Progress Report on the Plan for Strengthening the Financial Base

(Selected tables excerpted from the original Japanese report)

December 2003

Sumitomo Mitsui Financial Group, Inc.

(Table 1-1) Trend and Plan of Income [Sumitomo Mitsui Financial Group]

Holding company established in December '02

Holding company established in December '02				——————————————————————————————————————
	FY01	FY02	1st half, FY03	FY03
	Actual	Actual	Actual	Plan
(Scale) <average and="" assets="" balance="" for="" liabilities,="" td="" term<=""><td>i-end balance for Stoc</td><td></td><td>2.260.4</td><td>(Billions of yen)</td></average>	i-end balance for Stoc		2.260.4	(Billions of yen)
Total assets	/	2,786.2	3,368.4	3,387.7
Loans and bills discounted		19.0	40.0	40.0
Securities	/ /	2,717.2	3,253.5	3,251.0
Total liabilities		131.9	233.3	250.6
Total stockholders' equity		3,156.1	3,127.5	3,172.8
Capital stock		1,247.7	1,247.7	1,247.7
Capital reserve		1,747.3	1,247.8	1,247.8
Other capital surplus		-	499.5	499.5
Earned surplus reserve		0.5	-	-
Retained earnings*		161.0	133.0	178.2
Treasury stock		(0.4)	(0.5)	(0.4)
(Income)	.			(Billions of yen)
Ordinary profit	/	119.6	5.0	50.0
Dividends on investments in subsidiaries and subsidiaries		128.3	3.0	46.4
Expenses	/	1.0	1.5	3.5
Personnel	/ /	0.4	0.8	1.8
Non-personnel		0.6	0.7	1.7
Extraordinary profit	1 /	-	-	-
Extraordinary loss	/	-	_	-
Income (loss) before income taxes		119.6	5.0	50.0
Income taxes (current)	1 /	0.2	0.0	30.0
Income taxes (deferred)	1/	(5.3)	0.2	0.0
Net income (loss)	1/	124.7	4.8	50.0
(Dividend)	<u> </u>	124.7	4.0	(Billions of yen, yen, %)
Distributable profit	1 /	160.6		677.3
Dividend (including interim dividend)	 	33.3	-	46.4
Dividend of common stock	 	17.4	-	17.4
Dividend of common stock Dividend of preferred stock <public funds=""></public>	 	14.5	-	14.5
Dividend of preferred stock <pre>others></pre>	 	1.4		14.5
Dividend of preferred stock confers Dividend per share (common stock) (yen)		3,000	-	3,000
		3,000	-	3,000
Dividend per share (Type 1 preferred stock) (yen)		10,500	-	10,500
Dividend per share (Type 2 preferred stock) (yen)		28,500	-	28,500
Dividend per share (Type 3 preferred stock) (yen)		13,700	-	13,700
Dividend per share (Type 4 preferred stock 1st to 12th Series) (yen)		19,500	-	135,000
Dividend per share (Type 4 preferred stock 13th Series) (yen)		3,750	-	67,500
Dividend rate (preferred stock <public funds="">)</public>	 	1.11	_	1.11
Dividend rate (preferred stock <pre>cothers>)</pre>	+/	0.28	-	2.93
Payout ratio	 / 	15.99	-	82.85
(Financial indicators)	I/	13.33	- 1	l e e e e e e e e e e e e e e e e e e e
ROE (Net income / Stockholders' equity <average balance="">)</average>		4.69	0.30	(%)
ROA (Net income / Total assets <average balance="">)</average>		4.47	0.28	1.47

^{*}Retained earnings excluding Earned surplus reserve.

(Table 1-1) Trend and Plan of Income [Sumitomo Mitsui Banking Corporation (Non-consolidated)]

	FY01 Actual*1	FY02 Actual*2	1st half, FY03 Actual	FY03 Plan
ale) <average and="" assets="" balance="" for="" liabilities,="" td="" term<=""><td></td><td></td><td></td><td>(Billions of ye</td></average>				(Billions of ye
Total assets	105,465.0	98,922.7	93,314.3	93,000.
Loans and bills discounted	60,635.6	59,391.4	54,792.2	56,700.
Securities	23,426.3	23,130.4	24,477.4	20,800.
Trading assets	1,257.0	1,185.6	1,558.7	1,200.
Deferred tax assets <term-end balance=""></term-end>	1,741.1	1,814.6	1,711.7	1,814.
Total liabilities	101,512.1	95,396.2	91,088.2	90,700.
Deposits, NCD	67,897.2	64,576.5	62,757.6	63,900.
Bonds	-	-	-	-
Trading liabilities	224.4	242.4	318.6	200.
Deferred tax liabilities <term-end balance=""></term-end>	-	-	-	-
Deferred tax liabilities for Land revaluation <term-end balance=""></term-end>	63.1	57.9	55.8	55.
Total stockholders' equity	3,196.5	2,279.2	2,611.6	2,298.
Capital stock	1,326.7	560.0	560.0	560.
Capital reserve	1,326.8	879.7	879.7	879.
Other capital surplus	357.6	357.6	357.6	357.
Earned surplus reserve	-	-	-	-
Retained earnings*3	383.3	414.5	557.2	471.
Land revaluation excess	100.4	85.3	82.2	81.
Net unrealized losses on other securities	(298.0)	(17.9)	174.9	(52
Treasury stock	(0.3)	-	-	-
ome)				(Billions of ye
Gross banking profit	1,853.5	1,760.6	795.3	1,600
Interest income	2,193.0	1,647.1	729.6	1,660
Interest expenses	716.5	423.8	161.0	520
Net fees and commissions	165.3	194.7	99.4	230
Net trading income	121.3	196.0	149.8	170
Net other operating income	90.4	146.6	(22.5)	60
Gains (losses) on bonds	66.6	135.7	18.8	50
Banking profit (excluding transfer to general reserve for possible loan losses)	1,183.4	1,113.6	499.3	1,000
Banking profit	678.9	875.5	499.3	1,000
Transfer to general reserve for possible loan losses	504.5	238.1	-	
Expenses	670.1	647.0	296.0	600
Personnel	271.8	253.9	114.0	237
Non-personnel	366.6	357.7	166.7	333
Credit related costs*5	1,038.6	836.4	373.6	650
Gains (losses) on stocks	(130.7)	(635.7)	18.8	(110
Losses on devaluation of stocks	130.6	527.5	7.4	(110
Operating profit	(522.1)	(597.2)	105.2	170
Extraordinary profit*5	26.8	6.0	55.0	(50
Extraordinary loss	41.3	79.8	17.2	(50
Income taxes (current)	32.7	40.3	12.6	20
Income taxes (deferred)	(246.5)	(233.0)	(9.2)	20
Net income	(322.8)	(478.3)	139.6	100
vidend)				(Billions of yen, yen,
Distributable profit	442.6	629.5		652
Dividend (including interim dividend)	37.3	/		
Dividend of common stock	22.8	/		/
Dividend of preferred stock <public funds=""></public>	14.5	/		
Dividend of preferred stock <others></others>	-			
Dividend per share (common stock) (yen)	4.0			
Dividend rate (preferred stock <public funds="">)</public>	1.11			
Dividend rate (preferred stock <others>)</others>	i l	/	/	1 /

	FY01	FY02	1st half, FY03	FY03
	Actual	Actual	Actual	Plan
(Financial indicator)				(%)
Yield on interest earning assets (A)	2.39	1.86	1.76	1.99
Interest earned on loans (B)	2.07	1.84	1.79	1.98
Interest earned on securities	2.15	1.11	1.07	1.18
Total cost of funding (including expenses) (C)	1.59	1.22	1.08	1.18
Interest paid on deposits (including NCD) (D)	0.49	0.23	0.15	0.23
Expense ratio (E)	0.98	0.99	0.93	0.93
Personnel	0.39	0.39	0.36	0.36
Non-personnel	0.53	0.55	0.52	0.52
Overall interest spread (A) - (C)	0.80	0.64	0.67	0.81
Interest spread (B) - (D) - (E)	0.59	0.61	0.70	0.82
Non-interest income ratio	8.91	11.05	12.49	14.37
OHR (Expenses / Gross banking profit)	36.15	36.74	37.22	37.50
ROE (Banking profit*6 / Stockholders' equity <average balance="">)</average>	33.95	40.52	40.72	43.68
ROA*4	1.12	1.12	1.13	1.12

^{*1} The figures are those of the former Sumitomo Mitsui Banking Corporation.

(Total assets - Customers' liabilities for acceptances and guarantees) <a error customers' liabilities for acceptances and guarantees of liabilities for acceptances and guarantees are customers' liabilities for acceptances and guarantees are customers' liabilities for acceptances are customers' liabilities for acceptance are customers' liabilities for acceptances are customers' liabilities for acceptances are customers' liabilities for acceptance are customers' liabilities for acceptances are customers' liabilities for acceptances are customers' liabilities for acceptance are customers' liabilities for acceptances are customers' liabilities for acceptances are customers' liabilities for acceptance are customers' liabilities for accepta

^{*2} The figures for Income and Average balance include those for the former Sumitomo Mitsui Banking Corporation before merger. (From and including April 1, '02 to and including March 16, '03).

^{*3} The figures are combined figures for Volantary reserves and Unappropriated retained earnings.

^{*4} FY01 and FY02: Banking profit (excluding transfer to general reserve for possible loan losses) / Total assets https://excluding.com/reserve-for-possible-loan-losses) /

^{*5} For the 1st half, FY03, JPY 14.2 billion of Extraordinary gains were earned as Write-back of loan loss reserves and Write-back of revenue for losses on loans sold, in total.

Accordingly, Total credit cost for the 1st half, FY03 (Credit related costs + Extraordinary gains from write-backs of loan loss reserves) was JPY 359.4 billion.

^{*6} Excluding transfer to general reserve for possible loan losses.

(Reference) Trend and Plan of Income [Sumitomo Mitsui Banking Corporation + Sumitomo Mitsui Card Company, Ltd. + SMBC Leasing Company, Ltd. + The Japan Research Institute, Ltd.]

	FY02	1st half, FY03	FY03
	Actual	Actual	Plan
(Scale) <average and="" assets="" balance="" for="" liabilities,="" td="" ter<=""><td>rm-end balance for S</td><td>tockholders' equity</td><td>> (Billions of yen)</td></average>	rm-end balance for S	tockholders' equity	> (Billions of yen)
Total assets	101,326.1	95,692.8	95,410.0
Total liabilities	97,528.0	93,203.1	92,850.0
Total stockholders' equity	2,541.7	2,876.4	2,563.8
Capital stock	662.6	662.6	662.6
Capital reserve	961.2	961.2	961.2
Other capital surplus	413.8	399.0	398.9
Earned surplus reserve	1.0	1.0	1.0
Retained earnings*1	436.6	584.8	512.9
Land revaluation excess	85.3	82.2	81.8
Net unrealized losses on other securities	(18.8)	185.6	(54.6)
Treasury stock	0.0	0.0	0.0
(Income)	,		(Billions of yen)
Total net business profits*2	1,157.8	517.3	1,048.0
Ordinary profit (loss)	(563.7)	118.2	209.0
Extraordinary profit (loss)	(66.3)	37.7	(50.0)
Income taxes (current)	(176.7)	8.9	37.0
Income taxes (deferred)	(176.7)	8.9	37.0
Net income (loss)	(453.3)	147.0	122.0
(Dividend)			(Billions of yen, %)
Distributable profit <including company="" holding="" the=""></including>	866.8		1,409.9
Payout ratio (for Common stock of the holding company)	-	-	18.70
(Financial indicator)			(%)
ROE (Total net business profits / Stockholders' equity <average balance="">)</average>	45.55	38.19	41.05
ROA (Total net business profits / Total assets <average balance="">)</average>	1.14	1.08	1.09

^{*1} Retained earnings excluding Earned surplus reserve.

(Reference) Retained Earnings [Sumitomo Mitsui Financial Group, Inc. + Sumitomo Mitsui Banking Corporation + Sumitomo Mitsui Card Company, Ltd. + SMBC Leasing Company, Ltd. + The Japan Research Institute, Ltd.]

	FY02	1st half, FY03	FY03
	Actual	Actual	Plan
Retained earnings*	1,013.0	1,617.4	1,590.6
Other capital surplus	413.9	898.5	898.5

^{*} The sum of Retained earnings of Sumitomo Mitsui Financial Group, Inc., Sumitomo Mitsui Banking Corporation, Sumitomo Mitsui Card Company, Ltd., SMBC Leasing Company, Ltd., and The Japan Research Institute, Ltd.

^{*2} The figures are combined figures for Banking profit of Sumitomo Mitsui Banking Corporation and Operating profit of the other three companies

(Table 1-2) Trend of Income [Sumitomo Mitsui Financial Group (Consolidated)]

	FY02	1st half, FY03	FY03
	Actual	Actual	Forecast
Scale) <term-end balance=""></term-end>			(Billions of yer
Total assets	104,607.4	100,725.5	
Loans and bills discounted	61,082.9	59,666.4	
Securities	24,118.5	22,451.1	/
Trading assets	4,495.4	3,485.3	
Deferred tax assets	1,956.1	1,846.0	
Total liabilities	101,186.7	96,974.1	
Deposits, NCD	67,784.0	66,521.9	
Bonds			
Trading liabilities	2,851.4	2,046.8	
Deferred tax liabilities	43.9	58.5	
Deferred tax liabilities for land revaluation	58.8	56.7	
Minority interests	996.7	1,005.9	
Total stockholders' equity	2,424.1	2,745.5	
Capital stock	1,247.7	1,247.7	
Capital surplus	856.2	854.8	<u> </u>
Earned surplus reserve	311.7	423.3	
Land revaluation excess	101.4	97.9	
Net unrealized losses on other securities	(24.2)	176.2	
Foreign currency translation adjustments	(53.5)	(41.2)	1/
Treasury stock	(15.2)	(13.2)	/
Ordinary income Interest income	3,506.4 1,816.9	1,760.8 826.4	
Interest income	1,816.9	826.4	
Fees and commissions	424.2	237.2	
Trading income	206.5	163.9	
Other operating income	947.0	459.7	
Other income	111.8	73.6	
Ordinary expenses	4,022.1	1,595.3	
Interest expenses	417.4	163.2	
Fees and commissions	71.3	42.0	
Trading losses	0.7		
Other operating expenses	721.1	433.0	
General and administrative expenses	889.2	448.1	
Other expenses	1,922.3	509.1	
Write-off of loans	364.6	388.9	
Transfer to reserve for possible loan losses	654.7	14.5	/
Transfer to general reserve for possible loan losses	250.6	(228.3)	//
Transfer to specific reserve	408.0	244.9	/
Ordinary profit (loss)	(515.7)	165.5	320.
Extraordinary gains	11.9	41.4	
Extraordinary losses	87.1	20.1	
Income (loss) before income taxes	(590.9)	186.9	
Income taxes (current)	66.1	22.4	
Income taxes (deferred)	(225.2)	(5.1)	
Minority interests in net income (loss)	33.6	26.1	/
Net income (loss)	(465.4)	143.5	230.

(Table 2-1) Capital Ratio (BIS Guidelines)

<Sumitomo Mitsui Financial Group (Consolidated)>

•	FY01	FY02	1st half, FY03	FY03
	Actual*4	Actual	Actual	Plan
Capital stock	1,326.7	1,247.7	1,247.7	1,247.7
Noncumulative perpetual preferred stock	650.5			
Capital reserve	1,326.8			
Capital surplus		856.2	854.8	858.4
Retained earnings*2	438.0			
Retained earnings*2		278.4	423.3	385.5
Minority interests in consolidated subsidiaries	984.1	996.9	1,010.4	1,015.2
Preferred securities	863.6	840.1	824.0	839.8
Net unrealized losses on other securities	(304.8)	(24.2)		(58.4)
Treasury stock	(17.5)	(15.2)	(13.2)	(5.0)
Foreign currency translation adjustments	(15.2)	(53.5)	(41.2)	(53.5)
Goodwill	(0.2)	(0.3)	(0.2)	(0.3)
Consolidated adjustment account	(18.5)	(30.0)	(12.7)	(27.3)
Others				
Total Tier I	3,719.4	3,255.9	3,468.8	3,362.3
<tax effect=""></tax>	(1,843.3)	(1,912.2)	(1,787.5)	(1,900.0)
Unrealized gains on securities			127.2	
Land revaluation excess	82.9	71.7	69.2	69.1
General reserve for possible loan losses	844.4	739.6	737.4	743.8
Perpetual subordinated liabilities	796.9	569.1	684.3	646.4
Others				
Total upper Tier II	1,724.2	1,380.4	1,618.2	1,459.3
Subordinated liabilities, preferred stock	1,780.6	1,581.3	1,617.2	1,513.7
Others				
Total lower Tier II	1,780.6	1,581.3	1,617.2	1,513.7
Total Tier II	3,504.8	2,961.6	3,235.3	2,972.9
<tier as="" capital="" ii="" included="" qualifying=""></tier>	(3,504.8)	(2,961.6)	(3,235.3)	(2,972.9)
Tier III				
Subtraction item	(163.3)	(238.6)	(244.1)	(248.7)
Total capital	7,060.8	5,978.9	6,460.1	6,086.5
				(Billions of yen)
Risk-adjusted assets	67,548.0	59,166.9	58,992.0	59,500.0
On-balance-sheet items	62,532.2	55,417.7	55,243.3	55,700.0
Off-balance-sheet items	4,803.2	3,525.4	3,466.1	3,550.0
Others*3	212.7	223.8	282.6	250.0
				(%)
Capital ratio	10.45	10.10	10.95	10.22
Tier I ratio	5.50	5.50	5.88	5.65

^{*1} Assumptions on yen / dollar exchange rate for the fiscal year ending Mar. 31, '04: \$1=120.00 yen.

^{*2} Expected outflows are excluded from the stated figures.

^{*3} Market risk equivalent amounts divided by 8%.

^{*4} The figures are those for the former Sumitomo Mitsui Banking Corporation (Consolidated).

(Table 2-2) Capital Ratio (BIS Guidelines)

<Sumitomo Mitsui Banking Corporation (Non-consolidated)>

Sumitomo Mitsui Banking Corporation (Non-c		EVO	1 . 1 16 EX/02	(Billions of yen
	FY01	FY02	1st half, FY03	FY03
~	Actual*6	Actual	Actual	Plan
Capital stock	1,326.7	560.0	560.0	560.0
Noncumulative perpetual preferred stock	650.5			
Capital reserve	1,326.8	879.7	879.7	879.7
Other capital surplus	357.6	357.6	357.6	357.6
Earned surplus reserve*2				
Voluntary recerves*2	221.5	221.5	221.5	221.5
Profit brought forward to next year*3		191.5	290.8	248.6
Others*4	869.8	738.9	766.3	746.6
Preferred securities	863.6	732.8	769.0	740.5
Net unrealized losses on other securities		(17.9)		(52.1
Treasury stock	(0.3)			
Goodwill				
Total Tier I	3,927.2	2,931.4	3,076.0	2,961.9
<tax effect=""></tax>	(1,741.1)	(1,814.6)	(1,711.7)	(1,814.6
Unrealized gains on securities			128.2	
Land revaluation excess	73.6	64.4	62.1	61.5
General reserve for possible loan losses	791.2	672.6	661.1	672.:
Perpetual subordinated liabilities	796.9	569.1	686.6	646.4
Others				
Total upper Tier II	1,661.7	1,306.1	1,538.0	1,380.7
Subordinated liabilities, preferred stock	1,747.5	1,557.6	1,579.0	1,499.3
Others				
Total lower Tier II	1,747.5	1,557.6	1,579.0	1,499.3
Total Tier II	3,409.2	2,863.7	3,117.0	2,880.0
<tier as="" capital="" ii="" included="" qualifying=""></tier>	(3,409.2)	(2,771.8)	·	(2,861.6
Tier III				
Subtraction item	(55.3)	(55.4)	(55.4)	(55.4
Total capital	7,281.0	5,647.8	6,096.5	5,768.
Total capital	7,201.0	3,047.8	0,090.3	(Billions of year
Risk-adjusted assets	63,296.6	53,807.1	52,885.3	53,800.0
On-balance-sheet items	57,965.0	50,297.7	49,482.8	50,300.0
Off-balance-sheet items	5,192.3	3,322.5	3,169.3	3,300.0
Others*5	139.3	187.0	233.3	200.0
	10,.0	100	200.0	(%
Capital ratio	11.50	10.49	11.52	10.7
Tier I ratio	6.20	5.44		5.5

^{*1} Assumptions on yen / dollar exchange rate for the fiscal year ending Mar. 31, '04: \$1=120.00 yen.

^{*2} The figures are those excluding profit to be appropriated.

^{*3} The figures are Unappropriated retained earnings minus Expected outflows.

^{*4} Amounts of Minority interests in consolidated subsidiaries and Foreign currency translation adjustments.

^{*5} Market risk equivalent amounts divided by 8%.

^{*6} The figures are those for the former Sumitomo Mitsui Banking Corporation (Consolidated).

(Table 5) Earnings by Unit

	T		(Billions of yell)
	FY02 Actual	1st half, FY03 Actual	FY03 Forecast
Net interest income	278.3	137.2	279.0
Fees and commissions + Foreign exchange	34.4	18.1	52.0
Consumer Banking Unit	312.7	155.3	331.0
Net interest income	337.2	161.6	331.0
Fees and commissions + Foreign exchange	231.8	136.6	258.0
Middle Market Banking Unit	569.0	298.2	589.0
Net interest income	101.7	51.2	104.0
Fees and commissions + Foreign exchange	61.1	30.8	76.0
Corporate Banking Unit	162.8	82.0	180.0
Marketing business	87.6	44.1	95.0
Treasury business	1.3	0.8	1.0
International Banking Unit	86.4	45.2	97.0
Net interest income	9.4	5.0	10.2
Fees and commissions + Foreign exchange	0.2	0.2	0.3
Community Banking Unit	9.6	5.2	10.5
Treasury Unit	581.5	216.0	370.0
Headquarters	38.6	(6.6)	17.5
Gross banking profit	1,760.6	795.3	1,595.0
Expenses	(647.0)	(296.0)	(595.0)
Banking profit (excluding transfer to general reserve for possible loan losses)	1,113.6	499.3	1,000.0

(Table 6) Restructuring Plan [Sumitomo Mitsui Financial Group + Sumitomo Mitsui Banking Corporation]

	Mar. 31, '02	Mar. 31, '03	Sep. 30, '03		Mar. 31, '04
	Actual	Actual	Actual		Plan
(Number of Employees and Directors)					
Directors	33	24	24		28
Board of Directors*1	26(2)	17(2)	17(2)		21(2)
Auditors*1	7(4)	7(3)	7(3)		7(3)
Employees*2	25,027	24,024	23,838	*3	22,600

^{*1} Figures in the brackets indicate the number of those who are not full-time attendants.

(Number of Offices)

Domestic Branches*1	564	437	435	435
Overseas Branches*2	21	20	20	19
(Reference) Overseas Subsidiaries*3	25	26	26	26

^{*1} Excluding sub-branches, agencies, specialized branches for receiving money transfers, specialized branches for controlling ATMs in convenience stores and International Business Operations Department.

^{*3} Excluding overseas subsidiaries with ownership of less than 50%.

	FY01	FY02	1st half, FY03	FY03
	Actual	Actual	Actual	Plan
(Personnel Expenses)				
Personnel Expenses (Millions of yen)	271,788	254,346	114,795	238,800
Salary and Remuneration (Millions of yen)	221,889	205,602	89,361	184,000
Average Salary (Thousands of yen)	496	508	498	502

⁽Note) Average age of the employee is 38.5 years old (as of September 30, '03)

(Remuneration and Bonus of Directors)

(Millions of yen)

Remuneration and Bonus of Directors*1	830	763	259		760
Remuneration	830	763	259		760
Bonus	0	0	0		0
Average Remuneration and Bonus of Directors	28	(*2) 27	26		31
Average Retirement Allowances of Directors	81	63	(*2) 43	_	87

^{*1} Sum of those included in personnel expenses and profit appropriation, including rewards as executive officers in case concurrently appointed.

(Non-personnel Expenses)

(Millions of yen)

(i ton personner zinpenses)				(1.1111101115 01) 011)
Non-personnel Expenses*1	366,637	355,248	164,916	329,800
System related cost*2	96,324	90,486	39,691	82,300
Excluding System related cost	270,313	264,762	125,225	247,500

^{*1} Excluding the fees for management guidance from subsidiaries to parent.

(Personnel Expenses + Non-personnel Expenses)

^{*2} Registered employees, excluding executive officers, contract employees and temporary recruited.

^{*3} Recruited 727 newly graduated students in Apr. '03. Number of employees as of Mar. 31, '04 is forecasted to be 22,600 as initially planed.

^{*2} Excluding sub-branches and representative offices.

^{*2} Excluding those of former Wakashio Bank.

^{*2} Including leasing expenses and other related costs.

Miegin General Leasing Co.Ltd.

NEC Leasing, Ltd.

Leasing business

Leasing business

(Table 7) Domestic Subsidiaries and Affiliates (*1) (Billions of yen) (*5) Company Name Main Business Latest Total Total MFG, SMB Stockholder's SMFG, SMB Operating Net Incor Consolidated / Equity Method scal Ter Equity [Sumitomo Mitsui Financial Group] Sumitomo Mitsui Card 329.6 100.3 94.8 170.6 Consolidated Credit card business Sep. '03 816.2 6.2 3.9 Company, Limited SMBC Leasing Company, Leasing business Sep. '03 1,716.8 1,196.4 151.8 146.2 143.4 5.0 2.7 Consolidated Limited The Japan Research Institute, ering and managemen 67.4 23.2 15.3 23.8 20.0 1.6 0.8 Consolidated Sep. '03 Limited sulting business Daiwa Securities SMBC Co. Securities business and 5.620.6 1.508.8 220.0 360.7 163.2 20.4 Sep. '03 12.2 Equity Method Ltd. derivatives business Investment advisory and Sep. '03 11.6 8.5 8.0 0.2 Daiwa SB Investments Ltd. 0.1 Equity Method investment trust business [Sumitomo Mitsui Banking Corporation] Commercial banking 2,808.3 THE MINATO BANK, LTD. Sep. '03 90.1 30.1 76.2 4.8 3.6 1.2 Consolidated business Commercial banking The Bank of Kansai, Ltd. 1,378.8 28.0 23.0 44.6 37.1 2.5 Consolidated Sep. '03 1.6 business The Kangin Lease Company, Leasing business Sep. '03 30.1 24.7 15.0 3.4 0.2 0.0 Consolidated Limited The Kangin Service Company, Management of real estate Sep. '03 17.2 7.3 7.0 6.9 0.2 0.1 Consolidated Limited for branches The Kansai Sawayaka Bank, Commercial banking Sep. '03 782.7 718.7 6.0 46.0 3.2 Consolidated Limited Commercial banking Sep. '03 197.9 56.0 6.6 11.4 (1.1)(1.1)Consolidated The Japan Net Bank, Limited business via Internet SMBC Guarantee Co., Ltd. Sep. '03 7,691.8 80.0 94.7 (6.3)(6.3)Consolidated Credit guarantee business The SC Card Business Service for credit card 1.0 1.0 0.3 0.4 0.2 Consolidated Sep. '03 3.1 Company, Limited members SAKURA CARD CO., Ltd. Credit card business 209.8 38.9 18.2 15.9 10.7 0.8 0.5 Consolidated Sep. '03 At-Loan Co., Ltd. Loan business Sep. '03 101.7 84.0 84.0 0.6 13.0 (1.9)(1.9)Consolidated SMBC Capital Co., Ltd. Venture capital business Sep. '03 13.5 10.5 10.5 2.5 1.7 0.3 0.1 Consolidated Management Consulting SMBC Consulting Co., Ltd. 2.9 2.5 1.8 0.3 Consolidated Sep. '03 0.6 business Factoring and loan SMBC Finance Co. Ltd. Sep. '03 761.6 450.6 324.3 63.8 110.0 (8.9)(9.9)Consolidated business Mortgage securities 300.6 285.8 282.8 13.9 4.1 SMBC Mortgage Co., Ltd. Sep. '03 1.0 1.0 Consolidated busine Financial Link Company, Data processing and (0.0)0.2 0.2 (0.0)Consolidated Jun. '03 0.1 management consulting SMBC Friend Securities Co., 163.2 96.7 38.6 10.1 Securities business Sep. '03 10.8 Consolidated Ltd. System engineering and Sakura KCS Corporation Sep. '03 17.6 0.5 0.3 12.1 0.2 0.1 0.1 Consolidated data processing business Sakura Information Systems System engineering and Sep. '03 17.9 5.5 3.4 7.9 0.0 0.1 0.1 Consolidated Co., Ltd. data processing business 247.6 193.8 193.8 Global Factoring Co., Ltd. Factoring business Sep. '03 0.0 0.0 Consolidated Sumitomo Mitsui Asset Investment advisory and 16.2 12.1 3.4 0.3 Sep. '03 0.4 Equity Method Management Company, Limited investment trust business DLJdirect SFG Securities Co. On-line discount securitie 149.1 6.5 1.0 4.4 1.3 1.3 1.4 Sep. '03 Equity Method Ltd. brokerage service Japan Pention Navigator Co., Defined contribution Sep. '03 2.1 1.9 1.2 (0.3)(0.3) Equity Method Ltd. pension plans Purchase of monetary assets 37.2 OUOO Inc. Sep. '03 986.6 527.6 119.4 2.9 1.4 1.0 Equity Method and credit guarantee busines [SMBC Leasing Company, Limited] SMBC Auto Leasing Company, Leasing business Sep. '03 191.2 132.0 15.7 10.8 1.2 0.8 Consolidated Limited Mazda Auto Leasing Company, 11.6 9.4 1.5 1.4 0.2 Consolidated Leasing business Sep. '03 0.1 Limited SAKURA LEASING CO, LTD. Leasing business 1.0 Sep. '03 79.6 73.1 60.7 1.3 (0.2)Consolidated Space Service LLC. Sep. '03 5.7 46 2.8 (0.0)0.0 (0.0)Consolidated Leasing business SBL Partners LLC Factoring business Jun. '03 14.8 14.3 14.3 0.0 0.0 0.0 Consolidated The Awagin Lease Company 6.0 Leasing business Sep. '03 42.6 31.5 1.3 0.2 0.2 Equity Method Limited The San-in General Lease Equity Method Sep. '03 49.2 37.0 1.2 4.7 1.0 0.5 Leasing business Company Limited

9.5

633.2

0.9

81.1

1.4

36.6

0.0

4.0

0.0

Equity Method

2.2 Equity Method

11.8

700.6

Sep. '03

Sep. '03

(Millions of local currency, except Indonesia (in Billions))

		(Millions of local currency, except Indonesia (in Billions))									
Company Name	Main Business		Latest Fiscal Term	Total Asset	(*2) Total Borrowing	(*3,*4) SMFG, SMBC portion	Stockholder's Equity	(*4) SMFG, SMBC portion	Operating Profit	Net Income	(*5) Consolidated / Equity Method
[Sumitomo Mitsui Banking Corp	oration]										
Sumitomo Mitsui Banking Corporation Europe Limited	Commercial Banking business	US\$	Sep. '03	12,140	219	6,210	1,731	1,700	37	26	Consolidated
Manufacturers Bank	Commercial Banking business	US\$	Jun. '03	1,223	11	1	193	283	7	5	Consolidated
Sumitomo Mitsui Banking Corporation of Canada	Commercial Banking business	CAN\$	Jul. '03	1,266	56	28	153	122	5	3	Consolidated
Banco Sumitomo Mitsui Brasileiro S.A.	Commercial Banking business	R\$	Jun. '03	1,150	556	445	317	302	(52)	(52)	Consolidated
PT Bank Sumitomo Mitsui Indonesia	Commercial Banking business	RPIAH	Jun. '03	5,704	911	1,821	1,122	960	72	49	Consolidated
SMBC Leasing and Finance, Inc.	Leasing business	US\$	Jun. '03	1,138	230	191	731	690	14	8	Consolidated
SMBC Capital Markets, Inc.	Investment and derivative business	US\$	Jun. '03	4,978	360	2,139	852	609	5	1	Consolidated
SMBC Capital Markets Limited	Investment and derivative business	US\$	Jun. '03	1,194	35	-	329	300	(2)	(3)	Consolidated
Sumitomo Mitsui Finance Australia Limited	Finance business	A\$	Jun. '03	2,110	1,616	1,992	113	105	10	7	Consolidated
SMBC Securities, Inc.	Securities business	US\$	Jun. '03	200	150	25	47	40	3	2	Consolidated
Sakura Capital Funding (Cayman) Limited	Finance business	US\$	Jun. '03	85	83	90	0	0	0	0	Consolidated
Sakura Finance (Cayman) Limited	Finance business	US\$	Jun. '03	1,918	1,913	2,058	0	0	0	0	Consolidated
Sumitomo Finance International plc	Investment business	STG	Jun. '03	224	58	8	126	200	1	1	Consolidated
SMBC International Finance N.V.	Finance business	US\$	Jun. '03	4,241	4,207	4,354	1	0	0	(0)	Consolidated
BSL Leasing Co., Ltd.	Leasing business	ТВАН	Jun. '03	1,697	1,225	90	200	6	27	19	Equity Method
SBCS Company Limited	Investment and consulting business	TBAH	Jun. '03	471	210	210	257	14	25	25	Equity Method
[SMBC Leasing Company, Limit	ited]	-		<u>-</u>			<u>-</u>			<u>-</u>	·
SMBC Leasing (Singapore) Pte Ltd.	Leasing business	S\$	Jun. '03	156	126	99	10	-	0	0	Consolidated
SMBC Leasing (Hong Kong) Limited	Leasing business	HK\$	Jun. '03	856	797	672	62	-	5	5	Consolidated
SMBC Leasing (Thailand) Co., Ltd.	Leasing business	ТВАН	Jun. '03	1,743	1,516	1,479	209	-	19	13	Consolidated
SMBC Leasing (Malaysia) Sdn. Bhd.	Leasing business	RM	Jun. '03	115	97	31	6	-	1	0	Consolidated
P.T. EXIM SB Leasing	Leasing business	RPIAH	Jun. '03	145	229	141	34	0	4	4	Consolidated
[Daiwa Securities SMBC Co. Ltd	i.]		'					'			
Daiwa Securities SMBC Europe Limited	Securities business	STG	Sep. '03	5,073	55	24	179	-	13	13	Equity Method

^(*1) Only the subsidiaries and affiliates which borrowed over one hundred million yen from Sumitomo Mitsui Financial Group or Sumitomo Mitsui Banking Corporation are indicated in these tables.

Financial data of foreign subsidiaries and affiliates are denoted by local currency (in millions, except Indonesia (in billions)).

^(*2) Including bonds and commercial papers.

^(*3) Including guarantees.

^(*4) Indicated as the combined basis of SMFG and SMBC.

^(*5) Based on Sumitomo Mitsui Financial Group's consolidated financial results.

^(*6) For the companies reporting Operating Losses, Net Losses or Retained Losses, projection of income and position in the group strategy of SMFG and SMBC are described in the next page.

^(*7) The Kansai Sawayaka Bank, Limited and two other companies become consolidated companies through acquisition, and five newly established companies, including SMBC Leasing Investment L.L.C. are consolidated companies.

Sakura Friend Securities Co., Ltd., Mitsui Finance Service Co., Ltd., Sakura Finance Co., Ltd. and two other companies were merged, Sakura Global Capital Asia Limited

was liquidated, and they were unconsolidated from 1st half, FY03.

Two newly established companies are accounted as affiliates by equity method since 1st half, FY03. Daiwa Europe (Deutschland) GmbH, liquidated, has already been excluded from affiliates by equity method since 1st half, FY03.

Composition	Formings pro-in-ti	Stratagic positionishin ship Co
Company name	Earnings projections	Strategic position within the Group
The Kangin Service Company, Limited	Secure positive bottom line in FY03	Kansai Bank's subsidiary for holding and managing the bank's real estate
The Japan Net Bank, Limited	Net loss of JPY 1.1 billion in 1st half, FY03. Forecast for FY03: Net loss of JPY 1.6 billion. Striving to go into black in Mar. '03.	Internet specialized bank
SMBC Guarantee Co., Ltd.	Sumigin Guarantee Company, Limited became its wholly-ownd subsidiary in Mar. 02. Expected to be in black on consolidated basis in FY04.	SMBC's housing loan guarantee subsidiary
The SB Card Business Company, Limited	Secure positive bottom line in FY03	Company providing services to SMBC's card holders
At-loan Co., Ltd.	Aiming for black ink at early date by increasing outstanding loan balance.	Group's lone consumer loan specialized company
SMBC Capital Co., Ltd.	Expected to be in black in FY03 thanks to increase in management fees from establishment of new funds, and decrease in amount of write-offs of invested stocks.	Strategic group company for promoting active equity investment in growth companies
SMBC Finance Service Co., Ltd.	Secure positive bottom line in FY04, while expected to be in red in FY03 because of large borrowers' deterioration.	SMBC's finance and factoring subsidiary
SMBC Mortgage Co., Ltd.	Secure positive bottom line in FY03	SMBC's finance subsidiary
Financial Link Company, Limited	Expected to go into black in FY03 thanks to new contracts acquired.	Strategic subsidiary that coordinates financial services such as outsourcing of settlement operations and fund administration with SMBC and group companies
Japan Pension Navigator Co., Ltd.	Earnings power incrasing with operation starting to move on full-scale basis and improving level of services. Aiming for positive bottom line at early date but depreciation of initial systems investment drag on earnings and expected to remain in red for several years.	Core company in defined contribution pension plan business
SAKURA LEASING CO, LTD.	Merged with SMBC Leasing Company, Limited in Oct. 1, '03	-
Space Service LLC.	Go into black in FY04.	SPC of SMBC Leasing Company
Banco Sumitomo Mitsui Brasileiro S.A.	Net loss of 25-31 million real. (Stockholders' equity in dollar term is expected to be sustained.) Loss carryforward is expected to be eliminated in the next fiscal year.	Subsidiary bank focuses mainly on corporate business for global Japanese and multi-national non-Japanese companies in Brazil.
SMBC Capital Markets Limited	Actually secure positive bottom line in six month period ended Jun. 30, 03. Secure positive bottom line in six month period ended Dec. 31, 03.	Overseas sbusidiary for derivative business.
Sumitomo Finance International plc	Net income in fiscal year ended Dec,2002. Aiming to maintain black figure in fiscal year ended Dec,2003.	Investment company
SMBC International Finance N.V.	Revenue and expenses are expected to be balanced.	Issuing company of SMBC's subordinated guaranteed bonds (no new issuance planned)
SMBC Leasing (Hong Kong) Limited	Secure positive bottom line in fiscal year ended Dec. 2003.	Overseas sbusidiary of SMBC Leasing
P.T.EXIM SB Leasing	Concentrate on recovering loans with a view to liquidation	Overseas sbusidiary of SMBC Leasing

(Bullinee)				(Billions of Juli)
		Mar. 31, '03	Sep. 30, '03	Mar. 31, '04
		Actual	Actual	Plan
		(A)	(B)	(C)
Domestic	including Impact loans	54,208.0	52,429.5	52,208.0
	excluding Impact loans	53,330.9	51,645.1	51,330.9
Small- and medium-	including Impact loans	21,596.9	20,467.5	20,616.9
sized enterprises*	excluding Impact loans	21,291.3	20,227.2	20,311.3
Loans with guarante	ee of credit guarantee corporation	1,975.5	1,818.3	1,875.5
Individuals (e	excluding business loans)	12,775.1	13,134.3	13,475.1
H	Iousing loans	11,161.4	11,627.8	11,861.4
	Others	19,836.0	18,827.7	18,116.0
Overseas		3,074.4	2,832.7	3,074.4
Total		57,282.4	55,262.2	55,282.4

- * Small and Medium-sized enterprises = Loans to following enterprises excluding subsidiaries and affiliates
- -Wholesaling enterprise whose capital is JPY 100 million or less or number of employees is 100 or less
- -Services enterprise whose capital is JPY 50 million or less or number of employees is 100 or less
- -Retailing enterprise whose capital is JPY 50 million or less or number of employees is 50 or less
- -Other enterprise whose capital is JPY 300 million or less or number of employees is 300 or less
- -Unincorporated enterprise

(Adjusted basis <excluded factors shown below>)

(Billions of yen)

		1st half, FY03	FY03
		Actual	Plan
		(B)-(A)+(a)	(C)-(A)+(b)
Domestic	including Impact loans	(610.4)	(850.0)
	excluding Impact loans	(517.7)	(850.0)
Small- and medium-	including Impact loans	(59.5)	70.0
sized enterprises	excluding Impact loans	5.8	70.0

(Factors for reduction in loans)

				(Dillions of yell)
	1st half, FY	03 Actual (a)	FY03 I	Plan (b)
		Small and medium-		Small and medium-
		sized enterprises		sized enterprises
Loan losses	1,247.9	858.9		
Direct write-offs*1	250.1	0.2		
Direct reduction*2	569.6	479.3		
Secondary losses on loans sold to CCPC*3	17.3	17.3		
Sales of loans to RCC*4	11.6	2.9		
Sales of problem assets to others	120.7	107.9		
Others*5	278.6	251.3		
Sales and securitization of loans*6	(438.2)	7.0		
Private placement of bonds, etc.*7	358.4	204.0		
Subsidiaries etc.*8	0.0	0.0	/	
Total	1,168.1	1,069.9	1,150.0	1,050.0

- *1 Direct write-offs which are allowed to be tax deductible.
- *2 Of those reduced in this fiscal year.
- *3 Losses due to the disposition of collaterals of loans sold to CCPC, etc.
- *4 Losses due to the sales of loans to the specific bank defined in Article 53 of Financial Reconstruction Law.
- *5 Decrease through other measures of disposing non-performing loans
- *6 Mainly sales and securitization of normal loans.
- *7 Amount of credit given that are virtually equivalent to that of loan, such as private placement of bonds, etc.
- *8 Loans to consolidated subsidiaries and subsidiaries under equity method which contribute to encouraging smooth provision of credit to small- and mid-sized enterprises.

(Table 13) Ploblem Assets Based on the Financial Reconstruction Law

	Mar. 31, '03 Actual Non-consolidated	Mar. 31, '03 Actual Consolidated	Sep. 30, '03 Actual Non-consolidated	Sep. 30, '03 Actual Consolidated
Bankrupt and quasi- bankrupt assets	524.9	656.0	506.1	640.9
Doubtful assets	2,129.5	2,340.2	1,631.2	1,851.1
Substandard loans	2,606.9	2,857.6	1,729.3	1,960.8
Sub-total	5,261.3	5,853.8	3,866.6	4,452.8
Normal assets	57,313.4	59,330.5	56,623.8	59,375.5
Total	62,574.7	65,184.3	60,490.4	63,828.3

(Note) Non-consolidated figures: SMBC's non-consolidated figures.

Reserve for Possible Loan Losses

(Billions of yen)

				<u> </u>
	Mar. 31, '03	Mar. 31, '03	Sep. 30, '03	Sep. 30, '03
	Actual	Actual	Actual	Actual
	Non-consolidated	Consolidated	Non-consolidated	Consolidated
General reserve	1,113.2	1,173.9	880.3	945.5
Specific reserve	950.0	1,058.0	629.2	744.4
Loan loss reserve for specific overseas countries	11.6	11.6	9.5	9.5
Sub-total	2,074.8	2,243.5	1,519.0	1,699.4
Reserve for possible losses on loans sold to CCPC	17.2	20.7	0.2	2.6
Total	2,092.0	2,264.2	1,519.2	1,702.0

(Note) Non-consolidated figures: SMBC's non-consolidated figures.

(Table 14) Risk-Monitored Loans

	Mar. 31, '03	Mar. 31, '03	Sep. 30, '03	Sep. 30, '03
	Actual	Actual	Actual	Actual
	Non-consolidated	Consolidated	Non-consolidated	Consolidated
Bankrupt loans (A)	172.4	201.4	146.0	179.5
Non-accrual loans (B)	2,390.2	2,710.2	1,957.7	2,287.3
Past due loans (3 months or more) (C)	114.7	130.3	94.5	101.6
Restructured loans (D)	2,492.2	2,728.8	1,634.8	1,853.9
(1) Reduction of the original interest rate	523.5	559.5	256.2	258.4
(2) Forbearance of interest payments	8.0	33.2	5.1	5.2
(3) Loans to supported companies	-	-	-	0.0
(4) Forbearance of principal repayments	1,950.6	2,121.9	1,364.2	1,571.4
(5) Others	10.1	14.2	9.3	18.9
Total (E)=(A)+(B)+(C)+(D)	5,169.5	5,770.7	3,833.0	4,422.3
Direct reduction	925.5	1,273.4	1,291.3	1,634.3
Ratio (E) / Total loans	9.0%	9.4%	6.9%	7.4%

(Note) Non-consolidated figures: SMBC's non-consolidated figures.

<SMBC Non-consolidated>

<Consolidated>

Gross direct write-offs (C) + (D)

(Billions of yen)

(Billions of yen)

	FY02	1st half, FY03	FY03
	Actual	Actual	Forecast
Credit related costs (A)	836.4	588.5	/
Transfer to specific reserve	375.4	217.3	
Write-off of loans and other related losses (C)	449.7	373.6	
Write-off of loans	259.7	327.1	
Losses on sales of loans to CCPC	16.4	0.8	/
Losses on sales of loans to RCC*1	22.0	2.4	/
Losses on bulk sales	126.9	32.5	/
Losses on debt forgiveness	24.7	10.8	/
Transfer to reserve for possible losses from loans sold to CCPC	15.2	(0.4)	/
Transfer to reserve for supporting specific borrowers	-	-	
Transfer to loan loss reserve for specific overseas countries	(3.9)	(2.0)	/
Transfer to general reserve for possible loan losses (B)	238.1	(229.1)	
Total $(A) + (B)$	1,074.5	359.4	700.0
Reference>			
Direct write-off of loans already reserved (D)	1,131.7	700.5	-
Gross direct write-offs $(C) + (D)$	1,581.4	1,074.1	-

*1 Losses due to the sales of loans to the specific bank defined in Article 53 of Financial Reconstruction Law.

	FY02	1st half, FY03	FY03
	Actual	Actual	Forecast
Credit related costs (A)	950.3	669.8	
Transfer to specific reserve	408.0	244.8	
Write-off of loans and other related losses (C)	529.5	427.3	,
Write-off of loans	339.9	378.1	
Losses on sales of loans to CCPC	17.1	0.8	
Losses on sales of loans to RCC*1	22.0	2.5	
Losses on bulk sales	125.8	35.1	
Losses on debt forgiveness	24.7	10.8	
Transfer to reserve for possible losses from loans sold to CCPC	16.7	(0.3)	
Transfer to reserve for supporting specific borrowers	-	-	
Transfer to loan loss reserve for specific overseas countries	(3.9)	(2.0)	
Transfer to general reserve for possible loan losses (B)	250.6	(228.3)	
Total(A) + (B)	1,200.9	441.5	
ference>	-1	<u> </u>	<u>r</u>
Direct write-off of loans already reserved (D)	1,280.9	764.4	-

^{*1} Losses due to the sales of loans to the specific bank defined in Article 53 of Financial Reconstruction Law.

1,810.4

1,191.7

(Table 17) Bankruptcies in the 1st half, FY03

[Sumitomo Mitsui Banking Corporation (Non-conconsolidated)]

(Billions of yen)

	Internal grading one year before the bankruptcy		Internal grading six bankr	
Internal grading	Number of bankruptcies	Outstanding exposure	Number of bankruptcies	Outstanding exposure
1	0	0.0	0	0.0
2	0	0.0	0	0.0
3	0	0.0	0	0.0
4A	0	0.0	0	0.0
4B	0	0.0	0	0.0
4C	3	3.7	1	0.7
5A	10	4.6	7	6.2
5B	16	4.2	12	3.2
5C	25	3.2	18	2.2
6	23	2.4	12	1.4
7	90	29.5	94	29.3
8	34	14.9	36	11.9
9	8	7.4	30	15.3
No grading	32	5.6	31	5.3

(Notes) 1. Bankruptcies with credit amount less than JPY 50 million are excluded.

(Reference) Problem Assets Based on the Financial Reconstruction Law

	Sep. 30, '03
Bankrupt and quasi-bankrupt assets	506.1
Doubtful assets	1,631.2
Substandard loans	1,729.3
Normal assets	56,623.8
Total	60,490.4

^{2. &}quot;No grading" includes individuals and companies without financial data.

(Table 18) Unrealized Gains (Losses) (as of Sep. 30, '03)

[Sumitomo Mitsui Banking Corporation (Non-consolidated)]

Securities (Billions of yen)

		Outstanding	Net unrealized	gains (losses)	
		balance		Gains	Losses
	Securities*1,*2	525.3	(10.3)	1.8	12.1
Held-to-	Bond	509.2	(11.1)	0.9	12.0
maturity	Stock	-	-	-	-
purpose	Other	16.1	0.8	0.9	0.1
	Money held in trust*1	-	-	-	-
	Securities*1,*2	1,195.8	11.7	11.7	
Subsidiaries,	Bond	-	-	-	-
etc.	Stock	345.4	11.7	11.7	-
	Other	850.4	-	-	-
	Money held in trust*1	-	-	-	-
	Securities*1,*2	20,173.2	306.9	585.2	278.3
Other	Bond	12,718.4	(148.9)	5.0	153.9
securities	Stock	3,287.3	469.1	562.9	93.8
	Other	4,167.5	(13.3)	17.3	30.6
	Money held in trust*1	20.0	(0.0)	0.3	0.3

Others (Billions of yen)

			Net unrealized gains (losses)		
	Book value	Market value		Gains	Losses
Premises used in business*3	335.5	328.6	(6.9)	12.2	19.1
Other premises	1	-	-	-	-
Other assets	-	-	-	-	-

^{*1} Unrealized gains (losses) are calculated as follows;

Securities and Money held in trust with market value: Market prices as of balance sheet date.

But for the stocks in the "Other securities", unrealized gains (losses) are based on the average market price during the final month of the interim period.

- *2 Securities include a following item, which are not categorized as "Securities" in the balance sheet. Negotiable certificates of deposit included in item "Deposits with banks"
- *3 Based on revaluation of land at fair value as of Mar. 31, '98 and Mar. 31, '02 under the Revaluation Act of Land Properties and the law concerning amendment of the Law.

Book value: Book value after the revaluation.

Market value: Market value as of Sep. 30, '03.

(Table 18) Unrealized Gains (Losses) (as of Sep. 30, '03)

[Sumitomo Mitsui Financial Group (Consolidated)]

Securities (Billions of yen)

		Outstanding	ng Net unrealized gains (losses)		
		balance		Gains	Losses
	Securities*1,*2	547.0	(10.1)	2.1	12.2
Held-to-	Bond	510.1	(11.1)	0.9	12.0
maturity	Stock	-	-	-	-
purpose	Other	36.9	1.0	1.2	0.2
	Money held in trust*1	-	-	-	-
	Securities*1,*2	201.8	-	-	-
Subsidiaries,	Bond	-	-	-	-
etc.	Stock	193.7	-	-	-
	Other	8.1	-	-	-
	Money held in trust*1	-	-	-	-
	Securities*1,*2	21,763.6	303.6	604.9	301.3
Other	Bond	13,739.2	(154.9)	6.6	161.5
securities	Stock	3,415.5	471.0	578.2	107.2
	Other	4,608.9	(12.5)	20.1	32.6
	Money held in trust*1	20.1	0.0	0.3	0.3

Others (Billions of yen)

			Net unrealized gains (losses)		
	Book value	Market value		Gains	Losses
Premises used in business*3	342.5	334.1	(8.4)	12.2	20.6
Other premises	-	-	-	-	-
Other assets	-	-	-	-	-

^{*1} Unrealized gains (losses) are calculated as follows;

Securities and Money held in trust with market value: Market prices as of balance sheet date.

But for the stocks in the "Other securities", unrealized gains (losses) are based on the average market price during the final month of the interim period.

- *2 Securities include following items, which are not categorized as "Securities" in the balance sheet.

 Negotiable certificates of deposit included in item "Deposits with banks" and commercial papers as well as claims on loan trust included in item "Commercial papers and other purchased".
- *3 Based on revaluation of land at fair value as of Mar. 31, '98, Mar. 31, '99 and Mar. 31, '02 under the Revaluation Act of Land Properties and the law concerning amendment of the Law.

Book value: Book value after the revaluation.

Market value: Market value as of Sep. 30, '03.

(Table 19) Derivatives and Foreign Forward Contracts

[Sumitomo Mitsui Financial Group (Consolidated)]

(Billions of Yen)

	Contract amount or nominal principal amount		Credit risk equ	ivalent amount
	Mar. 31, '03	Sep. 30, '03	Mar. 31, '03	Sep. 30, '03
Financial futures contracts	203,563.1	230,931.3	-	-
Interest rate swap	225,782.9	248,169.8	4,004.7	3,819.5
Currency swap	12,914.9	14,381.9	871.9	1,093.1
Foreign exchange forward contracts	38,376.9	32,317.4	950.6	1,031.3
Interest rate options (buy)	4,300.9	4,784.0	63.6	79.7
Currency options (buy)	3,214.5	3,262.2	105.8	161.2
Other derivative instruments	24,482.6	29,264.1	49.5	54.6
Effect of Master Netting agreements	-	-	(2,882.5)	(3,462.2)
Total	512,635.8	563,110.7	3,163.6	2,777.1

(Note) Figures given above were computed according to capital adequacy guidelines set by the BIS.

Followings were also added.

- Listed transactions
- Options (sell)
- Transactions for which the original contract has a maturity of 14 days or less

(Table 20) Credit Portfolio (as of Sep. 30, '03) [Sumitomo Mitsui Banking Corporation (Non-consolidated)]

		Counterparty with rating equivalent to BB/Ba or lower	Others*	Total
Credit risk equivalent	235.9	2.2	10.3	248.4
Credit cost	0.2	0.0	0.2	0.4
Amount of credit risk	1.1	0.1	0.4	1.6

(Note) Tentative calculation for inerest rate and foreign currency related derivative transactions with financial institutions located in Tokyo, New York, Hong Kong and Singapore by the Treasury Unit.

^{*}Corporations without credit ratings by rating agencies.