Data Book 1st Half, FY2007

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This document contains certain forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may materially differ from those contained in the forward-looking statements as a result of various factors.

The following items are among the factors that could cause actual results to differ materially from the forward-looking statements in this material: business conditions in the banking industry, the regulatory environment, new legislation, competition with other financial services companies, changing technology and evolving banking industry standards and similar matters.

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| P/ | |

| (Billions of yen) |
|-------------------|
|-------------------|

| | | | | | (Dimons or you) |
|---|-----------|---------|---------|----------------|-----------------|
| | FY04 | FY05 | FY06 | 1st half, FY07 | Difference*1 |
| Consolidated gross profit | 2,025.0 | 2,090.1 | 1,906.2 | 1,022.6 | +304.1 |
| Net interest income | 1,171.3 | 1,161.6 | 1,168.6 | 599.6 | +122.0 (1) |
| Trust fees | 2.6 | 8.6 | 3.5 | 2.3 | 0 |
| Net fees and commissions | 516.1 | 619.6 | 609.2 | 293.4 | +136.3 (2) |
| Net trading income | 144.4 | 32.8 | 125.6 | 118.4 | +15.1 |
| Net other operating income | 190.5 | 267.5 | (0.7) | 8.9 | +30.6 |
| General and administrative expenses | (852.7) | (853.8) | (888.6) | (477.4) | (149.8) (3) |
| Gains (losses) on stocks | (101.9) | 47.1 | 44.7 | (47.4) | +56.4 |
| Equity in earnings of affiliates | 27.1 | 31.9 | (104.2) | 19.0 | +19.0 |
| Ordinary profit (loss) | (30.3) | 963.6 | 798.6 | 353.2 | +195.4 |
| Extraordinary gains (losses) | (78.2) | 79.8 | 8.2 | (2.9) | (0.3) |
| Net income (loss) | (234.2) | 686.8 | 441.4 | 170.6 | +106.8 |
| Total credit cost | (1,196.8) | (302.0) | (145.0) | (143.1) | (28.9) (4) |
| Consolidated net business profit ² | 1,014.4 | 1,225.4 | 924.2 | 499.6 | +108.7 |

- (1) Kansai Urban Banking Corporation: 29, Minato Bank: 24, SMBC Europe: 16
- (2) Sumitomo Mitsui Card: 63, SMBC Friend Securities: 22, SMBC Guarantee: 17
- (3) Sumitomo Mitsui Card: (64), SMBC Friend Securities: (21), Kansai Urban Banking Corporation: (18), Minato Bank: (17)
- (4) Sumitomo Mitsui Card: (9), Kansai Urban Banking Corporation: (9), Minato Bank: (7)
- $^{\star}1\quad \text{Difference between SMFG consolidated figures and SMBC non-consolidated figures}$
- *2 Consolidated net business profit = (SMBC non-consolidated banking profit (before provision for general reserve for possible loan losses)) + (Other consolidated subsidiaries' ordinary profit (excluding non-recurring items)) + (Affiliates' ordinary profit) X (Ownership ratio) (Internal transaction (dividends, etc.))

B/S

(Billions of yen)

| | Mar. 05 | Mar. 06 | Mar. 07 | Sep. 07 | change from Mar. 07 |
|---|----------|-----------|-----------|-----------|------------------------|
| Assets | 99,731.9 | 107,010.6 | 100,858.3 | 105,927.6 | +5,069.3 |
| Loans and bills discounted | 54,799.8 | 57,267.2 | 58,689.3 | 60,193.6 | +1,504.3 |
| Securities | 24,233.7 | 25,505.9 | 20,537.5 | 20,599.8 | +62.3 |
| Deferred tax assets | 1,598.2 | 1,051.6 | 887.2 | 915.9 | +28.7 |
| Liabilities | 95,934.9 | 101,443.2 | 95,527.0 | 100,658.8 | +5,131.8 |
| Deposits | 68,474.9 | 70,834.1 | 72,156.2 | 72,925.8 | +769.6 |
| NCDs | 2,713.3 | 2,708.6 | 2,589.2 | 2,528.3 | (60.9) |
| Bonds | 4,339.5 | 4,241.4 | 4,093.5 | 4,030.1 | (63.4) |
| Deferred tax liabilities | 45.3 | 49.5 | 51.0 | 55.6 | +4.6 |
| Minority interests | 1,021.2 | 1,113.0 | - | - | - |
| Total net assets*3 | 2,775.7 | 4,454.4 | 5,331.3 | 5,268.9 | (62.4) |
| Capital stock | 1,352.7 | 1,420.9 | 1,420.9 | 1,420.9 | <u>-</u> |
| Capital surplus | 974.3 | 1,229.2 | 57.8 | 57.9 | +0.1 |
| Retained earnings | 330.0 | 992.1 | 1,386.4 | 1,491.4 | +105.0 |
| Treasury stock | (269.9) | (4.4) | (123.5) | (123.9) | (0.4) |
| Total stockholders' equity | - | - | 2,741.6 | 2,846.3 | +104.7 |
| Net unrealized gains on other securities | 410.7 | 819.9 | 1,262.2 | 1,065.9 | (196.3) |
| Net deferred losses on hedges | - | - | (87.7) | (93.2) | (5.5) |
| Land revaluation excess | 57.9 | 38.2 | 37.6 | 37.3 | (0.3) |
| Foreign currency translation adjustments | (79.9) | (41.5) | (30.7) | (8.4) | +22.3 |
| Total valuation and translation adjustments | = | - | 1,181.4 | 1,001.6 | (179.8) |
| Minority interests | - | - | 1,408.3 | 1,420.9 | +12.6 |
| Capital ratio*4 | 9.94% | 12.39% | 11.31% | 10.60% | (0.71%) |

^{*3} Due to the change of accounting standards, "Total stockholders' equity" was replaced by "Total net assets" in FY 2006

^{*4} Capital Ratio is calculated on Basel II basis on and after March 2007. Preliminary basis for September 2007.

(1-2) Summary of consolidated subsidiaries' financial results

| Sullitollio Mitsul Cal | u | | | |
|---|---------|---------|---------|-------------------|
| | | | | (Billions of yen) |
| | FY04 | FY05 | FY06 | 1H, FY07 |
| Operating revenue | 132.1 | 148.2 | 157.6 | 81.9 |
| Operating profit | 23.1 | 25.8 | 14.1 | 7.1 |
| Ordinary profit | 23.1 | 27.1 | 14.3 | 7.1 |
| Net income | 18.6 | 17.7 | (6.7) | 2.9 |
| Card sales handled | 3,598.7 | 4,181.3 | 4,753.8 | 2,586.6 |
| Number of cardholders (Tens of thousands) | 1,346 | 1,407 | 1,495 | 1,556 |

| | (Billions of yen) |
|---------------------|-------------------|
| | Sep. 07 |
| Total assets | 850.0 |
| Capital stock | 34.0 |
| Number of employees | 1,997 |
| | |

1st half, FY07 highlights

· Strengthened focal areas

Sumitomo Mitsui Card

- Promotion of "SMBC First Pack" and strengthening "iD"
 by making standardized equipment to "SMBC First Pack"
- · Aimed for creating new earnings drivers
- Issuance of the loan card
- Expansion of the card issuing business with local banks
- Start financing business to SMEs and owners
- Promoted strategic alliances
- Strategic alliance with OMC Card, Central Finance and Korea Kookmin Bank
- · Promoted CS and social contribution activities

Initiatives in 2nd half, FY07

- ·Strengthen focal areas
- Issuance of the "China Union Pay"-brand credit card
- · Further reinforce the card issuing business
- Promote alliance strategy
- Alliance with OMC Card and Central Finance
- Business alliance with Kookmin Bank
- · Reduce expenses related to processing
- · Improved CS and promoted social contribution activities

Sumitomo Mitsui Finance &Leasing*

| | | _ | • | (Billions of yen) |
|-------------------|-------|-------|-------|-------------------|
| | FY04 | FY05 | FY06 | 1H, FY07 |
| Operating revenue | 589.1 | 619.7 | 630.0 | 324.7 |
| Operating revenue | 356.1 | 375.1 | 379.9 | 198.4 |
| Operating profit | 28.0 | 32.2 | 31.5 | 15.1 |
| Operating profit | 18.2 | 21.4 | 24.7 | 11.9 |
| Ordinary profit | 20.1 | 26.7 | 29.6 | 16.4 |
| Ordinary profit | 18.7 | 22.1 | 25.9 | 12.5 |
| Net income | 12.4 | 17.5 | 17.9 | 25.6 |
| ivet income | 11.1 | 13.2 | 17.2 | 25.2 |
| Leased amount | 580.0 | 615.5 | 583.6 | 273.3 |
| Leased amount | 401.9 | 488.9 | 503.4 | 259.2 |

 ⁽Billions of yen)

 Sep. 07

 1,796.8

 1,236.2

 Lease assets
 1,544.6

 1,123.3

 Capital stock
 82.6

 14.7

 Number of employees
 946

 658

1st half, FY07 highlights (former SMBC Leasing)

- Prepared for the merger with Sumisho Lease
- Merged on Oct. 1
- · Expanded business area
- Promotion of financing business
- · Developed carbon neutral leasing
- Upgraded by major rating agencies
 - <JCR> from A+ to AA-
 - <R&I> from A to A+

Initiatives in 2nd half, FY07

- · Promote alliance strategy with Sumitomo Corporation group
- Integrate offices
- · Fortify risk management system
- Self assessment, preliminary calculation for operating risk
- · Reinforce compliance system
- -Improve organization to comply with newly implemented laws, such as the Financial Instruments and Exchange Law

^{*}Former SMBC Leasing (upper line), Former Sumisho Lease (lower line), Merged in Oct.2007

(1-2) Summary of consolidated subsidiaries' financial results

Japan Research Institute

(Billions of yen)

(Billions of yen)

| | FY04 | FY05 | FY06* | 1H, FY07* |
|-------------------|-------|-------|-------|-----------|
| Operating revenue | 111.2 | 115.8 | 111.8 | 51.7 |
| Operating profit | 6.3 | 5.2 | 6.1 | 0.6 |
| Ordinary profit | 6.3 | 5.7 | 6.6 | 1.0 |
| Net income | 2.6 | 3.8 | 5.1 | 0.7 |

| | Sep. 07 |
|----------------------|---------|
| Total assets* | 87.3 |
| Capital stock | 10.0 |
| Number of employees* | 3,044 |

1st half, FY07 highlights

- · Fortified platform to provide IT solutions
- · Reorganized business promotion system to improve operational eficiency

Initiatives in 2nd half, FY07

- · Reinforce IT development to meet the needs of SMFG's group companies through utilizing external resources etc.
- · Further improve operational efficiency
- · Further improve administrative system aiming for higher quality

SMBC Friend Securities

(Billions of ven)

(Billions of yen)

| | | | | (2 |
|--------------------------|--------|--------|--------|----------|
| | FY04 | FY05 | FY06 | 1H, FY07 |
| Operating revenue | 52.3 | 68.5 | 58.7 | 34.0 |
| Operating profit | 18.0 | 31.0 | 21.2 | 13.2 |
| Ordinary profit | 18.3 | 31.1 | 21.8 | 13.6 |
| Net income | 13.2 | 18.5 | 12.8 | 8.0 |
| Capital adequacy ratio** | 853.3% | 783.4% | 982.8% | 1,009.2% |

| 263.3 |
|-------|
| |
| 27.2 |
| 2,078 |
| 70 |
| |

1st half, FY07 highlights

- despite decrease in stock brokerage fees due to weak stock market mainly caused by subprime-loan problem
- · Full scale promotion of "SMBC Fund Wrap", a collaborative business with SMBC

Initiatives in 2nd half, FY07

- · Recorded high level of profit led by favorable sales of investment trusts, · Expand product line-up responding to diversified investment needs of customers
 - Strengthen investment trusts line-up
 - Further promote foreign stocks including US and China stocks
 - · Promote collaborative businesses with SMBC
 - Strengthen services for stock investment beginners

^{*}Including figures for JRI Solutions, established through corporate split in July 2006.

^{**} Net asset / risk equivalent x 99%

(1-3) Summary of affiliates' financial results

- Daiwa Securities SMBC / Promise

Daiwa Securities SMBC

(Billions of yen)

| | | | | (= |
|--|-------|-------|-------|----------------|
| <consolidated></consolidated> | FY04 | FY05 | FY06 | 1st half, FY07 |
| Operating revenues | 249.6 | 350.8 | 317.1 | 139.1 |
| Commissions | 91.7 | 111.3 | 106.5 | 37.6 |
| Net gain on trading | 118.3 | 175.5 | 116.6 | 44.9 |
| Interest and dividend income | 39.6 | 64.0 | 94.0 | 42.0 |
| Interest expense | 27.3 | 39.3 | 56.4 | 37.3 |
| Net operating revenues | 222.4 | 311.6 | 260.7 | 101.8 |
| Selling, general and administrative expenses | 138.8 | 171.9 | 169.8 | 81.6 |
| Ordinary profit | 85.2 | 141.6 | 92.9 | 21.8 |
| Net income | 54.0 | 91.9 | 51.9 | 13.1 |

Promise

| | | | | (Billions of yen) |
|-----------------------------------|-------|-------|---------|-------------------|
| <consolidated></consolidated> | FY04 | FY05 | FY06 | 1st half, FY07 |
| Operating income | 369.9 | 381.3 | 368.9 | 170.1 |
| Interest on consumer loans | 352.3 | 360.6 | 344.8 | 156.4 |
| Operating expenses | 241.6 | 313.9 | 572.2 | 152.9 |
| Advertising expenses | 16.4 | 20.3 | 15.7 | 5.3 |
| Provision for uncollectible loans | 97.5 | 125.8 | 234.7 | 51.8 |
| Employees' salaries and bonuses | 25.9 | 27.0 | 26.8 | 11.4 |
| Operating profit | 128.3 | 67.4 | (203.3) | 17.2 |
| Recurring profit | 130.8 | 70.0 | (201.5) | 18.2 |
| Net income | 75.4 | 42.0 | (378.3) | 11.9 |

(1-4) Capital ratio, list of preferred stocks and preferred securities

Capital ratio <SMFG consolidated>

| (Bil | lions | of ' | ver |
|------|-------|------|-----|
| | | | |

| <u> </u> | | | | (Billions of yen) |
|---|-----------|-----------|----------|---|
| | Mar. 05 | Mar. 06 | Mar. 07* | Sep. 07* <preliminary></preliminary> |
| Tier I | 3,262.3 | 4,645.9 | 3,903.3 | 4,069.3 |
| Capital stock & Capital surplus | 2,327.0 | 2,650.1 | 1,478.7 | 1,478.7 |
| <preferred stock=""></preferred> | <1,781.6> | <1,460.3> | <360.3> | <360.3> |
| Retained earnings (after deduction of cash dividends to be paid) | 285.6 | 944.1 | 1,319.8 | 1,446.6 |
| Preferred securities issued by overseas SPCs | 816.9 | 835.2 | 1,159.6 | 1,151.7 |
| Treasury stock | (269.9) | (4.4) | (123.5) | (123.9) |
| Increase in equity capital resulting from a securitization exposure | - | - | (40.1) | (41.4) |
| Tier II** | 3,262.3 | 4,067.7 | 3,640.2 | 3,481.4 |
| 45% of unrealized gains on other securities | 317.1 | 627.8 | 825.4 | 693.1 |
| 45% of land revaluation excess | 67.1 | 39.9 | 39.4 | 39.2 |
| General reserve for possible loan losses | 633.5 | 742.6 | 35.3 | 48.9 |
| Total eligible provisions minus the total expected loss amount | - | - | 175.9 | 193.1 |
| Perpetual subordinated debt | 880.0 | 1,035.8 | 1,114.0 | 1,055.6 |
| Dated subordinated debt | 1,657.3 | 1,621.6 | 1,450.2 | 1,451.6 |
| Sub total | 3,555.0 | 4,067.7 | 3,640.2 | 3,481.4 |
| Deduction | (504.4) | (619.3) | (690.8) | (738.3) |
| Total capital | 6,020.1 | 8,094.4 | 6,852.7 | 6,812.4 |
| Risk-adjusted assets | 60,552.6 | 65,322.3 | 60,540.3 | 64,251.1 |
| Capital ratio | 9.94% | 12.39% | 11.31% | 10.60% |
| Tier I ratio | 5.38% | 7.11% | 6.44% | 6.33% |
| * D. 1111 * | | | | |

^{*} Basel II basis

<Reference> (Billions of yen)

| | Mar. 05 | Mar. 06 | Mar. 07 | Sep. 07 |
|----------------------------------|---------|---------|---------|-----------------------------|
| | | | | <preliminary></preliminary> |
| Net deferred tax assets | 1,552.9 | 1,002.1 | 836.3 | 860.3 |
| Net deferred tax assets / Tier I | 47.6% | 21.6% | 21.4% | 21.1% |

List of preferred stocks(SMFG)

| | Goldman Sachs preferred stock | Non-dilutive preferred stock |
|--|---|---|
| | 1st - 12th series Type 4 Preferred stock | 1st series Type 6 Preferred stock |
| Aggregate amount of issue | JPY 150.3 billion | JPY 210.0 billion |
| Outstanding balance as of Sep. 30, 2007 | JPY 150.3 billion | JPY 210.0 billion |
| Acquisition price as of Sep.30, 2007 | JPY 318,800 | |
| Reset of acquisition price (to be reset to market price) | Each date on which the acquisition is requested (Downward only) | Non-dilutive |
| Acquisition request period | Feb. 8, 2003- Feb. 7, 2028 | |
| Mandatory acquisition date | Feb. 8, 2028 | |
| Redemption at the option of SMFG | - | At any date on and after March 31, 2011 |

List of preferred securities (Issued by SMFG and SMFG's subsidiaries)

| Issuer | SMFG Preferred Capital USD 1 Limited | SMFG Preferred Capital GBP 1 Limited | SB Treasury Company L.L.C. | SB Equity Securities (Cayman), Limited | Sakura Preferred Capital (Cayman) Limited | KUBC Preferred Capital Cayman Limited |
|------------------------------------|--|---|--|---|---|--|
| Maturity | Perpetual | Perpetual | Perpetual | Perpetual | Perpetual | Perpetual |
| Redemption at the option of issuer | | At any dividend payment date on and after January 2017* | At any dividend payment date on and after June 2008* | At any dividend payment date on and after June 2009* | At any dividend payment date on and after January 2009* | At any dividend payment date on and after July 2012* |
| Amount | \$1,650 | £500 | \$1,800 | ¥340 | ¥283.75 | ¥12.5 |
| issued | million | million | million | billion | billion | billion |
| Issue Date | Dec. 18, 2006 | Dec. 18, 2006 | Feb. 18, 1998 | Feb. 26, 1999 Mar. 01, 1999 Mar. 26, 1999 | Dec. 24, 1998 Mar. 30, 1999 | Jan. 25, 2007 |

^{*}Subject to the prior approval of the FSA

^{**} Amount counted as BIS capital

P/L

(Billions of yen)

| | FY04 | FY05 | FY06 | 1st half, FY07 |
|---|-----------|-----------|-----------|----------------|
| Gross banking profit | 1,522.9 | 1,552.1 | 1,344.5 | 718.5 |
| <marketing units<sup="">*1></marketing> | <1,294.8> | <1,377.1> | <1,329.0> | <682.6> |
| Non-interest income ^{*2} | 501.5 | 545.5 | 467.0 | 215.8 |
| <proportion banking="" gross="" income="" non-interest="" of="" profit="" to=""></proportion> | <32.9%> | <35.1%> | <34.7%> | <30.0%> |
| Expenses | (582.4) | (586.5) | (603.9) | (327.6) |
| Overhead ratio | 38.2% | 37.8% | 44.9% | 45.6% |
| Banking profit ³ | 940.5 | 965.6 | 740.6 | 390.9 |
| Marketing Units ^{*1} | 810.3 | 874.0 | 814.6 | 406.1 |
| Treasury Unit | 205.0 | 201.3 | 34.0 | 51.2 |
| Gains (losses) on stocks | (118.7) | 25.5 | 11.1 | (103.8) |
| Ordinary profit (loss) | (71.7) | 720.9 | 573.3 | 157.8 |
| Net income (loss) | (136.8) | 519.5 | 315.7 | 63.8 |
| Total credit cost | (954.8) | (230.9) | (89.5) | (114.2) |

^{*1} Consumer banking unit, Middle market banking unit, Corporate banking unit and International banking unit

B/S

(Billions of yen)

| | Mar. 05 | Mar. 06 | Mar. 07 | Sep. 07 | Change |
|---|----------|----------|----------|----------|--------------|
| Assets | 91,129.8 | 97,443.4 | 91,537.2 | 94,307.2 | +2,770.0 |
| Loans and bills discounted | 50,067.6 | 51,857.6 | 53,756.4 | 55,025.7 | +1,269.3 (1) |
| Securities | 23,676.7 | 25,202.5 | 20,060.9 | 19,860.1 | (200.8) (2) |
| Deferred tax assets | 1,502.2 | 976.2 | 743.6 | 775.7 | +32.1 |
| Liabilities | 88,377.1 | 93,808.7 | 87,544.3 | 90,450.9 | +2,906.6 |
| Deposits | 62,788.3 | 65,070.8 | 66,235.0 | 66,379.3 | +144.3 (3) |
| NCDs | 2,803.3 | 3,151.4 | 2,574.3 | 2,462.2 | (112.1) |
| Bonds | 3,718.4 | 3,776.7 | 3,647.5 | 3,591.9 | (55.6) |
| Total net assets ^{*4} | 2,752.7 | 3,634.7 | 3,992.9 | 3,856.3 | (136.6) |
| Capital stock | 665.0 | 665.0 | 665.0 | 665.0 | - |
| Capital surplus | 1,367.5 | 1,367.5 | 1,367.5 | 1,367.5 | - |
| Retained earnings | 291.3 | 794.0 | 761.1 | 825.1 | +64.0 |
| Total stockholders' equity | - | - | 2,793.6 | 2,857.6 | +64.0 |
| Net unrealized gains on other securities | 386.6 | 783.5 | 1,259.8 | 1,057.1 | (202.7) |
| Net deferred losses on hedges | - | - | (84.7) | (82.4) | +2.3 |
| Land revaluation excess | 42.3 | 24.7 | 24.2 | 24.0 | (0.2) |
| Total valuation and translation adjustments | - | - | 1,199.3 | 998.7 | (200.6) |
| Capital ratio ^{*5} | 11.32% | 11.35% | 13.45% | 12.65% | (0.80%) |

^{*4} Due to the change of accounting standards, "Total stockholders' equity" was replaced by "Total net assets" in FY 2006

Main factors of year-over-year change

| IVIC | <u>iin ractors or year-over-year c</u> | <u>nange</u> | |
|------|--|---|--------------------|
| (1) | Loans and bills discounted | : Domestic offices | JPY (0.1) trillion |
| | JPY +1.3 trillion | : Overseas offices | JPY +1.4 trillion |
| | | | |
| (2) | Securities | : Stocks | JPY (0.4) trillion |
| | JPY (0.2) trillion | : Bonds | JPY (0.8) trillion |
| | | : Foreign currency denominated bonds & investment trust, etc. | JPY +0.9 trillion |
| (3) | Deposits | : Mainly due to increase in overseas deposits | |
| | JPY +0.1 trillion | | |

^{*2} Non-interest income (managerial accounting basis): Net fees and commissions + Income related to derivatives products sales, etc.

^{*3} Before provision for general reserve for possible loan losses

^{*5} Capital Ratio is calculated on Basel II basis on and after March 2007.

(Billions of yen)

| | FY05 | FY06 | 1st half, FY07 | YOY change | |
|---|-----------|-----------|----------------|------------|-----|
| Gross domestic profit | 1,266.5 | 1,150.0 | 601.2 | +61.1 | 1 |
| <excluding (losses)="" bonds="" gains="" on=""></excluding> | <1,277.8> | <1,224.7> | <595.3> | <+5.2> | |
| Net interest income | 943.9 | 904.2 | 460.7 | +9.2 | (1) |
| <interest interest="" on="" rate="" swaps=""></interest> | <26.8> | <(20.6)> | <(23.7)> | <(27.4)> | |
| Trust fees | 8.6 | 3.5 | 2.2 | +0.8 | _ |
| Net fees and commissions | 299.4 | 289.9 | 123.5 | (5.9) | |
| Net trading income (loss) | (0.2) | 3.9 | 4.7 | +3.7 | _ |
| Net other operating income | 14.8 | (51.5) | 10.1 | +53.3 | (2) |
| <gains (losses)="" bonds="" on=""></gains> | <(11.3)> | <(74.7)> | <5.8> | <+55.8> | _ |
| Gross international profit* | 285.6 | 194.5 | 117.3 | +48.3 | |
| <excluding (losses)="" bonds="" gains="" on=""></excluding> | <284.6> | <232.2> | <129.4> | <+48.7> | |
| Net interest income | 8.1 | 32.9 | 16.9 | +24.6 | (3) |
| <interest interest="" on="" rate="" swaps=""></interest> | <(13.1)> | <(32.1)> | <(17.8)> | <+0.8> | _ |
| Net fees and commissions | 67.3 | 63.5 | 33.6 | +3.5 | |
| Net trading income | 116.0 | 49.8 | 19.3 | +4.4 | |
| Net other operating income | 94.2 | 48.3 | 47.5 | +15.8 | (4) |
| <gains (losses)="" bonds="" on=""></gains> | <1.0> | <(37.7)> | <(12.1)> | <(0.4)> | |

Amount of adjustments related to the items consisting of Gross international profit

| Net interest income (loss) | (2.6) | (0.4) | +0.1 | +0.1 |
|-----------------------------------|---------|--------|--------|--------|
| Net trading income (loss) | +103.8 | (47.9) | (79.3) | (55.1) |
| Net other operating income (loss) | (101.2) | +48.3 | +79.2 | +55.0 |

Main factors of year-over-year change

- (1) Expansion of loan to deposit spread
- (2) Retrieve of the profit in Treasury Unit (In FY06, realized losses on bonds for downsizing position from the conservative view)
- (3) Increase in loans, improvement in profit in foreign banking account
- (4) Improvement in profit related to bonds futures

| Loan balance | | | | |
|--|-------------|---------------------|-----------------|--------------------|
| | Term-end ba | lance | Average balance | : |
| | | (Trillions of yen) | | (Trillions of yen) |
| | Sep. 07 | Change from Mar. 07 | 1st half, FY07 | YOY change |
| Total lendings | 55.0 | +1.3 | 53.5 | +0.9 |
| Overseas lendings | 48.1 | (0.1) | 47.3 | (0.3) |
| Domestic lendings | 6.9 | +1.4 | 6.2 | +1.2 |
| Domestic lendings (Managerial accounting basis | s) | | | |
| Domestic Marketing Units ^{*1} | 46.3 | +0.4 | 45.2 | (0.5) |
| Individual clients | 14.5 | +0.1 | *3 14.5 | (0.3) |
| Small- and medium-sized enterprises*2 | 21.7 | (0.2) | 21.1 | +0.0 |
| Large corporations ² | 10.1 | +0.5 | 9.6 | (0.2) |

Loan spread

| (Managerial accounting basis) | <average loan="" sp<="" th=""><th>read></th></average> | read> |
|--|---|------------|
| | 1st half, FY07 | YOY change |
| Small- and medium-sized enterprises ² | 132bp | (11bp) |
| Large corporations ² | 60bp | (6bp) |

Interest earning assets (Domestic operations)

(Billions of yen)

| | FY | FY04 | | FY05 | | FY06 | | FY07 |
|------------------------------|-----------------|-------|-----------------|-------|-----------------|-------|-----------------|-------|
| | Average balance | Yield |
| Interest earning assets | 67,225.8 | 1.45% | 66,051.3 | 1.51% | 66,078.0 | 1.56% | 65,082.6 | 1.78% |
| Loans and bills discounted*4 | 46,859.3 | 1.78% | 46,007.3 | 1.71% | 47,188.6 | 1.73% | 46,293.1 | 2.00% |
| Securities | 19,087.7 | 0.68% | 18,099.5 | 1.03% | 16,763.5 | 1.17% | 15,052.9 | 1.37% |
| Interest bearing liabilities | 70,248.7 | 0.09% | 70,359.8 | 0.07% | 67,955.0 | 0.19% | 66,759.4 | 0.36% |
| Deposits, etc. | 58,376.2 | 0.02% | 60,097.3 | 0.02% | 60,040.7 | 0.10% | 59,890.4 | 0.22% |
| Expense ratio*5 | 0.759 | % | 0.75 | % | 0.79% | | 0.85% | |
| Total cost of funding | 0.84 | % | 0.82 | 0.82% | | 0.98% | | % |
| Overall interest spread | 0.61 | % | 0.69% 0.5 | | 0.58 | % | 0.57 | % |
| Interest spread | 1.76 | % | 1.69% | | 1.63 | % | 1.78 | % |

Interest earning assets (Overseas operations)

(Billions of yen)

| | FY04 | | FY05 | | FY06 | | 1st half, FY07 | |
|------------------------------|--------------------|-------|--------------------|-------|--------------------|-------|--------------------|-------|
| | Average balance | Yield | Average balance | Yield | Average balance | Yield | Average balance | Yield |
| Interest earning assets | 13,027.1 | 2.60% | 13,046.1 | 3.38% | 14,513.3 | 4.61% | 16,041.1 | 4.49% |
| Loans and bills discounted | 3,949.6 | 2.67% | 5,143.4 | 4.03% | 6,371.0 | 5.10% | 7,245.4 | 5.26% |
| Securities | 4,615.3 | 2.84% | 4,063.7 | 3.19% | 4,095.3 | 4.18% | 3,200.4 | 3.75% |
| Interest bearing liabilities | 12,979.5 | 2.17% | 12,894.6 | 3.34% | 14,324.1 | 4.43% | 15,866.8 | 4.33% |
| Deposits, etc. | 6,851.4 | 1.42% | 7,543.5 | 2.94% | 8,995.4 | 4.05% | 9,622.7 | 4.04% |

^{*1} Domestic marketing units: Consumer banking unit, Middle market banking unit and Corporate banking unit

^{*2 &}quot;Small- and medium-sized enterprises": Customers managed by Middle market banking unit, "Large corporations": Customers managed by Corporate banking unit

^{*3} After add-back adjustment of securitized portion of housing loans

^{*4} Loans and bills discounted is calculated with the exception of loans to financial institutions

^{*5} Expense ratio is calculated by subtracting yield of interest bearing liabilities from total cost of funding.

(2-4) Credit cost, Non-recurring gains (losses) and Extraordinary gains (losses)

| redit cost - financial accounting basis - | | | | (Billions of yen) |
|---|-----------|---------|---------|-------------------|
| | FY04 | FY05 | FY06 | 1st half, FY07 |
| tal credit cost | (954.8) | (230.9) | (89.5) | (114.2) |
| Provision for general reserve for possible loan losses | 351.5 | (155.0) | 41.7 | (7.8) |
| Credit cost in Non-recurring gains (losses) | (1,306.3) | (106.5) | (131.7) | (106.4) |
| Write-off of loans | (698.0) | (12.6) | (50.5) | (59.2) |
| Provision for specific reserve for possible loans losses | (474.1) | (15.8) | (44.3) | (44.5) |
| Losses on delinquent loans sold | (138.0) | (79.7) | (37.3) | (4.7) |
| Provision for loan loss reserve for specific overseas countries | 3.8 | 1.6 | 0.4 | 2.0 |
| Credit cost in Extraordinary gains (losses) | - | 30.6 | 0.5 | 0.0 |
| Gains on collection of written-off claims* | | 30.6 | 0.5 | 0.0 |

^{*}Gains on collection of written-off claims are included in Total credit cost from FY05 onward.

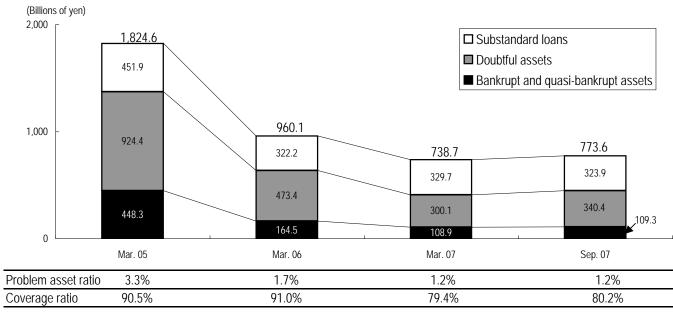
Non-recurring gains (losses) and Extraordinary gains (losses) - financial accounting basis -

(Billions of yen)

| | | | | (Billions of yen) |
|--|-----------|---------|---------|-------------------|
| | FY04 | FY05 | FY06 | 1st half, FY07 |
| Non-recurring gains (losses) | (1,363.7) | (89.7) | (209.0) | (225.3) |
| Credit related costs | (1,306.3) | (106.5) | (131.7) | (106.4) |
| Gains (losses) on stocks | (118.7) | 25.5 | 11.1 | (103.8) |
| Other non-recurring gains (losses) | 61.3 | (8.7) | (88.4) | (15.0) |
| Ordinary profit (loss) | (71.7) | 720.9 | 573.3 | 157.8 |
| Extraordinary gains (losses) | (28.4) | 25.7 | 13.6 | (2.6) |
| Gains (losses) on disposal of premises and equipment | (12.5) | 1.4 | - | - |
| Gains (losses) on disposal of fixed assets | - | - | (1.7) | 0.5 |
| Losses on impairment of fixed assets | - | (6.3) | (3.7) | (3.1) |
| Gains on collection of written-off claims | 0.2 | 30.6 | 0.5 | 0.0 |
| Gains on return of the entrusted portion of employee pension fund | - | - | 36.3 | - |
| Amortization of net obligation from change of accounting standard for employee retirement benefits | (16.0) | - | - | - |
| Losses on liquidation of subsidiary | - | - | (17.8) | - |
| Income (loss) before income taxes | (100.1) | 746.6 | 586.9 | 155.2 |
| Income taxes, current | 1.8 | (13.5) | (16.5) | (7.2) |
| Income taxes, deferred | (38.5) | (213.6) | (254.7) | (84.2) |
| Net income (loss) | (136.8) | 519.5 | 315.7 | 63.8 |

(2-5) Problem assets based on the Financial Reconstruction Law

Problem assets based on the Financial Reconstruction Law (Excluding Normal assets)



Disclosure of problem assets based on the Financial Reconstruction Law

| As of September 30 |), 2007 | | | | | | | (Bill | lions of yen) |
|--|--|---|-------------------|---------------------------------------|--|------------------|--|-------------------------|-----------------------------------|
| Category of Borrowers under | Problem assets based on the Financial Reconstruction Law | | | r Self-Assessme | | | eserve for le loan losses | Reser | ve ratio |
| Self-Assessment | | Classification I | Classification II | Classification III | Classification IV | hozzin | ie ioaii iosses | | |
| Bankrupt Borrowers Effectively Bankrupt Borrowers | Bankrupt and Quasi-Bankrupt Assets 109.3 (i) (Change from Mar. 07: +0.4) | Portion of clair collateral or gu 99.4 | iarantees, etc. | Fully reserved 9.9 | Direct Write-offs (*1) | Specific Reserve | 14.1 (*2) | | 00% (3) |
| Potentially Bankrupt Borrowers | Doubtful Assets 340.4 (ii) (Change from Mar. 07:+40.3) | Portion of clair collateral or gu 170. | iarantees, etc. | Necessary amount reserved 170.1 | | Specific | 135.4 (*2) | 79.69 | % (*3) |
| Borrowers Requiring | Substandard Loans 323.9 (iii) (Change from Mar. 07: -5.8) Claims to Substandard Borrowers | Portion of Subs secured by guarantees, | collateral or | | | Subst | al Reserve for andard Loans 102.9 | 45.5% (*3) | 16.0% (*3) |
| Caution | Normal Assets 61,964.6 | Claims to Borro Caution, exclu Substandar | , , | | | General Reserve | 538.6 | 6.3% [10.8%] (*4) | 3% |
| Normal Borrowers | | Borrowers | | | | 0 | | (* | [*] 4) |
| | Total 62,738.2 (iv) | | | | | Spec | oss Reserve for ific Overseas ountries 0 | | |
| | A=(i)+(ii)+(iii) | B: Portion secur guarantees, e | | C | : Unsecured por | rtion (A-B |) | | ratio: D/C 5) |
| | 773.6 (v) (Change from Mar. 07: +34.9) (Problem asset ratio ((v)/(iv)) 1.2% | (a)+(b)+(c) 36 | 8.1 | 405.5 | D: Specific Re General Re Substandar | serve for | ` ' | Covera (B+ | 2.3% nge ratio D)/A 0.2% |

^{*1} Includes amount of direct reduction totaling JPY319.5 billion.

^{*2} Includes reserve for assets that are not subject to disclosure based on the Financial Reconstruction Law standards. (Bankrupt/Effectively Bankrupt Borrowers: JPY 4.2 billion, Potentially Bankrupt Borrowers: JPY 9.4 billion)

^{*3} Reserve ratios for claims on Bankrupt Borrowers, Effectively Bankrupt Borrowers, Potentially Bankrupt Borrowers, Substandard Borrowers and Borrowers Requiring Caution including Substandard Borrowers are the proportion of reserve for the possible loan losses to each category's total unsecured claims.

^{*4} Reserve ratios for claims on Normal Borrowers and Borrowers Requiring Caution (excluding claims to Substandard Borrowers) are the proportion of the reserve for possible loan losses to the respective claims of each category. The reserve ratio for unsecured claims on Borrowers Requiring Caution (excluding claims to Substandard Borrowers) is shown in [].

^{*5} The proportion of the reserve to the claims, excluding the portion secured by collateral or guarantees, etc.

(2-6) Loan portfolio and problem assets, classified by industry

| Loan balance | | | | |
|---|----------|----------|----------|-------------------|
| | | | | (Billions of yen) |
| | Mar. 05 | Mar. 06 | Mar. 07 | Sep. 07 |
| Domestic offices (excluding offshore banking account) | 46,673.7 | 47,461.3 | 48,190.5 | 48,045.1 |
| Manufacturing | 5,321.7 | 5,172.7 | 5,236.1 | 5,262.0 |
| Agriculture, forestry, fisheries, and mining | 125.6 | 133.8 | 132.2 | 131.1 |
| Construction | 1,618.4 | 1,283.2 | 1,225.0 | 1,210.5 |
| Transportation, communications and public enterprises | 2,737.4 | 2,658.4 | 2,886.2 | 2,789.2 |
| Wholesale and retail | 5,310.9 | 5,170.6 | 5,089.3 | 5,000.9 |
| Finance and insurance | 5,158.7 | 5,072.3 | 5,675.9 | 6,140.8 |
| Real estate | 5,983.0 | 6,316.9 | 6,369.2 | 6,639.3 |
| Various services | 5,705.9 | 5,731.6 | 5,742.4 | 5,435.2 |
| Municipalities | 583.5 | 657.8 | 592.2 | 574.4 |
| Others | 14,128.6 | 15,264.0 | 15,242.0 | 14,861.7 |
| Overseas offices and offshore banking accounts | 3,393.9 | 4,396.3 | 5,565.9 | 6,980.6 |
| Public sector | 75.8 | 39.0 | 19.0 | 28.3 |
| Financial institutions | 237.3 | 348.4 | 287.9 | 351.1 |
| Commerce and industry | 2,994.0 | 3,815.8 | 5,038.8 | 6,236.8 |
| Others | 86.8 | 193.1 | 220.2 | 364.4 |
| Total | 50,067.6 | 51,857.6 | 53,756.4 | 55,025.7 |

Problem assets based on the Financial Reconstruction Law (Excluding Normal assets)*

(Billions of yen) Sep. 07 Mar. 05 Mar. 06 Mar. 07 Sep. 07 Reserve ratio** Domestic offices (excluding offshore banking account) 1,787.8 908.9 695.2 693.2 63.7% 85.5 68.0 60.8 56.7 56.4% Manufacturing 3.2 2.9 70.4% Agriculture, forestry, fisheries, and mining 0.7 2.8 396.3 34.5 60.2% Construction 41.1 41.4 Transportation, communications and public enterprises 36.2 87.0 104.9 70.7 68.4% Wholesale and retail 105.0 93.7 96.3 106.2 58.1% Finance and insurance 95.8 14.7 2.4 10.2 48.2% Real estate 408.6 274.2 170.1 156.5 58.8% 456.0 154.8 Various services 261.8 169.6 61.4% Municipalities Others 203.7 79.0 100.0% 65.2 68.6 Overseas offices and offshore banking accounts 36.8 51.2 43.5 80.4 54.3% Public sector 0.1 0.5 Financial institutions 80.4 Commerce and industry 36.2 51.2 43.5 54.3% Others 1,824.6 960.1 738.7 773.6 62.3% Total

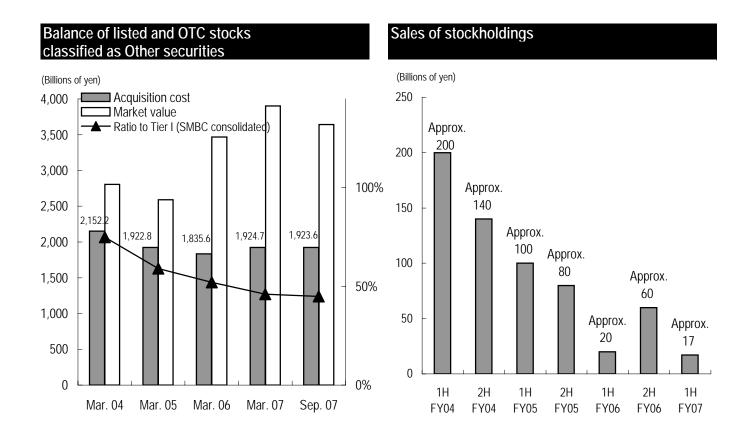
^{*} Problem assets based on the Financial Reconstruction Law include loans, acceptances and guarantees, suspense payments, and other credit-type assets.

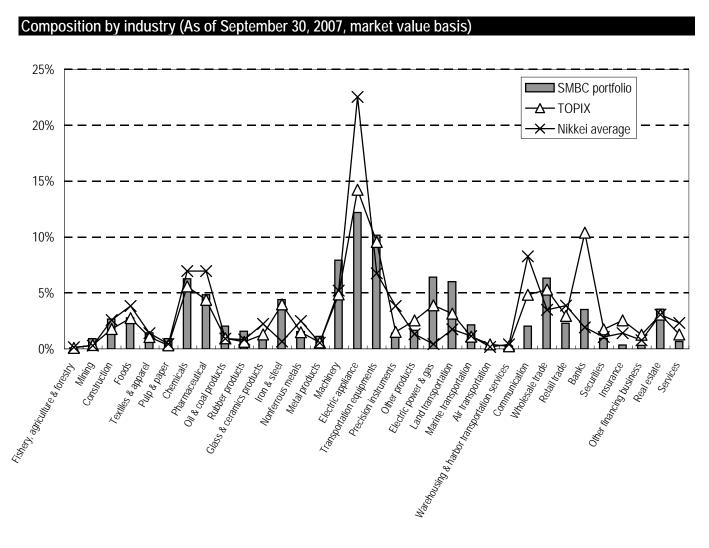
^{**} Reserve ratio(%)= (Reserve for possible loan losses) / (Assets excluding amounts recoverable due to guarantees, collateral and others) X 100 Reserve for possible loan losses is sum of general reserve for substandard loans and specific reserve.

| | | | | | | | | | (E | Billions of yen) |
|---------------------------------|----------|---------------------------|---------|---------------------------|--------------------|---------------------------|---------------|---------------------------|----------|---------------------------|
| As of Sep. 07 | 1 year o | or less | | an 1 year years | More that to 10 | • | More 10 ye | | То | tal |
| - | | Change from Mar. 07 | | Change from Mar. 07 | | Change from Mar. 07 | | Change from Mar. 07 | | Change from Mar. 07 |
| Bonds | 2,488.5 | (935.4) | 3,305.2 | (288.0) | 2,783.3 | +521.4 | 1,943.0 | (57.8) | 10,520.2 | (759.8) |
| JGBs | 1,968.0 | (816.9) | 1,244.4 | (109.3) | 1,436.4 | +551.9 | 1,852.1 | (51.9) | 6,501.0 | (426.3) |
| Japanese local government bonds | 99.7 | +16.0 | 88.1 | (44.3) | 282.8 | (21.2) | 0.4 | 0.0 | 471.1 | (49.6) |
| Japanese corporate bonds | 420.7 | (134.4) | 1,972.7 | (134.3) | 1,064.0 | (9.3) | 90.4 | (5.9) | 3,547.9 | (284.0) |
| Others | 578.6 | +77.1 | 1,616.2 | +1,193.4 | 561.7 | (116.4) | 760.4 | (23.5) | 3,517.0 | +1,130.5 |
| Total | 3,067.2 | (858.3) | 4,921.4 | +905.3 | 3,345.0 | +405.0 | 2,703.4 | (81.4) | 14,037.2 | +370.7 |

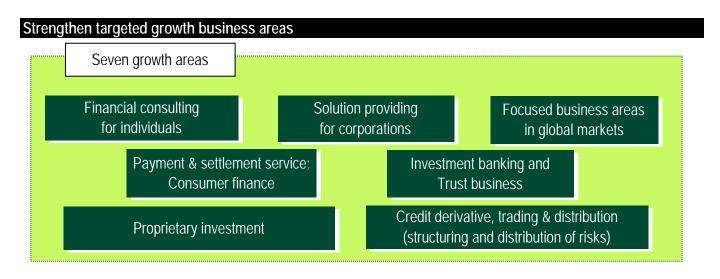
| As of Sep. 07 | | 1 year | or less | More that | • | More 5 ye | | | tal |
|--|---------|---------|---------------------------|-----------|---------------------------|-----------|---------------------------|----------|---------------------------|
| | | | Change from Mar. 07 | - | Change from Mar. 07 | - | Change from Mar. 07 | | Change from Mar. 07 |
| Total contract amount | | 6,347.2 | (2,074.7) | 15,805.3 | (1,285.2) | 8,994.9 | (673.8) | 31,147.4 | (4,033.7) |
| Receivable fixed rate / payable floating rate | (a) | 5,360.5 | (1,758.2) | 10,580.8 | (1,287.6) | 3,778.0 | (651.8) | 19,719.3 | (3,697.6) |
| Receivable floating rate / payable fixed rate | (b) | 986.7 | (116.5) | 5,193.7 | +2.1 | 5,196.9 | (21.7) | 11,377.3 | (136.1) |
| Receivable floating rate / payable floating rate | | 0.0 | (200.0) | 30.8 | +0.3 | 20.0 | (0.3) | 50.8 | (200.0) |
| Net receivable fixed rate | (a)-(b) | 4,373.8 | (1,641.7) | 5,387.1 | (1,289.7) | (1,418.9) | (630.1) | 8,342.0 | (3,561.5) |

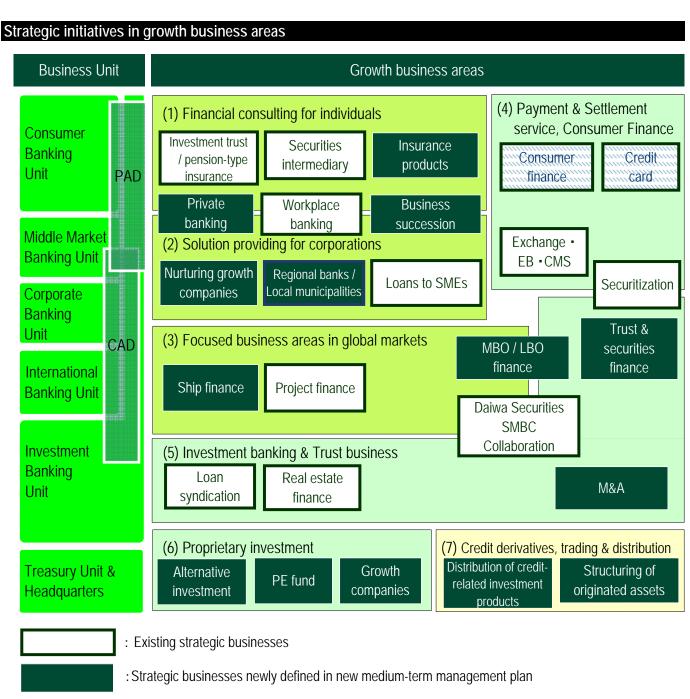
| Derivative transactions on deferred hedge accounting basis | | | | | | | |
|--|------------|--------|-------------|-------------------|--|--|--|
| | | | | (Billions of yen) | | | |
| As of Sep. 07 | Net assets | | | Net deferred | | | |
| | - | Assets | Liabilities | gains (losses) | | | |
| Total | (62.1) | 38.9 | 101.0 | (145.9) | | | |
| Interest rate swaps | (63.7) | 33.8 | 97.5 | (150.4) | | | |
| Currency swaps | +1.7 | 4.9 | 3.2 | 0.7 | | | |
| Others | (0.1) | 0.2 | 0.3 | 3.8 | | | |

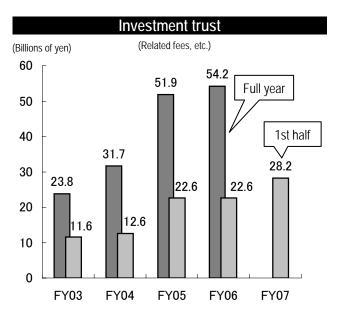


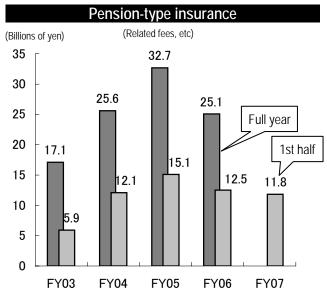


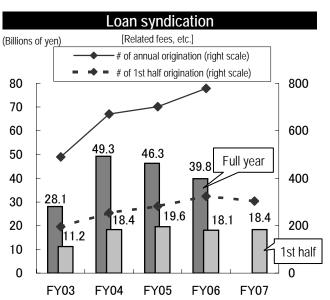
(3-1) Strategic initiatives in new medium-term management plan

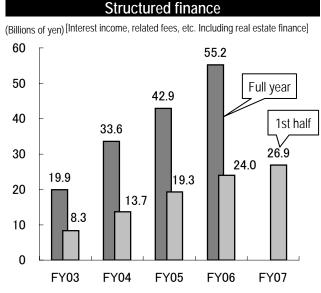


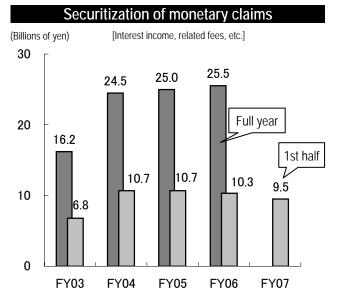


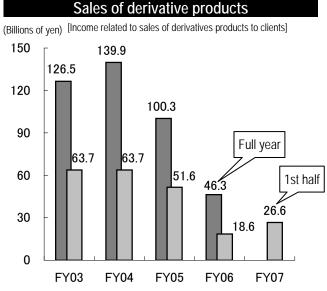












(3-3) Financial consulting for individuals

- Marketing channels and client segmentation

Marketing channels

| | Mar. 05 | Mar. 06 | Mar. 07 | Sep. 07 |
|--|---------|---------|---------|---------|
| Domestic branch ^{*1} | 425 | 411 | 406 | 413 |
| SMBC Consulting Plaza | 45 | 66 | 67 | 66 |
| SMBC Consulting Office | - | 14 | 22 | 22 |
| Loan Promotion Office | 108 | 115 | 113 | 103 |
| <reference> Number of employees *2</reference> | 16,338 | 16,050 | 16,407 | 17,945 |
| ATM location outside SMBC branch | 1,875 | 1,908 | 1,854 | 1,786 |
| Available for 24 hours | 945 | 945 | 878 | 805 |
| Number of ATMs (Total) | 25,508 | 28,212 | 30,362 | 32,253 |
| Number of SMBC ATMs | 6,667 | 6,711 | 6,669 | 6,613 |
| Inside SMBC branch | 3,615 | 3,578 | 3,570 | 3,580 |
| Outside SMBC branch | 3,052 | 3,133 | 3,099 | 3,033 |
| Number of other ATMs | 18,841 | 21,501 | 23,693 | 25,640 |

^{*1} Excludes representative offices, agencies, etc.

Segmentation of consumer clients and marketing channels

| | Client segments | | Channels (As of Sep. 07) | | | |
|------------------|--|--|--|---|--------------------------------------|--|
| Consumer clients | | Ultra high net worth segment Approx. 1,000 clients | Growing company owners, Large-scale real estate owners, Ultra high net worth individuals | Private banker | Private Banking Dept. 2 | |
| | Private banking segment Approx. 5,000 clients | | Company owners, Semi-Large-scale real estate owners, Semi-Ultra high net worth individuals | Private financial consultant | | |
| | Asset management segment Approx. 0.15 million clients | | Company owners, Executives, Doctors, Lawyers, High net worth individuals | Financial consultant | Block Consumer Business Office 36 | |
| | | | | Loan planner | Loan Promotion Office 103 | |
| | | et building segment rox. 8 million clients | Working householders, Retirees | "Money-Life" Consultant & "Money-Life" Advisor | Branch SMBC Consulting Plaza 66 | |
| | | | | | SMBC Consulting Office 22 | |
| | | Mass segment ox. 18 million clients | Singles, Students, Housewives | "One's Direct" & ATM | | |

^{*2} Full-time workers basis

FY06

461.7

1st half, FY07

210.9

Assets under SMBC account (Billions of yen) Mar. 05 Mar. 06 Mar. 07 Sep. 07 Individual deposits 32,154.0 32,760.3 33,623.7 33,582.1 Liquid deposits 18,640.3 19,905.7 20,304.0 20,286.6 Fixed-term deposits 12,959.7 12,961.7 12,408.6 12,986.7 Foreign currency deposits 554.0 446.0 333.0 333.8 Investment trusts 2,923.6 3,545.4 3,777.7 2,348.2 Investment trusts for individuals 2,264.8 2,803.1 3,421.5 3,622.6 (Billions of yen)

| Loans | | | | |
|---------------------|----------|----------|----------|-------------------|
| | · | | | (Billions of yen) |
| | Mar. 05 | Mar. 06 | Mar. 07 | Sep. 07 |
| Housing loans | 13,240.4 | 13,771.8 | 13,557.5 | 13,507.3 |
| Residential purpose | 9,451.3 | 10,044.5 | 9,918.9 | 9,890.5 |

FY04

583.9

FY05

664.8

| Residential purpose | 7,401.0 | 10,044.3 | 7,710.7 | 7,070.3 |
|--|---------|----------|---------|-------------------|
| Other consumer loans | 990.2 | 953.7 | 935.3 | 935.5 |
| | | | | _ |
| | | | | (Billions of yen) |
| | FY04 | FY05 | FY06 | 1st half, FY07 |
| Originated amount of regidential benefing leans* | 1.024/ | 2.007.7 | 1 771 7 | /0/ 0 |

| Originated amount of residential housing loans* | 1,924.6 | 2,086.7 | 1,771.7 | 686.8 |
|--|-------------|-------------|-------------|-------------|
| Originated amount of housing loan with repayment insurance | : | | | |
| in case of potentially fatal illness | - | approx. 110 | approx. 270 | approx. 110 |
| Securitization | approx. 320 | approx. 450 | approx. 790 | approx. 170 |

^{*}Excluding bridge loans for loans by Housing Loan Corporation.

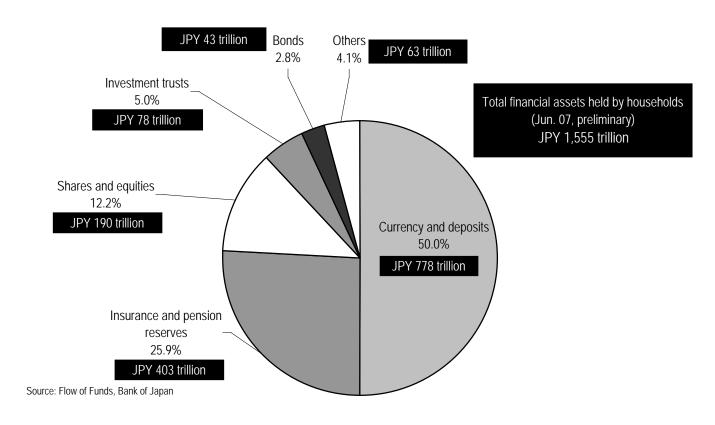
Sales of pension-type insurances

SMBC Products line-up (as of Sep. 2007)

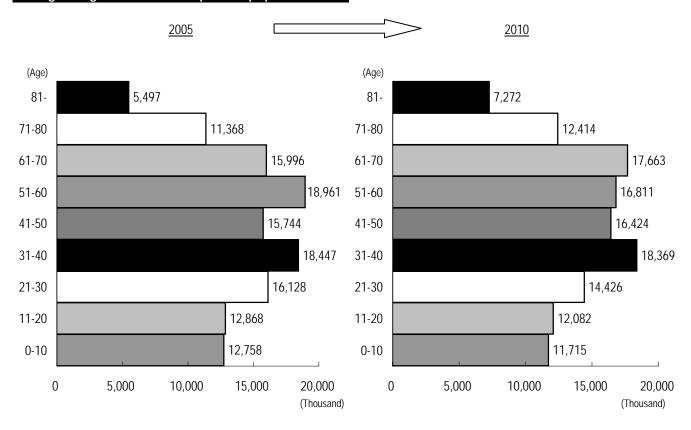
| Third-party products | Investment trusts | 45 funds: 3 Domestic bonds, 14 Domestic Stocks, 9 International bonds, 9 International Stocks, 4 Balanced, 6 Foreign Investment Trusts | Open architecture <no. companies="" of="" supplier=""></no.> | |
|----------------------|---|--|--|--|
| | Pension-type insurances 14 Products | | 8 | |
| | Single premium type permanent life insurance 8 Products | | 5 | |
| | Securities intermediary | the secondary | | |
| | Investment advisory | Fund Wrap Services | | |
| roducts | Investment products | Foreign currency deposits (6 currencies), Structured deposits (4 types) | | |
| In-house products | Loan products | Housing Loan (Floating rate / Fixed rate / Super-long-t Housing Loan with insurance for major serious illnesse purpose mortgage loans | · | |

<Reference> Market size of asset management business and structure of the Japanese population

Financial assets held by households in Japan



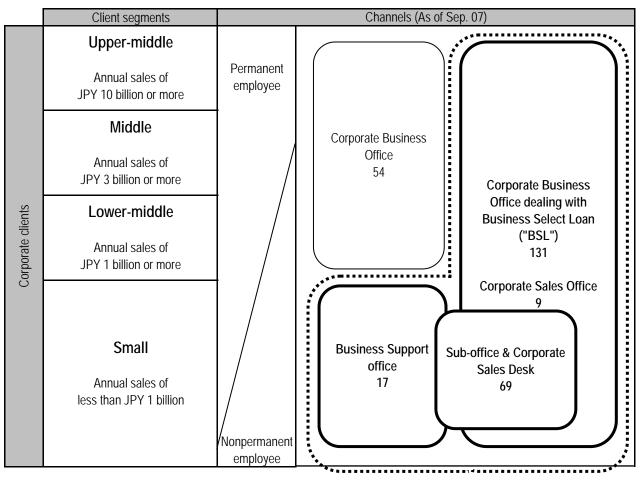
Change in age structure of Japanese population



(3-5) Unsecured loans to SMEs

- Marketing channels, client segmentation and balance

Segmentation of corporate clients and marketing channels



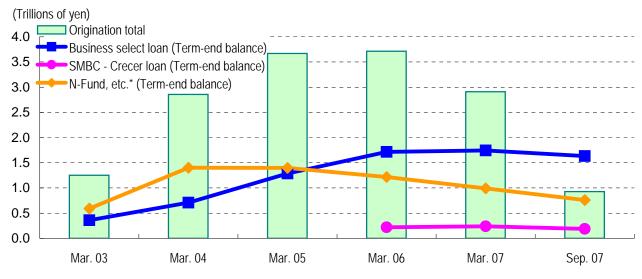
Channels dealing with BSL 226

Lending services for SMEs with less dependence on personal guarantees (As of Sep. 07)

| Types of loans | Number of transaction | Balance (Billions of yen) | Products & services |
|--|-----------------------|------------------------------|--|
| Loans collateralized by movable property/assigned claim (including asset-backed lending) | 208 | 42.0 | Loans collateralized by accounts receivables, etc. |
| Loans utilizing covenants | 665 | 267.2 | Turnaround Loan, etc. |
| Loans utilizing credit scoring models | 164,138 | 2,829.6 | Business Select Loan and CLO |

(3-6) Unsecured loans to SMEs - Products line-up

Unsecured loans to SMEs - Total



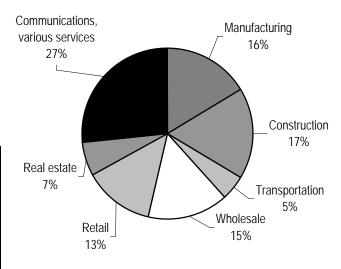
^{*} N-fund, SMBC-CLO, V-fund, etc.

Business Select Loan - Product description

- Accumulated number of origination: approx. 220,000
- Accumulated amount of origination: approx. JPY 5.9 trillion (as of Sep. 07)
- New clients ratio (FY07):
 - approx. 3% (provided to approx. 1,900 new clients)
- Quick approval using SMBC original credit scoring model
- Targeted at corporate clients with annual sales of JPY 1 billion or less
- Unsecured, no third party guarantee
- Risk control based on diversified loan portfolio

| Product launch | March 2002 |
|-----------------------|---|
| Risk evaluation | SMBC original credit scoring model |
| Loan amount | maximum JPY 50 million (with monthly repayment) |
| Interest rate | 3.125% ~ |
| | Different according to level of credit risk |
| | - Discounted according to overall |
| | transaction volume wit SMBC |
| Loan term | Within 5 years |
| Collateral | Not required (loan term: 3 years maximum) |
| Guarantee | No third party guarantee |
| | (Guarantee by representative director is required) |
| Fee | New clients: JPY 73,500 |
| As from Oct. 15, 2007 | (JPY 94,500 for loan amount of 30 million or more) |
| | Existing clients: JPY 31,500 |
| | (JPY 52,500 for loan amount of 30 million or more) |
| Channels | Most Corporate Business Offices, |
| | Business Support Offices, etc.: 226 locations |

Business Select Loan - Industry mix (Sep. 07)



Not providing to: Financial institutions, other financing businesses, and leasing

(3-7) Payment & Settlement, Consumer finance

For individuals

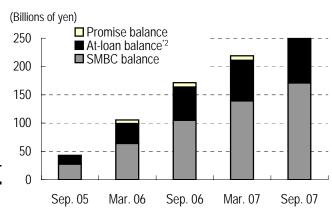
Consumer finance

| | (billions of yen) |
|----------------------|-------------------|
| | Sep. 07 |
| SMBC*1 | Approx. 410 |
| Sumitomo Mitsui Card | Approx. 320 |
| At-Loan*1 | Approx. 140 |
| QUOQ | Approx. 70 |

^{*1} Including loan balance in related to the alliance with Promise

| | Mar. 07 | Sep. 07 |
|--------------------------------|---------|---------|
| ACM located under the alliance | | |
| with Promise | 623 | 631 |

Total loan balance in related to the alliance with Promise



*2 Excluding loans which At-loan provided before collaboration

Registered users and number of transactions of SMBC's remote banking <SMBC>

| | | | | (Thousands) |
|------------------------------------|---------|---------|---------|-------------|
| | Mar. 05 | Mar. 06 | Mar. 07 | Sep. 07 |
| Registered users of "One's Direct" | 5,775 | 6,598 | 7,437 | 7,939 |

(Millions)

| | FY04 | FY05 | FY06 | 1st half, FY07 |
|--|------|------|------|----------------|
| Number of transactions of SMBC remote banking | 86 | 113 | 133 | 88 |
| Number of transactions of Internet- and mobile-banking | 82 | 108 | 129 | 86 |
| Number of transactions of telephone-banking | 4 | 5 | 4 | 2 |

First introduction among the Japanese banks: -Internet-banking (Jan. 97)
-Telephone-banking (Jun. 97)

For corporates

CMS

| | Sep. 05 | Mar. 06 | Sep. 06 | Mar. 07 | Sep. 07 |
|--------------|---------|---------|---------|---------|---------|
| Domestic CMS | 201 | 216 | 225 | 226 | 229 |

Electronic banking

(For domestic) (Thousands)

| | Sep. 05 | Mar. 06 | Sep. 06 | Mar. 07 | Sep. 07 |
|---------------------------------------|---------|---------|---------|---------|---------|
| Internet banking Web 21 ^{*3} | 94 | 105 | 115 | 125 | 134 |
| Global e-Trade service | 11 | 12 | 13 | 14 | 15 |

^{*3} Total number of contracts for web-based electronic banking services including Internet banking Web 21

(For overseas)

| | Sep. 05 | Mar. 06 | Sep. 06 | Mar. 07 | Sep. 07 |
|-----------------------------------|---------|---------|---------|---------|---------|
| Electronic banking for overseas*4 | 3,908 | 4,161 | 4,585 | 5,057 | 5,768 |

^{*4} Total number of contracts for electronic banking services for overseas accounts

League Tables: SMBC

Syndicated loans mandated arranger ranking*1

| (Asia-Pacific, ex. Japan ex. Australia) | | (millions of USD) |
|---|--------------------------------|-------------------|
| 1 | Standard Chartered | 7,768 |
| 2 | Bank of China | 6,636 |
| 3 | HSBC | 6,180 |
| 4 | State Bank of India | 5,673 |
| 5 | SMBC | 5,075 |
| 6 | Calyon | 4,794 |
| 7 | Citi | 4,108 |
| 8 | DBS Group Holdings | 3,750 |
| 9 | Mitsubishi UFJ Financial Group | 3,714 |
| 10 | Mizuho Financial Group | 3,628 |

(Jan. 07 - Sep. 07)

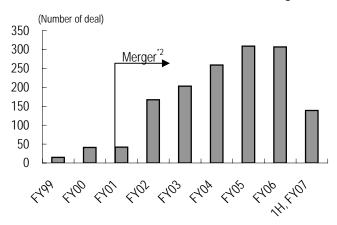
Syndicated loans mandated arranger ranking ¹

| (Japan) | | (millions of USD) |
|---------|--------------------------------|-------------------|
| 1 | SMBC | 48,570 |
| 2 | Mizuho Financial Group | 43,812 |
| 3 | Mitsubishi UFJ Financial Group | 34,493 |
| 4 | Citigroup | 6,335 |
| 5 | Sumitomo Trust | 3,171 |
| 6 | Shinkin Central Bank | 2,924 |
| 7 | UniCredit Group | 2,057 |
| 8 | Shinsei Bank | 1,843 |
| 9 | BNP Paribas | 1,193 |
| 10 | Aozora Bank | 1,124 |
| | | |

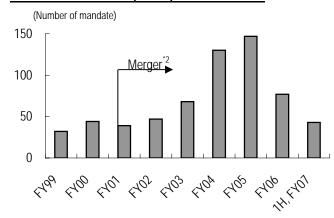
(Jan. 07 - Sep. 07)

Collaboration with Daiwa Securities SMBC

Collaboration in stock and bond underwriting



Collaboration in acquiring IPO mandates



League Tables: Daiwa Securities SMBC

Straight bond lead manager^{*1}

| | | | (Billions of yen) |
|----|-----------------------------|--------------|-------------------|
| | | Total Amount | Share |
| 1. | Mizuho Securities | 1,248.7 | 24.7% |
| 2. | Daiwa Securities SMBC | 960.7 | 19.0% |
| 3. | Nomura Securities | 865.3 | 17.1% |
| 4. | Mitsubishi UFJ Securities | 843.2 | 16.7% |
| 5. | Nikko Citi Group Securities | 421.8 | 8.3% |
| | | | |

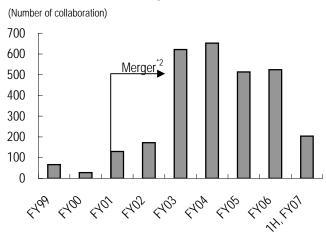
(Apr. 07 - Sep. 07)

Book runner: Initial public offering of stock*1

| | | | (Billions of yen) |
|----|---------------------------|--------------|-------------------|
| | | Total Amount | Share |
| 1. | Nomura Securities | 48.0 | 36.5% |
| 2. | Daiwa Securities SMBC | 45.2 | 34.4% |
| 3. | Shinko Securities | 13.7 | 10.4% |
| 4. | Mitsubishi UFJ Securities | 11.4 | 8.6% |
| 5. | Tokai Tokyo Securities | 4.2 | 3.2% |
| | | | |

(Apr. 07 - Sep. 07)

Collaboration in brokerage business*3



- *1 Source: Thomson Financial
- *2 Merger of former Sakura Bank and Sumitomo Bank
- *3 Sale/purchase of bonds, sale of stocks (block trading), etc.

SMBC International Network (as of October 30, 2007)

| Branches* | 18 |
|-------------------------|----|
| Sub-branches* | 6 |
| Representative offices* | 13 |
| Total | 37 |

^{*} In addition to SMBC's overseas offices, major overseas subsidiaries are also listed below

Asia and Oceania

- Hong Kong Branch
- Shanghai Branch
- Tianjin Branch
- Guangzhou Branch
- Suzhou Branch
- Hangzhou Branch
- Tianjin Binhai Sub-Branch
- Suzhou Industrial Park Sub-Branch
- Beijing Representative Office
- Dalian Representative Office
- Chongqing Representative Office
- Shenyang Representative Office
- Taipei Branch
- Seoul Branch
- Singapore Branch
- Labuan Branch
- Labuan Branch
- Kuala Lumpur Marketing Office
- Kuala Lumpur Representative Office
- PT Bank Sumitomo Mitsui Indonesia
- Ho Chi Minh City Branch
- Hanoi Representative Office
- Yangon Representative Office
- Bangkok Branch
- Manila Representative Office

Americas

- New York Branch
- Cayman Branch
- Los Angeles Branch
- San Francisco Branch
- Huston Representative Office
- Manufacturers Bank
- Sumitomo Mitsui Banking Corporation of Canada
- Banco Sumitomo Mitsui Brasileiro S.A.

Europe, Middle-East, and Africa

- Sumitomo Mitsui Banking Corporation **Europe Limited**
- Sumitomo Mitsui Banking Corporation **Europe Limited Paris Branch**
- Sumitomo Mitsui Banking Corporation Europe Limited Milan Branch
- Sumitomo Mitsui Banking Corporation **Europe Limited** Moscow Representative Office
- Düsseldorf Branch
- Brussels Branch
- Dubai Branch
- Madrid Representative Office
- Sumitomo Mitsui Finance Dublin Limited
- Bahrain Representative Office
- Tehran Representative Office
- Cairo Representative Office
- Johannesburg Representative Office

