Data Book 1st Half, FY2008

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This document contains certain forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may materially differ from those contained in the forward-looking statements as a result of various factors.

The following items are among the factors that could cause actual results to differ materially from the forward-looking statements in this material: business conditions in the banking industry, the regulatory environment, new legislation, competition with other financial services companies, changing technology and evolving banking industry standards and similar matters.

(1-1) Summary of financial results - P/L - (1)

Gross banking profit

КıI	lions	∩t	VAN	١

	FY06	FY07	1H, FY08	YOY change
Gross domestic profit	1,150.0	1,198.3	566.1	(35.1)
Excluding gain (loss) on bonds>	<1,224.7>	<1,208.3>	<573.3>	<(22.0)>
Net interest income	904.2	914.6	460.0	(0.7)
<interest interest="" on="" rate="" swaps=""></interest>	<(20.6)>	<(54.5)>	<(21.5)>	<+2.2>
Trust fees	3.5	3.7	1.2	(1.0)
Net fees and commissions	289.9	263.1	105.2	(18.3)
Net trading income (loss)	3.9	8.5	3.9	(0.8)
Net other ordinary income	(51.5)	8.4	(4.2)	(14.3)
<gain (loss)="" bonds="" on=""></gain>	<(74.7)>	<(10.0)>	<(7.2)>	<(13.1)>
Gross international profit*	194.5	286.5	169.0	+51.7
Excluding gain (loss) on bonds>	<232.2>	<306.6>	<166.3>	<+36.9>
Net interest income	32.9	53.6	53.5	+36.6
<interest interest="" on="" rate="" swaps=""></interest>	<(32.1)>	<(34.8)>	<(8.2)>	<+9.6>
Net fees and commissions	63.5	69.3	41.9	+8.3
Net trading income	49.8	55.5	28.5	+9.2
Net other ordinary income	48.3	108.1	45.1	(2.4)
	<(37.7)>	<(20.1)>	<2.7>	<+14.8>

+48.3

+379.6

(47.7)

Main factors of year-over-year change

Net other ordinary income (loss)

- (1) Increase in interest on loans (received), besides increase in interest on deposits (paid)
- (2) Decrease in sales of investment products
- (3) Improvement in profit in foreign currency ALM banking account
- (4) Increase in loan related fees and commissions, etc. at overseas branches

Banking profit by business units

(Billions of yen)

(126.9)

		FY04	FY05	FY06	FY07	1H, FY08
Consumer	Banking profit	118.0	155.6	161.5	169.3	70.3
Banking Unit	Gross banking profit	357.5	402.6	410.7	440.7	215.6
	Expenses	(239.5)	(247.0)	(249.2)	(271.4)	(145.3)
Middle Market	Banking profit	481.0	487.5	420.1	421.2	169.9
Banking Unit	Gross banking profit	654.2	673.1	610.1	624.3	281.1
	Expenses	(173.2)	(185.6)	(190.0)	(203.1)	(111.2)
Corporate	Banking profit	160.5	165.4	158.3	155.6	78.6
Banking Unit	Gross banking profit	186.8	194.6	187.7	186.7	94.3
	Expenses	(26.3)	(29.2)	(29.4)	(31.1)	(15.7)
International	Banking profit	46.6	65.5	74.7	81.5	55.3
Banking Unit	Gross banking profit	84.4	106.8	120.5	137.5	89.9
	Expenses	(37.8)	(41.3)	(45.8)	(56.0)	(34.6)
Treasury Unit	Banking profit	205.0	201.3	34.0	127.8	80.7
	Gross banking profit	222.8	219.8	51.8	145.4	89.8
	Expenses	(17.8)	(18.5)	(17.8)	(17.6)	(9.1)
Headquarters	Banking profit	(74.8)	(109.7)	(108.0)	(135.7)	(76.3)
	Gross banking profit	5.3	(44.8)	(36.3)	(49.8)	(35.6)
	Expenses	(80.1)	(64.9)	(71.7)	(85.9)	(40.7)
Total	Banking profit	940.5	965.6	740.6	819.7	378.5
	Gross banking profit	1,522.9	1,552.1	1,344.5	1,484.8	735.1
	Expenses	(582.4)	(586.5)	(603.9)	(665.1)	(356.6)

^{*} Managerial accounting basis

 $^{{}^\}star\!$ After adjustments related to the items consisting of Gross international profit.

(1-1) Summary of financial results - P/L - (2)

SMBC non-consolidated

(Billions of yen)

	FY05	FY06	FY07	1H, FY08
Gross banking profit	1,552.1	1,344.5	1,484.8	735.1
<marketing units<sup="">*1></marketing>	<1,377.1>	<1,329.0>	<1,389.2>	<(680.9)>
Non-interest income ^{*2}	545.5	467.0	441.8	191.6
<proportion banking="" gross="" income="" non-interest="" of="" profit="" to=""></proportion>	<35.1%>	<34.7%>	<29.8%>	<26.1%>
Expenses	(586.5)	(603.9)	(665.1)	(356.6)
Overhead ratio	37.8%	44.9%	44.8%	48.5%
Banking profit ³	965.6	740.6	819.7	378.5
Marketing Units ^{*1}	874.0	814.6	827.6	374.1
Treasury Unit	201.3	34.0	127.8	80.7
Gain (loss) on stocks	25.5	11.1	(141.0)	(17.2)
Ordinary profit (loss)	720.9	573.3	510.7	122.1
Net income (loss)	519.5	315.7	205.7	80.4
Total credit cost	(230.9)	(89.5)	(147.8)	224.1

^{*1} Marketing Unit: Consumer Banking Unit, Middle Market Banking Unit, Corporate Banking Unit and International Banking Unit

SMFG consolidated

(Billions of yen)

	FY05	FY06	FY07	1H, FY08	Difference*1
Consolidated gross profit	2,090.1	1,906.2	2,116.2	1,068.1	+333.1
Net interest income	1,161.6	1,168.6	1,210.4	678.5	+165.6 (1)
Trust fees	8.6	3.5	3.8	1.3	0
Net fees and commissions	619.6	609.2	612.0	284.0	+136.9 (2)
Net trading income	32.8	125.6	469.6	(0.3)	+14.4
Net other ordinary income	267.5	(0.7)	(179.5)	104.7	+16.2
General and administrative expenses	(853.8)	(888.6)	(978.9)	(539.0)	(182.4) (3)
Gain (loss) on stocks	47.1	44.7	(7.1)	(19.8)	(2.6)
Equity in earnings (losses) of affiliates	31.9	(104.2)	(41.8)	(6.1)	(6.1)
Ordinary profit (loss)	963.6	798.6	831.2	191.0	+68.9
Extraordinary income (loss)	79.8	8.2	97.8	(0.4)	+0.8
Net income (loss)	686.8	441.4	461.5	83.3	+2.9
Total credit cost	(302.0)	(145.0)	(248.6)	(302.1)	(78.0) (4)
Consolidated net business profit ²	1,225.4	924.2	1,022.9	410.0	+31.5

Main factors contributing to difference

- (1) Kansai Urban Banking Corporation: 30, Sumitomo Mitsui Finance and Leasing: 29, MINATO BANK: 23, SMBC Europe: 20
- (2) Sumitomo Mitsui Card: 72, SMBC Guarantee: 17, SMBC Friend Securities: 14
- (3) Sumitomo Mitsui Card: (67), Sumitomo Mitsui Finance and Leasing: (22), SMBC Friend Securities: (21), Kansai Urban Banking Corporation: (18), MINATO BANK: (18), QUOQ (Newly consolidated): (17)
- (4) MINATO BANK: (15), Kansai Urban Banking Corporation: (12), Sumitomo Mitsui Finance and Leasing: (10), Sumitomo Mitsui Card: (9)

^{*2} Non-interest income (managerial accounting basis): Net fees and commissions + Income related to derivatives products sales, etc.

^{*3} Before provision of allowance for general loan losses

^{*1} Difference between SMFG consolidated figures and SMBC non-consolidated figures

^{*2} Consolidated net business profit = (SMBC non-consolidated banking profit (before provision of allowance for general loan losses)) + (Other consolidated subsidiaries' ordinary profit (excluding non-recurring items)) + (Affiliates' ordinary profit) X (Ownership ratio) – (Internal transaction (dividends, etc.))

Loan balance				
	Term-end bala	ance (Trillions of yen)	Average balance	(Trillions of yen)
	Sep. 08	Change from Mar. 08	1H, FY08	YOY change
Total lendings	58.5	+1.6	57.8	+4.3
Domestic offices	48.3	(0.6)	48.8	+1.5
Overseas offices	10.2	+2.2	9.0	+2.8
Domestic lendings (Managerial accounting ba	sis)			
Domestic Marketing Units ^{*1}	45.6	(0.5)	48.5	+1.3
Individual clients	14.8	+0.1 *3	14.7	+0.2
Small- and medium-sized enterprises*2	20.1	(1.2)	20.6	(0.5)
Large corporations*2	10.7	+0.6	10.2	+0.7

^{*1} Domestic Marketing Units: Consumer Banking Unit, Middle Market Banking Unit and Corporate Banking Unit

^{*3} After add-back adjustment of securitized portion of housing loans

Loan spread		
(Managerial accounting basis)	<average loan="" sp<="" th=""><th>read></th></average>	read>
	1H, FY08	YOY change
Small-and medium-sized enterprises ^{*4}	122bp	(11bp)
Large corporations ^{*4}	56bp	(3bp)

^{*4 &}quot;Small- and medium-sized enterprises": Customers managed by Middle Market Banking Unit, "Large corporations": Customers managed by Corporate Banking Unit

Interest spread (Domestic operations)

(Billions of yen)

	FY05		FY06		FY07		1H, FY08	
	Average balance	Yield	Average balance	Yield	Average balance	Yield	Average balance	Yield
Interest earning assets	66,051.3	1.51%	66,078.0	1.56%	65,571.0	1.78%	67,678.1	1.76%
Loans and bills discounted*5	46,007.3	1.71%	47,188.6	1.73%	46,675.9	2.04%	47,702.9	2.01%
Securities	18,099.5	1.03%	16,763.5	1.17%	15,123.1	1.27%	16,733.3	1.20%
Interest bearing liabilities	70,359.8	0.07%	67,955.0	0.19%	67,276.1	0.38%	69,396.9	0.39%
Deposits, etc.	60,097.3	0.02%	60,040.7	0.10%	59,848.4	0.23%	60,068.5	0.26%
Expense ratio ^{*6}	0.75	%	0.79	%	0.87	%	0.90	%
Total cost of funding	0.829	%	0.98	%	1.25	%	1.29	%
Overall interest spread	0.69	%	0.58	%	0.53	%	0.47	%
Interest spread	1.69	%	1.63	%	1.81	%	1.75	%

^{*5} Yields on loans and bills discounted is calculated with the exception of loans to financial institutions.

Interest spread (Overseas operations)

(Billions of yen)

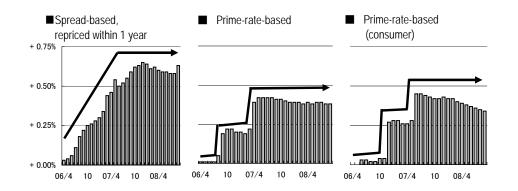
	FY05		FY06		FY07		1H, FY08	
	Average balance	Yield	Average balance	Yield	Average balance	Yield	Average balance	Yield
Interest earning assets	13,046.1	3.38%	14,513.3	4.61%	16,324.4	4.30%	19,745.2	3.48%
Loans and bills discounted	5,143.4	4.03%	6,371.0	5.10%	7,573.0	5.03%	10,072.9	4.01%
Securities	4,063.7	3.19%	4,095.3	4.18%	3,528.4	3.68%	5,317.0	2.84%
Interest bearing liabilities	12,894.6	3.34%	14,324.1	4.43%	16,253.4	3.97%	19,737.0	2.95%
Deposits, etc.	7,543.5	2.94%	8,995.4	4.05%	9,278.7	3.58%	10,031.3	2.31%
Interest spread	1.09	%	1.05	%	1.45	%	1.70	%

^{*2 &}quot;Small- and medium-sized enterprises": Customers managed by Middle Market Banking Unit, "Large corporations": Customers managed by Corporate Banking Unit

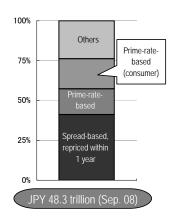
^{*6} Expense ratio is calculated by subtracting yield of interest bearing liabilities from total cost of funding.

General trends of yields on loans and deposits

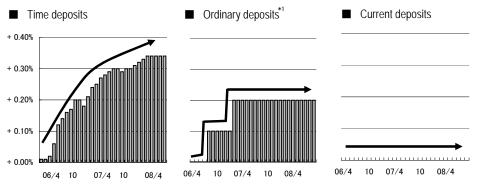
Trends of yields on domestic loans (month-end, compared with March 31, 2006)



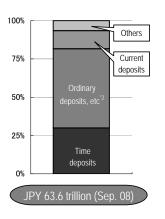
Domestic loans outstanding



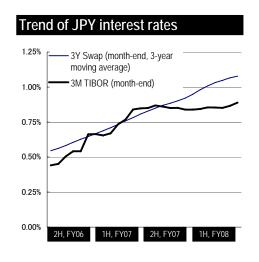
Trends of yields on domestic deposits (month-end, compared with March 31, 2006)

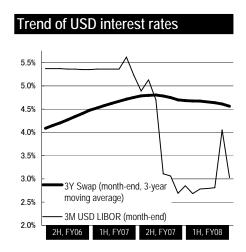


Domestic deposits outstanding



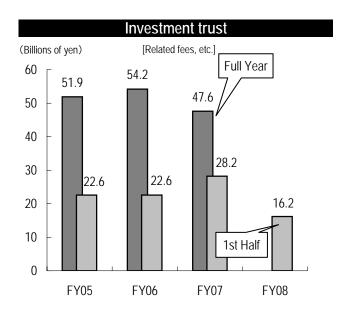
Trends of interest rates

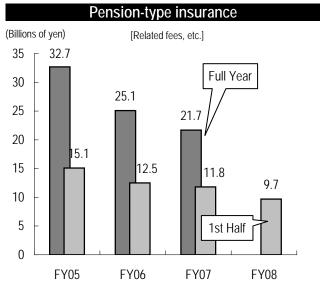


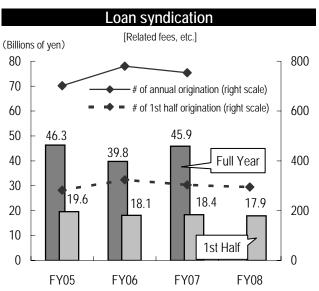


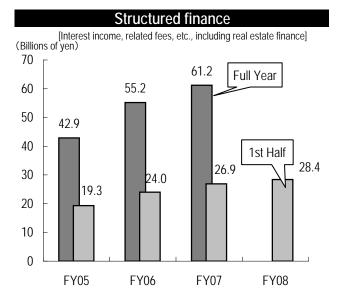
^{*1} Except for settlement-purpose ordinary deposit (of which principal is fully covered by deposit insurance but no interest is charged launched February 2005), etc.

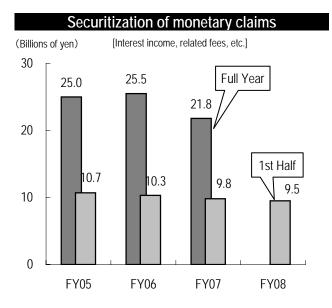
^{*2} Including settlement-purpose ordinary deposit

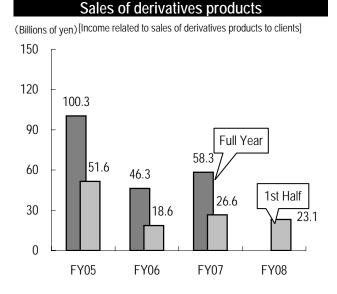












^{*} Managerial accounting basis

(1-4) Credit cost, Non-recurring gain (loss) and Extraordinary income (loss)

Credit cost				
				(Billions of yen)
	FY05	FY06	FY07	1H, FY08
Total credit cost	(230.9)	(89.5)	(147.8)	(224.1)
Provision of allowance for general loan losses	(155.0)	41.7	-	(3.7)
Credit cost in Non-recurring gain (loss)	(106.5)	(131.7)	(155.0)	(220.4)
Write-off of loans	(12.6)	(50.5)	(121.8)	119.4
Provision of allowance for specific loan losses	(15.8)	(44.3)	-	86.4
Loss on sales of delinquent loans sold	(79.7)	(37.3)	(33.2)	14.6
Provision of allowance for loan losses in specific countries	1.6	0.4	-	(0.0)
Credit cost in Extraordinary income (loss)	30.6	0.5	7.2	0.0
Reversal of allowance for loan losses	-	-	7.2	-
Reversal of allowance for general loan losses	-	-	96.9	-
Reversal of allowance for specific loan losses	-	-	(91.6)	-
Reversal of allowance for loan losses in specific countries	-	-	1.9	-
Recoveries of written-off claims	30.6	0.5	0.0	0.0

Non-recurring gain (loss) and Extraordinary income (loss), etc. (Billions of yen) 1H, FY08 FY05 FY07 FY06 (209.0) (252.7) Non-recurring gain (loss) (89.7) (309.0)Credit costs (106.5)(131.7)(155.0)(220.4)Gain (loss) on stocks 25.5 (17.2)11.1 (141.0)Other non-recurring gain (loss) (8.7)(88.4)(13.0)(15.1)Ordinary profit (loss) 510.7 122.1 720.9 573.3 Extraordinary income (loss) 25.7 (1.2)13.6 (3.3)Gain (loss) on disposal of premises and equipment 1.4 (5.8)(0.1)Gain (loss) on disposal of fixed assets (1.7)Loss on impairment of fixed assets (6.3)(3.7)(4.7)(1.1)Gain on reversal of allowance for loan losses 7.2 Recoveries of written-off claims 30.6 0.5 0.0 0.0 Gain on return of the entrusted portion of employee pension 36.3 Loss on liquidation of subsidiary (17.8)Income (loss) before income taxes 746.6 586.9 507.4 120.9 (13.5)(16.5)Income taxes-current (16.0)(7.2)Income taxes-deferred (254.7)(285.7)(213.6)(33.3)Net income (loss) 519.5 315.7 205.7 80.4

(1-5) Summary of consolidated subsidiaries' financial results

Sumitomo Mitsui Card

				(Billions of yen)
	FY05	FY06	FY07	1H, FY08
Operating revenue	148.2	157.6	168.4	90.8
Operating profit	25.8	14.1	16.9	11.9
Ordinary profit	27.1	14.3	16.8	12.2
Net income	17.7	(6.7)	25.1	7.2
Card sales handled	4,181.3	4,753.8	5,375.2	2,891.3
Number of cardholders (Tens of thousands)	1,407	1,495	1,641	1,764

	(Billions of yen)
	Sep. 08
Total assets	898.0
Capital stock	34.0
Number of employees	2,144

1st Half, FY08 highlights

- · Promoted Finance and Direct Business and enhanced products line-up
- · Improved internal system for the purpose of fortifying business efficiency · Promote Finance and Direct Business and enhance products line-up and monitoring
- Expanded processing business entrusted by regional banks and through alliance with Recruit and Tenmaya
- · Promoted alliance
- Promoted strategic alliance with OMC Card and Central Finance
- Prepared for establishment of "Globe Pass*1", through alliance with overseas' financial institutions centered on Asia
- · Reformed earnings structure
- Enhanced business efficiency
- ·Strengthened internal compliance with Money-Lending Business Control and Regulation Law, etc.
- *1 The first service in the world centered on credit card business to combine financial institutions with each other

Initiatives in 2nd Half, FY08

- <Steadily promote large-sized system development of group companies>
- Increase market share
- Expand processing business centered on financial institutions and through business alliance
- · Promote alliance

(Dillions of you)

- Further promote strategic alliance with OMC Card and Central
- Expand services and the number of alliances with overseas' financial institutions through Globe Pass*1
- Reform earnings structure
- Reconstruct retail member store business and promote low cost operation
- · Improve CS, strengthen compliance and promote social contribution

Sumitomo Mitsui Finance & Leasing

				(Billions of yen)
	FY05 ^{*2}	FY06 ^{*2}	FY07 ^{*3}	1H, FY08
Operating revenue	619.7	630.0	708.4	462.6
Operating revenue	375.1	379.9	700.4	402.0
Operating profit	32.2	31.5	36.2	21.0
Operating profit	21.4	24.7	30.2	21.0
Ordinary profit	26.7	29.6	38.0	21.3
	22.1	25.9	30.0	21.3
Net income	17.5	17.9	40.8	11.6
ivet income	13.2	17.2	40.0	11.0
Contracted amount	614.1	599.4	1,054.1	450.8
	498.6	516.8	1,004.1	430.0

	(Billions of yen)
	Sep. 08
Total assets	2,769.9
Lease assets	2,573.1
Capital stock	15.0
Number of employees	1,601

- *2 As for figures of FY06 or before, upper line shows Former SMBC Leasing and lower line shows Former Sumisho Lease, relatively (Two companies merged
- *3 Results of the SMBC Leasing from Apr. 1, 2007 to Sep. 30, 2007 are not included for FY07 results.

1st Half, FY08 highlights

- Realizing merger benefits
- Merged channels in local areas
- Integrated system related to new contracts
- ·Promoted new business development in accordance with alliance between SMFG and Sumitomo Corp. group
- · Fortified internal structures through consideration within project team
- · Established infrastructure to cope with change of Lease Accounting Standards
- · Fortified CSR promotion framework

Initiatives in 2nd Half, FY08

- · Further promote realizing and diversifying merger benefits
- Prepare for the system integration in Apr. 09 without any trouble
- · Promote new business development in accordance with alliance between SMFG and Sumitomo Corp. group
- Explore new businesses
- Take advantage of deregulation
- · Propose and develop new products to cope with change of Lease **Accounting Standards**
- · Further strengthen framework to reduce credit costs

(1-5) Summary of consolidated subsidiaries' financial results

Japan Research Institute

(Billions of yen)

(Billions of yen) Sep. 08 76.5 Total assets 10.0 Capital stock 1,929 Number of employees

	FY05	FY06 ^{*1}	FY07 ^{*1}	1H, FY08 ^{*1}
Operating revenue	115.8	84.6	88.1	40.6
Operating profit	5.2	3.0	3.8	(0.8)
Ordinary profit	5.7	3.5	4.5	(0.3)
Net income	3.8	3.7	2.5	(0.2)

^{*1} JRI Solutions spun off in July 2006.

1st Half, FY08 highlights

- ·Well proceeded large-sized projects related to group companies
- · Implemented initiatives to strengthen development capability and improve · Continuously implement initiatives to strengthen productivity and quality management
- ·Renovated internal system for the purpose of fortifying business efficiency · Promote BPR to enhance business efficiency further and monitoring

Initiatives in 2nd Half, FY08

- Further promote large-sized projects related to group companies

- · Continuously promote fostering employees and balancing between work and personal life

SMBC Friend Securities

(Billions of yen) FY05 FY06 FY07 1H, FY08 Oper Oper Ordin Net in Capit

erating revenue	68.5	58.7	60.5	24.5	Total assets	243.8
erating profit	31.0	21.2	19.0	3.4	Capital stock	27.2
inary profit	31.1	21.8	19.7	3.8	Number of employees	2,189
income	18.5	12.8	11.2	2.8	Number of branches	73
ital adequacy ratio ^{*2}	783.4%	982.8%	924.3%	1,004.2%		

^{*2} Net asset / risk equivalent x 99%

1st Half, FY08 highlights

- ·Though black, profit and income decreased year over year due to decrease of sales of investment trust and foreign bonds as a result of U.S. financial crisis trigered by the subprime loan problem
- · Expanded collabolation with SMBC centered on intermediary of financial products and fund wraps and established 3 branches run with SMBC (Wakayama, Akashi and Hiroshima)

Initiatives in 2nd Half, FY08

- · Expand products line-up to respond diversified customers' investment needs such as foreign bonds and investment trusts.
- · Response to the introduciton of the electronic share certificate system scheduled in Jan. 2009.
- · Expand collaboration with SMBC
 - Expand existing businesses such as intermidiary of financial products
- Enhance deals with SMEs

(1-6) Summary of affiliates' financial results

- Daiwa Securities SMBC / Promise

Daiwa Securities SMBC

(Billions of ven)

			(Dillions of Year)
FY05	FY06	FY07	1H, FY08
350.8	317.1	242.3	64.2
111.3	106.5	77.5	25.9
175.5	116.6	54.6	10.8
64.0	94.0	110.2	27.5
39.3	56.4	80.3	36.5
311.6	260.7	162.0	27.4
171.9	169.8	162.2	76.5
141.6	92.9	1.4	(48.4)
91.9	51.9	(5.8)	(42.6)
	350.8 111.3 175.5 64.0 39.3 311.6 171.9	350.8 317.1 111.3 106.5 175.5 116.6 64.0 94.0 39.3 56.4 311.6 260.7 171.9 169.8 141.6 92.9	350.8 317.1 242.3 111.3 106.5 77.5 175.5 116.6 54.6 64.0 94.0 110.2 39.3 56.4 80.3 311.6 260.7 162.0 171.9 169.8 162.2 141.6 92.9 1.4

Promise

i i di iliac				
				(Billions of yen)
<consolidated></consolidated>	FY05	FY06	FY07	1H, FY08
Operating income	381.3	368.9	391.2	201.8
Interest on consumer loans	360.6	344.8	346.7	170.0
Operating expenses	313.9	572.2	328.3	174.5
Advertising expenses	20.3	15.7	12.4	6.2
Provision for uncollectible loans	125.8	234.7	102.5	58.8
Personnel expenses	30.4	36.1	41.2	21.2
Operating profit	67.4	(203.3)	63.0	27.2
Ordinary profit	70.0	(201.5)	64.3	27.5
Net income	42.0	(378.3)	16.0	12.4

(2-1) Summary of financial results - B/S

SMBC non-consolidated

					(Billions of yen)
	Mar. 06	Mar. 07	Mar. 08	Sep. 08	Change
Assets	97,443.4	91,537.2	100,033.0	98,159.8	(1,873.2)
Loans and bills discounted	51,857.6	53,756.4	56,957.8	58,542.0	+1,584.2 (1)
Securities	25,202.5	20,060.9	22,758.2	20,982.4	(1,775.8) (2)
Deferred tax assets	976.2	743.6	823.3	858.4	+35.1
Liabilities	93,808.7	87,544.3	96,539.8	94,741.0	(1,798.8)
Deposits	65,070.8	66,235.0	66,417.3	66,918.0	+500.7 (3)
NCDs	3,151.4	2,574.3	2,965.6	3,225.7	+260.1
Bonds	3,776.7	3,647.5	3,539.1	3,408.9	(130.2)
Total net assets ^{*1}	3,634.7	3,992.9	3,493.2	3,418.8	(74.4)
Capital stock	665.0	665.0	665.0	665.0	-
Capital surplus	1,367.5	1,367.5	1,367.5	1,367.5	-
Retained earnings	794.0	761.1	894.8	959.7	+64.9
Total stockholders' equity	-	2,793.6	2,927.3	2,992.2	+64.9
Valuation defereence on available-for sale securities	783.5	1,259.8	558.1	474.2	(83.9)
Net deferred losses on hedges	-	(84.7)	(13.8)	(69.3)	(55.5)
Land revaluation excess	24.7	24.2	21.6	21.7	+0.1
Total valuation and translation adjustments	-	1,199.3	565.9	426.6	(139.3)
Capital ratio ²	11.35%	13.45%	12.67%	12.50%	(0.17%)

^{*1 &}quot;Total net assets" was recorded as "Total stockholders' equity" on March 2006.

Main factors of year-over-year change

(1) Loans	JPY +1.6 trillion	: Domestic offices	JPY (0.6) trillion
		: Overseas offices	JPY +2.2 trillion
(2) Securiites	JPY (1.8) trillion	: Stocks	JPY (0.1) trillion
		: Bonds	JPY (1.0) trillion
		: Foreign currency denominated bonds & investment trust, etc.	JPY (0.6) trillion
(3) Deposits	JPY +0.5 trillion	: Mainly due to increase in time deposits of individuals and	
		deposits in overseas offices	

SMFG consolidated

(Billions of yen) Mar. 06 Mar. 07 Mar. 08 Sep. 08 change Assets 107,010.6 100,858.3 111,955.9 111,033.8 (922.1)62,144,9 63,477.8 +1,332.9 Loans and bills discounted 57,267.2 58,689.3 21,795.9 (1,721.6)Securities 25,505.9 20,537.5 23,517.5 887.2 Deferred tax assets 1,051.6 985.5 1,033.0 +47.5 (955.8) Liabilities 101,443.2 95,527.0 106,731.8 105,776.0 Deposits 70,834.1 72,156.2 72,690.6 73,583.1 +892.5 **NCDs** 2,708.6 2,589.2 3,078.1 3,254.7 +176.6 Bonds 4,241.4 4,093.5 3,969.3 3,837.0 (132.3)Deferred tax liabilities 49.5 51.0 52.0 29.8 (22.2)1,113.0 Minority interests 4,454.4 5,331.3 5,224.1 5,257.7 +33.6 Total net assets 3 1,420.9 1,420.9 1,420.9 1,420.9 Capital stock Capital surplus 1,229.2 57.8 57.8 57.8 (0.0)Retained earnings 992.1 1,386.4 1,740.6 1,761.1 +20.5 (124.0)Treasury stock (4.4)(123.5)(124.2)(0.2)Total stockholders' equity 2,741.6 3,095.3 3,115.6 +20.3 Valuation defereence on available-for sale 550.6 819.9 1,262.2 463.1 (87.5)securities (87.7)(39.0)Net deferred losses on hedges (75.2)(114.2)Land revaluation excess 38.2 37.6 34.9 35.1 +0.2 (41.5)(29.8)Foreign currency translation adjustments (30.7)(27.3)(57.1)1,181.4 Total valuation and translation adjustments 483.0 326.9 (156.1)Minority interests 1,408.3 1,645.7 1,815.2 +169.5 12.39% Capital ratio*4 11.31% 10.56% 10.25% (0.31%)

^{*2} Capital Ratio is calculated on Basel II basis on and after March 2007. In addition, as from March 2008, "Advanced Measurement Approaches" are introduced in order to measure operational risk assets, which is the first introduction among Japanese banks. The capital ratio as of September 2008 is preliminary basis.

^{*3 &}quot;Total net assets" was recorded as "Total stockholders' equity" on March 2006.

⁴ Capital Ratio is calculated on Basel II basis on and after March 2007. In addition, as from March 2008, "Advanced Measurement Approaches" are introduced in order to measure operational risk assets, which is the first introduction among Japanese banks. The capital ratio as of September 2008 is preliminary basis.

(2-2) Loan portfolio and problem assets, classified by industry

Loan balance				(Billions of yen)
	Mar. 06	Mar. 07	Mar. 08	Sep. 08
Domestic offices (excluding offshore banking account)	47,461.3	48,190.5	48,877.6	48,306.8
Manufacturing	5,172.7	5,236.1	5,284.5	5,389.4
Agriculture, forestry, fisheries, and mining	133.8	132.2	138.4	104.7
Construction	1,283.2	1,225.0	1,153.8	1,031.1
Transportation, communications and public enterprises	2,658.4	2,886.2	2,891.6	3,029.5
Wholesale and retail	5,170.6	5,089.3	4,902.3	4,738.1
Finance and insurance	5,072.3	5,675.9	6,083.6	6,135.0
Real estate	6,316.9	6,369.2	6,311.0	6,136.7
Various services	5,731.6	5,742.4	5,453.7	5,318.8
Municipalities	657.8	592.2	780.9	725.9
Others	15,264.0	15,242.0	15,877.8	15,697.6
Overseas offices and offshore banking accounts	4,396.3	5,565.9	8,080.2	10,235.2
Public sector	39.0	19.0	19.8	27.4
Financial institutions	348.4	287.9	679.2	1,005.7
Commerce and industry	3,815.8	5,038.8	6,790.9	8,450.5
Others	193.1	220.2	590.3	751.6
Total	51,857.6	53,756.4	56,957.8	58,542.0

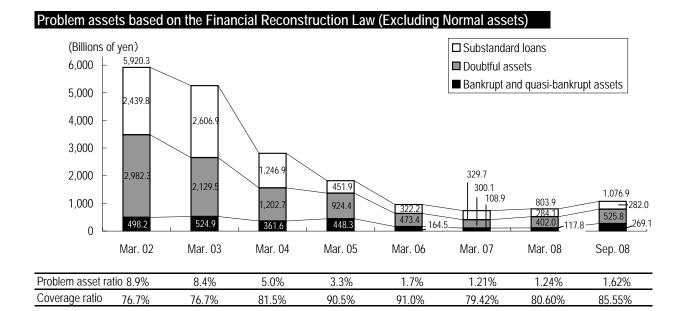
					*1
Ducklans		the Cinemaiel	Daggeraturation	L α /Γαlαl!ια α	Normal assets) '
	no nazko zlazz		RECONSTANCION		i Normai asseisi
I TODICITI C	issois buscu oii		NCCONSUMENT	Law (Lacidanie	i voi illai assots,

	Mar. 06	Mar. 07	Mar. 08	Sep. 08	Sep. 08 Reserve ratio ^{*2}
Domestic offices (excluding offshore banking account)	908.9	695.2	735.6	986.1	62.7%
Manufacturing	68.0	60.8	70.8	95.0	58.2%
Agriculture, forestry, fisheries, and mining	3.2	2.8	3.9	14.8	82.3%
Construction	41.1	34.5	79.1	90.4	66.4%
Transportation, communications and public enterprises	87.0	104.9	40.5	49.5	58.4%
Wholesale and retail	93.7	96.3	127.6	126.1	61.6%
Finance and insurance	14.7	2.4	17.2	65.0	68.7%
Real estate	274.2	170.1	157.3	275.7	65.7%
Various services	261.8	154.8	169.0	188.3	56.6%
Municipalities	-	-	-	-	-
Others	65.2	68.6	70.2	81.3	100.0%
Overseas offices and offshore banking accounts	51.2	43.5	68.3	90.8	84.7%
Public sector	-	-	-	-	-
Financial institutions	-	-	-	37.3	100.0%
Commerce and industry	51.2	43.5	68.3	53.5	84.5%
Others	-	-	-		-
Total	960.1	738.7	803.9	1,076.9	64.2%

^{*1} Problem assets based on the Financial Reconstruction Law include loans, acceptances and guarantees, suspense payments, and other credit-type assets.

^{*2} Reserve ratio(%)= Allowance for loan losses / Assets excluding amounts recoverable due to guarantees, collateral and others X 100 Allowance for loan losses is sum of general for substandard loans and specific reserve.

(2-3) Problem assets based on the Financial Reconstruction Law



Disclosure of problem assets based on the Financial Reconstruction Law

As of September 30	, 2008				(Bi	llions of yen)		
Category of Borrowers under	Problem assets based on the Financial	Classification under	Self-Assessme	ent		erve for	Reser	ve ratio
Self-Assessment	Reconstruction Law	Classification I Classification II	Classification III	Classification IV	possible	loan losses	rteser	verallo
Bankrupt Borrowers Effectively Bankrupt Borrowers	Bankrupt and Quasi-Bankrupt Assets 269.1 (i) (Change from Mar. 08: +151.3)	Portion of claims secured by collateral or guarantees, etc. 251.3 (a)	Fully reserved 17.8	Direct Write-offs (*1)	Specific Reserve	22.9 (*2)		00% *3)
Potentially Bankrupt Borrowers	Doubtful Assets 525.8 (ii) (Change from Mar. 08: +123.8)	Portion of claims secured by collateral or guarantees, etc. 276.7 (b)	Necessary amount reserved 249.1		Specifi	181.5 (*2)	72.86	% (*3)
Borrowers Requiring	Substandard Loans 282.0 (iii) (Change from Mar. 08: (2.1)) Claims to Substandard Borrowers	Portion of Substandard Loans secured by collateral or guarantees, etc. 114.1 (c)			Substan	Reserve for dard Loans 14.7	46.02% (*3)	14.22% (*3)
Caution Normal Borrowers	Normal Assets 65,343.4	Claims to Borrowers Requiring Caution, excluding claims to Substandard Claims to Normal Borrowers			General Reserve	434.6		22%
		50.000	Lo	an Loss Reserve Overseas Cou		0.0		
	Total	Problem asset ratio		Total Rese possible loa	n losses	639.0	Reserve	ratio (*5)
	66,420.3 (iv)	(v)/(iv) (Change from Ma 1.62% (+0.38%)	ar. 08)	D: Specific Reso + General Re Substandard	serve for	279.1)/C) 20%
	A=(i)+(ii)+(iii) 1,076.9 (v)	B: Portion secured by co guarantees, et		C: Unse	ecured port	ion (A-B)	Covera	age ratio
	(Change from Mar. 08: +273.0)	(a)+(b)+(c)	642.1			434.8	,	·D)/A 55%

^{*1} Includes amount of direct reduction totaling JPY 446.1 billion.

^{*2} Includes reserve for assets that are not subject to disclosure based on the Financial Reconstruction Law standards. (Bankrupt/Effectively Bankrupt Borrowers: JPY 7.9 billion, Potentially Bankrupt Borrowers: JPY 7.9 billion)

^{*3} Reserve ratios for claims on Bankrupt Borrowers, Effectively Bankrupt Borrowers, Potentially Bankrupt Borrowers, Substandard Borrowers and Borrowers Requiring Caution including Substandard Borrowers are the proportion of reserve for the possible loan losses to each category's total unsecured claims.

^{*4} Reserve ratios for claims on Normal Borrowers and Borrowers Requiring Caution (excluding claims to Substandard Borrowers) are the proportion of the reserve for possible loan losses to the respective claims of each category. The reserve ratio for unsecured claims on Borrowers Requiring Caution (excluding claims to Substandard Borrowers) is shown in [].

^{*5} The proportion of the reserve to the claims, excluding the portion secured by collateral or guarantees, etc.

Market Value Information on Securities

(1)Bonds classifed as held-to-maturity with market value

•	(SMFG cons	olidated)			
	Mar. 08 Sep. 08				
	Balance	Net	Balance	Net	
	sheet	unrealized	sheet	unrealized	
	amount	gain (loss)	amount	gain (loss)	
Total	1,110.8	16.8	1,594.8	6.3	
JGBs	614.3	10.7	1,093.7	5.8	
Japanese local government bonds	97.3	1.6	97.3	0.1	
Japanese corporate bonds	390.1	4.6	391.9	0.8	

9.2

(0.2)

12.0

(0.3)

(SMBC non-	consolidated)		(Billions of yen)		
Mai	r. 08	Sep. 08			
Balance	Net	Balance	Net		
sheet	unrealized	sheet	unrealized		
amount	gain (loss)	amount	gain (loss)		
1,092.2	17.1	1,572.0	7.1		
614.1	10.7	1,093.7	5.8		
97.3	1.6	97.3	0.1		
380.8	4.7	381.1	1.3		
-	-	-	-		

(2) Other securites with market value

Others

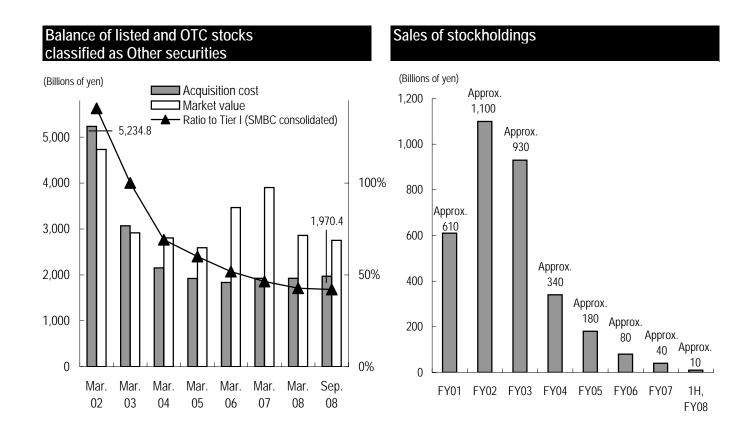
(2) Other southtes with market value									
	(SMFG consolidated)								
	Mar	. 08	Sep	. 08					
	Acquisition cost	Net unrealized gain (loss)	Acquisition cost	Net unrealized gain (loss)					
Total	17,114.3	745.4	14,903.3	619.5					
Stocks	1,954.7	936.2	2,003.9	785.7					
Bonds	9,864.2	(132.9)	8,360.2	(59.5)					
JGBs	8,858.2	(132.5)	7,459.8	(53.4)					
Others	5,295.4	(57.9)	4,539.2	(106.6)					

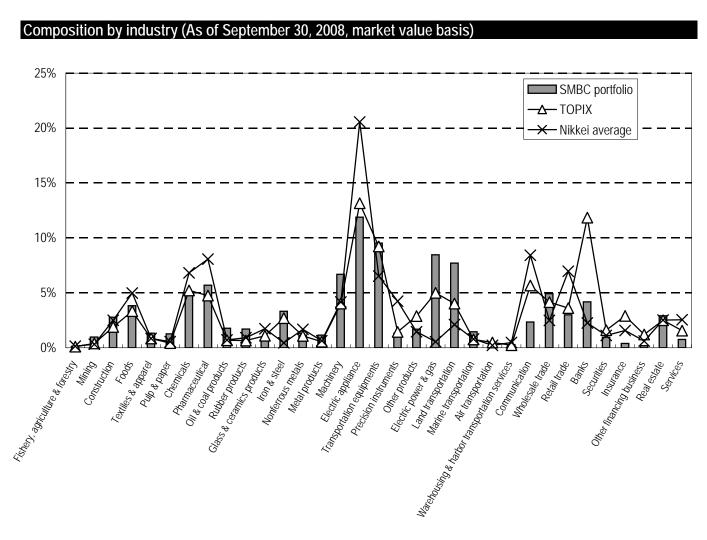
(SMBC non-	consolidated)) (Billions of yen)			
Mar	. 08	Sep. 08			
Acquisition cost	Net unrealized gain (loss)	Acquisition cost	Net unrealized gain (loss)		
15,787.5	755.7	13,502.6	629.8		
1,924.0	936.3	1,970.4	782.5		
8,882.5	(129.5)	7,288.5	(56.5)		
8,313.8	(128.7)	6,871.3	(52.9)		
4,981.0	(51.1)	4,243.6	(96.2)		

(SMBC non-consolidated)									(Billions of yen)
As of Sep. 08	1 year o	r less	More than	,	More than	,	More t		Total	
			to 5 years		to 10 years		10 years			
		Change from		Change from		Change from		Change from		Change from
		Mar. 08		Mar. 08		Mar. 08		Mar. 08		Mar. 08
Bonds	1,891.9	(159.1)	6,639.3	(694.8)	1,429.8	(140.0)	1,652.4	(29.1)	11,613.6	(1,023.0)
JGBs	1,512.1	(125.2)	4,178.2	(909.5)	611.2	+172.2	1,610.3	(24.7)	7,911.9	(887.3)
Japanese local government bonds	25.0	(39.0)	185.7	+71.7	78.1	(74.5)	0.0	(0.3)	288.9	(42.2)
Japanese corporate bonds	354.7	+5.2	2,275.3	+142.9	740.5	(237.5)	42.0	(4.1)	3,412.6	(93.5)
Others	540.5	(39.0)	3,075.4	(680.5)	561.5	+1.0	363.6	(22.9)	4,541.1	(741.4)
Total	2,432.4	(198.1)	9,714.7	(1,375.3)	1,991.4	(138.9)	2,016.0	(52.1)	16,154.8	(1,764.3)

(SMBC non-consolidated)								((Billions of yen)
As of Sep. 08		1 year o	or less	More tha to 5 y	-	More t 5 yea		Tot	al
			Change from Mar. 08		Change from Mar. 08	,	Change from Mar. 08		Change from Mar. 08
Total contract amount		5,913.2	(1,115.4)	19,979.2	+3,909.8	7,703.2	(27.1)	33,595.6	+2,767.3
Receivable fixed rate / payable floating rate	(a)	4,726.3	(1,363.8)	12,862.7	+2,512.4	3,346.6	+56.9	20,935.6	+1,205.5
Receivable floating rate / payable fixed rate	(b)	1,186.9	+248.6	7,066.0	+1,397.4	4,356.6	(84.0)	12,609.5	+1,562.0
Receivable floating rate / payable floating rate		-	(0.2)	50.5	-	-	-	50.5	(0.2)
Net receivable fixed rate	(a)-(b)	3,539.4	(1,612.4)	5,796.7	1,115.0	(1,010.0)	140.9	8,326.1	(356.5)

on deferred hedge accounting b	asis)		
			(Billions of yen)
Net assets			Net deferred
-	Assets	Liabilities	gain (loss)
(39.0)	34.8	73.8	(147.3)
(68.8)	1.3	70.1	(200.7)
28.3	30.5	2.2	8.9
1.5	3.0	1.5	44.5
	Net assets (39.0) (68.8) 28.3	Assets (39.0) 34.8 (68.8) 1.3 28.3 30.5	Net assets Liabilities (39.0) 34.8 73.8 (68.8) 1.3 70.1 28.3 30.5 2.2





(2-6) Capital ratio, list of preferred stocks and preferred securities

Capital ratio <SMFG consolidated>

				(Billions of yen)
	Mar. 06 ^{*1}	Mar. 07	Mar. 08	Sep. 08 <preliminary></preliminary>
Tier I	4,645.9	3,903.3	4,381.5	4,491.3
Capital stock & Capital surplus	2,650.1	1,478.7	1,478.7	1,478.6
<preferred stock=""></preferred>	<1,460.3>	<360.3>	<360.3>	<310.2>
Retained earnings (after deduction of cash dividends to be paid)	944.1	1,319.8	1,680.5	1,701.1
Preferred securities issued by overseas SPCs	835.2	1,159.6	1,217.0	1,409.1
Treasury stock	(4.4)	(123.5)	(124.0)	(124.2)
Increase in equity capital resulting from a securitization exposure	-	(40.1)	(44.0)	(42.6)
Others	220.9	108.8	173.3	69.3
Tier II ^{*2}	4,067.7	3,640.2	3,021.9	2,746.8
45% of valuation difference on available-for-sale securities	627.8	825.4	334.3	264.0
45% of land revaluation excess	39.9	39.4	37.2	37.2
Allowance for general loan losses	742.6	35.3	59.5	64.1
Total eligible provisions minus the total expected loss amount	-	175.9	67.8	13.1
Perpetual subordinated debt	1,035.8	1,114.0	998.3	870.1
Dated subordinated debt	1,621.6	1,450.2	1,524.8	1,498.3
Deductions	(619.3)	(690.8)	(737.8)	(731.0)
Total capital	8,094.4	6,852.7	6,665.5	6,507.1
Risk-adjusted assets	65,322.3	60,540.3	63,117.3	63,432.5
Capital ratio	12.39%	11.31%	10.56%	10.25%
Tier I ratio	7.11%	6.44%	6.94%	7.08%
*4.5. 111. *				

^{*1} Basel I basis

(Billions of yen) <Reference>

	Mar. 06	Mar. 07	Mar. 08	Sep. 08
				<preliminary></preliminary>
Net deferred tax assets	1,002.1	836.3	933.5	1,003.2
Net deferred tax assets / Tier I	21.6%	21.4%	21.3%	22.3%

List of preferred stocks (SMFG)	Issue date	Aggregate issue amount	l halance as of	Acquisition price as of Sep. 30, 2008	price	Acquisition request period	Mandatory acquisition date	Redemption at the option of SMFG
Type 4 Preferred stock (convertible)	Feb. 2003	JPY 150.3 billion	JPY 100.2 billion	JPY 318,800 ^{*3}	Each date on which the acquisition is requested (Downward only)	Feb. 8, 2003 - Feb. 7 2028	Feb. 8, 2028	-
Type 6 Preferred stock (non-dilutive)	Mar. 2005	JPY 210.0 billion	JPY 210.0 billion		-			At any date on and after March 31, 2011

^{*3} Expected to be changed into JPY 3,188 after Jan. 4, 2009 which is scheduled effective date of the stock split of common shares

List of preferred securities	Issue date	Aggregated issue amount	Redemption at the option of issuer*5	Туре
Issued by SMFG's subsidiaries ^{*4}	•			
SMFG Preferred Capital USD 1 Limited	Dec. 2006	USD 1,650 mn	At any dividend payment date on and after Jan. 2017	Step-up
SMFG Preferred Capital GBP 1 Limited	Dec. 2006	GBP 500 mn	At any dividend payment date on and afterJan. 2017	Step-up
SMFG Preferred Capital JPY 1 Limited	Feb. 2008	JPY 135.0 bn	At any dividend payment date on and after Jan. 2018	Non step-up
SMFG Preferred Capital USD 2 Limited	May. 2008	USD 1,800 mn	At any dividend payment date on and after Jul. 2013	Non step-up
SMFG Preferred Capital USD 3 Limited	Jul. 2008	USD 1,350 mn	At any dividend payment date on and after Jul. 2018	Step-up
SMFG Preferred Capital GBP 2 Limited	Jul. 2008	GBP 250 mn	At any dividend payment date on and after Jan. 2029	Step-up
Issued by SMBC's subsidiaries				
Sakura Preferred Capital (Cayman) Limited	Dec. 1998 - Mar. 1999	JPY 283.8 bn*6	At any dividend payment date on and after Jan. 2009	Non step-up
SB Equity Securities (Cayman), Limited	Feb. 1999 - Mar. 1999	JPY 340.0 bn	At any dividend payment date on and after Jun. 2009	Non step-up
Issued by a subsidiary of Kansai Urban Banking Corporation	on			
KUBC Preferred Capital Cayman Limited	Jan. 2007	JPY 12.5 bn	At any dividend payment date on and after Jul. 2017	Step-up

^{*4} Other than listed, on November 19, 2008, SMFG announced that it established SMFG Preferred Capital JPY 2 Limited for the purpose of issuing preferred securities by way of private placement in Japan (Issuing date is to be determined).

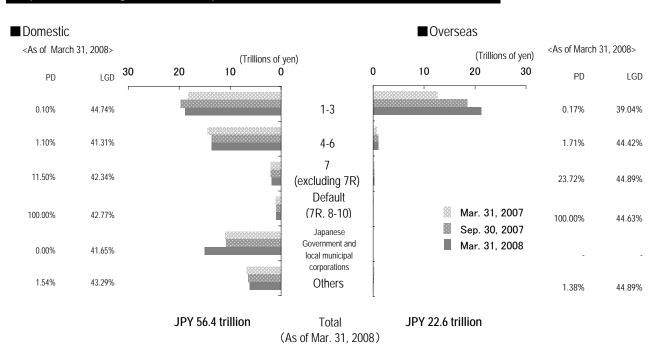
*5 Subject to the prior approval of the FSA

*6 On Nov. 19, 2008, SMFG announced that these preferred securities will be redeemed in full amount on January 26, 2009

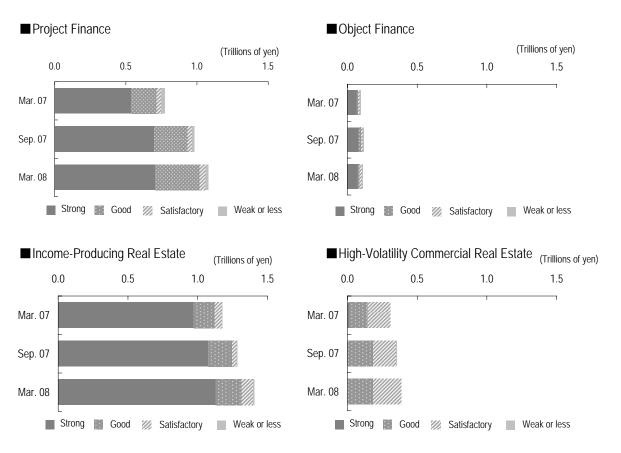
^{*2} Amount counted as BIS capital

- Corporate Exposures

Corporate, Sovereign and Bank Exposures



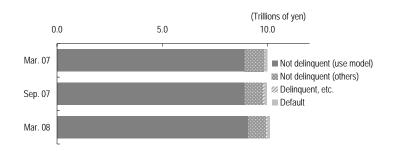
Specialized Lending (Mar. 31, 2008)



^{*} Source: SMFG Interim Financial Report 2007 P.67-68 and Annual Report 2008 P.142-143

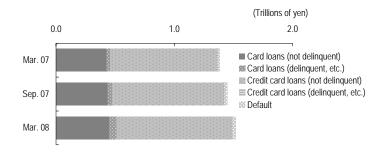
- Retail Exposures

Residential Mortgage Exposures



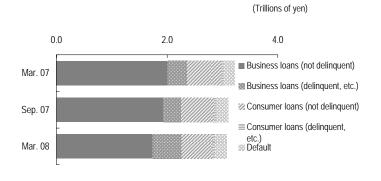
March 31, 2008			
	PD segment	Weighted-	Weighted-
	FD segment	average PD	average LGD
Mortgage loans	Not delinquent		
	Use model	0.39%	40.15%
	Others	0.78%	61.05%
	Delinquent, etc.	38.53%	44.49%
Default		100.00%	40.94%
Total		-	-

Qualifying Revolving Retail Exposures



March 31, 2008			
	PD segment	Weighted-	Weighted-
	PD segment	average PD	average LGD
Card loans	Not delinquent	2.04%	83.41%
	Delinquent, etc.	47.35%	90.63%
Credit card	Not delinquent	1.14%	79.82%
balances	Delinquent, etc.	75.37%	82.68%
Default		100.00%	81.79%
Total		-	-

Other Retail Exposures



* Source: SMFG Interim	Financial Report 2007,	P.68-70 and Annual Re	port 2008, P143-146

March 31, 2008

	DD cogmont	Weighted-	Weighted-
	PD segment	average PD	average LGD
Business loans	Not delinquent		
	Use model	1.16%	62.77%
	Others	1.25%	56.70%
	Delinquent, etc.	11.72%	67.99%
Consumer loans	Not delinquent		
	Use model	1.63%	43.46%
	Others	1.81%	65.68%
	Delinquent, etc.	31.17%	47.27%
Default		100.00%	61.85%
Total		-	_

Assets under SMBC account

733ct3 dilder 3MD0 decodift				(Billions of yen)
	Mar. 06	Mar. 07	Mar. 08	Sep. 08
Individual deposits	32,760.3	33,623.7	33,987.9	34,299.0
Liquid deposits	19,905.7	20,304.0	20,472.2	20,456.8
Fixed-term deposits	12,408.6	12,986.7	13,092.2	13,371.4
Foreign currency deposits	446.0	333.0	423.5	470.8
Investment trusts	2,923.6	3,545.4	3,150.6	2,882.8
Investment trusts for individuals	2,803.1	3,421.5	2,974.0	2,685.1
				(Billions of yen)
	FY05	FY06	FY07	1H, FY08
Sales of pension-type insurances	664.8	461.7	389.4	183.1
Accumulated sales of pension-type insurances	1,728.3	2,190.0	2,579.4	2,762.5
Loans				(Billions of yen)
	Mar. 06	Mar. 07	Mar. 08	Sep. 08
Housing loans	13,771.8	13,557.5	13,647.8	13,759.4
Residential purpose	10,044.5	9,918.9	10,033.8	10,168.6
Other consumer loans	953.7	935.3	934.0	929.3
				(Billions of yen)
	FY05	FY06	FY07	1H, FY08
Originated amount of residential housing loans*	2,086.7	1,771.7	1,510.6	704.5
Originated amount of housing loan with insurance				
for major serious illness	approx. 110	approx. 270	approx. 280	approx. 140
Securitization	approx. 450	approx. 790	approx. 300	approx. 50
· · · · · · · · · · · · · · · · · · ·				

^{*}Excluding bridge loans for loans by Japan Housing Finance Agency.

SMBC	Products line-up (as of Sep.	30, 2008)	Open architecture	
	Investment trusts	52 funds: 4 Domestic Bonds, 14 Domestic Stocks, 12 International Bonds, 13 International Stocks, 4 Balanced, 5 Foreign Investment Trusts	<no. companies="" of="" supplier=""></no.>	
cts	Pension-type insurances	16 Products	7	
Third-party products	Single premium type permanent life insurance	8 Products	5	
hird-pa	Level premium insurance, etc.	18 Products	7	
F	Securities intermediary	2 Foreign Bonds by public offering, 6 Foreign Bonds at secondary markets, 15 Structured Notes		
	Investment advisory service	"SMBC Fund Wrap"		
roducts	Investment products	Foreign currency deposits (6 currencies), Structured deposits (3 types), etc.		
In-house products	Loan products	Housing Loan (Floating rate / Fixed rate / Super-long-terr Housing Loan with insurance for major serious illnesses, Investment purpose mortgage loans, etc.	m fixed rate),	

^{*} Consisted of whole life insurance, term life insurance, medical insurance, cancer insurance, whole-life hospitalization insurance and children's endowment and pension-type insurance with level premium.

(3-1) Financial consulting for individuals (2)

- Marketing channels and client segmentation

Marketing channels (number) Mar. 06 Mar. 07 Mar. 08 Sep. 08 411 406 416 418 Domestic branch^{*1} **SMBC Consulting Plaza** 81 82 66 67 **Loan Promotion Office** 115 113 103 102 16,050 16,407 17,886 22,113 <Reference> Employees*2 Locations where ATMs are available outside SMBC branches 1,908 1,854 1,770 1,789 Available for 24 hours 945 878 777 754 28,212 ATMs (Total) 30,362 33,704 34,621 SMBC ATMs 6,711 6,671 6,726 6,669 Inside SMBC branch 3,578 3,570 3,635 3,656 Outside SMBC branch 3,133 3,099 3,036 3,070 Other ATMs 21,501 23,693 27,033 27,895

Segmentation of consumer clients and marketing channels

		Client segments	Channels (As of Sep. 30, 08, Number)			
	Ultra high net wor segment Approx. 1,000 cliei	Large-scale real estate owners,	Private banker	Private Banking [Dept.	
	Private banking segment Approx. 10,000 clients	Company owners, Semi-large-scale real estate owners, Semi-ultra high net worth individuals	Private financial consultant			
clients	Asset management segme Approx. 0.15 million client		executives, tors, Lawyers, Financial consultant		ess Office	
Consumer clients	Asset building segment Approx. 9 million clients	Working householders, Retirees	"Money-Life" Consultant & "Money-Life" Advisor	Branch 418	SMBC Consulting Plaza 82	
			Loan planner	Loan Promotion Office 102		
	Mass segment Approx. 17 million clients	Singles, Students, Housewives	"SMBC Direct" & ATM			

^{*1} Excludes representative offices, agencies, etc.

^{*2} Full-time workers basis, but excluding executive officers.

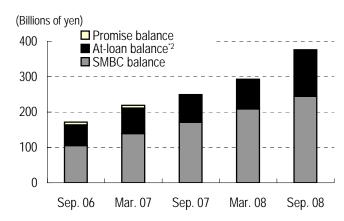
For individuals

Consumer finance

	(Billions of yen)
	Sep. 08
SMBC ^{*1}	Approx. 470.0
Sumitomo Mitsui Card	Approx. 330.0
At-Loan*1	Approx. 130.0
QUOQ	Approx. 60.0

^{*1} Including loan balance related to the alliance with Promise

Total loan balance related to the alliance with Promise



^{*2} Excluding loans which At-loan provided before collaboration

(Number)

	Mar. 06	Mar. 07	Mar. 08	Sep. 08
Number of ACMs under the alliance with Promise	553	623	697	704

Number of registered users and transactions of SMBC's remote banking <SMBC>

(Thousands)

	Mar. 06	Mar. 07	Mar. 08	Sep. 08
Registered users of "SMBC Direct"	6,598	7,437	8,423	8,873

(Millions)

	FY05	FY06	FY07	1H, FY08
Transactions through SMBC remote banking	113	133	155	83
Transactions through Internet and mobile banking	108	129	151	81
Transactions through telephone banking	5	4	4	2

First introduction among the Japanese major banks: -Internet banking (Jan. 97)

-Telephone banking (Jun.97)

For corporations

Electronic banking

(For domestic) (Thousands)

	Sep. 06	Mar. 07	Sep. 07	Mar. 08	Sep. 08
Internet banking Web 21 ^{*2}	115	125	134	141	147
Global e-Trade service	13	14	15	15	16

 $^{^{\}star}2\ \text{Total number of contracts for web-based electronic banking services including Internet banking PC\ Navi\ Web}$

(For overseas)

	Sep. 06	Mar. 07	Sep. 07	Mar. 08	Sep. 08
Electronic banking for overseas ^{*3}	4,585	5,057	5,768	6,086	6,565

^{*3} Total number of contracts for electronic banking services for overseas accounts

- Marketing channels, products line-up

Marketing channels for corporate clients - number

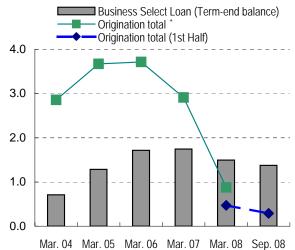
(as of Sep. 0)	8, number)
Marketing channels for corporate clients	
Corporate Business Office (Total)	181
Corporate Business Offices not dealing with BSL *	64
Corporate Business Offices dealing with BSL	117
Corporate Sales Office	8
Business Support Office	18
Sub-office & Corporate Sales Desk	56.

^{*} BSL stands for "Business Select Loan".

Unsecured loans to SMEs - Total (Trillions of yen) Business Select Loan (T

Channels dealing with BSL

199



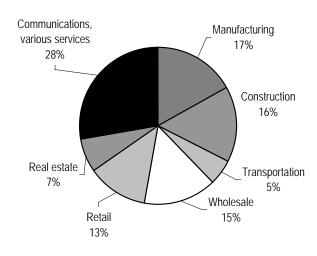
^{*} Until Mar. 07, the amount of origination includes N-fund, SMBC-CLO etc.

Business Select Loan - Product description

- Accumulated number of origination: approx. 240,000
- Accumulated amount of origination: approx. JPY 6.6 trillion
 - (as of Sep. (
- New clients ratio (FY08):
 - approx. 2% (provided to approx. 1,000 new clients)
- Quick approval using SMBC original credit scoring model
- Targeted at corporate clients with annual sales of JPY 1 billion or less
- Unsecured, no third party guarantee
- Risk control based on diversified loan portfolio

Product launch	March 2002	
Risk evaluation	SMBC original credit scoring model	
Loan amount	maximum JPY 50 million (with monthly repayment)	
Interest rate	3.125% ~	
	 Different according to level of credit risk 	
	 Occasional discount according to overall 	
	transaction volume with SMBC	
Loan term	Within 5 years	
Collateral	Not required (loan term: 3 years maximum)	
Guarantee	No third party guarantee required	
	(Guarantee by representative director is required)	
Fee	New clients: JPY 73,500	
As from Oct. 15, 2007	(JPY 94,500 for loan amount of 30 million or more)	
	Existing clients: JPY 31,500	
	(JPY 52,500 for loan amount of 30 million or more)	
Channels Most Corporate Business Offices,		
	Business Support Offices, etc.: 199 locations	

Business Select Loan - Industry mix (Sep. 08)



Not providing to: Financial institutions, other financing businesses and leasing

Lending services for SMEs with less dependence on personal guarantees (As of Sep. 08)

Types of loans	Number of transactions	Balance (Billions of yen)	Major products & services
Loans collateralized by movable property/assigned claim	114	33.5	Loans collateralized by accounts receivables, etc.
Loans utilizing covenants	578	313.6	Turnaround Loan, etc.
Loans utilizing credit scoring models	153,982	2,353.0	Business Select Loan and CLO

^{*} Including asset-backed lending

League Tables: SMBC

Syndicated loans mandated arranger ranking^{*1}

(Global)		(Millions of USD)
1	JP Morgan	175,667
2	Banc of America Securities LLC	95,486
3	Citigroup	93,794
4	RBS	63,008
5	BNP Paribas SA	57,446
6	SMBC	55,774
7	Mizuho Financial Group	48,881
8	Mitsubishi UFJ Financial Group	40,105
9	Calyon	36,190
10	Deutche Bank AG	31,192

(Jan. 08 - Jun. 08)

Project finance mandated arranger ranking*1

1 RBS 9,246 2 State Bank of India 6,991 3 BNP Paribas SA 6,908 4 Calyon 5,586 5 SMBC 4,789 6 Dexia SA 4,497 7 Mitsubishi UFJ Financial Group 3,979 8 Fortis 3,721 9 Mizuho Financial Group 3,527 10 BBVA 2,934	(Global)		(Millions of USD)
3 BNP Paribas SA 6,908 4 Calyon 5,586 5 SMBC 4,789 6 Dexia SA 4,497 7 Mitsubishi UFJ Financial Group 3,979 8 Fortis 3,721 9 Mizuho Financial Group 3,527	1	RBS	9,246
4 Calyon 5,586 5 SMBC 4,789 6 Dexia SA 4,497 7 Mitsubishi UFJ Financial Group 3,979 8 Fortis 3,721 9 Mizuho Financial Group 3,527	2	State Bank of India	6,991
5 SMBC 4,789 6 Dexia SA 4,497 7 Mitsubishi UFJ Financial Group 3,979 8 Fortis 3,721 9 Mizuho Financial Group 3,527	3	BNP Paribas SA	6,908
6 Dexia SA 4,497 7 Mitsubishi UFJ Financial Group 3,979 8 Fortis 3,721 9 Mizuho Financial Group 3,527	4	Calyon	5,586
7 Mitsubishi UFJ Financial Group 3,979 8 Fortis 3,721 9 Mizuho Financial Group 3,527	5	SMBC	4,789
8 Fortis 3,721 9 Mizuho Financial Group 3,527	6	Dexia SA	4,497
9 Mizuho Financial Group 3,527	7	Mitsubishi UFJ Financial Group	3,979
,	8	Fortis	3,721
1 10 BBVA 2.934	9	Mizuho Financial Group	3,527
	10	BBVA	2,934

(Jan. 08 - Jun. 08)

League Tables: Daiwa Securities SMBC

Straight bond lead manager*1

			(Billions of yen)
		Total Amount	Share
1.	Mitsubishi UFJ Securities	1,057.0	22.0%
2.	Mizuho Securities	1,012.2	21.0%
3.	Daiwa Securities SMBC	905.6	18.8%
4.	Nomura Securities	664.6	13.8%
5.	Nikko Citigroup	611.9	12.7%
			/1 00 0 00)

(Apr. 08 - Sep. 08)

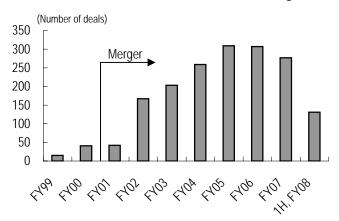
Book runner: Public offering of stock*1

	_		(Billions of yen)
		Total Amount	Share
1.	Nikko Citigroup	40.8	42.4%
2.	Daiwa Securities SMBC	22.4	23.3%
2.	Goldman Sachs Securities	22.4	23.3%
4.	Mitsubishi UFJ Securities	5.2	5.4%
5.	Shinko Securities	2.7	2.8%

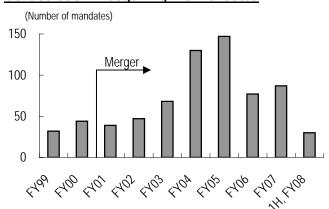
(Apr. 08 - Sep. 08)

Collaboration with Daiwa Securities SMBC

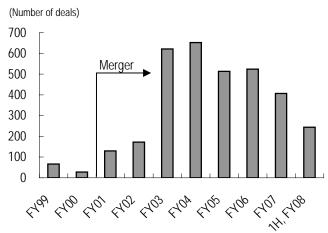
Collaboration in stock and bond underwriting



Collaboration in acquiring IPO mandates



Collaboration in brokerage business*2



*1 Source: Thomson Reuters

*2 Sale/purchase of bonds, sale of stocks (block trading), etc.

SMBC International Network (as of Oct. 31, 2008)

Branches	19
Sub-branches	6
Representative offices	15
Total	40

^{*} Based on the definition in Japan. In addition to SMBC's overseas offices, major overseas subsidiaries are also listed below

Asia and Oceania

- Shanghai Branch
- Tianjin Branch
- Guangzhou Branch
- Suzhou Branch
- Hangzhou Branch
- Beijing Branch
- Tianjin Binhai Sub-Branch
- Suzhou Industrial Park Sub-Branch
- Dalian Representative Office
- Chongqing Representative Office
- Shenyang Representative Office
- Hong Kong Branch
- Taipei Branch
- Seoul Branch
- Singapore Branch
- Bangkok Branch
- Sydney Branch
- Labuan Branch
- Labuan Branch

Kuala Lumpur Marketing Office

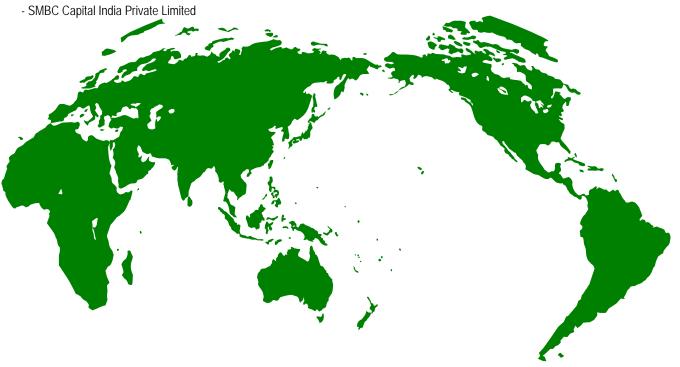
- Kuala Lumpur Representative Office
- Ho Chi Minh City Branch
- Hanoi Representative Office
- PT Bank Sumitomo Mitsui Indonesia
- Manila Representative Office
- Yangon Representative Office

Americas

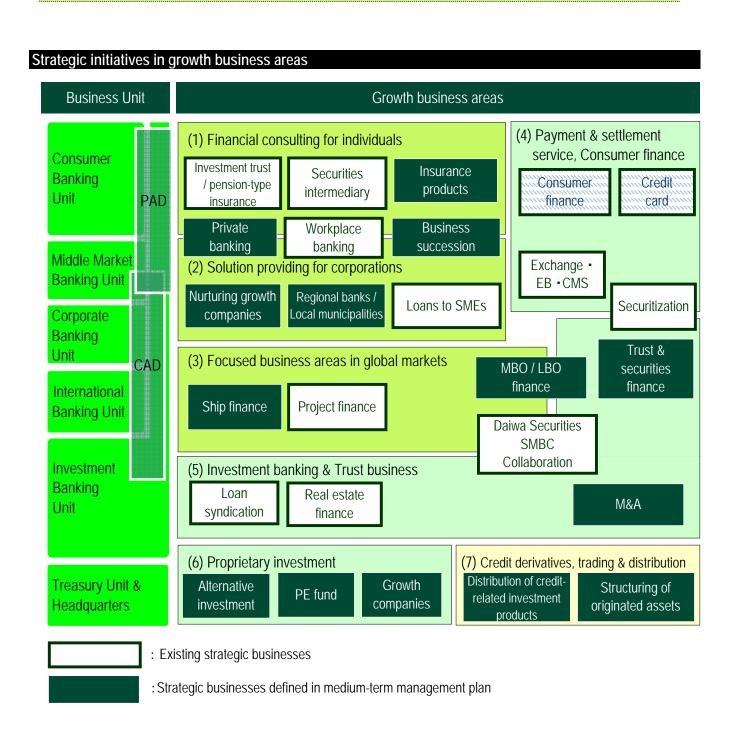
- New York Branch
- Cayman Branch
- Los Angeles Branch
- San Francisco Branch
- Houston Branch
- Manufacturers Bank
- Sumitomo Mitsui Banking Corporation of Canada
- Banco Sumitomo Mitsui Brasileiro S.A.

Europe, Middle East and Africa

- Sumitomo Mitsui Banking Corporation Europe Limited
- Sumitomo Mitsui Banking Corporation Europe Limited Paris Branch
- Sumitomo Mitsui Banking Corporation Europe Limited Milan Branch
- Sumitomo Mitsui Banking Corporation
 Europe Limited
 Moscow Representative Office
- Düsseldorf Branch
- Brussels Branch
- Dubai Branch
- Madrid Representative Office
- Sumitomo Mitsui Finance Dublin Limited
- Bahrain Representative Office
- Tehran Representative Office
- Cairo Representative Office
- Johannesburg Representative Office
- Prague Representative Office
- SMBC Amsterdam Representative Office
- Doha QFC Office

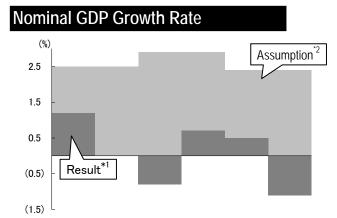


(Published in Apr. '07) Strengthen targeted growth business areas Seven growth areas Financial consulting Solution providing Focused business areas for individuals for corporations in global markets Payment & settlement service, Investment banking and Consumer finance Trust business Credit derivative, trading & distribution Proprietary investment (structuring and distribution of risks)



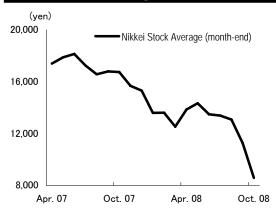
<Reference 3> Financial and economic Indices and

market size of asset management business in Japan

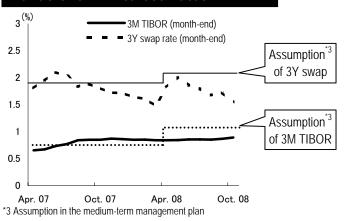


1H, FY07 2H, FY07 1H, FY08 2H, FY08 1H, FY09 2H, FY09
*1 From 2H, FY09: Estimate by the Japan Recearch Institute

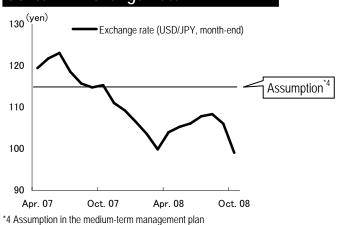
Nikkei Stock Average



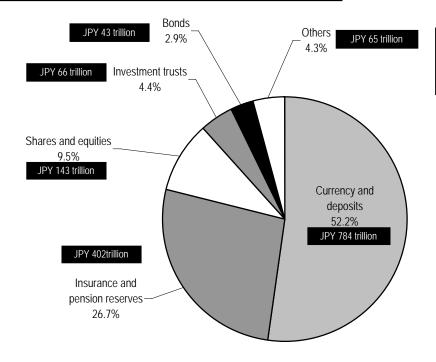
Trends of JPY Interest Rates



USD/JPY Exchange Rate



Financial assets held by households in Japan



Total financial assets held by households (Jun. 08, preliminary) JPY 1.504 trillion

Source: Flow of Funds, Bank of Japan

^{*1} From 2H, FY08: Estimate by the Japan Research Institute

^{*2} Assumption in the medium-term management plan