

Transition Finance Playbook 3.0



2025

SMBC Group's Transition Finance Playbook

SMBC Group, as a responsible financial institution, will support our customers' transition and efforts to develop new technologies, to maximize our contributions in realizing a decarbonized society.

Transitioning to a decarbonized society and preserving our planet for future generations is a pressing issue for the private sector and a long-term duty for humanity.

Recognizing this, we aim to achieving net zero emissions in our overall loan and investment portfolio by 2050 and our entire group is thus enhancing its measures against climate change.

Starting in October 2021, we set 2030 medium-term Greenhouse Gas (GHG) emissions reduction targets for high-emitting sectors.

There is no one-size-fits-all solution to achieving carbon neutrality, and we need to work with our customers to carefully determine a realistic pathway to 2050, while giving due consideration to the unique circumstances of each country.

As a responsible financial institution, SMBC Group will maximize its contribution to maintaining a stable energy supply and realizing long-term decarbonization, by supporting our customers' transition and efforts to develop new technologies.

To accelerate global decarbonization, it is essential to finance the transition of emerging economies, which sometimes face limited

options for their transition, particularly in Asia, and hard-to-abate sectors facing challenges to leapfrog to a low-carbon economy.

As a financial institution, our role is to understand our customers' transition plans and the challenges they are facing and work with them to contribute to the decarbonization and transition, by providing transition finance to support and accelerate the transition to a decarbonized economy.

SMBC Group defines transition finance as a financial services provided to clients aiming to support them align their business and/or operations with pathways in line with the objectives of the Paris Agreement. The Transition Finance Playbook ("the Playbook") outlines SMBC's definition of Transition Finance, details the principles that govern SMBC's approach and provides guidance on whether the activity being considered can be financed.

We hope the Playbook will provide guidance, as a lighthouse would, to customers aiming for transition towards a decarbonized economy.

Transition Finance is a financial services provided to clients aiming to support them align their business and/or operations with pathways in line with the objectives of the Paris Agreement.

Mid-term GHG emissions reduction targets

Sector	Scope	KPI	Mid-term targets (FY2030)
Power	Power Generation Scope1	Carbon Intensity (g-CO ₂ e/kWh)	138~195
Oil & gas	Upstream Production Scope1,2,3	Absolute Emissions (Mt-CO ₂ e)	-12~29% (vs FY2020)
Coal	Upstream Production Scope1,2,3	Absolute Emissions (Mt-CO ₂ e)	-37~60% (vs FY2020)
Automobile	Manufacturing operations Scope1,2,3	Carbon Intensity (g-CO ₂ e/vkm)	120~161
Steel	Crude steel production Scope1,2	Carbon Intensity (t-CO ₂ e/t-Steel)	1.2~1.8

Playbook – Governance

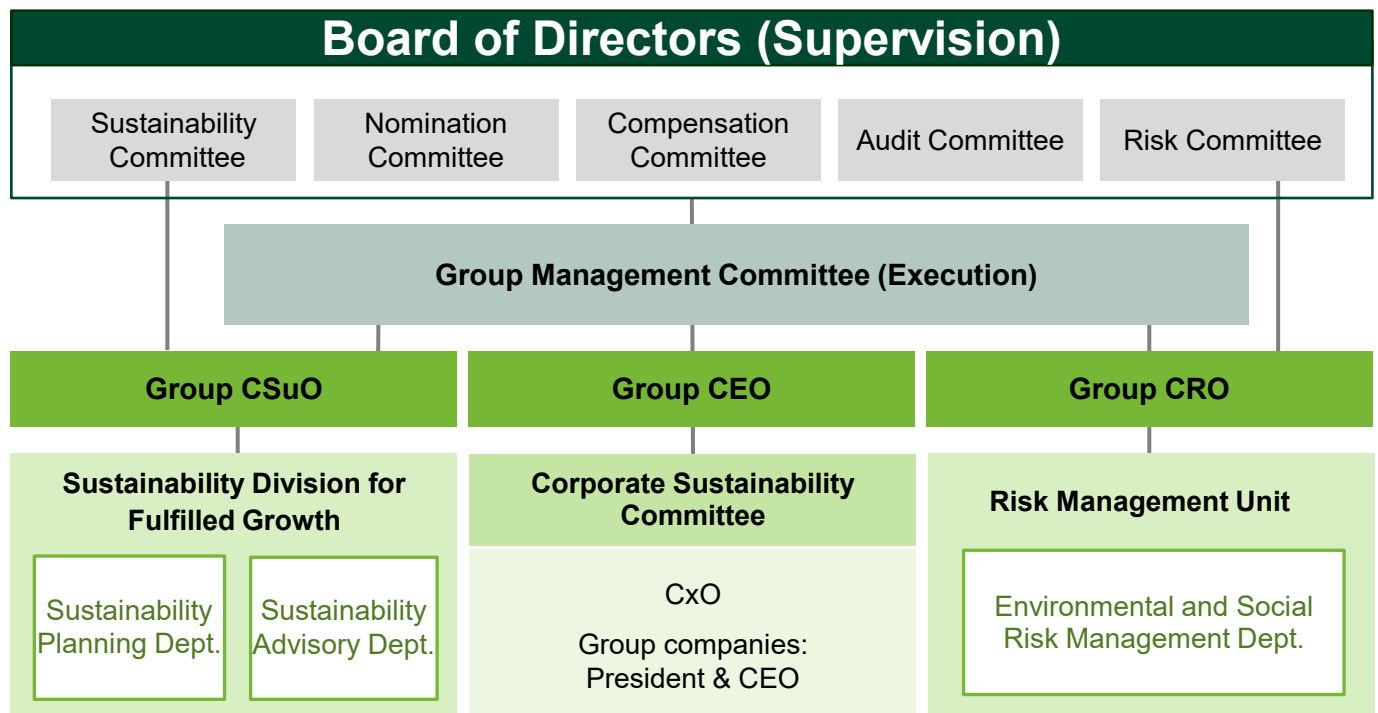
The Playbook has been reviewed by the Group’s Sustainability Committee, an internal committee of the Board and approved by the Group Chief Sustainability Officer (“CSuO”) who is responsible for the planning and management of sustainability-related measures.

The Playbook refers to international guidelines, and received a Second Party Opinion (“SPO”) from DNV Business Assurance Japan Co., Ltd.

The Playbook is to be revised and updated at least once a year, taking into account changes in regulations, guidance and guidelines. The evolution of technologies used for transition will also be assessed.

We will request SPOs on a yearly basis. SMBC Group will report sustainable finance transactions including transition finance annually in our annual reporting such as TCFD Report.

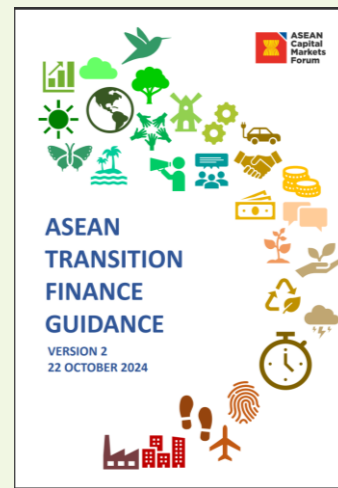
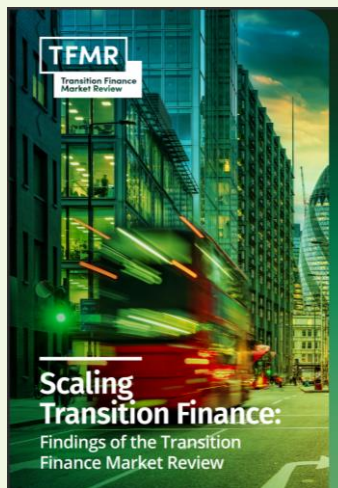
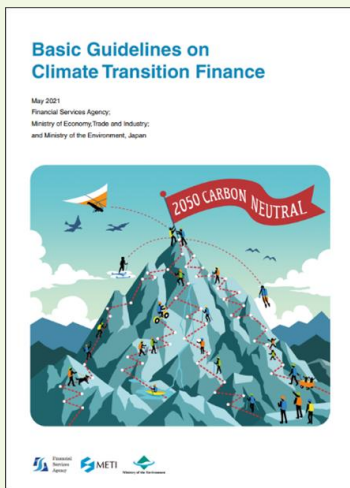
International guidelines	<ul style="list-style-type: none"> • Climate Transition Finance Handbook (International Capital Market Association, 2023) • Basic Guidelines on Climate Transition Finance (Japan Financial Services Agency, Ministry of Economy, Trade and Industry, and Ministry of the Environment Japan, 2025) • White Paper on Financing credible transitions (Climate Bonds Initiative, 2020) • Green Loan Principles (Loan Market Association and others, 2025) • Green Loan Guidelines (Ministry of Environment, Japan, 2024) • Asia Transition Finance Guidelines (Asia Transition Finance Study Group, 2022) etc.
SPO	<ul style="list-style-type: none"> • DNV Business Assurance Japan Co., Ltd. <p>Link:https://webmagazine.dnv.co.jp/assets/images/sus_list/data/sus_finance_list_/pdfreport_e/94.%20Sumitomo%20Mitsui%20Banking%20Corporation_SPO.pdf</p>



Examples of Transition Finance Initiatives

Guidelines and Reports related to Transition Finance

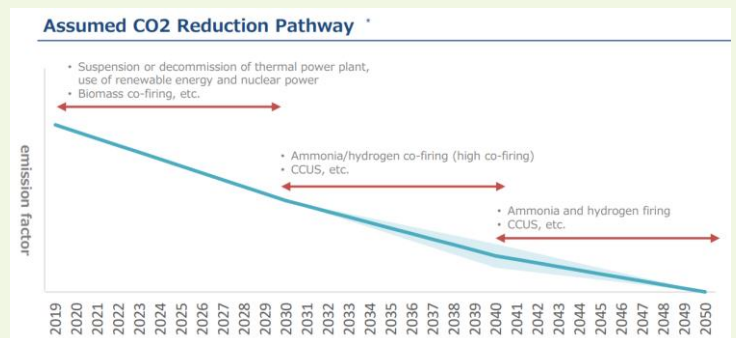
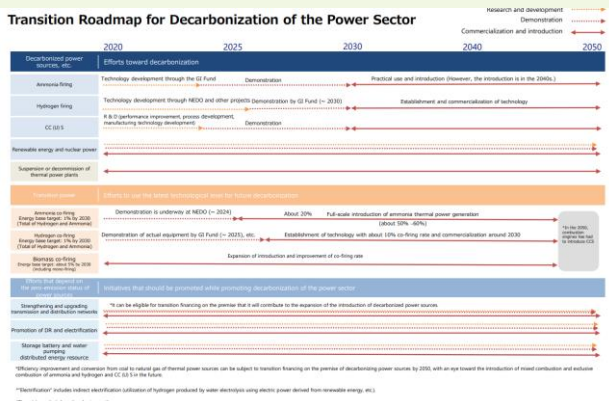
In the past years, we have seen increasing numbers of guidelines and reports related to transition finance from regulators globally. SMBC Group welcomes this development and will continue to monitor these efforts and update our Playbook accordingly.



Japan Transition Roadmaps

In Japan, sector roadmaps targeting 11 sectors such as power, oil, gas, steel, and automobile have been developed as an annex to the "Basic Guidelines on Climate Transition Finance" (Financial Services Agency, Ministry of Economy, Trade and Industry, Ministry of the Environment, May 2021)

Sector roadmaps can be referred to when Japanese companies are considering leveraging transition finance. When considering transition finance, SMBC Group refers to country specific roadmaps, among others, which take into account the unique circumstances of each country and region.



Reference : https://www.meti.go.jp/english/policy/energy_environment/transition_finance/index.html

Risk Management Structure

Top Risks and Risk Appetite Framework

As an increase of extreme weather events and natural disasters or inadequate responses to climate change may involve risks that have a significant impact on corporate management, SMBC Group recognizes that risks related to climate change are one of our Top Risks.

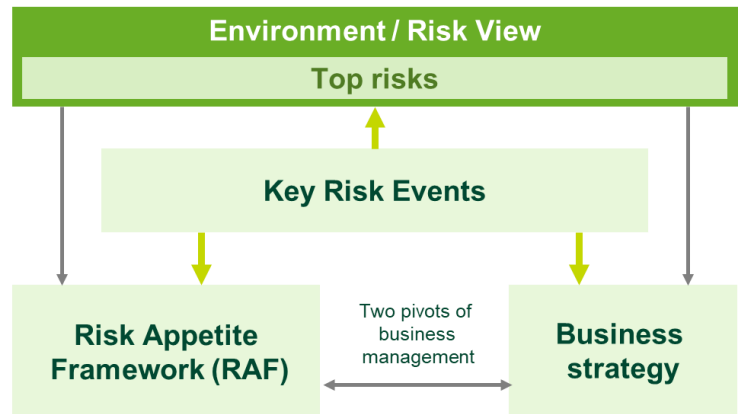
The Risk Appetite Framework is one of two pivots of our business management alongside business strategies. It functions as a management framework for sharing information on the operating environment and risks facing SMBC Group among management and for facilitating appropriate risk taking based thereon. Climate-related risks are integrated into this framework for management.

Mitigating risk by promoting emission reduction in the real economy

We believe that supporting our customers in reducing GHG emissions in the real economy will also mitigate SMBC Group's climate related risks.

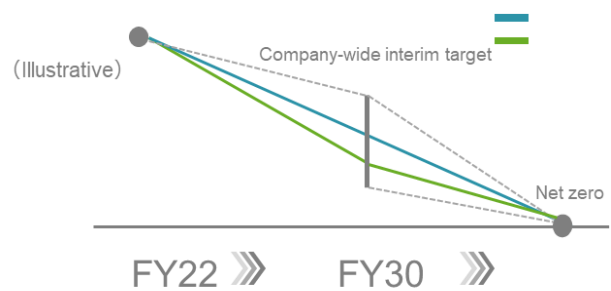
By establishing the Playbook, we aim to identify the activities which contribute to the decarbonization of real economy and engage with our customer to establish appropriate transition plan and strategies.

Through these activities, we aim to make our portfolio greener.



「Climate relate RAF」 (New)

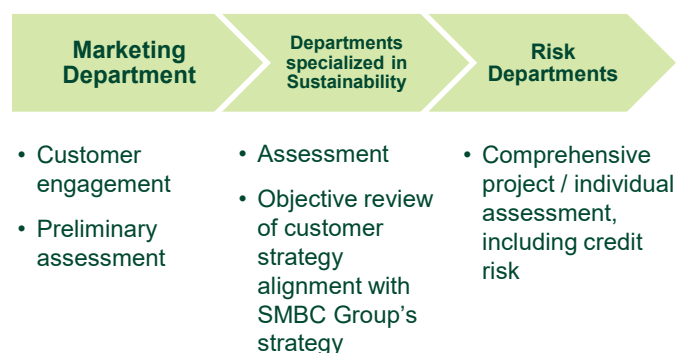
Portfolio GHG emissions added to management indicators



Transaction assessment framework

SMBC has established a structure in which departments with specific knowledge and independent from Marketing Department assesses the eligibility for transition finance.

In addition, our financing is as always conditioned to the assessment of various risks, including credit risks.



Playbook – Four underlying principles

Transition finance is underpinned by the following four principles.

Do No Significant Harm	No carbon lock-in	Best available technology	Just transition
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Do No Significant Harm

No investment should lead to significant harm. This principle has been included in most of the taxonomies and regulations related to the green transition. In the context of this Playbook, DNSH principle means that:

- At the minimum, all investments should comply with SMBC Group Environmental and Social Framework.
- Where regulations apply, such as activity specific DNSH conditions or requirements for Environmental Impact Assessments, investments should comply with those in addition to complying with SMBC Group Environmental and Social Framework.

No carbon lock-in

Carbon lock-in occurs when fossil fuel-intensive systems perpetuate, delay, or prevent the transition to low-carbon alternatives. Avoiding carbon lock-in is a key principle of transition finance.

In the event the asset commercial contract ends after 2050, we will confirm if the borrower/ sponsor has publicly committed to reach net zero and has publicly committed to avoid carbon lock-in and carefully monitor the asset's decarbonization process

Best available technology

BAT is the technology approved by legislators, regulators, or the industry for meeting output standards for a particular process. In the context of climate change mitigation, SMBC Group defines BAT as the technology that abates the most GHG emissions for a specific process, such as energy production, taking into account feasibility in the location, financial viability, and social circumstances.

Just transition

A Just transition means greening the economy in a way that is as fair and inclusive as possible to everyone concerned, creating decent work opportunities, and leaving no one behind. In the context of the Playbook, the Just transition principle means that the investments should maximize social and economic opportunities through consultations with impacted groups. For example, We will consider leveraging existing tools designed and implemented by third-parties with the right expertise in addressing extra-financial impact measures, such as [Facility-level Just Transition Guidelines](#).

Overview of the Playbook and Definitions

Overview of the Playbook

The sectors covered in this Playbook are Power, Oil and Gas, Steel and Automobile sectors, which need the most support for transition.

We plan on broadening the scope to other high emitting sectors.

- | | |
|-----------------|--|
| Sectors | <ul style="list-style-type: none"> ● Power, Oil and Gas, Steel, and Automobile |
| Products | <ul style="list-style-type: none"> ● Project Finance ● Finance in the format of General Corporate Purpose (GCP) ● Finance in the format of Use of Proceeds (UoP) |

Definitions

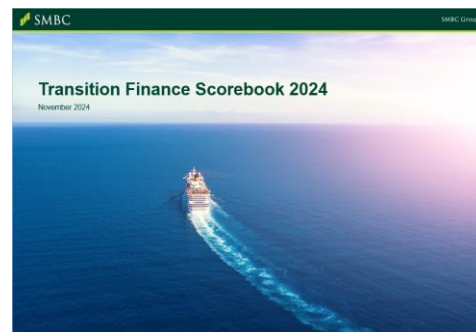
SMBC Group's definitions and approach to Transition Finance differs by the financing products.

Key Items related to			
Transition Strategy	Asset		
		IT: SMBC Internal Taxonomy NZ: Net-zero	
Category	Product type		
	Project Finance	General Corporate Purpose	Corporate finance with specific use of proceeds
Green (Low emission finance)	No GHG emissions or close to no GHG emissions (=Green asset in IT)	No GHG emissions or close to no GHG emissions	No GHG emissions or close to no GHG emissions (=Green asset in IT) Emission reduction targets set
Bright Yellow (Emission reduction Finance)	No GHG emissions or close to no GHG emissions, attached to O&G upstream asset (=bright yellow asset in IT)		No GHG emissions or close to no GHG emissions, attached to O&G upstream asset (=bright yellow asset in IT) + Emission reduction targets set
Yellow (Transition Finance)	Asset aligned with 1.5°C from a timeline and sectoral perspective (=yellow asset in IT) +	Borrower's transition plan aligned with Paris Agreement 1.5°C pathway	Asset aligned with 1.5°C from a timeline and sectoral perspective (=yellow asset in IT) +
Amber (Transition Support)	Asset aligned with NZ by 2050 from a timeline and sectoral perspective (=yellow asset in IT) +	Borrower's transition plan aligned with well below 2°C pathway +	Asset aligned with NZ by 2050 from a timeline and sectoral perspective (=yellow asset in IT) +
Others	Red assets in IT and large emitters complying with SMBC Group Environmental and Social Framework, SMEs, etc.		
Red	Red assets in IT and large emitters not complying with SMBC Group Environmental and Social Framework		

*"Green" is not directly related to specific Green Finance products provided by SMBC Group

Financing where the emissions are

SMBC Group has compiled the experiences, learnings, and challenges identified from the operation of Playbook in the **"Transition Finance Scorebook"** in November 2024. This Scorebook introduces practical measures and challenges, as well as call for actions to enhance the transition.



Transition Finance Scorebook 2024:

https://www.smfg.co.jp/english/sustainability/sdgs/pdf/tf_scorebook_en.pdf

<p>Our understanding of the challenges</p>	<p>Need to enhance support to our clients in their transition journey</p> <ul style="list-style-type: none"> • Unclear pathways • Cost sharing • Technology innovation 	<p>Clarifying the role of gas-fired power plant in the transition</p>
<p>Call for Action</p>	<p>Detailing national roadmaps, taking into account local circumstances</p> <p>Financing where the emissions are, to ensure customers are supported when they need it the most in their transition journey</p> <p>Cost sharing mechanisms, including blended finance</p>	<p>Meeting increasing power demand, balancing energy security supply and transition</p> <p>Firming and captive power, supporting the role of gas according to local context</p>

Transition support

Not supporting customers who find it difficult to develop transition plans aligned with the most ambitious pathways of the Paris Agreement could be counterproductive to decarbonization.

We believe that financial institutions should recognize the challenges experienced by their customers, and ensure they can safely transition, even when they do not qualify for transition finance. Thus, we made a new criteria called **Transition Support** and will work with our customer on their transition journey.

Integrating customers' strategies and challenges into the decision-making process of financing and considering how to support customers is key to supporting the transition of both the customers and the institutions.

Outline of Transition support

- Criteria similar to Transition Finance: For Transition Finance, borrowers need to meet all criteria. Our approach to transition support provides more flexibility. If the finance contributes to the transition, we will support the client based on dialogue and engagement, even if some criteria are not fully met.
- Emphasis on engagement: To ensure that we understand our client's transition strategy and challenges beyond available public disclosures, we will work with our customers in relation with their transition journey.

Approach to Transition Finance

The approach to assess transition finance differs between Project Finance, General Corporate Purpose, and Use of Proceeds. For Project Finance and Use of Proceeds, since the assets to be financed are defined, we first determine if the assets are aligned with the objectives of the Paris Agreement. Then, we assess the transition strategy of the borrower or the main sponsor.

For finance where the use of proceeds is not identified, we assess the customer's transition strategy (Details in Page 9-12).

Project Finance, Use of Proceeds

1 Financing Assets

- Assets are assessed based on SMBC's Internal Taxonomy
- The Internal Taxonomy has been developed according to best practice, regional differences and pathways and technological information. To the extent possible, it takes into account alignment with national transition plans / pathways.

*Refer to the Appendix for illustrative examples of Transition Activities

2 Transition Strategies

- Assess the project's main sponsor's** or the borrower's transition strategy

*Refer to the General Corporate Finance table for the detailed criteria

**The main sponsor is defined as the sponsor with the most influence on the project's decision making process

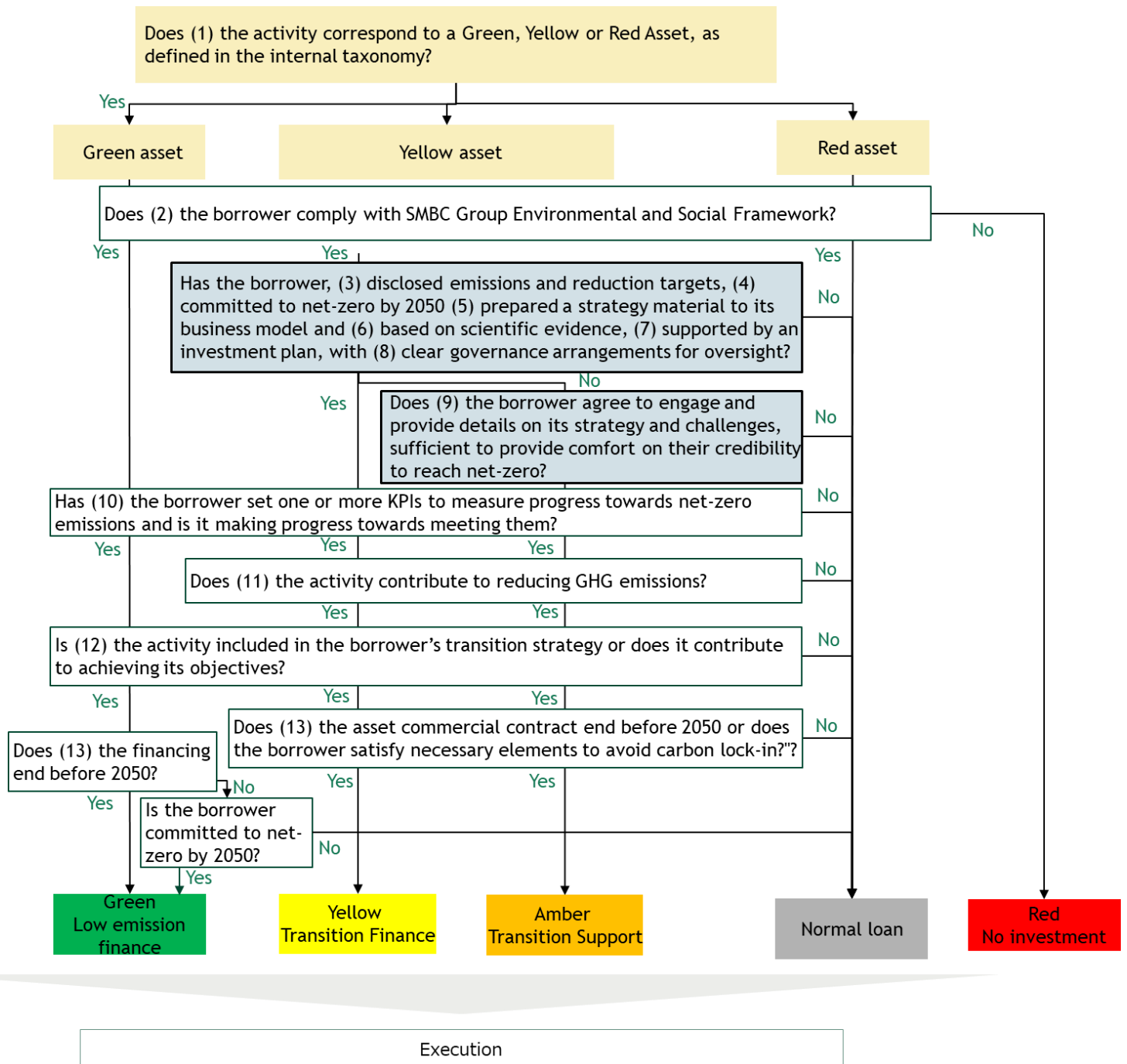
General Corporate Finance

Main Criteria

- Participation in sectoral / national initiatives to address climate change, or has pledged to address climate change with international initiatives such as RE100 and SBTi
- Commitment for net zero by 2050
- Disclosure of GHG emissions
- Reduction targets for GHG emissions
- Concrete transition strategies to achieve the targets
 - ✓ The borrower has a science-based climate transition strategy which includes credible targets and pathways, aligned with the 1.5°C pathway
 - ✓ The borrower's climate transition strategy is operationalized by an investment plan
- Clear governance oversights to implement the transition strategy
- Appropriate KPIs

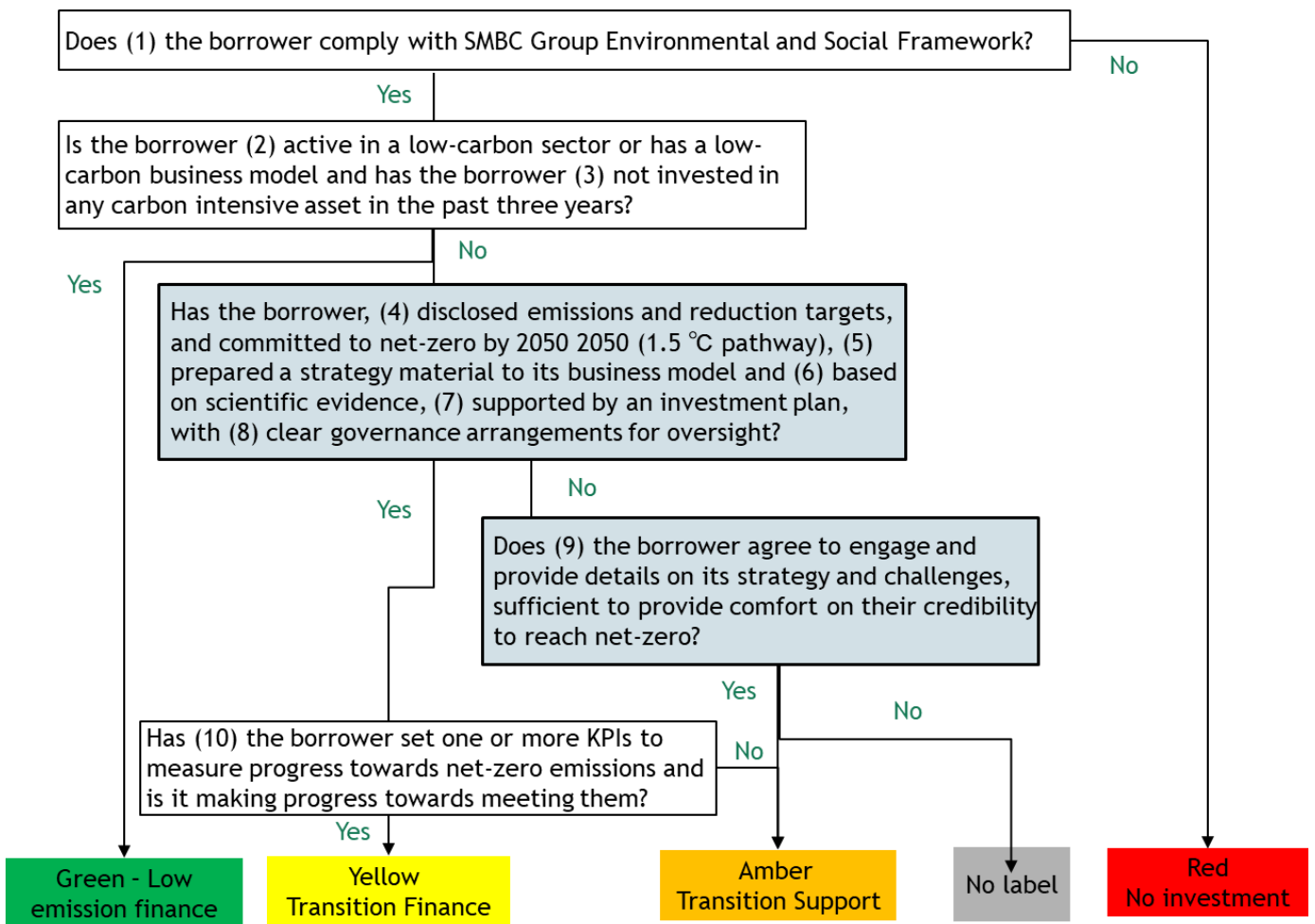
Decision process for Project Finance

Asset criteria	
Strategy related criteria	
Other criteria	



Decision process for General Corporate Finance

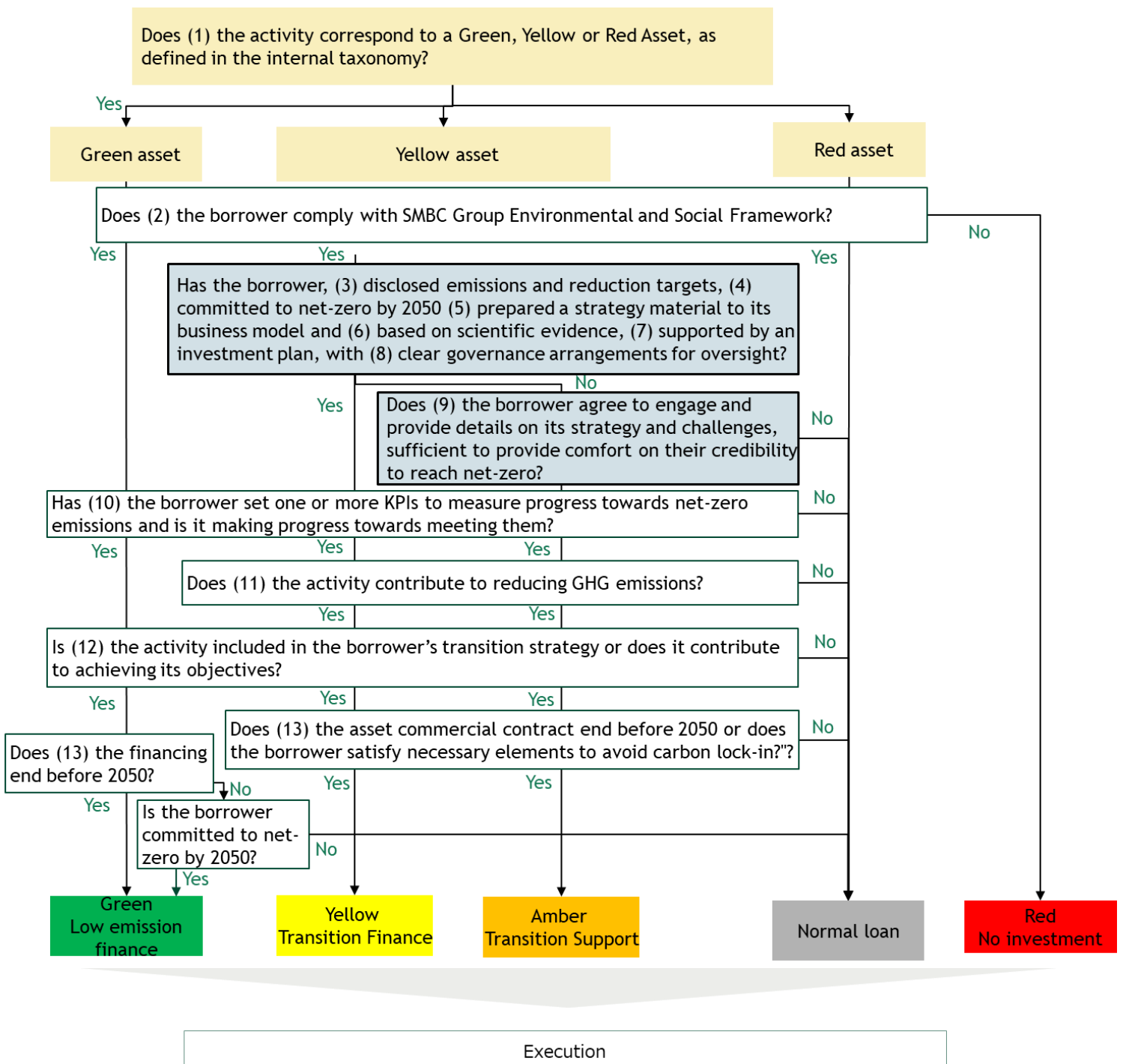
Strategy related criteria	
Other criteria	



Execution

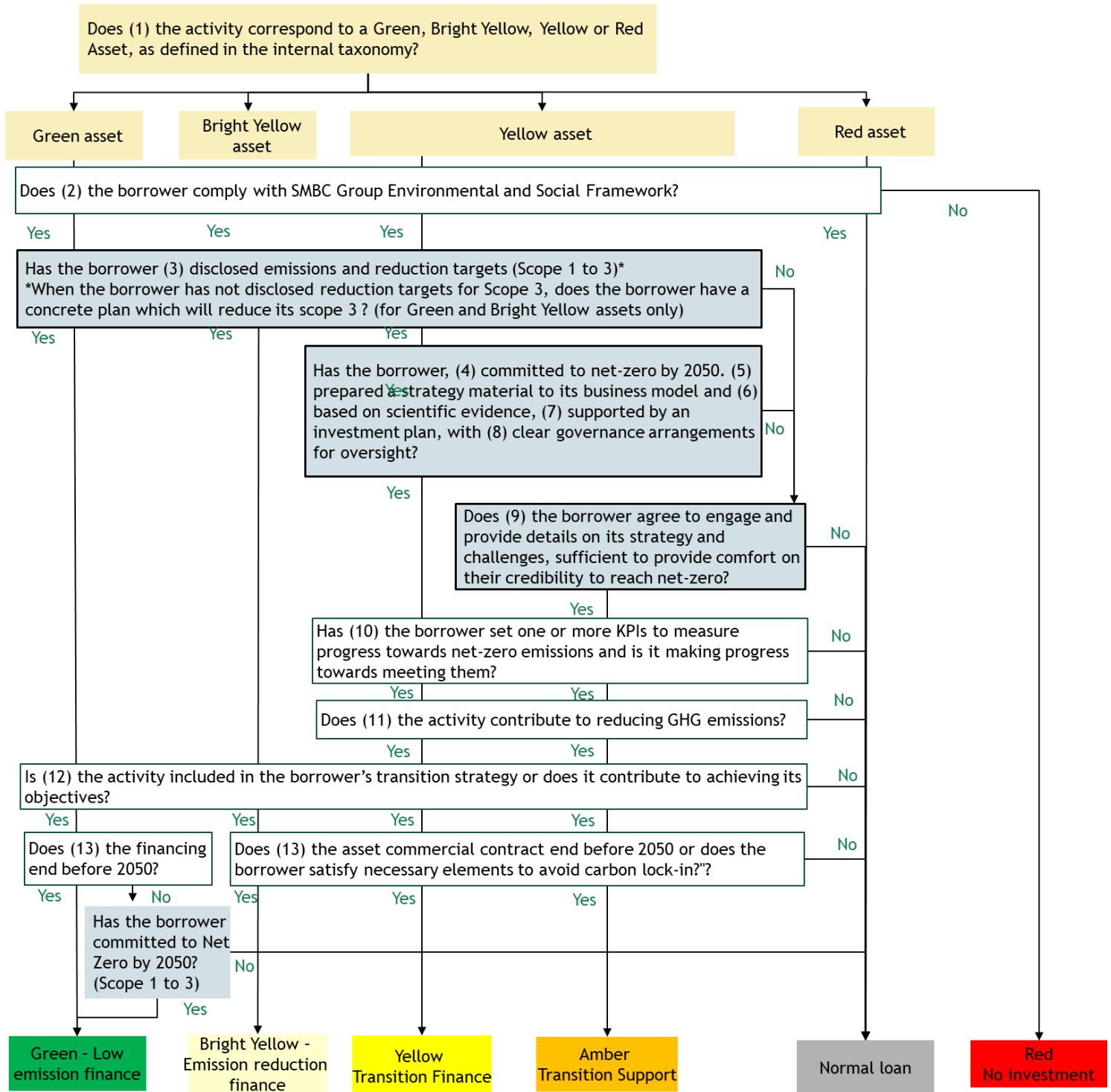
Decision process for UoP (Power, Steel and OEM Sectors)

Asset criteria	
Strategy related criteria	
Other criteria	



Decision process for UoP (Oil and Gas Sector)

Asset criteria	
Strategy related criteria	
Other criteria	



Execution

Examples of Transition Activities

There are several pathways towards net zero. We recognize pathways should take in account each country and regions socio-economic situations as well as current activities and policies towards transition.

When identifying transition eligible assets, we took into consideration industry-specific best practices, regional differences and transition pathways, among others, while considering consistency with taxonomies and roadmaps in each country. We will revise and update at least once a year in consideration of updates in technological innovation, various regulations, taxonomies and guidance.

In addition to the asset eligibility, we also assess the client's transition strategy.

This asset list is not exhaustive, does not cover all regions included in the SMBC's Internal Taxonomy, and does not include "green" assets (such as renewable energy, green hydrogen, and EV, among others).

Japan

Power Sector

- **Combined cycle gas fired power generation**
- **Co-firing gas / coal power generation (Hydrogen/ Ammonia/ Biomass) ***
Consider co-firing ratio, carbon intensity, and use of CCS
- **Thermal power generation with CCS ***
Only for existing plants and when the carbon intensity is below a certain level
- **Nuclear power generation**
Limited to Generation III+ and beyond
- **Energy efficiency measures**
* Coal-fired power plants with no decarbonization or decommissioning plans by 2050 require a decarbonization plan

Energy Sector

- **Gas exploration and production**
Only when the offtake is in Japan
- **Gas storage and distribution**
- **Hydrogen / ammonia from nuclear power generation**
- **Methane capture**
- **Reduction of flaring**

Steel Sector

Determine based on the reduction of facility's emissions intensity by 2030

- **Conventional BF-BOF, EAF**
 - The facility has more than 3tCO₂e/t: -30% reduction
 - The facility has more than 2tCO₂e/t: -10% reduction
- **Conventional EAF (100% scrap based): -25% reduction**
- **Conventional DRI**
 - Coal based process: -20% reduction
 - Gas based process: -12% reduction

Auto mobile Sector

- **PHEV**
- **HEV**
For new assets, either when the carbon intensity is below a certain level, or when the HEV is verified in a Second Party Opinion
- **Energy efficiency in manufacturing process**
- **Fuel conversion in manufacturing process**
Conversion from petroleum-based fuels to natural gas, etc.

References: Japan's Transition Roadmaps, local policies

Examples of Transition Activities

Asia

Power Sector

- **Combined cycle gas fired power generation**
 - **Co-firing gas / coal power generation (Hydrogen/ Ammonia/ Biomass) ***
Consider co-firing ratio, carbon intensity, and use of CCS. Only for existing and peaking plants. Must be aligned with country's taxonomy
 - **Thermal power generation with CCS ***
Only for existing plants and when the carbon intensity is below a certain level. Only for existing and peaking plants. Must be aligned with country's taxonomy
 - **Nuclear power generation**
Limited to Generation III+ and beyond
 - **Energy efficiency measures**
- * Coal-fired power plants with no decarbonization or decommissioning plans by 2050 require a decarbonization plan

Energy Sector

- **Gas exploration and production**
Only when the offtake is in specific countries
- **Gas storage and distribution**
- **Hydrogen / ammonia from nuclear power generation**
- **Methane capture**
- **Reduction of flaring**

Steel Sector

Determine based on the reduction of facility's emissions intensity by 2030

- **Conventional BF-BOF, EAF**
 - The facility has more than 3tCO₂e/t: **-30% reduction**
 - The facility has more than 2tCO₂e/t: **-10% reduction**
- **Conventional EAF (100% scrap based): -25% reduction**
- **Conventional DRI**
 - Coal based process: **-20% reduction**
 - Gas based process: **-12% reduction**

Auto mobile Sector

- **PHEV**
Either when PHEV is defined as a transition asset by the user country, when the carbon intensity is below a certain level, or when the PHEV is verified in a Second Party Opinion
- **HEV**
Only when HEV is used in the specific country or region, and either when [for existing assets] HEV is defined as a transition asset by that country or region, when [for new assets] the carbon intensity is below a certain level, or when the PHEV is verified in a Second Party Opinion
- **Manufacture of batteries for PHEV/HEV**
Same as PHEV/HEV
- **Energy efficiency in manufacturing process**
- **Fuel conversion in manufacturing process**
Conversion from petroleum-based fuels to natural gas, etc.

References: ASEAN Taxonomy, local taxonomies, local policies

Examples of Transition Activities

North America

Power Sector

- **Combined cycle gas fired power generation**
- **Co-firing gas, coal power generation (Hydrogen/ Ammonia/ Biomass) ***
Must be aligned with country's regulation
- **Thermal power generation with CCS ***
Must be aligned with country's regulation
- **Nuclear power generation**
Limited to Generation III+ and beyond
- **Energy efficiency measures**

* Coal-fired power plants with no decarbonization or decommissioning plans by 2050 require a decarbonization plan

Energy Sector

- **Gas exploration and production**
Only when the offtake is in specific countries
- **Gas storage and distribution**
- **Hydrogen / ammonia from nuclear power generation**
- **Methane capture**
- **Reduction of flaring**

Steel Sector

Determine based on the reduction of facility's emissions intensity by 2030

- **Conventional BF-BOF, EAF**
 - The facility has more than 3tCO₂e/t: **-30% reduction**
 - The facility has more than 2tCO₂e/t: **-10% reduction**
- **Conventional EAF (100% scrap based): -25% reduction**
- **Conventional DRI**
 - Coal based process: **-20% reduction**
 - Gas based process: **-12% reduction**

Auto mobile Sector

- **PHEV**
- **Manufacture of batteries for PHEV**
Same as PHEV
- **Energy efficiency in manufacturing process**
- **Fuel conversion in manufacturing process**
Conversion from petroleum-based fuels to natural gas, etc.

References: Local taxonomies, local policies

Examples of Transition Activities

EU 27 Countries

Power Sector

- **Combined cycle gas fired power generation**
Must be aligned with EU Taxonomy
- **Hydrogen co-firing gas power generation**
Must be aligned with EU Taxonomy
- **Ammonia co-firing gas power generation**
Must be aligned with EU Taxonomy
- **Biomass co-firing gas power generation**
Must be aligned with EU Taxonomy
- **Thermal power generation with CCS**
- **Nuclear power generation (Green)**
Must be aligned with EU Taxonomy

Energy Sector

- **Hydrogen / ammonia from nuclear power generation**
Must be aligned with EU Taxonomy
- **Methane capture**
- **Reduction of flaring**

Steel Sector

Determine based on the reduction of facility's emissions intensity by 2030

Must be aligned with EU Taxonomy

- **Conventional BF-BOF, EAF**
 - The facility has more than 3tCO₂e/t: **-30% reduction**
 - The facility has more than 2tCO₂e/t: **-10% reduction**
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- **Conventional DRI**
 - Coal based process: **-20% reduction**
 - Gas based process: **-12% reduction**

Auto mobile Sector

- **PHEV**
Must be aligned with EU Taxonomy
- **Manufacture of batteries for PHEV**
Same as PHEV
- **Energy efficiency in manufacturing process**
- **Fuel conversion in manufacturing process**
Conversion from petroleum-based fuels to natural gas, etc.

References: EU taxonomy, local policies

Disclaimer

This document contains selected information regarding our approach to certain environmental, social, and governance (“ESG”) matters as of the date referenced. The information is not comprehensive or necessarily representative of all of the Company’s activities relating to such matters. The information is subject to change without notice, and we do not undertake to update such information. The information may be derived from sources whose quality and methodologies cannot be independently verified. Sustainability, social value, and similar terms used herein refer to our internal definitions therefor, and not to any criteria defined in the laws or regulations of any jurisdiction. The information is provided on a voluntary basis, and is not prepared for the purpose of compliance with any mandatory financial or regulatory reporting standard herein. Any reference herein to a significant or material event does not necessarily mean that the event rises to the level of materiality requiring mandatory disclosures under law, including under U.S. federal securities law. Our ability to attain any aspirations, goals, and targets discussed herein is subject to various conditions which may be outside our control. This document is not intended to create, and may not be relied upon as the basis of, any legal relationship, rights, or obligations between the Company and any person

Our investment decisions, including those that may involve sustainability considerations, pursuant to its independently determined policies and practices that seek to promote and be responsive to its risk management and other investment objectives. Any and all engagement by the company with other entities or organizations on sustainability or related issues is pursuant to, and consistent with, those independently determined policies and practices. Each decision will be made subject to local legal requirements