

【NEWS RELEASE】

July 6, 2021

Sumitomo Mitsui Financial Group, Inc.

Investment in Fullerton India by Sumitomo Mitsui Financial Group, Inc.

Sumitomo Mitsui Financial Group, Inc. (President and Group CEO: Jun Ohta, hereinafter referred to as “SMFG”), today announced that SMFG has reached an agreement with Fullerton Financial Holdings Pte. Ltd. (“FFH”, CEO: Yeo Hong Ping), a wholly-owned independent portfolio company of Temasek, a Singapore-headquartered investment company, to purchase a 74.9% equity stake in Fullerton India Credit Company Limited (“Fullerton India”, CEO: Shantanu Mitra), FFH’s wholly owned non-bank subsidiary in the Republic of India (hereinafter referred to as “India”), subject to regulatory approval. SMFG will eventually acquire 100% of FICC.

1. Purpose and Strategic Rationale of the Investment

SMFG has been striving to “Expand its franchise and strengthen its digital banking capabilities in Asia” in accordance with its Medium-term Business Plan covering the three-year period starting FY2020. To achieve this goal, in addition to its continuous efforts to solidify Indonesia’s business platform, we have also considered expanding our franchise in other Asian countries through inorganic means.

Fullerton India has a strong pan-India distribution network with more than 650 branches and offers unsecured loans and loans against property to mainly SMEs, the self-employed, and mass market customers. Fullerton India owns different brands for its four segments - Urban, Rural, Digital, and Housing Finance, and offers services that meet the needs of each segment.

Through this investment, SMFG will gain a retail finance platform in India, which is essential for the expansion of its Asia franchise, and will strive to contribute to further develop India’s financial industry as a whole.

2. Overview of Fullerton India

Company name	:	Fullerton India Credit Company Limited
Location of Head Office	:	Mumbai, India
Shareholders	:	Fullerton Financial Holdings Pte. Ltd. 3.85%
		Angelica Investments Pte. Ltd. (a wholly owned subsidiary of FFH) 96.15%

Financial results of Fullerton India for the past three fiscal years

(Unit : JPY billion)

	Mar. 2019	Mar. 2020	Mar. 2021
Operating income	42.6	54.1	47.6
Net profit	11.6	11.4	(18.2)
Total assets	403.2	493.3	416.5
Net assets	53.7	68.9	62.0

(exchange rate 1INR = JPY 1.50)

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