions;
- exempting some liability of a director or corporate executive officer; and
- distributing surplus in-kind if shareholders are not granted the right to require us to make a distribution in cash instead of in-kind.

# Capital and Reserves

When we issue new shares, the amount of the cash or assets paid or contributed by subscribers for new shares (with some exceptions) is required to be accounted for as stated capital, although we may account for an amount not exceeding one-half of the cash or assets as capital reserve by resolutions of the board of directors.

We may reduce our capital reserve or retained earnings reserve generally by resolution of a general meeting of shareholders. We may account for the whole or any part of the reduction as stated capital if we so decide by the same resolution. On the other hand, we may reduce our stated capital generally by special resolution of a general meeting of shareholders and may account for the whole or any part of the reduction as capital reserve if we so decide by the same resolution. We may reduce our surplus and increase either (1) stated capital or (2) capital reserve and/or retained earnings reserve by the same amount, in either case by resolution of a general meeting of shareholders.

#### Stock Splits

We may at any time split our outstanding shares of common stock into a greater number of shares of common stock by resolution of the board of directors. When a stock split is to be made, so long as our only class

of outstanding stock is the common stock, we may increase the number of authorized shares in the same ratio as that of the stock split by amending our articles of incorporation. We may effect such an amendment by resolution of the board of directors without shareholder approval.

We must give public notice of a stock split, specifying the record date therefore, not less than two weeks prior to the record date.

### Unit Share System

We have a unit share system, under which 100 shares of our common stock constitute one unit. Under the unit share system, shareholders have one voting right for each unit of shares held by them at a general meeting of shareholders, and shares constituting a fractional unit carry no voting rights. Under our articles of incorporation, the holders of shares constituting a fractional unit do not have shareholder rights except for those specified in the Companies Act or an ordinance of the Ministry of Justice, which include the rights (1) to receive dividends, (2) to receive cash or other assets in case of consolidation or split of shares, share exchange or share transfer, or merger, or (3) to be allotted rights to subscribe for free new shares and stock acquisition rights when those rights are granted to shareholders. We may cease to use the unit share system by amendment to the articles of incorporation without shareholders' approval even though amendments to the articles of incorporation generally require a special resolution of the general meeting of shareholders.

A holder of shares of our common stock constituting less than one unit may at any time request us to purchase those shares. In addition, a holder of shares of our common stock constituting less than one unit may at any time request us to sell to it the number of shares necessary to raise its share ownership to a whole unit. Under the clearing system operated by JASDEC, such request must be made through the financial institution where the shareholder has opened its account.

The price at which shares of our common stock constituting less than one unit will be purchased or sold by us pursuant to such request will be equal to either (a) the closing price of shares of our common stock reported by the Tokyo Stock Exchange on the day when such request is received by our transfer agent, or (b) if no sale takes place on the Tokyo Stock Exchange on that day, the price at which sale of such shares is executed on the Tokyo Stock Exchange immediately thereafter. Pursuant to our share handling regulations, an amount equal to the applicable brokerage commission will be deducted from the price so determined.

Under the new clearing system, shares constituting less than one unit are transferable. Under the rules of the Japanese stock exchanges, however, shares constituting less than one unit do not comprise a trading unit, except in limited circumstances, and accordingly, may not be sold on the Japanese stock exchanges.

# Liquidation Rights

In the event of our liquidation, the assets remaining after payment of all debts, liquidation expenses, taxes and required distribution payments to preferred shareholders, if any, will be distributed among shareholders of common stock in proportion to the respective number of shares which they hold. For liquidation preference for residual assets to the holders of preferred stock, see "—Preferred Stock—Liquidation Rights."

Redemption Provisions and Sinking Fund Provisions

Our common stock has no redemption provisions or sinking fund provisions.

Liability to Further Calls or Assessments

Our shares of common stock outstanding, including shares represented by the ADSs, are fully paid and nonassessable.

# Legal Restrictions on Acquisitions of Shares

The FIEA and its related regulations require any person who has become solely or jointly a beneficial holder of more than 5% of the total issued shares of capital stock of a company listed on any Japanese stock exchange, to file with the director of an appropriate local finance bureau of the Ministry of Finance within five business days a report concerning the shareholdings. With some exceptions, a similar report must also be filed in respect of any subsequent change of 1% or more in those holdings or any change in material matters set out in reports previously filed. For this purpose, shares issuable to a holder upon conversion of convertible securities or exercise of share subscription warrants or stock acquisition rights are taken into account in determining both the number of shares held by such holder and the issuer's total issued share capital. Copies of each report must also be furnished to all the Japanese stock exchanges on which the shares are listed.

Under the Banking Act, a person who desires to hold 20% (in some exceptional cases, 15%) or more of the voting rights of a bank is required to obtain advance approval of the FSA Commissioner. In addition, any person who becomes a holder of more than 5% of the voting rights of a bank holding company or a bank must report the ownership of the voting rights to the director of an appropriate local finance bureau within five business days. This requirement is separate from the significant shareholdings report required under the FIEA. See "Item 4.B. Business Overview—Regulations in Japan—Regulations for Stabilizing the Financial System—Examination and Reporting Applicable to Shareholders of a Bank."

### Subscription Rights

Holders of shares of our common stock have no preemptive rights. Authorized but unissued shares of common stock may be issued at the times, and upon the terms the board of directors determines, subject to the limitations as to the issuance of new shares of common stock at a specially favorable price mentioned in "— Voting Rights" above. The board of directors may, however, determine that the holders of shares of common stock be given subscription rights to new shares of common stock, in which case they must be given on uniform terms to all holders of shares of common stock at a record date of which not less than two weeks' prior public notice must be given. Each of the shareholders to whom subscription rights is given must also be given at least two weeks' prior notice of the date on which the rights expire.

# Stock Acquisition Rights

We may issue stock acquisition rights (*shinkabu-yoyakuken*). Holders of stock acquisition rights are entitled to acquire shares from us upon payment of the applicable exercise price and subject to other terms and conditions thereof. We may also issue bonds with stock acquisition rights (*shinkabu-yoyakuken-tsuki-shasai*). The issuance of stock acquisition rights and bonds with stock acquisition rights may be authorized by the board of directors unless it is made under specially favorable conditions, as described in "—Voting Rights."

### Record Date

March 31 is the record date for the payment of year-end dividends and the determination of shareholders entitled to vote at the ordinary general meeting of shareholders. September 30 is the record date for payment of interim dividends. In addition, by determination by corporate executive officers under the authority delegated by the board of directors and after giving at least two weeks' prior public notice, we may at any time set a record date in order to determine the shareholders who are entitled to certain rights pertaining to the common stock.

Under the Book-Entry Transfer Act, we are required to give notice of each record date to JASDEC at least two weeks prior to such record date. JASDEC is required to give us notice of the names and addresses of our shareholders, the numbers of shares held by them, and other relevant information at a record date promptly after we set it.

Our Acquisition of Our Own Shares of Common Stock

We may acquire shares of our common stock (1) by way of purchase on any Japanese stock exchange on which shares of our common stock are listed, or by way of tender offer (in either case, pursuant to an ordinary resolution of a general meeting of shareholders or a resolution of the board of directors), (2) from a specific shareholder other than any of our subsidiaries (pursuant to a special resolution of a general meeting of shareholders), or (3) from any of our subsidiaries (pursuant to a resolution of the board of directors). In the case of (2) above, any other shareholder may make a request to a director, at least five days prior to the relevant general meeting of shareholders, to include the shareholder as a seller in the proposed purchase. However, that right is not available if the purchase price or any other consideration to be received by the relevant specific shareholder does not exceed the then market price of the shares to be purchased from the shareholder.

The total amount of the purchase price of shares of common stock may not exceed the prescribed distributable amount, as described in "—Common Stock—Restriction on Distributions of Surplus."

We may hold the shares of common stock acquired, and may generally dispose of or cancel those shares by resolution of the board of directors.

Disposal of Shares of Our Common Stock Held by Shareholders Whose Location Is Unknown

We are not required to send notices to a shareholder if notices have failed to arrive for five consecutive years or more at his or her address in our register of shareholders unless we are notified of a new address. If the shareholder also fails to receive distributions of surplus on the shares for five or more consecutive years at his or her address in our register of shareholders or otherwise as specified, then we may in general dispose of those shares at their then-market price and hold or deposit the proceeds of that disposal on behalf of that shareholder.

# **Preferred Stock**

The following is a summary of information concerning provisions of our articles of incorporation.

# General

At the date of this annual report, under our articles of incorporation, we are authorized to issue 167,000 shares of Type 5 preferred stock, 167,000 shares of Type 7 preferred stock, 115,000 shares of Type 8 preferred stock and 115,000 shares of Type 9 preferred stock. In June 2013, our articles of incorporation were amended to delete the provisions regarding Type 6 preferred stock, as these provisions have become unnecessary.

In March 2005, we issued 70,001 shares of our 1st series Type 6 preferred stock for an aggregate issue price of ¥210 billion. The Type 6 preferred stock was allocated using a third-party allocation of shares at a price of ¥3,000,000 per share, ¥1,500,000 of which was accounted for as stated capital. Sumitomo Life Insurance Company acquired 23,334 shares, Nippon Life Insurance Company acquired 20,000 shares, Mitsui Life Insurance Company, Limited, which was renamed Taiju Life Insurance Company Limited on April 1, 2019, acquired 16,667 shares and Mitsui Sumitomo Insurance Company, Limited acquired 10,000 shares. On April 1, 2011, we acquired and cancelled all of the outstanding 1st series Type 6 preferred stock.

At the date of this annual report, we have no preferred stock outstanding. The following is a summary of the relevant provisions of our articles of incorporation regarding preferred stock.

# Preferred Dividends

Our articles of incorporation provide that, if we pay dividends, we must pay cash dividends to holders of shares of our preferred stock in preference to the holders of our common stock. If preferred interim dividends stipulated in our articles of incorporation were paid during the relevant fiscal year, the amount of the preferred interim dividends shall be subtracted from the amount of annual preferred dividends.

Our failure to declare annual preferred dividends in full in respect of any fiscal year on a series of preferred stock gives the holders of that preferred stock certain voting rights.

# Liquidation Rights

In the event of our voluntary or involuntary liquidation, holders of our preferred stock will be entitled, equally in rank as among themselves and in preference over shares of our common stock, to receive out of our residual assets upon liquidation a distribution of \(\frac{\pma}{3}\),000,000 per share.

Preferred stockholders are not entitled to any further dividends or other participation or distribution of our residual assets upon our liquidation.

# Voting Rights

Our articles of incorporation provide that holders of preferred stock are only entitled to receive notice of, and to vote at, a general meeting of shareholders;

- from the commencement of our ordinary general meeting of shareholders if an agenda for approval to declare a preferred dividend is not submitted to the meeting; or
- from the close of our ordinary general meeting of shareholders if a proposed resolution to declare a preferred dividend is not approved at the meeting.

In both cases, these rights of our preferred stockholders lapse when a resolution of a general meeting of shareholders declaring a preferred dividend is approved.

The Companies Act provides that a separate resolution of a meeting of the holders of the preferred stock is required in order to approve certain matters which would prejudice their interests, including;

- amendments to the articles of incorporation to add new classes of shares to be issued, alter the terms of
  the shares or increase the number of shares or authorized number of any class of shares, with certain
  exceptions;
- · consolidations or splits of shares;
- dividends of shares or stock acquisition rights to shareholders without any consideration;
- grants of preemptive rights for new shares or stock acquisition rights;
- amalgamations or mergers;
- · certain corporate splits;
- share exchanges;
- share transfers; and
- other matters set forth in the articles of incorporation.

Except for the amendments described above, the articles of incorporation may expressly permit certain of the above matters to be approved without a separate resolution. Our articles of incorporation do not include that express permission.

# Ranking

If issued, the outstanding shares of our preferred stock would rank *pari passu* with each other as to participation in our profits or assets, including dividends and distributions of residual assets upon our liquidation.

Unless holders of our preferred stock give approval, we may not create or issue any other shares ranking in priority in terms of the right to receive distributions of surplus or the right to receive distributions of residual assets or otherwise in priority to the preferred stock already issued. However, without obtaining the consent of holders of the preferred stock, we may issue other preferred stock ranking *pari passu* with the preferred stock already issued as to the order of participation in our profits or assets, carrying rights to preferred dividends, or terms of conversion that our board of directors may determine, subject to limitations set forth in our articles of incorporation and the Companies Act.

# Purchase or Redemption of Preferred Stock

Subject to the requirements of the Companies Act, we may purchase out of our prescribed distributable amounts any shares of our preferred stock outstanding at any time and cancel that preferred stock. In June 2013, we amended our articles of incorporation in order to qualify our preferred stock for inclusion in our regulatory capital in accordance with the new FSA capital adequacy guidelines based on the Basel III framework. Under the amended articles of incorporation, we will acquire our outstanding preferred stock without consideration or in exchange for common stock if we become non-viable.

Mandatory Redemption Provisions and Sinking Fund Provisions

Our articles of incorporation do not provide any mandatory redemption provisions and sinking fund provisions.

Stock Splits

Our articles of incorporation provide that no stock split shall be made to the preferred stock unless otherwise provided for in any law or regulation.

Subscription Rights

Our articles of incorporation provide that we shall not grant holders of preferred stock any right to subscribe for new shares or stock acquisition rights.

# Conditions to Change Shareholders' Rights

Our articles of incorporation do not specify what actions or quorums are required to change the rights of holders of our stock.

#### **General Meeting of Shareholders**

Our ordinary general meeting of shareholders is held within three months after the end of each fiscal year. In addition, we may hold an extraordinary general meeting of shareholders whenever necessary. Notice of a general meeting of shareholders stating the place, the time and the purpose thereof, and certain matters set forth in the Companies Act and in ordinances of the Ministry of Justice, must be given to each holder of shares of common stock with voting rights (or to the standing proxy or mailing address in Japan of a nonresident shareholder) at least two weeks prior to the date set for the meeting. The record date for an ordinary general meeting of shareholders is March 31 of each year.

Any shareholder or group of shareholders holding at least three percent of the total outstanding voting rights, for a continuous period of six months or longer, may require the convocation of a general meeting of shareholders for a particular purpose. Unless such a general meeting of shareholders is convened promptly, or a convocation notice of a meeting which is to be held not later than eight weeks from the day of such demand is dispatched, the requiring shareholders may, upon obtaining court approval, convene such general meeting of shareholders.

Any shareholder holding at least 300 voting rights or one percent of our total number of voting rights for six months or longer may propose a matter to be considered at a general meeting of shareholders by submitting a written request to a director at least eight weeks prior to the date of the meeting. Any of the minimum percentages, time periods and number of voting rights necessary for exercising the minority shareholder rights described above may be decreased or shortened if our articles of incorporation so provide. Our articles of incorporation currently do not include any of those provisions.

To attend a general meeting of shareholders in person or by proxy, shareholders must provide proof of identity upon request. Shareholders may appoint a proxy by a written power of attorney for the meeting. Such proxy must be one of our shareholders with voting rights.

# Limitations on the Rights to Hold Our Common Stock by Foreign Investors

There are no specific limitations imposed by the laws of Japan, our articles of incorporation, or our other constituent documents, on the rights of nonresidents or foreign shareholders to hold or exercise voting rights on our shares of common stock or preferred stock. For more information, See "Common Stock—Voting Rights."

# **Anti-Change in Control Provisions**

There is no provision in our articles of incorporation that would have the effect of delaying, deferring or preventing a change in control of us, and that would operate only with respect to a merger, consolidation, acquisition or corporate restructuring involving us.

### **Provisions Governing Changes in the Company's Capital**

We have no conditions more stringent than are required by law imposed by our articles of incorporation governing changes in capital.

### 10.C. MATERIAL CONTRACTS

All contracts that we are currently a party to, or were a party to during our two most recently completed fiscal years up to the date of this annual report, were entered into in the ordinary course of business or were otherwise immaterial.

# 10.D. EXCHANGE CONTROLS

#### **Japanese Foreign Exchange Regulations**

The Foreign Exchange and Foreign Trade Act of Japan, and the cabinet orders and ministerial ordinances, collectively known as the Foreign Exchange Act, set forth, among other things, the regulations relating to the receipt by nonresidents of Japan of payment with respect to our shares, and the acquisition and holding of our shares by nonresidents of Japan and foreign investors, both as defined below.

Nonresidents of Japan are individuals who are not residents in Japan and corporations whose principal offices are located outside Japan. Generally, branches and offices of nonresident corporations located in Japan are regarded as residents of Japan while the branches and offices of Japanese corporations located outside Japan are regarded as nonresidents of Japan.

"Foreign investors" are defined as:

- individuals not residing in Japan;
- corporations which are organized under the laws of foreign countries or whose principal offices are located outside Japan;

- corporations of which 50% or more of the voting rights are held, directly or indirectly, by individuals
  not residing in Japan and/or corporations which are organized under the laws of foreign countries or
  whose principal offices are located outside Japan; and
- corporations, a majority of officers (or a majority of officers having the power of representation) of which are individuals not residing in Japan.

# **Acquisition of Shares**

In general, a nonresident who acquires our shares from a resident of Japan is not subject to any prior filing requirement, although the Foreign Exchange Act authorizes the Minister of Finance of Japan and the Ministers responsible for the business to require a prior submission for any such acquisition in certain limited circumstances.

If a foreign investor acquires shares of our common stock, and, together with parties who have a special relationship with such foreign investor, holds 10% or more of the issued shares of our common stock as a result of the acquisition, the foreign investor must file a report of the acquisition with the Minister of Finance and any other competent minister by the fifteenth day of the month immediately following the month to which the date of such acquisition belongs.

Except for the general limitation under Japanese antitrust and antimonopoly regulations against shareholdings in the capital stock of a Japanese corporation, which lead or may lead to a restraint of trade or monopoly, and general limitations under the Companies Act or our articles of incorporation on the rights of shareholders applicable, regardless of residence or nationality, there is no limitation under Japanese law and regulations applicable to us, or under our articles of incorporation on the rights of nonresident or foreign shareholders to hold or exercise voting rights on our shares.

### **Dividends and Proceeds of Sale**

Under the Foreign Exchange Act, dividends paid on, and the proceeds of sales in Japan of, shares held by nonresidents of Japan, may, in general, be converted into any foreign currency and repatriated abroad. The acquisition of our shares by nonresidents by way of a stock split is not, in general, subject to any notification or reporting requirements.

#### 10.E. TAXATION

#### **Japanese Taxation**

The following is a summary of the principal Japanese national tax consequences to owners of shares of our common stock or ADSs representing shares of our common stock who are Nonresident Shareholders. The statements regarding Japanese tax laws set forth below are based on the laws and treaties currently in force and as interpreted by the Japanese tax authorities at the date of this annual report and are subject to changes in the applicable Japanese law or tax treaties, conventions or agreements, or in the interpretation thereof, occurring after that date. This summary does not include all possible tax considerations which may apply to a particular investor and potential investors are advised to satisfy themselves as to the overall tax consequences of the acquisition, ownership and disposition of shares of our common stock or ADSs, including specifically the tax consequences under Japanese law, the laws of the jurisdiction of which they are resident, and any tax treaty, convention or agreement between Japan and their country of residence, by consulting their own tax advisors.

For the purpose of Japanese taxation, a Nonresident Shareholder of ADSs will generally be treated as the owner of the shares underlying the ADSs, which may be evidenced by one or more American Depositary Receipts ("ADRs").

Generally, a Nonresident Shareholder of shares of our common stock or ADSs will be subject to Japanese income tax collected by way of withholding on dividends we pay. Stock splits are, in general, not subject to Japanese income tax or corporation tax.

In the absence of any applicable tax treaty, convention or agreement reducing the maximum rate of Japanese withholding tax or allowing exemption from Japanese withholding tax, the rate of Japanese withholding tax applicable to dividends paid by a Japanese corporation to Nonresident Shareholders is generally 20.42%. However, with respect to dividends paid on listed shares issued by a Japanese corporation (including shares of our common stock or ADSs) to Nonresident Shareholders, except for any individual shareholder who owns 3% or more of the total number of shares issued by the relevant Japanese corporation, the aforementioned 20.42% withholding tax rate is reduced to 15.315% for dividends due and payable on or before December 31, 2037. Due to the imposition of a special additional withholding tax (2.1% of the original withholding tax amount) to secure funds for reconstruction from the Great East Japan Earthquake, the original withholding tax rate of 15% and 20%, as applicable, has been effectively increased, respectively, to 15.315% and 20.42%, during the period beginning on January 1, 2013 and ending on December 31, 2037.

At the date of this annual report, Japan has income tax treaties in force, whereby the above-mentioned withholding tax rate is reduced, generally, to 15% for portfolio investors, with, among others, Belgium (until 2019), Canada, Denmark, Finland, Germany, Iceland, Ireland, Italy, Luxembourg, New Zealand, Norway, Singapore and Spain, while the income tax treaties with, among others, Australia, Austria, Belgium (from 2020), France, Hong Kong, the Netherlands, Portugal, Sweden, Switzerland, the United Kingdom and the United States generally reduce the withholding tax rate to 10% for portfolio investors. In addition, under the income tax treaty between Japan and the United States, dividends paid to pension funds which are qualified U.S. residents eligible to enjoy treaty benefits are exempt from Japanese income taxation by way of withholding or otherwise unless the dividends are derived from the carrying on of a business, directly or indirectly, by those pension funds. Under the income tax treaties with the Netherlands, Switzerland and the United Kingdom, similar treatment will be applied to dividends. Under Japanese tax law, any reduced maximum rate applicable under a tax treaty will be available when the maximum rate is below the rate otherwise applicable under Japanese tax law referred to in the preceding paragraph with respect to the dividends to be paid by us on shares of common stock or ADSs. A Nonresident Shareholder of shares of our common stock who is entitled, under any tax treaty, to a reduced rate of Japanese withholding tax, or exemption therefrom, as the case may be, is required to submit an Application Form for Income Tax Convention Regarding Relief from Japanese Income Tax and Special Income Tax for Reconstruction on Dividends (together with any other required forms and documents) in advance, through the withholding agent, to the relevant tax authority before payment of dividends. A standing proxy for a Nonresident Shareholder may provide the application services. See "Item 10.B. Memorandum and Articles of Incorporation-Common Stock—General." In addition, a simplified special filing procedure is available for Nonresident Shareholders to claim treaty benefits of exemption from or reduction of Japanese withholding tax by submitting a Special Application Form for Income Tax Convention Regarding Relief from Japanese Income Tax and Special Income Tax for Reconstruction on Dividends of Listed Stocks (together with any other required forms and documents). With respect to ADSs, this reduced rate or exemption will be applicable to Nonresident Shareholders of ADSs if the Depositary or its agent submits two Application Forms (one before payment of dividends and the other within eight months after the record date concerning such payment of dividends), together with certain other documents. To claim this reduced rate or exemption, Nonresident Shareholders of ADSs will be required to file a proof of taxpayer status, residence and beneficial ownership, as applicable, and to provide other information or documents as may be required by the Depositary. A Nonresident Shareholder who is entitled, under any applicable tax treaty, to a reduced rate of Japanese withholding tax below the rate otherwise applicable under Japanese tax law mentioned above, or exemption therefrom, as the case may be, but fails to submit the required application in advance may nevertheless be entitled to claim a refund from the relevant Japanese tax authority of withholding taxes withheld in excess of the rate under an applicable tax treaty (if the Nonresident Shareholder is entitled to a reduced treaty rate under the applicable tax treaty) or the full amount of tax withheld (if the Nonresident Shareholder is entitled to an exemption under the applicable tax treaty), as the case may be, by complying with certain subsequent filing procedures. We do not assume any responsibility to

ensure withholding at the reduced treaty rate, or exemption therefrom, for shareholders who would be so eligible under an applicable tax treaty but where the required procedures as stated above are not followed.

Gains derived from the sale outside Japan of shares of our common stock or ADSs by a Nonresident Shareholder who is a portfolio investor are, in general, not subject to Japanese income tax or corporation tax.

Any deposits or withdrawals of shares of our common stock by a Nonresident Shareholder in exchange for ADSs are, in general, not subject to Japanese income or corporation tax.

Japanese inheritance and gift taxes at progressive rates may be payable by an individual who has acquired shares of our common stock or ADSs from another individual as a legatee, heir or donee, even if the individual is not a Japanese resident.

Potential investors should consult with their own tax advisors regarding the Japanese tax consequences of the ownership and disposition of shares of common stock or ADSs in light of their particular situations.

#### **United States Federal Income Taxation**

The following is a discussion of material U.S. federal income tax consequences to the U.S. Holders described below of owning and disposing of shares or ADSs, but it does not purport to be a comprehensive description of all the tax considerations that may be relevant to a particular person's decision to hold the shares or ADSs. This discussion does not address U.S. state, local or non-U.S. tax consequences. As used herein, a U.S. Holder is a person that, for U.S. federal income tax purposes, is a beneficial owner of shares or ADSs and is:

(1) a citizen or individual resident of the United States; (2) a corporation, or other entity taxable as a corporation, created or organized in or under the laws of the United States, any state therein or the District of Columbia; or (3) an estate or trust the income of which is subject to U.S. federal income taxation regardless of its source.

The discussion applies only to U.S. Holders who hold the shares or ADSs as capital assets for U.S. federal income tax purposes. The discussion does not address any alternative minimum or Medicare contribution tax consequences, nor does it address all of the tax consequences which may be applicable to special classes of holders, such as:

- certain financial institutions;
- insurance companies;
- dealers and certain traders in securities:
- persons holding shares or ADSs as part of a hedge, straddle, conversion or other integrated transaction;
- persons whose functional currency for U.S. federal income tax purposes is not the U.S. dollar;
- regulated investment companies;
- real estate investment trusts;
- partnerships or other entities classified as partnerships for U.S. federal income tax purposes;
- tax-exempt entities, "individual retirement accounts" or "Roth IRAs";
- persons who acquired our shares or ADSs pursuant to the exercise of an employee stock option or otherwise as compensation;
- persons holding shares or ADSs that own or are deemed to own 10% or more of our voting stock; or
- persons holding shares or ADSs in connection with a trade or business conducted outside the United States.

If a partnership holds shares or ADSs, the tax treatment of a partner will generally depend upon the status of the partner and the activities of the partnership. Partnerships holding shares or ADSs, and partners in such partnerships, should consult their own tax advisors.

This discussion is based on the Internal Revenue Code of 1986, as amended, administrative pronouncements, judicial decisions and final, temporary and proposed United States Treasury regulations, as well as the double taxation treaty between Japan and the United States ("Treaty") all as of the date hereof. These laws are subject to change, possibly on a retroactive basis. It is also based in part on representations by the Depositary and assumes that each obligation under the Deposit Agreement and any related agreement or undertaking will be performed in accordance with its terms.

In general, a U.S. Holder who owns ADSs will be treated as the owner of the underlying shares represented by those ADSs for U.S. federal income tax purposes. Accordingly, no gain or loss will be recognized if a U.S. Holder exchanges ADSs for the underlying shares represented by those ADSs.

The U.S. Treasury has expressed concern that parties to whom ADSs are released before shares are delivered to the depositary, or intermediaries in the chain of ownership between holders and the issuer of the security underlying the ADSs, may be taking actions that are inconsistent with the claiming of foreign tax credits by holders of ADSs. These actions would also be inconsistent with the claiming of the reduced rate of tax, described below, applicable to dividends received by certain noncorporate holders. Accordingly, the creditability of Japanese taxes, and the availability of the reduced tax rate for dividends received by certain noncorporate U.S. Holders, each described below, could be affected by actions taken by such parties or intermediaries.

U.S. Holders should consult their own tax advisors concerning the U.S. federal, state, local and non-U.S. tax consequences of owning and disposing of shares or ADSs in their particular circumstances.

This discussion assumes that we are not, and will not become, a passive foreign investment company (a "PFIC"), as described below.

# Taxation of Distributions

Distributions received by a U.S. Holder on shares or ADSs, including the amount of any Japanese taxes withheld, other than certain pro rata distributions of shares, will constitute foreign-source dividend income to the extent paid out of our current or accumulated earnings and profits (as determined under U.S. federal income tax principles). Because we do not maintain calculations of our earnings and profits under U.S. federal income tax principles, we expect that distributions generally will be reported to a U.S. Holder as dividends. The amount of the dividend a U.S. Holder will be required to include in income will equal the U.S. dollar value of the yen dividend, calculated by reference to the exchange rate in effect on the date the payment is received by the holder, or in the case of ADSs, by the Depositary, regardless of whether the payment is converted into U.S. dollars on the date of receipt. If the dividend is converted into U.S. dollars on the date of receipt, the U.S. Holder generally should not be required to recognize foreign currency gain or loss in respect of the dividend payment. A U.S. Holder may have foreign currency gain or loss if the dividend is converted into U.S. dollars after the date of receipt. Any foreign currency gain or loss realized by a U.S. Holder on a sale or other disposition of yen will be U.S.-source ordinary income or loss. Corporate U.S. Holders will not be entitled to claim a dividends-received deduction with respect to our dividends. Subject to applicable limitations, and the discussion above regarding concerns expressed by the U.S. Treasury, dividends received from us by certain noncorporate U.S. Holders may be taxable at favorable rates. Noncorporate U.S. Holders should consult their own tax advisors to determine whether they are subject to any special rules that limit their ability to be taxed at these favorable rates.

Subject to applicable restrictions and limitations that vary depending upon the U.S. Holder's circumstances and the discussion above regarding concerns expressed by the U.S. Treasury Japanese taxes withheld from dividends on shares or ADSs (at a rate not exceeding the applicable rate provided by the Treaty in the case of a

U.S. Holder who is eligible for the Treaty's benefits) will be creditable against the U.S. Holder's U.S. federal income tax liability. The limitation on foreign taxes eligible for credit is calculated separately with respect to two categories of income, passive income and general income. The rules governing foreign tax credits are complex. Instead of claiming a credit, a U.S. Holder may elect to deduct such Japanese taxes in computing its taxable income, subject to generally applicable limitations. U.S. Holders should consult their own tax advisors regarding the availability of foreign tax credits and deductions in their particular circumstances.

#### Sale and Other Disposition of the Shares or ADSs

A U.S. Holder will generally recognize capital gain or loss on the sale or other disposition of shares or ADSs, which will be long-term capital gain or loss if the U.S. Holder has held the shares or ADSs for more than one year. The amount of the U.S. Holder's gain or loss will equal the difference between the amount realized on the sale or other disposition and the U.S. Holder's tax basis in the shares or ADSs, each as determined in U.S. dollars. The deductibility of capital losses is subject to limitations. Any gain or loss will generally be U.S.-source gain or loss for foreign tax credit purposes.

#### **PFIC Rules**

Based upon certain proposed Treasury regulations that are not yet in effect, but are generally proposed to become effective for taxable years beginning after December 31, 1994, we believe that we were not a PFIC for U.S. federal income tax purposes for our taxable year ended March 31, 2019. However, since proposed Treasury regulations may not be finalized in their current form, and since PFIC status depends upon the composition of our income and assets and the market value of our assets from time to time, there can be no assurance that we will not be a PFIC for any taxable year. If we were a PFIC for any taxable year during which a U.S. Holder held shares, certain adverse U.S. federal income tax consequences could apply to the U.S. Holder.

#### Information Reporting and Backup Withholding

Payments of dividends and sales proceeds that are made within the United States or through certain U.S.-related financial intermediaries may be subject to information reporting and backup withholding unless the U.S. Holder is an exempt recipient or, in the case of backup withholding, the U.S. Holder provides a correct taxpayer identification number and certifies that no loss of exemption from backup withholding has occurred. The amount of any backup withholding from a payment to a U.S. Holder will be allowed as a credit against the U.S. Holder's U.S. federal income tax liability and may entitle the U.S. Holder to a refund, provided that the required information is timely furnished to the Internal Revenue Service.

Certain U.S. Holders who are individuals (or entities closely held by individuals) may be required to report information relating to their ownership of an interest in certain foreign financial assets, including stock of a non-U.S. person, generally on Form 8938, subject to exceptions (including an exception for stock held in a financial account, in which case the account may be reportable if maintained by a non-U.S. financial institution). U.S. Holders should consult their tax advisors regarding their reporting obligations with respect to the shares or ADSs.

#### 10.F. DIVIDENDS AND PAYING AGENTS

Not applicable.

#### 10.G. STATEMENT BY EXPERTS

Not applicable.

#### 10.H. DOCUMENTS ON DISPLAY

We are subject to the reporting requirements of the Securities Exchange Act of 1934. In accordance with these requirements, we file annual reports on Form 20-F and furnish periodic reports on Form 6-K with the SEC.

These materials, including this annual report and the exhibits thereto, may be inspected at a website maintained by the SEC at <a href="https://www.sec.gov">https://www.sec.gov</a>. Some of the information may also be found on our website at <a href="https://www.smfg.co.jp">https://www.smfg.co.jp</a>.

#### 10.I. SUBSIDIARY INFORMATION

Not applicable.

# Item 11. Quantitative and Qualitative Disclosures about Credit, Market and Other Risk Quantitative and Qualitative Information about Risk Management

#### Our Approach

We introduced our Risk Appetite Framework ("RAF") to ensure that risk and return levels are appropriate. RAF is the framework for controlling SMBC group-wide risks, which clarifies the types and levels of risk that we are willing to take on or are prepared to tolerate (risk appetite) in order to grow profits based on an accurate view of the operating environment and the risks. Accordingly, RAF is one of two pivots of our business management alongside business strategy.

# Risk Appetite Framework

RAF is the framework for controlling SMBC Group-wide risks, which clarifies the types and levels of risk that we are willing to take on or are prepared to tolerate in order to grow profits (risk appetite). We have defined risk appetites for specific risk categories and have created documents detailing policies with regard to RAF as well as information on specific risk appetites. Individual risk appetites have been established for specific business units or strategies as necessary based on our overall risk appetite.

We have a Risk Appetite Statement that provides a qualitative explanation of our approach to risk taking and risk management for each category: soundness, profitability, liquidity, credit, market, operational and conduct. We also have quantitative measures (i.e. Risk Appetite Measures) that function as benchmarks for risks that we are considering taking and for risk / return.

#### Operation of Risk Appetite Framework

The process of formulating business strategies and policies for each fiscal year entails setting risk appetites. These risk appetites are set by the Management Committee and the Board of Directors based on consideration of the current and future operating environment, Top Risks that threaten to significantly impact management, and risk analyses (stress testing) that illustrate the impact if a risk should be realized.

The outlooks for the operating environment and risks, including Top Risks, are continuously updated over the course of the fiscal year and the risk appetite situation is monitored regularly. Risk Appetite Measures and business strategies are revised as necessary. Three risk management levels are set for Risk Appetite Measures, which are monitored accordingly.

# Comprehensive Risk Management

The risks needing to be managed have been defined as credit risk, market risk, liquidity risk, and operational risk. Appropriate management of these risks is practiced. In addition, SMBC Group companies manage risk in accordance with the characteristics of their particular businesses. These risk categories are continuously reviewed and new ones may be added in response to changes in the operating environment.

Thorough assessments of the operating environment and risks, including Top Risks, are carried out to ensure effective operation of RAF, after which risks are managed systematically through frameworks for risk analysis via stress testing and risk capital management.

Types of Risk to be Managed

We classify risk into the following categories:

*Credit Risk*. Credit risk is the possibility of a loss arising from a credit event, such as deterioration in the financial condition of a borrower, that causes an asset (including off-balance sheet transactions) to lose value or become worthless.

*Market Risk*. Market risk is the possibility that fluctuations in interest rates, foreign exchange rates, stock prices or other market prices will change the market value of financial products, leading to a loss.

Liquidity Risk. Liquidity risk is the risk that there may be difficulties in raising funds needed for settlements, as a result of the mismatching of uses of funds and sources of funds or unexpected outflows of funds, which may make it necessary to raise funds at higher rates than normal.

*Operational Risk*. Operational risk is the possibility of losses arising from inadequate or failed internal processes, people, and systems or from external events.

Top Risks

We identify those risks that threaten to significantly impact management as Top Risks.

The selection of Top Risks involves comprehensive screening of risk factors, evaluation of each risk scenario's possibility of occurrence and potential impact on management, and discussion by the Risk Management Committee and the Management Committee. Top Risks are utilized to enhance risk management by being incorporated into discussions of RAF and the formulation of business strategies and into the creation of risk scenarios for stress testing.

Stress Testing

We use stress testing for the development and implementation of forward-looking business strategies, seeking to analyze and comprehend the impact on our businesses of changes in economic or market conditions.

In our stress testing, we formulate multiple risk scenarios based on the aforementioned Top Risks, discussions with experts and related departments, and macroeconomic indicators such as GDP, stock prices, interest rates, and foreign exchange rates.

When developing business strategies, we formulate scenarios assuming stressed business environments such as serious economic recessions and market disruption to assess risk-taking capabilities at the SMBC Group and verify whether adequate soundness can be maintained under stress.

In addition, we conduct detailed stress testing of credit risk, market risk, and liquidity risk, based on which we develop and revise strategies for risk taking.

Risk Capital Management

In managing credit risk, market risk, and operational risk affecting the entire SMBC Group, we apply a uniform standard, risk capital based on value at risk ("VaR"), for use in monitoring and managing risks. This standard is applied while taking into account the characteristics of each risk and of the businesses of SMBC Group companies.

Specific risk capital measures include setting upper limits for risk exposure based on SMBC Group-wide and business unit risk appetite and SMBC Group-wide management constitution. Each business unit operates

business operation within that limit. Through these precautions, we practice management that maintains an appropriate balance between risks and returns based on a comprehensive perspective and secure sufficient financial soundness.

Disclosures of the objectives, policies and processes to manage each risk and the methods used to measure each risk have been included in "Credit Risk," "Market Risk and Liquidity Risk" and "Operational Risk."

#### Risk Management System

Top management plays an active role in the risk management process out of recognition for the importance of risk management. The SMBC Group-wide basic policies for risk management are determined by the Management Committee before being authorized by the board of directors.

In line with these basic policies for risk management, the functions for managing major risks are consolidated within the Risk Management Unit, which is independent from business units. In addition, the Internal Audit Dept. conducts internal audits on the status of risk management to verify that risk is appropriately managed.

Risk management systems are in place at individual SMBC Group companies that have been established based on the characteristics of their particular businesses and in accordance with the basic policies. Furthermore, we are strengthening SMBC Group-wide risk management systems through the Group CRO Committee, which consists of the Group CRO and risk management representatives from strategically important SMBC Group companies.

#### Three Lines of Defense

The Basel Committee on Banking Supervision's "Corporate governance principles for banks" recommends "three lines of defense" as a framework for risk management and governance. Based on this framework, we have defined our three lines of defense with the aim of achieving more effective and stronger risk management and compliance systems through the clarification of roles and responsibilities.

Our three lines of defense are as follows:

*First Line*. The business units shall be risk owners concerning their operations and shall be responsible for the following in accordance with the basic principles provided by Second Line.

- Identification and evaluation of risks encountered in the business activities
- Implementation of measures for minimizing and controlling risks
- Monitoring of risks and reporting within First Line and to Second Line
- Creation and fostering of a sound risk culture

Second Line. The Risk Management and Compliance Departments shall assume the following functions and responsibilities in order to manage the risk management and compliance systems.

- Drafting and development of basic principles and frameworks concerning risk management and compliance
- · Oversight, monitoring, and development of training programs for First Line

Third Line. Independent from First Line and Second Line, the Internal Audit Dept. shall assess and verify the effectiveness and appropriateness of risk management and compliance systems managed and operated by First Line and Second Line, and report these results to the Audit Committee and the Management Committee. The Department shall provide recommendations regarding identified issues or problems.

#### Implementation of Basel Regulation

Basel III is an international agreement on minimum capital, leverage, liquidity and other requirements applicable to internationally active banks. The Basel III capital framework was implemented in Japan from March 31, 2013 pursuant to revised capital adequacy guidelines adopted by the FSA, subject to the phase-in of some requirements, as contemplated by Basel III.

The framework of Basel III is a continuation of Basel II, with multiple approaches to calculating capital requirements; we adopted the advanced IRB approach for credit risk from March 31, 2009, and the AMA for operational risk from March 31, 2008.

Detailed information on our capital ratios is included in "Item 4.B. Business Overview—Regulations in Japan—Regulations Regarding Capital Adequacy and Liquidity" and "Item 5.B. Liquidity and Capital Resources—Capital Management."

#### Credit Risk

Credit risk is the risk of incurring losses from decline or loss of the value of an asset (including off-balance sheet items) that is caused by a credit event including but not limited to the deterioration of financial condition of a borrower. Overseas credits transactions also entail country risk, which is closely related to credit risk. Country risk is the risk of incurring losses caused by changes in political or economic conditions. Credit exposures arise primarily from lending activities such as loans and advances, acquiring investment securities, derivative transactions, and off-balance sheet transactions such as unused portion of loan commitments.

#### Credit Risk Management System

Credit risk is the most significant risk to which we are exposed. The purpose of credit risk management is to keep the credit risk exposure to a permissible level relative to capital, to maintain the quality of assets and to ensure returns commensurate with risk.

At the SMBC Group, the Group CRO formulates credit risk management policies each year on the basis of SMBC Group-wide basic policies for risk management. The Credit & Investment Planning Department, responsible for the comprehensive management of credit risk, drafts and administers credit risk regulations including the SMBC Group credit policies, manages non-performing loans ("NPLs"), and performs other aspects of credit portfolio management. Also, the Credit Risk Committee deliberates on matters related to SMBC Group-wide credit portfolios. SMBC Group companies follow the fundamental principles established by us to assess and manage credit risk. Each of SMBC Group companies manages credit risk according to the nature of its business, and assesses and manages the credit risks of individual loans and credit portfolios quantitatively, using consistent standards.

At SMBC, our significant banking subsidiary, the Credit & Investment Planning Department within the Risk Management Unit is responsible for the comprehensive management of credit risk. This department drafts and administers credit policies, the internal rating system, credit authority guidelines, and credit application guidelines, and manages NPLs, including impaired loans, and other aspects of credit portfolio management. The department also cooperates with the Corporate Risk Management Department in quantifying credit risk (risk capital and risk-weighted assets) and controls SMBC's entire credit risk. Further, the Credit Portfolio Management Department within the Credit & Investment Planning Department strives to stabilize the credit portfolio and manage the risk through credit derivatives, loan asset sales and other instruments.

The credit departments of SMBC within each business unit conduct credit risk management for loans handled by its unit and manage portfolios of its unit. The credit limits they use are based on the baseline amounts that the Credit & Investment Planning Department establishes for each grading category, with particular attention

paid to evaluating and managing customers or loans perceived to have particularly high credit risk. The Corporate Research Department engages in research on industries and analyzes the business and financial conditions of borrower enterprises to detect early signs of problems or growth potential. The Credit Administration Department is responsible for handling NPLs of borrowers classified as potentially bankrupt or lower, and formulates plans for workouts, including write-offs, and corporate rehabilitation. The department closely liaises with SMBC Servicer Co., Ltd., an SMBC Group company, which engages in related services to efficiently reduce the amount of NPLs, including through the sale of loans.

The Internal Audit Unit of SMBC, operating independently of the business units, audits asset quality, accuracy of grading and state of credit risk management, and reports the results directly to the board of directors and the Management Committee.

SMBC has established the Credit Risk Committee to undertake control of credit risk and to ensure the overall soundness of the loan operations.

#### Credit Risk Management Methods

To effectively manage the risk involved in individual loans as well as the credit portfolio as a whole, we first acknowledge that every loan entails credit risk, assess the credit risk posed by each borrower and loan using an internal rating system, and quantify that risk for control purposes.

#### Credit Risk Evaluation

At SMBC, the Credit & Investment Planning Department manages an internal rating system for each asset control category set according to portfolio characteristics. For example, credits to commercial and industrial ("C&I") companies, individuals for business purposes (domestic only), sovereigns, public sector entities, and financial institutions are assigned an "obligor grade," which indicates the borrower's creditworthiness, and/or "facility grade," which indicates the collectability of assets taking into account the transaction conditions such as guarantee/collateral, and tenor. The business units determine an obligor grade by first assigning a financial grade using a financial strength grading model and data obtained from the obligor's financial statements, including net worth and cash flows. The financial grade is then adjusted taking into account the actual state of the obligor's financial position and qualitative factors to derive the obligor grade. The qualitative factors mainly include the expected future cash flows taking into account factors such as historical loss information, the appropriateness of the borrower's business plan or operational improvement plan, the status of progress of its plan, and the overall support from financial institutions. In the event that the borrower is domiciled overseas, internal ratings for credit are made after taking into consideration the country rank, which represents an assessment of the credit quality of each country based on its political and economic situation, as well as its current account balance and external debt. Obligor grades and facility grades are reviewed once a year and as otherwise necessary, such as when there are changes in the credit situation. Our subsidiaries carry out credit risk evaluations in line with SMBC.

There are also grading systems for loans to individuals such as housing loans and structured finance including project finance, where the repayment source is limited to the cash flows generated by a particular business or asset. For example, the obligor grade of housing loans is determined taking into account various relevant factors such as proportion of the repayment to revenue, proportion of down payment to the value and past due information.

The Credit & Investment Planning Department of SMBC centrally manages the internal rating systems, and designs, operates, supervises and validates the grading models. It validates the grading models (including statistical validation) of main assets following the procedure manual once a year to ensure their effectiveness and suitability.

## Quantification of Credit Risk

At SMBC, credit risk quantification refers to the process of estimating the degree of credit risk of a portfolio or individual loan taking into account not just the obligor's probability of default ("PD"), but also the concentration of risk in a specific customer or industry and the loss impact of fluctuations in the value of collateral, such as real estate and securities.

Specifically, the PD by grade, loss given default ("LGD"), credit quality correlation among obligors, and other parameter values are estimated using the historical data of obligors and facilities stored in a database to calculate the credit risk. Then, based on these parameters, SMBC runs a simulation of simultaneous default using the Monte Carlo Simulation to calculate SMBC's maximum loss exposure to the estimated amount of the maximum losses that may be incurred. Based on these quantitative results, SMBC allocates risk capital.

Risk quantification is also executed for purposes such as to determine the portfolio's risk concentration or to simulate economic movements (stress tests), and the results are used for making optimal decisions across the whole range of business operations, including formulating business plans and providing a standard against which individual credit applications are assessed.

#### Credit Assessment

At SMBC, the credit assessment of corporate loans involves a variety of financial analyses, including cash flows, to predict an enterprise's capability of loan repayment and its growth prospects. These quantitative measures, when combined with qualitative analyses of industrial trends, the enterprise's research and development capabilities, the competitiveness of its products or services, and its management caliber, result in a comprehensive credit assessment. The loan application is analyzed in terms of the intended utilization of the funds and the repayment schedule. In the assessment of housing loans for individuals, SMBC employs a credit assessment model based on credit data amassed and analyzed by SMBC over many years, taking into account various relevant factors including proportion of the repayment to revenue, proportion of down payment to the value and past due information.

#### **Credit Monitoring**

At SMBC, in addition to analyzing loans at the application stage, the Credit Monitoring System is utilized to reassess obligor grades, and review credit policies for each obligor so that problems can be detected at an early stage, and quick and effective action can be taken. The system includes annual monitoring that is carried out each time the financial results of the obligor enterprise are obtained, as well as ad-hoc monitoring that is performed each time credit conditions change.

#### Credit Portfolio Management

Risk-Taking Within the Scope of Capital

To keep the credit risk exposure to a permissible level relative to capital, the Corporate Risk Management Department of the Company sets a credit risk capital limit for internal control purposes. Under this limit, sublimits are set for each business unit. The Corporate Risk Management Department conducts monthly monitoring to make sure that these limits are being followed.

#### Controlling Concentration Risk

As our equity capital may be materially impaired in the event that the credit concentration risk becomes apparent, the Credit & Investment Planning Department of the Company therefore takes measures to manage concentration risks, such as introducing large exposure limits and conducting intensive loan reviews for obligors with large exposures, with an increased focus on industrial sectors with an excessive concentration of credit risk. Further, to manage country risk, SMBC's Credit Department of the International Banking Unit has credit limit guidelines based on each country's creditworthiness.

Toward Active Portfolio Management

SMBC's Credit Portfolio Management Department makes use of credit derivatives, loan asset sales, and other instruments to proactively and flexibly manage its portfolio to stabilize credit risk.

# **Market Risk and Liquidity Risk**

Market risk is the possibility that fluctuations in interest rates, foreign exchange rates, stock prices or other market prices will change the market value of financial products, leading to a loss. The purpose of market risk management is to keep the market risk exposure to a permissible level relative to capital.

Liquidity risk is defined as the uncertainty around our ability to meet our debt obligations without incurring unacceptably large losses. An example of such risk is the possible inability to meet our current and future cash flow/collateral needs, both expected and unexpected. In such cases, we may be required to raise funds at less than favorable rates or be unable to raise sufficient funds for settlement. The purpose of liquidity risk management is to ensure that we are in a position to address our liquidity obligations through monitoring the liquidity gap between assets and liabilities, and by maintaining highly liquid supplementary funding resources.

On the basis of the SMBC Group-wide basic policies for risk management, we have a quantitative management process to control market and liquidity risks on an SMBC Group-wide basis by setting allowable risk limits by company. We at least annually review and identify which companies primarily carry the market and liquidity risks within the SMBC Group. We set permissible levels and upper limits of risk for each identified company in consideration of those companies' business plans. We ensure that each identified company establishes a risk management system that is appropriate to the risks it faces, and has built-in transparent risk management processes which clearly separates front, middle and back office operations, and establishes a control system of mutual checks and balances.

#### Framework for Market and Liquidity Risk Management

The board of directors authorizes important matters relating to the management of market and liquidity risks, such as the basic policies and risk limits, which are decided by the Management Committee. The Corporate Risk Management Department, which is independent of the business units that directly handle market transactions, manages market and liquidity risks in an integrated manner. The Corporate Risk Management Department not only monitors the current risk situations but also reports regularly to the Management Committee and the board of directors.

Additionally, the Asset Liability Management ("ALM") Committee meets on a quarterly basis to examine reports on the state of market and liquidity risk management and to discuss our ALM operation policies. Furthermore, SMBC's ALM Committee meets on a monthly basis to examine reports on the state of observance of SMBC's limits on market and liquidity risks and to discuss SMBC's ALM operations.

Under the SMBC Group's internal audit system, internal audits are also periodically performed to verify that the risk management framework is functioning properly.

#### Market Risk Management Methods

Market Risk Management Process

We manage market risk derived from trading activities and non-trading activities, including strategic shareholding investments and other transactions within the risk capital limit, which is determined by taking into account our shareholders' equity and other principal indicators of our financial position. We also establish an upper limit on VaR and losses within the risk capital limits.

Our market risk can be divided into various factors: interest rates, foreign exchange rates, equity prices and option risks. We manage each of these risks by employing the VaR method as well as supplemental indicators suitable for managing each risk, such as the basis point value ("BPV").

VaR is the largest predicted loss that is possible given a fixed confidence interval. For example, our VaR indicates the largest loss that is possible for a holding period of one day and a confidence interval of 99.0%. BPV is the amount of change in assessed value as a result of a one-basis-point (0.01%) movement in interest rates.

# Market Risk Measurement Techniques-Value at Risk

The principal SMBC Group companies' internal VaR model makes use of historical data to prepare scenarios for market fluctuations and, by conducting simulations of gains and losses on a net position basis, the model estimates the maximum losses that may occur. The VaR calculation method we employ for both trading and non-trading activities is based mainly on the following:

- the historical simulation method;
- a one-sided confidence interval of 99.0%;
- a one-day holding period (a one-year holding period for the strategic shareholding investment portfolio); and
- an observation period of four years (ten years for the strategic shareholding investment portfolio).

This method is reviewed periodically and refined, if necessary.

The relationship between the VaR calculated by the model and the actual profit and loss data is back-tested periodically. There were no significant excess losses in the back-testing results including the trading accounts. The back-testing results are reviewed by management, which also monitors the ongoing suitability of the VaR model.

#### Trading Activities

Most of our trading activity is undertaken to accommodate the needs of commercial banking customers for interest rate and foreign exchange transactions. However, some interest rate and foreign exchange rate positions are taken using derivatives and other on-balance sheet instruments with the objective of earning a profit from favorable movements in market rates. The overall objective of managing market risk is to avoid unexpected losses due to changes in market prices.

# Non-trading Activities

The market risk for non-trading activity arises principally from the interest rate risk of our ALM operations, or banking, including loans, debt investment securities, deposits, and long- and short-term borrowings, and from the equity risk of our strategic shareholding investments. ALM operations are regularly reviewed and discussed by the ALM Committee so as not to be heavily exposed to market fluctuations. Strategic shareholding investment is a portfolio that consists principally of publicly traded Japanese equities. This portfolio, like that of other financial institutions in Japan, has historically included shares of our customers.

#### VaR Summary for the Fiscal Years Ended March 31, 2019 and 2018

The following tables show our VaR by risk category and these figures are prepared based on the internal reporting provided to management.

Our material market risk exposure categories consist of interest rate risk, foreign exchange risk, equities and commodities risk and others. The section headed "VaR for Trading Activity" shows our VaR for instruments

entered into for trading purposes and the VaR model for the trading book includes principal consolidated subsidiaries. The section headed "VaR for Non-Trading Activity" shows our VaR for instruments entered into for purposes other than trading purposes. "Strategic Shareholding Investment" in the "VaR for Non-Trading Activity" section is a portfolio that consists principally of publicly traded Japanese equities. This portfolio, like that of other financial institutions in Japan, has historically included shares of our customers.

VaR for Trading Activity

	Interest rate risk		Foreign exchange risk		Equities and commodities risk (In billions)		Others		Total <sup>(1)</sup>	
For the fiscal year ended March 31, 2019: SMBC Consolidated										
Maximum	¥	5.7	¥	6.2	¥	3.2	¥	4.6	¥	13.5
Minimum	-	2.3	•	3.0	•	0.0	-	3.0	-	5.7
Daily average		4.0		4.1		0.8		3.8		7.6
At March 31, 2019		4.5		4.7		0.1		3.8		6.6
SMFG Consolidated										
Maximum	¥	19.0	¥	6.9	¥	17.1	¥	4.6	¥	33.0
Minimum		8.5		3.2		1.7		3.0		14.7
Daily average		12.8		4.4		3.9		3.8		19.7
At March 31, 2019		10.5		5.1		3.9		3.8		16.4
	Int	erest rate risk		Foreign hange risk	con	nities and amodities risk	_	Others	_	Total(1)
For the fiscal year ended March 31, 2018: SMBC Consolidated	Int				con	modities	_	Others	_	Total <sup>(1)</sup>
•	Int —				con	modities risk	_ ¥	Others 3.6	 ¥	<b>Total</b> <sup>(1)</sup>
SMBC Consolidated	_	risk	excl	hange risk	(In	mmodities risk billions)	¥			
SMBC Consolidated Maximum	_	3.2	excl	hange risk 4.3	(In	mmodities risk billions)	¥	3.6		11.2
SMBC Consolidated Maximum Minimum	_	3.2 1.3	excl	4.3 1.2	(In	amodities risk billions)	¥	3.6 1.4		11.2
SMBC Consolidated  Maximum  Minimum  Daily average	_	3.2 1.3 2.1	excl	4.3 1.2 2.4	(In	modities risk billions)  3.9 0.0 1.5	¥	3.6 1.4 2.3		11.2 3.5 7.2
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018  SMFG Consolidated  Maximum	_	3.2 1.3 2.1 2.6 30.9	excl	4.3 1.2 2.4	(In	modities risk billions)  3.9 0.0 1.5	¥	3.6 1.4 2.3		11.2 3.5 7.2
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018  SMFG Consolidated	¥	3.2 1.3 2.1 2.6	¥	4.3 1.2 2.4 3.6	con (In	modities risk billions) 3.9 0.0 1.5 0.0		3.6 1.4 2.3 3.2	¥	11.2 3.5 7.2 8.1 39.5 14.5
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018  SMFG Consolidated  Maximum	¥	3.2 1.3 2.1 2.6 30.9	¥	4.3 1.2 2.4 3.6	con (In	modities risk billions)  3.9 0.0 1.5 0.0		3.6 1.4 2.3 3.2	¥	11.2 3.5 7.2 8.1

<sup>(1)</sup> Total for "Maximum," "Minimum," and "Daily average" represent the maximum, minimum and daily average of the total of the trading book. For certain subsidiaries, we employ the standardized method and/or the historical simulation method for the VaR calculation method.

# VaR for Non-trading Activity

# • Banking

	Interest rate risk		Foreign exchange risk		Equities and commodities risk  (In billions)		Others		Total <sup>(1)</sup>	
For the fiscal year ended March 31, 2019: SMBC Consolidated					(111)	omions)				
Maximum	¥	37.4	¥	0.0	¥	33.7	¥	0.0	¥	48.4
Minimum		27.4		0.0		17.8		0.0		36.0
Daily average		31.1		0.0		24.3		0.0		40.4
At March 31, 2019		37.2		0.0		19.8		0.0		43.9
SMFG Consolidated										
Maximum	¥	38.4	¥	0.0	¥	33.7	¥	0.0	¥	50.6
Minimum		28.4		0.0		17.8		0.0		37.0
Daily average		33.0		0.0		24.3		0.0		42.3
At March 31, 2019		38.2		0.0		19.8		0.0		44.8
	Int	terest rate risk		oreign ange risk	com	ities and modities risk	_	Others		Total <sup>(1)</sup>
For the fiscal year ended March 31, 2018:	Int				com	modities	_	Others	_	Total <sup>(1)</sup>
SMBC Consolidated		risk	exch	ange risk	(In	modities risk billions)	_		_	
SMBC Consolidated Maximum	Int	71.5		ange risk 0.0	com	modities risk billions)	 ¥	0.0	 ¥	54.5
SMBC Consolidated Maximum Minimum		31.5 25.2	exch	0.0 0.0	(In	modities risk billions)	¥	0.0	¥	54.5 38.0
SMBC Consolidated  Maximum  Minimum  Daily average		31.5 25.2 27.4	exch	0.0 0.0 0.0	(In	modities risk billions) 39.9 21.5 30.4	¥	0.0 0.0 0.0	¥	54.5 38.0 44.4
SMBC Consolidated Maximum Minimum		31.5 25.2	exch	0.0 0.0	(In	modities risk billions)	¥	0.0	¥	54.5 38.0
SMBC Consolidated  Maximum  Minimum  Daily average		31.5 25.2 27.4	exch	0.0 0.0 0.0	(In	modities risk billions) 39.9 21.5 30.4	¥	0.0 0.0 0.0	¥	54.5 38.0 44.4
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018  SMFG Consolidated  Maximum		31.5 25.2 27.4	exch	0.0 0.0 0.0	(In	modities risk billions) 39.9 21.5 30.4	¥	0.0 0.0 0.0 0.0	¥ ¥	54.5 38.0 44.4 45.7 57.0
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018  SMFG Consolidated	¥	31.5 25.2 27.4 31.3	¥	0.0 0.0 0.0 0.0	com (In ) ¥	modities risk billions) 39.9 21.5 30.4 28.1		0.0 0.0 0.0 0.0		54.5 38.0 44.4 45.7
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018  SMFG Consolidated  Maximum	¥	31.5 25.2 27.4 31.3	¥	0.0 0.0 0.0 0.0 0.0	com (In ) ¥	39.9 21.5 30.4 28.1		0.0 0.0 0.0 0.0		54.5 38.0 44.4 45.7 57.0

<sup>(1)</sup> Total for "Maximum," "Minimum," and "Daily average" represent the maximum, minimum and daily average of the total of the banking book.

• Strategic Shareholding Investment

		billions)
For the fiscal year ended March 31, 2019:		
SMBC Consolidated		
Maximum	¥	1,430.4
Minimum		980.0
Daily average		1,246.6
At March 31, 2019		1,006.3
SMFG Consolidated		
Maximum	¥	1,622.5
Minimum		1,114.8
Daily average		1,414.6
At March 31, 2019		1,156.0
	Equ	uities risk
		billions)
For the fiscal year ended March 31, 2018:		
SMBC Consolidated	(In	billions)
SMBC Consolidated Maximum	(In	1,622.9
SMBC Consolidated Maximum Minimum	(In	1,622.9 1,309.8
SMBC Consolidated  Maximum  Minimum  Daily average	(In	1,622.9 1,309.8 1,456.6
SMBC Consolidated Maximum Minimum	(In	1,622.9 1,309.8
SMBC Consolidated  Maximum  Minimum  Daily average	(In	1,622.9 1,309.8 1,456.6
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018	¥	1,622.9 1,309.8 1,456.6
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018  SMFG Consolidated	¥	1,622.9 1,309.8 1,456.6 1,389.4
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018  SMFG Consolidated  Maximum	¥	1,622.9 1,309.8 1,456.6 1,389.4 1,855.9

# Stress Tests

The market occasionally undergoes extreme fluctuations that exceed projections. Therefore, to manage market risk, it is important to run simulations of situations that may occur only once in many years, or so-called stress tests. To prepare for unexpected market swings, we perform stress tests on a monthly basis based on various scenarios.

The limitations of the VaR methodology include the following:

- The use of historical data as a proxy for estimating future events may underestimate the probability of extreme market movements. Past market movement is not necessarily a good indicator of future events;
- The use of a holding period assumes that all positions can be liquidated or hedged in that period of time. This assumption does not fully capture the market risk arising during periods of illiquidity, when liquidation or hedging in that period of time may not be possible;
- The use of a confidence level neither takes account of, nor makes any statement about, any losses that might occur beyond this level of confidence; and
- VaR does not capture all of the complex effects of the risk factors on the value of positions and portfolios and could underestimate potential losses.

## Additional Information for Certain Risks

Interest Rate Risk

To supplement the above limitations of VaR methodologies, the SMBC Group adopts various indices to measure and monitor the sensitivity of interest rates, including delta, gamma and vega risks. The SMBC Group considers BPV as one of the most significant indices to manage interest rate risk. BPV is the amount of change in the value to the banking and trading book as a result of a one-basis-point (0.01%) movement in interest rates. The principal SMBC Group companies use BPV to monitor interest rate risk, not only on a net basis, but also by term to prevent the concentration of interest rate risk in a specific period. In addition, as previously addressed, the SMBC Group enhances the risk management methods of VaR and BPV by using them in combination with backtesting and stress tests.

Interest rate risk substantially changes depending on the method used for recognizing the expected maturity dates of demand deposits that can be withdrawn at any time or the method used for estimating the timing of cancellation prior to maturity of time deposits and consumer housing loans. At SMBC, the maturity of demand deposits that are expected to be left with SMBC for a prolonged period is regarded to be at the longest five years (2.5 years on average), and the cancellation prior to maturity of time deposits and consumer housing loans is estimated based on historical data.

Based on the standards for interest rate risk in the banking book issued by the BCBS in April 2016, the FSA revised the related regulatory guidelines pertaining to monitoring of interest rate risks in the banking book in December 2017. The revised disclosure requirements with respect to the changes in economic value of equity (" $\Delta$ EVE") and changes in net interest income (" $\Delta$ NII") in the banking book as a result of interest rate shocks have been applied from March 31, 2018. The tables below present  $\Delta$ EVE and  $\Delta$ NII of SMBC and SMFG on a consolidated basis at March 31, 2019 and 2018, respectively.

 $\Delta$ EVE is defined as a decline in economic value as a result of an interest rate shock. It is calculated by multiplying the interest rate sensitivity (excluding credit spread) and interest rate change. The FSA implements a "materiality test" to identify banks taking excessive interest rate risks. Under the materiality test, the FSA monitors the ratio of  $\Delta$ EVE to Tier 1 capital based on a set of prescribed interest rate shock scenarios. The threshold applied by the FSA is 15% and the ratios for SMBC on a consolidated basis at March 31, 2019 and 2018 were 7.8% and 4.8%, respectively and those for SMFG on a consolidated basis at March 31, 2019 and 2018 were 6.8% and 4.2%, respectively.

ΔNII is defined as a decline in interest income over a rolling 12-month period as a result of an interest rate shock. It is calculated assuming a constant balance sheet over a forward-looking rolling 12-month period.

		At March	2019	At March 31, 2018				
		ΔΕVΕ		ΔΝΙΙ	ΔΕVΕ		ΔNII	
				(In billions	)			
SMBC Consolidated								
Parallel shock up	¥	724.7	¥	(252.3) ¥	450.8	¥	(283.2)	
Parallel shock down		1.2		405.1	0.0		433.6	
Steepener shock		343.9		_	234.6		_	
Flattener shock		18.3		_	14.5		_	
Short rate shock up		151.1		_	69.9		_	
Short rate shock down		1.1		_	0.2		_	
Maximum		724.7		405.1	450.8		433.6	
		At March 31, 2019 A			At Marcl	At March 31, 2018		
		·		(In billions	)			
Tier 1 Capital	¥			9,300.8 ¥			9,423.7	

		At Marcl	2019	At March 31, 2018			
		ΔΕVΕ		ΔNII	ΔEVE		ΔΝΙΙ
				(In billions	s)		
SMFG Consolidated							
Parallel shock up	¥	724.7	¥	(252.3) ¥	450.8	¥	(283.2)
Parallel shock down		1.2		405.1	0.0		433.6
Steepener shock		343.9		_	234.6		_
Flattener shock		18.3		_	14.5		_
Short rate shock up		151.1		_	69.9		
Short rate shock down		1.1		_	0.2		_
Maximum		724.7		405.1	450.8		433.6
		At Marcl	31, 2	2019	At March	ı 31, 2	2018
				(In billions	s)		
Tier 1 Capital	¥			10,727.2 ¥			10,610.2

Note: ΔEVE and ΔNII are calculated by currency and the results are aggregated across the various currencies. For ΔNII, only Japanese yen and U.S. dollars are included in the calculation. These are the material currencies where interest rate sensitive assets and liabilities are more than 5% of total assets and liabilities.

#### Foreign Exchange Risk

The principal SMBC Group companies set risk limits for each currency to manage the concentration of the foreign currency position. The foreign exchange risk is immaterial as shown above in VaR by risk category.

# Strategic Shareholding Investment Risk

We establish limits on allowable risk for strategic shareholding investments, and monitor the observance of those limits to keep stock price fluctuation risk within acceptable parameters. We have been reducing our strategic shareholding investments, and the balance is within a permitted level, which is less than 100% of our consolidated Tier 1 Capital. See "Item 4.B. Business Overview—Regulations in Japan—Regulations for Stabilizing the Financial System—Restriction on Aggregate Shareholdings by a Bank."

## Liquidity Risk Management Methods

We regard liquidity risk as one of the major risks. Our liquidity risk management is based on a framework consisting of setting Risk Appetite Measures and establishing contingency plans.

The Risk Appetite Measures are measures for selecting the types and levels of risk that we are willing to take on or tolerate. As the level of liquidity risk is evaluated based on cash flow and balance sheet conditions, Risk Appetite Measures have been set for both of these areas. These measures include the Liquidity Coverage Ratio, a liquidity regulation, as well as a measure of the periods for which it will be possible to maintain funding levels even under stress due to deposit outflows or other factors, and the ratio which shows how much the stable funding covers the funding for loans and other assets.

The tolerated levels of risk are set based on account funding status, cash management planning, economic environments and other factors, and measures are monitored on a daily or monthly basis in order to limit reliance on short-term funding and appropriately manage liquidity.

As a framework to complement the Risk Appetite Measures, upper limits are set in place on both an SMBC Group company basis and individual branch basis with regard to funding gaps, which is defined as a maturity mismatch between the source of funds and use of funds.

Furthermore, contingency plans are established in preparation for emergency situations. These plans contain information on chains of command and lines of reporting as well as detailed action plans depending on the existing situation (i.e., normal, concerned, or crisis). Meanwhile, SMBC carries out quantitative management of alert indications based on early warning indicators established to assist the bank in promptly and systematically detecting liquidity risks.

#### **Operational Risk**

Operational risk is the possibility of losses arising from inadequate or failed internal processes, people and systems or from external events. Specifically, it covers processing risk, system risk, legal risk, human resources risk, reputational risk and tangible asset risk. We have prepared operational risk management regulations to define the basic rules to be observed across SMBC Group. Under these regulations, we are working to raise the level of sophistication of our management of operational risk across the SMBC Group by providing an effective framework for the identification, assessment, control and monitoring of significant risk factors and by establishing a system for executing contingency and business continuity plans.

Processing risk is the possibility of losses arising from negligent processing by directors and employees, and from accidents or misconducts. We have clarified the divisions responsible for the oversight functions for processing risk management, and we are working to raise the level of sophistication of our management of processing risk across the whole SMBC Group by establishing systems for managing the processing risks faced by SMBC Group companies, ensuring in-office inspection, minimizing losses in the event of processing risk materialization by drafting exhaustive contingency plans, and carrying out thorough quantification of the risk under management as basic principles.

System risk is the risk arising from nonconformity to the business strategies, inappropriate technologies applied, changes to the development plan and delay in development when building an information system, and the risk of loss incurred due to the breakdown including those caused by cyberattack, malfunction, deficiency or unauthorized use (unauthorized alteration, destruction, duplication and leakage of the information). We have set the following as basic principles: recognizing information systems as an essential part of management strategy taking into account advances in IT, minimizing system risk by drafting regulations and specific management standards, (including a security policy) and establishing contingency plans to minimize losses if a system risk materializes.

## Item 12. Description of Securities other than Equity Securities

#### 12.A. DEBT SECURITIES

Not applicable.

#### 12.B. WARRANTS AND RIGHTS

Not applicable.

#### 12.C. OTHER SECURITIES

Not applicable.

#### 12.D. AMERICAN DEPOSITARY SHARES

Under the terms of the deposit agreement, an ADS holder may have to pay the following service fees to the depositary:

Service	Fees
Issuance of ADSs	Up to U.S. 5¢ per ADS issued
Cancellation of ADSs	Up to U.S. 5¢ per ADS canceled
Distribution of cash dividends or other cash distributions	Up to U.S. 5¢ per ADS held
Distribution of ADSs pursuant to stock dividends, free stock distributions or exercises of rights	Up to U.S. 5¢ per ADS held
Distribution of securities other than ADSs or rights to purchase additional ADSs	Up to U.S. 5¢ per ADS held
Depositary services	Up to U.S. 5¢ per ADS held on the applicable record date(s) established by the depositary

An ADS holder will also be responsible for paying certain fees and expenses incurred by the depositary and certain taxes and governmental charges such as:

- taxes (including applicable interest and penalties) and other governmental charges;
- the registration fees applicable to transfers of shares or other deposited securities to or from the name
  of the custodian, the depositary or any nominees upon the making of deposits or withdrawals,
  respectively;
- the cable, telex and facsimile transmission and delivery expenses expressly provided in the deposit
  agreement to be at the expense of the person depositing or withdrawing shares or holders and beneficial
  owners of ADSs;
- the expenses and charges incurred by the depositary in the conversion of foreign currency;
- the fees and expenses incurred by the depositary in connection with compliance with exchange control regulations and other regulatory requirements applicable to shares, deposited securities, ADSs and ADRs; and
- the fees and expenses incurred by the depositary, the custodian or any nominee in connection with the servicing or delivery of deposited securities.

Depositary fees payable upon the issuance and cancellation of ADSs are typically paid to the depositary by the brokers (on behalf of their clients) receiving the newly issued ADSs from the depositary and by the brokers (on behalf of their clients) delivering the ADSs to the depositary for cancellation. The brokers in turn charge these transaction fees to their clients.

Citibank, N.A., as depositary, has agreed to reimburse the Company for certain expenses the Company incurs in connection with its ADR program, subject to certain ceilings. During the fiscal year ended March 31, 2019, we received \$325,006.76 as reimbursement for such expenses.

#### PART II

#### Item 13. Defaults, Dividend Arrearages and Delinquencies

None.

# Item 14. Material Modifications to the Rights of Security Holders and Use of Proceeds

None.

#### Item 15. Controls and Procedures

#### **Disclosure Controls and Procedures**

We carried out an evaluation under the supervision and with the participation of our management, including Jun Ohta, our President and Group Chief Executive Officer, and Toru Nakashima, our Senior Managing Corporate Executive Officer and Group Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) at March 31, 2019. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable, not absolute, assurance of achieving their control objectives. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. Based upon the evaluation referred to above, Mr. Ohta and Mr. Nakashima concluded that the design and operation of our disclosure controls and procedures at March 31, 2019 were effective to provide reasonable assurance that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

#### Management's Annual Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. Our internal control over financial reporting includes those policies and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management evaluated the effectiveness of our internal control over financial reporting at March 31, 2019 based on the criteria established in "Internal Control—Integrated Framework (2013)" issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on the evaluation, management has concluded that we maintained effective internal control over financial reporting at March 31, 2019.

The effectiveness of our internal control over financial reporting at March 31, 2019 has been audited by KPMG AZSA, our independent registered public accounting firm, as stated in their report appearing on page F-4.

#### **Changes in Internal Control Over Financial Reporting**

There have been no changes in our internal control over financial reporting that occurred during the period covered by this annual report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# Item 16A. Audit Committee Financial Expert

Our board of directors has determined that Mr. Shozo Yamazaki is an "audit committee financial expert" as defined in Item 16A of Form 20-F and is "independent" as defined in the listing standards of the NYSE.

#### Item 16B. Code of Ethics

We have adopted a code of ethics, which is comprised of internal rules included in our business ethics and compliance manual, each of which applies to all our directors, officers and other employees.

A copy of the sections of our business ethics and compliance manual equivalent to the "code of ethics" (as defined in paragraph (b) of Item 16B of Form 20-F) is attached as Exhibit 11 to this annual report.

There were no material changes to our internal compliance rules during the fiscal year ended March 31, 2019. No waivers of the business ethics and compliance manual have been granted to any of our directors, officers or other employees, during the fiscal year ended March 31, 2019.

#### Item 16C. Principal Accountant Fees and Services

Fees for Services Provided by KPMG AZSA and its Affiliates

The aggregate fees billed by KPMG AZSA, our independent registered public accounting firm, and its affiliates, for the fiscal years ended March 31, 2019 and 2018 are presented in the following table:

		For the fiscal year ended March 31,			
		2019		2018	
		(In m	illions	)	
Audit fees <sup>(1)</sup>	¥	5,392	¥	5,275	
Audit-related fees <sup>(2)</sup>		251		227	
Tax fees <sup>(3)</sup>		104		190	
All other fees <sup>(4)</sup>		33		90	
Total	¥	5,780	¥	5,782	

<sup>(1)</sup> Audit fees primarily include fees for the audit of our and our subsidiaries' annual financial statements and fees for the services that are normally provided in connection with our statutory and regulatory filings.

#### Pre-Approval Policies and Procedures

Pursuant to Rule 2-01(c)(7) of Regulation S-X, our audit committee pre-approves all engagements with KPMG AZSA and its affiliates. Under the policies and procedures established by our audit committee, the

<sup>(2)</sup> Audit-related fees primarily include fees for attestation and related services that are not reported under audit fees.

<sup>(3)</sup> Tax fees primarily include fees for tax compliance, assistance with preparation of tax return filings and tax advisory services.

<sup>(4)</sup> All other fees include fees for advisory services in relation to the research for the practices of internal audit function among overseas financial institutions.

Company and its subsidiaries must apply to our audit committee for pre-approval on either a periodic basis twice a year for services expected to be performed in the coming months or case-by-case basis before entering into the engagement with KPMG AZSA and its affiliates to perform audit and permitted non-audit services.

Pre-approval is granted by our audit committee prior to entering into the engagement. Additionally, if necessary, full-time audit committee members may consider any case-by-case application for pre-approval on behalf of our audit committee prior to the next scheduled audit committee meeting. Such pre-approvals made by full-time audit committee members are reported to our audit committee at the next scheduled audit committee meeting.

Fees approved pursuant to the procedures described in paragraph 2-01(c)(7)(i)(C) of Regulation S-X, which provides for an exception to the general requirement for pre-approval in certain circumstances, were none for the fiscal years ended March 31, 2019 and 2018.

#### Item 16D. Exemptions from the Listing Standards for the Audit Committee

Not applicable.

#### Item 16E. Purchases of Equity Securities by the Issuer and Affiliated Purchasers

The following table sets forth purchases of our common stock by us and our affiliated purchasers during the fiscal year ended March 31, 2019:

	Total number of shares purchased <sup>(1)</sup>	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs <sup>(2)</sup>	Maximum number of shares that may yet be purchased under the plans or programs <sup>(2)</sup>
April 1 to April 30, 2018	1,276	¥ 4,469	_	_
May 1 to May 31, 2018	5,370,292	4,643	5,368,500	14,631,500
June 1 to June 30, 2018	10,000,855	4,508	9,999,800	4,631,700
July 1 to July 31, 2018	2,344	4,313	_	_
August 1 to August 31, 2018	2,466	4,425	_	_
September 1 to September 30, 2018	1,997	4,422	_	_
October 1 to October 31, 2018	2,336	4,544	_	_
November 1 to November 30, 2018	1,507	4,355	_	_
December 1 to December 31, 2018	2,220	3,974	_	_
January 1 to January 31, 2019	1,713	3,792	_	_
February 1 to February 28, 2019	1,682	3,997	_	_
March 1 to March 31, 2019	1,840	3,942		
Total	15,390,528	¥ 4,555	15,368,300	

<sup>(1)</sup> A total of 22,228 shares were purchased other than through a publicly announced plan or program during the fiscal year ended March 31, 2019, due to our purchases of shares constituting less than one unit from registered holders of such shares at the current market prices of those shares.

On May 15, 2019, the Company's board of directors resolved to repurchase shares of its common stock and cancel all the repurchased shares. The resolution authorized the repurchase of up to the lesser of (i) an aggregate

<sup>(2)</sup> On May 14, 2018, we announced that our board of directors resolved to repurchase shares of our common stock and cancel all the repurchased shares. The resolution authorized the repurchase of up to the lesser of (i) an aggregate of 20,000,000 shares of our common stock and (ii) an aggregate of ¥70 billion between May 15, 2018 and July 31, 2018. On June 19, 2018, we completed the repurchase, acquiring 15,368,300 shares of our common stock for ¥70 billion in aggregate. We cancelled all of the repurchased shares on August 20, 2018.

of 32,000,000 shares of its common stock and (ii) an aggregate of ¥100 billion between May 16, 2019 and August 30, 2019. The cancellation of the repurchased shares is scheduled on September 20, 2019. During May 2019, the Company entered into contracts to repurchase 5,922,400 shares of common stock for ¥23 billion in aggregate.

#### Item 16F. Change in Registrant's Certifying Accountant

None.

#### **Item 16G. Corporate Governance**

Companies listed on the NYSE must comply with certain corporate governance standards provided under Section 303A of the NYSE Listed Company Manual. However, NYSE-listed companies that are foreign private issuers, including us, are permitted to follow home country practices in lieu of certain provisions of Section 303A if such foreign private issuers meet certain criteria. We rely on the exemption for home country practices concerning the listing of our ADSs on the NYSE.

Under the Companies Act, we are required to have a corporate governance system with (i) a board of corporate auditors, (ii) an audit and supervisory committee, or (iii) three statutory committees: a nominating committee, an audit committee and a compensation committee. We have adopted a company with three statutory committees system of corporate governance.

Foreign private issuers listed on the NYSE are required to provide to their U.S. investors a brief, general summary of the significant differences of corporate governance practices that differ from U.S. companies under NYSE listing standards. The following is a summary of the significant ways in which our corporate governance practices differ from NYSE standards followed by U.S. companies:

- U.S. companies listed on the NYSE are required to have a majority of directors that meet the
  independence requirements under Section 303A of the NYSE's Listed Company Manual. Under the
  Companies Act, we are required to have three statutory committees consisting of members of our board
  of directors, of which the majority must be outside directors. Currently, seven of our fifteen directors
  are outside directors who meet the requirements under the Companies Act.
- U.S. companies listed on the NYSE are required to have an audit committee composed entirely of independent directors. Under the Companies Act, we are required to have an audit committee that consists of three or more members of our board of directors, of which the majority must be outside directors. Currently, three of the five members of our audit committee are outside directors that meet the requirements under the Companies Act. Our audit committee satisfies the requirements of Rule 10A-3 under the Exchange Act, including the independence requirements thereunder.
- A NYSE-listed U.S. company is required to have a nominating/corporate governance committee and a compensation committee, all of which must be composed entirely of independent directors. The members of the compensation committee must satisfy additional requirements set forth in Section 303A.02(a)(ii) of the NYSE Listed Company Manual. A compensation committee must also have the authority to, in its sole discretion, retain or obtain the advice of a compensation consultant, independent legal counsel or other adviser. This authority is subject to the committee's consideration of certain criteria set forth in Section 303A.05(c) of the NYSE Listed Company Manual regarding the independence of the adviser. Under the Companies Act, we are required to establish a nominating committee and a compensation committee, each of which consisting of at least three directors and of which the majority of the members must be outside directors. Currently, five of the six members of our nominating committee and four of the six members of compensation committee are outside directors who meet the requirements under the Companies Act.
- A NYSE-listed U.S. company must adopt a code of business conduct and ethics and must post the code on its website. While we are not required to adopt such code under Japanese law or the rules of stock

- exchanges in Japan on which we are listed, we maintain our code of conduct and ethics as our standard for corporate conduct to be observed by our directors, officers and employees.
- A NYSE-listed U.S. company must adopt corporate governance guidelines and must post the guidelines on its website. While we are not required to adopt such guidelines under Japanese law, the rules of the stock exchanges in Japan on which we are listed, including the Tokyo Stock Exchange, require listed companies, including us, to comply with the principles of the Corporate Governance Code established by those stock exchanges and, in cases of noncompliance with some or all of the principles, to disclose the reasons for such noncompliance. We established the SMFG Corporate Governance Guideline, in consideration of the Corporate Governance Code, to present our basic views and guidelines on corporate governance and improve our corporate governance system. The SMFG Corporate Governance Guideline is available on our website at https://www.smfg.co.jp.
- A NYSE-listed U.S. company must hold regularly scheduled executive sessions where participants are limited to non-management directors. While we are not required to hold such sessions under the Companies Act, the SMFG Corporate Governance Guideline provides that our outside directors, who are neither executive directors, executive corporate officers or employees, will endeavor to exchange information and develop a shared awareness among them regarding matters relating to the corporate governance and business of SMBC Group from an independent and objective standpoint. The SMFG Corporate Governance Guideline further provides, as a concrete way of exchanging information and developing this shared awareness, that outside directors may hold meetings that only outside directors may attend, as necessary.
- A NYSE-listed U.S. company must generally obtain shareholder approval with respect to any equity compensation plan, subject to limited exemptions. Under the Companies Act, companies with three statutory committees such as us are not required to obtain shareholder approval with respect to equity compensation plans. In this case, the compensation committee is required to establish policies in regard to the determination of the compensation of the directors and corporate executive officers, including stock compensation plans that utilize restricted stock, and determines the compensation of the individual directors and corporate executive officers in accordance with such policies. For details of the equity compensation plan introduced by us, see "Item 6.E. Share Ownership."

#### Item 16H. Mine Safety Disclosure

Not applicable.

# **PART III**

# **Item 17.** Financial Statements

We have responded to Item 18 in lieu of this item.

# **Item 18. Financial Statements**

The information required by this item is set forth in our consolidated financial statements starting on page F-1 of this annual report.

# Item 19. Exhibits

We have filed the following documents as exhibits to this document:

Exhibit 1.1	Articles of Incorporation of Sumitomo Mitsui Financial Group, Inc., as amended on June 29, 2017, incorporated by reference from our annual report on Form 20-F (Commission file number 001-34919) filed on June 29, 2017
Exhibit 1.2	Regulations of the Board of Directors of Sumitomo Mitsui Financial Group, Inc., as amended on June 29, 2017, incorporated by reference from our annual report on Form 20-F (Commission file number 001-34919) filed on June 29, 2017
Exhibit 1.3	Share Handling Regulations of Sumitomo Mitsui Financial Group, Inc., as amended on June 29, 2017, incorporated by reference from our annual report on Form 20-F (Commission file number 001-34919) filed on June 29, 2017
Exhibit 2.1	Form of Deposit Agreement among the registrant, Citibank, N.A., as Depositary, and all owners and holders from time to time of American Depositary Shares issued thereunder, incorporated by reference from our registration statement on Form 20-F (Commission file number 001-34919) filed on October 20, 2010
Exhibit 2.2	Description of our common stock, incorporated by reference from "Item 10.B Memorandum and Articles of Incorporation" of this annual report
Exhibit 2.3	Description of our American Depositary Shares, incorporated by reference from "Item 12.D American Depositary Shares" of our registration statement on Form 20-F (Commission file number 001-34919) filed on October 20, 2010
Exhibit 8	List of subsidiaries of Sumitomo Mitsui Financial Group, Inc., at March 31, 2019
Exhibit 11	Code of Ethics of Sumitomo Mitsui Financial Group, Inc., as amended on June 22, 2018, incorporated by reference from our annual report on Form 20-F (Commission File number 001-34919) filed on June 28, 2018
Exhibit 12.1	CEO Certification Required by Rule 13a-14(a) (17 CFR 240.13a-14(a))
Exhibit 12.2	CFO Certification Required by Rule 13a-14(a) (17 CFR 240.13a-14(a))
Exhibit 13.1	Certification Required by Rule 13a-14(b) (17 CFR 240.13a-14(b)) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350)
Exhibit 13.2	Certification Required by Rule 13a-14(b) (17 CFR 240.13a-14(b)) and Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350)
Exhibit 15.1	Consent of Independent Registered Public Accounting Firm
Exhibit 101. INS	XBRL Instance Document
Exhibit 101. SCH	XBRL Taxonomy Extension Schema

Exhibit 101. CAL XBRL Taxonomy Extension Calculation Linkbase

Exhibit 101. DEF XBRL Taxonomy Extension Definition Linkbase

Exhibit 101. LAB XBRL Taxonomy Extension Label Linkbase

Exhibit 101. PRE XBRL Taxonomy Extension Presentation Linkbase

We have not included as exhibits certain instruments with respect to our long-term debt. The total amount of our long-term debt securities or that of our subsidiaries, authorized under any instrument does not exceed 10% of our total assets. We hereby agree to furnish to the SEC, upon its request, a copy of any instrument defining the rights of holders of our long-term debt or that of our subsidiaries for which consolidated or unconsolidated financial statements are required to be filed.

# **SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

Sumitomo Mitsui Financial Group, Inc.

By: \_/s/ Jun Ohta

Name: Jun Ohta

Title: President and Group Chief Executive Officer

Date: June 27, 2019

# SELECTED STATISTICAL DATA

# I. Distribution of Assets, Liabilities and Equity; Interest Rates and Interest Differential

# Average Statements of Financial Positions, Interest and Average Rates

The following tables show the average balances of our statement of financial positions items and related interest and average interest rates for the fiscal years ended March 31, 2019, 2018 and 2017. Average balances are generally based on a daily average. Weekly, month-end or quarter-end averages are used for certain average balances where it is not practical to obtain the applicable daily averages. The average balances determined by such methods are considered to be representative of our operations. The allocation of amounts between domestic and foreign is based on the location of the office.

	For the fiscal year ended March 31,									
		2019			2018			2017		
	Average balance	Interest income	Average rate	Average balance	Interest income	Average rate	Average balance	Interest income	Average rate	
				(In millions,	except perc	entages)				
Interest-earning assets: Interest-earning deposits with other banks:										
Domestic offices	997,310 4,696,278	¥ 3,573 100,225	0.36% 2.13%	¥ 848,242 4,873,905	¥ 4,536 73,681	0.53% 1.51%	¥ 762,460 4,617,409	¥ 4,099 41,671	0.54% 0.90%	
Total	5,693,588	103,798	1.82%	5,722,147	78,217	1.37%	5,379,869	45,770	0.85%	
Call loans and bills bought, reverse repurchase agreements and cash collateral on securities borrowed:	0 020 274	14.070	0.170	0.201.600	14.075	0.100	7.510.905	12 (10	0.170	
Domestic offices	8,829,374 3,138,663		0.17% 1.27%	8,201,699 2,952,589	14,975 44,408	0.18% 1.50%	7,519,895 2,313,426	29,048	0.17% 1.26%	
Total	11,968,037	54,787	0.46%	11,154,288	59,383	0.53%	9,833,321	41,666	0.42%	
Trading assets <sup>(1)</sup> and financial assets at fair value through profit or loss <sup>(2)</sup> :										
Domestic offices Foreign offices	4,110,955 367,638	20,240 6,178	0.49% 1.68%	4,130,209 176,888	1,920 2,857	0.05% 1.62%	4,417,478 119,777	8,751 1,869	0.20% 1.56%	
Total	4,478,593	26,418	0.59%	4,307,097	4,777	0.11%	4,537,255	10,620	0.23%	
Investment securities <sup>(3)</sup> :  Domestic offices  Foreign offices	8,977,937 4,258,283		0.73% 2.04%	10,584,200 3,406,370	47,297 54,998	0.45% 1.61%	9,287,257 2,945,084	48,317 39,031	0.52% 1.33%	
Total	13,236,220	152,915	1.16%	13,990,570	102,295	0.73%	12,232,341	87,348	0.71%	
Loans and advances <sup>(4)</sup> :  Domestic offices  Foreign offices	60,973,779 29,646,844	1,007,977 1,086,873		68,551,116 28,121,904	1,093,584 810,591	1.60% 2.88%	66,948,344 25,298,515	1,082,058 643,419	1.62% 2.54%	
Total	90,620,623	2,094,850	2.31%	96,673,020	1,904,175	1.97%	92,246,859	1,725,477	1.87%	
Total interest-earning assets:  Domestic offices  Foreign offices	83,889,355 42,107,706	1,112,523 1,320,245	3.14%	92,315,466 39,531,656	1,162,312 986,535	1.26% 2.50%	88,935,434 35,294,211	1,155,843 755,038		
Total	125,997,061	¥2,432,768	1.93%	131,847,122	¥2,148,847	1.63%	124,229,645	¥1,910,881	1.54%	
Non-interest-earning assets:  Cash and due from banks  Other non-interest-earning assets  Allowance for loan losses	49,068,465 19,893,981 (644,019)			47,107,953 21,130,470 (653,162)			37,551,682 20,498,864 (676,296)			
Total non-interest-earning assets	68,318,427			67,585,261			57,374,250			
Total assets	¥194,315,488			¥199,432,383			¥181,603,895			
Total assets attributable to foreign offices	25.5%	6		23.99	%		23.49	6		

For the fiscal year ended March 31,

		2019			2018		2017			
	Average balance	Interest expense	Average rate	Average balance	Interest expense	rate	Average balance	Interest expense	Average rate	
Interest-bearing liabilities: Deposits:				(In millions,	, except perc	entages)				
Domestic offices Foreign offices	) )	¥ 59,234 542,131		¥ 87,138,742 25,413,734	¥ 44,941 337,812		¥ 82,738,015 23,383,002	¥ 35,881 213,147	0.04% 0.91%	
Total	111,075,203	601,365	0.54%	112,552,476	382,753	0.34%	106,121,017	249,028	0.23%	
Call money and bills sold, repurchase agreements and cash collateral on securities lent and other interest-bearing liabilities:  Domestic offices	8,115,332	39,636		10,964,003	17,600		7,848,363	6,287	0.08%	
Foreign offices		97,606		5,030,541	53,646		3,704,286	20,251	0.55%	
Total	12,725,494	137,242	1.08%	15,994,544	71,246	0.45%	11,552,649	26,538	0.23%	
Trading liabilities(1):  Domestic offices  Foreign offices	1,764,784 106,563	23,772 2,770		2,038,711 77,691	6,086 1,922		2,015,061 52,065	10,839 616	0.54% 1.18%	
Total	1,871,347	26,542	1.42%	2,116,402	8,008	0.38%	2,067,126	11,455	0.55%	
Borrowings: Domestic offices Foreign offices		73,299 33,934	3.47%	11,331,752 983,616	61,460 27,736	2.82%	8,113,368 847,353	58,772 21,063	0.72% 2.49%	
Total	11,764,896	107,233	0.91%	12,315,368	89,196	0.72%	8,960,721	79,835	0.89%	
Debt securities in issue: Domestic offices Foreign offices	9,880,220 2,698,608	203,423 52,612	1.95%	9,298,368 2,180,438	166,769 24,005	1.10%	8,320,124 2,193,406	130,613 16,324	1.57% 0.74%	
Total	12,578,828	256,035	2.04%	11,478,806	190,774	1.66%	10,513,530	146,937	1.40%	
Total interest-bearing liabilities:  Domestic offices  Foreign offices  Total	35,676,471	399,364 729,053 ¥1,128,417	2.04%	33,686,020	296,856 445,121 ¥ 741,977	1.32%	109,034,931 30,180,112 139,215,043	242,392 271,401 ¥ 513,793	0.22% 0.90% 0.37%	
Non-interest-bearing liabilities:										
Non-interest-bearing demand deposits  Other non-interest-bearing liabilities	21,058,921 11,429,942			19,997,470 11,490,957			17,736,696 12,230,267			
Total non-interest-bearing liabilities	32,488,863			31,488,427			29,966,963			
Total equity				13,486,360			12,421,889			
Total equity and liabilities				¥199,432,383			¥181,603,895			
	=======================================			=======================================			=======================================			
Total liabilities attributable to foreign offices	21.89	% ¥1,304,351	1.18%	20.29	% ¥1,406,870	1.15%	20.29	% ¥1,397,088	1.17%	
Net interest income as a percentage of total interest-earning assets			1.04%			1.07%			1.12%	

<sup>(1)</sup> The net amount of interest income on trading assets and interest expense on trading liabilities is reported as net trading income in our consolidated income statement.

 <sup>(2)</sup> Interest income on financial assets at fair value through profit or loss is reported in net income from financial assets at fair value through profit or loss in our consolidated income statement.
 (3) Taxable investment securities and non-taxable investment securities are not disclosed separately because the aggregate effect of these

<sup>(3)</sup> Taxable investment securities and non-taxable investment securities are not disclosed separately because the aggregate effect of these average balances and interest income would not be material. In addition, the yields on tax-exempt obligations have not been calculated on a tax equivalent basis because the effect of such calculation would not be material.

<sup>(4)</sup> Loans and advances include impaired loans and advances. The amortized portion of net loan origination fees is included in interest income on loans and advances.

# Analysis of Net Interest Income

The following tables show the changes to our net interest income attributable to changes in the volume and changes in the rates for the fiscal year ended March 31, 2019 compared to the fiscal year ended March 31, 2018 and for the fiscal year ended March 31, 2018 compared to the fiscal year ended March 31, 2017.

Changes attributable to the combined impact of changes in the rates and the volume have been allocated proportionately to the changes in the volume and changes in the rates.

Interest incomes         Valuage         Relation (Interest incomes)         Valuage         Valuage         Relation (Interest incomes)           Interest earning deposits with other banks: Domestic offices         \$2,000         \$2,016         \$2,654         \$2,427         \$2,938         \$3,201           Total         (2,072)         29,316         26,544         24,27         29,538         32,010           Call loans and bills bought, reverse repurchase agreements and cash collateral on securities borrowed:         1,093         (1,189)         6,96         1,200         1,157         2,257           Domestic offices         1,093         (1,189)         6,96         1,200         1,517         2,257           Foreign offices         2,666         (7,160)         4,509         1,609         1,509         1,509         1,509           Total         3,759         8,355         4,590         1,610         7,550         1,717         2,537           Total princip offices         1,093         1,8320         1,640         7,509         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         1,6831         <		fiscal year	r ended Marc compared to ended Marc rease / (decre	h 31, 2018	Fiscal year ended March 31, 2018 compared to fiscal year ended March 31, 2017 Increase / (decrease)			
Interest income:		Volume	Rate	Net change	Volume	Rate	Net change	
Interest-earning deposits with other banks:	*			(In mil	lions)			
Domestic offices   \$\cup\$ 700 \$\cup\$ (1,663) \$\cup\$ 963) \$\cup\$ 4456 \$\cup\$ (19) \$\cup\$ 437   Foreign offices   (2,772)   29,316   26,544   2,427   29,583   32,010   (2,072)   27,653   25,581   2,883   29,564   32,447   (2,072)   27,653   25,581   2,883   29,564   32,447   (2,072)   27,653   25,581   2,883   29,564   32,447   (2,072)   27,653   25,581   2,883   29,564   32,447   (2,072)   (2								
Foreign offices (2,772) 29,316 26,544 2,427 29,583 32,010 Total (2,072) 27,653 25,581 2,883 29,564 32,447  Call loans and bills bought, reverse repurchase agreements and cash collateral on securities borrowed:  Domestic offices 1,093 (1,189) (96) 1,200 1,157 2,357 Foreign offices 2,666 (7,166) (4,500) 8,961 6,399 15,360  Total 3,759 (8,355) (4,596) 10,161 7,556 17,717  Trading assets(1) and financial assets at fair value through profit or loss(2):  Domestic offices 3,201 120 3,321 923 65 988  Total 3,191 18,450 21,641 383 (6,226) (5,843)  Investment securities:  Domestic offices (8,110) 26,667 18,557 6,282 (7,302) (1,020) Foreign offices 15,487 16,576 32,063 6,686 9,281 15,967  Total 7,377 43,243 50,620 12,968 1,979 14,947  Loans and advances:  Domestic offices (124,191) 38,584 (85,607) 25,753 (14,227) 11,526 Foreign offices 45,907 230,375 276,282 76,079 91,093 167,172  Total (78,284) 268,959 190,675 101,832 76,866 178,698  Total interest income:  Domestic offices (130,518) 80,729 (49,789) 33,151 (26,682) 6,469 Foreign offices (30,518) 80,729 (49,789) 33,151 (26,682) 6,469 Foreign offices (44,89) 269,221 333,710 95,076 136,421 231,497		¥ 700	¥ (1.663)	¥ (963)	¥ 456	¥ (19)	¥ 437	
Call loans and bills bought, reverse repurchase agreements and cash collateral on securities borrowed:  Domestic offices 1,093 (1,189) (96) 1,200 1,157 2,357 Foreign offices 2,666 (7,166) (4,500) 8,961 6,399 15,360 Total 3,759 (8,355) (4,596) 10,161 7,556 17,717 Trading assets(1) and financial assets at fair value through profit or loss(2):  Domestic offices (10) 18,330 18,320 (540) (6,291) (6,831) Foreign offices 3,201 120 3,321 923 65 988 Total 3,191 18,450 21,641 383 (6,226) (5,843) Investment securities:  Domestic offices (8,110) 26,667 18,557 6,282 (7,302) (1,020) Foreign offices (8,110) 26,667 32,063 6,686 9,281 15,967 Total 7,377 43,243 50,620 12,968 1,979 14,947 Loans and advances:  Domestic offices (124,191) 38,584 (85,607) 25,753 (14,227) 11,526 Foreign offices 45,907 230,375 276,282 76,079 91,093 167,172 Total (78,284) 268,959 190,675 101,832 76,866 178,698 Foreign offices (130,518) 80,729 (49,789) 33,151 (26,682) 6,469 Foreign offices (130,518) 80,729 (49,789) 33,151 (26,682) 6,469 Foreign offices (130,518) 80,729 (49,789) 33,151 (26,682) 6,469 Foreign offices (44,89) 269,221 333,710 95,076 136,421 231,497	Foreign offices			, ,		\ /	32,010	
repurchase agreements and cash collateral on securities borrowed:  Domestic offices 1,093 (1,189) (96) 1,200 1,157 2,357 Foreign offices 2,666 (7,166) (4,500) 8,961 6,399 15,360 Total 3,759 (8,355) (4,596) 10,161 7,556 17,717 Trading assets(1) and financial assets at fair value through profit or loss(2):  Domestic offices (10) 18,330 18,320 (540) (6,291) (6,831) Foreign offices 3,201 120 3,321 923 65 988 Total 3,191 18,450 21,641 383 (6,226) (5,843) Investment securities:  Domestic offices (8,110) 26,667 18,557 6,282 (7,302) (1,020) Foreign offices 15,487 16,576 32,063 6,686 9,281 15,967 Total 7,377 43,243 50,620 12,968 1,979 14,947 Loans and advances:  Domestic offices (124,191) 38,584 (85,607) 25,753 (14,227) 11,526 Foreign offices 45,907 230,375 276,282 76,079 91,093 167,172 Total (78,284) 268,959 190,675 101,832 76,866 178,698 Total interest income:  Domestic offices (130,518) 80,729 (49,789) 33,151 (26,682) 6,469 Foreign offices (130,518) 80,729 (49,789) 33,151 (26,682) 6,469 Foreign offices (4,489) 269,221 333,710 95,076 136,421 231,497	Total	(2,072)	27,653	25,581	2,883	29,564	32,447	
Foreign offices	repurchase agreements and cash collateral on securities borrowed:		(1.100)	(0.6)	1.000			
Total		,		( /		,	,	
Trading assets(1) and financial assets at fair value through profit or loss(2):  Domestic offices (10) 18,330 18,320 (540) (6,291) (6,831)  Foreign offices 3,201 120 3,321 923 65 988  Total 3,191 18,450 21,641 383 (6,226) (5,843)  Investment securities:  Domestic offices (8,110) 26,667 18,557 6,282 (7,302) (1,020)  Foreign offices 15,487 16,576 32,063 6,686 9,281 15,967  Total 7,377 43,243 50,620 12,968 1,979 14,947  Loans and advances:  Domestic offices (124,191) 38,584 (85,607) 25,753 (14,227) 11,526  Foreign offices 45,907 230,375 276,282 76,079 91,093 167,172  Total (78,284) 268,959 190,675 101,832 76,866 178,698  Total interest income:  Domestic offices (130,518) 80,729 (49,789) 33,151 (26,682) 6,469  Foreign offices (44,489 269,221 333,710 95,076 136,421 231,497)								
value through profit or loss <sup>(2)</sup> :         (10)         18,330         18,320         (540)         (6,291)         (6,831)           Foreign offices         3,201         120         3,321         923         65         988           Total         3,191         18,450         21,641         383         (6,226)         (5,843)           Investment securities:         Domestic offices         (8,110)         26,667         18,557         6,282         (7,302)         (1,020)           Foreign offices         15,487         16,576         32,063         6,686         9,281         15,967           Total         7,377         43,243         50,620         12,968         1,979         14,947           Loans and advances:         Domestic offices         (124,191)         38,584         (85,607)         25,753         (14,227)         11,526           Foreign offices         45,907         230,375         276,282         76,079         91,093         167,172           Total interest income:         (78,284)         268,959         190,675         101,832         76,866         178,698           Foreign offices         (130,518)         80,729         (49,789)         33,151         (26,682)		3,739	(0,333)	(4,390)		7,550		
Investment securities:   Domestic offices   (8,110)   26,667   18,557   6,282   (7,302)   (1,020)     Foreign offices   15,487   16,576   32,063   6,686   9,281   15,967     Total   7,377   43,243   50,620   12,968   1,979   14,947     Loans and advances:   Domestic offices   (124,191)   38,584   (85,607)   25,753   (14,227)   11,526     Foreign offices   45,907   230,375   276,282   76,079   91,093   167,172     Total   (78,284)   268,959   190,675   101,832   76,866   178,698     Total interest income:   Domestic offices   (130,518)   80,729   (49,789)   33,151   (26,682)   6,469     Foreign offices   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   33,710   95,076   136,421   231,497     Total interest income:   (130,518)   80,729   (49,789)   80,729	value through profit or loss <sup>(2)</sup> :  Domestic offices	` /	- ,	,	\ /	. , ,	( / /	
Domestic offices         (8,110)         26,667         18,557         6,282         (7,302)         (1,020)           Foreign offices         15,487         16,576         32,063         6,686         9,281         15,967           Total         7,377         43,243         50,620         12,968         1,979         14,947           Loans and advances:         Domestic offices         (124,191)         38,584         (85,607)         25,753         (14,227)         11,526           Foreign offices         45,907         230,375         276,282         76,079         91,093         167,172           Total         (78,284)         268,959         190,675         101,832         76,866         178,698           Total interest income:         Domestic offices         (130,518)         80,729         (49,789)         33,151         (26,682)         6,469           Foreign offices         64,489         269,221         333,710         95,076         136,421         231,497	Total	3,191	18,450	21,641	383	(6,226)	(5,843)	
Loans and advances:       Domestic offices       (124,191) 38,584 (85,607) 25,753 (14,227) 11,526         Foreign offices       45,907 230,375 276,282 76,079 91,093 167,172         Total       (78,284) 268,959 190,675 101,832 76,866 178,698         Total interest income:       Domestic offices       (130,518) 80,729 (49,789) 33,151 (26,682) 6,469         Foreign offices       64,489 269,221 333,710 95,076 136,421 231,497	Domestic offices			,	,	. , ,	. , ,	
Domestic offices         (124,191)         38,584         (85,607)         25,753         (14,227)         11,526           Foreign offices         45,907         230,375         276,282         76,079         91,093         167,172           Total         (78,284)         268,959         190,675         101,832         76,866         178,698           Total interest income:           Domestic offices         (130,518)         80,729         (49,789)         33,151         (26,682)         6,469           Foreign offices         64,489         269,221         333,710         95,076         136,421         231,497	Total	7,377	43,243	50,620	12,968	1,979	14,947	
Total interest income:  Domestic offices (130,518) 80,729 (49,789) 33,151 (26,682) 6,469 Foreign offices (64,489 269,221 333,710 95,076 136,421 231,497	Domestic offices			. , ,			,	
Domestic offices       (130,518)       80,729       (49,789)       33,151       (26,682)       6,469         Foreign offices       64,489       269,221       333,710       95,076       136,421       231,497	Total	(78,284)	268,959	190,675	101,832	76,866	178,698	
10tal	Domestic offices	64,489	269,221	333,710	95,076	136,421	231,497	
	Total	¥ (66,029)	¥349,950	¥ 283,921	¥128,227	¥109,739	¥237,966	

Fiscal year ended March 31, 2019 compared to fiscal year ended March 31, 2018 Increase / (decrease)

Fiscal year ended March 31, 2018 compared to fiscal year ended March 31, 2017 Increase / (decrease)

	1110	cuse, (acere	(LDC)		cuse)	
	Volume	Rate	Net change	Volume	Rate	Net change
			(In mi	lions)		
Interest expense:						
Deposits:	W (1.722)	W 16 005	V 14 202	V 1.007	V 7.000	W 0.060
Domestic offices	¥ (1,732) 26,461	¥ 16,025 177,858	¥ 14,293 204,319	¥ 1,837 19,830	¥ 7,223 104,835	¥ 9,060 124,665
Total	24,729	193,883	218,612	21,667	112,058	133,725
Call money and bills sold, repurchase agreements and cash collateral on securities lent and other interest-bearing liabilities:						
Domestic offices	(5,610)	27,646	22,036	3,201	8,112	11,313
Foreign offices	(4,844)	48,804	43,960	9,189	24,206	33,395
Total	(10,454)	76,450	65,996	12,390	32,318	44,708
Trading liabilities <sup>(1)</sup> :  Domestic offices  Foreign offices	(928) 746	18,614 102	17,686 848	126 405	(4,879) 901	(4,753) 1,306
Total	(182)	18,716	18,534	531	(3,978)	(3,447)
Borrowings: Domestic offices Foreign offices	(3,060) (169)	14,899 6,367	11,839 6,198	19,619 3,639	(16,931) 3,034	2,688 6,673
Total	(3,229)	21,266	18,037	23,258	(13,897)	9,361
Debt securities in issue:  Domestic offices  Foreign offices	10,876 6,736	25,778 21,871	36,654 28,607	16,340 (97)	19,816 7,778	36,156 7,681
Total	17,612	47,649	65,261	16,243	27,594	43,837
Total interest expense:  Domestic offices  Foreign offices	(454) 28,930	102,962 255,002	102,508 283,932	41,123 32,966	13,341 140,754	54,464 173,720
Total	¥ 28,476	¥357,964	¥ 386,440	¥ 74,089	¥154,095	¥228,184
Net interest income:  Domestic offices Foreign offices  Total	¥(130,064) 35,559 ¥ (94,505)	¥(22,233) 14,219 ¥ (8,014)	¥(152,297) 49,778 ¥(102,519)	¥ (7,972) 62,110 ¥ 54,138	¥(40,023) (4,333) ¥(44,356)	¥ (47,995) 57,777 ¥ 9,782

<sup>(1)</sup> The net amount of interest income on trading assets and interest expense on trading liabilities is reported as net trading income in our consolidated income statement.

<sup>(2)</sup> Interest income on financial assets at fair value through profit or loss is reported in net income from financial assets at fair value through profit or loss in our consolidated income statement.

#### **II.** Investment Portfolio

The information as to the value of debt instruments at amortized cost and debt instruments at fair value through other comprehensive income at March 31, 2019, and held-to-maturity investments and available-for-sale financial assets at March 31, 2018 and 2017 is presented on "Item 5.A. Operating Results—Financial Condition—Investment Securities."

The following table shows the book values, maturities and weighted average yields of debt instruments at amortized cost and debt instruments at fair value through other comprehensive income at March 31, 2019. Weighted average yields are calculated based on amortized cost. Yields on tax-exempt obligations have not been calculated on a tax equivalent basis because the effect of such a calculation would not be material.

Later than

Later than

	Not later		one year and not later than five years				Later than ten years		Total	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
				(In m	illions, excep	t percent	ages)			
<b>Debt instruments at amortized cost:</b> Domestic:										
Japanese government bonds	¥ 20,003	1.34%	¥ 260,243	0.04%	¥ —	_	¥ —	_	¥ 280,246	0.13%
Japanese municipal bonds Japanese corporate bonds		_		_		_		_		_
Total domestic	20,003	1.34%	260,243	0.04%		_		_	280,246	0.13%
Foreign: U.S. Treasury and other U.S. government agency bonds										
Bonds issued by other governments and										
official institutions	25,068	7.28%	11,291	7.00%	468	6.13%	_	_	36,827	7.18%
Other debt instruments	1,841	6.52%		_		_		_	1,841	6.52%
Total foreign	26,909	7.23%	11,291	7.00%	468	6.13%		_	38,668	7.15%
Total	¥ 46,912	4.72%	¥ 271,534	0.33%	¥ 468	6.13%	¥ —	_	¥ 318,914	0.98%
Debt instruments at fair value through other comprehensive income:  Domestic:										
Japanese government bonds	¥ 352,291	0.10%	¥3,760,226	. ,	¥ 530,926	0.00%	¥ 384,252	0.39%	¥ 5,027,695	(0.02%)
Japanese municipal bonds	5,704	— 0.11%	11,088 72,842	0.09% 0.06%	88,067 45,261	0.15% 0.20%	9 205,171	2.00% 0.65%	99,164 328,978	0.15% 0.45%
Other debt instruments	26	0.00%		-	<del>4</del> 3,201	-		-	26	0.43 %
Total domestic	358,021	0.10%	3,844,156	(0.06%)	664,254	0.03%	589,432	0.48%	5,455,863	0.01%
Foreign:										
U.S. Treasury and other U.S. government agency bonds Bonds issued by other governments and	423,821	1.00%	2,325,397	2.08%	1,677,417	1.94%	_	_	4,426,635	1.92%
official institutions	1,381,944	1.31%	260,572	2.86%	327,176	0.61%	151,715	0.55%	2,121,407	1.34%
Mortgage-backed securities	_	_	_	_	197	2.80%	1,043,790	3.38%	1,043,987	3.38%
Other debt instruments	218,175	4.45%	22,801	2.04%	44,353	0.71%		_	285,329	3.68%
Total foreign	2,023,940	1.59%	2,608,770	2.15%	2,049,143	1.71%	1,195,505	3.03%	7,877,358	2.00%
Total	¥2,381,961	1.36%	¥6,452,926	0.83%	¥2,713,397	1.30%	¥1,784,937	2.20%	¥13,333,221	1.07%

Excluding securities of the U.S. government and U.S. government agencies and corporations and Japanese government bonds, there are no investments in any individual issuers held in our investment portfolio which exceeded 10% of shareholders' equity in the consolidated statement of financial position at March 31, 2019.

# III. Loan Portfolio

The following table shows our outstanding loans and advances by the domicile and industry type of the borrowers at March 31, 2019, 2018, 2017, 2016 and 2015. The classification of loans and advances by industry is based on the industry segment loan classification as defined by the Bank of Japan ("BOJ") for regulatory reporting purposes.

	At March 31,						
	2019	2018	2017	2016	2015		
			(In millions)				
Domestic:							
Manufacturing	¥ 8,522,451	¥ 7,961,620	¥ 9,578,147	¥ 8,298,576	¥ 8,061,654		
Agriculture, forestry, fisheries and							
mining	288,099	145,957	174,021	184,314	171,855		
Construction	918,617	947,765	1,151,989	1,169,900	1,150,616		
Transportation, communications and							
public enterprises	5,596,935	5,424,054	5,365,225	5,258,899	5,175,949		
Wholesale and retail	5,281,596	5,288,767	5,721,005	5,548,103	5,664,385		
Finance and insurance	3,129,666	2,777,862	2,844,546	2,684,865	2,869,967		
Real estate and goods rental and							
leasing	10,126,531	9,017,664	10,101,846	9,587,757	8,766,724		
Services	4,328,173	4,255,228	4,885,247	4,960,352	4,776,706		
Municipalities	866,373	1,000,286	1,216,211	1,374,306	1,353,949		
Lease financing	9,030	14,629	2,706,641	2,212,048	2,211,773		
Consumer <sup>(1)</sup>	16,187,195	16,363,489	19,096,755	18,935,521	18,817,259		
Others	4,601,499	4,633,306	5,178,461	2,989,278	3,211,240		
Total domestic	59,856,165	57,830,627	68,020,094	63,203,919	62,232,077		
Foreign:							
Public sector	360,875	372,008	299,746	236,290	164,495		
Financial institutions	5,382,130	4,496,646	4,588,001	4,067,764	3,880,655		
Commerce and industry	23,285,374	21,023,885	21,041,905	20,451,545	20,010,729		
Lease financing	344,958	357,660	404,658	357,072	308,128		
Others	2,316,816	1,779,101	1,836,322	1,481,455	1,375,624		
Total foreign	31,690,153	28,029,300	28,170,632	26,594,126	25,739,631		
Gross loans and advances	91,546,318	85,859,927	96,190,726	89,798,045	87,971,708		
Adjust: Unearned income,							
unamortized premiums-net and							
deferred loan fees-net	(258,392)	(239,181)	(236,425)	(212,957)	(206,440)		
Less: Allowance for loan losses	(604,988)	(491,676)	(680,456)	(722,717)	(793,552)		
Carrying amount	¥90,682,938	¥85,129,070	¥95,273,845	¥88,862,371	¥86,971,716		

<sup>(1)</sup> The balance in Consumer mainly consists of housing loans. The housing loan balances amounted to ¥11,216,711 million, ¥11,482,678 million, ¥13,766,771 million, ¥13,984,755 million and ¥14,087,453 million at March 31, 2019, 2018, 2017, 2016 and 2015, respectively.

# Maturities and Sensitivities of Loans and Advances to Changes in Interest Rates

The following table shows the maturities of loans and advances by the domicile and industry type of the borrower at March 31, 2019.

	Maturity					
	Not later than one year	Later than one year and not later than five years	Later than five years	Total		
		(In m	illions)			
Domestic:						
Manufacturing	¥ 4,157,830	¥ 3,049,729	¥ 1,314,892	, ,		
Agriculture, forestry, fisheries and mining	46,529	59,089	182,481	288,099		
Construction	462,442	351,693	104,482	918,617		
Transportation, communications and public						
enterprises	2,177,290	2,057,239	1,362,406	5,596,935		
Wholesale and retail	2,837,410	1,960,483	483,703	5,281,596		
Finance and insurance	1,448,695	1,157,070	523,901	3,129,666		
Real estate and goods rental and leasing	2,498,842	3,966,263	3,661,426	10,126,531		
Services	1,205,824	1,907,297	1,215,052	4,328,173		
Municipalities	316,348	357,461	192,564	866,373		
Lease financing	650	2,655	5,725	9,030		
Consumer	3,695,994	4,269,040	8,222,161	16,187,195		
Others	1,944,552	1,047,688	1,609,259	4,601,499		
Total domestic	20,792,406	20,185,707	18,878,052	59,856,165		
Foreign:						
Public sector	12,605	285,440	62,830	360,875		
Financial institutions	2,245,524	2,579,025	557,581	5,382,130		
Commerce and industry	7,660,193	10,704,134	4,921,047	23,285,374		
Lease financing	67,154	211,860	65,944	344,958		
Others	733,182	1,110,214	473,420	2,316,816		
Total foreign	10,718,658	14,890,673	6,080,822	31,690,153		
Total	¥ 31,511,064	¥ 35,076,380	¥ 24,958,874	¥ 91,546,318		

The above loans and advances due after one year which had predetermined interest rates and floating or adjustable interest rates at March 31, 2019 are shown below:

	Domestic	Foreign	Total
		(In millions)	
Predetermined rate	¥11,965,651	¥ 2,601,469	¥14,567,120
Floating or adjustable rate	27,098,108	18,370,026	45,468,134
Total	¥39,063,759	¥20,971,495	¥60,035,254

#### Impaired Loans and Advances

Our credit risk elements analyzed by categories for loans and advances differ from those required by the U.S. Securities and Exchange Commission. Our impaired loans and advances are comprised of "potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)," "past due three months or more (loans)," "restructured (loans)" and "other impaired (loans and advances)." "Potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)" comprises of loans and advances to the borrowers that are perceived to have a high risk of falling into bankruptcy, may not have been legally or formally declared bankrupt but are essentially bankrupt, or have been legally or formally declared bankrupt. Loans classified as "past due three months or more

(loans)" represent those loans that are three months or more past due as to principal or interest, which are not included in "potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)." The category "restructured (loans)" comprises of loans not included above for which the terms of the loans have been modified to grant concessions because of problems with the borrower. Examples of modifications to grant concessions include reductions of the original interest rate, deferrals of interest payments, deductions of the contractual repayment amounts and extensions of principal repayments such as the extension of the repayment date and the suspension of contracted repayments. "Other impaired (loans and advances)" represent impaired loans and advances, which are not included in "potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)," "past due three months or more (loans)," or "restructured (loans)," but for which information about credit problems cause management to classify them as impaired loans and advances. All loans and advances for which management has serious doubts about the ability of the borrowers to comply in the near future with the repayment terms are included in impaired loans and advances.

An allowance is recorded if there is objective evidence of impairment and the carrying value of the loans and advances exceeds the present value of their estimated future cash flows discounted at the original effective interest rate. Cash receipts on impaired loans and advances are recorded as a credit to the balance of loans and advances on the statement of financial position. To the extent that cash receipts are different from expectations built into the calculation of the recoverable amount of the loans and advances, the amount of allowance for loan losses is revised. In accordance with IFRS, the accrual of interest as per the contractual terms is discontinued when loans and advances are determined to be impaired. Interest income recognized in the consolidated income statement on impaired loans and advances represents the accretion of the net present value of the written down amount due to the passage of time based on the original effective interest rate of the loans and advances.

The following table shows the distribution of impaired loans and advances by "potentially bankrupt, effectively bankrupt and bankrupt (loans and advances)," "past due three months or more (loans)," "restructured (loans)," and "other impaired (loans and advances)" at March 31, 2019, 2018, 2017, 2016 and 2015 by the domicile and industry type of the borrowers.

	At March 31,				
	2019	2018	2017	2016	2015
			(In millions)		
Potentially bankrupt, effectively bankrupt and bankrupt (loans and advances):  Domestic:					
Manufacturing	¥ 98,260 ¥	62,322	¥ 106,178	¥ 119,318	¥ 149,686
mining	6,229	6,369	2,250	2,843	7,146
Construction	15,762	10,439	24,430	25,932	36,903
public enterprises	30,691	15,494	23,692	38,008	52,168
Wholesale and retail	74,865	74,332	104,472	125,241	156,753
Finance and insurance	8,266	3,021	4,135	8,302	9,551
leasing	29,999	32,634	126,179	133,324	198,714
Services	56,861	50,858	91,943	126,781	161,384
Lease financing	159,375	157,221	7,513 194,721	16,122 213,931	18,522 223,464
Consumer	21,120	23,081	25,059	32,503	43,443
Total domestic	501,428	435,771	710,572	842,305	1,057,734
		433,771			1,037,734
Foreign: Public sector				31	14
Financial institutions	180	30	29	28	19,720
Commerce and industry	109,453	144,975	157,227	148,475	146,821
Lease financing	_	_	11,892	11,104	8,969
Others	24,409	22,383	23,890	5,682	6,152
Total foreign	134,042	167,388	193,038	165,320	181,676
Total	635,470	603,159	903,610	1,007,625	1,239,410
Past due three months or more (loans):					
Domestic	24,781	21,649	20,808	21,861	23,586
Foreign	2,525		11,449	7,962	398
Total	27,306	21,649	32,257	29,823	23,984
Restructured (loans):					
Domestic	127,316	136,582	155,100	164,035	144,628
Foreign	18,624	17,567	25,741	22,401	43,330
Total	145,940	154,149	180,841	186,436	187,958
Other impaired (loans and advances):					
Domestic	66,285	93,175	103,777	126,211	140,858
Foreign	7,017	6,736	8,203	2,492	5,892
Total	73,302	99,911	111,980	128,703	146,750
Gross impaired loans and advances	882,018	878,868	1,228,688	1,352,587	1,598,102
Less: Allowance for loan losses for impaired loans and advances	(354,448)	(369,386)	(532,451)	(613,510)	(699,207)
Net impaired loans and advances	¥ 527,570 ¥	509,482	¥ 696,237	¥ 739,077	¥ 898,895

# Interest Foregone on Impaired Loans and Advances

Interest income which would have been accrued at the original terms on domestic impaired loans and advances during the fiscal year ended March 31, 2019 was \(\frac{2}{2}0.4\) billion, of which \(\frac{2}{1}0.4\) billion was included in profit or loss for the fiscal year then ended. Interest income which would have been accrued at the original terms on foreign impaired loans and advances during the fiscal year ended March 31, 2019 was \(\frac{2}{3}6.0\) billion, of which \(\frac{2}{3}3.9\) billion was included in profit or loss for the fiscal year then ended.

# Cross-border Outstanding

Cross-border outstandings are defined as loans, acceptances, interest-earning deposits with other banks, other interest-earning investments and any other monetary assets denominated in Japanese yen or other non-local currencies. Local currency outstandings are netted out from cross-border outstandings. This cross-border disclosure is based on the reports to the BOJ required under Japanese foreign exchange-related laws. The following tables list the countries for which cross-border outstandings exceeded 0.75% of consolidated total assets at March 31, 2019, 2018 and 2017.

				At Marc	h 31, 2019			
	Publ institut		Banks	Others	Total	% of total assets	Undrawn commitments	
		(In		(In millions, ex	cept percentages)			
United Kingdom	¥ 9,4	498	¥238,794	¥1,449,225	¥1,697,517	0.87%	¥ 975,850	
United States	¥406,	416	¥215,237	¥1,317,859	¥1,939,512	0.99%	¥ 343,973	
				At Marc	h 31, 2018			
	Publ institut		Banks	Others	Total	% of total assets	Undrawn commitments	
				(In millions, ex	cept percentages)			
United Kingdom	¥ 5,	507	¥222,918	¥1,425,584	¥1,654,009	0.86%	¥1,242,180	
	At March 31, 2017							
	Publ institut		Banks	Others	Total	% of total assets	Undrawn commitments	
				(In millions, ex	cept percentages)			
United Kingdom	¥ 4,	403	¥275,243	¥1,451,955	¥1,731,601	0.91%	¥1,560,865	

# Loan Concentrations

At March 31, 2019, there were no concentrations of loans and advances to a single industry group of borrowers, as defined by the BOJ industry segment loan and advance classifications, which exceeded 10% of our consolidated total loans and advances, except for loans and advances in a category disclosed in the table of outstanding loans and advances above.

# IV. Summary of Loan Loss Experience

The following table shows an analysis of our loan loss experience by the borrowers' domicile and industry type for the fiscal years ended March 31, 2019, 2018, 2017, 2016 and 2015.

	For the fiscal year ended March 31,				
	2019	2018	2017	2016	2015
Allowance for loan losses at beginning of period Provision for loan losses Charge-offs:	¥ 651,620 122,927	(In milli ¥ 680,456 126,623	ons, except perc ¥ 722,717 141,457	rentages) ¥ 793,552 118,750	¥ 950,665 79,552
Domestic:  Manufacturing	9,642 282	6,439 1,772	9,712 388	20,992 33	26,516 112
Construction Transportation, communications and public enterprises Wholesale and retail	1,159 1,556 10,315	1,478 1,609 10,998	1,810 9,731 13,293	6,407 5,891 14,824	8,593 8,662 27,357
Finance and insurance Real estate and goods rental and leasing	96 4,291	121 12,947	16 6,246	423 21,017	1,117 54,003
Services Lease financing Consumer Others	4,784 637 104,748 1,986	9,548 511 112,265 3,838	5,731 454 102,383 7,609	14,396 651 87,969 828	21,143 1,433 88,795 2,932
Total domestic	139,496	161,526	157,373	173,431	240,663
Foreign:	4 402				1.017
Financial institutions Commerce and industry Lease financing	4,492 24,637 1,055	13,529 24	24,658 177	13,236 3	1,017 4,571 167
Others	10,574	9,981	8,300	6,979	3,478
Total foreign	40,758	23,534	33,135	20,218	9,233
Total	180,254	185,060	190,508	193,649	249,896
Recoveries: Domestic:	1	27	(1	90	(2)
Manufacturing	1 2		61 5	80	
Construction	_ 5	5 1	6 62	6 5	17 14
Wholesale and retail Finance and insurance	_	28 1	86	45 2	72 1
Real estate and goods rental and leasing Services		38	1 40	55 61	47 63
Consumer Others	9,739 8	9,535 21	9,571 20	9,223	9,234 7
Total domestic	9,767	9,658	9,852	9,477	9,517
Foreign: Financial institutions Commerce and industry		 	15 5	109 335	 
Others	715	557	425	427	366
Total foreign	1,275	574	445	871	380
Total	11,042	10,232	10,297	10,348	9,897
Net charge-offs	169,212 (347)	174,828 (140,575)	180,211 (3,507)	183,301 (6,284)	239,999 3,334
Allowance for loan losses at end of period	¥ 604,988	¥ 491,676	¥ 680,456	¥ 722,717	¥ 793,552
Ratio of net charge-offs to average loans outstanding during the period	0.19%	6 0.18%	0.20%	0.20%	6 0.28%
Allowance for loan losses applicable to foreign activities:  Balance at beginning of period	¥ 153,167	¥ 128,347	¥ 134,664	¥ 100,783	¥ 73,030
Balance at end of period	¥ 155,114	¥ 114,306	¥ 128,347	¥ 134,664	¥ 100,783
Provision for loan losses	¥ 46,597	¥ 19,872	¥ 29,699	¥ 60,002	¥ 32,712

<sup>(1)</sup> Others mainly include the exclusion of the allowance for loans and advances made by KUBC and The Minato Bank, both of which had been our subsidiaries but became our equity-method associates, and the exclusion of the allowance for loans and advances made by SMFL which were reclassified as assets held for sale during the fiscal year ended March 31, 2018. The amount for the fiscal years ended March 31, 2017, 2016 and 2015 mainly includes foreign exchange translations.

The following table shows an allocation of the allowance for loan losses by the borrower's domicile and industry type at March 31, 2019, 2018, 2017, 2016 and 2015.

	At March 31,										
	20	19	20	18	2017		2016		20	15	
	Amount	% of loans in each category to total loans	Amount	% of loans in each category to total loans	Amount	% of loans in each category to total loans	Amount	% of loans in each category to total loans	Amount	% of loans in each category to total loans	
				(In mi	llions, exc	ept percenta	ages)				
Domestic:											
Manufacturing	¥ 35,358	9.31%	¥ 67,511	9.27%	¥101,936	9.96%	¥ 63,720	9.24%	¥ 82,938	9.16%	
Agriculture, forestry, fisheries											
and mining		0.31%	6,047	0.17%	2,251	0.18%	2,712	0.21%	2,673	0.20%	
Construction	7,888	1.00%	4,171	1.10%	14,142	1.20%	15,212	1.30%	22,532	1.31%	
Transportation, communications and public											
enterprises	24,133	6.11%	8,431	6.32%	16,237	5.58%	25,119	5.86%	30,555	5.88%	
Wholesale and retail	48,883	5.77%	45,321	6.16%	54,896	5.95%	73,230	6.18%	84,941	6.44%	
Finance and insurance	5,134	3.42%	3,183	3.24%	3,982	2.96%	6,886	2.99%	7,990	3.26%	
Real estate and goods rental											
and leasing	25,635	11.06%	14,650	10.50%	85,813	10.50%	94,669	10.68%	127,205	9.97%	
Services	42,172	4.73%	32,690	4.96%	52,282	5.08%	60,735	5.52%	77,829	5.43%	
Municipalities	_	0.95%	_	1.17%	_	1.26%	1	1.53%	1	1.54%	
Lease financing	_	0.01%	_	0.02%	4,114	2.81%	11,567	2.46%	13,600	2.51%	
Consumer	233,287	17.68%	177,013	19.06%	194,964	19.85%	208,274	21.09%	208,661	21.39%	
Others	21,049	5.03%	18,353	5.38%	21,492	5.38%	25,928	3.32%	33,844	3.65%	
Total domestic	449,874	65.38%	377,370	67.35%	552,109	70.71%	588,053	70.38%	692,769	70.74%	
Foreign:											
Public sector	522	0.39%	75	0.43%	88	0.31%	105	0.26%	48	0.19%	
Financial institutions	10,660	5.88%	2,386	5.24%	3,186	4.77%	3,347	4.53%	1,871	4.41%	
Commerce and industry	120,748	25.44%	92,255	24.49%	108,076	21.88%	117,671	22.78%	86,007	22.75%	
Lease financing	1,342	0.38%	1,828	0.42%	6,713	0.42%	3,998	0.40%	4,654	0.35%	
Others	21,842	2.53%	17,762	2.07%	10,284	1.91%	9,543	1.65%	8,203	1.56%	
Total foreign	155,114	34.62%	114,306	32.65%	128,347	29.29%	134,664	29.62%	100,783	29.26%	
Total	¥604,988	100.00%	¥491,676	100.00%	¥680,456	100.00%	¥722,717	100.00%	¥793,552	100.00%	

# V. Deposits

The following table shows the average amount of, and the average rate paid on, the following deposit categories for the fiscal years ended March 31, 2019, 2018 and 2017.

	For the fiscal year ended March 31,					
	2019		2018		2017	
	Average amount	Average rate	Average amount	Average rate	Average amount	Average rate
		(In a	millions, except	percentages)		
Domestic offices:						
Non-interest-bearing demand deposits	¥ 19,831,261	?	¥ 18,803,822	¥	16,791,818	
Interest-bearing demand deposits	51,984,345	0.00%	51,369,924	0.00%	46,984,288	0.00%
Deposits at notice	935,063	0.00%	998,707	0.00%	906,703	0.00%
Time deposits	18,129,683	0.04%	22,202,905	0.06%	22,678,544	0.07%
Negotiable certificates of deposit	5,526,250	0.01%	5,919,870	0.01%	6,064,857	0.02%
Others	7,216,386	0.70%	6,647,336	0.45%	6,103,623	0.30%
Total domestic offices	103,622,988		105,942,564		99,529,833	
Foreign offices:						
Non-interest-bearing demand deposits	1,227,660	_	1,193,648		944,878	_
Interest-bearing demand deposits	2,852,999	1.27%	2,645,695	0.84%	2,524,336	0.40%
Deposits at notice	10,390,633	1.60%	9,332,778	0.94%	8,212,986	0.52%
Time deposits	7,818,323	2.59%	6,930,572	1.98%	6,266,975	1.53%
Negotiable certificates of deposit	6,086,906	2.24%	6,366,473	1.41%	6,249,295	1.02%
Others	134,615	0.98%	138,216	0.49%	129,410	0.48%
Total foreign offices	28,511,136		26,607,382		24,327,880	
Total	¥132,134,124	1	¥132,549,946	¥	123,857,713	

Deposits at notice represent interest-bearing demand deposits which require the depositor to give two or more days' notice in advance of withdrawal.

The total amount of deposits by foreign depositors included in domestic offices for the fiscal years ended March 31, 2019, 2018 and 2017 were \(\xi\_2,460,264\) million, \(\xi\_2,303,112\) million and \(\xi\_2,078,931\) million, respectively.

At March 31, 2019, the balances and remaining maturities of time deposits and negotiable certificates of deposit issued by domestic offices in amounts of ¥10 million (approximately \$90,090 at the median exchange rate for buying and selling spot dollars for yen by telegraphic transfer as determined by SMBC at the end of the current fiscal year) or more and total foreign deposits issued in amounts of \$100,000 or more are shown in the following table.

	Time deposits	Negotiable certificates of deposit	Total
		(In millions)	
Domestic offices:			
Not later than three months	¥ 2,544,105	¥ 4,122,696	¥ 6,666,801
Later than three months and not later than six months	1,288,907	706,437	1,995,344
Later than six months and not later than one year	3,949,975	62,518	4,012,493
Later than one year	1,735,164	71,000	1,806,164
Total	¥ 9,518,151	¥ 4,962,651	¥14,480,802
Foreign offices:	¥ 7,840,571	¥ 6,202,836	¥14,043,407

# VI. Return on Equity and Assets

The following table shows the ratio of return on equity and assets for the fiscal years ended March 31, 2019, 2018 and 2017.

	For the fiscal year ended March 31,			
	2019	2018	2017	
Return on average total assets	0.3%	0.4%	0.3%	
Return on average shareholders' equity	5.3%	6.6%	6.0%	
Dividends payout ratio <sup>(1)</sup> :				
Basic	45.1%	28.8%	32.7%	
Diluted	45.2%	28.8%	32.7%	
Average shareholders' equity to average total assets	5.2%	5.8%	5.8%	

<sup>(1)</sup> Dividends declared per common share as a percentage of net profit per share.

# VII. Short-Term Borrowings

The following table shows certain additional information with respect to our short-term borrowings for the fiscal years ended March 31, 2019, 2018 and 2017.

	For the fiscal year ended March 31,				
	2019	2018	2017		
	(In millions, except percentages)				
Call money, and payables under repurchase agreements and					
securities lending transactions:					
Average balance outstanding during the period	¥12,591,665	¥15,868,395	¥11,453,458		
Maximum balance outstanding at any month-end during the					
period	15,706,407	19,435,458	15,172,714		
Balance at end of period	14,195,028	13,213,522	11,512,526		
Weighted average interest rate during the period	1.07%	0.44%	0.23%		
Weighted average interest rate on balance at end of period	1.05%	0.74%	0.34%		
Commercial paper:					
Average balance outstanding during the period	3,590,252	3,390,092	3,456,337		
Maximum balance outstanding at any month-end during the					
period	2,934,756	3,671,388	4,095,896		
Balance at end of period	2,440,515	2,467,645	3,518,346		
Weighted average interest rate during the period	1.27%	0.56%	0.44%		
Weighted average interest rate on balance at end of period	1.85%	1.30%	0.54%		
Short-term borrowings:					
Average balance outstanding during the period	4,093,115	6,442,910	4,091,095		
Maximum balance outstanding at any month-end during the					
period	5,591,581	7,522,143	7,546,496		
Balance at end of period	5,591,581	3,943,140	7,546,496		
Weighted average interest rate during the period	0.26%	0.10%	0.16%		
Weighted average interest rate on balance at end of period	0.18%	0.20%	0.09%		

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

The following consolidated financial statements and the reports thereon by its independent registered public accounting firm are filed as part of this annual report:

	Page
Report of Independent Registered Public Accounting Firm	. F-3
Consolidated Financial Statements	
Consolidated Statements of Financial Position at March 31, 2019 and 2018	. F-6
Consolidated Income Statements for the Fiscal Years Ended March 31, 2019, 2018 and 2017	
Consolidated Statements of Comprehensive Income	
for the Fiscal Years Ended March 31, 2019, 2018 and 2017	. F-8
Consolidated Statements of Changes in Equity	
for the Fiscal Years Ended March 31, 2019, 2018 and 2017	. F-9
Consolidated Statements of Cash Flows	
for the Fiscal Years Ended March 31, 2019, 2018 and 2017	. F-11
Notes to Consolidated Financial Statements	
1 General Information	
2 Summary of Significant Accounting Policies	
3 Critical Accounting Estimates and Judgments	
4 Segment Analysis	
5 Cash and Deposits with Banks	
6 Trading Assets	
7 Derivative Financial Instruments and Hedge Accounting	
8 Financial Assets at Fair Value Through Profit or Loss	
9 Investment Securities	
10 Loans and Advances	
11 Investments in Associates and Joint Ventures	
12 Property, Plant and Equipment	
13 Leases	
14 Intangible Assets	
15 Other Assets	
16 Deposits	
17 Trading Liabilities	
18 Borrowings	
19 Debt Securities in Issue	
20 Provisions	
21 Other Liabilities	
22 Deferred Income Tax	
23 Retirement Benefits	
24 Shareholders' Equity	
25 Non-Controlling Interests and Equity Attributable to Other Equity Instruments Holders	
26 Net Interest Income	
27 Net Fee and Commission Income	
28 Net Trading Income	
29 Net Income (Loss) from Financial Assets at Fair Value Through Profit or Loss	
30 Net Investment Income	
31 Other Income	
32 Impairment Charges on Financial Assets	
33 General and Administrative Expenses	
34 Other Expenses	
35 Income Tax Expense	
co module impende	

		Page
36	Earnings Per Share	F-91
	Transfers of Financial Assets	F-91
38	Assets Pledged and Received as Collateral	F-93
39	Share-Based Payment	F-94
40	Dividends Per Share	F-96
41	Contingency and Capital Commitments	F-96
42	Analysis of Financial Assets and Liabilities by Measurement Basis	F-98
43	Fair Value of Financial Assets and Liabilities	F-100
44	Offsetting of Financial Assets and Liabilities	F-115
45	Financial Risk Management	F-116
46	Related-Party Transactions	F-142
47	Principal Subsidiaries	F-143
48	Structured Entities	F-145
49	Acquisitions	F-148
50	Assets and Disposal Groups Held for Sale	F-153
51	Current and Non-Current Distinction	F-154
52	Condensed Financial Information of Registrant (SMFG)	F-155

# Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors Sumitomo Mitsui Financial Group, Inc.:

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated statements of financial position of Sumitomo Mitsui Financial Group, Inc. and subsidiaries (the "Group") as of March 31, 2019 and 2018, the related consolidated income statement and consolidated statements of comprehensive income, changes in equity and cash flows for each of the years in the three-year period ended March 31, 2019 and the related notes (collectively, the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as of March 31, 2019 and 2018, and the results of its operations and its cash flows for each of the years in the three-year period ended March 31, 2019, in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Group's internal control over financial reporting as of March 31, 2019, based on criteria established in *Internal Control—Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated June 25, 2019 expressed an unqualified opinion on the effectiveness of the Group's internal control over financial reporting.

### Basis for Opinion

These consolidated financial statements are the responsibility of the Group's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Group in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ KPMG AZSA LLC

We have served as the Group's auditor since 1976.

Tokyo, Japan June 25, 2019

# Report of Independent Registered Public Accounting Firm

To the Shareholders and Board of Directors Sumitomo Mitsui Financial Group, Inc.:

# Opinion on Internal Control Over Financial Reporting

We have audited Sumitomo Mitsui Financial Group, Inc. and subsidiaries' (the "Group") internal control over financial reporting as of March 31, 2019, based on criteria established in *Internal Control—Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, the Group maintained, in all material respects, effective internal control over financial reporting as of March 31, 2019, based on criteria established in *Internal Control—Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated statements of financial position of the Group as of March 31, 2019 and 2018, and the related consolidated income statement and consolidated statements of comprehensive income, changes in equity and cash flows for each of the years in the three-year period ended March 31, 2019, and the related notes (collectively, the "consolidated financial statements"), and our report dated June 25, 2019 expressed an unqualified opinion on those consolidated financial statements.

# Basis for Opinion

The Group's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Group's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Group in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ KPMG AZSA LLC

Tokyo, Japan June 25, 2019

# CONSOLIDATED FINANCIAL STATEMENTS

# **Consolidated Statements of Financial Position**

		At March 31,		
	Note	2019	2018	
Acceptor		(In mi	llions)	
Assets:  Cash and deposits with banks	5	¥ 57,763,441	¥ 54,696,069	
Call loans and bills bought	3	2,465,745	1,881,880	
Reverse repurchase agreements and cash collateral on securities		2, 100,7 10	1,001,000	
borrowed		10,345,994	8,491,703	
Trading assets	6	2,767,691	3,169,123	
Derivative financial instruments	7	3,382,574	3,885,271	
Financial assets at fair value through profit or loss	8	2,641,416	1,547,672	
Investment securities	9	17,825,027	20,495,075	
Loans and advances	10	90,682,938	85,129,070	
Investments in associates and joint ventures	11	1,038,823	730,414	
Property, plant and equipment	12	1,507,786	1,510,132	
Intangible assets	14	821,785	835,902	
Other assets	15	4,079,814	4,043,908	
Current tax assets	22	143,459	87,961	
Deferred tax assets	22	37,073	19,436	
Assets held for sale	50	57	5,651,950	
Total assets		¥195,503,623	¥192,175,566	
Liabilities:				
Deposits	16	¥134,404,652	¥128,461,527	
Call money and bills sold		1,307,779	1,190,929	
Repurchase agreements and cash collateral on securities lent		12,887,249	12,022,593	
Trading liabilities	17	1,998,694	2,143,899	
Derivative financial instruments	7	3,051,773	3,498,016	
Borrowings	18	12,167,858	10,652,481	
Debt securities in issue	19	11,171,209	10,569,117	
Provisions	20	194,818	188,267	
Other liabilities	21	6,131,739	6,882,740	
Current tax liabilities	22	147,041	55,516	
Deferred tax liabilities	22	267,365	397,741	
Liabilities directly associated with the assets held for sale	50		3,616,941	
Total liabilities		183,730,177	179,679,767	
Equity:				
Capital stock	24	2,339,443	2,338,743	
Capital surplus	24	726,012	863,505	
Retained earnings	24	5,715,101	5,149,193	
Treasury stock	24	(16,302)	(12,493)	
Equity excluding other reserves		8,764,254	8,338,948	
Other reserves	24	1,916,366	2,324,349	
Equity attributable to shareholders of Sumitomo Mitsui				
Financial Group, Inc.		10,680,620	10,663,297	
Non-controlling interests	25	494,123	1,232,980	
Equity attributable to other equity instruments holders	25	598,703	599,522	
Total equity		11,773,446	12,495,799	
Total equity and liabilities		¥195,503,623	¥192,175,566	
Lower equity und indimines		=======================================	=======================================	

The accompanying notes are an integral part of the Consolidated Financial Statements.

# **Consolidated Income Statements**

		For the fiscal year ended March 31,			
	Note	2019	2018	2017	
			ns, except per sha	re data)	
Interest income		¥ 2,406,350	¥ 2,144,070	¥1,900,261	
Interest expense		1,101,875	733,969	502,338	
Net interest income	26	1,304,475	1,410,101	1,397,923	
Fee and commission income		1,101,777	1,131,364	1,066,412	
Fee and commission expense		178,351	178,867	181,573	
Net fee and commission income	27	923,426	952,497	884,839	
Net trading income	28	320,302	270,464	183,963	
Net income (loss) from financial assets at fair value through					
profit or loss	29	54,655	(667)	2,018	
Net investment income	30	93,922	424,097	305,327	
Other income	31	505,666	755,855	573,825	
Total operating income		3,202,446	3,812,347	3,347,895	
Impairment charges on financial assets	32	119,686	136,808	212,967	
Net operating income		3,082,760	3,675,539	3,134,928	
General and administrative expenses	33	1,715,368	1,813,121	1,752,135	
Other expenses	34	575,657	792,765	531,759	
Operating expenses		2,291,025	2,605,886	2,283,894	
Share of post-tax profit of associates and joint ventures		40,157	49,323	29,318	
Profit before tax		831,892	1,118,976	880,352	
Income tax expense	35	184,306	229,378	139,766	
Net profit		¥ 647,586	¥ 889,598	¥ 740,586	
Profit attributable to:					
Shareholders of Sumitomo Mitsui Financial Group, Inc		¥ 541,932	¥ 759,998	¥ 627,870	
Non-controlling interests		93,779	119,878	104,787	
Other equity instruments holders		11,875	9,722	7,929	
Earnings per share:					
Basic	36	¥ 387.76	¥ 538.84	¥ 458.56	
Diluted	36	387.49	538.43	458.18	

The accompanying notes are an integral part of the Consolidated Financial Statements.

# **Consolidated Statements of Comprehensive Income**

	For the fis	March 31,	
	2019	2018	2017
		(In millions)	
Net profit	¥ 647,586	¥ 889,598	¥ 740,586
Other comprehensive income:			
Items that will not be reclassified to profit or loss:			
Remeasurements of defined benefit plans:	(40.220)	72.662	0.124
Gains (losses) arising during the period, before tax Equity instruments at fair value through other comprehensive	(40,329)	73,662	8,134
income:			
Gains (losses) arising during the period, before tax	(128,138)	_	_
Share of other comprehensive income (loss) of associates and	(120,100)		
joint ventures	3,711	58	(462)
Income tax relating to items that will not be reclassified	61,453	(22,492)	(2,315)
Total items that will not be reclassified to profit or loss, net of tax	(103,303)	51,228	5,357
Items that may be reclassified subsequently to profit or loss:			
Available-for-sale financial assets:			
Gains (losses) arising during the period, before tax	_	582,435	371,438
Reclassification adjustments for (gains) losses included in		(277, 020)	(100.000)
net profit, before tax	_	(275,038)	(109,990)
Debt instruments at fair value through other comprehensive income:			
Gains (losses) arising during the period, before tax	150,074		_
Reclassification adjustments for (gains) losses included in	150,071		
net profit, before tax	(6,071)		_
Exchange differences on translating foreign operations:			
Gains (losses) arising during the period, before tax	22,517	(75,409)	(24,063)
Reclassification adjustments for (gains) losses included in			
net profit, before tax	(37,247)	49	(4)
Share of other comprehensive income (loss) of associates and	(4.410)	7 927	(21 140)
joint ventures	(4,410) (43,746)	7,827 (96,246)	(21,140) (80,074)
	(43,740)	(90,240)	(80,074)
Total items that may be reclassified subsequently to profit or loss, net of tax	01 117	1/2/610	126 167
	81,117	143,618	136,167
Other comprehensive income (loss), net of tax	(22,186)	194,846	141,524
Total comprehensive income	¥ 625,400	¥1,084,444	¥ 882,110
Total comprehensive income attributable to:			
Shareholders of Sumitomo Mitsui Financial Group, Inc	¥ 577,998	¥ 948,250	¥ 769,957
Non-controlling interests	35,527	126,472	104,224
Other equity instruments holders	11,875	9,722	7,929

The accompanying notes are an integral part of the Consolidated Financial Statements.

# **Consolidated Statements of Changes in Equity**

	Equity excluding other reserves				Other reserves							
-	Capital stock	Capital surplus	Retained earnings	Treasury stock	Remeasure- ments of defined benefit plans reserve	Available- for-sale financial assets reserve	Financial instruments at fair value through other comprehensive income reserve	Exchange differences on translating foreign operation reserve	Equity attributable to SMFG's shareholders		Equity attributable to other equity instruments holders	Total equity
Balance at March 31, 2016 ¥	2.337.896	¥ 863.503	¥ 4.186.683 ¥	(175,381)	¥ 18.985	(In million ¥ 1,756,634		¥ 216.336	¥ 9,204,656	¥1.537.548	¥ 299.895	¥11,042,099
Comprehensive income:  Net profit  Other comprehensive income	=	=	627,870	=	3,789	173,260	=	(34,962)	627,870 142,087	104,787 (563)	7,929	740,586 141,524
Total comprehensive income			627,870		3,789	173,260		(34,962)	769,957	104,224	7,929	882,110
Issuance of other equity instruments Acquisition and disposal of subsidiaries and	_			_							149,916	149,916
businesses-net Transaction with non-controlling interest	_	_	_	_	_	_	_	_	_	14,888	_	14,888
shareholders Dividends to shareholders	=	=	26 (205,083)	_	=	_	_	_	26 (205,083)	437 (65,956)	_	463 (271,039)
Coupons on other equity instruments Redemption of preferred	_	_	_	_	_	_	_	_	_	_	(7,929)	(7,929)
securities	_	_	_	(100)	_	_	_	_	(100)	(86,140)	_	(86,140) (100)
Sale of treasury stock	_		_	162,568	_	_	_	_	162,568	_	_	162,568
Loss on sale of treasury stock Others	_	(2) 551	_	_	_	_	_	_	(2) 551	_	(102)	(2) 449
Balance at March 31, 2017	2,337,896	864,052	4,609,496	(12,913)	22,774	1,929,894		181,374	9,932,573	1,505,001		11,887,283
Comprehensive income:	-											
Net profit	_	=	759,998	_	51,273	192,366	Ξ	(55,387)	759,998 188,252	119,878 6,594	9,722	889,598 194,846
Total comprehensive income	_		759,998	_	51,273	192,366		(55,387)	948,250	126,472	9,722	1,084,444
Issuance of shares under share-based payment transactions	847	848		_					1,695		_	1,695
instruments	_	_	_	_	_	_	_	_	_	_	149,916	149,916
businesses-net Transaction with non-controlling interest	_	_	(1,190)	_	1,190	_	_	_	_	(204,257)	_	(204,257)
shareholders	_	_	62	_	_	_	_	_	62	2,440	_	2,502
Dividends to shareholders Coupons on other equity	_	_	(218,596)	_	_	_	_	_	(218,596)	(61,676)	(0.722)	(280,272)
instruments	_	_	_	_	_	_	_	_	_	_	(9,722)	(9,722)
securities	_	_	_	(142)	_	_	_	_	(142)	(135,000)	_	(135,000) (142)
Sale of treasury stock	_	_	_	562	_	_	_	_	562	_	_	562
Loss on sale of treasury stock Share-based payment	_	(41)	_	_	_	_	_	_	(41)		_	(41)
transactions	_	(1,354)	(577)	_	865	_	_	_	(1,354) 288	_	(103)	(1,354) 185
Balance at March 31, 2018 ¥	2,338,743	¥ 863,505				¥ 2,122,260	¥	¥ 125,987	¥ 10,663,297	¥1,232,980		¥12,495,799
=										=		

	Eq	uity excludin	g other reserve	s	Other reserves							
-	Capital stock	Capital surplus	Retained earnings	Treasury stock	Remeasure- ments of defined benefit plans reserve	Available- for-sale financial assets reserve	Financial instruments at fair value through other comprehensive income reserve	Exchange differences on translating foreign operation reserve	Equity attributable to SMFG's shareholders	Non- controlling interests	Equity attributable to other equity instruments holders	Total equity
Balance at March 31, 2018 ¥	2 220 742	V 962 505	¥ 5,149,193 ¥	(12,493)	V 76 102	(In million ¥ 2,122,260		V 125 007	¥ 10.663,297	V1 222 090	V 500 522	¥12,495,799
Effect of changes in	2,330,743	¥ 005,505		(12,493)	¥ /0,102			¥ 123,967	.,,	, . ,	¥ 399,322	, ,
accounting policies	_	_	270,414	_	_	(2,122,260)	1,718,937	_	(132,909)	250	_	(132,659)
Balance at April 1, 2018	2,338,743	863,505	5,419,607	(12,493)	76,102		1,718,937	125,987	10,530,388	1,233,230	599,522	12,363,140
Net profit	_	_	541,932	_	_	_	_	_	541,932	93,779	11,875	647,586
Other comprehensive income					(27,109)		75,828	(12,653)	36,066	(58,252)		(22,186)
Total comprehensive												
income			541,932		(27,109)		75,828	(12,653)	577,998	35,527	11,875	625,400
Issuance of shares under share- based payment transactions	700	699	_	_	_	_	_	_	1,399	_	_	1,399
subsidiaries and businesses-net	_	_	_	_	_	_	_	_	_	(306,444)	_	(306,444)
Transaction with non-controlling interest shareholders Dividends to shareholders Coupons on other equity	=	(113,736)	(245,577)	Ξ	Ξ	Ξ	=	Ξ	(113,736) (245,577)		Ξ	(205,503) (322,761)
instruments	_	_	_	_	_	_	_	_	_	_	(11,875)	(11,875)
securities	_	_	_	_	_	_	_	_	_	(299,239)	_	(299,239)
Purchase of treasury stock	_	_	_	(70,094)	_	_	_	_	(70,094)	_	_	(70,094)
Sale of treasury stock	_	(68)	_	363	_	_	_	_	363 (68)	_	_	363 (68)
Cancellation of treasury stock Share-based payment	=	(24,218)	(41,704)	65,922	=	=	=	=		=	=	
transactions	_	(129)	_	_	_	_	_	_	(129)	_	_	(129)
to retained earnings	_	-	40,726	_	23,432	_	(64,158)	) —		_		
Others	_	(41)	117						76		(819)	(743)
Balance at March 31, 2019 ¥	2,339,443	¥ 726,012	¥ 5,715,101 ¥	(16,302)	¥ 72,425	¥ —	¥ 1,730,607	¥ 113,334	¥ 10,680,620	¥ 494,123	¥ 598,703	¥11,773,446

The accompanying notes are an integral part of the Consolidated Financial Statements.

# **Consolidated Statements of Cash Flows**

		cal year ended	
	2019	2018	2017
Operating Activities:		(In millions)	
Profit before tax	¥ 831,892	¥ 1,118,976	¥ 880,352
Adjustments for:			
Gains on financial assets at fair value through profit or loss and investment securities	(5,888)		, ,
Foreign exchange losses	181,023	16,612	241,570
Provision for loan losses	122,927	126,623	141,457
Depreciation and amortization  Share of post-tax profit of associates and joint ventures	218,915 (40,157)	310,179 (49,323)	301,638 (29,318
Net changes in assets and liabilities:	(40,137)	(49,323)	(29,316
Net (increase) decrease of term deposits with original maturities over three months	199,313	(210,821)	(57,503
Net (increase) decrease of call loans and bills bought	(596,424)		(640,331
Net (increase) decrease of reverse repurchase agreements and cash collateral on securities borrowed	(1,862,136)	372,563	(698,940
Net (increase) decrease of loans and advances	(3,368,911)	354,622	(6,267,726
Net change of trading assets and liabilities and derivative financial instruments	(901,481)	283,731	(250,579
Net increase of deposits	5,129,513	5,881,032	4,505,200
Net increase (decrease) of call money and bills sold	126,395	(778,412)	
Net increase of repurchase agreements and cash collateral on securities lent	879,734	2,735,586	2,610,655
Net increase of other unsubordinated borrowings and debt securities in issue	2,073,280	991,110	2,437,331
Income taxes paid—net	(283,761)		
Other operating activities—net	81,599	395,318	104,575
Net cash and cash equivalents provided by operating activities	2,785,833	11,171,981	3,740,599
Investing Activities:			
Purchases of financial assets at fair value through profit or loss and investment securities	(25,077,310)	_	_
Proceeds from sale of financial assets at fair value through profit or loss and investment securities	17,705,865	_	_
Proceeds from maturities of financial assets at fair value through profit or loss and investment securities	8,922,752		
Purchases of financial assets at fair value through profit or loss and available-for-sale financial assets	_	(22,488,127)	(19,640,194
Proceeds from sale of financial assets at fair value through profit or loss and available-for-sale financial		13,384,847	13,460,988
assets	_	13,364,647	13,400,966
financial assets	_	6,265,527	6,604,279
Purchases of held-to-maturity investments	_	(2,001)	
Proceeds from maturities of held-to-maturity investments	_	792,358	1,093,887
Acquisitions of subsidiaries and businesses, net of cash and cash equivalents acquired	37,966	(160,862)	
Investments in associates and joint ventures	(102,830)		
Disposal of subsidiaries and businesses, net of cash and cash equivalents disposed	157,507	(852,179)	· · ·
Proceeds from sale of investments in associates and joint ventures	101,359	19,415	14,696
Purchases of property, plant and equipment, and investment properties	(508,835)	(710,838)	
Purchases of intangible assets	(139,305)		
Proceeds from sale of property, plant and equipment, investment properties and intangible assets	104,403	302,027	169,027
Other investing activities—net	(2)		1,192
Net cash and cash equivalents provided by (used in) investing activities	1,201,570	(3,593,677)	851,580
Financing Activities:			
Redemption of subordinated borrowings	(8,000)	(10,000)	(11,000
Proceeds from issuance of subordinated bonds	_	104,866	244,315
Redemption of subordinated bonds	(26,721)		
Redemption of preferred securities	(299,239)		, ,
Proceeds from issuance of other equity instruments		149,916	149,887
Dividends paid to shareholders of Sumitomo Mitsui Financial Group, Inc.	(245,595)		
Dividends paid to non-controlling interest shareholders	(77,180)		
Coupons paid to other equity instruments holders	(11,875)		(7,929 179,657
Purchase of other equity instruments and proceeds from sale of other equity instruments—net	(69,800) (819)		
Transactions with non-controlling interest shareholders—net	7,837	(6)	
Net cash and cash equivalents used in financing activities	(731,392)		
Effect of exchange rate changes on cash and cash equivalents	44,062	(45,865)	
Net increase of cash and cash equivalents	3,300,073	7,171,637	4,117,853
Cash and cash equivalents at beginning of period	53,416,456	46,244,819	42,126,966
Cash and cash equivalents at end of period	¥ 56,716,529	¥ 53,416,456	¥ 46,244,819
Net cash and cash equivalents provided by operating activities includes:  Interest and dividends received	¥ 2,501,705	¥ 2,249,000	¥ 2,025,371

The accompanying notes are an integral part of the Consolidated Financial Statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1 GENERAL INFORMATION

Sumitomo Mitsui Financial Group, Inc. (the "Company" or "SMFG") was established on December 2, 2002, as a holding company for Sumitomo Mitsui Banking Corporation ("SMBC") and its subsidiaries through a statutory share transfer (*kabushiki-iten*) of all of the outstanding equity securities of SMBC in exchange for the Company's newly issued securities. The Company is a joint stock corporation with limited liability (*Kabushiki Kaisha*) incorporated under the Companies Act of Japan ("Companies Act"). Upon the formation of the Company and the completion of the statutory share transfer, SMBC became a direct, wholly owned subsidiary of the Company. The Company has a primary listing on the Tokyo Stock Exchange (First Section), with further listing on the Nagoya Stock Exchange (First Section). The Company's American Depositary Shares are listed on the New York Stock Exchange.

The Company and its subsidiaries (the "SMBC Group") offer a diverse range of financial services, including commercial banking, leasing, securities, consumer finance and other services.

The accompanying consolidated financial statements have been authorized for issue by the Management Committee on June 25, 2019.

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of the consolidated financial statements are set out below. These policies have been consistently applied to all the fiscal years presented, unless otherwise stated.

#### **Basis of Preparation**

### Compliance with International Financial Reporting Standards

The consolidated financial statements of the SMBC Group have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

# Basis of measurement

The consolidated financial statements have been prepared under the historical cost basis except for the following:

- trading assets and liabilities are measured at fair value;
- derivative financial instruments are measured at fair value;
- financial assets at fair value through profit or loss are measured at fair value;
- investment securities at fair value through other comprehensive income (available-for-sale financial assets at March 31, 2018) are measured at fair value; and
- liabilities and the assets recognized in consolidated statements of financial position in respect of defined benefit plans are the present value of the defined benefit obligation less the fair value of plan assets.

### Functional and presentation currency

The consolidated financial statements are presented in Japanese yen, which is also the Company's functional currency. All financial information presented in Japanese yen has been rounded to the nearest million, except as otherwise indicated.

# Critical accounting estimates and judgments

The preparation of the consolidated financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the accounting policies. Actual results may differ from these estimates. The notes to the consolidated financial statements set out areas involving a higher degree of judgment or complexity, or areas where assumptions are significant to the consolidated financial statements, such as allowance for loan losses (Notes 10, 32), fair value of financial instruments (Note 43), impairment of goodwill (Note 14), provision for interest repayment (Note 20), retirement benefits (Note 23) and deferred tax assets (Note 22).

Refer to Note 3 "Critical Accounting Estimates and Judgments" for further information.

# New and Amended Accounting Standards Adopted by the SMBC Group

During the fiscal year ended March 31, 2019, a number of amendments to standards have become effective; however, they have not resulted in any material changes to the SMBC Group's accounting policies, except as described below.

### IFRS 15 "Revenue from Contracts with Customers"

On April 1, 2018, the SMBC Group adopted IFRS 15 "Revenue from Contracts with Customers." IFRS 15 replaces IAS 18 "Revenue," IAS 11 "Construction Contracts," IFRIC 13 "Customer Loyalty Programmes" and other related interpretations. IFRS 15 is applied to all contracts with customers except for leases, financial instruments and insurance contracts.

The core principle of IFRS 15 is to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the entity expects to be entitled in exchange for those goods or services. IFRS 15 also requires enhanced disclosures about revenue, provides guidance for transactions that were not previously addressed comprehensively and improves guidance for multiple-element arrangements.

IFRS 15 presents a single, principles-based five-step model that applies to all contracts with customers. IFRS 15 requires the SMBC Group to capitalize the incremental costs of obtaining a contract with a customer and the costs incurred in fulfilling a contract with a customer if the SMBC Group expects to recover those costs.

The SMBC Group adopted the standard retrospectively by adjusting the consolidated statement of financial position at the date of initial application, and has not restated comparatives as permitted by IFRS 15. For further information, see "Fee and commission income" in this note.

### IFRS 9 "Financial Instruments"

On April 1, 2018, the SMBC Group adopted IFRS 9 "Financial Instruments," which is the comprehensive standard to replace IAS 39 "Financial Instruments: Recognition and Measurement." It contains the following new requirements for classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting. The SMBC Group adopted the standard retrospectively by adjusting the consolidated statement of financial position at the date of initial application, and has not restated comparatives as permitted by IFRS 9.

# Classification and measurement of financial assets

IFRS 9 requires all financial assets, including entire hybrid instruments, to be classified into three measurement categories, namely, amortized cost, fair value through other comprehensive income ("FVOCI") and fair value through profit or loss ("FVPL"), based on the business model within which they are held and their contractual cash flow characteristics. For further information, see "Financial Assets" in this note.

# Classification and measurement of financial liabilities

IFRS 9 maintains most of the requirements in IAS 39 regarding the classification and measurement of financial liabilities. However, with the new requirements of IFRS 9, if an entity designates a financial liability as at fair value through profit or loss, the amount of change in its fair value that is attributable to changes in own credit risk of that liability would be presented in other comprehensive income, rather than profit or loss. The SMBC Group does not apply such fair value designation to any of its financial liabilities and therefore is not affected by the new requirement. For further information, see "Financial Liabilities" in this note.

#### Impairment of financial assets

IFRS 9 introduces the expected credit losses ("ECL") model, which is a new model for the recognition of impairment losses, to replace the incurred loss model in IAS 39. The impairment requirements apply to financial assets measured at amortized cost, and debt instruments at FVOCI, lease receivables, certain loan commitments and financial guarantee contracts. Under the ECL model, an entity is required to account for expected credit losses from initial recognition of financial instruments, and to recognize, where necessary, full lifetime ECL on a timely basis. Under the ECL model impairment losses are recognized earlier than the incurred loss model. For further information, see "Impairment of Financial Assets" in this note.

# Hedge accounting

IFRS 9 introduces a new hedge accounting model, together with corresponding disclosures about risk management activities. The standard aligns hedge accounting more closely with risk management activities and adopts a more principle-based approach than under IAS 39. The SMBC Group applies IFRS 9 hedge accounting, although IFRS 9 includes an accounting policy choice to continue with IAS 39 hedge accounting. For further information, see "Hedge Accounting" in this note and Note 7 "Derivative Financial Instruments and Hedge Accounting—Hedge accounting."

# Effect of Adoption of New and Amended Accounting Standards

The following table presents the effect of the adoption of IFRS 15 and IFRS 9 on the SMBC Group's consolidated financial statements, showing separately the changes arising from reclassification and any associated remeasurement, and the impact of increased impairment. The SMBC Group adopted the standards retrospectively by adjusting the consolidated statement of financial position at the date of initial application, and has not restated comparatives as permitted by IFRS 15 and IFRS 9.

Name				Effect of adoption		
Name			_			
Cash ad deposits with banks         ¥ 54,696,069 ¥         — ¥ (50,597) ¥         — ¥ 34,645,472           Cal loans and bills bought         1,881,880         —         — —         — 1,881,880           Reverse repurbase agreements and cash collateral on securities borrowed         8,401,703         —         —         — —         3,849,173           Derivative financial instruments         3,885,271         —         —         —         3,885,271           Financial assest a fair value through profit or loss.         1,547,672         —         1,562,703         —         1,914,7158           Loans and advances         20,945,975         —         1,634,917         —         1914,7158           Loans and advances         85,129,070         —         —         150,441         48,805,102           Investments is associates and joint ventures         730,414         —         —         —         130,414           Poperty, plant and equipment         1,510,132         —         —         —         150,414           Poperty, plant and equipment         1,510,132         —         —         —         150,414           Poperty, plant and equipment         1,510,132         —         —         —         150,414           Poperty, plant and equipment			Effect of adoption of IFRS 15	measurement/	Impairment	At April 1, 2018
Cash and deposits with banks         ¥ 54,696,009 ¥         — ¥ (50,597) ¥         — ¥ 54,454,742           Call loans and bills bought         1.881,880         — — — — — — — — — — — — — — — — — — —	<del>-</del>			(In millions)		
Call Joans and bills bought   Septembase agreements and cash collateral on securities borroved   Septembase agreements and cash collateral or securities borroved   Septembase agreements and cash collateral or securities borrowed   Septembase agreements and cash collateral or securities or securities or securities   Septembase agreements and cash collateral or securities lent   Septembase agreement   Septembase agreement   Septembase agreement   Septembase agreem	Assets:					
Reverse repurchase agreements and cash collateral on securities borrowed         8,491,703         —         —         8,491,703           Trading assets         3,169,123         —         —         —         3,169,123           Derivative financial instruments         3,85,271         —         —         3,169,123           Derivative financial instruments         1,547,672         —         1,562,703         —         3,110,375           Investment securities         20,495,075         —         (163,994)         (159,944)         84,805,192           Loans and advances         85,129,070         —         —         —         730,414           Property, plant and equipment         15,101,32         —         —         —         835,902           Other assets         4,043,308         21,662         (106,673)         —         835,902           Other assets         87,961         —         —         —         87,961           Deferred tax assets         87,961         —         —         3,237         5,564,73           Total assets         § 128,461,527 %         2,123 %         (106,418)         (163,002)         191,927,358           Total assets beld for sale         § 12,225,53         — <td< td=""><td>Cash and deposits with banks ¥</td><td>54,696,069</td><td>¥ — ¥</td><td>(50,597)¥</td><td>_ ¥</td><td>54,645,472</td></td<>	Cash and deposits with banks ¥	54,696,069	¥ — ¥	(50,597)¥	_ ¥	54,645,472
on securities borrowed         8,491,703         —         —         8,491,703           Trading assets         3,169,123         —         —         3,169,123           Derivative financial instruments         3,885,271         —         —         3,885,271           Financial assets at fair value through profit or loss         1,547,672         —         1,547,977         —         19,147,158           Loans and advances         85,129,070         —         (163,934)         (159,944)         84,805,192           Investments in associates and joint ventures         730,414         —         —         —         70,414           Property, plant and equipment         1,510,132         —         —         —         85,5902           Other assets sets sets sets sets sets set sets set set		1,881,880	_	_	_	1,881,880
Derivative financial instruments	1 0					
Derivative financial instruments   1,847,672		8,491,703	_	_	_	8,491,703
Primacial assets a fair value through profit or loss   1,547,672	Trading assets	3,169,123	_	_	_	3,169,123
Investment securities		3,885,271	_	_	_	3,885,271
Loans and advances	loss	1,547,672	_	1,562,703	_	3,110,375
Property plant and equipment	Investment securities	20,495,075	_	(1,347,917)	_	19,147,158
Property, plant and equipment	Loans and advances	85,129,070	_	(163,934)	(159,944)	84,805,192
Company   Comp	Investments in associates and joint ventures	730,414	_	_	_	730,414
Other assets/0101         4,043,088         21,662         (106,673)         —         3,988,897           Current tax assets         87,961         —         —         87,961           Deferred tax assets         19,436         (423)         —         179         19,192           Assets held for sale         \$ 192,175,566 \$*         21,239 \$*         (106,418) \$*         (163,002) \$*         19,1927,885           Liabilities           Deposits         * 128,461,527 **         — *         — *         — *         1,190,929           Repurchase agreements and cash collateral on securities lent         11,90,929         — *         — *         — *         12,022,593           Trading liabilities         2,143,899         — *         — *         — *         2,143,809           Derivative financial instruments         3,498,016         — *         — *         — *         2,143,899           Det securities in issue         10,652,481         — *         — *         — *         10,652,481           Debt securities in issue         10,569,117         — *         — *         — *         10,559,181           Other liabilities         55,516         — *         — *         — *         55,516	Property, plant and equipment	1,510,132	_	_	_	1,510,132
Current tax assets	Intangible assets	835,902	_	_	_	835,902
Deferred tax assets	Other assets <sup>(1)(2)</sup>	4,043,908	21,662	(106,673)	_	3,958,897
Assets held for sale	Current tax assets	87,961	_	_	_	87,961
Total assets         ¥ 192,175,566 ¥         21,239 ¥         (106,418) ¥         (163,002) ¥         191,927,385           Liabilities:         Deposits         ¥ 128,461,527 ¥         — ¥         — ¥         — ¥         1 28,461,527 €           Call money and bills sold         1,190,929         —         — Ø         — ¥         128,461,527 €           Call money and bills sold         1,190,929         —         — Ø         — \$         1,190,929           Repurchase agreements and cash collateral on securities lent         12,022,593         —         —         —         2,2143,899           Trading liabilities         2,143,899         —         —         —         2,143,899           Derivative financial instruments         3,498,016         —         —         —         3,498,016           Borrowings         10,652,481         —         —         —         10,652,481           Debt securities in issue         10,569,117         —         —         —         23,125         213,250           Other liabilities?         6,882,740         (1,858)         (106,6612)         25,021         6,799,291           Current ax liabilities directly associated with the asset held for sale         3,616,941         —         —         —	Deferred tax assets	19,436	(423)	_	179	19,192
Deposits	Assets held for sale	5,651,950			(3,237)	5,648,713
Deposits	Total assets	192,175,566	¥ 21,239 ¥	(106,418) ¥	(163,002) ¥	191,927,385
Deposits	Liabilities:					
Call money and bills sold         1,190,929         —         —         —         1,190,929           Repurchase agreements and cash collateral on securities lent         12,022,593         —         —         —         12,022,593           Trading liabilities         2,143,899         —         —         —         2,143,899           Derivative financial instruments         3,498,016         —         —         —         3,498,016           Borrowings         10,652,481         —         —         —         10,569,117           Pebt securities in issue         10,569,117         —         —         —         10,569,117           Provisions         188,267         1,858         —         23,125         213,250           Other liabilities*         55,516         —         —         25,021         6,799,291           Current tax liabilities         397,741         6,405         59         (63,520)         340,685           Liabilities directly associated with the assets held for sale         3,616,941         —         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity         —		128.461.527	¥ _ ¥	_ ¥	_ ¥	128.461.527
Repurchase agreements and cash collateral on securities lent						
Securities lent   12,022,593	·	, , .				, , .
Trading liabilities         2,143,899         —         —         —         2,143,899           Derivative financial instruments         3,498,016         —         —         —         3,498,016           Borrowings         10,652,481         —         —         —         10,522,481           Debt securities in issue         10,569,117         —         —         —         10,569,117           Provisions         188,267         1,858         —         23,125         213,250           Other liabilities         6,882,740         (1,858)         (106,612)         25,021         6,799,291           Current tax liabilities         55,516         —         —         —         —         55,516           Deferred tax liabilities directly associated with the assets held for sale         397,741         6,405         59         (63,520)         340,685           Liabilities directly associated with the assets held for sale         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity           Capital surplus         863,505         —         —         —         —         2,338,743           Capital surplus         863,505         —         —         —	1 0	12.022.593	_	_	_	12.022.593
Derivative financial instruments         3,498,016         —         —         —         3,498,016           Borrowings         10,652,481         —         —         —         10,552,481           Debt securities in issue         10,569,117         —         —         —         10,569,117           Provisions         188,267         1,858         —         23,125         213,250           Other liabilities         6,882,740         (1,858)         (106,612)         25,021         6,799,291           Current tax liabilities         55,516         —         —         —         —         55,516           Deferred tax liabilities         397,741         6,405         59         (63,520)         340,685           Liabilities directly associated with the assets held for sale         3,616,941         —         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity         S         863,505         —         —         —         —         2,338,743           Capital stock         2,338,743         —         —         —         —         863,505           Requity				_	_	
Borrowings         10,652,481         —         —         —         —         10,652,481           Debt securities in issue         10,569,117         —         —         —         10,569,117           Provisions         188,267         1,858         —         23,125         213,250           Other liabilities (°)         6,882,740         (1,858)         (106,612)         25,021         6,799,291           Current tax liabilities         55,516         —         —         —         —         55,516           Deferred tax liabilities         397,741         6,405         59         (63,520)         340,685           Liabilities directly associated with the assets held for sale         3,616,941         —         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity         863,505         —         —         —         —         83,743           Capital stock         2,338,743         —         —         —         863,760           Retained earnings(°)         5,149,193         10,776         403,458         (143,820)         5,419,607           Treasury stock			_	_	_	
Debt securities in issue			_	_	_	
Provisions         188,267         1,858         —         23,125         213,250           Other liabilities (2)         6,882,740         (1,858)         (106,612)         25,021         6,799,291           Current tax liabilities         55,516         —         —         —         —         55,516           Deferred tax liabilities         397,741         6,405         59         (63,520)         340,685           Liabilities directly associated with the assets held for sale         3,616,941         —         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity:         —         —         —         —         2,338,743           Capital stock         2,338,743         —         —         —         863,505           Retained earnings(3)         5,149,193         10,776         403,458         (143,820)         5,419,607           Treasury stock         (12,493)         —         —         —         —         (12,493)           Equity excluding other reserves         8,338,948         10,776         403,458         (143,820)         8,609,362           Other reserves(3) <td></td> <td></td> <td>_</td> <td>_</td> <td>_</td> <td></td>			_	_	_	
Other liabilities (2)         6,882,740         (1,858)         (106,612)         25,021         6,799,291           Current tax liabilities         55,516         —         —         —         55,516           Deferred tax liabilities         397,741         6,405         59         (63,520)         340,685           Liabilities directly associated with the assets held for sale         3,616,941         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity:         Capital stock         2,338,743         —         —         —         2,338,743           Capital surplus         863,505         —         —         —         863,505           Retained earnings(3)         5,149,193         10,776         403,458         (143,820)         5,419,607           Treasury stock         (12,493)         —         —         —         —         (12,493)           Equity excluding other reserves         8,338,948         10,776         403,458         (143,820)         8,609,362           Other reserves(3)         2,324,349         —         (403,323)         —         1,921,026           Equity attr			1,858	_	23,125	
Current tax liabilities         55,516         —         —         —         55,516           Deferred tax liabilities         397,741         6,405         59         (63,520)         340,685           Liabilities directly associated with the assets held for sale         3,616,941         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity:         Capital stock         2,338,743         —         —         —         2,338,743           Capital surplus         863,505         —         —         —         —         863,505           Retained earnings(3)         5,149,193         10,776         403,458         (143,820)         5,419,607           Treasury stock         (12,493)         —         —         —         —         (12,493)           Equity excluding other reserves         8,338,948         10,776         403,458         (143,820)         8,609,362           Other reserves(3)         2,324,349         —         (403,323)         —         1,921,026           Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820) <td>Other liabilities<sup>(2)</sup></td> <td></td> <td>(1,858)</td> <td>(106,612)</td> <td>25,021</td> <td>6,799,291</td>	Other liabilities <sup>(2)</sup>		(1,858)	(106,612)	25,021	6,799,291
Liabilities directly associated with the assets held for sale         3,616,941         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity:         Capital stock         2,338,743         —         —         —         2,338,743           Capital surplus         863,505         —         —         —         863,505           Retained earnings(3)         5,149,193         10,776         403,458         (143,820)         5,419,607           Treasury stock         (12,493)         —         —         —         —         (12,493)           Equity excluding other reserves         8,338,948         10,776         403,458         (143,820)         8,609,362           Other reserves(3)         2,324,349         —         (403,323)         —         1,921,026           Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         —         (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         —         — </td <td>Current tax liabilities</td> <td></td> <td>` <del>_</del> _</td> <td>` <u> </u></td> <td>· —</td> <td>55,516</td>	Current tax liabilities		` <del>_</del> _	` <u> </u>	· —	55,516
Liabilities directly associated with the assets held for sale         3,616,941         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity:         Capital stock         2,338,743         —         —         —         2,338,743           Capital surplus         863,505         —         —         —         863,505           Retained earnings(3)         5,149,193         10,776         403,458         (143,820)         5,419,607           Treasury stock         (12,493)         —         —         —         —         (12,493)           Equity excluding other reserves         8,338,948         10,776         403,458         (143,820)         8,609,362           Other reserves(3)         2,324,349         —         (403,323)         —         1,921,026           Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         —         (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         —         — </td <td>Deferred tax liabilities</td> <td>397,741</td> <td>6,405</td> <td>59</td> <td>(63,520)</td> <td>340,685</td>	Deferred tax liabilities	397,741	6,405	59	(63,520)	340,685
for sale         3,616,941         —         —         —         3,616,941           Total liabilities         179,679,767         6,405         (106,553)         (15,374)         179,564,245           Equity:         Equity:         Sequity:         Sequity:         Sequity:         Sequity:         —         —         —         2,338,743         —         —         —         2,338,743         —         —         —         2,338,743         —         —         —         —         2,338,743         —         —         —         —         2,338,743         —         —         —         —         2,338,743         —         —         —         —         2,338,743         —         —         —         —         863,505         —         —         —         —         —         863,505         —         —         —         —         —         863,505         —         —         —         —         —         —         —         9,607,607         —         —         —         —         —         12,499,007         —         —         —         —         12,493,00         —         —         —         —         1,921,006         —         —						
Equity:         Capital stock       2,338,743       —       —       —       2,338,743         Capital surplus       863,505       —       —       —       863,505         Retained earnings <sup>(3)</sup> 5,149,193       10,776       403,458       (143,820)       5,419,607         Treasury stock       (12,493)       —       —       —       —       (12,493)         Equity excluding other reserves       8,338,948       10,776       403,458       (143,820)       8,609,362         Other reserves <sup>(3)</sup> 2,324,349       —       (403,323)       —       1,921,026         Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.       10,663,297       10,776       135       (143,820)       10,530,388         Non-controlling interests       1,232,980       4,058       —       (3,808)       1,233,230         Equity attributable to other equity instruments holders       599,522       —       —       —       599,522         Total equity       12,495,799       14,834       135       (147,628)       12,363,140	for sale	3,616,941	_	_	_	3,616,941
Capital stock       2,338,743       —       —       2,338,743         Capital surplus       863,505       —       —       863,505         Retained earnings(3)       5,149,193       10,776       403,458       (143,820)       5,419,607         Treasury stock       (12,493)       —       —       —       —       (12,493)         Equity excluding other reserves       8,338,948       10,776       403,458       (143,820)       8,609,362         Other reserves(3)       2,324,349       —       (403,323)       —       1,921,026         Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.       10,663,297       10,776       135       (143,820)       10,530,388         Non-controlling interests       1,232,980       4,058       —       (3,808)       1,233,230         Equity attributable to other equity instruments holders       599,522       —       —       —       599,522         Total equity       12,495,799       14,834       135       (147,628)       12,363,140	Total liabilities	179,679,767	6,405	(106,553)	(15,374)	179,564,245
Capital stock       2,338,743       —       —       2,338,743         Capital surplus       863,505       —       —       863,505         Retained earnings(3)       5,149,193       10,776       403,458       (143,820)       5,419,607         Treasury stock       (12,493)       —       —       —       —       (12,493)         Equity excluding other reserves       8,338,948       10,776       403,458       (143,820)       8,609,362         Other reserves(3)       2,324,349       —       (403,323)       —       1,921,026         Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.       10,663,297       10,776       135       (143,820)       10,530,388         Non-controlling interests       1,232,980       4,058       —       (3,808)       1,233,230         Equity attributable to other equity instruments holders       599,522       —       —       —       599,522         Total equity       12,495,799       14,834       135       (147,628)       12,363,140	Equity:					
Capital surplus         863,505         —         —         —         863,505           Retained earnings(3)         5,149,193         10,776         403,458         (143,820)         5,419,607           Treasury stock         (12,493)         —         —         —         —         (12,493)           Equity excluding other reserves         8,338,948         10,776         403,458         (143,820)         8,609,362           Other reserves(3)         2,324,349         —         (403,323)         —         1,921,026           Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         —         (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         —         —         —         599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140	2 0	2.338.743	_	_	_	2.338.743
Retained earnings <sup>(3)</sup> 5,149,193         10,776         403,458         (143,820)         5,419,607           Treasury stock         (12,493)         —         —         —         —         (12,493)           Equity excluding other reserves         8,338,948         10,776         403,458         (143,820)         8,609,362           Other reserves <sup>(3)</sup> 2,324,349         —         (403,323)         —         1,921,026           Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         —         (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         —         —         —         599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140	*		_	_	_	
Treasury stock         (12,493)         —         —         —         —         (12,493)           Equity excluding other reserves         8,338,948         10,776         403,458         (143,820)         8,609,362           Other reserves <sup>(3)</sup> 2,324,349         —         (403,323)         —         1,921,026           Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         —         (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         —         —         —         599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140		,	10,776	403,458	(143.820)	,
Other reserves <sup>(3)</sup> 2,324,349         — (403,323)         — 1,921,026           Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         — (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         — — — 599,522         —         — 599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140	C		-,	_	_	
Other reserves <sup>(3)</sup> 2,324,349         — (403,323)         — 1,921,026           Equity attributable to shareholders of Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         — (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         — — — 599,522         —         — 599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140	Equity excluding other reserves	8 338 048	10.776	403.458	(1/3 820)	8 600 362
Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         —         (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         —         —         —         —         599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140			10,770		(143,620)	
Sumitomo Mitsui Financial Group, Inc.         10,663,297         10,776         135         (143,820)         10,530,388           Non-controlling interests         1,232,980         4,058         —         (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         —         —         —         —         599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140	Fauity attributable to shareholders of					
Non-controlling interests         1,232,980         4,058         —         (3,808)         1,233,230           Equity attributable to other equity instruments holders         599,522         —         —         —         —         599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140	* *	10 663 207	10.776	135	(143.820)	10 530 388
Equity attributable to other equity instruments holders         599,522         —         —         —         599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140	* .				. , ,	
holders         599,522         —         —         —         599,522           Total equity         12,495,799         14,834         135         (147,628)         12,363,140	e	1,232,700	1,030		(5,000)	1,233,230
	1 2	599,522	_	_	_	599,522
<b>Total equity and liabilities</b>	Total equity	12,495,799	14,834	135	(147,628)	12,363,140
	Total equity and liabilities ¥	192,175,566	¥ 21,239 ¥	(106,418)¥	(163,002) ¥	191,927,385

Effect of adoption of IFRS 9

<sup>(1)</sup> Following the adoption of IFRS 15, certain costs of obtaining and fulfilling a contract with a credit card customer, previously recognized within "General and administrative expenses," are capitalized as a cost to obtain asset and recognized within "Other assets." Expense will be recognized as a result of the amortization of these capitalized costs over the expected life of the credit card. The impact of IFRS 15 adoption for the SMBC Group is not material.

<sup>(2)</sup> Following the adoption of IFRS 9, certain receivables for future premiums and unearned revenue related to financial guarantees decreased by the same amount without any impact on total equity.

<sup>(3)</sup> Impairment losses recognized under IAS 39 on equity instruments for which the SMBC Group made an irrevocable election at initial recognition to present subsequent changes in fair value in other comprehensive income under IFRS 9 were, in principle, reclassified from retained earnings to other reserves at April 1, 2018. However, of those impairment losses, the amounts above the threshold to qualify for a tax deduction in previous years were not reclassified from retained earnings to other reserves at April 1, 2018.

# IFRS 9 classification and measurement

The following table provides an overview of the impact of the changes to total assets under classification and measurement of financial assets, and impairment.

	Classification under IAS 39(1)	Classification under IFRS 9(1)	At March 31, 2018	Classification and Presentation	Measurement and Impairment	At April 1, 2018
				(In mil	llions)	
Cash and deposits with banks(2)			¥54,696,069	¥ (50,597)	¥ —	¥54,645,472
	L&R	AC	54,645,472	_	_	54,645,472
	L&R	FVPL	45,824	(45,824)	_	_
	FVPL	FVPL	4,773	(4,773)	_	_
Call loans and bills bought Reverse repurchase agreements and cash collateral on	L&R	AC	1,881,880	_	_	1,881,880
securities borrowed	L&R	AC	8,491,703	_	_	8,491,703
Trading assets	FVPL	FVPL	3,169,123	_	_	3,169,123
Derivative financial instruments	FVPL	FVPL	3,885,271	_	_	3,885,271
Financial assets at fair value						
through profit or loss <sup>(2)(3)(4)</sup>			1,547,672	1,562,509	194	3,110,375
	FVPL	FVPL	1,547,672	10,530	_	1,558,202
	L&R	FVPL	_	206,650	194	206,844
	AFS	FVPL	_	1,345,329	_	1,345,329
Investment securities <sup>(2)(4)(5)(6)</sup>			20,495,075	(1,347,917)	_	19,147,158
	HTM	AC	372,459	_	_	372,459
	AFS	FVPL	1,345,329	(1,345,329)	_	_
	AFS	FVOCI	18,774,699	_	_	18,774,699
	FVPL	FVPL	2,588	(2,588)	_	_
Loans and advances <sup>(2)(3)</sup>			85,129,070	(163,934)	(159,944)	84,805,192
	L&R	AC	84,965,136	_	(159,944)	84,805,192
	L&R	FVPL	160,765	(160,765)	_	_
	FVPL	FVPL	3,169	(3,169)	_	_
Other financial assets <sup>(7)(8)</sup>			3,598,642	(106,673)	_	3,491,969
	L&R	AC	3,598,581	(106,612)	_	3,491,969
	L&R	FVPL	61	(61)	_	_
Financial assets included in						
assets held for sale(4)(6)			3,208,771	_	(3,237)	3,205,534
	L&R	AC	3,098,196	_	(3,237)	3,094,959
	AFS	FVOCI	69,884	_	_	69,884
	AFS	FVPL	38,998	_	_	38,998
	FVPL	FVPL	1,693	_	_	1,693

<sup>(1)</sup> In "Classification under IAS 39," FVPL, HTM, L&R and AFS represent fair value through profit or loss, held-to-maturity, loans and receivables and available-for-sale, respectively. In "Classification under IFRS 9," AC, FVOCI and FVPL represent amortized cost, fair value through other comprehensive income and fair value through profit or loss, respectively.

<sup>(2)</sup> Certain deposits with banks, loans and advances, and investment securities are hybrid instruments, which consist of host contracts and embedded derivatives. These host contracts were classified as L&R or AFS, while the embedded derivatives were separately accounted for and classified as FVPL, if certain criteria were met under IAS 39. These hybrid instruments are classified in their entirety as FVPL if they do not meet the conditions for solely payments of principal and interest ("SPPI") under IFRS 9. The separated embedded derivatives were presented together with the host contracts in the consolidated statement of financial position under IAS 39. The entire hybrid instruments are presented as "Financial assets at fair value through profit or loss" in the consolidated statement of financial position under IFRS 9.

<sup>(3)</sup> Certain loans and advances which were classified as L&R under IAS 39 are classified as FVPL under IFRS 9 if they do not meet the conditions for SPPI or they are held within a business model whose objective is not to hold those assets to collect contractual cash flows, but to hold those assets for sale. Those loans and advances include subordinated loans and syndicated loans held for sale. They are presented as "Financial assets at fair value through profit or loss" in the consolidated statement of financial position under IFRS 9.

<sup>(4)</sup> Financial assets which do not meet the conditions for SPPI, such as investment funds, classified as AFS under IAS 39, are classified as FVPL under IFRS 9. They are presented as "Financial assets at fair value through profit or loss" in the consolidated statement of financial position under IFRS 9, except for the financial assets held by Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL") which are presented as "Assets held for sale" in the consolidated statement of financial position.

<sup>(5)</sup> Certain debt instruments which were classified as AFS under IAS 39 are classified as FVOCI under IFRS 9 if they meet the conditions for SPPI and are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Those debt instruments include Japanese government bonds and U.S. Treasury securities.

- (6) The SMBC Group made an irrevocable election at initial recognition for certain non-trading equity instruments, which were classified as AFS under IAS 39, to present subsequent changes in fair value in other comprehensive income under IFRS 9. The fair values of such instruments were ¥4,586,730 million at April 1, 2018. The financial assets held by SMFL are presented as "Assets held for sale" in the consolidated statement of financial position.
- (7) "Other financial assets" consist of assets that meet the definition of financial assets but are not presented in any of the other line items.
- (8) Following the adoption of IFRS 9, certain receivables for future premiums and unearned revenue related to financial guarantees decreased by the same amount without any impact on total equity.

### IFRS 9 impairment

The following table reconciles the closing impairment allowance for loans and receivables in accordance with IAS 39 and provisions for loan commitments and financial guarantee contracts in accordance with IAS 37 "Provisions, contingent liabilities and contingent assets" at March 31, 2018 to the opening ECL allowance determined in accordance with IFRS 9 at April 1, 2018.

	At March 31, 2018 (IAS 39/IAS 37)		Remeasurement		A	t April 1, 2018 (IFRS 9) <sup>(4)</sup>
				(In millions)		_
Loans and advances <sup>(1)</sup>	¥	491,676	¥	159,944	¥	651,620
Loan commitments <sup>(2)</sup>		4,374		23,125		27,499
Financial guarantees <sup>(3)</sup>		1,498		25,021		26,519

 <sup>&</sup>quot;Loans and advances" mainly includes allowances for loans and advances. It also includes allowance for undrawn components of loan
commitments issued to retail customers for which cannot be separately identified from that for the drawn components, and that for other
financial assets measured at amortized cost.

- (2) The ECL allowance is measured for loan commitments issued to wholesale customers.
- (3) "Financial guarantees" represents the amount of the provision or ECL allowance in excess of the unearned revenues related to financial guarantees.
- (4) The result of the ECL calculation for debt instruments at FVOCI at April 1, 2018 was not material.

#### Consolidation

# Subsidiaries

Subsidiaries are all entities controlled by the SMBC Group. The SMBC Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The SMBC Group considers all facts and circumstances whether it controls an entity.

Where the relevant activities are directed through voting or similar rights, the SMBC Group considers that it controls an entity if it has the existing rights that give it the current ability to direct the operating and financing policies of the entity, in general by having a shareholding of more than 50% of the voting rights. The existence and effect of potential voting rights that are deemed to be substantive are taken into account when assessing whether the SMBC Group controls another entity.

Where the voting rights are not the dominant factor in deciding who controls the entity, the assessment of control is more complex and requires greater use of judgment. The SMBC Group assesses whether it controls an entity considering all facts and circumstances, such as the purpose and design of the entity, the relevant activities and how to make decisions about those activities.

The SMBC Group also determines whether it is acting as an agent or a principal in assessing whether it has control of another entity. An agent is a party primarily engaged to act on behalf and for the benefit of another party or parties and therefore does not control the entity. To make such judgments, the SMBC Group considers the overall relationship, especially all of the following factors: the scope of its decision-making authority over the entity, the rights held by other parties, the remuneration to which it is entitled in accordance with the remuneration agreement, and its exposure to variability of returns from other interests that it holds in the entity.

The SMBC Group reassesses whether it controls an entity if facts and circumstances indicate that there are changes to one or more of the elements of control.

Subsidiaries are fully consolidated from the date on which the SMBC Group obtains control. They are deconsolidated from the date on which the SMBC Group loses control.

The acquisition method is used to account for the business combinations including the acquisition of subsidiaries by the SMBC Group. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred, the liabilities incurred and the equity interests issued. Identifiable assets acquired and liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The SMBC Group's previously held equity interest in the acquiree is remeasured at fair value at the acquisition date and any gain or loss is recognized in profit or loss. For each business combination, the SMBC Group measures any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. The excess of the aggregate of the consideration transferred, the amount of any non-controlling interest and the acquisition-date fair value of the SMBC Group's previously held equity interest in the acquiree over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed is recorded as goodwill in the consolidated statements of financial position. If the aggregate of the consideration transferred, the amount of any non-controlling interest and the acquisition-date fair value of the SMBC Group's previously held equity interest in the acquiree is less than the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed, the difference is recognized immediately in the consolidated income statements.

Inter-company transactions, balances and unrealized gains on transactions between the SMBC Group companies are eliminated on consolidation. Unrealized losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. The accounting policies of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the SMBC Group.

# Non-controlling interests

Changes in the SMBC Group's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

Interests in the equity of subsidiaries not attributable to the SMBC Group are reported in the consolidated statements of financial position as a separate component of equity as non-controlling interests. Profits or losses attributable to non-controlling interests are separately reported in the consolidated income statements.

# Associates and joint ventures

An associate is an entity over which the SMBC Group has significant influence, but does not control the financial and operating policy decisions of the entity. Significant influence is generally presumed to exist when the SMBC Group holds 20% or more, but less than 50%, of the voting rights.

Entities that are jointly controlled by more than one party, including the SMBC Group, may be determined to be a joint venture.

The SMBC Group accounts for investments in associates and joint ventures using the equity method from the date on which they become associates or joint ventures. The SMBC Group discontinues the use of the equity method from the date on which the SMBC Group ceases to have significant influence or joint control over the investees.

Under the equity method, the SMBC Group's investments in associates and joint ventures are initially recognized at cost. The carrying amount of the investments are subsequently increased or decreased to recognize the SMBC Group's share of the post-acquisition profit or loss of the associate or joint venture and other movements included directly in the equity of the associate or joint venture. The SMBC Group's share of the results of associates and joint ventures is based on the financial statements of its associates and joint ventures, adjusted to conform with the accounting policies of the SMBC Group. Profits on transactions between the SMBC Group and its associates and joint ventures are eliminated to the extent of the SMBC Group's interest in the associates or joint ventures. Losses are also eliminated to the extent of the SMBC Group's interest in the associates or joint ventures unless the transaction provides evidence of impairment in the asset transferred.

The carrying amounts of the investments in associates and joint ventures include goodwill (net of any accumulated impairment loss) arising on the acquisition of the interests in the entities. Because goodwill arising on the acquisition of the interest in an associate or joint venture is not separately recognized, it is not tested for impairment separately. Instead, the entire carrying amount of the investment in an associate or joint venture is tested for impairment as a single asset by comparing its recoverable amount, which is the higher of value in use and fair value less costs to sell, with its carrying amount, whenever there is any objective evidence that the investment is impaired. An impairment loss recognized in prior periods for the investment is reversed only if there has been a change in the estimates used to determine the recoverable amount of the investment since the last impairment loss was recognized. If this is the case, the carrying amount of the investment is increased to its recoverable amount. That increase is a reversal of an impairment loss.

When the SMBC Group's share of losses in an associate or joint venture exceeds the SMBC Group's carrying amount of the investment, the SMBC Group does not recognize further losses, unless it has a binding obligation or has made payments on behalf of the entity.

#### **Segment Reporting**

The SMBC Group determines its operating segments based on the management approach, which requires operating segments to be identified on the basis of internal reports about components of the entity that are regularly reviewed by management, in order to allocate resources to a segment and to assess its performance.

### **Foreign Currency Translation**

Items included in the financial statements of each of the SMBC Group companies are measured using the currency of the primary economic environment in which the company operates ("the functional currency"). The consolidated financial statements are presented in Japanese yen, which is also the Company's functional currency.

### Transactions and balances

Foreign currency transactions that are denominated or settled in a foreign currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Monetary items denominated in foreign currencies are translated using the exchange rate at the end of the reporting period. Foreign exchange gains and losses resulting from the retranslation and settlement of monetary items are recognized in the consolidated income statements. Non-monetary items that are measured at fair value in a foreign currency are translated into the functional currency using the exchange rate at the date the fair value is determined. Translation differences on certain of these items, such as equity instruments measured at fair value through other comprehensive income, which were classified as available-for-sale financial assets under IAS 39 at March 31, 2018, are not included in the consolidated income statements but are recognized directly in equity. Non-monetary items that are measured at historical cost in a foreign currency are translated into the functional currency using the exchange rate at the date of the initial transaction.

# Foreign operations

The assets and liabilities of foreign operations are translated into the presentation currency of the SMBC Group using the exchange rate at the end of the reporting period, and their income statements are translated using the exchange rates at the dates of the transactions or average exchange rates where these approximate to actual rates.

The exchange differences arising on the translation of a foreign operation are included in other comprehensive income within equity and subsequently included in profit or loss on the disposal or partial disposal of the operation.

### **Financial Assets**

Regular way purchases and sales of financial assets are recognized and derecognized on the trade date—the date on which the SMBC Group commits to purchase or sell the assets. Financial assets are derecognized when the contractual rights to receive cash flows from the financial assets have expired or where the SMBC Group has transferred substantially all the risks and rewards of ownership of the financial assets at a consolidated level. The SMBC Group consolidates all subsidiaries in accordance with IFRS 10 "Consolidated Financial Statements" before determining derecognition of financial assets.

# Accounting policies applied from April 1, 2018

IFRS 9 requires all financial assets, including entire hybrid instruments, to be classified into three measurement categories, namely, amortized cost, fair value through other comprehensive income ("FVOCI") and fair value through profit or loss ("FVPL"), based on the business model within which they are held and their contractual cash flow characteristics.

The SMBC Group has assessed the business models based on facts and circumstances at a portfolio level. Factors that are considered in determining the business model include policies and objectives for the relevant portfolio, how the performance and risks of the portfolio are managed, evaluated and reported to management, and the level of sales activity.

The SMBC Group has assessed the contractual cash flow characteristics of financial assets with reference to whether the contractual cash flows are solely payments of principal and interest ("SPPI"). Principal is defined as the fair value of the financial asset at initial recognition but it may change over the life of the financial asset as amounts are repaid. Interest is defined as consideration for the time value of money and the credit risk associated with the principal amount outstanding during a particular period of time. It can also include consideration for other basic lending risks such as liquidity risk and costs such as administrative costs associated with holding the financial asset for a particular period of time, as well as a profit margin. In assessing whether the contractual cash flows meet the conditions for SPPI, the SMBC Group considers the contractual terms of the financial asset. This includes assessing whether the financial asset contains a contractual term that could change the contractual cash flows so that it would not meet the conditions for SPPI, including leverage features, contingent events that would change the amount or timing of cash flows, contractual terms that limit the SMBC Group's claim to cash flows from specified assets, and features that modify consideration of the time value of money.

#### Financial assets measured at amortized cost

Financial assets are measured at amortized cost if they are held within a business model whose objective is to hold the assets in order to collect contractual cash flows, and their contractual cash flows are SPPI. These financial assets are mainly included in "Loans and advances" and also in "Investment securities" in the consolidated statements of financial position. They are initially recognized at fair value plus transaction costs that are directly attributable to the acquisition of the financial assets, and are subsequently measured at amortized cost using the effective interest method. Interest income on these financial assets using the effective interest method is recognized in "Net interest income" in the consolidated income statements.

### Financial assets measured at fair value through other comprehensive income

Financial assets are measured at FVOCI if they are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, and their contractual cash flows are SPPI. Financial assets measured at FVOCI are included in "Investment securities" in the consolidated statements of financial position. They are initially recognized at fair value plus transaction costs that are directly attributable to the acquisition of the financial assets, and are subsequently measured at fair value. Gains and losses arising from changes in the fair value of these financial assets are recognized in other comprehensive income, until they are derecognized. At the time of derecognition, the cumulative gains or losses previously recognized in other comprehensive income are reclassified to profit or loss and are recognized in "Net investment income" in the consolidated income statements. Interest income calculated using the effective interest method, foreign currency gains and losses, and impairment gains and losses are recognized in "Net interest income," "Net trading income" and "Impairment charges on financial assets" in the consolidated income statements, respectively.

In addition, the SMBC Group makes an irrevocable election at initial recognition, for particular non-trading equity instruments that would otherwise be measured at FVPL, to present subsequent changes in fair value in other comprehensive income. These financial assets are also included in "Investment securities" in the consolidated statements of financial position. They are initially recognized at fair value plus transaction costs that are directly attributable to the acquisition of the financial asset, and are subsequently measured at fair value. Amounts presented in other comprehensive income are not subsequently transferred to profit or loss. Dividend income on equity instruments included in these financial assets is recognized in "Net investment income" in the consolidated income statements when the entity's right to receive payment of the dividend is established.

# Financial assets measured at fair value through profit or loss

Any financial assets that do not meet the criteria of amortized cost or FVOCI are classified as FVPL, unless the SMBC Group makes an irrevocable election for non-trading equity instruments to be measured at FVOCI. Financial assets of the SMBC Group classified as FVPL consist of financial assets held for trading, derivatives and financial assets mandatorily measured at FVPL.

Financial assets are classified as held for trading and are included in "Trading assets" in the consolidated statements of financial position, if they are acquired principally for the purpose of selling in the near term or if they are part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.

Derivatives which are not designated as hedging instruments are classified as held for trading, and all derivatives are included in "Derivative financial instruments" in the consolidated statements of financial position. All derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Financial assets mandatorily measured at FVPL, other than those held for trading and derivatives, are included in "Financial assets at fair value through profit or loss" in the consolidated statements of financial position.

The financial assets mentioned above are initially recognized at fair value with transaction costs being recognized in profit or loss, and are subsequently measured at fair value. Gains and losses arising from changes in the fair values of trading assets and derivatives held for trading, and interest and dividend income on trading assets are included in "Net trading income" in the consolidated income statements. Gains or losses arising from financial assets mandatorily measured at FVPL are included in "Net income (loss) from financial assets at fair value through profit or loss" in the consolidated income statements.

Additionally, financial assets measured at amortized cost or FVOCI can be designated at initial recognition to be measured at FVPL in order to eliminate or significantly reduce a measurement or recognition inconsistency. The SMBC Group does not make this designation.

# Accounting policies applied until March 31, 2018

At initial recognition, the financial assets of the SMBC Group were classified into one of the following categories: trading assets, derivative financial instruments, financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments and available-for-sale financial assets.

### Trading assets

Financial assets were classified as held for trading and were included in "Trading assets" in the consolidated statements of financial position, if they were acquired principally for the purpose of selling in the near term or if they were part of a portfolio of identified financial instruments that were managed together and for which there was evidence of a recent actual pattern of short-term profit-taking. Trading assets were initially recognized at fair value with transaction costs being recognized in the consolidated income statements, and were subsequently measured at fair value. Gains and losses arising from changes in the fair values of trading assets and net interest and dividend income on trading assets were included in "Net trading income" in the consolidated income statements.

## Derivative financial instruments

Derivatives which were not designated as hedging instruments were classified as held for trading, and all derivatives were included in "Derivative financial instruments" in the consolidated statements of financial position. All derivatives were carried as assets when the fair value was positive and as liabilities when the fair value was negative. Derivatives were initially recognized at fair value with transaction costs being recognized in the consolidated income statements, and were subsequently measured at fair value. Gains and losses arising from changes in the fair values of derivatives held for trading, except for gains and losses on hedging instruments were included in "Net trading income" in the consolidated income statements.

The derivative component of a hybrid instrument containing both a derivative and non-derivative component ("host contract") was referred to as an embedded derivative. Certain embedded derivatives were accounted for as separate derivatives, when their economic characteristics and risks were not closely related to those of the host contract, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative and the hybrid instrument was not carried at fair value through profit or loss. These embedded derivatives were measured at fair value and were presented in the consolidated statements of financial position together with the host contract.

# Financial assets at fair value through profit or loss

Financial assets, other than those held for trading, were classified as financial assets at fair value through profit or loss and were included in "Financial assets at fair value through profit or loss" in the consolidated statements of financial position, if they met one of the following criteria, and were so designated by management:

- the designation eliminated or significantly reduced a measurement or recognition inconsistency;
- a group of financial assets was managed and its performance was evaluated on a fair value basis in accordance with a documented risk management or investment strategy; or
- the instrument contained one or more embedded derivatives unless (a) the embedded derivative did not significantly modify the cash flows that otherwise would have been required by the contract or (b) it was clear with little or no analysis that separation was prohibited.

In addition, the SMBC Group classified the entire hybrid instrument at fair value through profit or loss when the SMBC Group was required to separate an embedded derivative from its host contract, but was unable to measure the embedded derivative separately either at acquisition or at the end of a subsequent reporting period. Financial assets at fair value through profit or loss were initially recognized at fair value with transaction costs being recognized in the consolidated income statements, and were subsequently measured at fair value. Gains and losses arising from changes in the fair value of such financial assets were included in "Net income (loss) from financial assets at fair value through profit or loss" in the consolidated income statements.

#### Loans and receivables

Loans and receivables were non-derivative financial assets with fixed or determinable payments that were not quoted in an active market, other than:

- those that the SMBC Group intended to sell immediately or in the near term, which were classified as
  held for trading, and those that the SMBC Group upon initial recognition designated as at fair value
  through profit or loss;
- those that the SMBC Group upon initial recognition classified as available-for-sale; or
- those for which the SMBC Group might not recover substantially all of its initial investment, other than because of credit deterioration.

The financial assets classified as loans and receivables were mainly included in "Loans and advances" in the consolidated statements of financial position. Loans and receivables were initially recognized at fair value plus directly attributable transaction costs, and were subsequently measured at amortized cost using the effective interest method.

#### Held-to-maturity investments

Held-to-maturity investments were non-derivative financial assets quoted in an active market with fixed or determinable payments and fixed maturities that the SMBC Group had the positive intention and ability to hold to maturity. If the SMBC Group had been to sell other than an insignificant amount of held-to-maturity investments, the remaining investments in this category would have been reclassified as available-for-sale financial assets. Held-to-maturity investments were initially recognized at fair value plus directly attributable transaction costs, and were subsequently measured at amortized cost using the effective interest method.

# Available-for-sale financial assets

Available-for-sale financial assets were non-derivative financial assets that were classified as available-for-sale at initial recognition or were not classified into any of the other categories described above. Available-for-sale financial assets were initially recognized at fair value plus directly attributable transaction costs, and were subsequently measured at fair value.

Gains and losses arising from changes in the fair value of available-for-sale financial assets were recognized in other comprehensive income, until they were derecognized or impaired. At that time, the cumulative gain or loss previously recognized in other comprehensive income was recognized in the consolidated income statements. However, interest income calculated using the effective interest method and foreign currency gains and losses on monetary assets classified as available-for-sale were recognized in the consolidated income statements. Dividends on available-for-sale equity instruments were recognized in the consolidated income statements when the entity's right to receive payment was established.

#### **Financial Liabilities**

Financial liabilities, except for financial liabilities measured at fair value through profit or loss, are mainly included in "Deposits," "Borrowings," and "Debt securities in issue" in the consolidated statements of financial

position. They are initially recognized at fair value, net of transaction costs that are directly attributable to the issue of the financial liabilities, and are subsequently measured at amortized cost using the effective interest method. Interest expense on these financial liabilities measured at amortized cost using the effective interest method is recognized in "Net interest income" in the consolidated income statements.

Financial liabilities measured at fair value through profit or loss consist of financial liabilities held for trading and derivatives whose fair values are negative.

Financial liabilities are classified as held for trading if they are incurred principally for the purpose of repurchasing in the near term or if they are part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Financial liabilities held for trading are included in "Trading liabilities" in the consolidated statements of financial position. Trading liabilities are initially recognized at fair value with transaction costs being recognized in profit or loss, and are subsequently measured at fair value. Gains and losses arising from changes in the fair values of trading liabilities and interest expense on trading liabilities are included in "Net trading income" in the consolidated income statements.

For derivatives other than the component of hybrid instrument, refer to "Financial assets measured at fair value through profit or loss" in the section "Financial Assets—Accounting policies applied from April 1, 2018."

The derivative component of a hybrid instrument containing both a derivative and non-derivative component ("host contract") is referred to as an embedded derivative. Certain embedded derivatives are accounted for as separate derivatives, when their economic characteristics and risks are not closely related to those of the host contract, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative and the hybrid instrument is not carried at fair value through profit or loss. These embedded derivatives are measured at fair value, while the host contracts are measured at amortized cost. These embedded derivatives are presented in the consolidated statements of financial position together with the host contract.

Following the adoption of IFRS 9 from April 1, 2018, if a financial liability is designated as at fair value through profit or loss, the amount of change in its fair value that is attributable to changes in own credit risk of that liability would be presented in other comprehensive income, rather than profit or loss. The SMBC Group does not make this designation.

Financial liabilities are derecognized when they have been redeemed or otherwise extinguished.

# **Hedge Accounting**

The SMBC Group applies fair value hedge accounting started from the fiscal year ended March 31, 2019 and hedge accounting of net investments in foreign operations, in order to reflect the effect of risk management activities on its consolidated financial statements to mitigate the risk of changes in fair values of certain equity instruments elected to be measured at FVOCI and the foreign currency risk of exchange differences arising from the translation of net investments in foreign operations, respectively. For further information about hedge accounting, see Note 7 "Derivative Financial Instruments and Hedge Accounting—Hedge accounting."

# Fair value hedges

The SMBC Group designates equity derivatives as hedging instruments. Both the effective portion and ineffective portion of changes in the fair value of the hedging instruments are recognized in other comprehensive income, and amounts presented in other comprehensive income are not subsequently transferred to profit or loss.

# Hedges of net investments in foreign operations

The SMBC Group designates currency derivatives and foreign currency denominated financial liabilities as hedging instruments. The effective portion of the gain or loss on the hedging instruments is recognized in other comprehensive income, whereas the ineffective portion of the gain or loss on the hedging instruments is recognized in "Net trading income" in the consolidated income statements. The cumulative gain or loss recognized in other comprehensive income is reclassified to profit or loss on the disposal or partial disposal of foreign operations.

### **Offsetting Financial Instruments**

Financial assets and liabilities are offset and the net amount is reported in the consolidated statements of financial position, only if the SMBC Group currently has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously. In all other situations, they are presented on a gross basis.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining the fair value, the SMBC Group gives the highest priority to a quoted price in an active market for identical assets or liabilities. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. If there is no active market for the asset or liability, the SMBC Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure the fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. In cases where the SMBC Group manages a group of financial assets and financial liabilities on the basis of its net credit risk exposure, the fair value of the group of financial assets and financial liabilities is measured on the basis of the price that would be received to sell a net long position (i.e., an asset) or paid to transfer a net short position (i.e., a liability) for the credit risk exposure provided that certain criteria set forth in IFRS 13 "Fair Value Measurement" are met. Details of fair value measurement are described in Note 43 "Fair Value of Financial Assets and Liabilities."

# Recognition of Deferred Day One Profit and Loss

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price (i.e., the fair value of the consideration given or received). However, if the fair value at initial recognition is not evidenced by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the difference between the fair value at initial recognition and the transaction price, commonly referred to as "day one profit and loss," is not recognized as a gain or loss but is adjusted to be deferred.

The SMBC Group has certain financial instruments, such as derivatives, hybrid financial instruments and certain loans and advances classified as FVPL where fair value is determined using valuation techniques for which not all inputs are observable in a market. Such a financial instrument is initially recognized at the transaction price which may be different from the fair value, and the day one profit and loss is not recognized as a gain or loss.

The timing of recognition of the deferred day one profit and loss is determined on an instrument by instrument basis. It is either amortized over the life of the transaction, deferred until fair value of the instrument can be determined using data from observable markets, or realized through settlement of the instrument.

# Repurchase and Reverse Repurchase Agreements, and Securities Borrowing and Lending Agreements

In the ordinary course of business, the SMBC Group lends or sells securities under agreements to repurchase them at a predetermined price on a future date ("repos"). Since substantially all the risks and rewards of

ownership are retained by the SMBC Group, the securities remain on the consolidated statements of financial position and a liability is recorded in respect of the consideration received. On the other hand, the SMBC Group borrows or purchases securities under agreements to resell them at a predetermined price on a future date ("reverse repos"). Since the SMBC Group does not retain the risks and rewards of ownership of the financial assets, these transactions are treated as collateralized loans and the securities are not included in the consolidated statements of financial position.

The SMBC Group measures repos and reverse repos at amortized cost. The difference between the sale and purchase price is accrued over the life of the transactions. Securities lent to counterparties remain on the consolidated statements of financial position. Securities borrowed are not recognized in the consolidated statements of financial position, unless these are sold to third parties, at which point the obligation to repurchase the securities is measured at fair value and included in "Trading liabilities" in the consolidated statements of financial position and any subsequent gain or loss is included in "Net trading income" in the consolidated income statements.

For the fiscal years ended March 31, 2019 and 2018, there were no transactions pursuant to repurchase agreements, securities lending transactions or other transactions involving the transfer of financial assets with an obligation to repurchase such transferred assets that were treated as sales and hence derecognized for accounting purposes.

# **Impairment of Financial Assets**

Accounting policies applied from April 1, 2018

IFRS 9 introduces the ECL model for the recognition of impairment losses. The ECL model applies to financial assets measured at amortized cost, and debt instruments at FVOCI, lease receivables, certain loan commitments and financial guarantee contracts. Under the ECL model, an entity is required to account for expected credit losses from initial recognition of financial instruments and to recognize full lifetime expected losses on a timely basis.

### Determining significant increase in credit risk

At each reporting date, credit risk on a financial asset is assessed and a loss allowance is measured at an amount equal to the ECL resulting from default events that are possible within the next 12 months, if the credit risk has not increased significantly since initial recognition ("Stage 1"). A loss allowance is measured at an amount equal to the ECL resulting from all possible default events over the expected life of the financial assets which are assessed to have experienced a significant increase in credit risk since initial recognition ("Stage 2") or the credit-impaired financial assets ("Stage 3"). The expected life of a financial asset is the maximum contractual period over which it is exposed to credit risk. However, for certain revolving facilities including both a loan and an undrawn component, such as retail overdrafts and credit card facilities, the contractual ability to demand repayment and cancel the undrawn commitment does not limit the exposure to credit losses to the contractual notice period. The expected life of these revolving facilities is derived from the behavioral life calculated based on historical data.

Assessments on significant increases in credit risk are performed on an individual financial asset basis. The SMBC Group performs ECL recognition and measurement on a collective basis or an individual basis using reasonable and supportable information that is available without undue cost or effort, such as asset type, credit risk ratings, collateral collectability, past-due status and other relevant characteristics of financial instruments.

The SMBC Group determines whether there has been a significant increase in credit risk by comparing the risk of a default occurring on a financial instrument at the reporting date with that at the date of initial recognition, based on quantitative and qualitative assessments. As for the quantitative assessment, the SMBC Group measures increase of probability of default ("PD") since initial recognition. If an obligor gets downgraded

to a certain degree which reflects an increase of PD exceeding the threshold defined, a significant increase in credit risk is recognized. For example, origination obligor grade getting down by one to four grades is taken as a significant increase in credit risk where PD has increased since initial recognition. Numbers of obligor grade deterioration taken to identify significant increase in credit risk depend on credit quality at origination. The origination obligor grade with lower credit rating takes less downgrades to identify significant increase in credit risk than those with higher credit rating, due to the difference in increase of PD. Refer to Note 45 "Financial Risk Management" for information on obligor grading system of SMBC. As for the qualitative assessment, the SMBC Group evaluates credit risk characteristics of financial assets in accordance with the SMBC Group's credit risk management practices. For example, certain financial assets that meet high credit risk criteria are transferred to Stage 2 from Stage 1. Moreover, financial assets whose principal and/or interest payments are more than 30 days past due are transferred to Stage 2. If there is no longer any observation of a significant increase in credit risk, the financial instrument will be transferred to Stage 1.

#### Determining credit-impaired financial assets

A financial asset is credit-impaired and classified to Stage 3 when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. The criteria that the SMBC Group uses to determine that a financial asset is credit-impaired include:

- · significant financial difficulty of an issuer or an borrower;
- a default or delinquency as more than 90 days past due in interest or principal payments;
- restructuring of a financial asset by the SMBC Group due to the borrower's financial difficulties;
- indications that a borrower or issuer will enter bankruptcy; and
- the disappearance of an active market for that financial asset because of the borrower's financial difficulties.

If a financial asset is no longer credit-impaired, it will be transferred to Stage 2 or Stage 1.

The definition of default used for ECL recognition and measurement is consistent with that used for the SMBC Group's internal credit risk management purposes. The SMBC Group manages credit risk with an internal credit rating system, which is consisted of the borrower categories to substandard borrowers, potentially bankrupt borrowers, effectively bankrupt borrowers, and bankrupt borrowers defined as default for ECL application (see Note 45 "Financial Risk Management").

Purchased or originated credit-impaired financial assets ("POCI") are financial assets considered credit-impaired at the time of initial recognition. They are measured at fair value on initial recognition and therefore no credit loss allowance is initially recognized. Subsequently, lifetime expected credit losses for POCI are measured as the difference between the financial asset's amortized cost and the present value of future cash flows discounted at the financial asset's credit-adjusted effective interest rate determined at initial recognition. Moreover, changes in lifetime expected credit losses are recognized as impairment charges.

# Measurement of Expected Credit Losses

The SMBC Group measures ECL of a financial asset in a way that reflect an unbiased and probability-weighted amount, the time value of money, and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

The ECL models have been built by leveraging the PD, loss given default ("LGD") and exposure at default ("EAD") used in the Basel III regulatory framework, for instance by adjusting certain conservative factors in those PDs and LGDs. For financial assets at Stage 1 and Stage 2, the SMBC Group uses the 12-month PDs

developed to measure 12-month ECL and the lifetime PDs developed to measure lifetime ECL respectively, and considers forward-looking macroeconomics information. For financial assets at Stage 3, the SMBC Group applies the discounted cash flow ("DCF") method for individually significant credit-impaired financial assets. For credit-impaired financial assets that are not individually significant, the SMBC Group applies the same formula used for Stage 2 with PD set at 100%. For portfolios where the above ECL models are not applicable, the SMBC Group adjusts historical data, such as credit loss experience, with current observable data to reflect the effects of current conditions and forecasts to reflect the possible effect of future conditions.

The DCF method is used to measure the ECL, which is the difference between the financial asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. If financial assets have a variable interest rate, the discount rate for measuring any impairment loss is the effective interest rate determined under the contract, for the current period. The estimated future cash flows are individually calculated taking into account factors including historical loss information, the appropriateness of the borrower's business plan or operational improvement plan, the status of progress of its plan, the overall support from financial institutions, and the realizable value of any collateral held.

The SMBC Group incorporates forward looking information into the ECL measurement by obligor grading, macroeconomics factors and additional ECL adjustment if any. Obligor-specific forward-looking information is reflected in the obligor grade as a qualitative assessment. Refer to Note 45 "Financial Risk Management" for information on obligor grading system of the SMBC Group. To incorporate forward-looking information into the ECL models, the SMBC Group introduces an approach based on multiple scenarios. In this approach, three scenarios (base, upside and downside scenarios) are modelled to ensure an unbiased ECL calculation. Information considered in the development of the base scenario is aligned with information used for strategic planning, budgeting and risk management of the SMBC Group, and includes not only internal information but external information including economic data and forecasts publicly provided by Japanese governmental bodies, research institutes of the private-sector and international organizations conducting economic analysis and projections. The downside scenario is the adverse scenario and based on the stressed business environments such as serious economic recession and financial market disruption. Both the downside scenario and the upside scenario, which is the favorable scenario, are developed based on the premises of the base scenario and the past macroeconomic experiences. The SMBC Group has lower weights for the downside scenario and the upside scenario compared with the base scenario. Furthermore, additional ECL adjustment is applied in cases where known or expected risk factors or information have not been specifically considered in the ECL model and thus the ECL does not fully reflect current circumstances, events or conditions at relevant portfolio level.

The SMBC Group has identified the key macroeconomic drivers impacting on credit risks and losses in each major portfolio of financial assets and has estimated relationships between those key drivers and credit risks and losses using an analysis of historical data. For domestic and foreign loans to wholesale customers, the key drivers for credit risks and losses are the Japanese and global gross domestic product ("GDP"). For domestic loans to retail customers, the Japanese unemployment rate is applied as the key driver. Outcomes of the analysis are incorporated into PD for ECL recognition and measurement in a probability-weighted way.

ECLs are recognized through loss allowance accounts. Changes in the carrying amount of the loss allowance accounts are recognized as an impairment gain or loss and included in "Impairment charges on financial assets" in the consolidated income statement.

If a financial asset is determined to be uncollectible, it is written off against the related allowance for loan impairment. Uncollectible financial assets are normally written off when there is no reasonable expectation of further recovery after any collateral is foreclosed and the amount of the loss has been determined. Those assets primarily include loans to borrowers that have been legally or formally declared bankrupt and borrowers that may not have been legally or formally declared bankrupt but are essentially bankrupt.

If contractual terms of a loan have been modified, it is required to recalculate the gross carrying amount of that loan and recognize a modification gain or loss in profit or loss. Moreover, it is required to assess whether

there has been a significant increase since initial recognition and the SMBC Group conducts analysis to monitor the change in credit risk subsequent to modification. However, if the new contractual terms are considered substantially different from the existing contractual terms, a new loan will be recognized at fair value and the existing loan will be derecognized.

Accounting policies applied until March 31, 2018

# Loans and advances and held-to-maturity investments

At the end of each reporting period, the SMBC Group assessed whether there was any objective evidence that a financial asset or a group of financial assets was impaired.

A financial asset or a group of financial assets was impaired and impairment losses were incurred only if there was objective evidence of impairment as a result of one or more events that had occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) had an impact on the estimated future cash flows of the financial asset or group of financial assets that could be reliably estimated.

The criteria that the SMBC Group used to determine that there was objective evidence of an impairment loss included:

- significant financial difficulty of an issuer or an obligor;
- a default or delinquency in interest or principal payments;
- restructuring of a financial asset by the SMBC Group due to the borrower's financial difficulties on terms that the SMBC Group would have not otherwise considered;
- indications that a borrower or issuer would enter bankruptcy;
- · disappearance of an active market for a security because of the borrower's financial difficulties; and
- other observable data relating to a group of assets, such as adverse changes in the payment status of borrowers or issuers in the group, or national or local economic conditions that correlated with defaults in the group.

The SMBC Group first assessed whether objective evidence of impairment existed individually for financial assets that were individually significant, and individually or collectively for financial assets that were not individually significant. If the SMBC Group determined that no objective evidence of impairment existed for an individually assessed financial asset, whether significant or not, it included the asset in a group of financial assets with similar credit risk characteristics and collectively assessed them for impairment. Assets that were individually assessed for impairment and for which an impairment loss was or continued to be recognized were not included in the collective assessment of impairment.

The allowance for individually significant impaired financial assets was measured by DCF method, which was used to calculate the difference between the financial asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that had not been incurred) discounted at the financial asset's original effective interest rate. If financial assets had a variable interest rate, the discount rate for measuring any impairment loss was the effective interest rate determined under the contract, for the current period. The estimated future cash flows were individually calculated taking into account factors including historical loss information, the appropriateness of the borrower's business plan or operational improvement plan, the status of progress of its plan, the overall support from financial institutions, and the realizable value of any collateral held.

The collective allowance for financial assets was classified into two types: (1) the allowance for impaired financial assets that were not individually significant, and (2) the allowance for non-impaired financial assets,

which reflected incurred but not yet identified ("IBNI") losses for the period between the impairment occurring and the loss being identified. The collective allowance was estimated by applying historical loss experience to groups of homogenous loans. The historical loss experience data included the number of borrowers for whom objective evidence of impairment had been identified for the most recent rolling one-year period, and the amount ultimately recovered from impaired financial assets. The SMBC Group had collected and accumulated historical data on amounts ultimately recovered from impaired financial assets. The homogeneous groups were determined on the basis of similar credit risk characteristics. For every group, the SMBC Group's grading processes were established considering asset type, industry, geographical location, collateral type, past-due status and other relevant characteristics. These characteristics were relevant to the estimation of future cash flows for groups of such assets as being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Historical loss experience was adjusted on the basis of current observable data, including bankruptcy trends after the occurrence of significant events which had had a negative effect on the global economy and the economies in which a large portion of the SMBC Group's assets were located, to reflect the effects of current conditions that had not affected the period on which the historical loss experience was based and to remove the effects of conditions in the historical period that did not currently exist.

The carrying amount of the asset was reduced by the impairment loss either directly or through the use of an allowance account. Changes in the carrying amount of the allowance account were recognized in the consolidated income statement. If, in a subsequent period, the amount of the impairment loss decreased and the decrease could be related objectively to an event occurring after the impairment had been recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss was reversed by adjusting the allowance account. The amount of the reversal was recognized in "Impairment charges on financial assets" in the consolidated income statement.

If a financial asset was determined to be uncollectible, it was written off against the related allowance account. Uncollectible financial assets were normally written off when there was no reasonable expectation of further recovery after any collateral was foreclosed and the amount of the loss had been determined. Those assets primarily included loans to borrowers that had been legally or formally declared bankrupt and borrowers that might not have been legally or formally declared bankrupt but were essentially bankrupt.

Loans and advances that would have otherwise been past due or impaired, but whose terms had been renegotiated without providing any financial concessions, were not classified as impaired loans and advances as the terms of the renegotiated loans and advances did not result in a decrease in the net present value of the loan discounted at its original effective interest rate. A collective allowance was estimated for these loans and advances by including them in homogenous groups on the basis of applying the SMBC Group's grading process, taking into account the renegotiation and their consequent higher risk status. These loans and advances were continually assessed for impairment until maturity or derecognition.

In addition, provisions for loan commitments were calculated where it was probable that the SMBC Group would incur a loss and recognized in other provisions.

#### Available-for-sale financial assets

At the end of each reporting period, the SMBC Group assessed whether there was objective evidence that a financial asset or a group of financial assets was impaired. In the case of equity instruments classified as available-for-sale, a significant or prolonged decline in the fair value of the instruments below cost was also considered in determining whether the assets were impaired. In the case of debt instruments classified as available-for-sale, impairment was assessed based on the same criteria as for loans and advances and held-to-maturity investments. If any objective evidence of impairment existed for available-for-sale financial assets, the cumulative loss—measured as the difference between the cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss—was removed from equity and recognized in the consolidated income statement.

Impairment losses recognized in the consolidated income statement on equity instruments classified as available-for-sale were not reversed through the consolidated income statement. For debt instruments classified as available-for-sale, if the fair value recovered in a subsequent period and it could be objectively associated with an event occurring after the impairment loss had been recognized in the consolidated income statement, the impairment loss was reversed through the consolidated income statement.

### **Property, Plant and Equipment**

All property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Additions and subsequent expenditures are capitalized only to the extent that they enhance the future economic benefits expected to be derived from the assets. Repairs and maintenance costs are expensed as incurred.

Land is not depreciated. Depreciation of other assets is calculated using the straight-line method to allocate their cost to their residual values over their estimated useful lives, as follows:

- Buildings: 7–50 years;
- Leased assets: the shorter of the lease term and the estimated useful life, which is generally 5–20 years;
   and
- Assets for rent (including assets for aircraft leasing business) and others: 2–40 years.

The residual values and useful lives are reviewed and adjusted, if appropriate, at the end of each reporting period. Gains and losses on disposal are determined by comparing the proceeds with the carrying amount. These are included in "Other income" and "Other expenses" in the consolidated income statements.

### **Intangible Assets**

#### Goodwill

Goodwill represents the excess of the aggregate of the consideration transferred, the amount of any non-controlling interest and the acquisition-date fair value of the SMBC Group's previously held equity interest in the acquiree over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed, and is initially recognized at the date of acquisition. Goodwill is allocated to cash-generating units for the purpose of impairment testing. A cash-generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of cash inflows from other assets or groups of assets. Impairment testing is performed at least annually and whenever there is an indication that the cash-generating unit may be impaired. When the SMBC Group disposes of all or part of a cash-generating unit to which goodwill is allocated, the goodwill associated with the cash-generating unit is included in the carrying amount of the cash-generating unit when determining the gain or loss on disposal.

#### Software

Purchased software is carried at cost less accumulated amortization and accumulated impairment losses, if any.

Expenditure on internally generated software is recognized as an asset if the SMBC Group can demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits and it can reliably measure the costs to complete the development. Internally generated software is carried at capitalized cost less accumulated amortization and accumulated impairment losses, if any. Costs associated with maintaining software are expensed as incurred.

Software is amortized using the straight-line method over the estimated useful life, which is generally 5 to 10 years.

# Contractual customer relationships and trademarks

Contractual customer relationships and trademarks acquired in a business combination are recognized at fair value at the acquisition date. Contractual customer relationships and trademarks are carried at cost less accumulated amortization or impairment losses, if any. Contractual customer relationships and trademarks are amortized using the straight-line method over their estimated useful lives, which are generally 10 to 20 years.

# Other intangible assets

Other intangible assets primarily consist of leasehold rights. They are recognized only when the SMBC Group legally obtains the rights and can reliably measure the fair value. Leasehold rights have an indefinite useful life and they are not amortized but are tested for impairment annually.

#### **Impairment of Non-Financial Assets**

Non-financial assets are reviewed for impairment at the end of each reporting period and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognized in the consolidated income statements if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is estimated as the higher of the asset's fair value less costs to sell and value in use. Value in use is the present value of the future cash flows expected to be derived from the asset. In addition, irrespective of whether there is any indication of impairment, intangible assets that have an indefinite useful life are tested for impairment annually.

For the purposes of conducting impairment reviews, assets are grouped into cash-generating units to which the assets belong. Non-financial assets other than impaired goodwill are reviewed for possible reversal of the impairment loss at the end of each reporting period. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### **Assets Held for Sale**

Non-current assets, or disposal groups comprising assets and liabilities, are classified as held for sale if their carrying amount will be recovered principally through sale rather than through continuing use. In order to be classified as held for sale, the assets or disposal groups must be available for immediate sale in their present condition and their sale must be highly probable. Such assets or disposal groups are generally measured at the lower of their carrying amount and fair value less costs to sell.

#### Leases

#### As lessee

A lease agreement in which the lessor does not transfer to the lessee substantially all the risks and rewards of ownership of assets is classified as an operating lease. The leases entered into by the SMBC Group as a lessee are primarily operating leases. Operating lease payments, net of lease incentives received from the lessor, are recognized in the consolidated income statements on a straight-line basis over the lease term.

A lease agreement in which the lessor transfers to the lessee substantially all the risks and rewards of ownership of assets, with or without ultimate legal title, is classified as a finance lease. For finance leases, the SMBC Group initially recognizes the leased asset at the lower of the fair value of the asset or the present value of the minimum lease payments. Subsequent to initial recognition, assets are accounted for in accordance with the accounting policy applicable to those assets. The corresponding liability to the lessor is recognized as a lease obligation within "Borrowings" in the consolidated statements of financial position. Interest expense is recognized over the term of the lease based on the interest rate implicit in the lease so as to give a constant rate of interest on the remaining balance of the liability.

#### As lessor

When the SMBC Group acts as a lessor in an operating lease, the assets for rent are included in "Property, plant and equipment" in the consolidated statements of financial position and are depreciated over their expected useful lives on a basis consistent with similar assets in property, plant and equipment. Income from operating leases (net of any incentives given to the lessee) is recognized on a straight-line basis over the lease term and included in "Other income" in the consolidated income statements. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased assets and recognized as an expense on a straight-line basis over the lease term.

When the SMBC Group is a lessor in a finance lease, the leased assets are derecognized and the present value of the future lease payments is recognized as a lease receivable within "Loans and advances" in the consolidated statements of financial position. The difference between the gross receivables, i.e., undiscounted future cash flows, and the present value of the receivables is recognized as unearned finance income. Finance income is recognized over the lease term based on a pattern reflecting a constant periodic rate of return on the net investment in the finance lease.

#### Sale and leaseback

For sale and leaseback transactions leading to an operating lease, and the transaction took place at fair value, any profit or loss is recognized immediately. If the sale price is at or below fair value, any profit or loss is recognized immediately. However, if the loss is compensated for by future rentals at a below market price, the loss is deferred and amortized over the period that the asset is expected to be used. If the sale price is above fair value, any profit is deferred and amortized over the useful life of the asset. If the fair value of the asset is less than the carrying value of the asset at the date of transaction, that difference is recognized immediately as a loss on the sale.

#### Cash and Cash Equivalents

For the purposes of the consolidated statements of cash flows, cash and cash equivalents include cash on hand, demand deposits, and other short-term highly liquid financial assets with original maturities of three months or less, which are subject to insignificant risk of changes in their fair value.

#### **Provisions**

A provision is recognized if, as a result of a past event, the SMBC Group has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### **Financial Guarantee Contracts**

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs when a specified debtor fails to make payments due in accordance with the original or modified terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and other bodies on behalf of customers to secure loans, overdrafts and other banking facilities. Financial guarantees are initially recognized at fair value on the date the guarantee is given.

# Accounting policies applied from April 1, 2018

Financial guarantees are subsequently measured at the higher of the loss allowance and the amount initially recognized less the cumulative income recognized at the reporting date, and is included in "Other liabilities" in the consolidated statements of financial position. Any change in the loss allowance relating to financial guarantee contracts is included in "Impairment charges on financial assets" in the consolidated income statements.

Accounting policies applied until March 31, 2018

Financial guarantees were subsequently measured at the higher of the initial measurement, less amortization calculated to recognize in the consolidated income statements the fee income earned over the guarantee period, and the best estimate of the expenditure required to settle any financial obligation arising at the end of the reporting period. Any increase in the liability relating to financial guarantee contracts was included in "Other expenses" in the consolidated income statements.

#### **Employee Benefits**

The SMBC Group operates various retirement benefit plans and other employee benefit plans.

# Retirement benefits

The SMBC Group has defined benefit plans, such as defined benefit pension plans and lump-sum severance indemnity plans, and defined contribution plans.

# Defined benefit plans

The liabilities and the assets recognized in the consolidated statements of financial position in respect of defined benefit plans are the present value of the defined benefit obligation less the fair value of plan assets.

The present value of the defined benefit obligation is calculated annually by qualified actuaries. In calculating the present value of the defined benefit obligations, the related current service cost, and past service cost, the SMBC Group attributes the retirement benefits to years of service under the benefit formula. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using market yields of AA credit-rated corporate bonds that have terms to maturity approximating those of the related obligations. In cases where there is no deep market in corporate bonds with a sufficiently long maturity to match the estimated maturity of the benefit payments, the SMBC Group uses current market rates of the appropriate term to discount shorter term payments and estimates the discount rates for longer maturities by extrapolating current market rates along the yield curve.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions in the year, and return on plan assets excluding interest income are recognized in other comprehensive income and are never reclassified to profit or loss.

Past service costs are recognized immediately in the consolidated income statements.

When the calculations above result in a benefit to the SMBC Group, the recognized asset is limited to the present value of any economic benefits available in the form of any refunds from the plan or reductions in future contributions to the plan. An economic benefit is available to the SMBC Group if it is realizable during the life of the plan or on settlement of the plan obligations.

# Defined contribution plans

Contributions to defined contribution plans are recognized as an expense in the consolidated income statements when they are due.

#### Other long-term employee benefits

The SMBC Group's net obligation with respect to long-term employee benefits other than retirement benefits is the amount of future benefit that employees have earned in return for their service in the current and

prior periods; that benefit is discounted to determine its present value and the fair value of any related assets is deducted. The discount rates are market yields of AA credit-rated corporate bonds that have terms to maturity approximating those of the related obligations. The calculation of obligations is performed using the projected unit credit method. Any actuarial gains or losses and past service costs are recognized in the consolidated income statements in the period in which they arise.

# Short-term employee benefits

Short-term employee benefits, such as salaries, paid absences and other benefits are accounted for on an accrual basis over the period in which employees have provided services. Bonuses are recognized to the extent that the SMBC Group has a present obligation to its employees that can be measured reliably.

#### **Income Tax**

Income tax expense comprises current and deferred taxes. Income tax expense is recognized in the consolidated income statements except for that related to items recognized directly in equity. In such case, the income tax expense is recognized in equity.

Current tax is the expected tax payable or receivable on the taxable profit or loss for the fiscal year.

Deferred taxes are recognized, using the balance sheet liability method, for temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred taxes are determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred tax assets are realized or the deferred tax liabilities are settled.

Deferred tax assets principally arise from tax losses carried forward, impairment of investment securities and loans, and the allowance for loan losses.

Deferred taxes are not recognized for the following temporary differences: (a) the initial recognition of goodwill; (b) the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; and (c) the temporary differences associated with investments in subsidiaries, associates, and joint ventures, when the parent investor is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets relating to tax losses carried forward and deductible temporary differences are recognized, only to the extent that it is probable that future taxable profit will be available against which the tax losses carried forward and the deductible temporary differences can be utilized.

# Debt and equity securities in issue

On initial recognition, financial instruments issued by the SMBC Group are classified in accordance with the substance of the contractual agreement as financial liabilities where the contractual arrangement results in the SMBC Group having an obligation to either deliver cash or another financial asset to the holder, or to satisfy the obligation other than by delivering a fixed number of equity shares in exchange for a fixed amount of cash or another financial asset. The instruments or their components are classified as equity where they do not meet the definition of a liability and show evidence of a residual interest in the entity's assets after deducting all of its liabilities. Compound financial instruments that contain both liability and equity elements are accounted for separately with the equity component being assigned the residual amount after deducting from the entire value of the compound financial instrument the fair value of the liability component which has been determined separately.

# Shareholders' Equity

#### Stock issuance costs

Incremental costs directly attributable to the issuance of new shares or options including those issued as a result of a business combination transaction are deducted from the proceeds and shown in equity, net of tax.

#### Dividends on common stock and preferred stock

Dividends on common stock and preferred stock are recognized in equity in the period in which they are approved by the shareholders. Dividends for the fiscal year that are declared after the reporting period are described in Note 40 "Dividends Per Share."

# Treasury stock

Where the Company or any other member of the SMBC Group companies purchase the Company's common or preferred stock, the consideration paid is deducted from equity as treasury stock until they are cancelled or sold. No gain or loss is recognized on the purchase, sale, or cancellation of the Company's own equity instruments and the consideration paid or received is recognized in equity.

#### **Interest Income and Expense**

Interest income and expense for all financial instruments, except for those classified as financial assets at fair value through profit or loss, are recognized in "Interest income" and "Interest expense" in the consolidated income statements using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that discounts the estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the gross carrying amount of a financial asset or to the amortised cost of a financial liability. When calculating the effective interest rate, the SMBC Group estimates cash flows, considering the contractual terms of the financial instrument but not including ECL. The calculation includes fees and points paid or received between parties to the contract that are an integral part of the effective interest rate of the financial instrument, transaction costs and other premiums or discounts.

The effective interest method is used for calculating interest income by applying the effective interest rate to the gross carrying amount of a financial asset. However, for credit-impaired financial assets subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortized cost of the financial assets.

#### Fee and Commission Income

Accounting policies applied from April 1, 2018

The SMBC Group recognizes fee and commission income in accordance with the five-step model. This model requires the SMBC Group to (i) identify the contract with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation.

Fee and commission income arises from a diverse range of services that the SMBC Group provides to its customers. Fee and commission income can be divided into two categories: fee and commission income from

transaction services which is recognized at the point in time when the transaction takes place, and fee and commission income from services which is recognized over the time as the services are provided. Fee and commission income from transaction services includes fees on credit card business, fees and commissions on the securities business, underwriting fees, brokerage fees, investment trusts sales commissions, fees on funds transfer and collection services, loan syndication fees for arranging a loan and fee and commission income from other services. Fee and commission income from services that are provided over a period of time includes fiduciary fees, investment fund management fees, loan commitments fees from which specific lending is unlikely to be drawn down and fee and commission income from other services.

#### Accounting policies applied until March 31, 2018

Fee and commission income includes fee and commission income arising from a diverse range of services that the SMBC Group provides to its customers. Fee and commission income can be divided into two categories: fee and commission income from providing transaction services, and fee and commission income earned from services that are provided over a certain period of time. Fee and commission income earned from providing transaction services is recognized when the service has been completed or the event has occurred. This fee and commission income includes fees on funds transfer and collection services, service charges from deposit accounts, fees and commissions on the securities business, underwriting fees, brokerage fees, and fee and commission income from other services. Fee and commission income earned from services over a period of time is recognized over that service period. This fee and commission income includes fees on credit-related businesses, investment fund businesses, and fee and commission income from other services. Loan commitment fees, together with the related direct cost, for loans that are likely to be drawn down are deferred and recognized as an adjustment to the effective interest rate on the loan. Loan commitment fees are recognized over the term of the commitment period when it is unlikely that a loan will be drawn down.

#### **Net Trading Income**

Net trading income consists of margins made on market-making and customer business, as well as changes in fair value of trading assets and liabilities and derivative financial instruments, caused by movements in interest rates, exchange rates, equity prices and other market variables. It also includes net interest and dividend income on trading assets and liabilities.

#### Net Income (Loss) from Financial Assets at Fair Value through Profit or Loss

Net income (loss) from financial assets at fair value through profit or loss includes all gains and losses arising from changes in the fair value of financial assets mandatorily measured at FVPL other than trading assets and derivative financial instruments, disposal of such assets, and interest and dividend income on these financial assets.

#### **Net Investment Income**

Accounting policies applied from April 1, 2018

Net investment income includes gains and losses on the disposal of debt instruments measured at fair value through other comprehensive income, and dividend income from equity instruments measured at fair value through other comprehensive income.

Accounting policies applied until March 31, 2018

Net investment income included gains and losses on the disposal of available-for-sale financial assets, and dividends from available-for-sale equity instruments.

# **Earnings Per Share**

The SMBC Group presents basic and diluted earnings per share ("EPS") data for its common stock. Basic EPS is calculated by dividing the profit or loss attributable to common shareholders of the SMBC Group by the weighted average number of common stock outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to common shareholders and the weighted average number of common stock outstanding for the effects of all dilutive potential common stock including share options and other convertible instruments.

#### **Recent Accounting Pronouncements**

The SMBC Group is currently assessing the impact of the following standards, amendments to standards, and interpretations that are not yet effective and have not been early adopted:

# Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)

In September 2014, the IASB issued the narrow-scope amendments to IFRS 10 and IAS 28 "Investments in Associates and Joint Ventures" to address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The effective date of applying the amendments was January 1, 2016 when they were originally issued, however, in December 2015, the IASB issued *Effective Date of Amendments to IFRS 10 and IAS 28* to remove the effective date and indicated that a new effective date will be determined at a future date when it has finalized revisions, if any, that result from its research project on the equity accounting. The SMBC Group is currently evaluating the potential impact that the adoption of the amendments will have on its consolidated financial statements.

# IFRS 16 "Leases"

In January 2016, the IASB published IFRS 16 "Leases," which sets out the principles for the recognition, measurement, presentation and disclosure of leases, replacing IAS 17 "Leases." The standard introduces a single lessee accounting model and eliminates the classification of leases as either operating leases or finance leases, requiring a lessee to recognize assets and liabilities. A lessor continues to classify its leases as operating leases or finance leases, and to account for them differently. The standard is effective for annual periods beginning on or after January 1, 2019.

The SMBC Group will recognize a lease liability measured at the present value of remaining cash flows on the lease. The corresponding right of use asset will be calculated at an amount equal to the lease liability adjusted by the amount of prepaid or accrued lease payments related to that lease. The primary impact of IFRS 16 adoption is expected to be where the SMBC Group is a lessee in contracts for land and buildings which were off-balance sheet under IAS 17. The SMBC Group expects to apply a modified retrospective approach, without restatement of comparative figures. On April 1, 2019, assets and liabilities are expected to increase by approximately ¥400 billion and ¥400 billion, respectively. This estimate is based on accounting policies, assumptions, judgments and estimation techniques that remain subject to change until the SMBC Group finalizes its financial statements for the fiscal year ending March 31, 2020. There is no material impact on shareholders' equity.

#### IFRIC 23 "Uncertainty over Income Tax Treatments"

In June 2017, the IASB published IFRIC 23 "Uncertainty over Income Tax Treatments," which clarifies how to apply the recognition and measurement requirements in IAS 12 "Income Taxes" when there is uncertainty over income tax treatments. IAS 12 specifies how to account for current and deferred tax, but not how to reflect

the effects of uncertainty. This interpretation adds to the requirements in IAS 12 by specifying how to reflect the effects of uncertainty in accounting for income taxes. The interpretation is effective for annual periods beginning on or after January 1, 2019 and is not expected to have a material impact on the SMBC Group's consolidated financial statements.

# Prepayment Features with Negative Compensation (Amendments to IFRS 9)

In October 2017, the IASB issued amendments to IFRS 9 to allow entities to measure particular prepayable financial assets with negative compensation at amortized cost or at fair value through other comprehensive income instead of at fair value through profit or loss, if a specified condition is met. The amendments are effective for annual periods beginning on or after January 1, 2019 and are not expected to have a material impact on the SMBC Group's consolidated financial statements.

#### Long-term Interests in Associates and Joint Ventures (Amendments to IAS 28)

In October 2017, the IASB issued amendments to IAS 28 to clarify that entities account for long-term interests in an associate or joint venture, to which the equity method is not applied, using IFRS 9. The amendments are effective for annual periods beginning on or after January 1, 2019 and are not expected to have a material impact on the SMBC Group's consolidated financial statements.

#### Annual Improvements to IFRSs 2015-2017 Cycle

In December 2017, the IASB issued Annual Improvements to IFRSs 2015-2017 Cycle, which is a collection of amendments to four IFRSs. These are amendments that either clarify the wording in the standard or correct relatively minor oversights or conflicts between existing requirements of the standards. These improvements include the amendments effective for annual periods beginning on or after January 1, 2019 and are not expected to have a material impact on the SMBC Group's consolidated financial statements.

# Plan Amendment, Curtailment or Settlement (Amendments to IAS 19)

In February 2018, the IASB issued amendments to IAS 19 "Employee Benefits" to clarify how to determine current service cost and net interest for the period after a change to a defined benefit plan. When a change to a plan such as an amendment, curtailment or settlement takes place, IAS 19 requires an entity to remeasure its net defined benefit liability or asset. The amendments require an entity to use the updated assumptions from this remeasurement to determine current service cost and net interest for the remainder of the reporting period after the change to the plan. The amendments are effective for annual periods beginning on or after January 1, 2019 and are not expected to have a material impact on the SMBC Group's consolidated financial statements.

# Definition of a Business (Amendments to IFRS 3)

In October 2018, the IASB issued amendments to IFRS 3 "Business Combinations" to clarify the definition of a business, with the objective of assisting entities to determine whether a transaction should be accounted for as a business combination or as an asset acquisition. The amended definition emphasizes that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others. The amendments are effective for annual periods beginning on or after January 1, 2020. The SMBC Group is currently evaluating the potential impact that the adoption of the amendments will have on its consolidated financial statements.

#### Definition of Material (Amendments to IAS 1 and IAS 8)

In October 2018, the IASB issued amendments to IAS 1 "Presentation of Financial Statements" and IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" to clarify the definition of material and how

it should be applied by including in the definition guidance that had featured elsewhere in IFRS. The updated definition of material makes it easier for entities to decide whether information should be included in their financial statements. The amendments are effective for annual periods beginning on or after January 1, 2020.

#### IFRS 17 "Insurance Contracts"

In May 2017, the IASB published IFRS 17 "Insurance Contracts," which establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts, replacing IFRS 4 "Insurance Contracts." IFRS 4 provided entities dispensation to carry on accounting for insurance contracts using national accounting standards, resulting in a multitude of different approaches. IFRS 17 requires all insurance contracts to be accounted for in a consistent manner. Insurance obligations will be accounted for by using present values instead of historical cost. The standard is currently effective for annual periods beginning on or after January 1, 2021. The IASB has voted on delaying the mandatory application date by one year but it has not been approved yet. The SMBC Group is currently evaluating the potential impact that the adoption of the standard will have on its consolidated financial statements.

# 3 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The consolidated financial statements are influenced by estimates and management judgment, which necessarily have to be made in the course of preparation of the consolidated financial statements. Estimates and judgments are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances, and which are continually evaluated.

#### **Allowance for Loan Losses**

The allowance for loan losses is measured under the ECL model which requires the use of complex models and significant assumptions about future economic conditions and credit behavior. A number of significant judgments are also required in applying the accounting requirements for measuring ECL, such as:

- determining criteria for a significant increase in credit risk since initial recognition;
- measuring ECL by choosing appropriate models and assumptions;
- · incorporating forward-looking information; and
- estimating the expected future cash flows by taking into account factors such as historical loss
  information, the appropriateness of the borrower's business plan or operational improvement plan, the
  status of progress of its plan, the overall support from financial institutions, and the realizable value of
  any collateral held.

Management estimates and judgments may change from time to time as the economic environment changes or new information becomes available. Changes in these estimates and judgments will result in a different allowance for loan losses and may have a direct impact on impairment charges.

Impairment charges on loans and advances amounting to ¥122,927 million, ¥126,623 million and ¥141,457 million were recognized for the fiscal years ended March 31, 2019, 2018 and 2017, respectively. For additional information, refer to Note 10 "Loans and Advances" and Note 32 "Impairment Charges on Financial Assets."

#### **Fair Value of Financial Instruments**

The fair values of financial instruments where no active market exists or where quoted prices are not otherwise available are determined by using valuation techniques. In these cases, inputs to valuation techniques are based on observable data with respect to similar financial instruments or by using models. Where observable

inputs are not available, the fair value is estimated based on appropriate assumptions that a market participant would take into account. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed. The SMBC Group certifies significant valuation models before they are used, and calibrates them to ensure that outputs reflect actual data and comparative market prices. To the extent practical, models use only observable data; however, inputs such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the fair values of these financial instruments. More details about the SMBC Group's valuation techniques, significant unobservable inputs used in determining fair values and sensitivity analyses are given in Note 43 "Fair Value of Financial Assets and Liabilities."

# Impairment of Goodwill

Goodwill is tested for impairment on an annual basis or more frequently if events or changes in circumstances indicate that it may not be recoverable. If any such indication exists, then its recoverable amount is estimated. The process to determine the recoverable amount is inherently uncertain because such recoverable amount is determined based on a number of management estimates and judgments. The SMBC Group determines the recoverable amount using the estimated future cash flows, pre-tax discount rates, growth rates, and other factors. The estimation of future cash flows inherently reflects management judgments, even though such forecasts are prepared taking into account actual performance and external economic data. The pre-tax discount rates and growth rates may be significantly affected by market interest rates or other market conditions, which are beyond management's control, and therefore significant management judgments are made to determine these assumptions. These management judgments are made based on the facts and circumstances at the time of the impairment test, and may vary depending on the situation and the time. Changes in management judgments may result in different impairment test results and different impairment amounts recognized. For the fiscal years ended March 31, 2019, 2018 and 2017, impairment losses on goodwill were \(\frac{4}{2},624\) million, \(\frac{4}{2},8607\) million and \(\frac{4}{2},616\) million, respectively. For additional information, refer to Note 14 "Intangible Assets."

# **Provision for Interest Repayment**

Provision for interest repayment represents management's estimate of future claims for the refund of so-called "gray zone interest" (interest on loans in excess of the maximum rate prescribed by the Interest Rate Restriction Act (ranging from 15% to 20%) up to the 29.2% maximum rate permitted under the Act Regulating the Receipt of Contributions, Receipt of Deposits and Interest Rates), taking into account historical experience such as the number of customer claims for a refund, the amount of repayments and the characteristics of customers, and the length of the period during which claims are expected to be received in the future.

Management estimates and judgments may change from time to time as the legal environment and market conditions change or new information becomes available. Changes in these estimates and judgments could affect the balance of provision for interest repayment. Provision for interest repayment is recorded in provisions as a liability, and it totaled ¥148,409 million and ¥145,179 million at March 31, 2019 and 2018, respectively. For additional information, refer to Note 20 "Provisions."

#### **Retirement Benefits**

The SMBC Group has defined benefit plans such as defined benefit pension plans and lump-sum severance indemnity plans. The present value of the defined benefit obligation is calculated based on actuarial valuations that are dependent upon a number of assumptions, including discount rates, mortality rates and future salary (benefit) increases. The discount rates are equivalent to market yields of AA credit-rated corporate bonds that have terms to maturity approximating those of the related obligations. Future mortality rates are based on the official mortality table generally used for actuarial assumptions in Japan. Other assumptions used for the calculation of the defined benefit obligation are based on historical records. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. Any change in these assumptions will impact

actuarial gains and losses, as well as the present value of the defined benefit obligations and the net retirement benefit expense for each period. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions in the year, and return on plan assets excluding interest income are recognized in other comprehensive income and are never reclassified to profit or loss.

The difference between the fair value of the plan assets and the present value of the defined benefit obligation at the end of the reporting period is recognized as assets and liabilities in the consolidated statements of financial position. When this calculation for each plan results in a benefit to the SMBC Group, the recognized asset is limited to the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan. An economic benefit is available to the SMBC Group, if it is realizable during the life of the plan or on settlement of the plan obligation. The net total of assets and liabilities in the consolidated statements of financial position amounted to net assets of \(\frac{\pmathbf{Y}}{232},456\) million and \(\frac{\pmathbf{Y}}{279},567\) million at March 31, 2019 and 2018, respectively. For additional information, refer to Note 23 "Retirement Benefits."

#### **Deferred Tax Assets**

Deferred tax assets relating to tax losses carried forward and deductible temporary differences are recognized, only to the extent that it is probable that future taxable profit will be available against which the tax losses carried forward and the deductible temporary differences can be utilized. This assessment requires significant management estimates and judgments. Future taxable profit is estimated based on, among other relevant factors, forecasted results of operations, which are based on historical financial performance and the business plans that management believes to be prudent and feasible. While the SMBC Group carefully assesses the realization of tax losses carried forward and deductible temporary differences, the actual taxable profit in the future may be less than the forecast. The deferred tax assets amounted to \(\frac{1}{3}\)7,073 million and \(\frac{1}{3}\)19,436 million in the consolidated statements of financial position at March 31, 2019 and 2018, respectively, while the net total of deferred tax assets and liabilities amounted to net liabilities of \(\frac{1}{2}\)30,292 million and \(\frac{1}{3}\)78,305 million at March 31, 2019 and 2018, respectively. For additional information, refer to Note 22 "Deferred Income Tax."

Critical accounting estimates and judgments applied until March 31, 2018

#### Allowance for Loan Losses

Allowance for loan losses represents management's estimate of the losses incurred in the loan portfolios at the end of each reporting period. Management exercises judgment in making assumptions and estimations when calculating the allowance for loan losses on both individually and collectively assessed loans.

The allowance for loan losses for individually significant impaired loans is estimated by management based on the expected future cash flows, taking into account factors such as historical loss information, the appropriateness of the borrower's business plan or operational improvement plan, the status of progress of its plan, the overall support from financial institutions, and the realizable value of any collateral held. The allowance for loan losses for the remaining loans is collectively estimated by grouping financial assets into portfolios on the basis of similar credit risk characteristics and using the historical loss experience for these portfolios adjusted for the effect of the current economic environment. To assess the losses on the loan portfolios where loss events have occurred but not yet been identified, management develops assumptions and methodologies to estimate the loss identification period.

#### Impairment of Available-for-sale Financial Assets

Available-for-sale financial assets are impaired if there is objective evidence of impairment as a result of loss events. The SMBC Group exercises judgment in determining whether there is objective evidence of occurrence of loss events, which result in a decrease in estimated future cash flows of the financial assets. The

estimation of future cash flows also requires judgment. In the assessment of impairment of available-for-sale equity instruments, the SMBC Group also considers whether there has been a significant or prolonged decline in fair value below their cost. The determination of what is a significant or prolonged decline requires management judgment.

Impairment may occur when there is objective evidence of deterioration in the financial conditions of the investee, industry and sector performance, or changes in operating and financing cash flows. The determination of impairment in this respect also includes significant management judgment.

#### 4 SEGMENT ANALYSIS

# **Business Segments**

The SMBC Group's business segment information is prepared based on the internal reporting system utilized by management to assess the performance of its business segments.

The SMBC Group has four main business segments: the Wholesale Business Unit, the Retail Business Unit, the International Business Unit and the Global Markets Business Unit, with the remaining operations recorded in Head office account and others.

#### Wholesale Business Unit

The Wholesale Business Unit provides financing, investment management, risk hedging, and settlement services as well as financial solutions that respond to wide-ranging client needs in relation to M&A and other advisory services and leasing, primarily for large-and mid-sized corporate clients in Japan. This business unit mainly consists of the wholesale businesses of SMBC, SMBC Trust Bank Ltd. ("SMBC Trust Bank") and Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL") and SMBC Nikko Securities Inc. ("SMBC Nikko Securities").

# Retail Business Unit

The Retail Business Unit provides financial services to both consumers residing in Japan and domestic small-sized companies, and mainly consists of the retail business of SMBC, SMBC Trust Bank and SMBC Nikko Securities together with three consumer finance companies, Sumitomo Mitsui Card Company, Limited, Cedyna Financial Corporation and SMBC Consumer Finance Co., Ltd. This business unit offers a wide range of products and services for consumers, including wealth management, settlement services, consumer finance and housing loans, in order to address the financial needs of all individual customers. For small-sized companies, this business unit provides a wide array of financial products and services to comprehensively address business owners' needs as both corporate managers and individuals such as business and asset succession.

#### International Business Unit

The International Business Unit supports the global businesses of a diverse range of clients, such as Japanese companies operating overseas, non-Japanese companies, financial institutions, and government agencies and public corporations of various countries. This business unit provides a variety of tailored products and services to meet customer and market requirements, including loans, deposits, clearing services, trade finance, project finance, loan syndication, derivatives, global cash management services, leasing and securities business such as underwriting activities. This business unit mainly consists of the international businesses of SMBC, SMBC Trust Bank, SMFL, SMBC Nikko Securities and their foreign subsidiaries.

#### Global Markets Business Unit

The Global Markets Business Unit offers solutions through foreign exchange products, derivatives, bonds, stocks, and other marketable financial products and also undertakes asset liability management operations, which

help comprehensively control balance sheet liquidity risks and interest rate risks. This business unit consists of the Treasury Unit of SMBC and the Product Unit of SMBC Nikko Securities.

# Head office account and others

The Head office account and others represent the difference between the aggregate of the Wholesale Business Unit, the Retail Business Unit, the International Business Unit and the Global Markets Business Unit, and the SMBC Group as a whole. It mainly consists of administrative expenses related to headquarters operations, other subsidiaries and equity-method associates and joint ventures, including The Japan Research Institute, Limited and Sumitomo Mitsui DS Asset Management Company, Limited, which was formed through the merger of Sumitomo Mitsui Asset Management Company, Limited and Daiwa SB Investments Ltd., on April 1, 2019. It also includes internal transactions between the SMBC Group companies, which are eliminated in the consolidated financial statements.

# Measurement of Segment Profit or Loss

The business segment information is prepared under the management approach. Consolidated net business profit is used as a profit indicator of banks in Japan. Consolidated net business profit of each segment is calculated by deducting general and administrative expenses (i.e., the total of personnel expense, non-personnel expense and tax), and by adding or deducting others (i.e., share of profit or loss of equity-method associates and joint ventures and cooperated profit and loss based on internal managerial accounting) to or from consolidated gross profits (i.e., the total of net interest income, trust fees, net fee and commission income, net trading income and net other operating income). While the SMBC Group's disclosure complies with the requirements on segment information in accordance with IFRS, the figures reported to management and disclosed herein are prepared under accounting principles generally accepted in Japan ("Japanese GAAP"). Consequently, the business segment information does not agree with the figures in the consolidated financial statements under IFRS. These differences are addressed in the "Reconciliation of Segmental Results of Operations to Consolidated Income Statements."

Information regarding the total assets of each segment is not used by management in deciding how to allocate resources and assess performance. Accordingly, total assets are not included in the business segment information.

# **Segmental Results of Operations**

# For the fiscal year ended March 31, 2019:

	Wholesale Business Unit <sup>(3)</sup>	Retail Business Unit	I	International Business Unit <sup>(3)</sup>		Business		ll Markets isiness Unit	ac	ead office count and others <sup>(3)</sup>	Total
				(In	billions	)					
Consolidated gross profit <sup>(1)</sup>	¥ 784.9	¥ 1,281.6	¥	689.6	¥	333.6	¥	(243.5)	¥ 2,846.2		
General and administrative expenses	(345.1)	(1,021.4)		(333.4)		(54.2)		39.0	(1,715.1)		
Others <sup>(2)</sup>	45.1	14.4		38.9		19.1		(56.3)	61.2		
Consolidated net business profit	¥ 484.9	¥ 274.6	¥	395.1	¥	298.5	¥	(260.8)	¥ 1,192.3		

# For the fiscal year ended March 31, 2018:

	Wholesale Business Unit	Retail Business Unit	International Business Unit		Global Markets Business Unit		Head office account and others		Total
				(In	billions	()			
Consolidated gross profit <sup>(1)</sup>	¥ 772.9	¥ 1,311.7	¥	632.0	¥	356.2	¥	(91.7)	¥ 2,981.1
General and administrative expenses	(347.9)	(1,027.7)		(280.7)		(53.9)		(106.0)	(1,816.2)
Others <sup>(2)</sup>	53.7	15.6		46.9		17.5		(94.8)	38.9
Consolidated net business profit	¥ 478.7	¥ 299.6	¥	398.2	¥	319.8	¥	(292.5)	¥ 1,203.8

# For the fiscal year ended March 31, 2017:

	Wholesale Business Unit	Retail Business Unit		International Business Unit		Business		Markets siness Unit	Head office account and others		Total
				(In	billions)						
Consolidated gross profit <sup>(1)</sup>	¥ 776.4	¥ 1,313.9	¥	566.1	¥	346.8	¥	(82.5)	¥ 2,920.7		
General and administrative expenses	(344.8)	(1,041.1)		(241.2)		(50.2)		(135.1)	(1,812.4)		
Others <sup>(2)</sup>	45.6	12.1		38.5		8.2		(79.8)	24.6		
Consolidated net business profit	¥ 477.2	¥ 284.9	¥	363.4	¥	304.8	¥	(297.4)	¥ 1,132.9		

<sup>(1)</sup> Consolidated gross profit = (Interest income – Interest expenses) + Trust fees + (Fee and commission income – Fee and commission expenses) + (Trading income – Trading losses) + (Other operating income – Other operating expenses).

<sup>(2) &</sup>quot;Others" includes share of profit or loss of equity-method associates and joint ventures and cooperated profit and loss, that is, profit and loss double-accounted for in the managerial accounting.

<sup>(3)</sup> Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL") became a joint venture from a consolidated subsidiary of the SMBC Group on November 28, 2018. However, for managerial accounting purposes, the full year results of SMFL were included in those of the Wholesale Business Unit and the International Business Unit, while its results after it became a joint venture of the SMBC Group were deducted from those of Head office account and others. For consistency with financial results, the SMBC Group's share of the profit of SMFL as our joint venture recognized in the consolidated income statement was included in others in the Head office account and others.

# Reconciliation of Segmental Results of Operations to Consolidated Income Statements

The figures provided in the tables above are calculated by aggregating the figures used for management reporting under Japanese GAAP for each segment. The total amount of consolidated net business profit that is calculated by each segment based on the internal managerial data is reconciled to profit before tax reported in the consolidated financial statements under IFRS as shown in the following table:

	For the fiscal year ended March				
	2019	2018	2017		
		(In billions)			
Consolidated net business profit	¥1,192.3	¥1,203.8	¥1,132.9		
Differences between management reporting and Japanese GAAP:					
Total credit costs	(110.3)	(94.2)	(164.4)		
Gains on equity instruments	116.3	118.9	55.0		
Extraordinary gains or losses and others	(74.7)	(119.6)	(44.2)		
Profit before tax under Japanese GAAP	1,123.6	1,108.9	979.3		
Differences between Japanese GAAP and IFRS:					
Scope of consolidation	0.1	(1.6)	(12.0)		
Derivative financial instruments	31.3	(20.7)	(110.9)		
Investment securities	(129.5)	68.8	(8.8)		
Loans and advances	(23.2)	(33.5)	(0.7)		
Investments in associates and joint ventures	(86.5)	(1.6)	(15.9)		
Property, plant and equipment	(1.2)	1.0	1.3		
Lease accounting	(1.4)	(0.5)	(3.7)		
Defined benefit plans	(51.4)	(13.2)	22.9		
Foreign currency translation	1.3	12.7	3.6		
Classification of equity and liability	11.9	14.1	8.4		
Others	(43.1)	(15.4)	16.9		
Profit before tax under IFRS	¥ 831.9	¥1,119.0	¥ 880.4		

On April 1, 2018, the SMBC Group adopted IFRS 9 and IFRS 15 retrospectively by adjusting the consolidated statement of financial position at the date of initial application, and has not restated comparatives as permitted by IFRS 9 and IFRS 15. Therefore, the accounting standards under IFRS for the fiscal year ended March 31, 2019 are different from those for the fiscal years ended March 31, 2018 and 2017, when calculating the differences in profit before tax between Japanese GAAP and IFRS. See Note 2 "Summary of Significant Accounting Policies" for further information on accounting changes.

# **Information about Geographical Areas**

The following table shows the total operating income in accordance with IFRS by the main geographical areas. The SMBC Group's services are provided to domestic and foreign clients on a worldwide basis. These include transactions where SMBC's branches in Japan may deal with customers located in foreign countries and where SMBC's overseas branches may provide services to Japanese companies.

To identify income attributed to each geographical area for the purposes of this disclosure, they are aggregated based on the geographical location of the booking entity, with the assumption that transactions booked in booking entities are deemed to have occurred in their respective geographical areas.

	For the fiscal year ended March 31,					
	2019	2017				
		(In millions)				
Domestic <sup>(1)</sup> :						
Japan	¥2,114,145	¥2,670,858	¥2,356,627			
Total domestic	2,114,145	2,670,858	2,356,627			
Foreign $^{(1)(2)}$ :						
Americas	315,531	350,118	313,742			
Europe and Middle East	371,413	484,807	401,320			
Asia and Oceania	401,357	306,564	276,206			
Total foreign	1,088,301	1,141,489	991,268			
Total operating income <sup>(3)</sup>	¥3,202,446	¥3,812,347	¥3,347,895			

<sup>(1)</sup> The geographical segmentation is determined based on the degrees of the following factors: geographic proximity, similarity of economic activities and relationship of business activities among regions.

# 5 CASH AND DEPOSITS WITH BANKS

Cash and deposits with banks at March 31, 2019 and 2018 consisted of the following:

	At Ma	rch 31,
	2019	2018
	(In mi	illions)
Cash	¥ 1,062,952	¥ 703,138
Deposits with banks	56,700,489	53,992,931
Total cash and deposits with banks	¥57,763,441	¥54,696,069

<sup>(2)</sup> Americas includes the United States, Brazil, Canada and others; Europe and Middle East include the United Kingdom, Germany, France and others; Asia and Oceania include China, Singapore, Australia and others except Japan.

<sup>(3)</sup> Total operating income comprises net interest income, net fee and commission income, net trading income, net income (loss) from financial assets at fair value through profit or loss, net investment income and other income.

The reconciliation of cash and cash equivalents used for the purposes of the consolidated statements of cash flows at March 31, 2019, 2018 and 2017 is shown as follows:

		At March 31,	
	2019	2018	2017
		(In millions)	
Cash and deposits with banks	¥57,763,441	¥54,696,069	¥47,330,155
Less: term deposits with original maturities over three months	(532,784)	(627,837)	(606,795)
Less: cash segregated as deposits and others	(514,128)	(667,099)	(478,541)
Add: cash and cash equivalents included in assets held for sale		15,323	
Cash and cash equivalents	¥56,716,529	¥53,416,456	¥46,244,819

Private depository institutions in Japan are required to maintain certain minimum reserve funds with the Bank of Japan, based on average deposit balances and certain other factors. There are similar reserve deposit requirements for the SMBC Group's foreign offices engaged in banking businesses in foreign countries. At March 31, 2019, 2018 and 2017, the reserve funds required to be maintained by the SMBC Group, which were included in cash and cash equivalents, amounted to \mathbb{1},784,466 million, \mathbb{1},689,340 million and \mathbb{1},644,684 million, respectively.

#### 6 TRADING ASSETS

Trading assets at March 31, 2019 and 2018 consisted of the following:

	At March 31,		
	2019	2018	
	(In m	illions)	
Debt instruments	¥ 2,480,903	¥ 2,841,148	
Equity instruments	286,788	327,975	
Total trading assets	¥ 2,767,691	¥ 3,169,123	

Trading debt instruments mainly consist of Japanese government bonds. Trading equity instruments mainly consist of publicly traded Japanese stocks.

# 7 DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGE ACCOUNTING

Derivative financial instruments include futures, forwards, swaps, options and other types of derivative contracts, which are transactions listed on exchanges or over-the-counter ("OTC") transactions. In the normal course of business, the SMBC Group enters into a variety of derivatives for trading and risk management purposes. The SMBC Group uses derivatives for trading activities, which include facilitating customer transactions, market-making and arbitrage activities. The SMBC Group also uses derivatives to reduce its exposures to market and credit risks as part of its asset and liability management.

Derivatives are financial instruments that derive their value from the price of underlying items such as interest rates, foreign exchange rates, equities, bonds, commodities, credit spreads and other indices. The SMBC Group's derivative financial instruments mainly consist of interest rate derivatives and currency derivatives. Interest rate derivatives include interest rate swaps, interest rate options and interest rate futures. Currency derivatives include foreign exchange forward transactions, currency swaps and currency options.

The tables below represent the derivative financial instruments by type and purpose of derivatives at March 31, 2019 and 2018.

At March 31, 2019

		At March 31, 2019								
		Trading		Risk	Management(1)					
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities				
			(In mi	llions)						
Interest rate derivatives	¥779,291,352 ¥	1,738,231 ¥	1,484,122	¥ 51,692,181 ¥	270,514 ¥	340,931				
Futures	63,332,406	44,812	46,428	2,220,000	_	149				
Listed Options	134,733,142	24,131	2,593		_					
Forwards	54,486,370	642	939		_					
Swaps	444,347,278	1,561,977	1,290,977	49,315,116	267,094	340,752				
OTC Options	82,392,156	106,669	143,185	157,065	3,420	30				
Currency derivatives	132,054,681	1,167,833	935,956	10,260,443	119,077	176,822				
Futures	3,942	22			_					
Listed Options	_				_					
Forwards	79,268,300	488,211	415,097	2,246,274	18,370	57,069				
Swaps	46,014,820	594,144	441,257	8,014,169	100,707	119,753				
OTC Options	6,767,619	85,456	79,602		_					
Equity derivatives	3,048,195	61,761	96,140	48,511	1,856	30				
Futures	933,068	4,418	2,313		_					
Listed Options	1,259,343	29,384	56,854		_					
Forwards	_	_			_					
Swaps	119,145	654	8,477	48,511	1,856	30				
OTC Options	736,639	27,305	28,496		_					
Commodity derivatives	225,655	7,517	5,848		_					
Futures	28,823	445	415		_					
Listed Options	_				_					
Forwards	_				_					
Swaps	183,117	7,006	5,019		_					
OTC Options	13,715	66	414		_					
Credit derivatives	1,562,100	15,785	11,924							
Total derivative financial										
instruments	¥916,181,983 ¥	2,991,127 ¥	2,533,990	¥ 62,001,135 ¥	391,447 ¥	517,783				

At March 31, 2018

		Trading		Risk Management(1)					
	Notional amounts	Assets	Liabilities	Notional amounts	Assets	Liabilities			
			(In mi	llions)					
Interest rate derivatives	¥676,464,541 ¥	1,771,745	¥ 1,639,850	¥ 69,550,646 ¥	300,376 ¥	333,182			
Futures	78,295,049	28,689	28,871	18,269,263	5,534	1,167			
Listed Options	66,989,307	4,538	722	_	_	_			
Forwards	25,030,851	274	994	_	_	_			
Swaps	429,498,805	1,651,945	1,500,361	51,131,039	294,842	329,446			
OTC Options	76,650,529	86,299	108,902	150,344	_	2,569			
Currency derivatives	120,282,459	1,439,993	1,293,900	7,986,176	283,248	112,322			
Futures	689	_	19	_	_	_			
Listed Options	_	_		_	_	_			
Forwards	74,380,475	759,993	708,645	1,866,249	49,440	24,929			
Swaps	39,668,889	577,350	490,014	6,119,927	233,808	87,393			
OTC Options		102,650	95,222	_	_	_			
Equity derivatives	3,354,789	71,344	105,194	2,219	_	155			
Futures	829,262	5,946	9,747	_	_	_			
Listed Options	1,779,546	42,209	68,341	_	_	_			
Forwards	7,564	745	208	_	_	_			
Swaps	77,015	186	8,171	2,219	_	155			
OTC Options	661,402	22,258	18,727	_	_	_			
Commodity derivatives	161,539	6,516	4,948	_	_	_			
Futures	20,902	402	464	_	_	_			
Listed Options	_		_	_	_	_			
Forwards	_		_	_	_	_			
Swaps	128,467	6,052	3,974	_	_	_			
OTC Options	12,170	62	510	_	_	_			
Credit derivatives		12,049	8,465	_	_	_			
Total derivative financial									
instruments	¥801.583.625 ¥	3.301.647	¥ 3.052.357	¥ 77.539.041 ¥	583,624 ¥	445,659			
	=======================================	=======================================			=======================================	115,057			

<sup>(1)</sup> Derivative financial instruments categorized as "Risk Management" are used for economic hedging, such as managing the exposure to changes in fair value of the loan portfolio, and are identified as hedging instruments under Japanese GAAP. Under IFRS, the SMBC Group applies hedge accounting for certain equity instruments elected to be measured at FVOCI and net investments in foreign operations, and derivative financial instruments designated as hedging instruments are also categorized as "Risk Management."

# Hedge accounting

The SMBC Group applies fair value hedge accounting and hedge accounting of net investments in foreign operations in order to reflect the effect of risk management activities on its consolidated financial statements.

#### Fair value hedges

The SMBC Group applies fair value hedge accounting to mitigate the risk of changes in the fair value of certain equity instruments elected to be measured at FVOCI. Changes in the fair value of those equity instruments would have an impact on the equity of the SMBC Group if it did not apply the hedge accounting.

The SMBC Group designates as hedging instruments equity derivatives with underlying instruments identical to the hedged items and establishes a hedge ratio by aligning the number of shares of hedged items with that of equity derivatives used as hedging instruments. The SMBC Group assesses hedge effectiveness and calculates hedge ineffectiveness by comparing changes in the fair value of the hedged items with those of the

hedging instruments. The sources of hedge ineffectiveness that is expected to arise from these hedging relationships are due to the effect of the counterparty or the SMBC Group's own credit risk on the fair value of the equity derivatives and interest rate risk on the equity derivatives. There are no other sources of hedge ineffectiveness in the hedging relationships. Both the effective portion and ineffective portion of changes in the fair value of the hedging instruments are recognized in other comprehensive income, and amounts presented in other comprehensive income are not subsequently transferred to profit or loss.

The table below represents the amounts related to items designated as hedging instruments at March 31, 2019.

	Line item in the consolidated		At March 31, 2019						For the fiscal year ended March 31, 2019	
	statements of financial position where the hedging instrument is included		Nominal imounts	_	Carrying Assets		ints pilities		nange in value used r calculating hedge ineffectiveness	
					(In m	illions	)		<u>,                                     </u>	
	Derivative financial									
Equity swaps	instruments	¥	48,511	¥	1,856	¥	30	¥	14,860	

The amounts related to items designated as hedged items at March 31, 2019 were as follows:

	Line item in the consolidated statements of financial position where the hedged item is included		arch 31, 2019 ying amounts	ended March 31, 2019 Change in value used for calculating hedge ineffectiveness	
			(In n	nillion	s)
Equity instruments at fair value through other					
comprehensive income	Investment securities	¥	45,847	¥	(14,376)

For the fiscal year

The accumulated amount of fair value hedge adjustments on the hedged items was a loss of ¥14,376 million at March 31, 2019. There was no balance remaining in the consolidated statements of financial position for any hedged items that had ceased to be adjusted for hedging gains and losses at March 31, 2019.

Hedge ineffectiveness was included in "Other comprehensive income—Equity instruments at fair value through other comprehensive income" in the consolidated statements of comprehensive income and amounted to a profit of ¥484 million for the fiscal year ended March 31, 2019.

#### Hedges of net investments in foreign operations

The SMBC Group applies hedge accounting of net investments in foreign operations to mitigate the foreign currency risk of exchange differences arising from the translation of net investments in foreign operations. The SMBC Group hedges the risk of changes in its equity, arising from the movement in the U.S. dollar exchange rate or other exchange rates against Japanese yen. Changes in foreign exchange rates would have an impact on the equity of the SMBC Group if it did not apply the hedge accounting.

The SMBC Group designates as hedging instruments foreign exchange forward contracts and foreign currency denominated financial liabilities. When the hedging instruments are foreign exchange forward contracts, the SMBC Group establishes a hedge ratio where the notional amounts on the foreign exchange forward contracts match the carrying amount of the hedged items. The SMBC Group designates as hedging instruments only the changes in the fair value of the spot element of the foreign exchange forward contracts, and assesses hedge effectiveness and calculates hedge ineffectiveness by comparing the changes in the carrying amounts of the hedging instruments that are attributable to a change in the spot rate with the changes in the net investments in foreign operations due to a movement in the spot rate. Therefore, the only sources of hedge ineffectiveness that is expected to arise from these hedging relationships are due to the effect of the counterparty

or the SMBC Group's own credit risk on the changes in the fair value of the hedging instruments. There are no other sources of hedge ineffectiveness in these hedge relationships.

When the hedging instruments are foreign currency denominated financial liabilities, the SMBC Group designates them as hedging instruments to the extent that the amounts do not exceed those of the hedged items, and establishes the hedge ratio by aligning the amounts of the hedging instruments with those of the hedged items. The SMBC Group assesses hedge effectiveness and calculates hedge ineffectiveness by comparing the changes in the carrying amounts of the liabilities that are attributable to a change in the spot rate with the changes in the net investments in foreign operations due to a movement in the spot rate. Therefore, no hedge ineffectiveness arises.

The effective portion of the gain or loss on the hedging instruments is recognized in other comprehensive income, whereas the ineffective portion of the gain or loss on the hedging instruments is recognized in "Net trading income" in the consolidated income statements. The cumulative gain or loss recognized in other comprehensive income is reclassified to profit or loss on the disposal or partial disposal of the foreign operations. On the other hand, changes in the fair value of the forward element of the foreign exchange forward contracts are recognized in "Net trading income" in the consolidated income statements because the SMBC Group designates as hedging instruments only the changes in the fair value of the spot element of the foreign exchange forward contracts, as stated above.

The table below represents the amounts related to items designated as hedging instruments at March 31, 2019.

	Line item in the consolidated	At N	March 31, 201	For the fiscal year ended March 31, 2019	
	statements of financial position where the hedging	Nominal	Carrying amounts Assets Liabilities		Change in value used for calculating hedge
	instrument is included	amounts			ineffectiveness
			(In mi	illions)	
Foreign exchange forward	Derivative financial				
contracts	instruments	¥2,243,501	¥ 18,370	¥ 56,850	Y = (18,574)
Foreign currency					
denominated financial	Debt securities in issue,				
liabilities	Borrowings, Deposits	192,039	_	192,039	(7,378)

The amounts related to items designated as hedged items for the fiscal year ended March 31, 2019 were as follows:

		cal year ended h 31, 2019	At M	arch 31, 2019
	calcula	value used for ting hedge ectiveness		slating foreign ations reserve
		(In millio	ns)	
USD foreign operations	¥	34,244	¥	(6,714)
HKD foreign operations		9,468		(4,638)
EUR foreign operations		(19,297)		13,288
Other foreign operations		1,537		5,871
Total	¥	25,952	¥	7,807

Note: There was no balance remaining in the translating foreign operations reserve from hedging relationships for which hedge accounting is no longer applied at March 31, 2019.

Changes in the translating foreign operations reserve of \(\frac{\pmath{\text{\text{\generations}}}{25,952}\) million were offset by hedges of net investment in foreign operations for the fiscal year ended March 31, 2019. There was no hedge ineffectiveness recognized in "Net trading income" for the fiscal year ended March 31, 2019.

The amounts relating to items designated as hedging instruments at March 31, 2018 were as follows:

			At Ma	arch 31, 2018		
	No	otional amounts		Assets		Liabilities
		_	(In	millions)		
Currency derivatives	$\dots \qquad \qquad$	1,866,249	¥	49,440	¥	24,929

Note: The carrying amounts of foreign currency denominated financial liabilities designated as hedging instruments at March 31, 2018 were ¥208.294 million.

There was no hedge ineffectiveness recognized in "Net trading income" for the fiscal year ended March 31, 2018.

#### Credit derivatives

The SMBC Group enters into credit derivatives to manage the risk of its commercial banking credit portfolio containing loans by hedging economically, as well as diversifying the credit exposure in the portfolio, and to undertake credit loss protection transactions based on the needs from customers as financial intermediation. The tables below provide the notional amounts and the fair value of credit derivatives by purpose of transactions at March 31, 2019 and 2018.

					At Marcl	h 31, 2019			
	Pro	tectio	on purcha	sed		I	Protection sold		
	Notional amounts				abilities	Notional amounts	Assets	Li	abilities
					(In m	illions)			
Managing the SMBC Group's credit									
risk portfolio	¥ 549,794	¥	1,258	¥	6,547	¥ 873,197	¥ 13,700	¥	3,877
Facilitating client transactions	88,602		154		1,359	50,507	673		141
Total	¥ 638,396	¥	1,412	¥	7,906	¥ 923,704	¥ 14,373	¥	4,018

					At Marcl	ı 31, 2018							
	Pro	tection p	purcha	sed		I	Protection sold	d					
	Notional amounts	Assets		Liabilities				Liabilities		Notional es amounts Asset		Lia	bilities
					(In mi	llions)							
Managing the SMBC Group's credit													
risk portfolio	¥ 442,991	¥	220	¥	5,950	¥ 684,080	¥ 10,615	¥	751				
Facilitating client transactions	106,352		87		1,732	86,874	1,127		32				
Total	¥ 549,343	¥	307	¥	7,682	¥ 770,954	¥ 11,742	¥ ===	783				

The following table summarizes the notional amounts of the SMBC Group's credit derivative portfolio by type of counterparty at March 31, 2019 and 2018.

	At March 31, 2019					2018		
	Protection purchased						P	Protection sold
				(In mi	illions)			
Banks and broker-dealers	¥	626,896	¥	923,704	¥	537,843	¥	770,954
Insurance and other financial guaranty firms		11,500				11,500		
Total	¥	638,396	¥	923,704	¥	549,343	¥	770,954

#### 8 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss at March 31, 2019 and 2018 consisted of the following:

	At Ma	rch 31,
	2019	2018
	(In mi	illions)
Debt instruments	¥2,620,686	¥1,528,921
Equity instruments	20,730	18,751
Total financial assets at fair value through profit or loss	¥2,641,416	¥1,547,672

Debt instruments in financial assets at fair value through profit or loss mainly consist of non-trading bonds and investment funds which do not meet the conditions for SPPI. Equity instruments in financial assets at fair value through profit or loss mainly consist of non-trading stocks held by the venture capital investment subsidiary.

Financial assets at fair value through profit or loss at March 31, 2018 consisted of the following debt and equity instruments. The debt instruments mainly consisted of the entire hybrid instruments when the SMBC Group was required to separate an embedded derivative from its host contract, but was unable to measure the embedded derivative separately either at acquisition or at the end of a subsequent reporting period. The equity instruments mainly consisted of those held by the venture capital investment subsidiary. These instruments were managed and their performance was evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

# 9 INVESTMENT SECURITIES

The following tables show the amount of investment securities, which consist of debt instruments at amortized cost, debt instruments at fair value through other comprehensive income and equity instruments at fair value through other comprehensive income at March 31, 2019, and held-to-maturity investments and available-for-sale financial assets at March 31, 2018.

	A	t March 31, 2019
	(.	In millions)
Debt instruments at amortized cost:  Domestic:		
Japanese government bonds	¥	280,246
Total domestic		280,246
Foreign:		
U.S. Treasury and other U.S. government agency bonds		_
Bonds issued by other governments and official institutions		36,827
Other debt instruments	_	1,841
Total foreign	_	38,668
Total debt instruments at amortized cost	¥	318,914
Debt instruments at fair value through other comprehensive income:		
Domestic:		
Japanese government bonds	¥	5,027,695
Japanese municipal bonds		99,164
Japanese corporate bonds		328,978
Other debt instruments	_	26
Total domestic	_	5,455,863
Foreign:		
U.S. Treasury and other U.S. government agency bonds		4,426,635
Bonds issued by other governments and official institutions		2,121,407
Mortgage-backed securities		1,043,987
Other debt instruments	_	285,329
Total foreign	_	7,877,358
Total debt instruments at fair value through other comprehensive income	¥	13,333,221
Equity instruments at fair value through other comprehensive income:		
Domestic equity instruments	¥	3,729,120
Foreign equity instruments	_	443,772
Total equity instruments at fair value through other comprehensive income	¥	4,172,892
Total investment securities	¥	17,825,027

	At March 31, 2018 (In millions)
Held-to-maturity investments:	(======================================
Domestic:	
Japanese government bonds	¥ 372,459
Total held-to-maturity investments	¥ 372,459
Available-for-sale financial assets:	
Domestic:	W # 605 202
Japanese government bonds	¥ 7,685,303
Japanese municipal bonds	47,032 296,601
Japanese corporate bonds	
Total domestic debt instruments	8,028,936
Equity instruments	5,161,734
Total domestic	13,190,670
Foreign:	
U.S. Treasury and other U.S. government agency bonds	3,246,646
Bonds issued by other governments and official institutions	2,187,450
Mortgage-backed securities	488,183
Other debt instruments	331,491
Total foreign debt instruments	6,253,770
Equity instruments	678,176
Total foreign	6,931,946
Total available-for-sale financial assets	¥20,122,616
Total investment securities	¥20,495,075

# Designation of equity instruments as at fair value through other comprehensive income

The SMBC Group designates equity instruments, which are issued by its customers and not held for trading, as at fair value through other comprehensive income. Those equity instruments are held to establish, maintain, and strengthen business ties with those customers. Equity instruments at fair value through other comprehensive income at March 31, 2019 consisted of the following:

At March 31, 2019
(In millions)
¥3,453,493
719,399
¥4,172,892

The investments in the listed equity instruments at fair value through other comprehensive income at March 31, 2019 mainly consisted of the following:

	At March 31, 2019
	(In millions)
TOYOTA MOTOR CORPORATION	¥ 252,568
DAIKIN INDUSTRIES, LTD.	116,730
East Japan Railway Company	87,245
Central Japan Railway Company	85,614
Kotak Mahindra Bank Limited	70,472
Sumitomo Realty & Development Co., Ltd	63,113
KUBOTA CORPORATION	57,592
DAIWA HOUSE INDUSTRY CO., LTD.	56,716
West Japan Railway Company	53,370
FUJIFILM Holdings Corporation	52,747
KOMATSU LTD.	45,847
Asahi Group Holdings, Ltd	45,145
Japan Exchange Group, Inc.	44,534
MITSUI & CO., LTD.	44,109
NIPPON PAINT HOLDINGS CO., LTD.	43,499
DAIICHI SANKYO COMPANY, LIMITED	42,908
NIDEC CORPORATION	42,531
TAISHO PHARMACEUTICAL HOLDINGS CO., LTD	42,506
Mitsui Fudosan Co., Ltd	41,285
Seven & i Holdings Co., Ltd.	41,065
SG HOLDINGS CO., LTD.	40,635
BRIDGESTONE CORPORATION	38,394
Murata Manufacturing Co., Ltd.	37,628
ASAHI KASEI CORPORATION	34,722
NIPPON STEEL & SUMITOMO METAL CORPORATION <sup>(1)</sup>	34,161
KOITO MANUFACTURING CO., LTD.	34,126
Shionogi & Co., Ltd.	31,487
ITOCHU Corporation	29,104
Recruit Holdings Co., Ltd	28,449
Chubu Electric Power Company, Incorporated	25,830
Tokyo Electric Power Company Holdings, Incorporated	25,149
Stanley Electric Co., Ltd.	24,131
DAIFUKU CO., LTD.	23,503

	At March 31, 2019
	(In millions)
Makita Corporation	22,361
Oji Holdings Corporation	21,756
GMO Payment Gateway, Inc.	19,663
TORAY INDUSTRIES, INC.	19,102
Idemitsu Kosan Co., Ltd.	19,054
The Kansai Electric Power Company, Incorporated	18,161
SHIMANO INC.	18,000
MINEBEA MITSUMI Inc.	17,002
TOHO GAS CO., LTD.	16,422
HOUSE FOODS GROUP INC.	16,323
KAJIMA CORPORATION	15,966
Mazda Motor Corporation	15,924
TOYOTA TSUSHO CORPORATION	15,320
BROTHER INDUSTRIES, LTD.	15,152
SUMITOMO CHEMICAL COMPANY, LIMITED	15,051
Hankyu Hanshin Holdings, Inc.	14,865
Sanwa Holdings Corporation	14,809
Others	1,421,647
Total listed equity instruments at fair value through other comprehensive income	¥3,453,493

NIPPON STEEL & SUMITOMO METAL CORPORATION changed its trade name to NIPPON STEEL CORPORATION on April 1, 2019.

# Disposal of equity instruments at fair value through other comprehensive income

The SMBC Group sold equity instruments measured at fair value through other comprehensive income mainly in order to mitigate the impact of share price fluctuations on the SMBC Group's financial base. The fair value of the equity instruments measured at fair value through other comprehensive income at the date of derecognition and the cumulative gain on disposal for the fiscal year ended March 31, 2019 were as follows:

	For	the fiscal year ended March 31, 2019
		(In millions)
Fair value of the equity instruments at fair value through other comprehensive income at		
the date of derecognition	¥	275,410
Cumulative gain on disposal		93,574

The SMBC Group transferred the cumulative gain or loss related to the equity instruments that were derecognized or whose significant fair value decline reduced income tax expense for the current reporting period from "Other reserves" to "Retained earnings." The transferred amount was ¥64,012 million for the fiscal year ended March 31, 2019.

# 10 LOANS AND ADVANCES

The following table presents loans and advances at March 31, 2019 and 2018.

		At March 31, 2018						
	12-month ECL	Lifetime ECL not credit- impaired	Lifetime ECL credit-impaired		ot credit- Lifetime ECL mpaired credit-impaired Total			
Loans and advances at amortized cost: Gross loans and advances	¥89,073,539	¥ 1,590,761		,	¥91,546,318	¥85,859,927		
Adjust: Unearned income, unamortized premiums—net and deferred loan fees—net					(258,392)	(239,181)		
Less: Allowance for loan losses	(158,094)	(92,446)		(354,448)	(604,988)			
Carrying amount					¥90,682,938	¥85,129,070		

Reconciliation of allowance for loan losses is as follows:

	For the fiscal year ended March 31,				h 31,	
		2019	2019			2017
			(1	n millions)		
Allowance for loan losses at beginning of period <sup>(1)</sup>	¥	651,620	¥	680,456	¥	722,717
Provision for loan losses		122,927		126,623		141,457
Charge-offs:						
Domestic		139,496		161,526		157,373
Foreign		40,758		23,534		33,135
Total		180,254		185,060		190,508
Recoveries:						
Domestic		9,767		9,658		9,852
Foreign		1,275		574		445
Total		11,042		10,232		10,297
Net charge-offs		169,212		174,828		180,211
Others <sup>(2)</sup>		(347)		(140,575)		(3,507)
Allowance for loan losses at end of period	¥	604,988	¥	491,676	¥	680,456
Allowance for loan losses applicable to foreign activities:						
Balance at beginning of period	¥	153,167	¥	128,347	¥	134,664
Balance at end of period	¥	155,114	¥	114,306	¥	128,347
Provision for loan losses	¥	46,597	¥	19,872	¥	29,699

<sup>(1)</sup> Allowance for loan losses at the beginning of period for the fiscal year ended March 31, 2019 is calculated under IFRS 9. For additional information, refer to Note 2 "Summary of Significant Accounting Policies."

For additional information on movements in impairment allowance for the fiscal year ended March 31, 2019, refer to Note 45 "Financial Risk Management".

<sup>(2)</sup> Others mainly include the exclusion of the allowance for loans and advances made by Kansai Urban Banking Corporation ("KUBC") and THE MINATO BANK, LTD. ("The Minato Bank"), both of which had been the Company's subsidiaries but became its equitymethod associates, and the exclusion of the allowance for loans and advances made by SMFL which was reclassified as assets held for sale during the fiscal year ended March 31, 2018. The amount for the fiscal year ended March 31, 2017 mainly includes foreign exchange transactions.

#### 11 INVESTMENTS IN ASSOCIATES AND JOINT VENTURES

The following table presents the SMBC Group's principal associates and joint venture at March 31, 2019. Investments in associates and joint ventures of the SMBC Group are accounted for using the equity method unless they are held for sale.

Company Name	Country of Incorporation	Proportion of Ownership Interest <sup>(1)</sup>	Proportion of Voting Rights <sup>(1)</sup>	Main Business
		(%)	(%)	
Principal Associates				
Kansai Mirai Financial Group, Inc	Japan	15.5	$23.5^{(2)}$	Bank holding company
The Japan Net Bank, Limited	Japan	46.5	46.5	Internet banking
The Bank of East Asia, Limited	China	19.5	19.5	Commercial banking
ACLEDA Bank Plc	Cambodia	18.2	18.2	Commercial banking
Vietnam Export Import Commercial Joint				
Stock Bank	Vietnam	15.0	15.0	Commercial banking
Sumitomo Mitsui Auto Service				
Company, Limited	Japan	21.9	21.9	Leasing
SMBC Aviation Capital Limited	Ireland	32.0	32.0	Leasing
POCKET CARD CO., LTD	Japan	20.0	20.0	Credit card
SAKURA KCS Corporation	Japan	29.7	29.7	System engineering and
				data processing
JSOL Corporation	Japan	50.0	50.0	System development and
				data processing
Sakura Information Systems Co., Ltd	Japan	49.0	49.0	System engineering and
				data processing
Daiwa SB Investments Ltd.(3)	Japan	48.9	48.9	Investment advisory and
				investment trust
				management
China Post & Capital Fund Management				
Co., Ltd	China	23.6	23.6	Investment advisory and
				investment trust
				management
Principal Joint Venture				
Sumitomo Mitsui Finance and Leasing				
Company, Limited	Japan	50.0	50.0	Leasing

<sup>(1)</sup> Percentages of proportion of ownership interest and proportion of voting rights have been truncated.

The SMBC Group accounts for certain investees, including The Bank of East Asia, Limited, ACLEDA Bank Plc. and Vietnam Export Import Commercial Joint Stock Bank, as associates regardless of its below 20% holdings of the voting rights to these investees, since the SMBC Group has the ability to exercise significant influence over these investees through participation in the policy making process at the meeting of the board of directors, the provision of essential technical information, or other relevant agreements or relationships.

On the other hand, the SMBC Group accounts for certain investees as financial assets at fair value through other comprehensive income or financial assets at fair value through profit or loss regardless of its 20% or more holdings of the voting rights to these investees when the SMBC Group has contracts or arrangements with other investors by which the SMBC Group loses the power to exert significant influence over such investees.

<sup>(2)</sup> The SMBC Group has a 15.6% direct holding in Kansai Mirai Financial Group, Inc., and can exercise a further 7.9% of the voting rights held by SMBC's retirement benefit trust under contractual agreements between SMBC and the retirement benefit trust.

<sup>(3)</sup> Daiwa SB Investments Ltd. was merged with Sumitomo Mitsui Asset Management Company, Limited on April 1, 2019, to form Sumitomo Mitsui DS Asset Management Company, Limited.

The SMBC Group has interests in a number of associates and joint ventures, none of which are regarded as individually material. The following table summarizes, in aggregate, the financial information of all individually immaterial associates and joint ventures that are accounted for using the equity method:

	At and for the fi		
	2019		2018
	(In mi	llion	s)
Carrying amount of investments in associates and joint ventures	¥ 1,038,823	¥	730,414
Share of:			
Profit from continuing operations	40,157		49,323
Other comprehensive income (loss)	(699)		7,885
Total comprehensive income	39,458		57,208

There are no significant restrictions on the ability of associates or joint ventures to transfer funds to the SMBC Group in the form of cash dividends, repayment of loans and advances.

# 12 PROPERTY, PLANT AND EQUIPMENT

The table below shows the changes in property, plant and equipment for the fiscal years ended March 31, 2019 and 2018.

	Assets for rent	Land	Buildings	Leased assets	Others	Total
			(In mil	lions)		
Cost	¥ 2,086,804	¥520,078	¥ 774,233	¥ 17,837	¥ 425,728	¥ 3,824,680
Accumulated depreciation and impairment losses	(427,888)	(5,586)	(403,426)	(10,650)	(291,075)	(1,138,625)
Net carrying amount at April 1, 2017	1,658,916	514,492	370,807	7,187	134,653	2,686,055
Additions	415,397	44	30,144	1,775	54,951	502,311
Acquisition of subsidiaries and businesses	304,233	_	_	_	24	304,257
Disposals <sup>(1)</sup>	(1,640,222)	(52,327)	(33,796)	(660)	(10,064)	(1,737,069)
Depreciation	(91,906)	_	(21,344)	(2,061)	(30,663)	(145,974)
Impairment losses	_	(2,446)	(25,203)	(136)	(31)	(27,816)
Exchange differences	(66,033)	(4)	(284)	(3)	(506)	(66,830)
Others	302	(192)	11,673	47	(16,632)	(4,802)
Net carrying amount	580,687	459,567	331,997	6,149	131,732	1,510,132
Cost	607,769	466,046	738,023	17,373	413,945	2,243,156
Accumulated depreciation and impairment losses	(27,082)	(6,479)	(406,026)	(11,224)	(282,213)	(733,024)
Net carrying amount at March 31, 2018	580,687	459,567	331,997	6,149	131,732	1,510,132
Additions	18,584	355	30,998	1,307	39,203	90,447
Acquisition of subsidiaries and businesses	_	6,998	1,710	_	5,340	14,048
Disposals	(6,009)	(2,167)	(1,458)	(216)	(2,615)	(12,465)
Depreciation	(18,597)	_	(22,173)	(1,683)	(27,183)	(69,636)
Impairment losses	_	(774)	(4,936)	_	(196)	(5,906)
Exchange differences	(9,667)	95	228		268	(9,076)
Others	(537)	23	2,134	19,992	(31,370)	(9,758)
Net carrying amount	564,461	464,097	338,500	25,549	115,179	1,507,786
Cost	609,763	469,095	746,687	60,158	394,308	2,280,011
Accumulated depreciation and impairment losses	(45,302)	(4,998)	(408,187)	(34,609)	(279,129)	(772,225)
Net carrying amount at March 31, 2019	¥ 564,461	¥464,097	¥ 338,500	¥ 25,549	¥ 115,179	¥ 1,507,786

<sup>(1)</sup> Disposals include property, plant and equipment owned by SMFL reclassified as "Assets held for sale" during the fiscal year ended March 31, 2018. In addition, Disposals include property, plant and equipment related to KUBC and The Minato Bank, both of which had been the Company's subsidiaries but became its equity method associates in March, 2018.

The impairment losses on property, plant and equipment are included in "Other expenses" in the consolidated income statements.

The SMBC Group had ¥62,027 million and ¥2,626 million of contractual commitments to acquire property, plant and equipment at March 31, 2019 and 2018, respectively.

The carrying amount of items of property, plant and equipment on which there was a restriction on title was ¥25,549 million and ¥6,149 million at March 31, 2019 and 2018, respectively.

# 13 LEASES

#### As Lessee

The SMBC Group leases land and buildings, office equipment, and other tangible and intangible assets from third parties under finance leases or operating leases.

# Carrying amount of assets held under finance leases

The carrying amount of assets held under finance leases at March 31, 2019 and 2018 consisted of the following:

	At Ma	rch 31,
	2019	2018
	(In m	illions)
Tangible assets:		
Land and buildings	¥ 2,520	¥ 2,837
Other tangible assets <sup>(1)</sup>	23,029	3,312
Total <sup>(2)</sup>	25,549	6,149
Intangible assets:		
Software	991	144
Total	¥ 26,540	¥ 6,293

<sup>(1)</sup> Other tangible assets include mainly equipment, machinery and vehicles.

#### Finance lease commitments

The total of future minimum lease payments and their present value under finance leases at March 31, 2019 and 2018 were as follows:

	A	t Ma	rch	31,
	2019			2018
	(	In mi	llior	ıs)
Not later than one year	¥ 8,4	178	¥	2,567
Later than one year and not later than five years	19,3	392		4,664
Later than five years	5,3	322	_	3,086
Total	33,1	92		10,317
Less: Future interest charges	(2,8	313)	_	(1,151)
Present value of finance lease commitments <sup>(1)</sup>	¥ 30,3	379	¥	9,166

<sup>(1)</sup> Present value of finance lease commitments is included in "Borrowings" in the consolidated statements of financial position. See Note 18 "Borrowings."

<sup>(2)</sup> Cross-reference to Leased assets in Note 12 "Property, Plant and Equipment."

# Operating lease commitments

The total amounts of future minimum lease payments under non-cancellable operating leases at March 31, 2019 and 2018 were as follows:

	At Ma	rch 31,
	2019	2018
	(In mi	Illions)
Not later than one year	¥ 47,600	¥ 42,329
Later than one year and not later than five years	132,720	129,298
Later than five years	140,011	121,419
Total future minimum lease payments under non-cancellable operating leases	¥320,331	¥293,046

For the fiscal years ended March 31, 2019, 2018 and 2017, ¥52,465 million, ¥50,561 million and ¥49,047 million were recognized as expenses in respect of operating lease and sublease agreements, of which ¥52,155 million, ¥50,058 million and ¥48,527 million related to minimum lease payments, and ¥310 million, ¥503 million and ¥520 million related to sublease payments, respectively. Lease expenses recognized in respect of lease and sublease agreements are included in "General and administrative expenses" in the consolidated income statements.

#### As Lessor

The SMBC Group leases assets to third parties under finance leases or operating leases, including machinery, equipment, aircraft, vessel and property.

#### Finance lease receivable

The gross investment in the lease, unearned finance income, present value of the minimum lease payments receivable and unguaranteed residual values under finance leases at March 31, 2019 and 2018 were as follows:

At March 31 2010

	At March 31, 2019									
	Gross investment in the lease			Unearned finance income		finance		of the inimum lease payments receivable <sup>(1)</sup>	U	nguaranteed residual values <sup>(1)</sup>
				(In mi	llio	ns)				
Not later than one year	¥	65,963	¥	13,053	¥	52,910	¥	14,894		
Later than one year and not later than five years		214,042		26,713		187,329		27,186		
Later than five years		57,589		10,202		47,387		24,282		
Total	¥	337,594	¥	49,968	¥	287,626	¥	66,362		
	At March 31, 2018									
		Gross Unearner investment in finance the lease income			ance payments			Unguaranteed residual values <sup>(1)</sup>		
				(In mi	llio	ns)		_		
Not later than one year	¥	54,501	¥	13,470	¥	41,031	¥	6,483		
Later than one year and not later than five years		227,793		29,746		198,047		43,206		
Later than five years		73,979		11,574	_	62,405		21,117		
Total	¥	356,273	¥	54,790	¥	301,483	¥	70,806		

<sup>(1)</sup> Present value of the minimum lease payments receivable and unguaranteed residual values are included in "Loans and advances" in the consolidated statements of financial position.

Accumulated allowance for uncollectible minimum lease payments receivable amounting to \(\xi\)1,342 million was measured under IFRS 9 at March 31, 2019. Accumulated allowance for uncollectible minimum lease payments receivable amounting to \(\xi\)1,828 million was measured under IAS 39 at March 31, 2018. For information on IFRS 9 and IAS 39, refer to Note 2 "Summary of Significant Accounting Policies."

# Operating lease receivable

The total amounts of the future minimum lease payments receivable under non-cancellable operating leases at March 31, 2019 and 2018 were as follows:

	At Ma	rch 31,
	2019	2018
	(In mi	Illions)
Not later than one year	¥ 35,937	¥ 38,072
Later than one year and not later than five years	67,235	70,813
Later than five years	18,007	18,857
Total	¥121,179	¥127,742

#### 14 INTANGIBLE ASSETS

# Goodwill

The table below shows the changes in goodwill by business segment for the fiscal years ended March 31, 2019 and 2018.

		Wholesale Jusiness Unit		Retail Business Unit		ernational iness Unit millions)	Head office account and others	Total
Gross amount of goodwill	¥	2,417	¥	63,418	¥	13,047	¥ 435,338 (87,765)	¥ 514,220 (87,765)
Net carrying amount at March 31, 2017		2,417		63,418		13,047	347,573	426,455
Disposals <sup>(1)</sup>		— (956)		_		— (4,292)	(11,197) (23,359)	(11,197) (28,607)
sale <sup>(2)</sup>		(1,461)				(8,166) (589)	(102,710)	(112,337) (589)
Net carrying amount		956 (956)		63,418 63,418 —		 4,292 (4,292)	210,307 321,431 (111,124)	273,725 390,097 (116,372)
Net carrying amount at March 31, 2018				63,418			210,307	273,725
Acquisitions <sup>(3)</sup>						4,707 —	(62,624)	4,707 (62,624)
Net carrying amount		956 (956)	_	63,418 63,418 —	_	4,707 8,999 (4,292)	147,683 321,431 (173,748)	215,808 394,804 (178,996)
Net carrying amount at March 31, 2019	¥		¥	63,418	¥	4,707	¥ 147,683	¥ 215,808

<sup>(1) &</sup>quot;Disposals" in Head office account and others includes amount of goodwill relating to Kansai Urban Banking Corporation ("KUBC") which ceased to be the SMBC Group's consolidated subsidiary and became the SMBC Group's associate during the fiscal year ended March 31, 2018. In addition, on April 1, 2018, KUBC became a wholly owned subsidiary of Kansai Mirai Financial Group, an intermediate holding company, and Kansai Mirai Financial Group became our equity-method associate.

- (2) The SMBC Group reclassified goodwill of ¥112,337 million allocated to Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL") and its subsidiaries to assets held for sale at March 31, 2018. For additional information, refer to Note 50 "Assets and Disposal Groups Held for Sale."
- (3) The SMBC Group recognized goodwill of ¥4,707 million in International Business Unit resulting from the acquisition of PT Bank Tabungan Pensiunan Nasional Tbk on January 30, 2019. For additional information, refer to Note 49 "Acquisitions."

The SMBC Group has four main business segments: the Wholesale Business Unit, the Retail Business Unit, the International Business Unit and the Global Markets Business Unit, with the remaining operations recorded in the Head office account and others.

# Impairment testing of goodwill

Allocating goodwill to cash-generating units

For the purpose of impairment testing, goodwill is allocated to cash-generating units or group of cash-generating units, which represent the lowest level within the entity at which goodwill is monitored for internal purposes.

At March 31, 2019, the SMBC Group allocated goodwill to the Retail Business Unit of SMBC Consumer Finance Co., Ltd. ("SMBC Consumer Finance") amounting to ¥56,692 million and to the Head office account and others of SMBC Nikko Securities Inc. ("SMBC Nikko Securities") and Sumitomo Mitsui Asset Management Company, Limited ("SMAM") amounting to ¥109,629 million and ¥38,053 million, respectively.

At March 31, 2018, the SMBC Group allocated goodwill to the Retail Business Unit of SMBC Consumer Finance amounting to ¥56,692 million and to the Head office account and others of SMBC Nikko Securities and SMAM amounting to ¥172,253 million and ¥38,053 million, respectively.

The aggregate amounts of other goodwill were \(\frac{\pmathbf{\frac{4}}}{11,434}\) million and \(\frac{\pmathbf{\frac{4}}}{6,727}\) million at March 31, 2019 and 2018, respectively, and they were not considered individually significant.

Timing of impairment tests

The SMBC Group performs impairment tests at least annually and whenever there is an indication that the cash-generating unit may be impaired.

Recoverable amount of cash-generating units

To determine whether an impairment loss shall be recognized, the carrying amount of a cash-generating unit is compared to its recoverable amount. The recoverable amount of a cash-generating unit is the higher of its fair value less costs to sell and its value in use.

Fair value less costs to sell: The fair value less costs to sell is determined using an observable market price in the active market or unobservable inputs for the cash-generating unit at the date of the impairment test. The SMBC Group determined the recoverable amount of SMFL for the fiscal year ended March 31, 2018, based on the fair value less costs to sell.

Value in use: The value in use is determined based on discounted future cash flows, which are based on the financial plans which have been approved by management and which are valid when the impairment test is performed. The financial plans are prepared taking into account the current economic and regulatory environment, direction of the regulation and business forecasts of the individual cash-generating units. The SMBC Group determined the recoverable amounts of the primary cash-generating units based on the value in use other than the recoverable amount of SMFL for the fiscal year ended March 31, 2018,

The financial plans, which are used to estimate the cash flow projections of the cash-generating units, cover three to five years. The cash flow projections beyond the period covered by the financial plans are extrapolated by applying the appropriate growth rates in perpetuity.

Key assumptions used in impairment testing

The key assumptions used for the value in use calculations for the fiscal years ended March 31, 2019 and 2018 were as follows:

	SMBC Trust Bank		SMBC	SMBC	
	Corporate Business	Retail Banking <sup>(1)</sup>	Nikko Securities	Consumer Finance	SMAM
For the fiscal year ended March 31, 2019:					
Pre-tax discount rate	_	_	8.90%	11.37%	8.95%
Growth rate	_	_	1.00%	1.00%	1.00%
For the fiscal year ended March 31, 2018:					
Pre-tax discount rate	12.61%	9.91%	11.42%	11.20%	9.01%
Growth rate	1.00%	1.00%	1.00%	1.00%	1.00%

<sup>(1)</sup> The business which SMBC Trust Bank acquired from Citibank Japan Ltd., in November 2015 is identified as Retail Banking.

Management considers that the pre-tax discount rates and the growth rates are the most sensitive key assumptions to determine the value in use of the cash-generating units.

Pre-tax discount rate: The pre-tax discount rates used to estimate the discounted cash flow of the primary cash-generating units are determined based on the Capital Asset Pricing Model ("CAPM"). The risk-free interest rate, the market risk premium and the beta factor that are used in the CAPM are determined based on market data and other external sources of information. The beta factor is determined based on a respective group of peer companies of the cash-generating units.

*Growth rate*: The growth rates used to estimate the cash flow projections beyond the period covered by the financial plans, which shall cover a maximum period of five years, are determined based on the expected long-term inflation rate and long-term average growth rates for the industries. The growth rate does not exceed the long-term growth rate for the industry in which the cash-generating unit operates.

Management believes that there were no reasonably possible changes in any of the key assumptions that would lead to the recoverable amounts of the cash-generating units being below these carrying amounts for the fiscal years ended March 31, 2019 and 2018.

# Recognition of Impairment Losses

If the recoverable amount of the cash-generating unit is less than its carrying amount, the carrying amount of the cash-generating unit is reduced to its recoverable amount, and this reduction is recognized as impairment loss of goodwill.

The recoverable amount of SMBC Nikko Securities was determined based on the value in use. For the fiscal year ended March 31, 2019, the value in use of SMBC Nikko Securities decreased to less than its carrying amount, primarily due to the revision of the business plan considering the recent business performance. As a result, the SMBC Group recognized an impairment loss of ¥62,624 million on the goodwill relating to SMBC Nikko Securities, for the fiscal year ended March 31, 2019.

The recoverable amount of SMBC Trust Bank was determined based on the value in use. For the fiscal year ended March 31, 2018, the value in use of SMBC Trust Bank decreased to less than its carrying amount, primarily due to the revision of the business plan and the key assumptions. As a result, the SMBC Group recognized an impairment loss of \(\frac{\text{\$Y23,359}}{\text{ million}}\), equal to the total carrying amount of the goodwill relating to the SMBC Trust Bank, for the fiscal year ended March 31, 2018.

The impairment losses on goodwill are included in "Other expenses" in the consolidated income statements.

# Other intangible assets

The table below shows the changes in other intangible assets for the fiscal years ended March 31, 2019 and 2018.

	Internally generated software	Purchased software	Contractual customer relationships	Trademarks	Other intangibles	Total
Cost	¥648,463	¥372,531	¥ 248,977	¥ 46,116	¥ 64,487	¥1,380,574
Accumulated amortization and impairment losses	(356,326)	(232,834)	(78,513)	(30,263)	(12,525)	(710,461)
Net carrying amount at April 1, 2017	292,137	139,697	170,464	15,853	51,962	670,113
Additions	93,977	40,024		_	2,169	136,170
Acquisition of subsidiaries and businesses	_	222			_	222
Disposals <sup>(1)</sup>	(8,420)	(11,928)	(57,987)	_	(1,844)	(80,179)
Amortization	(84,662)	(43,818)	(20,192)	(4,280)	(4,473)	(157,425)
Impairment losses	_	_	(1,830)		(5,229)	(7,059)
Exchange differences	142	(731)			(29)	(618)
Others	343	2,099			(1,489)	953
Net carrying amount	293,517	125,565	90,455	11,573	41,067	562,177
Cost	650,632	340,593	172,950	46,116	54,024	1,264,315
Accumulated amortization and impairment losses	(357,115)	(215,028)	(82,495)	(34,543)	(12,957)	(702,138)
Net carrying amount at March 31, 2018	293,517	125,565	90,455	11,573	41,067	562,177
Additions	93,834	38,518		_	3,802	136,154
Acquisition of subsidiaries and businesses	3,705	252	12,845	9,706	30,919	57,427
Disposals	(3,020)	(1,637)			(540)	(5,197)
Amortization	(88,322)	(41,798)	(11,226)	(4,401)	(3,532)	(149,279)
Impairment losses	_	_		(4,020)		(4,041)
Exchange differences	53	522	_		22	597
Others	2,314	7,632			(1,807)	8,139
Net carrying amount	302,081	129,054	92,074	12,858	69,910	605,977
Cost	697,480	358,130	185,795	55,822	87,607	1,384,834
Accumulated amortization and impairment losses	(395,399)	(229,076)	(93,721)	(42,964)	(17,697)	(778,857)
Net carrying amount at March 31, 2019	¥302,081	¥129,054	¥ 92,074	¥ 12,858	¥ 69,910	¥ 605,977

Disposals include other intangible assets owned by SMFL reclassified as "Assets held for sale" during the fiscal year ended March 31, 2018.

The impairment losses on other intangible assets are included in "Other expenses" and the amortization expenses of other intangible assets are included in "General and administrative expenses" in the consolidated income statements.

The SMBC Group had nil and ¥383 million of contractual commitments to acquire intangible assets at March 31, 2019 and 2018, respectively.

The amounts of research and development expenditure recognized as expenses for the fiscal years ended March 31, 2019, 2018 and 2017 were ¥167 million, ¥84 million and ¥89 million, respectively, and they were included in "General and administrative expenses" in the consolidated income statements.

Other intangibles at March 31, 2019 and 2018 include leasehold rights, amounting to \(\frac{1}{2}\),517 million and \(\frac{1}{2}\),436 million, respectively, which are rights to use land for the purpose of owning the buildings. Since the SMBC Group has a long history of renewal, these contracts are not expected to be terminated in the foreseeable future. Leasehold rights are expected to generate cash flows for an indefinite period of time. They are not amortized but are tested for impairment annually, irrespective of whether there is any indication of impairment.

# 15 OTHER ASSETS

Other assets at March 31, 2019 and 2018 consisted of the following:

	At March 31,			31,
		2019		2018
		(In m	illion	s)
Prepaid expenses	¥	78,475	¥	49,300
Accrued income		385,051		416,210
Receivables from brokers, dealers and customers for securities transactions		1,159,479		1,175,495
Cash collateral provided for derivative and other financial transactions		1,537,672		1,560,972
Retirement benefit assets		268,483		316,455
Security deposits		92,867		99,247
Others		557,787		426,229
Total other assets	¥	4,079,814	¥	4,043,908

# 16 DEPOSITS

Deposits at March 31, 2019 and 2018 consisted of the following:

	At March 31,		
	2019	2018	
	(In m	illions)	
Non-interest-bearing demand deposits	¥ 22,594,227	¥ 21,611,514	
Interest-bearing demand deposits	56,205,396	52,154,265	
Deposits at notice	11,169,956	10,355,664	
Time deposits	25,760,889	25,655,132	
Negotiable certificates of deposit	11,165,487	11,220,285	
Others <sup>(1)</sup>	7,508,697	7,464,667	
Total deposits	¥134,404,652	¥128,461,527	

<sup>(1)</sup> Others include, among other items, foreign currency deposits in domestic offices and Japanese yen accounts held by foreign depositors in domestic offices.

# 17 TRADING LIABILITIES

Trading liabilities at March 31, 2019 and 2018 consisted of the following:

	At March 31,			31,
		2019		2018
	(In millions)			s)
Debt instruments "short position"	¥	1,835,860	¥	2,008,711
Equity instruments "short position"		162,834		135,188
Total trading liabilities	¥	1,998,694	¥	2,143,899

Trading liabilities include the instruments classified as held for trading. Trading debt instruments mainly consist of Japanese government bonds. Trading equity instruments mainly consist of publicly traded Japanese stocks.

# 18 BORROWINGS

Borrowings at March 31, 2019 and 2018 consisted of the following:

	At March 31,		
	2019		018
	(In millions)		
Unsubordinated borrowings	¥ 10,632,213	¥ 9,1	158,844
Subordinated borrowings	273,819	2	279,749
Liabilities associated with securitization transactions	1,231,447	1,2	204,722
Lease obligations	30,379		9,166
Total borrowings	¥ 12,167,858	¥ 10,6	552,481

# 19 DEBT SECURITIES IN ISSUE

Debt securities in issue at March 31, 2019 and 2018 consisted of the following:

		At Ma	rch 31,
	Interest rate	2019	2018
		(In mi	llions)
SMFG:			
Bonds:	2068 4218	17 2 200 402	T. 0 500 510
Bonds, payable in United States dollars, due 2021-2048	2.06%-4.31%	¥ 3,209,483	¥ 2,583,513
Bonds, payable in euros, due 2022-2033	0.12%-1.72%	553,053	509,987
Bonds, payable in Australian dollars, due 2022-2028	3.04%-4.13%	183,049	179,367
Bonds, payable in Hong Kong dollars, due 2028 Subordinated bonds:	3.54%	4,242	_
Subordinated bonds, payable in Japanese yen, due 2024-2030 Subordinated bonds, payable in United States dollars,	0.30%-1.33%	756,572	757,999
due 2024	4.44%	191,741	185,426
Total SMFG		4,898,140	4,216,292
SMBC:			
Commercial paper	(0.50%)-2.86%	1,634,812	1,521,437
Bonds:			
Bonds, payable in Japanese yen,			
due 2018-2019	0.25%-0.33%	50,000	99,000
Bonds, payable in United States dollars,			
due 2018-2045	1.67%-4.30%	1,660,610	2,072,295
Bonds, payable in euros,			
due 2020-2023	0.19%-2.75%	429,544	260,236
Bonds, payable in Australian dollars,			
due 2018-2025	2.90%-4.13%	40,913	63,572
Bonds, payable in Hong Kong dollars,			
due 2020-2025	2.09%-2.92%	33,427	32,009
Bonds, payable in Thai baht,		22177	
due 2019-2021	2.00%-2.66%	33,155	25,575
Bonds, payable in Great Britain pound,	1.100	26.250	
due 2020	1.19%	36,258	
Subordinated bonds:			
Subordinated bonds, payable in Japanese yen,	1 4207 2 0007	262 777	205 522
due 2019-2026	1.43%-2.80%	362,777	385,522
Subordinated bonds, payable in United States dollars,	4 9507	166,000	150 010
due 2022	4.85%	166,090	158,912
Subordinated bonds, payable in euros, due 2020	4.00%	93,147	97,648
	4.00%		
Total SMBC		4,540,733	4,716,206

Other subsidiaries:         Interest rate         2019         2018           Commercial paper         0.00%-2.80%         805,703         946,208           Bonds:         805,703         946,208           Bonds, payable in Japanese yen, due 2018-2049         0.01%-21.00%         702,312         616,267           Bonds, payable in United States dollars, due 2018-2037         0.01%-44.5%         48,143         24,599           Bonds, payable in euros, due 2023         0.10%-0.55%         124,451         −           Bonds, payable in Indonesian rupiah, due 2018-2020         7.50%-9.85%         19,487         19,081           Bonds, payable in Australian dollars, due 2019-2031         0.01%-3.00%         2,075         1,896           Bonds, payable in Turkish lira, due 2019-2023         0.01%-15.00%         5,165         3,568           Subordinated bonds:         Subordinated bonds, payable in Japanese yen, due 2019-2028         4,00%-4.15%         25,000         25,000           due 2019-2028         40.0%-4.15%         25,000         25,006         1,636,619			At Ma	rch 31,
Other subsidiaries:         Commercial paper       0.00%-2.80%       805,703       946,208         Bonds:       Bonds, payable in Japanese yen, due 2018-2049       0.01%-21.00%       702,312       616,267         Bonds, payable in United States dollars, due 2018-2037       0.01%-4.45%       48,143       24,599         Bonds, payable in euros, due 2023       0.10%-0.55%       124,451       —         Bonds, payable in Indonesian rupiah, due 2018-2020       7.50%-9.85%       19,487       19,081         Bonds, payable in Australian dollars, due 2019-2031       0.01%-3.00%       2,075       1,896         Bonds, payable in Turkish lira, due 2019-2023       0.01%-15.00%       5,165       3,568         Subordinated bonds:       Subordinated bonds, payable in Japanese yen, due 2019-2028       4.00%-4.15%       25,000       25,000		Interest rate	2019	2018
Commercial paper       0.00%-2.80%       805,703       946,208         Bonds:       Bonds, payable in Japanese yen,       0.01%-21.00%       702,312       616,267         Bonds, payable in United States dollars,       0.01%-4.45%       48,143       24,599         Bonds, payable in euros,       0.10%-0.55%       124,451       —         Bonds, payable in Indonesian rupiah,       0.10%-0.55%       19,487       19,081         Bonds, payable in Australian dollars,       0.01%-3.00%       2,075       1,896         Bonds, payable in Turkish lira,       0.01%-15.00%       5,165       3,568         Subordinated bonds:       Subordinated bonds, payable in Japanese yen,       4.00%-4.15%       25,000       25,000			(In m	illions)
Bonds; Bonds, payable in Japanese yen, due 2018-2049	Other subsidiaries:			
Bonds, payable in Japanese yen, due 2018-2049	Commercial paper	0.00%-2.80%	805,703	946,208
due 2018-2049 0.01%-21.00% 702,312 616,267  Bonds, payable in United States dollars, due 2018-2037 0.01%-4.45% 48,143 24,599  Bonds, payable in euros, due 2023 0.10%-0.55% 124,451 —  Bonds, payable in Indonesian rupiah, due 2018-2020 7.50%-9.85% 19,487 19,081  Bonds, payable in Australian dollars, due 2019-2031 0.01%-3.00% 2,075 1,896  Bonds, payable in Turkish lira, due 2019-2023 0.01%-15.00% 5,165 3,568  Subordinated bonds: Subordinated bonds, payable in Japanese yen, due 2019-2028 4.00%-4.15% 25,000 25,000	Bonds:			
Bonds, payable in United States dollars, due 2018-2037	Bonds, payable in Japanese yen,			
due 2018-2037       0.01%-4.45%       48,143       24,599         Bonds, payable in euros, due 2023       0.10%-0.55%       124,451       —         Bonds, payable in Indonesian rupiah, due 2018-2020       7.50%-9.85%       19,487       19,081         Bonds, payable in Australian dollars, due 2019-2031       0.01%-3.00%       2,075       1,896         Bonds, payable in Turkish lira, due 2019-2023       0.01%-15.00%       5,165       3,568         Subordinated bonds, Subordinated bonds, payable in Japanese yen, due 2019-2028       4.00%-4.15%       25,000       25,000	due 2018-2049	0.01%-21.00%	702,312	616,267
Bonds, payable in euros, due 2023	Bonds, payable in United States dollars,			
due 2023       0.10%-0.55%       124,451       —         Bonds, payable in Indonesian rupiah, due 2018-2020       7.50%-9.85%       19,487       19,081         Bonds, payable in Australian dollars, due 2019-2031       0.01%-3.00%       2,075       1,896         Bonds, payable in Turkish lira, due 2019-2023       0.01%-15.00%       5,165       3,568         Subordinated bonds: Subordinated bonds, payable in Japanese yen, due 2019-2028       4.00%-4.15%       25,000       25,000	due 2018-2037	0.01%-4.45%	48,143	24,599
Bonds, payable in Indonesian rupiah, due 2018-2020 7.50%-9.85% 19,487 19,081 Bonds, payable in Australian dollars, due 2019-2031 0.01%-3.00% 2,075 1,896 Bonds, payable in Turkish lira, due 2019-2023 0.01%-15.00% 5,165 3,568 Subordinated bonds: Subordinated bonds, payable in Japanese yen, due 2019-2028 4.00%-4.15% 25,000 25,000	Bonds, payable in euros,			
due 2018-2020 7.50%-9.85% 19,487 19,081  Bonds, payable in Australian dollars,	due 2023	0.10%-0.55%	124,451	
Bonds, payable in Australian dollars, due 2019-2031 0.01%-3.00% 2,075 1,896 Bonds, payable in Turkish lira, due 2019-2023 0.01%-15.00% 5,165 3,568 Subordinated bonds: Subordinated bonds, payable in Japanese yen, due 2019-2028 4.00%-4.15% 25,000 25,000	Bonds, payable in Indonesian rupiah,			
due 2019-2031 0.01%-3.00% 2,075 1,896 Bonds, payable in Turkish lira, due 2019-2023 0.01%-15.00% 5,165 3,568 Subordinated bonds: Subordinated bonds, payable in Japanese yen, due 2019-2028 4.00%-4.15% 25,000 25,000	due 2018-2020	7.50%-9.85%	19,487	19,081
Bonds, payable in Turkish lira, due 2019-2023	Bonds, payable in Australian dollars,			
due 2019-2023	due 2019-2031	0.01%-3.00%	2,075	1,896
Subordinated bonds: Subordinated bonds, payable in Japanese yen, due 2019-2028	Bonds, payable in Turkish lira,			
Subordinated bonds, payable in Japanese yen,       4.00%-4.15%       25,000       25,000	due 2019-2023	0.01%-15.00%	5,165	3,568
due 2019-2028	Subordinated bonds:			
	Subordinated bonds, payable in Japanese yen,			
Total other subsidiaries	due 2019-2028	4.00%-4.15%	25,000	25,000
	Total other subsidiaries		1,732,336	1,636,619
Total debt securities in issue ${$11,171,209}$ ${$10,569,117}$	Total debt securities in issue		¥11,171,209	¥10,569,117

Interest rates represent the contractual interest rates that were applied at March 31, 2019 and 2018, and thus do not represent the actual effective interest rates.

The following table presents the movement in Subordinated bonds for the fiscal year ended March 31, 2019 and 2018.

	For the fiscal year ended March 31,		
	2019	2018	
	(In mi	llions)	
Subordinated bonds at beginning of period <sup>(1)</sup>	¥1,610,507	¥1,707,025	
Cash flows:			
Proceeds from issuance of subordinated bonds	_	104,866	
Redemption of subordinated bonds	(26,721)	(180,034)	
Non-cash changes:			
Foreign exchange translations	10,803	(11,138)	
Others <sup>(2)</sup>	738	(10,212)	
Subordinated bonds at end of period <sup>(1)</sup>	¥1,595,327	¥1,610,507	

<sup>(1)</sup> The balances are comprised of subordinated bonds issued by SMFG, SMBC and other subsidiaries.

<sup>(2)</sup> Others mainly include changes arising from losing control of SMFG's subsidiaries for the fiscal year ended March 31, 2018.

#### 20 PROVISIONS

The following table presents movements by class of provisions for the fiscal years ended March 31, 2019 and 2018.

		ovision for est repayment	Othe	er provisions		Total
			(Ir	n millions)		
Balance at April 1, 2017	¥	157,333	¥	37,367	¥	194,700
Additional provisions		50,500		28,537		79,037
Amounts used		(61,961)		(14,902)		(76,863)
Unused amounts reversed		(479)		(3,247)		(3,726)
Amortization of discount and effect of change in						
discount rate		(142)		209		67
Others		(72)		(4,876)		(4,948)
Balance at March 31, 2018		145,179		43,088		188,267
Balance at April 1, 2018 <sup>(1)</sup>	¥	145,179	¥	68,071	¥	213,250
Additional provisions		47,000		7,040		54,040
Amounts used		(44,063)		(18,576)		(62,639)
Unused amounts reversed		(106)		(10,277)		(10,383)
Amortization of discount and effect of change in						
discount rate		399		158		557
Others				(7)		(7)
Balance at March 31, 2019	¥	148,409	¥	46,409	¥	194,818

<sup>(1)</sup> The balance of "Other provisions" at April 1, 2018 increased from that at March 31, 2018, primarily due to the increase of the balance of provision for loan commitments as a result of the IFRS 9 adoption. For additional information, refer to Note 2 "Summary of Significant Accounting Policies."

# **Provision for Interest Repayment**

Japan has two laws restricting interest rates on loans. The Interest Rate Restriction Act sets the maximum interest rates on loans ranging from 15% to 20%. The Act Regulating the Receipt of Contributions, Receipt of Deposits and Interest Rates capped the interest rate on loans at 29.2% up to June 2010. Interest rates on loans greater than the range of 15-20% but below the maximum allowable of 29.2% were called "gray zone interest," and many consumer lending and credit card companies were charging interest in this zone.

In January 2006, judicial decisions strictly interpreted the conditions under which consumer finance companies may retain gray zone interest. As a result, claims for refunds of gray zone interest have increased, and consumer lending and credit card companies have recorded a provision for claims for refunds of gray zone interest.

In December 2006, the Government of Japan made amendments to laws regulating money lenders to implement regulatory reforms affecting the consumer finance industry. As a result, in June 2010, the maximum legal interest rates on loans were reduced to the range of 15-20%, and gray zone interest was abolished.

The provision for interest repayment is calculated by estimating the future claims for the refund of gray zone interest, taking into account historical experience such as the number of customer claims for a refund, the amount of repayments and the characteristics of customers, and the length of the period during which claims are expected to be received in the future. Of these historical experiences, the number of customer claims for the refund has a significant effect on the amount of the provision, and the historical number of customer claims to the SMBC Group was 84 thousand, 94 thousand and 127 thousand for the fiscal years ended March 31, 2019, 2018 and 2017, respectively. The timing of the settlement of these claims is uncertain.

The increase in the provision for interest repayment for the fiscal year ended March 31, 2019 was primarily due to additional provisions as a result of the estimation of the future claims for the refund, which was partially offset by the use of the provision during the year.

#### **Other Provisions**

Other provisions include asset retirement obligations and provisions for loan commitments, reimbursement of deposits, point programs, product warranties and litigation claims. Most of these provisions occurred in the normal course of business and none of them were individually significant at March 31, 2019 and 2018.

## 21 OTHER LIABILITIES

Other liabilities at March 31, 2019 and 2018 consisted of the following:

	At March 31,		
	2019	2018	
	(In mi	illions)	
Accrued expenses	¥ 360,258	¥ 313,226	
Unearned income	129,414	133,478	
Financial guarantees and other credit-related contingent liabilities	43,117	119,170	
Due to trust account	1,228,223	1,328,271	
Payables to brokers, dealers and customers for securities transactions	828,758	1,737,919	
Payables related to credit card services	703,845	640,487	
Obligations from factoring transactions	587,960	566,284	
Retirement benefit liabilities	36,027	36,888	
Guarantee deposits received	497,379	701,177	
Others	1,716,758	1,305,840	
Total other liabilities	¥6,131,739	¥6,882,740	

#### 22 DEFERRED INCOME TAX

The changes of net deferred tax assets and liabilities for the fiscal years ended March 31, 2019 and 2018 were as follows:

	For the fiscal year ended March 31,		
	2019	2018	
	(In mi	llions)	
At beginning of period <sup>(1)</sup>	¥ (321,493)	¥ (238,240)	
Deferred tax benefit (expense)	(10,623)	(1,036)	
Deferred tax relating to other comprehensive income:			
Remeasurements of defined benefit plans reserve	12,407	(22,492)	
Available-for-sale financial asset reserve	_	(99,383)	
Financial instruments at fair value through other comprehensive income			
reserve	108,090	_	
Exchange differences on translating foreign operations reserve	474	3,137	
Acquisition and disposal of subsidiaries and businesses	(16,391)	(17,196)	
Reclassification to assets held for sale <sup>(2)</sup>	_	(5,540)	
Exchange differences and others	(2,756)	2,445	
At end of period	¥ (230,292)	¥ (378,305)	

<sup>(1)</sup> The net deferred tax assets and liabilities at the beginning of period for the fiscal year ended March 31, 2019 are calculated under IFRS 9 and IFRS 15. For additional information, refer to Note 2 "Summary of Significant Accounting Policies."

<sup>(2)</sup> The SMBC Group reclassified net deferred tax assets of ¥5,540 million allocated to Sumitomo Mitsui Finance and Leasing Company, Limited and its subsidiaries to assets held for sale at March 31, 2018. For additional information, refer to Note 50 "Assets and Disposal Groups Held for Sale."

The deferred tax assets and liabilities at March 31, 2019 and 2018 were attributable to the following items:

	At March 31,		
	2019	2018	
	(In mi	llions)	
Deferred tax assets:			
Loans and advances	¥ 286,752	¥ 206,928	
Derivative financial instruments	48,821	59,530	
Tax losses carried forward	44,518	24,082	
Provision for interest repayment	37,845	36,779	
Retirement benefits	10,254	9,204	
Investment securities	754	1,243	
Other deductible temporary differences	112,092	152,891	
Total deferred tax assets	541,036	490,657	
Deferred tax liabilities:			
Investment securities	572,369	680,425	
Goodwill and intangible assets	71,265	81,076	
Property, plant and equipment	57,607	28,786	
Lease transactions	10,381	10,866	
Retirement benefits	3,224	19,484	
Other taxable temporary differences	56,482	48,325	
Total deferred tax liabilities	771,328	868,962	
Net deferred tax liabilities <sup>(1)</sup>	¥ (230,292)	¥ (378,305)	

<sup>(1)</sup> Deferred tax assets and deferred tax liabilities are offset in the consolidated statements of financial position if the entity has a legally enforceable right to set off current tax assets against current tax liabilities, and the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable entity.

On March 31, 2016, the Government of Japan promulgated (i) an amendment to the Corporation Tax Act and (ii) the Local Tax Act. Those laws (i) reduce the Japanese national corporation tax rate by 0.5 percentage points from the fiscal year beginning April 1, 2016 and additionally reduce by 0.2 percentage points from the fiscal year beginning April 1, 2018, and (ii) reduce the enterprise tax rate by 1.2 percentage points from the fiscal year beginning April 1, 2016. As a result, the effective statutory tax rate of the Company was reduced from 32.3% to 30.9% during the two fiscal years beginning April 1, 2016 through March 31, 2018 and from 30.9% to 30.6% for the fiscal years beginning April 1, 2018. The SMBC Group measured deferred tax assets and liabilities at the rates that were expected to apply to the period when the assets are realized or the liabilities are settled.

On December 22, 2016, the Company applied to the Commissioner of the National Tax Agency for permission to adopt the consolidated corporate-tax system in Japan from the fiscal year beginning April 1, 2017. Accordingly, the Company and its wholly owned domestic subsidiaries started to recognize the deferred tax assets based on the consolidated corporate-tax system at March 31, 2017. Under the consolidated corporate-tax system, the taxable profits or losses on a consolidated basis are calculated by aggregating those of the parent company and its wholly owned domestic subsidiaries (a "tax consolidated group"), and any unused tax losses carried forward, except for certain specified consolidated tax losses carried forward, by one company can be used by another company within the tax consolidated group for Japanese national corporation tax purposes. Therefore, the deferred tax assets relating to deductible temporary differences and tax losses carried forward were recognized on a consolidated basis, but only to the extent that it is probable that future consolidated taxable profits will be available against which the deductible temporary differences and tax losses carried forward can be utilized.

The deferred tax assets of the Company and its wholly owned domestic subsidiaries, which adopted the consolidated corporate-tax system, consisted mainly of those for loans and advances. The deferred tax assets for

loans and advances were generally related to the accumulated losses from the impairment of these assets which would be deductible for tax purposes in future periods. The Company and its wholly owned domestic subsidiaries consider that most of the deductible temporary differences will be able to be used based mainly on future taxable profits on a consolidated basis. The future taxable profits are estimated based on forecasted results of operations, which reflect historical financial performance and the business plans that management believes to be prudent and feasible. In the Company's other subsidiaries, deferred tax assets relating to deductible temporary differences are recognized only to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences can be utilized. No deferred tax assets were recognized in certain subsidiaries of the Company for the deductible temporary differences estimated not to be realized, or for the tax losses carried forward projected to expire due to the uncertainty of sufficient future taxable profit.

The following table shows the amounts of deductible temporary differences and tax losses carried forward by expiration date at March 31, 2019 and 2018 for which no deferred tax assets were recognized.

	At March 31,	
	2019	2018
	(In mi	Illions)
Deductible temporary differences	¥ 414,953	¥ 445,649
Tax losses carried forward which will expire in 1 year	153,865	224,298
2 years	250,892	209,109
3 years	63,571	252,812
4 years	56,043	70,222
5 years	47,562	140,879
6 years	26,276	59,791
7 years	13,231	44,575
8 years	60,093	16,279
9 years	_	59,367
10 years and thereafter	146,206	367
Total deductible temporary differences and tax losses carried forward $^{(1)}$	¥1,232,692	¥1,523,348

<sup>(1)</sup> Under the consolidated corporate-tax system, the Company and its wholly owned domestic subsidiaries recognized deferred tax assets relating to deductible temporary differences and tax losses carried forward on a consolidated basis for Japanese national corporation tax purposes and on a stand-alone basis for Japanese local corporation tax purposes. There are deductible temporary differences and tax losses carried forward on which deferred tax assets are recognized for Japanese national corporation tax purposes, but on which no deferred tax assets are recognized for Japanese local corporation tax purposes. These deductible temporary differences and tax losses carried forward amounted to ¥405,615 million and ¥421,319 million at March 31, 2019 and 2018, respectively.

In addition to the above table, the SMBC Group does not recognize deferred tax assets for deductible temporary differences related to investments in subsidiaries, associates and joint ventures where the Company has no intention to reverse these differences in the foreseeable future. The amount of those deductible temporary differences was ¥810 billion and ¥818 billion at March 31, 2019 and 2018, respectively.

At March 31, 2019 and 2018, the amount of taxable temporary differences associated with investments in subsidiaries, associates and joint ventures for which deferred tax liabilities had not been recognized was \quantum 2,334 billion and \quantum 2,041 billion, respectively. The Company can control the timing of reversal of the temporary differences and it is probable that they will not be reversed in the foreseeable future.

Deferred tax expense for the fiscal years ended March 31, 2019 and 2018 was attributable to the following temporary differences and tax losses carried forward:

	For the fiscal year ended March 31,		
	2019	2018	
	(In mi	llions)	
Property, plant and equipment	¥(28,338)	¥ (1,137)	
Investment securities	25,226	(34,881)	
Goodwill and intangible assets	22,451	7,809	
Tax losses carried forward	21,016	(3,448)	
Derivative financial instruments	(10,110)	9,296	
Loans and advances	(7,956)	6,092	
Retirement benefits	5,102	(2,604)	
Provision for interest repayment	1,066	(3,840)	
Lease transactions	278	5,223	
Other temporary differences—net	(39,358)	16,454	
Total deferred tax benefit (expense)	¥(10,623)	¥ (1,036)	

#### 23 RETIREMENT BENEFITS

#### **Defined Benefit Plans**

SMBC and some of the Company's other subsidiaries have various defined benefit plans such as defined benefit pension plans and lump-sum severance indemnity plans, which define the amount of benefits that an employee will receive on or after retirement, usually based on one or more factors, such as age, years of service, compensation, classes and earned points based on service.

SMBC's defined benefit plans account for the vast majority of the defined benefit obligations and plan assets in the SMBC Group. SMBC has a corporate defined benefit pension plan and a lump-sum severance indemnity plan.

## Defined benefit pension plans

SMBC's corporate defined benefit pension plan is a funded defined benefit pension plan, which is regulated by the Corporate Defined Benefit Pension Plan Law, one of the Japanese pension laws. Benefits are paid in exchange for services rendered by employees who worked for more than a specified period considering their years of service and the degree of their contribution to SMBC.

SMBC's pension fund is a special entity established in accordance with the pension laws, and SMBC has an obligation to make contributions to it. It has a board of directors which consists of an equal number of members elected from both the management and employees of SMBC. These board members have a fiduciary duty to administer and manage the pension fund.

The objective of SMBC's pension fund is to earn a return over the long term which is sufficient to pay future benefits to participants of the corporate defined benefit pension plan, including pension benefit plans, lump-sum indemnity plans for bereaved families, and other lump sum indemnity plans. To achieve this, SMBC's pension fund annually sets investment guidelines including asset allocation composed of equities, bonds and other appropriate financial assets according to the funding status. Investment decisions for its assets are made in accordance with these guidelines.

The Corporate Defined Benefit Pension Plan Law requires a pension fund to review the assumptions and remeasure the required contribution at least every fifth fiscal year, in order to ensure that it maintains sufficient

assets for future benefit payments. On the other hand, the present value of the defined benefit obligation is calculated annually based on actuarial valuations that are dependent upon a number of assumptions, including discount rates, mortality rates and future salary (benefit) increases, in accordance with IAS 19 "Employee Benefits." Other types of defined benefit pension plans operated by the SMBC Group are generally established and operated in the same manner as described above.

## Lump-sum severance indemnity plans

SMBC and some of the Company's other subsidiaries have lump-sum severance indemnity plans under which their employees are provided with lump-sum cash payments upon leaving the company. While funding of these plans is not required under Japanese pension laws, some of these plans are funded with assets held by retirement benefit trusts.

SMBC and a number of the Company's other subsidiaries in Japan established retirement benefit trusts and contributed some of their marketable securities to these trusts in order to isolate these assets for retirement benefits by entering into contracts with trust banks. Retirement benefit trusts are voluntary funds that are used either to contribute assets to the pension funds or to directly settle retirement benefits. Among the SMBC Group, retirement benefit trusts are set up for the defined benefit pension plans, as well as for the lump-sum severance indemnity plans.

The assets belonging to the retirement benefit trusts are available to be used only to pay or fund retirement benefits, and practically held by an entity that is legally separated from the SMBC Group. Therefore, they are not available to the SMBC Group's creditors even in bankruptcy and cannot be returned to the SMBC Group, unless either the remaining assets are sufficient to meet all the related obligations or the entities (funds) reimburse to the SMBC Group the retirement benefits which are already paid by the SMBC Group. Therefore, these assets are accounted for as plan assets.

The following tables provide detailed information for the defined benefit plans.

The amounts of the retirement benefit liabilities and the retirement benefit assets recognized in the consolidated statements of financial position at March 31, 2019 and 2018 were determined as follows:

	At March 31,			
		2019		2018
		(In millions)		
Present value of unfunded obligations	¥	(30,237)	¥	(30,082)
Present value of funded obligations	(1,157,946)		(.	1,143,589)
Fair value of plan assets		1,420,639		1,453,238
Net retirement benefit assets (liabilities)	¥	232,456	¥	279,567
Of which retirement benefit liabilities included in "Other liabilities"	¥	(36,027)	¥	(36,888)
Of which retirement benefit assets included in "Other assets"	¥	268,483	¥	316,455

The movements in the defined benefit obligations for the fiscal years ended March 31, 2019 and 2018 were as follows:

	For the fiscal year endo March 31,		
	2019	2018	
	(In mi	llions)	
At beginning of period	¥1,173,671	¥1,239,784	
Current service cost	38,540	40,387	
Interest cost	8,008	8,637	
Actuarial losses (gains)—demographic assumptions	(394)	15,485	
Actuarial losses —financial assumptions	23,197	5,896	
Actuarial losses—experience	2,652	2,519	
Benefits paid	(42,495)	(44,433)	
Lump-sum payments	(13,605)	(24,109)	
Past service cost	108	(44)	
Acquisition of subsidiaries and businesses	5,186		
Others <sup>(1)</sup>	(6,685)	(70,451)	
At end of period	¥1,188,183	¥1,173,671	

<sup>(1)</sup> Others mainly include the exclusion of the defined benefit obligations related to KUBC and The Minato Bank, both of which had been the Company's subsidiaries but became its equity-method associates, and the exclusion of the defined benefit obligations related to SMFL which was reclassified as assets held for sale during the fiscal year ended March 31, 2018.

The movements in the fair value of plan assets for the fiscal years ended March 31, 2019 and 2018 were as follows:

	For the fiscal year endo March 31,		
	2019	2018	
	(In mi	llions)	
At beginning of period	¥1,453,238	¥1,432,556	
Interest income	9,805	10,090	
Return on plan assets excluding interest income	(14,874)	97,433	
Contributions by employer	15,101	19,208	
Benefits paid	(42,495)	(44,433)	
Acquisition of subsidiaries and businesses	6,191	_	
Others <sup>(1)</sup>	(6,327)	(61,616)	
At end of period	¥1,420,639	¥1,453,238	

<sup>(1)</sup> Others mainly include the exclusion of the fair value of plan assets related to KUBC and The Minato Bank, both of which had been the Company's subsidiaries but became its equity-method associates, and the exclusion of the fair value of plan assets related to SMFL which was reclassified as assets held for sale during the fiscal year ended March 31, 2018.

The amounts recognized in "General and administrative expenses" in the consolidated income statements for the fiscal years ended March 31, 2019, 2018 and 2017 were as follows:

	For the fiscal year ended March 31,						
	2019 2018			2017			
	(In millions)						
Current service cost	¥ 38,540	¥	40,387	¥	40,030		
Net interest cost	(1,797)		(1,453)		(1,153)		
Past service cost	108		(44)		(3)		
Total	¥ 36,851	¥	38,890	¥	38,874		
		_	,	_	, - , -		

The plan assets at March 31, 2019 and 2018 were composed as follows:

	At March 31,							
		2019			2018			
	Quoted in active markets	Other	Total	Quoted in active markets	Other	Total		
			(In n	nillions)				
Plan assets retained in the pension funds:								
Equity instruments	¥226,372	¥138,937	¥ 365,309	Y 286,542	¥ 148,439	¥ 434,981		
Debt instruments	16,124	233,025	249,149	36,290	205,320	241,610		
General account of life insurance								
companies	250	39,463	39,713	356	45,089	45,445		
Other investments and short-term								
assets	33,055	217,344	250,399	45,252	170,476	215,728		
Plan assets retained in the retirement								
benefit trusts:								
Japanese equity instruments	466,612	1,593	468,205	468,319	1,542	469,861		
Other short-term assets	38,278	9,586	47,864	36,340	9,273	45,613		
Total	¥780,691	¥639,948	¥1,420,639	¥873,099	¥580,139	¥1,453,238		

The assets in the pension funds included common stocks issued by the SMBC Group at March 31, 2019 and 2018. The amounts of these stocks were not significant.

The assets in retirement benefit trusts were primarily composed of Japanese equity instruments. Most of the plan assets held by the SMBC Group are invested in Japanese equity and debt instruments. Accordingly, the SMBC Group may be exposed to market risk arising from the domestic markets.

The SMBC Group retained the voting rights of some of these equity instruments with fair values of \$456,497 million and \$457,217 million (32.1% and 31.5% of the total fair values of plan assets) at March 31, 2019 and 2018, respectively.

The principal actuarial assumptions used at March 31, 2019, 2018 and 2017 were as follows:

	A	t March 31,	
	2019	2018	2017
Discount rates	0.5%	0.7%	0.7%

Discount rates are weighted on the basis of the defined benefit obligations.

The assumptions for future mortality are based on the official mortality table generally used for actuarial assumptions in Japan. Under the mortality table, used at March 31, 2019, 2018 and 2017, the current average remaining life expectancy of an individual retiring at age 60 was 23 years for males and 28 years for females.

The sensitivity analyses of the effect of changes in key assumptions on the defined benefit obligations at March 31, 2019 and 2018 were as follows:

	At March 31,				
	2019		2018		
	Incre	ase/(decrease)	Incre	ease/(decrease)	
	(In millions)				
Discount rates:					
Increase by 50 bps	¥	(74,405)	¥	(73,146)	
Decrease by 50 bps		84,546		83,014	
Average life expectancy at age 60:					
Increase of one year	¥	39,661	¥	38,291	

Each increase and decrease in the table above assumes that only one assumption is changed, with all other assumptions remaining unchanged. In practice, however, changes in multiple assumptions may occur in a mutually interrelated manner.

The weighted average durations of defined benefit plans for the fiscal years ended March 31, 2019, 2018 and 2017 were as follows:

	A	At March 31,	
	2019	2018	2017
		(Years)	
Lump-sum severance indemnity plans	12.7	12.8	12.9
Defined benefit pension plans	18.9	18.9	18.2

# Funding Policy for Plan Assets

The pension funds review the funding status of plan assets every year. If any funding deficit is identified, a measure to cover such deficit will be implemented, for example, by increasing the amount of contributions by the employer.

# **Expected contribution**

Expected contributions to the defined benefit plans for the fiscal year ending March 31, 2020 are \quantum 20,208 million.

# **Defined Contribution Plans**

Some of the Company's subsidiaries provide defined contribution plans. The amounts recognized as expenses for the defined contribution plans were ¥10,862 million, ¥10,769 million and ¥9,621 million for the fiscal years ended March 31, 2019, 2018 and 2017, respectively, which were included in "General and administrative expenses" in the consolidated income statements.

## **Employees' Pension Insurance Plan**

In Japan, the Government of Japan operates the Employees' Pension Insurance Plan which covers most of the private entities' employees. The amounts of contributions charged to expense for the Employees' Pension Insurance Plan were ¥39,232 million, ¥42,694 million and ¥43,650 million for the fiscal years ended March 31, 2019, 2018 and 2017, respectively, which were included in "General and administrative expenses" in the consolidated income statements.

# 24 SHAREHOLDERS' EQUITY

#### **Common Stock**

The changes in the number of issued shares of common stock and common stock held by the Company or its subsidiaries during the fiscal years ended March 31, 2019, 2018 and 2017 were as follows:

		For the fiscal year ended March 31,								
	2019		2018		2017					
	Outstanding	In treasury	Outstanding	In treasury	Outstanding	In treasury				
At beginning of										
period	1,414,443,390	3,884,968	1,414,055,625	4,028,883	1,414,055,625	46,830,882				
Net change	(15,041,970)	(84,050)	387,765	(143,915)		$(42,801,999)^{(1)}$				
At end of period	1,399,401,420	3,800,918	1,414,443,390	3,884,968	1,414,055,625	4,028,883				

<sup>(1)</sup> Includes a decrease of 42,820,864 shares through the sale of the Company's shares held by SMBC.

The total number of authorized shares of common stock was 3,000 million at March 31, 2019 and 2018 with no stated value. All issued shares are fully paid. The details of the stock options and the restricted shares outstanding are described in Note 39 "Share-Based Payment."

On May 14, 2018, the Company's board of directors resolved to repurchase shares of its common stock and cancel all the repurchased shares. The resolution authorized the repurchase of up to the lesser of (i) an aggregate of 20,000,000 shares of its common stock and (ii) an aggregate of \mathbb{\xi}70 billion between May 15, 2018 and July 31, 2018. On June 19, 2018, the Company completed the repurchase, acquiring 15,368,300 shares of its common stock for \mathbb{\xi}70 billion in aggregate. The Company cancelled all of the repurchased shares on August 20, 2018.

On May 15, 2019, the Company's board of directors resolved to repurchase shares of its common stock and cancel all the repurchased shares. The resolution authorized the repurchase of up to the lesser of (i) an aggregate of 32,000,000 shares of its common stock and (ii) an aggregate of ¥100 billion between May 16, 2019 and August 30, 2019. The cancellation of the repurchased shares is scheduled on September 20, 2019. During May 2019, the Company entered into contracts to repurchase 5,922,400 shares of common stock for ¥23 billion in aggregate.

# Preferred Stock

The following table shows the number of shares of preferred stock at March 31, 2019 and 2018.

	At March 3	1, 2019	At March 31, 2018		
	Authorized	Issued	Authorized	Issued	
Type 5 preferred stock	167,000		167,000	—	
Type 7 preferred stock	167,000	_	167,000	_	
Type 8 preferred stock	115,000	_	115,000	—	
Type 9 preferred stock	115,000	_	115,000	_	

All the preferred stocks have no stated value. There was no movement in preferred stock during the fiscal years ended March 31, 2019, 2018 and 2017.

#### Capital stock, Capital surplus and Treasury stock

"Capital stock" represents share capital under the Companies Act adjusted by the amount corresponding to the preferred stock which is accounted for as a liability under IFRS. Purchases of treasury stock are recognized at cost in "Treasury stock." Any additional paid-in capital, net gains or losses on the sale of treasury stock, and other changes in equity resulting from transactions with shareholders except for dividends are included in "Capital surplus."

# **Restriction on the Payment of Dividends**

The amount of the capital surplus and retained earnings of the Company that can be paid out as dividends is subject to restrictions under the Companies Act. These amounts are calculated based on the Company's nonconsolidated statement of financial position prepared in accordance with Japanese GAAP. Therefore, the adjustments made to prepare the IFRS consolidated financial statements have no impact on the calculation. The total amount that the Company can pay out as a dividend was ¥1,782 billion at March 31, 2019.

Other than the restriction by the Companies Act, the Company is required to maintain a risk-weighted capital ratio as per the Banking Act of Japan ("Banking Act"). The detail of the restriction is described in Note 45 "Financial Risk Management." Therefore, the Company would not be able to pay a dividend if the ratio were to fall below the minimum amount as a result of the payment of the dividends.

Since the Company is a holding company, its earnings rely mostly on dividend income from SMBC, and the Company's other subsidiaries and associates. SMBC is subject to some restrictions on its dividend payment by the Companies Act and the Banking Act, similar to those applied to the Company's.

#### **Other Reserves**

# Remeasurements of defined benefit plans reserve

Remeasurements of the defined benefit plans reserve includes the accumulated actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions, and return on plan assets excluding interest income.

The movements of remeasurements of the defined benefit plans reserve for the fiscal years ended March 31, 2019, 2018 and 2017 were as follows:

	For the fiscal year ended March 31,						
		2019		2018		2017	
	(In millions)						
At beginning of period	¥	76,102	¥	22,774	¥	18,985	
Gains (losses) arising during the period, before tax		(40,329)		73,662		8,134	
Income tax (expense) benefit for changes arising during the period		12,407		(22,492)		(2,315)	
Amount attributable to non-controlling interests		53		45		(1,568)	
Share of other comprehensive income (loss) of associates and joint							
ventures		760		58		(462)	
Transfer from other reserves to retained earnings		23,432		2,055			
At end of period	¥	72,425	¥	76,102	¥	22,774	

## Available-for-sale financial assets reserve

The available-for-sale financial assets reserve included the accumulated gains and losses of available-for-sale financial assets excluding the amount reclassified to profit or loss when the assets are derecognized or impaired under IAS 39. Following the adoption of IFRS 9 on April 1, 2018, accumulated gains and losses previously recognized in the available-for-sale financial assets reserve are primarily recorded in the financial instruments at fair value through other comprehensive income reserves.

The movements of the available-for-sale financial assets reserve for the fiscal years ended March 31, 2018 and 2017 were as follows:

	For the fisca Marc	
	2018	2017
	(In mi	llions)
At beginning of period	¥ 1,929,894	¥ 1,756,634
Gains (losses) arising during the period, before tax	582,435	371,438
Income tax (expense) benefit for changes arising during the period	(184,128)	(116,277)
Reclassification adjustments for (gains) losses included in net profit, before tax	(275,038)	(109,990)
Income tax benefit for reclassification adjustments	84,745	33,658
Amount attributable to non-controlling interests	(15,653)	(3,971)
Share of other comprehensive income (loss) of associates and joint ventures	5	(1,598)
At end of period	¥ 2,122,260	¥ 1,929,894

## Financial instruments at fair value through other comprehensive income reserve

The financial instruments at fair value through other comprehensive income ("FVOCI") reserve includes the accumulated gains and losses of debt instruments measured at FVOCI and equity instruments measured at FVOCI under IFRS 9. The accumulated gains and losses related to debt instruments measured at FVOCI are reclassified to profit or loss when the assets are derecognized or impaired. The accumulated gains and losses related to equity instruments measured at FVOCI are transferred to retained earnings when the assets are derecognized. In addition, when the decline in the fair value of an equity instrument measured at FVOCI is above the threshold to qualify for a tax deduction, the accumulated losses related to the equity instrument are transferred to retained earnings.

The movements of the financial instruments at FVOCI reserve for the fiscal years ended March 31, 2019 were as follows:

E-- 41- - C---1

	For the fiscal year ended March 31,
	2019
	(In millions)
At beginning of period <sup>(1)</sup>	¥1,718,937
Gains (losses) arising during the period, before tax	21,936
Income tax (expense) benefit for changes arising during the period	2,982
Reclassification adjustments for (gains) losses included in net profit, before tax	(6,071)
Income tax benefit for reclassification adjustments	1,844
Amount attributable to non-controlling interests	53,769
Share of other comprehensive income (loss) of associates and joint ventures	1,368
Transfer from other reserves to retained earnings	(64,158)
At end of period	¥1,730,607

<sup>(1)</sup> The financial instruments at FVOCI reserve at beginning of period for the fiscal year ended March 31, 2019 is calculated under IFRS 9. For additional information, refer to Note 2 "Summary of Significant Accounting Policies."

# Exchange differences on translating foreign operations reserve

Exchange differences on translating the foreign operations reserve includes foreign exchange differences arising from the translation of the net assets of foreign operations from their functional currencies to the SMBC Group's presentation currency, Japanese yen.

The movements of exchange differences on translating the foreign operations reserve for the fiscal years ended March 31, 2019, 2018 and 2017 were as follows:

_	For the fiscal year ended March 31,					
	2019	2018	2017			
		(In millions)				
At beginning of period ¥	125,987	¥ 181,374	¥ 216,336			
Gains (losses) arising during the period, before tax	22,517	(75,409)	(24,063)			
Income tax (expense) benefit for changes arising during the period	343	3,152	2,544			
Reclassification adjustments for (gains) losses included in net profit,						
before tax	(37,247)	49	(4)			
Income tax (expense) benefit for reclassification adjustments	131	(15)	1			
Amount attributable to non-controlling interests	4,430	9,014	6,102			
Share of other comprehensive income (loss) of associates and joint						
ventures	(2,827)	7,822	(19,542)			
At end of period ¥	113,334	¥ 125,987	¥ 181,374			

# 25 NON-CONTROLLING INTERESTS AND EQUITY ATTRIBUTABLE TO OTHER EQUITY INSTRUMENTS HOLDERS

# **Non-controlling interests**

Non-controlling interests at March 31, 2019 and 2018 consisted of the following:

		31,		
	Ξ	2019		2018
		(In mi	llioi	ns)
Preferred securities issued by subsidiaries	¥	436,500	¥	730,153
Others		57,623	_	502,827
Total non-controlling interests	¥	494,123	¥1	,232,980
	_		_	

# Preferred securities issued by subsidiaries

Preferred securities issued by subsidiaries consisted of the following:

	Redemption at the option of		At Ma		31,
	Issuer <sup>(1)</sup>		2019		2018
			(In mi	llio	ns)
SMFG Preferred Capital USD 3 Limited					
(non-cumulative step-up perpetual preferred securities)	July 2018	¥	_	¥	143,438
SMFG Preferred Capital GBP 2 Limited					
(non-cumulative step-up perpetual preferred securities)	January 2029		_		37,215
SMFG Preferred Capital JPY 2 Limited					
Series A (non-cumulative step-up perpetual preferred securities)	January 2019		_		113,000
Series B (non-cumulative perpetual preferred securities)	July 2019		140,000		140,000
Series E (non-cumulative perpetual preferred securities)	July 2019		33,000		33,000
SMFG Preferred Capital JPY 3 Limited					
Series A (non-cumulative step-up perpetual preferred securities)	January 2020		99,000		99,000
Series B (non-cumulative perpetual preferred securities)	January 2020		164,500		164,500
Preferred securities issued by subsidiaries		¥	436,500	¥	730,153

(1) Subject to the prior approval of the Financial Services Agency of Japan ("FSA"), preferred securities are redeemable at any dividend payment date on and after a specific month in principle and the month shown in this column is such a specific month of each preferred security.

#### Others

Others represent the equity in the SMBC Group's subsidiaries not attributable, directly or indirectly, to the SMBC Group. They were not considered individually material to the SMBC Group at March 31, 2019 and 2018.

# Equity attributable to other equity instruments holders

Equity attributable to other equity instruments holders at March 31, 2019 and 2018 consisted of the following:

	At Ma	rch 31,
	2019	2018
	(In m	illions)
Perpetual subordinated bonds	¥ 598,703	¥ 599,522
Total equity attributable to other equity instruments holders	¥ 598,703	¥ 599,522

SMFG issued perpetual subordinated bonds, which are Basel III-compliant Additional Tier 1 capital instruments and are classified as equity under IFRS.

The bonds bear a fixed rate of interest until the first call date. After the first call date, they will bear floating rate of interest unless they are redeemed. SMFG may at any time and in its sole discretion, elect to cancel any interest payment. If cancelled, interest payments are non-cumulative and will not increase to compensate for any short-fall in interest payments in any previous year.

These bonds are undated, have no final maturity date and may be redeemed at SMFG's option, in whole, but not in part, on the first call date or any interest payment dates thereafter subject to prior confirmation of the FSA.

The principal amount of the bonds may be written down upon the occurrence of certain trigger events. For example, if the Common Equity Tier 1 capital ratio falls below 5.125% ("Capital Ratio Event"), the principal amount required to fully restore the Common Equity Tier 1 capital ratio above 5.125% will be written down.

The principal amount of the bonds which has been written down due to a Capital Ratio Event may be reinstated at SMFG's option, subject to prior confirmation of the FSA that the Common Equity Tier 1 capital ratio remains at a sufficiently high level after giving effect to such reinstatement.

# 26 NET INTEREST INCOME

Net interest income for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,				
	2019	2018	2017		
		(In millions)			
Interest income from:					
Deposits with banks	¥ 103,798	¥ 78,217	¥ 45,770		
Call loans and bills bought	16,400	19,362	12,065		
Reverse repurchase agreements and cash collateral on securities					
borrowed	38,387	40,021	29,601		
Investment securities	152,915	102,295	87,348		
Loans and advances	2,094,850	1,904,175	1,725,477		
Total interest income	2,406,350	2,144,070	1,900,261		
Interest expense from:					
Deposits	601,365	382,753	249,028		
Call money and bills sold	14,212	8,763	5,286		
Repurchase agreements and cash collateral on securities lent	120,984	61,341	20,623		
Borrowings	107,233	89,196	79,835		
Debt securities in issue	256,035	190,774	146,937		
Others	2,046	1,142	629		
Total interest expense	1,101,875	733,969	502,338		
Net interest income	¥1,304,475	¥1,410,101	¥1,397,923		

Interest income recorded on impaired financial assets was \$18,886 million and \$16,892 million for the fiscal years ended March 31, 2018 and 2017, respectively.

#### 27 NET FEE AND COMMISSION INCOME

Net fee and commission income for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,					
	2019	2018	2017			
		(In millions)				
Fee and commission income from:						
Loans	¥ 118,225	¥ 120,998	¥ 128,305			
Credit card business	290,034	289,509	261,253			
Guarantees	63,112	62,934	58,221			
Securities-related business	142,870	147,016	146,655			
Deposits	12,650	16,169	15,929			
Remittances and transfers	139,625	140,621	138,029			
Safe deposits	4,546	5,224	5,414			
Trust fees	4,629	3,854	3,607			
Investment trusts	127,762	154,419	126,590			
Agency	11,417	16,577	16,753			
Others	186,907	174,043	165,656			
Total fee and commission income	1,101,777	1,131,364	1,066,412			
Fee and commission expense from:						
Remittances and transfers	42,150	40,214	39,419			
Guarantees	1,572	3,750	3,434			
Others	134,629	134,903	138,720			
Total fee and commission expense	178,351	178,867	181,573			
Net fee and commission income	¥ 923,426	¥ 952,497	¥ 884,839			

Fee and commission income can be mainly disaggregated into credit card business, securities-related business, investment trusts, remittances and transfers and loans by types of services. Fees obtained through credit card business principally arise in the Retail Business Unit. Fees obtained through securities-related business principally arise in the Wholesale Business Unit, the Retail Business Unit and the International Business Unit. Fees and commissions obtained through investment trusts principally arise in the Retail Business Unit and Head office account and others, which include the investment advisory and investment trust management businesses. Remittance and transfer fees principally arise in the Wholesale Business Unit, the Retail Business Unit and the International Business Unit. Loan transaction fees principally arise in the Wholesale Business Unit and the International Business Unit.

## 28 NET TRADING INCOME

Net trading income for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,							
		2019	2018			2017		
			(Iı	n millions)				
Interest rate	¥	176,352	¥	128,137	¥	79,650		
Foreign exchange		92,835		87,322		51,143		
Equity		46,576		48,047		39,478		
Credit		3,667		5,735		13,063		
Others		872		1,223		629		
Total net trading income	¥	320,302	¥	270,464	¥	183,963		

Net trading income includes income and losses from trading assets and liabilities, and derivative financial instruments.

# 29 NET INCOME (LOSS) FROM FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Net income (loss) from financial assets at fair value through profit or loss for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,							
		2019 2018		2017				
				millions)				
Net income (loss) from debt instruments <sup>(1)</sup>	¥	53,048	¥	(1,775)	¥	428		
Net income from equity instruments		1,607		1,108		1,590		
Total net income (loss) from financial assets at fair value								
through profit or loss	¥	54,655	¥	(667)	¥	2,018		

<sup>(1)</sup> Following the adoption of IFRS 9, net income (loss) from debt instruments includes all gains and losses arising mainly from financial assets which do not meet the conditions for SPPI.

## 30 NET INVESTMENT INCOME

Net investment income for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,																															
	2019		2019 2018		2019		2019		2019		2019		2019		2019		2019		2019		2019		2019		2019		2019		2019			2017
		(In millions)																														
Net gain from disposal of debt instruments	¥	6,072	¥	4,187	¥	39,484																										
Net gain from disposal of equity instruments <sup>(1)</sup>		_		281,036		142,016																										
Dividend income		87,850		138,874		123,827																										
Total net investment income	¥	93,922	¥	424,097	¥	305,327																										

<sup>(1)</sup> Following the adoption of IFRS 9, net gain from disposal of equity instruments elected to be measured at FVOCI is not transferred to profit or loss.

Dividend income from equity instruments at fair value through other comprehensive income which were derecognized during the fiscal year ended March 31, 2019 was \(\frac{4}{2}\),524 million.

## 31 OTHER INCOME

Other income for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,						
		2019 2018				2017	
			(Iı	n millions)			
Income from operating leases	¥	235,044	¥	276,850	¥	250,460	
Income related to disposal of assets leased		112,344		322,673		152,564	
Income related to IT solution services		33,828		29,172		37,678	
Gains on disposal of property, plant and equipment, and other							
intangible assets		541		852		937	
Reversal of impairment losses of investments in associates and joint							
ventures		2,402		8,123		_	
Gains on step acquisition of subsidiaries		_		_		20,344	
Others		121,507		118,185		111,842	
Total other income	¥	505,666	¥	755,855	¥	573,825	

# 32 IMPAIRMENT CHARGES ON FINANCIAL ASSETS

Impairment charges (reversals) on financial assets for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,					
	2019(1)		2018(2)			2017(2)
			(Iı	n millions)		
Loans and advances	¥	122,927	¥	126,623	¥	141,457
Loan commitments		(9,771)		_		_
Financial guarantees		6,529		_		_
Investment securities <sup>(3)</sup>		1		10,185		71,510
Total impairment charges on financial assets	¥	119,686	¥	136,808	¥	212,967

<sup>(1)</sup> For the fiscal year ended March 31, 2019, impairment charges on the financial assets are determined in accordance with IFRS 9.

<sup>(2)</sup> For the fiscal years ended March 31, 2018 and 2017, impairment charges on loans and advances and investment securities were determined in accordance with IAS 39, while losses for loan commitments and financial guarantee contracts were determined in accordance with IAS 37.

<sup>(3)</sup> Investment securities, which were formerly available-for-sale financial assets under IAS 39, include debt instruments measured at FVOCI and those measured at amortized cost under IFRS 9.

# 33 GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,					
		2019		2018		2017
			(Ir	millions)		
Personnel expenses	¥	803,821	¥	864,396	¥	833,755
Depreciation and amortization		168,564		171,043		172,496
Rent and lease expenses		112,660		117,400		115,425
Building and maintenance expenses		10,254		11,167		10,657
Supplies expenses		16,252		16,902		16,694
Communication expenses		35,030		38,171		37,250
Publicity and advertising expenses		63,669		80,464		79,570
Taxes and dues		82,792		83,976		85,967
Outsourcing expenses		100,495		96,733		96,063
Premiums for deposit insurance		35,555		37,938		38,180
Office equipment expenses		47,139		54,708		49,127
Others		239,137		240,223		216,951
Total general and administrative expenses	¥	1,715,368	¥	1,813,121	¥1	,752,135

# 34 OTHER EXPENSES

Other expenses for the fiscal years ended March 31, 2019, 2018 and 2017 consisted of the following:

	For the fiscal year ended March 31,					
		2019		2018		2017
			(In	millions)		
Cost of operating leases	¥	120,412	¥	144,708	¥	126,320
Cost related to disposal of assets leased		101,218		310,460		140,255
Cost related to IT solution services and IT systems		96,727		92,975		92,247
Provision for interest repayment		47,293		49,879		11,439
Losses on disposal of property, plant and equipment, and other						
intangible assets		4,596		4,913		6,041
Impairment losses of property, plant and equipment		5,906		27,816		6,396
Impairment losses of intangible assets		66,665		35,666		74,788
Losses on sale of investments in subsidiaries and associates		2,677		28,250		_
Impairment losses of investments in associates and joint						
ventures		50,679		19,851		14,941
Losses on step acquisition of subsidiaries		25,744		_		_
Others		53,740		78,247		59,332
Total other expenses	¥	575,657	¥	792,765	¥	531,759

#### 35 INCOME TAX EXPENSE

The detail of income tax expense for the fiscal years ended March 31, 2019, 2018 and 2017 was as follows:

	For the fiscal year ended March 31,			
	2019	2018	2017	
		(In millions)		
Current tax:				
Charge for period <sup>(1)</sup>	¥173,683	¥ 228,342	¥ 260,234	
Deferred tax:				
Origination and reversal of temporary differences	17,460	66,875	12,391	
Change in the write-down of deferred tax assets on the current fiscal year				
income tax expense	(6,837)	(63,194)	(132,859)	
Changes in tax rates and others <sup>(2)</sup>		(2,645)		
Total deferred tax expense (benefit)	10,623	1,036	(120,468)	
Total income tax expense	¥184,306	¥ 229,378	¥ 139,766	

<sup>(1)</sup> As a result of the adoption of IFRS 9, the current income tax expense of ¥103,264 million was recognized directly in equity for the fiscal year ended March 31, 2019.

The following table shows the reconciliations of the effective income tax rates for the fiscal years ended March 31, 2019, 2018 and 2017.

	For the fiscal year ended March 31,			
	2019	2018	2017	
	(In milli	ons, except perce	entages)	
Profit before tax	¥831,892	¥1,118,976	¥880,352	
Income tax expense	184,306	229,378	139,766	
Effective income tax rate	22.2%	20.5%	15.9%	
Effective statutory tax rate in Japan <sup>(1)</sup>	30.6%	30.9%	30.9%	
Nontaxable dividends received	(4.8%	(0.8%)	(1.0%)	
Non-Japanese earnings	(3.0%	(3.6%)	(1.9%)	
Tax impact of impairment losses and reversal of impairment losses for				
investments in associates and joint ventures—net	1.8%	0.3%	0.5%	
Tax impact of share of post-tax profit in associates and joint ventures	(1.5%	(1.4%)	(1.0%)	
Gains on step acquisition of subsidiaries and associates and joint ventures				
which were not taxable	1.0%		(0.7%)	
Effect of the change in the write-down of deferred tax assets on the current				
fiscal year income tax expense <sup>(2)</sup>	(0.8%	(5.7%)	) (15.1%)	
Tax impact of impairment losses of goodwill	_	0.8%	2.6%	
Others—net	(1.1%	<u> </u>	1.6%	
Effective income tax rate	22.2%	20.5%	15.9%	

<sup>(1)</sup> The effective statutory tax rate in Japan for the fiscal year ended March 31, 2019 is the aggregate of the effective corporation tax rate of 23.2%, the effective local corporation tax rate of 1.0%, the effective inhabitant tax rate of 3.8% and the effective enterprise tax rate of 2.6%, which is payable by corporate entities on taxable profits under the tax laws in Japan. The effective corporation tax rate and the effective enterprise tax rate were changed from 23.4% and 2.7%, which were applied to the fiscal years ended March 31, 2018 and 2017, respectively.

<sup>(2)</sup> The amount for the fiscal year ended March 31, 2018 mainly includes the effect of change in U.S. federal income tax rate which was changed from 36% to 21% effective January 1, 2018.

<sup>(2)</sup> The effect for the fiscal year ended March 31, 2017 was primarily due to the reversal of the write-down of deferred tax assets at March 31, 2017 in accordance with the application to the Commissioner of the National Tax Agency for permission to adopt the consolidated corporate-tax system in Japan from the fiscal year beginning April 1, 2017. For further information, see Note 22 "Deferred Income Tax."

#### 36 EARNINGS PER SHARE

The following table shows the income and share data used in the basic and diluted earnings per share calculations for the fiscal years ended March 31, 2019, 2018 and 2017.

	For the fiscal year ended March 31,				rch 31,	
		2019		2018	018 2	
		(In millions, except number of per share data)				
Basic:						
Profit attributable to shareholders of the Company	¥	541,932	¥	759,998	¥	627,870
Weighted average number of common stock in issue (in thousands of						
shares)		1,397,599	_1	,410,442		1,369,231
Basic earnings per share	¥	387.76	¥	538.84	¥	458.56
Diluted:						
Profit attributable to the common shareholders of the Company	¥	541,932	¥	759,998	¥	627,870
Impact of dilutive potential ordinary shares issued by subsidiaries		(19)		(10)		(11)
Net profit used to determine diluted earnings per share	¥	541,913	¥	759,988	¥	627,859
Weighted average number of common stock in issue (in thousands of						
shares)		1,397,599	1	,410,442		1,369,231
Adjustments for stock options (in thousands of shares)		924		1,052		1,093
Weighted average number of common stock for diluted earnings						
per share (in thousands of shares)		1,398,523	_1	,411,494	_	1,370,324
Diluted earnings per share	¥	387.49	¥	538.43	¥	458.18

## 37 TRANSFERS OF FINANCIAL ASSETS

In the normal course of business, the SMBC Group transfers financial assets mainly through repurchase agreements, securities lending transactions and securitizations. Depending on the nature of the transactions, the transfers may either result in financial assets being derecognized or continuing to be recognized on the consolidated statements of financial position.

Full derecognition occurs when the SMBC Group transfers its contractual rights to receive cash flows from financial assets, or retains the contractual rights to receive the cash flows, but assumes a contractual obligation to pay the cash flows to another party, and transfers substantially all the risks and rewards of ownership, including credit risk, prepayment risk and interest rate risk. Derecognition does not occur when the SMBC Group retains substantially all the risks and rewards of ownership of the financial assets, where the contractual rights to receive cash flows from the financial assets are transferred, or the rights are retained but obligations to pay the cash flows are assumed.

The following tables show the carrying amounts and fair values of transferred financial assets that did not qualify for derecognition and their associated financial liabilities at March 31, 2019 and 2018:

At March 31, 2019

423,080

11,259

	At March 31, 2017									
	Repurchase agreements and			Loans	and advances	6				
	securities lending transactions		securities lending			Residential mortgages	С	orporate loans		Others(1)
				(In m	illions)					
Carrying amount of assets	¥	7,631,722	¥	1,478,989	¥	778,559	¥	_		
Carrying amount of associated liabilities		6,530,794		1,189,055		770,434		_		
For those liabilities that have recourse only to the transferred assets:										
Fair value of assets	¥		¥	1,663,279	¥	781,864	¥			
Fair value of associated liabilities				1,240,199		770,605				

	At March 31, 2018								
		Repurchase reements and			Loans	s and advances	3		
	securities lending transactions			Residential mortgages		Corporate loans		Others(1)	
				(In m	illions	)			
Carrying amount of assets	¥	7,730,783	¥	1,432,966	¥	857,690	¥	49,151	
Carrying amount of associated liabilities		7,271,817		1,154,831		853,207		40,584	
For those liabilities that have recourse only to the transferred assets:									
Fair value of assets	¥	_	¥	1,615,329	¥	861,824	¥	48,254	
Fair value of associated liabilities				1,207,899		853,551		40,870	
Net position	¥		¥	407,430	¥	8,273	¥	7,384	

<sup>(1)</sup> Others included loans and advances reclassified as assets held for sale and liabilities directly associated with the assets held for sale related to SMFL at March 31, 2018. SMFL became our joint venture on November 28, 2018. For additional information, refer to Note 50 "Assets and Disposal Groups Held for Sale."

## Repurchase Agreements and Securities Lending Transactions

The SMBC Group lends or sells securities under agreements to repurchase them at a predetermined price on a future date. Since substantially all the risks and rewards of ownership of the securities are retained by the SMBC Group, the securities remain on the consolidated statements of financial position and their associated financial liabilities are recorded. The recourse of the counterparties to their associated financial liabilities is not limited to the underlying securities.

#### **Loans and Advances**

The SMBC Group transfers its loans and advances, including residential mortgages and corporate loans, mainly to bankruptcy-remote structured entities for securitizations whereby the structured entities issue debt securities to the SMBC Group for subordinated tranches and to investors for senior tranches. The investors have only recourse to the underlying financial assets due to their bankruptcy-remoteness. Since the SMBC Group retains substantially all the risks and rewards of ownership, the transferred financial assets do not qualify for derecognition. The SMBC Group therefore continues to recognize these transferred financial assets as loans and advances, and recognizes their associated financial liabilities arising from issuing debt securities to investors on the consolidated statements of financial position.

#### 38 ASSETS PLEDGED AND RECEIVED AS COLLATERAL

# **Assets Pledged**

The carrying amounts of assets pledged as collateral at March 31, 2019 and 2018 were as follows:

	At Ma	rch 31,
	2019	2018
	(In m	illions)
Cash and deposits with banks <sup>(1)</sup>	¥ 48,937	¥ 32,010
Trading assets	2,111,979	2,423,002
Financial assets at fair value through profit or loss	1,208,409	1,518,748
Debt instruments at amortized cost	280,246	_
Debt instruments at fair value through other comprehensive income	9,140,006	_
Equity instruments at fair value through other comprehensive income	184,417	_
Held-to-maturity investments	_	365,450
Available-for-sale financial assets	_	10,648,468
Loans and advances <sup>(1)</sup>	10,118,591	11,019,253
Other assets <sup>(1)</sup>	1,738,945	1,825,987
Total	¥24,831,530	¥27,832,918

<sup>(1)</sup> At March 31, 2018, cash and deposits with banks, loans and advances, and other assets include those of SMFL, which were classified as assets held for sale. For additional information, refer to Note 50 "Assets and Disposal Groups Held for Sale."

The SMBC Group pledges assets as collateral to secure payables under repurchase agreements, securities lending transactions and securitizations, borrowings or for cash settlements, margins on derivative transactions and certain other purposes. These transactions are conducted under terms that are usual and customary to standard contracts.

Loaned securities for which the borrowers have the right to sell or repledge were \(\frac{\pma}{7}\),649,435 million and \(\frac{\pma}{7}\),731,243 million at March 31, 2019 and 2018, respectively.

For the reserve funds with the Bank of Japan and other reserve deposits for foreign offices maintained by the SMBC Group, refer to Note 5 "Cash and Deposits with Banks."

#### **Assets Received as Collateral**

Under certain transactions, including reverse repurchase agreements, securities borrowing, and discounting of bills, the SMBC Group is permitted to resell or repledge the collateral held in the absence of default by the owner of the collateral. These transactions are conducted under terms that are usual and customary for standard contracts. The fair values of securities and bills accepted as collateral were \mathbb{\frac{1}{3}},461,458 million and \mathbb{\frac{12}{3}},218,264 million at March 31, 2019 and 2018, respectively. As to the securities received in the reverse repurchase agreements and securities borrowing transactions, the SMBC Group has the obligation to return equivalent securities upon completion of the transactions. The fair value of securities sold or repledged to others was \mathbb{\frac{1}{3}},166,534 million and \mathbb{\frac{1}{3}},839,133 million at March 31, 2019 and 2018, respectively.

#### 39 SHARE-BASED PAYMENT

## **Stock Option Plans**

SMFG had introduced compensation-type stock options to directors, corporate auditors, and executive officers of SMFG and SMBC ("SMFG Stock Acquisition Rights"), which served as an incentive for them to further contribute to the equity appreciation and achieve better corporate performance through sharing the benefits and risks of the share price performance with the shareholders. The following table provides an overview of the significant terms and conditions of the stock option plan.

	Title of grantees	Exercise period	Requisite service period	Method of settlement
SMFG Stock Acquisition Rights	Directors, corporate auditors and executive officers of SMFG and SMBC	Not exceeding 30 years from the date of allocation of stock acquisition rights <sup>(1)</sup>	One year from the date of the ordinary general meeting of shareholders of SMFG to the closing of the next ordinary general meeting of shareholders of SMFG	Common stock of SMFG

<sup>(1)</sup> A stock acquisition rights holder can exercise the rights from the day they are relieved of their positions either as a director, a corporate auditor or an executive officer ("Start of Exercise Date") to 20 years from the Start of Exercise Date.

The number and the weighted average exercise prices of stock options for the fiscal years ended March 31, 2019 and 2018 were as follows:

	For the fiscal year ended March 31,					
	2	019	2	018		
	Number of options <sup>(1)</sup>	Weighted average exercise price	Number of options <sup>(1)</sup>	Weighted average exercise price		
Outstanding at beginning of period	1,003,000	¥ 1	1,180,000	¥ 1		
Exercised	(103,600)	1	(174,700)	1		
Forfeited or expired			(2,300)	1		
Outstanding at end of period	899,400	¥ 1	1,003,000	¥ 1		
Exercisable at end of period	498,600	¥ 1	463,100	¥ 1		

<sup>(1)</sup> Number of options is the number of SMFG's common stock granted by the exercise of stock options.

In June 2017, SMFG and SMBC resolved to discontinue the issuance of new stock options. Thereafter, SMFG has not issued any new stock options.

The weighted average stock price at the date of exercise was \(\frac{\pmathbf{4}}{4}\),391 and \(\frac{\pmathbf{4}}{4}\),245 for the fiscal years ended March 31, 2019 and 2018, respectively.

Summarized information about stock options outstanding at March 31, 2019 and 2018 was as follows:

			At Ma	rch 31,	
			2019		2018
	Exercise price	Number of options	Remaining contractual lives in years	Number of options	Remaining contractual lives in years
SMFG Stock Acquisition Rights	¥ 1	899,400	24.3	1,003,000	25.3

The amounts of stock options recognized as expenses were measured based on the fair value of stock options granted, which was ¥135 million for the fiscal years ended March 31, 2018 and included in "General and administrative expenses" in the consolidated income statements.

## **Compensation Plans Utilizing Restricted Stock**

In July 2017, the SMFG compensation committee resolved to revise the executive compensation policy and to introduce new stock compensation plans that utilize restricted stock.

The plans consist of Stock Compensation Plan I ("Plan I"), which determines remuneration primarily based on the medium-term performance, Stock Compensation Plan II ("Plan II"), which determines remuneration primarily based on the annual performance and Stock Compensation Plan III ("Plan III"), which determines remuneration primarily based on corporate title.

Plan I (medium-term performance share plan) has an evaluation period of three years starting from the fiscal year ended March 31, 2018, corresponding with the medium-term management plan. Executives are initially allotted shares of restricted stock equivalent to the monetary amount determined based on the executive's corporate title. After the completion of the evaluation period, the compensation committee will review the progress of the medium-term management plan, performance of SMFG's common stock, and results of customer satisfaction surveys and other factors, to determine the final amount to be released from transfer restrictions. In case the final amount falls below the initial amount, SMFG will retrieve all or part of the allotted shares at no cost.

Under Plan II (annual performance share plan), executives are allotted shares of restricted stock equivalent to a certain portion of the monetary amount determined based on the annual performance of SMFG and SMBC, as well as on the individual performance of the executives reviewed both from short-term and medium-to-long-term perspectives. The remainder will be paid to the executives as a cash bonus. Transfer restrictions on these shares are released evenly over the three-year period following the year of allotment.

Under Plan III (promotion reward plan), executives are allotted shares of restricted stock equivalent to pre-determined compensation amounts per title, reflecting the increased responsibilities derived from promotions. Restrictions shall apply to the shares until the earlier of 30 years from allotment or when the executive retires from office.

The eligible executives for the plans are directors (excluding outside directors), corporate executive officers and executive officers of SMFG, directors (excluding outside directors) and executive officers, etc. of SMBC and representative corporate executive officers of certain of our subsidiaries.

As part of the new policy, SMFG and SMBC introduced provisions for forfeiture and claw-back of vested stock under the plans in order to restrain excessive risk-taking and foster a prudent risk culture expected of a financial institution.

The number of restricted shares and the fair value of restricted shares at the measurement date for the fiscal year ended March 31, 2019 and 2018 were as follows:

E--- 4b-- C----l-------------------

	For the fisca Marc	l year ended ch 31,
	2019	2018
Outstanding at beginning of period	387,765	_
Allotted	326,330	387,765
Released		_
Forfeited		
Outstanding at end of period	702,203	387,765
Fair value at measurement date	¥ 4,287	¥ 4,372

The fair value of restricted shares is based on the market price of SMFG common stock. If any granted conditions exist, the terms and conditions upon which the shares were granted, are taken into account when estimating both the number of shares expected to vest and the fair value of the shares granted. The amount of restricted shares recognized as expenses was measured based on the fair value of the restricted shares granted, which were \(\frac{\frac{1}}{2},240\) million and \(\frac{\frac{1}}{2}803\) million for the fiscal year ended March 31, 2019 and 2018, respectively, and included in "General and administrative expenses" in the consolidated income statements.

#### 40 DIVIDENDS PER SHARE

The dividends recognized by the SMBC Group for the fiscal years ended March 31, 2019, 2018 and 2017 were as follows:

	Dividends per share	Aggregate amoun	
	(In yen)	(In millions)	
For the fiscal year ended March 31, 2019:			
Common stock	¥175	¥245,577	
For the fiscal year ended March 31, 2018:			
Common stock	¥155	¥218,596	
For the fiscal year ended March 31, 2017:			
Common stock	¥150	¥205,083	

The Company proposed to the shareholders the distribution of a dividend of ¥95 per share of common stock totaling ¥132,582 million in respect of the fiscal year ended March 31, 2019. The dividend is subject to the approval at the general meeting of shareholders on June 27, 2019. The consolidated financial statements for the fiscal year ended March 31, 2019 do not include this dividend.

#### 41 CONTINGENCY AND CAPITAL COMMITMENTS

## **Legal Proceedings**

The SMBC Group is engaged in various legal proceedings in Japan and a number of overseas jurisdictions, involving claims by and against it, which arise in the normal course of business. The SMBC Group does not expect that the outcome of these proceedings will have a significant adverse effect on the consolidated financial statements of the SMBC Group. The SMBC Group has recorded adequate provisions with respect to litigation arising out of normal business operations. The SMBC Group has not disclosed any contingent liability associated with these legal actions because it cannot reliably be estimated.

## **Capital Commitments**

At March 31, 2019 and 2018, the SMBC Group had ¥62,027 million and ¥2,626 million, respectively, of contractual commitments to acquire property, plant and equipment. In addition, the SMBC Group had nil and ¥383 million of contractual commitments to acquire intangible assets, such as software at March 31, 2019 and 2018, respectively. The SMBC Group's management is confident that future net revenues and funding will be sufficient to cover these commitments.

#### Loan Commitments and Financial Guarantees and Other Credit-related Contingent Liabilities

Loan commitment contracts on overdrafts and loans are agreements to lend up to a prescribed amount to customers, as long as there is no violation of any condition established in the contracts. However, since many of these loan commitments are expected to expire without being drawn down, the total amount of unused commitments does not necessarily represent an actual future cash flow requirement. Many of these loan commitments include clauses under which the SMBC Group can reject an application from customers or reduce the contract amounts in cases where economic conditions change, the SMBC Group needs to secure claims, or some other significant event occurs.

Financial guarantees are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of the debt instrument. Other credit-related contingent liabilities include performance bonds, which are contracts that provide compensation if another party fails to perform the contractual obligation.

The table below shows the nominal amounts of undrawn loan commitments, and financial guarantees and other credit-related contingent liabilities at March 31, 2019 and 2018.

	At Ma	rch 31,
	2019	2018
	(In m	illions)
Loan commitments	¥62,724,820	¥60,107,128
Financial guarantees and other credit-related contingent liabilities	9,409,066	8,426,245
Total	¥72,133,886	¥68,533,373

# 42 ANALYSIS OF FINANCIAL ASSETS AND LIABILITIES BY MEASUREMENT BASIS

On April 1, 2018, the SMBC Group adopted IFRS 9, which is the comprehensive standard to replace IAS 39. After initial recognition, financial assets and liabilities are measured either at fair value or amortized cost, within the measurement categories as defined in IFRS 9. The summary of significant accounting policies in Note 2 describes how these categories of financial assets and liabilities are measured, and how income and expenses are recognized either in profit or loss, or in other comprehensive income. The following tables present the carrying amounts of the financial assets and liabilities, by category and by line item, of the consolidated statements of financial position.

			At March 31, 2019		
	Financial assets and liabilities at fair value through profit or loss	Financial assets and liabilities at amortized cost	Debt instruments at fair value through other comprehensive income	Equity instruments at fair value through other comprehensive income	Total
			(In millions)		
Financial assets:					
Cash and deposits with banks	¥ —	¥ 57,763,441	¥ —	¥ — ¥	57,763,441
Call loans and bills bought	_	2,465,745	_	_	2,465,745
Reverse repurchase agreements and cash collateral on					
securities borrowed	_	10,345,994	_	_	10,345,994
Trading assets	2,767,691	_	_	_	2,767,691
Derivative financial					
instruments	3,382,574	_	_	_	3,382,574
Financial assets at fair value					
through profit or loss	2,641,416		_	_	2,641,416
Investment securities	_	318,914	13,333,221	4,172,892	17,825,027
Loans and advances	_	90,682,938	_	_	90,682,938
Other financial assets <sup>(1)</sup>		3,609,129			3,609,129
Total	¥ 8,791,681	¥ 165,186,161	¥ 13,333,221	¥ 4,172,892 ¥	191,483,955
Financial liabilities:					
Deposits <sup>(2)</sup>	¥ 666	¥ 134,403,986	¥ —	¥ — ¥	134,404,652
Call money and bills sold	_	1,307,779	_	_	1,307,779
Repurchase agreements and cash					
collateral on securities lent	_	12,887,249	_	_	12,887,249
Trading liabilities	1,998,694	_	_	_	1,998,694
Derivative financial					
instruments	3,051,773	_	_	_	3,051,773
Borrowings <sup>(2)</sup>	1,716	12,166,142	_	_	12,167,858
Debt securities in issue <sup>(2)</sup>	( )	) 11,175,885	_	_	11,171,209
Other financial liabilities $^{(1)}$		5,596,513			5,596,513
Total	¥ 5,048,173	¥ 177,537,554	¥ —	¥¥	182,585,727

At March 31, 2018

	Financial assets and					
	liabilities at fair value				Financial liabilities	
		Held-to-maturity investments	Loans and receivables	Available-for-sale financial assets		Total
			(In m	nillions)		
Financial assets:						
Cash and deposits with						
banks <sup>(3)</sup>	¥ 4,773	¥ —	¥ 54,691,296	¥ —	¥ ¥	¥ 54,696,069
Call loans and bills						
bought	_	_	1,881,880	_	_	1,881,880
Reverse repurchase						
agreements and cash collateral on securities						
borrowed			9 401 702			8,491,703
Trading assets	3,169,123	_	8,491,703	_	_	3,169,123
Derivative financial	3,109,123					3,109,123
instruments	3,885,271	_	_	_	_	3,885,271
Financial assets at fair	2,002,271					2,002,271
value through profit or						
loss	1,547,672	_	_	_	_	1,547,672
Investment securities(3)	2,588	372,459	_	20,120,028	_	20,495,075
Loans and advances <sup>(3)</sup>	3,169		85,125,901	_	_	85,129,070
Other financial assets <sup>(1)</sup>	_	_	3,598,642	_		3,598,642
Financial assets included in						
assets held for sale	1,693		3,098,196	108,882		3,208,771
Total	¥ 8,614,289	¥ 372,459	¥ 156,887,618	¥ 20,228,910	¥	¥ 186,103,276
Financial liabilities:						
Deposits <sup>(3)</sup>	¥ 13,929	¥ —	¥ —	¥ —	¥ 128,447,598 ¥	¥ 128,461,527
Call money and bills						
sold			_	_	1,190,929	1,190,929
Repurchase agreements						
and cash collateral on securities lent					12 022 502	12 022 502
Trading liabilities	2,143,899	_	_	_	12,022,593	12,022,593 2,143,899
Derivative financial	2,143,099	_	_	_	_	2,143,099
instruments	3,498,016	_	_	_		3,498,016
Borrowings <sup>(3)</sup>	1,198	_	_	_	10,651,283	10,652,481
Debt securities in						
issue <sup>(3)</sup>	(7,635)	—	_	_	10,576,752	10,569,117
Other financial					< <0.4.0.4.0	< <0.1 0.1 <b>0</b>
liabilities <sup>(1)</sup>	_	_	_	_	6,691,042	6,691,042
Financial liabilities						
included in liabilities directly associated with						
the assets held for sale	5,971				3,371,556	3,377,527
Total	¥ 5,655,378	<u> </u>	¥ —	¥ —	¥ 172,951,753	¥ 1/8,60/,131

<sup>(1)</sup> Other financial assets and liabilities comprise of those included in other assets and liabilities, which meet the definition of a financial asset and liability.

<sup>(2)</sup> Embedded derivatives, which are separately accounted for, but presented together with the host contract in the consolidated statements of financial position under IFRS 9, are disclosed in this table within the category of "Financial assets and liabilities at fair value through profit or loss." Although the separated embedded derivatives may have a positive or a negative fair value, they have been presented in this table as liabilities to be consistent with the line of the host contract.

<sup>(3)</sup> Embedded derivatives, which were separately accounted for, but presented together with the host contract in the consolidated statements of financial position under IAS 39, are disclosed in this table within the category of "Financial assets and liabilities at fair value through profit or loss." Although the separated embedded derivatives had a positive or a negative fair value, they have been presented in this table as assets or liabilities to be consistent with the line of the host contract.

#### 43 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair values stated below represent the best estimates based on a range of methods and assumptions. In determining the fair value of financial assets and liabilities, the SMBC Group gives the highest priority to a quoted market price in an active market. If such prices are not available, it establishes fair value using valuation techniques. The valuation techniques, if used, make maximum use of observable inputs, and rely as little as possible on unobservable inputs.

#### Financial Assets and Liabilities Carried at Fair Value

#### Valuation Process

The SMBC Group undertakes a valuation process based on its valuation control framework, which governs internal control standards, methodologies and procedures to ensure that the fair values are determined or validated independently of the front office.

The SMBC Group uses valuation techniques commonly used by market participants to price the financial instruments and they have been demonstrated to provide reliable estimates of prices obtained in actual market transactions. The valuation techniques include the DCF method, option pricing models and reference to the current fair value of another instrument that is substantially the same. Key adjustments, such as liquidity risk and credit risk adjustments are also taken into account to derive fair values.

Where valuation techniques are used to determine fair values, they are validated and reviewed. In principal subsidiaries, their risk management departments, which are independent from the business units, review significant valuation methodologies at least once a year, and recalibrate model parameters and inputs by comparing fair values derived from the valuation techniques to the external market data such as broker quotes. Where the data obtained from third-party sources such as brokers and pricing service providers are utilized in determining fair values, those departments also examine those data, taking into account the consistency among the different sources, the aging of the data and other factors. In addition, accounting departments in those principal subsidiaries are responsible for ensuring that the accounting policies and procedures to determine fair values are in compliance with relevant accounting standards.

#### Fair Value Hierarchy

Financial assets and liabilities measured at fair value are classified into one of three levels within a fair value hierarchy based on the inputs used in the fair value measurement. The three levels of the fair value hierarchy are as follows:

- quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly (Level 2); and
- significant unobservable inputs for the asset or liability (Level 3).

The following tables present the carrying amounts of financial assets and liabilities carried at fair value based on the three levels of the fair value hierarchy at March 31, 2019 and 2018.

	At March 31, 2019				
	Level 1(1)	Level 2 <sup>(1)</sup>	Total		
		(In mi			
Financial assets:					
Trading assets:  Debt instruments	¥ 2,091,355	¥ 389,548	¥ —	¥ 2,480,903	
Equity instruments	281,030	5,758	Ŧ —	286,788	
• •		<del></del>			
Total trading assets	2,372,385	395,306		2,767,691	
Derivative financial instruments:					
Interest rate derivatives	68,942	1,939,591	212	2,008,745	
Currency derivatives	22	1,286,614	274	1,286,910	
Equity derivatives	33,802	25,579	4,236	63,617	
Commodity derivatives	445	7,072 10,236	5,549	7,517 15,785	
		<del></del>			
Total derivative financial instruments	103,211	3,269,092	10,271	3,382,574	
Financial assets at fair value through profit or loss:					
Debt instruments <sup>(2)</sup>	223,832	1,834,718	562,136	2,620,686	
Equity instruments	1,810	209	18,711	20,730	
Total financial assets at fair value through					
profit or loss	225,642	1,834,927	580,847	2,641,416	
Investment securities at fair value through other					
comprehensive income:					
Japanese government bonds	5,027,695	_	_	5,027,695	
U.S. Treasury and other U.S. government					
agency bonds	4,426,635	_	_	4,426,635	
Other debt instruments	646,806	3,232,085		3,878,891	
Total debt instruments	10,101,136	3,232,085		13,333,221	
Equity instruments	3,749,430	11,115	412,347	4,172,892	
Total investment securities at fair value					
through other comprehensive income	13,850,566	3,243,200	412,347	17,506,113	
Total	¥16,551,804	¥ 8,742,525	¥ 1,003,465	¥26,297,794	
Financial liabilities:					
Trading liabilities:					
Debt instruments	¥ 1,777,666	¥ 58,194	¥ —	¥ 1,835,860	
Equity instruments	66,896	95,938	_	162,834	
Total trading liabilities	1,844,562	154,132		1,998,694	
Derivative financial instruments:					
Interest rate derivatives	49,170	1,775,883	_	1,825,053	
Currency derivatives	_	1,112,769	9	1,112,778	
Equity derivatives	59,166	37,004	_	96,170	
Commodity derivatives	415	5,433	_	5,848	
Credit derivatives		11,370	554	11,924	
Total derivative financial instruments	108,751	2,942,459	563	3,051,773	
Others <sup>(3)</sup>		(1,859)	(435)	(2,294)	
Total	¥ 1,953,313	¥ 3,094,732	¥ 128	¥ 5,048,173	

	At March 31, 2018				
	Level 1(1)	Total			
		(In m	illions)		
Financial assets:					
Trading assets:  Debt instruments	¥ 2,424,460	¥ 416,688	¥ —	¥ 2,841,148	
Equity instruments	307,942	20,033	T	327,975	
Total trading assets	2,732,402	436,721		3,169,123	
Derivative financial instruments:	20.760	2.022.004		2.072.654	
Interest rate derivatives (4)	38,760	2,033,894	14	2,072,654	
Currency derivatives (4)	40 154	1,724,387	14	1,724,401	
Equity derivatives	48,154	21,310	1,880	71,344	
Commodity derivatives	402	6,114	4.667	6,516	
Credit derivatives		7,382	4,667	12,049	
Total derivative financial instruments	87,316	3,793,087	6,561	3,886,964	
Financial assets at fair value through profit or loss:					
Debt instruments		1,518,778	10,143	1,528,921	
Equity instruments	541	153	18,057	18,751	
Total financial assets at fair value through					
profit or loss	541	1,518,931	28,200	1,547,672	
Available-for-sale financial assets:					
Japanese government bonds	7,685,303	_	_	7,685,303	
U.S. Treasury and other U.S. government					
agency bonds	3,246,646	_	_	3,246,646	
Other debt instruments	700,500	2,650,103	154	3,350,757	
Equity instruments <sup>(4)</sup>	4,307,274	797,166	844,352	5,948,792	
Total available-for-sale financial assets	15,939,723	3,447,269	844,506	20,231,498	
Others <sup>(5)</sup>		7,942		7,942	
Total	¥18,759,982	¥ 9,203,950	¥ 879,267	¥28,843,199	
Financial liabilities: Trading liabilities:					
Debt instruments	¥ 1,948,602	¥ 60,109	¥ —	¥ 2,008,711	
Equity instruments	33,174	102,014	T	135,188	
Total trading liabilities	1,981,776	162,123		2,143,899	
	1,901,770	102,123		2,143,099	
Derivative financial instruments:	20.760	1 047 (72		1 070 422	
Interest rate derivatives (4)	30,760	1,947,673		1,978,433	
Currency derivatives <sup>(4)</sup>	19	1,406,759	14	1,406,792	
Equity derivatives	78,088	27,261	_	105,349	
Commodity derivatives	464	4,484	422	4,948	
Credit derivatives		8,043	422	8,465	
Total derivative financial instruments	109,331	3,394,220	436	3,503,987	
Others <sup>(5)</sup>		6,659	833	7,492	
Total	¥ 2,091,107	¥ 3,563,002	¥ 1,269	¥ 5,655,378	

<sup>(1)</sup> Transfers between levels of the fair value hierarchy are deemed to have occurred at the beginning of the period. There were no significant transfers between Level 1 and Level 2 for the fiscal years ended March 31, 2019 and 2018.

<sup>(2)</sup> Since the adoption of IFRS 9, certain loans and advances, which were not carried at fair value and presented as "Loans and advances" in the consolidated statements of financial position under IAS 39 at March 31, 2018, are carried at fair value and presented as "Financial assets at fair value through profit or loss—Debt instruments."

- (3) At March 31, 2019, derivatives embedded in financial liabilities are separately accounted for, but presented together with the host contract in the consolidated statement of financial position. In this table, the embedded derivatives whose host contracts are carried at amortized cost are presented within Others. Although the separated embedded derivatives may have a positive or a negative fair value, they have been presented in this table as liabilities to be consistent with the host contract. The separated embedded derivatives are measured at fair value using the valuation techniques described in "Derivative financial instruments" below.
- (4) Interest rate derivatives and currency derivatives presented as derivative financial instruments (financial assets) include those at SMFL, which are reclassified as assets held for sale in the consolidated statement of financial position, of ¥533 million and ¥1,160 million, respectively. These derivative financial instruments are categorized within Level 2. Equity instruments which are presented as available-for-sale financial assets include those at SMFL, which are reclassified as assets held for sale, of which ¥56,447 million, ¥5,225 million and ¥47,210 million are categorized within Level 1, Level 2 and Level 3, respectively. Interest rate derivatives and currency derivatives presented as derivative financial instruments (financial liabilities) include those at SMFL, which are reclassified as liabilities directly associated with the assets held for sale, of ¥5,401 million and ¥570 million, respectively. These derivative financial instruments are categorized within Level 2. For additional information, refer to Note 50 "Assets and Disposal Groups Held for Sale."
- (5) At March 31, 2018, derivatives embedded in financial assets or liabilities are separately accounted for, but presented together with the host contract in the consolidated statement of financial position. In this table, the embedded derivatives whose host contracts are carried at amortized cost are presented within Others, while the remaining are presented within the same category as the host contract. Although the separated embedded derivatives may have a positive or a negative fair value, they have been presented in this table as assets or liabilities to be consistent with the host contract. The separated embedded derivatives are measured at fair value using the valuation techniques described in "Derivative financial instruments" below.

The following tables present reconciliations from the beginning to the ending balances for financial assets and liabilities carried at fair value and categorized within Level 3 of the fair value hierarchy for the fiscal years ended March 31, 2019 and 2018.

		Total gai	ins (losses)							Changes in unrealized gains
	At April 1, 2018 <sup>(1)</sup>	Included in profit or loss	Included in other comprehensive income	Purchases(2)	Sales(2)	Settlement(3)	Transfers into Level 3(4)	Transfers out of Level 3(4)	At March 31, 2019	(losses) included in profit or loss related to assets and liabilities held at March 31, 2019
Derivative financial instruments—net:						(In millions)				
Interest rate derivatives—net Currency derivatives—net	_	¥ 145 70	¥	¥ 72 195		_	¥	¥	¥ 212 265	70
Equity derivatives—net Credit derivatives—net	1,880 4,245	5,165 5,640	142	927	(3,736)	(5,032)			4,236 4,995	
Total derivative financial instruments—net	6,125	11,020	142	1,194	(3,741)	(5,032)	_	_	9,708	9,013
Financial assets at fair value through profit or loss <sup>(5)</sup> :  Debt instruments  Equity instruments	536,357 16,981	(193) (1,734)		256,214 5,519	(123,589) (709)				562,136 18,711	819 (2,037)
Total financial assets at fair value through profit or loss	553,338	(1,927)	24	261,733	(124,298)	(107,349)	74	(748)	580,847	(1,218)
Investment securities at fair value through other comprehensive income:  Debt instruments  Equity instruments	154 479,975		(43,355)	7,569	(8,804)	(21,088)		(154) (1,950)	412,347	
Total investment securities at fair value through other comprehensive income	480,129	_	(43,355)	7,569	(8,804)	(21,088)	_	(2,104)	412,347	
Others <sup>(6)</sup> —liabilities:	(833)	1,226					42		435	1,159
Total	¥1,038,759	¥ 10,319	¥ (43,189)	¥270,496	¥(136,843)	¥ (133,469)	¥ 116	¥ (2,852)	¥1,003,337	¥ 8,954

Derivative financial instruments—net:   1   1   1   1   2   2   1   10   2   2   2   1   10   2   2   2   2   2   2   2   2   2			Total gai	ins (losses)							unrealized gains (losses) included in
Derivative financial instruments				other comprehensive	Purchases	Sales	Settlement <sup>(7)</sup>				profit or loss related to assets and liabilities held at
Currency derivatives—net         1         (1)         — </th <th>net:</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>,</th> <th></th> <th></th> <th></th> <th></th>	net:						,				
instruments—net	Currency derivatives—net Equity derivatives—net	1 1,327	(1) 1,106	_	— 474	(1,027)	_	_		1,880	(1) 1,499
profit or loss:     Debt instruments		4,061	9,163	(158)	517	(1,027)	(6,456)	25	_	6,125	9,601
fair value through profit or loss         26,339         (1,353)         —         4,915         (648)         (251)         —         (802)         28,200         (1,622)           Available-for-sale financial assets(5): Debt instruments         526         1,600         (13)         —         (1,613)         (346)         —         —         —         154         (13)           Equity instruments(8)         836,252         (3,612)         46,367         68,241         (8,480)         (73,897)         624         (21,143)         844,352         (6,380)           Total available-for-sale financial assets         836,778         (2,012)         46,354         68,241         (10,093)         (74,243)         624         (21,143)         844,506         (6,393)           Others(6)—liabilities:         303         (812)         —         —         —         (324)         —         (833)         (856)	profit or loss:  Debt instruments				4,915	(648)			()		(1,731) 109
Debt instruments     526     1,600     (13)     —     (1,613)     (346)     —     —     —     154     (13)       Equity instruments(8)     836,252     (3,612)     46,367     68,241     (8,480)     (73,897)     624     (21,143)     844,352     (6,380)       Total available-for-sale financial assets     836,778     (2,012)     46,354     68,241     (10,093)     (74,243)     624     (21,143)     844,506     (6,393)       Others(6)—liabilities:     303     (812)     —     —     —     —     (324)     —     (833)     (856)	fair value through profit	26,339	(1,353)		4,915	(648)	(251)	_	(802)	28,200	(1,622)
financial assets     836,778     (2,012)     46,354     68,241     (10,093)     (74,243)     624     (21,143)     844,506     (6,393)       Others(6)—liabilities:     303     (812)     —     —     —     —     (324)     —     (833)     (856)	Debt instruments								(21,143)		(13) (6,380)
		836,778	(2,012)	46,354	68,241	(10,093)	(74,243)	624	(21,143)	844,506	(6,393)
T-1-1 V 9(7.401 V 4.00) V 4(10) V 72(72 V (11.70) V (90.05) V 225 V (21.045) V 977.000 V 770	Others(6)—liabilities:	303	(812)	_				(324		(833)	(856)
Total $\frac{1}{4}$ 867,481 $\frac{1}{4}$ 4,986 $\frac{1}{4}$ 46,196 $\frac{1}{4}$ 73,673 $\frac{1}{4}$ (11,768) $\frac{1}{4}$ (80,950) $\frac{1}{4}$ 325 $\frac{1}{4}$ (21,945) $\frac{1}{4}$ 877,998 $\frac{1}{4}$ 730	Total	¥ 867,481	¥ 4,986	¥ 46,196	¥ 73,673	¥ (11,768)	¥ (80,950)	¥ 325	¥ (21,945)	¥ 877,998	¥ 730

Changes in

- (1) Changes arising from reclassification and any associated remeasurement have been made to reflect the adoption of IFRS 9.
- (2) Purchases and sales of debt instruments at fair value through profit or loss mainly include those of loans and advances which are held within a business model whose objective is not to hold those assets to collect contractual cash flows, but to hold those assets for sale.
- (3) For the fiscal year ended March 31, 2019, settlements for equity instruments include redemption of preferred stocks, receipt of cash distributions which represent a return of equity instruments. Settlements also include reclassification from debt instruments at fair value through profit or loss and equity instruments at fair value through other comprehensive income to investments in joint ventures as a result of applying the equity method for SMFL.
- (4) Transfers between levels of the fair value hierarchy are deemed to have occurred at the beginning of the period. For the fiscal years ended March 31, 2019 and 2018, transfers out of Level 3 amounted to ¥2,852 million and ¥21,945 million, respectively. These transfers out of Level 3 are primarily due to an increase in observability of certain private equity investments.
- (5) Financial assets which do not meet the conditions for SPPI, such as investment funds, classified as available-for-sale financial assets under IAS 39, are classified as financial assets at fair value through profit or loss under IFRS 9.
- (6) Embedded derivatives are separately accounted for, but presented together with the host contract in the consolidated statements of financial position. In these tables, the embedded derivatives whose host contracts are carried at amortized cost are presented within Others. Although the separated embedded derivatives may have a positive or a negative fair value, they have been presented in these tables as liabilities to be consistent with the host contract.
- (7) For the fiscal year ended March 31, 2018, settlements for equity instruments include redemption of preferred stocks, receipt of cash distributions which represent a return of investment, and reclassification from available-for-sale equity instruments under IAS 39 to investments in associates and joint ventures as a result of applying the equity method.
- (8) Equity instruments which are presented as available-for-sale financial assets include those at SMFL, which are reclassified as assets held for sale in the consolidated statement of financial position.

The following table presents total gains or losses included in profit or loss for the Level 3 financial assets and liabilities, and changes in unrealized gains or losses included in profit or loss related to those financial assets and liabilities held at March 31, 2019 and 2018 by line item of the consolidated income statements.

		Total gain included i oss for the ended M	n p	rofit or cal year	1	unrealiz (losses) in profit or lo to as and liabilit Marc	ed g clu oss sset ties	gains ded in related s held at
		2019		2018		2019		2018
				(In m	illior	ıs)		
Net interest income	¥	2,357	¥	1,273	¥	2,113	¥	762
Net trading income		9,889		7,064		8,059		7,970
Net income (loss) from financial assets at fair value through profit								
or loss		(1,927)		(1,353)		(1,218)		(1,622)
Net investment income		_		4,399		_		_
Impairment charges on financial assets <sup>(1)</sup>				(6,397)				(6,380)
Total	¥	10,319	¥	4,986	¥	8,954	¥	730

<sup>(1)</sup> Impairment charges on debt instruments categorized within Level 3 are nil for the fiscal year ended March 31, 2019. Equity instruments classified as available-for-sale financial assets under IAS 39 at March 31, 2018 are not subject to impairment requirements under IFRS 9 and thus there is no impact on impairment charges for the fiscal year ended March 31, 2019.

The aggregate deferred day one profit yet to be recognized in profit or loss at the beginning and end of the fiscal year ended March 31, 2019 and reconciliation of changes in the balances were as follows:

	For	the fiscal year ended March 31, 2019
		(In millions)
Balance at beginning of period <sup>(1)</sup>	¥	7,408
Increase due to new trades		2,054
Reduction due to redemption, sales or passage of time		(4,177)
Balance at end of period	¥	5,285

<sup>(1)</sup> Deferred day one profit or loss is disclosed for the fiscal year ended March 31, 2019, reflecting the adoption of IFRS 9. The SMBC Group did not have any significant deferred day one profit and loss for the fiscal year ended at March 31, 2018.

The SMBC Group has entered into transactions where the fair value is determined using valuation techniques for which not all inputs are observable in the market. The difference between the transaction price and the fair value that would be determined at initial recognition using a valuation technique is referred to as "day one profit and loss," which is not recognized immediately in the consolidated income statement. The table above shows the day one profit or loss balances, all of which are derived from financial assets at fair value through profit or loss. The release to profit or loss results from the realization due to redemption or sales, and the amortization of the deferred day one profit or loss with the passage of time over the life of the instruments.

#### Valuation Techniques

Financial instruments which are classified as trading assets and liabilities, derivative financial instruments, financial assets at fair value through profit or loss, and investment securities at fair value through other comprehensive income are measured at fair value in the consolidated statements of financial position. These instruments are measured at fair value using a quoted market price, if they are traded in an active market, or, for others, using the fair value measurement techniques as discussed below.

#### Trading assets and trading liabilities

Debt and equity instruments traded in an active market are measured at fair value using a quoted market price in such a market and they are categorized within Level 1. If a quoted market price is not available, they are measured by using a price quoted by a third party, such as a pricing service or broker, or by reference to the current fair value of another instrument that is substantially the same, based on inputs such as prices obtained from brokers, observable interest rates and spreads. These financial instruments are categorized within Level 2. Debt instruments measured at fair value using the DCF method, where primary inputs are observable interest rates and credit spreads, inferred from the prevailing market rates, are also categorized within Level 2.

## *Derivative financial instruments (including embedded derivatives)*

Listed derivatives (including interest rates, bonds, currencies, stocks and commodities) are measured at fair value using the settlement price announced by the major exchange on which transactions are traded because the settlement price in the exchange reflects the most current transaction price, and is readily and regularly available from the exchange. Listed derivatives are categorized within Level 1.

OTC derivatives (non-exchange-traded derivatives), including embedded derivatives that are separately accounted for from the host contracts, are measured at fair value using valuation techniques such as the present value of estimated future cash flows and option pricing models, generally based on observable interest rates, foreign exchange, commodities, stock prices and other factors as inputs. The valuation models for some transactions, such as yield curve spread options and equity options, use inputs which are not directly observable in the market, including historical correlation coefficients and historical volatilities. However, as the impact of these unobservable inputs is insignificant to the fair value for most of the transactions, the SMBC Group categorizes the majority of those transactions within Level 2.

The credit loss protection scheme which the SMBC Group offers to Goldman Sachs ("GS") is considered to be a credit derivative, where the underlying reference entities are the American and European corporate entities covered in the commitment line portfolio of the GS group. The fair value of this derivative is determined using an ordinary collateralized debt obligation ("CDO") pricing model, commonly used in the financial markets. The SMBC Group takes some portions of the positions in subordinated and mezzanine tranches, which covers the first and second credit losses from the portfolio. The major inputs for this derivative are credit default swap ("CDS") spread rates, correlation ratios of CDS indices for similar portfolios, and the expected additional commitment withdrawal ratio. Although CDS spread rates and correlation ratios are observable in an active market or available from brokers, this whole scheme is categorized within Level 3 as the expected additional withdrawal ratio, which is considered to be a significant input, is not observable in the market.

In addition, the fair value of OTC derivatives incorporates both counterparty credit risk in relation to OTC derivative assets and own credit risk in relation to OTC derivative liabilities. The SMBC Group calculates the credit risk adjustments by applying the probability of default that reflects the counterparty's or its own credit risk to the OTC derivative exposures and multiplying the result by the loss expected in the event of default. For the probability of default, the SMBC Group uses observable market data, where possible. The OTC derivative exposures used are determined taking into consideration the effect of master netting agreements and collateral. As the SMBC Group manages the OTC derivatives on the basis of its net credit risk exposure, the credit risk adjustments of those OTC derivatives are measured on a portfolio basis in accordance with the exception set forth in IFRS 13.

# Financial assets at fair value through profit or loss

Non-trading bonds in this category are measured at fair value, using a valuation technique based on the observable prices in the market and they are categorized within Level 2.

Publicly traded investment trusts and funds are measured at fair value using the market price and are categorized within Level 1 if they are traded in an active market. Instruments whose prices are not available in the market, such as privately offered investment trusts, are measured at fair value based on the unit price, which is usually regarded as an exit price, obtained from the fund administrator or investment management firm. In such a case, these investment trusts and funds are categorized within Level 2. Other investment funds included in financial assets at fair value through profit or loss, such as private equity funds and real estate investment funds, are generally measured at fair value based on net asset value, which includes significant unobservable inputs. These funds are categorized within Level 3.

Certain loans and advances are measured at fair value using discounted cash flow models taking into account certain factors including counterparties' credit ratings, pledged collateral and market interest rates, which include significant unobservable inputs, and are categorized within Level 3.

Some equity and debt instruments in this category are hybrid instruments which have both equity and debt features. These include preferred stocks which are measured at fair value using the Monte Carlo Simulation valuation model, if they are indexed to the market prices in a stock exchange. The valuation model uses the historical volatility of the listed stocks as an input, which are not observable in the market, resulting in these instruments being categorized within Level 3. Other types of preferred stocks and other non-hybrid equity instruments are evaluated using valuation techniques for unlisted stocks, which are normally used for private equity investments. The SMBC Group calculates the fair values of these instruments based on the market approach using market multiples or others in which significant unobservable inputs are used. These instruments are categorized within Level 3.

Since the adoption of IFRS 9, the classification and measurement of some financial instruments have changed. The investment trusts and funds mentioned above, which were previously classified as available-for-sale financial assets under IAS 39, are classified as financial assets measured at FVPL. The valuation techniques used for these instruments have not changed. Certain loans and advances, which were previously carried at amortized cost under IAS 39, are carried at fair value. The valuation techniques to determine the fair value have not changed from those used for fair value disclosure of these loans and advances under IAS 39 in this note.

Investment securities at fair value through other comprehensive income

Debt instruments are measured at fair value using a quoted market price and categorized within Level 1 if they are traded in an active market. Debt instruments are categorized within Level 2 if they are measured at fair value using a price quoted by a third party, such as a pricing service or broker, or by reference to the current fair value of another bond that is substantially the same based on inputs such as prices obtained from brokers, observable interest rates and spreads.

As for equity instruments, listed stocks are measured at fair value based on the market price at a stock exchange and categorized within Level 1 if they are traded in an active market. Unlisted common and preferred stocks in this category are measured at fair value based on the market approach using market multiples or others in which significant unobservable inputs are used. These instruments are categorized within Level 3.

Since the adoption of IFRS 9, the classification and measurement of some financial instruments have changed. Debt instruments and equity instruments described in the section "Investment securities at fair value through other comprehensive income," were previously mentioned in the section "available-for-sale financial assets" under IAS 39. Those valuation techniques used for these instruments have not changed.

# Significant Unobservable Inputs

The following tables present quantitative information about significant unobservable inputs used in fair value measurement for Level 3 financial assets and liabilities at March 31, 2019 and 2018.

			At March 31, 2019	
	Fair value	Valuation technique(s)(1)	Significant unobservable inputs(1)	Range of inputs(1)
	(In millions)			
Financial assets:	· ·			
Derivative financial instruments:				
Interest rate derivatives	¥ 212	Option model	Interest rate to interest rate correlation	53%-100%
Currency derivatives	274	Option model	Foreign exchange volatility	8%-14%
·		•	Interest rate to interest rate correlation	69%-83%
Equity derivatives	4,236	Option model	Equity volatility	22%-81%
		•	Equity to equity correlation	45%-94%
			Quanto correlation	(28)%-42%
Credit derivatives	5,549	CDO pricing model	Additional withdrawal ratio	47%
		Credit Default model	Quanto correlation	15%-90%
Financial assets at fair value				
through profit or loss:				
Debt instruments	562,136	Monte Carlo Simulation	Equity volatility	10%-42%
		DCF model	Probability of default rate	0%-41%
			Loss given default rate	20%-100%
		Net asset value(3)	_	_
Equity instruments	18,711	Market multiples	Price/Earnings multiple	7.5x-13.4x
1 7		1	EV/EBITDA multiple	4.8x
			Liquidity discount	0%-20%
		See note (2) below		_
Investment securities at fair value through other comprehensive income:		· · ·		
Equity instruments	412.347	Market multiples	Price/Book value multiple	0.2x-2.3x
1,	,-	r	Price/Earnings multiple	7.9x-31.3x
			EV/EBITDA multiple	6.3x-14.4x
			Liquidity discount	20%
		See note (2) below		
Financial liabilities:		(=) ====		
Derivative financial instruments:				
Currency derivatives	¥ 9	Option model	Foreign exchange volatility	9%-14%
Credit derivatives		Credit Default model	Quanto correlation	20%-30%
Others <sup>(4)</sup>		Option model	Equity volatility	29%-44%
	(133)	, - r	Equity to equity correlation	45%-94%
			Interest rate to interest rate correlation	22%-100%
			Quanto correlation	(28)%-59%
			Quanto corretation	(20) 10 37 10

Credit Default model

Quanto correlation

15%-90%

At March 31, 2018

(In millions)	
Financial assets:	
Derivative financial instruments:	
Currency derivatives ¥ 14 Option model Foreign exchange volatility 10%-1	14%
Equity derivatives 1,880 Option model Equity volatility 11%-5	52%
Equity to equity correlation 45%-9	94%
Credit derivatives 4,667 CDO pricing model Additional withdrawal ratio	48%
Credit Default model Quanto correlation 15%-5	90%
Financial assets at fair value	
through profit or loss:	
Debt instruments	25%
Equity instruments	9.5x
EV/EBITDA multiple	8.7x
Liquidity discount 0%-2	20%
See note (2) below —	_
Available-for-sale financial	
assets:	
Debt instruments	8%
Equity instruments <sup>(5)</sup> 844,352 Market multiples Price/Book value multiple 0.3x-2	2.4x
Price/Earnings multiple 11.7x-3	1.4x
EV/EBITDA multiple 5.4x-10	6.8x
Liquidity discount	20%
Monte Carlo Simulation Equity volatility 42%-5	51%
Net asset value <sup>(3)</sup> —	—
See note (2) below —	—
Financial liabilities:	
Derivative financial instruments:	
Currency derivatives ¥ 14 Option model Foreign exchange volatility 10%-1	14%
Credit derivatives	30%
Others <sup>(4)</sup> 833 Option model Equity volatility 23%-3	
Equity to equity correlation 45%-9	
Interest rate to interest rate correlation 31%-10	
Credit Default model Quanto correlation 15%-5	90%

<sup>(1)</sup> Valuation techniques and unobservable inputs for insignificant Level 3 financial assets and liabilities are excluded.

#### Correlation

Correlation represents a measure of the relationship between the movements of two variables, which is expressed as a number between plus and minus one. A positive correlation indicates that two variables move in the same direction while a negative correlation indicates that they move in opposite directions. Correlations could be any combination of variables such as interest rates, foreign exchange rates, CDS spread and stock price movements. Thus, both same-asset correlation and cross-asset correlation are used. Interest rate correlation between two different tenors is an example of same-asset correlations while quanto correlation which is the correlation between foreign exchange rates and another variable is an example of cross-asset correlation. These correlations are used in the valuation techniques of complex derivatives and estimated based on historical data. In

<sup>(2)</sup> Fair values of certain equity instruments such as unlisted stocks are estimated on the basis of an analysis of the investee's financial position and results, risk profile, prospects and other factors. A range of key inputs is not provided in the table as it is not practical to do so given the nature of such valuation techniques.

<sup>(3)</sup> The SMBC Group has determined that the net asset value represents fair values of certain investment funds.

<sup>(4)</sup> Embedded derivatives are separately accounted for, but presented together with the host contract in the consolidated statements of financial position. In these tables, the embedded derivatives whose host contracts are carried at amortized cost are presented within Others. Although the separated embedded derivatives may have a positive or a negative fair value, they have been presented in these tables as liabilities to be consistent with the host contract.

<sup>(5)</sup> Equity instruments which are classified as available-for-sale financial assets include those at SMFL, which are reclassified as assets held for sale in the consolidated statement of financial position.

general, a significant increase in the correlation in isolation would result in either a significantly higher or lower fair value measurement, depending on the terms of the instruments.

# Volatility

Volatility represents a measure of how much a particular instrument, parameter or index is expected to change in value over time. The volatilities used in the valuation of some type of derivative instruments with optionality refer to the potential change in price or level of the underlying interest rates, foreign exchange rates or equity instruments. The volatilities of underlying listed stocks are used in the valuation of preferred stocks containing optionality. These volatilities are estimated based on historical data or information provided by third-party sources, together with other analytical techniques. In general, a significant increase in the volatility in isolation would result in a significantly higher fair value measurement.

#### Additional withdrawal ratio

Additional withdrawal ratio represents the expected additional withdrawal ratio of unfunded commitment lines in the reference portfolio (mainly revolving credit facilities for commercial paper backup) concerning the credit loss protection scheme offered to GS. The expected additional withdrawal ratio is estimated based on historical data of actual funded amounts at default for similar portfolios. In general, a significant increase in the additional withdrawal ratio in isolation would have a significant unfavorable impact (i.e., an increase in derivative liabilities or a decrease in derivative assets) on the fair value measurement.

# Probability of default and loss given default rates

Probability of default rate represents the probability of default that reflects the counterparty's credit risk while loss given default rate represents the loss expected in the event of default. Those are estimated based on historical experiences. In general, a significant increase in probability of default rate or loss given default rate in isolation would result in a significantly lower fair value measurement.

#### Price/Earnings, price/book value multiples

Price/Earnings ("P/E") multiple represents the ratio of the equity value to the net income, while price/book value ("P/B") multiple represents the ratio of the equity value to the book value. These multiples are estimated based on comparable listed companies. In general, a significant increase in the P/E multiple or P/B multiple in isolation would result in a significantly higher fair value measurement.

#### EV/EBITDA multiple

EV/EBITDA multiple represents the ratio of the enterprise value ("EV") to earnings before interest, taxes, depreciation and amortization ("EBITDA"), where the EV is the aggregate value of equity and debt minus cash and cash equivalents. The multiple is estimated based on comparable listed companies. In general, a significant increase in the EV/EBITDA multiple in isolation would result in a significantly higher fair value measurement.

## Liquidity discount

A liquidity discount is primarily applied in the valuation techniques for unlisted stocks to reflect the fact that these stocks are not actively traded. In general, a significant increase in the liquidity discount in isolation would result in a significantly lower fair value measurement.

# Discount margin

Discount margin represents a spread used in estimating future cash flows in a DCF method to reflect the uncertainty of the cash flows that market participants would consider. In general, a significant increase in the discount margin in isolation would result in a significantly lower fair value measurement.

#### Sensitivity Analysis

The fair value of certain financial assets and liabilities are measured using valuation techniques based on inputs such as prices and rates that are not observable in the market. The following tables present the impact of the valuation sensitivity, if these inputs fluctuate to the extent deemed reasonable and the volatility of such inputs has a significant impact on the fair value.

				At	March	31, 2019	)				
		fair value ired using	I	Effect r profi	ecorde t or lo			Effect recorded directly in equity			
	va	luation hniques		orable inges		vorable anges		orable anges		vorable anges	
					(In mi	llions)					
Financial assets:											
Derivative financial instruments:	**	212	**	_	* 7		**		**		
Interest rate derivatives	¥	212	¥	2	¥	14	¥		¥	_	
Currency derivatives		274 4,236		14 541		21 530					
Credit derivatives		5.549	2	,008		5.904					
Financial assets at fair value through profit or loss:	_	- ,				- ,					
Debt instruments		62,136	4	,038	1	1,636		_		_	
Equity instruments		18,711		34		34				_	
Investment securities at fair value through other comprehensive income:											
Equity instruments	4	12,347		_			1	1,843	10	0,848	
Financial liabilities:		12,5 17					•	1,010	1	0,010	
Derivative financial instruments:											
Currency derivatives	¥	9	¥	1	¥	1	¥	_	¥		
Credit derivatives		554		32		32		_		_	
Others <sup>(1)</sup>		(435)	1.	,651		2,650		_			
				At	March	31, 2018	3				
		fair value ired using	I	Effect r profi	ecorde t or lo			Effect directly			
	va	luation hniques		orable inges		vorable anges		orable anges		vorable anges	
					(In mi	llions)					
Financial assets:											
Derivative financial instruments:											
Currency derivatives	¥	14	¥	80	¥	1	¥	—	¥	—	
Equity derivatives		1,880		271		310		—		—	
Credit derivatives		4,667	4.	,515	1	1,765				_	
Financial assets at fair value through profit or loss:  Debt instruments		10.143		278							
Equity instruments		18,057		361		336					
Available-for-sale financial assets:		10,057		501		220					
Debt instruments		154		_		_		4		2	
Equity instruments <sup>(2)</sup>	84	44,352		_		_	2	6,835	2:	5,290	
Financial liabilities:											
Derivative financial instruments:											
Currency derivatives	¥	14	¥	2	¥	80	¥	_	¥		
Credit derivatives		422		35		35					
Others <sup>(1)</sup>		833		,375		3,090		_			

<sup>(1)</sup> Embedded derivatives are separately accounted for, but presented together with the host contract in the consolidated statements of financial position. In these tables, the embedded derivatives whose host contracts are carried at amortized cost are presented within Others. Although the separated embedded derivatives may have a positive or a negative fair value, they have been presented in these tables as liabilities to be consistent with the host contract.

<sup>(2)</sup> Equity instruments which are classified as available-for-sale financial assets include those at SMFL, which are reclassified as assets held for sale in the consolidated statement of financial position.

Derivative financial instruments (including embedded derivatives)

With respect to the credit loss protection scheme offered to GS, the anticipated losses will vary significantly depending on the expected additional withdrawal ratio of unfunded commitment lines in the reference portfolio. The tables above present the estimates of the impact of changing the expected additional withdrawal ratio from an optimistic (favorable) scenario to a pessimistic (unfavorable) scenario. For the other derivative instruments, including embedded derivatives that are separately accounted for from host contracts, that use correlation or volatility in the valuation techniques, the impact resulting from using a reasonable range of those inputs is estimated where it is expected to be significant.

Financial assets at fair value through profit or loss

With respect to preferred stocks convertible into listed stocks, for which historical volatilities of related listed stocks are used in the valuation techniques, the impact resulting from using a reasonable range for the volatility is statistically estimated where it is expected to be significant. With respect to certain loans and advances, for which the probability of default and loss given default rates are used in the valuation techniques, the impact resulting from using a reasonable range of those inputs is estimated where it is expected to be significant. Certain investment funds are measured at fair value determined based on net asset value per share, which includes significant unobservable inputs. Since those funds are managed by value at risk ("VaR") based on historical gain or loss data, the impact of the valuation sensitivity is estimated using a one-day VaR of the portfolio, based on a one-sided confidence interval of 99.0%.

Since the adoption of IFRS 9, the classification and measurement of some financial instruments have changed. The investment funds mentioned above were previously classified as available-for-sale under IAS 39. The loans and advances mentioned in this section were previously carried at amortized cost under IAS 39. The calculation method of sensitivity analysis of those investment funds has not changed.

Investment securities at fair value through other comprehensive income

With respect to unlisted stocks which are measured at fair value based on a market approach, the impact of changing the market multiples within a reasonable range  $(\pm 10\%)$  is estimated.

Since the adoption of IFRS 9, the classification and measurement of some financial instruments have changed. Unlisted stocks described in the section "Investment securities at fair value through other comprehensive income" were mentioned in the section "Available-for-sale financial assets" at March 31, 2018. The calculation method of sensitivity analysis of those instruments has not changed.

# Financial Assets and Liabilities Not Carried at Fair Value

The tables below present the carrying amounts and fair values by level within the fair value hierarchy, as described in "Financial Assets and Liabilities Carried at Fair Value—Fair Value Hierarchy," of financial assets and liabilities not carried at fair value on the SMBC Group's consolidated statements of financial position at March 31, 2019 and 2018.

		At March 31, 2019					
		Carrying		Fair	value		
	Notes	amount	Total	Level 1	Level 2	Level 3	
			<u> </u>	n millions)			
Financial assets:							
Cash and deposits with banks	a	¥57,763,441	¥57,766,549	¥56,716,529	¥ 1,050,020	¥ —	
Call loans and bills bought:							
Call loans	a	2,459,098	2,459,774	_	2,459,774	_	
Bills bought	a	6,647	6,645	_	6,645	_	
Reverse repurchase agreements and							
cash collateral on securities							
borrowed	a	10,345,994	10,345,889	_	10,345,889	_	
Investment securities:							
Debt instruments at amortized							
cost	b	318,914		281,136		_	
Loans and advances	a	90,682,938	93,451,467	_	290,997		
Other financial assets	a	3,609,129	3,606,414	_	3,551,947	54,467	
Financial liabilities:							
Deposits:							
Non-interest-bearing deposits,							
demand deposits and deposits							
at notice			¥89,970,579	¥ —	¥89,970,579	¥ —	
Other deposits	c	44,435,073	44,435,139	_	44,435,139	_	
Call money and bills sold:							
Call money	c	1,307,779	1,307,710	_	1,307,710	_	
Bills sold	c	_	_	_	_	_	
Repurchase agreements and cash							
collateral on securities lent		12,887,249	12,887,249	_	12,887,249		
Borrowings		12,167,858	12,268,394	_	12,244,136	24,258	
Debt securities in issue		11,171,209	11,304,119	_	11,037,252	266,867	
Other financial liabilities	c	5,596,513	5,596,506	_	5,553,389	43,117	

At March 31, 2018

		Carrying				
	Notes	amount	Total	Level 1	Level 2	Level 3
			(II	n millions)		
Financial assets:						
Cash and deposits with banks	a	¥54,696,069	¥54,708,231	¥53,401,133	¥ 1,307,098	¥ —
Call loans and bills bought:						
Call loans		1,858,802		_	1,859,176	
Bills bought	a	23,078	23,051	_	23,051	_
Reverse repurchase agreements and						
cash collateral on securities						
borrowed	a	8,491,703	8,491,858	_	8,491,858	_
Investment securities:						
Held-to-maturity investments		372,459		374,597	_	_
Loans and advances		85,129,070		_	258,673	87,279,973
Other financial assets	a	3,598,642	3,595,216	_	3,429,143	166,073
Financial assets included in assets						
held for sale	a	3,098,196	3,224,902	3,824	84,058	3,137,020
Financial liabilities:						
Deposits:						
Non-interest-bearing deposits,						
demand deposits and deposits						
at notice	c	¥84,121,443	¥84,121,124	¥ —	¥84,121,124	¥ —
Other deposits	c	44,340,084	44,339,583	_	44,339,583	_
Call money and bills sold:						
Call money	c	1,190,929	1,190,936	_	1,190,936	_
Bills sold	c	_	_	_	_	_
Repurchase agreements and cash						
collateral on securities lent	c	12,022,593	12,022,593	_	12,022,593	_
Borrowings	c	10,652,481	10,761,610	_	10,739,893	21,717
Debt securities in issue	c	10,569,117	10,767,745	_	10,587,917	179,828
Other financial liabilities	c	6,691,042	6,691,016	_	6,571,846	119,170
Financial liabilities included in						
liabilities directly associated with						
the assets held for sale	c	3,371,556	3,380,139		3,380,139	_

# Notes:

- a. Note that some of the financial assets in this category include embedded derivatives, which are separately accounted for, but presented together with the host contract at March 31, 2018.
  - (i) The carrying amounts of deposits with banks without maturity and loans with no specified repayment dates represent a reasonable estimate of fair value, considering the nature of these financial instruments.
  - (ii) Financial assets with a remaining maturity of six months or less: The carrying amounts represent a reasonable estimate of fair value
  - (iii) Financial assets with a remaining maturity of more than six months: Except for impaired loans and advances, the fair values are mostly determined using discounted cash flow models taking into account certain factors including counterparties' credit ratings, pledged collateral, and market interest rates. The fair values of impaired loans and advances are generally determined by discounting the estimated future cash flows over the time period they are expected to be recovered, and may be based on the appraisal value of underlying collateral as appropriate.
- b. The fair values of debt instruments at amortized cost are determined using quoted prices in active markets or observable inputs other than quoted prices in active markets.
- c. Note that some of the financial liabilities in this category include embedded derivatives, which are separately accounted for, but presented together with the host contract at March 31, 2019 and 2018.
  - The carrying amounts of demand deposits and deposits without maturity represent a reasonable estimate of fair value, considering the nature of these financial instruments.

- (ii) Financial liabilities with a remaining maturity of six months or less: The carrying amounts represent a reasonable estimate of fair value.
- (iii) Financial liabilities with a remaining maturity of more than six months: The fair values are, in principle, based on the present values of future cash flows calculated using the refinancing rate applied to the same type of instruments for similar remaining maturities. The fair values of debt securities in issue are based on the present values of future cash flows calculated using the rate derived from yields of bonds issued by SMFG, SMBC and other subsidiaries and publicly offered subordinated bonds published by securities firms.
- d. The fair values of held-to-maturity investments are determined using quoted prices in active markets.

#### 44 OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

The following tables present the information about the impact of offsetting of financial assets and liabilities in the consolidated statements of financial position in accordance with the criteria described in Note 2 "Summary of Significant Accounting Policies," as well as the impact of netting of financial instruments that are subject to enforceable master netting arrangements or similar agreements but do not qualify for the offsetting criteria at March 31, 2019 and 2018.

					At March 31	, 2019				
	Gross amounts of recognized		Gross amounts set in statements		Net amounts presented in	Related amount statements of final				
	financial assets and liabilities	_	of financial position <sup>(1)</sup>		statements of nancial position	Financial instruments <sup>(3)</sup>	Ca	sh collateral	Ne	et amounts
E*					(In million	ns)				
Financial assets <sup>(4)</sup> :										
Reverse repurchase agreements and cash collateral on securities			(4.446.600)		40.047.004					102 520
borrowed	, ,	¥	. , , ,		, ,	¥(10,243,455)				102,539
Derivative financial instruments	3,881,854	_	(499,280)	_	3,382,574	(1,798,712)	_	(316,886)	_1	,266,976
Total	¥15,344,537	¥	(1,615,969)	¥	13,728,568	¥(12,042,167)	¥	(316,886)	¥1	,369,515
Financial liabilities <sup>(4)</sup> :										
Repurchase agreements and cash										
collateral on securities lent		¥	(1,116,689)	¥	12,887,249	¥(12,885,505)	¥	_	¥	1,744
Derivative financial instruments	3,643,981		(592,208)		3,051,773	(1,803,566)		(472,156)		776,051
Total	¥17,647,919	¥	(1,708,897)	¥	15,939,022	¥(14,689,071)	¥	(472,156)	¥	777,795
					At March 31	, 2018				
	Gross amounts		Gross amounts		Net amounts	Related amoun				
	of recognized financial assets	off	set in statements of financial		presented in statements of	Financial	ilici	ai position		
	and liabilities		position <sup>(1)</sup>		nancial position	instruments(3)	Ca	sh collateral	Ne	et amounts
					(In millio	ns)				
Financial assets <sup>(4)</sup> :										
Reverse repurchase agreements and cash collateral on securities										
borrowed	¥ 9,346,594	¥	(854,891)	¥	8,491,703	¥ (8,458,707)	¥	_	¥	32,996
Derivative financial instruments	4,729,842		(844,571)	_	3,885,271	(1,999,343)		(479,814)	_1	,406,114
Total	¥14,076,436	¥	(1,699,462)	¥	12,376,974	¥(10,458,050)	¥	(479,814)	¥1	,439,110
Financial liabilities <sup>(4)</sup> :										
Repurchase agreements and cash										
collateral on securities lent	¥12,877,484	¥	(854,891)	¥	12,022,593	¥(12,019,290)	¥	_	¥	3,303
Derivative financial instruments	4,526,765		(1,028,749)		3,498,016	(2,009,835)		(587,693)		900,488
Total	¥17,404,249	¥	(1,883,640)	¥	15,520,609	¥(14,029,125)	¥	(587,693)	¥	903,791

<sup>(1)</sup> Amounts offset for derivative financial instruments include cash collateral.

<sup>(2)</sup> The amounts of financial instruments and cash collateral have been limited to the net amounts presented in the consolidated statements of financial position so as not to include any over-collateralization.

- (3) Financial instruments include non-cash collateral at fair value.
- (4) Financial assets and liabilities include amounts that are both subject to and not subject to enforceable master netting arrangements or similar agreements.

The "Gross amounts offset in statements of financial position" column in the above tables represents the impact of offsetting of financial assets and liabilities in the consolidated statements of financial position in accordance with the offsetting criteria. The SMBC Group presents financial assets and liabilities on a net basis in the consolidated statements of financial position only if it currently has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis or realize the asset and settle the liability simultaneously.

The "Related amounts not offset in statements of financial position" column comprises (1) financial assets and liabilities subject to netting arrangements, such as the International Swaps and Derivatives Association's ("ISDA") Master Agreement, master repurchase agreements and master securities lending agreements, which allow all the outstanding transactions with a particular counterparty to be set off only if the event of default or other predetermined events occur, and (2) cash and non-cash collateral related to those transactions.

#### 45 FINANCIAL RISK MANAGEMENT

The SMBC Group classifies risks into the following categories: credit risk, market risk, liquidity risk and operational risk. This note presents information about the SMBC Group's exposure to credit risk, market risk, and liquidity risk, and its policies and processes for measuring and managing these risks.

## Risk Management System

Top management plays an active role in the risk management process out of recognition for the importance of risk management. The SMBC Group-wide basic policies for risk management are determined by the Management Committee before being authorized by the board of directors.

In line with these basic policies for risk management, the functions for managing major risks are consolidated within the Risk Management Unit, which is independent from business units. In addition, the Internal Audit Dept. conducts internal audits on the status of risk management to verify that risk is appropriately managed.

Risk management systems are in place at individual SMBC Group companies that have been established based on the characteristics of their particular businesses and in accordance with the basic policies. Furthermore, the SMBC Group is strengthening SMBC Group-wide risk management systems through the Group Chief Risk Officer ("CRO") Committee, which consists of the Group CRO and risk management representatives from strategically important SMBC Group companies.

SMBC Group's Risk Management System Holding Company (Sumitomo Mitsui Financial Group) **Board of Directors** Risk Committee **Audit Committee** Management Committee **External Audit** Group CRO ¶ Risk Management Committee Internal Audit Dept. ALM Committee **Credit Risk Committee** Corporate Risk Management Dept. Market Risk, Liquidity Risk, Operational Risk Credit & Investment Planning Dept. Credit Risk Operations Planning Dept. Processing Risk System Risk IT Planning Dept. Operational Risk Legal Risk General Affairs Dept. Human Resources Dept. Human Resources Risk General Affairs Dept. / Public Relations Dept. Reputational Risk

The diagram below represents the risk management system of the SMBC Group.

#### Risk Capital Management

Administrative Services Dept

In managing credit risk, market risk, and operational risk affecting the entire SMBC Group, the SMBC Group applies a uniform standard, risk capital based on value at risk ("VaR"), for use in monitoring and managing risks. This standard is applied while taking into account the characteristics of each risk and of the businesses of SMBC Group companies. Specific risk capital measures include setting upper limits for risk exposure based on SMBC Group-wide and business unit risk appetite and SMBC Group-wide management constitution. Each business unit operates business operation within that limit. Through these precautions, the SMBC Group practices management that maintains an appropriate balance between risks and returns based on a comprehensive perspective and secures sufficient financial soundness.

Tangible Asset Risk

**Group Companies** 

# Credit Risk

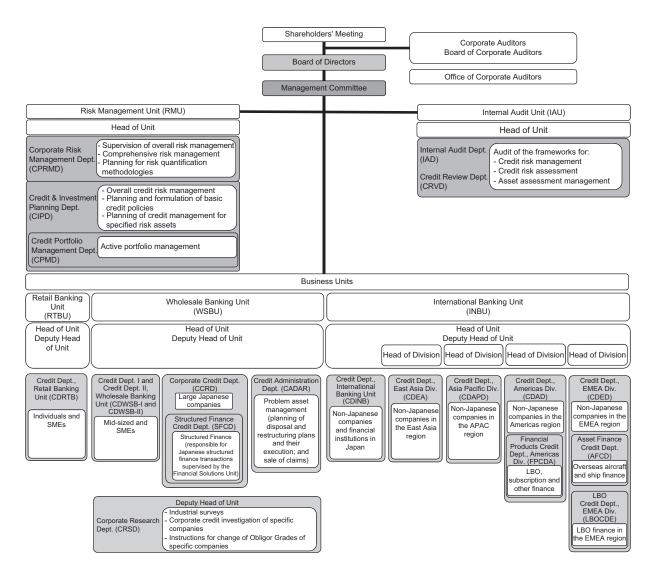
Credit risk is the risk of incurring losses from decline or loss of the value of an asset (including off-balance sheet items) that is caused by a credit event including but not limited to the deterioration of financial condition of a borrower. Overseas credits transactions also entail country risk, which is closely related to credit risk. Country risk is the risk of incurring losses caused by changes in political or economic conditions. Credit exposures arise primarily from lending activities such as loans and advances, acquiring investment securities, derivative transactions, and off-balance sheet transactions such as unused portion of loan commitments.

### Credit risk management system

Credit risk is the most significant risk to which the SMBC Group is exposed. The purpose of credit risk management is to keep the credit risk exposure to a permissible level relative to capital, to maintain the quality of assets and to ensure returns commensurate with risk.

At the SMBC Group, the Group CRO formulates credit risk management policies each year on the basis of Group-wide basic policies for risk management. The Credit & Investment Planning Department, responsible for the comprehensive management of credit risk, drafts and administers credit risk regulations including the Group credit policies, manages non-performing loans ("NPLs"), and performs other aspects of credit portfolio management. Also, the Credit Risk Committee deliberates on matters related to Group-wide credit portfolios. The SMBC Group companies follow the fundamental principles established by the SMBC Group to assess and manage credit risk. Each of SMBC Group companies manages credit risk according to the nature of its business, and assesses and manages the credit risks of individual loans and credit portfolios quantitatively, using consistent standards.

The following chart shows the credit risk management system of SMBC, the SMBC Group's significant banking subsidiary.



At SMBC, the Credit & Investment Planning Department within the Risk Management Unit is responsible for the comprehensive management of credit risk. This department drafts and administers credit policies, the internal rating system, credit authority guidelines, and credit application guidelines, and manages NPLs, including impaired loans, and other aspects of credit portfolio management. The department also cooperates with

the Corporate Risk Management Department in quantifying credit risk (risk capital and risk-weighted assets) and controls SMBC's entire credit risk. Further, the Credit Portfolio Management Department within the Credit & Investment Planning Department strives to stabilize the credit portfolio and manage the risk through credit derivatives, loan asset sales and other instruments.

The credit departments of SMBC within each business unit conduct credit risk management for loans handled by its unit and manage portfolios of its unit. The credit limits they use are based on the baseline amounts that the Credit & Investment Planning Department establishes for each grading category, with particular attention paid to evaluating and managing customers or loans perceived to have particularly high credit risk. The Corporate Research Department engages in research on industries and analyzes the business and financial conditions of borrower enterprises to detect early signs of problems or growth potential. The Credit Administration Department is responsible for handling NPLs of borrowers classified as potentially bankrupt or lower, and formulates plans for workouts, including write-offs, and corporate rehabilitation. The department closely liaises with SMBC Servicer Co., Ltd., an SMBC Group company, which engages in related services to efficiently reduce the amount of NPLs, including through the sale of loans.

The Internal Audit Unit of SMBC, operating independently of the business units, audits asset quality, accuracy of grading and state of credit risk management, and reports the results directly to the board of directors and the Management Committee.

SMBC has established the Credit Risk Committee to undertake control of credit risk and to ensure the overall soundness of the loan operations.

# Credit risk management methods

To effectively manage the risk involved in individual loans as well as the credit portfolio as a whole, the SMBC Group first acknowledges that every loan entails credit risk, assesses the credit risk posed by each borrower and loan using an internal rating system, and quantifies that risk for control purposes.

## Credit risk evaluation

At SMBC, the Credit & Investment Planning Department manages an internal rating system for each asset control category set according to portfolio characteristics. For example, credits to commercial and industrial ("C&I") companies, individuals for business purposes (domestic only), sovereigns, public sector entities, and financial institutions are assigned an "obligor grade," which indicates the borrower's creditworthiness, and/or "facility grade," which indicates the collectability of assets taking into account the transaction conditions such as guarantee/collateral, and tenor. The business units determine an obligor grade by first assigning a financial grade using a financial strength grading model and data obtained from the obligor's financial statements, including net worth and cash flows. The financial grade is then adjusted taking into account the actual state of the obligor's financial position and qualitative factors to derive the obligor grade. The qualitative factors mainly include the expected future cash flows taking into account factors such as historical loss information, the appropriateness of the borrower's business plan or operational improvement plan, the status of progress of its plan, and the overall support from financial institutions. In the event that the borrower is domiciled overseas, internal ratings for credit are made after taking into consideration the country rank, which represents an assessment of the credit quality of each country based on its political and economic situation, as well as its current account balance and external debt. Obligor grades and facility grades are reviewed once a year and as otherwise necessary, such as when there are changes in the credit situation. The SMBC Group's subsidiaries carry out credit risk evaluations in line with SMBC.

The table below shows the corporate obligor grading system of SMBC.

Obligor Grade			
Domestic (C&I), etc.	Definition	Borrower Category	
J1	G1	Very high certainty of debt repayment	
J2	G2	High certainty of debt repayment	
J3	G3	Satisfactory certainty of debt repayment	
J4	G4	Debt repayment is likely, but this could change in cases of significant changes in economic trends or business environment	Normal
J5	G5	No problem with debt repayment over the short term, but not satisfactory over the mid to long term, and the situation could change in cases of significant changes in economic trends or business environment	Borrowers
J6	G6	Currently no problem with debt repayment, but there are unstable business and financial factors that could lead to debt repayment problems	
J7	G7	Close monitoring is required due to problems in meeting loan terms and conditions, sluggish/unstable business, or financial problems	Borrowers Requiring Caution
J7R	G7R	Obligors with loans that are more than three months past due or with restructured loans within the "Borrowers Requiring Caution" category	Substandard Borrowers
J8	G8	Currently not bankrupt, but experiencing business difficulties, making insufficient progress in restructuring and highly likely to go bankrupt	Potentially Bankrupt Borrowers
J9	G9	Though not yet legally or formally bankrupt, has serious business difficulties and rehabilitation is unlikely; thus, effectively bankrupt	Effectively Bankrupt Borrowers
J10	G10	Legally or formally bankrupt	Bankrupt Borrowers

There are also grading systems for loans to individuals such as housing loans and structured finance including project finance, where the repayment source is limited to the cash flows generated by a particular business or asset. For example, the obligor grade of housing loans is determined taking into account various relevant factors such as proportion of the repayment to revenue, proportion of down payment to the value and past due information.

The Credit & Investment Planning Department of SMBC centrally manages the internal rating systems, and designs, operates, supervises and validates the grading models. It validates the grading models (including statistical validation) of main assets following the procedure manual once a year to ensure their effectiveness and suitability.

#### Quantification of credit risk

At SMBC, credit risk quantification refers to the process of estimating the degree of credit risk of a portfolio or individual loan taking into account not just the obligor's probability of default ("PD"), but also the concentration of risk in a specific customer or industry and the loss impact of fluctuations in the value of collateral, such as real estate and securities.

Specifically, the PD by grade, loss given default ("LGD"), credit quality correlation among obligors, and other parameter values are estimated using the historical data of obligors and facilities stored in a database to calculate the credit risk. Then, based on these parameters, SMBC runs a simulation of simultaneous default using the Monte Carlo Simulation to calculate SMBC's maximum loss exposure to the estimated amount of the maximum losses that may be incurred. Based on these quantitative results, SMBC allocates risk capital.

Risk quantification is also executed for purposes such as to determine the portfolio's risk concentration or to simulate economic movements (stress tests), and the results are used for making optimal decisions across the whole range of business operations, including formulating business plans and providing a standard against which individual credit applications are assessed.

#### Credit assessment

At SMBC, the credit assessment of corporate loans involves a variety of financial analyses, including cash flows, to predict an enterprise's capability of loan repayment and its growth prospects. These quantitative measures, when combined with qualitative analyses of industrial trends, the enterprise's research and development capabilities, the competitiveness of its products or services, and its management caliber, result in a comprehensive credit assessment. The loan application is analyzed in terms of the intended utilization of the funds and the repayment schedule. In the assessment of housing loans for individuals, SMBC employs a credit assessment model based on credit data amassed and analyzed by SMBC over many years, taking into account various relevant factors including proportion of the repayment to revenue, proportion of down payment to the value and past due information.

#### Credit monitoring

At SMBC, in addition to analyzing loans at the application stage, the Credit Monitoring System is utilized to reassess obligor grades, and review credit policies for each obligor so that problems can be detected at an early stage, and quick and effective action can be taken. The system includes annual monitoring that is carried out each time the financial results of the obligor enterprise are obtained, as well as ad-hoc monitoring that is performed each time credit conditions change.

#### Credit portfolio management

Risk-taking within the scope of capital

To keep the credit risk exposure to a permissible level relative to capital, the Corporate Risk Management Department of the Company sets a credit risk capital limit for internal control purposes. Under this limit, sublimits are set for each business unit. The Corporate Risk Management Department conducts monthly monitoring to make sure that these limits are being followed.

## Controlling concentration risk

As the SMBC Group's equity capital may be materially impaired in the event that the credit concentration risk becomes apparent, the Credit & Investment Planning Department of the Company therefore takes measures to manage concentration risks, such as introducing large exposure limits and conducting intensive loan reviews for obligors with large exposures, with an increased focus on industrial sectors with an excessive concentration of credit risk. Further, to manage country risk, SMBC's Credit Department of the International Banking Unit has credit limit guidelines based on each country's creditworthiness.

Toward active portfolio management

SMBC's Credit Portfolio Management Department makes use of credit derivatives, loan asset sales, and other instruments to proactively and flexibly manage its portfolio to stabilize credit risk.

# Maximum exposure to credit risk before collateral held or other credit enhancements

The following table shows the maximum exposure to credit risk before taking into account any collateral held or other credit enhancements at March 31, 2019 and 2018.

	At Ma	rch 31,
	2019	2018
	(In m	illions)
Credit risk exposures relating to assets on the consolidated statements of		
financial position:		
Deposits with banks	¥ 56,700,489	¥ 53,992,931
Call loans and bills bought	2,465,745	1,881,880
Reverse repurchase agreements and cash collateral on securities		
borrowed	10,345,994	8,491,703
Trading assets	2,480,903	2,841,148
Derivative financial instruments	3,382,574	3,885,271
Financial assets at fair value through profit or loss	2,620,686	1,528,921
Investment securities:		
Debt instruments at amortized cost (At March 31, 2018: Held-to-maturity		
investments)	318,914	372,459
Debt instruments at FVOCI (At March 31, 2018: Available-for-sale		
financial assets)	13,333,221	14,282,706
Loans and advances	90,682,938	85,129,070
Other financial assets	3,609,129	3,598,642
Financial assets included in assets held for sale	_	3,099,888
Credit risk exposures relating to off-balance sheet items <sup>(1)</sup> :		
Loan commitments	62,724,820	60,107,128
Financial guarantees and other credit-related contingent liabilities	9,409,066	8,426,245
Total	¥258,074,479	¥247,637,992

<sup>(1)</sup> The off-balance sheet items represent the nominal amounts of undrawn loan commitments, financial guarantees and other credit-related contingent liabilities.

Based on the table above, excluding loan commitments (refer to Note 41 "Contingency and Capital Commitments"), the majority of the total exposure to credit risk is derived from "Loans and advances" and "Debt instruments at FVOCI (At March 31, 2018: Available-for-sale financial assets)."

# Collateral and other credit enhancements

The SMBC Group considers the acquisition of collateral and guarantees as a secondary repayment source to further enhance loan recovery and minimize credit risk. Based on the assessment of a borrower's real financial condition and potential future cash flows, the SMBC Group shall analyze the borrower's repayment ability and require sufficient collateral in the form of an asset or third-party obligation. This serves to mitigate the inherent credit risk in the exposure, by either improving recoveries in the event of a default or transferring the borrower's obligation to guarantors. Collateral received is mainly segregated into (1) financial collateral such as cash, deposits and securities, (2) real estate collateral such as land and buildings, and (3) guarantees received from sovereigns, municipal corporations, credit guarantee corporations and other public entities, financial institutions, and other companies.

The SMBC Group's credit risk management is mainly based on an analysis of the repayment ability from the cash flows of the borrower's business performance, and the collateral and other credit enhancements are considered as secondary repayment sources in the SMBC Group's business practice. At the time of the primary lending decision, the SMBC Group evaluates the collateral on an individual borrower basis to consider its

financial effect for mitigating credit risk. The re-evaluation of the collateral and other credit enhancements will be performed regularly, depending on the borrower's creditworthiness. In case there is a significant change in the borrower's repayment ability due to a deterioration in its creditworthiness and/or its cash flows, the SMBC Group may utilize the collateral and other credit enhancements as a source of repayment.

The following table shows the financial effect of collateral and other credit enhancements on impaired loans and advances at March 31, 2019. The maximum collateral amounts included in the disclosure are limited to the carrying value of loans and advances where the credit exposure is over-collateralized.

	At N	Aarch 31, 2019
	(.	In millions)
Impaired loans and advances	¥	882,018
Financial effect of collateral and other credit enhancements		325,896

The following table shows the financial effect of collateral and other credit enhancements on loans and advances for borrowers requiring caution and impaired loans and advances at March 31, 2018. The maximum collateral amounts included in the disclosure are limited to the carrying value of loans and advances where the credit exposure is over-collateralized.

	At	March 31, 2018
		(In millions)
Loans and advances for borrowers requiring caution and impaired loans and advances	¥	1,965,681
Financial effect of collateral and other credit enhancements		959,015

# Concentration of risks of loans and advances with credit risk exposure

An analysis of concentrations of credit risk from loans and advances by geographical sector and industry sector at March 31, 2019 and 2018 is shown below. The concentration by geographical sector is measured based on the domicile of the borrower.

# Geographical sector

	At March 31,		
	2019	2018	
	(In mi	llions)	
Domestic	¥59,856,165	¥57,830,627	
Foreign:			
Americas	12,382,463	11,221,244	
Europe	5,988,133	4,949,471	
Asia	9,720,884	8,423,747	
Others	3,598,673	3,434,838	
Total foreign	31,690,153	28,029,300	
Gross loans and advances	91,546,318	85,859,927	
Adjust: Unearned income, unamortized premiums—net and deferred loan			
fees—net	(258,392)	(239,181)	
Less: Allowance for loan losses	(604,988)	(491,676)	
Carrying amount	¥90,682,938	¥85,129,070	

	At March 31,		
	2019	2018	
	(In mi	llions)	
Domestic:			
Manufacturing	¥ 8,522,451	¥ 7,961,620	
Agriculture, forestry, fisheries and mining	288,099	145,957	
Construction	918,617	947,765	
Transportation, communications and public enterprises	5,596,935	5,424,054	
Wholesale and retail	5,281,596	5,288,767	
Finance and insurance	3,129,666	2,777,862	
Real estate and goods rental and leasing	10,126,531	9,017,664	
Services	4,328,173	4,255,228	
Municipalities	866,373	1,000,286	
Lease financing	9,030	14,629	
Consumer <sup>(1)</sup>	16,187,195	16,363,489	
Others	4,601,499	4,633,306	
Total domestic	59,856,165	57,830,627	
Foreign:			
Public sector	360,875	372,008	
Financial institutions	5,382,130	4,496,646	
Commerce and industry	23,285,374	21,023,885	
Lease financing	344,958	357,660	
Others	2,316,816	1,779,101	
Total foreign	31,690,153	28,029,300	
Gross loans and advances	91,546,318	85,859,927	
Adjust: Unearned income, unamortized premiums—net and deferred loan			
fees—net	(258,392)	(239,181)	
Less: Allowance for loan losses	(604,988)	(491,676)	
Carrying amount	¥90,682,938	¥85,129,070	

<sup>(1)</sup> The balance in Consumer mainly consists of housing loans. The housing loan balances amounted to ¥11,216,711 million and ¥11,482,678 million at March 31, 2019 and 2018, respectively.

The following tables show a disaggregation of the structured finance loans and advances balances, where the repayment source is limited to the cash flows generated by a particular business or asset, and the balances of secured or unsecured consumer loans at March 31, 2019 and 2018. These loans and advances are included in the preceding tables.

# Structured finance:

	At Ma	rch 31,
	2019	2018
	(In m	illions)
Real estate finance	¥ 2,493,748	¥ 2,421,408
Project finance	3,978,779	3,976,222
Other structured finance	387,400	374,430
Total structured finance	¥ 6,859,927	¥ 6,772,060

#### Consumer:

	At March 31,		
	2019	2018	
	(In m	illions)	
Secured loans <sup>(1)</sup>	¥12,008,728	¥12,255,845	
Unsecured loans	4,178,467	4,107,644	
Total consumer	¥16,187,195	¥16,363,489	

<sup>(1)</sup> The secured loans and advances mainly represent housing loans. The housing loan balances amounted to ¥11,216,711 million and ¥11,482,678 million at March 31, 2019 and 2018, respectively.

# Credit quality analysis

The following tables set out information about the gross carrying amount of financial assets and the exposure to credit risk on loan commitments and financial guarantee contracts by stage allocation and internal rating grades of SMBC. Refer to Note 2 "Summary of Significant Accounting Policies" for information on stage allocation. Also refer to Note 45 "Financial Risk Management" for information on obligor grading system of SMBC.

	At March 31, 2019							
	12-month ECL	Lifetime ECL not credit- impaired	Lifetime ECL credit-impaired	Total				
		(In n	nillions)					
Loans and advances at amortized cost:								
Normal								
J1-6	¥38,708,431	¥ 191,177	¥ —	¥38,899,608				
G1-6	24,350,586	508,277	_	24,858,863				
Japanese government and local municipal								
corporations	3,137,657	_	_	3,137,657				
Other <sup>(1)</sup>	22,876,865	75,598	_	22,952,463				
Requiring caution								
J7	_	460,319	_	460,319				
G7	_	171,441	_	171,441				
Other <sup>(1)</sup>	_	183,949	_	183,949				
Impaired <sup>(2)</sup>			882,018	882,018				
Gross loans and advances	89,073,539	1,590,761	882,018	91,546,318				
Adjust: Unearned income, unamortized								
premiums—net and deferred loan								
fees—net				(258,392)				
Less: Allowance for loan losses	(158,094)	(92,446)	(354,448)	(604,988)				
Carrying amount				¥90,682,938				
- · · · · · · · · · · · · · · · · · · ·								

<sup>(1)</sup> The balance of "Other" includes housing loans, which amounted to \\$11,084,927 million and \\$28,018 million for the borrower category of Normal and Requiring Caution, respectively.

 $<sup>(2) \</sup>quad \hbox{``Impaired'' refers to loans and advances related to borrowers with obligor grades not higher than 7R.}$ 

Modified loans and advances that were subject to lifetime ECL measurement amounted to ¥28,908 million for the fiscal year ended March 31, 2019. The net modification gain or loss is not material.

	At March 31, 2019						
	12-month ECL	n	Lifetime ECL not creditimpaired Lifetime ECL creditimpaired		Total		
		(In millions)					
Loan commitments and Financial Guarantees(1):							
Gross carrying amount	¥28,842,267	¥	383,828	¥	13,435	¥29,239,530	
Allowance for off-balance sheet items	36,795		18,289		5,761	60,845	

Loan commitments are the undrawn components of loan commitments on which ECL can be separately identified from those on the drawn components.

# Movements in ECL allowance

The following tables show reconciliations from the opening balance to the closing balance of the ECL allowance by class of financial instrument.

	For the fiscal year ended March 31,								
				201	19	)			2018
	1	12-month ECL	_	Lifetime ECL not credit- impaired		Lifetime ECL redit-impaired (In millions)	Total		Total
Loans and advances at amortized cost <sup>(1)</sup> :						(III IIIIIIOIIS)			
Balance at April 1	¥	164,515	¥	130,701	¥	356,404 ¥	651,620	¥	680,456
Transfer to 12-month ECL		832		(805)		(27)	_		_
Transfer to lifetime ECL not									
credit-impaired		(1,599)		4,845		(3,246)	_		_
Transfer to lifetime ECL									
credit-impaired		(1,966)	_	(10,507)	_	12,473		_	
Net transfers between stages		(2,733)		(6,467)		9,200	_		_
Provision (credit) for loan									
losses <sup>(2)</sup>		(4,265)		(31,744)		158,936	122,927		126,623
Charge-offs <sup>(3)</sup>		_		_		180,254	180,254		185,060
Recoveries					_	11,042	11,042		10,232
Net charge-offs		_		_		169,212	169,212		174,828
Others		577		(44)	_	(880)	(347)		(140,575)
Balance at March 31	¥	158,094	¥	92,446	¥	354,448 ¥	604,988	¥	491,676

<sup>(1) &</sup>quot;Loans and advances at amortized cost" includes allowance for undrawn components of loan commitments issued to retail customers which cannot be separately identified from that for the drawn components.

<sup>(2)</sup> The decrease of allowance of lifetime ECL not credit-impaired is primarily due to certain large borrowers' improvement of their financial performance.

<sup>(3)</sup> Charge-offs for lifetime ECL credit-impaired are primarily related to those for consumer loans.

		Fo	r the	fiscal year	ended	l March 31, 20	19	
	1	2-month ECL	n	etime ECL ot credit- mpaired		fetime ECL dit-impaired		Total
				(In n	nillion	ns)		
Loan commitments and financial guarantees(1):								
Balance at April 1	¥	35,543	¥	23,311	¥	6,225	¥	65,079
Net transfers between stages		(28)		(228)		256		_
Provision (credit) for off-balance sheet items		2,272		(4,794)		(720)		(3,242)
Others		(992)						(992)
Balance at March 31	¥	36,795	¥	18,289	¥	5,761	¥	60,845

<sup>(1)</sup> ECL allowance for loan commitments is that for the undrawn components of loan commitments, which can be separately identified from that for the drawn components.

# Loans and advances by credit quality at March 31, 2018

Loans and advances are summarized as follows:

	At March 31,
	2018
	(In millions)
Neither past due nor impaired	¥84,856,335
Past due but not impaired	124,724
Impaired <sup>(1)</sup>	878,868
Gross loans and advances	85,859,927
Adjust: Unearned income, unamortized premiums—net and deferred loan fees—net	(239,181)
Less: Allowance for loan losses	(491,676)
Carrying amount	¥85,129,070

<sup>(1)</sup> Loans and advances to borrowers who are classified in the borrower categories of substandard borrowers, potentially bankrupt borrowers, effectively bankrupt borrowers, and bankrupt borrowers described in the obligor grading system represent impaired loans and advances.

Loans and advances neither past due nor impaired

The following tables show the credit quality of the portfolio of loans and advances that were neither past due nor impaired, by geography and by industry based on the corporate obligor grading system of SMBC at March 31, 2018. Since the internal rating system of SMBC's consumer portfolio differs from the corporate obligor grading system, the balances of loans and advances to consumers are included in the grade category of "Other." Additionally, as the SMBC Group's subsidiaries are adopting various internal rating systems which differ from SMBC, the grade category of "Other" also includes some balances of loans and advances held by those subsidiaries.

	At March 31, 2018						
		Nor	mal		Requiring (	Caution	
	J 1-3	J 4-6	Japanese government and local municipal corporations	Other	J 7	Other	Total
				(In millions)			
<b>Domestic:</b>							
Manufacturing	¥ 4,275,861	¥ 2,190,117	¥ —	¥ 1,196,566 ¥	199,616 ¥	22,681	¥ 7,884,841
fisheries and mining	81,900	42,892	13,973	207	599		139,571
Construction		468,222	13,973	119,439	26,779	— 459	
Transportation, communications and	317,374	400,222	_	117,437	20,777	737	754,275
public enterprises	4,069,995	1,066,246	86,932	133,132	46,657	148	5,403,110
Wholesale and retail	2,333,434	2,399,747	_	297,583	155,584	1,421	5,187,769
Finance and insurance	1,801,410	349,934	2,785	618,935	1,630	5	2,774,699
Real estate and goods rental							
and leasing	5,696,289	3,082,764	13,696	95,634	87,218	7	, ,
Services	1,599,011	2,355,545	37,693	94,218	96,498	115	4,183,080
Municipalities	_	_	1,000,286	_	_	_	1,000,286
Lease financing	_	_	_	14,629	_	_	14,629
Consumer <sup>(1)</sup>		234		15,900,425	1,669	73,180	
Others	53,633	2,057,571	1,685,694	728,206	69,005	680	4,594,789
Total domestic	20,230,927	14,013,272	2,841,059	19,198,974	685,255	98,696	57,068,183
	G 1-3	G 4-6		Other	G 7	Other	Total
Foreign:							
Public sector	191,678	81,448	_	97,890	30	941	371,987
Financial institutions	2,381,927	338,659	_	1,752,693	_	7,891	4,481,170
Commerce and industry	14,009,273	2,425,819	_	4,114,066	222,395	53,793	20,825,346
Lease financing	23,290	_	_	330,406	_	3,964	
Others	1,194,334	161,795		383,463	9,964	2,433	1,751,989
Total foreign	17,800,502	3,007,721		6,678,518	232,389	69,022	27,788,152
Total	¥38,031,429	¥17,020,993	¥2,841,059	¥25,877,492 ¥	917,644 ¥	167,718	¥84,856,335

<sup>(1)</sup> The balance in the grade category of "Other" in Consumer includes housing loans, which amounted to \\$11,302,350 million and \\$51,189 million for the borrower category of Normal and Requiring Caution, respectively.

#### Loans and advances past due but not impaired

The SMBC Group assesses the credit quality of loans and advances taking into account past due information on a borrower basis, and does not comprehensively collate the data related to the age analysis of loans and advances that were past due but not impaired on an individual basis. The aggregate balances of loans and

advances of borrowers with one or more facilities, where any of the facilities are past due for less than three months but not impaired as at March 31, 2018 were \(\frac{1}{4}163,902\) million, respectively. Those aggregate balances therefore include individual loans and advances which are not past due. Thus, in the tables below, the SMBC Group provides the amount of loans and advances where the final payment at contractual maturity is past due, by geography and by industry, at March 31, 2018. For reference, since all the loans and advances that are past due over three months are treated as impaired, those loans and advances are not included in the tables below.

	At March 31, 2018							
	Past due up to 1 month	Past due Past due 1-2 months 2-3 months		Total				
		(In mil	lions)					
Domestic:								
Manufacturing	¥ 476	¥ 50	¥ —	¥ 526				
Agriculture, forestry, fisheries and mining		_	_					
Construction	1	10	51	62				
Transportation, communications and public enterprises	45		_	45				
Wholesale and retail	2,240	318	21	2,579				
Finance and insurance	65	76	_	141				
Real estate and goods rental and leasing	73	44	_	117				
Services	245	_	_	245				
Lease financing			_					
Consumer	55,020	10,298	3,378	68,696				
Others	2,791	44	21	2,856				
Total domestic	60,956	10,840	3,471	75,267				
Foreign:								
Financial institutions	11,934	165	1,548	13,647				
Commerce and industry	14,822	2,705	13,554	31,081				
Others	2,402	1,676	651	4,729				
Total foreign	29,158	4,546	15,753	49,457				
Total	¥ 90,114	¥ 15,386	¥ 19,224	¥ 124,724				

Impaired loans and advances

The following table shows the impaired loans and advances, by geography and by industry, at March 31, 2018.

	At March 31,
	2018
	(In millions)
Domestic:	
Manufacturing	¥ 76,253
Agriculture, forestry, fisheries and mining	6,386
Construction	13,410
Transportation, communications and public enterprises	20,899
Wholesale and retail	98,419
Finance and insurance	3,022
Real estate and goods rental and leasing	41,939
Services	71,903
Lease financing	_
Consumer	319,285
Others	35,661
Total domestic	687,177

	At March 31, 2018
	(In millions)
Foreign:	
Public sector	21
Financial institutions	1,829
Commerce and industry	167,458
Lease financing	_
Others	22,383
Total foreign	191,691
Total impaired loans and advances before allowance for loan losses	878,868
Less: Allowance for loan losses for impaired loans and advances	(369,386)
Net impaired loans and advances	¥ 509,482

# Renegotiated loans and advances at March 31, 2018

The following table shows loans and advances at March 31 2018 that would otherwise be past due or impaired, but whose terms have been renegotiated without providing any financial concessions. These loans and advances are mainly classified as requiring caution in the table of "Loans and advances neither past due nor impaired" in the section "Loans and advances by credit quality category."

The SMBC Group continually assesses the creditworthiness of a borrower for whom terms of the loans and advances have been renegotiated, taking into account the actual state of the borrower's financial position and qualitative factors. Further details are described in "Credit risk evaluation" in the section "Credit risk management methods." Loans and advances whose terms have been renegotiated and financial concessions have been provided are reported as impaired and included in the table of "Impaired loans and advances" in the section "Loans and advances by credit quality category."

	At March 31,
	2018
	(In millions)
Renegotiated loans and advances	¥ 292,466

# Trading assets, financial assets at fair value through profit or loss and investment securities

The following table shows an analysis of trading assets, financial assets at fair value through profit or loss and debt instruments at amortized cost (held-to-maturity investments at March 31, 2018) and at fair value through other comprehensive income (available-for-sale financial assets at March 31, 2018) based on the external rating system at March 31, 2019 and 2018, excluding instruments with equity features. Collateral is generally not obtained directly from the issuers.

			At March	31, 201	19		
Ti	Trading assets <sup>(1)</sup>		r value through			fair othe	t instruments at r value through r comprehensive income <sup>(1)(2)</sup>
			(In mi	llions)			
¥	242,984	¥	12,537	¥		¥	6,520,641
	1,907,495		1,254,294		280,246		5,930,057
	182,306		29,233		203		235,065
	80,851		165,108		38,387		642,091
	4,652		568		78		15,313
¥	2,418,288	¥	1,461,740	¥	318,914	¥	13,343,167
		¥ 242,984 1,907,495 182,306 80,851 4,652	Trading assets(1)  ¥ 242,984 ¥ 1,907,495 182,306 80,851 4,652		Trading assets(1)         Financial assets at fair value through profit or loss(1)         Debt amon (In millions)           ¥         242,984         ¥         12,537         ¥           1,907,495         1,254,294         182,306         29,233         80,851         165,108         4,652         568	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$

- (1) The amounts represent fair value for trading assets and financial assets at fair value through profit or loss, whereas they represent the gross carrying amount for debt instruments at amortized cost and at fair value through other comprehensive income.
- (2) There were no debt instruments at amortized cost or debt instruments at fair value through other comprehensive income subject to lifetime ECL at March 31, 2019.

				At March	31, 2	018		
		Trading assets(1)		Financial assets at air value through profit or loss <sup>(1)</sup>		eld-to-maturity investments <sup>(1)</sup>		vailable-for-sale ancial assets <sup>(1)(2)</sup>
				(In mi	llions	)		
AAA	¥	190,650	¥	_	¥	_	¥	4,865,723
AA- to AA+		2,399,644		1,518,748		372,459		8,538,879
A- to A+		192,943		_		_		276,042
Lower than A		56,458				_		532,626
Unrated		1,453		10,173		_		69,436
Total	¥	2,841,148	¥	1,528,921	¥	372,459	¥	14,282,706

(1) The amounts represent carrying amounts.

(2) Impaired available-for-sale financial assets with a carrying amount of ¥154 million at March 31, 2018 are included.

# Credit risk from derivative financial instruments

The SMBC Group maintains control limits on derivative positions, by both amount and term. At any one time, the amount subject to credit risk is limited to the fair value of derivative financial instruments that are favorable to the SMBC Group (i.e., assets where their fair value is positive).

The SMBC Group's credit risk from derivatives is mitigated where possible through netting agreements whereby derivative assets and liabilities with the same counterparty can be offset. Netting agreements, such as the ISDA master agreement, allow the netting of obligations arising under all of the derivative transactions that the agreement covers upon the counterparty's default, regardless of maturity and currency, resulting in a single net claim against the counterparty. The SMBC Group's credit risk is also mitigated by collateral arrangements through the credit support annex, resulting in collateral delivered or received regularly based on the replacement costs of derivatives.

# Market Risk and Liquidity Risk

Market risk is the possibility that fluctuations in interest rates, foreign exchange rates, stock prices or other market prices will change the market value of financial products, leading to a loss. The purpose of market risk management is to keep the market risk exposure to a permissible level relative to capital.

Liquidity risk is defined as the uncertainty around the ability to meet debt obligations without incurring unacceptably large losses. An example of such risk is the possible inability to meet current and future cash flow/collateral needs, both expected and unexpected. In such cases, the SMBC Group may be required to raise funds at less than favorable rates or be unable to raise sufficient funds for settlement. The purpose of liquidity risk management is to ensure that the SMBC Group is in a position to address its liquidity obligations through monitoring the liquidity gap between assets and liabilities, and by maintaining highly liquid supplementary funding resources.

On the basis of the SMBC Group-wide basic policies for risk management, the SMBC Group has a quantitative management process to control market and liquidity risks on an SMBC Group-wide basis by setting allowable risk limits by company. The SMBC Group at least annually reviews and identifies which companies primarily carry the market and liquidity risks within the SMBC Group. The SMBC Group sets permissible levels

and upper limits of risk for each identified company in consideration of those companies' business plans. The SMBC Group ensures that each identified company establishes a risk management system that is appropriate to the risks it faces, and has built-in transparent risk management processes which clearly separating front, middle and back office operations, and establishes a control system of mutual checks and balances.

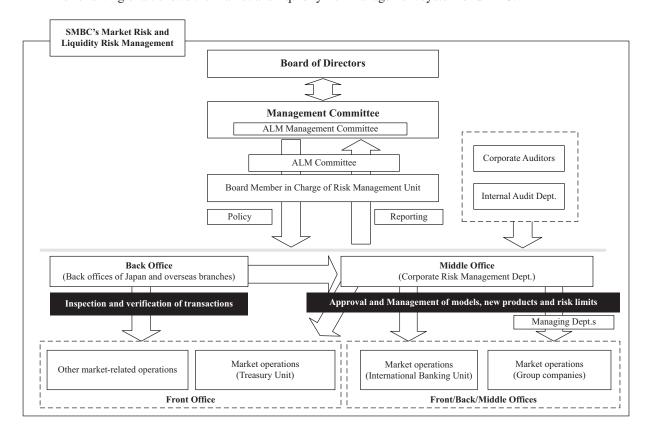
# Framework for market and liquidity risk management

The board of directors authorizes important matters relating to the management of market and liquidity risks, such as the basic policies and risk limits, which are decided by the Management Committee. The Corporate Risk Management Department, which is independent of the business units that directly handle market transactions, manages market and liquidity risks in an integrated manner. The Corporate Risk Management Department not only monitors the current risk situations but also reports regularly to the Management Committee and the board of directors.

Additionally, the Asset Liability Management ("ALM") Committee meets on a quarterly basis to examine reports on the state of market and liquidity risk management and to discuss the Group's ALM operation policies. Furthermore, SMBC's ALM Committee meets on a monthly basis to examine reports on the state of observance of SMBC's limits on market and liquidity risks, and to discuss SMBC's ALM operations.

Under the SMBC Group's internal audit system, internal audits are also periodically performed to verify that the risk management framework is functioning properly.

The following chart shows the market and liquidity risk management system of SMBC.



# Market risk management methods

The SMBC Group manages market risk derived from trading activities and non-trading activities, including strategic shareholding investments and other transactions within the risk capital limit which is determined by taking into account SMFG's shareholders' equity and other principal indicators of the financial position. The SMBC Group also establishes an upper limit on VaR and losses within the risk capital limits.

The SMBC Group's market risk can be divided into various factors: interest rates, foreign exchange rates, equity prices and option risks. The SMBC Group manages each of these risks by employing the VaR method as well as supplemental indicators suitable for managing each risk, such as the basis point value ("BPV").

VaR is the largest predicted loss that is possible given a fixed confidence interval. For example, the SMBC Group's VaR indicates the largest loss that is possible for a holding period of one day and a confidence interval of 99.0%. BPV is the amount of change in assessed value as a result of a one-basis-point (0.01%) movement in interest rates.

#### Value at risk

The principal SMBC Group companies' internal VaR model makes use of historical data to prepare scenarios for market fluctuations and, by conducting simulations of gains and losses on a net position basis, the model estimates the maximum losses that may occur. The VaR calculation method the SMBC Group employs for both trading and non-trading activities is based mainly on the following:

- the historical simulation method;
- a one-sided confidence interval of 99.0%;
- a one-day holding period (a one-year holding period for the strategic shareholding investment portfolio); and
- an observation period of four years (ten years for the strategic shareholding investment portfolio).

This method is reviewed periodically and refined, if necessary.

The relationship between the VaR calculated by the model and the actual profit and loss data is back-tested periodically. There were no significant excess losses in the back-testing results including the trading accounts. The back-testing results are reviewed by management, which also monitors the ongoing suitability of the VaR model.

The following tables show the SMBC Group's VaR by risk category and these figures are prepared based on the internal reporting provided to management. The SMBC Group's material market risk exposure categories consist of interest rate risk, foreign exchange risk, equities and commodities risk and others. The section headed "VaR for Trading Activity" shows VaR for instruments entered into for trading purposes and the VaR model for the trading book includes principal consolidated subsidiaries. The section headed "VaR for Non-Trading Activity" shows VaR for instruments entered into for purposes other than trading purposes. "Strategic Shareholding Investment" in the "VaR for Non-Trading Activity" section is a portfolio that consists principally of publicly traded Japanese equities. This portfolio, like that of other financial institutions in Japan, has historically included shares of the SMBC Group's customers.

# (a) VaR for Trading Activity

	Interest rate risk	Foreign exchange risk	Equities and commodities risk	Others	Total <sup>(1)</sup>
			(In billions)		
For the fiscal year ended March 31, 2019:					
SMBC Consolidated					
Maximum	¥ 5.7	¥ 6.2	¥ 3.2 ¥	4.6 ¥	13.5
Minimum	2.3	3.0	0.0	3.0	5.7
Daily average	4.0	4.1	0.8	3.8	7.6
At March 31, 2019	4.5	4.7	0.1	3.8	6.6
SMFG Consolidated					
Maximum	¥ 19.0	¥ 6.9	¥ 17.1 ¥	4.6 ¥	33.0
Minimum	8.5	3.2	1.7	3.0	14.7
Daily average	12.8	4.4	3.9	3.8	19.7
At March 31, 2019	10.5	5.1	3.9	3.8	16.4
	Interest rate	Foreign	Equities and commodities		
	risk	exchange risk	risk	Others	$Total^{(1)}$
			(In billions)		
For the fiscal year ended March 31, 2018:					
SMBC Consolidated					
Maximum	¥ 3.2	¥ 4.3	¥ 3.9 ¥	3.6 ¥	11.2
Maximum	¥ 3.2 1.3	¥ 4.3 1.2	¥ 3.9 ¥ 0.0	3.6 ¥ 1.4	11.2 3.5
			0.0		
Minimum	1.3	1.2	0.0	1.4	3.5
Minimum	1.3 2.1	1.2 2.4	0.0 1.5	1.4 2.3	3.5 7.2
Minimum	1.3 2.1 2.6	1.2 2.4 3.6	0.0 1.5 0.0	1.4 2.3	3.5 7.2
Minimum	1.3 2.1 2.6	1.2 2.4 3.6	0.0 1.5 0.0	1.4 2.3 3.2	3.5 7.2 8.1
Minimum Daily average At March 31, 2018 SMFG Consolidated Maximum	1.3 2.1 2.6 ¥ 30.9	1.2 2.4 3.6 ¥ 5.0	0.0 1.5 0.0 ¥ 11.4 ¥	1.4 2.3 3.2 3.6 ¥	3.5 7.2 8.1 39.5

<sup>(1)</sup> Total for "Maximum," "Minimum," and "Daily average" represent the maximum, minimum and daily average of the total of the trading book. For certain subsidiaries, the SMBC Group employs the standardized method and/or the historical simulation method for the VaR calculation method.

# (b) VaR for Non-Trading Activity

# (i) Banking

	Interest rat		Foreign exchange risk		quities and mmodities risk		Others		Total <sup>(1)</sup>
				(I	n billions)				
For the fiscal year ended March 31, 2019: SMBC Consolidated									
	V 27	4 3		17	22.7	17	0.0	17	40.4
Maximum		.4 }		Ť	33.7	Ŧ	0.0	Ť	48.4
Minimum	27	• •	0.0		17.8		0.0		36.0
Daily average	31	-	0.0		24.3		0.0		40.4
At March 31, 2019	37	.2	0.0		19.8		0.0		43.9
SMFG Consolidated									
Maximum		.4 }		¥	33.7	¥	0.0	¥	50.6
Minimum	28		0.0		17.8		0.0		37.0
Daily average	33	.0	0.0		24.3		0.0		42.3
At March 31, 2019	38	.2	0.0		19.8		0.0		44.8
	Interest rat		Foreign exchange risk	col	mmodities risk n billions)	_	Others	_	Total(1)
For the fiscal year ended March 31, 2018:				col	mmodities	_	Others		Total <sup>(1)</sup>
For the fiscal year ended March 31, 2018: SMBC Consolidated				col	mmodities risk		Others		Total <sup>(1)</sup>
•	risk		exchange risk	(In	mmodities risk	_ ¥	Others	 ¥	Total <sup>(1)</sup> 54.5
SMBC Consolidated Maximum	risk	.5	exchange risk	(In	mmodities risk n billions)	¥		 ¥	
SMBC Consolidated Maximum Minimum	risk  ¥ 31 25	.5 }	exchange risk	(In	mmodities risk n billions)	 ¥	0.0	 ¥	54.5
SMBC Consolidated Maximum Minimum Daily average	¥ 31 25 27	.5 \\ .2 \\ .4	exchange risk  ¥ 0.0 0.0 0.0	(In	mmodities risk n billions) 39.9 21.5 30.4	¥	0.0 0.0 0.0	 ¥	54.5 38.0 44.4
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018	risk  ¥ 31 25	.5 \\ .2 \\ .4	exchange risk  0.0 0.0	(In	mmodities risk n billions) 39.9 21.5	¥	0.0	¥	54.5 38.0
SMBC Consolidated Maximum Minimum Daily average At March 31, 2018 SMFG Consolidated	¥ 31 25 27 31	.5 \\ .2 \\ .4	9 0.0 0.0 0.0 0.0	(In	mmodities risk n billions) 39.9 21.5 30.4		0.0 0.0 0.0		54.5 38.0 44.4
SMBC Consolidated Maximum Minimum Daily average At March 31, 2018 SMFG Consolidated Maximum	¥ 31 25 27 31	.5 ¥ .2 .4 .3	9 0.0 0.0 0.0 0.0	(In	mmodities risk n billions) 39.9 21.5 30.4 28.1		0.0 0.0 0.0 0.0		54.5 38.0 44.4 45.7
SMBC Consolidated Maximum Minimum Daily average At March 31, 2018 SMFG Consolidated Maximum Minimum	¥ 31 25 27 31 ¥ 34 27	.5 \\ .2 \\ .4 \\ .3 \\ .8 \\ \.8 \\ \\ .8 \\ \ .8 \\ \ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \\ .8 \\ \ \\ .8 \\ .8 \\ \ \\ .8 \\ \ \\ .8 \\ \ \\ .8 \\ \ \\ .8 \\ \ \\ .8 \\ \ \\ .8 \\ \ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\	exchange risk	(In	39.9 21.5 30.4 28.1 39.9 21.6		0.0 0.0 0.0 0.0 0.0		54.5 38.0 44.4 45.7 57.0 40.8
SMBC Consolidated Maximum Minimum Daily average At March 31, 2018 SMFG Consolidated Maximum	¥ 31 25 27 31 ¥ 34	.5 \\ .2 \\ .4 \\ .3 \\ .8 \\ .2 \\ .8 \\ .2 \\ .2 \\ .8 \\ .2 \\ .2 \\ .8 \\ .2 \\ .2 \\ .8 \\ .2 \\ .2 \\ .8 \\ .2 \\ \\ .8 \\ .2 \\ \\ .8 \\	exchange risk	(In	39.9 21.5 30.4 28.1		0.0 0.0 0.0 0.0		54.5 38.0 44.4 45.7 57.0

<sup>(1)</sup> Total for "Maximum," "Minimum," and "Daily average" represent the maximum, minimum and daily average of the total of the banking book.

# (ii) Strategic Shareholding Investment

		uities risk billions)
For the fiscal year ended March 31, 2019: SMBC Consolidated	(11)	<i>b</i> inions)
Maximum	¥	1,430.4 980.0
Daily average At March 31, 2019		1,246.6 1,006.3
SMFG Consolidated Maximum	¥	1,622.5
Minimum  Daily average		1,114.8 1,414.6
At March 31, 2019		1,156.0
	_	uities risk billions)
For the fiscal year ended March 31, 2018: SMBC Consolidated	_	
SMBC Consolidated Maximum	(In	1,622.9
SMBC Consolidated	(In	billions)
SMBC Consolidated  Maximum  Minimum  Daily average	(In	1,622.9 1,309.8 1,456.6
SMBC Consolidated  Maximum  Minimum  Daily average  At March 31, 2018	¥	1,622.9 1,309.8 1,456.6

Stress tests

The market occasionally undergoes extreme fluctuations that exceed projections. Therefore, to manage market risk, it is important to run simulations of situations that may occur only once in many years, or so-called stress tests. To prepare for unexpected market swings, the SMBC Group performs stress tests on a monthly basis based on various scenarios.

The limitations of the VaR methodology include the following:

- The use of historical data as a proxy for estimating future events may underestimate the probability of extreme market movements. Past market movement is not necessarily a good indicator of future events;
- The use of a holding period assumes that all positions can be liquidated or hedged in that period of time. This assumption does not fully capture the market risk arising during periods of illiquidity, when liquidation or hedging in that period of time may not be possible;
- The use of a confidence level neither takes account of, nor makes any statement about, any losses that might occur beyond this level of confidence; and
- VaR does not capture all of the complex effects of the risk factors on the value of positions and portfolios and could underestimate potential losses.

# Additional information for the certain risks

#### (a) Interest rate risk

To supplement the above limitations of VaR methodologies, the SMBC Group adopts various indices to measure and monitor the sensitivity of interest rates, including delta, gamma and vega risks. The SMBC Group considers BPV as one of the most significant indices to manage interest rate risk. BPV is the amount of change in the value to the banking and trading book as a result of a one-basis-point (0.01%) movement in interest rates. The principal SMBC Group companies use BPV to monitor interest rate risk, not only on a net basis, but also by term to prevent the concentration of interest rate risk in a specific period. In addition, as previously addressed, the SMBC Group enhances the risk management methods of VaR and BPV by using them in combination with back-testing and stress tests.

Interest rate risk substantially changes depending on the method used for recognizing the expected maturity dates of demand deposits that can be withdrawn at any time, or the method used for estimating the timing of cancellation prior to maturity of time deposits and consumer housing loans. At SMBC, the maturity of demand deposits that are expected to be left with the bank for a prolonged period is regarded to be, at the longest, five years (2.5 years on average), and the cancellation prior to maturity of time deposits and consumer housing loans is estimated based on historical data.

Based on the new standards for interest rate risk in the banking book issued by the Basel Committee on Banking Supervision ("BCBS") in April 2016, the FSA revised the related regulatory guidelines pertaining to monitoring of interest rate risks in the banking book in December 2017. The revised disclosure requirements with respect to the changes in economic value of equity (" $\Delta$ EVE") in the banking book as a result of interest rate shocks have been applied from March 31, 2018.  $\Delta$ EVE is defined as a decline in economic value as a result of an interest rate shock. It is calculated by multiplying the interest rate sensitivity (excluding credit spread) and interest rate change. The FSA implements a "materiality test" to identify banks taking excessive interest rate risks. Under the materiality test, the FSA monitors the ratio of  $\Delta$ EVE to Tier 1 capital based on a set of prescribed interest rate shock scenarios. The threshold applied by the FSA is 15% and the ratios for SMBC on a consolidated basis at March 31, 2019 and 2018 were 7.8% and 4.8%, respectively and those for SMFG on a consolidated basis at March 31, 2019 and 2018 were 6.8% and 4.2%, respectively.

#### (b) Foreign exchange risk

The principal SMBC Group companies set risk limits for each currency to manage the concentration of the foreign currency position. The foreign exchange risk is immaterial as shown above in VaR by risk category.

# (c) Strategic shareholding investment risk

The SMBC Group establishes limits on allowable risk for strategic shareholding investments and monitors the observance of those limits to keep stock price fluctuation risk within acceptable parameters. The SMBC Group has been reducing its strategic shareholding investments, and the balance is within a permitted level, which is less than 100% of the SMBC Group's Tier 1 Capital.

### Liquidity risk management methods

At SMBC Group, liquidity risk is regarded as one of the major risks. The Group's liquidity risk management is based on a framework consisting of setting Risk Appetite Measures and establishing contingency plans.

The Risk Appetite Measures are measures for selecting the types and levels of risk that we are willing to take on or tolerate. As the level of liquidity risk is evaluated based on cash flow and balance sheet conditions, Risk Appetite Measures have been set for both of these areas. These measures include the Liquidity Coverage Ratio, a liquidity regulation, as well as a measure of the periods for which it will be possible to maintain funding

levels even under stress due to deposit outflows or other factors, and the ratio which shows how much the stable funding covers the funding for loans and other assets.

The tolerated levels of risk are set based on account funding status, cash management planning, economic environments and other factors, and measures are monitored on a daily or monthly basis in order to limit reliance on short-term funding and appropriately manage liquidity.

As a framework to complement the Risk Appetite Measures, upper limits are set in place on both a Group company basis and an individual branch bases with regard to funding gaps, which is defined as a maturity mismatch between the source of funds and use of funds.

Furthermore, contingency plans are established in preparation for emergency situations. These plans contain information on chains of command and lines of reporting as well as detailed action plans depending on the existing situation (i.e., normal, concerned, or crisis). Meanwhile, SMBC carries out quantitative management of alert indications based on early warning indicators established to assist the bank in promptly and systematically detecting liquidity risks.

Maturity analysis of financial liabilities at March 31, 2019 and 2018

The following tables show a maturity analysis of the contractual undiscounted cash flows for financial liabilities at March 31, 2019 and 2018. The amount of interest on debt instruments is not included in the maturity tables below due to its insignificance.

At March 21 2010

			At	March 31, 201	.9		
				not later than	Later than three years and not later than five years		Total
				(In millions)			
Non-derivative financial							
instruments:							
Deposits	¥ 86,004,575	¥30,361,892	¥13,281,352	¥3,488,163	¥ 605,331	¥ 662,673	¥134,403,986
Call money and bills sold	_	1,276,943	30,836	_	_	_	1,307,779
Repurchase agreements and cash							
collateral on securities lent	146,936	12,740,313				_	12,887,249
Trading liabilities	1,998,694	_				_	1,998,694
Borrowings	210,667	523,079	7,972,114	721,554	666,649	2,041,699	12,135,762
Debt securities in issue	_	2,206,942	1,320,643	2,472,492	1,885,833	3,301,299	11,187,209
Lease payable	_	2,220	6,258	12,024	7,368	5,322	33,192
Other financial liabilities	2,461,381	3,128,040	4,474	_		2,618	5,596,513
Off balance sheet items:							
Loan commitments	62,724,820	_	_	_	_	_	62,724,820
Financial guarantee contracts	9,409,066	_	_	_	_	_	9,409,066
Total non-derivative							
financial instruments	¥162,956,139	¥50,239,429	¥22,615,677	¥6,694,233	¥3,165,181	¥6,013,611	¥251,684,270
Derivative financial instruments	¥ 3,051,773	¥ —	¥ —	¥ —	¥ —	¥ —	¥ 3,051,773

# At March 31, 2018

		Not later than three months	and not later	not later than	Later than three years and not later than five years		Total
				(In millions)			
Non-derivative financial							
instruments:							
Deposits	¥ 79,239,076	¥31,907,636	¥12,755,005	¥3,189,790	¥ 701,374	¥ 654,717	¥128,447,598
Call money and bills sold	47,942	1,141,653	1,334			_	1,190,929
Repurchase agreements and cash							
collateral on securities lent	20,833	12,001,760	_			_	12,022,593
Trading liabilities	2,143,899	_	_			_	2,143,899
Borrowings	61,205	435,708	6,765,228	601,326	652,481	2,126,169	10,642,117
Debt securities in issue	_	2,407,601	950,334	1,818,271	2,185,578	3,227,737	10,589,521
Lease payable	_	683	1,884	2,999	1,665	3,086	10,317
Other financial liabilities	2,554,069	4,129,478	4,342	139	_	3,014	6,691,042
Off balance sheet items:							
Loan commitments	60,107,128	_	_	_	_	_	60,107,128
Financial guarantee contracts	8,426,245	_	_	_	_	_	8,426,245
Total non-derivative							
financial instruments	¥152,600,397	¥52,024,519	¥20,478,127	¥5,612,525	¥3,541,098	¥6,014,723	¥240,271,389
Derivative financial instruments	¥ 3,498,016	¥ —	¥ —	¥ —	¥ —	¥ —	¥ 3,498,016

#### Notes:

Balance of loans and advances, and deposits at March 31, 2019 and 2018

The following table presents the balance of loans and advances, and deposits at March 31, 2019 and 2018. The balance of deposits, which was mainly composed of individual customer deposits at March 31, 2019 and 2018, exceeded the balance of loans and advances at the same time due to the stable deposit base in Japan.

	At Ma	rch 31,
	2019	2018
	(In mi	illions)
Loans and advances	¥ 90,682,938	¥ 85,129,070
Deposits	134,404,652	128,461,527

<sup>1.</sup> Embedded derivatives which are separately accounted for, but presented together with the host contract in the consolidated statements of financial position are not included in the contractual tables above as they relate to the interest cash flow of the host contract, which are also not included in the tables above.

<sup>2.</sup> Derivative financial instruments are recorded at fair value and included in the column "On demand."

The following table presents a breakdown of deposits by domestic and foreign offices. Domestic inter-bank money is classified as "Call money and bills sold" and not included in "Deposits" in the consolidated statements of financial position. Over half of domestic deposits is composed of individual customer deposits.

	At March 31,		
	2019	2018	
	(In m	illions)	
Domestic offices:			
Non-interest-bearing demand deposits	¥ 21,376,082	¥ 20,370,064	
Interest-bearing demand deposits	53,490,445	49,580,166	
Deposits at notice	853,344	855,978	
Time deposits	17,885,860	18,185,591	
Negotiable certificates of deposit	4,962,651	5,408,021	
Others	7,317,912	7,338,619	
Total domestic offices	105,886,294	101,738,439	
Foreign offices:			
Non-interest-bearing demand deposits	1,218,145	1,241,450	
Interest-bearing demand deposits	2,714,951	2,574,099	
Deposits at notice	10,316,612	9,499,686	
Time deposits	7,875,029	7,469,541	
Negotiable certificates of deposit	6,202,836	5,812,264	
Others	190,785	126,048	
Total foreign offices	28,518,358	26,723,088	
Total deposits	¥134,404,652	¥128,461,527	

#### **Capital Management**

The SMBC Group manages its capital by taking into consideration regulatory compliance and business development.

The SMBC Group's capital management objectives are to maintain sufficient capital resources to meet the capital adequacy requirements and to maintain a strong capital base to support the development of its business.

### External regulatory capital requirement

The SMBC Group, the Company and its principal banking subsidiaries in Japan rigidly abide by the capital adequacy guidelines set by the FSA in managing its capital. Japan's capital adequacy guidelines are based on the Basel Capital Accord, which was proposed by the BCBS for uniform application to all banks which have international operations in industrialized countries. Japan's capital adequacy guidelines may be different from those of central banks or supervisory bodies of other countries because the FSA designed them to suit the Japanese banking environment. The SMBC Group's banking subsidiaries outside of Japan are also subject to the local capital ratio requirements.

In December 2010, the BCBS published the new Basel III rules text to implement the Basel III framework, which sets out higher and better-quality capital, better risk coverage, the introduction of a leverage ratio as a backstop to the risk-based requirement, measures to promote the build-up of capital that can be drawn down in periods of stress, and the introduction of two global liquidity standards. The main measures of the minimum capital requirements in the Basel III framework began on January 1, 2013 and have been fully applied from January 1, 2019.

These capital reforms increase the minimum common equity requirement from 2% to 4.5% and require banks to hold a capital conservation buffer, which started to be phased in from January 2016 with the initial ratio of 0.625% and reached 2.5% in January 2019, to withstand future periods of stress, bringing the total common equity requirement to 7%. The Tier 1 capital requirement was also increased from 4% to 6%, resulting in a total requirement of 8.5% when combined with the above-mentioned conservation buffer. The total capital requirement increased from 8% to 10.5% in January 2019 due to the full phasing in of the capital conservation buffer. Furthermore, a countercyclical buffer within a range of 0% to 2.5% of common equity or other fully loss-absorbing capital has been implemented according to national circumstances.

In addition to the above-mentioned minimum capital requirements and capital buffer requirements under Basel III, organizations identified by the Financial Stability Board ("FSB") as Global Systemically Important Banks ("G-SIBs"), which includes the SMBC Group, are required to maintain an additional 1% to 2.5% of Common Equity Tier 1 capital as a percentage of risk-weighted assets, which is commonly referred to as the G-SIB capital surcharge, based on the organization's size, interconnectedness, substitutability, complexity and cross-jurisdictional activity as determined by the FSB. The amount of G-SIB capital surcharge that applies to the SMBC Group based on the FSB's determination is 1% of risk-weighted assets.

To reflect the Basel III framework, the FSA changed its capital adequacy guidelines. The minimum Common Equity Tier 1 capital requirement and Tier 1 capital requirement have been 4.5% and 6%, respectively since March, 2015. The capital conservation buffer, countercyclical buffer and the G-SIB capital surcharge started to be phased in from March 31, 2016 under the FSA capital adequacy guidelines.

In accordance with the changes of the FSA capital adequacy guidelines, the SMBC Group changed its classification of capital into three tiers, referred to as Common Equity Tier 1 capital, Additional Tier 1 capital and Tier 2 capital as follows:

Common Equity Tier 1 capital consists primarily of capital stock, capital surplus and retained earnings relating to common shares, and non-controlling interests that meet the criteria for inclusion in Common Equity Tier 1 capital.

Additional Tier 1 capital consists primarily of preferred securities and perpetual subordinated bonds.

Tier 2 capital consists primarily of subordinated debt securities.

The capital adequacy guidelines permit Japanese banks to choose from the standardized approach ("SA"), the foundation Internal Ratings-Based ("IRB") approach and the advanced IRB approach for credit risk, and the basic indicator approach ("BIA"), the standardized approach ("TSA") and the Advanced Measurement Approach ("AMA") for operational risk. To be eligible to adopt the foundation IRB approach or the advanced IRB approach for credit risk, and TSA or AMA for operational risk, a Japanese bank must establish advanced risk management systems and receive prior approval from the FSA.

Adopting these approved approaches, the SMBC Group has complied with all externally imposed capital requirements throughout the period.

Failure of a Japanese bank, bank holding company or other financial institution to maintain the required risk-weighted capital ratios, may result in administrative actions or sanctions imposed by the FSA.

# Regulatory capital

The table below presents the SMBC Group's total capital ratio, total capital and risk-weighted assets under Japanese GAAP at March 31, 2019 and 2018 based on the Basel III rules.

	At Ma	rch 31,
	2019	2018
	(In billions, exce	ept percentages)
SMFG Consolidated:		
Total risk-weighted capital ratio	20.76%	19.36%
Tier 1 risk-weighted capital ratio	18.19%	16.69%
Common Equity Tier 1 risk-weighted capital ratio	16.37%	14.50%
Total capital (Common Equity Tier 1 capital + Additional Tier 1 capital + Tier		
2 capital)	¥ 12,240.5	¥ 12,304.1
Tier 1 capital (Common Equity Tier 1 capital + Additional Tier 1 capital)	10,727.2	10,610.2
Common Equity Tier 1 capital	9,654.5	9,217.4
Risk-weighted assets	58,942.8	63,540.3
The amount of minimum total capital requirements <sup>(1)</sup>	4,715.4	5,083.2

<sup>(1)</sup> The amount of minimum total capital requirements is calculated by multiplying risk-weighted assets by 8%.

#### 46 RELATED-PARTY TRANSACTIONS

#### **Transactions with Related Parties**

The SMBC Group considers that its related parties include subsidiaries, associates, joint ventures, key management personnel and close family members of key management personnel. Any transactions between the SMBC Group and its subsidiaries meet the definition of related-party transactions. However, because these transactions are eliminated on consolidation, they are not disclosed as related-party transactions. Transactions between the SMBC Group and its related parties are conducted on substantially the same terms as third-party transactions.

The transaction amounts included in the accounts, in aggregate, by category of related party were as follows:

### Transactions with associates, joint ventures and other entities

	At M	arch 31,
	2019(1)	2018
	(In n	nillions)
Assets:		
Loans and advances	¥1,661,149	¥ 222,890
Others	89,534	39,254
Liabilities:		
Deposits	¥ 178,076	¥ 267,289
Others	78,540	29,049
For the fi	scal year ended	March 31,
2019(1)	2018	2017
	(In millions)	
Income statements:		
Income (interest income, fee and commission income, and others) ¥ 38,713	¥ 15,665	¥ 17,433
Expense (interest expense and others)	15,601	17,411

<sup>(1)</sup> On November 28, 2018, Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL"), which had been the Company's subsidiary, became the Company's joint venture. As a result, the transactions with SMFL and its subsidiaries were included in the line items.

Financial guarantees issued by the SMBC Group for its associates at March 31, 2019 and 2018 were ¥338,679 million and ¥99,673 million, respectively.

Loan commitments to associates and joint ventures at March 31, 2019 and 2018 were \(\xi\)1,360,802 million and \(\xi\)125,015 million, respectively.

# Transactions with key management personnel and their close family members

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the SMBC Group, directly or indirectly. The SMBC Group considers the members of the board of directors and corporate executive officers of SMFG to constitute key management personnel for the purpose of this disclosure required under IAS 24 "Related Party Disclosures." Before SMFG transitioned to a company with three statutory committees on June 29, 2017, the SMBC Group considered the members of the board of directors of SMFG and SMBC to constitute the key management personnel.

	At March 31,		1,	
		2019		2018
		(In m	illion	s)
Assets: Loans and advances	¥	_	¥	2
Liabilities: Deposits Others		1,631 94	¥	1,612 94

#### **Compensation of Key Management Personnel**

The following table presents the compensation expenses of key management personnel.

		For the fiscal year ended March 31				cn 31,	
	2019		2018			2017	
			(In	millions)			
Short-term employee benefits	¥	1,102	¥	1,135	¥	1,157	
Share-based compensation		304		295		204	

The details of the share-based compensation plan are described in Note 39 "Share-Based Payment."

There were no post-employment benefits, other long-term benefits and termination benefits for the fiscal years ended March 31, 2019, 2018 and 2017.

### 47 PRINCIPAL SUBSIDIARIES

# **Principal Subsidiaries**

The SMBC Group's principal subsidiaries at March 31, 2019 are shown in the list below. The SMBC Group consolidates all entities that the SMBC Group controls. The SMBC Group controls an entity when the SMBC Group is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

# Principal domestic subsidiaries

Company Name	Proportion of Ownership Interest <sup>(1)</sup> (%)	Proportion of Voting Rights(1)	Main Business
Sumitomo Mitsui Banking Corporation	100.0	( ,	Commercial banking
SMBC Trust Bank Ltd	100.0		Trust banking
SMBC Guarantee Co., Ltd.	100.0	100.0	Credit guarantee
SMBC Nikko Securities Inc.	100.0	100.0	Securities
Sumitomo Mitsui Card Company, Limited <sup>(2)</sup>	65.9	65.9	~
Cedyna Financial Corporation	100.0	100.0	Credit card and consumer credit
SMBC Consumer Finance Co., Ltd	100.0	100.0	Consumer lending
SMBC Mobit Co., Ltd	100.0	100.0	e
SMM Auto Finance, Inc	51.0	51.0	e
SMBC Finance Service Co., Ltd	100.0	100.0	Collecting agent and factoring
The Japan Research Institute, Limited	100.0	100.0	System development, data processing, management consulting and economic research
Sumitomo Mitsui Asset Management			
Company, Limited <sup>(3)</sup>	51.1	51.1	Investment advisory and investment trust management
NCore Co., Ltd	51.0	51.0	Data processing service and consulting
SMBC Venture Capital Co., Ltd	40.0	40.0	Venture capital
SMBC Consulting Co., Ltd	98.3	98.3	Management consulting and information services
Japan Pension Navigator Co., Ltd	69.7	69.7	Operational management of defined contribution pension plans

<sup>(1)</sup> Percentages of proportion of ownership interest and proportion of voting rights have been truncated.

<sup>(2)</sup> We acquired an additional 34.1% of the outstanding shares of Sumitomo Mitsui Card Company, Limited on April 1, 2019 and, as a result, it became the SMBC Group's wholly owned subsidiary.

<sup>(3)</sup> Sumitomo Mitsui Asset Management Company, Limited merged with Daiwa SB Investments Ltd. on April 1, 2019, to form Sumitomo Mitsui DS Asset Management Company, Limited.

### Principal foreign subsidiaries

Company Name	Country of Incorporation	Proportion of Ownership Interest <sup>(1)</sup>	Proposition of Voting Rights <sup>(1)</sup>	Main Business
		(%)	(%)	
Sumitomo Mitsui Banking Corporation Europe				
Limited	U.K.	100.0	100.0	Commercial banking
Sumitomo Mitsui Banking Corporation (China)				
Limited	China	100.0	100.0	Commercial banking
PT Bank BTPN Tbk	Indonesia	98.4	98.4	Commercial banking
SMBC Americas Holdings, Inc				Bank holding
	U.S.A.	100.0	100.0	company
Manufacturers Bank	U.S.A.	100.0	100.0	Commercial banking
Banco Sumitomo Mitsui Brasileiro S.A	Brazil	100.0	100.0	Commercial banking
JSC Sumitomo Mitsui Rus Bank	Russia	100.0	100.0	Commercial banking
SMBC Bank EU AG	Germany	100.0	100.0	Commercial banking
Sumitomo Mitsui Banking Corporation				
Malaysia Berhad	Malaysia	100.0	100.0	Commercial banking
SMBC Leasing and Finance, Inc	U.S.A.	100.0	100.0	Leasing
SMBC Nikko Securities America, Inc	U.S.A.	100.0	100.0	Securities
SMBC Nikko Capital Markets Limited	U.K.	100.0	100.0	Securities
SMBC Capital Markets, Inc.	U.S.A.	100.0	100.0	Derivatives

<sup>(1)</sup> Percentages of proportion of ownership interest and proportion of voting rights have been truncated.

SMBC Venture Capital Co., Ltd. is accounted for as subsidiaries, despite the SMBC Group's holdings of less than 50% of the voting rights, because the SMBC Group is able to govern the financial and operating policies of this company under a statute or an agreement.

The SMBC Group does not control some entities despite the fact that the SMBC Group holds more than 50% of their share capital, because the SMBC Group has entered into agreements with other investors to share or give those investors the power to govern the entities' financial and operating policies over these investees.

Some of the SMBC Group's subsidiaries may be subject to restrictions on the ability to transfer funds to the Company in the form of cash dividends or to repay loans or advances, which include capital adequacy requirements imposed by the governments and central banks, and the Companies Act restrictions relating to dividends. In addition, the SMBC Group pledges assets as collateral to secure payables under repurchase agreements, securities lending transactions and securitizations, borrowings or for cash settlements, margins on derivative transactions and certain other purposes. The details of assets pledged are described in Note 38 "Assets Pledged and Received as Collateral."

### 48 STRUCTURED ENTITIES

A structured entity is an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity. It often has some or all of the following features or attributes:

- restricted activities;
- a narrow and well-defined objective;
- insufficient equity to permit the structured entity to finance its activities without subordinated financial support; or
- financing in the form of multiple contractually linked instruments to investors that create concentrations of credit or other risks (tranches).

During the normal course of business, the SMBC Group engages in numerous transactions involving structured entities. These structured entities are primarily used to provide the SMBC Group and its clients with efficient access to funds or investment opportunities, mainly through securitizations, investment funds and structured finance.

# **Consolidated Structured Entities**

Structured entities are consolidated if they are controlled by the SMBC Group in accordance with the accounting policy as described in Note 2 "Summary of Significant Accounting Policies."

The consolidated structured entities include asset backed commercial paper ("ABCP") conduits which purchase financial assets such as trade accounts receivable and lease receivables by issuing commercial paper to third-party investors. The SMBC Group has contractual agreements to provide liquidity and credit enhancement facilities which can be utilized by those structured entities upon their request.

At March 31, 2019 and 2018, the consolidated ABCP conduits had total assets of ¥728,778 million and ¥807,780 million, respectively. The total notional amounts of the liquidity and credit enhancement facilities provided by the SMBC Group to the consolidated ABCP conduits at March 31, 2019 and 2018 were ¥1,050,986 million and ¥1,129,257 million, respectively, all of which were undrawn.

The SMBC Group did not provide any financial or other support, without having a contractual obligation to do so, to consolidated structured entities during the fiscal years ended March 31, 2019 and 2018.

#### **Unconsolidated Structured Entities**

The following tables represent the carrying amounts of the SMBC Group's interests in unconsolidated structured entities recognized in its consolidated statements of financial position by line item and the maximum exposure to loss from its interests at March 31, 2019 and 2018.

	At March 31, 2019					
	Securitizations	Investment funds	Structured finance	Others	Total	
			(In millions)			
Interests in unconsolidated structured						
entities recognized in:						
Trading assets	¥ 16,581	¥ 39,61	4 ¥ —	¥ —	¥ 56,195	
Financial assets at fair value						
through profit or loss	8,637	871,36	8 144,297	<i></i>	1,024,302	
Investment securities	15,108	27,00	2 —	473	42,583	
Loans and advances	2,213,496		5,489,334	533,196	8,236,026	
Total	¥ 2,253,822	¥ 937,98	4 ¥ 5,633,631	¥ 533,669	¥ 9,359,106	
Maximum exposure to loss from						
interests in unconsolidated						
structured entities	¥ 3,110,451	¥ 944,48	7 ¥ 6,597,207	7 ¥ 712,798	¥ 11,364,943	

			At March 31, 201	18	
	Securitizations	Investment funds	Structured finance	Others	Total
			(In millions)		
Interests in unconsolidated structured					
entities recognized in:					
Trading assets	¥ 10,157	¥ 68,639	¥ —	¥ —	¥ 78,796
Investment securities	64,113	1,055,971	51,018	479	1,171,581
Loans and advances	1,921,725	_	5,202,253	400,549	7,524,527
Assets held for sale	32,755		81,494		114,249
Total	¥ 2,028,750	¥ 1,124,610	¥ 5,334,765	¥ 401,028	¥ 8,889,153
Maximum exposure to loss from					
interests in unconsolidated					
structured entities	¥ 2,925,137	¥ 1,126,551	¥ 6,296,368	¥ 538,660	¥ 10,886,716

A4 Manak 21 2010

An interest in a structured entity refers to contractual and non-contractual involvement that exposes the SMBC Group to variability of returns from the performance of the structured entity. Such interests include the holding of equity or debt instruments as well as the provision of loans, loan commitments and guarantees. Interest rate and currency derivatives that expose the SMBC Group mainly to market risk, or CDS that are designed to transfer risk from the SMBC Group to a structured entity are not regarded as an interest in a structured entity since they do not expose the SMBC Group to variability of returns from the performance of the structured entity. These derivatives are therefore not included in the tables above.

The maximum exposure to loss from the SMBC Group's interests in unconsolidated structured entities represents the maximum amount of potential loss to which the SMBC Group is exposed through its involvement with unconsolidated structured entities. It is determined by the SMBC Group's carrying amounts and the notional amounts of loan commitments and guarantees, without considering the probability of loss being incurred, or effects of collateral or other credit protection.

The SMBC Group did not provide any financial or other support, without having a contractual obligation to do so, to unconsolidated structured entities during the fiscal years ended March 31, 2019 and 2018.

#### **Securitizations**

Structured entities for this product are established to securitize third-parties' assets which mainly consist of auto loan receivables, residential and commercial mortgage loans and trade accounts receivables. These entities purchase those assets through loans or notes issued with multiple tranches. The SMBC Group provides loans and loan commitments to these entities or holds notes issued by them, in some cases with credit loss protection through guarantees or other credit enhancements provided by the sellers.

#### Investment Funds

These funds are established for providing investment opportunities to investors by pooling money from them and investing mainly in equity and debt instruments based on a predetermined investment policy. The SMBC Group has invested in a number of these funds.

# Structured Finance

Structured entities for this product are typically established to raise funds for the development of infrastructure, the production of natural resources, the development or acquisition of real estate properties, and the purchase of certain equipment such as vessels or aircrafts for lease transactions. The SMBC Group provides financing to these entities mainly in the form of loans, loan commitments, or notes, which are typically secured by entities' assets or cash flows generated primarily by entities' projects.

#### Others

The SMBC Group provides financing to other types of structured entities such as third-party structured entities and repackaging vehicles to facilitate its clients' funding requirements. The SMBC Group provides loans and loan commitments to these entities.

### Sponsored Unconsolidated Structured Entities with No Interest Held by the SMBC Group

The SMBC Group sponsors certain structured entities in which it has no interest. The SMBC Group is deemed to be a sponsor of a structured entity when the SMBC Group takes a leading role in determining its purpose and design, while providing operational support to ensure its continued operation.

The income received from such sponsored unconsolidated structured entities was ¥24,478 million and ¥23,901 million for the fiscal years ended March 31, 2019 and 2018, respectively. The majority of the income was management fees included in "Fee and commission income" and was from investment funds managed by SMAM, the SMBC Group's asset management subsidiary. The carrying amount of assets transferred to these entities, which mainly consisted of investment funds, was ¥1,361,979 million and ¥1,640,396 million for the fiscal years ended March 31, 2019 and 2018, respectively.

# 49 ACQUISITIONS

#### Fiscal Year Ended March 31, 2019

### PT Bank Tabungan Pensiunan Nasional Tbk

On January 30, 2019, SMBC, the SMBC Group's wholly owned subsidiary, acquired an additional share of PT Bank Tabungan Pensiunan Nasional Tbk, previously an associate bank of SMBC in Indonesia. As a result of the acquisition, the SMBC Group increased its equity interest in PT Bank Tabungan Pensiunan Nasional Tbk from 40.58% to 98.50% and obtained control of PT Bank Tabungan Pensiunan Nasional Tbk. Subsequently, on February 1, 2019, PT Bank Tabungan Pensiunan Nasional Tbk merged with PT Bank Sumitomo Mitsui Indonesia, a consolidated subsidiary of SMBC also in Indonesia, and the merged company changed its corporate name to PT Bank BTPN Tbk. This merger was made for the purpose of operating a full-fledged commercial banking business in Indonesia and further developing its franchise to offer broader financial services to its customers.

The fair values of assets and liabilities of BTPN at the date of acquisition and the consideration paid were as follows:

	At	January 30, 2019
		(In millions)
Assets:		
Cash and deposits with banks	¥	149,331
Loans and advances		522,918
Intangible assets		57,803
All other assets		107,471
Total assets	¥	837,523
Liabilities:		
Deposits	¥	538,529
All other liabilities	_	104,817
Total liabilities	¥	643,346
Net assets		194,177
Non-controlling interests measured at their proportionate share of the identifiable net assets		
and others	_	(9,494)
Net assets acquired		184,683
Goodwill		4,707
Consideration	¥	189,390
Consideration:		
Cash	¥	111,365
Fair value of the equity interest in BTPN held before the acquisition	•	78,025
Total	¥	189,390
Acquisition related costs recognized as an expense in "General and administrative expenses"		
in the consolidated income statement	¥	776

The fair value of the financial assets acquired included ¥522,918 million of loans and advances.

The gross contractual amounts receivable were \\$517,840 million, of which \\$12,404 million were expected to be uncollectible.

The goodwill was attributable to the profitability of the acquired business and the synergies expected to arise after the acquisition. None of the goodwill recognized is expected to be deductible for income tax purposes.

The SMBC Group recognized a loss of ¥25,744 million on this step acquisition, which was included in "Other expenses" in the consolidated income statements.

The revenue and profit or loss since the acquisition date to March 31, 2019 and pro forma financial information relating to PT Bank Tabungan Pensiunan Nasional Tbk are immaterial to the consolidated financial statements.

### Cash consideration paid and cash acquired by obtaining control of the subsidiaries

The total amount of cash consideration paid and cash acquired by obtaining control of subsidiaries during the fiscal year ended March 31, 2019 were as follows:

		the fiscal year ended March 31, 2019
		(In millions)
Cash consideration paid	¥	(111,365)
Cash and cash equivalents transferred as a result of the acquisitions		149,331
Cash consideration paid, net of cash and cash equivalents acquired by obtaining		
control of the subsidiaries	¥	37,966

The amounts of assets and liabilities other than cash or cash equivalents in these subsidiaries were ¥688,192 million and ¥643,346 million, respectively.

# Fiscal Year Ended March 31, 2018

### American Railcar Leasing LLC

On June 1, 2017, the SMBC Group, through SMBC Rail Services LLC, the Company's railcar operating leasing subsidiary, acquired all membership interests of American Railcar Leasing LLC ("ARL"), one of the leading railcar leasing companies in the United States. The SMBC Group pursued this acquisition based on its expectation that the railcar leasing business in the United States will experience further growth and high profitability due to stable demand for rail freight transportation, which is the core infrastructure for inland logistics. Through this acquisition, the SMBC Group aims to expand its railcar leasing business and services by further enhancing its fleet portfolio to appropriately meet diverse needs of clients in a wide range of industries.

The fair values of assets and liabilities of ARL at the date of acquisition and the consideration paid were as follows:

		une 1, 2017 millions)
Assets:		
Property, plant and equipment	¥	304,257
All other assets		15,719
Total assets	¥	319,976
Liabilities:		
Borrowings	¥	147,523
All other liabilities		1,947
Total liabilities	¥	149,470
Net assets acquired		170,506
Goodwill		
Consideration	¥	170,506
Consideration:		
Cash	¥	170,506
Total	¥	170,506
Acquisition related costs recognized as an expense in "General and administrative expenses"		
in the consolidated income statement	¥	1,264

The revenue and profit or loss since the acquisition date to March 31, 2018 and pro forma financial information relating to ARL are immaterial to the consolidated financial statements.

The amount of cash consideration paid relating to ARL, net of cash and cash equivalents acquired amounting to \$9,644 million, was \$160,862 million.

# Fiscal Year Ended March 31, 2017

### GE Japan GK (currently merged into SMFL)

On April 1, 2016, SMFL acquired General Electric Company ("GE") group's leasing business in Japan by acquiring a 100% equity interest in GE Japan GK ("GE Japan"). The acquired leasing business is comprised mainly of equipment/asset leasing, small-ticket leasing, and automotive leasing. This acquisition was made for the purpose of upgrading the SMBC Group's marketing strategies and sales capabilities by leveraging GE Japan's know-how developed under GE, and offering a wide range of financial solutions by enhancing the combined client base of SMFL and GE Japan.

The fair values of assets and liabilities of GE Japan at the date of acquisition and the consideration paid were as follows:

	At A	April 1, 2016
	(I	n millions)
Assets:  Loans and advances  All other assets	¥	470,538 203,069
Total assets	¥	673,607
Liabilities: Borrowings	¥	436,537 58,134
Total liabilities	¥	494,671
Net assets	¥	178,936 (394)
Net assets acquired		178,542 2,417
Consideration	¥	180,959
Consideration:		
Cash	¥	180,959
Total	¥	180,959
Acquisition related costs recognized as an expense in "General and administrative expenses" in the consolidated income statement	¥	752

The goodwill was attributable to the profitability of the acquired business and the synergies expected to arise after the acquisition. None of the goodwill recognized is expected to be deductible for income tax purposes.

GE Japan's net profit since the acquisition date to March 31, 2017 was ¥8,041 million.

### Sumitomo Mitsui Asset Management Company, Limited

On July 29, 2016, the SMBC Group acquired an additional 20% of the outstanding shares of Sumitomo Mitsui Asset Management Company, Limited ("SMAM") and increased its equity interest in SMAM to 60%. As a result, the SMBC Group obtained control of SMAM. This acquisition was made for the purpose of enhancing the SMBC Group's services to comprehensively meet its clients' needs for asset management.

The fair values of assets and liabilities of SMAM at the date of acquisition and the consideration paid were as follows:

	At Ju	ly 29, 2016
	(In	millions)
Assets: Cash and deposits with banks Trading assets Intangible assets All other assets		15,411 12,030 14,555 11,007
Total assets	¥	53,003
Liabilities	¥	14,995
Net assets	¥	38,008 (15,203)
Net assets acquired		22,805 38,053
Consideration	¥	60,858
Consideration: Cash	¥	20,286 40,572
Total	¥	60,858
Acquisition related costs recognized as an expense in "General and administrative expenses" in the consolidated income statement	¥	8

The goodwill was attributable to the profitability of the acquired business and the synergies expected to arise after the acquisition. None of the goodwill recognized is expected to be deductible for income tax purposes.

As a result of remeasuring the previously held interest to fair value, the SMBC Group recognized a gain of ¥20,344 million, which was included in "Other income" in the consolidated income statement.

The revenue and profit or loss since the acquisition date to March 31, 2017 is immaterial to the consolidated financial statements.

#### Pro forma financial information

It is estimated that the SMBC Group would have reported a total operating income of \(\frac{\pma}{3}\),358,377 million and a net profit of \(\frac{\pma}{7}\)41,214 million for the fiscal year ended March 31, 2017 if all acquisitions had occurred on April 1, 2016.

# Cash consideration paid and cash acquired by obtaining control of the subsidiaries

The total amount of cash consideration paid and cash acquired by obtaining control of subsidiaries during the fiscal year ended March 31, 2017 were as follows:

	For the fiscal year ended March 31, 2017	
		(In millions)
Cash consideration paid	¥	(201,245)
Cash and cash equivalents transferred as a result of the acquisitions		1,889
Cash consideration paid, net of cash and cash equivalents acquired by obtaining		
control of the subsidiaries	¥	(199,356)

The amounts of assets and liabilities other than cash or cash equivalents in these subsidiaries were \qquad \text{724,721} million and \qquad \text{509,666} million, respectively.

#### 50 ASSETS AND DISPOSAL GROUPS HELD FOR SALE

The table below shows non-current assets and disposal groups held for sale at March 31, 2019 and 2018.

		rch 31,	
	2019		2018
		(In m	illions)
Assets held for sale:			
Loans and advances <sup>(1)</sup>	¥	_	¥3,010,314
Property, plant and equipment		57	1,435,637
Intangible assets		_	179,358
All other assets			1,026,641
Total		57	5,651,950(2)
Liabilities directly associated with the assets held for sale:			
Borrowings		_	1,631,681
Debt securities in issue		_	1,422,402
All other liabilities			562,858
Total	¥		¥3,616,941 <sup>(2)</sup>

<sup>(1)</sup> The balance in Loans and advances mainly consists of lease financing.

Other reserves relating to non-current assets and disposal groups held for sale at March 31, 2019 and 2018 were nil and \$52,146 million, respectively.

#### Reorganization of joint leasing partnership

On November 6, 2017, the SMBC Group announced that it had entered into a basic agreement with Sumitomo Corporation ("Sumitomo Corp") concerning the reorganization of its joint leasing partnership, subject to the approval of foreign and domestic regulatory authorities. The final agreement regarding the reorganization was concluded on March 30, 2018 and in this reorganization, the Company planned to reduce its equity interest in SMFL from 60% to 50% and Sumitomo Corp planned to increase its equity interest in SMFL from 40% to 50%. As a result, SMFL would cease to be the Company's consolidated subsidiary and would become its joint venture, and SMFL's consolidated subsidiaries SMBC Aviation Capital Limited and SMFL Capital Company, Limited would become the SMBC Group's equity method investees. Based on the facts and circumstances, the

<sup>(2)</sup> The assets and liabilities of Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL") were classified as held for sale during the fiscal year ended March 31, 2018.

SMBC Group determined that the reorganization within one year was considered highly probable and therefore the assets and liabilities of SMFL and its subsidiaries were classified as held for sale during the fiscal year ended March 31, 2018.

On November 28, 2018, based on the final agreement described above, the SMBC Group transferred a portion of its shares of SMFL to SMFL. The SMBC Group received a cash consideration of \(\frac{\text{\text{4176,284}}}{176,284}\) million for losing control of SMFL and its subsidiaries. The total amount of cash and cash equivalents in these companies was \(\frac{\text{\text{\text{411}}}}{1,411}\) million. The SMBC Group recognized gains of \(\frac{\text{\text{\text{\text{47}}}}{47,887}\) million associated with the loss of control of these companies, of which \(\frac{\text{\text{\text{410}}}}{10,251}\) million was attributable to remeasuring the interests retained in these companies at fair value. These were included in "Other income" in the consolidated income statements.

#### 51 CURRENT AND NON-CURRENT DISTINCTION

The following tables present an analysis of financial assets and liabilities, excluding cash and deposits with banks, trading assets and liabilities, derivative financial instruments, financial assets included in assets held for sale and financial liabilities included in liabilities directly associated with the assets held for sale, by amounts recovered or settled, not more than twelve months or more than twelve months, at March 31, 2019 and 2018.

	At March 31, 2019		
	Amounts recov	_	
	Not more than twelve months	More than twelve months	Total
		(In millions)	
Assets:			
Call loans and bills bought	¥ 2,416,538	¥ 49,207	¥ 2,465,745
Reverse repurchase agreements and cash collateral on securities			
borrowed	10,273,844	72,150	10,345,994
Financial assets at fair value through profit or loss	871,333	1,770,083	2,641,416
Investment securities:			
Debt instruments at amortized cost	46,912	272,002	318,914
Debt instruments at fair value through other comprehensive			
income	2,381,961	10,951,260	13,333,221
Equity instruments at fair value through other comprehensive			
income	_	4,172,892	4,172,892
Loans and advances	31,176,468	59,506,470	90,682,938
Other financial assets	3,507,199	101,930	3,609,129
Liabilities:			
Deposits	¥129,647,380	¥ 4,757,272	¥134,404,652
Call money and bills sold	1,307,779	_	1,307,779
Repurchase agreements and cash collateral on securities lent	12,887,249	_	12,887,249
Borrowings	8,713,483	3,454,375	12,167,858
Debt securities in issue	3,521,706	7,649,503	11,171,209
Other financial liabilities	5,593,895	2,618	5,596,513

	At March 31, 2018		
	Amounts recov		
	Not more than twelve months	More than twelve months	Total
		(In millions)	
Assets:			
Call loans and bills bought	¥ 1,802,317	¥ 79,563	¥ 1,881,880
Reverse repurchase agreements and cash collateral on securities			
borrowed	8,418,341	73,362	8,491,703
Financial assets at fair value through profit or loss	205,525	1,342,147	1,547,672
Investment securities:			
Held-to-maturity investments	92,033	280,426	372,459
Available-for-sale financial assets	5,034,184	15,088,432	20,122,616
Loans and advances	29,469,067	55,660,003	85,129,070
Other financial assets	3,490,685	107,957	3,598,642
Liabilities:			
Deposits	¥123,901,761	¥ 4,559,766	¥128,461,527
Call money and bills sold	1,190,929	_	1,190,929
Repurchase agreements and cash collateral on securities lent	12,022,593	_	12,022,593
Borrowings	7,264,455	3,388,026	10,652,481
Debt securities in issue	3,356,401	7,212,716	10,569,117
Other financial liabilities	6,687,889	3,153	6,691,042

# 52 CONDENSED FINANCIAL INFORMATION OF REGISTRANT (SMFG)

# **Condensed Statements of Financial Position**

	At March 31,			
	2019			2018
	(In millions)			ns)
Assets:				
Deposits with SMBC	¥	434,005	¥	251,681
Investments in SMBC		4,613,790		4,613,844
Loans to SMBC		6,258,343		5,537,801
Investments in other subsidiaries, associates and joint ventures		1,477,703		1,548,012
Other assets		93,112		90,605
Current tax assets		118,878		67,414
Total assets	¥	12,995,831	¥	12,109,357
Liabilities and equity:				
Short-term borrowings from SMBC	¥	1,228,030	¥	1,228,030
Long-term borrowings		234,223		199,221
Debt securities in issue due to other subsidiaries		284,297		280,880
Debt securities in issue		4,898,140		4,216,292
Other liabilities		52,813		47,001
Total liabilities		6,697,503		5,971,424
Shareholders' equity		5,702,082		5,541,687
Other equity instruments holders' equity		596,246		596,246
Total equity		6,298,328		6,137,933
Total equity and liabilities	¥	12,995,831	¥	12,109,357

# **Condensed Income Statements**

	For the fiscal year ended March 31,			h 31,		
		2019	2018			2017
		(In millions)				
Income:						
Interest income from SMBC	¥	145,075	¥	99,100	¥	52,938
Dividends from SMBC		325,333		223,334		408,419
Dividends from other subsidiaries, associates and joint						
ventures		46,473		33,668		20,428
Fees and commission income from subsidiaries		5,666		10,226		20,706
Other income		106,712		217		178
Total income		629,259		366,545		502,669
Expense:						
Interest expense to SMBC		4,298		4,298		4,474
Interest expense to other subsidiaries		13,663		16,309		13,039
Interest expense		128,360		89,699		45,223
Operating and other expense		24,857		21,525		12,165
Total expense		171,178		131,831		74,901
Profit before tax		458,081		234,714		427,768
Income tax expense		(28,517)		(7,085)		(33,344)
Net profit	¥	486,598	¥	241,799	¥	461,112
Profit attributable to:					_	
Shareholders		474,723		232,077		453,183
Other equity instruments holders		11,875		9,722		7,929

#### **Condensed Statements of Cash Flows**

		For the fiscal year ended March 31,			ch 31,	
		2019		2018		2017
			(1	In millions)		
Operating Activities:						
Profit before tax	¥	458,081	¥		¥	427,768
Income taxes paid—net		(17,440)		35,010		23,427
Other operating activities—net		(108,622)		(3,736)		(4,580)
Net cash and cash equivalents provided by operating						
activities		332,019		265,988		446,615
Investing Activities:				_		
Loans provided to SMBC		(626,746)	(	(2,241,774)	(	(1,972,253)
Proceeds from sale of investment in subsidiaries		184,122		_		_
Other investing activities—net		(6,548)		(13,833)		(5)
Net cash and cash equivalents used in investing						
activities		(449,172)	_(	(2,255,607)	_(	(1,972,258)
Financing Activities:						
Proceeds from issuance of long-term borrowings		35,002		66,415		83,806
Proceeds from issuance of debt securities		591,744		1,525,271		1,738,267
Proceeds from issuance of other equity instruments		_		149,080		149,081
Dividends paid to shareholders		(245,595)		(218,569)		(211,501)
Coupons paid to other equity instruments holders		(11,875)		(9,722)		(7,929)
Purchases of treasury stock and proceeds from sale of treasury						
stock—net		(69,799)	_	380	_	(86)
Net cash and cash equivalents provided by financing						
activities		299,477		1,512,855		1,751,638
Net increase of cash and cash equivalents		182,324		(476,764)		225,995
Cash and cash equivalents at beginning of period		251,681		728,445		502,450
Cash and cash equivalents at end of period	¥	434,005	¥	251,681	¥	728,445

# Investments in subsidiaries, associates and joint ventures

Investments in subsidiaries, associates and joint ventures are stated at cost. The Company recognizes dividend income from these companies when its right to receive payment is established.

Investments in other subsidiaries, associates and joint ventures included equity investments in SMBC Nikko Securities Inc., SMFG Card & Credit, Inc., SMBC Consumer Finance Co., Ltd., Sumitomo Mitsui Asset Management Company, Limited ("SMAM"), Sumitomo Mitsui Finance and Leasing Company, Limited ("SMFL") and others at March 31, 2019, and SMBC Nikko Securities Inc., SMFG Card & Credit, Inc., SMBC Consumer Finance Co., Ltd., SMAM, SMFL and others at March 31, 2018. On April 1, 2019, SMAM merged with Daiwa SB Investments Ltd., previously our associate, to form Sumitomo Mitsui DS Asset Management Company, Limited. These companies are incorporated in Japan, and the proportion of ownership interest of the Company in these companies was the same as described in Note 11 "Investments in Associates and Joint Ventures," and Note 47 "Principal Subsidiaries."

On November 28, 2018, the Company transferred a portion of its shares of SMFL to SMFL. As a result of the share transfer, SMFL ceased to be the Company's subsidiary and became its joint venture. The gains recognized by the Company regarding to the share transfer were included in "Other income" in the condensed income statements for the fiscal year ended, March 31, 2019.

### Long-term obligations

The Company had perpetual subordinated bonds of \(\frac{\pmathcal{2}}{267}\) billion and \(\frac{\pmathcal{2}}{267}\) billion outstanding to its subsidiary, SMFG Preferred Capital JPY 3 Limited, at March 31, 2019 and 2018, respectively. The interest rates of these bonds are fixed until January 2020, which range from 4.0% to 4.5% per annum, and will be floating thereafter. SMFG Preferred Capital JPY 3 Limited issued preferred securities to purchase these bonds.

The Company had subordinated long-term borrowings amounting to ¥49 billion and ¥49 billion at March 31, 2019 and 2018, respectively, and had unsubordinated long-term borrowings amounting to ¥185 billion and to ¥150 billion at March 31, 2019 and 2018, respectively. The Company also had subordinated bonds amounting to ¥954 billion and ¥945 billion, including ¥5 billion and ¥2 billion outstanding to its subsidiary, at March 31, 2019 and 2018, respectively, and had senior bonds amounting to ¥3,962 billion and ¥3,285 billion, including ¥12 billion and ¥12 billion outstanding to its subsidiary, at March 31, 2019 and 2018, respectively. For additional information, refer to Note 18 "Borrowings" and Note 19 "Debt Securities in Issue."

#### Guarantees

The Company provided guarantee of ¥234 billion and ¥298 billion at March 31, 2019 and 2018, respectively, to the Deposit Protection Fund of the Association of German Banks with regard to the deposits of the SMBC Dusseldorf branch.

# LIST OF SUBSIDIARIES OF SUMITOMO MITSUI FINANCIAL GROUP, INC.

# List of Subsidiaries at March 31, 2019

Company Name	Jurisdiction
Sumitomo Mitsui Banking Corporation	Japan
Banco Sumitomo Mitsui Brasileiro S.A.	Brazil
Cedyna Financial Corporation	Japan
Japan Pension Navigator Co., Ltd.	Japan
JSC Sumitomo Mitsui Rus Bank	Russia
Manufacturers Bank	U.S.A.
NCore Co., Ltd.	Japan
Polarify, Inc.	Japan
PT Bank BTPN Tbk	Indonesia
Sakura Finance Asia Limited	Hong Kong
SFVI Limited	British Virgin Islands
SMBC Advisory Services Saudi Arabia LLC	Saudi Arabia
SMBC Americas Holdings, Inc.	U.S.A.
SMBC Bank EU AG	Germany
SMBC Capital Markets, Inc.	U.S.A.
SMBC Cayman LC Limited	Cayman Islands
SMBC Consulting Co., Ltd.	Japan
SMBC Consumer Finance Co., Ltd.	Japan
SMBC DIP Limited	Cayman Islands
SMBC Electronic Monetary Claims Recording Co., Ltd.	Japan
SMBC Finance Service Co., Ltd.	Japan
SMBC GMO PAYMENT, Inc.	Japan
SMBC Guarantee Co., Ltd.	Japan
SMBC International Finance N.V.	Netherlands Antilles
SMBC Leasing and Finance, Inc.	U.S.A.
SMBC Loan Business Planning Co., Ltd.	Japan
SMBC Mobit Co., Ltd.	Japan
SMBC MVI SPC	Cayman Islands
SMBC Nikko Capital Markets Limited	U.K.
SMBC Nikko Securities America, Inc.	U.S.A.
SMBC Nikko Securities Inc.	Japan
SMBC Preferred Capital GBP 2 Limited	Cayman Islands
SMBC Preferred Capital JPY 2 Limited	Cayman Islands
SMBC Servicer Co., Ltd.	Japan
SMBC Trust Bank Ltd.	Japan
SMBC VALUE CREATION CO., LTD.	Japan
SMBC Venture Capital Co., Ltd.	Japan
SMFG Card & Credit, Inc.	Japan
SMFG Preferred Capital GBP 2 Limited	Cayman Islands
SMFG Preferred Capital JPY 2 Limited	Cayman Islands
SMFG Preferred Capital JPY 3 Limited	Cayman Islands
SMM Auto Finance, Inc.	Japan
Sumitomo Mitsui Asset Management Company, Limited	Japan
Sumitomo Mitsui Banking Corporation Europe Limited	U.K.
Sumitomo Mitsui Banking Corporation Malaysia Berhad	Malaysia
Sumitomo Mitsui Banking Corporation (China) Limited	China
Sumitomo Mitsui Card Company, Limited	Japan
Sumitomo Mitsui Finance Dublin Limited	Ireland
The Japan Research Institute, Limited	Japan
•	*

#### CERTIFICATIONS PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Jun Ohta, certify that:
- 1. I have reviewed this annual report on Form 20-F of Sumitomo Mitsui Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
- 4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: June 27, 2019

/s/ Jun Ohta

Name: Jun Ohta

Title: President and Group Chief Executive Officer

### CERTIFICATIONS PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Toru Nakashima, certify that:
- 1. I have reviewed this annual report on Form 20-F of Sumitomo Mitsui Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
- 4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
- 5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: June 27, 2019

/s/ Toru Nakashima

Name: Toru Nakashima

Title: Senior Managing Corporate Executive Officer

Group Chief Financial Officer

# CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The certification set forth below is being submitted in connection with the annual report of Sumitomo Mitsui Financial Group, Inc. on Form 20-F for the year ended March 31, 2019 (the "Report") for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code.

- I, Jun Ohta, President and Group Chief Executive Officer of Sumitomo Mitsui Financial Group, Inc., certify that, to the best of my knowledge:
  - 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Sumitomo Mitsui Financial Group, Inc. and its subsidiaries.

Date: June 27, 2019

/s/ Jun Ohta

Name: Jun Ohta

Title: President and Group Chief Executive Officer

# CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The certification set forth below is being submitted in connection with the annual report of Sumitomo Mitsui Financial Group, Inc. on Form 20-F for the year ended March 31, 2019 (the "Report") for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code.

- I, Toru Nakashima, Senior Managing Corporate Executive Officer and Group Chief Financial Officer of Sumitomo Mitsui Financial Group, Inc., certify that, to the best of my knowledge:
  - 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Sumitomo Mitsui Financial Group, Inc. and its subsidiaries.

Date: June 27, 2019

### /s/ Toru Nakashima

Name: Toru Nakashima

Title: Senior Managing Corporate Executive Officer

Group Chief Financial Officer

# **Consent of Independent Registered Public Accounting Firm**

The Board of Directors Sumitomo Mitsui Financial Group, Inc.:

We consent to the incorporation by reference in the registration statement (No. 333-228913) on Form F-3 of Sumitomo Mitsui Financial Group, Inc. of our reports dated June 25, 2019, with respect to the consolidated statements of financial position of Sumitomo Mitsui Financial Group, Inc. and subsidiaries as of March 31, 2019 and 2018, and the related consolidated income statement and consolidated statements of comprehensive income, changes in equity and cash flows for each of the years in the three-year period ended March 31, 2019 and the related notes (collectively, the "consolidated financial statements"), and the effectiveness of Sumitomo Mitsui Financial Group, Inc.'s internal control over financial reporting as of March 31, 2019, which reports appear in the March 31, 2019 annual report on Form 20-F of Sumitomo Mitsui Financial Group, Inc.

/s/ KPMG AZSA LLC

Tokyo, Japan June 27, 2019