# Data Book

# 1st Half, FY3/2010

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<Reference> Global network

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This document contains certain forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may materially differ from those contained in the forward-looking statements as a result of various factors.

The following items are among the factors that could cause actual results to differ materially from the forward-looking statements in this material: business conditions in the banking industry, the regulatory environment, new legislation, competition with other financial services companies, changing technology and evolving banking industry standards and similar matters.

### Gross banking profit

					(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10	YOY change
Gross banking profit	1,344.5	1,484.8	1,524.9	719.3	(15.8)
<excluding (losses)="" bonds="" gains="" on=""></excluding>	<1,456.9>	<1,514.9>	<1,498.8>	<680.4>	<(59.2)>
Gross domestic profit	1,150.0	1,198.3	1,147.2	551.5	(14.6)
<excluding (losses)="" bonds="" gains="" on=""></excluding>	<1,224.7>	<1,208.3>	<1,179.6>	<542.7>	<(30.6)>
Net interest income	904.2	914.6	930.3	459.4	(0.6)
<interest interest="" on="" rate="" swaps=""></interest>	<(20.6)>	<(54.5)>	<(38.6)>	<(5.6)>	<+15.9>
Trust fees	3.5	3.7	2.1	0.5	(0.7)
Net fees and commissions	289.9	263.1	220.2	96.0	(9.2)
Net trading income	3.9	8.5	10.8	1.6	(2.3)
Net other operating income	(51.5)	8.4	(16.2)	(6.0)	(1.8)
<gains (losses)="" bonds="" on=""></gains>	<(74.7)>	<(10.0)>	<(32.4)>	<8.8>	<+16.0>
Gross international profit*	194.5	286.5	377.7	167.8	(1.2)
<excluding (losses)="" bonds="" gains="" on=""></excluding>	<232.2>	<306.6>	<319.2>	<137.7>	<(28.6)>
Net interest income	32.9	58.8	92.5	60.8	+7.3 (
<interest interest="" on="" rate="" swaps=""></interest>	<(32.1)>	<(34.8)>	<(40.9)>	<2.0>	<+10.2>
Net fees and commissions	63.5	69.3	73.6	34.7	(7.2)
Net trading income	49.8	55.5	63.1	16.8	(11.7)
Net other operating income	48.3	102.9	148.5	55.5	+10.4
<gains (losses)="" bonds="" on=""></gains>	<(37.7)>	<(20.1)>	<58.5>	<30.1>	<+27.4>

Amount of adjustments related to the items consisting of Gross international profit

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Net interest income	(0.4)	+2.6	+4.4	+2.4	+1.8
Net trading income (loss)	(47.9)	(377.0)	(101.2)	(89.1)	(136.2)
Net other operating income	+48.3	+374.4	+96.8	+86.7	+134.4

\*After adjustments related to the items consisting of Gross international profit.

#### Main factors of year-over-year change

(1) Improvement of interest on interest-rate swaps, despite shrink of loan to deposit spread

(2) Decrease in loan related fees, trade related fees and income related to foreign exchanges, etc.

### Banking profit by business units

						(Billions of yen)
		FY3/06	FY3/07	FY3/08	FY3/09	1H, FY3/10
Consumer	Banking profit	155.6	161.5	169.3	138.7	48.1
Banking Unit	Gross banking profit	402.6	410.7	440.7	429.4	192.5
	Expenses	(247.0)	(249.2)	(271.4)	(290.7)	(144.4)
Middle Market	Banking profit	487.5	420.1	421.2	317.1	122.2
Banking Unit	Gross banking profit	673.1	610.1	624.3	539.8	231.4
	Expenses	(185.6)	(190.0)	(203.1)	(222.7)	(109.2)
Corporate	Banking profit	165.4	158.3	155.6	165.2	80.6
Banking Unit	Gross banking profit	194.6	187.7	186.7	196.7	97.2
	Expenses	(29.2)	(29.4)	(31.1)	(31.5)	(16.6)
International	Banking profit	65.5	74.7	81.5	110.2	56.9
Banking Unit	Gross banking profit	106.8	120.5	137.5	175.0	84.2
	Expenses	(41.3)	(45.8)	(56.0)	(64.8)	(27.3)
Treasury Unit	Banking profit	201.3	34.0	127.8	228.9	158.8
	Gross banking profit	219.8	51.8	145.4	246.8	167.0
	Expenses	(18.5)	(17.8)	(17.6)	(17.9)	(8.2)
Headquarters	Banking profit	(109.7)	(108.0)	(135.7)	(136.7)	(89.0)
	Gross banking profit	(44.8)	(36.3)	(49.8)	(62.8)	(53.0)
	Expenses	(64.9)	(71.7)	(85.9)	(73.9)	(36.0)
Total	Banking profit	965.6	740.6	819.7	823.4	377.6
	Gross banking profit	1,552.1	1,344.5	1,484.8	1,524.9	719.3
	Expenses	(586.5)	(603.9)	(665.1)	(701.5)	(341.7)

\* Managerial accounting basis

# SMBC non-consolidated

					(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10	YOY change <sup>*3</sup>
Gross banking profit	1,344.5	1,484.8	1,524.9	719.3	(15.8)
<marketing units<sup="">*1&gt;</marketing>	<1,329.0>	<1,389.2>	<1,340.9>	<605.3>	<(1.6)>
Non-interest income <sup>*2</sup>	467.0	441.8	380.9	163.4	(20.3)
<proportion banking="" gross="" income="" non-interest="" of="" profit="" to=""></proportion>	<34.7%>	<29.8%>	<25.0%>	<22.7%>	<(2.3)%>
Expenses	(603.9)	(665.1)	(701.5)	(341.7)	+14.9
Overhead ratio	44.9%	44.8%	46.0%	47.5%	1.0%
Banking profit <sup>*4</sup>	740.6	819.7	823.4	377.6	(0.9)
Marketing Units <sup>*1</sup>	814.6	827.6	731.2	307.8	+2.7
Treasury Unit	34.0	127.8	228.9	158.8	+78.8
Gains (losses) on stocks	11.1	(141.0)	(220.4)	(36.8)	(19.6)
Ordinary profit	573.3	510.7	36.1	147.1	+25.0
Net income (loss)	315.7	205.7	(301.1)	112.6	+32.2

 Total credit cost
 (89.5)
 (147.8)
 (550.1)
 (156.9)
 +67.2

\*1 Marketing Units: Consumer Banking Unit, Middle Market Banking Unit, Corporate Banking Unit and International Banking Unit

\*2 Non-interest income (managerial accounting basis): Net fees and commissions + Income related to derivatives products sales, etc.

\*3 After adjustment of interest rates and exchange rates, etc.

\*4 Before provision for general reserve for possible loan losses

### SMFG consolidated

					(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10	Difference <sup>*5</sup>
Consolidated gross profit	1,906.2	2,116.2	2,165.9	1,066.0	+346.7
Net interest income	1,168.6	1,210.4	1,338.5	683.2	+165.4 (1)
Trust fees	3.5	3.8	2.1	0.5	0
Net fees and commissions	609.2	612.0	557.2	259.5	+128.8 (2)
Net trading income	125.6	469.6	211.7	140.6	+33.1 (3)
Net other operating income	(0.7)	(179.5)	56.4	(17.8)	+19.4
General and administrative expenses	(888.6)	(978.9)	(1,063.4)	(533.0)	(191.3) (4)
Gains (losses) on stocks	44.7	(7.1)	(183.7)	(8.9)	+27.9 (5)
Equity in earnings (losses) of affiliates	(104.2)	(41.8)	(94.9)	(20.0)	(20.0) (6)
Ordinary profit	798.6	831.2	45.3	222.2	+75.1
Extraordinary gains (losses)	8.2	97.8	(15.8)	7.9	+9.8
Net income (loss)	441.4	461.5	(373.5)	123.5	+10.9
Total credit cost	(145.0)	(248.6)	(767.8)	(268.5)	(111.6) (7)
Consolidated net business profit <sup>*6</sup>	924.2	1,022.9	728.7	400.4	+22.8

### Main factors contributing to difference

(1) Sumitomo Mitsui Finance and Leasing: 31, Kansai Urban Banking Corporation: 29, MINATO BANK: 22,

Sumitomo Mitsui Card: 13, SMBC Europe: 10

- (2) Sumitomo Mitsui Card: 72, SMBC Guarantee: 17, SMBC Friend Securities: 15
- (3) SMBC Friend Securities: 22
- (4) Sumitomo Mitsui Card: (65), SMBC Friend Securities: (22), Sumitomo Mitsui Finance and Leasing: (21), Kansai Urban Banking Corporation: (18), MINATO BANK: (17)
- (5) Reversal of impairment losses on Promise's equity: 29
- (6) Cedyna Financial: (20), Daiwa Securities SMBC: 4
- (7) Kansai Urban Banking Corporation: (24), SMBC Europe: (18), Sumitomo Mitsui Finance and Leasing (14), Sumitomo Mitsui Card: (12), SMBC Guarantee: (11)
- \*5 Difference between SMFG consolidated figures and SMBC non-consolidated figures

\*6 Consolidated net business profit = (SMBC non-consolidated banking profit (before provision for general reserve for possible loan losses)) + (Other consolidated subsidiaries' ordinary profit (excluding non-recurring items)) + (Affiliates' ordinary profit) X (Ownership ratio) – (Internal transaction (dividends, etc.))

# (1-2) Net interest income (loan balance and spread)

(1.0)

+1.8

Loan balance				
	Term-end balar	ce (Trillions of yen)	Average balance	(Trillions of yen)
	Sep. 09	Change from Mar. 09	1H, FY3/10	YOY change
Total lendings	58.9	(1.3)	59.6	+1.8
Domestic offices	51.5	+0.2	51.6	+2.8
Overseas offices	7.4	(1.5)	8.0	(1.0)
Domestic lendings (Managerial accounting	basis)			
Domestic Marketing Units <sup>1</sup>	46.7	(0.9)	46.8	+1.2
Individual clients	15.2	+0.2 *3	15.1	+0.4

Large corporations<sup>2</sup> 12.2 (0.0) \*1 Domestic Marketing Units: Consumer Banking Unit, Middle Market Banking Unit and Corporate Banking Unit

\*2 "Small- and medium-sized enterprises": Customers managed by Middle Market Banking Unit, "Large corporations": Customers managed by Corporate Banking Unit

(1.1)

19.3

\*3 After add-back adjustment of securitized portion of housing loans

Small- and medium-sized enterprises

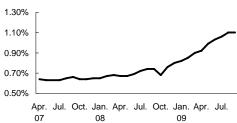
#### Loan spread

(Managerial accounting basis)	<average loan="" spread=""></average>		
	1H, FY3/10 YC	OY change	
Small-and medium-sized enterprises <sup>4</sup>	119bp	(2)bp	
Large corporations <sup>*4</sup>	65bp	+9bp	

\*4 "Small- and medium-sized enterprises": Customers managed by Middle Market Banking Unit, "Large corporations": Customers managed by Corporate Banking Unit Loan spread of overseas loans<sup>\*5</sup> (Managerial accounting basis)

19.5

12.1



\*5 Sum of SMBC, SMBC Europe and SMBC (China), average on contracted overseas loans outstanding.

### Interest spread (Domestic operations)

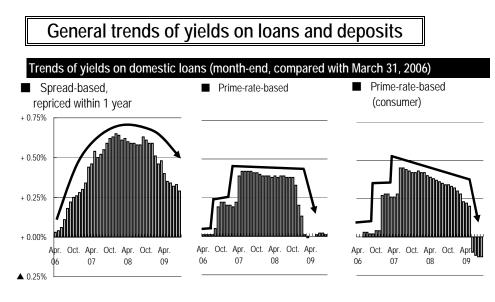
							(E	Billions of yen)
	FY3/07		FY3/	Y3/08 FY3/0		09	1H, FY	3/10
	Average balance	Yield	Average balance	Yield	Average balance	Yield	Average balance	Yield
Interest earning assets	66,078.0	1.56%	65,571.0	1.78%	69,174.3	1.71%	74,198.8	1.46%
Loans and bills discounted <sup>*6</sup>	47,188.6	1.73%	46,675.9	2.04%	48,534.3	1.99%	50,055.9	1.77%
Securities	16,763.5	1.17%	15,123.1	1.27%	17,380.7	1.09%	21,683.1	0.82%
Interest bearing liabilities	67,955.0	0.19%	67,276.1	0.38%	70,686.4	0.35%	75,346.4	0.22%
Deposits, etc.	60,040.7	0.10%	59,848.4	0.23%	61,809.4	0.23%	67,205.0	0.15%
Expense ratio <sup>*7</sup>	0.799	%	0.87%		0.88%		0.81%	
Total cost of funding	0.98%		1.25%		1.23%		1.03%	
Overall interest spread	0.589	%	0.53	%	0.48	%	0.43	%
Interest spread	1.639	%	1.819	%	1.76	%	1.62	%

\*6 Yields on loans and bills discounted is calculated with the exception of loans to financial institutions.

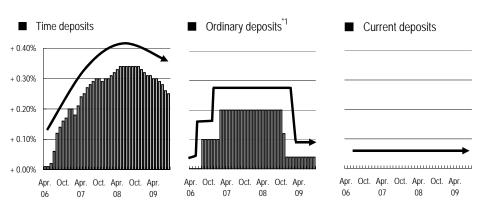
\*7 Expense ratio is calculated by subtracting yield of interest bearing liabilities from total cost of funding.

#### Interest spread (Overseas operations)

							(1	Billions of yen)
	FY3/07		FY3/	FY3/08		FY3/09		3/10
	Average balance	Yield	Average balance	Yield	Average balance	Yield	Average balance	Yield
Interest earning assets	14,513.3	4.61%	16,324.4	4.30%	19,248.2	3.03%	16,975.6	1.92%
Loans and bills discounted	6,371.0	5.10%	7,573.0	5.03%	10,196.5	3.67%	9,530.3	2.21%
Securities	4,095.3	4.18%	3,528.4	3.68%	5,079.3	2.04%	4,280.5	1.53%
Interest bearing liabilities	14,324.1	4.43%	16,253.4	3.97%	19,236.9	2.57%	16,831.4	1.25%
Deposits, etc.	8,995.4	4.05%	9,278.7	3.58%	9,586.5	1.79%	10,268.6	0.54%
Interest spread 1.05%		1.45%		1.88%		1.67%		



Trends of yields on domestic deposits (month-end, compared with March 31, 2006)

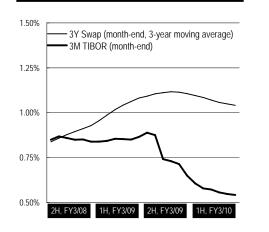


\*1 Except for settlement-purpose ordinary deposit (of which principal is fully covered by deposit insurance but no interest is charged, launched February 2005), etc.

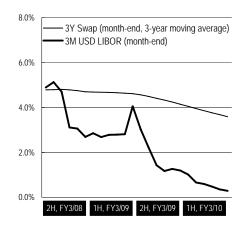
\*2 Including settlement-purpose ordinary deposit

# Trends of interest rates

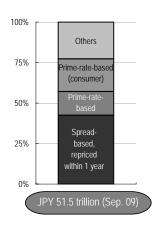
Trend of JPY interest rates



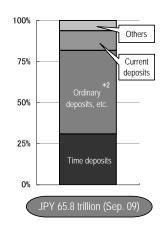
### Trend of USD interest rates

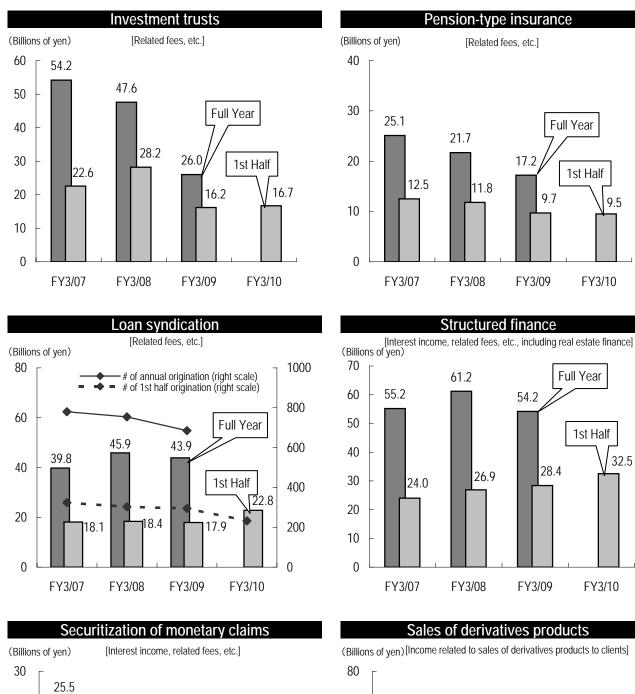


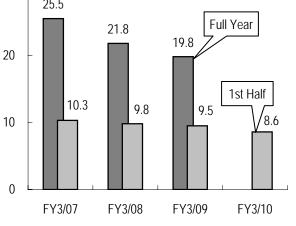
#### Domestic loans outstanding



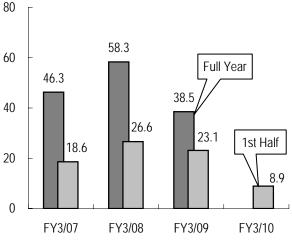
### Domestic deposits outstanding







\* Managerial accounting basis



# (1-4) Credit cost, Non-recurring gains (losses) and Extraordinary gains (losses)

redit cost				(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10
otal credit cost	(89.5)	(147.8)	(550.1)	(156.9)
Provision for general reserve for possible loan losses	41.7	-	(75.7)	47.6
Credit cost in Non-recurring gains (losses)	(131.7)	(155.0)	(474.4)	(204.6)
Write-off of loans	(50.5)	(121.8)	(231.4)	(82.5)
Provision for specific reserve for possible loan losses	(44.3)	-	(182.4)	(89.5)
Losses on sales of delinquent loans	(37.3)	(33.2)	(60.2)	(32.8)
Provision for loan loss reserve for specific overseas countries	0.4	-	(0.4)	0.2
Credit cost in Extraordinary gains (losses)	0.5	7.2	0.0	0.1
Gains (losses) on reversal of reserve for possible loan losses	-	7.2	-	-
Gains on reversal of general reserve for possible loan losses	-	96.9	-	-
Losses on reversal of specific reserve for possible loan losses	-	(91.6)	-	-
Gains on reversal of loan losses reserve for specific overseas countries	-	1.9	-	-
Recoveries of written-off claims	0.5	0.0	0.0	0.1

# Non-recurring gains (losses) and Extraordinary gains (losses), etc.

				(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10
Non-recurring gains (losses)	(209.0)	(309.0)	(711.6)	(278.1)
Credit costs	(131.7)	(155.0)	(474.4)	(204.6)
Gains (losses) on stocks	11.1	(141.0)	(220.4)	(36.8)
Other non-recurring gains (losses)	(88.4)	(13.0)	(16.8)	(36.7)
Ordinary profit	573.3	510.7	36.1	147.1
Extraordinary gains (losses)	13.6	(3.3)	(8.3)	(2.0)
Gains (losses) on disposal of fixed assets	(1.7)	(5.8)	(2.2)	(0.7)
Losses on impairment of fixed assets	(3.7)	(4.7)	(6.1)	(1.4)
Gains (losses) on reversal of reserve for possible loan losses	-	7.2	-	-
Recoveries of written-off claims	0.5	0.0	0.0	0.1
Gain on return of the entrusted portion of employee pension fund	36.3	-	-	-
Losses on liquidation of subsidiary	(17.8)	-	-	-
Income (loss) before income taxes	586.9	507.4	27.8	145.1
Income taxes-current	(16.5)	(16.0)	(23.7)	(21.7)
Income taxes-deferred	(254.7)	(285.7)	(305.2)	(10.8)
Net income (loss)	315.7	205.7	(301.1)	112.6

### Sumitomo Mitsui Card

				(Billions of yen)		(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10		Sep. 09
Operating revenue	157.6	168.4	180.2	90.9	Total assets	919.3
Operating profit	14.1	16.9	22.3	12.3	Capital stock	34.0
Ordinary profit	14.3	16.8	22.5	12.3	Number of employees	2,240
Net income	(6.7)	25.1	12.9	7.0		
Card sales handled	4,753.8	5,375.2	5,858.7	3,031.4		
Number of cardholders (Tens of thousands)	1,495	1,641	1,866	1,983		

#### 1st Half, FY3/10 highlights

· Promoted finance and internet business

- · Promoted processing and alliance business
- Promoted strategic alliance with Cedyna Financial (e.g. joint sales promotion)
- Enhanced alliances with overseas financial institutions (increased membership of Globe Pass<sup>\*1</sup>)
- Strengthened and reformed both membership business and retail member store business
- Responded to the revision of Money Lending Industry Law and Installment Sales Law
- Strengthened internal management system such as cost reduction, risk management, compliance and customer satisfaction
- Further strengthened the quality and efficiency of operations
- · Promoted social contribution activities

\*1 The first service in the world centered on credit card business to combine financial institutions with each other

### Initiatives in 2nd Half, FY3/10

Promote finance and internet business and enhance products line-up

- Expand processing and alliance business
- Promote strategic alliance with Cedyna Financial
- Expand business with overseas' business partners (setting up website for electronic commerce, etc.)
- Strengthen and reform both membership business and retail member store business
- Respond to the revision of Money Lending Industry Law and Installment Sales Law
- Strengthen internal management system such as cost reduction, risk management, compliance and customer satisfaction
- · Further strengthen the quality and efficiency of operations
- · Continuously promote social contribution activities

### Sumitomo Mitsui Finance & Leasing

				(Billions of yen)
	FY3/07 <sup>*2</sup>	FY3/08 <sup>*3</sup>	FY3/09	1H, FY3/10
Operating revenue	630.0	708.4	947.6	448.1
	379.9	700.4	947.0	440.1
Operating profit	31.5	36.2	36.4	20.3
Operating profit	24.7	50.2	30.4	20.5
Ordinary profit	29.6	38.0	36.3	20.3
	25.9	30.0	30.3	20.3
Net income	17.9	40.8	14.7	11.9
Net Income	17.2	40.0	14.7	11.9
Contracted amount	599.4	1 05 4 1	895.8	264.0
	516.8	1,054.1	095.8	364.8

	(Billions of yen)
	Sep. 09
Total assets	2,669.1
Lease assets	2,452.4
Capital stock	15.0
Number of employees	1,641

\*2 As for figures of FY3/07, upper line shows former SMBC Leasing and lower line shows former Sumisho Lease, respectively (Two companies merged

in Oct. 07)

\*3 Results of the SMBC Leasing from Apr. 1, 07 to Sep. 30, 07 are not included for FY3/08 results.

### 1st Half, FY3/10 highlights

- Completed system integration
- · Improved quality of sales and added higher value
- Reorganized sales promotion system corresponding to market
- · Enhanced alliances with SMFG and Sumitomo Corp.
- Fully started operation of aircraft operating leasing business
- Enhanced group-wide efficiency
- Integrated group companies who run the business of rental and sale/ purchase of test & measurement equipments and established "Nexrent Corporation"
- Made "AJCC Corporation" as a subsidiary who specializes in leasing business of CATV equipments

# Initiatives in 2nd Half, FY3/10

- Enhance sales capability
- Reallocate human resources into strategic business areas responding to market changes
- •Strengthen alliance with SMFG and Sumitomo Corp. and promote new businesses
- Enhance aircraft operating leasing business
- Develop new solution-providing tools
- Further enhance group-wide efficiency
- Promote compliance and CSR

### Japan Research Institute

				(Billions of yen)	
	FY3/07 <sup>*1</sup>	FY3/08	FY3/09	1H, FY3/10	
Operating revenue	84.6	88.1	88.0	38.8	Total assets
Operating profit	3.0	3.8	1.0	0.0	Capital stock
Ordinary profit	3.5	4.5	1.4	0.3	Number of employees
Net income	3.7	2.5	1.3	0.3	

\*1 JRI Solutions (current "JSOL") spun off in July 2006.

#### 1st Half, FY3/10 highlights

- · Well proceeded large-sized projects related to group companies
- Implemented initiatives to strengthen development capability and improve quality
- Reduced outsourcing expenses
- Enhanced training for new recruits and younger employees/ Implemented internal survey regarding balance between work and personal life
- Enhanced efficiency by consolidating offices and operatinos/ Promoted cost reduction and BPR

### Initiatives in 2nd Half, FY3/10

- Further promote large-sized projects related to group companies
- Continue to implement initiatives to strengthen development capability and improve quality on a group-wide basis
- Continue to reduce outsourcing expenses and strengthen relationships with cooperative companies
- Continue to train employees depending on generation and class
   and encourage employees to balance between work and personal life
- Promote BPR to enhance business efficiency and to cut cost and simplify internal system

### **SMBC Friend Securities**

				(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10
Operating revenue	58.7	60.5	43.2	37.3
Operating profit	21.2	19.0	2.3	14.8
Ordinary profit	21.8	19.7	2.8	15.1
Net income	12.8	11.2	1.5	9.3
Capital adequacy ratio <sup>*2</sup>	982.8%	924.3%	1,092.6%	1,079.7%

	(Billions of yen)
	Sep. 09
Total assets	274.0
Capital stock	27.2
Number of employees	2,258
Number of branches	75

(Billions of yen) Sep. 09

63.7

10.0

2,087

\*2 Net asset / risk equivalent x 99%

### 1st Half, FY3/10 highlights

- Continuously focused on equity sales mainly to individual investors
- Expanded products line-up such as overseas stocks listing on stock exchanges in Hong Kong and U.S. and bonds denominated in emerging countries' currency

### Initiatives in 2nd Half, FY3/10

trading

- Expand products line-up to respond diversified customers' investment needs
- Domestic and overseas stocks, foreign bonds and investment trusts • Expand collaboration with SMBC
- Expand existing business such as intermediary of financial products • Strengthen platform for business with corporate customers and

#### Reference

### Nikko Cordial Securities<sup>\*3</sup>

						(Billions of yen)
	FY3/05	FY3/06	FY3/07	FY3/08	FY3/09 <sup>*4</sup>	1H, FY3/10
Operating revenues	172.7	247.7	249.7	222.8	164.1	85.6
Operating profit	32.0	91.3	75.1	50.9	19.7	20.9
Ordinary profit	35.8	95.5	76.4	51.2	22.2	21.2
Net income	20.0	60.0	40.1	23.9	(3.6)	31.6
Total assets	1,387.2	1,319.1	1,230.6	1,523.9	1,467.0	1,911.2
Net assets <sup>*5</sup>	400.8	457.9	437.8	420.6	393.4	522.8

\*3 Figures of former Nikko Cordial Securities before its demerger

\*4 Recorded JPY 25.8 bn of Extraordinary losses including lump-sum payment for early retired employees, restructuring cost for overseas branches, write-off of investments in subsidiaries and affiliates, and loss from sales of investment securities.

\*5 "Total Stockholders' equity" before FY3/06

8

# **Daiwa Securities SMBC**

				(Billions of yen)
<consolidated></consolidated>	FY3/07	FY3/08	FY3/09	1H, FY3/10
Operating revenues	317.1	242.3	45.5	110.5
Commissions	106.5	77.5	56.3	55.4
Net gain on trading	116.6	54.6	(4.8)	39.9
Interest and dividend income	94.0	110.2	(6.0)	15.2
Interest expense	56.4	80.3	65.1	16.7
Net operating revenues (losses)	260.7	162.0	(20.0)	93.7
Selling, general and administrative expenses	169.8	162.2	148.5	88.8
Ordinary profit (loss)	92.9	1.4	(167.5)	6.1
Net income (loss)	51.9	(5.8)	(145.0)	9.3

### Promise

				(Billions of yen)
<consolidated></consolidated>	FY3/07 <sup>*1</sup>	FY3/08	FY3/09* <sup>2</sup>	1H, FY3/10
Operating income	368.9	391.2	388.0	175.7
Interest on consumer loans	344.8	346.7	322.8	137.7
Operating expenses	572.2	328.3	456.0	164.8
Advertising expenses	15.7	12.4	13.4	5.3
Credit losses including provision for uncollectible loans	244.0	102.5	169.2	64.3
Losses on interest repayments	149.9	48.0	103.0	17.0
Personnel expenses	36.1	41.2	44.9	19.5
Operating profit (loss)	(203.3)	63.0	(68.0)	10.9
Ordinary profit (loss)	(201.5)	64.3	(67.7)	11.0
Net income (loss)	(378.3)	16.0	(125.1)	9.6

\*1 Extraordinary losses in FY3/07 includes JPY 174.9 bn of Provisions for losses on interest repayments.

\*2 Income taxes-deferred in FY3/09 includes JPY 40.9 bn of the reversal of all Deferred tax assets at Promise.

# Cedyna Financial

				(Billions of yen)
<consolidated></consolidated>	FY3/07 <sup>*3</sup>	FY3/08 <sup>*3</sup>	FY3/09 <sup>*3</sup>	1H, FY3/10 <sup>*4, 5</sup>
Operating revenues	323.9	303.9	272.7	118.3
Operating expenses	282.1	322.4	272.5	141.8
Provision for operating receivables	70.5	70.2	34.4	23.5
Provision for loss on interest refunds	7.3	52.3	39.4	25.3
Operating profit (loss)	41.9	(18.5)	0.2	(23.5)
Ordinary profit (loss)	43.2	(17.9)	(1.1)	(22.3)
Net income (loss)	(5.8)	(46.2)	(29.4)	(40.1)

\*3 On and before FY3/09, figures are simple aggregation of figures of OMC Card consolidated, Central Finance consolidated and QUOQ non-consolidated.

OMC's financial results for FY3/09 was an irregular 13-month term due to a change in the accounting period

\*4 OMC Card, Central Finance and QUOQ merged in Apr. 09

\*5 Extraordinary losses in 1H, FY3/10 includes JPY 9.9 bn of Provision for operating receivables and JPY 12.1 bn of Extra retirement payments.

SMBC non-consolidated
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SMBC non-consolidated					
					(Billions of yen)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09	Change
Assets	91,537.2	100,033.0	107,478.2	105,029.5	(2,448.7)
Loans and bills discounted	53,756.4	56,957.8	60,241.3	58,898.7	(1,342.6) (
Securities	20,060.9	22,758.2	28,000.5	27,659.8	(340.7) (
Deferred tax assets	743.6	823.3	668.3	517.8	(150.5)
Liabilities	87,544.3	96,539.8	104,931.7	100,693.8	(4,237.9)
Deposits	66,235.0	66,417.3	69,500.0	68,846.6	(653.4) (
NCDs	2,574.3	2,965.6	7,405.7	8,455.0	+1,049.3
Bonds	3,647.5	3,539.1	3,319.7	3,443.2	+123.5
Total net assets	3,992.9	3,493.2	2,546.5	4,335.7	+1,789.2
Capital stock	665.0	665.0	665.0	1,263.0	+598.0
Capital surplus	1,367.5	1,367.5	1,367.5	1,965.5	+598.0
Retained earnings	761.1	894.8	499.7	592.3	+92.6
Total stockholders' equity	2,793.6	2,927.3	2,532.2	3,820.8	+1,288.6
Unrealized gains (losses) on other securities	1,259.8	558.1	(52.8)	413.3	+466.1
Net deferred losses on hedges	(84.7)	(13.8)	45.4	79.9	+34.5
Land revaluation excess	24.2	21.6	21.7	21.7	+0.0
Total valuation and translation adjustments	1,199.3	565.9	14.3	514.9	+500.6
Capital ratio <sup>1</sup>	13.45%	12.67%	13.85%	15.73%	+1.88%

\*1 Basel II basis. SMFG introduced "Advanced Measurement Approaches" for the measurement of operational risk since Mar. 31, 08 and "Advanced Internal Ratings-Based Approach" for credit risk-adjusted assets since March 31, 09.

### Main factors of year-over-year change

(1) Loans	JPY (1.3) trillion	: Domestic offices	JPY +0.2 trillion
		: Overseas offices	JPY (1.5) trillion
(2) Securiites	JPY (0.3) trillion	: Stocks	JPY +0.5 trillion
		: Bonds	JPY +1.4 trillion
		: Foreign currency denominated bonds & investment trus	ts, etc. JPY (2.2) trillion
(3) Deposits	JPY (0.7) trillion	: Decreased both in domestic and overseas offices (for d	omestic,
		decreased from corporations while increased from indiv	duals)

# SMFG consolidated

					(Billions of yen)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09	Change
Assets	100,858.3	111,955.9	119,637.2	117,531.4	(2,105.8)
Loans and bills discounted	58,689.3	62,144.9	65,135.3	64,556.2	(579.1)
Securities	20,537.5	23,517.5	28,698.2	28,355.4	(342.8)
Deferred tax assets	887.2	985.5	857.7	697.0	(160.7)
_iabilities	95,527.0	106,731.8	115,025.5	111,428.4	(3,597.1)
Deposits	72,156.2	72,690.6	75,569.5	75,968.0	+398.5
NCDs	2,589.2	3,078.1	7,461.3	8,330.1	+868.8
Bonds	4,093.5	3,969.3	3,683.5	3,655.8	(27.7)
Deferred tax liabilities	51.0	52.0	27.3	25.1	(2.2)
otal net assets	5,331.3	5,224.1	4,611.8	6,103.0	+1,491.2
Capital stock	1,420.9	1,420.9	1,420.9	1,851.4	+430.5
Capital surplus	57.8	57.8	57.2	492.1	+434.9
Retained earnings	1,386.4	1,740.6	1,245.1	1,347.8	+102.7
Treasury stock	(123.5)	(124.0)	(124.0)	(124.1)	(0.1
Total stockholders' equity	2,741.6	3,095.3	2,599.2	3,567.2	+968.0
Unrealized gains (losses) on other securities	1,262.2	550.6	(14.6)	468.8	+483.4
Net deferred losses on hedges	(87.7)	(75.2)	(20.8)	(21.6)	(0.8
Land revaluation excess	37.6	34.9	35.2	35.2	+0.0
Foreign currency translation adjustments	(30.7)	(27.3)	(129.1)	(86.1)	+43.0
Total valuation and translation adjustments	1,181.4	483.0	(129.4)	396.2	+525.6
Minority interests	1,408.3	1,645.7	2,141.9	2,139.5	(2.4
Capital ratio <sup>*2</sup>	11.31%	10.56%	11.47%	13.13%	+1.66%

\*2 Basel II basis. SMFG introduced "Advanced Measurement Approaches" for the measurement of operational risk since Mar. 31, 08 and "Advanced Internal Ratings-Based Approach" for credit risk-adjusted assets since March 31, 09.

				(Billions of yen)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09
Domestic offices (excluding offshore banking account)	48,190.5	48,877.6	51,241.8	51,460.6
Manufacturing	5,236.1	5,284.5	6,632.2	6,446.9
Agriculture, forestry, fisheries, and mining	132.2	138.4	143.6	121.8
Construction	1,225.0	1,153.8	1,088.9	1,018.9
Transportation, communications and public enterprises	2,886.2	2,891.6	3,208.3	3,107.0
Wholesale and retail	5,089.3	4,902.3	4,632.6	4,291.7
Finance and insurance	5,675.9	6,083.6	5,967.4	5,990.0
Real estate <sup>*2</sup>	6,369.2	6,311.0	6,222.1	-
Real estate and goods rental and leasing <sup>*2</sup>	-	-	-	7,091.3
Various services <sup>2</sup>	5,742.4	5,453.7	5,260.5	3,966.3
Municipalities	592.2	780.9	970.6	977.1
Others	15,242.0	15,877.8	17,115.6	18,449.6
verseas offices and offshore banking accounts	5,565.9	8,080.2	8,999.5	7,438.1
Public sector	19.0	19.8	25.6	20.1
Financial institutions	287.9	679.2	524.2	467.1
Commerce and industry	5,038.8	6,790.9	7,708.5	6,393.7
Others	220.2	590.3	741.2	557.2
otal	53,756.4	56,957.8	60,241.3	58,898.7

\*1 In accordance with the revision of the Japan Standard Industrial Clasification (as revised in Nov. 07), from Sep. 30, 09, the industrial classification has been partly changed (hereinafter as the same shall apply).

\*2 New division "Real estate and goods rental and leasing" was established by integrating former division "Real estate" and former major group "Goods rental and leasing" of division "Various services."

			(	Billions of yen)	
	Mar. 07	Mar. 08	Mar. 09	Sep. 09	Sep. 09 Reserve ratio <sup>*4</sup>
Domestic offices (excluding offshore banking account)	695.2	735.6	991.4	1,109.2	76.9%
Manufacturing	60.8	70.8	77.7	96.6	72.8%
Agriculture, forestry, fisheries, and mining	2.8	3.9	4.0	3.6	68.3%
Construction	34.5	79.1	95.5	87.9	81.2%
Transportation, communications and public enterprises	104.9	40.5	69.4	116.7	73.9%
Wholesale and retail	96.3	127.6	98.2	116.9	72.5%
Finance and insurance	2.4	17.2	44.5	39.4	70.9%
Real estate <sup>2</sup>	170.1	157.3	347.0	-	-
Real estate and goods rental and leasing <sup>2</sup>	-	-	-	378.9	85.2%
Various services <sup>*2</sup>	154.8	169.0	175.1	173.2	66.8%
Municipalities	-	-	-	-	-
Others	68.6	70.2	80.0	96.0	100.0%
Overseas offices and offshore banking accounts	43.5	68.3	202.8	132.7	91.4%
Public sector	-	-	-	-	-
Financial institutions	-	-	26.9	14.9	77.0%
Commerce and industry	43.5	68.3	175.9	117.8	92.5%
Others	-	-	-	-	-
Total	738.7	803.9	1,194.2	1,241.9	78.2%

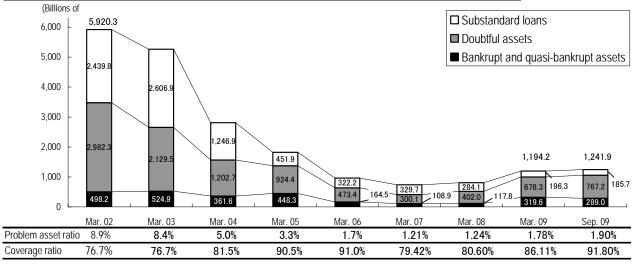
\*3 Problem assets based on the Financial Reconstruction Law include loans, acceptances and guarantees, suspense payments, and other credit-type assets.

\*4 Reserve ratio(%)= Reserve for possible loan losses / Assets excluding amounts recoverable by guarantees, collateral and others X 100

Reserve for possible loan losses is sum of general reserve for substandard loans and specific reserve.

# the Financial Reconstruction Law

### Problem assets based on the Financial Reconstruction Law (Excluding Normal assets)



Impact from revising for	Decrease in Problem assets	approx. 170	approx. 60
classification of Restuctuerd loans	Decrease in provisions associated with the above	approx. 30	approx. 10

### Disclosure of problem assets based on the Financial Reconstruction Law

As of Sep. 30, 09 Category of	Problem assets based on	Classification und	ar Salf-Assassm	ont		Billions of yen)			
Borrowers under Self-Assessment	the Financial Reconstruction Law	Classification I Classification II Classification IV				Reserve for possible loan losses		Reserve ratio	
Bankrupt Borrowers Effectively Bankrupt Borrowers	Bankrupt and Quasi-Bankrupt Assets 289.0 (i) (Change from Mar. 09: (30.6) )	Portion of claims secured by collateral or guarantees, etc. 263.3 (a)	Fully reserved 25.7	Direct Write-offs (*1)	Specific Reserve	31.0 (*2)		00% *3)	
Potentially Bankrupt Borrowers	Doubtful Assets 767.2 (ii) (Change from Mar. 09: +88.9)	Portion of claims secured by collateral or guarantees, etc. 411.0 (b)	Necessary amount reserved 356.2		Spec	285.6 (*2)		18% 3)	
Borrowers Requiring	Substandard Loans 185.7 (iii) (Change from Mar. 09: (10.6)) Claims to Substandard Borrowers	Portion of Substandard Loans secured by collateral or guarantees, etc. 100.9 (c)				al Reserve for Indard Loans 48.3	57.19% (*3)	13.14% (*3)	
Caution	Normal Assets 64,242.2	Claims to Borrowers Requiring Caution, excluding claims to Substandard Borrowers			General Reserve	463.1	5.94% [10.90%] (*4)		
Normal Borrowers		Claims to Normal Borrowers			Ge	(*5)		25% *4)	
				Loan Loss Reserv ecific Overseas Co		0.3			
	Total	Problem asset ratio		Total Rese possible loa	n losses	780.0	Reserve	e ratio (*6)	
	65,484.1 (iv)	(v)/(iv) (Change from N 1.90% (+0.12%	<i>'</i>	D: Specific Rese + General Re Substandard	serve for	364.9		0/C) 17%	
	A=(i)+(ii)+(iii) 1,241.9 (v)	B: Portion secured by co guarantees, e	tc.		ecured po	rtion (A-B)	(B+	age ratio D)/A	
	(Change from Mar. 09: +47.7)	(a)+(b)+(c)	775.:	2		466.7	91.	80%	

\*1 Includes amount of direct reduction totaling JPY 536.3 billion.

- \*2 Includes reserve for assets that are not subject to disclosure based on the Financial Reconstruction Law standards. (Bankrupt/Effectively Bankrupt Borrowers: JPY 5.3 billion, Potentially Bankrupt Borrowers: JPY 13.6 billion)
- \*3 Reserve ratios for claims on Bankrupt Borrowers, Effectively Bankrupt Borrowers, Potentially Bankrupt Borrowers, Substandard Borrowers and Borrowers Requiring Caution including Substandard Borrowers are the proportion of reserve for the possible loan losses to each category's total unsecured claims.
- \*4 Reserve ratios for claims on Normal Borrowers and Borrowers Requiring Caution (excluding claims to Substandard Borrowers) are the proportion of the reserve for possible loan losses to the respective claims of each category. The reserve ratio for unsecured claims on Borrowers Requiring Caution (excluding claims to Substandard Borrowers) is shown in [].
- \*5 Includes amount of Specific Reserve for Borowers Requiring Caution totaling JPY 6.0 billion.
- \*6 The proportion of the reserve to the claims, excluding the portion secured by collateral or guarantees, etc.

(1)Bonds classifed as held-to-maturity with market value

	(SMFG cons	olidated)			
	Mar	. 09	Sep. 09		
	Balance sheet amount	Net unrealized gains (losses)	Balance sheet amount	Net unrealized gains (losses)	
Total	2,071.7	26.7	2,926.3	55.0	
JGBs	1,574.0	22.3	2,391.7	45.7	
Japanese local government bonds	96.3	0.9	121.0	2.6	
Japanese corporate bonds	392.2	4.0	405.9	6.9	
Others	9.2	(0.5)	7.7	(0.2)	

(SMBC non-consolidated) (Billions of yen) Mar. 09 Sep. 09 Net Net Balance Balance sheet amount gains (losses) sheet amount gains (losses) unrealized 2,051.7 27.9 2,868.7 54.9 22.3 2,391.7 45.7 1,574.0 96.3 95.3 2.5 1.0 381.4 4.6 381.7 6.7 --

#### (2) Other securites with market value

(SMFG consolidated)											
	Ma	r. 09	Sep	o. 09							
	Acquisition cost	Net unrealized gains (losses)	Acquisition cost	Net unrealized gains (losses)							
Total	22,037.1	(33.2)	20,236.1	604.6							
Stocks	1,978.0	7.0	1,975.3	527.8							
Bonds	14,010.9	(2.8)	14,486.8	63.3							
JGBs	13,158.9	1.5	13,850.2	57.9							
Others	6,048.1	(37.4)	3,774.0	13.5							

(SMBC non-	consolidated)		(Billions of yen)			
Ma	r. 09	Sep. 09				
Acquisition cost	Net unrealized gains (losses)	Acquisition cost	Net unrealized gains (losses)			
20,721.3	(42.7)	18,910.5	563.7			
1,976.1	(16.5)	1,977.3	496.0			
12,929.1	(1.2)	13,435.6	55.6			
12,584.1	(1.1)	13,302.5	54.2			
5,816.1	(24.9)	3,497.6	12.1			

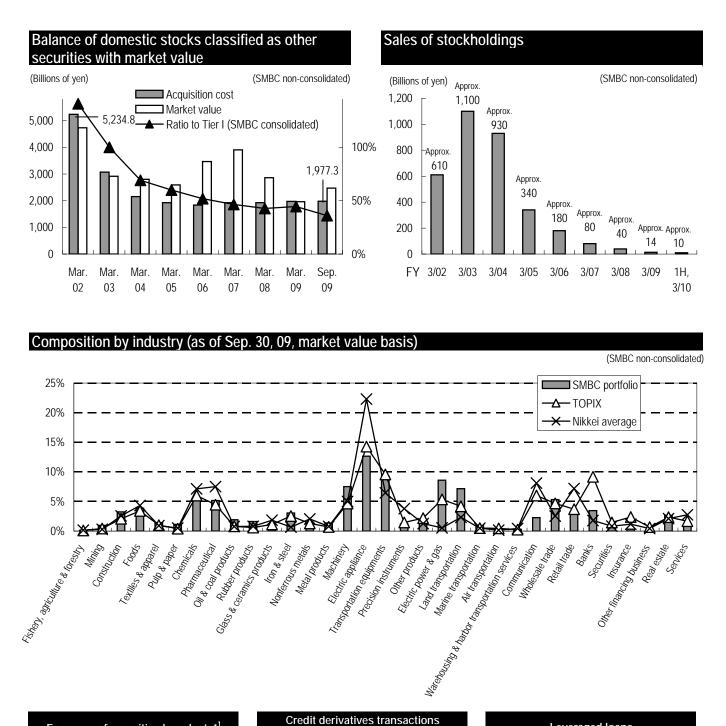
### Redemption schedule of other securities with maturities and bonds classified as held-to-maturity

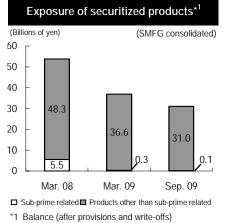
(SMBC non-consolidated)									(	Billions of yen)
As of Sep. 09	1 year o	1 year or less		More than 1 year to 5 years		n 5 years years	More than 10 years		Tot	al
		Change from Mar. 09		Change from Mar. 09		Change from Mar. 09		Change from Mar. 09		Change from Mar. 09
Bonds	4,967.6	+1,734.9	10,329.9	(848.8)	2,844.1	+1,016.5	1,083.8	(526.0)	19,225.5	+1,376.5
JGBs	4,534.4	+1,767.6	8,164.3	(851.9)	2,052.6	+1,051.8	996.9	(376.0)	15,748.3	+1,591.4
Japanese local government bonds	8.8	+2.3	86.3	(68.8)	73.9	+5.7	0.0	(0.0)	169.1	(60.9)
Japanese corporate bonds	424.4	(34.8)	2,079.2	+71.9	717.4	(41.0)	86.9	(149.9)	3,308.0	(153.9)
Others	700.4	(192.1)	2,053.3	(2,145.0)	998.8	+228.0	183.3	(259.9)	3,936.0	(2,369.0)
Total	5,668.1	+1,542.8	12,383.2	(2,993.9)	3,842.9	+1,244.4	1,267.2	(785.9)	23,161.6	(992.5)

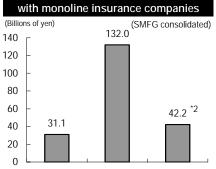
### Contract amount of interest rate swaps (on deferred hedge accounting basis), classified by maturity

(SMBC non-consolidated)								(	(Billions of yen)
As of Sep. 09		1 year o	or less	More that to 5 y	-	More t 5 yea		Tot	al
			Change from Mar. 09		Change from Mar. 09		Change from Mar. 09		Change from Mar. 09
Total contract amount		7,882.9	+1,853.0	17,641.2	+452.6	7,129.7	(24.6)	32,653.8	+2,281.0
Receivable fixed rate / payable floating rate	(a)	5,744.6	+1,921.8	12,960.8	+996.2	3,284.3	(41.4)	21,989.7	+2,876.6
Receivable floating rate / payable fixed rate	(b)	2,108.3	(98.8)	4,659.9	(513.6)	3,845.4	+16.8	10,613.6	(595.6)
Receivable floating rate / payable floating rate		30.0	+30.0	20.5	(30.0)	-	-	50.5	-
Net receivable fixed rate	(a)-(b)	3,636.3	+2,020.6	8,300.9	+1,509.8	(561.1)	(58.2)	11,376.1	+3,472.2

Overview of derivative transactions	on deferred hedge accounting b	asis)		
(SMBC non-consolidated)				(Billions of yen)
As of Sep. 09	Net assets			Net deferred
		Assets	Liabilities	gains (losses)
Total	304.4	340.7	36.3	65.1
Interest rate swaps	74.2	104.4	30.2	(52.0)
Currency swaps	231.0	235.8	4.8	12.4
Others	(0.8)	0.5	1.3	104.7



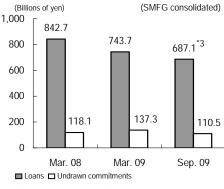




Mar. 09 Mar. 08 Sep. 09 Net exposure

\*2 Reserve for possible loan losses as of Sep. 09: JPY 1.9 bn

### Leveraged loans



\*3 Reserve for possible loan losses as of Sep. 09: JPY 19.2 bn

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# (2-6) Capital (1) - Capital ratio

Capital ratio <smfg consolidated="">*</smfg>				
				(Billions of yen)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09
				<preliminary></preliminary>
Tier I	3,903.3	4,381.5	4,335.1	5,295.2
Capital stock & Capital surplus	1,478.7	1,478.7	1,478.1	2,343.5
<preferred stock=""></preferred>	<360.3>	<360.3>	<310.2>	<310.2>
<convertible preferred="" stock=""></convertible>	<150.3>	<150.3>	<100.2>	<100.2>
Retained earnings (after deduction of cash dividends to be paid)	1,319.8	1,680.5	1,224.0	1,296.8
<cash be="" dividends="" paid="" to=""></cash>	<(66.6)>	<(60.1)>	<(21.1)>	<(51.0)>
Minority interests	1,399.8	1,643.9	2,147.1	2,133.9
<preferred by="" issued="" overseas="" securities="" spcs=""></preferred>	<1,159.6>	<1,217.0>	<1,763.3>	<1,730.5>
Treasury stock	(123.5)	(124.0)	(124.0)	(124.1)
Unrealized losses on other securities	-	-	(14.6)	-
Business concession	(0.0)	(0.3)	(0.2)	(0.2)
Goodwill and others	(100.8)	(178.4)	(186.6)	(181.4)
Increase in equity capital resulting from a securitization exposure	(40.1)	(44.0)	(42.1)	(40.1)
Amount equivalent to 50% of expected losses in excess of qualifying reserves	-	-	(17.6)	(47.1)
Deductions of deferred tax assets	-	(47.7)	-	-
Others	(30.6)	(27.2)	(129.0)	(86.1)
Tier II	3,640.2	3,021.9	2,421.0	2,765.5
Unrealized gains on other securities after 55% discount	825.4	334.3	-	307.6
Land revaluation excess after 55% discount	39.4	37.2	37.2	37.2
General reserve for loan losses	35.3	59.5	80.4	79.5
Excess amount of provisions	175.9	67.8	-	-
Perpetual subordinated debt	1,114.0	998.3	762.6	676.2
Dated subordinated debt	1,450.2	1,524.8	1,540.8	1,665.0
Deductions	(690.8)	(737.8)	(708.2)	(779.2)
Total capital	6,852.7	6,665.5	6,047.8	7,281.5
Risk-adjusted assets	60,540.3	63,117.3	52,726.5	55,423.3
Credit risk-adjusted assets	56,108.2	59,335.2	49,397.2	52,171.0
Market risk equivalent	412.0	430.2	265.7	235.8
Operational risk equivalent	4,020.1	3,352.0	3,063.6	3,016.5
Capital ratio	11.31%	10.56%	11.47%	13.13%
Tier I ratio				9.55%

\* Basel II basis. SMFG introduced "Advanced Measurement Approaches" for the measurement of operational risk since Mar. 31, 08 and "Advanced Internal Ratings-Based Approach" for credit risk-adjusted assets since Mar. 31, 09.

<reference></reference>				(Billions of yen)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09 <preliminary></preliminary>
Net deferred tax assets	836.3	933.5	830.4	672.0
Net deferred tax assets / Tier I	21.4%	21.3%	19.2%	12.7%

	Mar. 07	Mar. 08	Mar. 09
Distributable amounts			
SMFG non-consolidated	934.6	905.5	914.3
SMBC non-consolidated	1,463.6	1,597.3	1,149.4

List of preferred stocks (SMFG)	Issue date	Aggregate issue amount	Outstanding balance as of Sep. 30, 2009	Acquisition price of Sep. 30, 2009	Reset of acquisition price	Acquisition request period	Mandatory acquisition date	Redemption at the option of SMFG
Type 4 Preferred stock (convertible)	Feb. 2003	JPY 150.3 billion	JPY 100.2 billion	JPY 3,187	Each date on which the acquisition is requested (Downward only)	Feb. 8, 2003 - Feb. 7, 2028	Feb. 8, 2028	_
Type 6 Preferred stock (non-convertible)	Mar. 2005	JPY 210.0 billion	JPY 210.0 billion		_			At any date on and after March 31, 2011

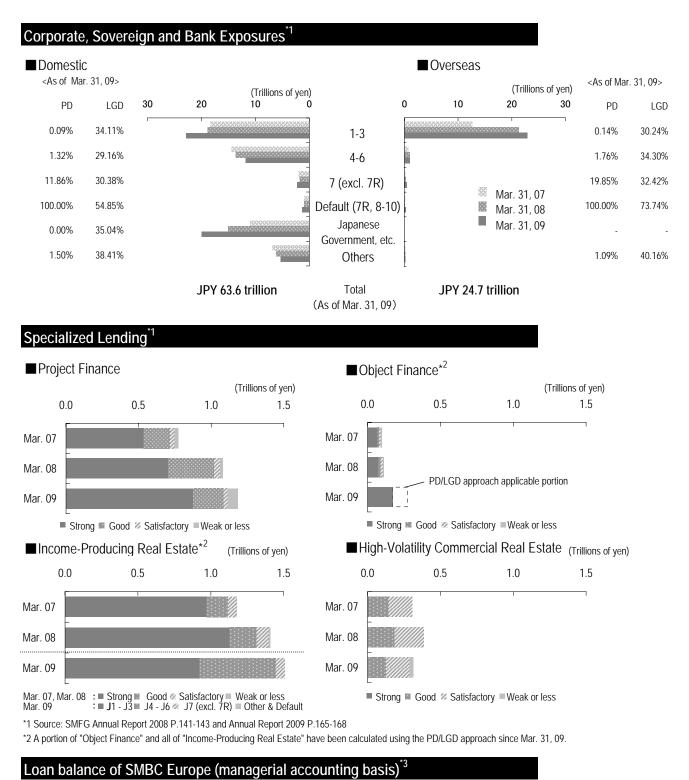
ist of preferred securities	Issue date	Aggregate issue amount		Redemption at the option of issuer <sup>*1</sup>	Туре
ssued by SMFG's subsidiaries					
SMFG Preferred Capital USD 1 Limited	Dec. 2006	USD	1,650 mn	Jan. 2017	Step-up
SMFG Preferred Capital GBP 1 Limited	Dec. 2006	GBP	500 mn	Jan. 2017	Step-up
SMFG Preferred Capital JPY 1 Limited	Feb. 2008	JPY	135.0 bn	Jul. 2018	Non step-u
SMFG Preferred Capital USD 2 Limited	May. 2008	USD	1,800 mn	Jan. 2013	Non step-u
SMFG Preferred Capital USD 3 Limited	Jul. 2008	JPY	1,350 mn	Jan. 2018	Step-up
SMFG Preferred Capital GBP 2 Limited	Jul. 2008	GBP	250 mn	Jan. 2029	Step-up
SMFG Preferred Capital JPY 2 Limited	Dec. 2008 - Jan. 2009	JPY	698.9 bn	Jan. 2014	Step-up / Non step-u
Series A		JPY	113.0 bn	Jan. 2019	Step-up
Series B	Dec. 2008	JPY	140.0 bn	Jul. 2019	Non step-u
Series C	Dec. 2008	JPY	140.0 bn	Jan. 2016	Non step-u
Series D		JPY	145.2 bn	Jan. 2014	Non step-u
Series E		JPY	33.0 bn	Jul. 2019	Non step-u
Series F	Jan. 2009	JPY	2.0 bn	Jan. 2016	Non step-u
Series G		JPY	125.7 bn	Jan. 2014	Non step-u
SMFG Preferred Capital JPY 3 Limited	Sep Oct. 2009	JPY	388.0 bn	Jan. 2015	Step-up/ Non step-u
Series A		JPY	99.0 bn	Jan. 2020	Step-up
Series B	Sep. 2009	JPY	164.5 bn	Jan. 2020	Non step-u
Series C		JPY	79.5 bn	Jan. 2015	Non step-u
Series D <sup>*2</sup>	Oct. 2009	JPY	45.0 bn	Jan. 2015	Non step-u
sued by a subsidiary of Kansai Urban Banking Corp					
KUBC Preferred Capital Cayman Limited	Jan. 2007	JPY	12.5 bn	Jul. 2012	Step-up
KUBC Preferred Capital Cayman 2 Limited <sup>*3</sup>	Mar. 2009	JPY	15.0 bn	Jan. 2019	Non step-u

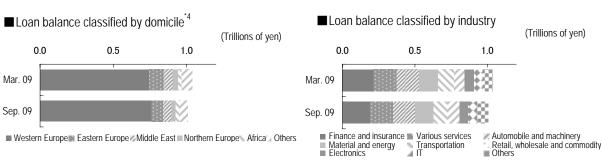
\*1 Subject to the prior approval of the FSA, Preferred securities are redeemable at any dividend payment date on and after the months shown in this column

\*2 Not included in Tier I capital and Total capital as of Sep. 30, 2009

\*3 Wholly owned by SMBC

- Corporate Exposures





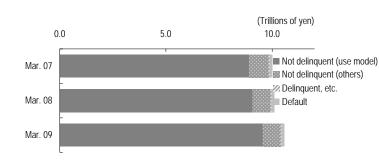
\*3 Not including acceptances and guarantees, suspense payments, and other credit-type assets

\*4 Classified by domicile of debtors

# <Reference> Basel II Exposures, etc. (2)

- Retail Exposures

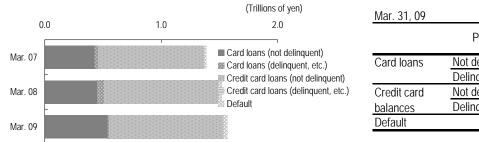
### Residential mortgage exposures



IVIAL 31, 09			
	DD commont	Weighted-	Weighted-
	PD segment	average PD	average LGD
Mortgage loans	Not delinguent		
	Use model	0.38%	38.94%
	Others	0.83%	56.72%
	Delinquent, etc.	35.47%	42.47%
Default		100.00%	48.48%

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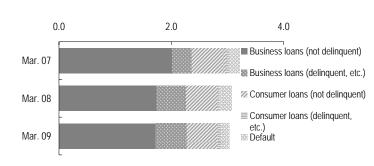
### Qualifying revolving retail exposures



(Trillions of yen)

#### Weighted-Weighted-PD segment average PD average LGD Not delinquent 1.86% 85.89% Delinguent, etc. 22.19% 76.35% Not delinguent 1.15% 79.86% Delinguent, etc. 80.05% 82.99% 100.00% 89.29%

### Other retail exposures



PD seament	Weighted-	Weighted-
r D segment	average PD	average LGD
Not delinguent		
Use model	1.01%	59.94%
Others	0.67%	61.95%
Delinquent, etc.	25.13%	67.72%
Not delinguent		
Use model	1.33%	52.18%
Others	1.80%	62.13%
Delinquent, etc.	24.60%	46.49%
	100.00%	72.99%
	Use model Others Delinquent, etc. Not delinquent Use model Others	Not delinquent       Use model     1.01%       Others     0.67%       Delinquent, etc.     25.13%       Not delinquent     1.33%       Others     1.80%       Delinquent, etc.     24.60%

\* Source: SMFG Annual Report 2008 P143-146 and Annual Report 2009 P168-170

<SMFG consolidated>

### Assets under SMBC account

				(Billions of yen)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09
Individual deposits	33,623.7	33,987.9	34,889.2	35,172.2
Liquid deposits	20,304.0	20,472.2	20,649.6	20,625.4
Fixed-term deposits	12,986.7	13,092.2	13,720.7	14,036.4
Foreign currency deposits	333.0	423.5	518.9	510.4
Investment trusts	3,545.4	3,150.6	2,241.5	2,691.6
Investment trusts for individuals	3,421.5	2,974.0	2,040.4	2,417.6
				(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10
Sales of pension-type insurances	461.7	389.4	325.5	189.1
Accumulated sales of pension-type insurances	2,190.0	2,579.4	2,904.9	3,094.0
Loans				
LUAIIS				(Billions of yen)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09
Housing loans	13,557.5	13,647.8	14,077.1	14,239.9
Residential purpose	9,918.9	10,033.8	10,509.8	10,719.5
Other consumer loans	935.3	934.0	925.7	916.3
				(Billions of yen)
	FY3/07	FY3/08	FY3/09	1H, FY3/10
Originated amount of residential housing loans*	1,771.7	1,510.6	1,574.8	760.5
Originated amount of housing loan with insurance				
for major serious illness	approx. 270	approx. 280	approx. 330	approx. 180
Securitization	approx. 790	approx. 300	approx. 90	approx. 40

\*Excluding bridge loans for loans by Japan Housing Finance Agency.

SMBC	Products line-up (as of Sep.	30, 09)	Open architecture	
	Investment trusts	<ul> <li>67 funds: 4 Domestic bonds, 15 Domestic stocks,</li> <li>14 International bonds, 19 International stocks,</li> <li>4 Balanced, 1 Convertible bond,</li> <li>6 Foreign investment trusts, 4 Others</li> </ul>	<no. companies="" of="" supplier=""> 23</no.>	
lucts	Pension-type insurances	15 Products	8	
Third-party products	Single premium type permanent life insurance	5 Products	3	
Third-I	Level premium insurance, etc.	20 Products	7	
	Securities intermediary	3 Foreign bonds by public offering, 6 Foreign bonds at secondary markets, 15 Structured notes		
	Investment advisory service	1 Product		
roducts	Investment products	Foreign currency deposits (6 currencies), Structured deposits (3 types), etc.		
In-house products	Loan products	Housing loan (Floating rate / Fixed rate / Super-long-term fixed rate), Housing loan with insurance for major serious illnesses, Investment purpose mortgage loans, etc.		

\* Consisted of whole life insurance, term life insurance, medical insurance, cancer insurance, whole-life hospitalization insurance, children's endowment and pension-type insurance with level premium.

# (3-1) Financial consulting for individuals (2)

# - Marketing channels and client segmentation

# Marketing channels

				(number)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09
Domestic branches <sup>1</sup>	406	416	425	429
SMBC Consulting Plaza	67	81	82	73
Loan Promotion Office	113	103	103	103
<reference> Employees<sup>2</sup></reference>	16,407	17,886	21,816	22,913
Locations where ATMs are available out	side			
SMBC branches	1,854	1,770	1,791	1,784
Available for 24 hours	878	777	733	749
ATMs (Total)	30,362	33,704	36,134	37,475
SMBC ATMs	6,669	6,671	6,782	6,796
Inside SMBC branches	3,570	3,635	3,668	3,693
Outside SMBC branches	3,099	3,036	3,114	3,103
Other ATMs	23,693	27,033	29,352	30,679

\*1 Excludes representative offices, agencies, etc.

\*2 SMBC non-consolidated full-time workers basis, but excluding executive officers.

# Segmentation of consumer clients and marketing channels

		Cli	ent segments	Channels	s (as of Sep. 30, 09, Numb	er)
		Ultra high net worth segment Approx. 1,000 clients	Company owners, Large-scale real estate owners, Ultra high net worth individuals	Private banker	Private Banking	Dept.
		te banking segment rox. 10,000 clients	Company owners, Semi-large-scale real estate owners, Semi-ultra high net worth individuals	Private financial consultant		
clients	Asset management segment Approx. 0.15 million clients Company owners, Executives, Doctors, Lawyers, High net worth individuals		Financial consultant	Block Consumer Business Office 36		
Consumer clients		et building segment rox. 9 million clients	Working householders, Retirees	"Money-Life" Consultant & "Money-Life" Advisor	Branch 429	SMBC Consulting Plaza 73
			Loan planner	Loan Promotion ( 103	Office	
		Mass segment ox. 17 million clients	Singles, Students, Housewives	"SMBC Direct" & ATM		·

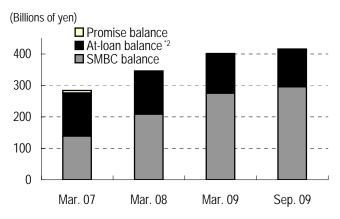
# For individuals

### **Consumer finance**

	(Billions of yen)
	Sep. 09
SMBC <sup>*1</sup>	Approx. 510
Sumitomo Mitsui Card	Approx. 340
ORIX Credit	Approx. 290
At-Loan <sup>*1</sup>	Approx. 120

\*1 Including loan balance related to the alliance with Promise

### Total loan balance related to the alliance with Promise



\*2 Including loans which At-loan provided before collaboration

				(Number)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09
Number of ACMs under the alliance with Promise	623	697	712	715

# Number of registered users and transactions of SMBC's remote banking <SMBC>

				(Thousands)
	Mar. 07	Mar. 08	Mar. 09	Sep. 09
Registered users of "SMBC Direct"	7,437	8,423	9,323	9,709
				(Millions)

	FY3/07	FY3/08	FY3/09	1H, FY3/10
Transactions through SMBC remote banking	133	155	170	91
Transactions through Internet and mobile banking	129	151	166	89
Transactions through telephone banking	4	4	4	2

# For corporations

# Electronic banking

(For domestic)					(Thousands)
	Sep. 07	Mar. 08	Sep. 08	Mar. 09	Sep. 09
Internet banking Web 21 <sup>*2</sup>	134	141	147	149	152
Global e-Trade service	15	15	16	16	17

\*2 Total number of contracts for web-based electronic banking services including Internet banking PC Navi Web

(For overseas)					(Thousands)
	Sep. 07	Mar. 08	Sep. 08	Mar. 09	Sep. 09
Electronic banking for overseas <sup>*3</sup>	5,768	6,086	6,565	7,083	7,658

\*3 Total number of contracts for electronic banking services for overseas accounts

# (3-3) Solution providing for corporations - Marketing channels, products line-up

### Marketing channels for corporate clients - number

(as of Sep. 30, 0	9, number)
Marketing channels for corporate clients	264
Corporate Business Office (Total)	178
Corporate Business Offices not dealing with BSL <sup>*1</sup>	101
Corporate Business Offices dealing with BSL <sup>*1</sup>	77
Corporate Sales Office	5
Business Support Office	37
Sub-office & Corporate Sales Desk	49

\*1 BSL stands for "Business Select Loan".

**Business Select Loan - Product description** 

- Accumulated number of origination: approx. 250,000

- Risk control based on diversified loan portfolio

Product launch

Loan amount

Interest rate

Loan term

Collateral

Guarantee

- Quick approval using SMBC original credit scoring model

March 2002

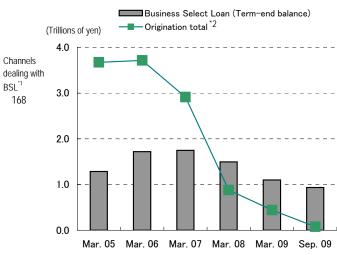
2.725% ~

Within 5 years

- Accumulated amount of origination: approx. JPY 6.9 trillion (as of Sep. 30, 09)

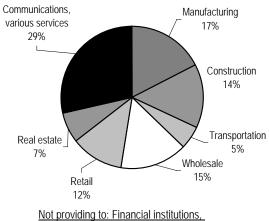
- Targeted at corporate clients with annual sales of JPY 1 billion or less

### Unsecured loans to SMEs - Total



\*2 Until Mar. 07, the amount of origination includes N-fund, SMBC-CLO etc.

#### Business Select Loan - Industry mix (as of Sep. 30, 09)



other financing businesses and leasing

### Lending services for SMEs with less dependence on personal guarantees (as of Sep. 30, 09)

maximum JPY 50 million (with monthly repayment)

Different according to level of credit risk

Occasional discount according to overall

Not required (loan term: 3 years maximum)

(Guarantee by representative director is required)

transaction volume with SMBC

No third party guarantee required

Types of loans	Number of	Balance	Major products & services
	transactions	(Billions of yen)	
Loans collateralized by movable property/assigned claim <sup>3</sup>	266	437.3	Asset Linked Loan, etc.
Loans utilizing covenants	2,072	2,883.7	Documentation Loan, etc.
Loans utilizing credit scoring models	40,268	897.2	Business Select Loan, etc.

 $\mathsf{BSL}^{^1}$ 

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\*3 Including asset-based lending

# League tables: SMBC

### Syndicated loans bookrunner ranking<sup>\*1</sup>

(Global)	_	(Millions of USD)
1	JP Morgan	99,735
2	Bank of America, Merrill Lynch	83,972
3	Mizuho Financial Group	79,567
4	Citi	72,062
5	Mitsubishi UFJ Financial Group	69,061
6	SMBC	66,316
7	BNP Paribas SA	41,312
8	RBS	33,979
9	Barclays Capital	30,361
10	Wells Fargo & Co	29,350
		(1

(Jan. - Sep. 09)

### Project finance mandated arranger ranking<sup>\*2</sup>

(Global)		(Millions of USD)
1	State Bank of India	11,930
2	Calyon	3,030
3	BBVA	1,916
4	Santander	1,694
5	SMBC	1,554
6	Societe Generale	1,525
7	BNP Paribas SA	1,525
8	Axis Bank	1,425
9	Mitsubishi UFJ Financial Group	1,362
10	RBS	1,063
		(1 1 00)

(Jan. - Jun. 09)

# League tables: Daiwa Securities SMBC

### Straight bond lead manager<sup>\*1</sup>

			(Billions of yen)
		Total Amount	Share
1.	Nomura Securities	1,490.3	24.3%
2.	Mizuho Securities	1,421.7	23.2%
3.	Daiwa Securities SMBC	1,165.9	19.0%
4.	Mitsubishi UFJ Securities	1,104.0	18.0%
5.	Nikko Citigroup	492.5	8.0%
			(Apr Sep. 09)

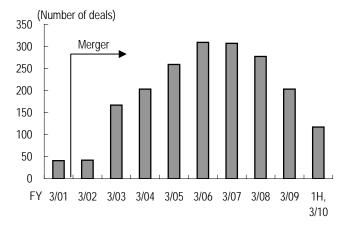
# Book runner: Public offering of stock<sup>\*1</sup>

			(Billions of yen)
		Total Amount	Share
1.	Nomura Securities	873.6	53.6%
2.	Daiwa Securities SMBC	330.4	20.3%
3.	Mizuho Securities	155.3	9.5%
4.	Goldman Sachs Securities	153.8	9.5%
5.	Mitsubishi UFJ Securities	54.7	3.4%
			(1 0 00)

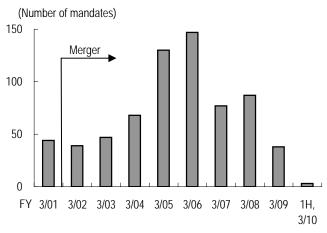
(Apr. - Sep. 09)

# Collaboration with Daiwa Securities SMBC

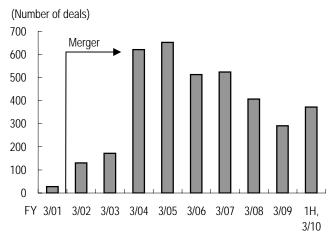
# Collaboration in stock and bond underwriting



### Collaboration in acquiring IPO mandates



# Collaboration in brokerage business<sup>\*3</sup>



\*1 Source: Thomson Reuters

\*2 Source: Project Finance International

\*3 Sale/purchase of bonds, sale of stocks (block trading), etc.

### SMBC International Network (as of Oct. 31, 2009)

Branches	15
Sub-branches	5
Representative offices	14
Total	34

\* Based on the definition in Japan. In addition to SMBC's overseas offices, major overseas subsidiaries are also listed below (SMBC's overseas offices are marked \*" at the list below).

### Asia and Oceania

#### <Sumitomo Mitsui Banking Corporation (China)>

- Head Office (Shanghai)
- Tianjin Branch
- Guangzhou Branch
- Suzhou Branch
- Hangzhou Branch
- Beijing Branch
- Tianjin Binhai Sub-Branch
- Suzhou Industrial Park Sub-Branch
- · Shanghai Branch
- Dalian Representative Office
- · Chongqing Representative Office
- · Shenyang Representative Office
- · Hong Kong Branch
- · Taipei Branch
- · Seoul Branch
- · Singapore Branch
- Bangkok Branch
- · Sydney Branch
- Labuan Branch
- · Kuala Lumpur Marketing Office
- Kuala Lumpur Representative Office
- Ho Chi Minh City Branch
- · Hanoi Branch
- Vietnam Eximbank
- PT Bank Sumitomo Mitsui Indonesia
- Manila Representative Office
- SMBC Metro Investment Corporation
- · Yangon Representative Office
- SMBC Capital India Private Limited

### Americas

- New York Branch
  - Los Angeles Branch
- · San Francisco Branch
- Houston Representative Office
- Mexico City Representative Office
- · Cayman Branch
- Manufacturers Bank
- Sumitomo Mitsui Banking Corporation of Canada
- Banco Sumitomo Mitsui Brasileiro S.A.

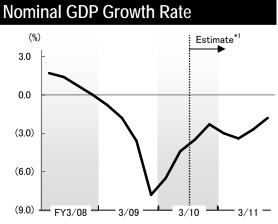
### Europe, Middle East and Africa

<Sumitomo Mitsui Banking Corporation Europe Limited>

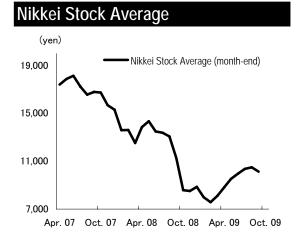
- Head Office (London)
- Paris Branch
- Milan Branch
- Moscow Representative Office
- · Düsseldorf Branch
- Brussels Branch
- Dubai Branch
- Madrid Representative Office
- Sumitomo Mitsui Finance Dublin Limited
- · Bahrain Representative Office
- Tehran Representative Office
- · Cairo Representative Office
- · Johannesburg Representative Office
- · Prague Representative Office
- · SMBC Amsterdam Representative Office
- · Doha QFC Office



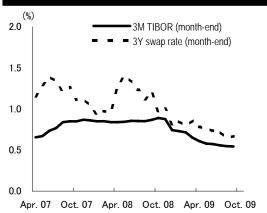
# <Reference> Financial and economic indices in Japan

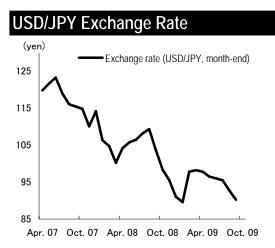


\*1 From Oct. 09, estimate by the Japan Research Institute as of Nov. 18, 09

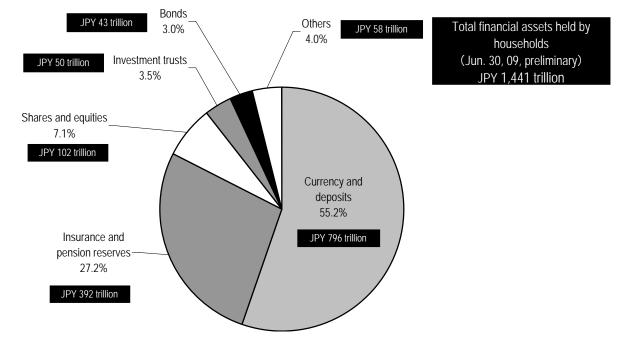


# Trends of JPY Interest Rates





Financial assets held by households in Japan



Source: Flow of Funds, Bank of Japan